

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

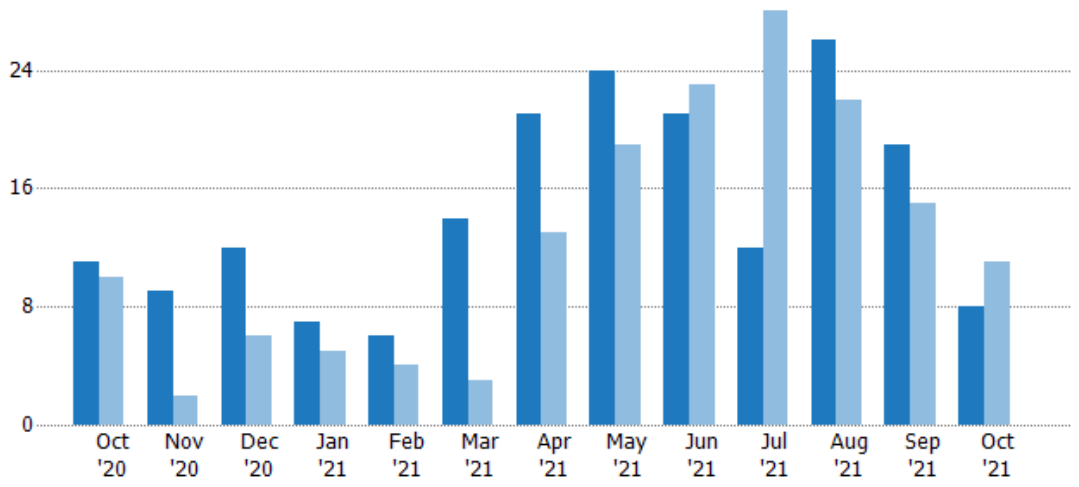
Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	11	-27.3%	158	143	+10.5%
New Listing Volume	\$3,256,800	\$3,852,300	-15.5%	\$51,931,510	\$42,255,200	+22.9%
Active Listing Count	41	42	-2.4%	N/A	N/A	
Active Listing Volume	\$17,708,300	\$13,028,200	+35.9%	N/A	N/A	
Average Listing Price	\$431,910	\$310,195	+39.2%	\$326,615	\$274,434	+19%
Median Listing Price	\$295,000	\$249,500	+18.2%	\$265,718	\$234,704	+13.2%
Median Days in RPR	72	104.5	-31.1%	90.4	111.13	-18.7%
Months of Inventory	2.7	2	+36.7%	2.9	4.9	-40.1%
Absorption Rate	36.59%	50%	-13.4%	33.92%	20.31%	+13.6%
Sales Activity Charts Metrics						
New Pending Sales Count	5	14	-64.3%	159	155	+2.6%
New Pending Sales Volume	\$1,589,000	\$4,324,800	-63.3%	\$45,522,310	\$41,142,199	+10.6%
Pending Sales Count	14	28	-50%	N/A	N/A	
Pending Sales Volume	\$3,676,900	\$8,186,500	-55.1%	N/A	N/A	
Closed Sales Count	15	22	-31.8%	135	116	+16.4%
Closed Sales Volume	\$4,650,260	\$7,141,600	-34.9%	\$40,218,863	\$30,563,700	+31.6%
Average Sales Price	\$310,017	\$324,618	-4.5%	\$297,918	\$263,480	+13.1%
Median Sales Price	\$335,000	\$255,000	+31.4%	\$263,141	\$234,482	+12.2%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Oct '21	8	-27.3%
Oct '20	11	10%
Oct '19	10	80%

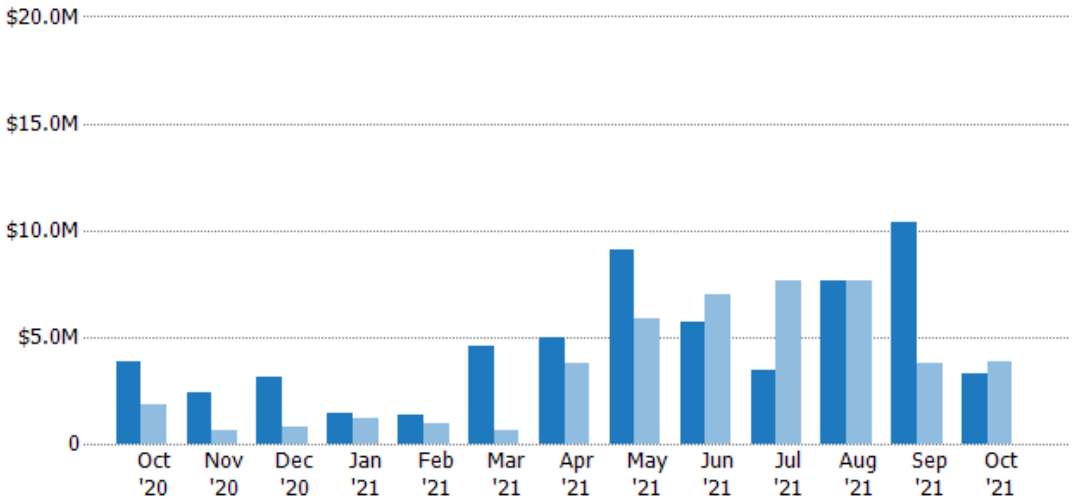
Current Year	11	9	12	7	6	14	21	24	21	12	26	19	8
Prior Year	10	2	6	5	4	3	13	19	23	28	22	15	11
Percent Change from Prior Year	10%	350%	100%	40%	50%	367%	62%	26%	-9%	-57%	18%	27%	-27%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Oct '21	\$3.26M	-15.5%
Oct '20	\$3.85M	113.4%
Oct '19	\$1.81M	149%

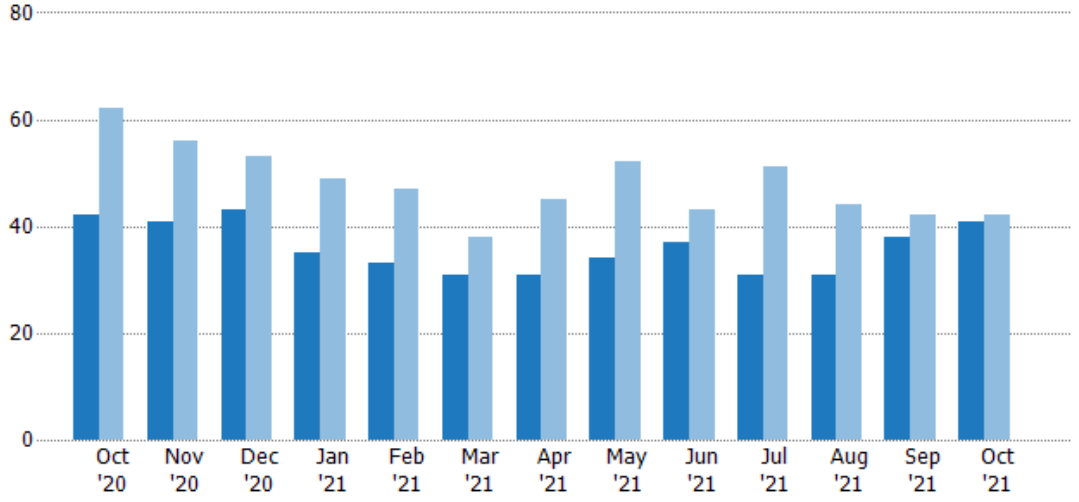
Current Year	\$3.85M	\$2.4M	\$3.15M	\$1.43M	\$1.35M	\$4.6M	\$5.01M	\$9.1M	\$5.72M	\$3.47M	\$7.62M	\$10.4M	\$3.26M
Prior Year	\$1.81M	\$655K	\$806K	\$1.16M	\$988K	\$632K	\$3.77M	\$5.84M	\$6.97M	\$7.64M	\$7.64M	\$3.77M	\$3.85M
Percent Change from Prior Year	113%	266%	291%	23%	37%	628%	33%	56%	-18%	-55%	0%	175%	-15%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



