

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

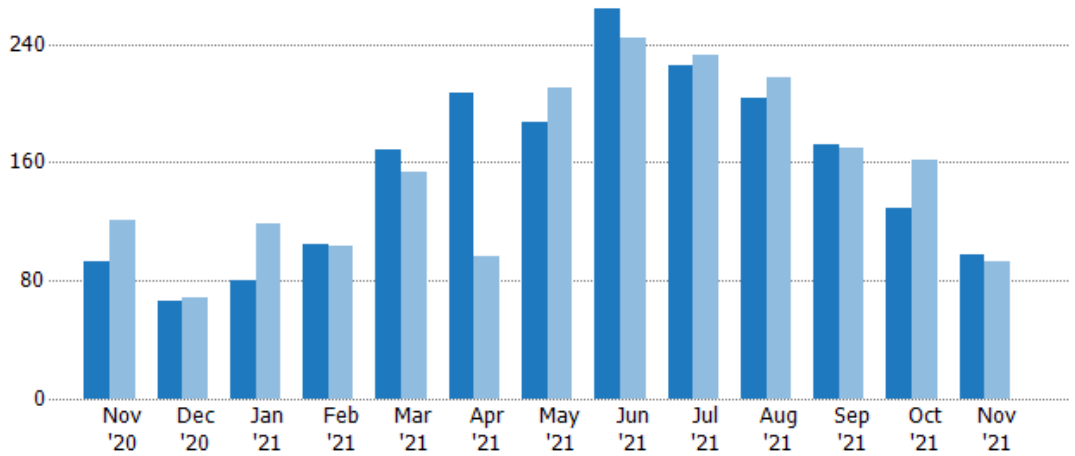
Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	97	93	+4.3%	1,839	1,797	+2.3%
New Listing Volume	\$53,017,025	\$38,845,754	+36.5%	\$867,432,286	\$752,146,716	+15.3%
Active Listing Count	354	275	+28.7%	N/A	N/A	
Active Listing Volume	\$191,627,104	\$152,230,789	+25.9%	N/A	N/A	
Average Listing Price	\$541,320	\$553,567	-2.2%	\$553,168	\$513,436	+7.7%
Median Listing Price	\$443,998	\$442,500	+0.3%	\$476,840	\$423,223	+12.7%
Median Days in RPR	60	102	-41.2%	70.06	90.03	-22.2%
Months of Inventory	1.7	1.6	+10.4%	1.7	2.4	-30.6%
Absorption Rate	57.63%	63.64%	-6%	59.26%	41.12%	+18.1%
Sales Activity Charts Metrics						
New Pending Sales Count	18	130	-86.2%	1,663	1,918	-13.3%
New Pending Sales Volume	\$8,678,876	\$53,924,247	-83.9%	\$745,692,614	\$762,454,929	-2.2%
Pending Sales Count	24	249	-90.4%	N/A	N/A	
Pending Sales Volume	\$10,886,900	\$103,859,469	-89.5%	N/A	N/A	
Closed Sales Count	144	139	+3.6%	1,659	1,591	+4.3%
Closed Sales Volume	\$70,050,604	\$59,628,842	+17.5%	\$751,256,041	\$625,490,426	+20.1%
Average Sales Price	\$486,463	\$428,984	+13.4%	\$452,837	\$393,143	+15.2%
Median Sales Price	\$443,500	\$370,000	+19.9%	\$395,536	\$347,856	+13.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



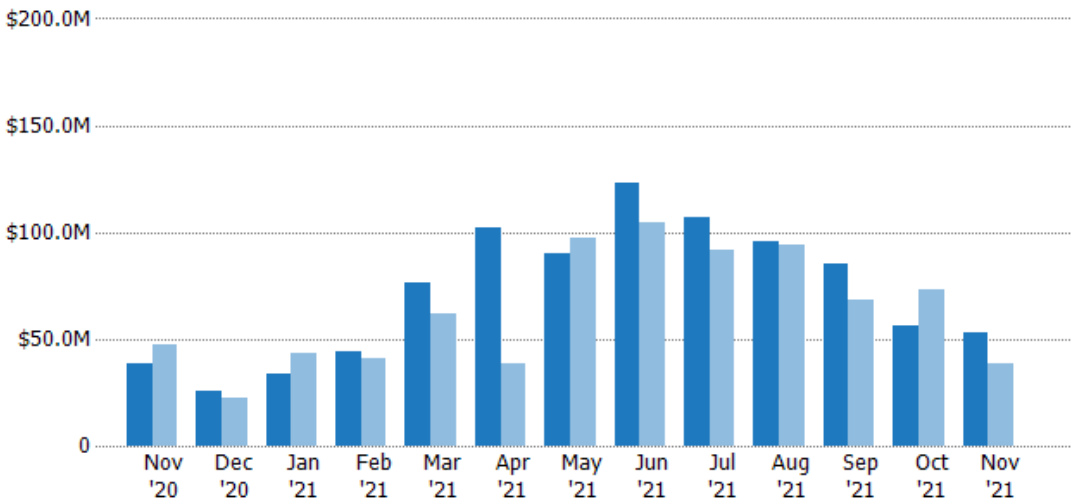
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	93	66	80	105	168	207	187	264	226	204	172	129	97
Prior Year	121	68	118	103	153	96	210	244	232	217	170	161	93
Percent Change from Prior Year	-23%	-3%	-32%	2%	10%	116%	-11%	8%	-3%	-6%	1%	-20%	4%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



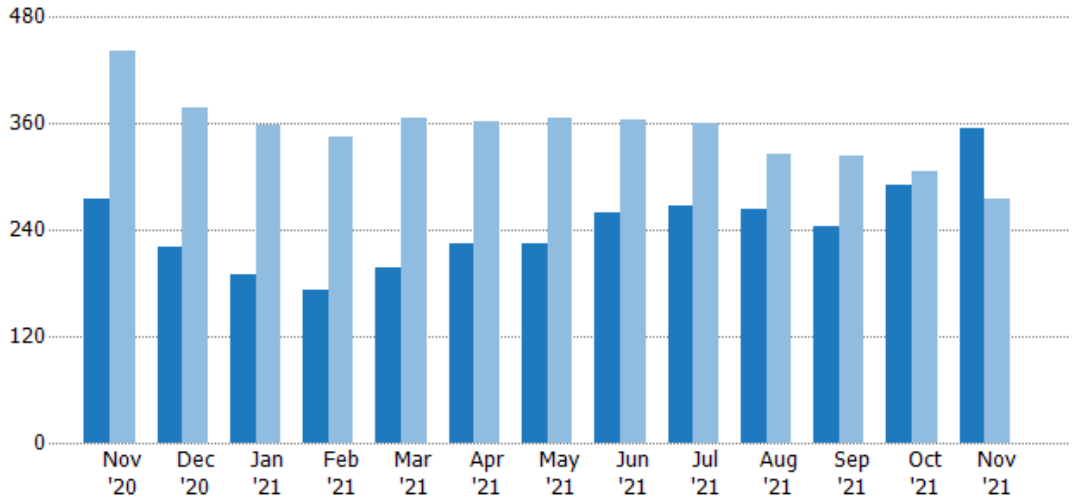
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$38.8M	\$26M	\$34M	\$44M	\$76.6M	\$102M	\$90.2M	\$123M	\$107M	\$96M	\$85.5M	\$56M	\$53M
Prior Year	\$47.4M	\$22.8M	\$43.7M	\$40.8M	\$62.1M	\$38.3M	\$96.9M	\$105M	\$91.8M	\$93.8M	\$68.4M	\$72.8M	\$38.8M
Percent Change from Prior Year	-18%	14%	-22%	8%	23%	166%	-7%	17%	17%	2%	25%	-23%	36%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



