

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	42	63	-33.3%	574	598	-4%
New Listing Volume	\$20,427,400	\$27,716,699	-26.3%	\$245,983,344	\$254,048,568	-3.2%
Active Listing Count	151	216	-30.1%	N/A	N/A	
Active Listing Volume	\$95,422,097	\$116,213,038	-17.9%	N/A	N/A	
Average Listing Price	\$631,934	\$538,023	+17.5%	\$596,016	\$476,867	+25%
Median Listing Price	\$399,900	\$325,000	+23%	\$348,413	\$320,336	+8.8%
Median Days in RPR	79	114	-30.7%	99.14	135.18	-26.7%
Months of Inventory	2.3	2.6	-12.1%	3.1	8.1	-61.5%
Absorption Rate	43.71%	38.43%	+5.3%	31.92%	12.3%	+19.6%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	25	101	-75.2%	588	712	-17.4%
New Pending Sales Volume	\$13,541,800	\$37,225,000	-63.6%	\$235,074,496	\$254,916,587	-7.8%
Pending Sales Count	68	149	-54.4%	N/A	N/A	
Pending Sales Volume	\$33,532,800	\$51,526,100	-34.9%	N/A	N/A	
Closed Sales Count	62	91	-31.9%	504	473	+6.6%
Closed Sales Volume	\$30,643,700	\$41,097,750	-25.4%	\$187,714,085	\$170,961,340	+9.8%
Average Sales Price	\$494,253	\$451,624	+9.4%	\$372,449	\$361,440	+3%
Median Sales Price	\$410,000	\$310,000	+32.3%	\$292,430	\$277,997	+5.2%

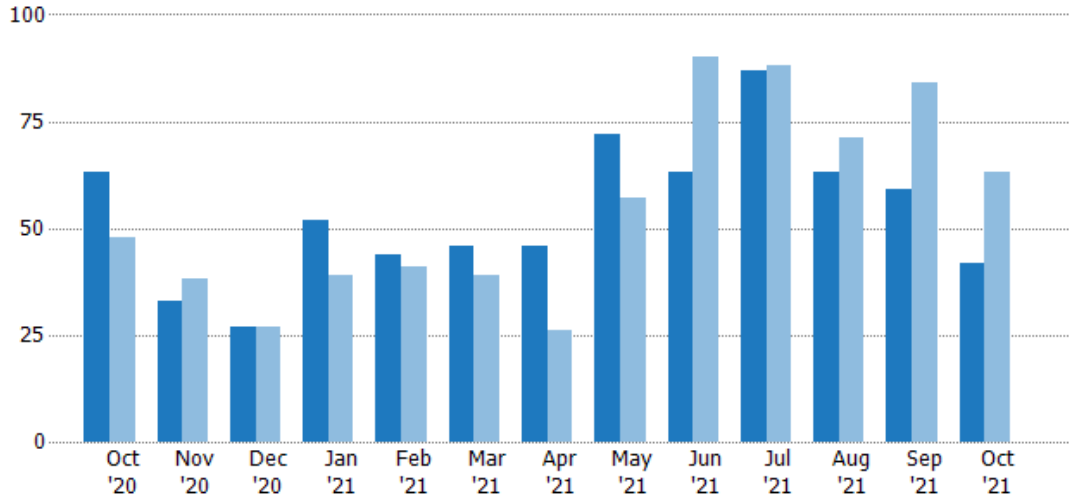
## New Listings

The number of new residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	42	-33.3%
Oct '20	63	31.3%
Oct '19	48	-16.7%



Current Year	63	33	27	52	44	46	46	72	63	87	63	59	42
Prior Year	48	38	27	39	41	39	26	57	90	88	71	84	63
Percent Change from Prior Year	31%	-13%	0%	33%	7%	18%	77%	26%	-30%	-1%	-11%	-30%	-33%

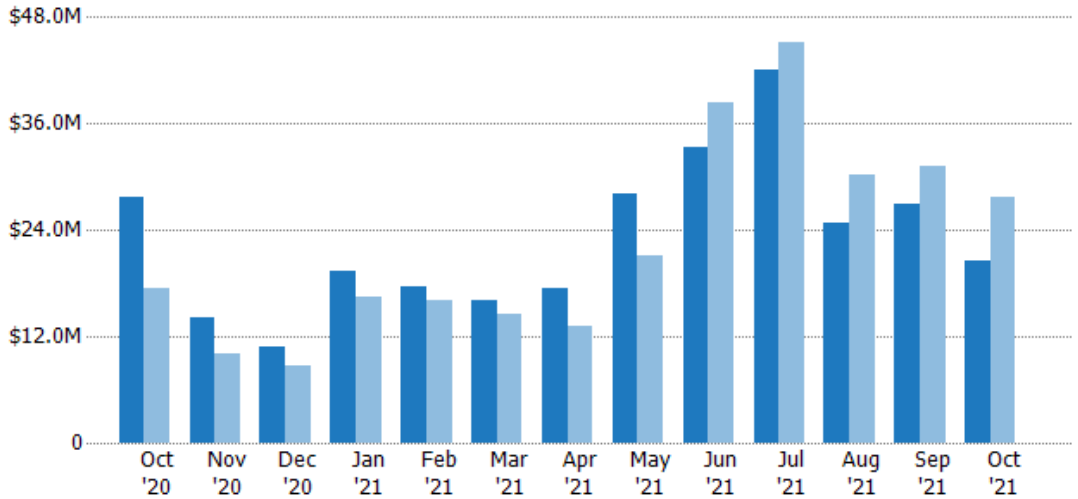
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$20.4M	-26.3%
Oct '20	\$27.7M	59.8%
Oct '19	\$17.3M	-38.1%



