

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	40	12	+233.3%	227	162	+40.1%
New Listing Volume	\$59,309,800	\$4,006,900	+1,380.2%	\$146,049,299	\$58,901,650	+148%
Active Listing Count	53	38	+39.5%	N/A	N/A	
Active Listing Volume	\$70,712,600	\$19,857,650	+256.1%	N/A	N/A	
Average Listing Price	\$1,334,200	\$522,570	+155.3%	\$836,942	\$455,221	+83.9%
Median Listing Price	\$1,495,000	\$314,275	+375.7%	\$629,573	\$277,236	+127.1%
Median Days in RPR	7	88	-92%	62.95	111.43	-43.5%
Months of Inventory	2.3	1.1	+106.2%	2.6	4.4	-41.5%
Absorption Rate	43.4%	89.47%	-46.1%	38.66%	22.63%	+16%
Sales Activity Charts Metrics						
New Pending Sales Count	3	24	-87.5%	207	180	+15%
New Pending Sales Volume	\$1,718,000	\$8,729,500	-80.3%	\$85,143,699	\$55,975,800	+52.1%
Pending Sales Count	2	27	-92.6%	N/A	N/A	
Pending Sales Volume	\$1,674,900	\$9,717,500	-82.8%	N/A	N/A	
Closed Sales Count	17	22	-22.7%	207	138	+50%
Closed Sales Volume	\$8,543,501	\$5,817,435	+46.9%	\$82,352,051	\$38,158,176	+115.8%
Average Sales Price	\$502,559	\$264,429	+90.1%	\$397,836	\$276,509	+43.9%
Median Sales Price	\$308,000	\$248,347	+24%	\$283,680	\$245,689	+15.5%

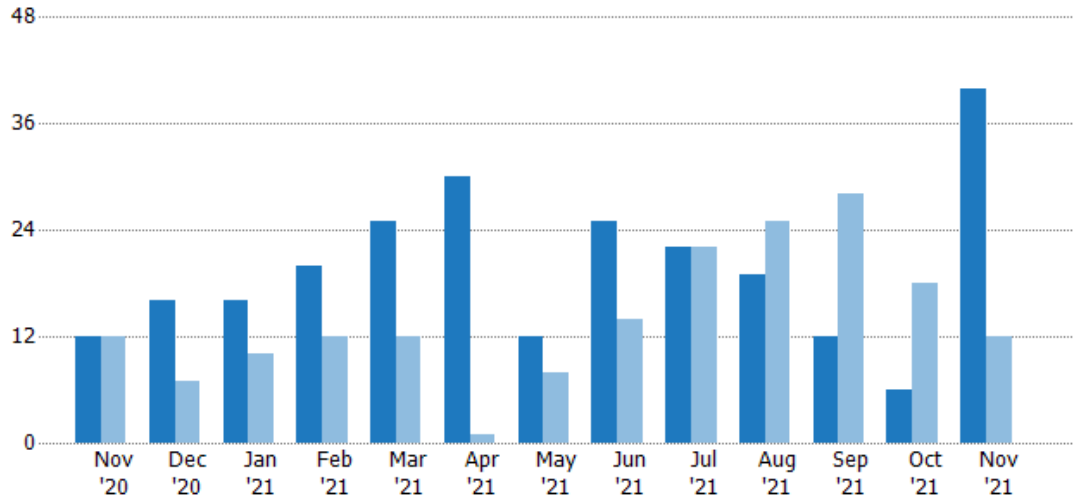
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	40	233.3%
Nov '20	12	0%
Nov '19	12	-8.3%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	12	16	16	20	25	30	12	25	22	19	12	6	40
Prior Year	12	7	10	12	12	1	8	14	22	25	28	18	12
Percent Change from Prior Year	0%	129%	60%	67%	108%	2,900%	50%	79%	0%	-24%	-57%	-67%	233%

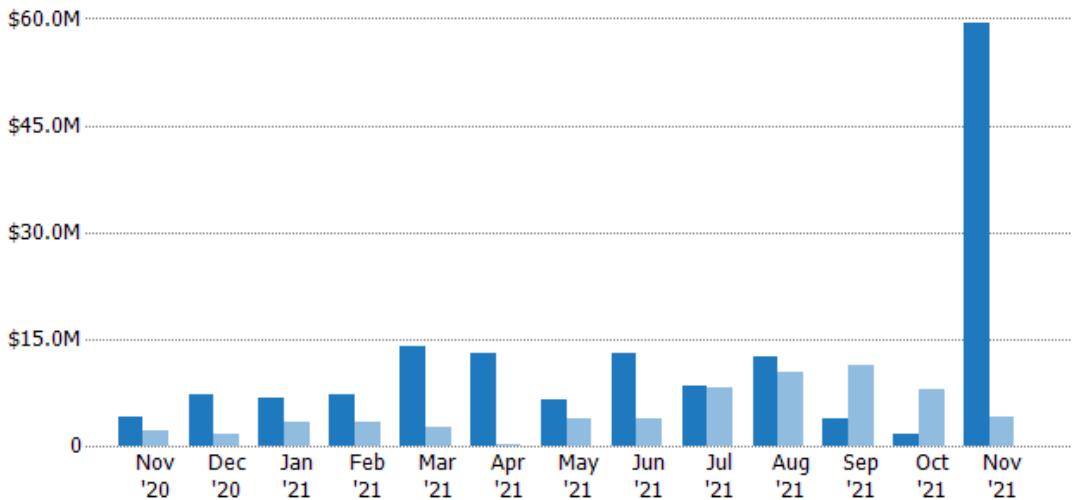
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$59.3M	1,380.2%
Nov '20	\$4.01M	90.4%
Nov '19	\$2.11M	32.5%



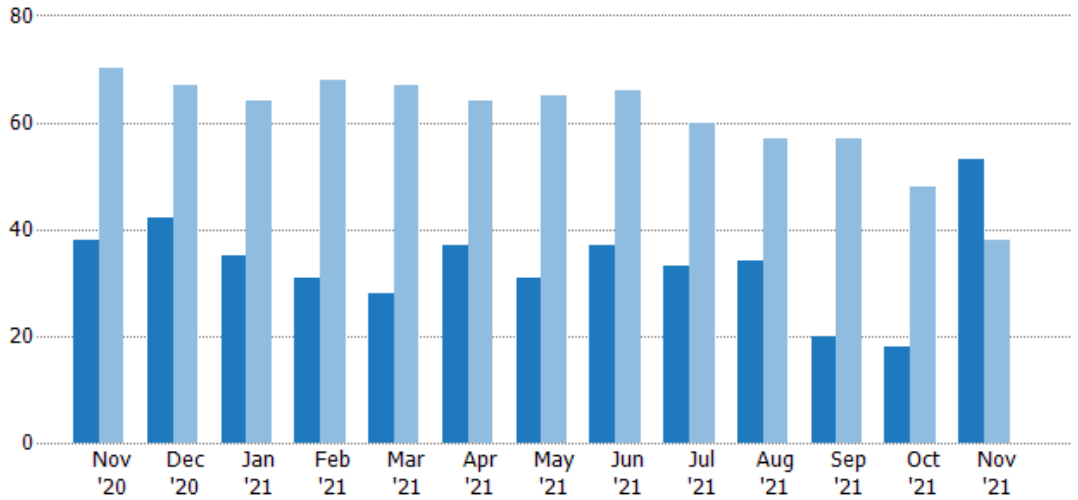
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$4.01M	\$7.11M	\$6.65M	\$7.11M	\$14M	\$12.9M	\$6.52M	\$12.9M	\$8.47M	\$12.6M	\$3.81M	\$1.69M	\$59.3M
Prior Year	\$2.11M	\$1.59M	\$3.32M	\$3.42M	\$2.62M	\$120K	\$3.83M	\$3.86M	\$8.13M	\$10.4M	\$11.2M	\$7.99M	\$4.01M
Percent Change from Prior Year	90%	347%	100%	108%	434%	10,724%	70%	235%	4%	22%	-66%	-79%	1,380%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



