

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

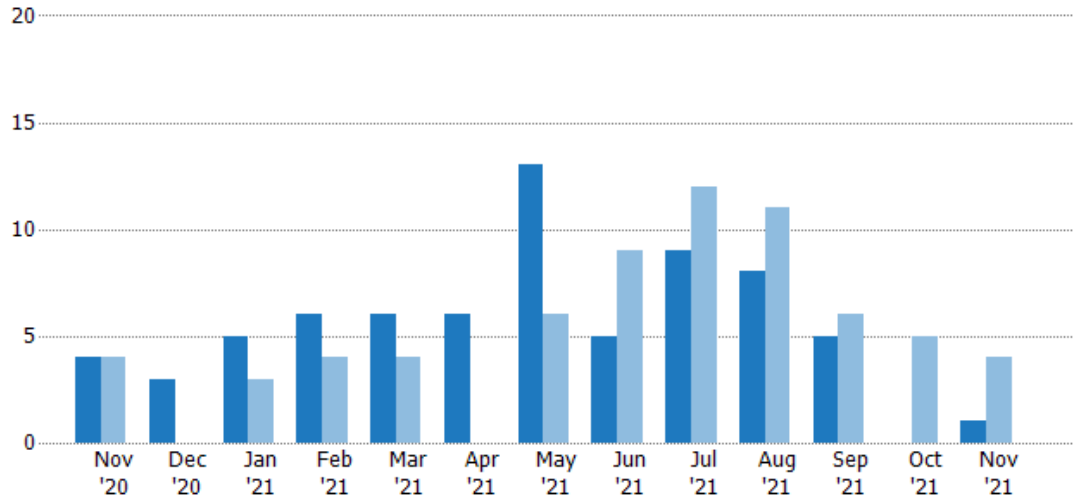
Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	4	-75%	64	64	+/-
New Listing Volume	\$179,900	\$1,432,000	-87.4%	\$15,978,500	\$16,918,999	-5.6%
Active Listing Count	15	14	+7.1%	N/A	N/A	
Active Listing Volume	\$3,937,700	\$4,087,000	-3.7%	N/A	N/A	
Average Listing Price	\$262,513	\$291,929	-10.1%	\$243,996	\$309,163	-21.1%
Median Listing Price	\$240,000	\$227,000	+5.7%	\$208,618	\$230,758	-9.6%
Median Days in RPR	113	119	-5%	78.87	132.31	-40.4%
Months of Inventory	1.7	1.8	-4.8%	2.7	6.1	-56.5%
Absorption Rate	60%	57.14%	+2.9%	37.5%	16.3%	+21.2%
Sales Activity Charts Metrics						
New Pending Sales Count	-	4	-	63	86	-26.7%
New Pending Sales Volume	-	\$1,076,900	-	\$15,105,550	\$20,857,862	-27.6%
Pending Sales Count	1	15	-93.3%	N/A	N/A	
Pending Sales Volume	\$210,000	\$4,080,699	-94.9%	N/A	N/A	
Closed Sales Count	3	8	-62.5%	57	63	-9.5%
Closed Sales Volume	\$519,000	\$1,856,900	-72.1%	\$13,892,177	\$14,682,200	-5.4%
Average Sales Price	\$173,000	\$232,113	-25.5%	\$243,722	\$233,051	+4.6%
Median Sales Price	\$130,000	\$182,900	-28.9%	\$215,912	\$174,627	+23.6%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



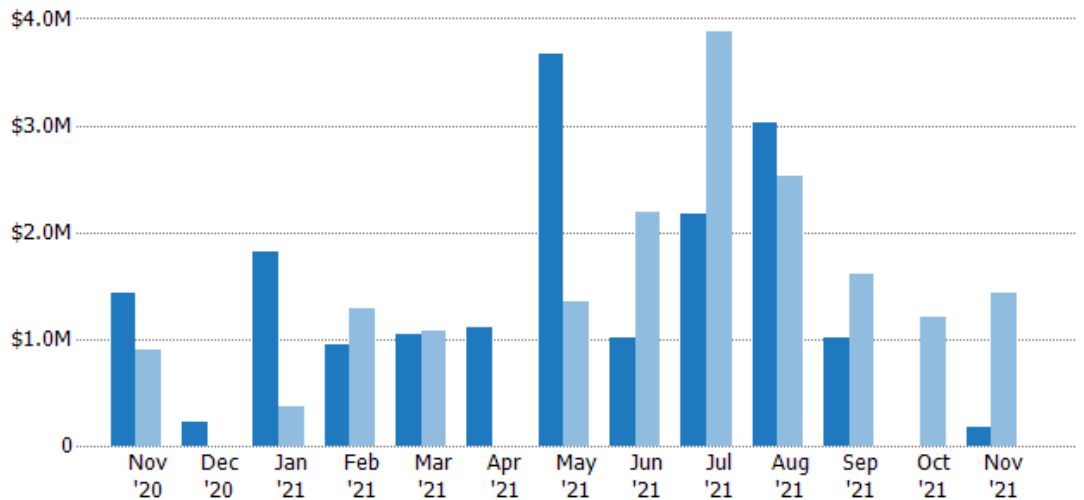
Current Year	4	3	5	6	6	6	13	5	9	8	5	-	1
Prior Year	4	-	3	4	4	-	6	9	12	11	6	5	4
Percent Change from Prior Year	0%	100%	67%	50%	50%	100%	117%	-44%	-25%	-27%	-17%	-100%	-75%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



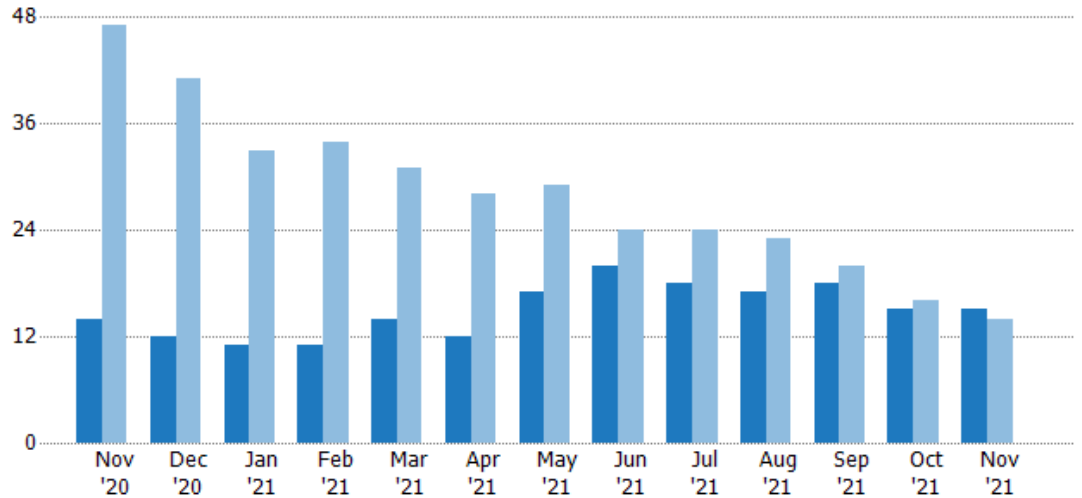
Current Year	\$1.43M	\$226K	\$1.81M	\$951K	\$1.04M	\$1.11M	\$3.66M	\$1.01M	\$2.17M	\$3.02M	\$1.01M	-	\$180K
Prior Year	\$904K	-	\$363K	\$1.29M	\$1.07M	-	\$1.35M	\$2.19M	\$3.89M	\$2.53M	\$1.61M	\$1.21M	\$1.43M
Percent Change from Prior Year	58%	100%	399%	-26%	-3%	100%	172%	-54%	-44%	20%	-37%	-100%	-87%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