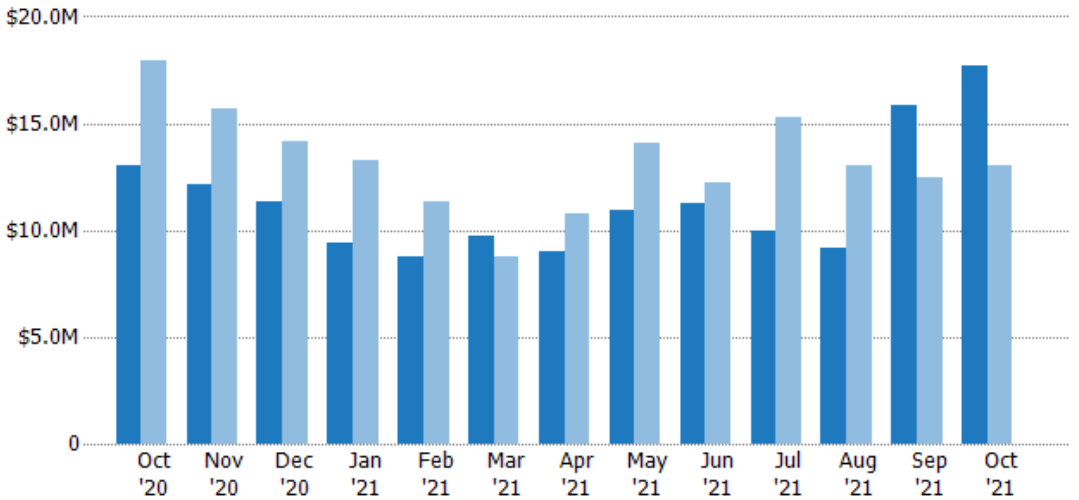
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	42	41	43	35	33	31	31	34	37	31	31	38	41
Prior Year	62	56	53	49	47	38	45	52	43	51	44	42	42
Percent Change from Prior Year	-32%	-27%	-19%	-29%	-30%	-18%	-31%	-35%	-14%	-39%	-30%	-10%	-2%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$13M	\$12.1M	\$11.3M	\$9.42M	\$8.72M	\$9.69M	\$8.99M	\$10.9M	\$11.3M	\$9.93M	\$9.19M	\$15.9M	\$17.7M
Prior Year	\$17.9M	\$15.7M	\$14.2M	\$13.3M	\$11.3M	\$8.76M	\$10.8M	\$14.1M	\$12.2M	\$15.3M	\$13.1M	\$12.5M	\$13M
Percent Change from Prior Year	-27%	-23%	-20%	-29%	-23%	11%	-17%	-23%	-8%	-35%	-30%	27%	36%

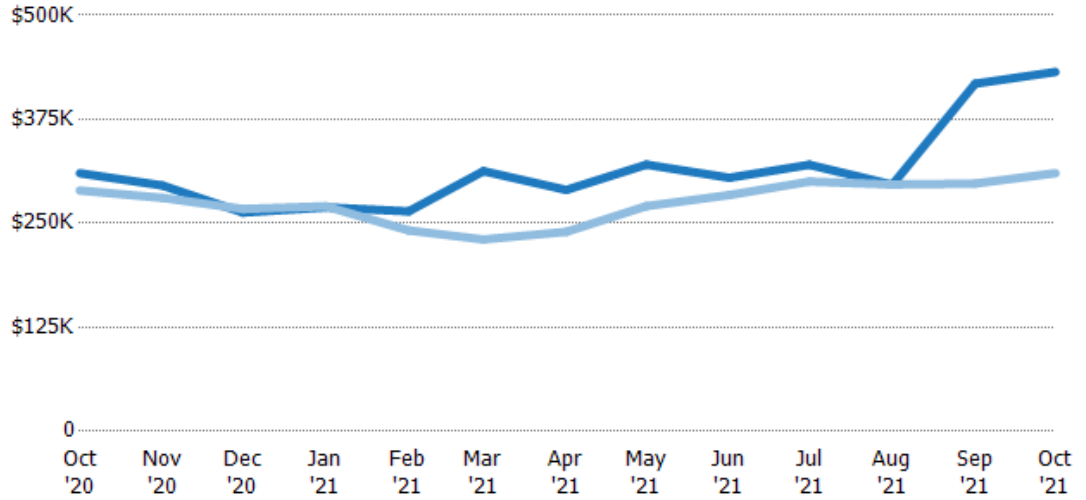
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$432K	39.2%
Oct '20	\$310K	7.2%
Oct '19	\$289K	-3.2%



Current Year	\$310K	\$295K	\$263K	\$269K	\$264K	\$313K	\$290K	\$321K	\$305K	\$320K	\$296K	\$418K	\$432K
Prior Year	\$289K	\$281K	\$267K	\$270K	\$241K	\$231K	\$240K	\$271K	\$284K	\$300K	\$297K	\$298K	\$310K
Percent Change from Prior Year	7%	5%	-2%	0%	10%	36%	21%	18%	7%	7%	0%	40%	39%

