

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	6	4	+50%	89	96	-7.3%
New Listing Volume	\$1,789,000	\$1,112,000	+60.9%	\$38,642,400	\$36,668,000	+5.4%
Active Listing Count	15	25	-40%	N/A	N/A	
Active Listing Volume	\$6,162,000	\$12,537,800	-50.9%	N/A	N/A	
Average Listing Price	\$410,800	\$501,512	-18.1%	\$445,985	\$417,003	+7%
Median Listing Price	\$305,000	\$489,900	-37.7%	\$408,350	\$376,909	+8.3%
Median Days in RPR	43	117	-63.2%	93.53	93.39	+0.2%
Months of Inventory	2.1	1.9	+11.4%	1.9	3.2	-41.1%
Absorption Rate	46.67%	52%	-5.3%	52.35%	30.82%	+21.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	6	-66.7%	89	120	-25.8%
New Pending Sales Volume	\$815,000	\$2,096,000	-61.1%	\$37,770,299	\$41,628,300	-9.3%
Pending Sales Count	1	16	-93.8%	N/A	N/A	
Pending Sales Volume	\$495,000	\$6,404,300	-92.3%	N/A	N/A	
Closed Sales Count	9	6	+50%	86	78	+10.3%
Closed Sales Volume	\$5,006,000	\$2,507,000	+99.7%	\$36,312,050	\$24,574,490	+47.8%
Average Sales Price	\$556,222	\$417,833	+33.1%	\$422,233	\$315,058	+34%
Median Sales Price	\$509,000	\$397,500	+28.1%	\$370,901	\$287,238	+29.1%

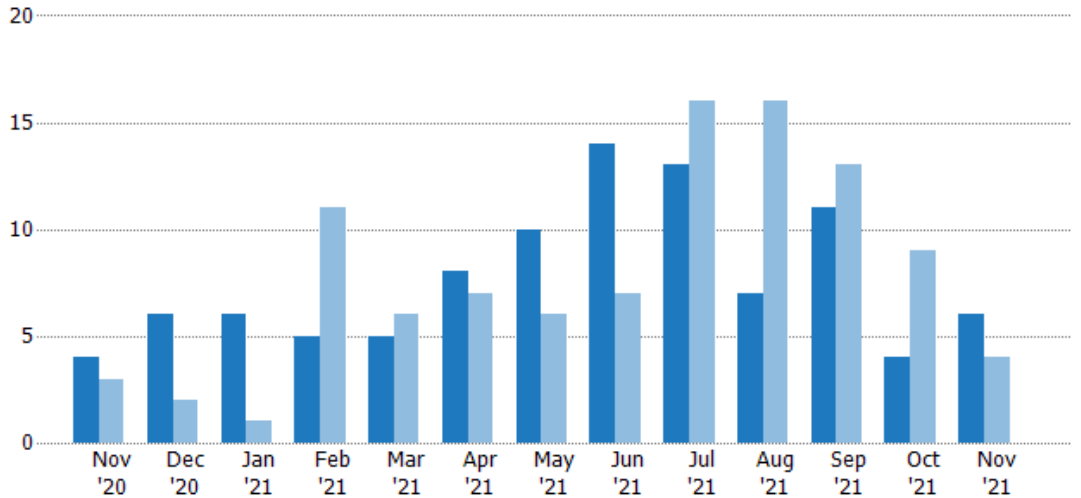
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	6	50%
Nov '20	4	33.3%
Nov '19	3	66.7%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	4	6	6	5	5	8	10	14	13	7	11	4	6
Prior Year	3	2	1	11	6	7	6	7	16	16	13	9	4
Percent Change from Prior Year	33%	200%	500%	-55%	-17%	14%	67%	100%	-19%	-56%	-15%	-56%	50%

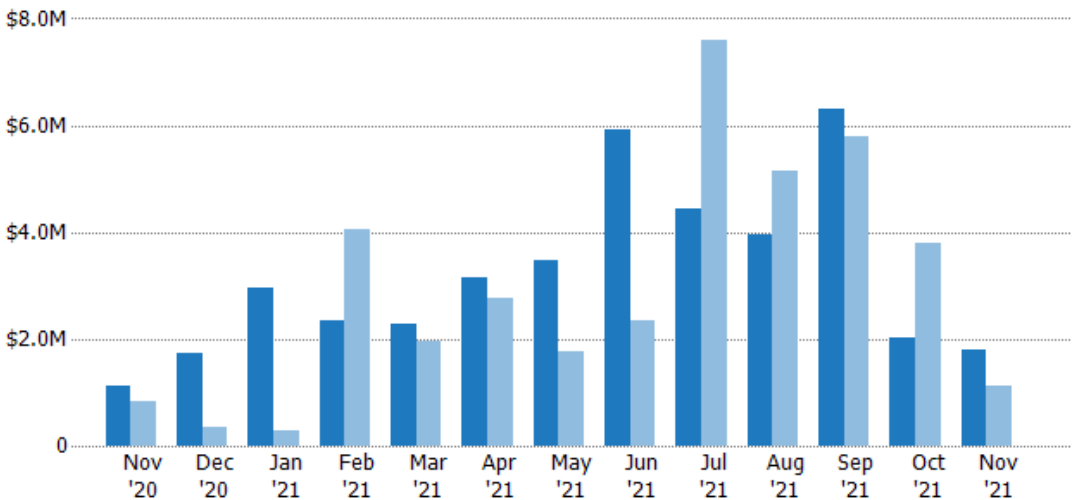
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$1.79M	60.9%
Nov '20	\$1.11M	35.1%
Nov '19	\$823K	5.9%



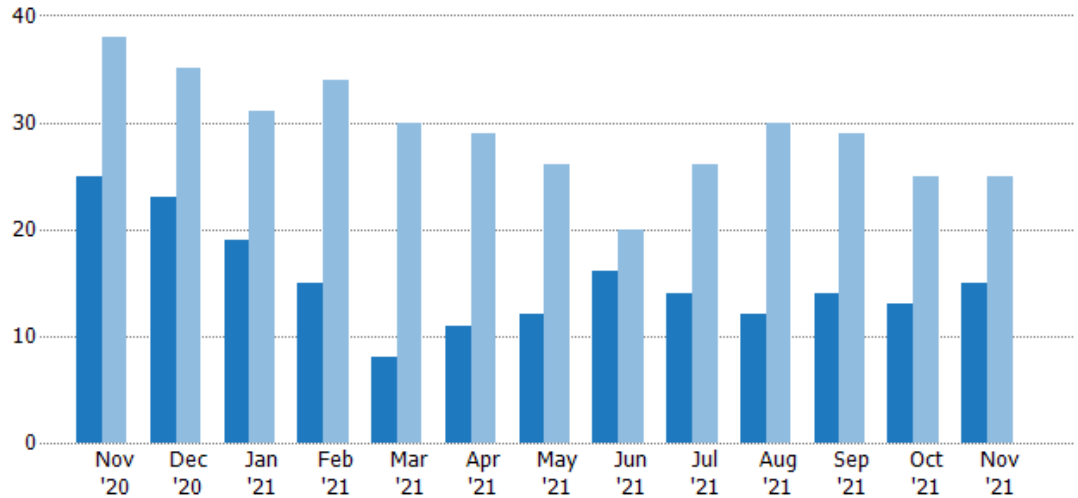
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$1.11M	\$1.74M	\$2.95M	\$2.34M	\$2.28M	\$3.15M	\$3.48M	\$5.93M	\$4.43M	\$3.95M	\$6.32M	\$2.03M	\$1.79M
Prior Year	\$823K	\$339K	\$299K	\$4.07M	\$1.97M	\$2.77M	\$1.78M	\$2.35M	\$7.6M	\$5.14M	\$5.79M	\$3.79M	\$1.11M
Percent Change from Prior Year	35%	413%	886%	-43%	16%	14%	96%	152%	-42%	-23%	9%	-46%	61%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Nov '21	15	-40%
Nov '20	25	-34.2%
Nov '19	38	-2.6%