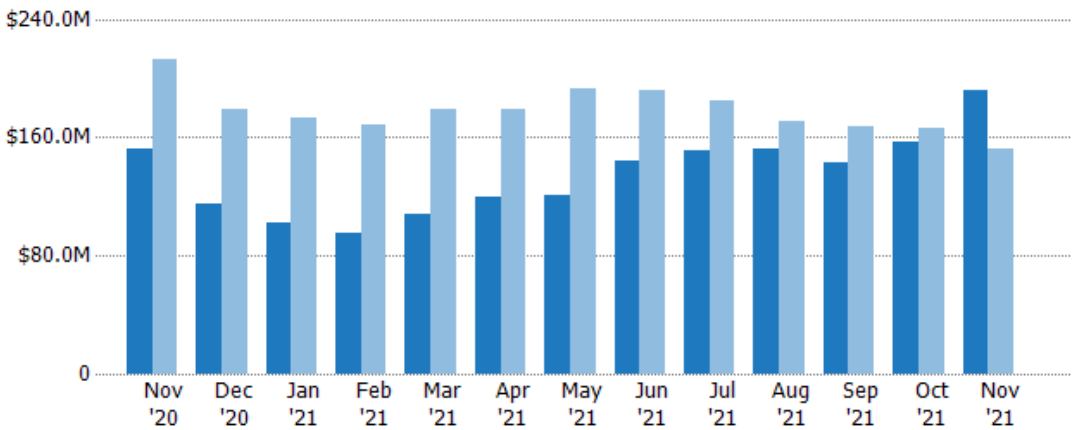
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	275	221	189	173	198	224	224	259	267	263	244	290	354
Prior Year	442	377	359	344	366	362	366	365	360	325	323	307	275
Percent Change from Prior Year	-38%	-41%	-47%	-50%	-46%	-38%	-39%	-29%	-26%	-19%	-24%	-6%	29%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$152M	\$115M	\$102M	\$94.8M	\$108M	\$119M	\$121M	\$144M	\$152M	\$152M	\$143M	\$157M	\$192M
Prior Year	\$213M	\$180M	\$173M	\$168M	\$179M	\$179M	\$193M	\$192M	\$184M	\$171M	\$168M	\$166M	\$152M
Percent Change from Prior Year	-28%	-36%	-41%	-44%	-40%	-33%	-37%	-25%	-18%	-11%	-15%	-5%	26%

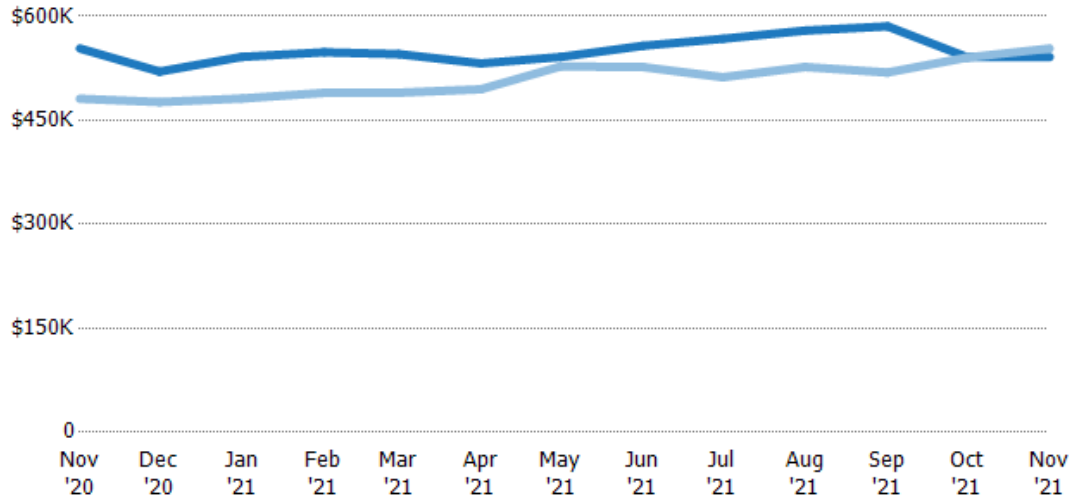
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$541K	-2.2%
Nov '20	\$554K	15.1%
Nov '19	\$481K	-7.6%



Current Year	\$554K	\$520K	\$541K	\$548K	\$545K	\$532K	\$541K	\$557K	\$568K	\$579K	\$585K	\$541K	\$541K
Prior Year	\$481K	\$476K	\$481K	\$490K	\$490K	\$495K	\$528K	\$527K	\$512K	\$527K	\$519K	\$541K	\$554K
Percent Change from Prior Year	15%	9%	12%	12%	11%	8%	3%	6%	11%	10%	13%	0%	-2%

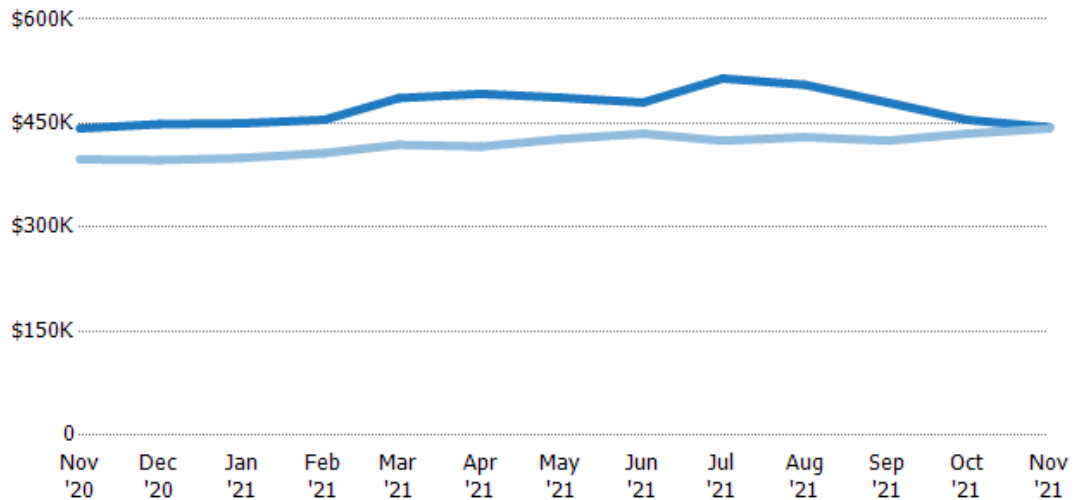
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$444K	0.3%
Nov '20	\$443K	11.2%
Nov '19	\$398K	-5.8%



