

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

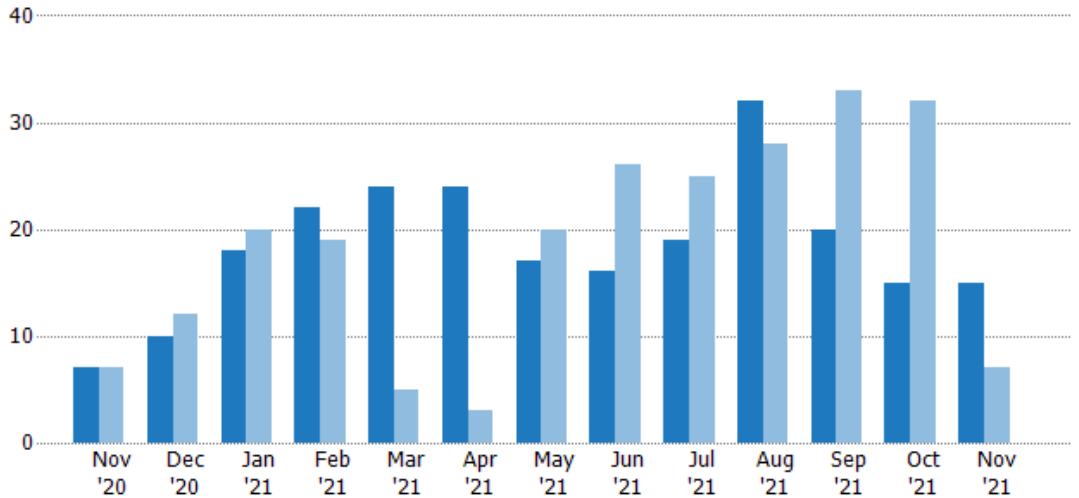
Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	15	7	+114.3%	222	218	+1.8%
New Listing Volume	\$7,411,500	\$1,378,300	+437.7%	\$105,052,445	\$75,262,628	+39.6%
Active Listing Count	64	78	-17.9%	N/A	N/A	
Active Listing Volume	\$44,756,300	\$33,976,328	+31.7%	N/A	N/A	
Average Listing Price	\$699,317	\$435,594	+60.5%	\$641,632	\$401,277	+59.9%
Median Listing Price	\$422,500	\$349,000	+21.1%	\$458,697	\$316,508	+44.9%
Median Days in RPR	71.5	97	-26.3%	103.81	120.04	-13.5%
Months of Inventory	2.4	2.7	-11.9%	3.4	10.3	-66.6%
Absorption Rate	42.19%	37.18%	+5%	29.03%	9.69%	+19.3%
Sales Activity Charts Metrics						
New Pending Sales Count	2	11	-81.8%	199	234	-15%
New Pending Sales Volume	\$1,534,900	\$6,198,500	-75.2%	\$74,021,745	\$75,405,200	-1.8%
Pending Sales Count	3	33	-90.9%	N/A	N/A	
Pending Sales Volume	\$1,225,900	\$13,624,900	-91%	N/A	N/A	
Closed Sales Count	23	25	-8%	196	171	+14.6%
Closed Sales Volume	\$10,587,585	\$7,193,500	+47.2%	\$71,301,569	\$50,381,176	+41.5%
Average Sales Price	\$460,330	\$287,740	+60%	\$363,784	\$294,627	+23.5%
Median Sales Price	\$390,000	\$289,000	+34.9%	\$318,063	\$246,298	+29.1%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



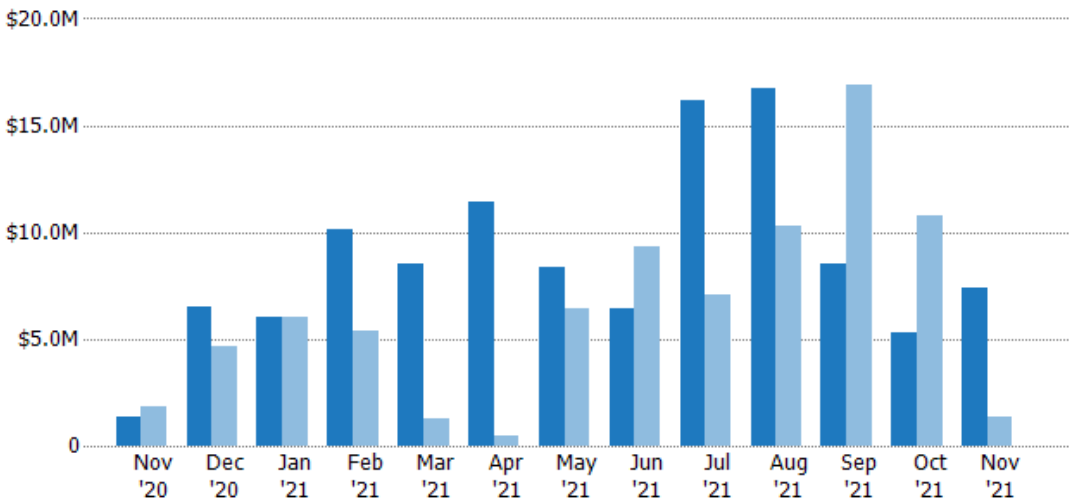
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	7	10	18	22	24	24	17	16	19	32	20	15	15
Prior Year	7	12	20	19	5	3	20	26	25	28	33	32	7
Percent Change from Prior Year	0%	-17%	-10%	16%	380%	700%	-15%	-38%	-24%	14%	-39%	-53%	114%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



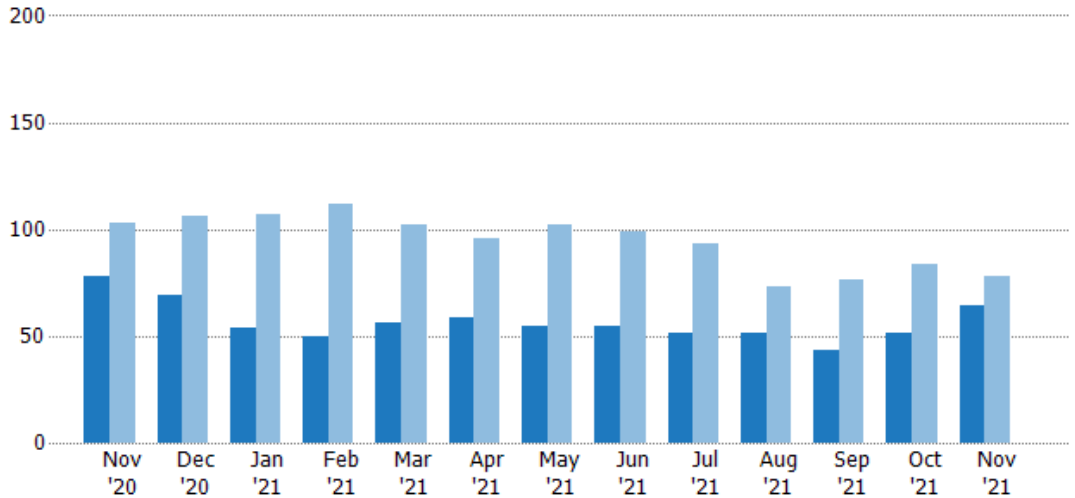
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$1.38M	\$6.49M	\$6.01M	\$10.2M	\$8.53M	\$11.4M	\$8.38M	\$6.46M	\$16.1M	\$16.7M	\$8.54M	\$5.31M	\$7.41M
Prior Year	\$1.84M	\$4.69M	\$6.01M	\$5.39M	\$1.31M	\$477K	\$6.39M	\$9.31M	\$7.06M	\$10.3M	\$16.9M	\$10.8M	\$1.38M
Percent Change from Prior Year	-25%	38%	0%	88%	553%	2,291%	31%	-31%	128%	62%	-49%	-51%	438%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Nov '21	64	-17.9%
Nov '20	78	-24.3%
Nov '19	103	21.4%