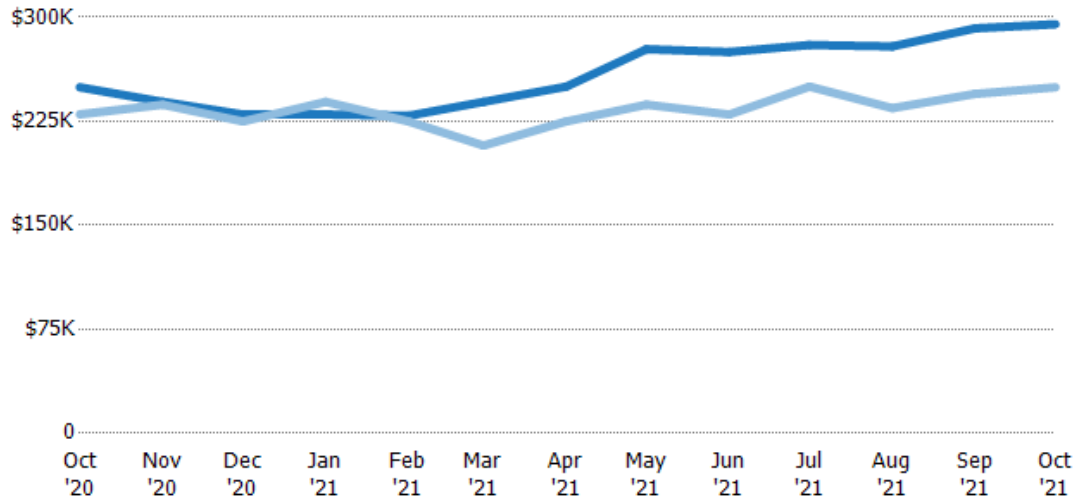
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$295K	18.2%
Oct '20	\$250K	8.5%
Oct '19	\$230K	-0.1%



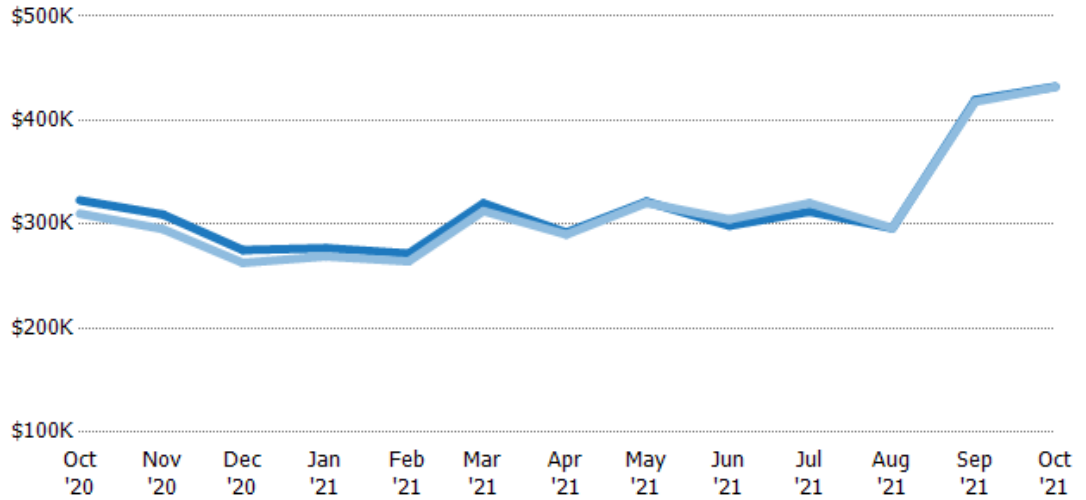
Current Year	\$250K	\$239K	\$230K	\$230K	\$229K	\$239K	\$250K	\$277K	\$275K	\$280K	\$279K	\$292K	\$295K
Prior Year	\$230K	\$237K	\$225K	\$239K	\$225K	\$208K	\$225K	\$237K	\$230K	\$250K	\$234K	\$245K	\$250K
Percent Change from Prior Year	8%	1%	2%	-4%	2%	15%	11%	17%	20%	12%	19%	19%	18%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family

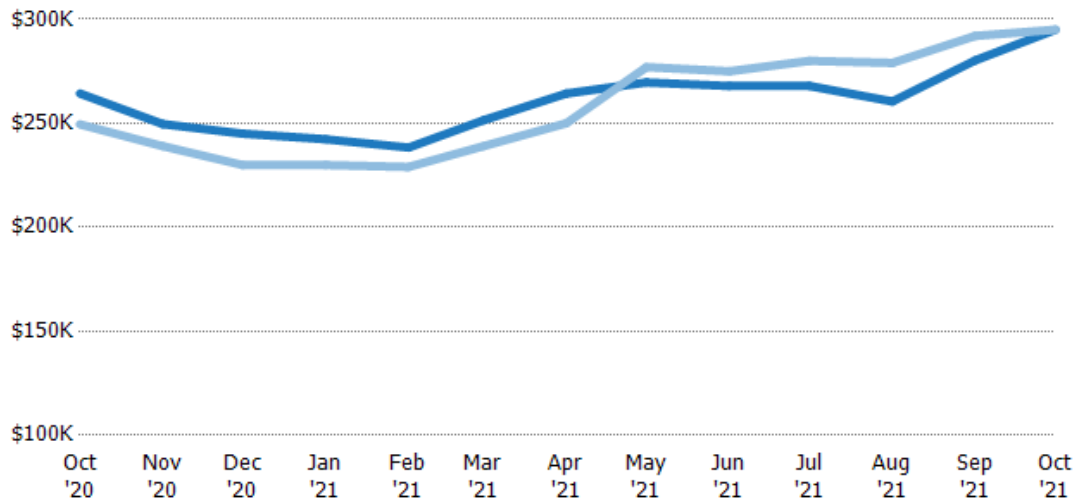


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



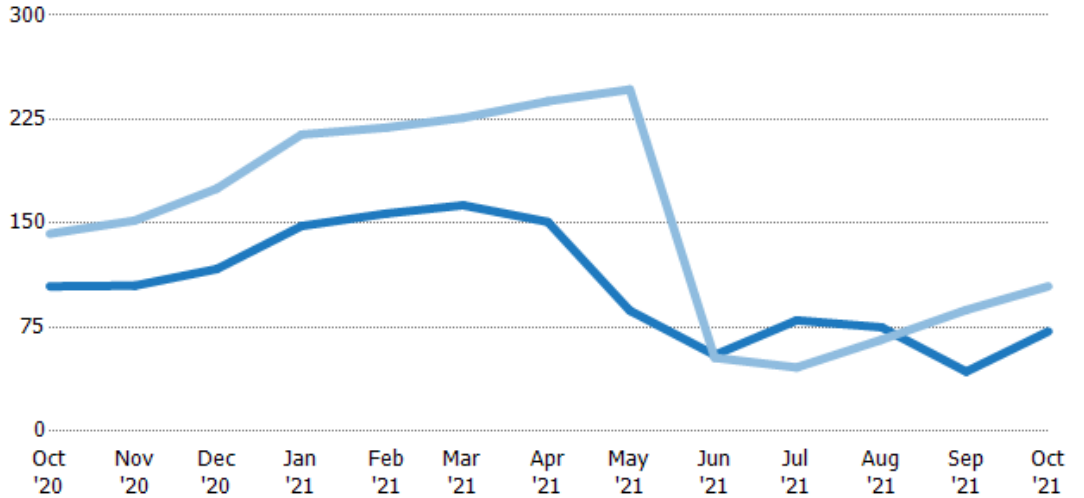
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Oct '21	72	-31.1%
Oct '20	105	-26.7%
Oct '19	143	-31.6%



Current Year	105	105	117	148	157	163	151	87	55	80	75	43	72
Prior Year	143	152	175	214	219	226	238	247	53	46	66	87.5	105
Percent Change from Prior Year	-27%	-31%	-33%	-31%	-28%	-28%	-37%	-65%	4%	74%	14%	-51%	-31%