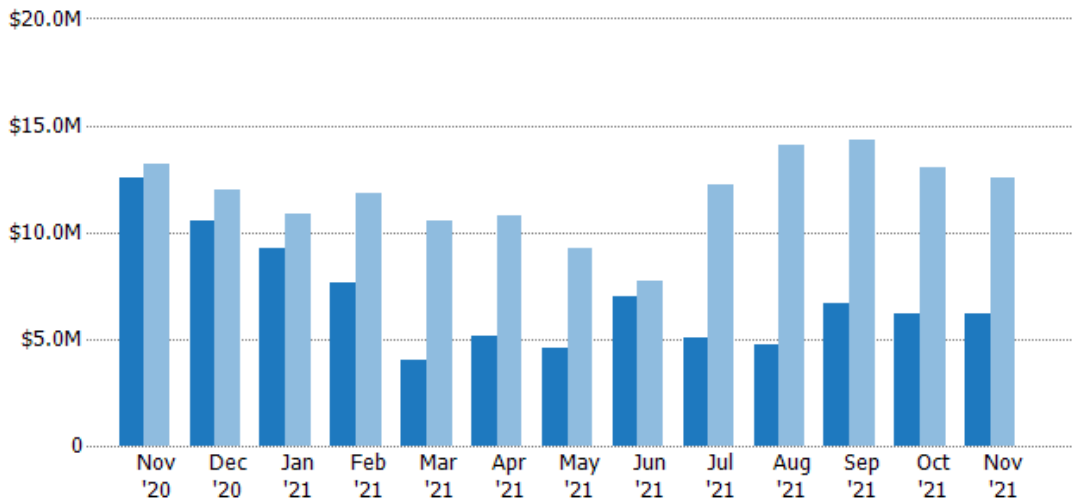
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	25	23	19	15	8	11	12	16	14	12	14	13	15
Prior Year	38	35	31	34	30	29	26	20	26	30	29	25	25
Percent Change from Prior Year	-34%	-34%	-39%	-56%	-73%	-62%	-54%	-20%	-46%	-60%	-52%	-48%	-40%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$6.16M	-50.9%
Nov '20	\$12.5M	-5.2%
Nov '19	\$13.2M	28.1%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$12.5M	\$10.5M	\$9.26M	\$7.65M	\$4.04M	\$5.15M	\$4.61M	\$6.97M	\$5.04M	\$4.74M	\$6.68M	\$6.15M	\$6.16M
Prior Year	\$13.2M	\$12M	\$10.9M	\$11.8M	\$10.6M	\$10.8M	\$9.22M	\$7.71M	\$12.2M	\$14.1M	\$14.3M	\$13M	\$12.5M
Percent Change from Prior Year	-5%	-12%	-15%	-35%	-62%	-52%	-50%	-10%	-59%	-66%	-53%	-53%	-51%

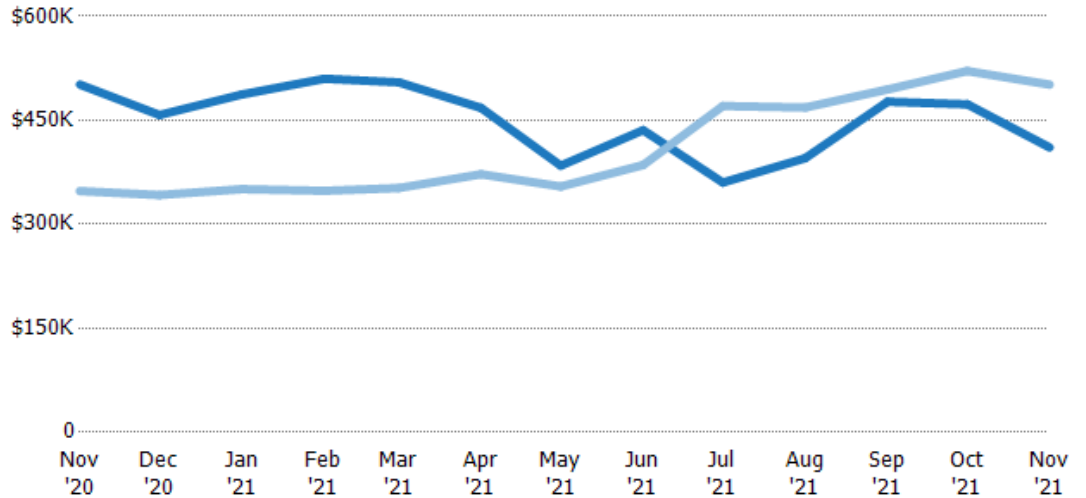
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$411K	-18.1%
Nov '20	\$502K	44.2%
Nov '19	\$348K	31.5%



Current Year	\$502K	\$458K	\$487K	\$510K	\$505K	\$468K	\$385K	\$436K	\$360K	\$395K	\$477K	\$473K	\$411K
Prior Year	\$348K	\$342K	\$351K	\$348K	\$352K	\$372K	\$354K	\$385K	\$471K	\$468K	\$495K	\$521K	\$502K
Percent Change from Prior Year	44%	34%	39%	46%	43%	26%	8%	13%	-23%	-16%	-4%	-9%	-18%

