

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	10	-20%	73	96	-24%
New Listing Volume	\$1,405,200	\$1,824,300	-23%	\$13,771,800	\$18,901,859	-27.1%
Active Listing Count	18	25	-28%	N/A	N/A	
Active Listing Volume	\$4,463,200	\$4,506,099	-1%	N/A	N/A	
Average Listing Price	\$247,956	\$180,244	+37.6%	\$203,882	\$213,445	-4.5%
Median Listing Price	\$196,000	\$149,999	+30.7%	\$158,399	\$168,818	-6.2%
Median Days in RPR	95	96	-1%	106.45	100.18	+6.2%
Months of Inventory	1.4	1.6	-11.4%	2.4	5.7	-58.2%
Absorption Rate	72.22%	64%	+8.2%	42%	17.56%	+24.4%
Sales Activity Charts Metrics						
New Pending Sales Count	4	14	-71.4%	82	107	-23.4%
New Pending Sales Volume	\$649,800	\$4,251,200	-84.7%	\$14,728,698	\$21,129,779	-30.3%
Pending Sales Count	8	18	-55.6%	N/A	N/A	
Pending Sales Volume	\$1,505,700	\$5,632,200	-73.3%	N/A	N/A	
Closed Sales Count	8	8	+/-	73	84	-13.1%
Closed Sales Volume	\$1,787,500	\$1,485,400	+20.3%	\$13,419,929	\$13,543,587	-0.9%
Average Sales Price	\$223,438	\$185,675	+20.3%	\$183,835	\$161,233	+14%
Median Sales Price	\$236,500	\$180,000	+31.4%	\$161,805	\$155,231	+4.2%

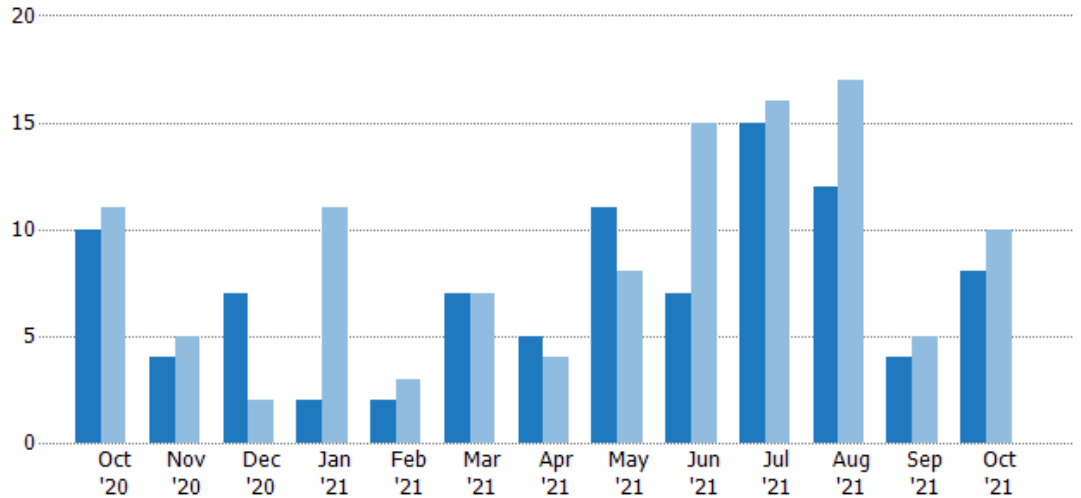
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	8	-20%
Oct '20	10	-9.1%
Oct '19	11	-18.2%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	10	4	7	2	2	7	5	11	7	15	12	4	8
Prior Year	11	5	2	11	3	7	4	8	15	16	17	5	10
Percent Change from Prior Year	-9%	-20%	250%	-82%	-33%	0%	25%	38%	-53%	-6%	-29%	-20%	-20%

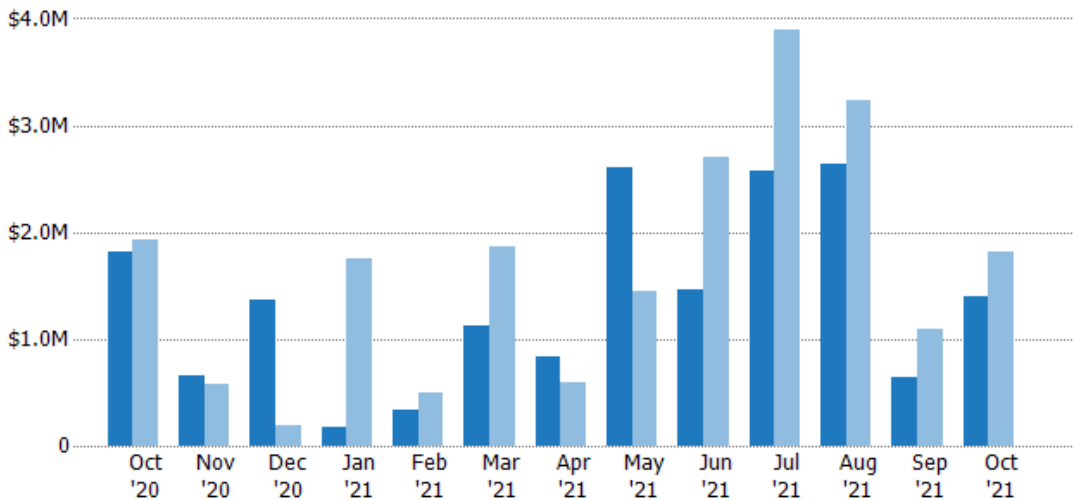
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$1.41M	-23%
Oct '20	\$1.82M	-5.7%
Oct '19	\$1.93M	-34.4%



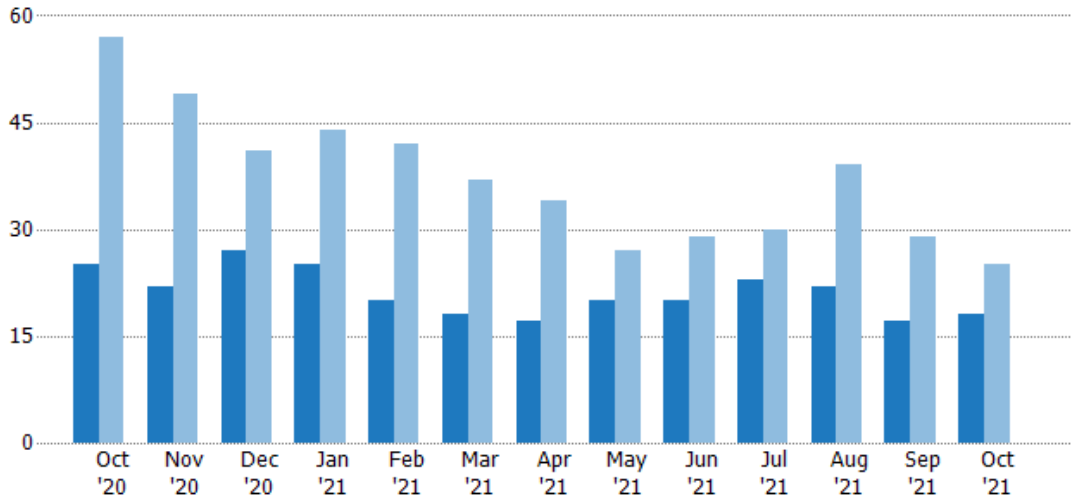
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$1.82M	\$650K	\$1.37M	\$168K	\$328K	\$1.12M	\$828K	\$2.61M	\$1.47M	\$2.57M	\$2.63M	\$644K	\$1.41M
Prior Year	\$1.93M	\$575K	\$195K	\$1.76M	\$489K	\$1.87M	\$595K	\$1.44M	\$2.71M	\$3.89M	\$3.23M	\$1.09M	\$1.82M
Percent Change from Prior Year	-6%	13%	601%	-90%	-33%	-40%	39%	81%	-46%	-34%	-19%	-41%	-23%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