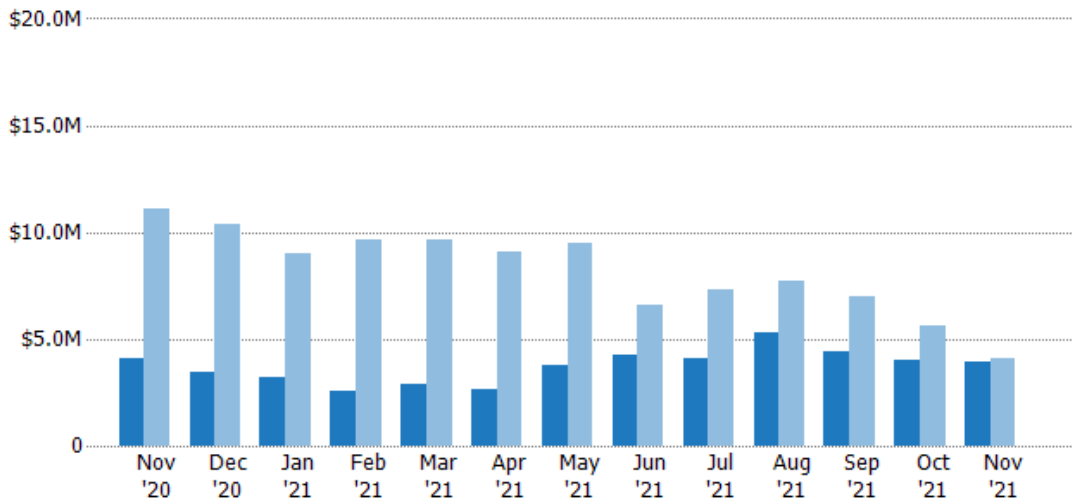
Month/Year	Count	% Chg.
Nov '21	15	7.1%
Nov '20	14	-70.2%
Nov '19	47	-34%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$3.94M	-3.7%
Nov '20	\$4.09M	-63.3%
Nov '19	\$11.1M	-24.5%

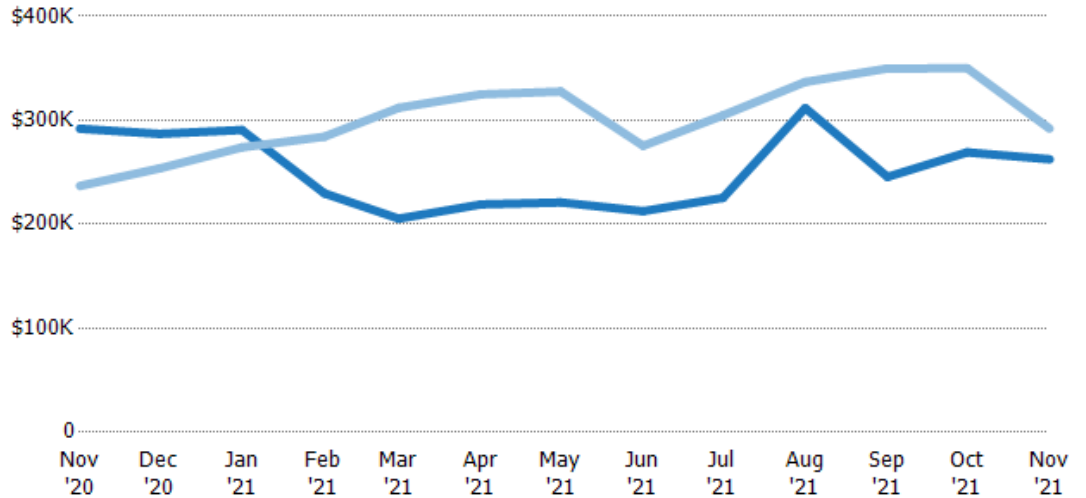
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Nov '21	\$263K	-10.1%
Nov '20	\$292K	23.3%
Nov '19	\$237K	14.4%



Current Year	\$292K	\$287K	\$291K	\$230K	\$205K	\$219K	\$221K	\$213K	\$225K	\$312K	\$246K	\$269K	\$263K
Prior Year	\$237K	\$254K	\$274K	\$284K	\$312K	\$325K	\$328K	\$275K	\$305K	\$337K	\$350K	\$350K	\$292K
Percent Change from Prior Year	23%	13%	6%	-19%	-34%	-33%	-33%	-23%	-26%	-7%	-30%	-23%	-10%

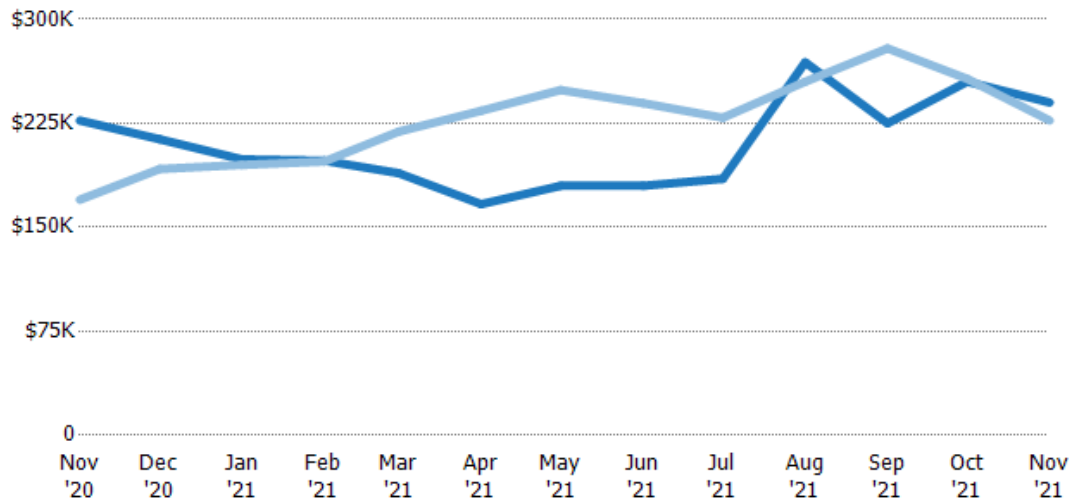
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Nov '21	\$240K	5.7%
Nov '20	\$227K	33.6%
Nov '19	\$170K	-6.4%



