

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+/-	YTD 2020	YTD 2021	+ / -	Nov 2020	Nov 2021	Key Metrics
						Listing Activity Charts Metrics
+1.8%	56	57	+-	4	4	New Listing Count
+13.1%	\$20,698,500	\$23,413,598	+31%	\$1,224,000	\$1,603,000	New Listing Volume
	N/A	NA	-9.5%	21	19	Active Listing Count
	N/A	NA	-3%	\$10,984,600	\$10,657,800	Active Listing Volume
+25.1%	\$444,307	\$555,733	+7.2%	\$523,076	\$560,937	Average Listing Price
+12%	\$305,189	\$341,758	-2.9%	\$350,000	\$340,000	Median Listing Price
+6.2%	117.4	124.63	+11.6%	112	125	Median Daysin RPR
-24.6%	5.6	4.2	-39.7%	5.3	3.2	Months of Inventory
+5.8%	17.8%	23.6%	+12.5%	19.05%	31.58%	Absorption Rate
				• • • • • • • • • • • • • • • • • • • •		Sales Activity Charts Metrics
+1.8%	55	56	-	6	_	New Pending Sales Count
+27.1%	\$15,089,400	\$19,173,699	-	\$1,545,700	_	New Pending Sales Volume
	N/A	N/A	-87.5%	8	1	Pending Sales Count
	N/A	N/A	-83.8%	\$2,373,500	\$385,000	Pending Sales Volume
+19%	42	50	-		4	Cloœd Sales Count
+51.4%	\$11,413,210	\$17,274,632	-		\$1,267,500	Closed Sales Volume
+27.1%	\$271,743	\$345,493	-		\$316,875	Average Sales Price
+18.9%	\$266,719	\$317,040	-	_	\$293,750	Median Sales Price

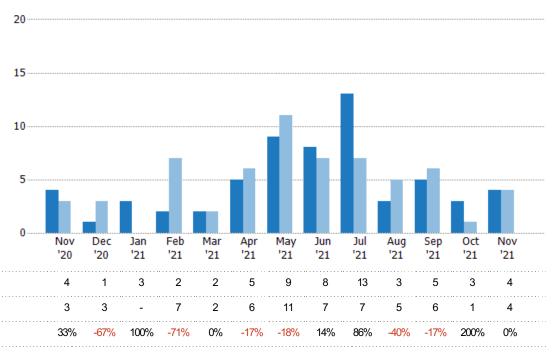




New Listings

The number of new residential listings that were added each month.





New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family





Current Year

Percent Change from Prior Year

Prior Year

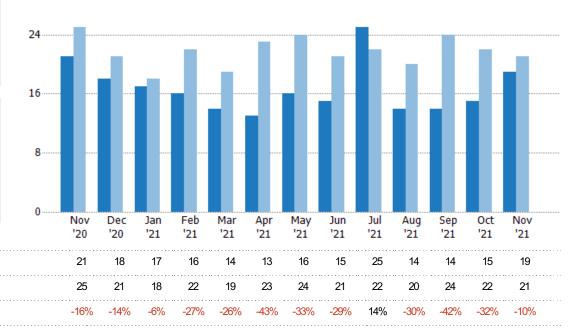


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Nov '21	19	-9.5%
Nov '20	21	-16%
Nov '19	25	8%



Active Listing Volume

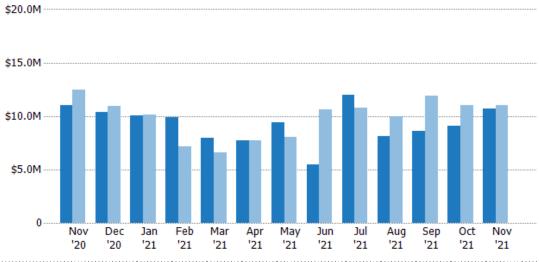
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Nov '21	\$10.7M	-3%
Nov '20	\$11M	-11.8%
Nov '19	\$12.5M	4.9%



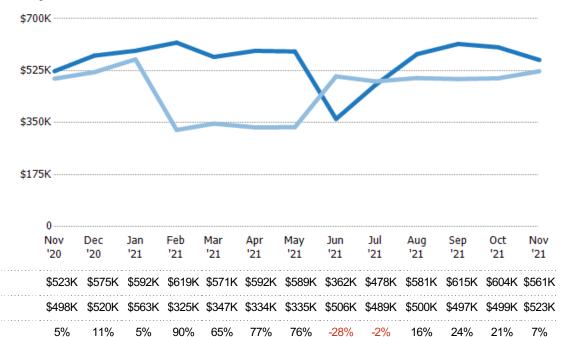


Average Listing Price

The average listing price of active residential listings at the end of each month.







Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

\$400K

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Nov '21	\$340K	-2.9%
Nov '20	\$350K	27.3%
Nov '19	\$275K	9.1%

Percent Change from Prior Year

)K												
)K												
•	Doc							1l	Aug	Con	Oct	N
0 Nov '20	Dec '20	Jan	Feb	Mar	Apr	May '21	Jun					
Nov '20	Dec	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	'21	'21	'21	'21	
Nov '20 \$350K	Dec '20	Jan '21 \$360K	Feb '21 \$363K	Mar '21 \$345K	Apr '21 \$325K	May '21 \$333K	Jun '21 \$319K	'21 \$340K	'21 \$335K	'21 \$357K	'21 \$340K	

Current Year Prior Year

Avg Est Value

Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

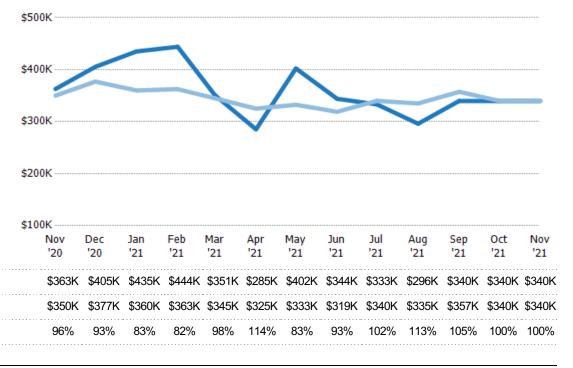
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

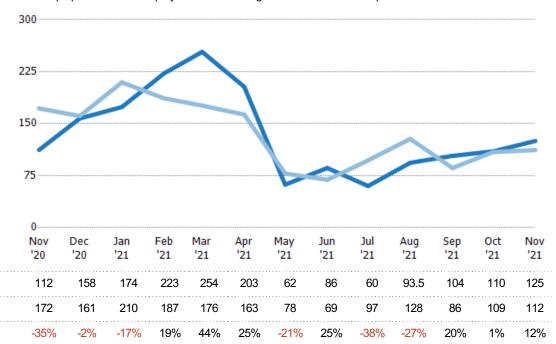


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR







Months of Inventory

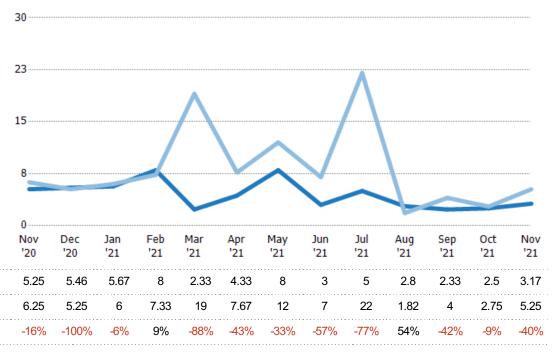
Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



Current Year

Percent Change from Prior Year

Prior Year



Current Year

Prior Year

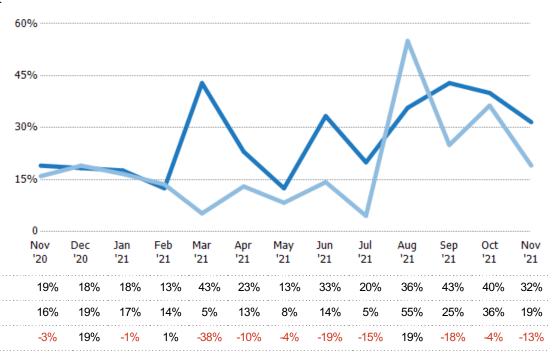
Change from Prior Year

Market Data Report

Absorption Rate

The percentage of inventory sold per month.

