

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	4	+100%	80	100	-20%
New Listing Volume	\$1,717,800	\$649,700	+164.4%	\$15,369,700	\$19,551,559	-21.4%
Active Listing Count	25	22	+13.6%	N/A	N/A	
Active Listing Volume	\$5,386,000	\$4,204,399	+28.1%	N/A	N/A	
Average Listing Price	\$215,440	\$191,109	+12.7%	\$205,167	\$212,072	-3.3%
Median Listing Price	\$199,000	\$152,950	+30.1%	\$162,911	\$167,843	-2.9%
Median Days in RPR	54	120.5	-55.2%	101.86	101.95	-0.1%
Months of Inventory	3.1	2.8	+13.6%	2.4	5.6	-56.3%
Absorption Rate	32%	36.36%	-4.4%	40.89%	17.88%	+23%
Sales Activity Charts Metrics						
New Pending Sales Count	–	7	–	81	114	-28.9%
New Pending Sales Volume	–	\$788,400	–	\$14,608,798	\$21,918,179	-33.3%
Pending Sales Count	–	17	–	N/A	N/A	
Pending Sales Volume	–	\$4,827,400	–	N/A	N/A	
Closed Sales Count	7	8	-12.5%	80	92	-13%
Closed Sales Volume	\$1,305,000	\$1,544,400	-15.5%	\$14,724,929	\$15,087,987	-2.4%
Average Sales Price	\$186,429	\$193,050	-3.4%	\$184,062	\$164,000	+12.2%
Median Sales Price	\$160,000	\$139,450	+14.7%	\$161,647	\$153,859	+5.1%

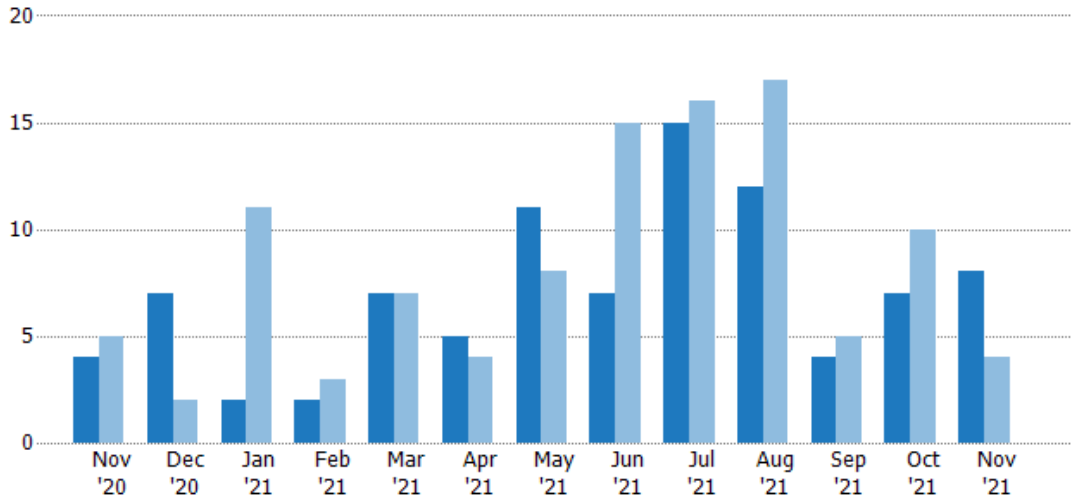
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	8	100%
Nov '20	4	-20%
Nov '19	5	-20%



Current Year	4	7	2	2	7	5	11	7	15	12	4	7	8
Prior Year	5	2	11	3	7	4	8	15	16	17	5	10	4
Percent Change from Prior Year	-20%	250%	-82%	-33%	0%	25%	38%	-53%	-6%	-29%	-20%	-30%	100%

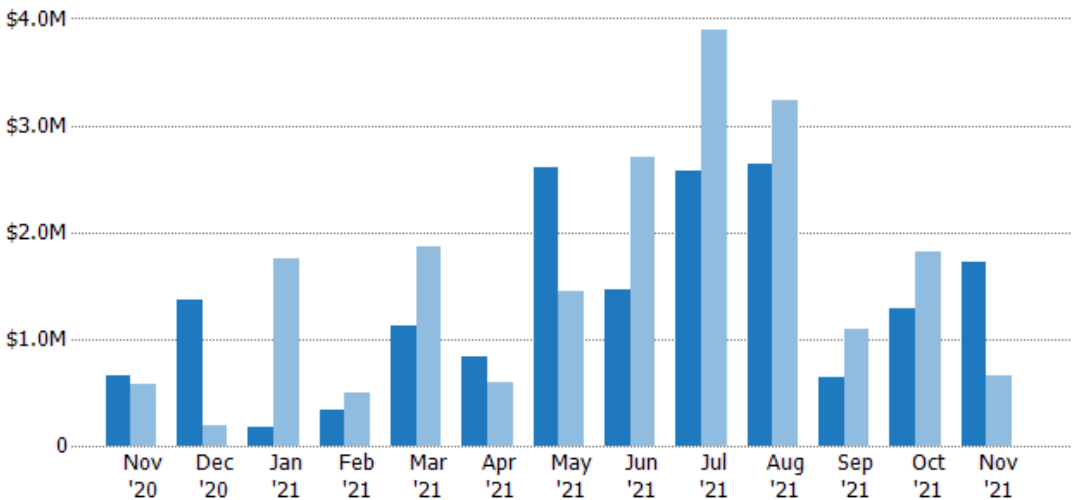
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$1.72M	164.4%
Nov '20	\$650K	13%
Nov '19	\$575K	14.9%



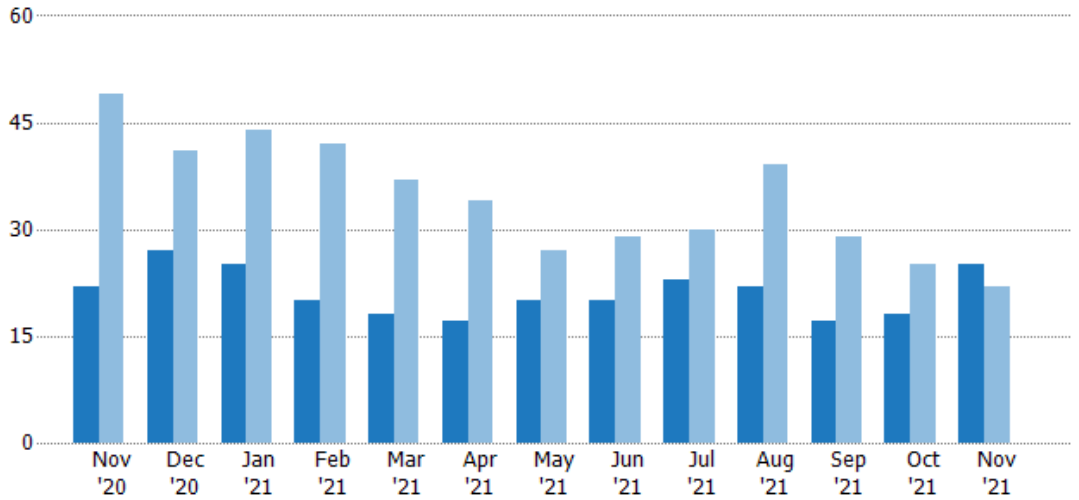
Current Year	\$650K	\$1.37M	\$168K	\$328K	\$1.12M	\$828K	\$2.61M	\$1.47M	\$2.57M	\$2.63M	\$644K	\$1.29M	\$1.72M
Prior Year	\$575K	\$195K	\$1.76M	\$489K	\$1.87M	\$595K	\$1.44M	\$2.71M	\$3.89M	\$3.23M	\$1.09M	\$1.82M	\$650K
Percent Change from Prior Year	13%	601%	-90%	-33%	-40%	39%	81%	-46%	-34%	-19%	-41%	-30%	164%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