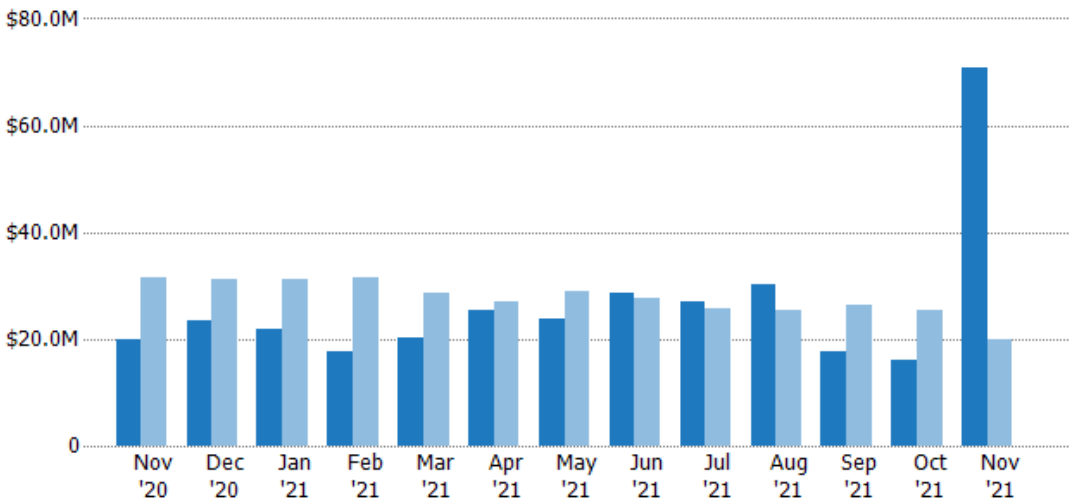
Month/Year	Count	% Chg.
Nov '21	53	39.5%
Nov '20	38	-45.7%
Nov '19	70	-21.4%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Nov '21	\$70.7M	256.1%
Nov '20	\$19.9M	-37.2%
Nov '19	\$31.6M	-30.3%

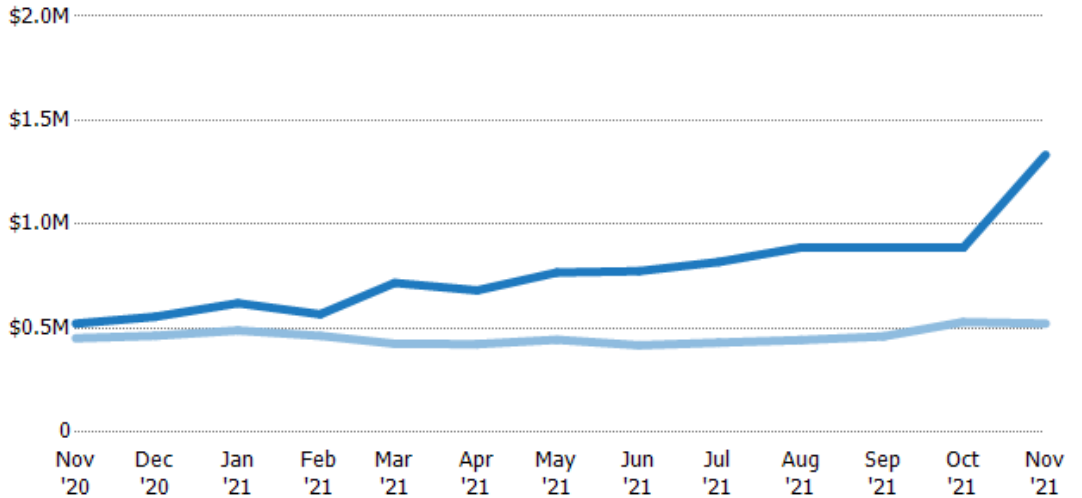
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$1.33M	155.3%
Nov '20	\$523K	15.6%
Nov '19	\$452K	-11.2%



Current Year	\$523K	\$556K	\$620K	\$567K	\$718K	\$682K	\$768K	\$775K	\$819K	\$889K	\$887K	\$887K	\$1.33M
Prior Year	\$452K	\$464K	\$490K	\$464K	\$425K	\$424K	\$445K	\$418K	\$431K	\$444K	\$461K	\$530K	\$523K
Percent Change from Prior Year	16%	20%	27%	22%	69%	61%	73%	85%	90%	100%	92%	67%	155%

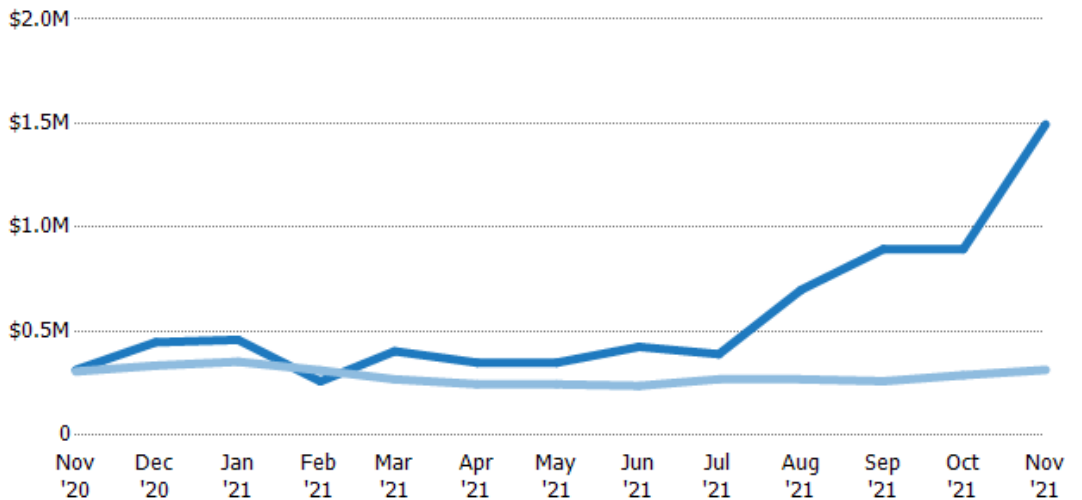
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$1.5M	375.7%
Nov '20	\$314K	2.4%
Nov '19	\$307K	-2.3%



