

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	14	12	+16.7%	89	57	+56.1%
New Listing Volume	\$5,292,900	\$6,386,321	-17.1%	\$44,955,200	\$23,516,121	+91.2%
Active Listing Count	34	17	+100%	N/A	N/A	
Active Listing Volume	\$15,568,200	\$11,242,800	+38.5%	N/A	N/A	
Average Listing Price	\$457,888	\$661,341	-30.8%	\$564,644	\$479,487	+17.8%
Median Listing Price	\$399,500	\$399,000	+0.1%	\$430,143	\$326,322	+31.8%
Median Days in RPR	73	114	-36%	89.63	160.27	-44.1%
Months of Inventory	8.5	2.1	+300%	4.7	5.2	-10.2%
Absorption Rate	11.76%	47.06%	-35.3%	21.3%	19.13%	+2.2%
Sales Activity Charts Metrics						
New Pending Sales Count	8	17	-52.9%	66	83	-20.5%
New Pending Sales Volume	\$3,542,000	\$7,853,321	-54.9%	\$38,835,900	\$28,308,021	+37.2%
Pending Sales Count	10	17	-41.2%	N/A	N/A	
Pending Sales Volume	\$6,776,000	\$7,769,500	-12.8%	N/A	N/A	
Closed Sales Count	15	8	+87.5%	57	49	+16.3%
Closed Sales Volume	\$7,995,970	\$3,239,021	+146.9%	\$33,609,220	\$15,158,021	+121.7%
Average Sales Price	\$533,065	\$404,878	+31.7%	\$589,635	\$309,347	+90.6%
Median Sales Price	\$445,000	\$378,100	+17.7%	\$439,421	\$284,090	+54.7%

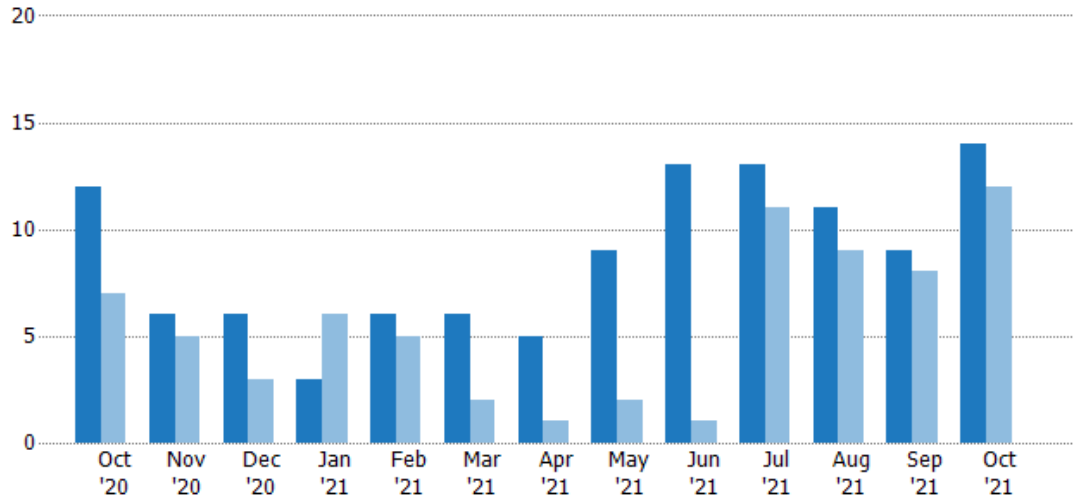
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Oct '21	14	16.7%
Oct '20	12	71.4%
Oct '19	7	-57.1%



Current Year	12	6	6	3	6	6	5	9	13	13	11	9	14
Prior Year	7	5	3	6	5	2	1	2	1	11	9	8	12
Percent Change from Prior Year	71%	20%	100%	-50%	20%	200%	400%	350%	1,200%	18%	22%	13%	17%

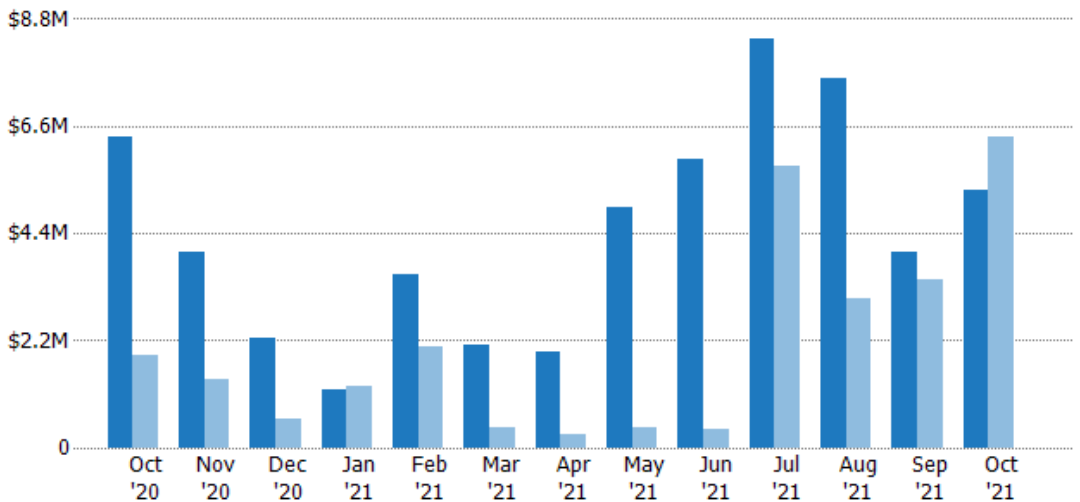
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Oct '21	\$5.29M	-17.1%
Oct '20	\$6.39M	233.2%
Oct '19	\$1.92M	-28.8%



Current Year	\$6.39M	\$4.02M	\$2.25M	\$1.19M	\$3.57M	\$2.09M	\$1.96M	\$4.94M	\$5.91M	\$8.39M	\$7.57M	\$4.03M	\$5.29M
Prior Year	\$1.92M	\$1.41M	\$585K	\$1.28M	\$2.09M	\$404K	\$289K	\$400K	\$375K	\$5.77M	\$3.08M	\$3.44M	\$6.39M
Percent Change from Prior Year	233%	184%	285%	-7%	71%	418%	580%	1,134%	1,477%	45%	146%	17%	-17%

