

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

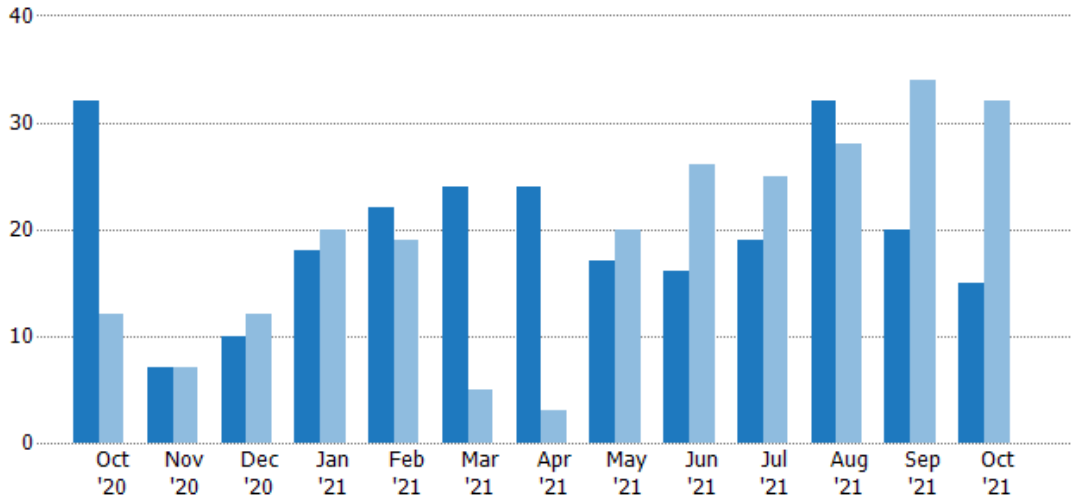
Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	15	32	-53.1%	207	212	-2.4%
New Listing Volume	\$5,307,000	\$10,773,100	-50.7%	\$97,640,945	\$73,909,828	+32.1%
Active Listing Count	52	85	-38.8%	N/A	N/A	
Active Listing Volume	\$39,194,300	\$39,508,528	-0.8%	N/A	N/A	
Average Listing Price	\$753,737	\$464,806	+62.2%	\$623,215	\$397,653	+56.7%
Median Listing Price	\$452,450	\$349,000	+29.6%	\$436,743	\$310,866	+40.5%
Median Days in RPR	71	78	-9%	114.02	123.48	-7.7%
Months of Inventory	4	2.7	+45.9%	3.7	11.4	-67.8%
Absorption Rate	25%	36.47%	-11.5%	27.29%	8.77%	+18.5%
Sales Activity Charts Metrics						
New Pending Sales Count	5	30	-83.3%	197	223	-11.7%
New Pending Sales Volume	\$2,513,900	\$10,039,000	-75%	\$72,486,845	\$69,206,700	+4.7%
Pending Sales Count	24	50	-52%	N/A	N/A	
Pending Sales Volume	\$10,411,900	\$15,952,300	-34.7%	N/A	N/A	
Closed Sales Count	27	29	-6.9%	173	146	+18.5%
Closed Sales Volume	\$9,834,300	\$11,423,600	-13.9%	\$60,713,984	\$43,187,676	+40.6%
Average Sales Price	\$364,233	\$393,917	-7.5%	\$350,948	\$295,806	+18.6%
Median Sales Price	\$265,000	\$295,000	-10.2%	\$308,499	\$238,986	+29.1%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



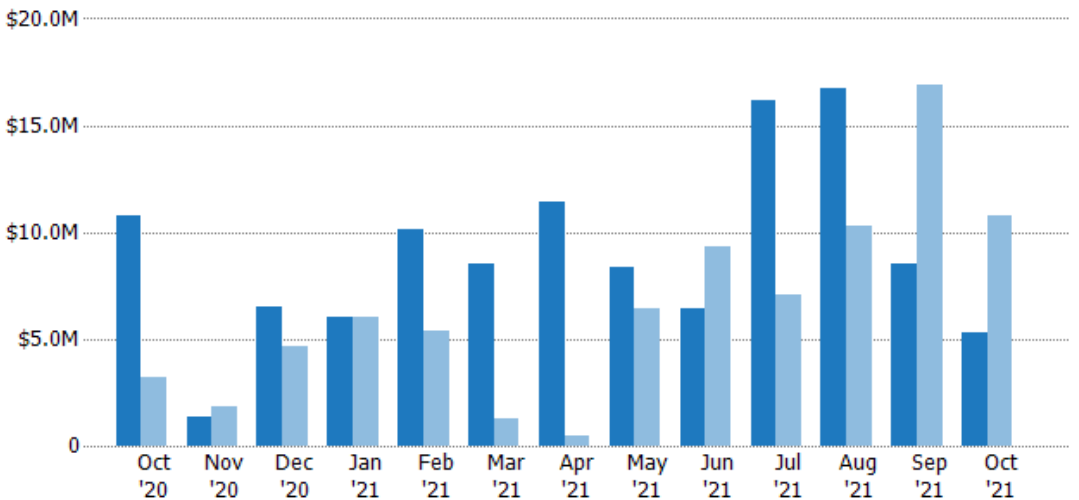
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '21	15	32	-53.1%
Oct '20	32	12	167%
Oct '19	12	7	75%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '21	\$5.31M	\$10.8M	-50.7%
Oct '20	\$10.8M	\$3.18M	238.7%
Oct '19	\$3.18M	\$1.84M	91.6%

Active Listings

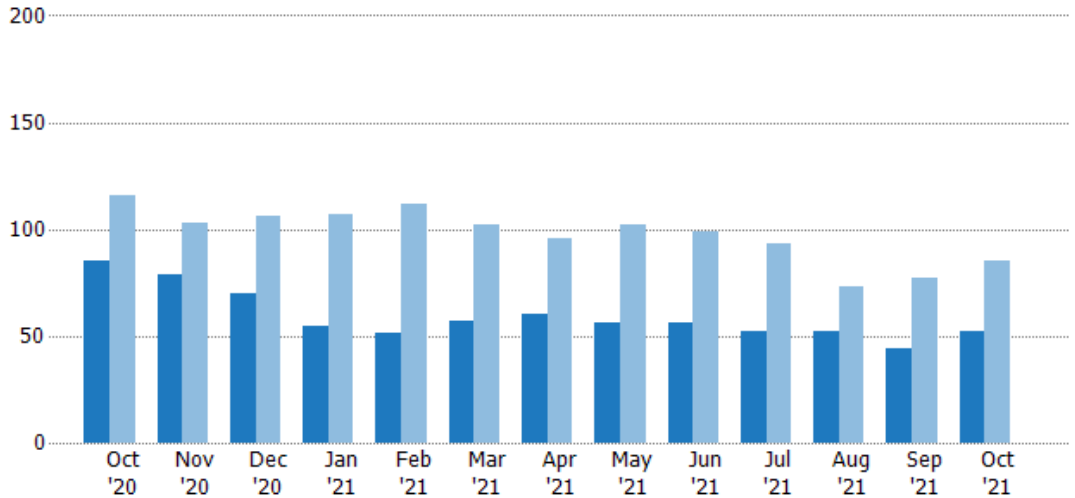
The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	52	-38.8%
Oct '20	85	-26.7%
Oct '19	116	11.2%