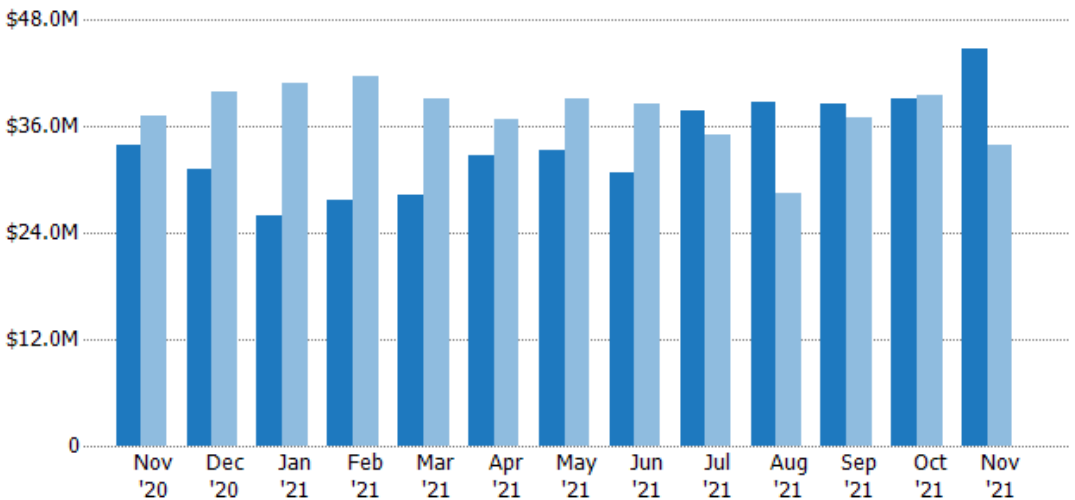
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	64	78	-18%
Oct '21	51	84	-39%
Sep '21	43	76	-43%
Aug '21	51	73	-30%
Jul '21	51	93	-45%
Jun '21	55	99	-44%
May '21	55	102	-46%
Apr '21	59	96	-39%
Mar '21	56	102	-45%
Feb '21	50	112	-55%
Jan '21	54	107	-50%
Dec '20	69	106	-35%
Nov '20	78	103	-24%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$44.8M	31.7%
Nov '20	\$34M	-8.9%
Nov '19	\$37.3M	5.6%

Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	\$44.8M	\$34M	32%
Oct '21	\$39.2M	\$39.5M	-1%
Sep '21	\$38.6M	\$37M	4%
Aug '21	\$38.7M	\$28.4M	36%
Jul '21	\$37.8M	\$35M	8%
Jun '21	\$30.9M	\$38.5M	-20%
May '21	\$33.4M	\$39.1M	-15%
Apr '21	\$32.7M	\$36.9M	-11%
Mar '21	\$28.2M	\$39.1M	-28%
Feb '21	\$27.7M	\$41.7M	-33%
Jan '21	\$25.9M	\$40.9M	-37%
Dec '20	\$31.2M	\$39.8M	-22%
Nov '20	\$34M	\$37.3M	-9%

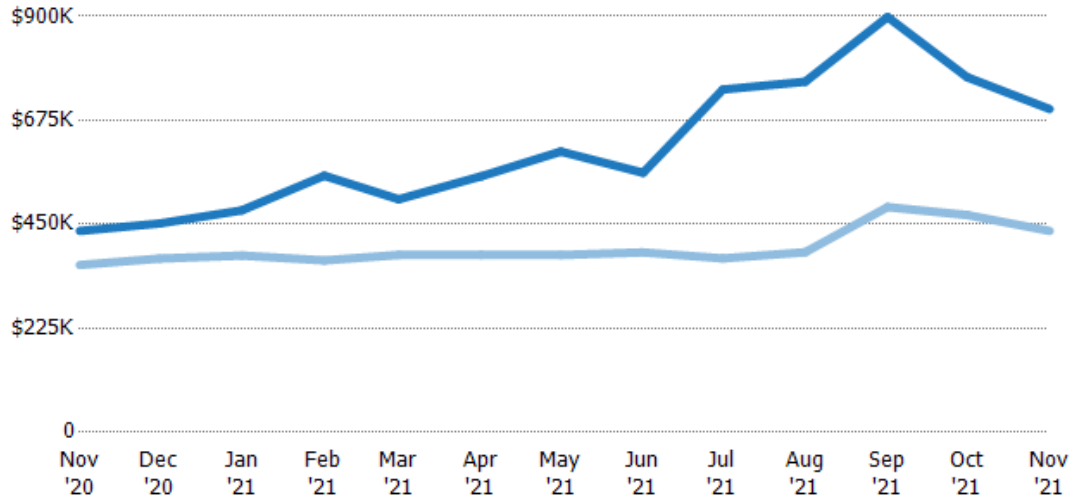
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$699K	60.5%
Nov '20	\$436K	20.3%
Nov '19	\$362K	-13%



Current Year	\$436K	\$452K	\$480K	\$555K	\$504K	\$554K	\$607K	\$561K	\$742K	\$758K	\$898K	\$768K	\$699K
Prior Year	\$362K	\$376K	\$382K	\$372K	\$384K	\$384K	\$383K	\$389K	\$376K	\$389K	\$487K	\$470K	\$436K
Percent Change from Prior Year	20%	20%	26%	49%	31%	44%	58%	44%	97%	95%	84%	63%	61%