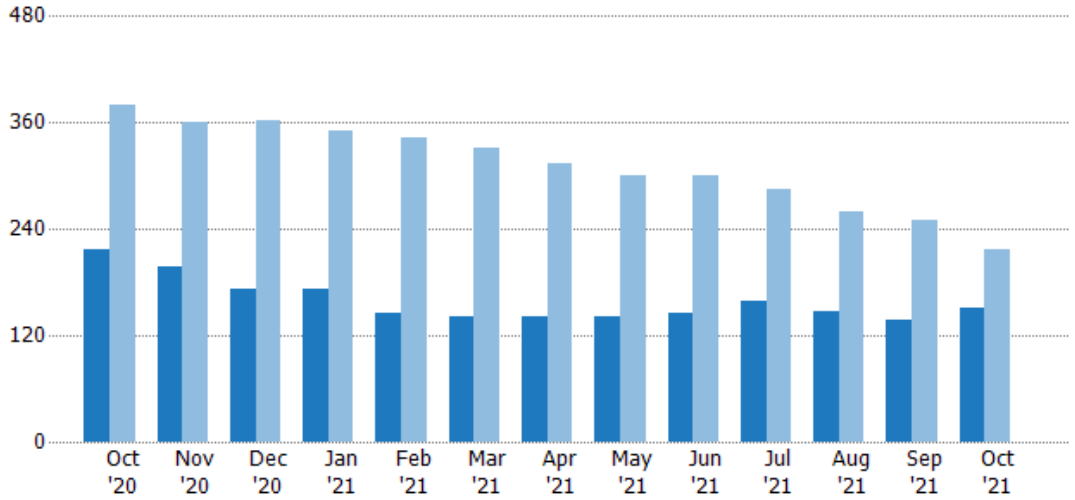
Current Year	\$27.7M	\$14.1M	\$10.9M	\$19.3M	\$17.6M	\$16.1M	\$17.5M	\$28M	\$33.2M	\$42M	\$24.8M	\$27M	\$20.4M
Prior Year	\$17.3M	\$10.1M	\$8.71M	\$16.5M	\$16.1M	\$14.6M	\$13.1M	\$21.1M	\$38.3M	\$45.1M	\$30.2M	\$31.2M	\$27.7M
Percent Change from Prior Year	60%	39%	25%	17%	9%	10%	33%	33%	-13%	-7%	-18%	-14%	-26%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Oct '21	151	-30.1%
Oct '20	216	-43.2%
Oct '19	380	6.6%

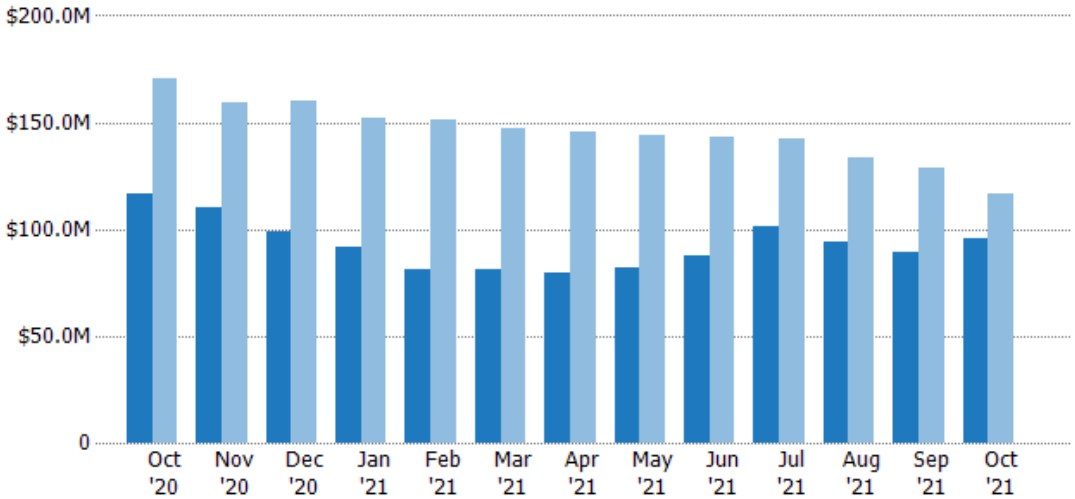
Current Year	216	197	172	173	146	142	141	142	145	158	147	137	151
Prior Year	380	360	362	350	342	331	313	300	300	284	259	249	216
Percent Change from Prior Year	-43%	-45%	-52%	-51%	-57%	-57%	-55%	-53%	-52%	-44%	-43%	-45%	-30%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Oct '21	\$95.4M	-17.9%
Oct '20	\$116M	-31.8%
Oct '19	\$170M	-7.5%

Current Year	\$116M	\$111M	\$99M	\$91.4M	\$81.5M	\$81.1M	\$79.2M	\$82M	\$87.9M	\$101M	\$94.2M	\$89.2M	\$95.4M
Prior Year	\$170M	\$159M	\$160M	\$152M	\$152M	\$147M	\$146M	\$144M	\$143M	\$142M	\$133M	\$129M	\$116M
Percent Change from Prior Year	-32%	-31%	-38%	-40%	-46%	-45%	-46%	-43%	-39%	-29%	-29%	-31%	-18%