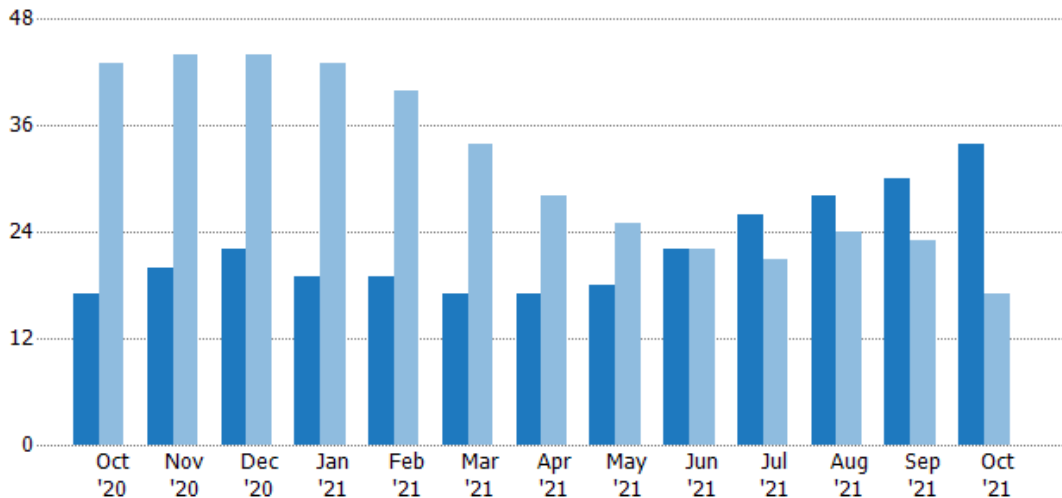
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Oct '21	34	100%
Oct '20	17	-60.5%
Oct '19	43	4.7%



Current Year	17	20	22	19	19	17	17	18	22	26	28	30	34
Prior Year	43	44	44	43	40	34	28	25	22	21	24	23	17
Percent Change from Prior Year	-60%	-55%	-50%	-56%	-53%	-50%	-39%	-28%	0%	24%	17%	30%	100%

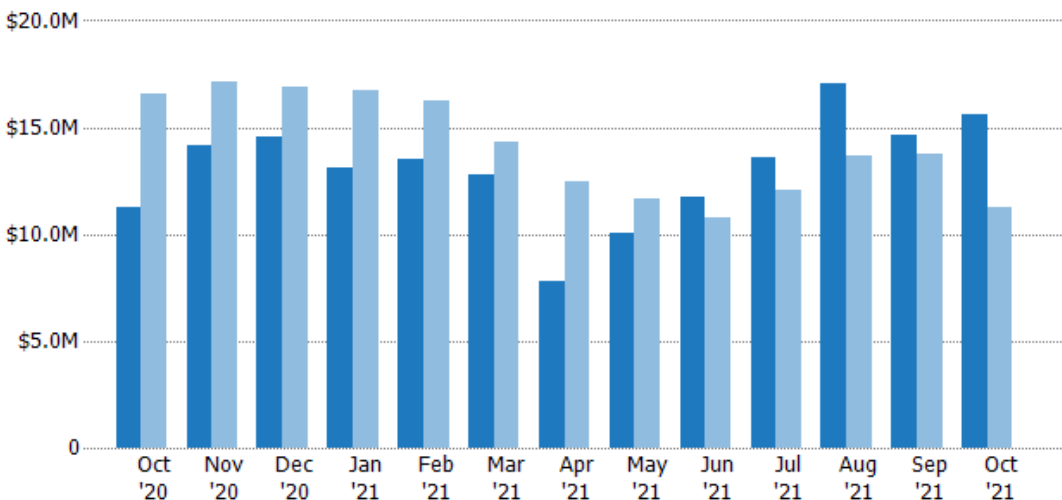
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Oct '21	\$15.6M	38.5%
Oct '20	\$11.2M	-32.2%
Oct '19	\$16.6M	-19.4%



Current Year	\$11.2M	\$14.2M	\$14.5M	\$13.1M	\$13.5M	\$12.8M	\$7.84M	\$10M	\$11.7M	\$13.6M	\$17.1M	\$14.6M	\$15.6M
Prior Year	\$16.6M	\$17.2M	\$16.9M	\$16.8M	\$16.3M	\$14.3M	\$12.4M	\$11.6M	\$10.7M	\$12.1M	\$13.6M	\$13.7M	\$11.2M
Percent Change from Prior Year	-32%	-17%	-14%	-22%	-17%	-10%	-37%	-14%	9%	12%	25%	7%	38%

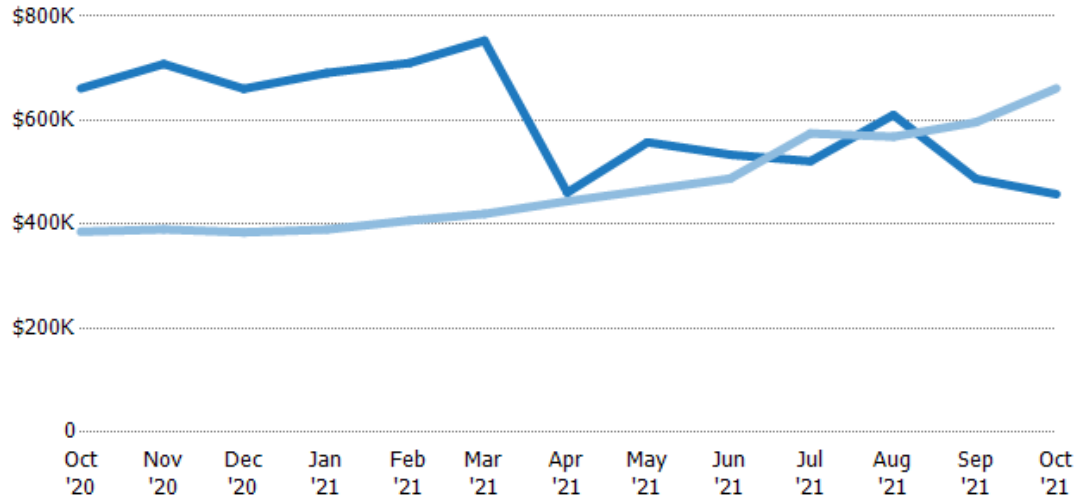
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Oct '21	\$458K	-30.8%
Oct '20	\$661K	71.5%
Oct '19	\$386K	-23%



Current Year	\$661K	\$708K	\$661K	\$691K	\$710K	\$753K	\$461K	\$558K	\$534K	\$521K	\$610K	\$487K	\$458K
Prior Year	\$386K	\$390K	\$384K	\$390K	\$407K	\$420K	\$444K	\$466K	\$488K	\$575K	\$568K	\$596K	\$661K
Percent Change from Prior Year	71%	82%	72%	77%	74%	79%	4%	20%	9%	-9%	7%	-18%	-31%