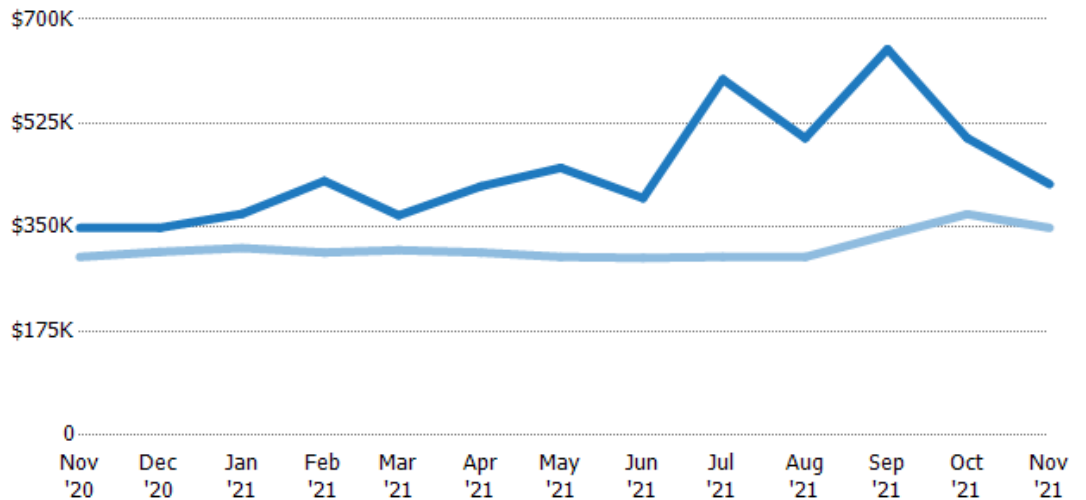
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$423K	21.1%
Nov '20	\$349K	16.3%
Nov '19	\$300K	-10.3%



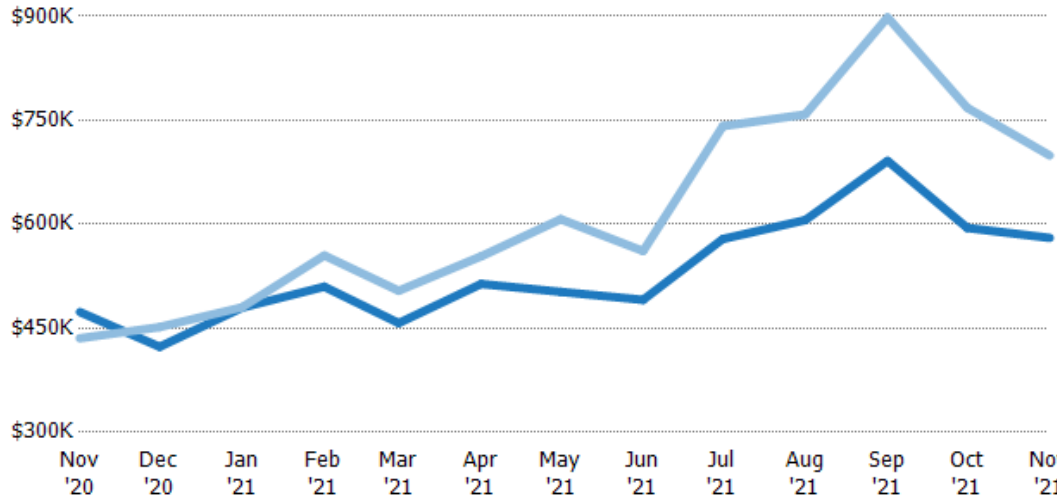
Current Year	\$349K	\$349K	\$372K	\$428K	\$370K	\$419K	\$450K	\$399K	\$599K	\$500K	\$650K	\$500K	\$423K
Prior Year	\$300K	\$309K	\$315K	\$308K	\$312K	\$308K	\$300K	\$299K	\$300K	\$300K	\$337K	\$372K	\$349K
Percent Change from Prior Year	16%	13%	18%	39%	19%	36%	50%	34%	100%	67%	93%	34%	21%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



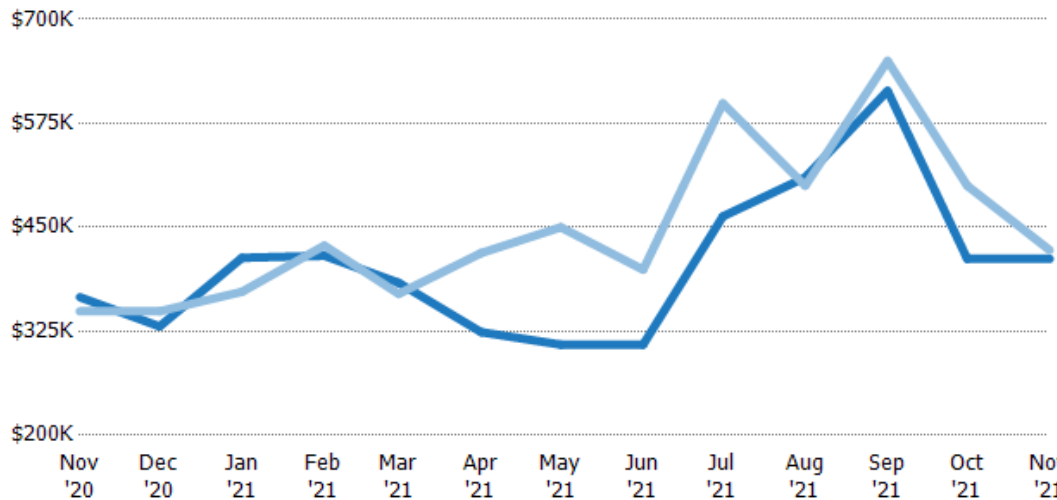
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$473K	\$423K	\$480K	\$510K	\$458K	\$514K	\$503K	\$491K	\$579K	\$606K	\$691K	\$595K	\$580K
Avg Listing Price	\$436K	\$452K	\$480K	\$555K	\$504K	\$554K	\$607K	\$561K	\$742K	\$758K	\$898K	\$768K	\$699K
Avg Listing Price as a % of Avg Est Value	92%	107%	100%	109%	110%	108%	121%	114%	128%	125%	130%	129%	120%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



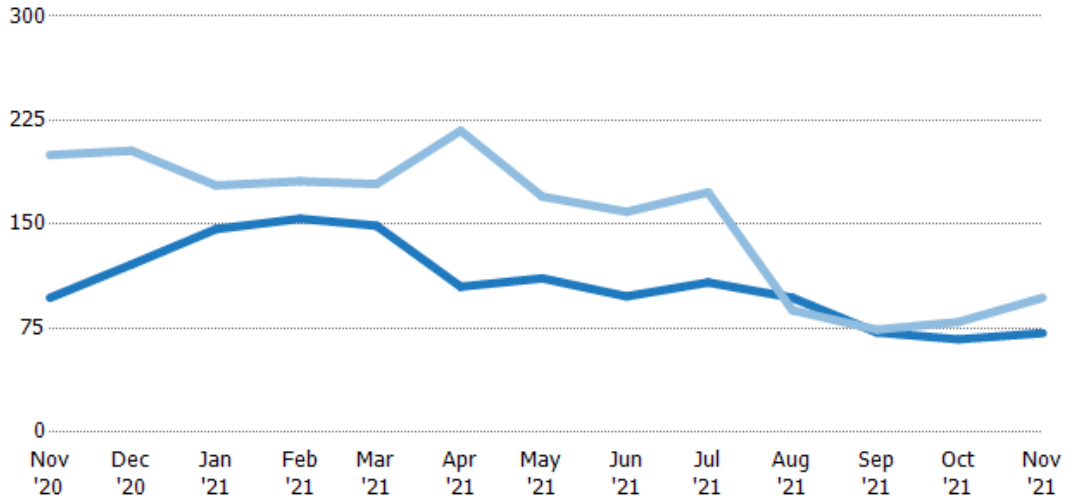
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$366K	\$331K	\$413K	\$416K	\$383K	\$324K	\$309K	\$309K	\$463K	\$510K	\$614K	\$412K	\$412K
Median Listing Price	\$349K	\$349K	\$372K	\$428K	\$370K	\$419K	\$450K	\$399K	\$599K	\$500K	\$650K	\$500K	\$423K
Med Listing Price as a % of Med Est Value	95%	105%	90%	103%	97%	129%	146%	129%	129%	98%	106%	121%	103%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Nov '21	71.5	-26.3%
Nov '20	97	-51.5%
Nov '19	200	-24%