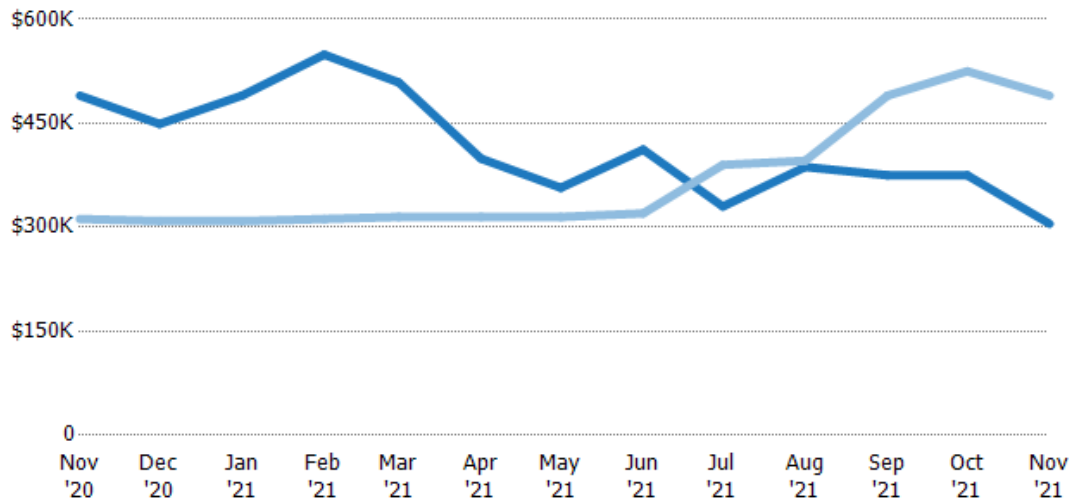
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$305K	-37.7%
Nov '20	\$490K	57%
Nov '19	\$312K	11.9%



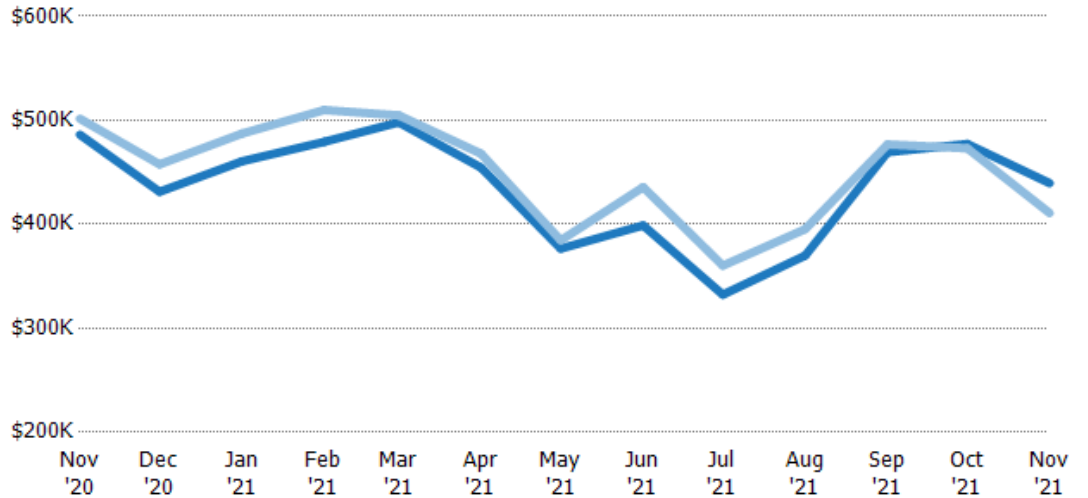
Current Year	\$490K	\$449K	\$490K	\$549K	\$509K	\$399K	\$357K	\$412K	\$330K	\$387K	\$375K	\$375K	\$305K
Prior Year	\$312K	\$309K	\$309K	\$312K	\$315K	\$315K	\$315K	\$320K	\$390K	\$396K	\$490K	\$525K	\$490K
Percent Change from Prior Year	57%	45%	59%	76%	62%	27%	13%	29%	-15%	-2%	-23%	-29%	-38%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



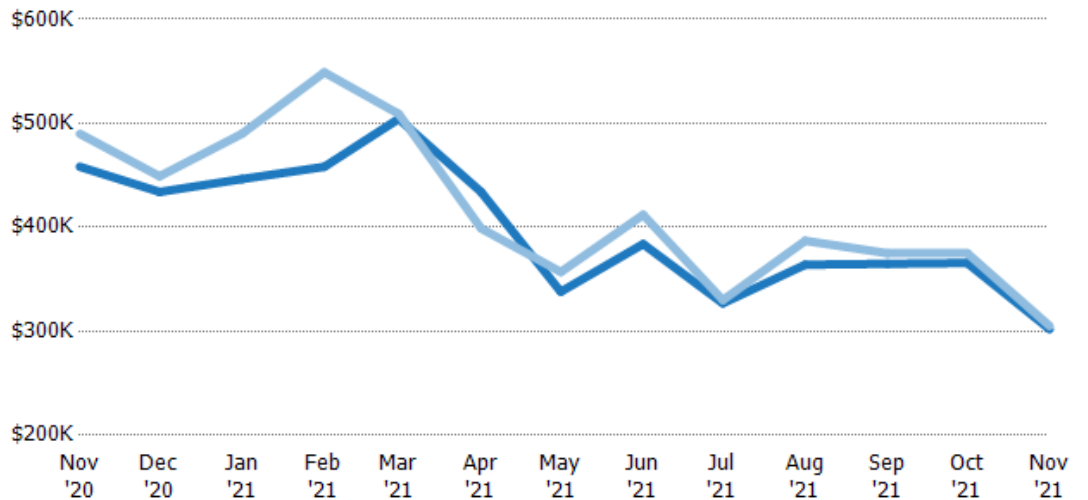
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$486K	\$431K	\$461K	\$479K	\$498K	\$454K	\$377K	\$399K	\$332K	\$370K	\$469K	\$477K	\$440K
Avg Listing Price	\$502K	\$458K	\$487K	\$510K	\$505K	\$468K	\$385K	\$436K	\$360K	\$395K	\$477K	\$473K	\$411K
Avg Listing Price as a % of Avg Est Value	103%	106%	106%	106%	101%	103%	102%	109%	108%	107%	102%	99%	93%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



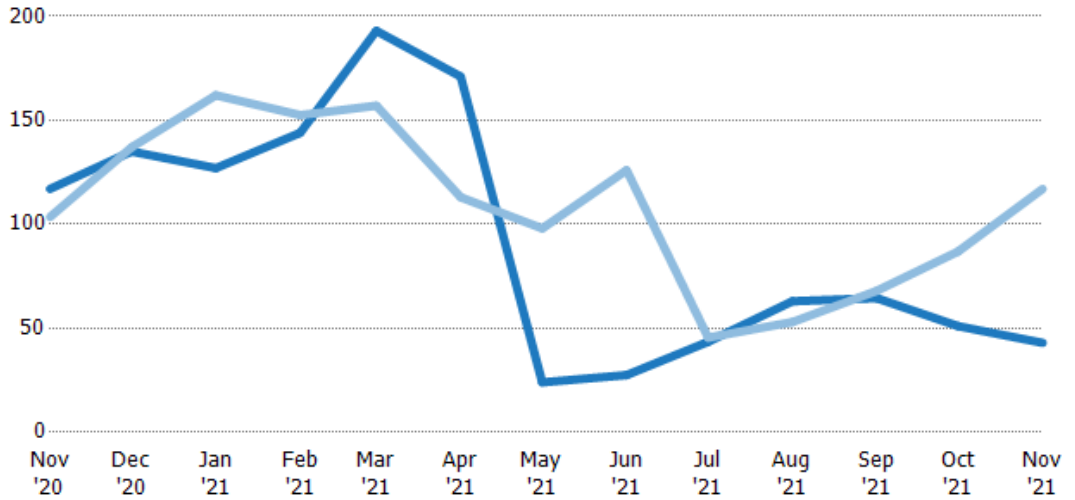
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$458K	\$434K	\$446K	\$458K	\$504K	\$434K	\$338K	\$384K	\$327K	\$364K	\$365K	\$366K	\$302K
Median Listing Price	\$490K	\$449K	\$490K	\$549K	\$509K	\$399K	\$357K	\$412K	\$330K	\$387K	\$375K	\$375K	\$305K
Med Listing Price as a % of Med Est Value	107%	103%	110%	120%	101%	92%	106%	107%	101%	106%	103%	103%	101%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Nov '21	43	-63.2%
Nov '20	117	13%
Nov '19	104	29.5%