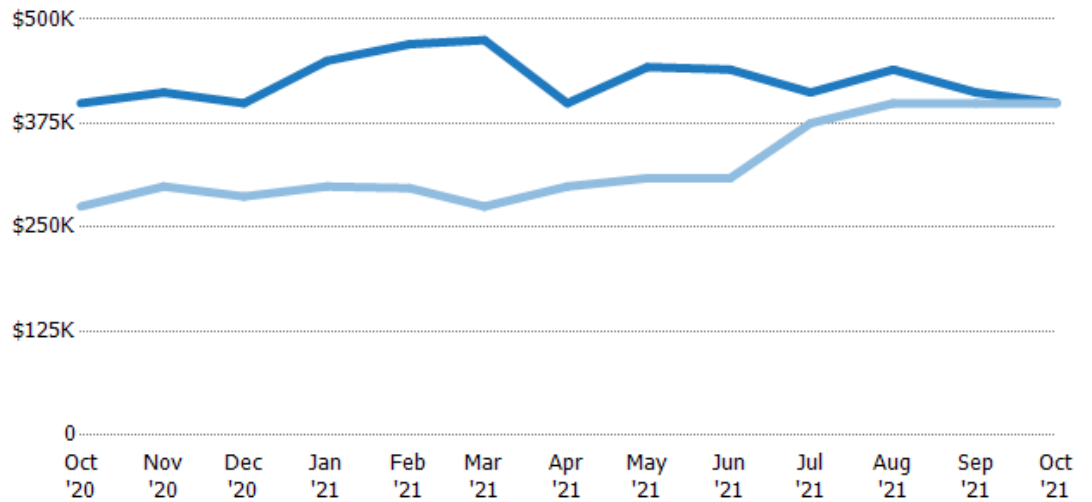
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Oct '21	\$400K	0.1%
Oct '20	\$399K	45.1%
Oct '19	\$275K	8.7%



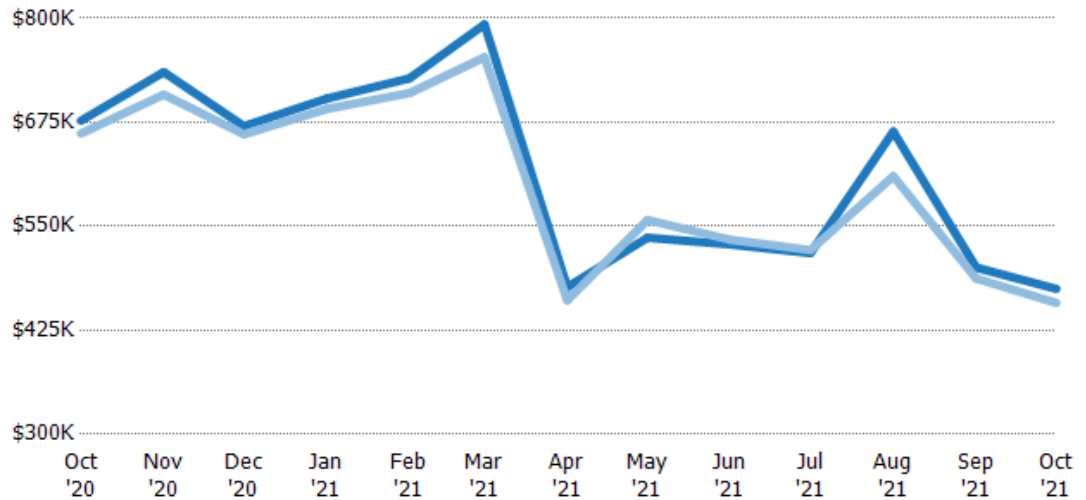
Current Year	\$399K	\$412K	\$399K	\$450K	\$470K	\$475K	\$399K	\$443K	\$440K	\$412K	\$440K	\$412K	\$400K
Prior Year	\$275K	\$299K	\$287K	\$299K	\$297K	\$275K	\$299K	\$309K	\$309K	\$375K	\$399K	\$399K	\$399K
Percent Change from Prior Year	45%	38%	39%	51%	58%	73%	33%	43%	42%	10%	10%	3%	0%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

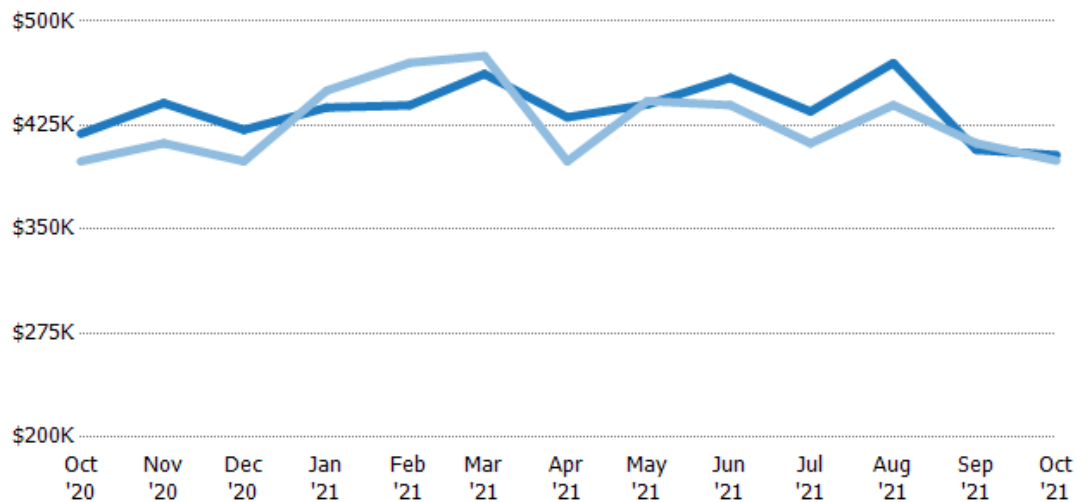


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



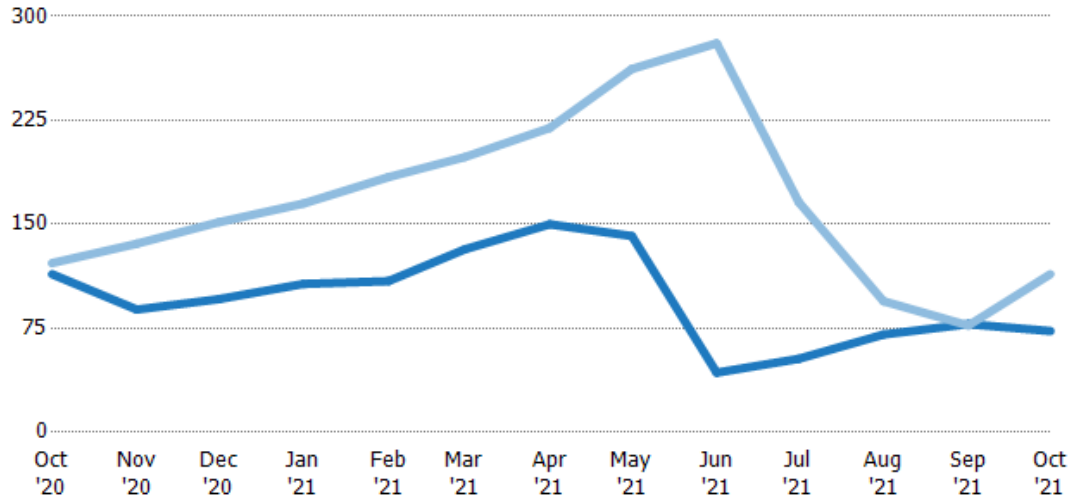
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Oct '21	73	-36%
Oct '20	114	-6.6%
Oct '19	122	10.7%