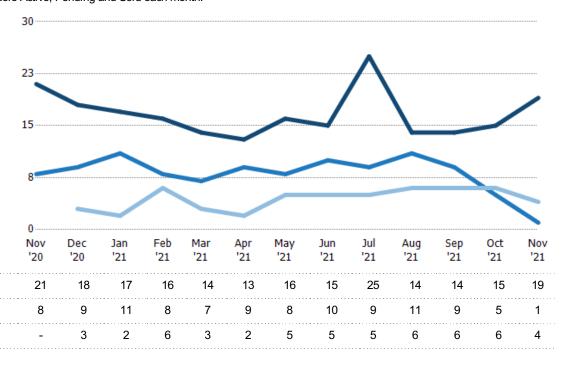
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



Active

Sold

Pending

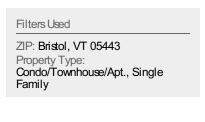
Current Year

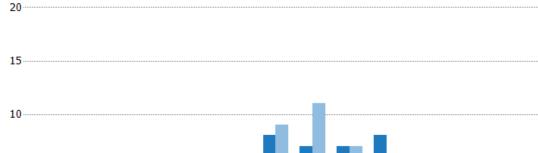
Prior Year

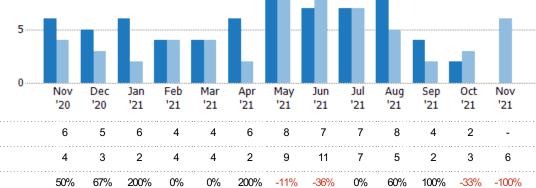
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.







New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family





Current Year

Percent Change from Prior Year

Prior Year



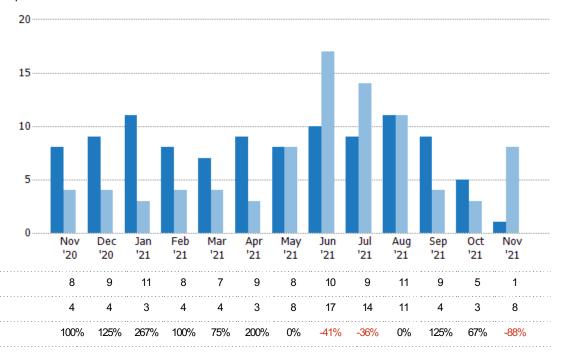


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Nov '21	1	-87.5%
Nov '20	8	100%
Nov '19	4	0%



Pending Sales Volume

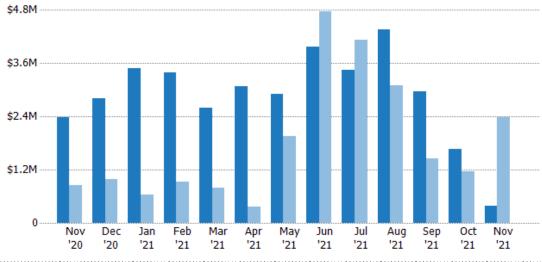
Percent Change from Prior Year

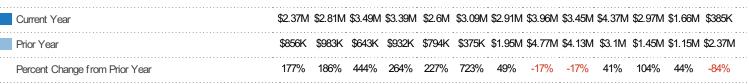
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
Nov '21	\$385K	-83.8%
Nov '20	\$2.37M	177.2%
Nov '19	\$856K	7.4%





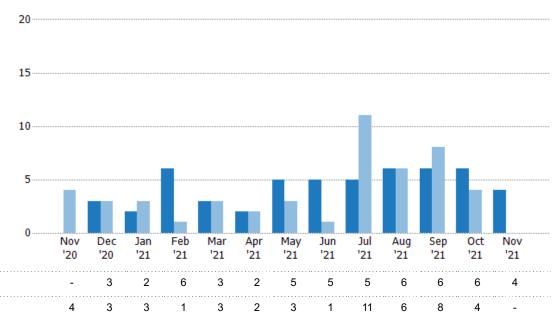




Closed Sales

The total number of residential properties sold each month.