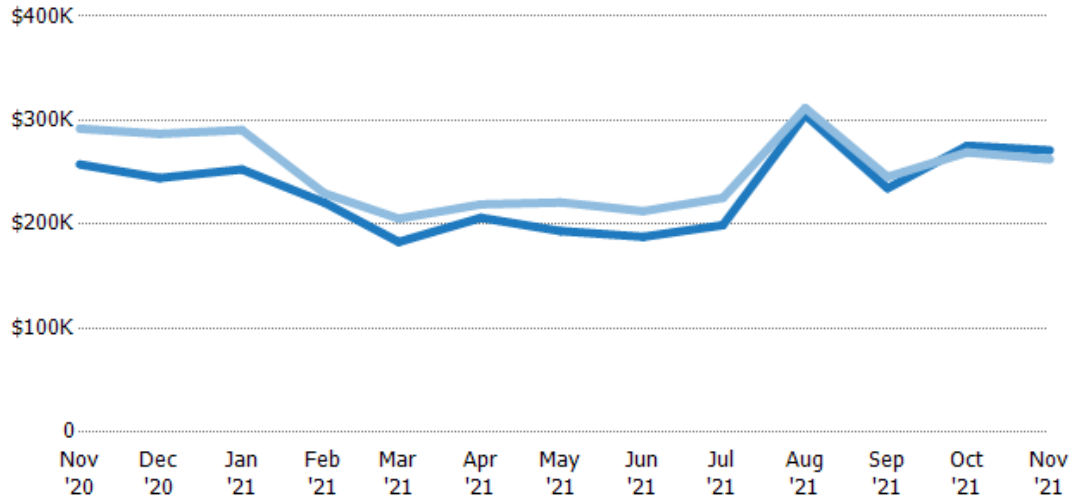
Current Year	\$227K	\$214K	\$199K	\$198K	\$189K	\$167K	\$180K	\$180K	\$185K	\$269K	\$225K	\$255K	\$240K
Prior Year	\$170K	\$192K	\$195K	\$197K	\$219K	\$234K	\$249K	\$240K	\$229K	\$255K	\$279K	\$257K	\$227K
Percent Change from Prior Year	34%	11%	2%	0%	-14%	-29%	-28%	-25%	-19%	5%	-19%	-1%	6%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



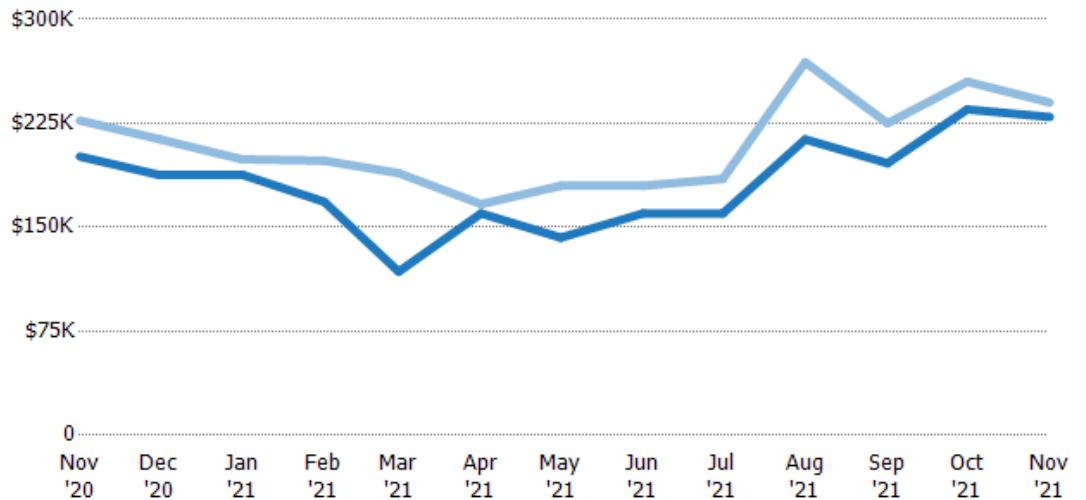
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$258K	\$244K	\$253K	\$221K	\$183K	\$206K	\$193K	\$188K	\$199K	\$305K	\$235K	\$275K	\$271K
Avg Listing Price	\$292K	\$287K	\$291K	\$230K	\$205K	\$219K	\$221K	\$213K	\$225K	\$312K	\$246K	\$269K	\$263K
Avg Listing Price as a % of Avg Est Value	113%	117%	115%	104%	112%	106%	114%	113%	113%	102%	105%	98%	97%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



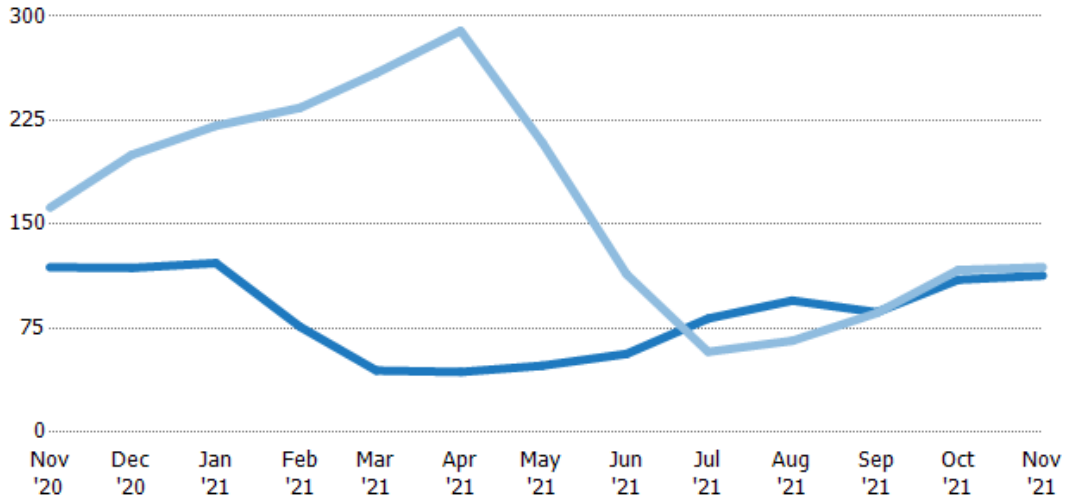
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$201K	\$188K	\$188K	\$168K	\$118K	\$160K	\$143K	\$160K	\$160K	\$213K	\$196K	\$235K	\$230K
Median Listing Price	\$227K	\$214K	\$199K	\$198K	\$189K	\$167K	\$180K	\$180K	\$185K	\$269K	\$225K	\$255K	\$240K
Med Listing Price as a % of Med Est Value	113%	114%	106%	118%	160%	104%	126%	112%	116%	126%	115%	109%	105%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