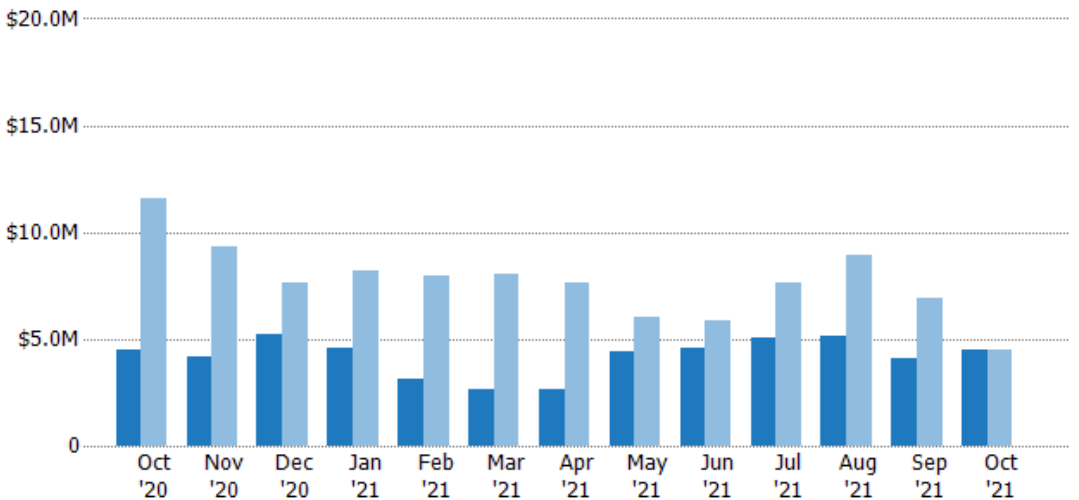
Month/Year	Count	% Chg.
Oct '21	18	-28%
Oct '20	25	-56.1%
Oct '19	57	1.8%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Oct '21	\$4.46M	-1%
Oct '20	\$4.51M	-61%
Oct '19	\$11.6M	-9.2%

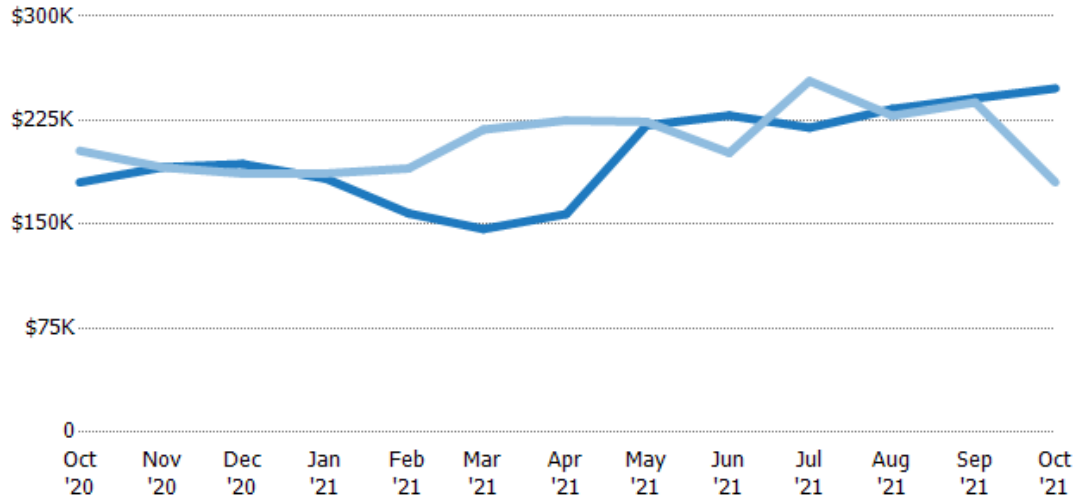
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$248K	37.6%
Oct '20	\$180K	-11.2%
Oct '19	\$203K	-10.7%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$180K	\$191K	\$193K	\$183K	\$158K	\$147K	\$157K	\$221K	\$228K	\$220K	\$233K	\$241K	\$248K
Prior Year	\$203K	\$191K	\$187K	\$187K	\$190K	\$218K	\$225K	\$224K	\$201K	\$253K	\$228K	\$238K	\$180K
Percent Change from Prior Year	-11%	0%	4%	-2%	-17%	-33%	-30%	-1%	13%	-13%	2%	1%	38%

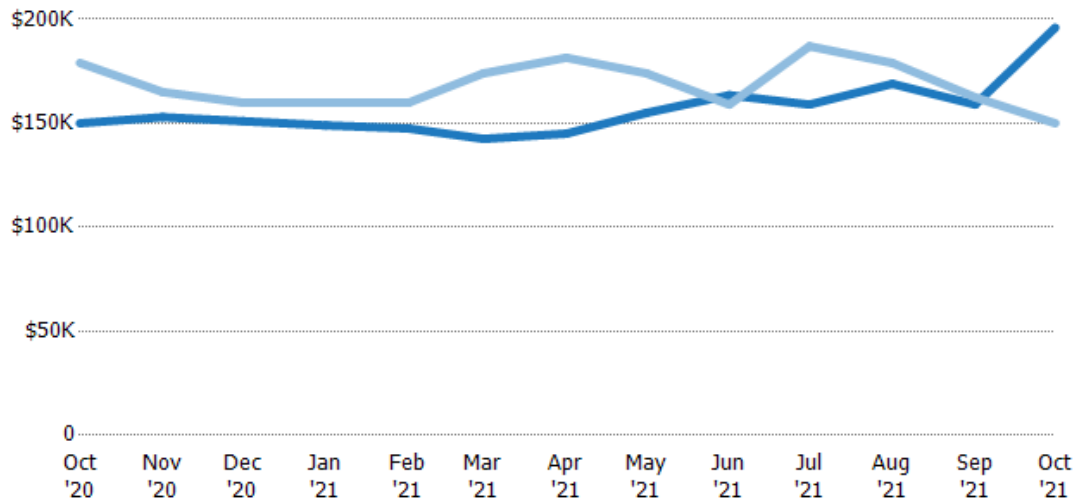
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$196K	30.7%
Oct '20	\$150K	-16.2%
Oct '19	\$179K	-8.7%



