

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

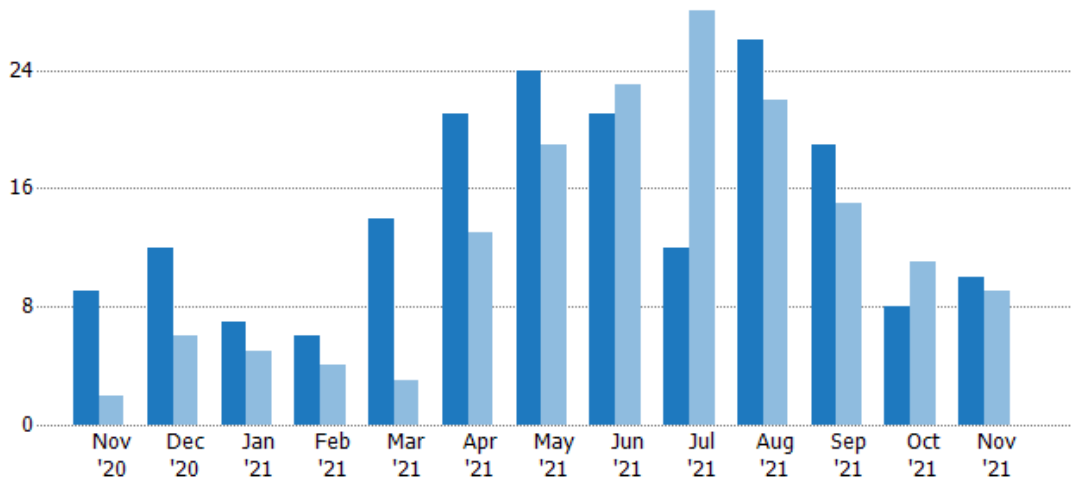
Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	10	9	+11.1%	168	152	+10.5%
New Listing Volume	\$3,333,600	\$2,399,000	+39%	\$55,265,110	\$44,654,200	+23.8%
Active Listing Count	45	41	+9.8%	N/A	N/A	
Active Listing Volume	\$18,622,900	\$12,110,400	+53.8%	N/A	N/A	
Average Listing Price	\$413,842	\$295,376	+40.1%	\$336,758	\$276,172	+21.9%
Median Listing Price	\$295,000	\$239,000	+23.4%	\$269,123	\$235,060	+14.5%
Median Days in RPR	81	105	-22.9%	89.69	110.56	-18.9%
Months of Inventory	3	1.9	+61%	3	4.9	-38.2%
Absorption Rate	33.33%	53.66%	-20.3%	33.07%	20.45%	+12.6%
Sales Activity Charts Metrics						
New Pending Sales Count	1	7	-85.7%	160	162	-1.2%
New Pending Sales Volume	\$700,000	\$1,920,800	-63.6%	\$46,222,310	\$43,062,999	+7.3%
Pending Sales Count	4	21	-81%	N/A	N/A	
Pending Sales Volume	\$1,182,900	\$6,596,600	-82.1%	N/A	N/A	
Closed Sales Count	11	12	-8.3%	146	128	+14.1%
Closed Sales Volume	\$3,153,000	\$3,240,000	-2.7%	\$43,371,863	\$33,803,700	+28.3%
Average Sales Price	\$286,636	\$270,000	+6.2%	\$297,068	\$264,091	+12.5%
Median Sales Price	\$235,000	\$239,500	-1.9%	\$261,021	\$234,952	+11.1%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



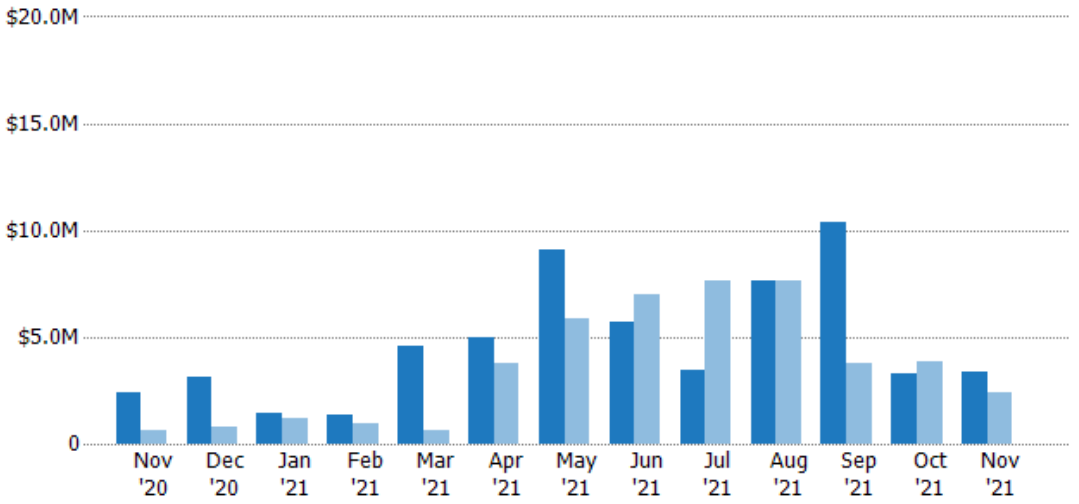
Month/Year	Count	% Chg.
Nov '21	10	11.1%
Nov '20	9	350%
Nov '19	2	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



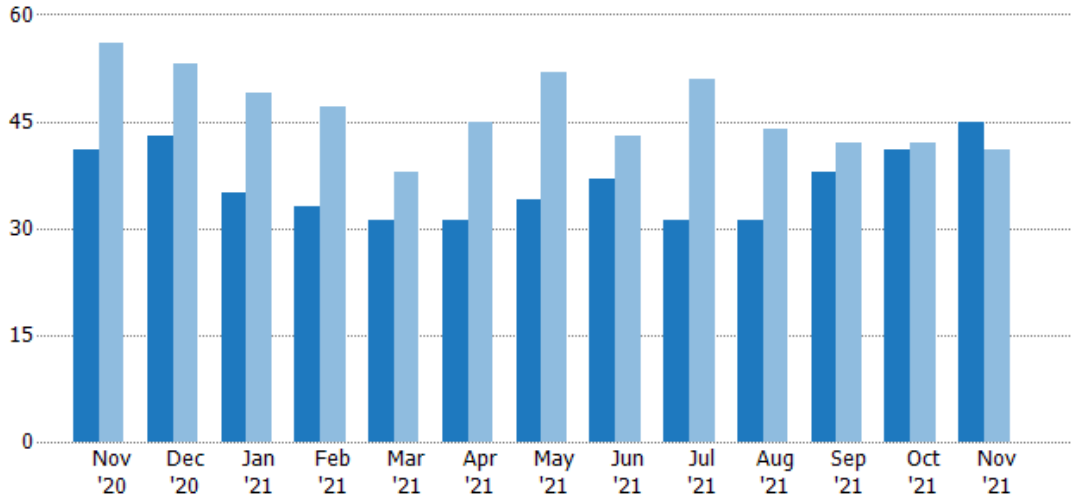
Month/Year	Volume	% Chg.
Nov '21	\$3.33M	39%
Nov '20	\$2.4M	266.3%
Nov '19	\$655K	63.2%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Nov '21	45	9.8%
Nov '20	41	-26.8%
Nov '19	56	0%

