

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	6	-16.7%	94	63	+49.2%
New Listing Volume	\$2,407,900	\$4,016,500	-40%	\$47,363,100	\$27,532,621	+72%
Active Listing Count	35	20	+75%	N/A	N/A	
Active Listing Volume	\$15,998,300	\$14,165,300	+12.9%	N/A	N/A	
Average Listing Price	\$457,094	\$708,265	-35.5%	\$550,439	\$494,893	+11.2%
Median Listing Price	\$399,000	\$412,000	-3.2%	\$426,030	\$332,092	+28.3%
Median Days in RPR	74	88.5	-16.4%	87.3	148.1	-41.1%
Months of Inventory	2.3	2.5	-6.7%	4.5	5.1	-12.3%
Absorption Rate	42.86%	40%	+2.9%	22.26%	19.53%	+2.7%
Sales Activity Charts Metrics						
New Pending Sales Count	1	5	-80%	67	88	-23.9%
New Pending Sales Volume	\$519,000	\$1,896,500	-72.6%	\$39,354,900	\$30,204,521	+30.3%
Pending Sales Count	1	10	-90%	N/A	N/A	
Pending Sales Volume	\$519,000	\$4,408,500	-88.2%	N/A	N/A	
Closed Sales Count	10	10	+/-	67	59	+13.6%
Closed Sales Volume	\$6,872,715	\$3,902,000	+76.1%	\$40,481,935	\$19,060,021	+112.4%
Average Sales Price	\$687,272	\$390,200	+76.1%	\$604,208	\$323,051	+87%
Median Sales Price	\$539,500	\$332,000	+62.5%	\$454,358	\$292,210	+55.5%

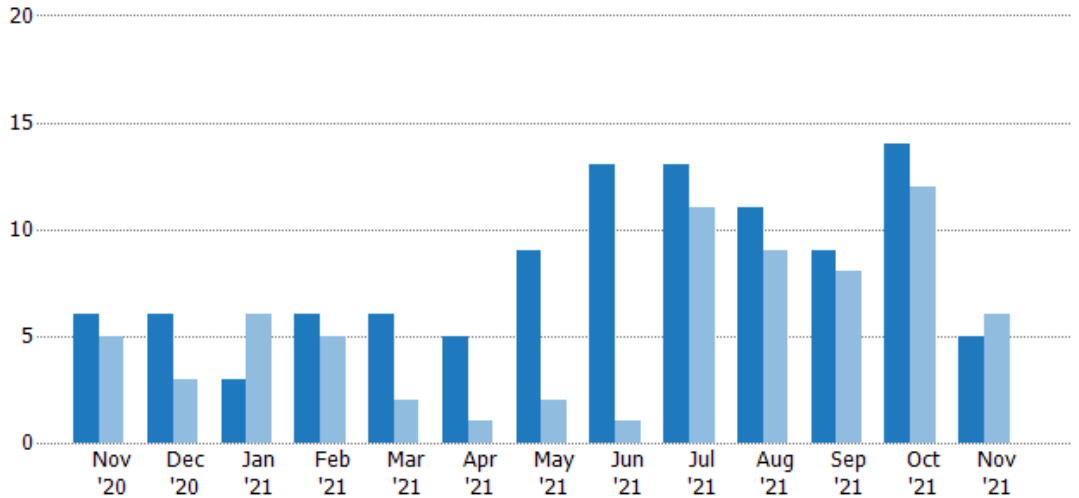
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	5	-16.7%
Nov '20	6	20%
Nov '19	5	0%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	6	6	3	6	6	5	9	13	13	11	9	14	5
Prior Year	5	3	6	5	2	1	2	1	11	9	8	12	6
Percent Change from Prior Year	20%	100%	-50%	20%	200%	400%	350%	1,200%	18%	22%	13%	17%	-17%

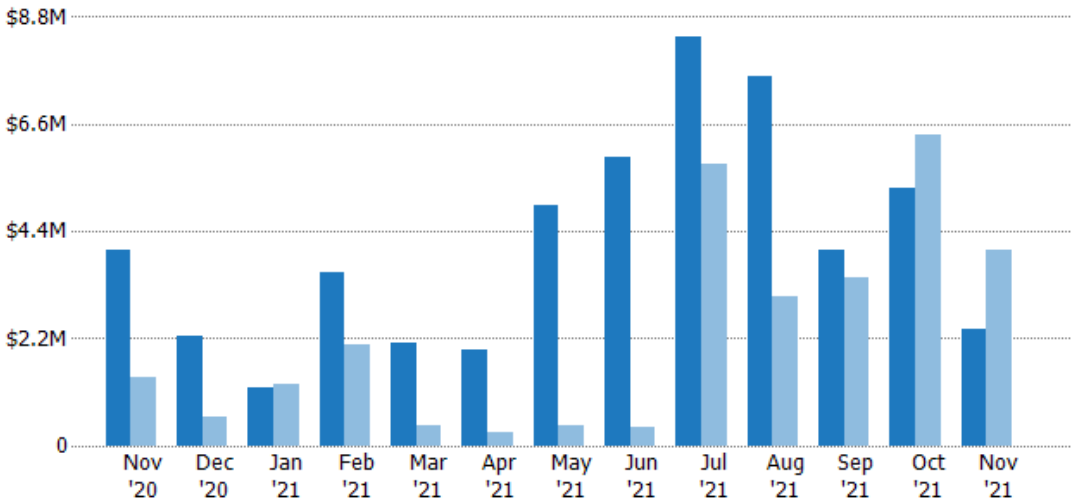
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$2.41M	-40%
Nov '20	\$4.02M	184.3%
Nov '19	\$1.41M	31%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$4.02M	\$2.25M	\$1.19M	\$3.57M	\$2.09M	\$1.96M	\$4.94M	\$5.91M	\$8.39M	\$7.57M	\$4.03M	\$5.29M	\$2.41M
Prior Year	\$1.41M	\$585K	\$1.28M	\$2.09M	\$404K	\$289K	\$400K	\$375K	\$5.77M	\$3.08M	\$3.44M	\$6.39M	\$4.02M
Percent Change from Prior Year	184%	285%	-7%	71%	418%	580%	1,134%	1,477%	45%	146%	17%	-17%	-40%