Current Year	114	88.5	96	107	109	132	150	142	43	53	70.5	78	73
Prior Year	122	136	152	165	184	199	220	262	281	166	94.5	77	114
Percent Change from Prior Year	-7%	-35%	-37%	-35%	-41%	-34%	-32%	-46%	-85%	-68%	-25%	1%	-36%

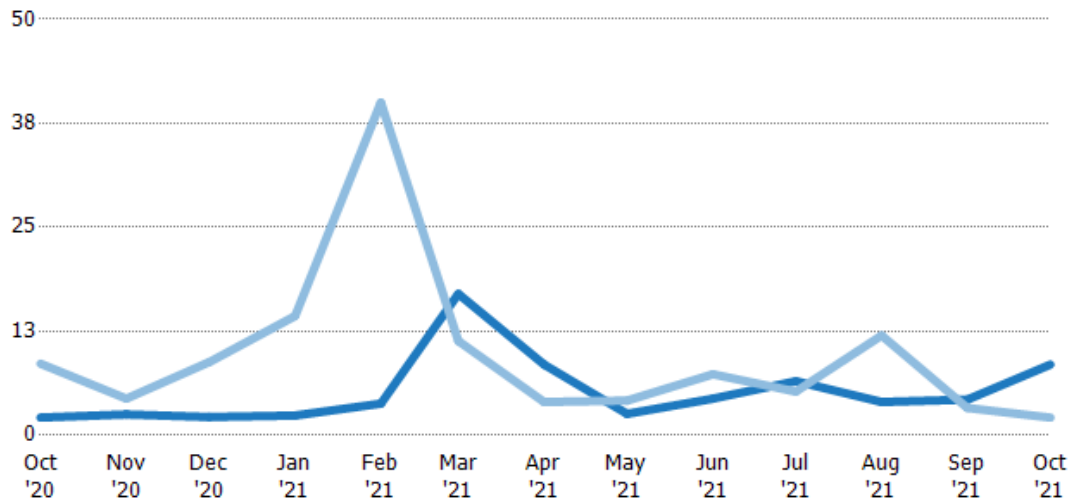
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Oct '21	8.5	300%
Oct '20	2.13	-75.3%
Oct '19	8.6	161.6%



Current Year	2.13	2.5	2.2	2.38	3.8	17	8.5	2.57	4.4	6.5	4	4.29	8.5
Prior Year	8.6	4.4	8.8	14.3	40	11.3	4	4.17	7.33	5.25	12	3.29	2.13
Percent Change from Prior Year	-75%	-43%	-75%	-83%	-91%	50%	113%	-38%	-40%	24%	-67%	30%	300%

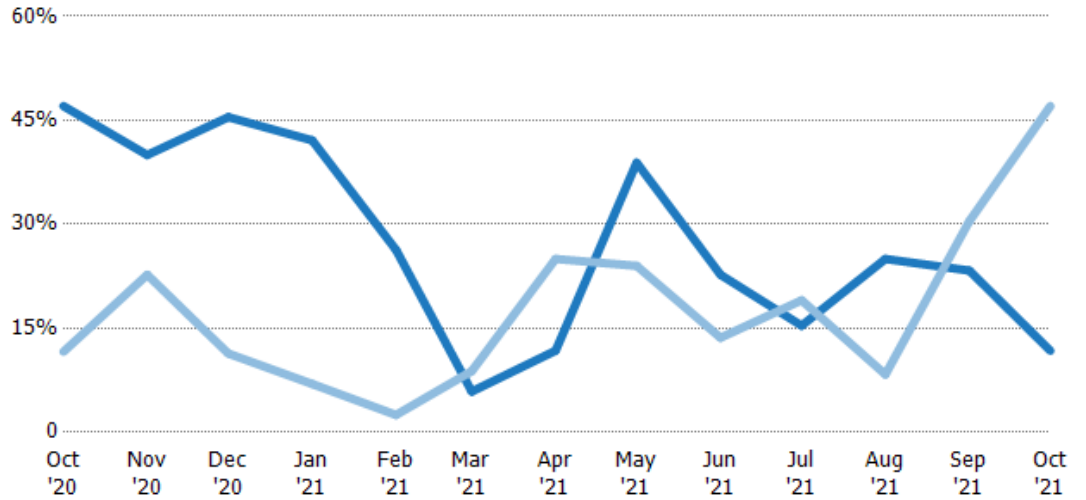
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Oct '21	12%	35.3%
Oct '20	47%	-35.4%
Oct '19	12%	-61.8%



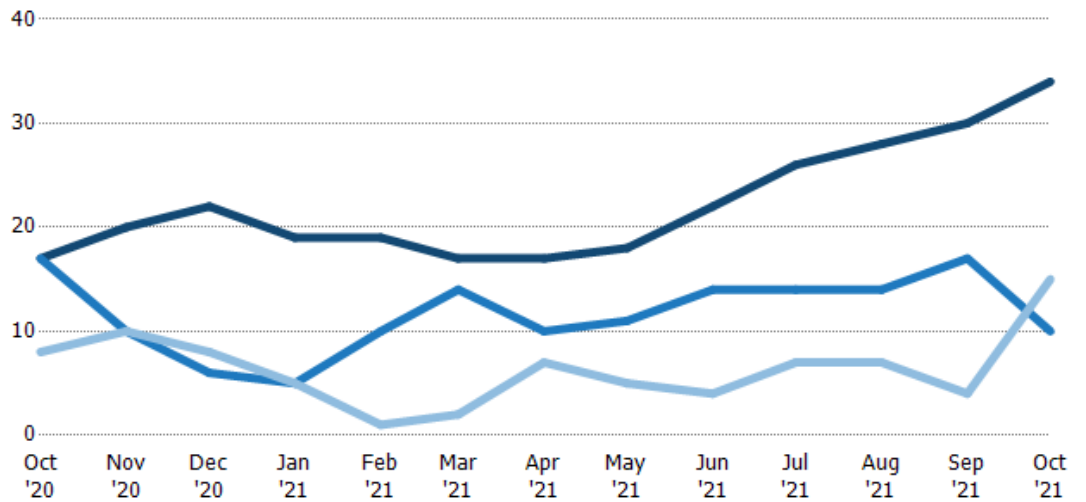
Current Year	47%	40%	45%	42%	26%	6%	12%	39%	23%	15%	25%	23%	12%
Prior Year	12%	23%	11%	7%	3%	9%	25%	24%	14%	19%	8%	30%	47%
Change from Prior Year	-35%	-17%	-34%	-35%	-24%	3%	13%	-15%	-9%	4%	-17%	7%	35%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	17	20	22	19	19	17	17	18	22	26	28	30	34
Pending	17	10	6	5	10	14	10	11	14	14	14	17	10
Sold	8	10	8	5	1	2	7	5	4	7	7	4	15