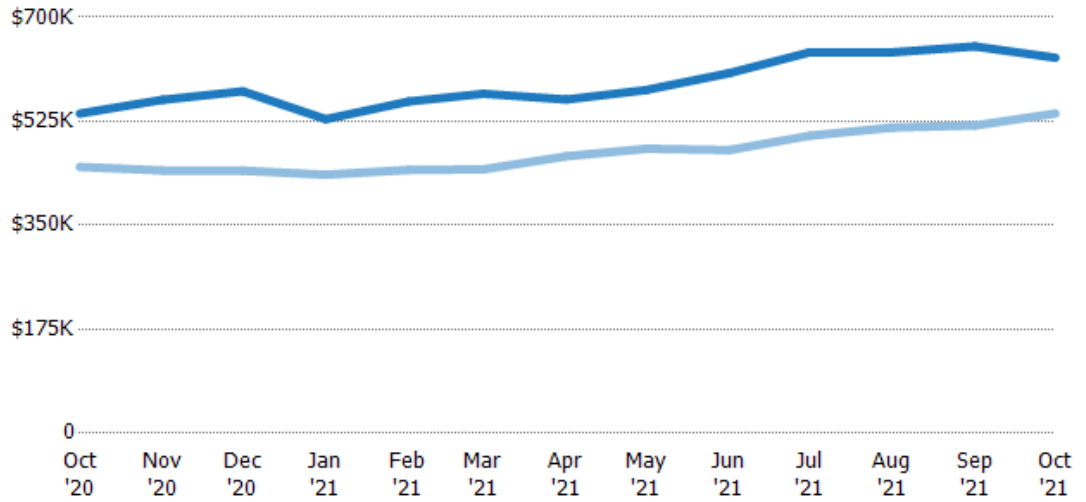
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$632K	17.5%
Oct '20	\$538K	20%
Oct '19	\$448K	-13.2%



Current Year	\$538K	\$561K	\$575K	\$529K	\$558K	\$571K	\$562K	\$578K	\$606K	\$641K	\$641K	\$651K	\$632K
Prior Year	\$448K	\$442K	\$442K	\$435K	\$443K	\$444K	\$466K	\$479K	\$477K	\$501K	\$514K	\$518K	\$538K
Percent Change from Prior Year	20%	27%	30%	22%	26%	29%	20%	21%	27%	28%	25%	26%	17%

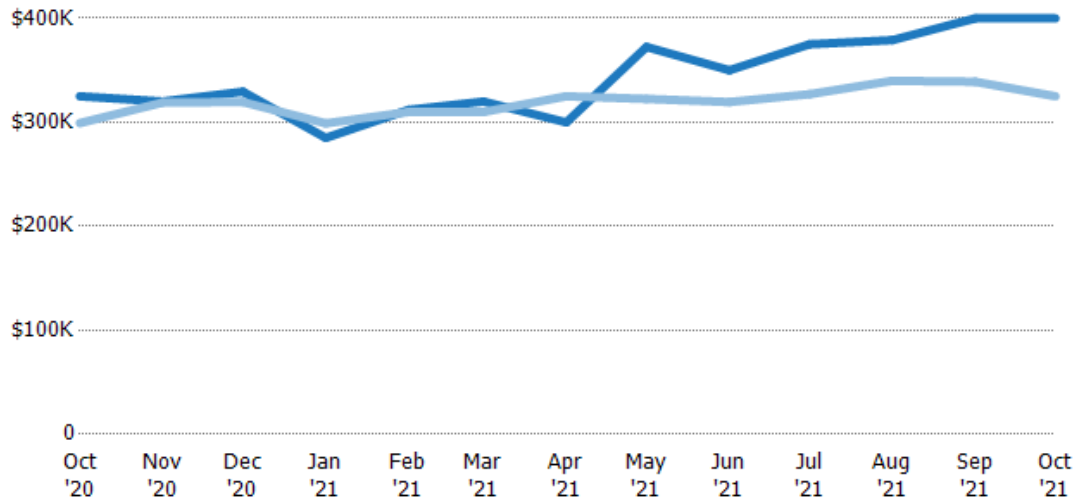
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$400K	23%
Oct '20	\$325K	8.6%
Oct '19	\$299K	-8.1%



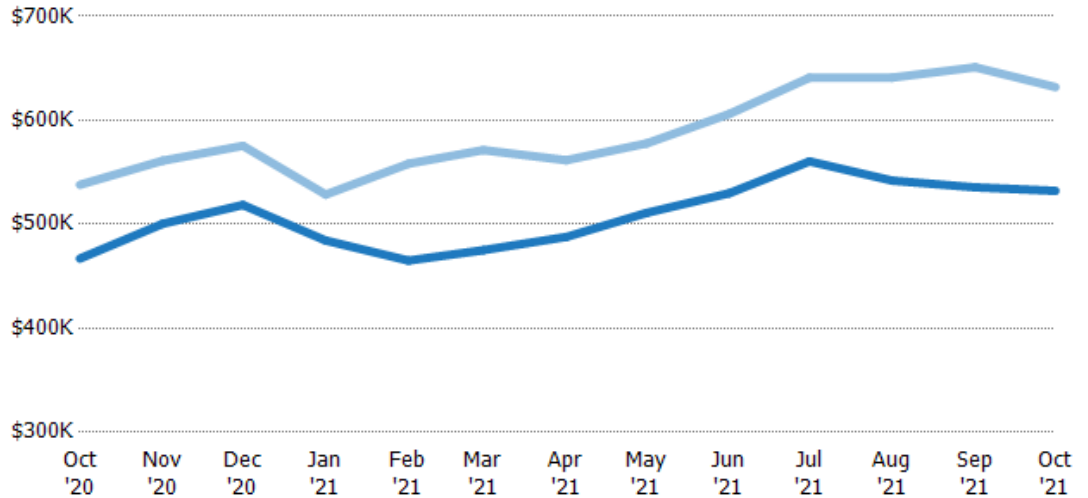
Current Year	\$325K	\$320K	\$329K	\$285K	\$312K	\$320K	\$300K	\$372K	\$350K	\$375K	\$379K	\$400K	\$400K
Prior Year	\$299K	\$319K	\$319K	\$299K	\$310K	\$310K	\$325K	\$323K	\$320K	\$327K	\$340K	\$339K	\$325K
Percent Change from Prior Year	9%	0%	3%	-5%	1%	3%	-8%	15%	10%	15%	12%	18%	23%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