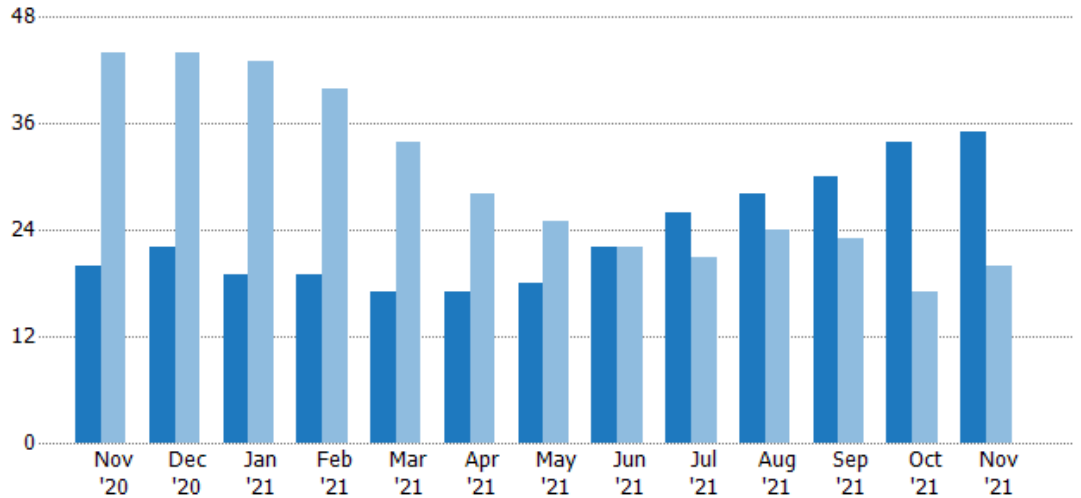
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Nov '21	35	75%
Nov '20	20	-54.5%
Nov '19	44	2.3%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	20	22	19	19	17	17	18	22	26	28	30	34	35
Prior Year	44	44	43	40	34	28	25	22	21	24	23	17	20
Percent Change from Prior Year	-55%	-50%	-56%	-53%	-50%	-39%	-28%	0%	24%	17%	30%	100%	75%

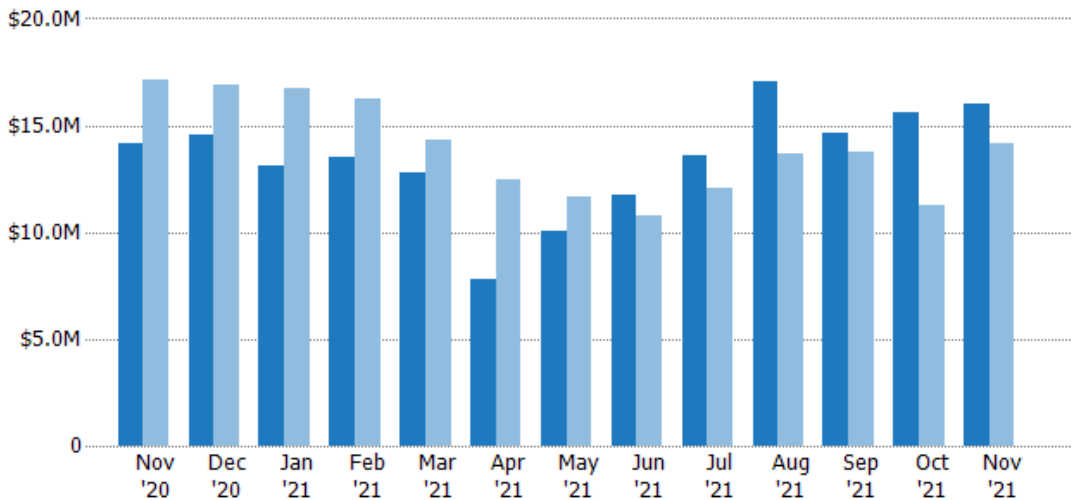
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$16M	12.9%
Nov '20	\$14.2M	-17.4%
Nov '19	\$17.2M	-16.8%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$14.2M	\$14.5M	\$13.1M	\$13.5M	\$12.8M	\$7.84M	\$10M	\$11.7M	\$13.6M	\$17.1M	\$14.6M	\$15.6M	\$16M
Prior Year	\$17.2M	\$16.9M	\$16.8M	\$16.3M	\$14.3M	\$12.4M	\$11.6M	\$10.7M	\$12.1M	\$13.6M	\$13.7M	\$11.2M	\$14.2M
Percent Change from Prior Year	-17%	-14%	-22%	-17%	-10%	-37%	-14%	9%	12%	25%	7%	38%	13%

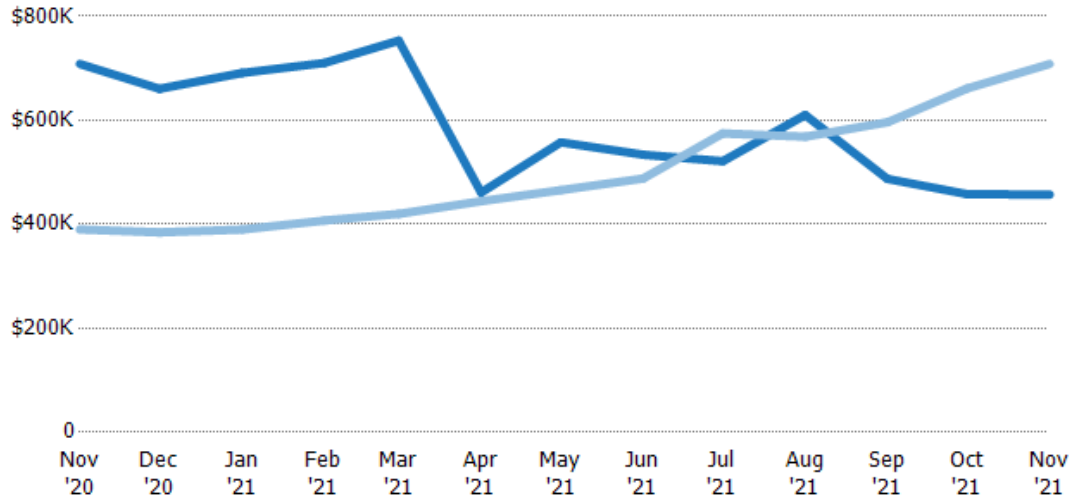
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$457K	-35.5%
Nov '20	\$708K	81.6%
Nov '19	\$390K	-18.7%



Current Year	\$708K	\$661K	\$691K	\$710K	\$753K	\$461K	\$558K	\$534K	\$521K	\$610K	\$487K	\$458K	\$457K
Prior Year	\$390K	\$384K	\$390K	\$407K	\$420K	\$444K	\$466K	\$488K	\$575K	\$568K	\$596K	\$661K	\$708K
Percent Change from Prior Year	82%	72%	77%	74%	79%	4%	20%	9%	-9%	7%	-18%	-31%	-35%