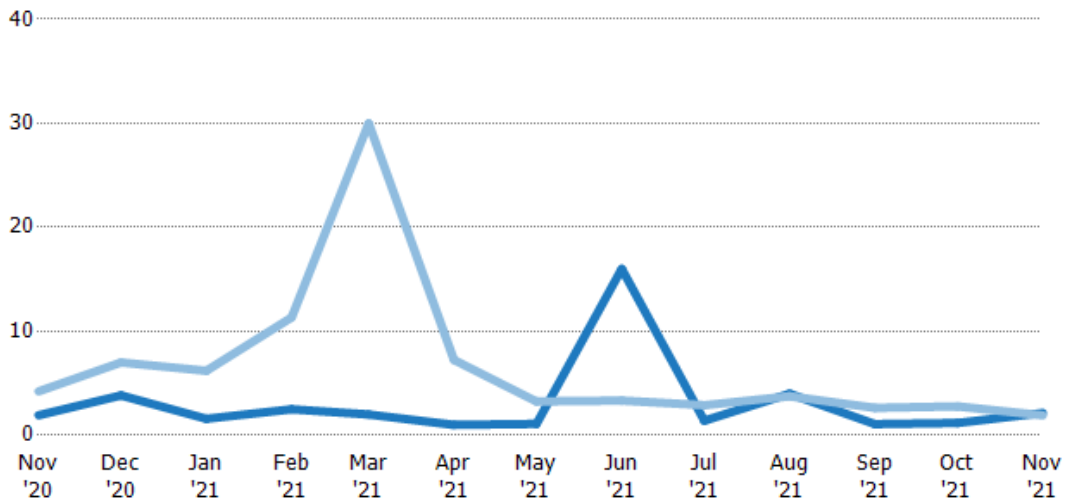
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	117	135	127	144	193	171	24	27.5	43.5	63	64.5	51	43
Prior Year	104	137	162	153	157	113	98	126	45.5	53	68	87	117
Percent Change from Prior Year	13%	-1%	-22%	-6%	23%	51%	-76%	-78%	-4%	19%	-5%	-41%	-63%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Nov '21	2.14	11.4%
Nov '20	1.92	-54.5%
Nov '19	4.22	-20.3%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.92	3.83	1.58	2.5	2	1	1.09	16	1.4	4	1.08	1.18	2.14
Prior Year	4.22	7	6.2	11.3	30	7.25	3.25	3.33	2.89	3.75	2.64	2.78	1.92
Percent Change from Prior Year	-54%	-45%	-74%	-78%	-93%	-86%	-66%	380%	-52%	7%	-59%	-57%	11%

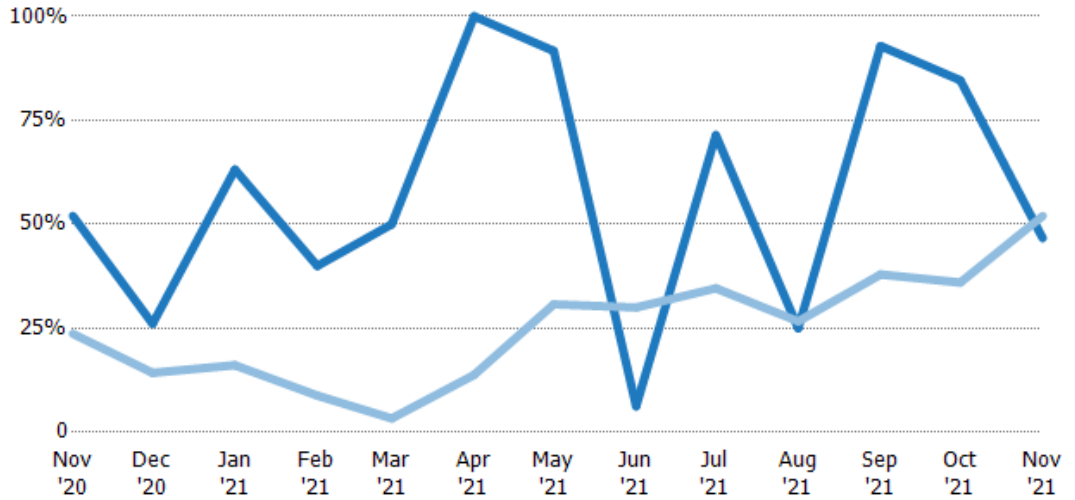
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Nov '21	47%	5.3%
Nov '20	52%	-28.3%
Nov '19	24%	25.5%



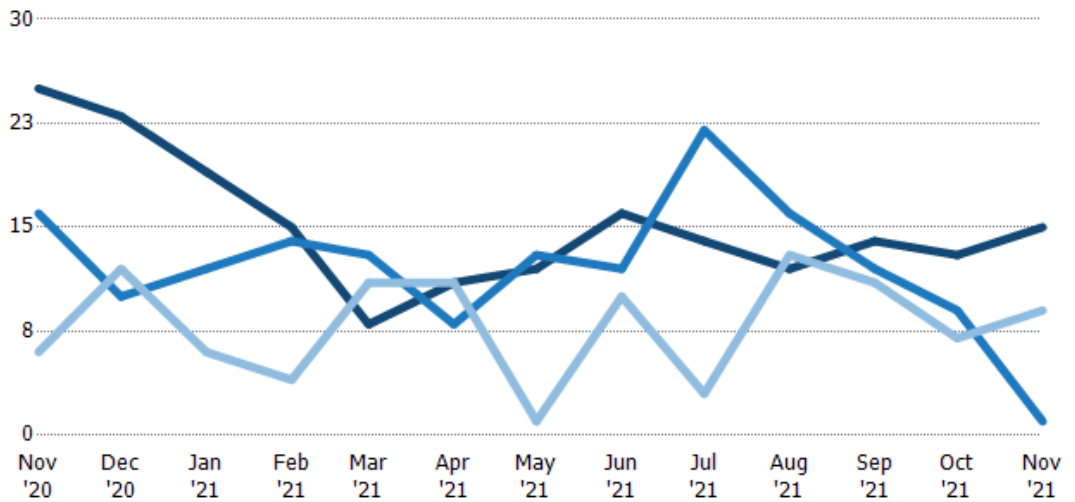
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	52%	26%	63%	40%	50%	100%	92%	6%	71%	25%	93%	85%	47%
Prior Year	24%	14%	16%	9%	3%	14%	31%	30%	35%	27%	38%	36%	52%
Change from Prior Year	-28%	-12%	-47%	-31%	-47%	-86%	-61%	24%	-37%	2%	-55%	-49%	5%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	25	23	19	15	8	11	12	16	14	12	14	13	15
Pending	16	10	12	14	13	8	13	12	22	16	12	9	1
Sold	6	12	6	4	11	11	1	10	3	13	11	7	9