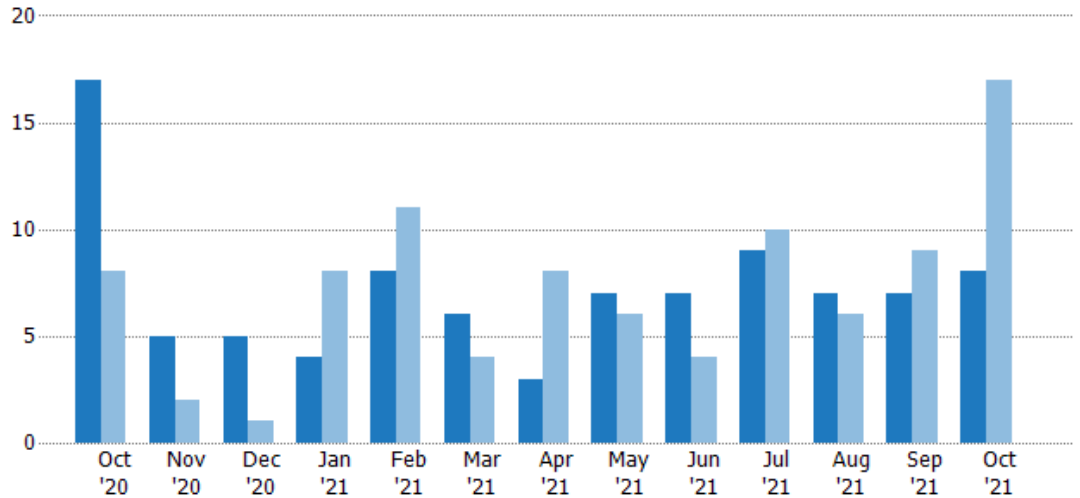
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Oct '21	8	-52.9%
Oct '20	17	112.5%
Oct '19	8	25%



Current Year	17	5	5	4	8	6	3	7	7	9	7	7	8
Prior Year	8	2	1	8	11	4	8	6	4	10	6	9	17
Percent Change from Prior Year	113%	150%	400%	-50%	-27%	50%	-63%	17%	75%	-10%	17%	-22%	-53%

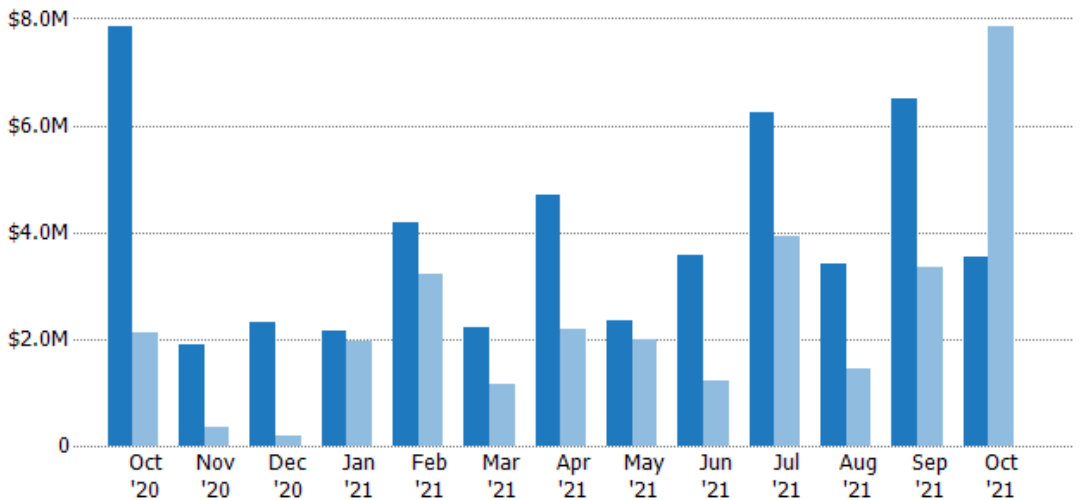
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Oct '21	\$3.54M	-54.9%
Oct '20	\$7.85M	271.2%
Oct '19	\$2.12M	16.4%



Current Year	\$7.85M	\$1.9M	\$2.31M	\$2.14M	\$4.2M	\$2.21M	\$4.69M	\$2.34M	\$3.56M	\$6.25M	\$3.41M	\$6.5M	\$3.54M
Prior Year	\$2.12M	\$344K	\$178K	\$1.96M	\$3.22M	\$1.17M	\$2.2M	\$1.99M	\$1.23M	\$3.91M	\$1.43M	\$3.35M	\$7.85M
Percent Change from Prior Year	271%	451%	1,197%	9%	30%	89%	114%	18%	188%	60%	138%	94%	-55%

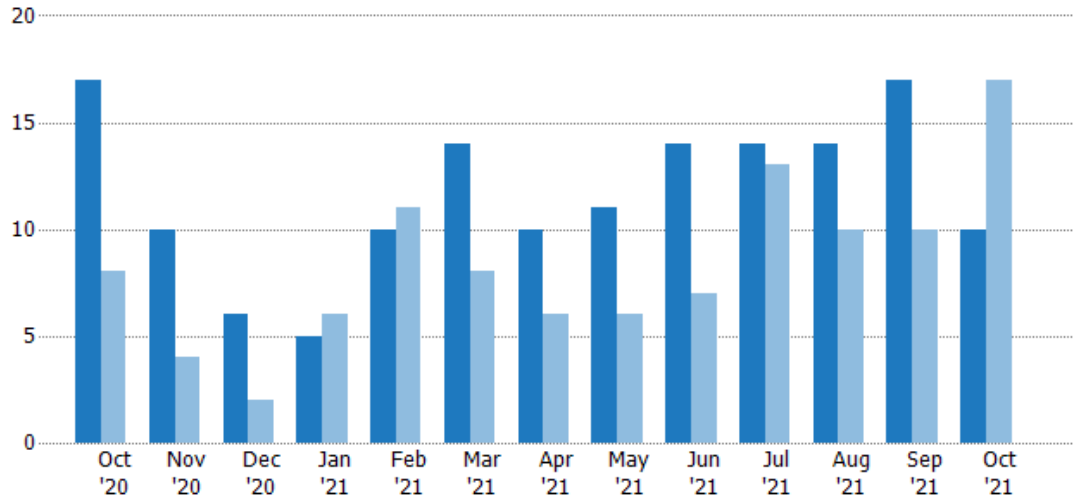
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Oct '21	10	-41.2%
Oct '20	17	112.5%
Oct '19	8	75%



Current Year	17	10	6	5	10	14	10	11	14	14	14	17	10
Prior Year	8	4	2	6	11	8	6	6	7	13	10	10	17
Percent Change from Prior Year	113%	150%	200%	-17%	-9%	75%	67%	83%	100%	8%	40%	70%	-41%