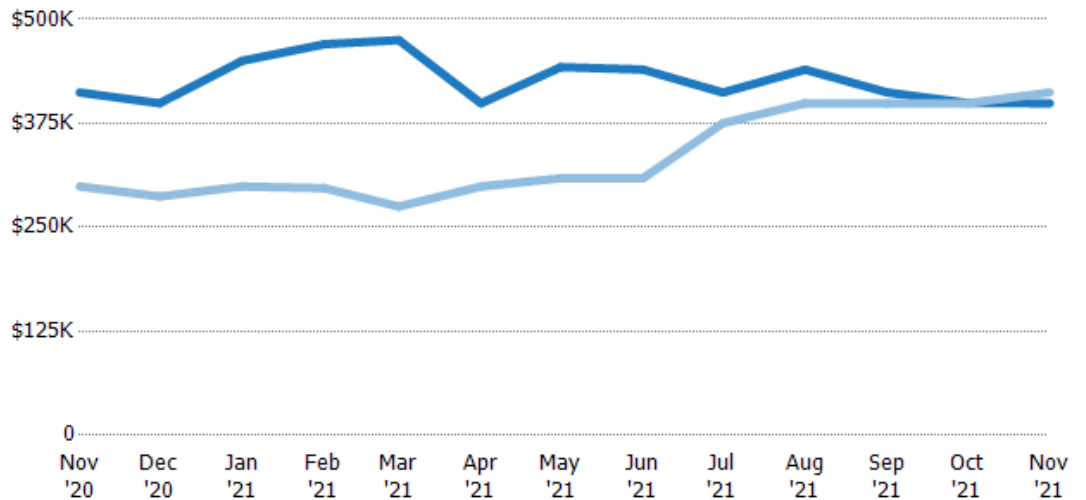
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$399K	-3.2%
Nov '20	\$412K	37.8%
Nov '19	\$299K	0%



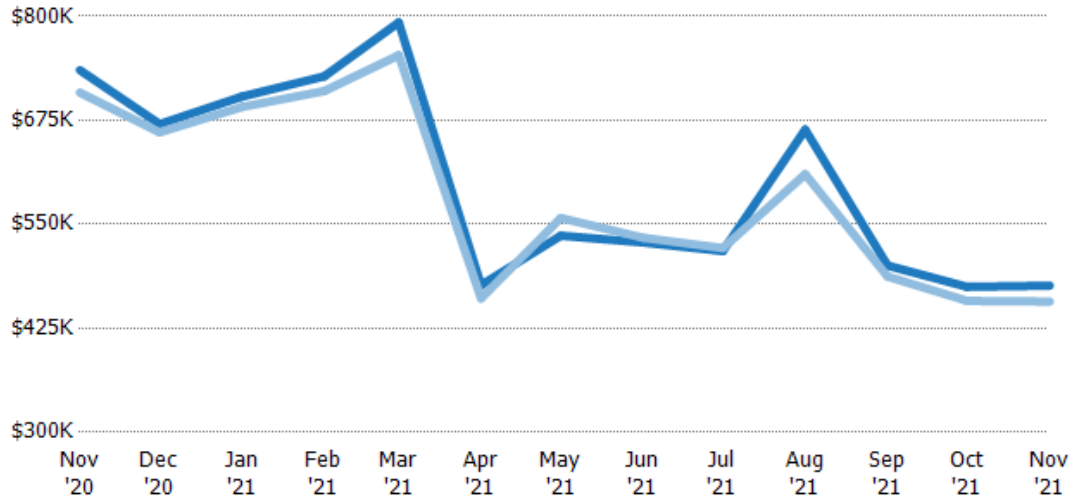
Current Year	\$412K	\$399K	\$450K	\$470K	\$475K	\$399K	\$443K	\$440K	\$412K	\$440K	\$412K	\$400K	\$399K
Prior Year	\$299K	\$287K	\$299K	\$297K	\$275K	\$299K	\$309K	\$309K	\$375K	\$399K	\$399K	\$399K	\$412K
Percent Change from Prior Year	38%	39%	51%	58%	73%	33%	43%	42%	10%	10%	3%	0%	-3%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



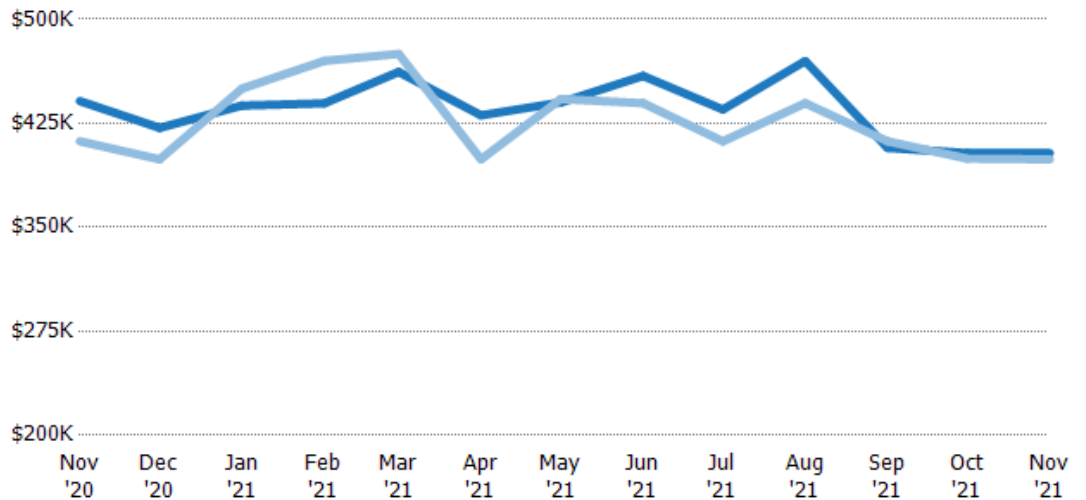
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$735K	\$670K	\$704K	\$728K	\$793K	\$477K	\$536K	\$528K	\$518K	\$664K	\$500K	\$475K	\$476K
Avg Listing Price	\$708K	\$661K	\$691K	\$710K	\$753K	\$461K	\$558K	\$534K	\$521K	\$610K	\$487K	\$458K	\$457K
Avg Listing Price as a % of Avg Est Value	96%	99%	98%	98%	95%	97%	104%	101%	101%	92%	97%	96%	96%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$441K	\$422K	\$438K	\$439K	\$462K	\$431K	\$440K	\$459K	\$435K	\$470K	\$407K	\$404K	\$404K
Median Listing Price	\$412K	\$399K	\$450K	\$470K	\$475K	\$399K	\$443K	\$440K	\$412K	\$440K	\$412K	\$400K	\$399K
Med Listing Price as a % of Med Est Value	93%	95%	103%	107%	103%	93%	101%	96%	95%	94%	101%	99%	99%

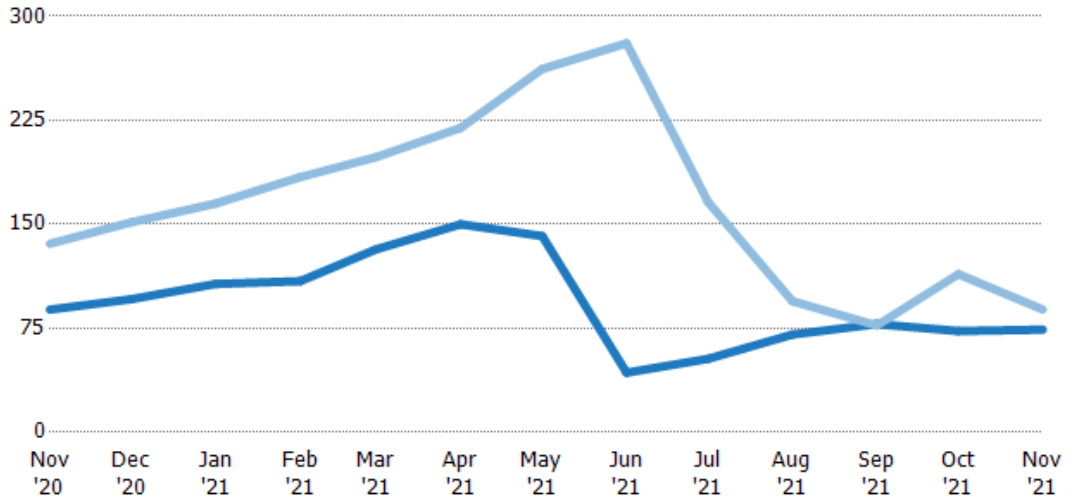
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Nov '21	74	-16.4%
Nov '20	88.5	-34.9%
Nov '19	136	18.4%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	88.5	96	107	109	132	150	142	43	53	70.5	78	73	74
Prior Year	136	152	165	184	199	220	262	281	166	94.5	77	114	88.5
Percent Change from Prior Year	-35%	-37%	-35%	-41%	-34%	-32%	-46%	-85%	-68%	-25%	1%	-36%	-16%

