

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	5	+20%	42	60	-30%
New Listing Volume	\$2,527,000	\$1,092,000	+131.4%	\$13,829,200	\$15,298,950	-9.6%
Active Listing Count	14	23	-39.1%	N/A	N/A	
Active Listing Volume	\$5,784,900	\$5,780,950	+0.1%	N/A	N/A	
Average Listing Price	\$413,207	\$251,346	+64.4%	\$405,368	\$230,830	+75.6%
Median Listing Price	\$284,000	\$185,000	+53.5%	\$248,097	\$191,202	+29.8%
Median Days in RPR	32.5	134	-75.7%	89.55	117.5	-23.8%
Months of Inventory	14	2.1	+569.6%	2.2	9	-76%
Absorption Rate	7.14%	47.83%	-40.7%	46.24%	11.11%	+35.1%
Sales Activity Charts Metrics						
New Pending Sales Count	–	3	–	44	57	-22.8%
New Pending Sales Volume	–	\$624,000	–	\$12,248,700	\$14,641,250	-16.3%
Pending Sales Count	1	8	-87.5%	N/A	N/A	
Pending Sales Volume	\$195,000	\$1,831,900	-89.4%	N/A	N/A	
Closed Sales Count	7	6	+16.7%	39	43	-9.3%
Closed Sales Volume	\$2,951,000	\$1,427,900	+106.7%	\$11,375,400	\$10,756,500	+5.8%
Average Sales Price	\$421,571	\$237,983	+77.1%	\$291,677	\$250,151	+16.6%
Median Sales Price	\$375,000	\$249,500	+50.3%	\$272,010	\$250,231	+8.7%

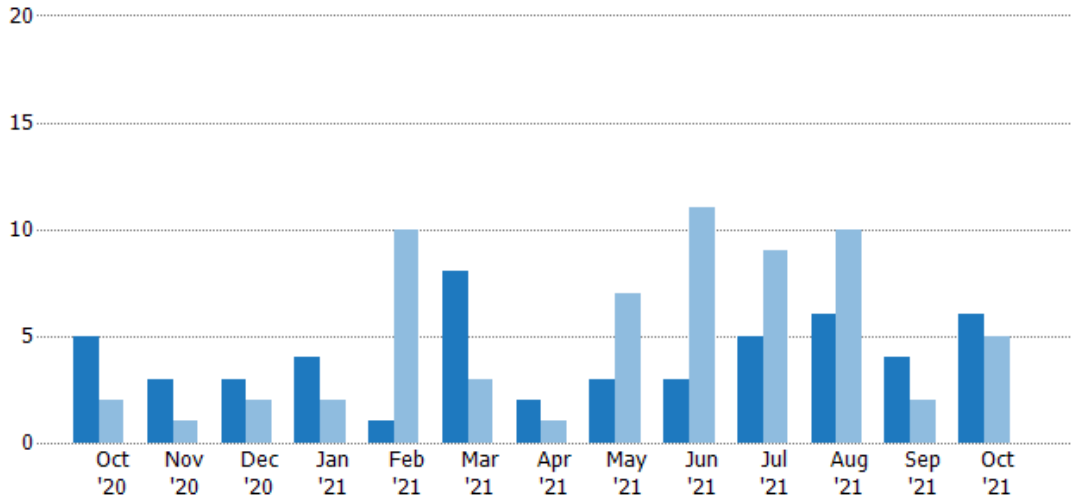
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	6	20%
Oct '20	5	150%
Oct '19	2	0%



Current Year	5	3	3	4	1	8	2	3	3	5	6	4	6
Prior Year	2	1	2	2	10	3	1	7	11	9	10	2	5
Percent Change from Prior Year	150%	200%	50%	100%	-90%	167%	100%	-57%	-73%	-44%	-40%	100%	20%

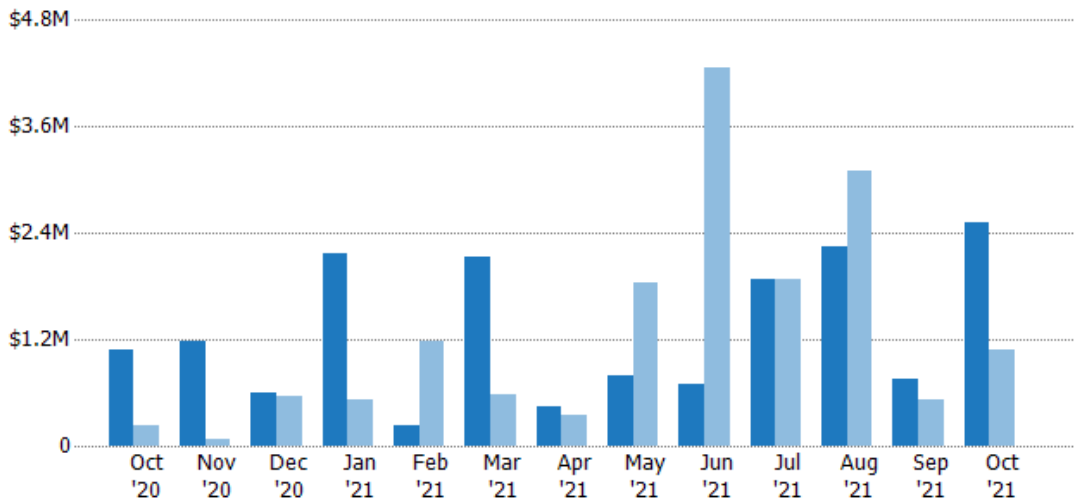
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$2.53M	131.4%
Oct '20	\$1.09M	358.4%
Oct '19	\$238K	94.2%



Current Year	\$1.09M	\$1.18M	\$605K	\$2.16M	\$225K	\$2.12M	\$448K	\$796K	\$688K	\$1.87M	\$2.24M	\$745K	\$2.53M
Prior Year	\$238K	\$70K	\$567K	\$514K	\$1.18M	\$575K	\$345K	\$1.84M	\$4.27M	\$1.88M	\$3.09M	\$521K	\$1.09M
Percent Change from Prior Year	358%	1,591%	7%	321%	-81%	269%	30%	-57%	-84%	0%	-27%	43%	131%