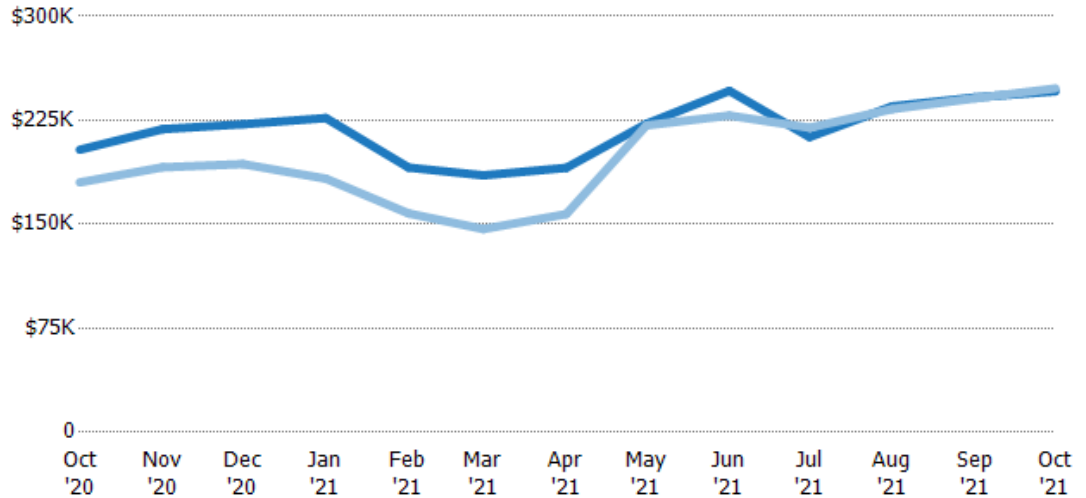
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$150K	\$153K	\$151K	\$149K	\$147K	\$143K	\$145K	\$155K	\$164K	\$159K	\$169K	\$159K	\$196K
Prior Year	\$179K	\$165K	\$160K	\$160K	\$160K	\$174K	\$182K	\$174K	\$159K	\$187K	\$179K	\$163K	\$150K
Percent Change from Prior Year	-16%	-7%	-6%	-7%	-8%	-18%	-20%	-11%	3%	-15%	-6%	-2%	31%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



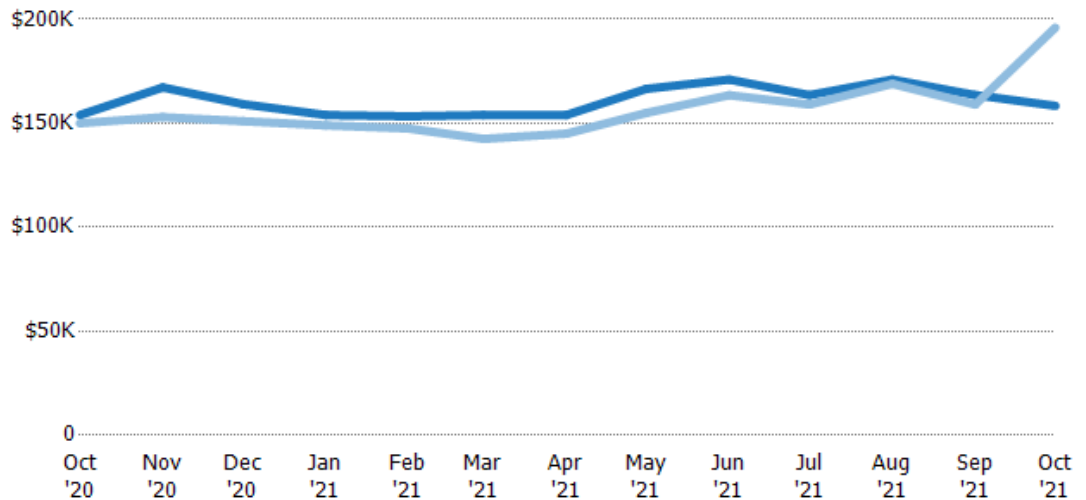
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$204K	\$219K	\$222K	\$227K	\$191K	\$185K	\$191K	\$222K	\$246K	\$213K	\$235K	\$242K	\$246K
Avg Listing Price	\$180K	\$191K	\$193K	\$183K	\$158K	\$147K	\$157K	\$221K	\$228K	\$220K	\$233K	\$241K	\$248K
Avg Listing Price as a % of Avg Est Value	88%	87%	87%	81%	83%	79%	83%	99%	93%	103%	99%	100%	101%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$154K	\$167K	\$159K	\$154K	\$153K	\$154K	\$154K	\$167K	\$171K	\$164K	\$171K	\$164K	\$158K
Median Listing Price	\$150K	\$153K	\$151K	\$149K	\$147K	\$143K	\$145K	\$155K	\$164K	\$159K	\$169K	\$159K	\$196K
Med Listing Price as a % of Med Est Value	97%	91%	95%	97%	96%	93%	94%	93%	96%	97%	99%	97%	124%

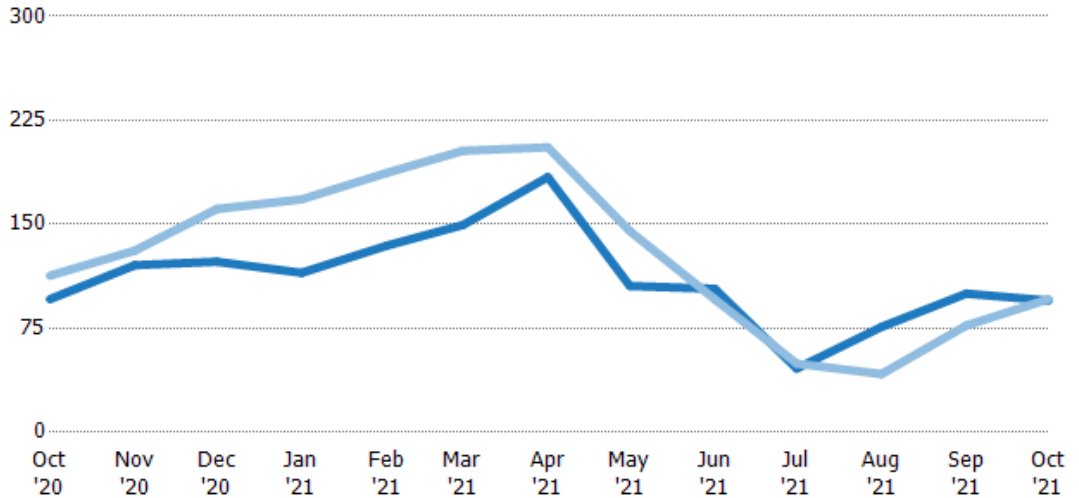
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Oct '21	95	-1%
Oct '20	96	-15%
Oct '19	113	11.9%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	96	121	123	115	135	150	184	106	104	46	76	100	95
Prior Year	113	131	161	168	187	203	206	145	96	49.5	42	77	96
Percent Change from Prior Year	-15%	-8%	-24%	-32%	-28%	-26%	-10%	-27%	8%	-7%	81%	30%	-1%