Current Year	85	79	70	55	51	57	60	56	56	52	52	44	52
Prior Year	116	103	106	107	112	102	96	102	99	93	73	77	85
Percent Change from Prior Year	-27%	-23%	-34%	-49%	-54%	-44%	-38%	-45%	-43%	-44%	-29%	-43%	-39%

Active Listing Volume

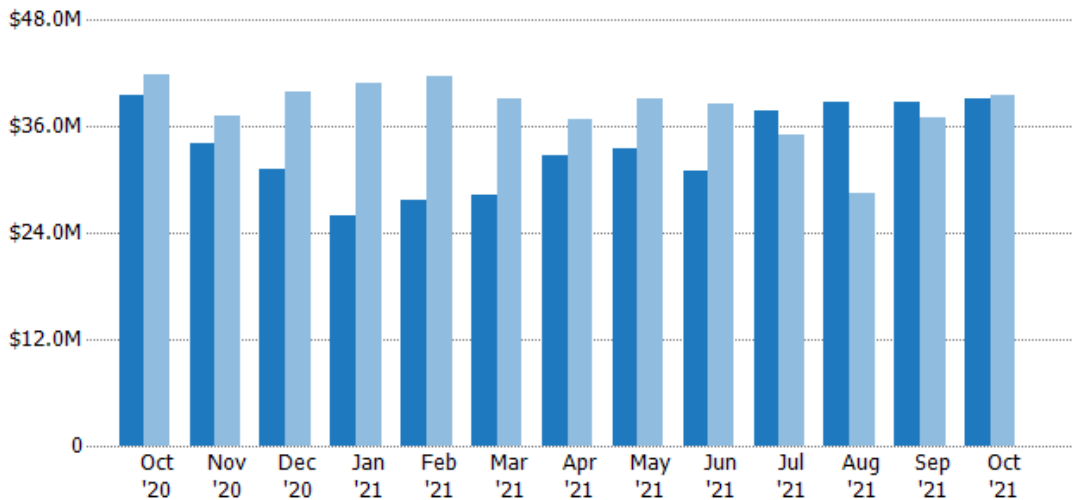
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$39.2M	-0.8%
Oct '20	\$39.5M	-5.7%
Oct '19	\$41.9M	-7.9%



Current Year	\$39.5M	\$34M	\$31.2M	\$26M	\$27.8M	\$28.3M	\$32.7M	\$33.4M	\$30.9M	\$37.8M	\$38.7M	\$38.7M	\$39.2M
Prior Year	\$41.9M	\$37.3M	\$39.8M	\$40.9M	\$41.7M	\$39.1M	\$36.9M	\$39.1M	\$38.5M	\$35M	\$28.4M	\$37.1M	\$39.5M
Percent Change from Prior Year	-6%	-9%	-22%	-37%	-33%	-28%	-11%	-15%	-20%	8%	36%	4%	-1%

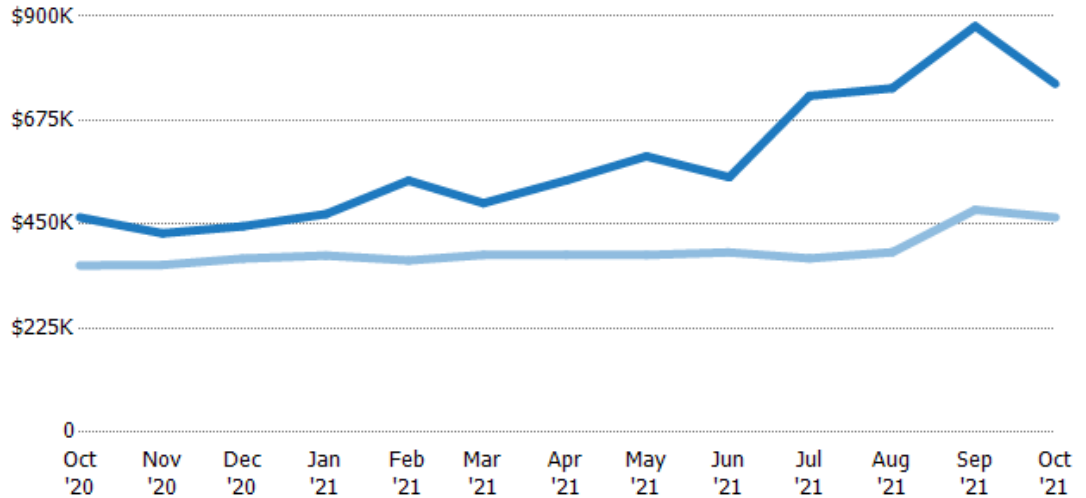
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$754K	62.2%
Oct '20	\$465K	28.7%
Oct '19	\$361K	-17.2%



Current Year	\$465K	\$430K	\$446K	\$472K	\$545K	\$496K	\$545K	\$597K	\$552K	\$728K	\$744K	\$879K	\$754K
Prior Year	\$361K	\$362K	\$376K	\$382K	\$372K	\$384K	\$384K	\$383K	\$389K	\$376K	\$389K	\$481K	\$465K
Percent Change from Prior Year	29%	19%	19%	23%	46%	29%	42%	56%	42%	93%	91%	83%	62%

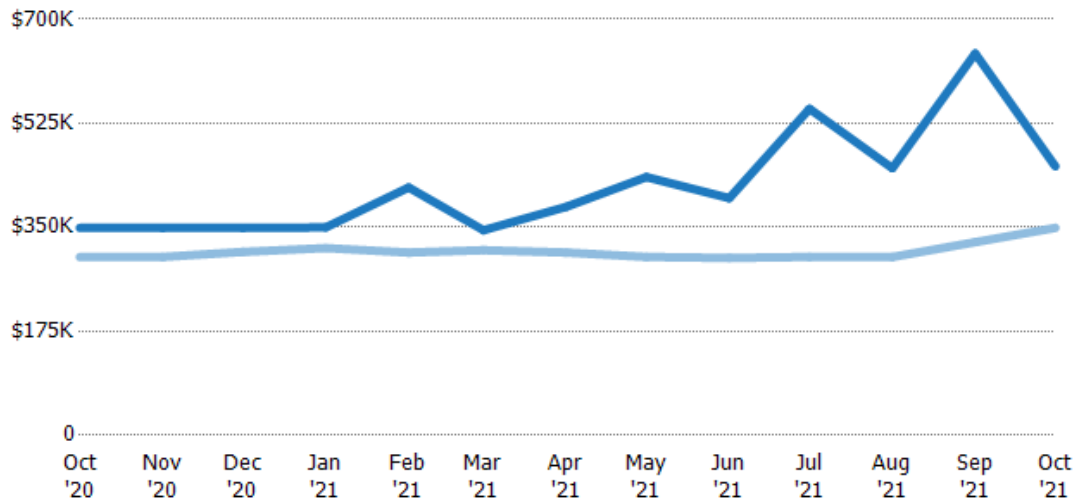
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$452K	29.6%
Oct '20	\$349K	16.4%
Oct '19	\$300K	-18.3%