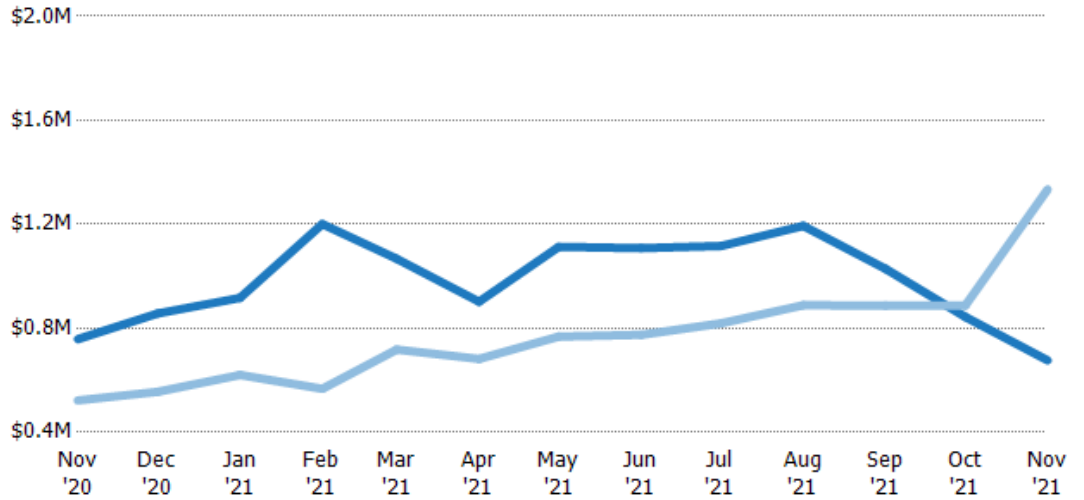
Current Year	\$314K	\$447K	\$459K	\$259K	\$404K	\$349K	\$349K	\$425K	\$390K	\$699K	\$895K	\$895K	\$1.5M
Prior Year	\$307K	\$335K	\$354K	\$312K	\$269K	\$246K	\$245K	\$238K	\$270K	\$269K	\$260K	\$289K	\$314K
Percent Change from Prior Year	2%	33%	30%	-17%	50%	42%	42%	79%	45%	160%	244%	210%	376%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



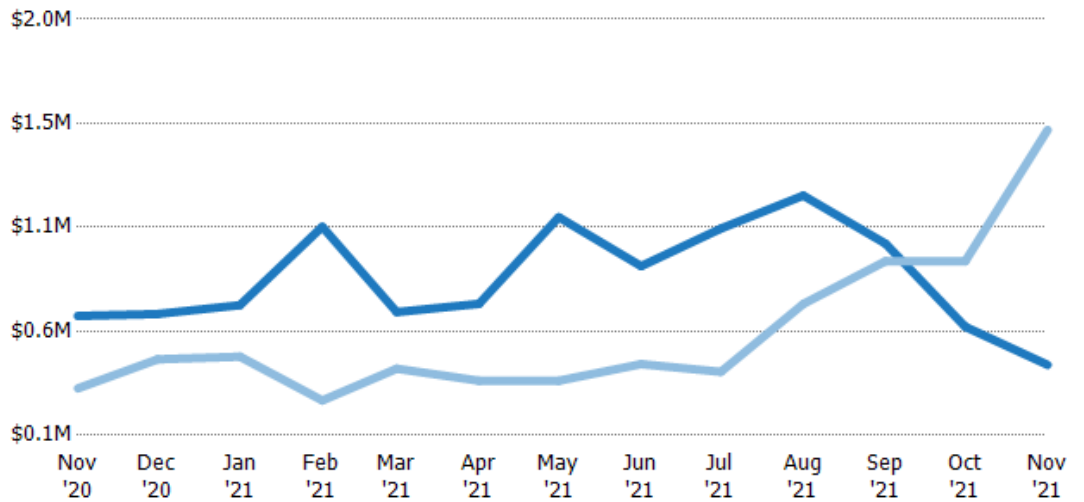
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$758K	\$857K	\$917K	\$1.2M	\$1.07M	\$902K	\$1.11M	\$1.11M	\$1.12M	\$1.19M	\$1.03M	\$844K	\$676K
Avg Listing Price	\$523K	\$556K	\$620K	\$567K	\$718K	\$682K	\$768K	\$775K	\$819K	\$889K	\$887K	\$887K	\$1.33M
Avg Listing Price as a % of Avg Est Value	69%	65%	68%	47%	67%	76%	69%	70%	73%	74%	86%	105%	197%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$645K	\$654K	\$694K	\$1.05M	\$663K	\$700K	\$1.1M	\$872K	\$1.04M	\$1.19M	\$975K	\$596K	\$422K
Median Listing Price	\$314K	\$447K	\$459K	\$259K	\$404K	\$349K	\$349K	\$425K	\$390K	\$699K	\$895K	\$895K	\$1.5M
Med Listing Price as a % of Med Est Value	49%	68%	66%	25%	61%	50%	32%	49%	37%	59%	92%	150%	355%

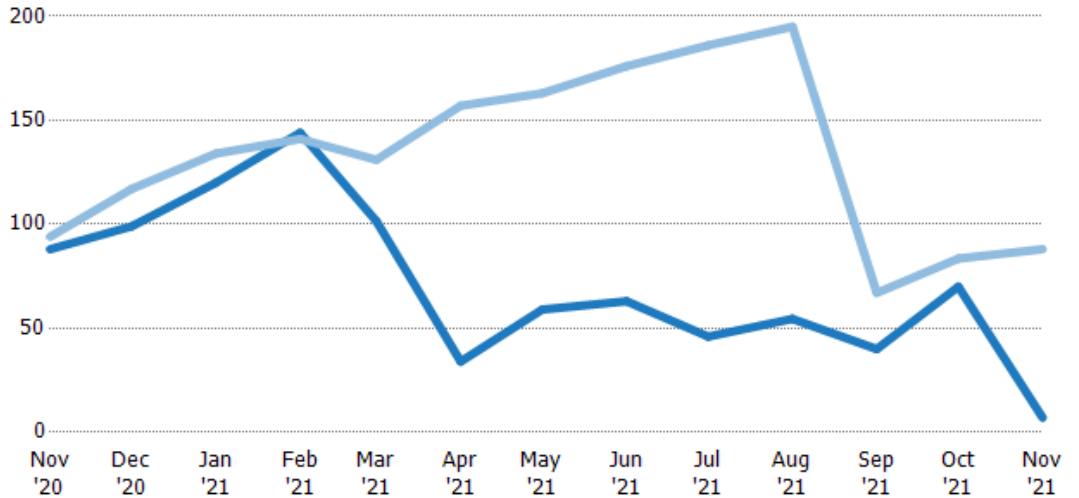
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Nov '21	7	-92%
Nov '20	88	-6.4%
Nov '19	94	45.7%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	88	99	120	144	102	34	59	63	46	54.5	40	70	7
Prior Year	94	117	134	141	131	157	163	176	186	195	67	83.5	88
Percent Change from Prior Year	-6%	-15%	-10%	2%	-23%	-78%	-64%	-64%	-75%	-72%	-40%	-16%	-92%