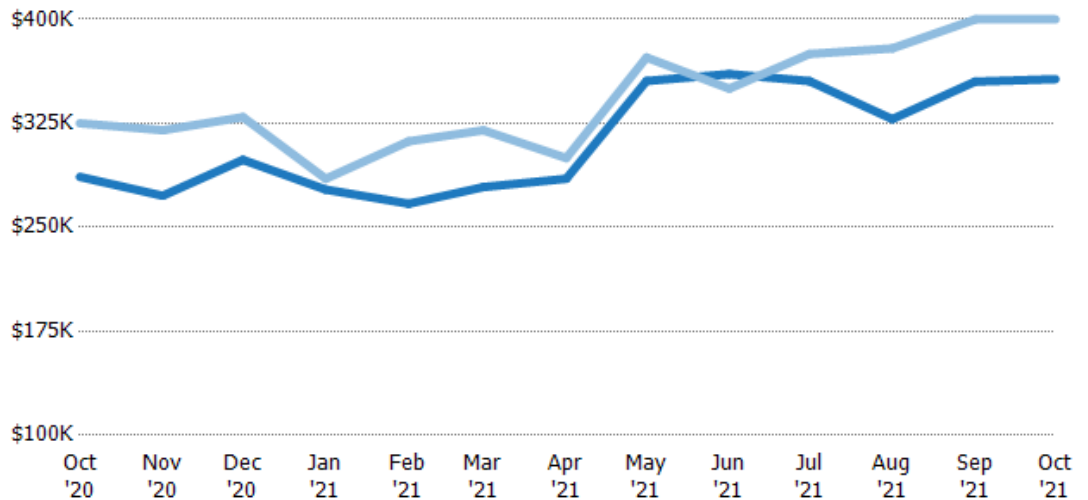


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



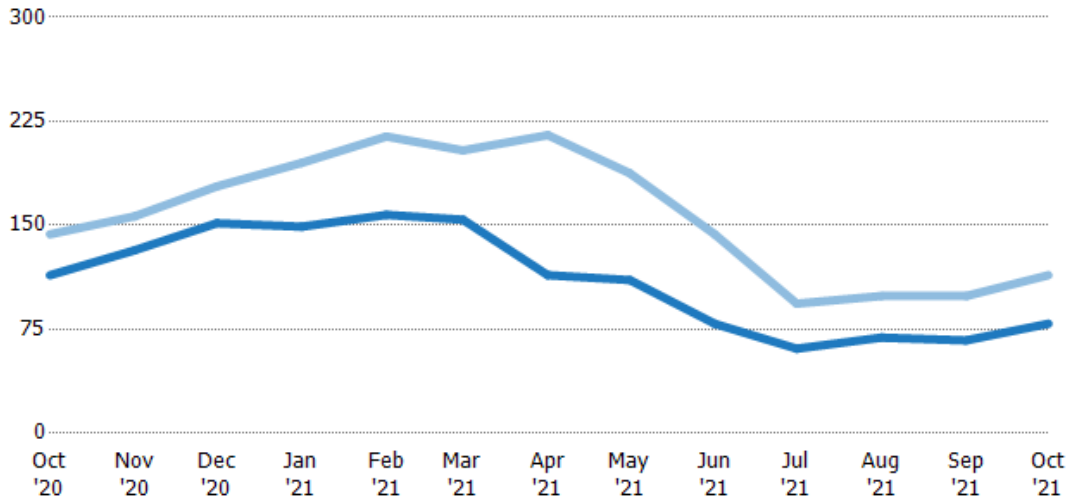
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Oct '21	79	-30.7%
Oct '20	114	-20.6%
Oct '19	144	-8%



Current Year	114	132	152	149	158	154	114	111	79	61	69	67	79
Prior Year	144	157	178	195	214	204	215	188	144	93.5	99	99	114
Percent Change from Prior Year	-21%	-16%	-15%	-24%	-26%	-25%	-47%	-41%	-45%	-35%	-30%	-32%	-31%