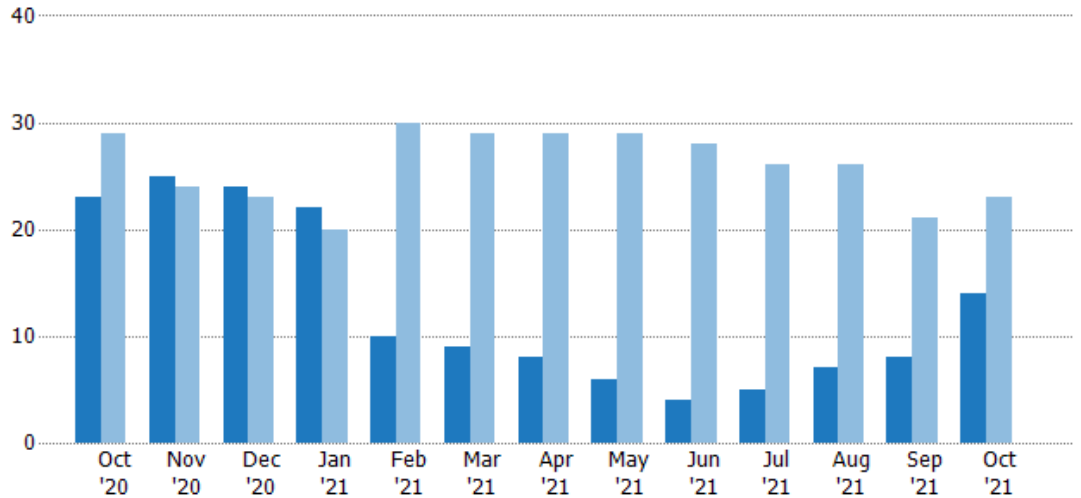
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	14	-39.1%
Oct '20	23	-20.7%
Oct '19	29	31%



Current Year	23	25	24	22	10	9	8	6	4	5	7	8	14
Prior Year	29	24	23	20	30	29	29	29	28	26	26	21	23
Percent Change from Prior Year	-21%	4%	4%	10%	-67%	-69%	-72%	-79%	-86%	-81%	-73%	-62%	-39%

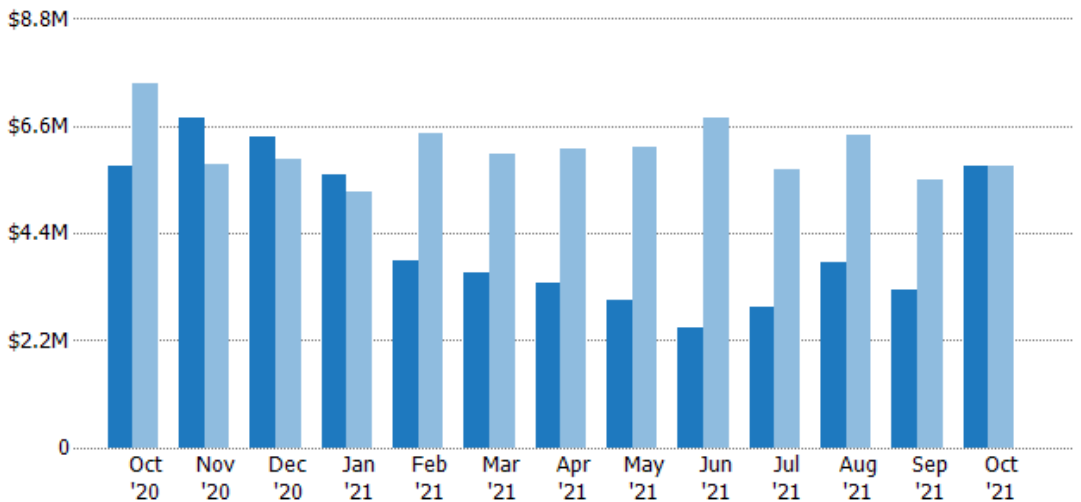
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$5.78M	0.1%
Oct '20	\$5.78M	-22.6%
Oct '19	\$7.47M	10.7%



Current Year	\$5.78M	\$6.75M	\$6.39M	\$5.61M	\$3.86M	\$3.6M	\$3.4M	\$3.03M	\$2.47M	\$2.88M	\$3.82M	\$3.26M	\$5.78M
Prior Year	\$7.47M	\$5.83M	\$5.92M	\$5.27M	\$6.45M	\$6.02M	\$6.14M	\$6.18M	\$6.77M	\$5.72M	\$6.41M	\$5.5M	\$5.78M
Percent Change from Prior Year	-23%	16%	8%	6%	-40%	-40%	-45%	-51%	-64%	-50%	-40%	-41%	0%

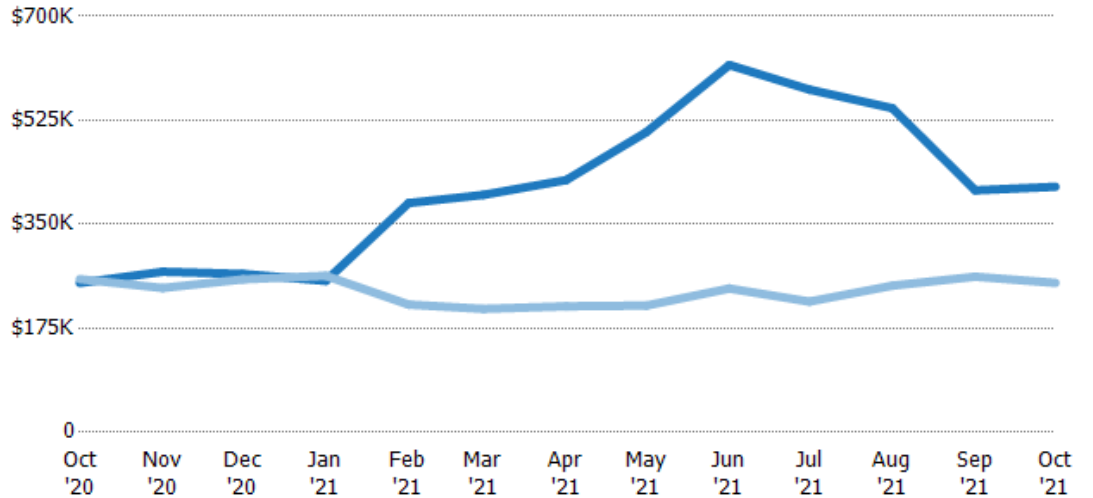
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$413K	64.4%
Oct '20	\$251K	-2.5%
Oct '19	\$258K	-15.6%



Current Year	\$251K	\$270K	\$266K	\$255K	\$386K	\$399K	\$425K	\$505K	\$618K	\$577K	\$545K	\$407K	\$413K
Prior Year	\$258K	\$243K	\$257K	\$263K	\$215K	\$208K	\$212K	\$213K	\$242K	\$220K	\$247K	\$262K	\$251K
Percent Change from Prior Year	-2%	11%	4%	-3%	80%	92%	100%	137%	155%	162%	121%	56%	64%