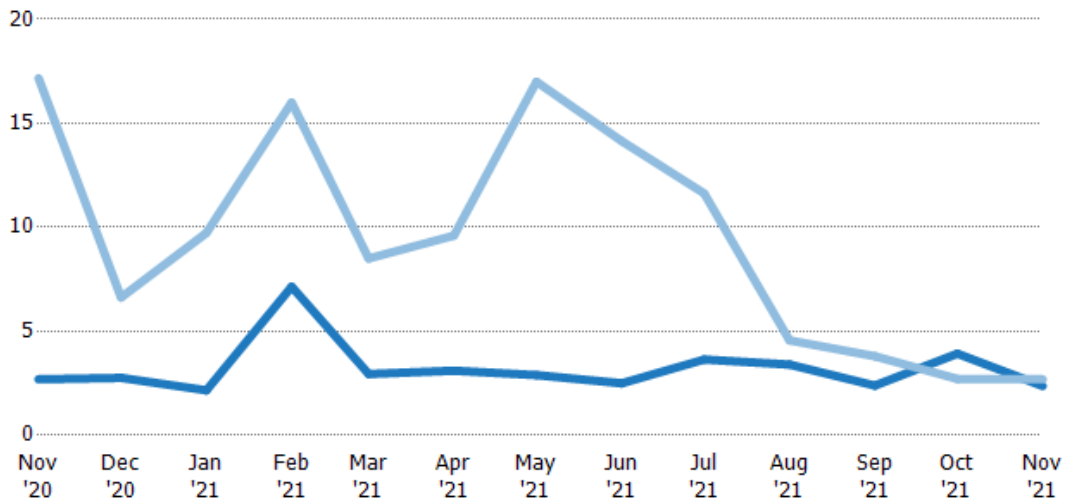
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	97	121	147	154	149	105	111	98	108	97	72	67	71.5
Prior Year	200	203	178	181	179	218	170	159	173	88	74	79.5	97
Percent Change from Prior Year	-52%	-40%	-18%	-15%	-17%	-52%	-35%	-38%	-38%	10%	-3%	-16%	-26%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Nov '21	2.37	-11.9%
Nov '20	2.69	-84.3%
Nov '19	17.2	-44%

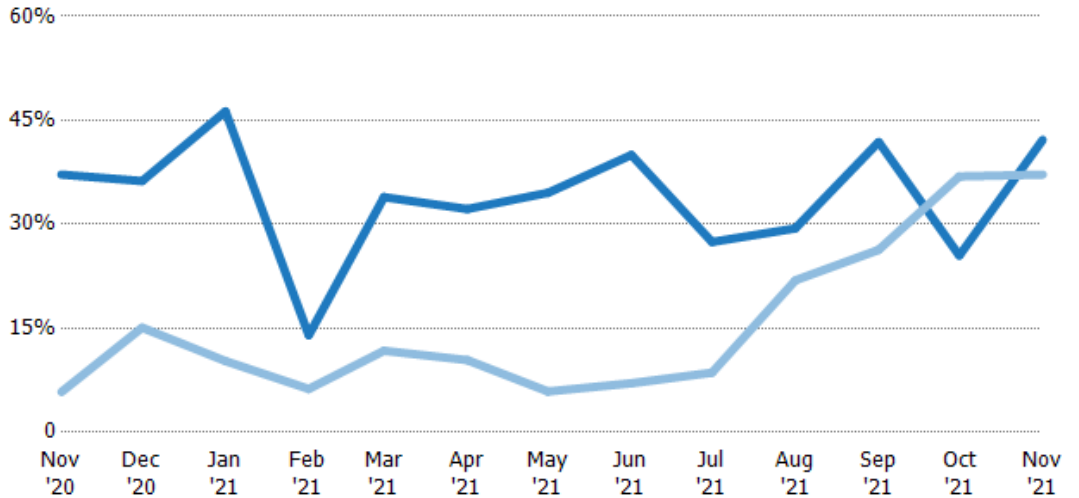
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	2.69	2.76	2.16	7.14	2.95	3.11	2.89	2.5	3.64	3.4	2.39	3.92	2.37
Prior Year	17.2	6.63	9.73	16	8.5	9.6	17	14.1	11.6	4.56	3.8	2.71	2.69
Percent Change from Prior Year	-84%	-58%	-78%	-55%	-65%	-68%	-83%	-82%	-69%	-25%	-37%	45%	-12%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



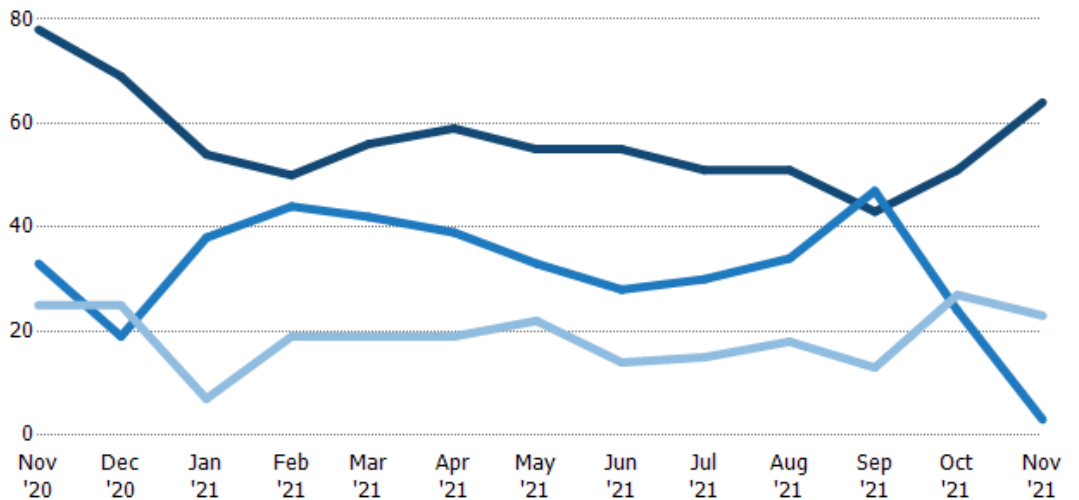
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	37%	36%	46%	14%	34%	32%	35%	40%	27%	29%	42%	25%	42%
Prior Year	6%	15%	10%	6%	12%	10%	6%	7%	9%	22%	26%	37%	37%
Change from Prior Year	-31%	-21%	-36%	-8%	-22%	-22%	-29%	-33%	-19%	-8%	-16%	11%	-5%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