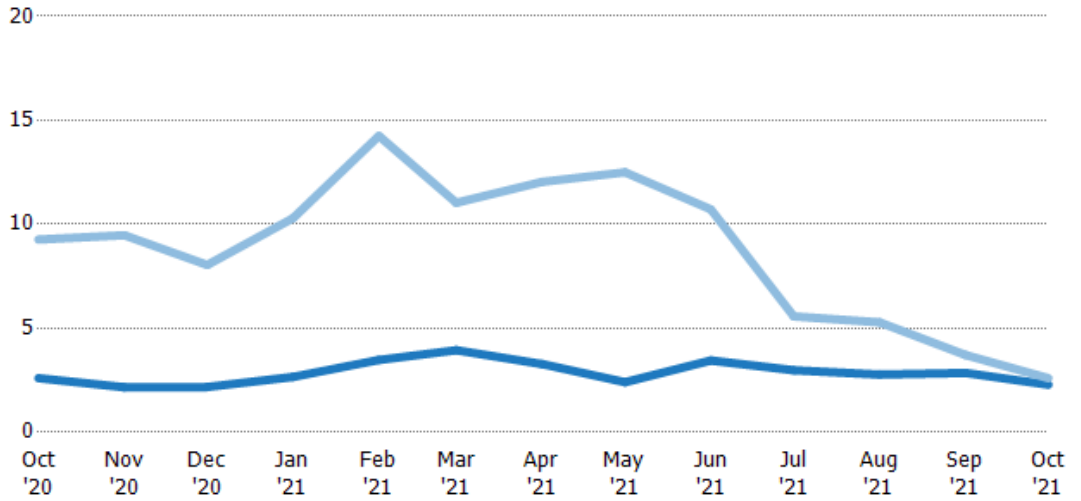
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Oct '21	2.29	-12.1%
Oct '20	2.6	-71.9%
Oct '19	9.27	24.9%



Current Year	2.6	2.16	2.18	2.66	3.48	3.94	3.28	2.41	3.45	2.98	2.77	2.85	2.29
Prior Year	9.27	9.47	8.04	10.3	14.3	11	12	12.5	10.7	5.57	5.29	3.72	2.6
Percent Change from Prior Year	-72%	-77%	-73%	-74%	-76%	-64%	-73%	-81%	-68%	-46%	-48%	-23%	-12%

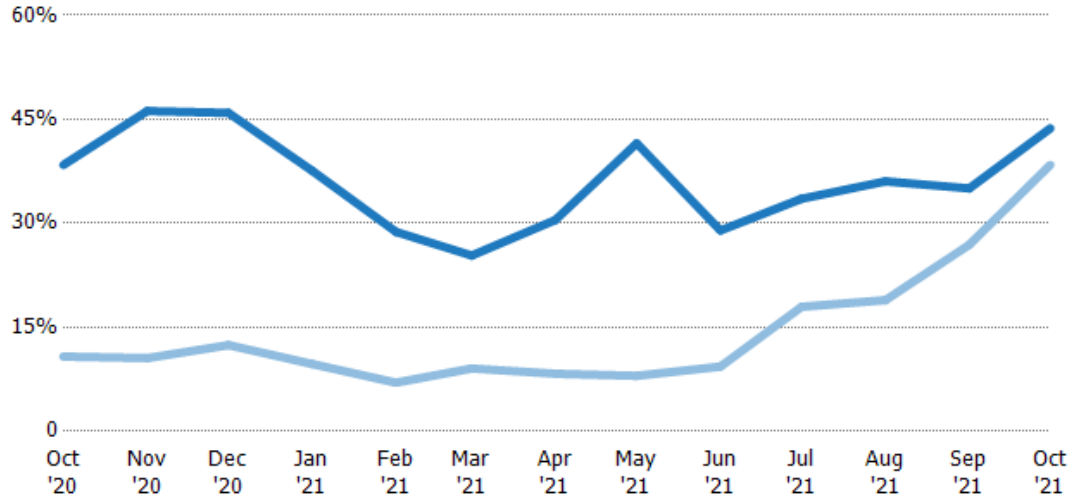
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Oct '21	44%	-5.3%
Oct '20	38%	-27.6%
Oct '19	11%	-19.9%



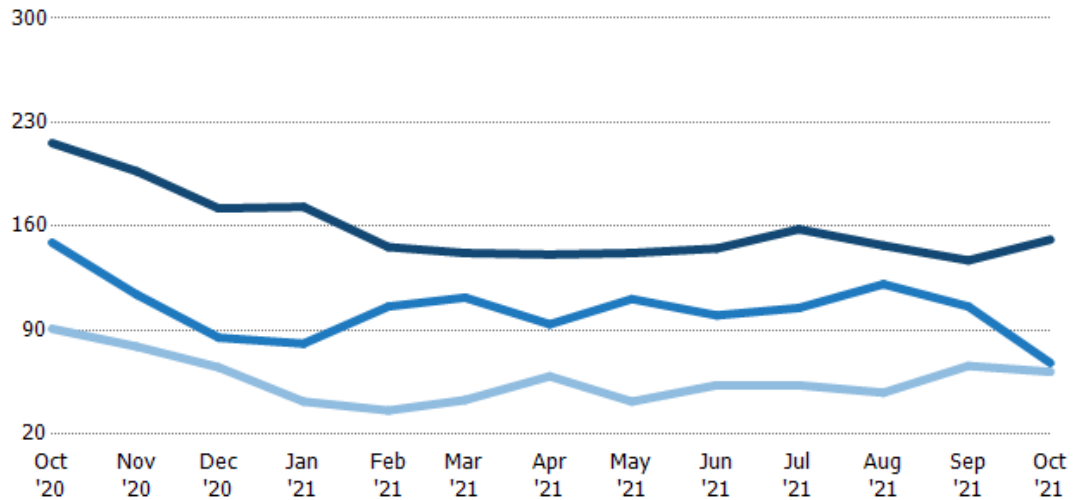
Current Year	38%	46%	46%	38%	29%	25%	30%	42%	29%	34%	36%	35%	44%
Prior Year	11%	11%	12%	10%	7%	9%	8%	8%	9%	18%	19%	27%	38%
Change from Prior Year	-28%	-36%	-34%	-28%	-22%	-16%	-22%	-34%	-20%	-16%	-17%	-8%	-5%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Active	216	197	172	173	146	142	141	142	145	158	147	137	151
Pending	149	114	85	81	106	112	94	111	100	105	121	106	68
Sold	91	79	65	42	36	43	59	42	53	53	48	66	62