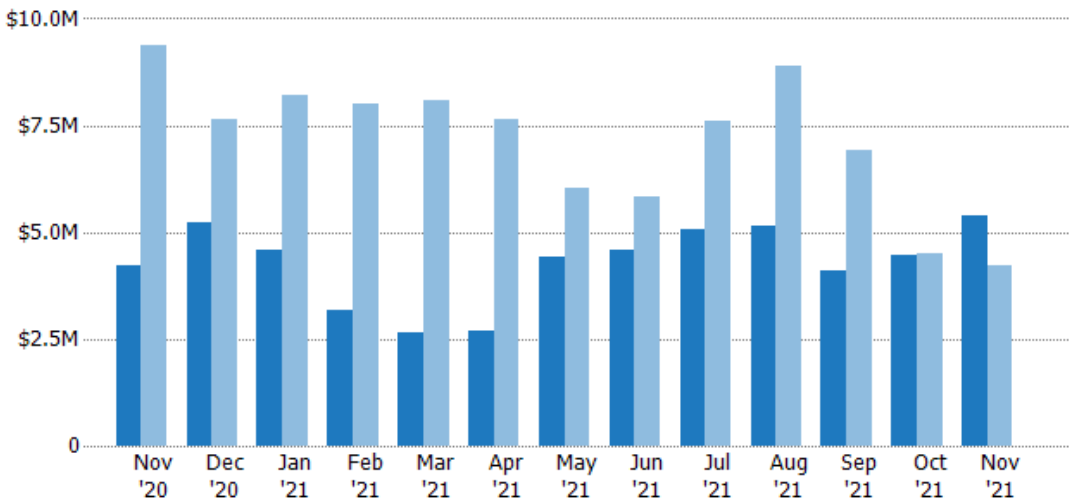
Month/Year	Count	% Chg.
Nov '21	25	13.6%
Nov '20	22	-55.1%
Nov '19	49	14.3%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Nov '21	\$5.39M	28.1%
Nov '20	\$4.2M	-55.1%
Nov '19	\$9.36M	6.2%

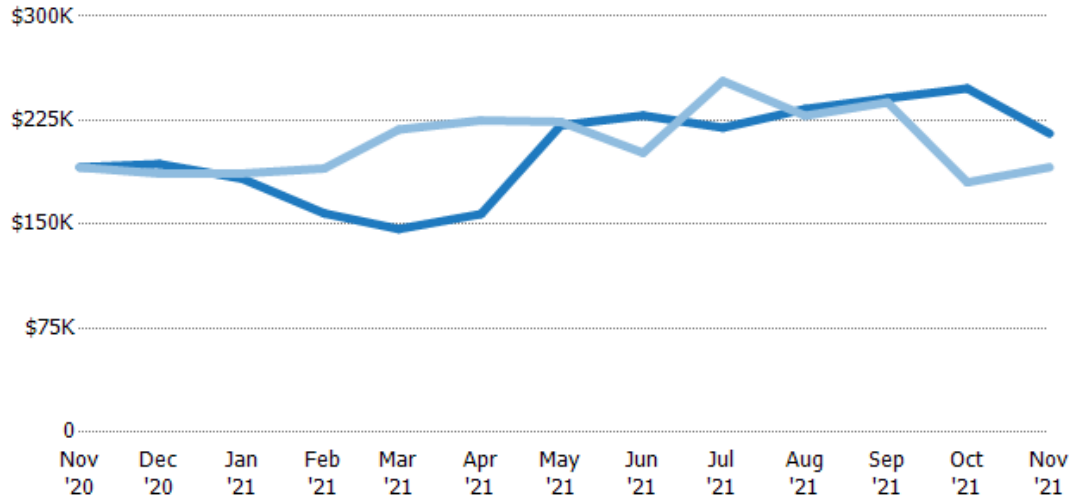
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$215K	12.7%
Nov '20	\$191K	0%
Nov '19	\$191K	-7.1%



Current Year	\$191K	\$193K	\$183K	\$158K	\$147K	\$157K	\$221K	\$228K	\$220K	\$233K	\$241K	\$248K	\$215K
Prior Year	\$191K	\$187K	\$187K	\$190K	\$218K	\$225K	\$224K	\$201K	\$253K	\$228K	\$238K	\$180K	\$191K
Percent Change from Prior Year	0%	4%	-2%	-17%	-33%	-30%	-1%	13%	-13%	2%	1%	38%	13%

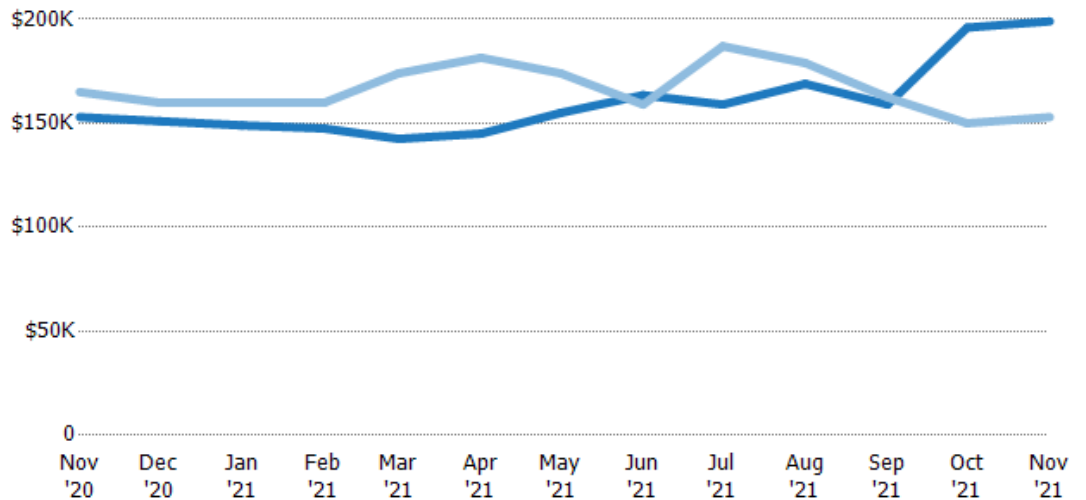
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$199K	30.1%
Nov '20	\$153K	-7.3%
Nov '19	\$165K	-9.1%