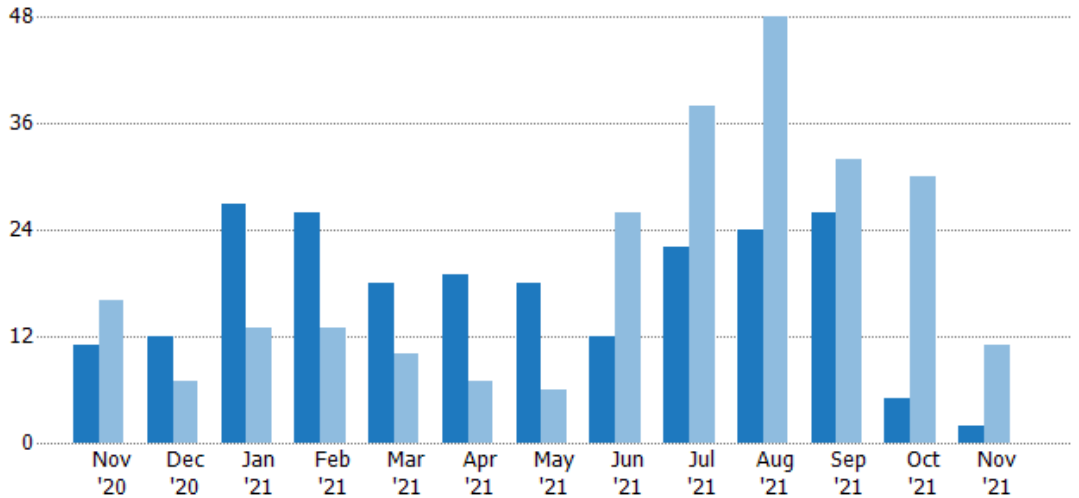
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	78	69	54	50	56	59	55	55	51	51	43	51	64
Pending	33	19	38	44	42	39	33	28	30	34	47	24	3
Sold	25	25	7	19	19	19	22	14	15	18	13	27	23

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



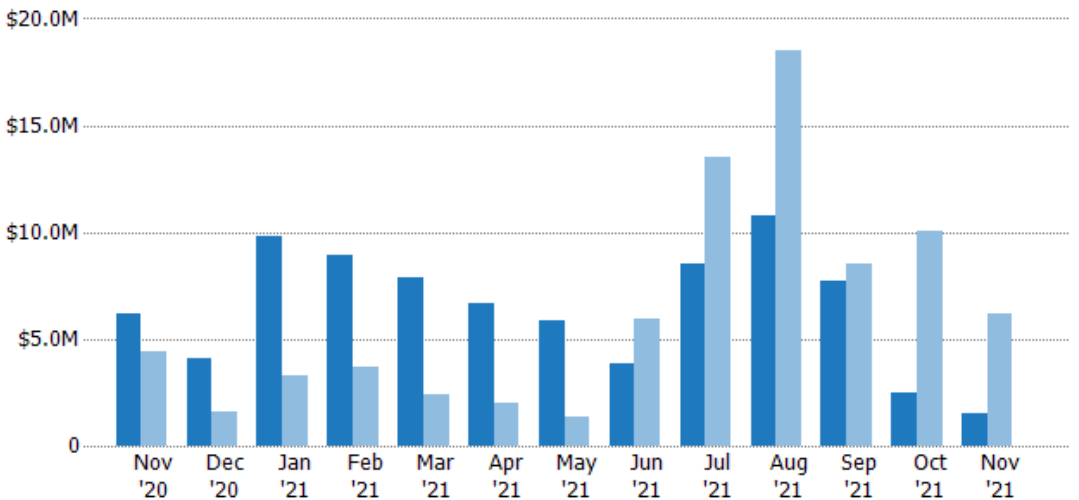
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	11	12	27	26	18	19	18	12	22	24	26	5	2
Prior Year	16	7	13	13	10	7	6	26	38	48	32	30	11
Percent Change from Prior Year	-31%	71%	108%	100%	80%	171%	200%	-54%	-42%	-50%	-19%	-83%	-82%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$6.2M	\$4.12M	\$9.8M	\$8.89M	\$7.88M	\$6.69M	\$5.82M	\$3.88M	\$8.49M	\$10.8M	\$7.75M	\$2.51M	\$1.53M
Prior Year	\$4.41M	\$1.62M	\$3.32M	\$3.66M	\$2.36M	\$1.99M	\$1.34M	\$5.94M	\$13.5M	\$18.5M	\$8.54M	\$10M	\$6.2M
Percent Change from Prior Year	41%	153%	195%	143%	233%	237%	335%	-35%	-37%	-42%	-9%	-75%	-75%

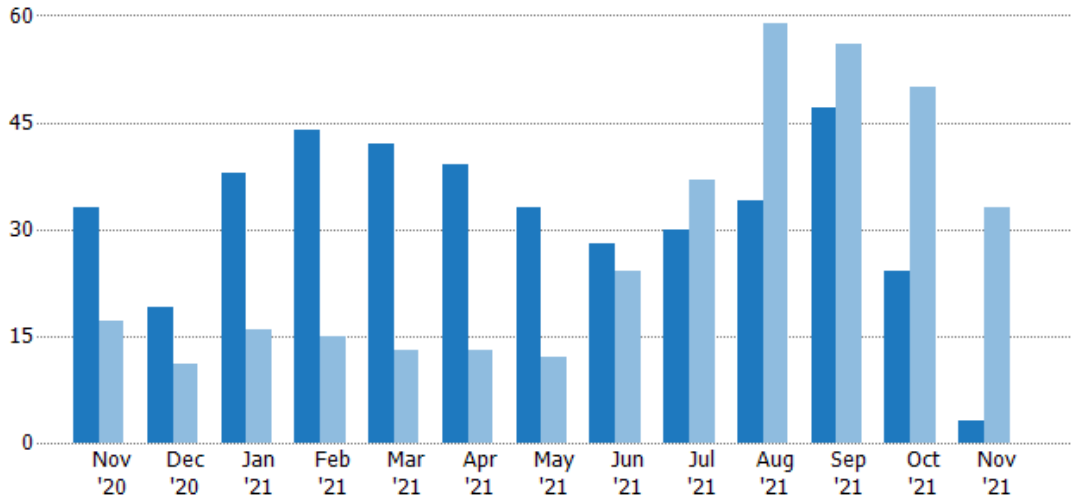
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	33	19	38	44	42	39	33	28	30	34	47	24	3
Prior Year	17	11	16	15	13	13	12	24	37	59	56	50	33
Percent Change from Prior Year	94%	73%	138%	193%	223%	200%	175%	17%	-19%	-42%	-16%	-52%	-91%