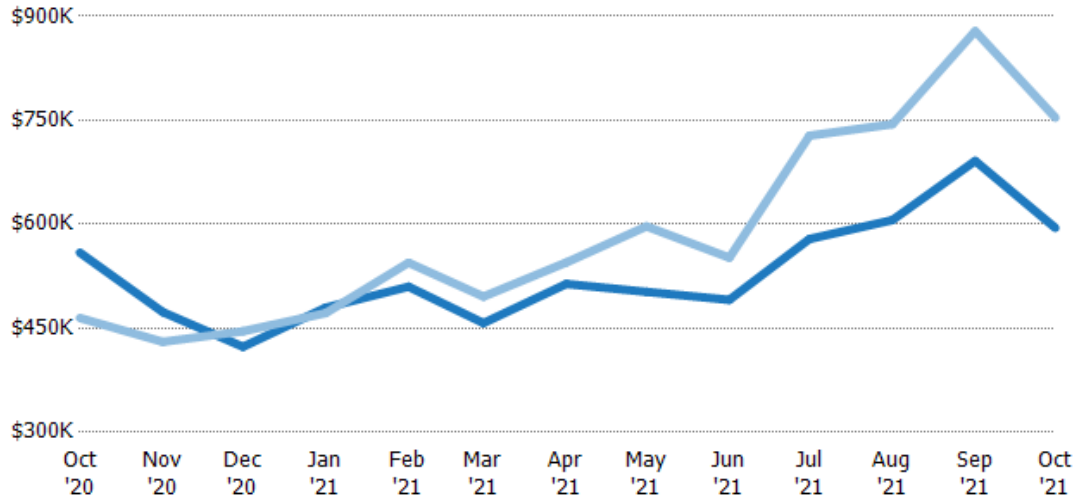
Current Year	\$349K	\$349K	\$349K	\$350K	\$417K	\$345K	\$384K	\$435K	\$399K	\$549K	\$449K	\$642K	\$452K
Prior Year	\$300K	\$300K	\$309K	\$315K	\$308K	\$312K	\$308K	\$300K	\$299K	\$300K	\$300K	\$325K	\$349K
Percent Change from Prior Year	16%	16%	13%	11%	36%	11%	25%	45%	34%	83%	50%	98%	30%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