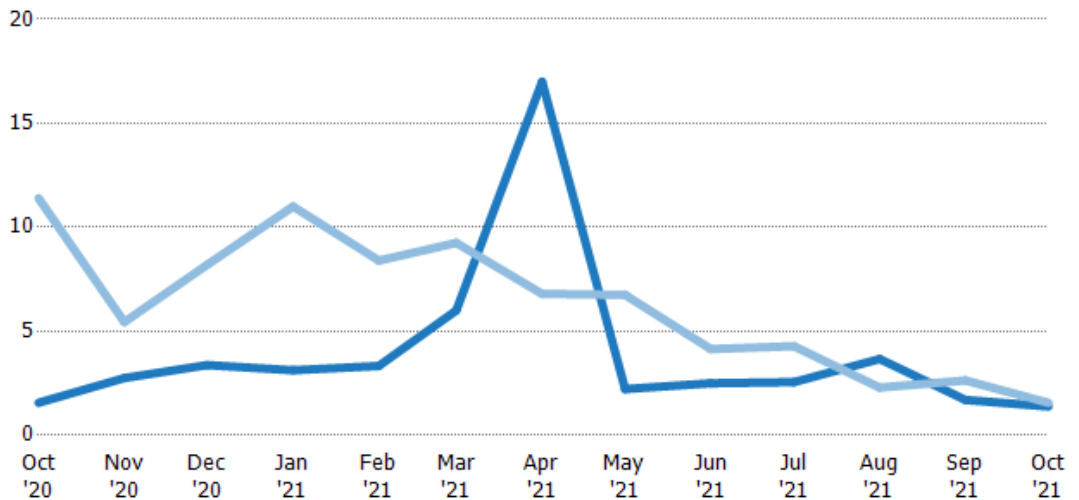
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Oct '21	1.38	-11.4%
Oct '20	1.56	-86.3%
Oct '19	11.4	-27.3%



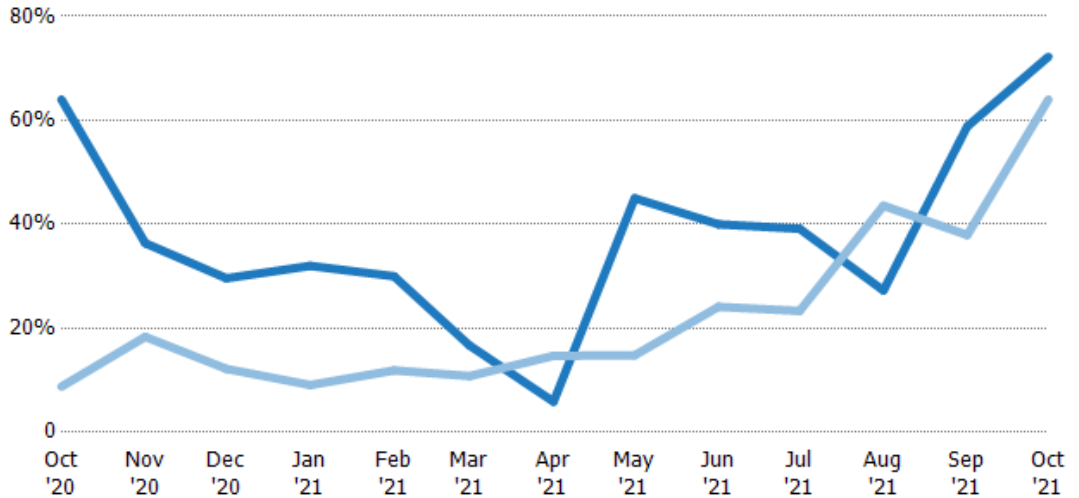
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	1.56	2.75	3.38	3.13	3.33	6	17	2.22	2.5	2.56	3.67	1.7	1.38
Prior Year	11.4	5.44	8.2	11	8.4	9.25	6.8	6.75	4.14	4.29	2.29	2.64	1.56
Percent Change from Prior Year	-86%	-49%	-59%	-72%	-60%	-35%	150%	-67%	-40%	-40%	60%	-36%	-11%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



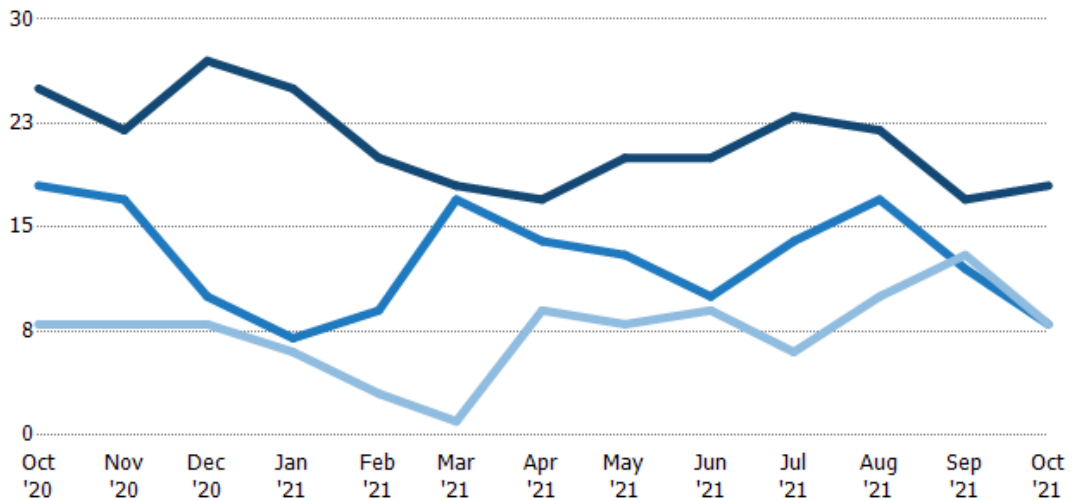
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	64%	36%	30%	32%	30%	17%	6%	45%	40%	39%	27%	59%	72%
Prior Year	9%	18%	12%	9%	12%	11%	15%	15%	24%	23%	44%	38%	64%
Change from Prior Year	-55%	-18%	-17%	-23%	-18%	-6%	9%	-30%	-16%	-16%	16%	-21%	-8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	25	22	27	25	20	18	17	20	20	23	22	17	18
Pending	18	17	10	7	9	17	14	13	10	14	17	12	8
Sold	8	8	8	6	3	1	9	8	9	6	10	13	8