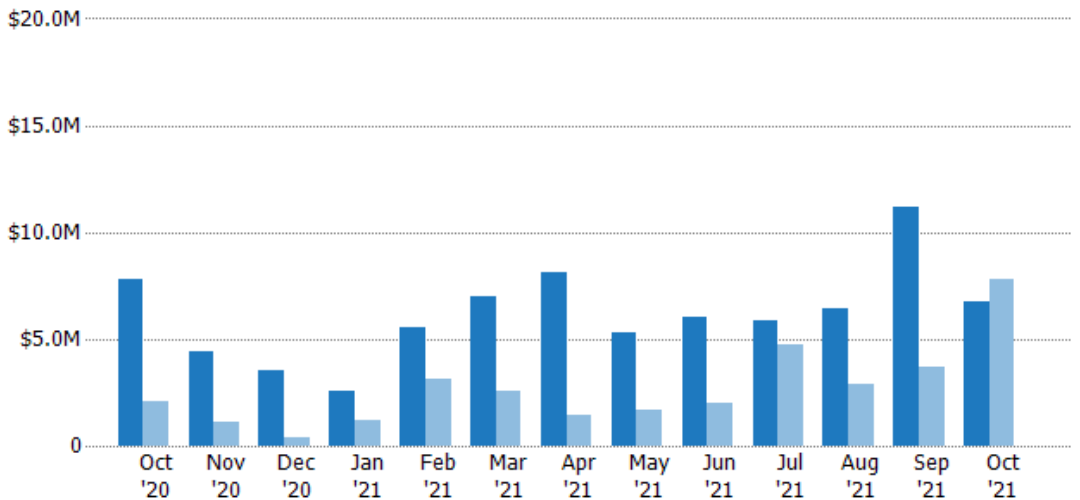
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Oct '21	\$6.78M	-12.8%
Oct '20	\$7.77M	275%
Oct '19	\$2.07M	131.8%



Current Year	\$7.77M	\$4.41M	\$3.5M	\$2.54M	\$5.5M	\$6.96M	\$8.14M	\$5.33M	\$5.99M	\$5.9M	\$6.4M	\$11.2M	\$6.78M
Prior Year	\$2.07M	\$1.14M	\$417K	\$1.18M	\$3.14M	\$2.54M	\$1.42M	\$1.65M	\$2M	\$4.77M	\$2.92M	\$3.65M	\$7.77M
Percent Change from Prior Year	275%	286%	740%	116%	75%	174%	475%	224%	200%	24%	119%	205%	-13%

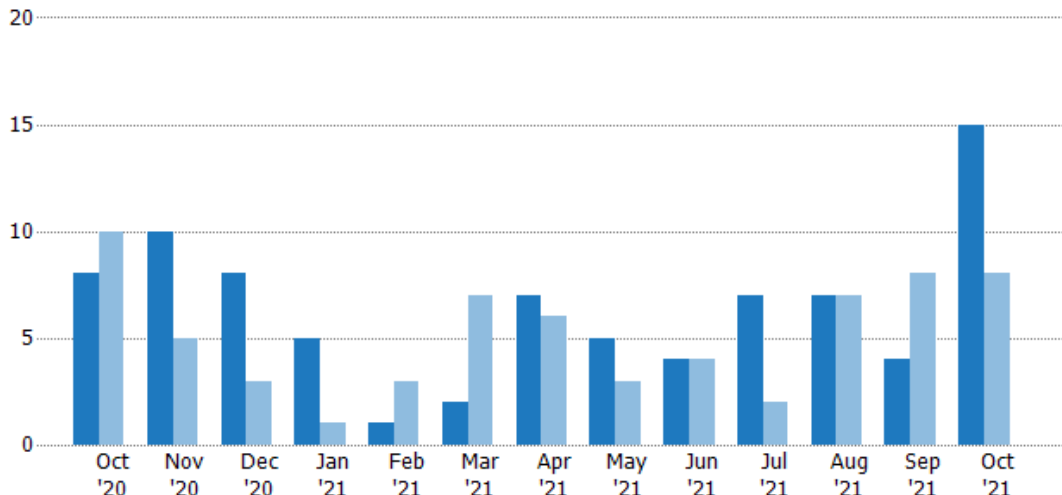
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Oct '21	15	87.5%
Oct '20	8	-20%
Oct '19	10	-50%



Current Year	8	10	8	5	1	2	7	5	4	7	7	4	15
Prior Year	10	5	3	1	3	7	6	3	4	2	7	8	8
Percent Change from Prior Year	-20%	100%	167%	400%	-67%	-71%	17%	67%	0%	250%	0%	-50%	88%

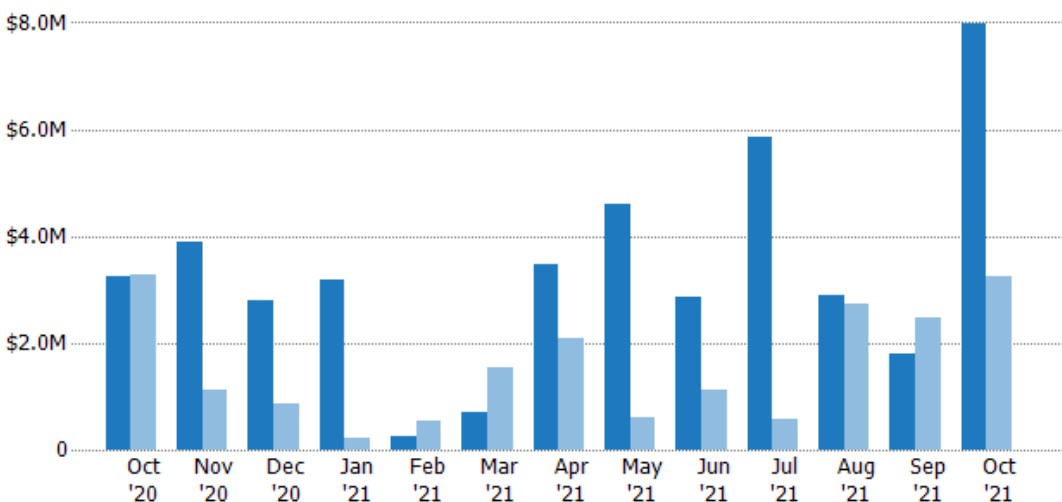
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Oct '21	\$8M	146.9%
Oct '20	\$3.24M	-1.7%
Oct '19	\$3.3M	-58%