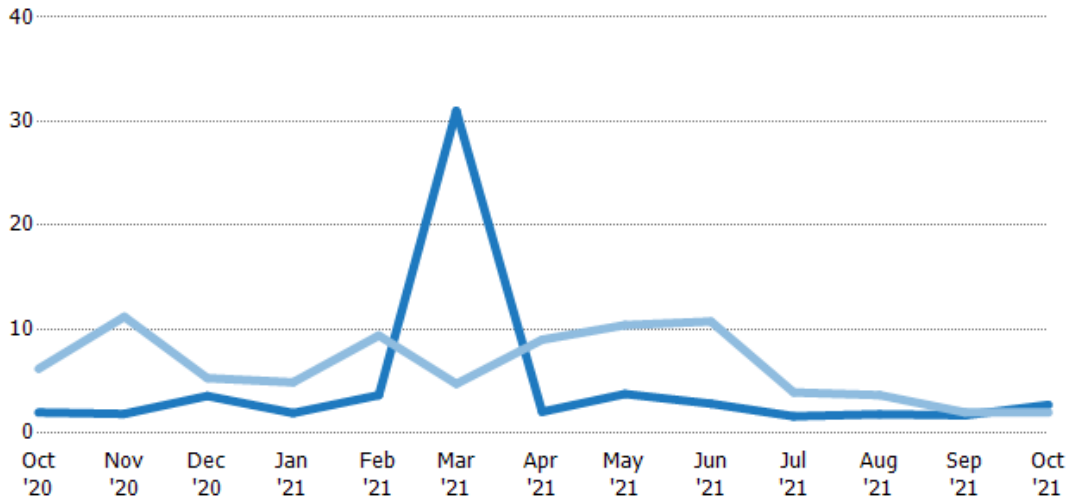
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Oct '21	2.73	36.7%
Oct '20	2	-67.7%
Oct '19	6.2	2.6%



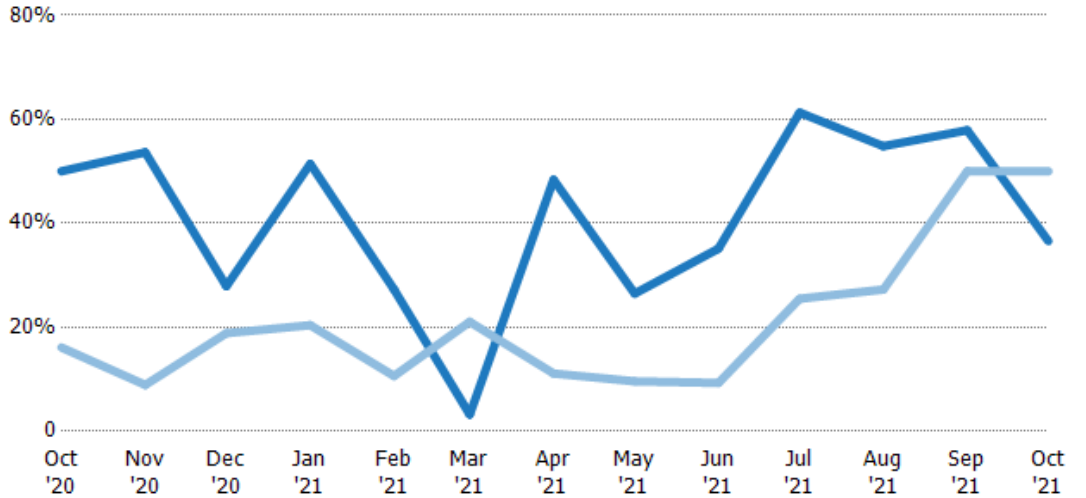
Current Year	2	1.86	3.58	1.94	3.67	31	2.07	3.78	2.85	1.63	1.82	1.73	2.73
Prior Year	6.2	11.2	5.3	4.9	9.4	4.75	9	10.4	10.8	3.92	3.67	2	2
Percent Change from Prior Year	-68%	-83%	-32%	-60%	-61%	553%	-77%	-64%	-74%	-58%	-50%	-14%	37%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



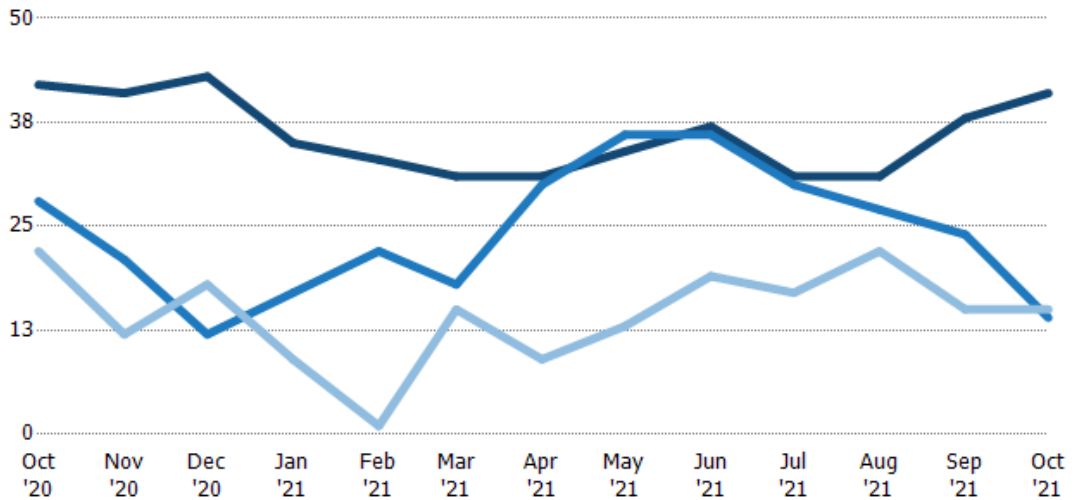
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	50%	54%	28%	51%	27%	3%	48%	26%	35%	61%	55%	58%	37%
Prior Year	16%	9%	19%	20%	11%	21%	11%	10%	9%	25%	27%	50%	50%
Change from Prior Year	-34%	-45%	-9%	-31%	-17%	18%	-37%	-17%	-26%	-36%	-28%	-8%	13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