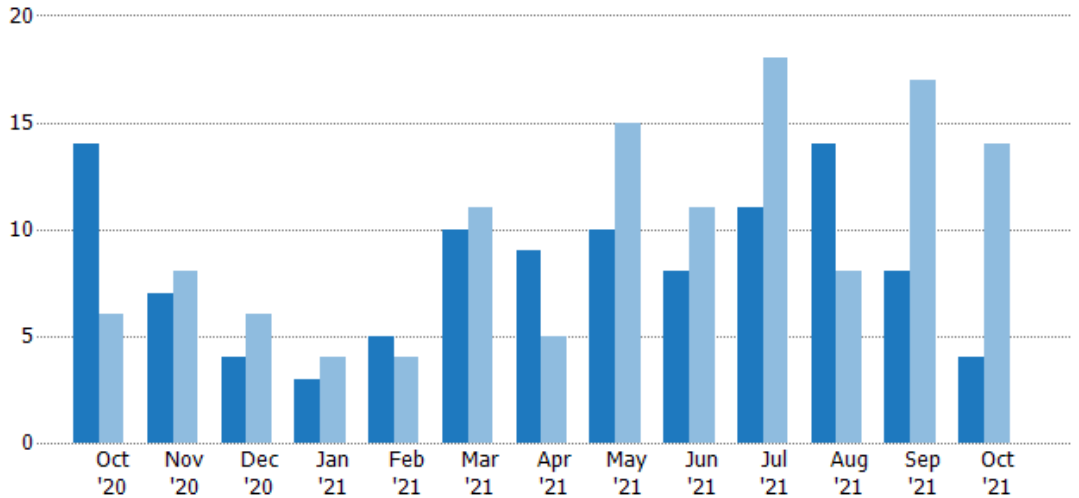
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	4	-71.4%
Oct '20	14	133.3%
Oct '19	6	0%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	14	7	4	3	5	10	9	10	8	11	14	8	4
Prior Year	6	8	6	4	4	11	5	15	11	18	8	17	14
Percent Change from Prior Year	133%	-13%	-33%	-25%	25%	-9%	80%	-33%	-27%	-39%	75%	-53%	-71%

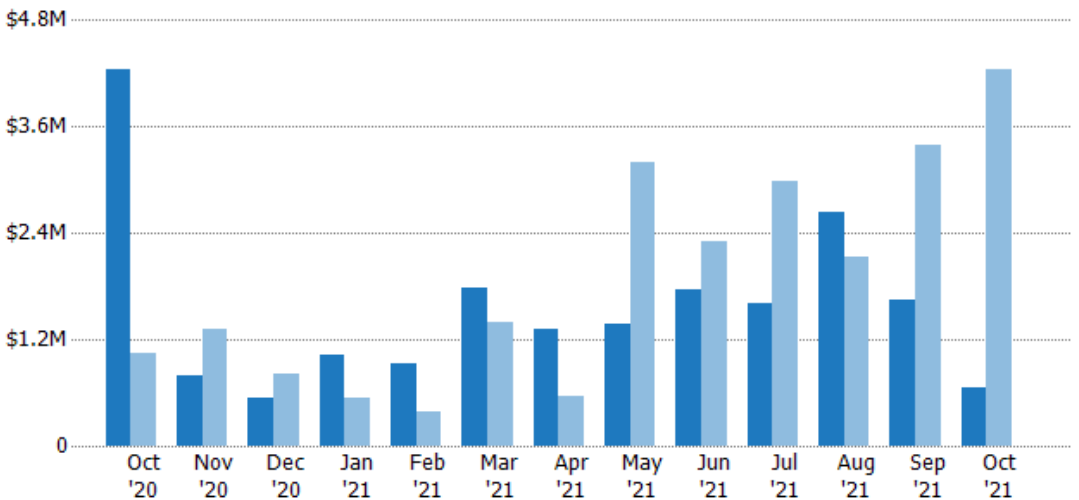
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$650K	-84.7%
Oct '20	\$4.25M	309.8%
Oct '19	\$1.04M	-38.4%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$4.25M	\$788K	\$548K	\$1.02M	\$929K	\$1.79M	\$1.32M	\$1.37M	\$1.76M	\$1.61M	\$2.64M	\$1.64M	\$650K
Prior Year	\$1.04M	\$1.32M	\$804K	\$536K	\$389K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$2.99M	\$2.12M	\$3.39M	\$4.25M
Percent Change from Prior Year	310%	-40%	-32%	91%	139%	28%	139%	-57%	-24%	-46%	24%	-52%	-85%

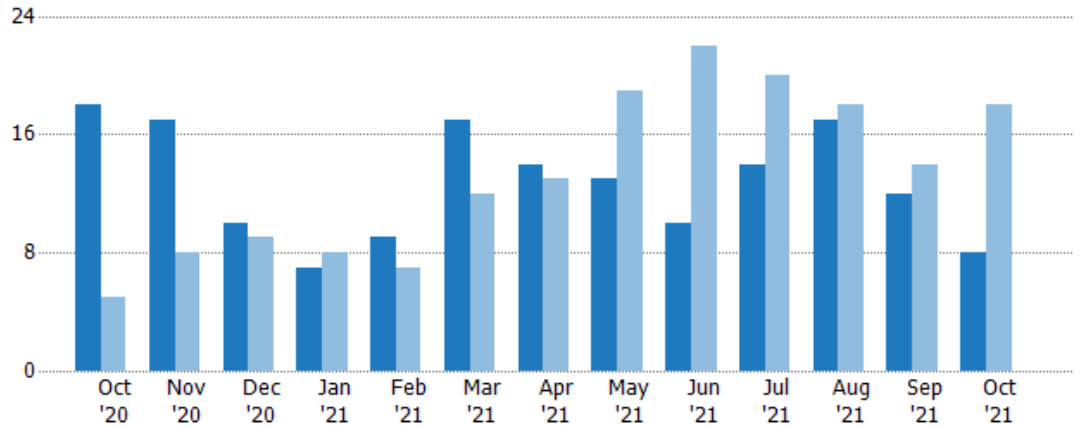
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	8	-55.6%
Oct '20	18	260%
Oct '19	5	80%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	18	17	10	7	9	17	14	13	10	14	17	12	8
Prior Year	5	8	9	8	7	12	13	19	22	20	18	14	18
Percent Change from Prior Year	260%	113%	11%	-13%	29%	42%	8%	-32%	-55%	-30%	-6%	-14%	-56%