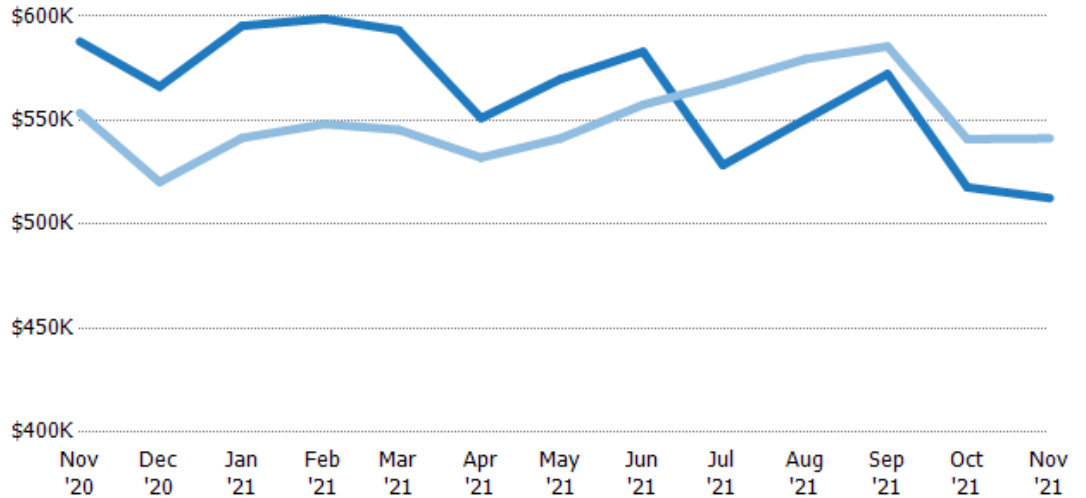
Current Year	\$443K	\$449K	\$450K	\$455K	\$486K	\$492K	\$487K	\$480K	\$515K	\$506K	\$480K	\$455K	\$444K
Prior Year	\$398K	\$397K	\$400K	\$407K	\$419K	\$416K	\$427K	\$435K	\$425K	\$430K	\$425K	\$435K	\$443K
Percent Change from Prior Year	11%	13%	13%	12%	16%	18%	14%	10%	21%	18%	13%	5%	0%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



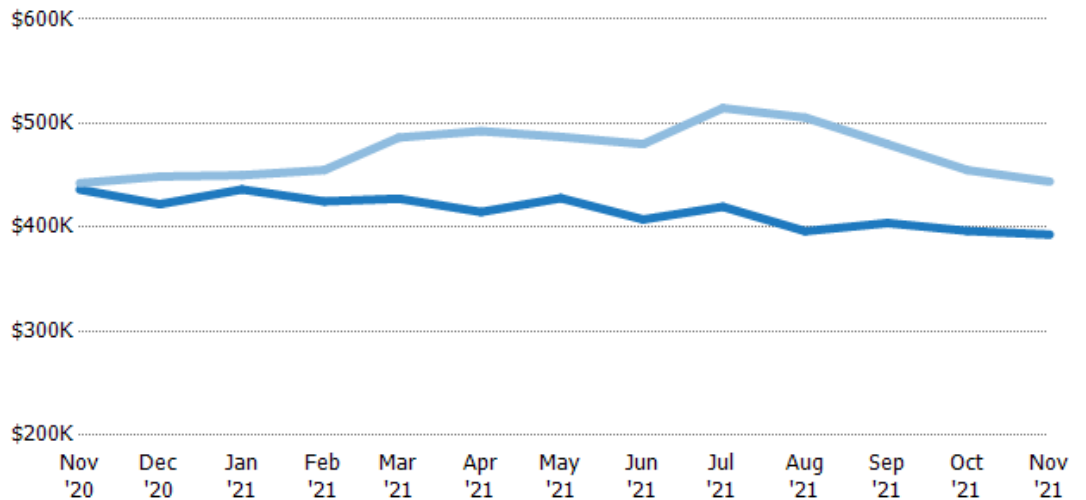
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$588K	\$566K	\$595K	\$599K	\$593K	\$551K	\$570K	\$583K	\$528K	\$550K	\$572K	\$518K	\$513K
Avg Listing Price	\$554K	\$520K	\$541K	\$548K	\$545K	\$532K	\$541K	\$557K	\$568K	\$579K	\$585K	\$541K	\$541K
Avg Listing Price as a % of Avg Est Value	94%	92%	91%	92%	92%	97%	95%	96%	107%	105%	102%	104%	106%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



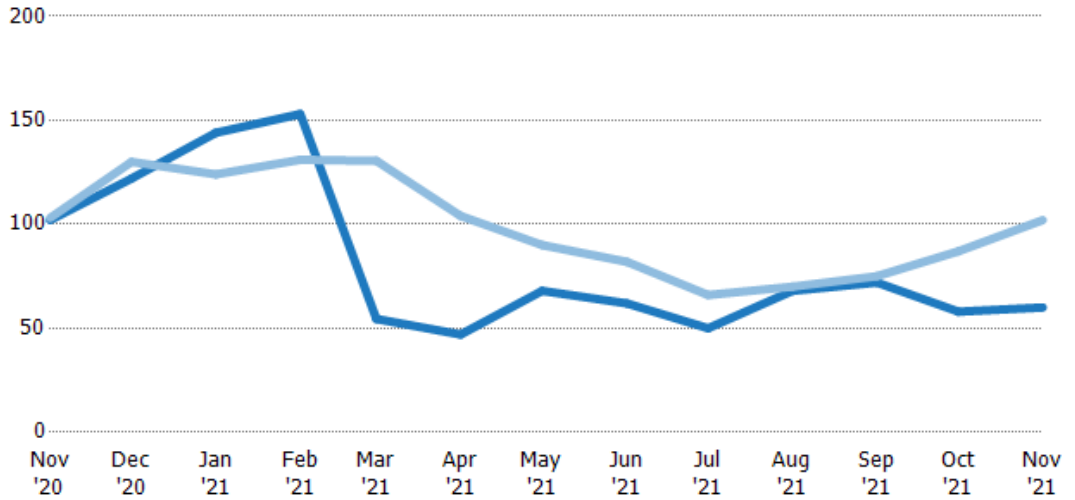
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$436K	\$422K	\$436K	\$425K	\$428K	\$415K	\$428K	\$408K	\$420K	\$396K	\$404K	\$397K	\$393K
Median Listing Price	\$443K	\$449K	\$450K	\$455K	\$486K	\$492K	\$487K	\$480K	\$515K	\$506K	\$480K	\$455K	\$444K
Med Listing Price as a % of Med Est Value	101%	106%	103%	107%	114%	119%	114%	118%	123%	128%	119%	115%	113%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Nov '21	60	-41.2%
Nov '20	102	-1%
Nov '19	103	3.9%