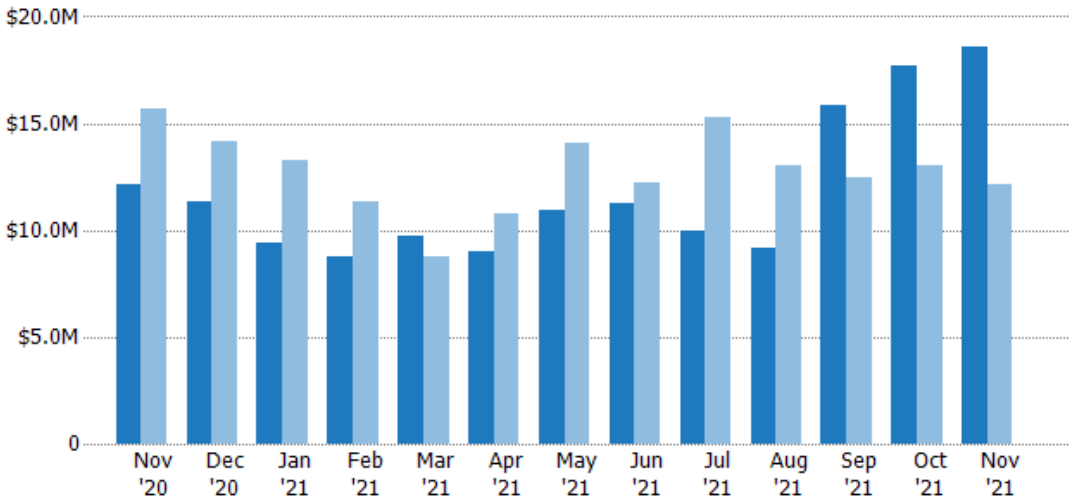
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	41	43	35	33	31	31	34	37	31	31	38	41	45
Prior Year	56	53	49	47	38	45	52	43	51	44	42	42	41
Percent Change from Prior Year	-27%	-19%	-29%	-30%	-18%	-31%	-35%	-14%	-39%	-30%	-10%	-2%	10%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$18.6M	53.8%
Nov '20	\$12.1M	-22.9%
Nov '19	\$15.7M	0%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$12.1M	\$11.3M	\$9.42M	\$8.72M	\$9.69M	\$8.99M	\$10.9M	\$11.3M	\$9.93M	\$9.19M	\$15.9M	\$17.7M	\$18.6M
Prior Year	\$15.7M	\$14.2M	\$13.3M	\$11.3M	\$8.76M	\$10.8M	\$14.1M	\$12.2M	\$15.3M	\$13.1M	\$12.5M	\$13M	\$12.1M
Percent Change from Prior Year	-23%	-20%	-29%	-23%	11%	-17%	-23%	-8%	-35%	-30%	27%	36%	54%

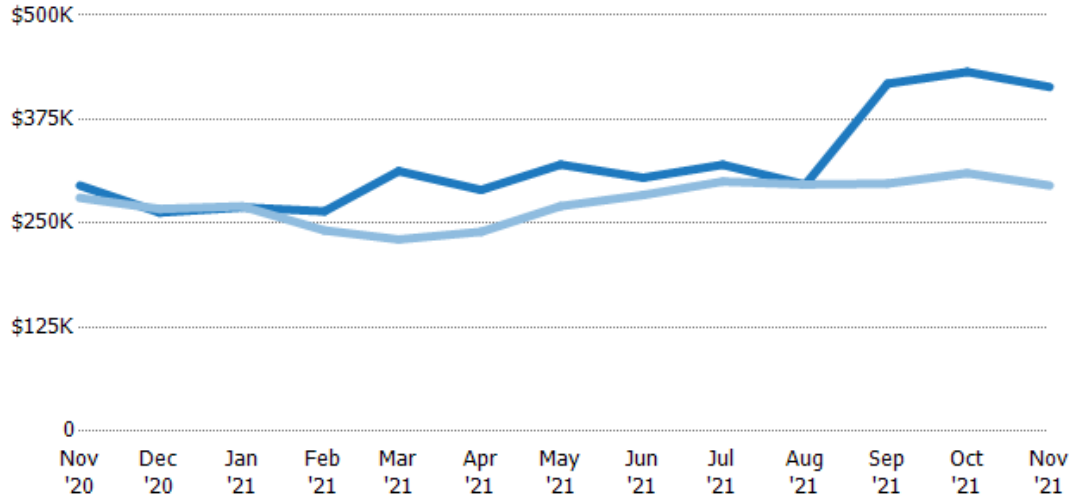
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$414K	40.1%
Nov '20	\$295K	5.3%
Nov '19	\$281K	0%



Current Year	\$295K	\$263K	\$269K	\$264K	\$313K	\$290K	\$321K	\$305K	\$320K	\$296K	\$418K	\$432K	\$414K
Prior Year	\$281K	\$267K	\$270K	\$241K	\$231K	\$240K	\$271K	\$284K	\$300K	\$297K	\$298K	\$310K	\$295K
Percent Change from Prior Year	5%	-2%	0%	10%	36%	21%	18%	7%	7%	0%	40%	39%	40%

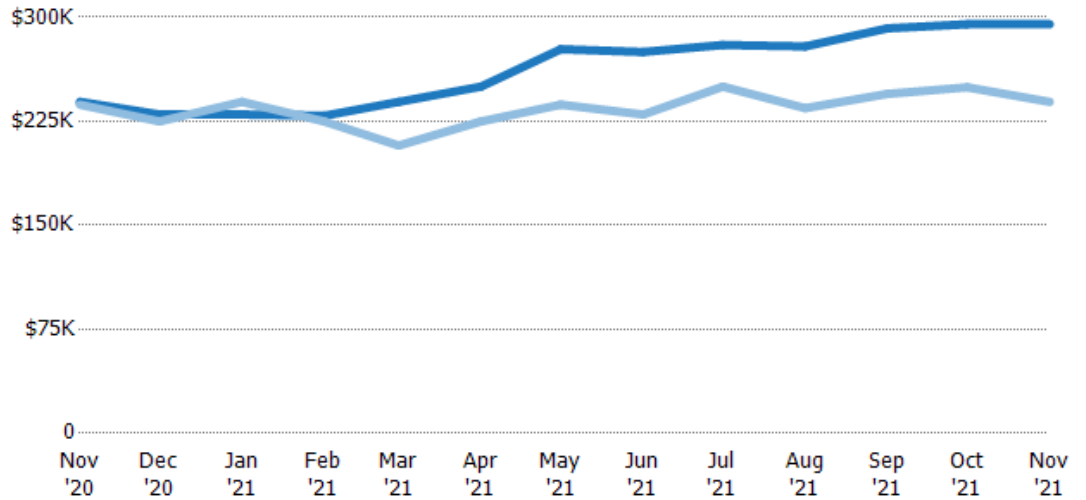
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$295K	23.4%
Nov '20	\$239K	0.8%
Nov '19	\$237K	-3.4%