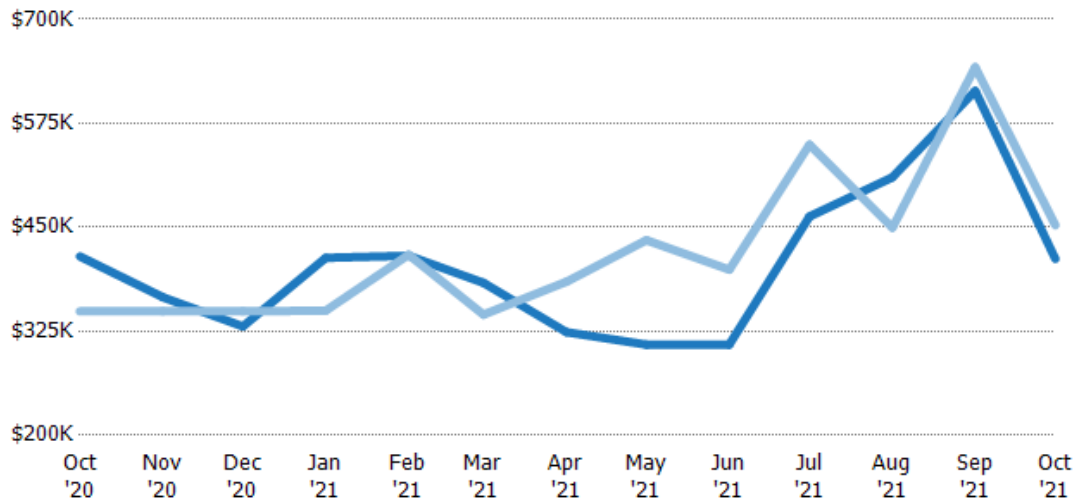


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

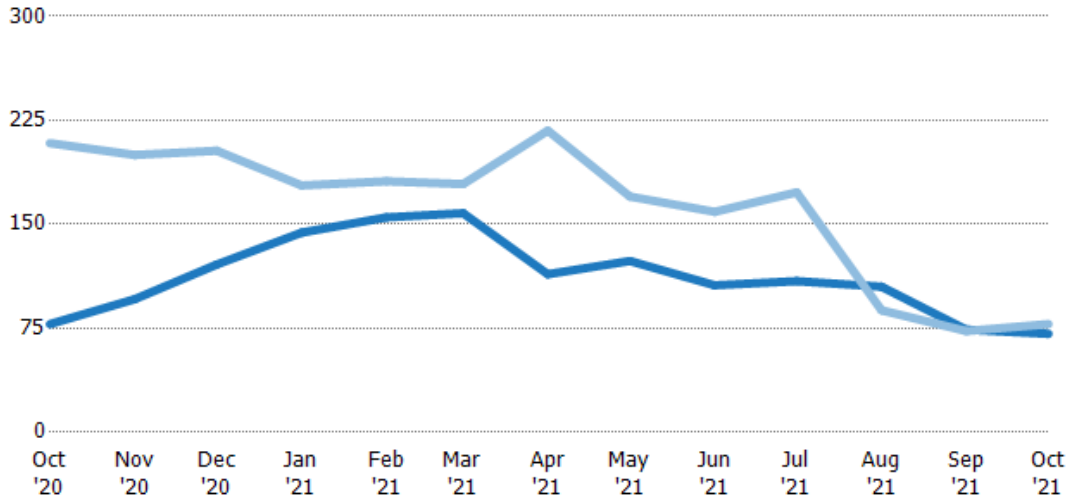


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



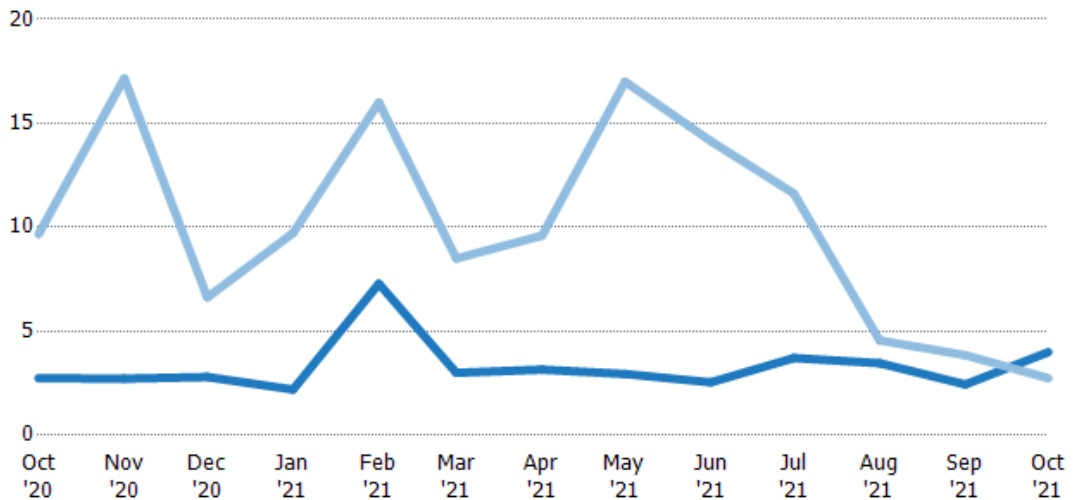
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	78	96	121	144	155	158	114	124	106	109	105	74	71
Prior Year	209	200	203	178	181	179	218	170	159	173	88	73	78
Percent Change from Prior Year	-63%	-52%	-40%	-19%	-14%	-12%	-48%	-27%	-33%	-37%	19%	1%	-9%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



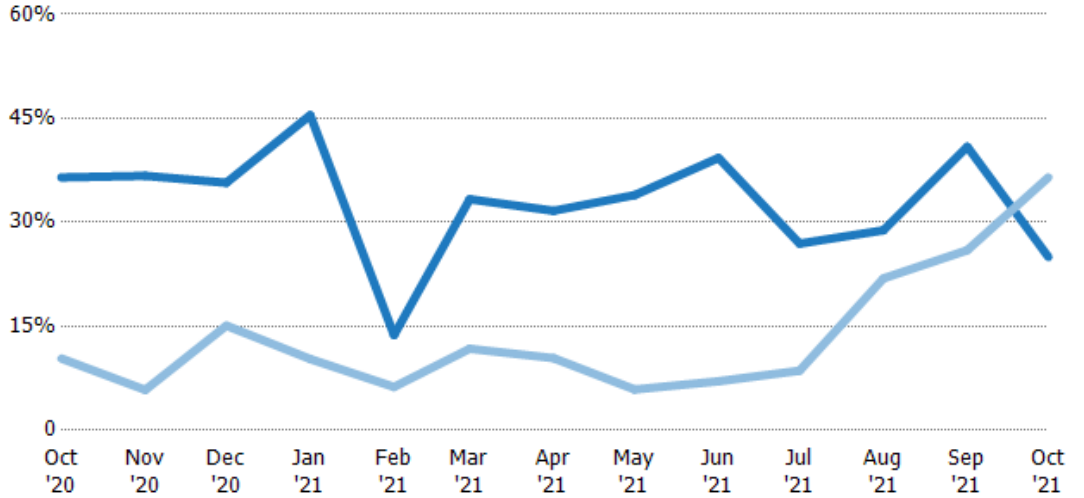
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	2.74	2.72	2.8	2.2	7.29	3	3.16	2.95	2.55	3.71	3.47	2.44	4
Prior Year	9.67	17.2	6.63	9.73	16	8.5	9.6	17	14.1	11.6	4.56	3.85	2.74
Percent Change from Prior Year	-72%	-84%	-58%	-77%	-54%	-65%	-67%	-83%	-82%	-68%	-24%	-37%	46%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



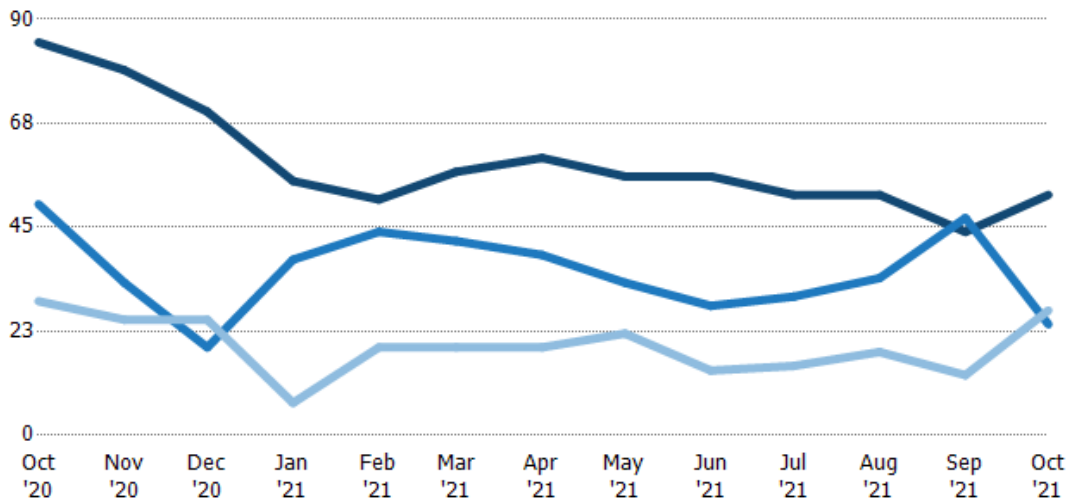
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	36%	37%	36%	45%	14%	33%	32%	34%	39%	27%	29%	41%	25%
Prior Year	10%	6%	15%	10%	6%	12%	10%	6%	7%	9%	22%	26%	36%
Change from Prior Year	-26%	-31%	-21%	-35%	-7%	-22%	-21%	-28%	-32%	-18%	-7%	-15%	11%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	85	79	70	55	51	57	60	56	56	52	52	44	52
Pending	50	33	19	38	44	42	39	33	28	30	34	47	24
Sold	29	25	25	7	19	19	19	22	14	15	18	13	27