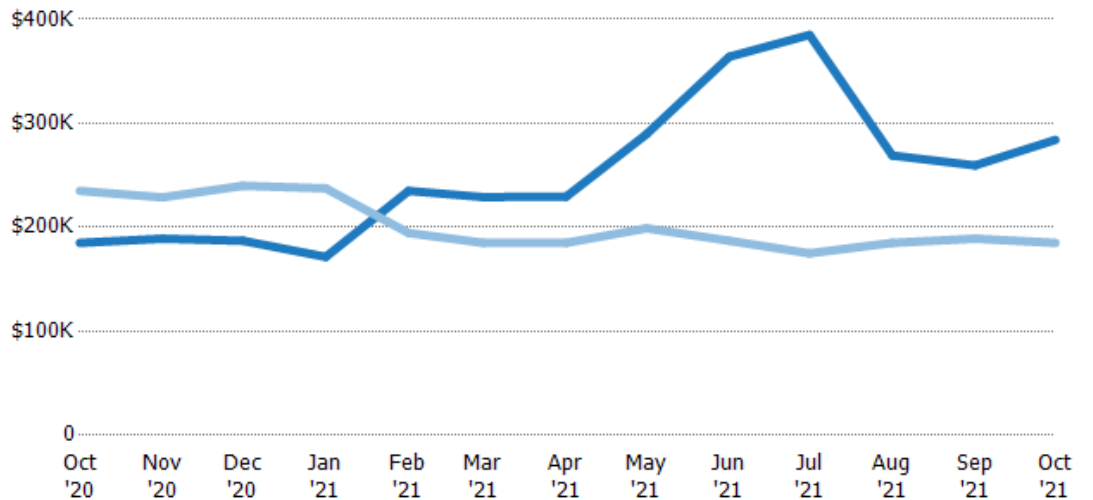
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$284K	53.5%
Oct '20	\$185K	-21.3%
Oct '19	\$235K	-19.4%



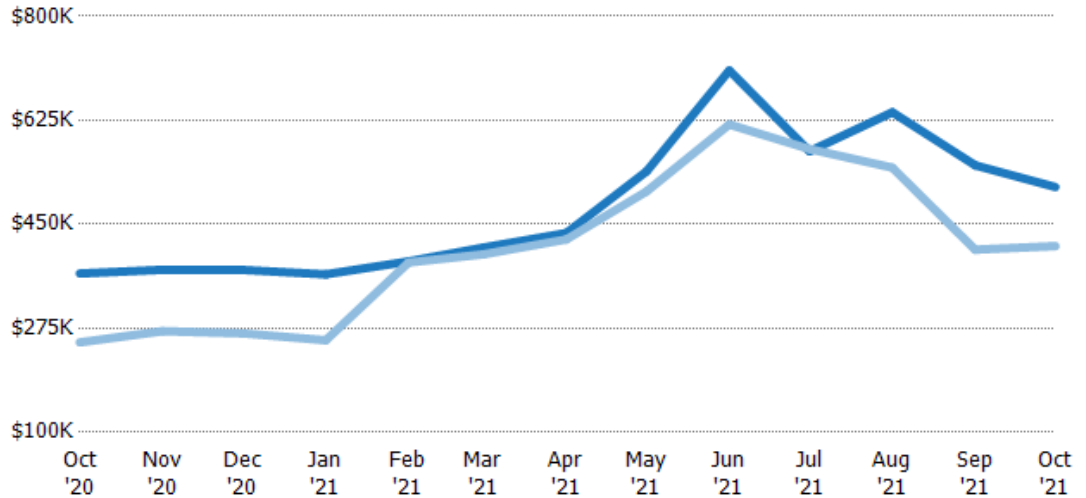
Current Year	\$185K	\$189K	\$187K	\$172K	\$235K	\$229K	\$230K	\$290K	\$364K	\$385K	\$269K	\$260K	\$284K
Prior Year	\$235K	\$229K	\$240K	\$237K	\$194K	\$185K	\$185K	\$199K	\$187K	\$175K	\$185K	\$189K	\$185K
Percent Change from Prior Year	-21%	-17%	-22%	-28%	21%	24%	24%	45%	95%	120%	45%	37%	54%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