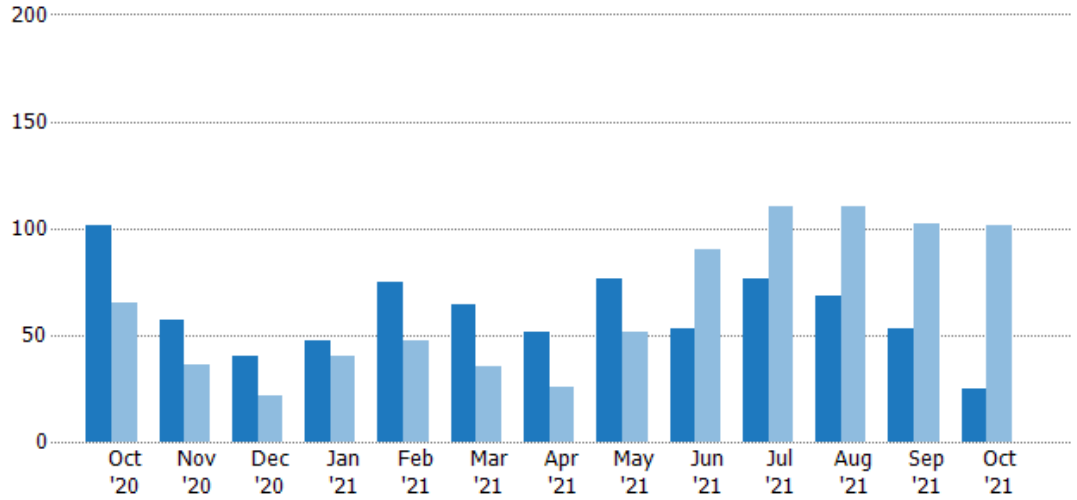
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	25	-75.2%
Oct '20	101	55.4%
Oct '19	65	-43.1%



Current Year	101	57	40	47	75	64	51	76	53	76	68	53	25
Prior Year	65	36	22	40	47	35	26	51	90	110	110	102	101
Percent Change from Prior Year	55%	58%	82%	18%	60%	83%	96%	49%	-41%	-31%	-38%	-48%	-75%

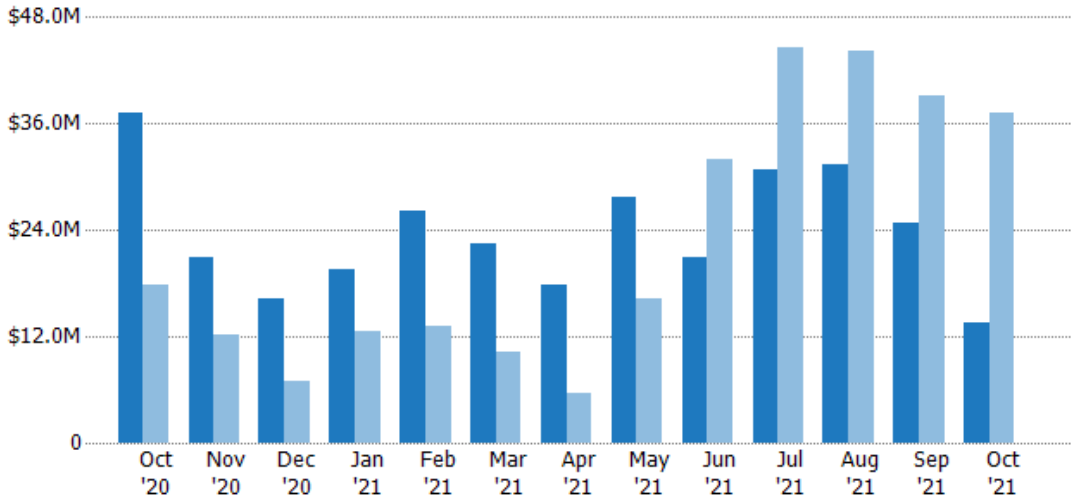
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$13.5M	-63.6%
Oct '20	\$37.2M	109.4%
Oct '19	\$17.8M	-43.9%



Current Year	\$37.2M	\$20.8M	\$16.3M	\$19.5M	\$26.1M	\$22.4M	\$17.9M	\$27.7M	\$20.9M	\$30.9M	\$31.4M	\$24.8M	\$13.5M
Prior Year	\$17.8M	\$12.2M	\$6.93M	\$12.5M	\$13.2M	\$10.3M	\$5.67M	\$16.3M	\$31.9M	\$44.6M	\$44.1M	\$39.2M	\$37.2M
Percent Change from Prior Year	109%	70%	136%	56%	98%	118%	215%	70%	-35%	-31%	-29%	-37%	-64%