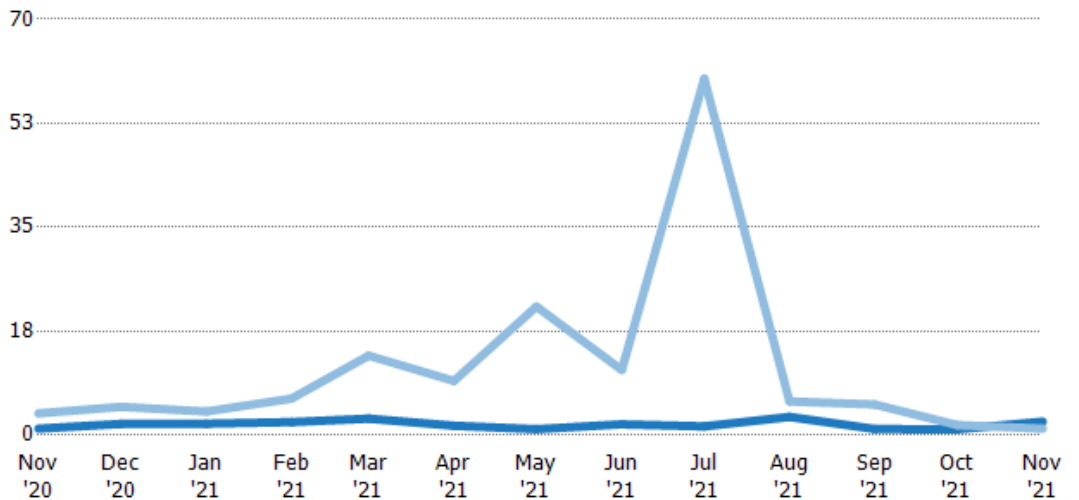
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Nov '21	2.3	106.2%
Nov '20	1.12	-69.7%
Nov '19	3.68	-6.7%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.12	1.91	1.94	2.21	2.8	1.61	1.03	1.85	1.5	3.09	1.05	1	2.3
Prior Year	3.68	4.79	4	6.18	13.4	9.14	21.7	11	60	5.7	5.18	1.71	1.12
Percent Change from Prior Year	-70%	-60%	-51%	-64%	-79%	-82%	-95%	-83%	-98%	-46%	-80%	-42%	106%

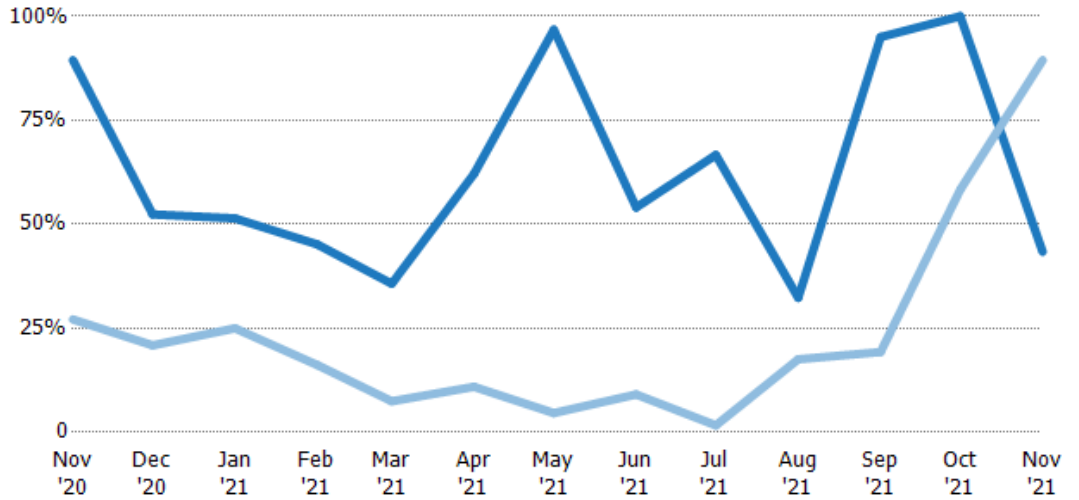
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Nov '21	43%	46.1%
Nov '20	89%	-62.3%
Nov '19	27%	7.2%



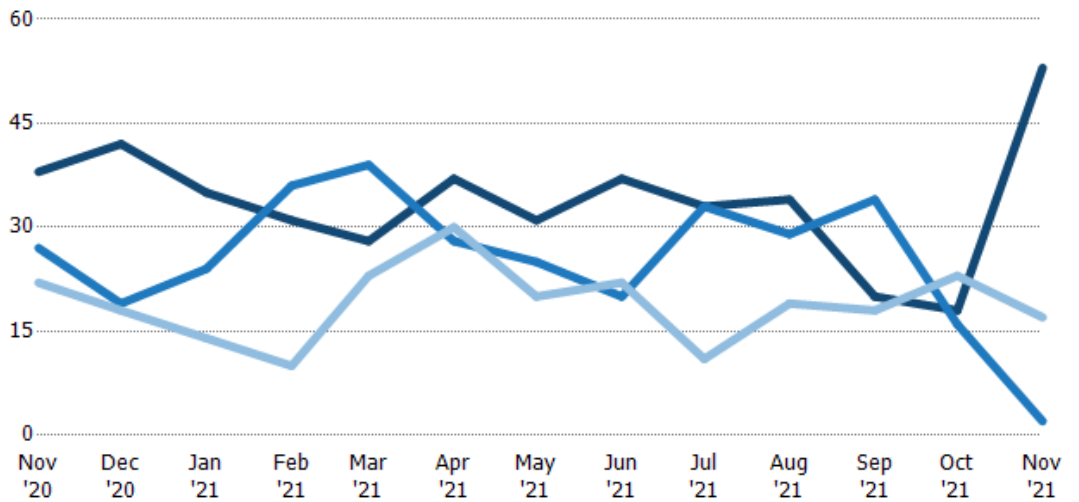
Current Year	89%	52%	51%	45%	36%	62%	97%	54%	67%	32%	95%	100%	43%
Prior Year	27%	21%	25%	16%	7%	11%	5%	9%	2%	18%	19%	58%	89%
Change from Prior Year	-62%	-31%	-26%	-29%	-28%	-51%	-92%	-45%	-65%	-15%	-76%	-42%	46%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