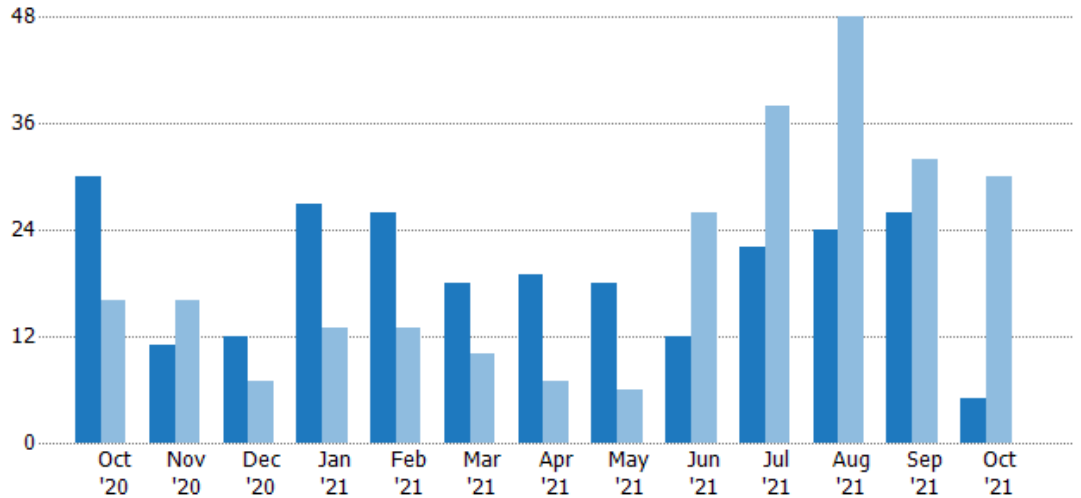
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	5	-83.3%
Oct '20	30	87.5%
Oct '19	16	-18.8%



Current Year	30	11	12	27	26	18	19	18	12	22	24	26	5
Prior Year	16	16	7	13	13	10	7	6	26	38	48	32	30
Percent Change from Prior Year	88%	-31%	71%	108%	100%	80%	171%	200%	-54%	-42%	-50%	-19%	-83%

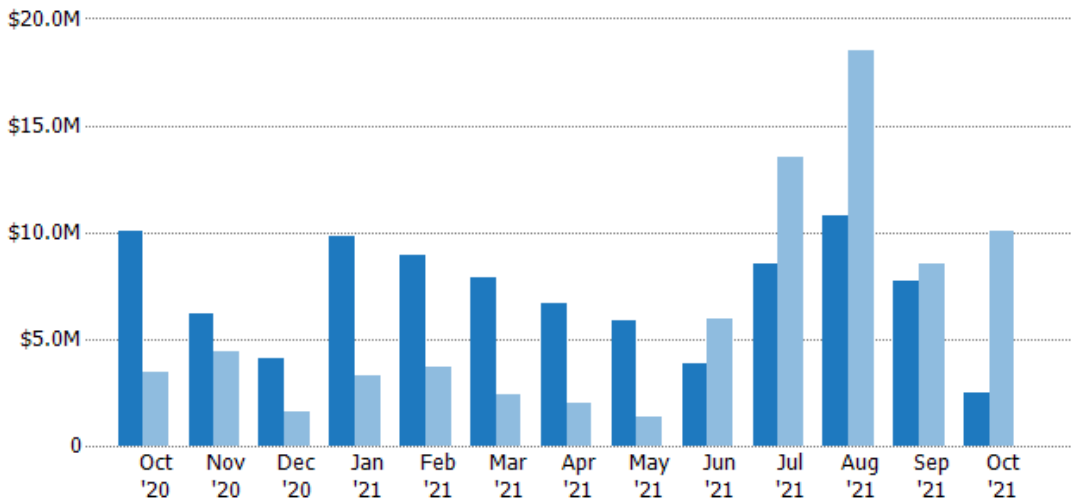
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$2.51M	-75%
Oct '20	\$10M	190.4%
Oct '19	\$3.46M	-35.4%



Current Year	\$10M	\$6.2M	\$4.12M	\$9.8M	\$8.89M	\$7.88M	\$6.69M	\$5.82M	\$3.88M	\$8.49M	\$10.8M	\$7.75M	\$2.51M
Prior Year	\$3.46M	\$4.41M	\$1.62M	\$3.32M	\$3.66M	\$2.36M	\$1.99M	\$1.34M	\$5.94M	\$13.5M	\$18.5M	\$8.54M	\$10M
Percent Change from Prior Year	190%	41%	153%	195%	143%	233%	237%	335%	-35%	-37%	-42%	-9%	-75%

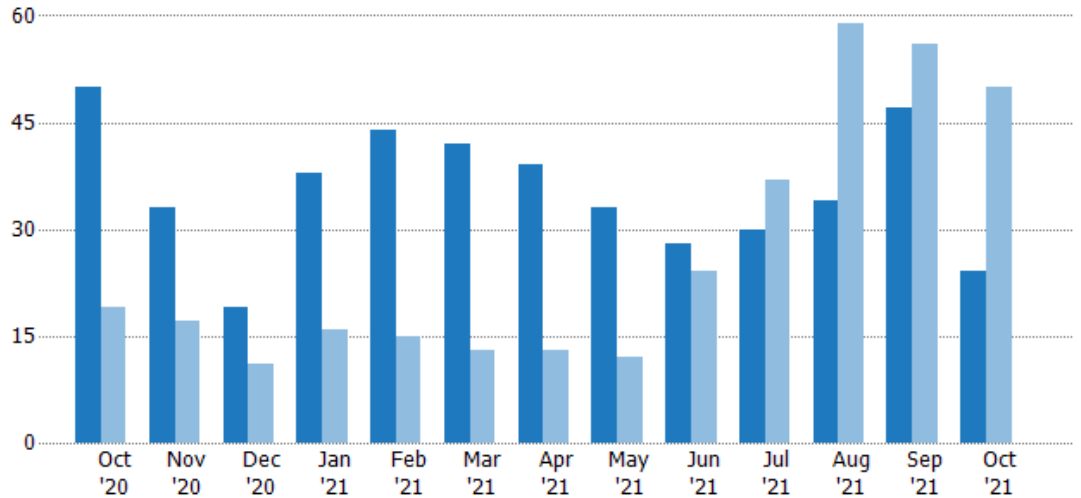
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	24	-52%
Oct '20	50	163.2%
Oct '19	19	-21.1%



Current Year	50	33	19	38	44	42	39	33	28	30	34	47	24
Prior Year	19	17	11	16	15	13	13	12	24	37	59	56	50
Percent Change from Prior Year	163%	94%	73%	138%	193%	223%	200%	175%	17%	-19%	-42%	-16%	-52%