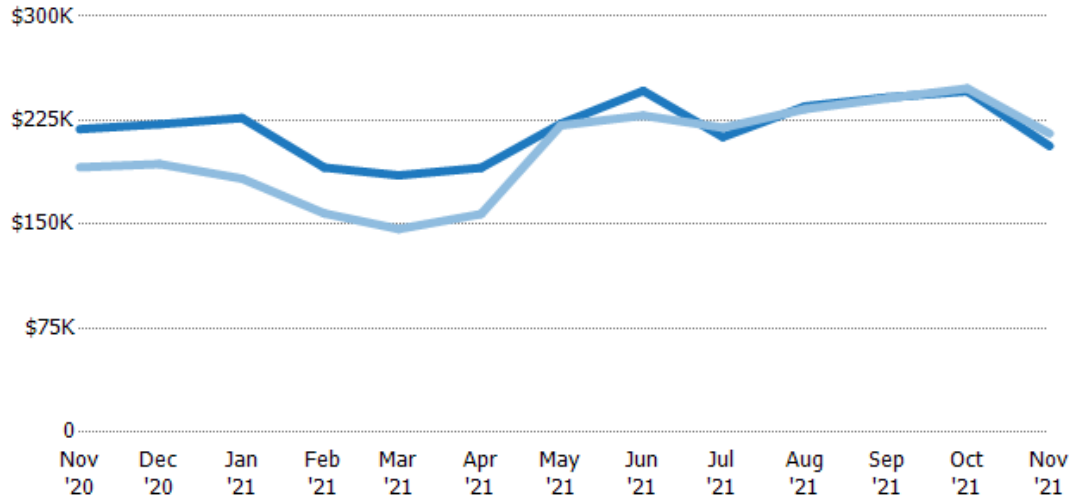
Current Year	\$153K	\$151K	\$149K	\$147K	\$143K	\$145K	\$155K	\$164K	\$159K	\$169K	\$159K	\$196K	\$199K
Prior Year	\$165K	\$160K	\$160K	\$160K	\$174K	\$182K	\$174K	\$159K	\$187K	\$179K	\$163K	\$150K	\$153K
Percent Change from Prior Year	-7%	-6%	-7%	-8%	-18%	-20%	-11%	3%	-15%	-6%	-2%	31%	30%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



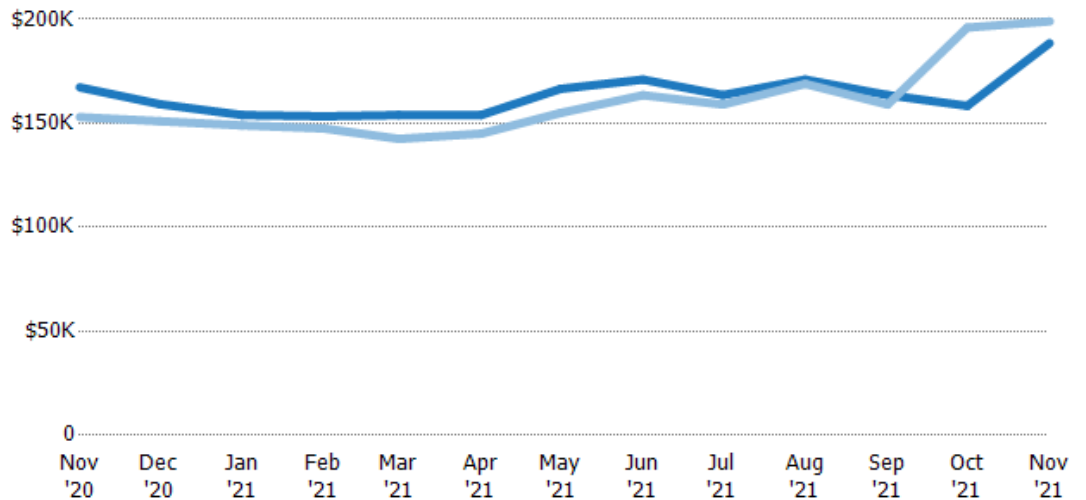
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$219K	\$222K	\$227K	\$191K	\$185K	\$191K	\$222K	\$246K	\$213K	\$235K	\$242K	\$246K	\$206K
Avg Listing Price	\$191K	\$193K	\$183K	\$158K	\$147K	\$157K	\$221K	\$228K	\$220K	\$233K	\$241K	\$248K	\$215K
Avg Listing Price as a % of Avg Est Value	87%	87%	81%	83%	79%	83%	99%	93%	103%	99%	100%	101%	104%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



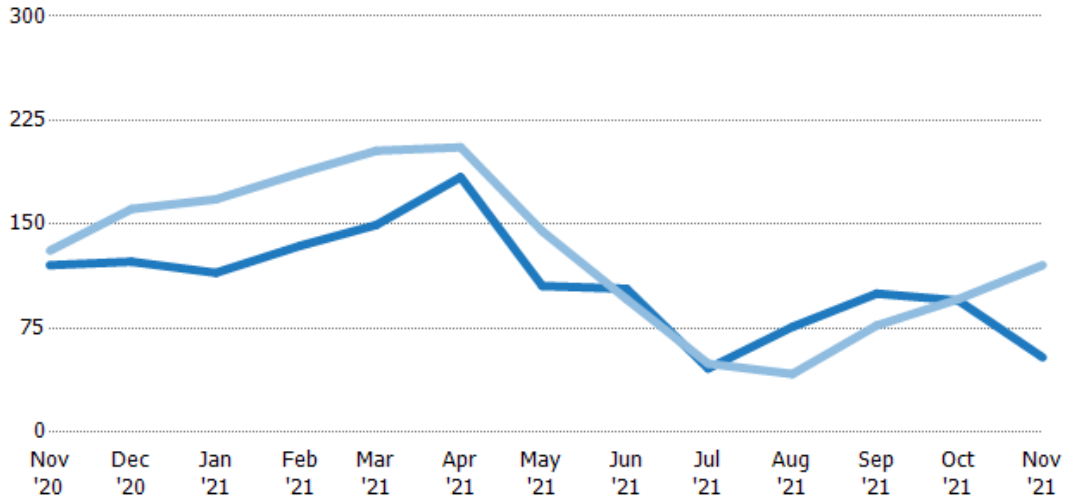
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$167K	\$159K	\$154K	\$153K	\$154K	\$154K	\$167K	\$171K	\$164K	\$171K	\$164K	\$158K	\$189K
Median Listing Price	\$153K	\$151K	\$149K	\$147K	\$143K	\$145K	\$155K	\$164K	\$159K	\$169K	\$159K	\$196K	\$199K
Med Listing Price as a % of Med Est Value	91%	95%	97%	96%	93%	94%	93%	96%	97%	99%	97%	124%	106%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Nov '21	54	-55.2%
Nov '20	121	-8%
Nov '19	131	-3.4%