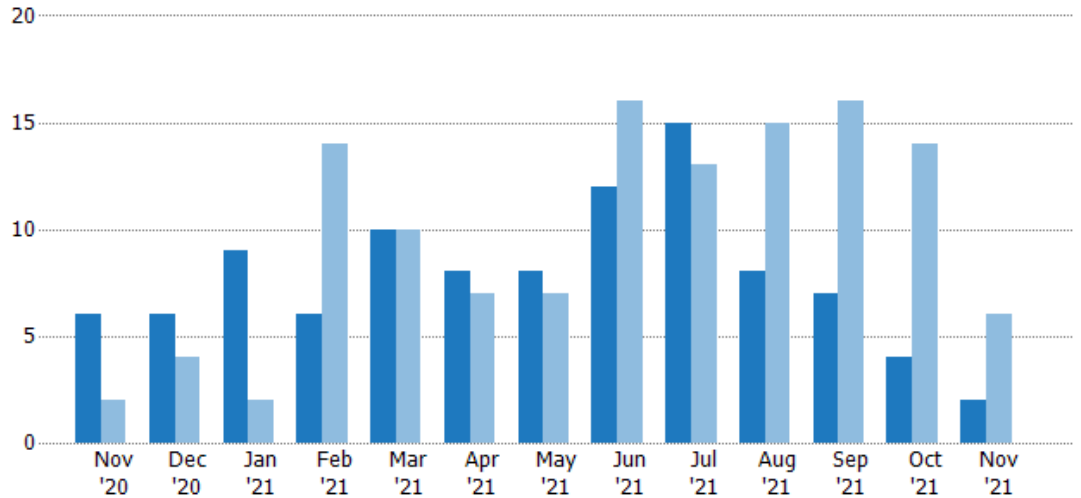
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	2	-66.7%
Nov '20	6	200%
Nov '19	2	300%



Current Year	6	6	9	6	10	8	8	12	15	8	7	4	2
Prior Year	2	4	2	14	10	7	7	16	13	15	16	14	6
Percent Change from Prior Year	200%	50%	350%	-57%	0%	14%	14%	-25%	15%	-47%	-56%	-71%	-67%

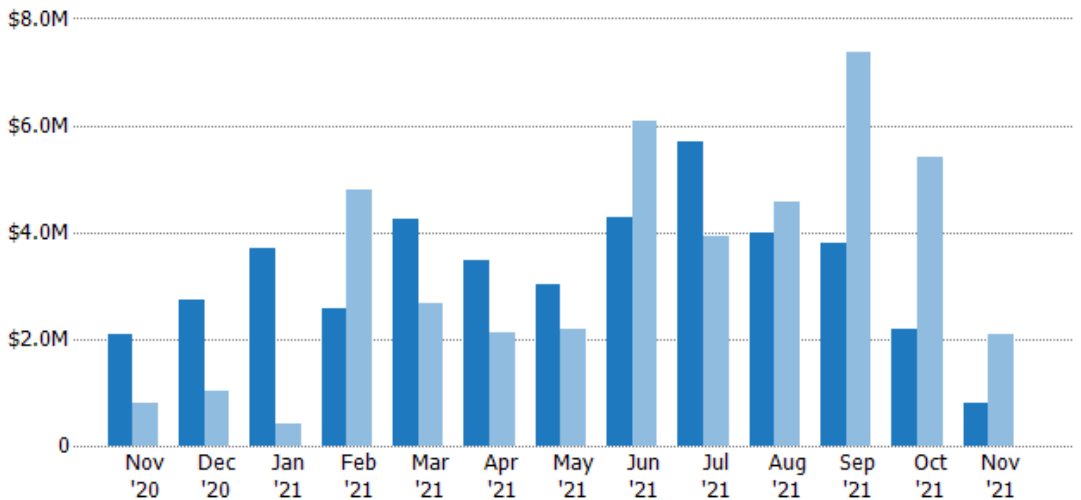
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$815K	-61.1%
Nov '20	\$2.1M	167%
Nov '19	\$785K	290%



Current Year	\$2.1M	\$2.73M	\$3.69M	\$2.58M	\$4.25M	\$3.48M	\$3.01M	\$4.28M	\$5.71M	\$3.98M	\$3.79M	\$2.18M	\$815K
Prior Year	\$785K	\$1.02M	\$415K	\$4.79M	\$2.68M	\$2.12M	\$2.19M	\$6.07M	\$3.93M	\$4.56M	\$7.37M	\$5.41M	\$2.1M
Percent Change from Prior Year	167%	167%	791%	-46%	59%	64%	38%	-29%	45%	-13%	-49%	-60%	-61%



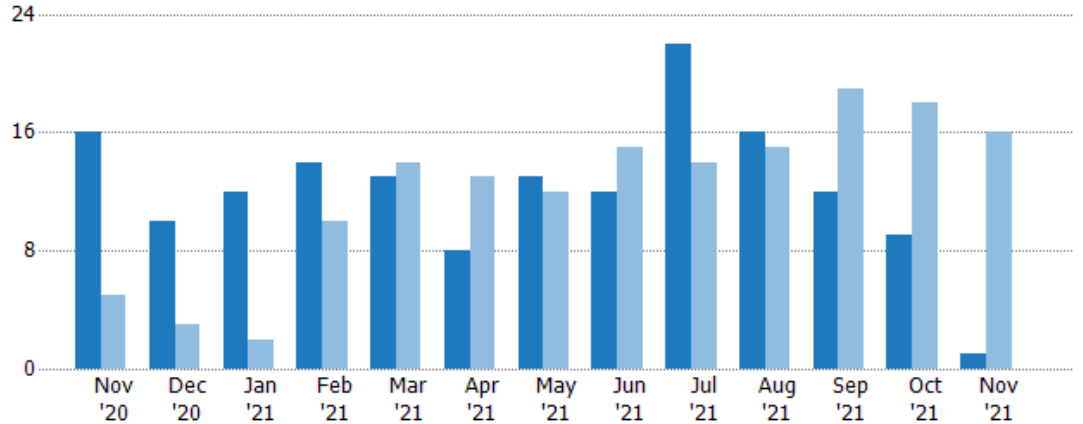
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Nov '21	1	-93.8%
Nov '20	16	220%
Nov '19	5	200%



Current Year	16	10	12	14	13	8	13	12	22	16	12	9	1
Prior Year	5	3	2	10	14	13	12	15	14	15	19	18	16
Percent Change from Prior Year	220%	233%	500%	40%	-7%	-38%	8%	-20%	57%	7%	-37%	-50%	-94%