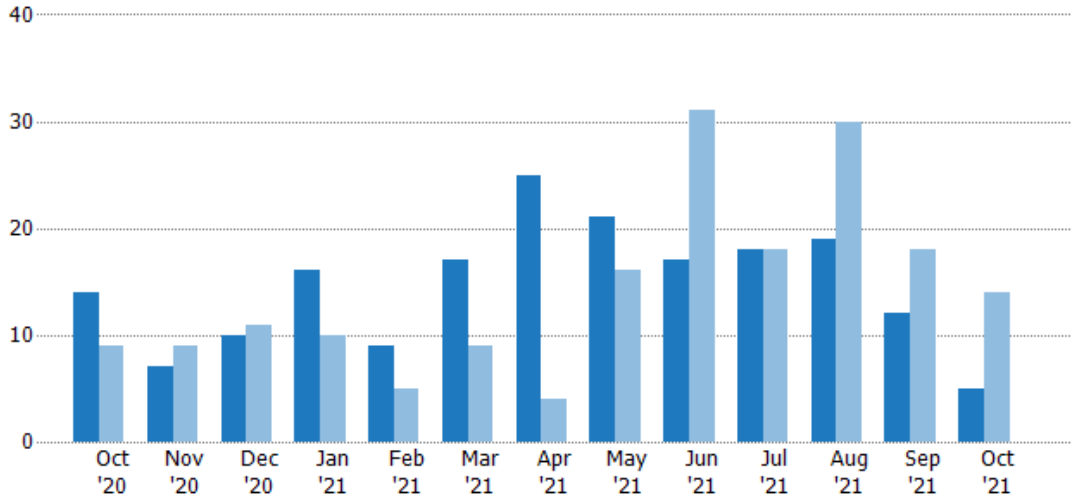
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	42	41	43	35	33	31	31	34	37	31	31	38	41
Pending	28	21	12	17	22	18	30	36	36	30	27	24	14
Sold	22	12	18	9	1	15	9	13	19	17	22	15	15

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



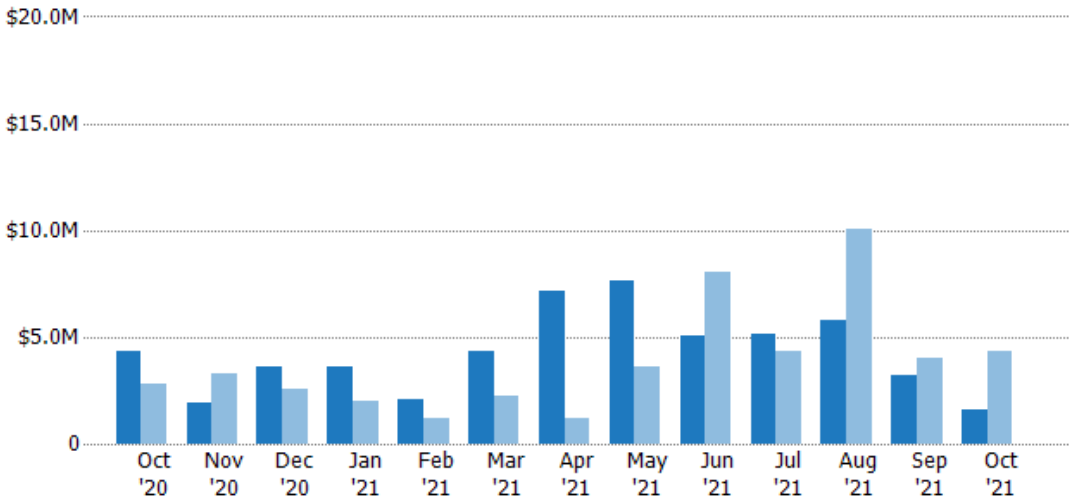
Month/Year	Count	% Chg.
Oct '21	5	-64.3%
Oct '20	14	55.6%
Oct '19	9	22.2%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Oct '21	\$1.59M	-63.3%
Oct '20	\$4.32M	55.4%
Oct '19	\$2.78M	-8.9%

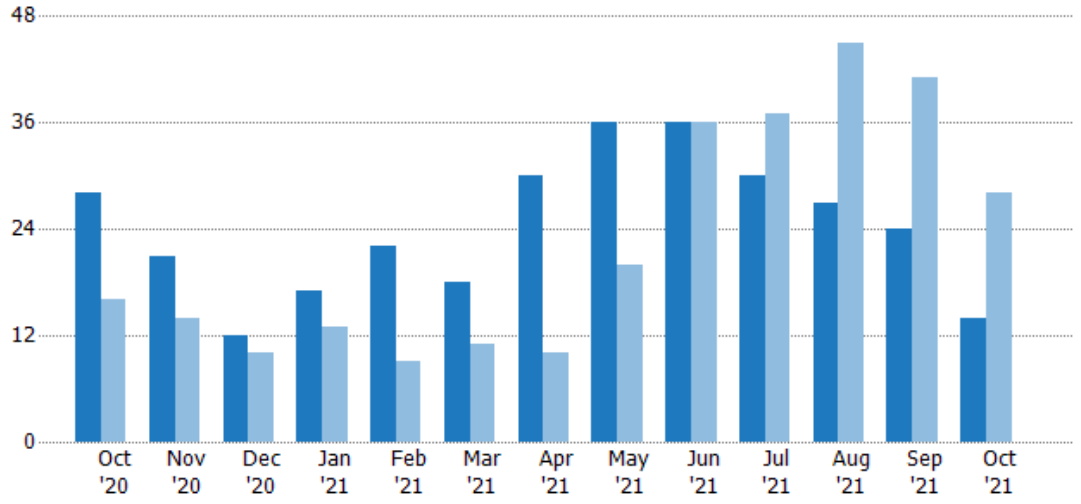
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	14	-50%
Oct '20	28	75%
Oct '19	16	-6.3%



Current Year	28	21	12	17	22	18	30	36	36	30	27	24	14
Prior Year	16	14	10	13	9	11	10	20	36	37	45	41	28
Percent Change from Prior Year	75%	50%	20%	31%	144%	64%	200%	80%	0%	-19%	-40%	-41%	-50%

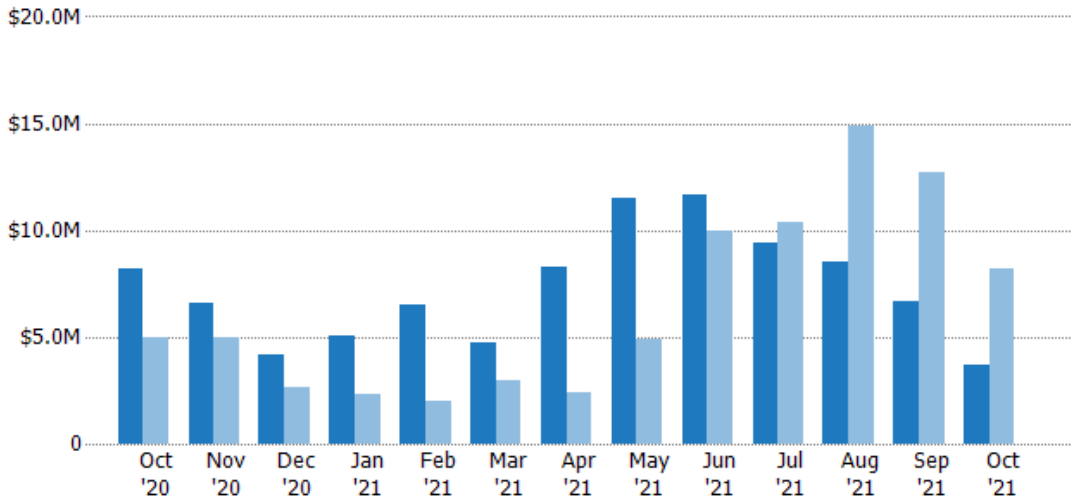
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$3.68M	-55.1%
Oct '20	\$8.19M	64.8%
Oct '19	\$4.97M	-15.8%