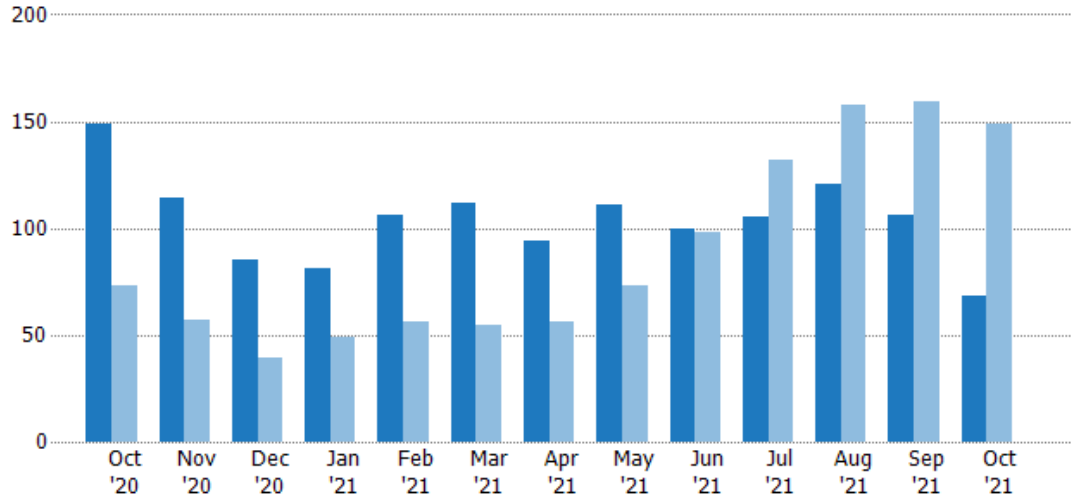
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	68	-54.4%
Oct '20	149	104.1%
Oct '19	73	-20.5%



Current Year	149	114	85	81	106	112	94	111	100	105	121	106	68
Prior Year	73	57	39	49	56	55	56	73	98	132	158	159	149
Percent Change from Prior Year	104%	100%	118%	65%	89%	104%	68%	52%	2%	-20%	-23%	-33%	-54%

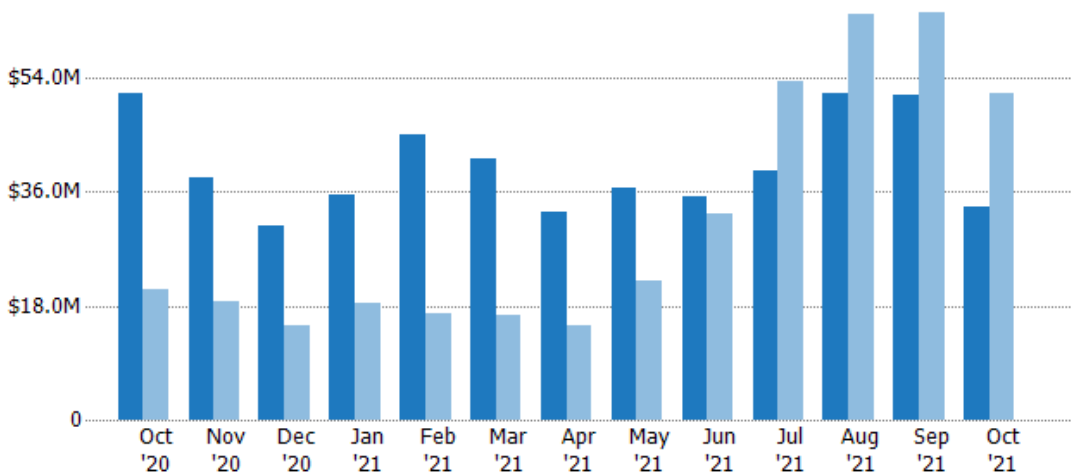
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$33.5M	-34.9%
Oct '20	\$51.5M	150.4%
Oct '19	\$20.6M	-20.7%



Current Year	\$51.5M	\$38.2M	\$30.6M	\$35.4M	\$45.1M	\$41.1M	\$32.8M	\$36.7M	\$35.2M	\$39.4M	\$51.6M	\$51.2M	\$33.5M
Prior Year	\$20.6M	\$18.7M	\$14.8M	\$18.5M	\$16.8M	\$16.5M	\$14.9M	\$21.9M	\$32.4M	\$53.3M	\$64.1M	\$64.3M	\$51.5M
Percent Change from Prior Year	150%	105%	107%	92%	168%	150%	121%	67%	8%	-26%	-20%	-20%	-35%

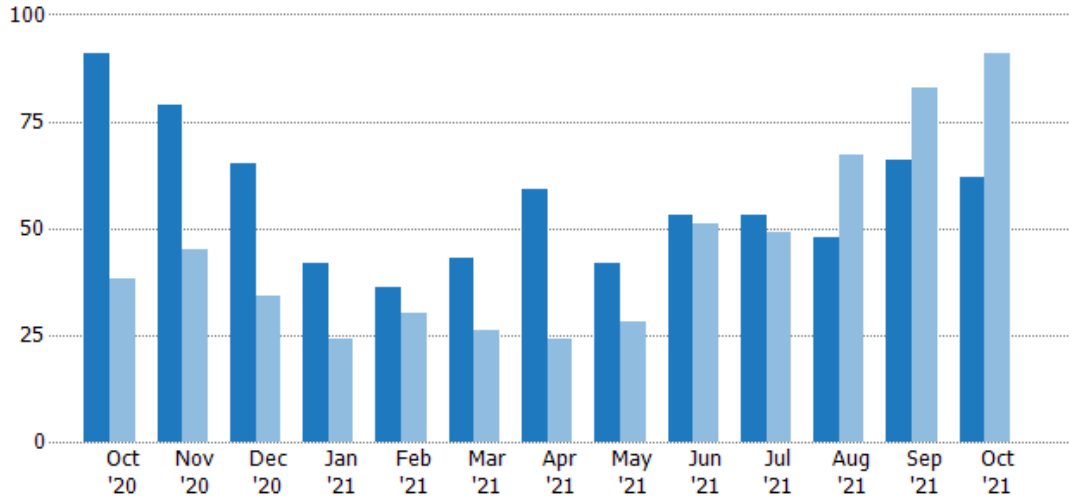
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Oct '21	62	-31.9%
Oct '20	91	139.5%
Oct '19	38	15.8%