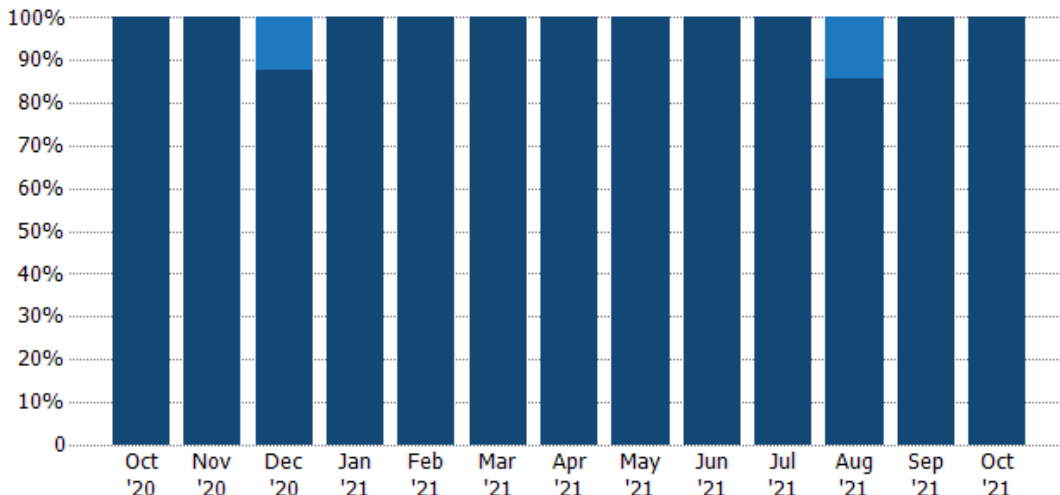
Current Year	\$3.24M	\$3.9M	\$2.8M	\$3.17M	\$244K	\$700K	\$3.48M	\$4.61M	\$2.87M	\$5.86M	\$2.89M	\$1.8M	\$8M
Prior Year	\$3.3M	\$1.11M	\$874K	\$230K	\$545K	\$1.53M	\$2.09M	\$619K	\$1.12M	\$590K	\$2.73M	\$2.47M	\$3.24M
Percent Change from Prior Year	-2%	253%	220%	1,278%	-55%	-54%	67%	645%	157%	893%	6%	-27%	147%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



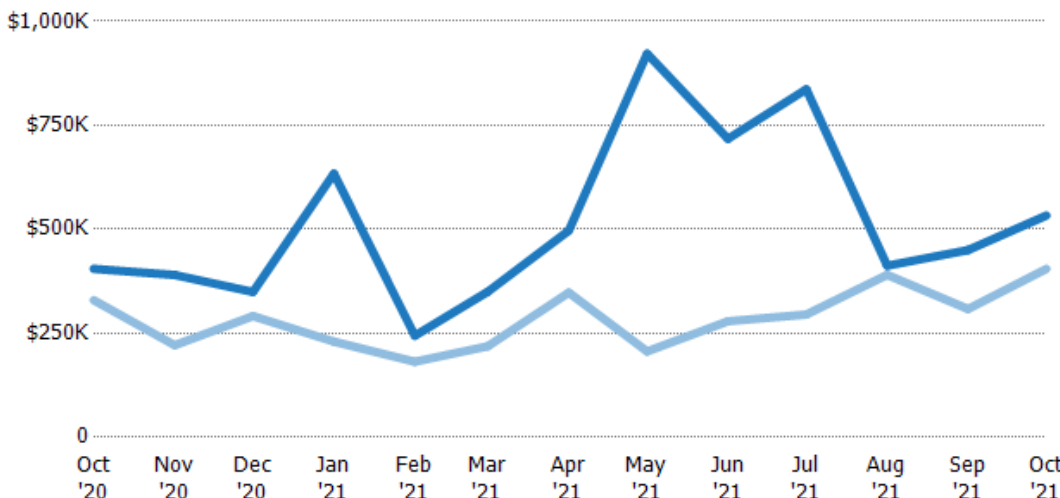
Condo/Townhouse	-	-	13%	-	-	-	-	-	-	-	14%	-	-
Single Family Residence	100%	100%	88%	100%	100%	100%	100%	100%	100%	100%	86%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$405K	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$837K	\$412K	\$450K	\$533K
Prior Year	\$330K	\$221K	\$291K	\$230K	\$182K	\$219K	\$348K	\$206K	\$279K	\$295K	\$391K	\$308K	\$405K
Percent Change from Prior Year	23%	76%	20%	176%	34%	60%	43%	347%	157%	184%	6%	46%	32%

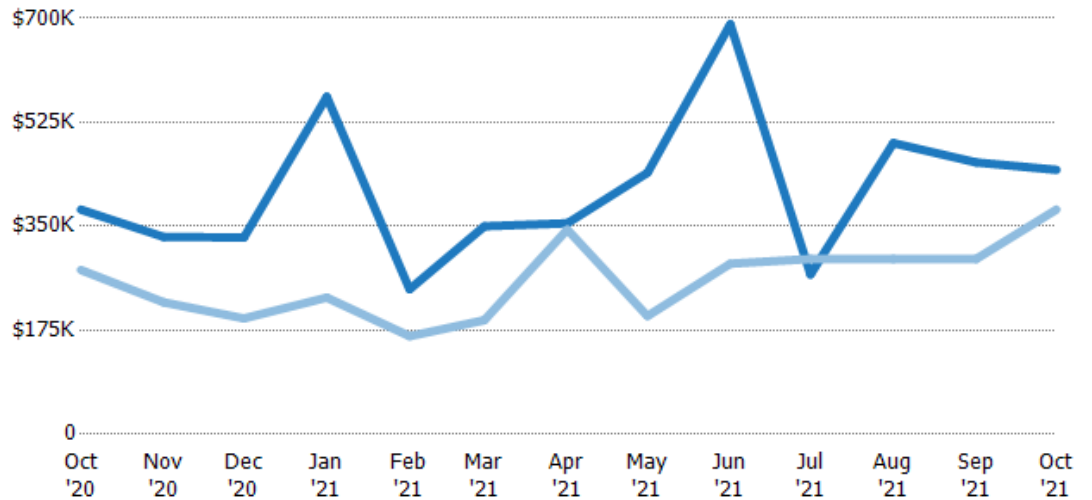
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Oct '21	\$445K	17.7%
Oct '20	\$378K	36.7%
Oct '19	\$277K	-29.5%



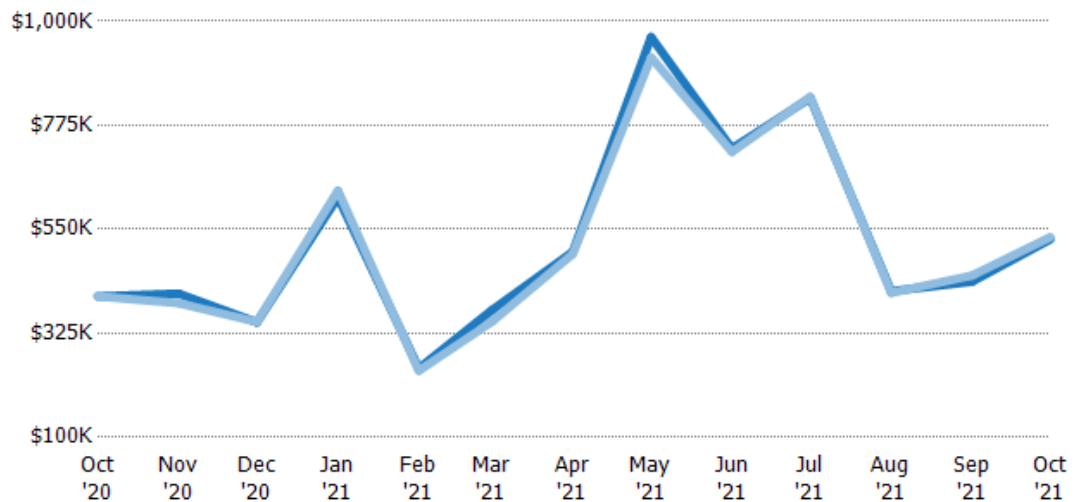
Current Year	\$378K	\$332K	\$331K	\$568K	\$244K	\$350K	\$355K	\$440K	\$690K	\$269K	\$490K	\$458K	\$445K
Prior Year	\$277K	\$222K	\$195K	\$230K	\$165K	\$192K	\$345K	\$199K	\$287K	\$295K	\$295K	\$295K	\$378K
Percent Change from Prior Year	37%	50%	70%	147%	48%	82%	3%	121%	140%	-9%	66%	55%	18%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