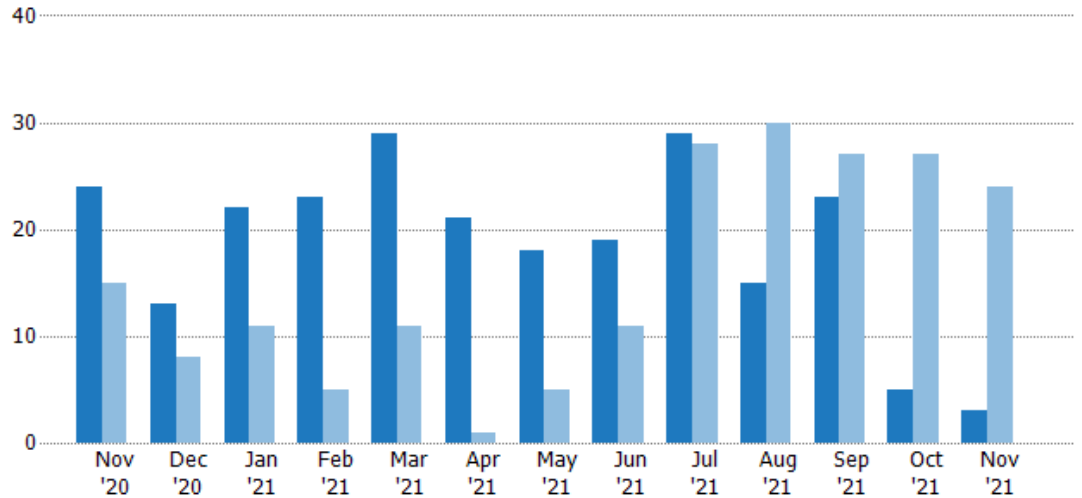
Active	38	42	35	31	28	37	31	37	33	34	20	18	53
Pending	27	19	24	36	39	28	25	20	33	29	34	16	2
Sold	22	18	14	10	23	30	20	22	11	19	18	23	17

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Nov '21	3	-87.5%
Nov '20	24	60%
Nov '19	15	-6.7%

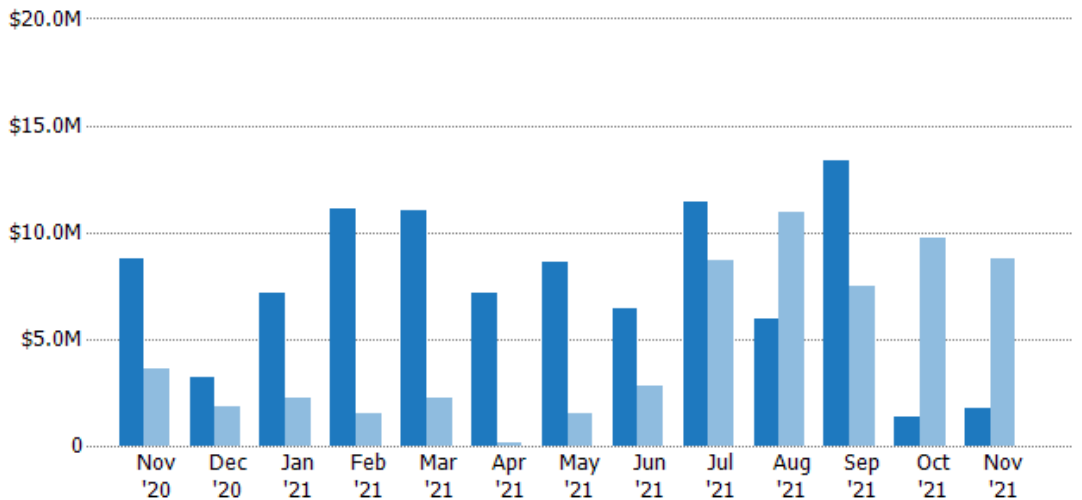
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	24	13	22	23	29	21	18	19	29	15	23	5	3
Prior Year	15	8	11	5	11	1	5	11	28	30	27	27	24
Percent Change from Prior Year	60%	63%	100%	360%	164%	2,000%	260%	73%	4%	-50%	-15%	-81%	-88%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$1.72M	-80.3%
Nov '20	\$8.73M	140.4%
Nov '19	\$3.63M	-40.9%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$8.73M	\$3.21M	\$7.18M	\$11.1M	\$11M	\$7.12M	\$8.62M	\$6.42M	\$11.4M	\$5.91M	\$13.4M	\$1.36M	\$1.72M
Prior Year	\$3.63M	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K	\$1.51M	\$2.79M	\$8.66M	\$10.9M	\$7.5M	\$9.72M	\$8.73M
Percent Change from Prior Year	140%	78%	219%	628%	390%	5,840%	470%	130%	31%	-46%	78%	-86%	-80%

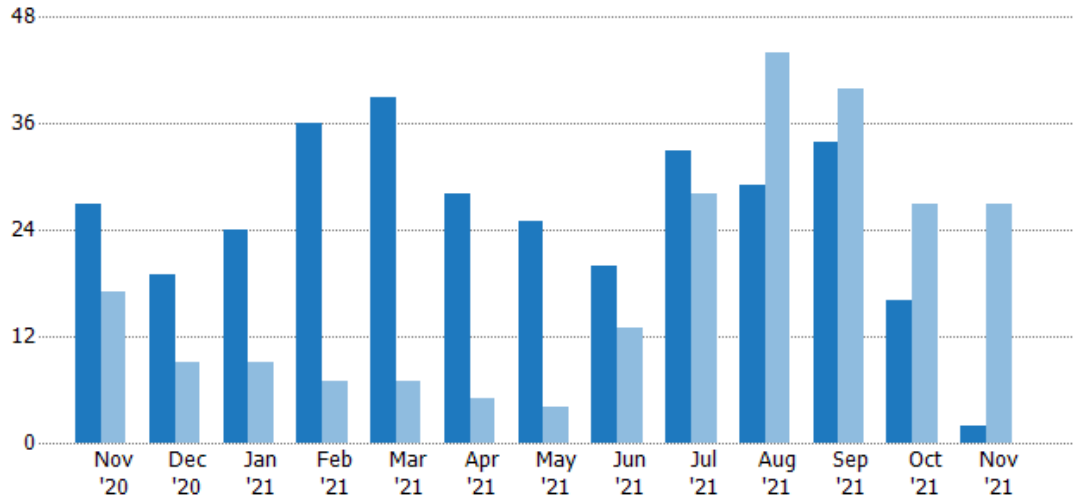
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Nov '21	2	-92.6%
Nov '20	27	58.8%
Nov '19	17	-35.3%



Current Year	27	19	24	36	39	28	25	20	33	29	34	16	2
Prior Year	17	9	9	7	7	5	4	13	28	44	40	27	27
Percent Change from Prior Year	59%	111%	167%	414%	457%	460%	525%	54%	18%	-34%	-15%	-41%	-93%

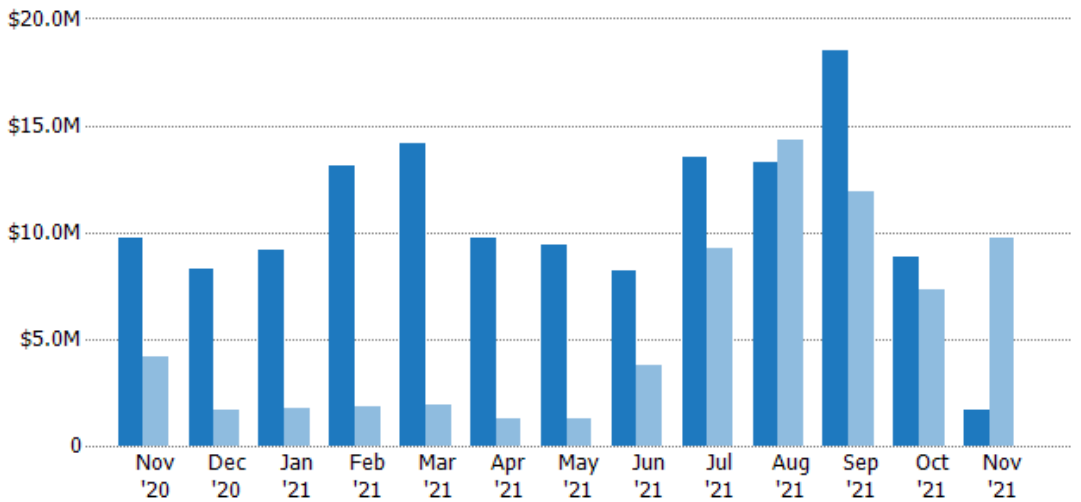
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$1.67M	-82.8%
Nov '20	\$9.72M	132.7%
Nov '19	\$4.18M	-59.5%