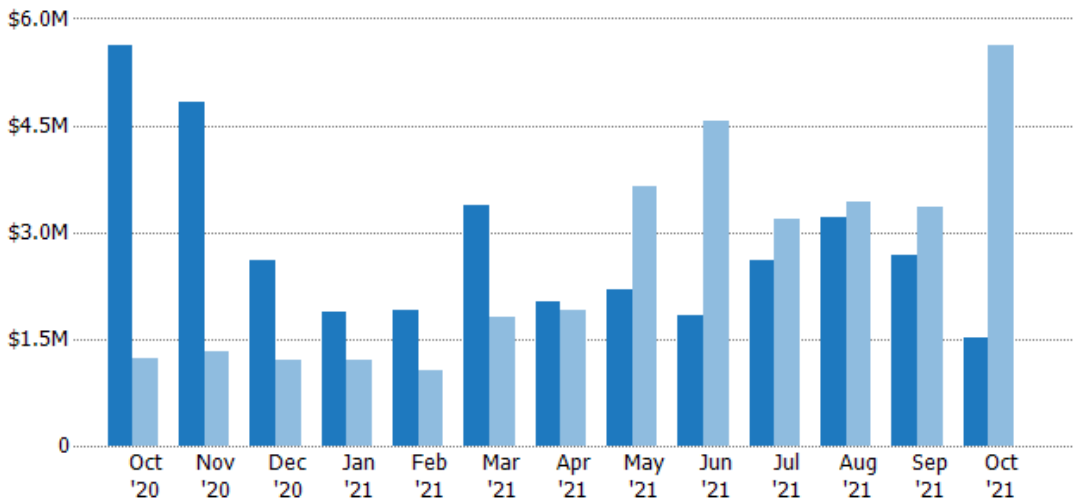
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$1.51M	-73.3%
Oct '20	\$5.63M	357%
Oct '19	\$1.23M	11.3%



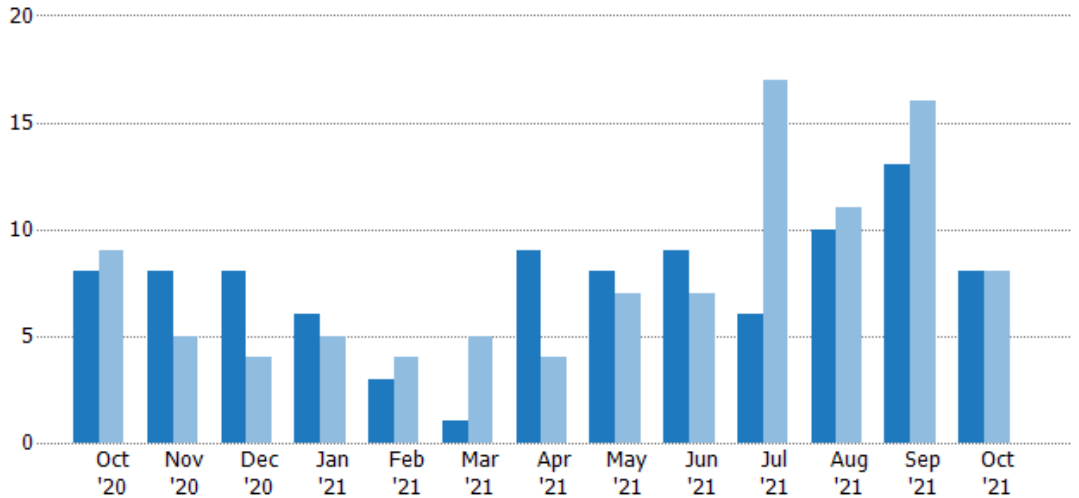
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$5.63M	\$4.83M	\$2.6M	\$1.87M	\$1.9M	\$3.37M	\$2.03M	\$2.18M	\$1.84M	\$2.6M	\$3.21M	\$2.68M	\$1.51M
Prior Year	\$1.23M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.2M	\$3.42M	\$3.35M	\$5.63M
Percent Change from Prior Year	357%	266%	114%	56%	78%	87%	6%	-40%	-60%	-19%	-6%	-20%	-73%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



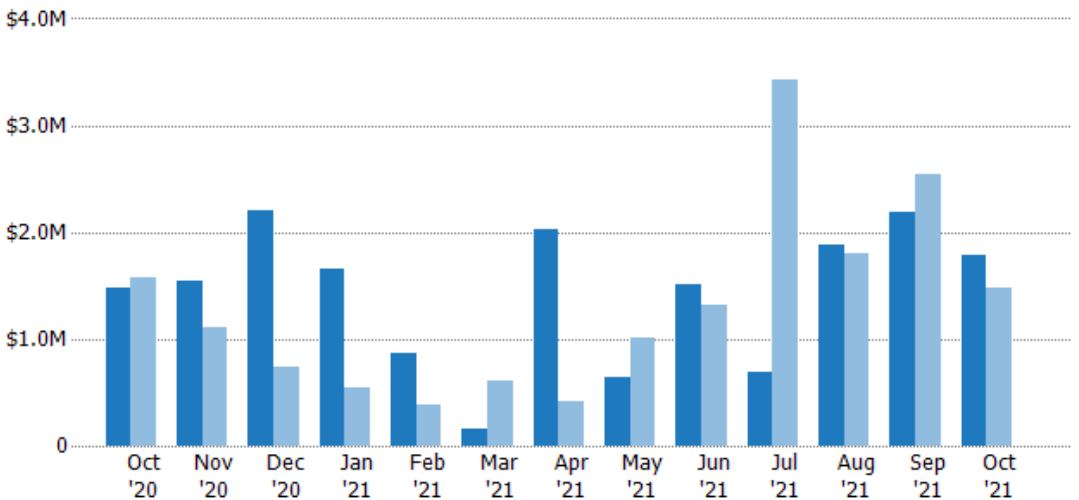
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	8	8	8	6	3	1	9	8	9	6	10	13	8
Prior Year	9	5	4	5	4	5	4	7	7	17	11	16	8
Percent Change from Prior Year	-11%	60%	100%	20%	-25%	-80%	125%	14%	29%	-65%	-9%	-19%	0%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



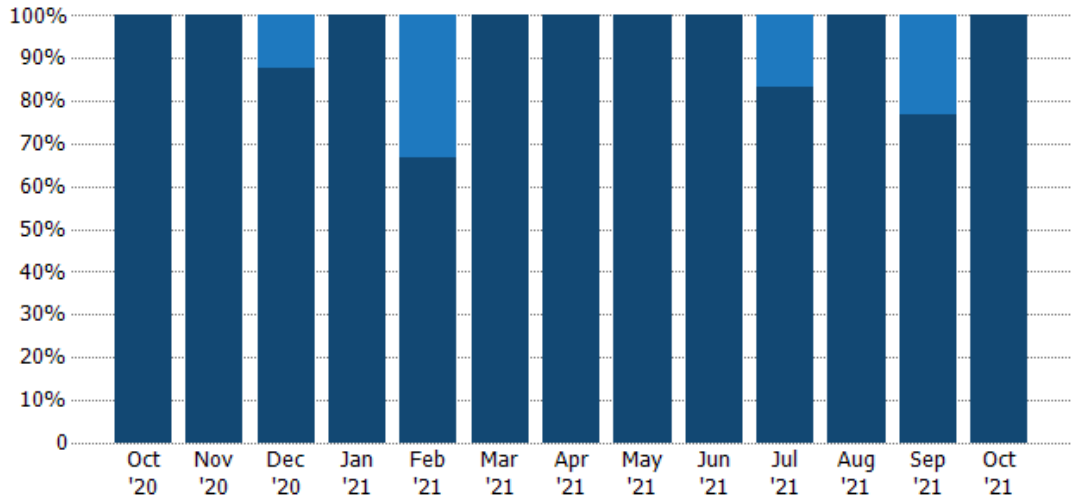
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$1.49M	\$1.54M	\$2.21M	\$1.66M	\$870K	\$156K	\$2.03M	\$646K	\$1.51M	\$695K	\$1.88M	\$2.18M	\$1.79M
Prior Year	\$1.57M	\$1.11M	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.42M	\$1.81M	\$2.55M	\$1.49M
Percent Change from Prior Year	-6%	39%	196%	206%	123%	-74%	392%	-36%	15%	-80%	4%	-14%	20%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	-	-	13%	-	33%	-	-	-	-	17%	-	23%	-
Single Family Residence	100%	100%	88%	100%	67%	100%	100%	100%	100%	83%	100%	77%	100%