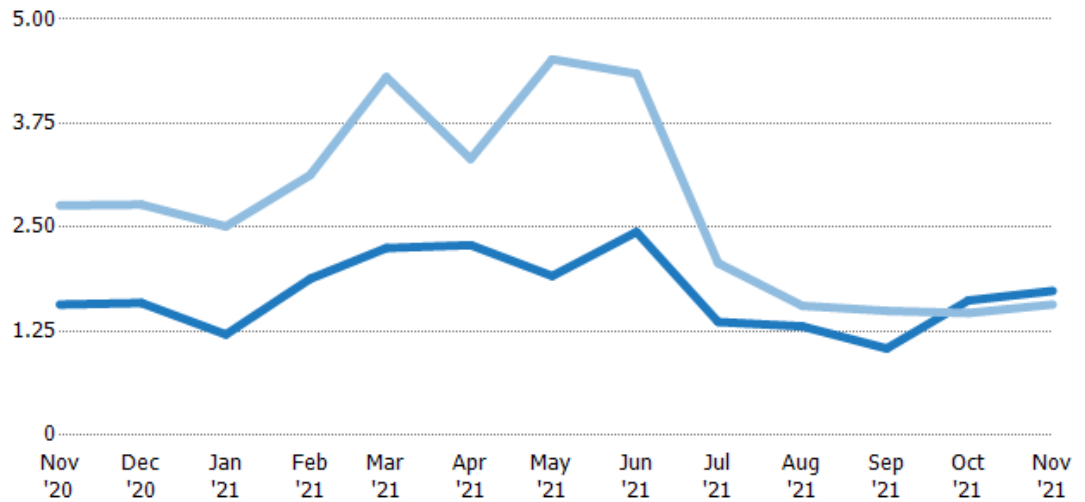
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	102	122	144	153	54.5	47	68	62	50	68	72	58	60
Prior Year	103	130	124	131	131	104	90	82	66	70	75	87	102
Percent Change from Prior Year	-1%	-6%	16%	17%	-58%	-55%	-24%	-24%	-24%	-3%	-4%	-33%	-41%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Nov '21	1.74	10.4%
Nov '20	1.57	-43.1%
Nov '19	2.76	7.7%

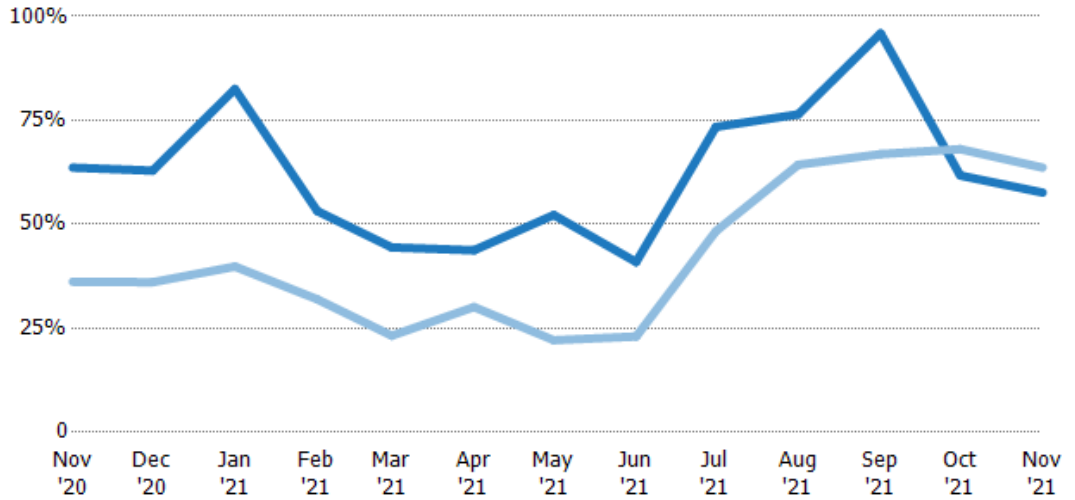
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.57	1.59	1.21	1.88	2.25	2.29	1.91	2.44	1.36	1.31	1.04	1.62	1.74
Prior Year	2.76	2.77	2.51	3.13	4.31	3.32	4.52	4.35	2.07	1.56	1.5	1.47	1.57
Percent Change from Prior Year	-43%	-43%	-52%	-40%	-48%	-31%	-58%	-44%	-34%	-16%	-30%	10%	10%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



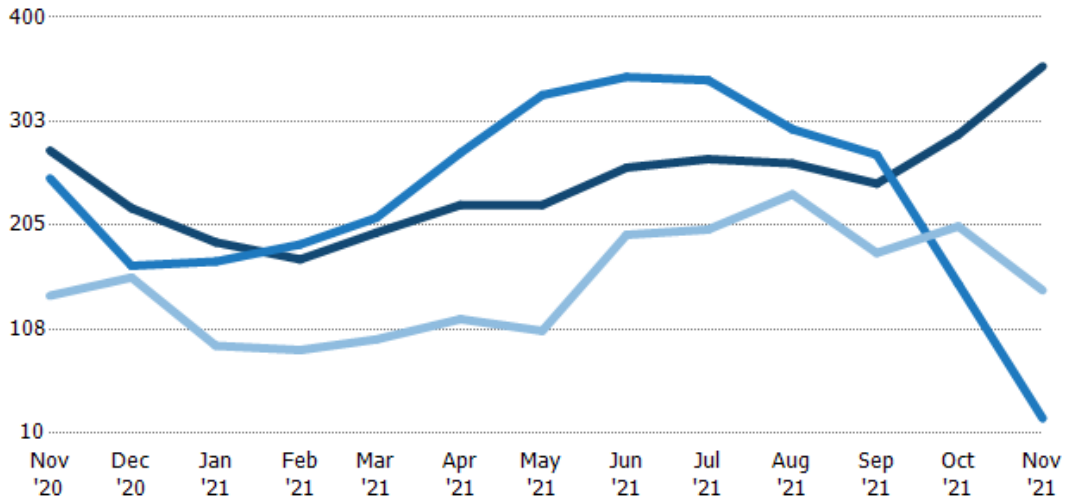
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	64%	63%	83%	53%	44%	44%	52%	41%	73%	76%	96%	62%	58%
Prior Year	36%	36%	40%	32%	23%	30%	22%	23%	48%	64%	67%	68%	64%
Change from Prior Year	-27%	-27%	-43%	-21%	-21%	-14%	-30%	-18%	-25%	-12%	-29%	6%	6%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