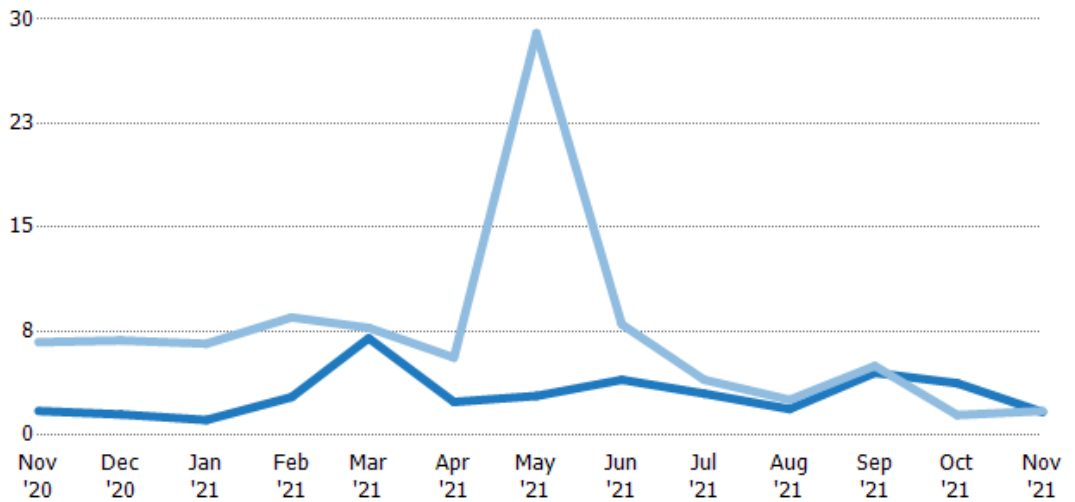
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	119	119	122	76	44.5	43.5	48	56.5	82	95	86.5	110	113
Prior Year	162	200	221	234	259	290	209	114	58	66	86	117	119
Percent Change from Prior Year	-27%	-41%	-45%	-68%	-83%	-85%	-77%	-50%	41%	44%	1%	-6%	-5%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.75	1.5	1.1	2.75	7	2.4	2.83	4	3	1.89	4.5	3.75	1.67
Prior Year	6.71	6.83	6.6	8.5	7.75	5.6	29	8	4	2.56	5	1.45	1.75
Percent Change from Prior Year	-74%	-78%	-83%	-68%	-10%	-57%	-90%	-50%	-25%	-26%	-10%	158%	-5%

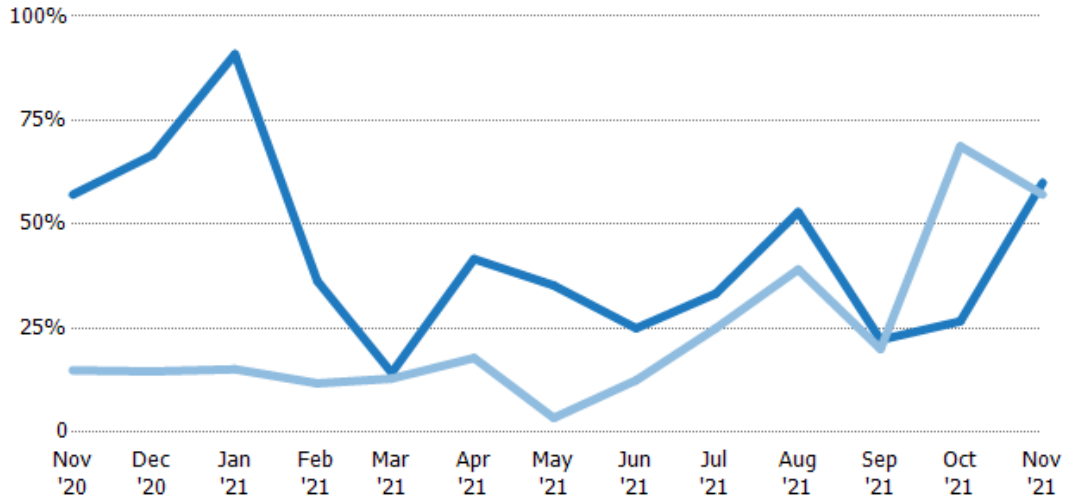
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Nov '21	60%	-2.9%
Nov '20	57%	-42.3%
Nov '19	15%	-13.4%



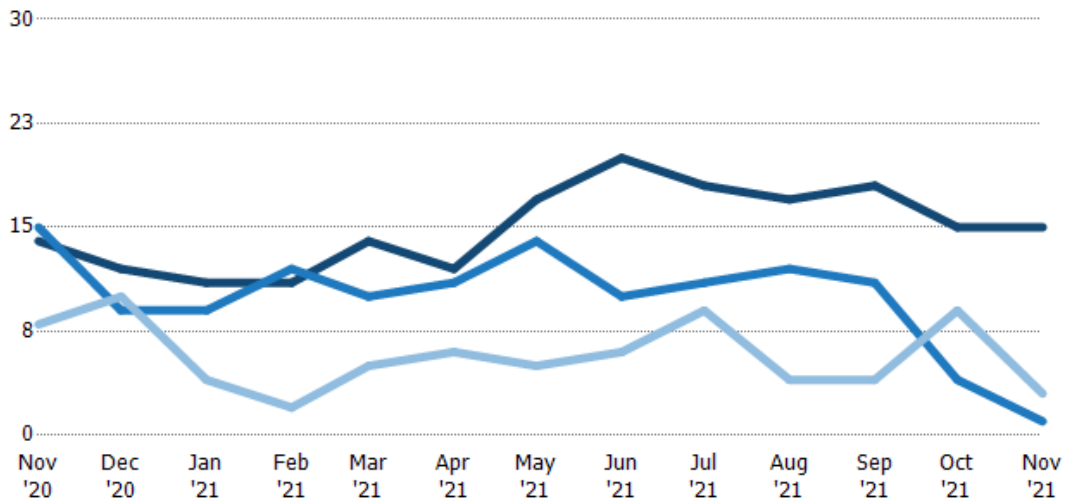
Current Year	57%	67%	91%	36%	14%	42%	35%	25%	33%	53%	22%	27%	60%
Prior Year	15%	15%	15%	12%	13%	18%	3%	13%	25%	39%	20%	69%	57%
Change from Prior Year	-42%	-52%	-76%	-25%	-1%	-24%	-32%	-13%	-8%	-14%	-2%	42%	-3%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