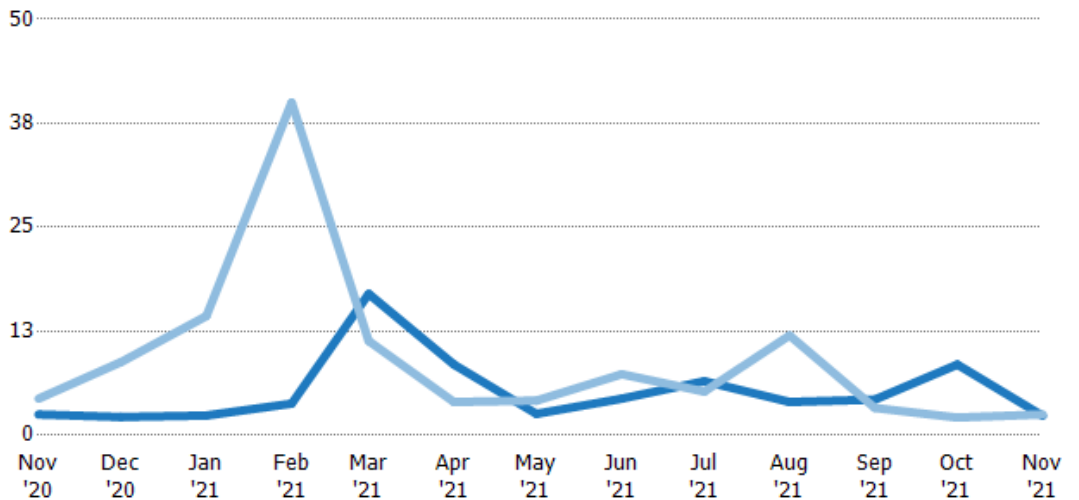
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Nov '21	2.33	-6.7%
Nov '20	2.5	-43.2%
Nov '19	4.4	104.5%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	2.5	2.2	2.38	3.8	17	8.5	2.57	4.4	6.5	4	4.29	8.5	2.33
Prior Year	4.4	8.8	14.3	40	11.3	4	4.17	7.33	5.25	12	3.29	2.13	2.5
Percent Change from Prior Year	-43%	-75%	-83%	-91%	50%	113%	-38%	-40%	24%	-67%	30%	300%	-7%

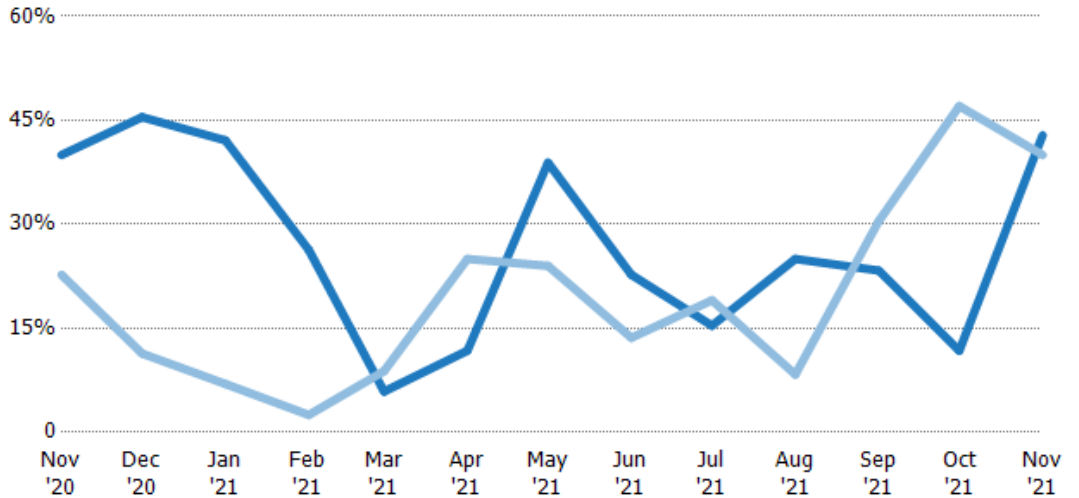
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Nov '21	43%	-2.9%
Nov '20	40%	-17.3%
Nov '19	23%	-51.1%



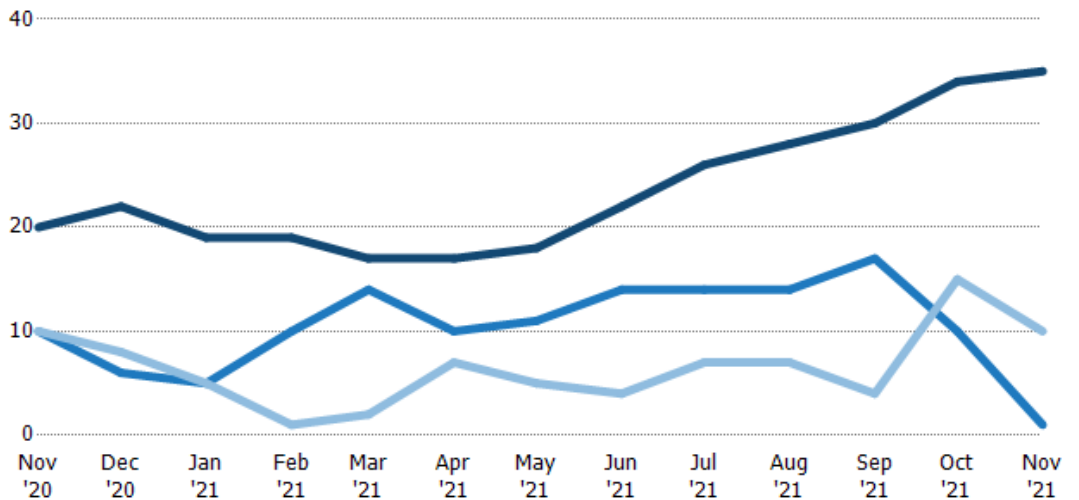
Current Year	40%	45%	42%	26%	6%	12%	39%	23%	15%	25%	23%	12%	43%
Prior Year	23%	11%	7%	3%	9%	25%	24%	14%	19%	8%	30%	47%	40%
Change from Prior Year	-17%	-34%	-35%	-24%	3%	13%	-15%	-9%	4%	-17%	7%	35%	-3%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Active	20	22	19	19	17	17	18	22	26	28	30	34	35
Pending	10	6	5	10	14	10	11	14	14	14	17	10	1
Sold	10	8	5	1	2	7	5	4	7	7	4	15	10