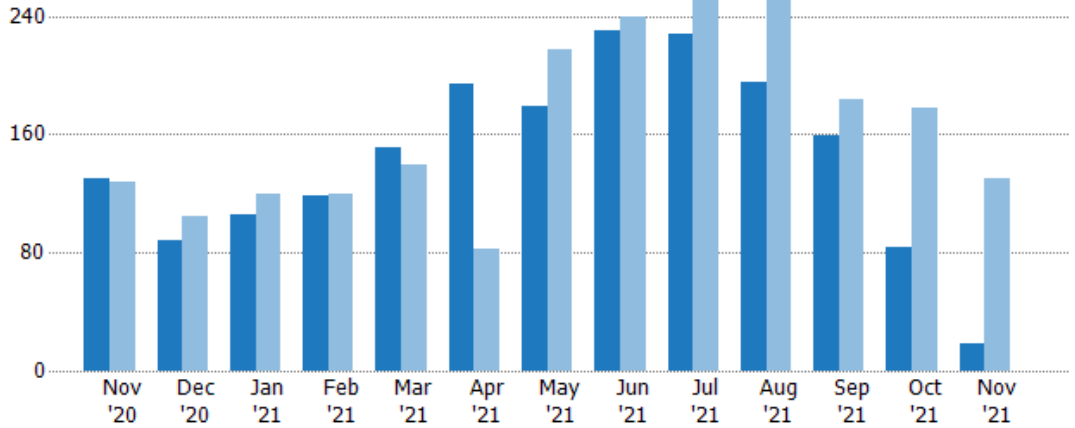
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	275	221	189	173	198	224	224	259	267	263	244	290	354
Pending	249	167	171	187	212	273	327	344	341	295	271	150	24
Sold	139	156	92	88	98	117	106	196	201	234	179	204	144

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



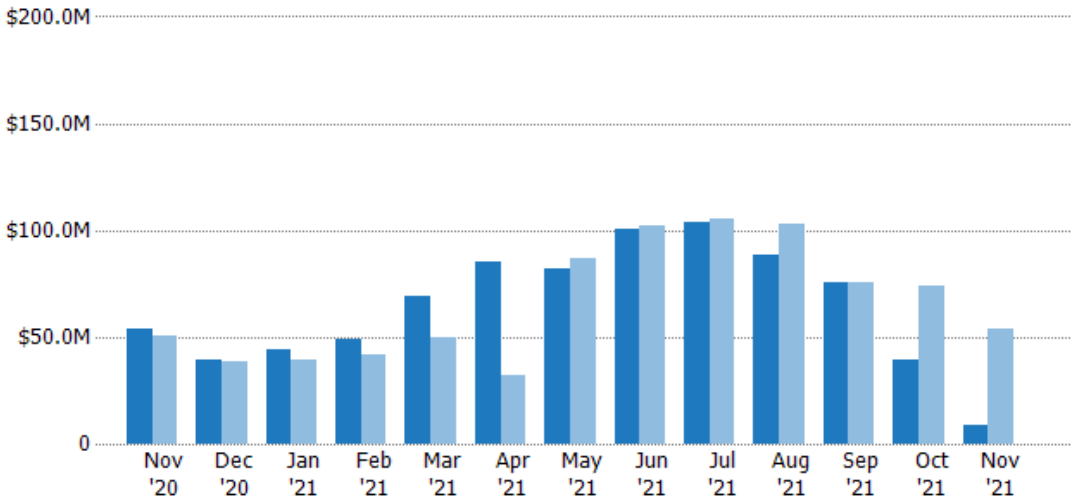
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	130	88	106	119	151	194	179	230	228	195	159	84	18
Prior Year	128	104	120	120	140	83	217	240	251	255	184	178	130
Percent Change from Prior Year	2%	-15%	-12%	-1%	8%	134%	-18%	-4%	-9%	-24%	-14%	-53%	-86%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



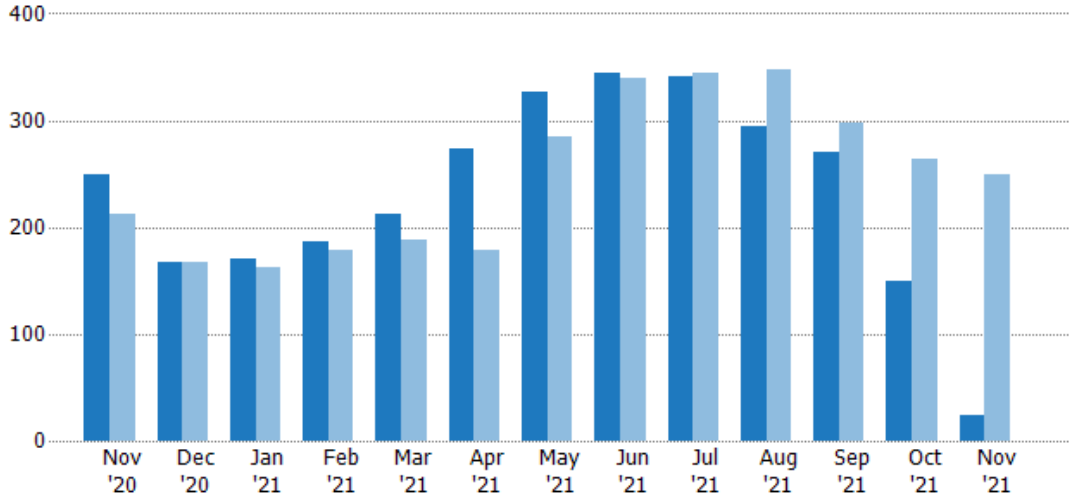
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$53.9M	\$39.4M	\$44.3M	\$48.8M	\$69.2M	\$85.5M	\$81.8M	\$100M	\$104M	\$88.5M	\$75.9M	\$39M	\$8.68M
Prior Year	\$50.9M	\$38.4M	\$39.3M	\$41.7M	\$49.9M	\$32M	\$86.5M	\$102M	\$105M	\$103M	\$75.7M	\$74M	\$53.9M
Percent Change from Prior Year	6%	3%	13%	17%	39%	167%	-5%	-2%	-1%	-14%	0%	-47%	-84%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



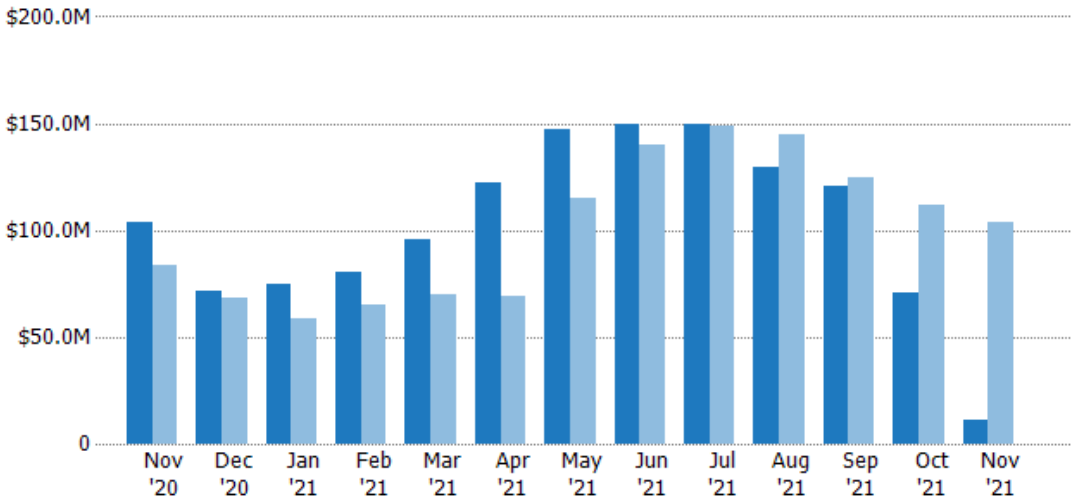
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	249	167	171	187	212	273	327	344	341	295	271	150	24
Prior Year	213	167	163	178	188	179	285	339	345	348	297	264	249
Percent Change from Prior Year	17%	0%	5%	5%	13%	53%	15%	1%	-1%	-15%	-9%	-43%	-90%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