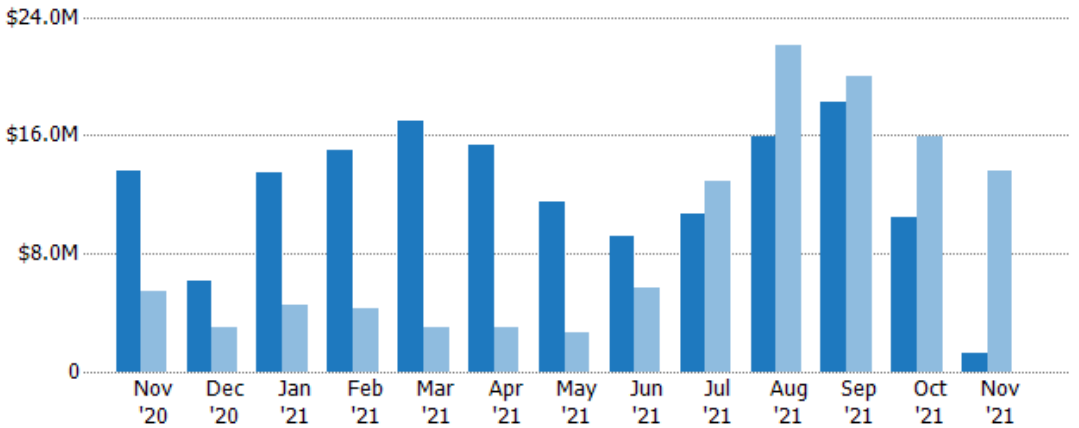
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



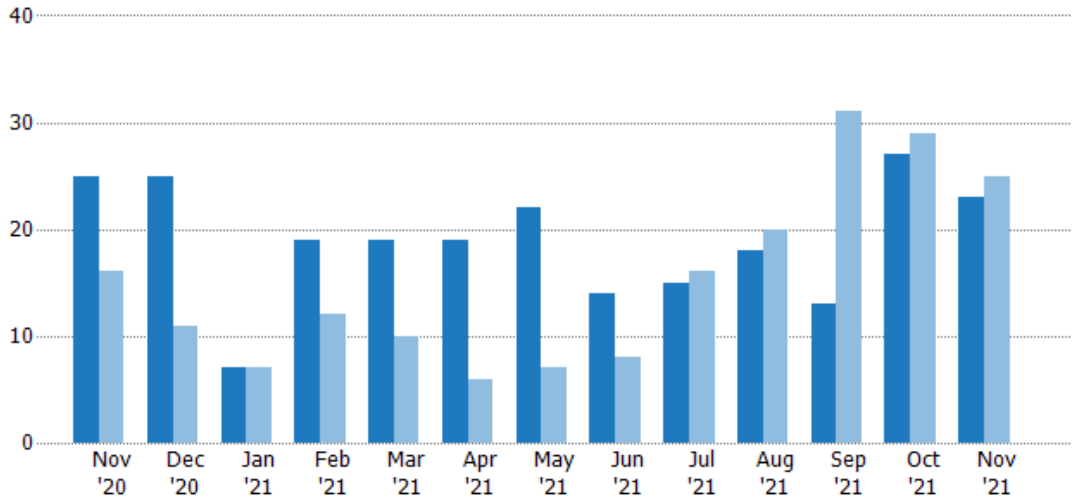
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$13.6M	\$6.09M	\$13.4M	\$15M	\$17M	\$15.3M	\$11.5M	\$9.14M	\$10.7M	\$15.9M	\$18.3M	\$10.4M	\$1.23M
Prior Year	\$5.48M	\$2.98M	\$4.53M	\$4.24M	\$2.96M	\$3.04M	\$2.64M	\$5.63M	\$12.8M	\$22M	\$20M	\$16M	\$13.6M
Percent Change from Prior Year	149%	104%	196%	254%	474%	404%	334%	62%	-16%	-28%	-9%	-35%	-91%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



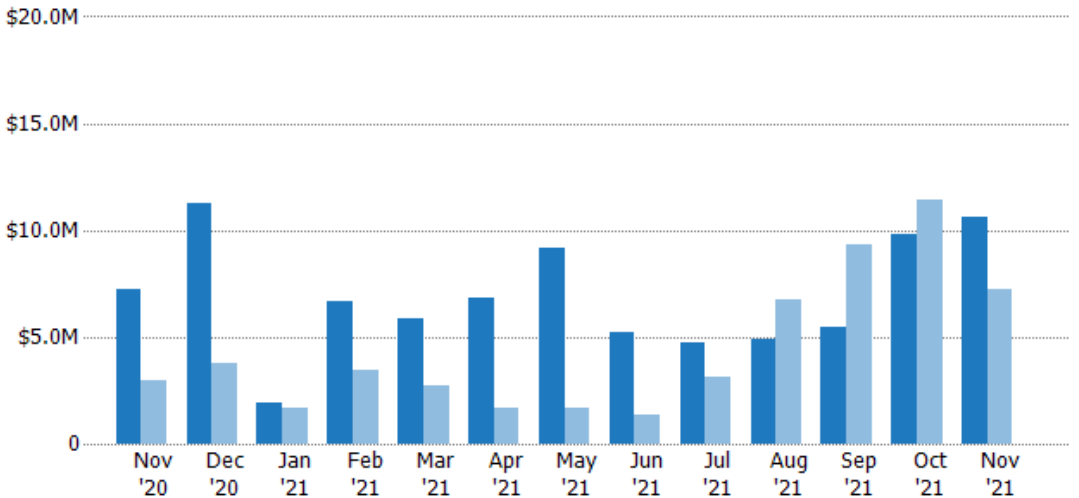
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	25	25	7	19	19	19	22	14	15	18	13	27	23
Prior Year	16	11	7	12	10	6	7	8	16	20	31	29	25
Percent Change from Prior Year	56%	127%	0%	58%	90%	217%	214%	75%	-6%	-10%	-58%	-7%	-8%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