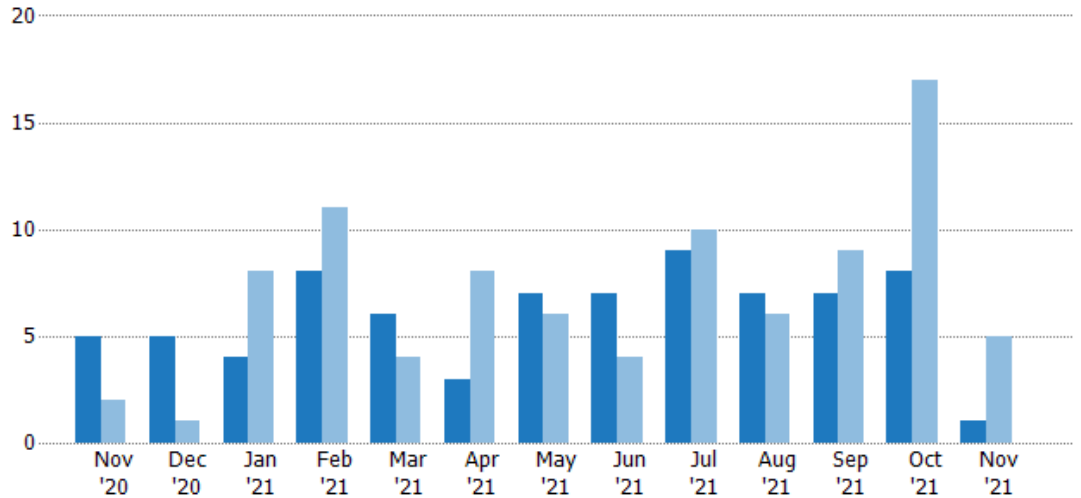
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	1	-80%
Nov '20	5	150%
Nov '19	2	150%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	5	5	4	8	6	3	7	7	9	7	7	8	1
Prior Year	2	1	8	11	4	8	6	4	10	6	9	17	5
Percent Change from Prior Year	150%	400%	-50%	-27%	50%	-63%	17%	75%	-10%	17%	-22%	-53%	-80%

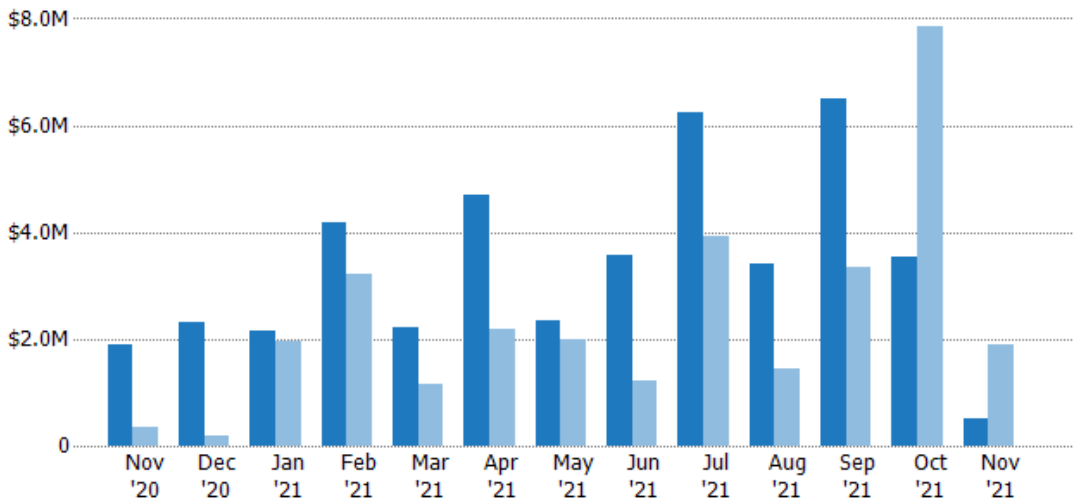
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$519K	-72.6%
Nov '20	\$1.9M	451.5%
Nov '19	\$344K	192.8%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$1.9M	\$2.31M	\$2.14M	\$4.2M	\$2.21M	\$4.69M	\$2.34M	\$3.56M	\$6.25M	\$3.41M	\$6.5M	\$3.54M	\$519K
Prior Year	\$344K	\$178K	\$1.96M	\$3.22M	\$1.17M	\$2.2M	\$1.99M	\$1.23M	\$3.91M	\$1.43M	\$3.35M	\$7.85M	\$1.9M
Percent Change from Prior Year	451%	1,197%	9%	30%	89%	114%	18%	188%	60%	138%	94%	-55%	-73%

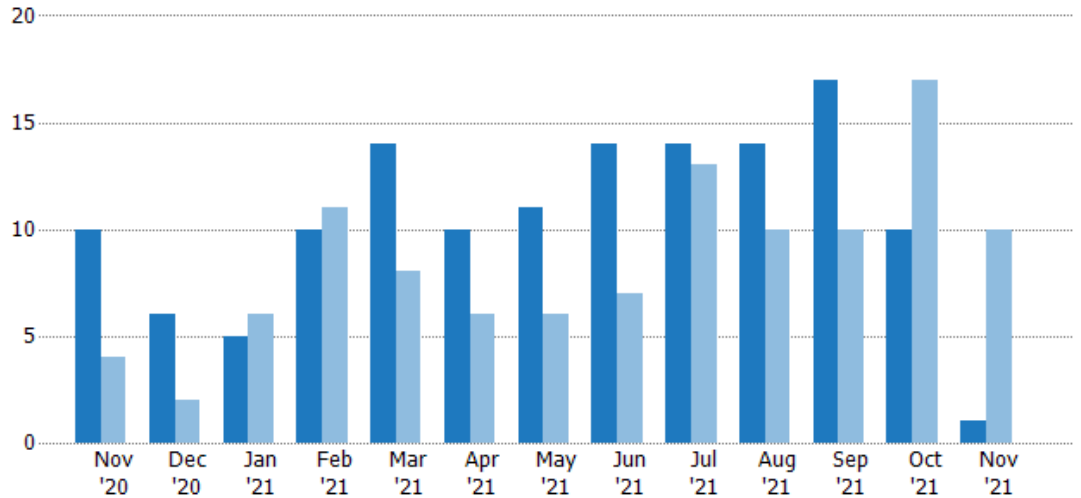
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	1	-90%
Nov '20	10	150%
Nov '19	4	150%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	10	6	5	10	14	10	11	14	14	14	17	10	1
Prior Year	4	2	6	11	8	6	6	7	13	10	10	17	10
Percent Change from Prior Year	150%	200%	-17%	-9%	75%	67%	83%	100%	8%	40%	70%	-41%	-90%