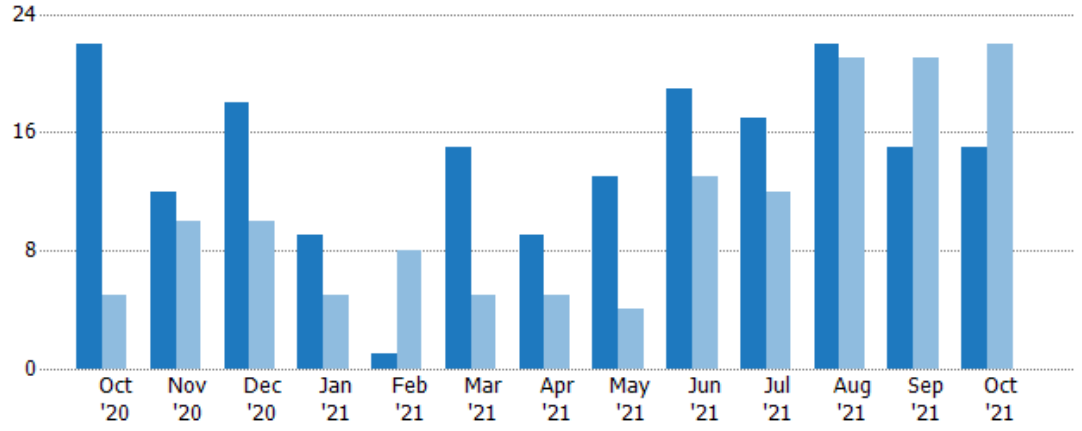
Current Year	\$8.19M	\$6.6M	\$4.16M	\$5.07M	\$6.5M	\$4.71M	\$8.3M	\$11.5M	\$11.7M	\$9.43M	\$8.56M	\$6.7M	\$3.68M
Prior Year	\$4.97M	\$4.97M	\$2.63M	\$2.3M	\$2.01M	\$2.96M	\$2.43M	\$4.88M	\$9.99M	\$10.3M	\$14.8M	\$12.7M	\$8.19M
Percent Change from Prior Year	65%	33%	58%	120%	223%	59%	242%	136%	17%	-9%	-42%	-47%	-55%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Oct '21	15	-31.8%
Oct '20	22	340%
Oct '19	5	300%

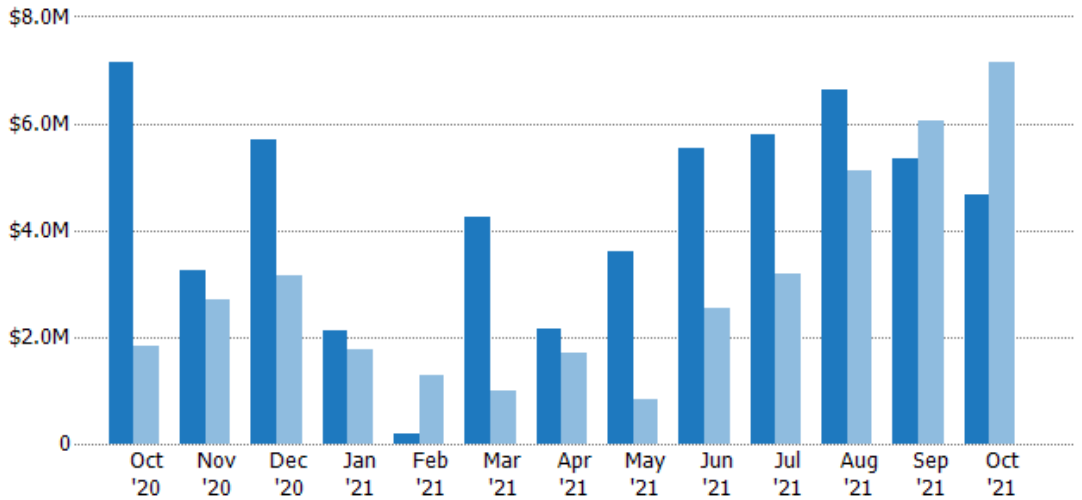
Current Year	22	12	18	9	1	15	9	13	19	17	22	15	15
Prior Year	5	10	10	5	8	5	5	4	13	12	21	21	22
Percent Change from Prior Year	340%	20%	80%	80%	-88%	200%	80%	225%	46%	42%	5%	-29%	-32%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Oct '21	\$4.65M	-34.9%
Oct '20	\$7.14M	287.2%
Oct '19	\$1.84M	142.3%

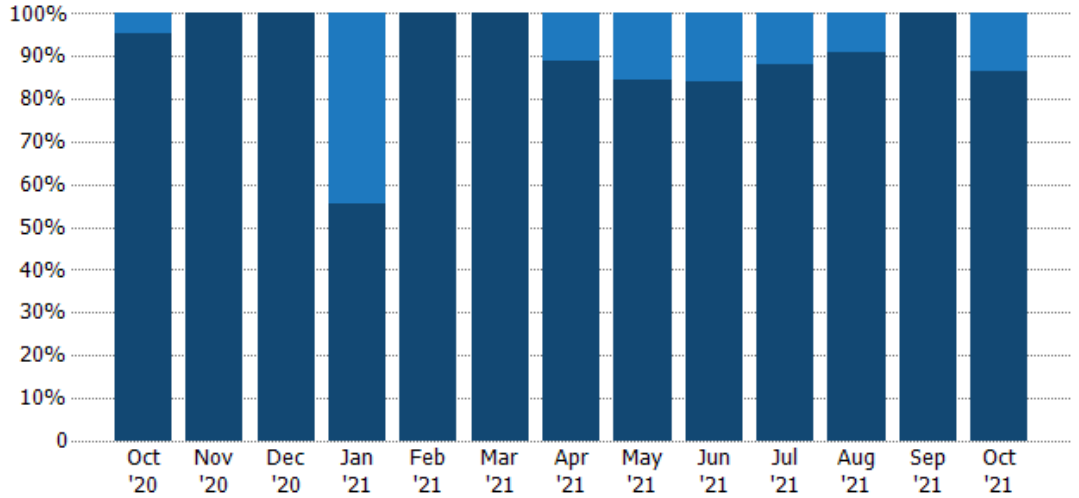
Current Year	\$7.14M	\$3.24M	\$5.69M	\$2.12M	\$179K	\$4.24M	\$2.17M	\$3.6M	\$5.52M	\$5.79M	\$6.61M	\$5.33M	\$4.65M
Prior Year	\$1.84M	\$2.7M	\$3.14M	\$1.76M	\$1.27M	\$998K	\$1.69M	\$843K	\$2.53M	\$3.17M	\$5.11M	\$6.05M	\$7.14M
Percent Change from Prior Year	287%	20%	81%	21%	-86%	325%	28%	327%	118%	82%	30%	-12%	-35%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