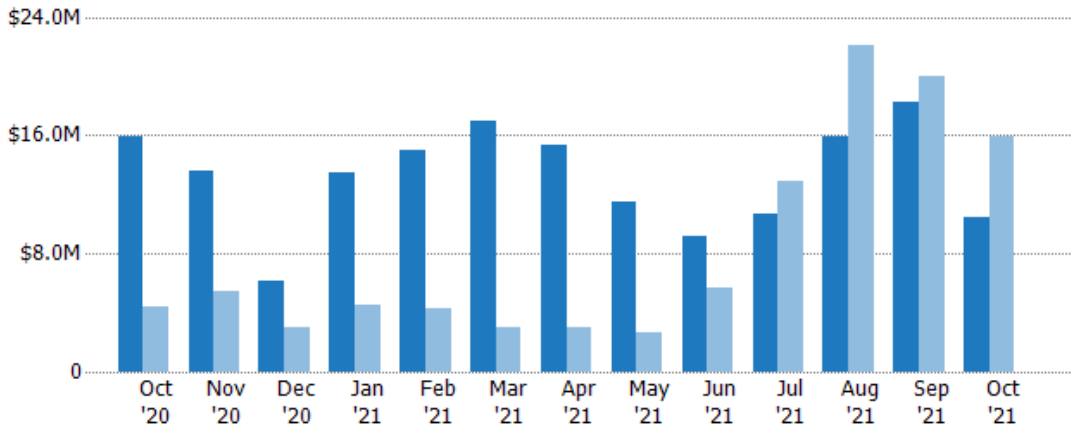
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$10.4M	-34.7%
Oct '20	\$16M	258.6%
Oct '19	\$4.45M	-24.5%



Current Year	\$16M	\$13.6M	\$6.09M	\$13.4M	\$15M	\$17M	\$15.3M	\$11.5M	\$9.14M	\$10.7M	\$15.9M	\$18.3M	\$10.4M
Prior Year	\$4.45M	\$5.48M	\$2.98M	\$4.53M	\$4.24M	\$2.96M	\$3.04M	\$2.64M	\$5.63M	\$12.8M	\$22M	\$20M	\$16M
Percent Change from Prior Year	259%	149%	104%	196%	254%	474%	404%	334%	62%	-16%	-28%	-9%	-35%

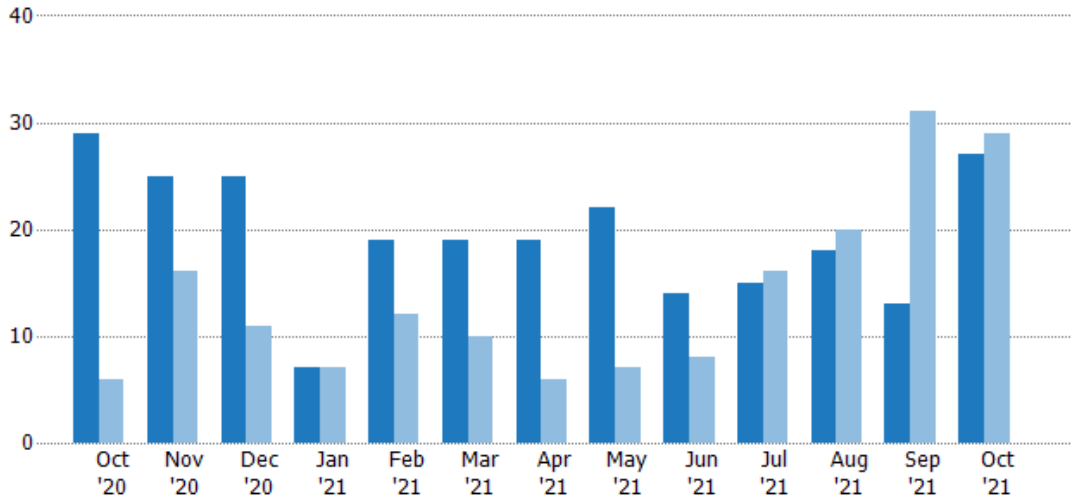
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '21	27	29	-6.9%
Oct '20	29	6	383.3%
Oct '19	6	6	116.7%

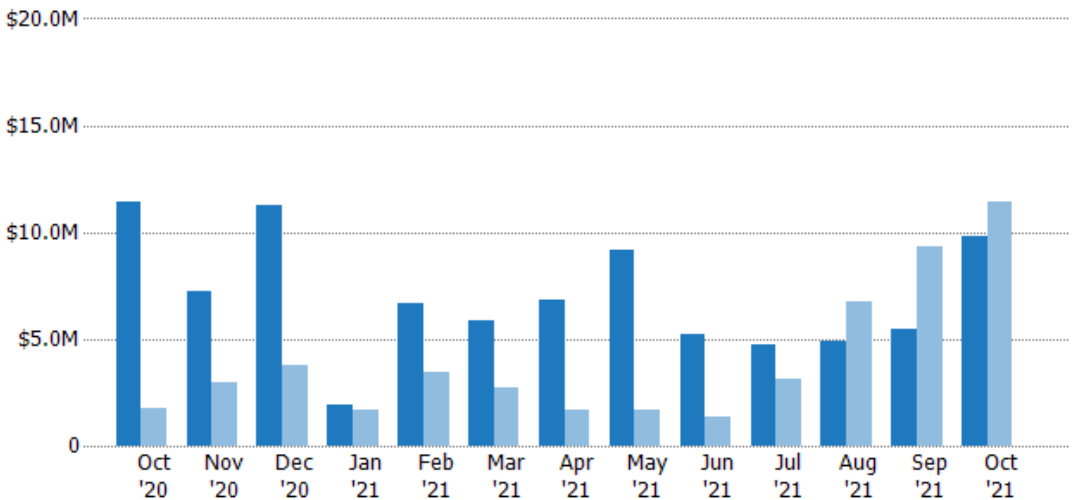
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



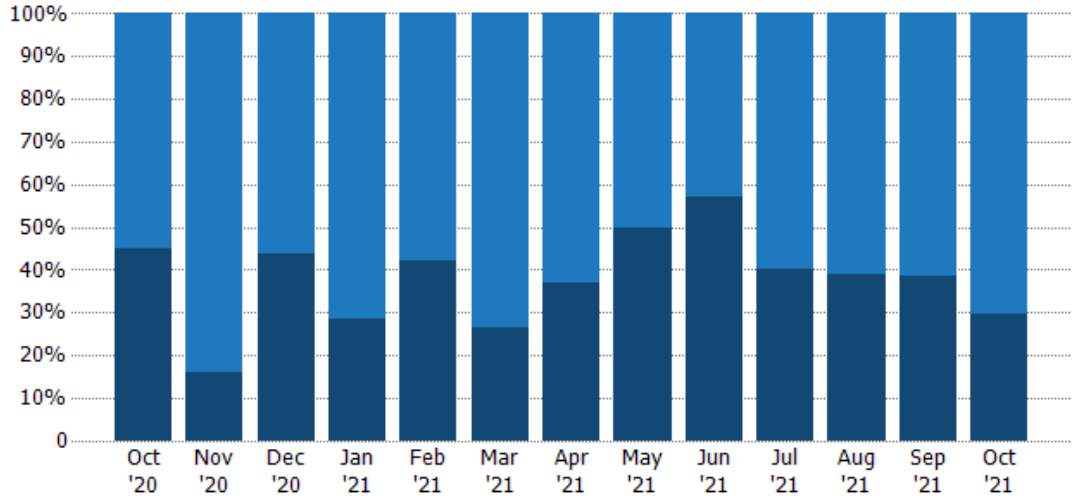
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '21	\$9.83M	\$11.4M	-13.9%
Oct '20	\$11.4M	\$1.73M	560.9%
Oct '19	\$1.73M	\$1.73M	72.6%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