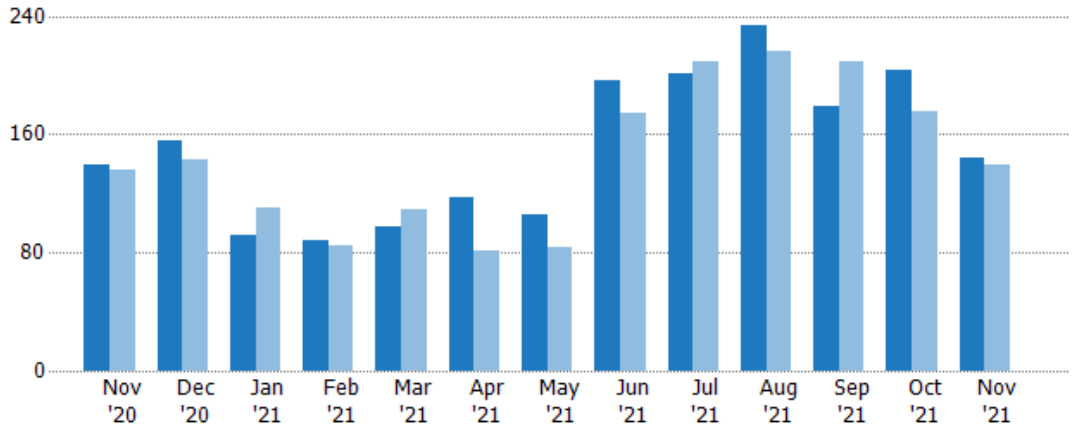
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$104M	\$71.5M	\$75.1M	\$80.7M	\$95.7M	\$122M	\$147M	\$149M	\$149M	\$129M	\$121M	\$70.5M	\$10.9M
Prior Year	\$83.9M	\$68.5M	\$58.7M	\$64.8M	\$70.3M	\$69M	\$115M	\$140M	\$149M	\$144M	\$125M	\$112M	\$104M
Percent Change from Prior Year	24%	4%	28%	25%	36%	77%	28%	7%	0%	-11%	-3%	-37%	-90%

Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



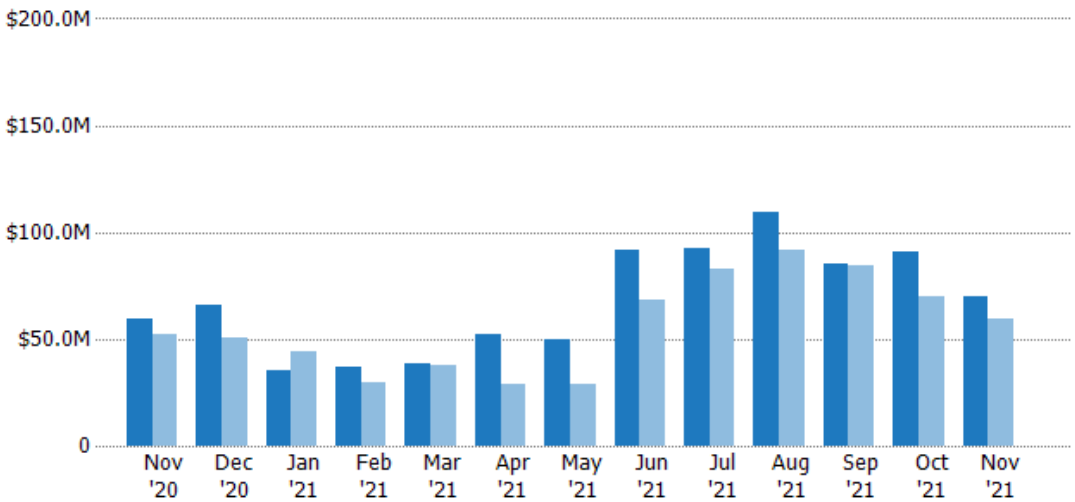
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	139	156	92	88	98	117	106	196	201	234	179	204	144
Prior Year	136	143	110	85	109	81	84	174	209	216	209	175	139
Percent Change from Prior Year	2%	9%	-16%	4%	-10%	44%	26%	13%	-4%	8%	-14%	17%	4%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



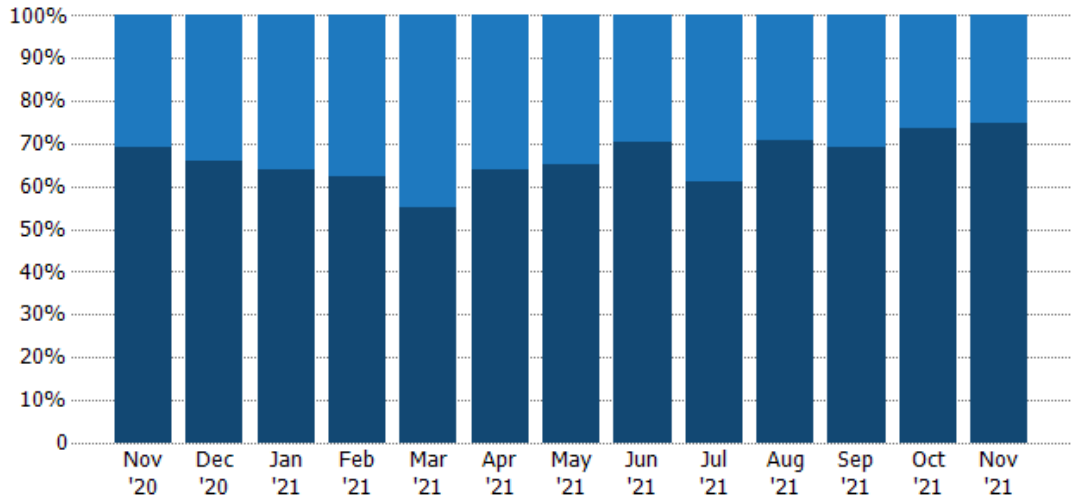
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$59.6M	\$65.7M	\$35.4M	\$36.8M	\$38.6M	\$52M	\$49.6M	\$91.6M	\$92.2M	\$109M	\$85.2M	\$90.7M	\$70.1M
Prior Year	\$52M	\$50.7M	\$43.8M	\$29.4M	\$37.4M	\$28.5M	\$29.2M	\$68.7M	\$82.7M	\$91.5M	\$84.3M	\$70.3M	\$59.6M
Percent Change from Prior Year	15%	30%	-19%	25%	3%	83%	70%	33%	12%	19%	1%	29%	17%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