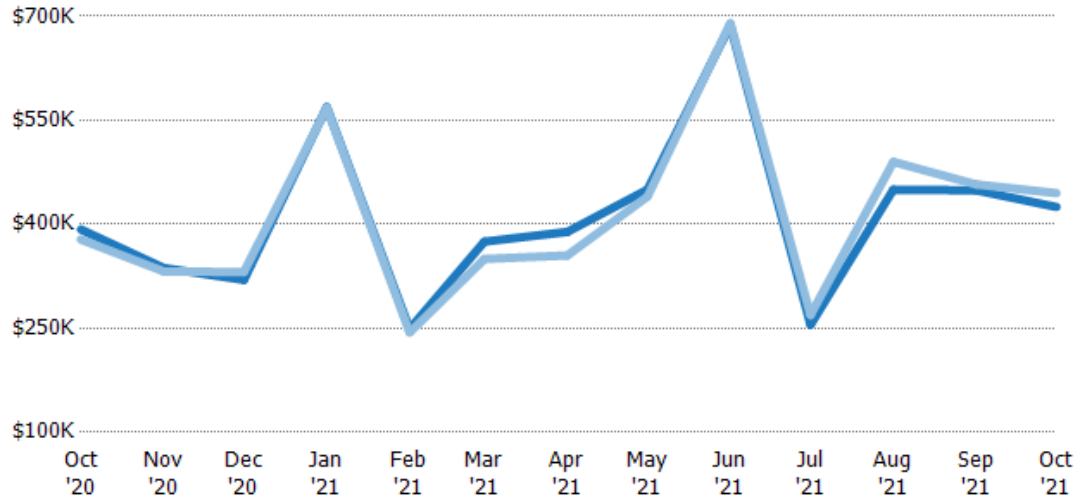
Avg List Price	\$405K	\$411K	\$349K	\$619K	\$249K	\$375K	\$501K	\$966K	\$725K	\$834K	\$416K	\$437K	\$528K
Avg Sales Price	\$405K	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$837K	\$412K	\$450K	\$533K
Avg Sales Price as a % of Avg List Price	100%	95%	100%	102%	98%	93%	99%	95%	99%	100%	99%	103%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

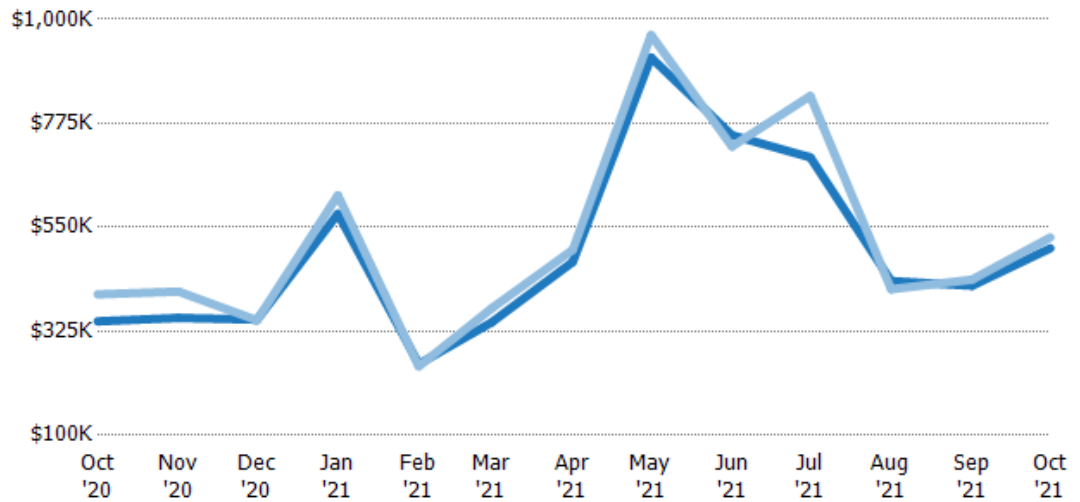


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

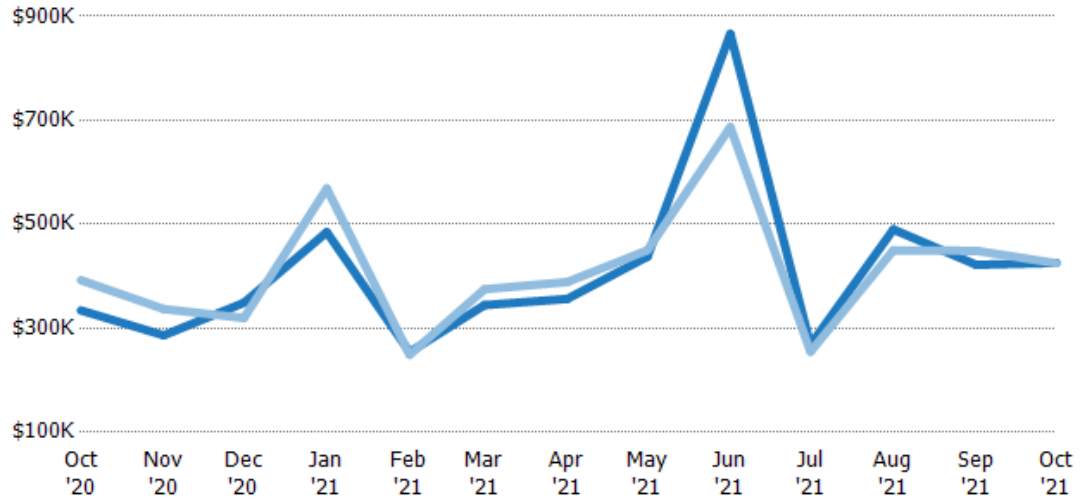


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$334K	\$286K	\$349K	\$485K	\$254K	\$345K	\$357K	\$438K	\$866K	\$268K	\$490K	\$422K	\$426K
Median Sales Price	\$393K	\$337K	\$320K	\$569K	\$249K	\$375K	\$389K	\$450K	\$687K	\$255K	\$450K	\$449K	\$425K
Med Sales Price as a % of Med Est Value	117%	118%	92%	117%	98%	109%	109%	103%	79%	95%	92%	106%	100%