Current Year	\$9.72M	\$8.3M	\$9.14M	\$13.1M	\$14.1M	\$9.74M	\$9.43M	\$8.19M	\$13.5M	\$13.2M	\$18.5M	\$8.81M	\$1.67M
Prior Year	\$4.18M	\$1.67M	\$1.79M	\$1.87M	\$1.93M	\$1.3M	\$1.31M	\$3.79M	\$9.24M	\$14.4M	\$11.9M	\$7.31M	\$9.72M
Percent Change from Prior Year	133%	398%	411%	602%	632%	651%	618%	116%	46%	-8%	55%	21%	-83%

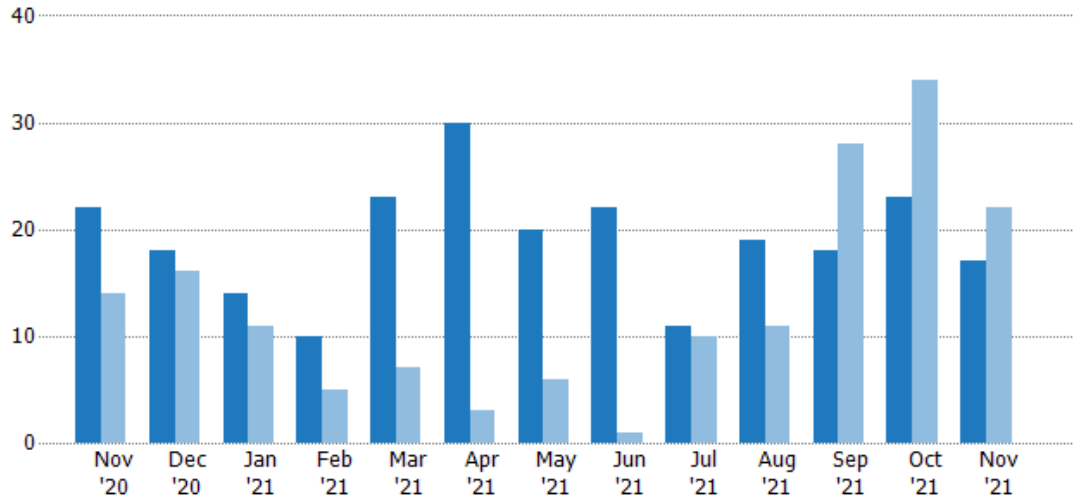
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	17	-22.7%
Nov '20	22	57.1%
Nov '19	14	21.4%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	22	18	14	10	23	30	20	22	11	19	18	23	17
Prior Year	14	16	11	5	7	3	6	1	10	11	28	34	22
Percent Change from Prior Year	57%	13%	27%	100%	229%	900%	233%	2,100%	10%	73%	-36%	-32%	-23%

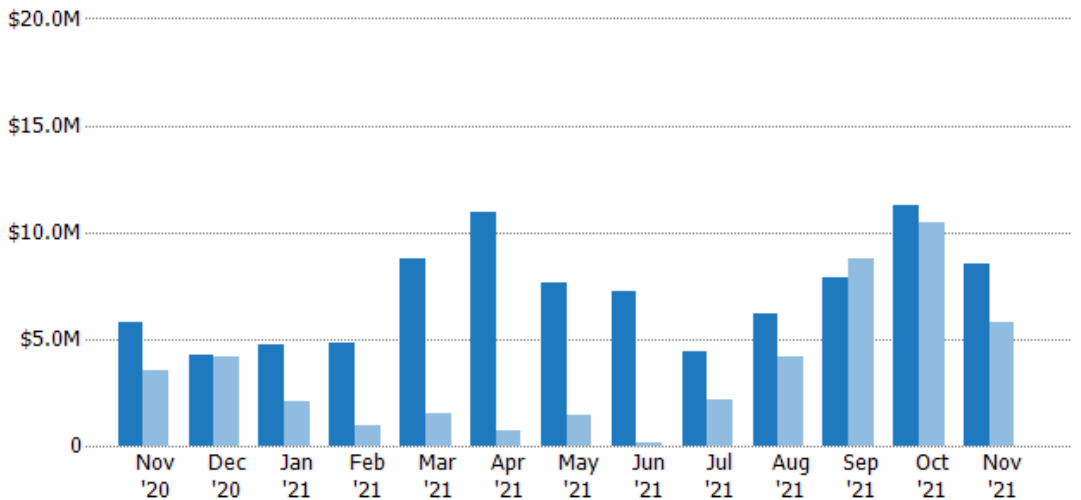
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$8.54M	46.9%
Nov '20	\$5.82M	65.8%
Nov '19	\$3.51M	2.6%



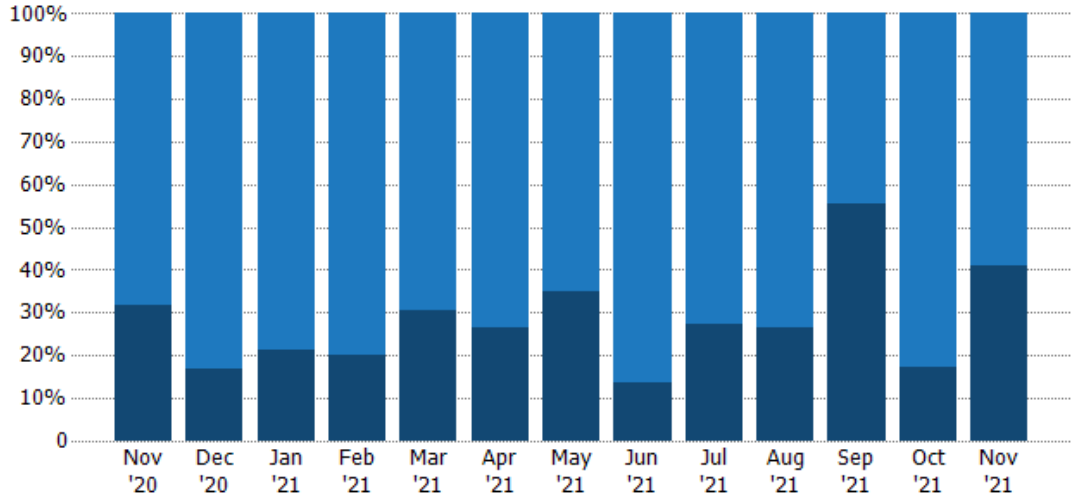
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$5.82M	\$4.23M	\$4.74M	\$4.82M	\$8.75M	\$11M	\$7.6M	\$7.25M	\$4.4M	\$6.18M	\$7.88M	\$11.2M	\$8.54M
Prior Year	\$3.51M	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K	\$1.44M	\$132K	\$2.2M	\$4.19M	\$8.75M	\$10.5M	\$5.82M
Percent Change from Prior Year	66%	2%	131%	419%	485%	1,445%	428%	5,390%	100%	48%	-10%	7%	47%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