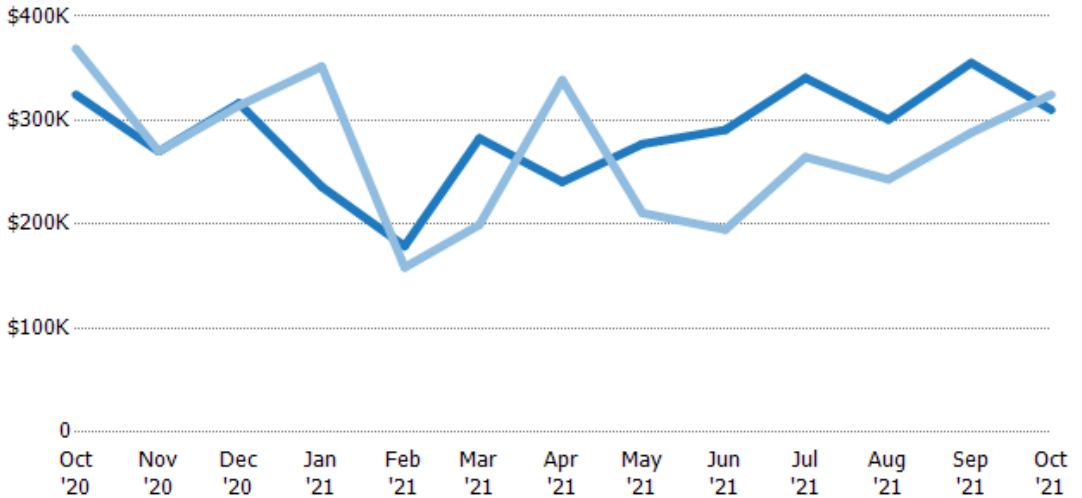
Property Type	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Condo/Townhouse	5%	-	-	44%	-	-	11%	15%	16%	12%	9%	-	13%
Single Family Residence	95%	100%	100%	56%	100%	100%	89%	85%	84%	88%	91%	100%	87%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Price	% Chg.
Oct '21	\$310K	-4.5%
Oct '20	\$325K	-12%
Oct '19	\$369K	-39.4%

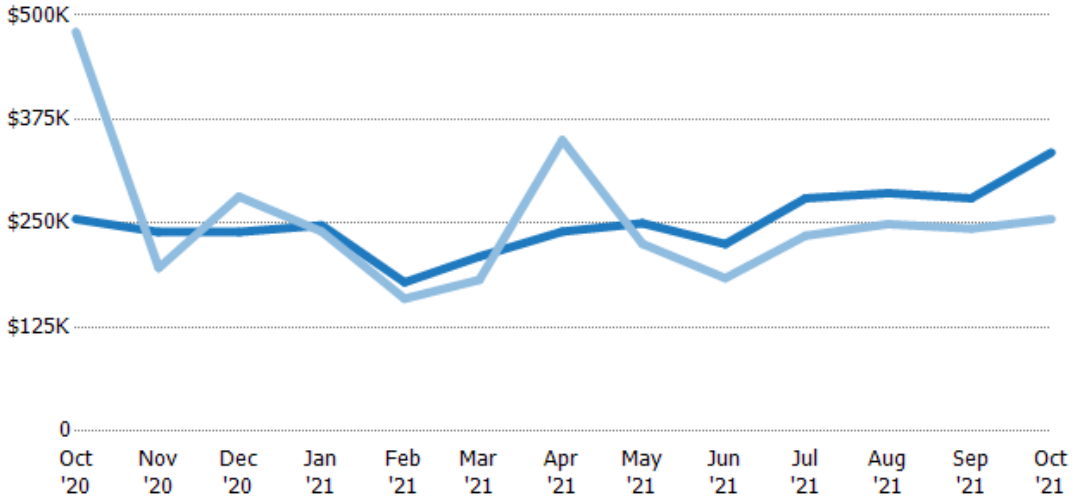
Property Type	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$325K	\$270K	\$316K	\$236K	\$179K	\$283K	\$241K	\$277K	\$291K	\$341K	\$301K	\$355K	\$310K
Prior Year	\$369K	\$270K	\$314K	\$352K	\$158K	\$200K	\$339K	\$211K	\$195K	\$265K	\$243K	\$288K	\$325K
Percent Change from Prior Year	-12%	0%	1%	-33%	13%	42%	-29%	32%	49%	29%	24%	23%	-4%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



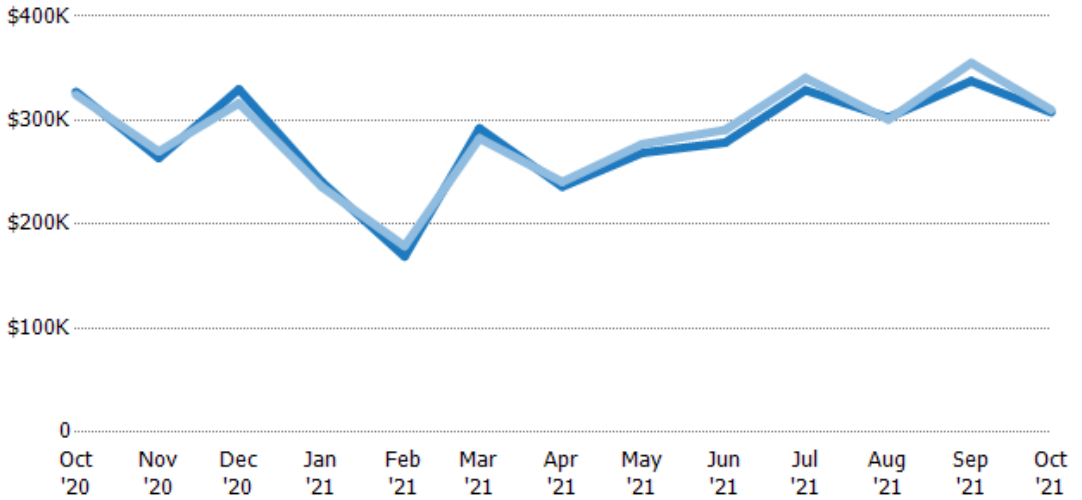
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$255K	\$240K	\$240K	\$248K	\$179K	\$210K	\$240K	\$250K	\$225K	\$280K	\$286K	\$280K	\$335K
Prior Year	\$480K	\$196K	\$282K	\$240K	\$159K	\$182K	\$350K	\$225K	\$184K	\$235K	\$249K	\$244K	\$255K
Percent Change from Prior Year	-47%	22%	-15%	3%	12%	15%	-31%	11%	22%	19%	15%	15%	31%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