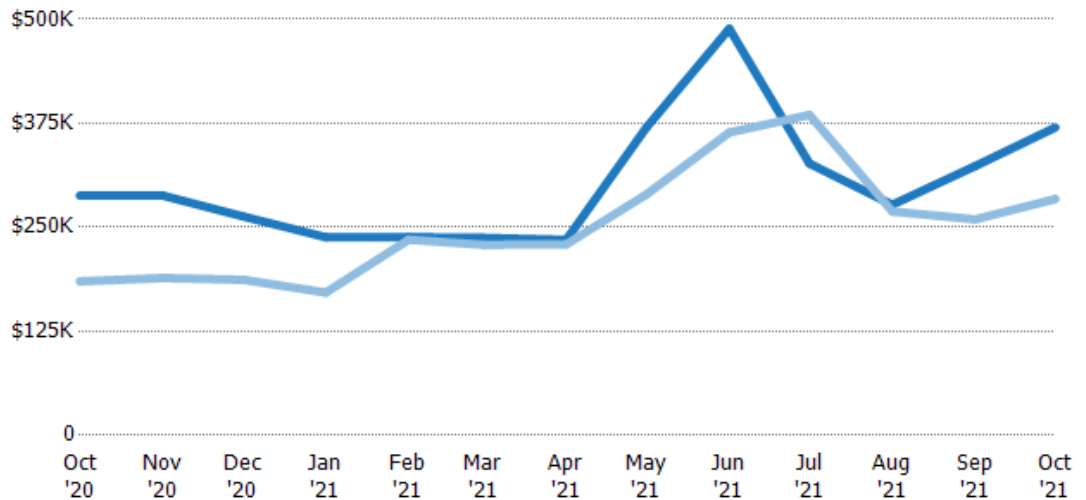


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

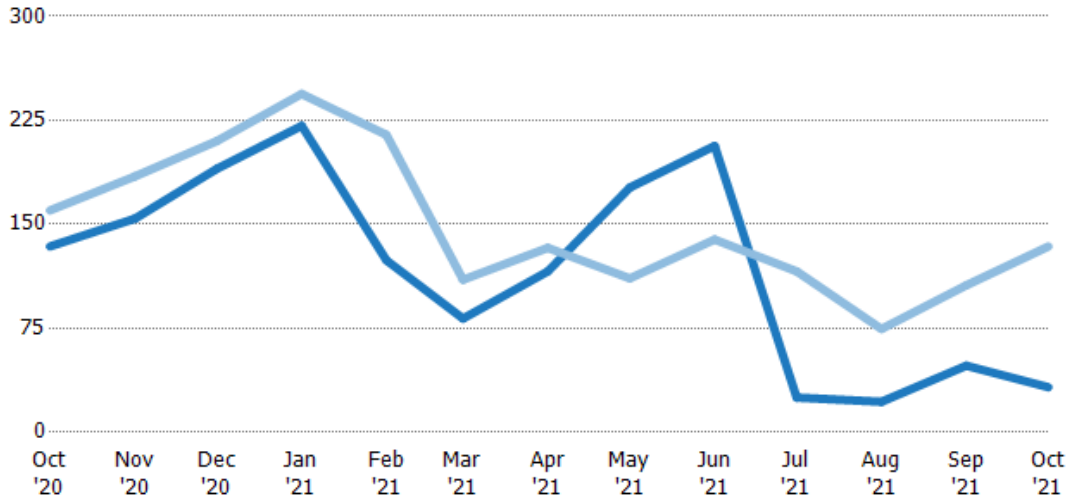


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



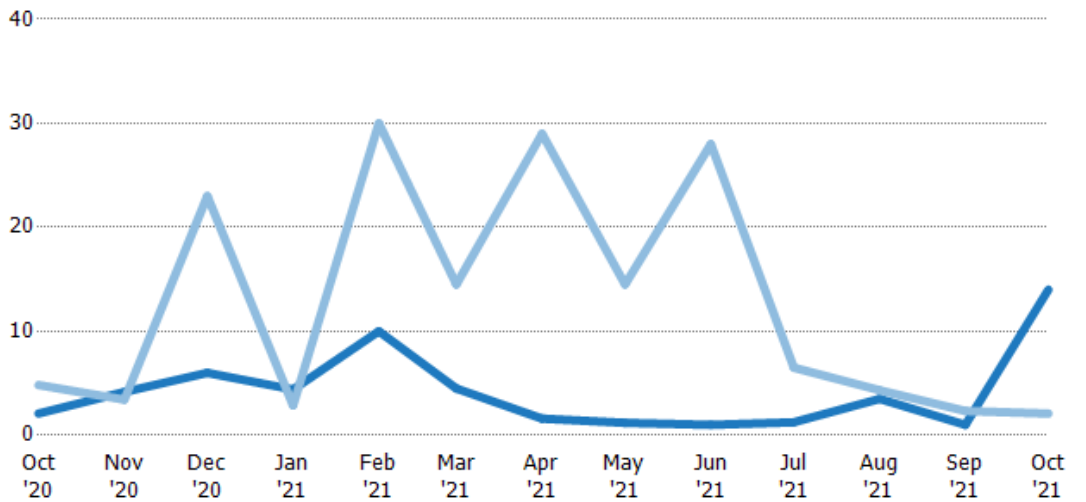
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	134	154	190	221	124	82	116	177	207	25	22	48	32.5
Prior Year	160	185	210	244	215	110	133	111	139	116	74.5	106	134
Percent Change from Prior Year	-16%	-17%	-10%	-9%	-42%	-25%	-13%	59%	49%	-78%	-70%	-55%	-76%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



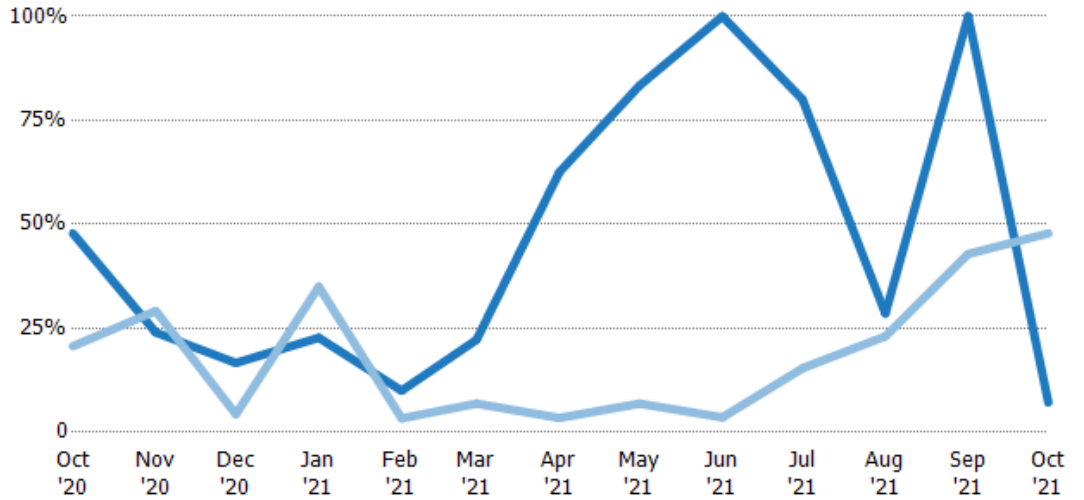
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	2.09	4.17	6	4.4	10	4.5	1.6	1.2	1	1.25	3.5	1	14
Prior Year	4.83	3.43	23	2.86	30	14.5	29	14.5	28	6.5	4.33	2.33	2.09
Percent Change from Prior Year	-57%	22%	-74%	54%	-67%	-69%	-94%	-92%	-96%	-81%	-19%	-57%	570%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



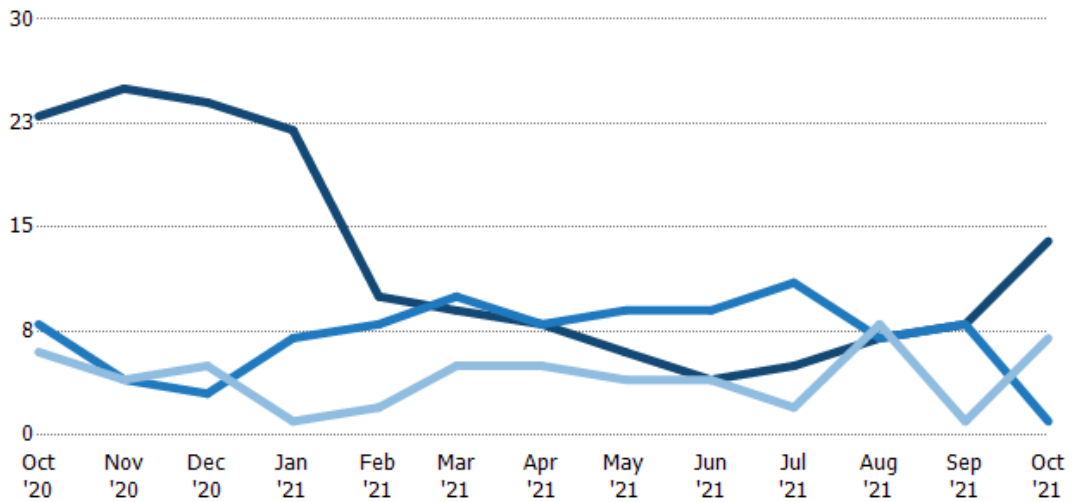
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	48%	24%	17%	23%	10%	22%	63%	83%	100%	80%	29%	100%	7%
Prior Year	21%	29%	4%	35%	3%	7%	3%	7%	4%	15%	23%	43%	48%
Change from Prior Year	-27%	5%	-12%	12%	-7%	-15%	-59%	-76%	-96%	-65%	-6%	-57%	41%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