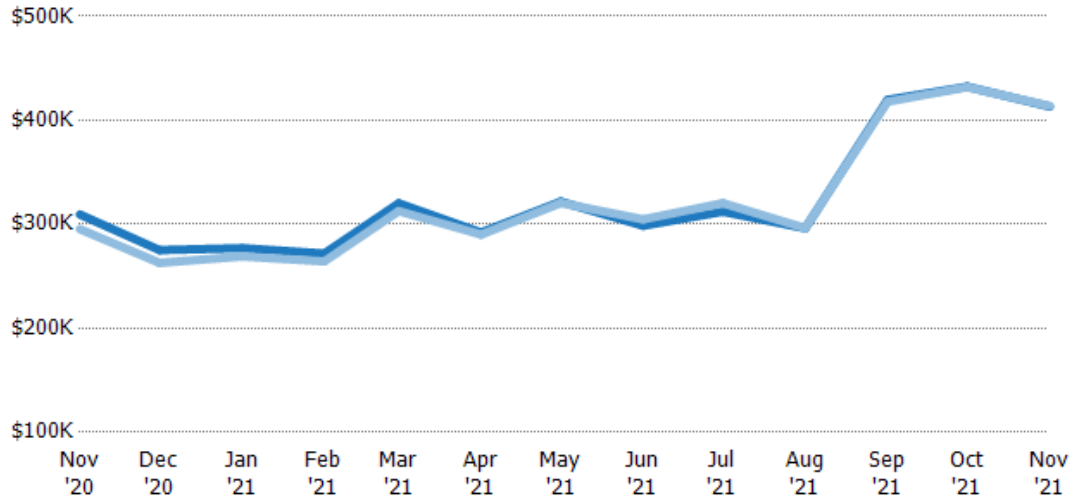
Current Year	\$239K	\$230K	\$230K	\$229K	\$239K	\$250K	\$277K	\$275K	\$280K	\$279K	\$292K	\$295K	\$295K
Prior Year	\$237K	\$225K	\$239K	\$225K	\$208K	\$225K	\$237K	\$230K	\$250K	\$234K	\$245K	\$250K	\$239K
Percent Change from Prior Year	1%	2%	-4%	2%	15%	11%	17%	20%	12%	19%	19%	18%	23%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



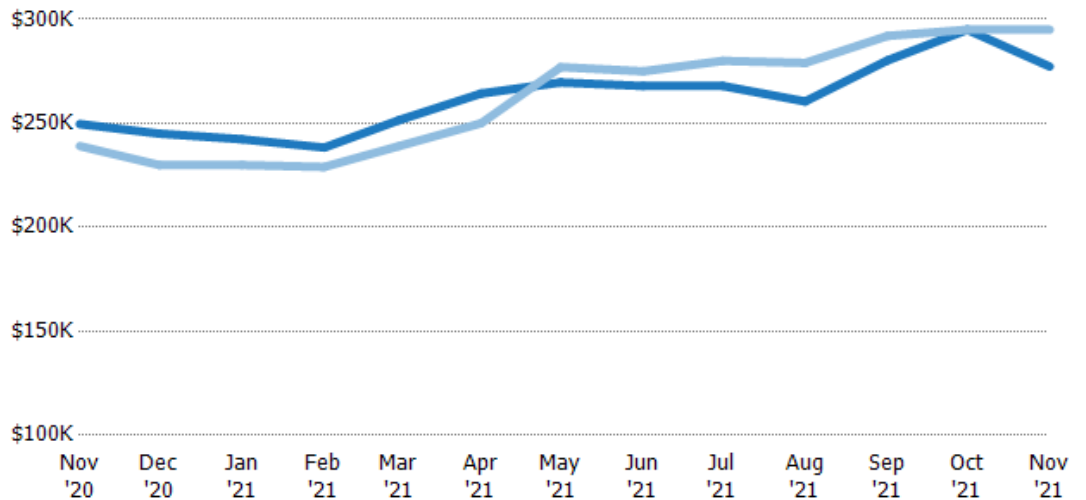
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$309K	\$275K	\$277K	\$272K	\$320K	\$292K	\$322K	\$299K	\$312K	\$296K	\$420K	\$432K	\$413K
Avg Listing Price	\$295K	\$263K	\$269K	\$264K	\$313K	\$290K	\$321K	\$305K	\$320K	\$296K	\$418K	\$432K	\$414K
Avg Listing Price as a % of Avg Est Value	95%	96%	97%	97%	98%	99%	100%	102%	103%	100%	100%	100%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



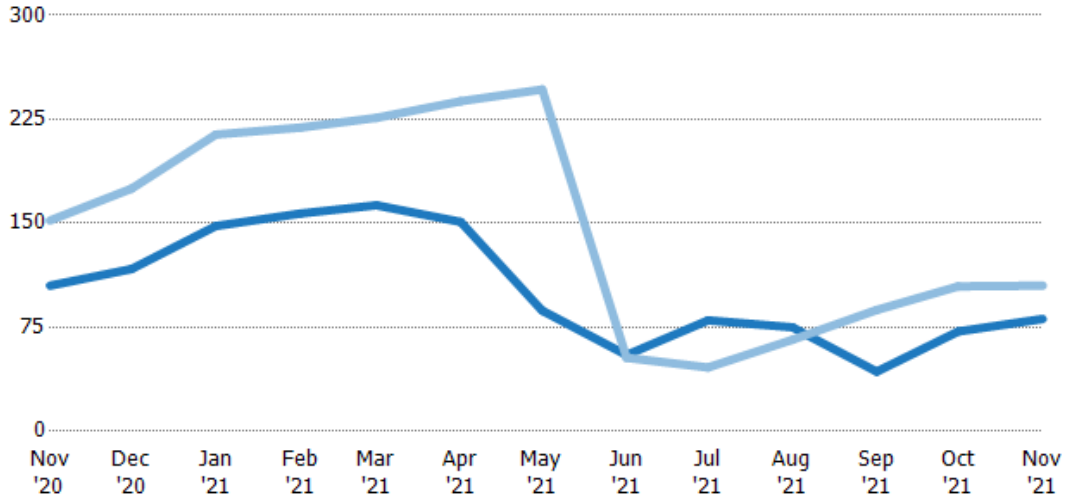
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$250K	\$245K	\$242K	\$238K	\$251K	\$264K	\$270K	\$268K	\$268K	\$261K	\$280K	\$295K	\$277K
Median Listing Price	\$239K	\$230K	\$230K	\$229K	\$239K	\$250K	\$277K	\$275K	\$280K	\$279K	\$292K	\$295K	\$295K
Med Listing Price as a % of Med Est Value	96%	94%	95%	96%	95%	95%	103%	103%	105%	107%	104%	100%	106%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Nov '21	81	-22.9%
Nov '20	105	-30.9%
Nov '19	152	-24.7%