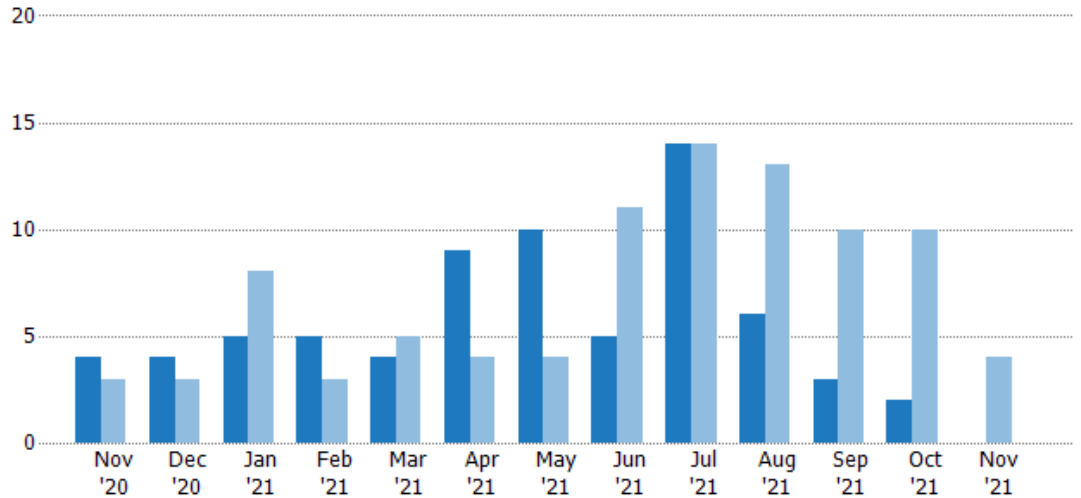
Active	14	12	11	11	14	12	17	20	18	17	18	15	15
Pending	15	9	9	12	10	11	14	10	11	12	11	4	1
Sold	8	10	4	2	5	6	5	6	9	4	4	9	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



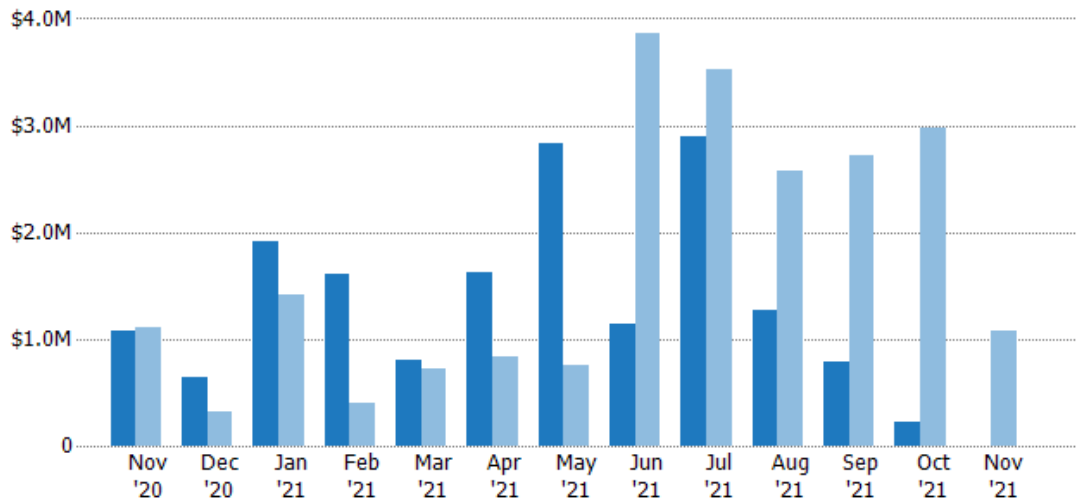
Current Year	4	4	5	5	4	9	10	5	14	6	3	2	-
Prior Year	3	3	8	3	5	4	4	11	14	13	10	10	4
Percent Change from Prior Year	33%	33%	-38%	67%	-20%	125%	150%	-55%	0%	-54%	-70%	-80%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$1.08M	\$646K	\$1.92M	\$1.62M	\$801K	\$1.63M	\$2.84M	\$1.14M	\$2.89M	\$1.27M	\$792K	\$215K	-
Prior Year	\$1.11M	\$317K	\$1.42M	\$401K	\$715K	\$838K	\$750K	\$3.86M	\$3.53M	\$2.58M	\$2.72M	\$2.97M	\$1.08M
Percent Change from Prior Year	-3%	104%	35%	303%	12%	94%	278%	-70%	-18%	-51%	-71%	-93%	-100%

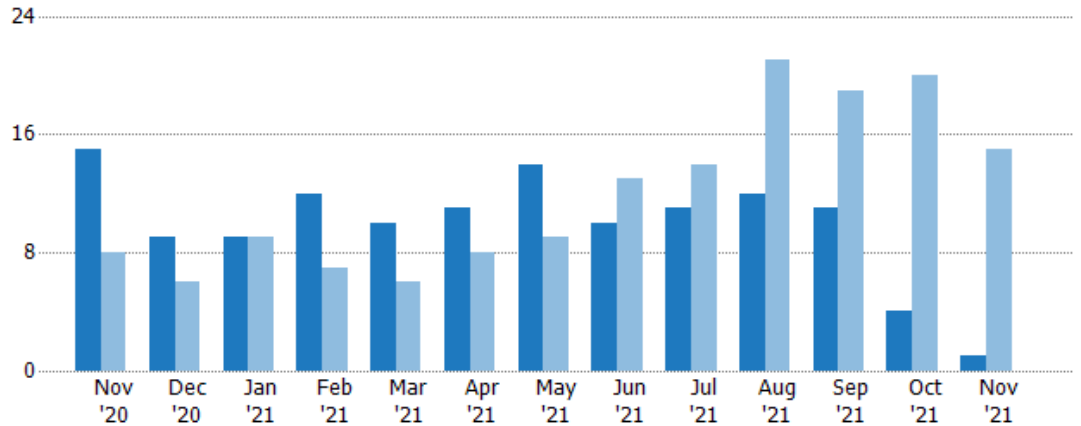
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Nov '21	1	-93.3%
Nov '20	15	87.5%
Nov '19	8	-62.5%



Current Year	15	9	9	12	10	11	14	10	11	12	11	4	1
Prior Year	8	6	9	7	6	8	9	13	14	21	19	20	15
Percent Change from Prior Year	88%	50%	0%	71%	67%	38%	56%	-23%	-21%	-43%	-42%	-80%	-93%