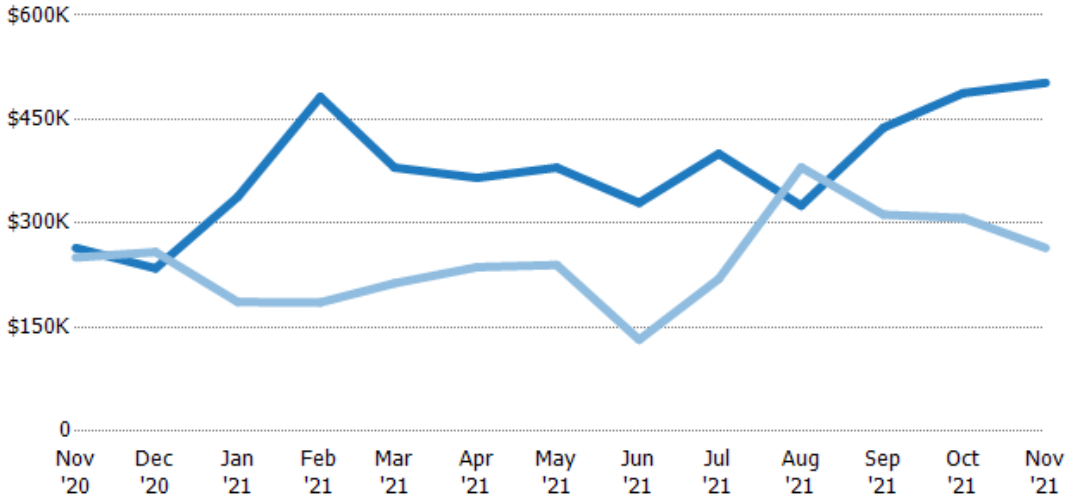
Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Condo/Townhouse	68%	83%	79%	80%	70%	73%	65%	86%	73%	74%	44%	83%	59%
Single Family Residence	32%	17%	21%	20%	30%	27%	35%	14%	27%	26%	56%	17%	41%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Nov '21	\$503K	90.1%
Nov '20	\$264K	5.5%
Nov '19	\$251K	-15.5%

Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$264K	\$235K	\$338K	\$482K	\$380K	\$366K	\$380K	\$329K	\$400K	\$325K	\$438K	\$488K	\$503K
Prior Year	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K	\$240K	\$132K	\$220K	\$381K	\$312K	\$308K	\$264K
Percent Change from Prior Year	5%	-9%	82%	160%	78%	54%	59%	150%	82%	-15%	40%	59%	90%

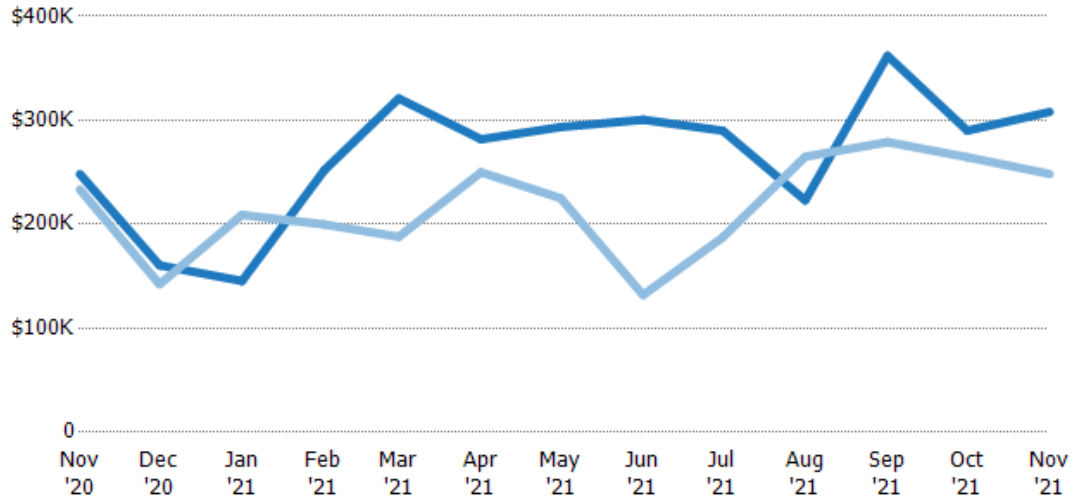
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Nov '21	\$308K	24%
Nov '20	\$248K	6.4%
Nov '19	\$234K	-4.1%



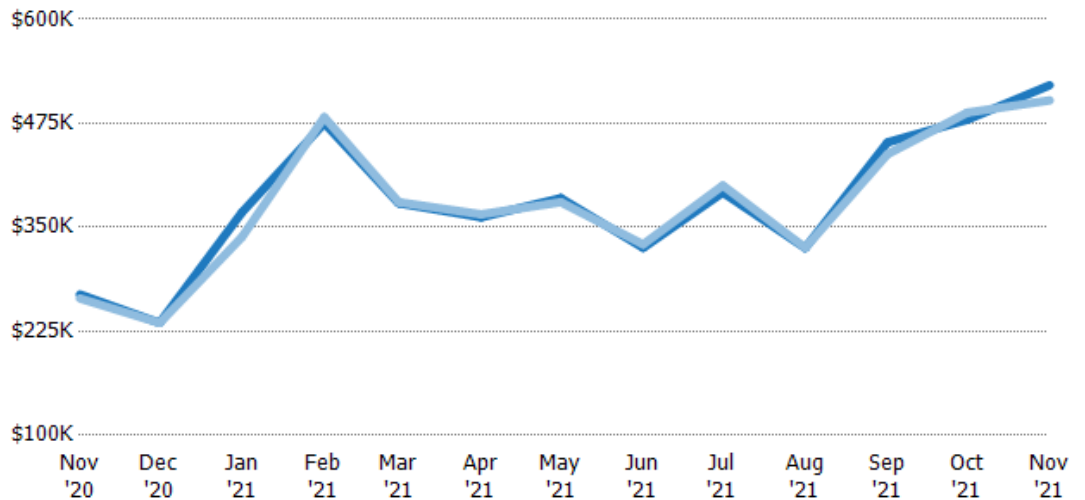
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$248K	\$161K	\$145K	\$252K	\$321K	\$282K	\$294K	\$301K	\$290K	\$223K	\$362K	\$290K	\$308K
Prior Year	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K	\$225K	\$132K	\$188K	\$265K	\$279K	\$265K	\$248K
Percent Change from Prior Year	6%	13%	-30%	26%	71%	13%	30%	128%	55%	-16%	30%	10%	24%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