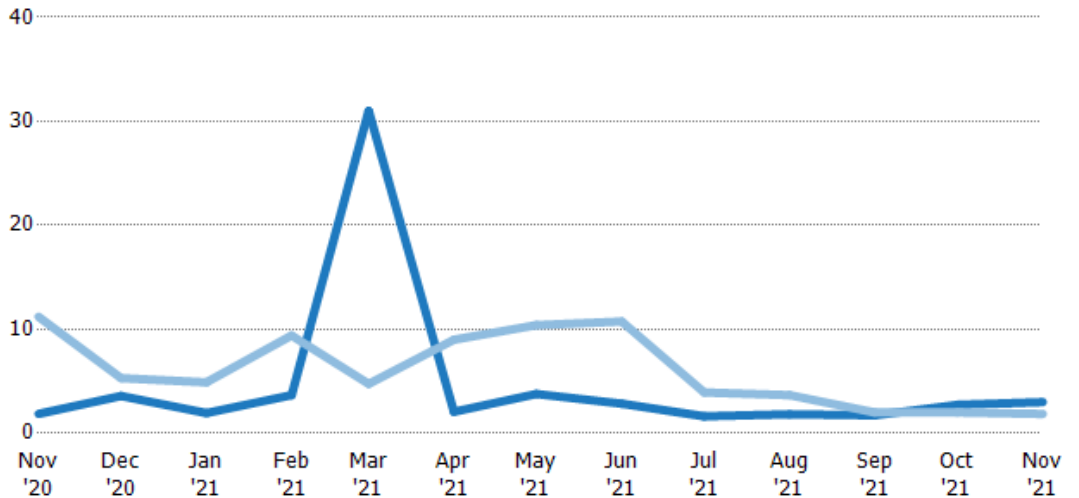
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	105	117	148	157	163	151	87	55	80	75	43	72	81
Prior Year	152	175	214	219	226	238	247	53	46	66	87.5	105	105
Percent Change from Prior Year	-31%	-33%	-31%	-28%	-28%	-37%	-65%	4%	74%	14%	-51%	-31%	-23%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Nov '21	3	61%
Nov '20	1.86	-83.4%
Nov '19	11.2	-75%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.86	3.58	1.94	3.67	31	2.07	3.78	2.85	1.63	1.82	1.73	2.73	3
Prior Year	11.2	5.3	4.9	9.4	4.75	9	10.4	10.8	3.92	3.67	2	2	1.86
Percent Change from Prior Year	-83%	-32%	-60%	-61%	553%	-77%	-64%	-74%	-58%	-50%	-14%	37%	61%

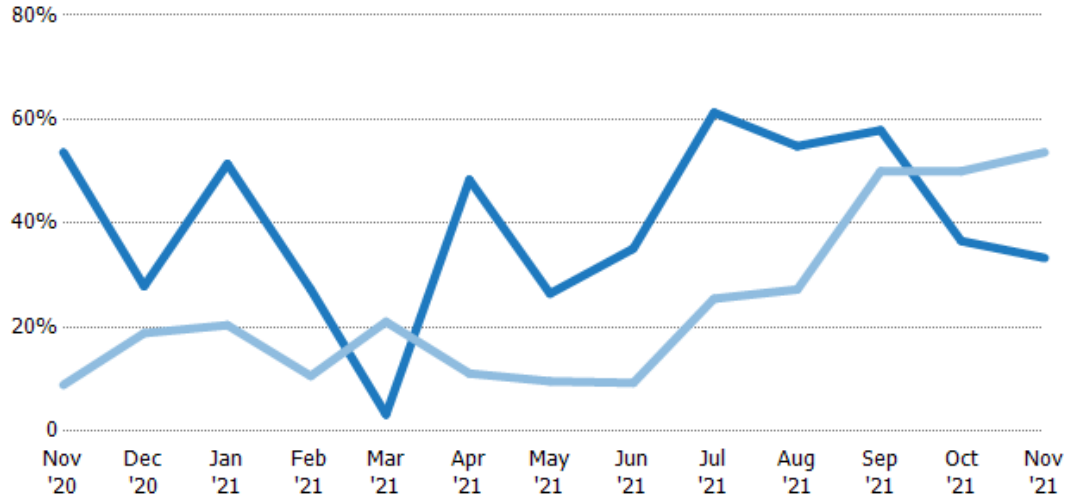
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Nov '21	33%	20.3%
Nov '20	54%	-44.7%
Nov '19	9%	300.3%



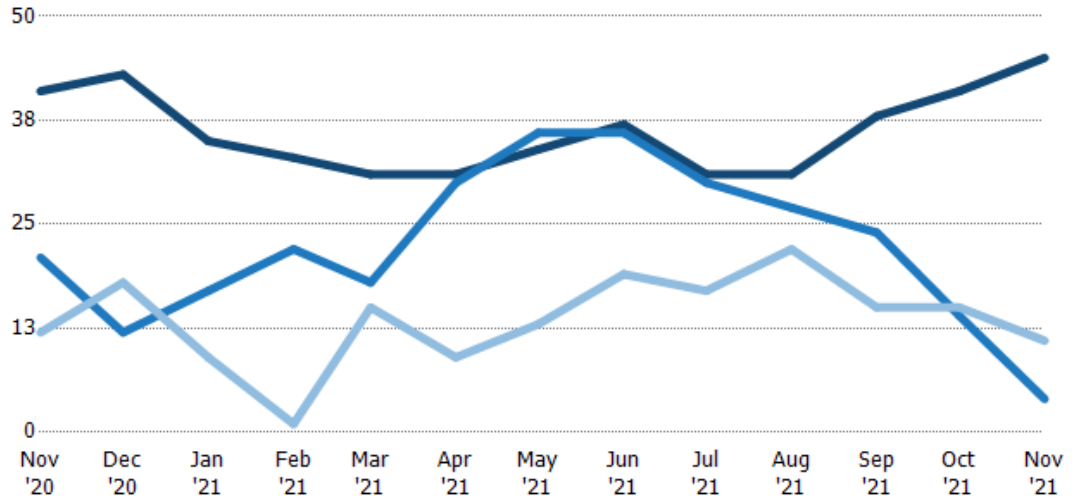
Current Year	54%	28%	51%	27%	3%	48%	26%	35%	61%	55%	58%	37%	33%
Prior Year	9%	19%	20%	11%	21%	11%	10%	9%	25%	27%	50%	50%	54%
Change from Prior Year	-45%	-9%	-31%	-17%	18%	-37%	-17%	-26%	-36%	-28%	-8%	13%	20%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