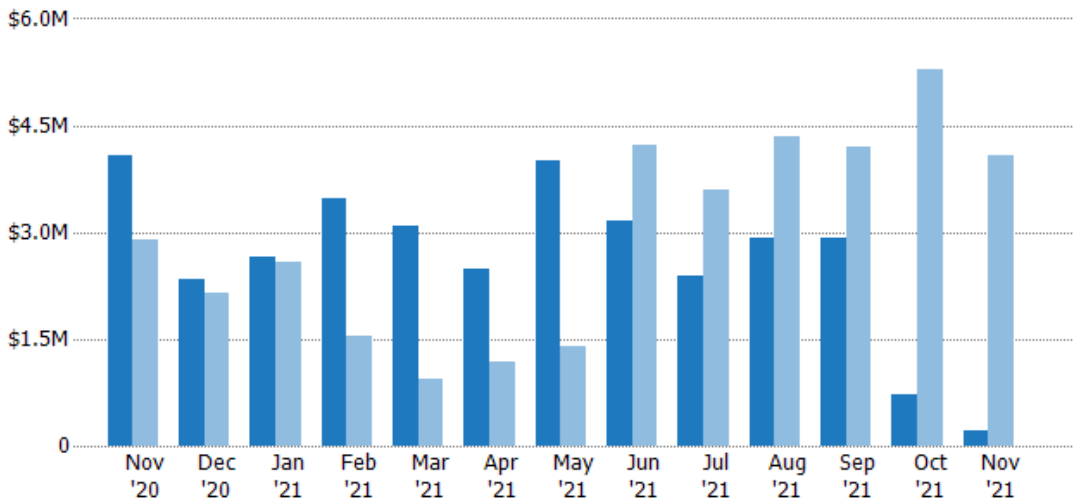
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$210K	-94.9%
Nov '20	\$4.08M	41%
Nov '19	\$2.89M	-79.8%



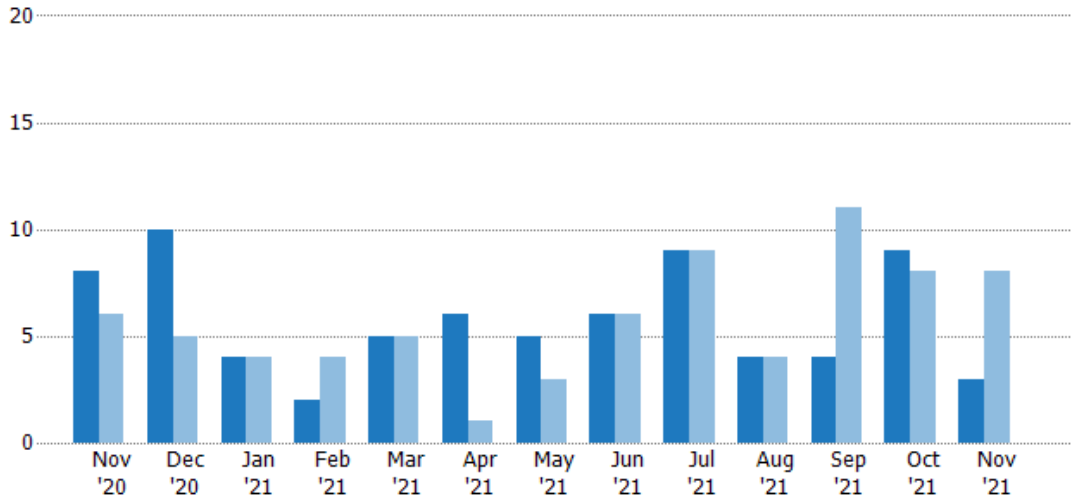
Current Year	\$4.08M	\$2.34M	\$2.65M	\$3.49M	\$3.1M	\$2.49M	\$4.01M	\$3.17M	\$2.4M	\$2.92M	\$2.92M	\$729K	\$210K
Prior Year	\$2.89M	\$2.16M	\$2.58M	\$1.54M	\$940K	\$1.18M	\$1.39M	\$4.21M	\$3.59M	\$4.34M	\$4.21M	\$5.28M	\$4.08M
Percent Change from Prior Year	41%	9%	3%	126%	230%	110%	189%	-25%	-33%	-33%	-30%	-86%	-95%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Nov '21	3	-62.5%
Nov '20	8	33.3%
Nov '19	6	-50%

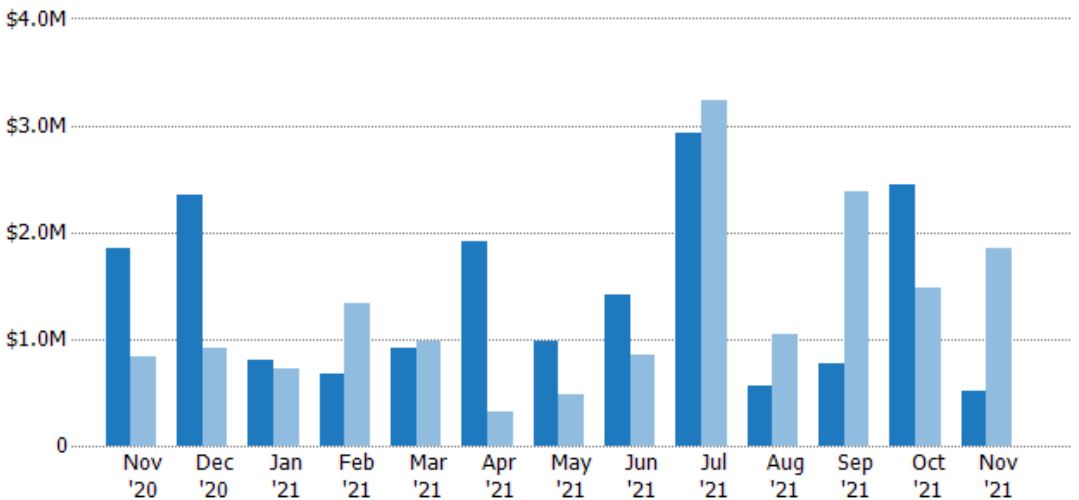
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	8	10	4	2	5	6	5	6	9	4	4	9	3
Prior Year	6	5	4	4	5	1	3	6	9	4	11	8	8
Percent Change from Prior Year	33%	100%	0%	-50%	0%	500%	67%	0%	0%	0%	-64%	13%	-63%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$519K	-72.1%
Nov '20	\$1.86M	124.3%
Nov '19	\$828K	-54.8%