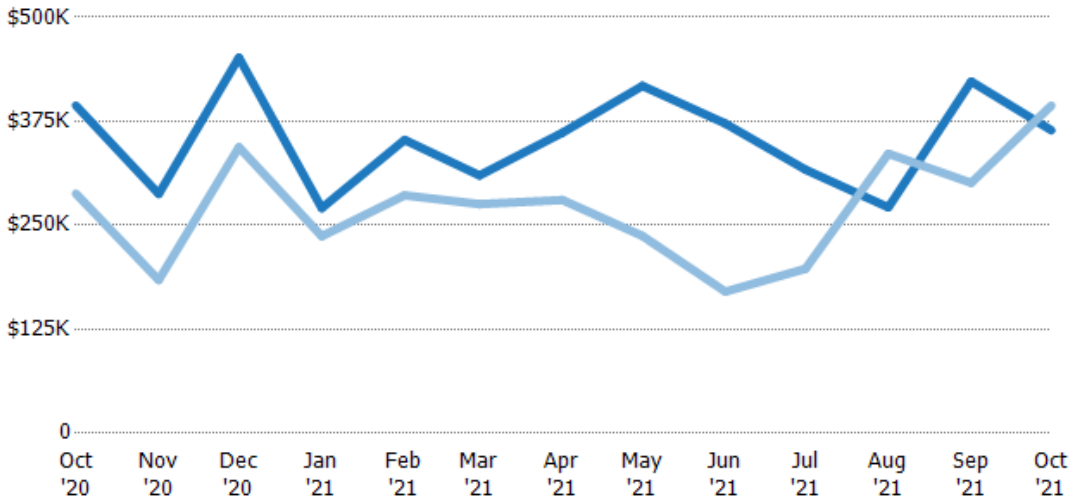
Condo/Townhouse	55%	84%	56%	71%	58%	74%	63%	50%	43%	60%	61%	62%	70%
Single Family Residence	45%	16%	44%	29%	42%	26%	37%	50%	57%	40%	39%	38%	30%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$394K	\$288K	\$452K	\$271K	\$353K	\$310K	\$361K	\$418K	\$372K	\$317K	\$272K	\$423K	\$364K
Prior Year	\$288K	\$184K	\$344K	\$237K	\$286K	\$275K	\$280K	\$237K	\$170K	\$198K	\$336K	\$301K	\$394K
Percent Change from Prior Year	37%	56%	31%	14%	23%	13%	29%	76%	119%	60%	-19%	40%	-8%

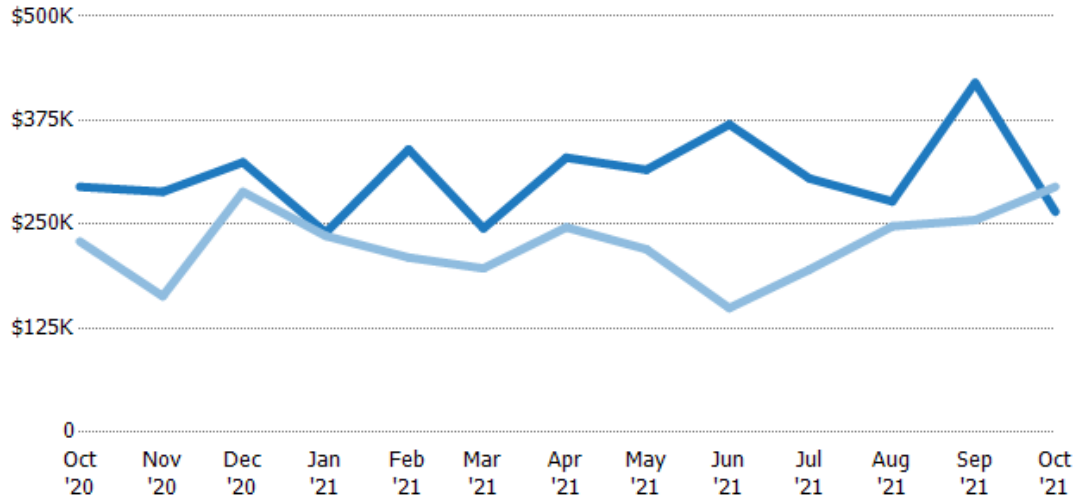
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$265K	-10.2%
Oct '20	\$295K	28.7%
Oct '19	\$229K	15.6%



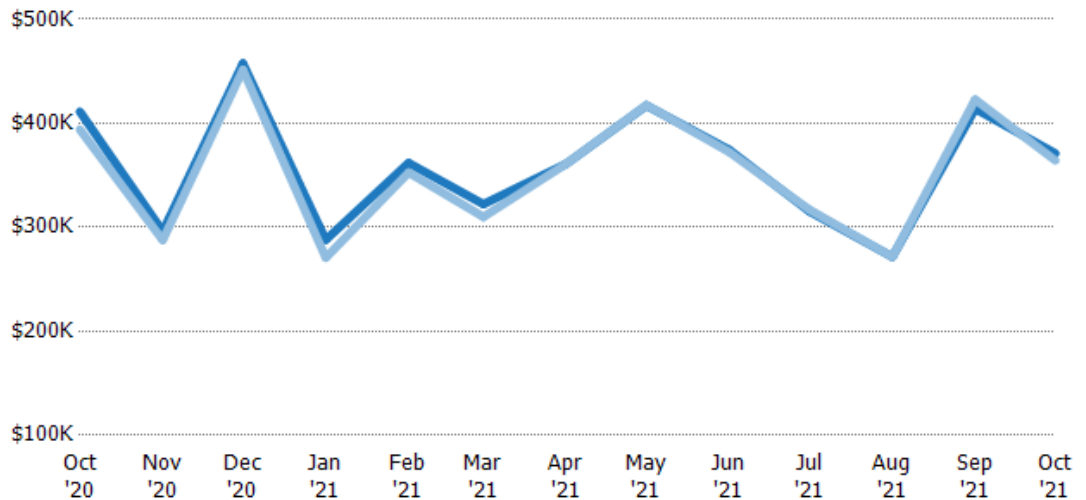
Current Year	\$295K	\$289K	\$325K	\$240K	\$340K	\$245K	\$330K	\$316K	\$370K	\$305K	\$278K	\$420K	\$265K
Prior Year	\$229K	\$164K	\$289K	\$236K	\$210K	\$197K	\$246K	\$220K	\$149K	\$196K	\$248K	\$255K	\$295K
Percent Change from Prior Year	29%	77%	12%	2%	62%	24%	34%	43%	148%	56%	12%	65%	-10%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