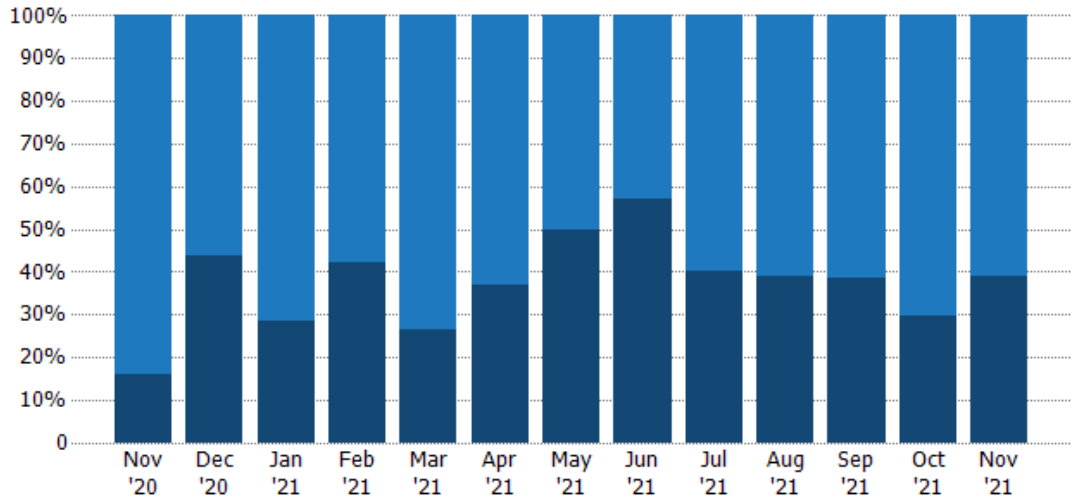
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$7.19M	\$11.3M	\$1.9M	\$6.7M	\$5.89M	\$6.86M	\$9.19M	\$5.21M	\$4.75M	\$4.89M	\$5.5M	\$9.83M	\$10.6M
Prior Year	\$2.95M	\$3.78M	\$1.66M	\$3.43M	\$2.75M	\$1.68M	\$1.66M	\$1.36M	\$3.16M	\$6.72M	\$9.33M	\$11.4M	\$7.19M
Percent Change from Prior Year	144%	198%	14%	95%	114%	308%	453%	283%	50%	-27%	-41%	-14%	47%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



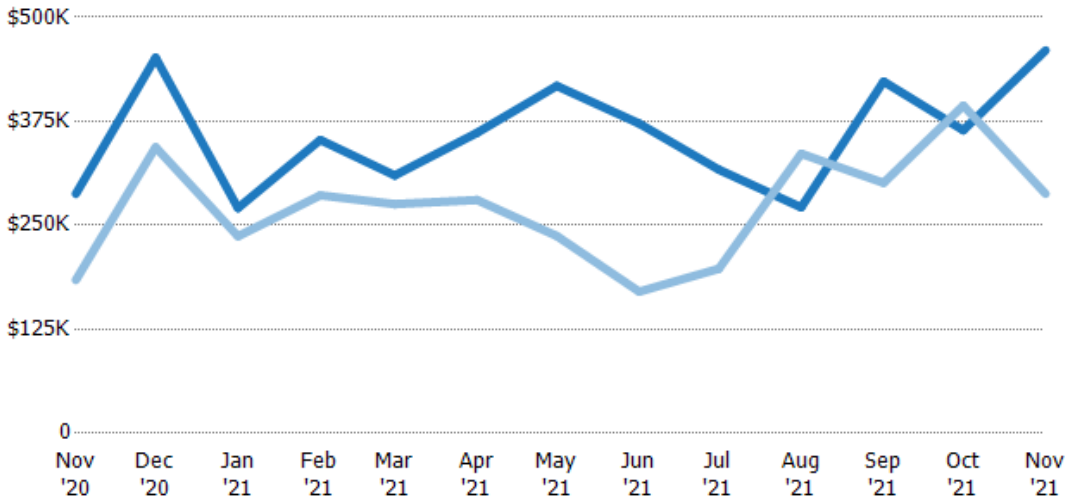
Condo/Townhouse	84%	56%	71%	58%	74%	63%	50%	43%	60%	61%	62%	70%	61%
Single Family Residence	16%	44%	29%	42%	26%	37%	50%	57%	40%	39%	38%	30%	39%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$288K	\$452K	\$271K	\$353K	\$310K	\$361K	\$418K	\$372K	\$317K	\$272K	\$423K	\$364K	\$460K
Prior Year	\$184K	\$344K	\$237K	\$286K	\$275K	\$280K	\$237K	\$170K	\$198K	\$336K	\$301K	\$394K	\$288K
Percent Change from Prior Year	56%	31%	14%	23%	13%	29%	76%	119%	60%	-19%	40%	-8%	60%

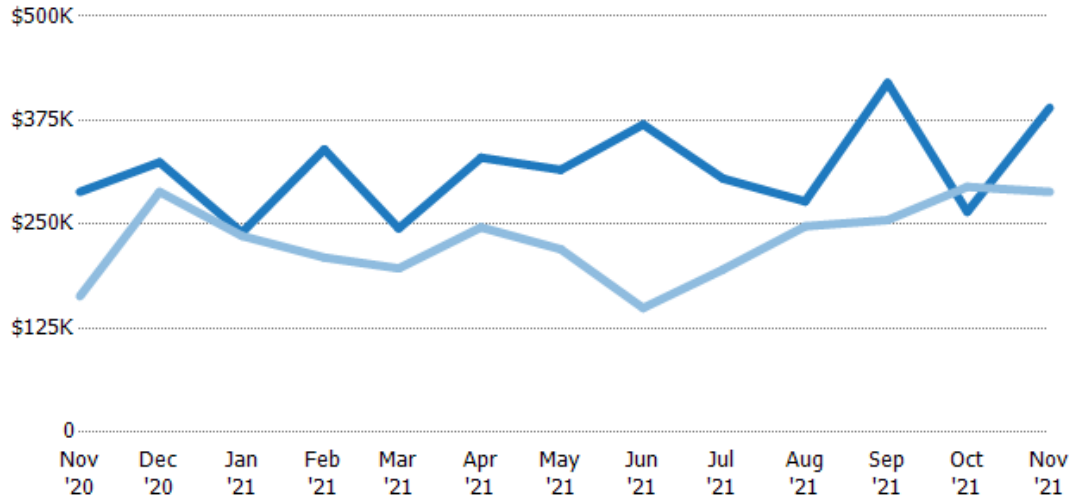
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$390K	34.9%
Nov '20	\$289K	76.8%
Nov '19	\$164K	0.9%



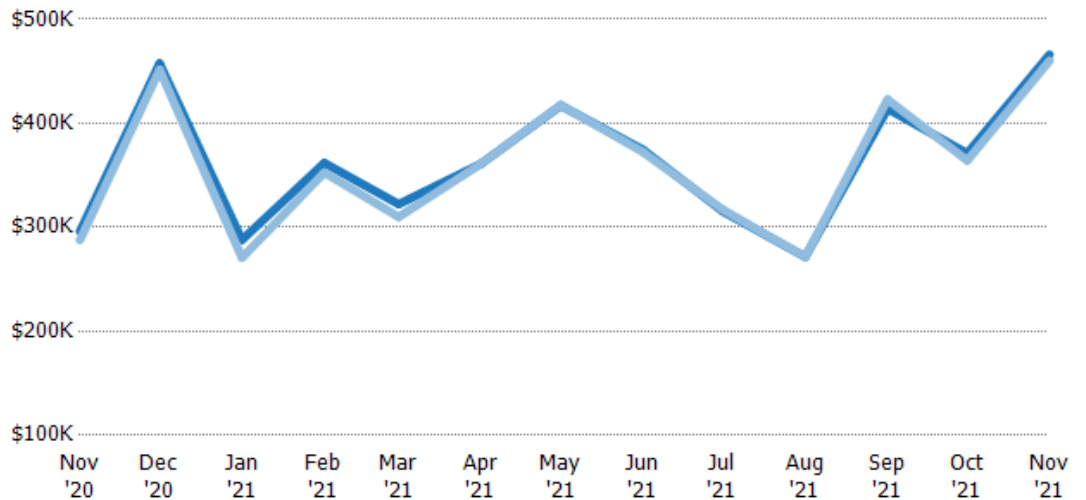
Current Year	\$289K	\$325K	\$240K	\$340K	\$245K	\$330K	\$316K	\$370K	\$305K	\$278K	\$420K	\$265K	\$390K
Prior Year	\$164K	\$289K	\$236K	\$210K	\$197K	\$246K	\$220K	\$149K	\$196K	\$248K	\$255K	\$295K	\$289K
Percent Change from Prior Year	77%	12%	2%	62%	24%	34%	43%	148%	56%	12%	65%	-10%	35%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