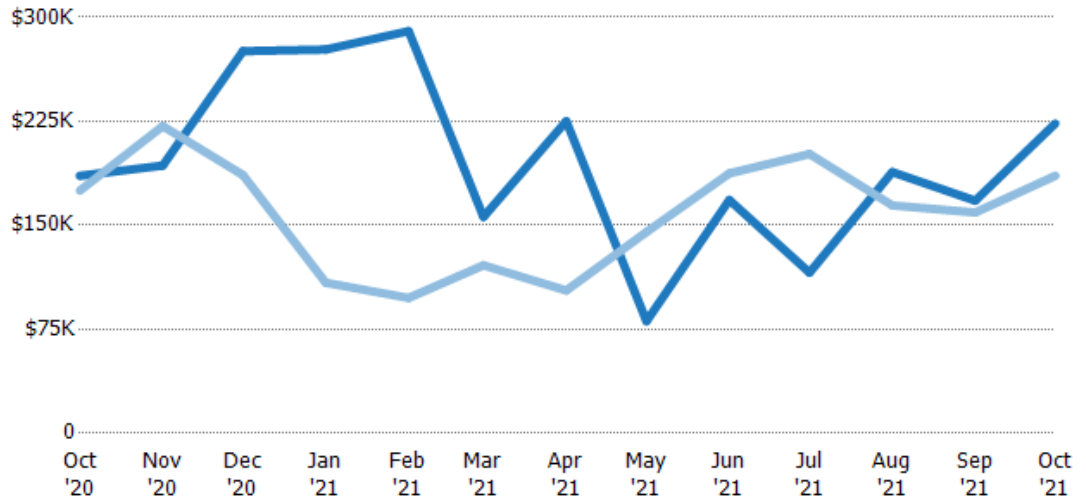
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$223K	20.3%
Oct '20	\$186K	6.1%
Oct '19	\$175K	-14.5%



Current Year	\$186K	\$193K	\$276K	\$277K	\$290K	\$156K	\$225K	\$80.8K	\$168K	\$116K	\$188K	\$168K	\$223K
Prior Year	\$175K	\$222K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$201K	\$164K	\$159K	\$186K
Percent Change from Prior Year	6%	-13%	48%	155%	197%	29%	119%	-44%	-10%	-42%	15%	5%	20%

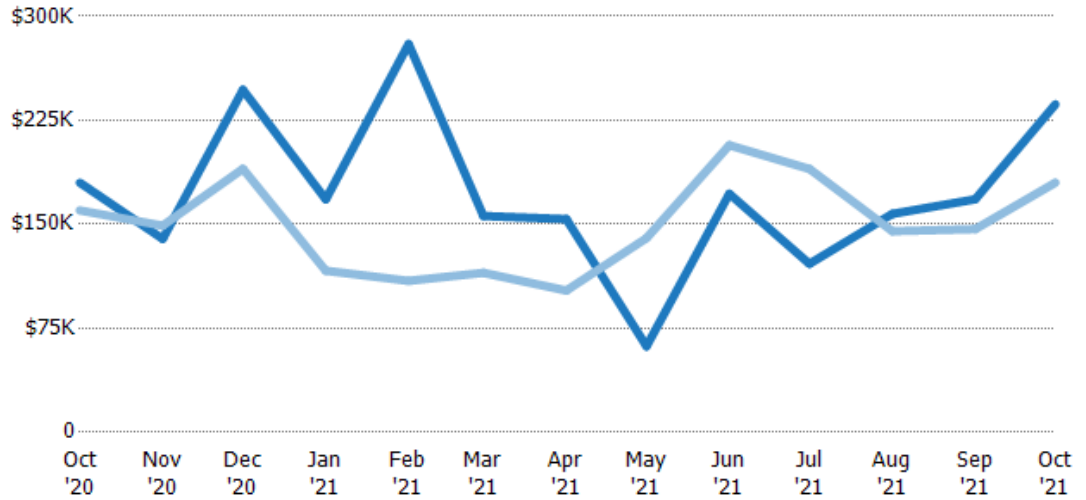
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Oct '21	\$237K	31.4%
Oct '20	\$180K	12.5%
Oct '19	\$160K	-10.9%



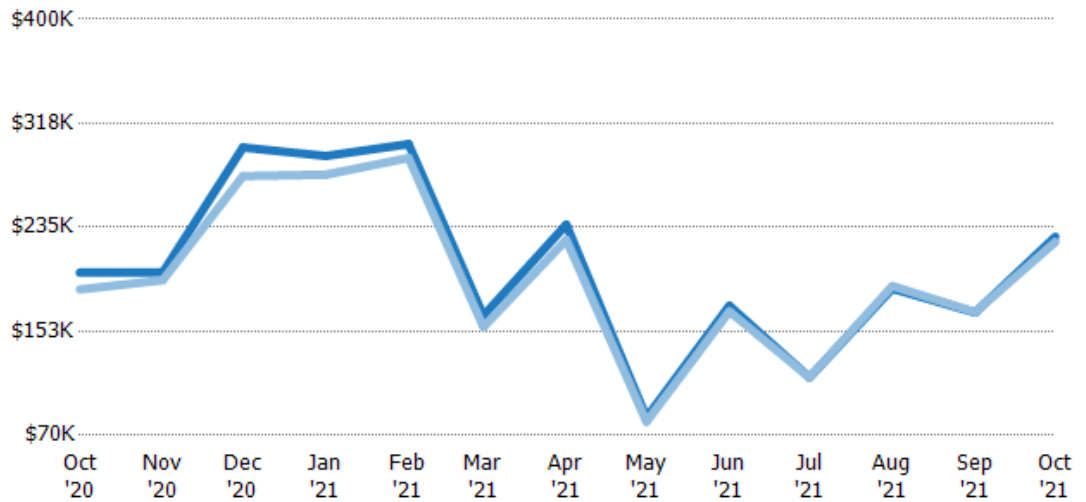
Current Year	\$180K	\$139K	\$247K	\$168K	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$158K	\$168K	\$237K
Prior Year	\$160K	\$149K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$190K	\$145K	\$147K	\$180K
Percent Change from Prior Year	13%	-6%	30%	44%	156%	36%	50%	-56%	-17%	-36%	9%	15%	31%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