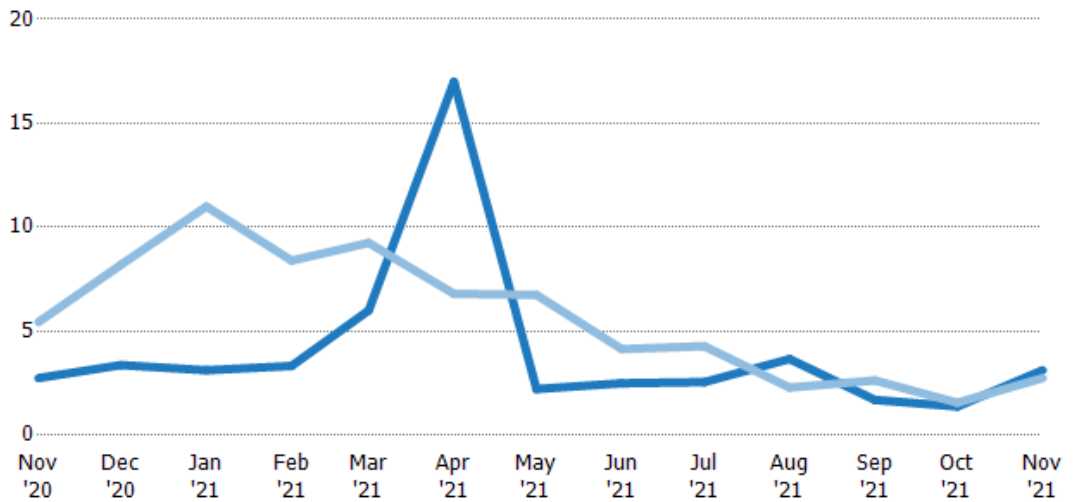
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	121	123	115	135	150	184	106	104	46	76	100	95	54
Prior Year	131	161	168	187	203	206	145	96	49.5	42	77	96	121
Percent Change from Prior Year	-8%	-24%	-32%	-28%	-26%	-10%	-27%	8%	-7%	81%	30%	-1%	-55%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Nov '21	3.13	13.6%
Nov '20	2.75	-49.5%
Nov '19	5.44	-20.9%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	2.75	3.38	3.13	3.33	6	17	2.22	2.5	2.56	3.67	1.7	1.38	3.13
Prior Year	5.44	8.2	11	8.4	9.25	6.8	6.75	4.14	4.29	2.29	2.64	1.56	2.75
Percent Change from Prior Year	-49%	-59%	-72%	-60%	-35%	150%	-67%	-40%	-40%	60%	-36%	-11%	14%

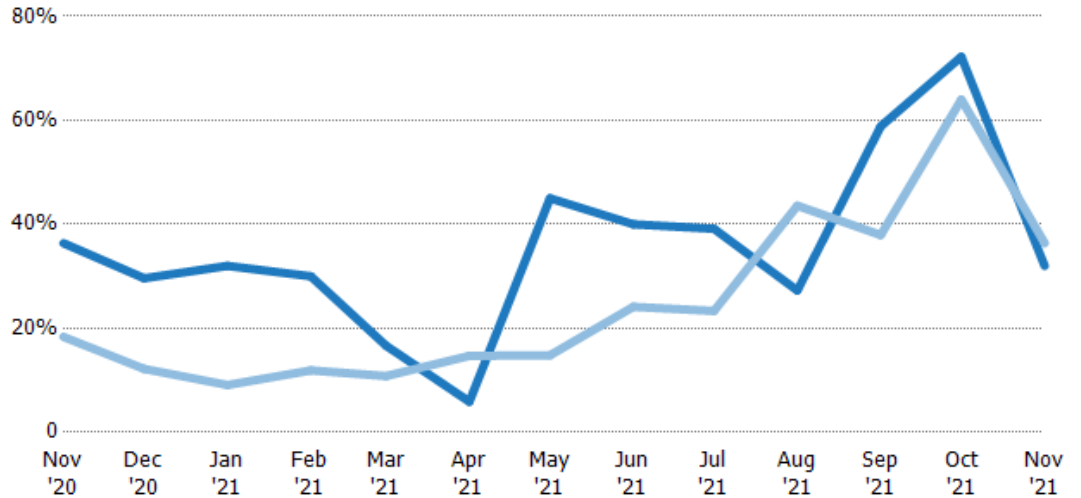
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Nov '21	32%	4.4%
Nov '20	36%	-18%
Nov '19	18%	26.4%



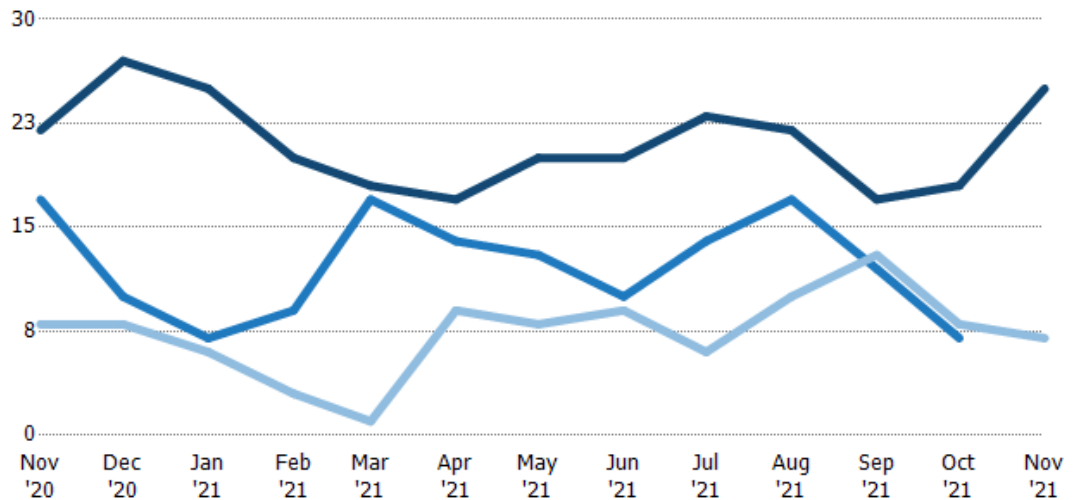
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	36%	30%	32%	30%	17%	6%	45%	40%	39%	27%	59%	72%	32%
Prior Year	18%	12%	9%	12%	11%	15%	15%	24%	23%	44%	38%	64%	36%
Change from Prior Year	-18%	-17%	-23%	-18%	-6%	9%	-30%	-16%	-16%	16%	-21%	-8%	4%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