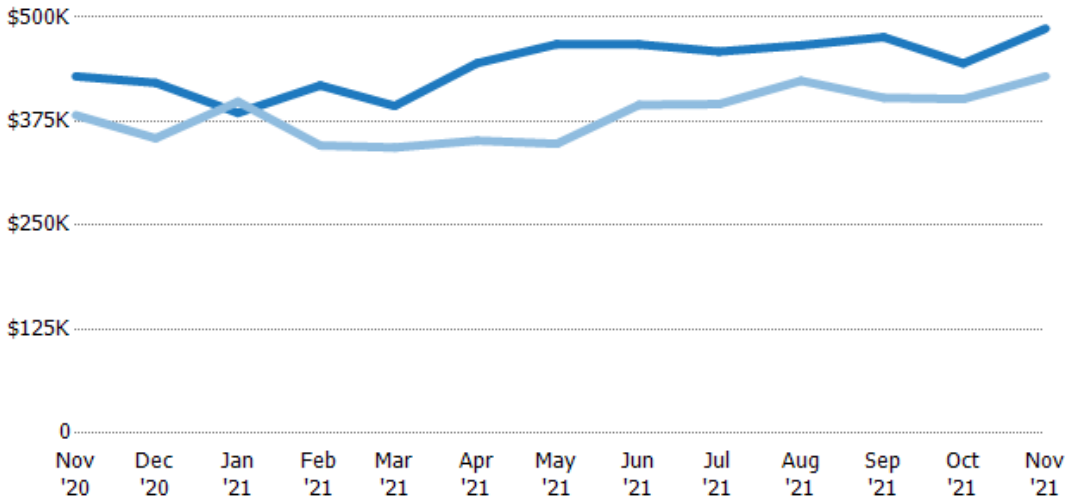
Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Condo/Townhouse	31%	34%	36%	38%	45%	36%	35%	30%	39%	29%	31%	26%	25%
Single Family Residence	69%	66%	64%	63%	55%	64%	65%	70%	61%	71%	69%	74%	75%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Nov '21	\$486K	13.4%
Nov '20	\$429K	12.2%
Nov '19	\$382K	-12.7%

Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$429K	\$421K	\$385K	\$418K	\$393K	\$445K	\$468K	\$467K	\$459K	\$466K	\$476K	\$445K	\$486K
Prior Year	\$382K	\$355K	\$399K	\$346K	\$343K	\$352K	\$348K	\$395K	\$396K	\$424K	\$403K	\$402K	\$429K
Percent Change from Prior Year	12%	19%	-3%	21%	15%	26%	34%	18%	16%	10%	18%	11%	13%

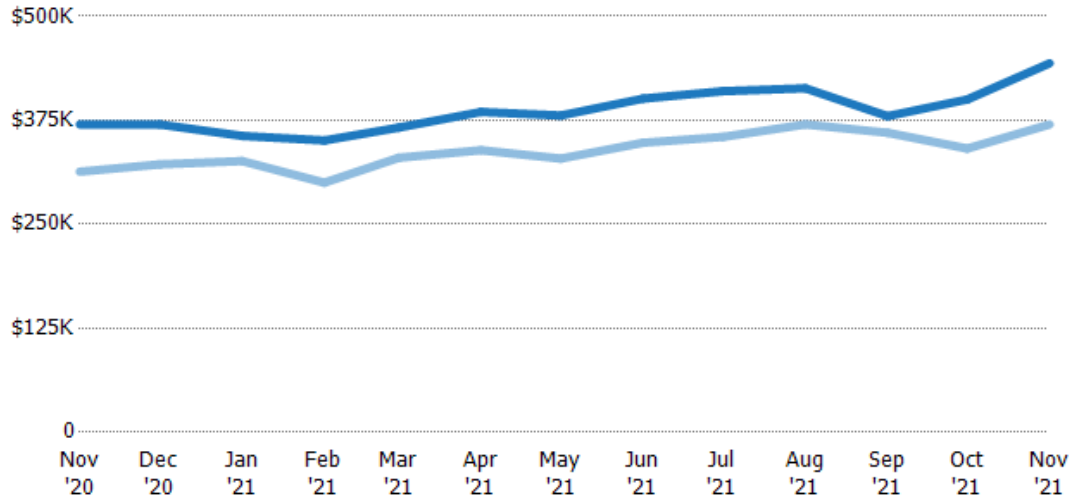
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$444K	19.9%
Nov '20	\$370K	18.1%
Nov '19	\$313K	-1.4%



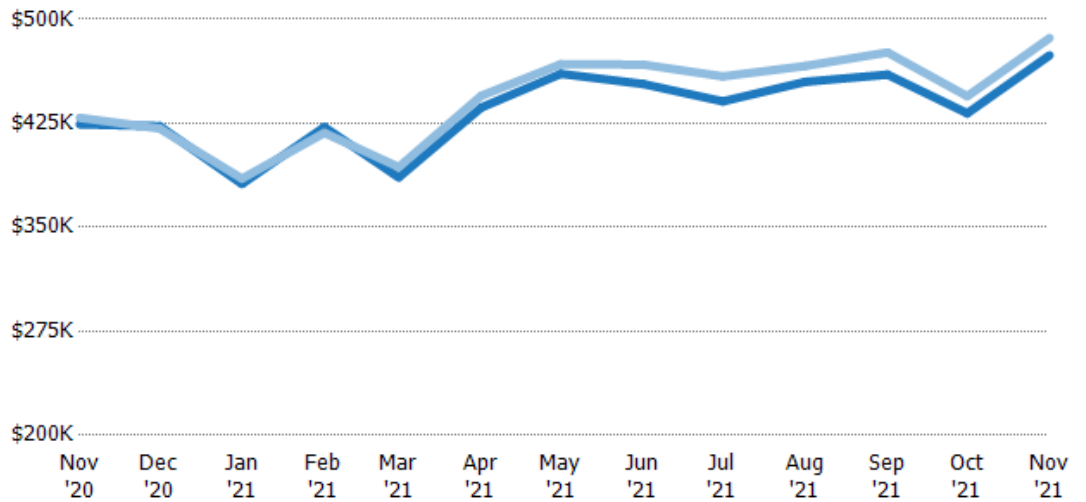
Current Year	\$370K	\$370K	\$356K	\$351K	\$366K	\$385K	\$381K	\$401K	\$410K	\$414K	\$380K	\$400K	\$444K
Prior Year	\$313K	\$322K	\$326K	\$300K	\$330K	\$339K	\$329K	\$348K	\$355K	\$370K	\$360K	\$341K	\$370K
Percent Change from Prior Year	18%	15%	9%	17%	11%	14%	16%	15%	15%	12%	6%	17%	20%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