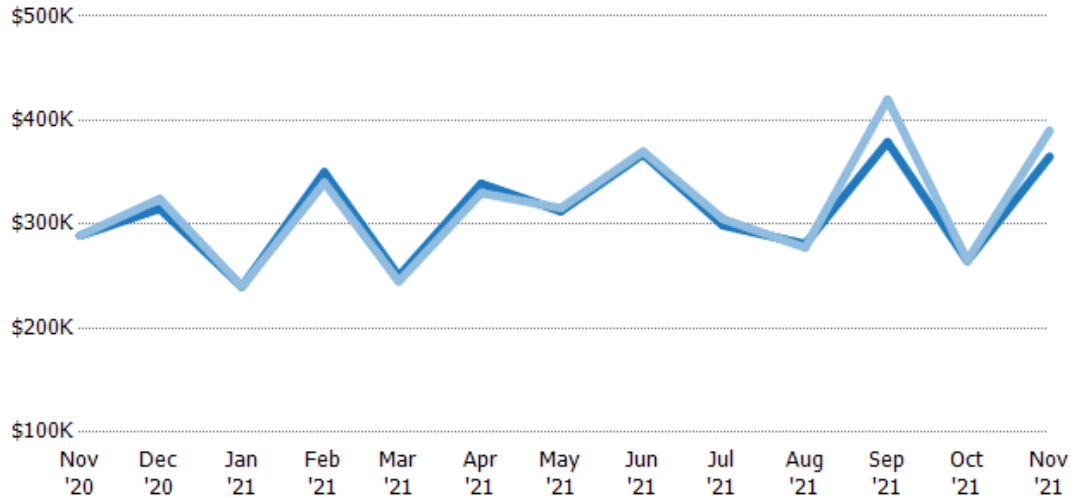
Avg List Price	\$296K	\$458K	\$288K	\$362K	\$322K	\$361K	\$417K	\$374K	\$315K	\$272K	\$414K	\$371K	\$466K
Avg Sales Price	\$288K	\$452K	\$271K	\$353K	\$310K	\$361K	\$418K	\$372K	\$317K	\$272K	\$423K	\$364K	\$460K
Avg Sales Price as a % of Avg List Price	97%	99%	94%	97%	96%	100%	100%	99%	100%	100%	102%	98%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family

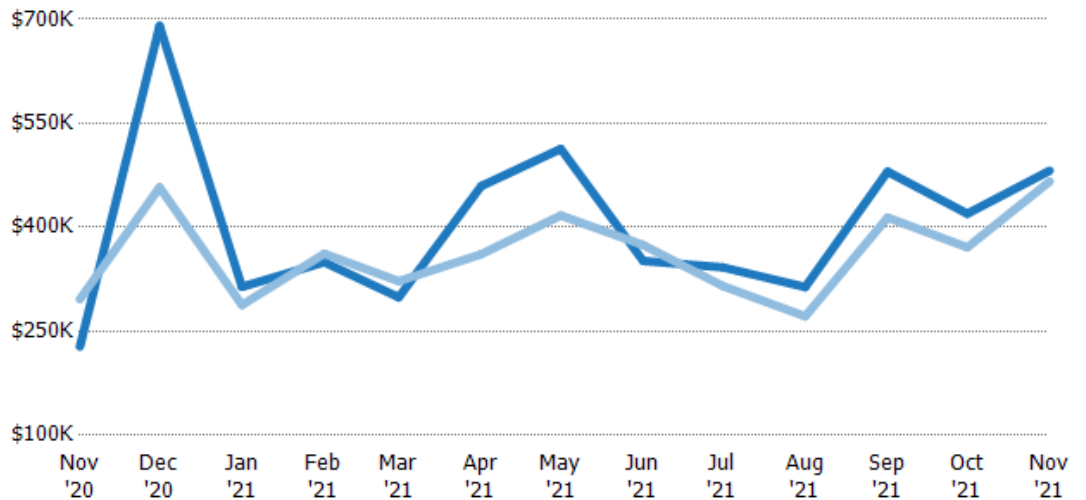


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family

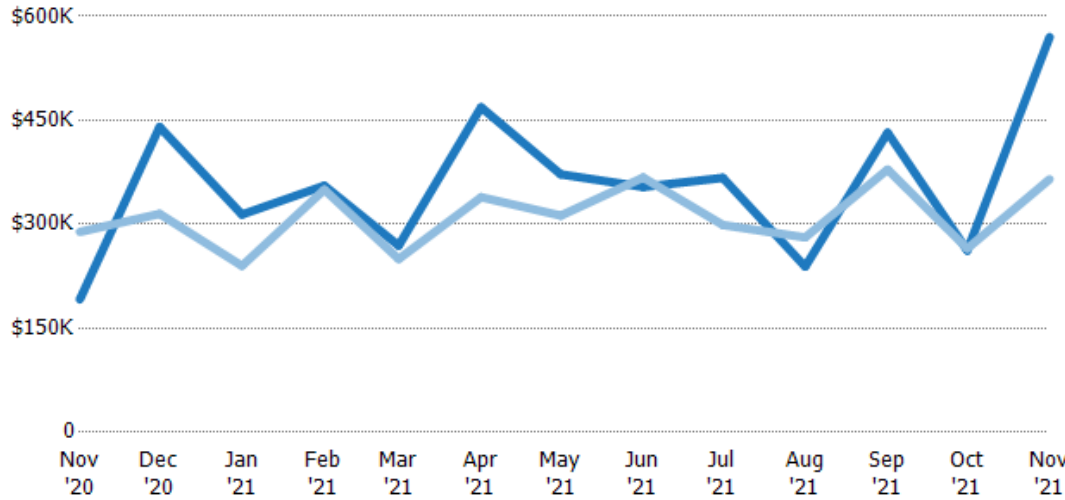


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$192K	\$440K	\$314K	\$356K	\$269K	\$469K	\$372K	\$354K	\$367K	\$239K	\$432K	\$262K	\$570K
Median Sales Price	\$289K	\$315K	\$240K	\$350K	\$250K	\$339K	\$313K	\$367K	\$299K	\$281K	\$379K	\$265K	\$365K
Med Sales Price as a % of Med Est Value	151%	72%	76%	98%	93%	72%	84%	104%	81%	118%	88%	101%	64%