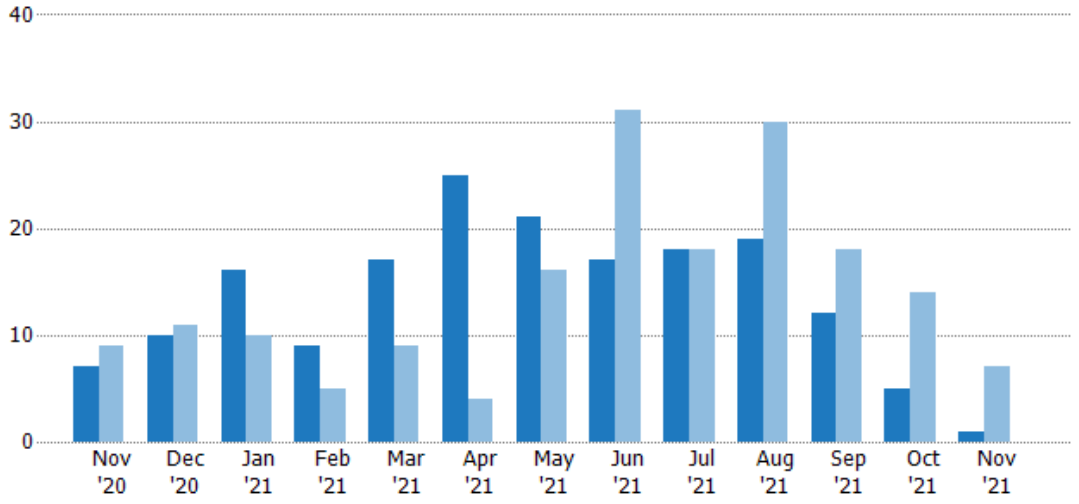
Active	41	43	35	33	31	31	34	37	31	31	38	41	45
Pending	21	12	17	22	18	30	36	36	30	27	24	14	4
Sold	12	18	9	1	15	9	13	19	17	22	15	15	11

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



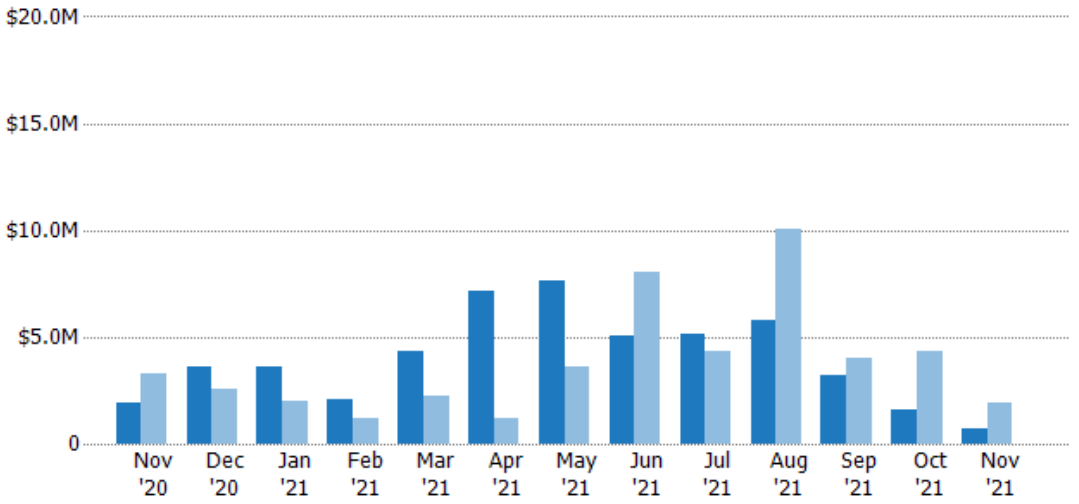
Month/Year	Count	% Chg.
Nov '21	1	-85.7%
Nov '20	7	-22.2%
Nov '19	9	-11.1%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$700K	-63.6%
Nov '20	\$1.92M	-40.9%
Nov '19	\$3.25M	-38.7%

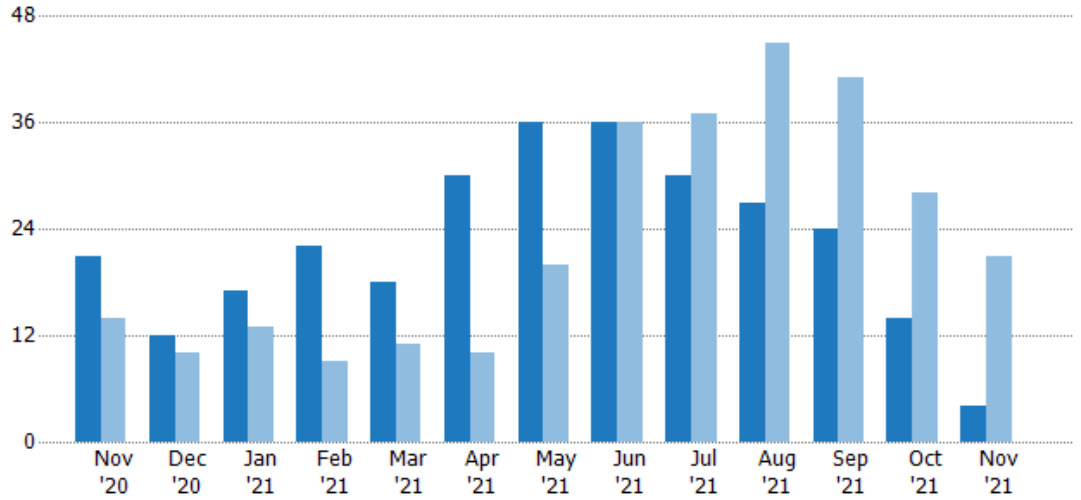
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	4	-81%
Nov '20	21	50%
Nov '19	14	-14.3%



Current Year	21	12	17	22	18	30	36	36	30	27	24	14	4
Prior Year	14	10	13	9	11	10	20	36	37	45	41	28	21
Percent Change from Prior Year	50%	20%	31%	144%	64%	200%	80%	0%	-19%	-40%	-41%	-50%	-81%

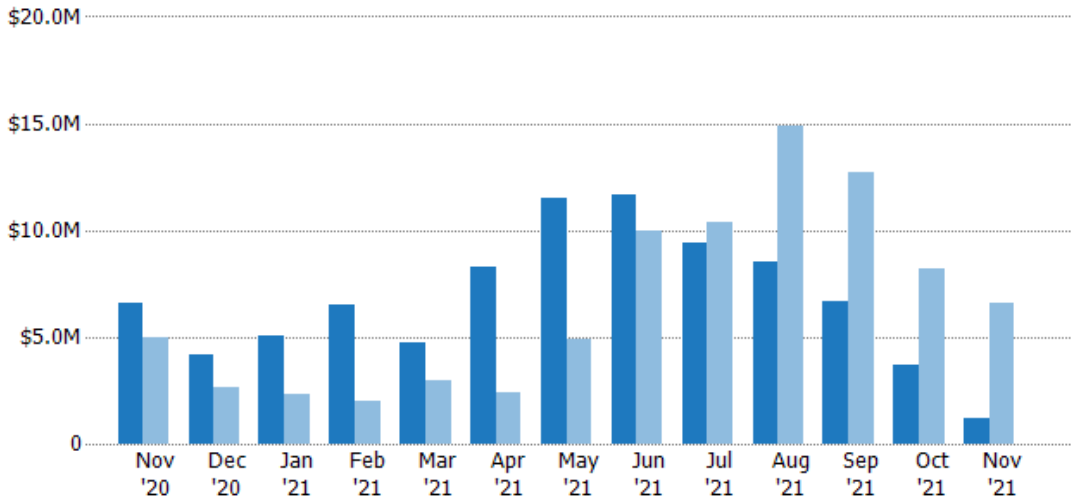
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$1.18M	-82.1%
Nov '20	\$6.6M	32.8%
Nov '19	\$4.97M	-39.8%