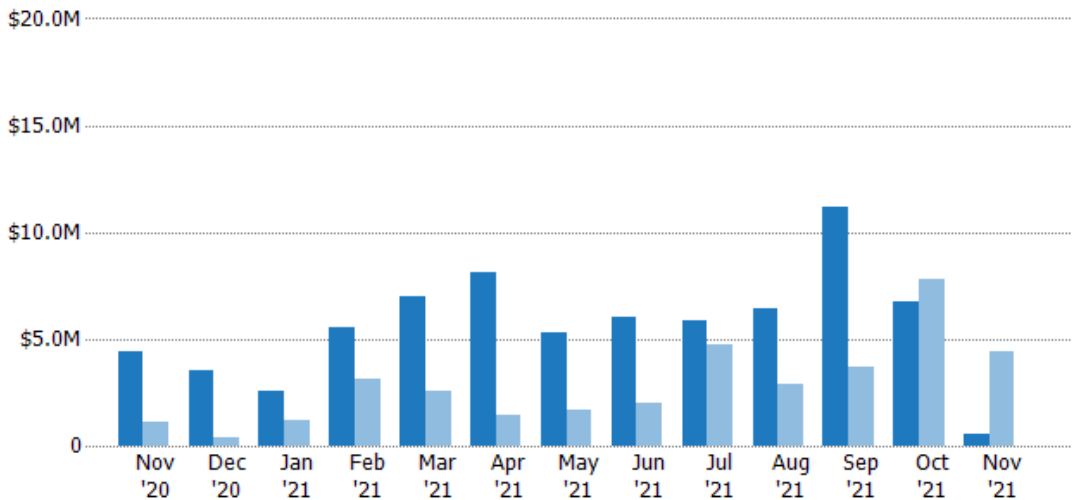
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$519K	-88.2%
Nov '20	\$4.41M	285.7%
Nov '19	\$1.14M	154.1%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$4.41M	\$3.5M	\$2.54M	\$5.5M	\$6.96M	\$8.14M	\$5.33M	\$5.99M	\$5.9M	\$6.4M	\$11.2M	\$6.78M	\$519K
Prior Year	\$1.14M	\$417K	\$1.18M	\$3.14M	\$2.54M	\$1.42M	\$1.65M	\$2M	\$4.77M	\$2.92M	\$3.65M	\$7.77M	\$4.41M
Percent Change from Prior Year	286%	740%	116%	75%	174%	475%	224%	200%	24%	119%	205%	-13%	-88%

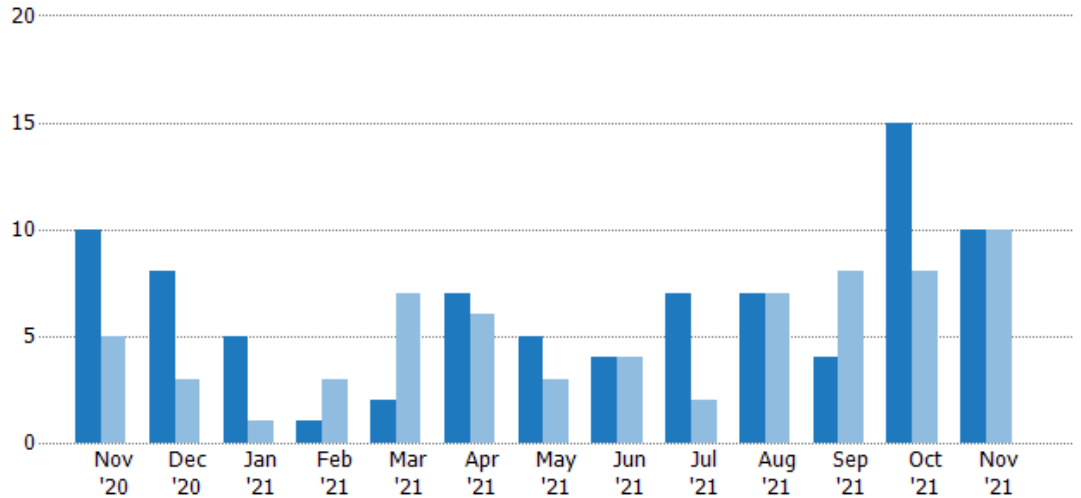
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	10	0%
Nov '20	10	100%
Nov '19	5	80%



Current Year	10	8	5	1	2	7	5	4	7	7	4	15	10
Prior Year	5	3	1	3	7	6	3	4	2	7	8	8	10
Percent Change from Prior Year	100%	167%	400%	-67%	-71%	17%	67%	0%	250%	0%	-50%	88%	0%

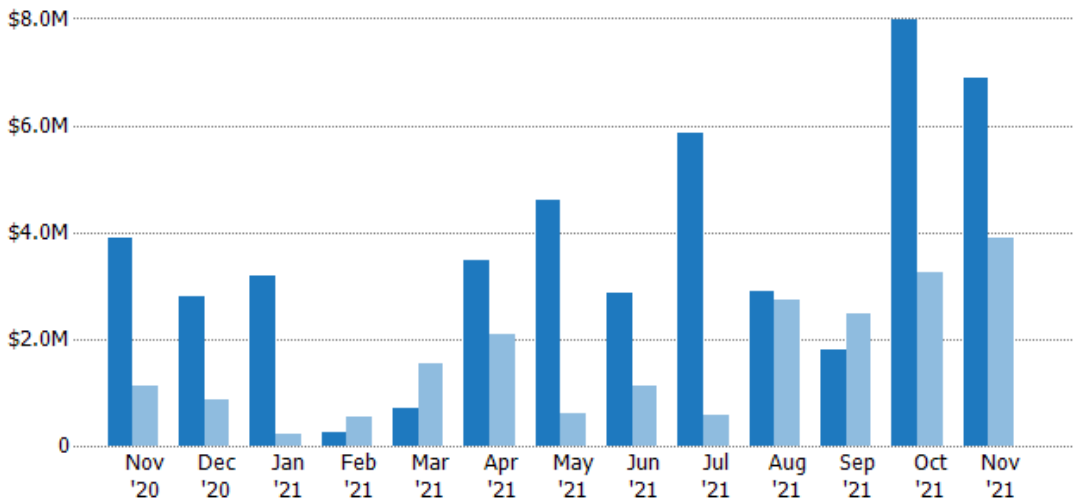
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$6.87M	76.1%
Nov '20	\$3.9M	252.6%
Nov '19	\$1.11M	143.1%