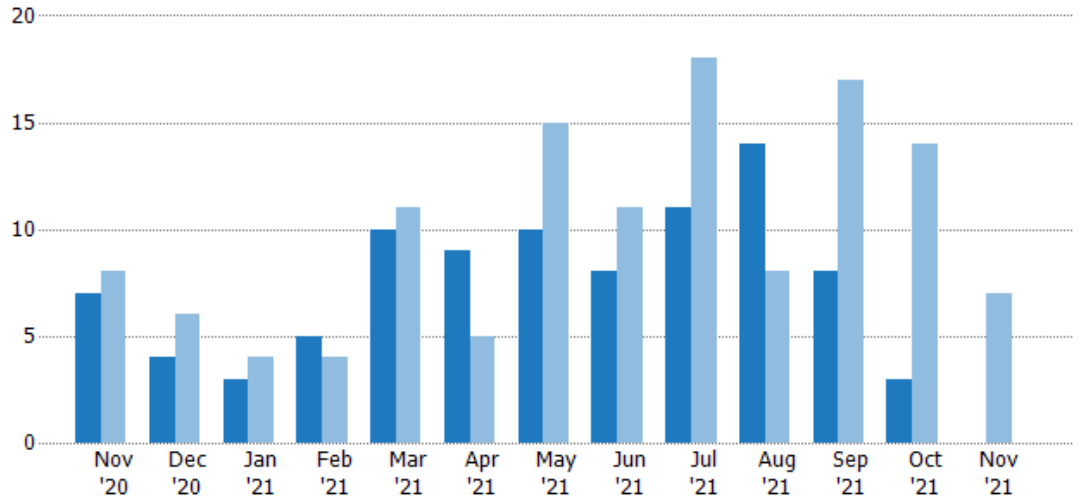
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	22	27	25	20	18	17	20	20	23	22	17	18	25
Pending	17	10	7	9	17	14	13	10	14	17	12	7	-
Sold	8	8	6	3	1	9	8	9	6	10	13	8	7

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



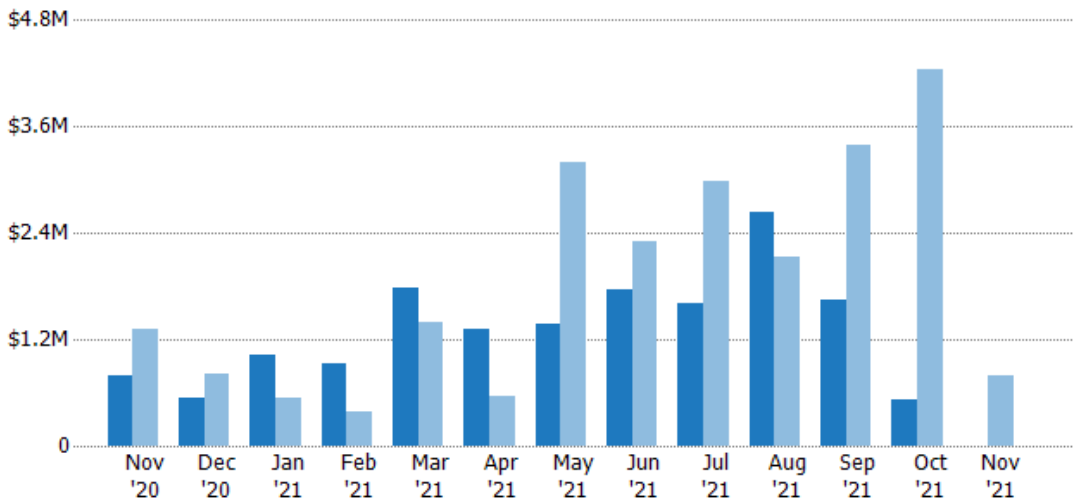
Current Year	7	4	3	5	10	9	10	8	11	14	8	3	-
Prior Year	8	6	4	4	11	5	15	11	18	8	17	14	7
Percent Change from Prior Year	-13%	-33%	-25%	25%	-9%	80%	-33%	-27%	-39%	75%	-53%	-79%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



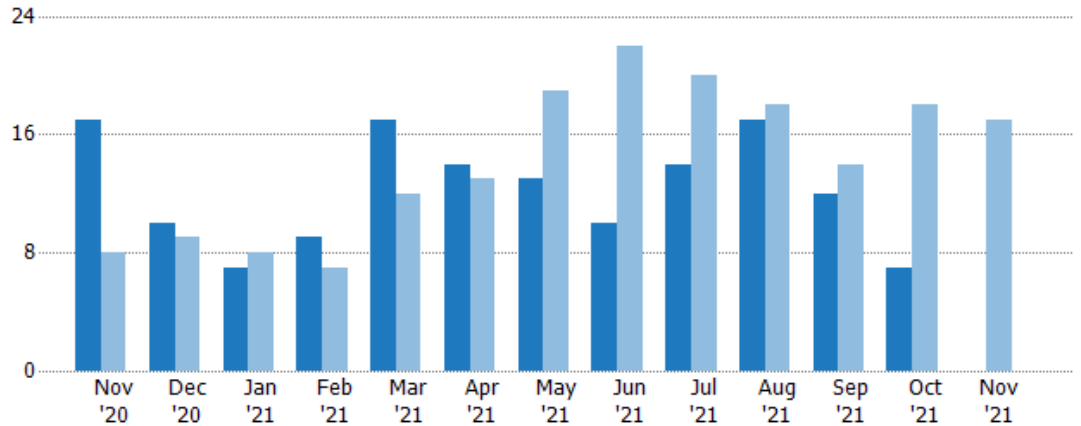
Current Year	\$788K	\$548K	\$1.02M	\$929K	\$1.79M	\$1.32M	\$1.37M	\$1.76M	\$1.61M	\$2.64M	\$1.64M	\$530K	-
Prior Year	\$1.32M	\$804K	\$536K	\$389K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$2.99M	\$2.12M	\$3.39M	\$4.25M	\$788K
Percent Change from Prior Year	-40%	-32%	91%	139%	28%	139%	-57%	-24%	-46%	24%	-52%	-88%	-100%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



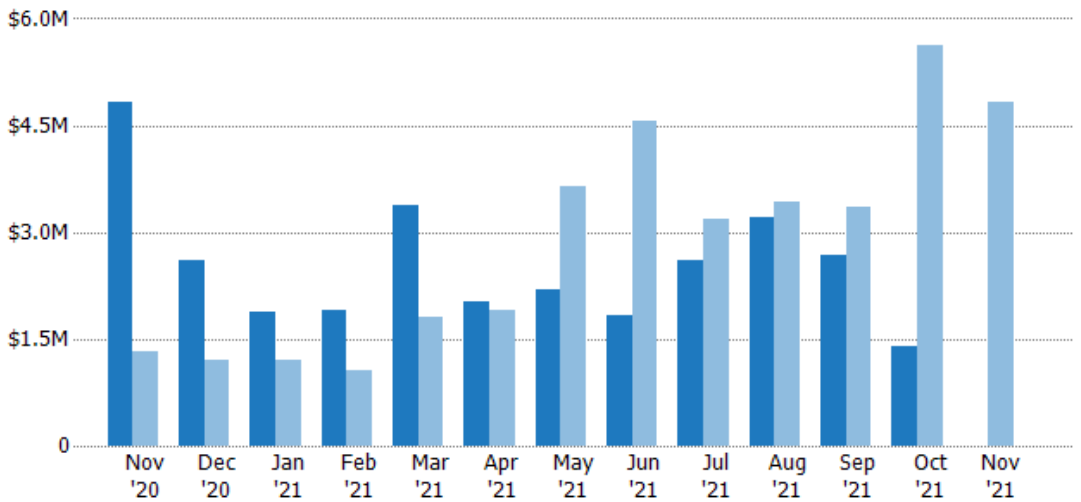
Current Year	17	10	7	9	17	14	13	10	14	17	12	7	-
Prior Year	8	9	8	7	12	13	19	22	20	18	14	18	17
Percent Change from Prior Year	113%	11%	-13%	29%	42%	8%	-32%	-55%	-30%	-6%	-14%	-61%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