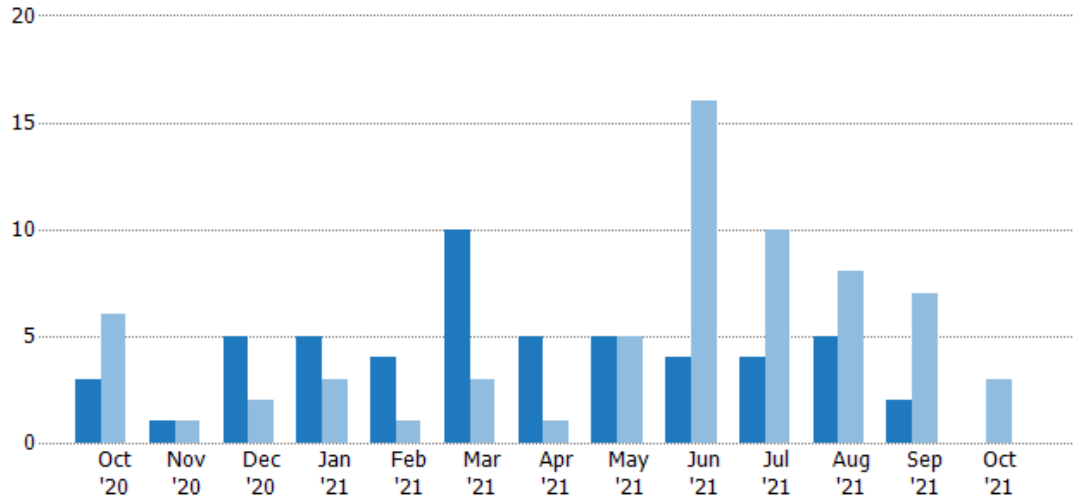
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	23	25	24	22	10	9	8	6	4	5	7	8	14
Pending	8	4	3	7	8	10	8	9	9	11	7	8	1
Sold	6	4	5	1	2	5	5	4	4	2	8	1	7

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



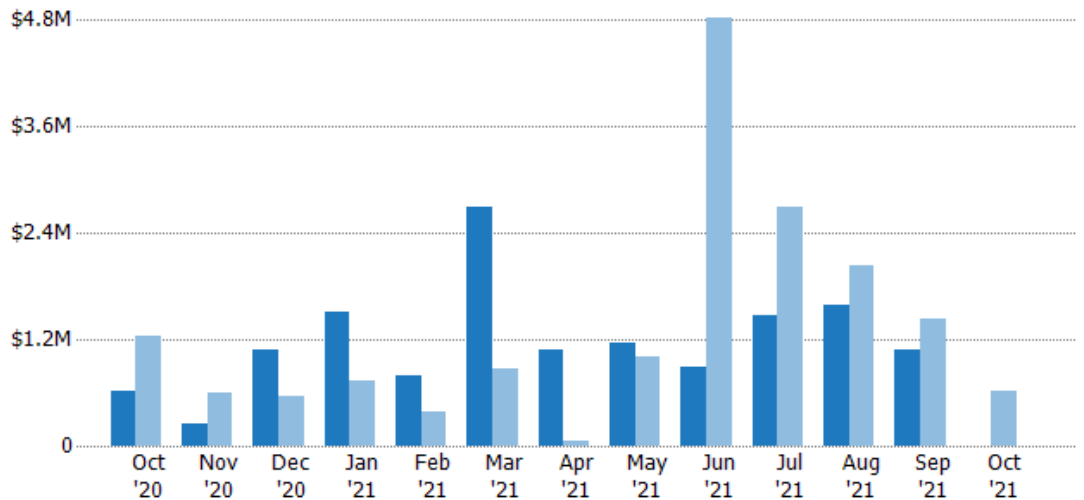
Current Year	3	1	5	5	4	10	5	5	4	4	5	2	-
Prior Year	6	1	2	3	1	3	1	5	16	10	8	7	3
Percent Change from Prior Year	-50%	0%	150%	67%	300%	233%	400%	0%	-75%	-60%	-38%	-71%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$624K	\$245K	\$1.09M	\$1.52M	\$784K	\$2.69M	\$1.09M	\$1.16M	\$897K	\$1.46M	\$1.58M	\$1.08M	-
Prior Year	\$1.24M	\$599K	\$563K	\$725K	\$385K	\$873K	\$60K	\$999K	\$4.83M	\$2.69M	\$2.03M	\$1.43M	\$624K
Percent Change from Prior Year	-50%	-59%	94%	109%	104%	208%	1,710%	16%	-81%	-46%	-22%	-25%	-100%

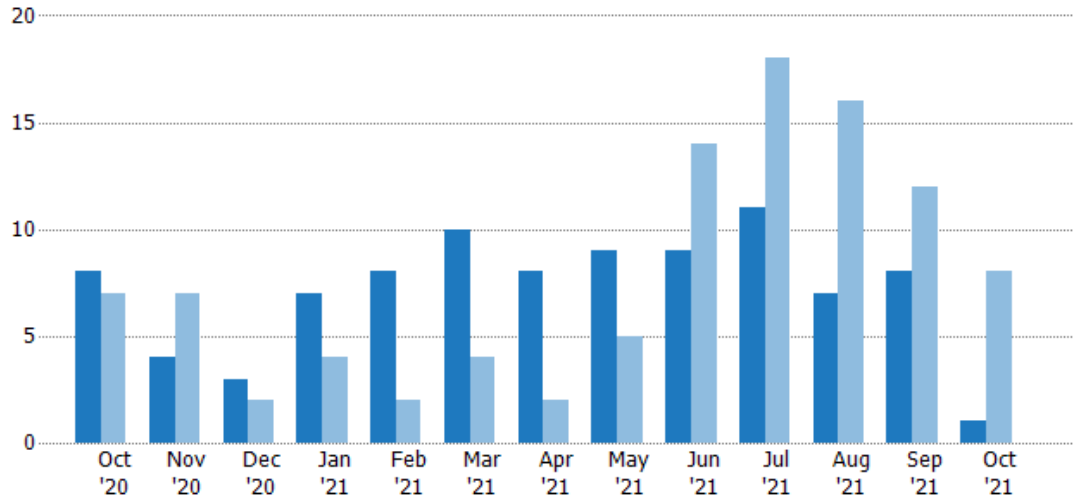
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	1	-87.5%
Oct '20	8	14.3%
Oct '19	7	-28.6%



Current Year	8	4	3	7	8	10	8	9	9	11	7	8	1
Prior Year	7	7	2	4	2	4	2	5	14	18	16	12	8
Percent Change from Prior Year	14%	-43%	50%	75%	300%	150%	300%	80%	-36%	-39%	-56%	-33%	-88%