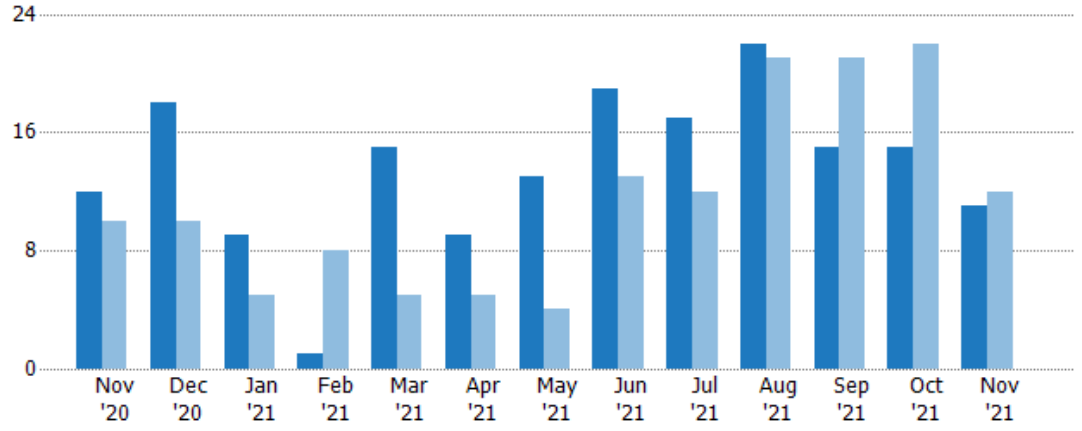
Current Year	\$6.6M	\$4.16M	\$5.07M	\$6.5M	\$4.71M	\$8.3M	\$11.5M	\$11.7M	\$9.43M	\$8.56M	\$6.7M	\$3.68M	\$1.18M
Prior Year	\$4.97M	\$2.63M	\$2.3M	\$2.01M	\$2.96M	\$2.43M	\$4.88M	\$9.99M	\$10.3M	\$14.8M	\$12.7M	\$8.19M	\$6.6M
Percent Change from Prior Year	33%	58%	120%	223%	59%	242%	136%	17%	-9%	-42%	-47%	-55%	-82%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Nov '21	11	-8.3%
Nov '20	12	20%
Nov '19	10	10%

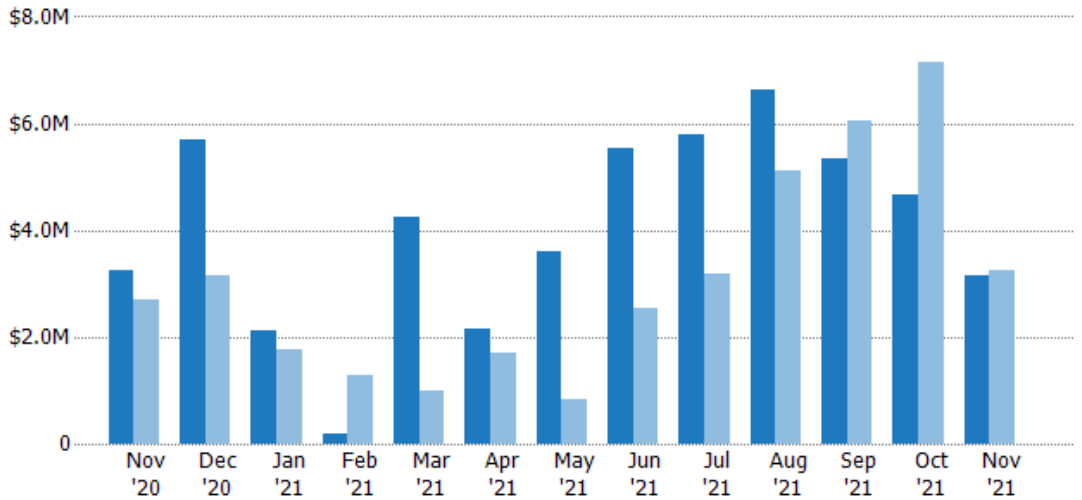
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	12	18	9	1	15	9	13	19	17	22	15	15	11
Prior Year	10	10	5	8	5	5	4	13	12	21	21	22	12
Percent Change from Prior Year	20%	80%	80%	-88%	200%	80%	225%	46%	42%	5%	-29%	-32%	-8%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$3.15M	-2.7%
Nov '20	\$3.24M	20%
Nov '19	\$2.7M	12.2%

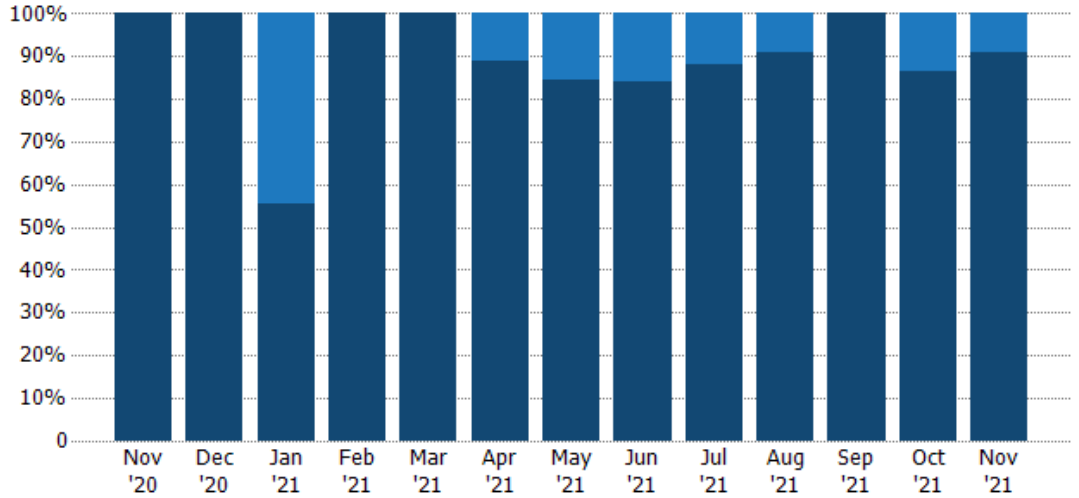
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$3.24M	\$5.69M	\$2.12M	\$179K	\$4.24M	\$2.17M	\$3.6M	\$5.52M	\$5.79M	\$6.61M	\$5.33M	\$4.65M	\$3.15M
Prior Year	\$2.7M	\$3.14M	\$1.76M	\$1.27M	\$998K	\$1.69M	\$843K	\$2.53M	\$3.17M	\$5.11M	\$6.05M	\$7.14M	\$3.24M
Percent Change from Prior Year	20%	81%	21%	-86%	325%	28%	327%	118%	82%	30%	-12%	-35%	-3%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