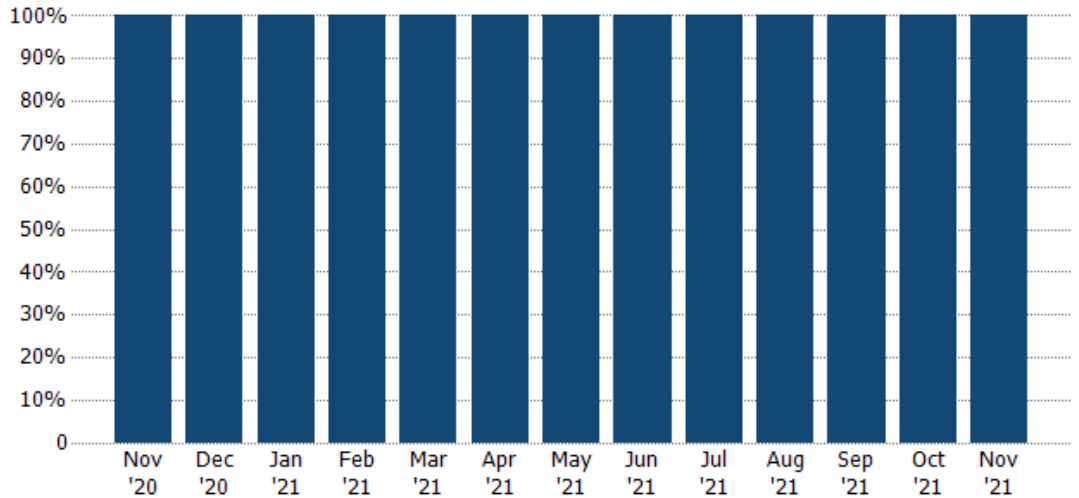
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$1.86M	\$2.34M	\$800K	\$675K	\$910K	\$1.91M	\$974K	\$1.41M	\$2.92M	\$560K	\$773K	\$2.44M	\$519K
Prior Year	\$828K	\$908K	\$726K	\$1.33M	\$974K	\$323K	\$478K	\$852K	\$3.24M	\$1.04M	\$2.39M	\$1.47M	\$1.86M
Percent Change from Prior Year	124%	158%	10%	-49%	-7%	493%	104%	65%	-10%	-46%	-68%	66%	-72%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Single Family Residence

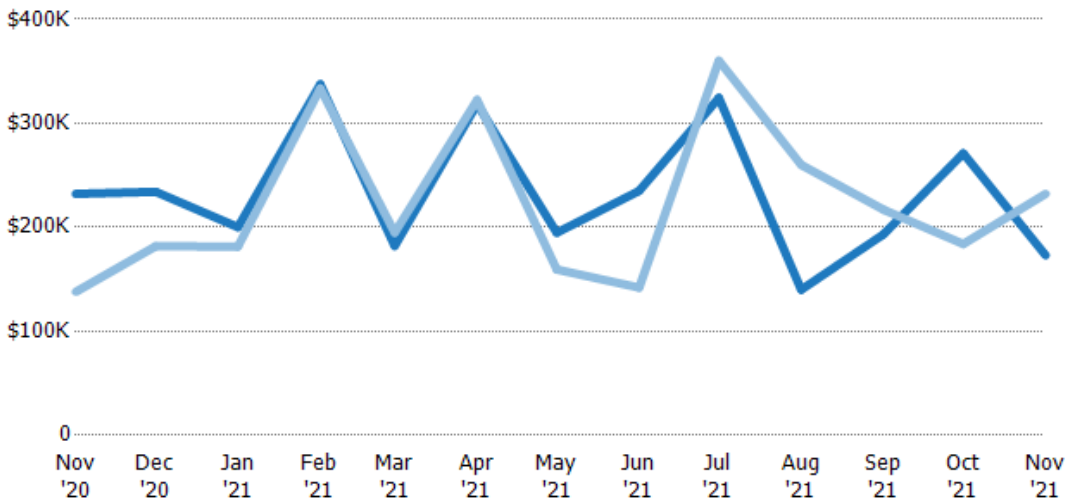
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$324K	\$140K	\$193K	\$271K	\$173K
Prior Year	\$138K	\$182K	\$182K	\$333K	\$195K	\$323K	\$159K	\$142K	\$360K	\$260K	\$217K	\$184K	\$232K
Percent Change from Prior Year	68%	29%	10%	1%	-7%	-1%	22%	65%	-10%	-46%	-11%	47%	-25%

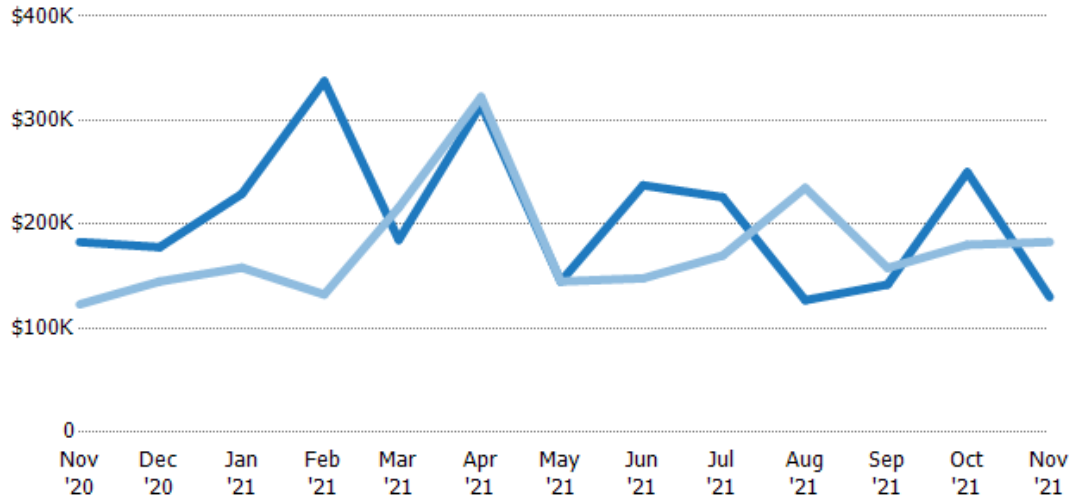
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Nov '21	\$130K	-28.9%
Nov '20	\$183K	48.7%
Nov '19	\$123K	25.9%



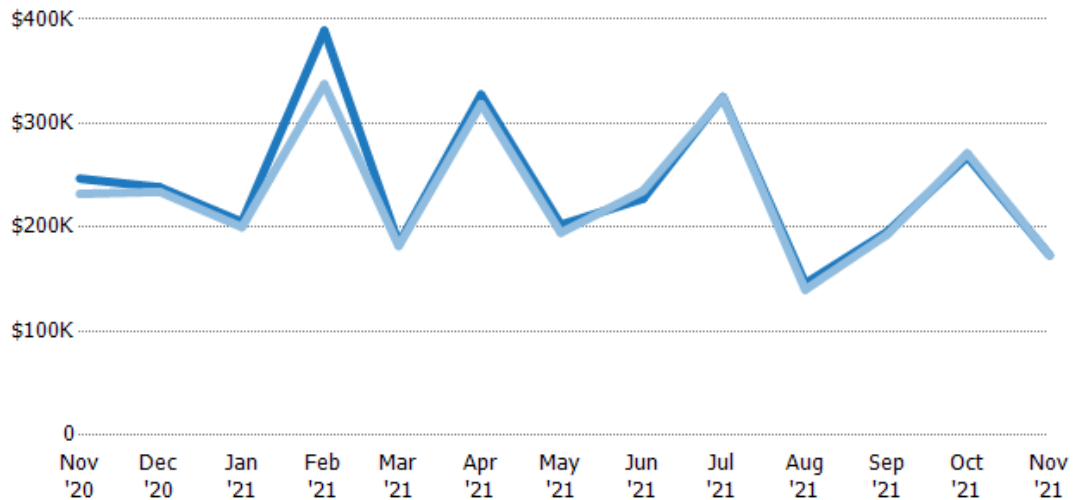
Current Year	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K	\$142K	\$250K	\$130K
Prior Year	\$123K	\$145K	\$158K	\$132K	\$216K	\$323K	\$145K	\$148K	\$170K	\$235K	\$158K	\$180K	\$183K
Percent Change from Prior Year	49%	23%	45%	155%	-14%	-2%	0%	60%	33%	-46%	-10%	39%	-29%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