Closed Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

-100%

0%

-33%

500%

0%

0%

67%

400%

-55%

0%

-25%

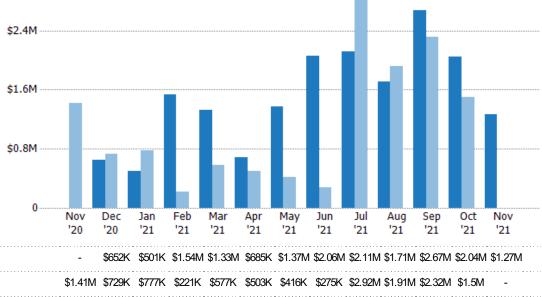
50%

100%

12/20/2021

10 of 14

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family





596% 130% 36% 229% 648% 100%



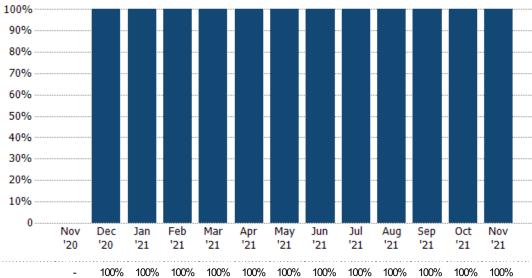
-100% -11%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



Single Family Residence

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type: Condo/Townhouse/Apt., Single Family





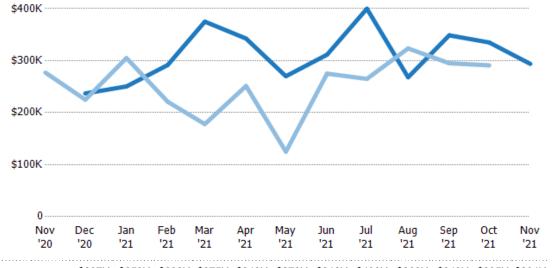
Prior Year Percent Change from Prior Year



Median Sales Price

The median sales price of the residential properties sold each month.

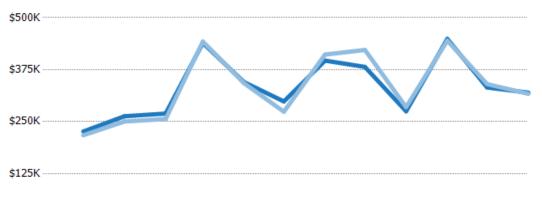




	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21
Current Year	-	\$237K	\$250K	\$292K	\$375K	\$343K	\$270K	\$312K	\$400K	\$268K	\$349K	\$335K	\$294K
Prior Year	\$277K	\$225K	\$305K	\$221K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K	\$291K	-
Percent Change from Prior Year	-100%	5%	-18%	32%	111%	36%	116%	13%	51%	-17%	18%	15%	100%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.



	0												
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	_	\$226K	\$263K	\$269K	\$439K	\$345K	\$299K	\$397K	\$382K	\$275K	\$449K	\$332K	\$320K
Avg Sales Price	-	\$217K	\$250K	\$256K	\$443K	\$343K	\$274K	\$411K	\$422K	\$285K	\$445K	\$340K	\$317K
Avg Sales Price as a % of Avg List Price	-	96%	95%	95%	101%	99%	92%	104%	111%	104%	99%	102%	99%



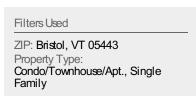
Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



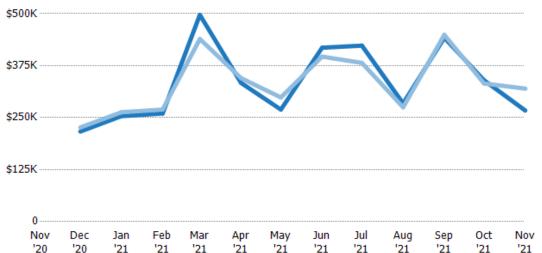


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used
ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21
Avg Est Value	-	\$217K	\$254K	\$260K	\$497K	\$334K	\$269K	\$418K	\$423K	\$284K	\$442K	\$340K	\$267K
Avg Sales Price	-	\$226K	\$263K	\$269K	\$439K	\$345K	\$299K	\$397K	\$382K	\$275K	\$449K	\$332K	\$320K
Avg Sales Price as a % of Avg Est Value	-	104%	104%	104%	88%	103%	111%	95%	90%	97%	102%	98%	120%



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