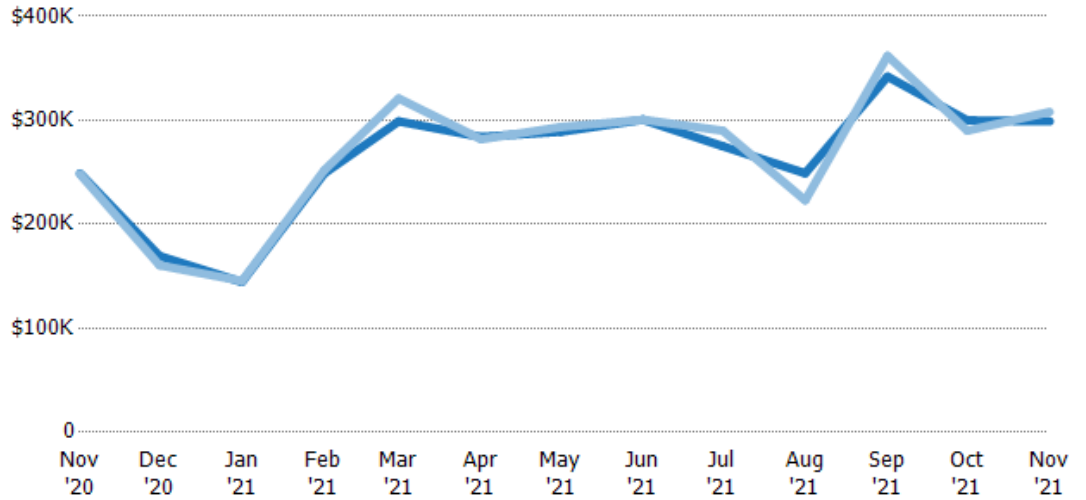
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$269K	\$235K	\$368K	\$475K	\$379K	\$362K	\$385K	\$325K	\$392K	\$325K	\$452K	\$479K	\$521K
Avg Sales Price	\$264K	\$235K	\$338K	\$482K	\$380K	\$366K	\$380K	\$329K	\$400K	\$325K	\$438K	\$488K	\$503K
Avg Sales Price as a % of Avg List Price	98%	100%	92%	102%	100%	101%	99%	101%	102%	100%	97%	102%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



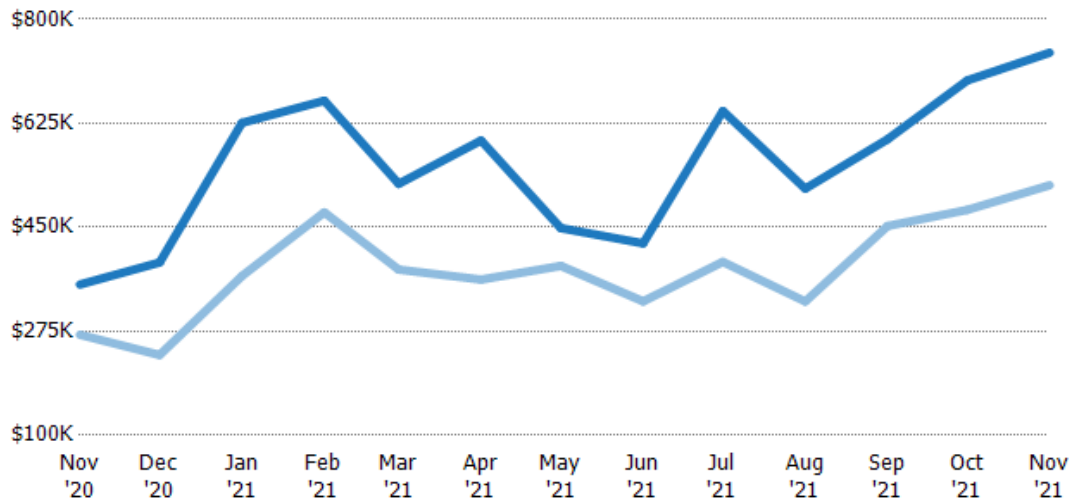
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$249K	\$169K	\$144K	\$249K	\$299K	\$284K	\$289K	\$301K	\$275K	\$249K	\$342K	\$300K	\$299K
Median Sales Price	\$248K	\$161K	\$145K	\$252K	\$321K	\$282K	\$294K	\$301K	\$290K	\$223K	\$362K	\$290K	\$308K
Med Sales Price as a % of Med List Price	100%	95%	101%	101%	107%	99%	102%	100%	105%	90%	106%	97%	103%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



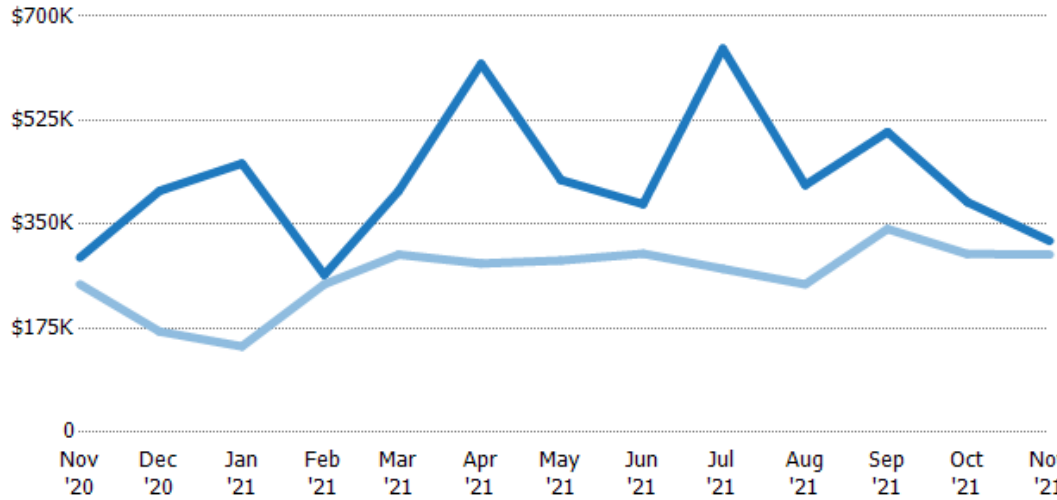
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$354K	\$391K	\$626K	\$663K	\$523K	\$596K	\$449K	\$423K	\$646K	\$515K	\$598K	\$697K	\$744K
Avg Sales Price	\$269K	\$235K	\$368K	\$475K	\$379K	\$362K	\$385K	\$325K	\$392K	\$325K	\$452K	\$479K	\$521K
Avg Sales Price as a % of Avg Est Value	76%	60%	59%	72%	72%	61%	86%	77%	61%	63%	76%	69%	70%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$294K	\$406K	\$452K	\$265K	\$406K	\$620K	\$425K	\$384K	\$646K	\$416K	\$505K	\$387K	\$322K
Median Sales Price	\$249K	\$169K	\$144K	\$249K	\$299K	\$284K	\$289K	\$301K	\$275K	\$249K	\$342K	\$300K	\$299K
Med Sales Price as a % of Med Est Value	85%	42%	32%	94%	74%	46%	68%	78%	43%	60%	68%	77%	93%