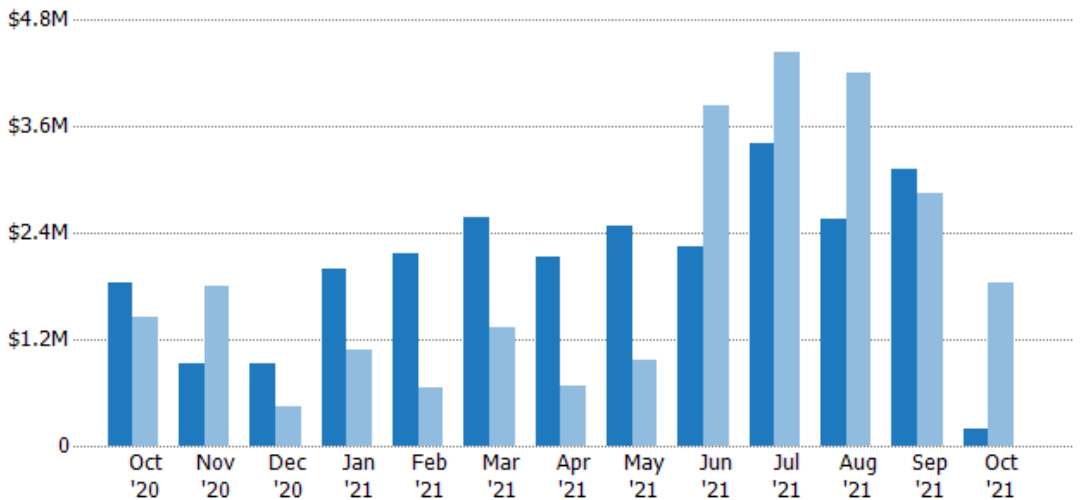
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$195K	-89.4%
Oct '20	\$1.83M	26.2%
Oct '19	\$1.45M	13.9%



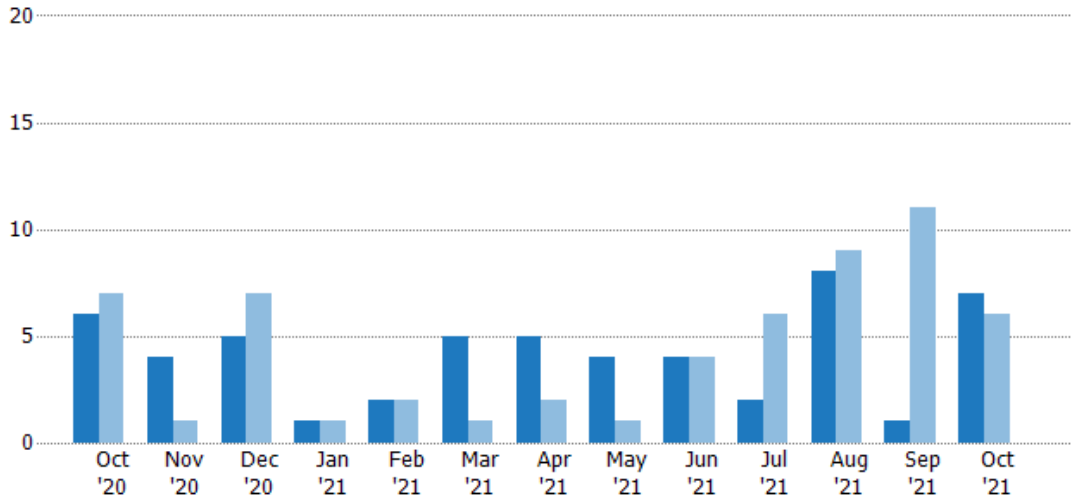
Current Year	\$1.83M	\$923K	\$920K	\$1.99M	\$2.16M	\$2.58M	\$2.13M	\$2.48M	\$2.25M	\$3.42M	\$2.55M	\$3.12M	\$195K
Prior Year	\$1.45M	\$1.8M	\$439K	\$1.09M	\$655K	\$1.33M	\$674K	\$968K	\$3.84M	\$4.44M	\$4.2M	\$2.86M	\$1.83M
Percent Change from Prior Year	26%	-49%	110%	82%	230%	94%	216%	156%	-42%	-23%	-39%	9%	-89%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



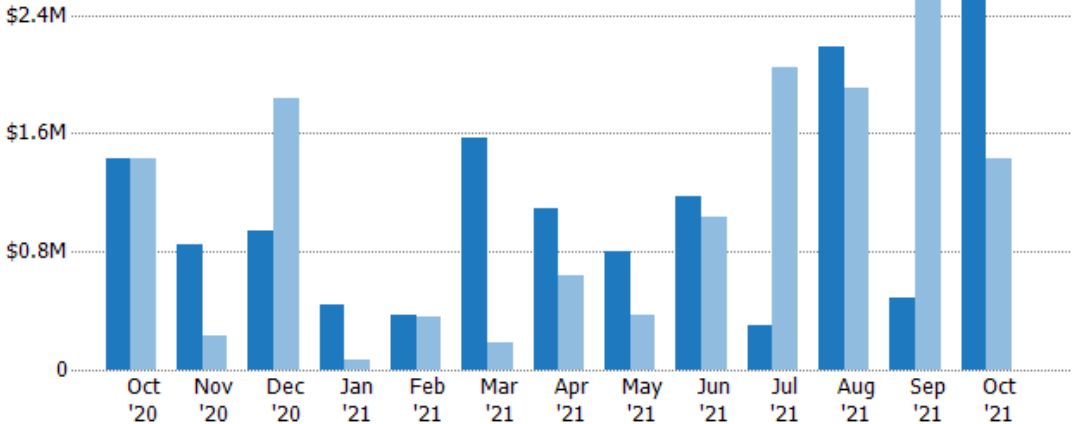
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '21	7	6	16.7%
Oct '20	6	7	-14.3%
Oct '19	7	7	-14.3%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



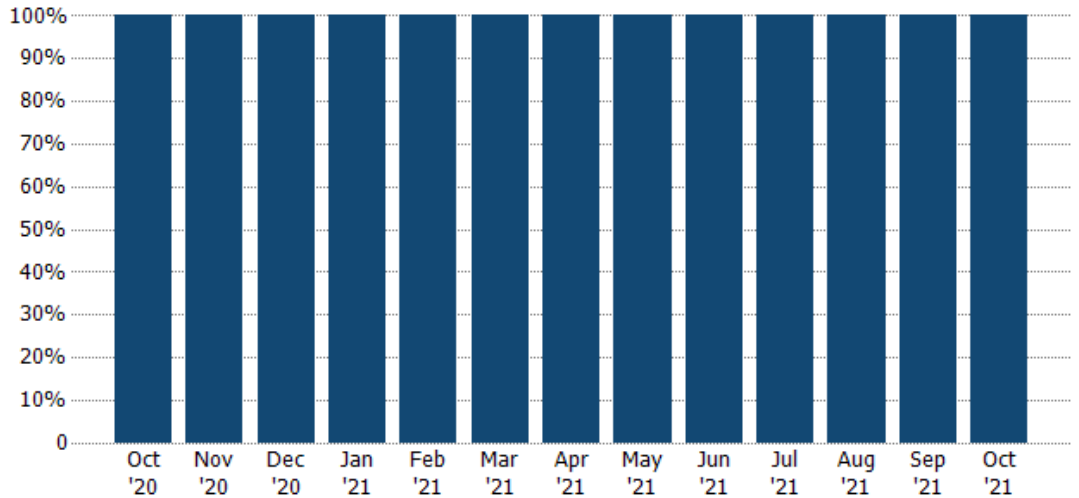
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '21	\$2.95M	\$1.43M	106.7%
Oct '20	\$1.43M	\$1.43M	-0.4%
Oct '19	\$1.43M	\$1.43M	-36.4%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