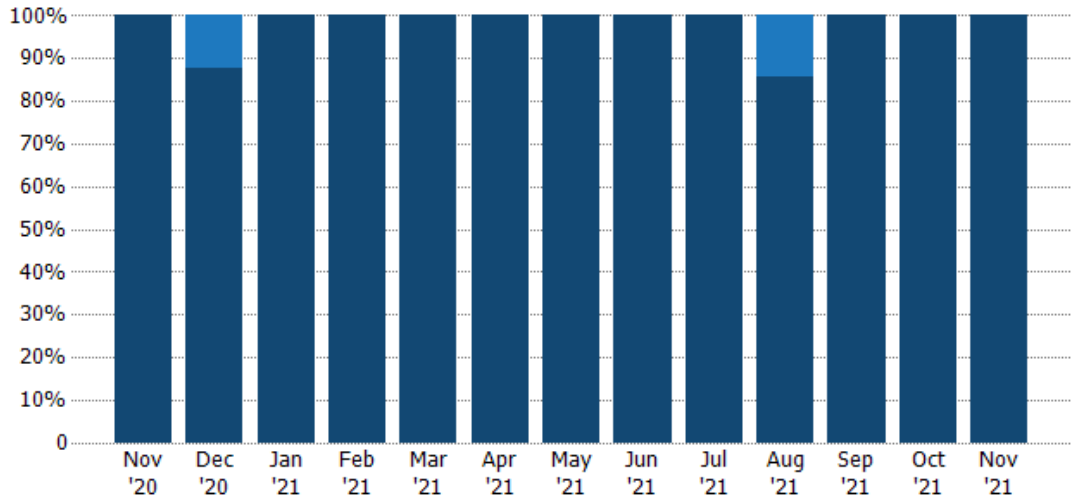
Current Year	\$3.9M	\$2.8M	\$3.17M	\$244K	\$700K	\$3.48M	\$4.61M	\$2.87M	\$5.86M	\$2.89M	\$1.8M	\$8M	\$6.87M
Prior Year	\$1.11M	\$874K	\$230K	\$545K	\$1.53M	\$2.09M	\$619K	\$1.12M	\$590K	\$2.73M	\$2.47M	\$3.24M	\$3.9M
Percent Change from Prior Year	253%	220%	1,278%	-55%	-54%	67%	645%	157%	893%	6%	-27%	147%	76%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



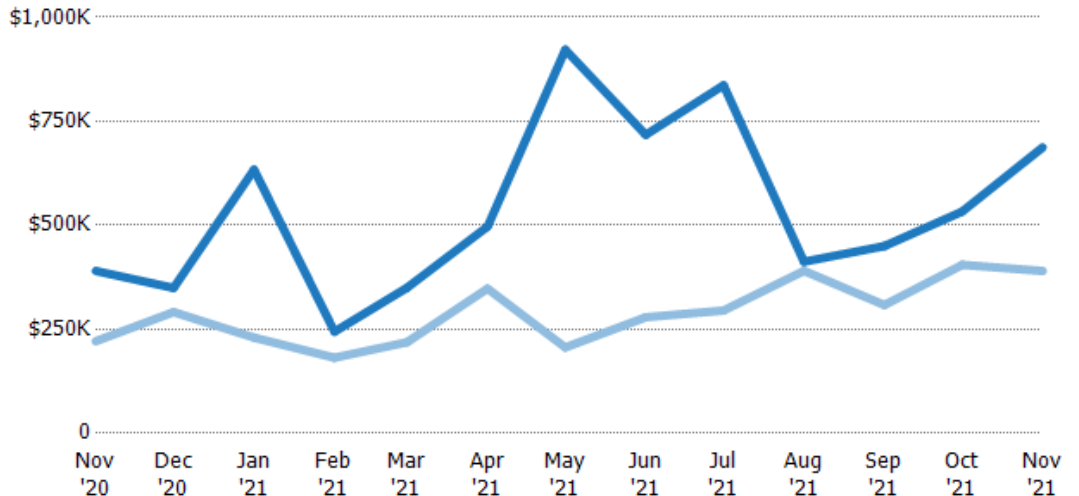
Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Condo/Townhouse	-	13%	-	-	-	-	-	-	-	14%	-	-	-
Single Family Residence	100%	88%	100%	100%	100%	100%	100%	100%	100%	86%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Nov '21	\$687K	76.1%
Nov '20	\$390K	76.3%
Nov '19	\$221K	35.1%

Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$837K	\$412K	\$450K	\$533K	\$687K
Prior Year	\$221K	\$291K	\$230K	\$182K	\$219K	\$348K	\$206K	\$279K	\$295K	\$391K	\$308K	\$405K	\$390K
Percent Change from Prior Year	76%	20%	176%	34%	60%	43%	347%	157%	184%	6%	46%	32%	76%

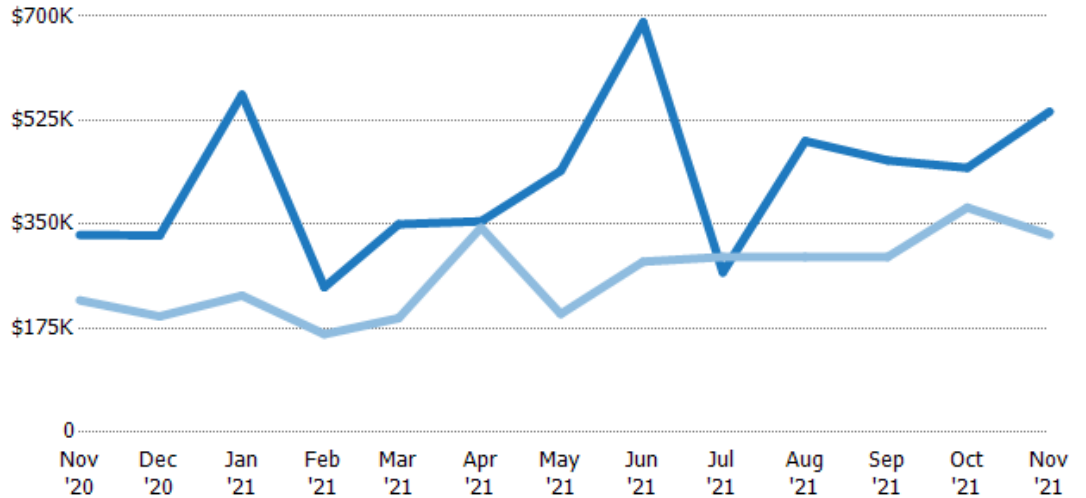
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$540K	62.5%
Nov '20	\$332K	49.5%
Nov '19	\$222K	-1.8%