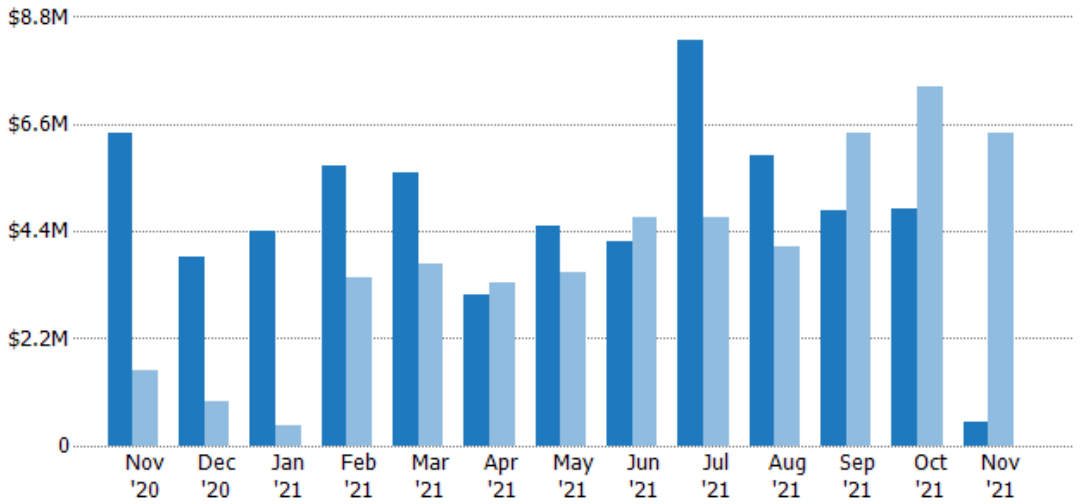
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$495K	-92.3%
Nov '20	\$6.4M	315.1%
Nov '19	\$1.54M	243.9%



Current Year	\$6.4M	\$3.86M	\$4.4M	\$5.75M	\$5.6M	\$3.08M	\$4.52M	\$4.18M	\$8.32M	\$5.97M	\$4.82M	\$4.85M	\$495K
Prior Year	\$1.54M	\$899K	\$415K	\$3.46M	\$3.74M	\$3.36M	\$3.56M	\$4.68M	\$4.69M	\$4.1M	\$6.41M	\$7.38M	\$6.4M
Percent Change from Prior Year	315%	330%	962%	66%	50%	-8%	27%	-11%	78%	46%	-25%	-34%	-92%

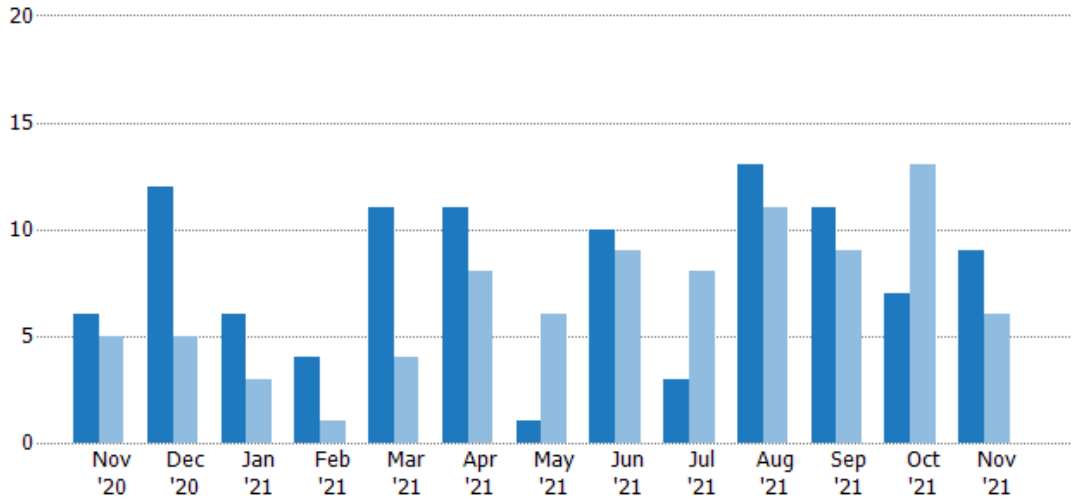
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Nov '21	9	50%
Nov '20	6	20%
Nov '19	5	-20%



Current Year	6	12	6	4	11	11	1	10	3	13	11	7	9
Prior Year	5	5	3	1	4	8	6	9	8	11	9	13	6
Percent Change from Prior Year	20%	140%	100%	300%	175%	38%	-83%	11%	-63%	18%	22%	-46%	50%

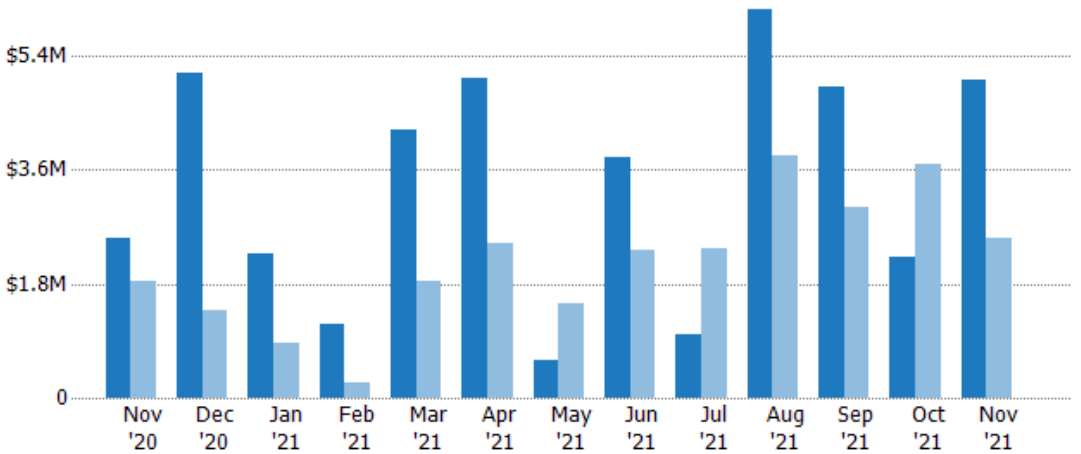
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$5.01M	99.7%
Nov '20	\$2.51M	36.7%
Nov '19	\$1.83M	-43%