■ Single Family Residence

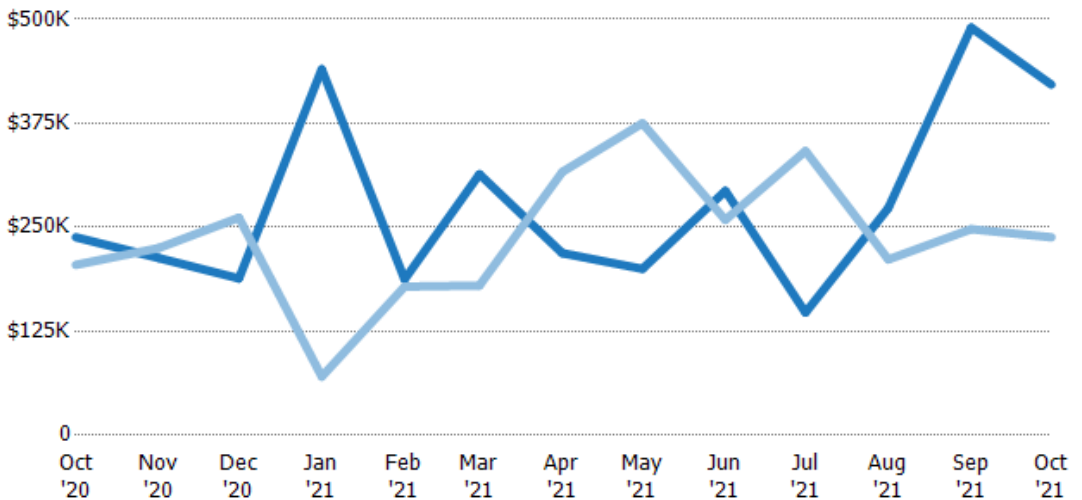
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$238K	\$213K	\$189K	\$440K	\$188K	\$314K	\$219K	\$200K	\$294K	\$147K	\$273K	\$490K	\$422K
Prior Year	\$205K	\$225K	\$262K	\$70.5K	\$179K	\$180K	\$317K	\$375K	\$259K	\$342K	\$211K	\$248K	\$238K
Percent Change from Prior Year	16%	-5%	-28%	524%	5%	74%	-31%	-47%	13%	-57%	29%	98%	77%

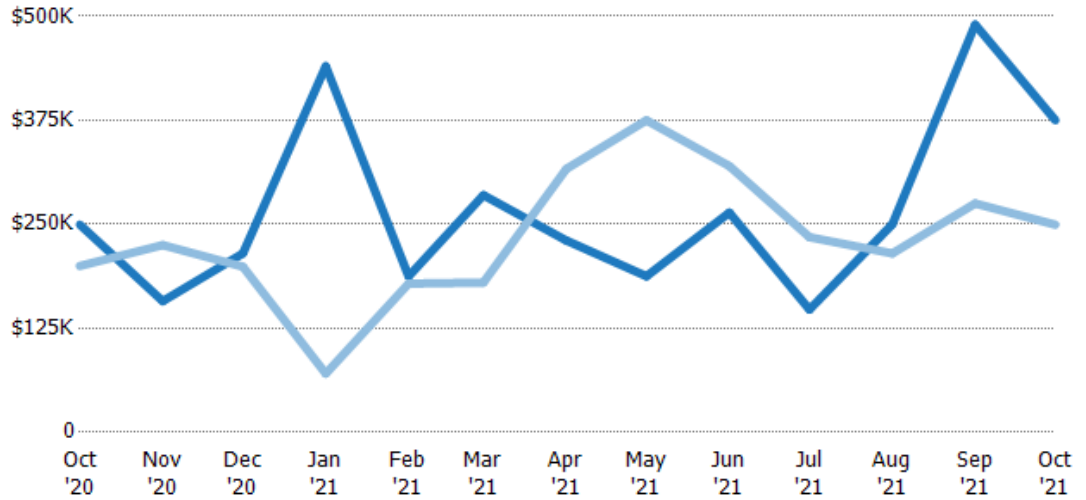
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$375K	50.3%
Oct '20	\$250K	24.8%
Oct '19	\$200K	-25%



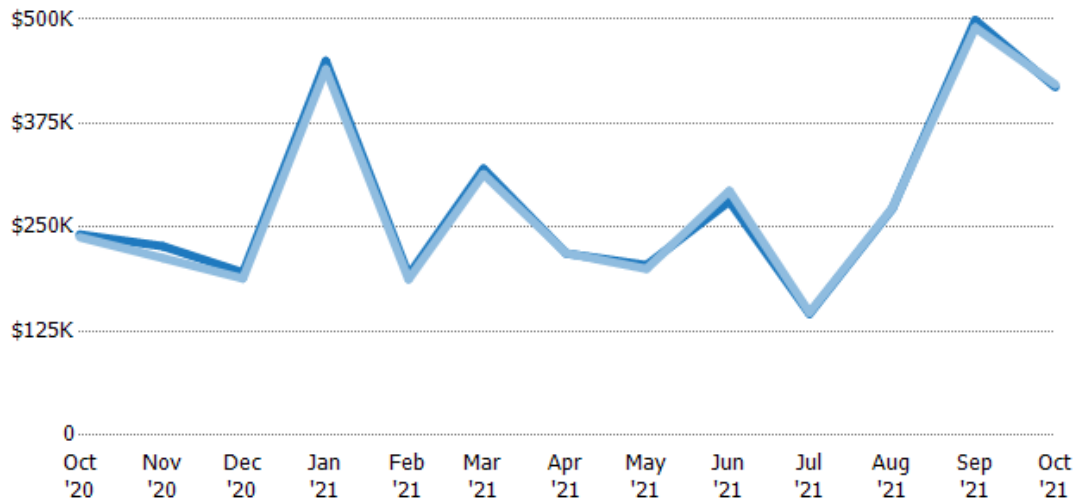
Current Year	\$250K	\$158K	\$215K	\$440K	\$188K	\$285K	\$231K	\$188K	\$264K	\$147K	\$250K	\$490K	\$375K
Prior Year	\$200K	\$225K	\$199K	\$70.5K	\$179K	\$180K	\$317K	\$375K	\$320K	\$235K	\$215K	\$275K	\$250K
Percent Change from Prior Year	25%	-30%	8%	524%	5%	58%	-27%	-50%	-18%	-37%	16%	78%	50%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