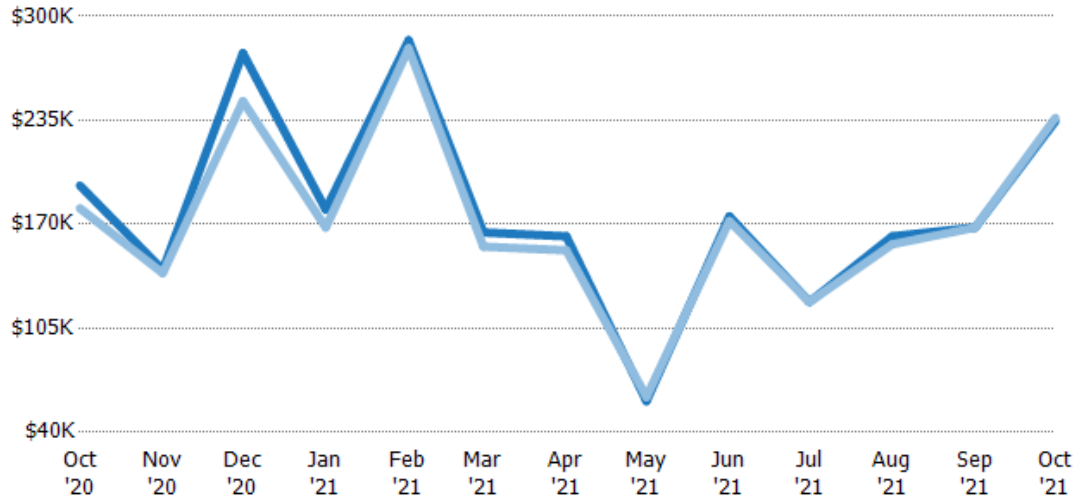
Avg List Price	\$199K	\$199K	\$298K	\$292K	\$301K	\$165K	\$237K	\$84K	\$173K	\$116K	\$186K	\$167K	\$228K
Avg Sales Price	\$186K	\$193K	\$276K	\$277K	\$290K	\$156K	\$225K	\$80.8K	\$168K	\$116K	\$188K	\$168K	\$223K
Avg Sales Price as a % of Avg List Price	93%	97%	92%	95%	96%	95%	95%	96%	97%	100%	101%	100%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



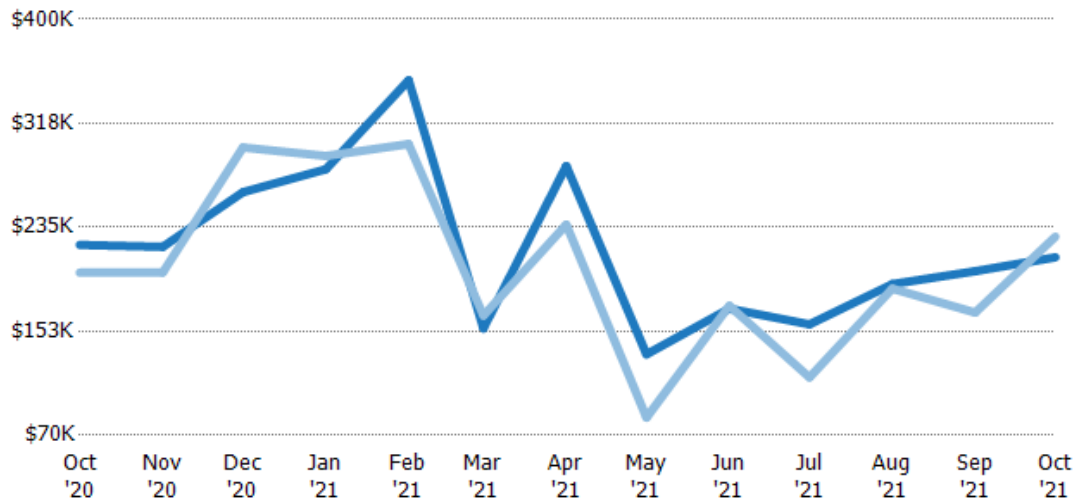
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$194K	\$141K	\$277K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K	\$168K	\$234K
Median Sales Price	\$180K	\$139K	\$247K	\$168K	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$158K	\$168K	\$237K
Med Sales Price as a % of Med List Price	93%	99%	89%	94%	98%	95%	95%	104%	98%	100%	97%	100%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



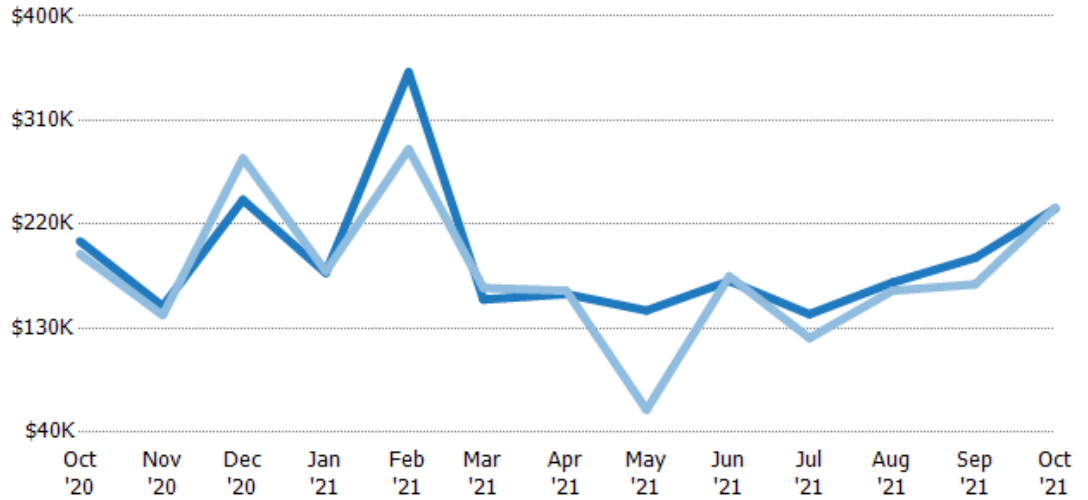
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$221K	\$219K	\$263K	\$281K	\$352K	\$155K	\$284K	\$134K	\$170K	\$158K	\$190K	\$200K	\$211K
Avg Sales Price	\$199K	\$199K	\$298K	\$292K	\$301K	\$165K	\$237K	\$84K	\$173K	\$116K	\$186K	\$167K	\$228K
Avg Sales Price as a % of Avg Est Value	90%	91%	114%	104%	86%	106%	84%	63%	101%	73%	98%	84%	108%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$205K	\$149K	\$241K	\$178K	\$352K	\$155K	\$160K	\$145K	\$171K	\$142K	\$170K	\$191K	\$234K
Median Sales Price	\$194K	\$141K	\$277K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K	\$168K	\$234K
Med Sales Price as a % of Med Est Value	95%	95%	115%	101%	81%	106%	102%	41%	102%	85%	96%	88%	100%