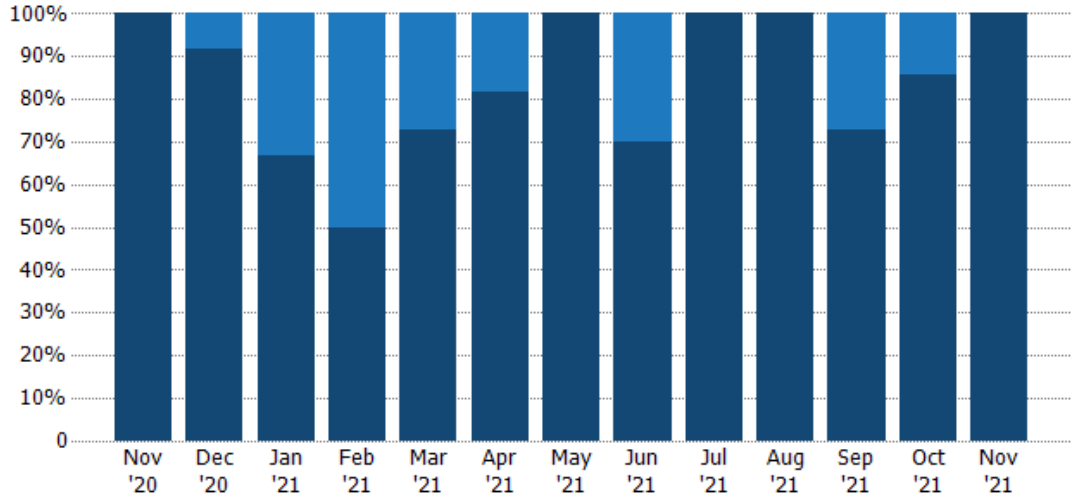
Current Year	\$2.51M	\$5.12M	\$2.27M	\$1.15M	\$4.23M	\$5.03M	\$583K	\$3.8M	\$987K	\$6.14M	\$4.9M	\$2.22M	\$5.01M
Prior Year	\$1.83M	\$1.38M	\$858K	\$240K	\$1.84M	\$2.44M	\$1.5M	\$2.33M	\$2.35M	\$3.81M	\$3M	\$3.7M	\$2.51M
Percent Change from Prior Year	37%	271%	164%	379%	130%	106%	-61%	63%	-58%	61%	63%	-40%	100%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



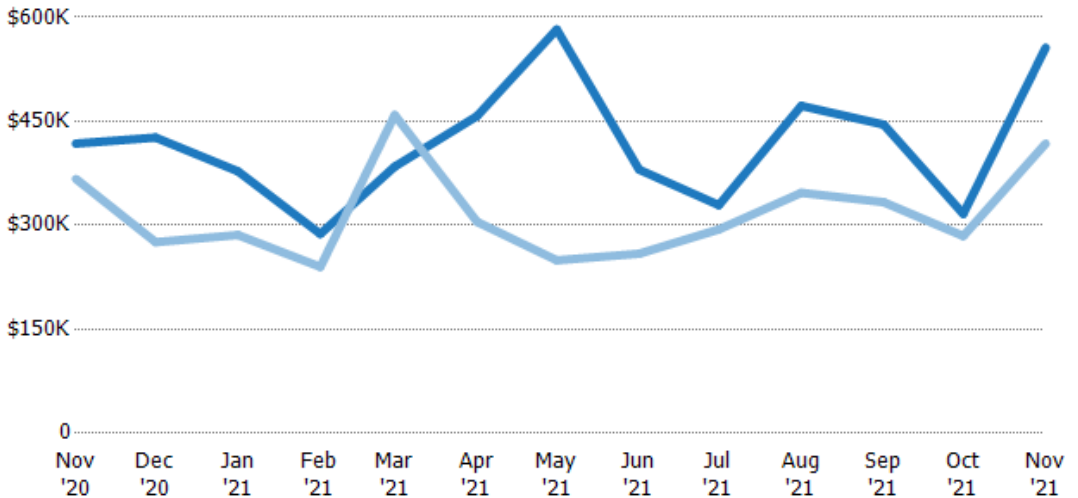
Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Condo/Townhouse	-	8%	33%	50%	27%	18%	-	30%	-	-	27%	14%	-
Single Family Residence	100%	92%	67%	50%	73%	82%	100%	70%	100%	100%	73%	86%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Price	% Chg.
Nov '21	\$556K	33.1%
Nov '20	\$418K	13.9%
Nov '19	\$367K	-28.7%

Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$418K	\$427K	\$378K	\$288K	\$385K	\$458K	\$583K	\$380K	\$329K	\$472K	\$445K	\$316K	\$556K
Prior Year	\$367K	\$276K	\$286K	\$240K	\$459K	\$305K	\$250K	\$259K	\$294K	\$347K	\$333K	\$284K	\$418K
Percent Change from Prior Year	14%	55%	32%	20%	-16%	50%	133%	47%	12%	36%	34%	11%	33%

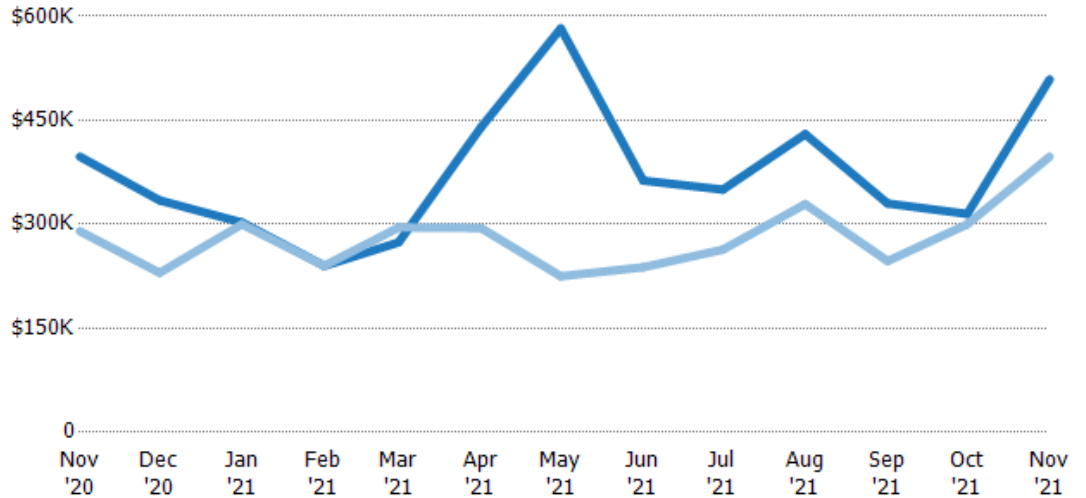
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$509K	28.1%
Nov '20	\$398K	37.1%
Nov '19	\$290K	-10.7%