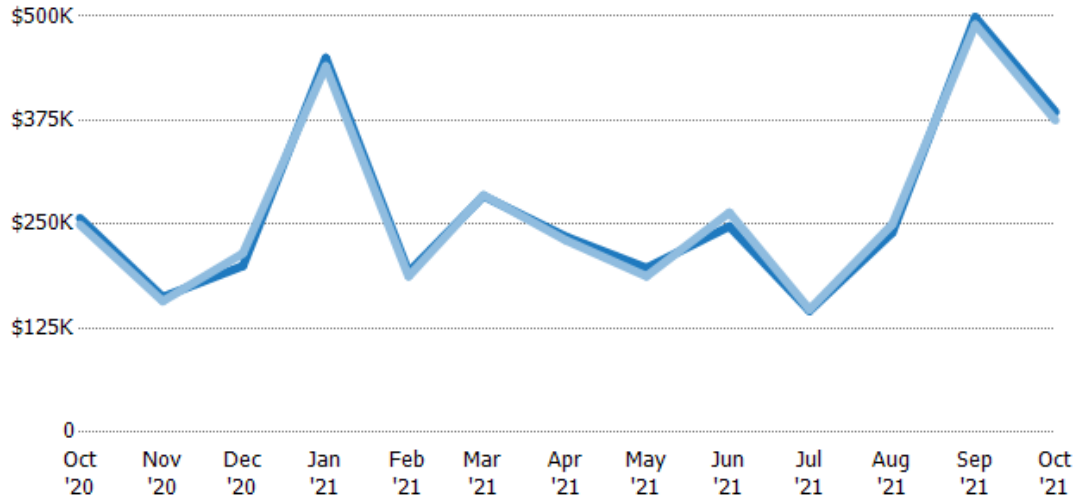
Avg List Price	\$241K	\$227K	\$196K	\$450K	\$193K	\$320K	\$219K	\$204K	\$281K	\$146K	\$272K	\$499K	\$418K
Avg Sales Price	\$238K	\$213K	\$189K	\$440K	\$188K	\$314K	\$219K	\$200K	\$294K	\$147K	\$273K	\$490K	\$422K
Avg Sales Price as a % of Avg List Price	99%	94%	96%	98%	97%	98%	100%	98%	104%	101%	100%	98%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



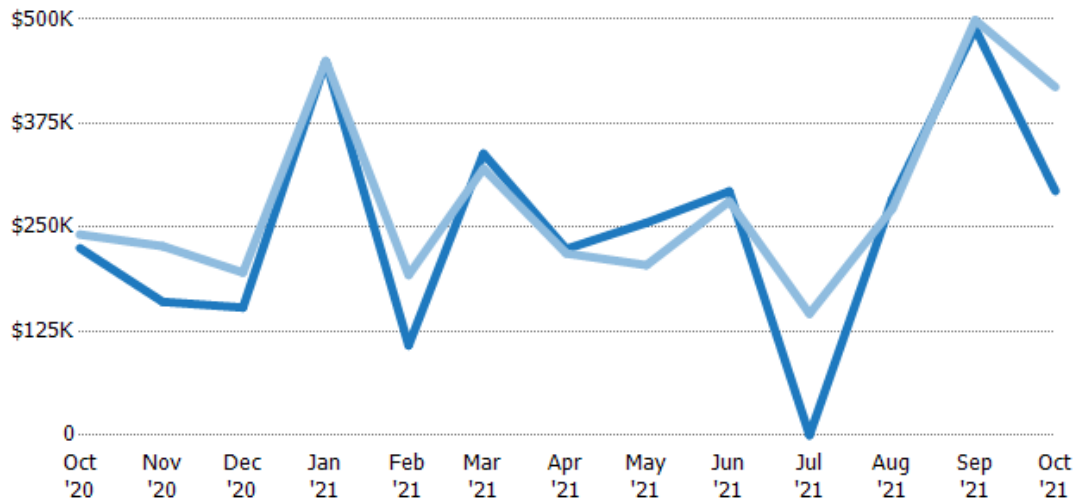
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$257K	\$163K	\$200K	\$450K	\$193K	\$284K	\$235K	\$198K	\$248K	\$146K	\$240K	\$499K	\$385K
Median Sales Price	\$250K	\$158K	\$215K	\$440K	\$188K	\$285K	\$231K	\$188K	\$264K	\$147K	\$250K	\$490K	\$375K
Med Sales Price as a % of Med List Price	97%	97%	108%	98%	97%	100%	98%	95%	107%	101%	104%	98%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



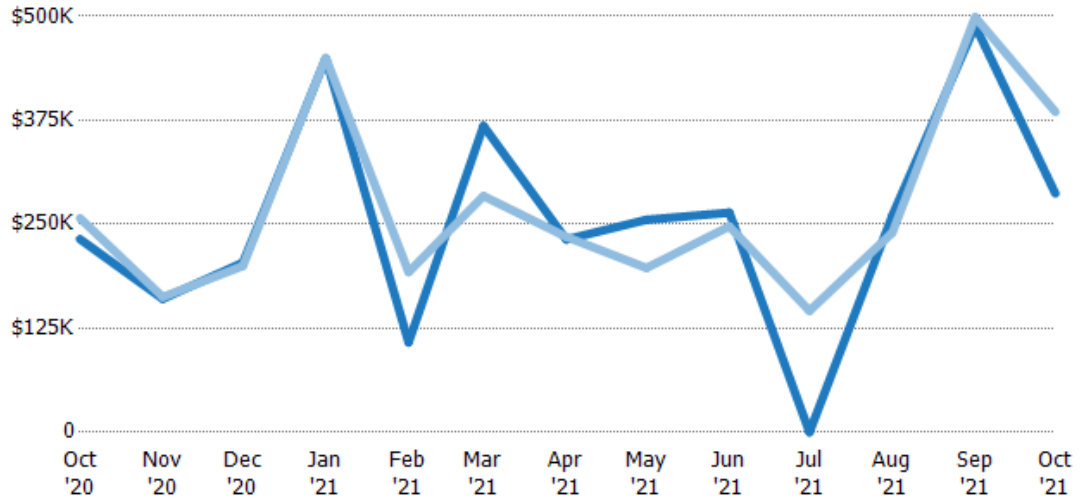
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$225K	\$160K	\$153K	\$449K	\$108K	\$338K	\$224K	\$255K	\$293K	\$0	\$284K	\$489K	\$293K
Avg Sales Price	\$241K	\$227K	\$196K	\$450K	\$193K	\$320K	\$219K	\$204K	\$281K	\$146K	\$272K	\$499K	\$418K
Avg Sales Price as a % of Avg Est Value	107%	142%	127%	100%	178%	95%	98%	80%	96%	100%	96%	102%	143%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
 Danville, VT 05873
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$232K	\$160K	\$204K	\$449K	\$108K	\$368K	\$232K	\$255K	\$264K	\$0	\$260K	\$489K	\$287K
Median Sales Price	\$257K	\$163K	\$200K	\$450K	\$193K	\$284K	\$235K	\$198K	\$248K	\$146K	\$240K	\$499K	\$385K
Med Sales Price as a % of Med Est Value	111%	101%	98%	100%	178%	77%	101%	77%	94%	100%	92%	102%	134%