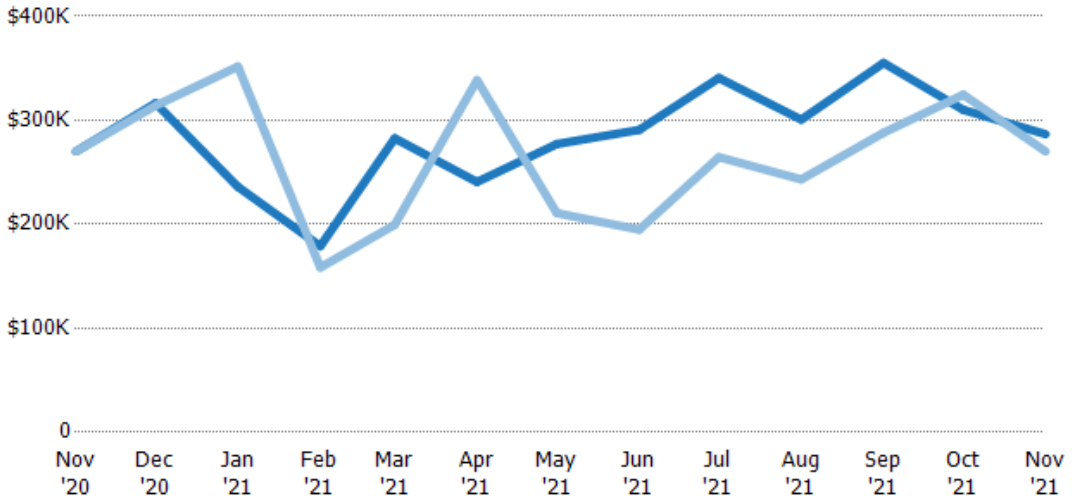
Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Condo/Townhouse	-	-	44%	-	-	11%	15%	16%	12%	9%	-	13%	9%
Single Family Residence	100%	100%	56%	100%	100%	89%	85%	84%	88%	91%	100%	87%	91%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$270K	\$316K	\$236K	\$179K	\$283K	\$241K	\$277K	\$291K	\$341K	\$301K	\$355K	\$310K	\$287K
Prior Year	\$270K	\$314K	\$352K	\$158K	\$200K	\$339K	\$211K	\$195K	\$265K	\$243K	\$288K	\$325K	\$270K
Percent Change from Prior Year	0%	1%	-33%	13%	42%	-29%	32%	49%	29%	24%	23%	-4%	6%

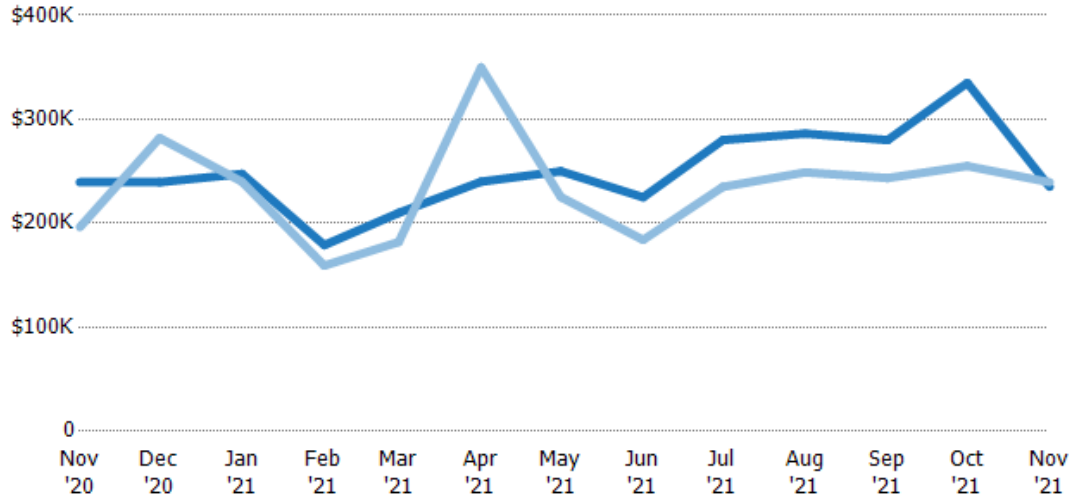
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$235K	-1.9%
Nov '20	\$240K	22%
Nov '19	\$196K	11.3%



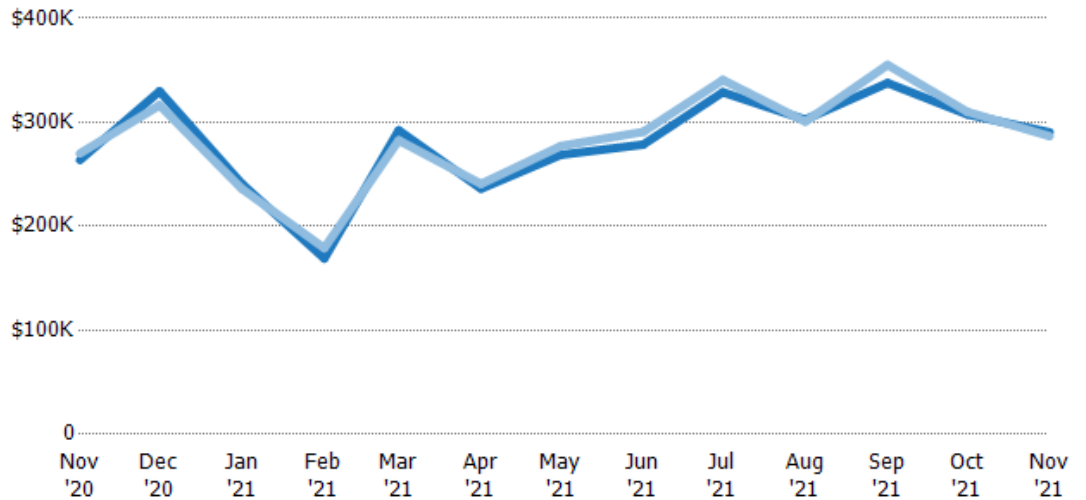
Current Year	\$240K	\$240K	\$248K	\$179K	\$210K	\$240K	\$250K	\$225K	\$280K	\$286K	\$280K	\$335K	\$235K
Prior Year	\$196K	\$282K	\$240K	\$159K	\$182K	\$350K	\$225K	\$184K	\$235K	\$249K	\$244K	\$255K	\$240K
Percent Change from Prior Year	22%	-15%	3%	12%	15%	-31%	11%	22%	19%	15%	15%	31%	-2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt., Single Family