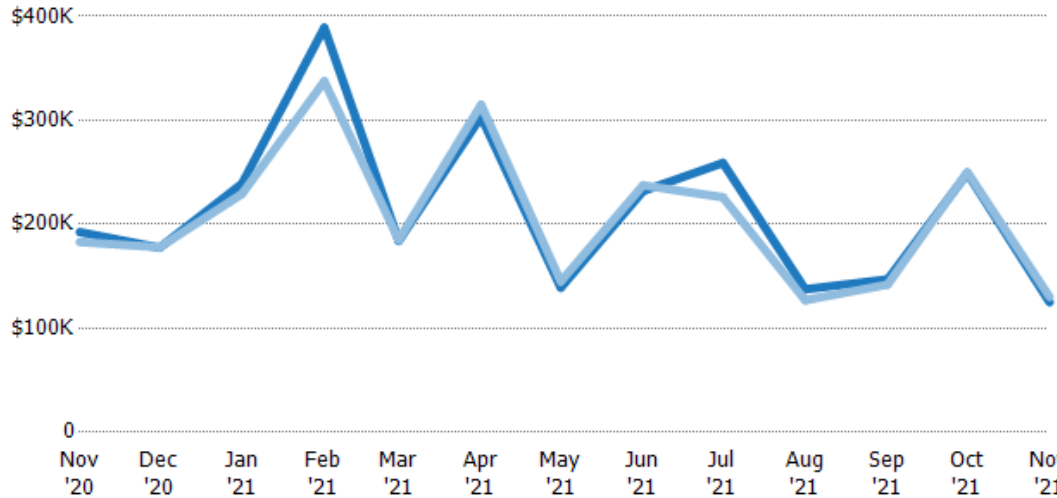
Avg List Price	\$247K	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K	\$196K	\$268K	\$173K
Avg Sales Price	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$324K	\$140K	\$193K	\$271K	\$173K
Avg Sales Price as a % of Avg List Price	94%	98%	98%	87%	99%	97%	96%	103%	100%	96%	99%	101%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



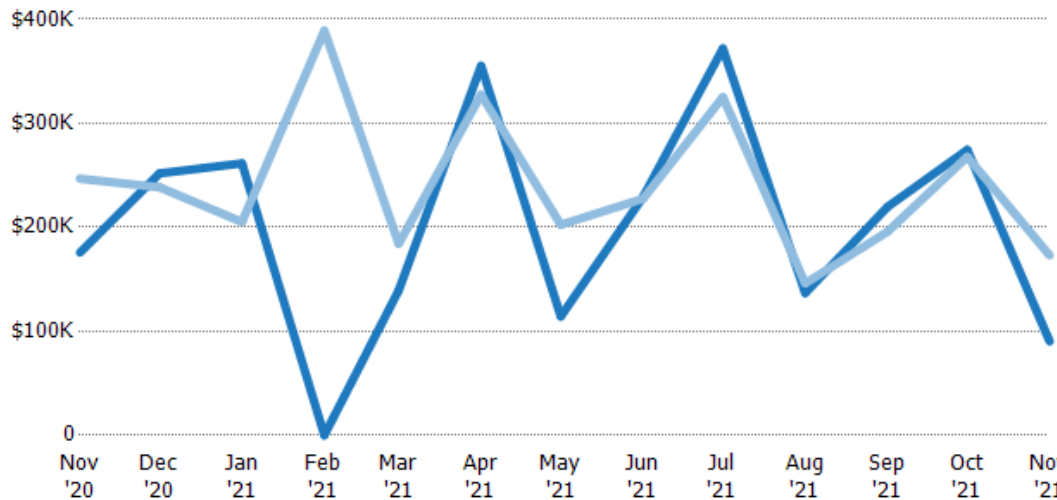
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$192K	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K	\$147K	\$249K	\$125K
Median Sales Price	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K	\$142K	\$250K	\$130K
Med Sales Price as a % of Med List Price	95%	100%	96%	87%	101%	104%	104%	102%	87%	92%	97%	100%	104%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



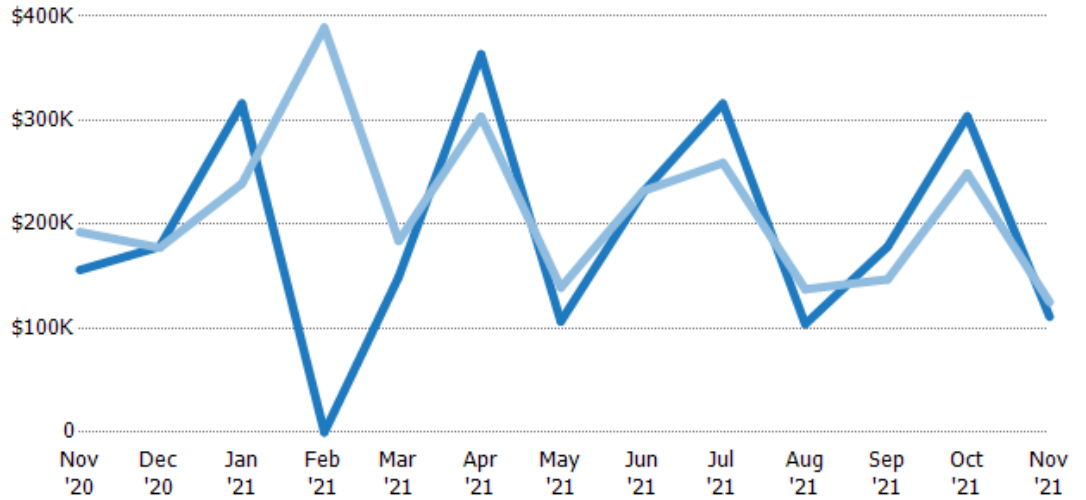
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$176K	\$252K	\$261K	\$0	\$139K	\$355K	\$114K	\$229K	\$372K	\$137K	\$220K	\$274K	\$90.3K
Avg Sales Price	\$247K	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K	\$196K	\$268K	\$173K
Avg Sales Price as a % of Avg Est Value	141%	95%	78%	100%	132%	92%	177%	99%	87%	107%	89%	98%	192%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$156K	\$178K	\$316K	\$0	\$149K	\$363K	\$107K	\$231K	\$316K	\$104K	\$178K	\$304K	\$111K
Median Sales Price	\$192K	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K	\$147K	\$249K	\$125K
Med Sales Price as a % of Med Est Value	123%	99%	76%	100%	123%	84%	131%	100%	82%	132%	82%	82%	113%