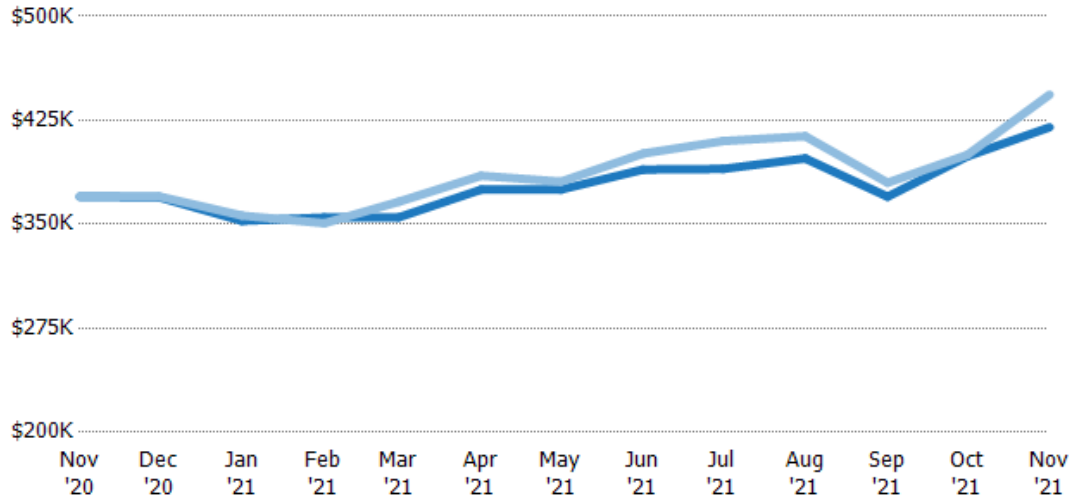
Avg List Price	\$424K	\$423K	\$381K	\$422K	\$386K	\$436K	\$461K	\$453K	\$441K	\$455K	\$460K	\$432K	\$474K
Avg Sales Price	\$429K	\$421K	\$385K	\$418K	\$393K	\$445K	\$468K	\$467K	\$459K	\$466K	\$476K	\$445K	\$486K
Avg Sales Price as a % of Avg List Price	101%	100%	101%	99%	102%	102%	102%	103%	104%	103%	103%	103%	103%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



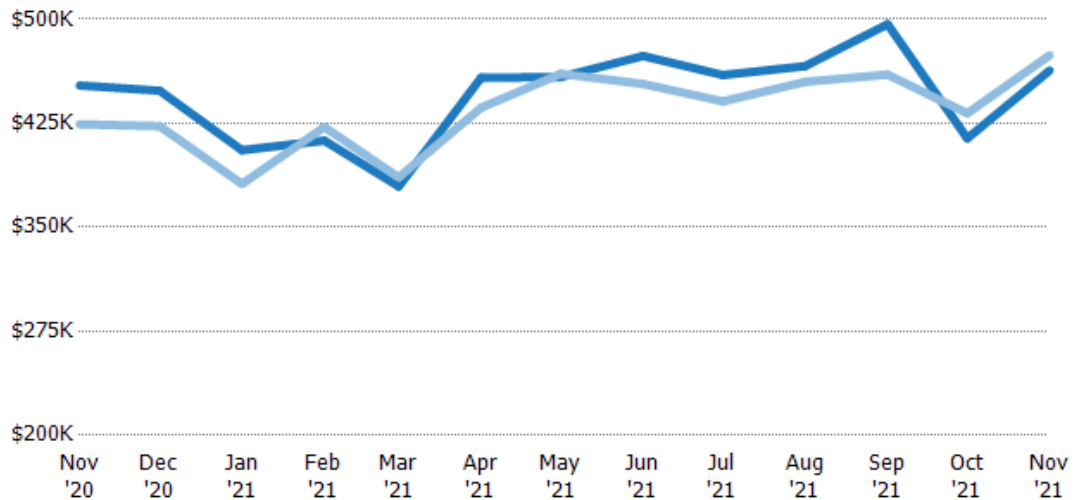
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$370K	\$369K	\$352K	\$355K	\$355K	\$375K	\$375K	\$389K	\$390K	\$398K	\$370K	\$399K	\$420K
Median Sales Price	\$370K	\$370K	\$356K	\$351K	\$366K	\$385K	\$381K	\$401K	\$410K	\$414K	\$380K	\$400K	\$444K
Med Sales Price as a % of Med List Price	100%	100%	101%	99%	103%	103%	102%	103%	105%	104%	103%	100%	106%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



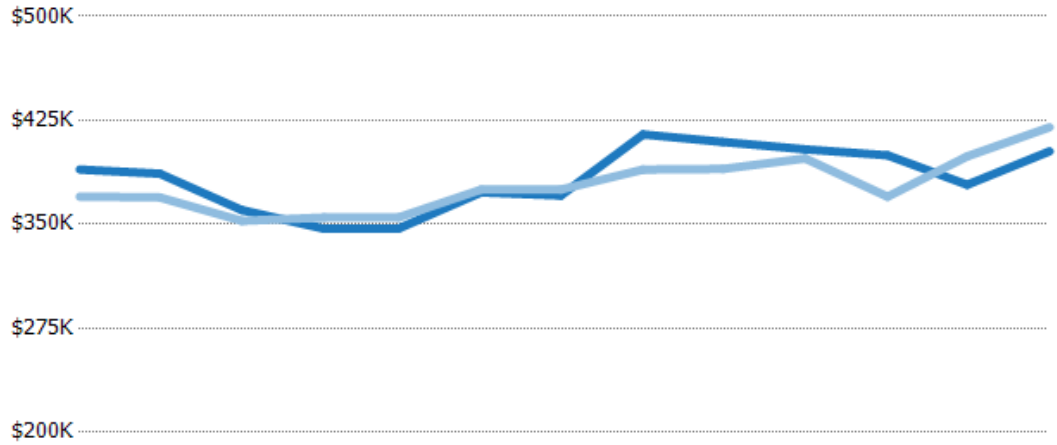
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$452K	\$448K	\$406K	\$412K	\$379K	\$458K	\$458K	\$474K	\$460K	\$466K	\$496K	\$414K	\$463K
Avg Sales Price	\$424K	\$423K	\$381K	\$422K	\$386K	\$436K	\$461K	\$453K	\$441K	\$455K	\$460K	\$432K	\$474K
Avg Sales Price as a % of Avg Est Value	94%	94%	94%	102%	102%	95%	101%	96%	96%	98%	93%	104%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$389K	\$387K	\$360K	\$347K	\$347K	\$373K	\$371K	\$415K	\$409K	\$404K	\$400K	\$379K	\$403K
Median Sales Price	\$370K	\$369K	\$352K	\$355K	\$355K	\$375K	\$375K	\$389K	\$390K	\$398K	\$370K	\$399K	\$420K
Med Sales Price as a % of Med Est Value	95%	96%	98%	102%	102%	101%	101%	94%	95%	98%	93%	105%	104%