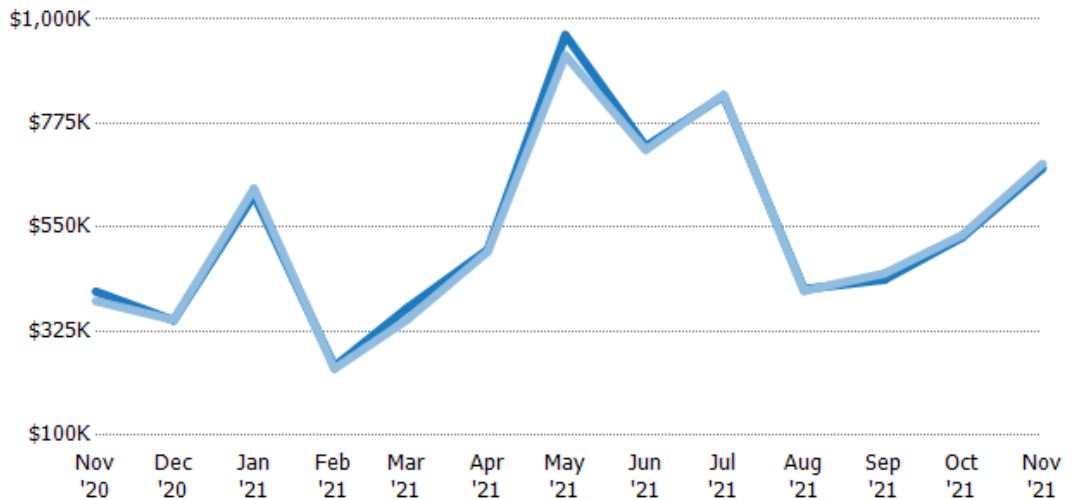
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$332K	\$331K	\$568K	\$244K	\$350K	\$355K	\$440K	\$690K	\$269K	\$490K	\$458K	\$445K	\$540K
Prior Year	\$222K	\$195K	\$230K	\$165K	\$192K	\$345K	\$199K	\$287K	\$295K	\$295K	\$295K	\$378K	\$332K
Percent Change from Prior Year	50%	70%	147%	48%	82%	3%	121%	140%	-9%	66%	55%	18%	63%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family



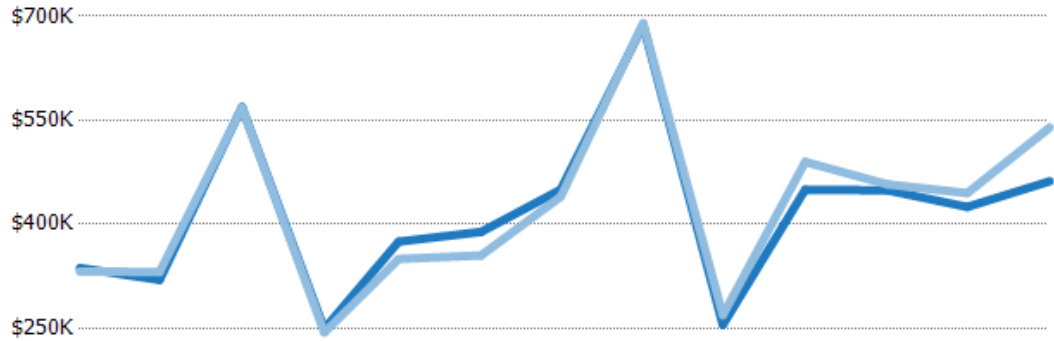
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$411K	\$349K	\$619K	\$249K	\$375K	\$501K	\$966K	\$725K	\$834K	\$416K	\$437K	\$528K	\$678K
Avg Sales Price	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$837K	\$412K	\$450K	\$533K	\$687K
Avg Sales Price as a % of Avg List Price	95%	100%	102%	98%	93%	99%	95%	99%	100%	99%	103%	101%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



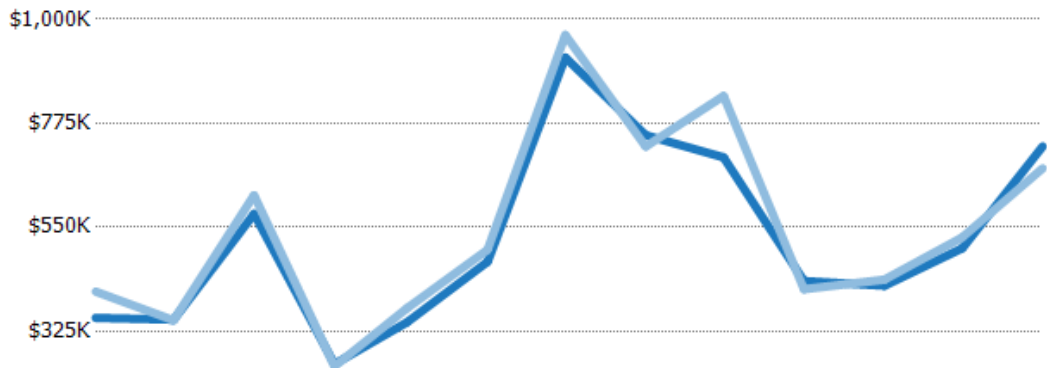
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$337K	\$320K	\$569K	\$249K	\$375K	\$389K	\$450K	\$687K	\$255K	\$450K	\$449K	\$425K	\$462K
Median Sales Price	\$332K	\$331K	\$568K	\$244K	\$350K	\$355K	\$440K	\$690K	\$269K	\$490K	\$458K	\$445K	\$540K
Med Sales Price as a % of Med List Price	99%	104%	100%	98%	93%	91%	98%	100%	105%	109%	102%	105%	117%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



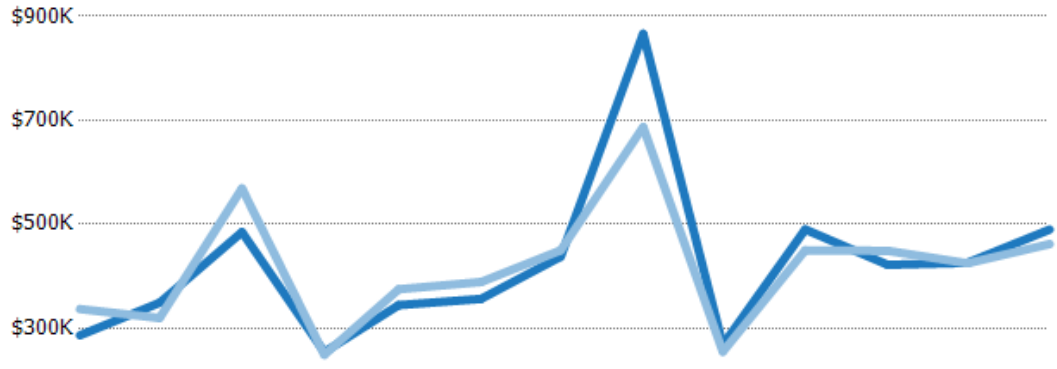
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$354K	\$350K	\$579K	\$254K	\$345K	\$475K	\$917K	\$749K	\$701K	\$434K	\$424K	\$505K	\$725K
Avg Sales Price	\$411K	\$349K	\$619K	\$249K	\$375K	\$501K	\$966K	\$725K	\$834K	\$416K	\$437K	\$528K	\$678K
Avg Sales Price as a % of Avg Est Value	116%	100%	107%	98%	109%	105%	105%	97%	119%	96%	103%	105%	93%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$286K	\$349K	\$485K	\$254K	\$345K	\$357K	\$438K	\$866K	\$268K	\$490K	\$422K	\$426K	\$490K
Median Sales Price	\$337K	\$320K	\$569K	\$249K	\$375K	\$389K	\$450K	\$687K	\$255K	\$450K	\$449K	\$425K	\$462K
Med Sales Price as a % of Med Est Value	118%	92%	117%	98%	109%	109%	103%	79%	95%	92%	106%	100%	94%