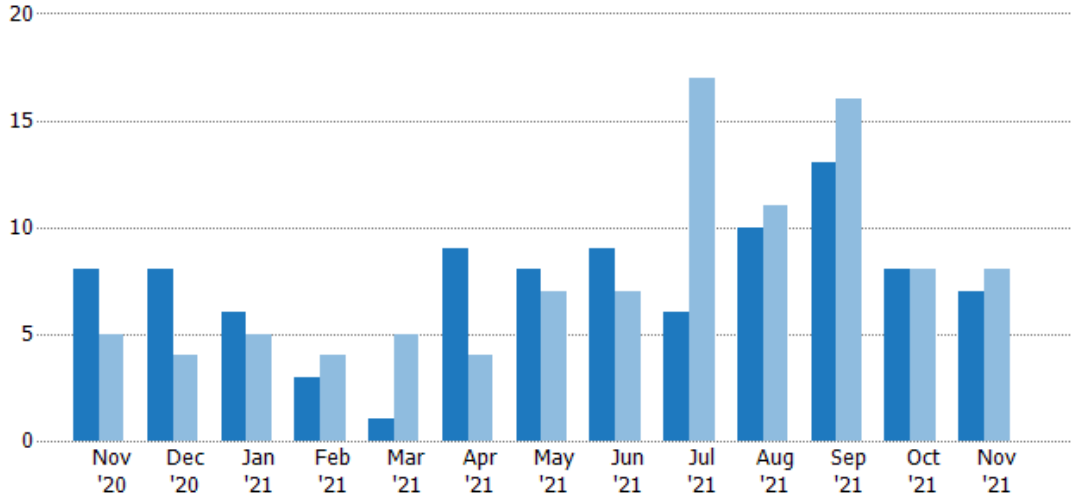
Current Year	\$4.83M	\$2.6M	\$1.87M	\$1.9M	\$3.37M	\$2.03M	\$2.18M	\$1.84M	\$2.6M	\$3.21M	\$2.68M	\$1.39M	-
Prior Year	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.2M	\$3.42M	\$3.35M	\$5.63M	\$4.83M
Percent Change from Prior Year	266%	114%	56%	78%	87%	6%	-40%	-60%	-19%	-6%	-20%	-75%	-100%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



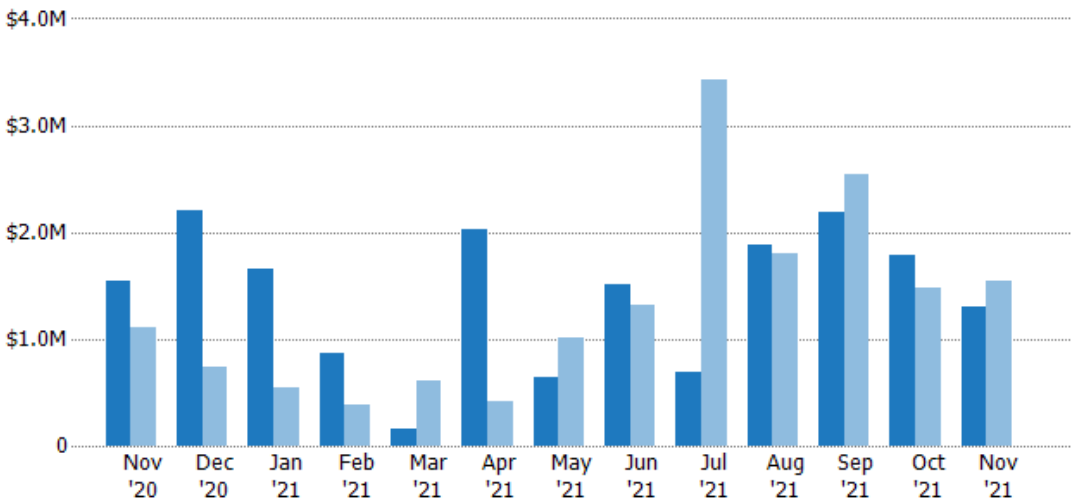
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	8	8	6	3	1	9	8	9	6	10	13	8	7
Prior Year	5	4	5	4	5	4	7	7	17	11	16	8	8
Percent Change from Prior Year	60%	100%	20%	-25%	-80%	125%	14%	29%	-65%	-9%	-19%	0%	-13%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



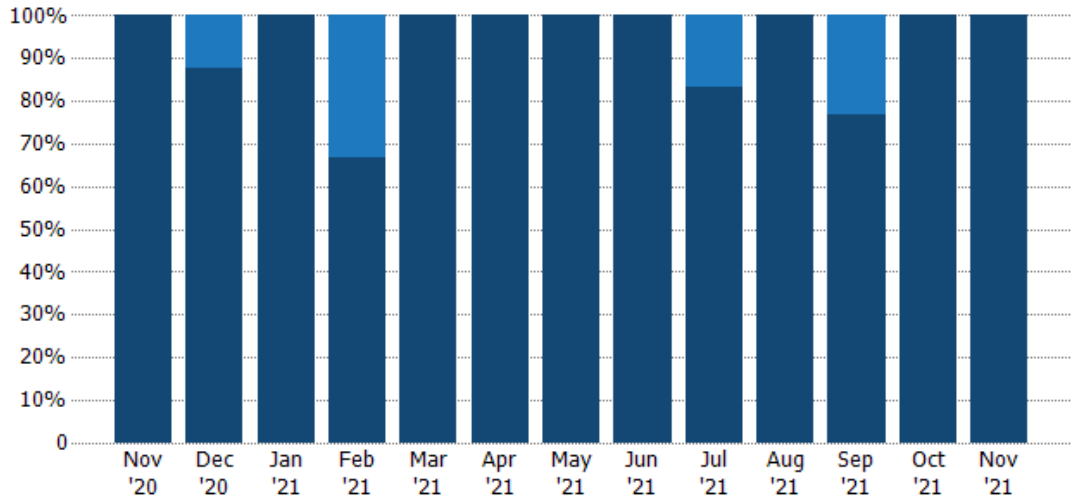
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$1.54M	\$2.21M	\$1.66M	\$870K	\$156K	\$2.03M	\$646K	\$1.51M	\$695K	\$1.88M	\$2.18M	\$1.79M	\$1.31M
Prior Year	\$1.11M	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.42M	\$1.81M	\$2.55M	\$1.49M	\$1.54M
Percent Change from Prior Year	39%	196%	206%	123%	-74%	392%	-36%	15%	-80%	4%	-14%	20%	-16%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	-	13%	-	33%	-	-	-	-	17%	-	23%	-	-
Single Family Residence	100%	88%	100%	67%	100%	100%	100%	100%	83%	100%	77%	100%	100%