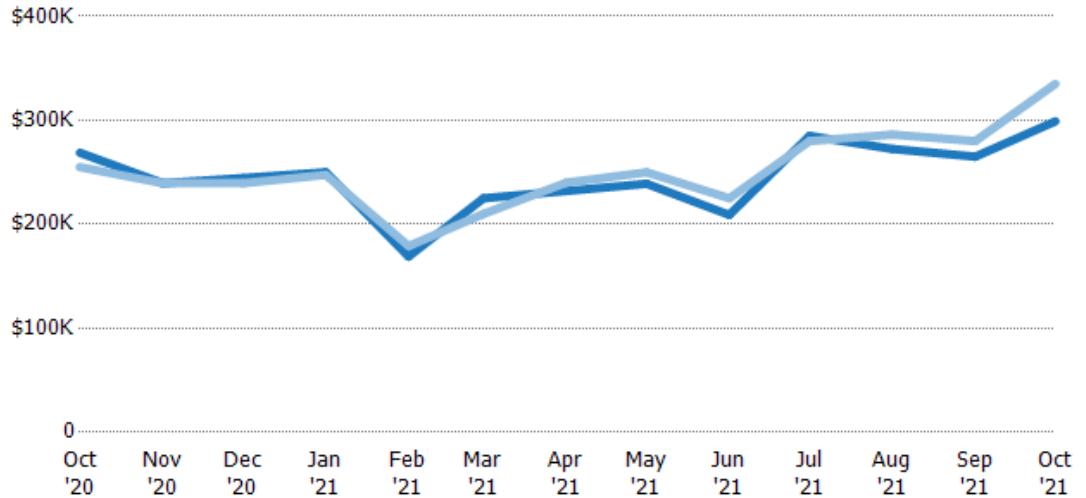
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg List Price	\$327K	\$264K	\$330K	\$241K	\$169K	\$292K	\$236K	\$269K	\$279K	\$329K	\$303K	\$338K	\$308K
Avg Sales Price	\$325K	\$270K	\$316K	\$236K	\$179K	\$283K	\$241K	\$277K	\$291K	\$341K	\$301K	\$355K	\$310K
Avg Sales Price as a % of Avg List Price	99%	102%	96%	98%	106%	97%	102%	103%	104%	104%	99%	105%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



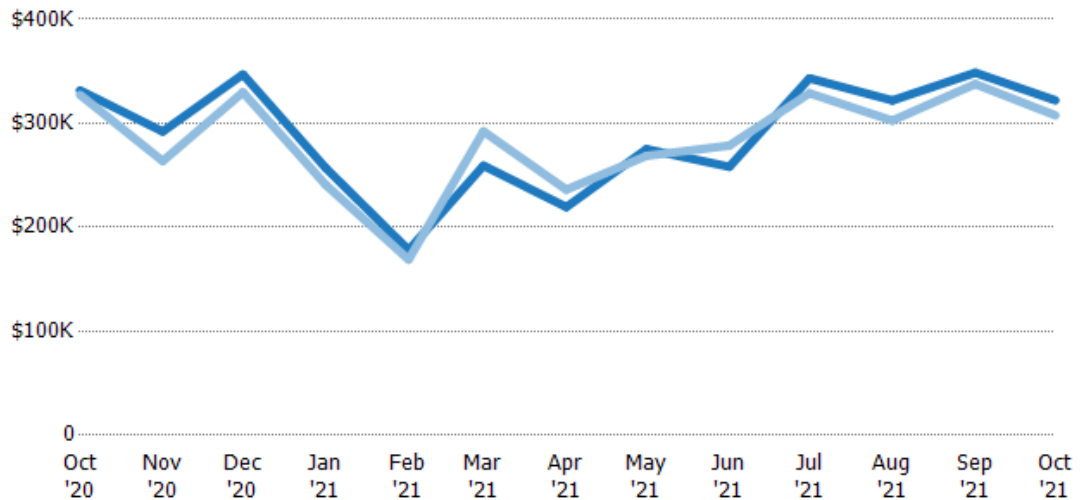
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$269K	\$240K	\$245K	\$250K	\$169K	\$225K	\$232K	\$239K	\$209K	\$285K	\$272K	\$265K	\$299K
Median Sales Price	\$255K	\$240K	\$240K	\$248K	\$179K	\$210K	\$240K	\$250K	\$225K	\$280K	\$286K	\$280K	\$335K
Med Sales Price as a % of Med List Price	95%	100%	98%	99%	106%	93%	103%	105%	108%	98%	105%	106%	112%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



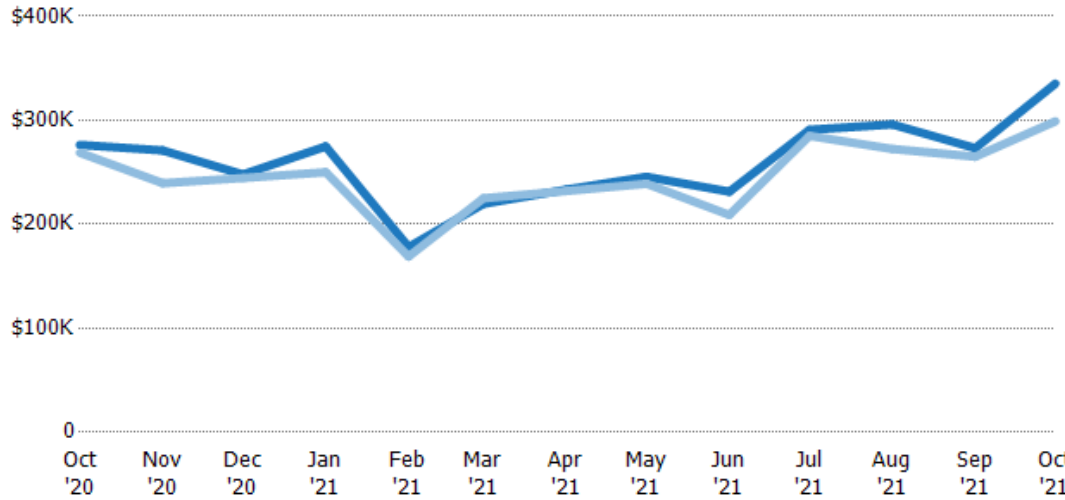
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$332K	\$292K	\$347K	\$257K	\$178K	\$259K	\$219K	\$275K	\$258K	\$343K	\$322K	\$349K	\$322K
Avg Sales Price	\$327K	\$264K	\$330K	\$241K	\$169K	\$292K	\$236K	\$269K	\$279K	\$329K	\$303K	\$338K	\$308K
Avg Sales Price as a % of Avg Est Value	99%	90%	95%	94%	95%	113%	108%	98%	108%	96%	94%	97%	95%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$276K	\$271K	\$248K	\$275K	\$178K	\$220K	\$233K	\$246K	\$231K	\$291K	\$296K	\$273K	\$335K
Median Sales Price	\$269K	\$240K	\$245K	\$250K	\$169K	\$225K	\$232K	\$239K	\$209K	\$285K	\$272K	\$265K	\$299K
Med Sales Price as a % of Med Est Value	97%	88%	99%	91%	95%	102%	99%	97%	90%	98%	92%	97%	89%