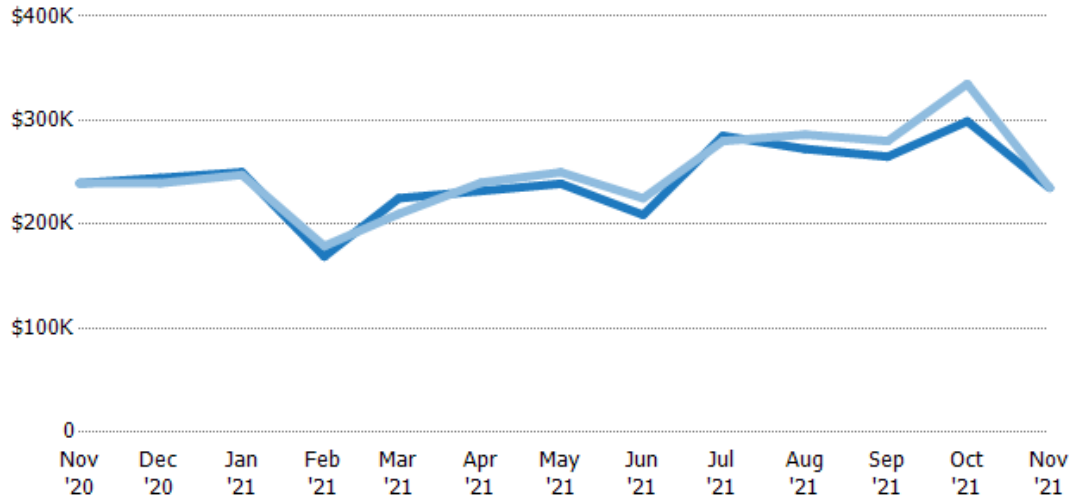
Avg List Price	\$264K	\$330K	\$241K	\$169K	\$292K	\$236K	\$269K	\$279K	\$329K	\$303K	\$338K	\$308K	\$290K
Avg Sales Price	\$270K	\$316K	\$236K	\$179K	\$283K	\$241K	\$277K	\$291K	\$341K	\$301K	\$355K	\$310K	\$287K
Avg Sales Price as a % of Avg List Price	102%	96%	98%	106%	97%	102%	103%	104%	104%	99%	105%	101%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



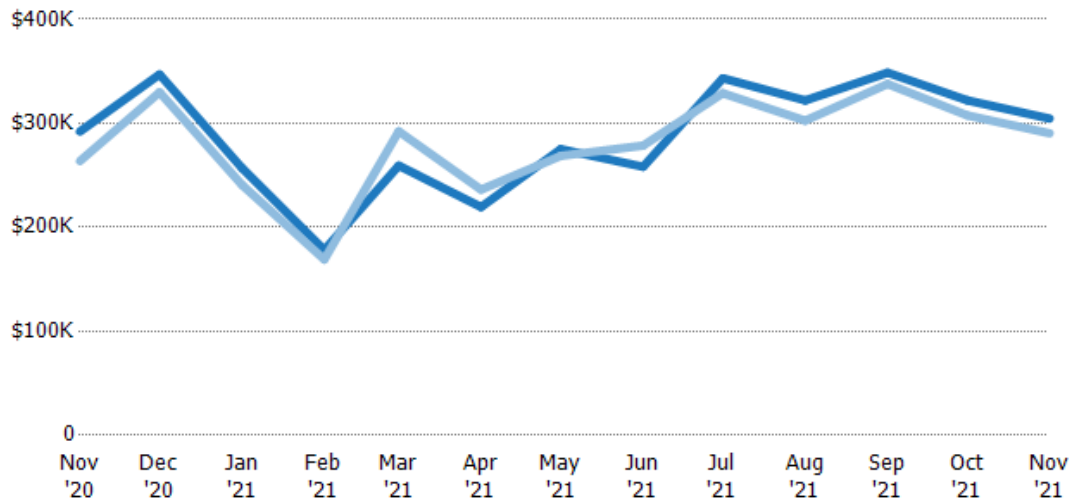
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$240K	\$245K	\$250K	\$169K	\$225K	\$232K	\$239K	\$209K	\$285K	\$272K	\$265K	\$299K	\$235K
Median Sales Price	\$240K	\$240K	\$248K	\$179K	\$210K	\$240K	\$250K	\$225K	\$280K	\$286K	\$280K	\$335K	\$235K
Med Sales Price as a % of Med List Price	100%	98%	99%	106%	93%	103%	105%	108%	98%	105%	106%	112%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



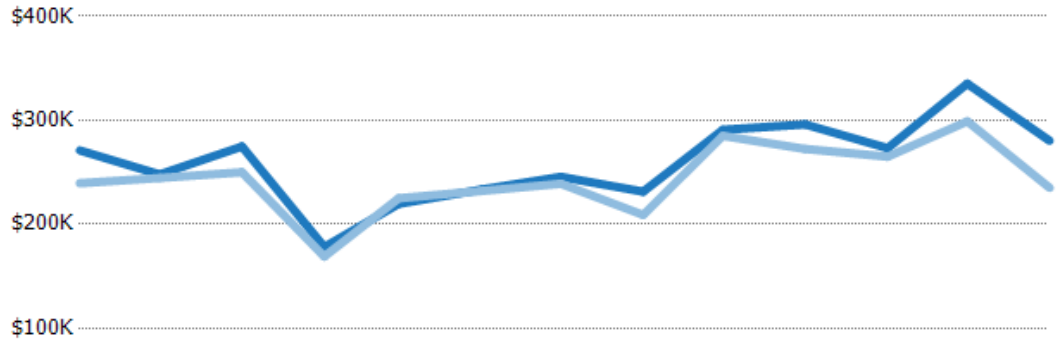
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$292K	\$347K	\$257K	\$178K	\$259K	\$219K	\$275K	\$258K	\$343K	\$322K	\$349K	\$322K	\$305K
Avg Sales Price	\$264K	\$330K	\$241K	\$169K	\$292K	\$236K	\$269K	\$279K	\$329K	\$303K	\$338K	\$308K	\$290K
Avg Sales Price as a % of Avg Est Value	90%	95%	94%	95%	113%	108%	98%	108%	96%	94%	97%	95%	95%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$271K	\$248K	\$275K	\$178K	\$220K	\$233K	\$246K	\$231K	\$291K	\$296K	\$273K	\$335K	\$280K
Median Sales Price	\$240K	\$245K	\$250K	\$169K	\$225K	\$232K	\$239K	\$209K	\$285K	\$272K	\$265K	\$299K	\$235K
Med Sales Price as a % of Med Est Value	88%	99%	91%	95%	102%	99%	97%	90%	98%	92%	97%	89%	84%