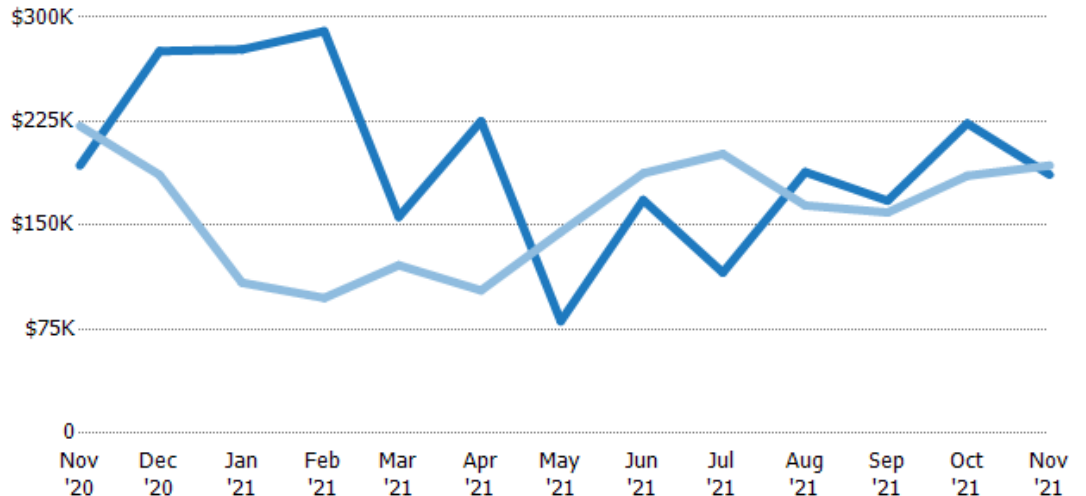
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$186K	-3.4%
Nov '20	\$193K	-12.9%
Nov '19	\$222K	-35%



Current Year	\$193K	\$276K	\$277K	\$290K	\$156K	\$225K	\$80.8K	\$168K	\$116K	\$188K	\$168K	\$223K	\$186K
Prior Year	\$222K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$201K	\$164K	\$159K	\$186K	\$193K
Percent Change from Prior Year	-13%	48%	155%	197%	29%	119%	-44%	-10%	-42%	15%	5%	20%	-3%

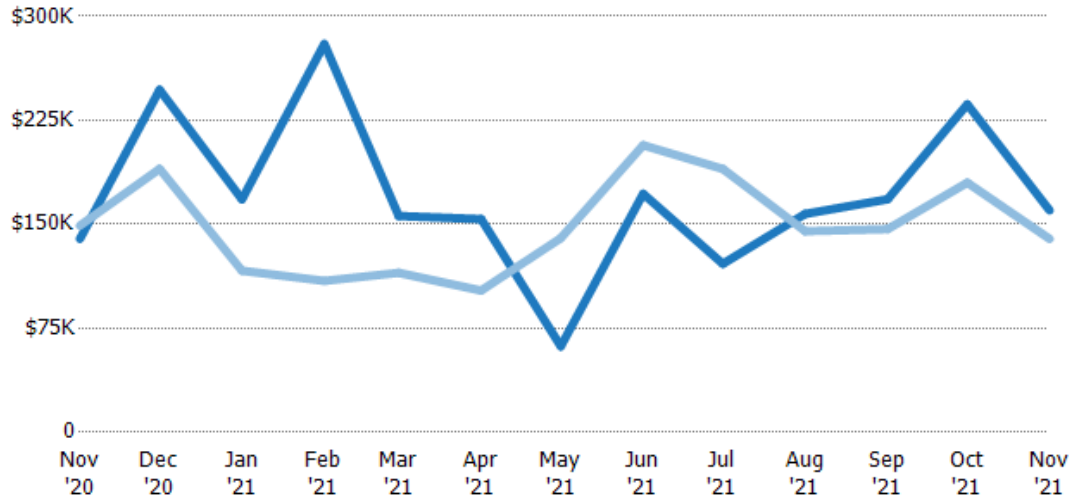
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Nov '21	\$160K	14.7%
Nov '20	\$139K	-6.4%
Nov '19	\$149K	24.2%



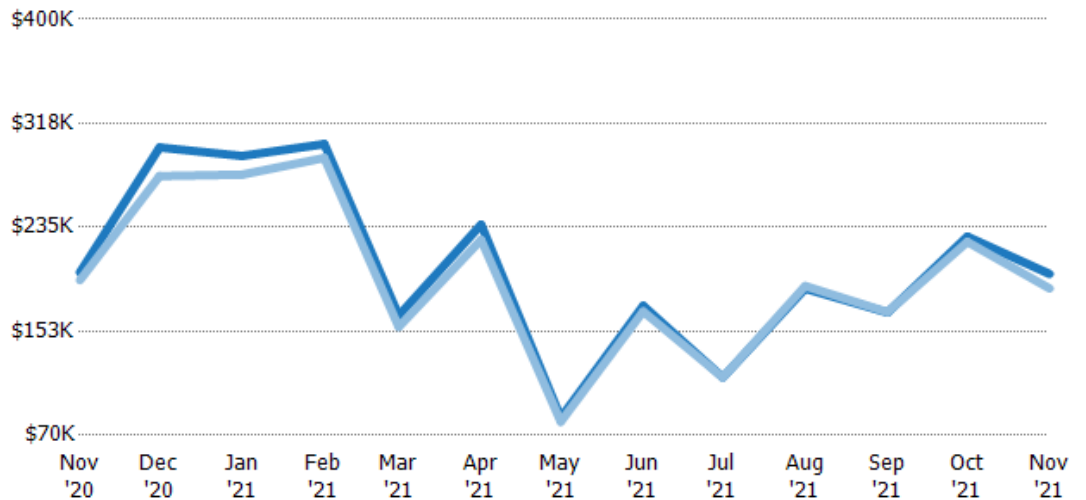
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$139K	\$247K	\$168K	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$158K	\$168K	\$237K	\$160K
Prior Year	\$149K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$190K	\$145K	\$147K	\$180K	\$139K
Percent Change from Prior Year	-6%	30%	44%	156%	36%	50%	-56%	-17%	-36%	9%	15%	31%	15%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