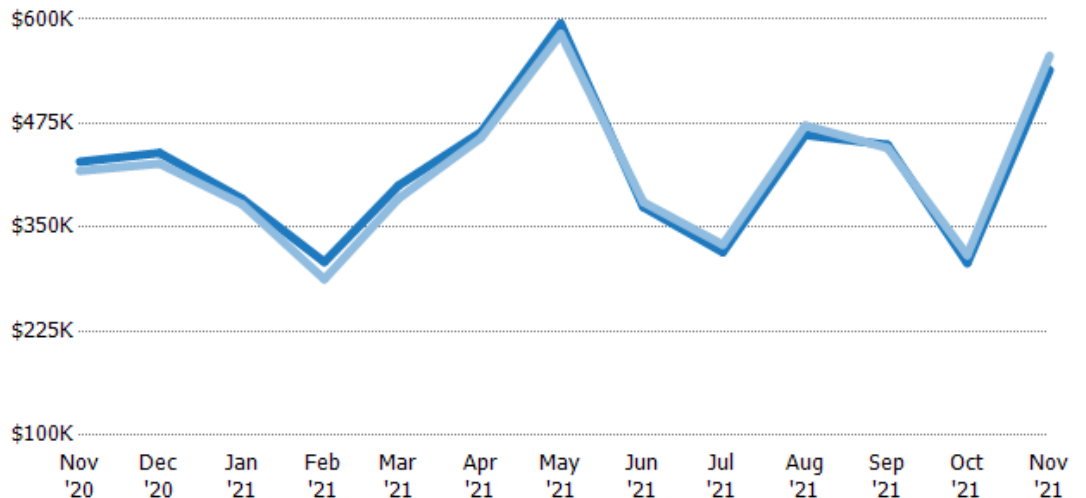
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$398K	\$335K	\$303K	\$240K	\$274K	\$440K	\$583K	\$363K	\$350K	\$430K	\$330K	\$315K	\$509K
Prior Year	\$290K	\$230K	\$300K	\$240K	\$296K	\$295K	\$225K	\$238K	\$263K	\$329K	\$247K	\$300K	\$398K
Percent Change from Prior Year	37%	45%	1%	0%	-7%	49%	159%	53%	33%	31%	34%	5%	28%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



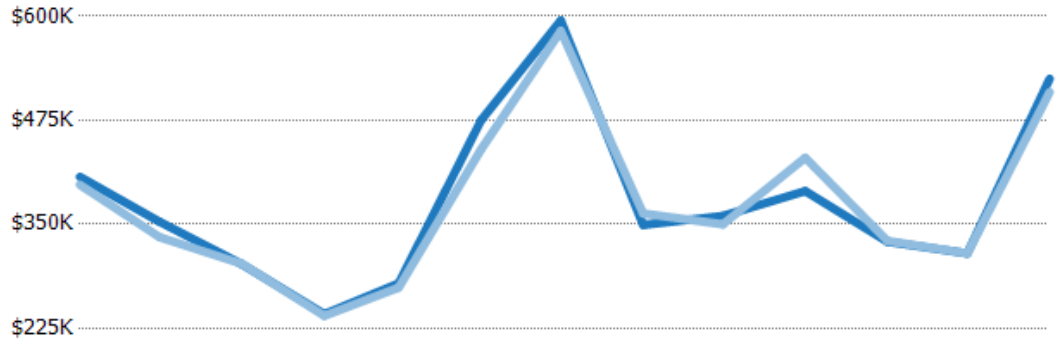
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$429K	\$439K	\$384K	\$308K	\$400K	\$464K	\$595K	\$375K	\$320K	\$461K	\$449K	\$307K	\$539K
Avg Sales Price	\$418K	\$427K	\$378K	\$288K	\$385K	\$458K	\$583K	\$380K	\$329K	\$472K	\$445K	\$316K	\$556K
Avg Sales Price as a % of Avg List Price	97%	97%	98%	93%	96%	99%	98%	102%	103%	102%	99%	103%	103%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



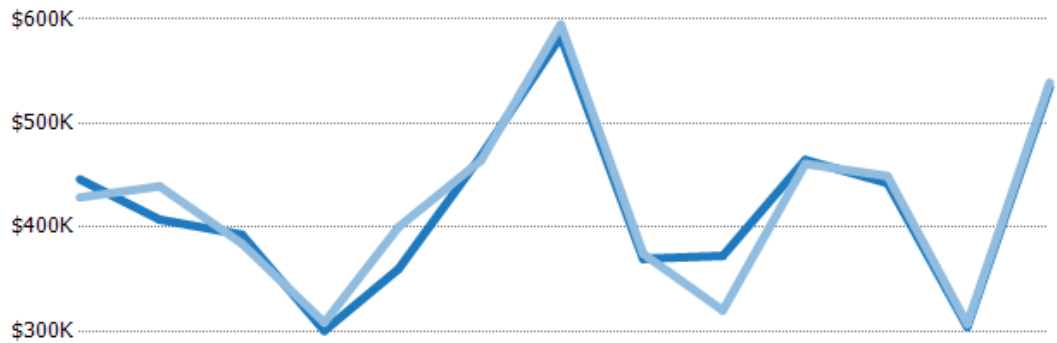
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$407K	\$353K	\$302K	\$242K	\$279K	\$475K	\$595K	\$349K	\$360K	\$390K	\$329K	\$315K	\$525K
Median Sales Price	\$398K	\$335K	\$303K	\$240K	\$274K	\$440K	\$583K	\$363K	\$350K	\$430K	\$330K	\$315K	\$509K
Med Sales Price as a % of Med List Price	98%	95%	100%	99%	98%	93%	98%	104%	97%	110%	100%	100%	97%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



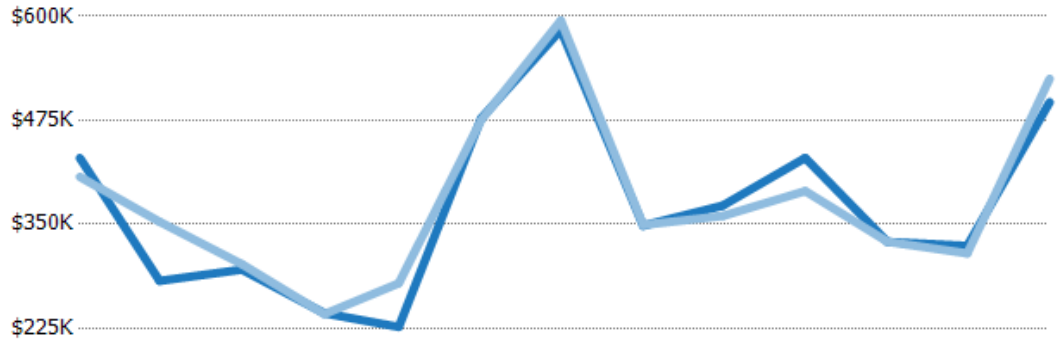
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$446K	\$407K	\$393K	\$300K	\$360K	\$469K	\$584K	\$370K	\$372K	\$465K	\$442K	\$304K	\$535K
Avg Sales Price	\$429K	\$439K	\$384K	\$308K	\$400K	\$464K	\$595K	\$375K	\$320K	\$461K	\$449K	\$307K	\$539K
Avg Sales Price as a % of Avg Est Value	96%	108%	98%	103%	111%	99%	102%	101%	86%	99%	102%	101%	101%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



\$100K

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$430K	\$282K	\$296K	\$243K	\$227K	\$477K	\$584K	\$348K	\$372K	\$430K	\$329K	\$324K	\$497K
Median Sales Price	\$407K	\$353K	\$302K	\$242K	\$279K	\$475K	\$595K	\$349K	\$360K	\$390K	\$329K	\$315K	\$525K
Med Sales Price as a % of Med Est Value	95%	125%	102%	100%	123%	100%	102%	100%	97%	91%	100%	97%	106%