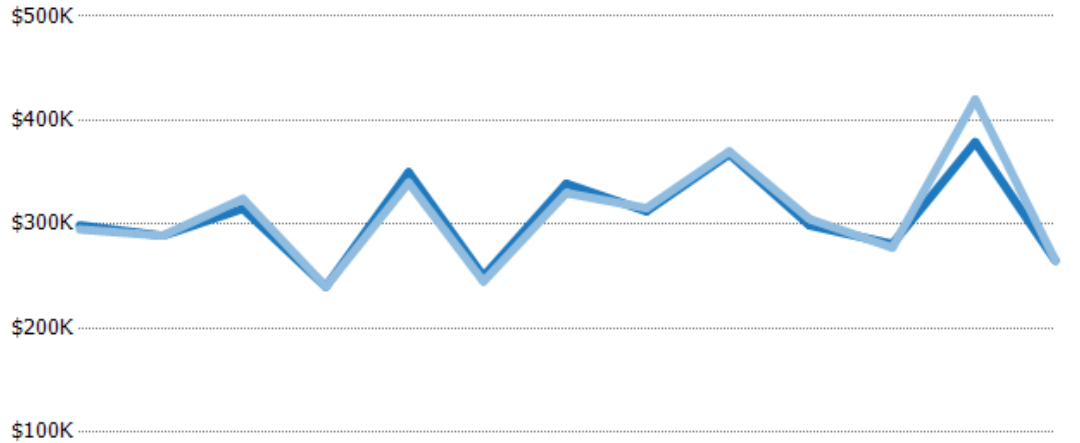
Avg List Price	\$411K	\$296K	\$458K	\$288K	\$362K	\$322K	\$361K	\$417K	\$374K	\$315K	\$272K	\$414K	\$371K
Avg Sales Price	\$394K	\$288K	\$452K	\$271K	\$353K	\$310K	\$361K	\$418K	\$372K	\$317K	\$272K	\$423K	\$364K
Avg Sales Price as a % of Avg List Price	96%	97%	99%	94%	97%	96%	100%	100%	99%	100%	100%	102%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



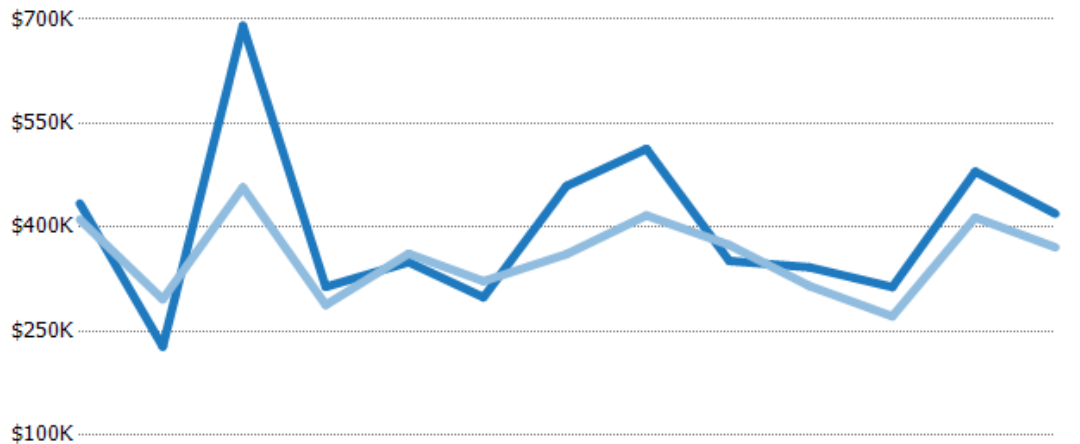
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$299K	\$289K	\$315K	\$240K	\$350K	\$250K	\$339K	\$313K	\$367K	\$299K	\$281K	\$379K	\$265K
Median Sales Price	\$295K	\$289K	\$325K	\$240K	\$340K	\$245K	\$330K	\$316K	\$370K	\$305K	\$278K	\$420K	\$265K
Med Sales Price as a % of Med List Price	99%	100%	103%	100%	97%	98%	97%	101%	101%	102%	99%	111%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



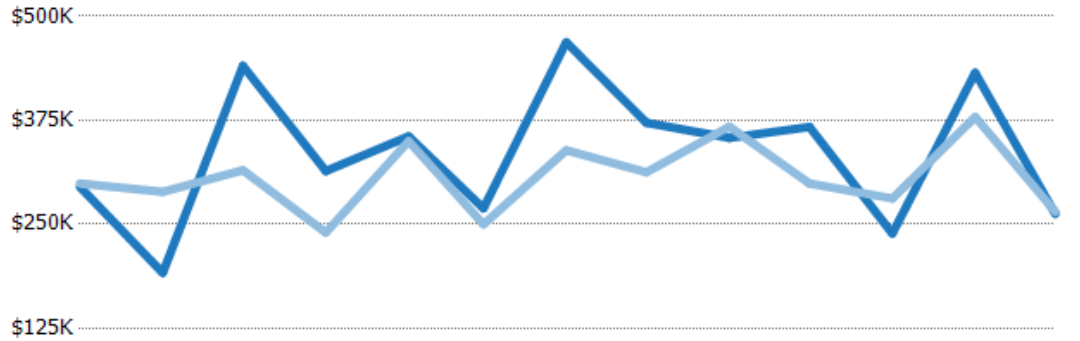
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$434K	\$228K	\$690K	\$314K	\$350K	\$299K	\$459K	\$513K	\$351K	\$342K	\$314K	\$480K	\$420K
Avg Sales Price	\$411K	\$296K	\$458K	\$288K	\$362K	\$322K	\$361K	\$417K	\$374K	\$315K	\$272K	\$414K	\$371K
Avg Sales Price as a % of Avg Est Value	95%	130%	66%	92%	104%	108%	79%	81%	107%	92%	87%	86%	88%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$295K	\$192K	\$440K	\$314K	\$356K	\$269K	\$469K	\$372K	\$354K	\$367K	\$239K	\$432K	\$262K
Median Sales Price	\$299K	\$289K	\$315K	\$240K	\$350K	\$250K	\$339K	\$313K	\$367K	\$299K	\$281K	\$379K	\$265K
Med Sales Price as a % of Med Est Value	101%	151%	72%	76%	98%	93%	72%	84%	104%	81%	118%	88%	101%