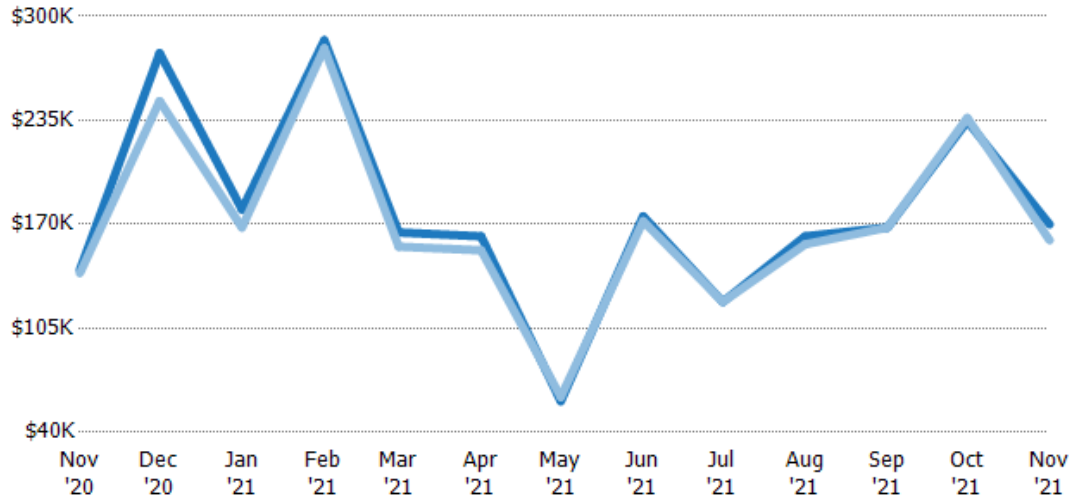
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$199K	\$298K	\$292K	\$301K	\$165K	\$237K	\$84K	\$173K	\$116K	\$186K	\$167K	\$228K	\$198K
Avg Sales Price	\$193K	\$276K	\$277K	\$290K	\$156K	\$225K	\$80.8K	\$168K	\$116K	\$188K	\$168K	\$223K	\$186K
Avg Sales Price as a % of Avg List Price	97%	92%	95%	96%	95%	95%	96%	97%	100%	101%	100%	98%	94%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



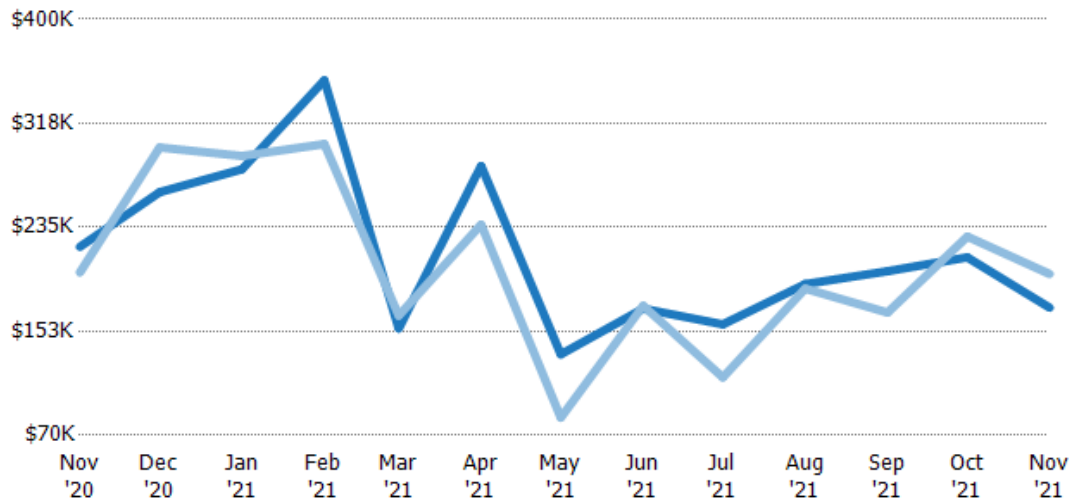
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$141K	\$277K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K	\$168K	\$234K	\$170K
Median Sales Price	\$139K	\$247K	\$168K	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$158K	\$168K	\$237K	\$160K
Med Sales Price as a % of Med List Price	99%	89%	94%	98%	95%	95%	104%	98%	100%	97%	100%	101%	94%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



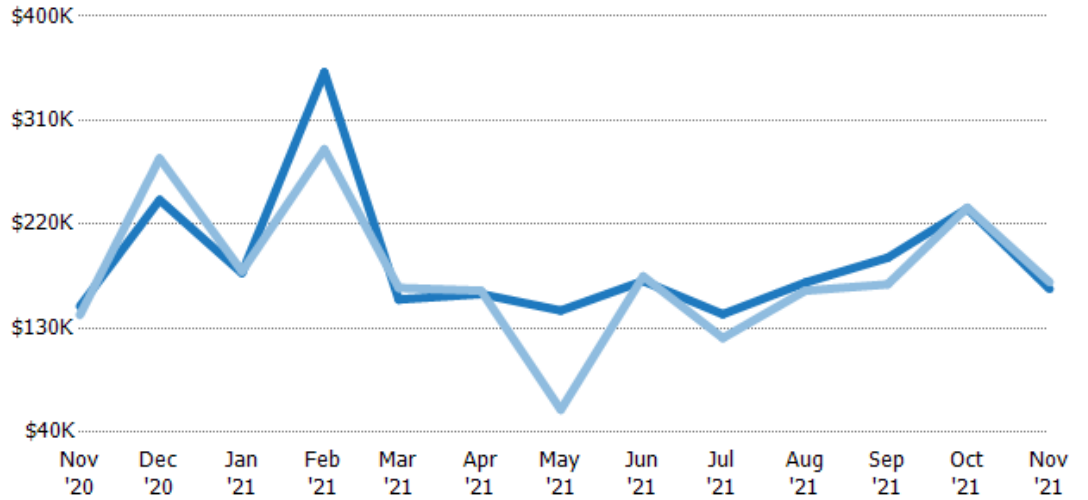
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$219K	\$263K	\$281K	\$352K	\$155K	\$284K	\$134K	\$170K	\$158K	\$190K	\$200K	\$211K	\$171K
Avg Sales Price	\$199K	\$298K	\$292K	\$301K	\$165K	\$237K	\$84K	\$173K	\$116K	\$186K	\$167K	\$228K	\$198K
Avg Sales Price as a % of Avg Est Value	91%	114%	104%	86%	106%	84%	63%	101%	73%	98%	84%	108%	116%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$149K	\$241K	\$178K	\$352K	\$155K	\$160K	\$145K	\$171K	\$142K	\$170K	\$191K	\$234K	\$164K
Median Sales Price	\$141K	\$277K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K	\$168K	\$234K	\$170K
Med Sales Price as a % of Med Est Value	95%	115%	101%	81%	106%	102%	41%	102%	85%	96%	88%	100%	104%