Current Year	91	79	65	42	36	43	59	42	53	53	48	66	62
Prior Year	38	45	34	24	30	26	24	28	51	49	67	83	91
Percent Change from Prior Year	139%	76%	91%	75%	20%	65%	146%	50%	4%	8%	-28%	-20%	-32%

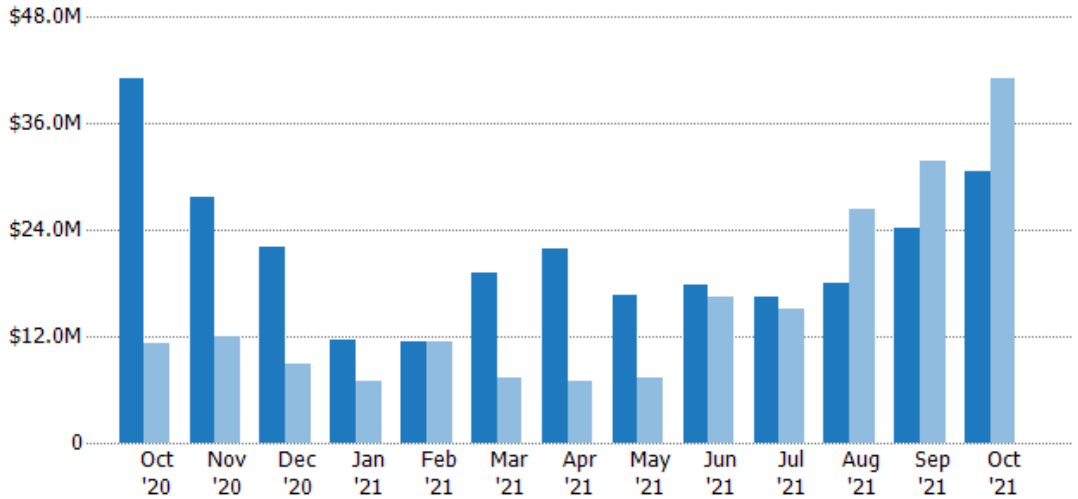
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Oct '21	\$30.6M	-25.4%
Oct '20	\$41.1M	266%
Oct '19	\$11.2M	10.6%



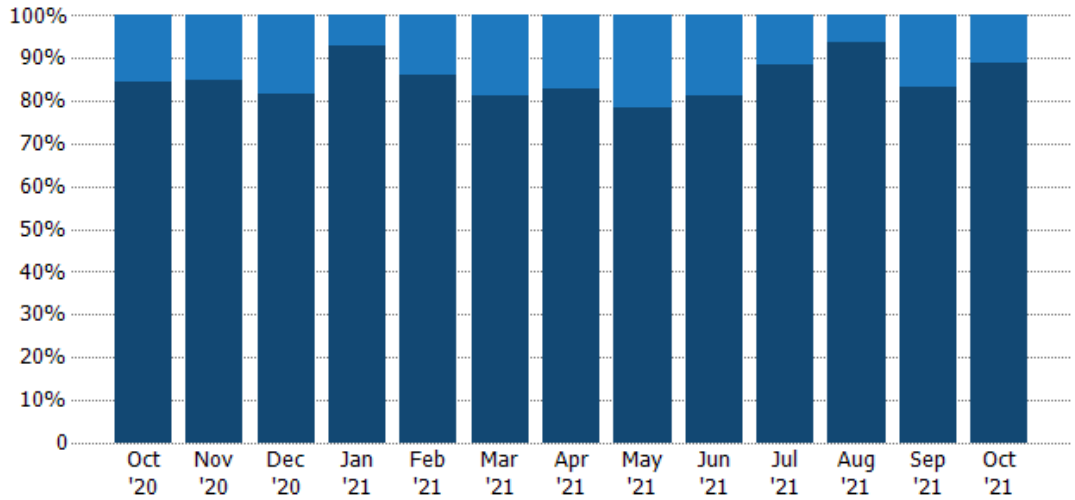
Current Year	\$41.1M	\$27.8M	\$22M	\$11.5M	\$11.4M	\$19.2M	\$21.9M	\$16.6M	\$17.8M	\$16.5M	\$18M	\$24.2M	\$30.6M
Prior Year	\$11.2M	\$12M	\$8.84M	\$6.88M	\$11.5M	\$7.36M	\$6.96M	\$7.4M	\$16.5M	\$15.2M	\$26.4M	\$31.7M	\$41.1M
Percent Change from Prior Year	266%	131%	149%	67%	-1%	161%	214%	125%	8%	9%	-32%	-24%	-25%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



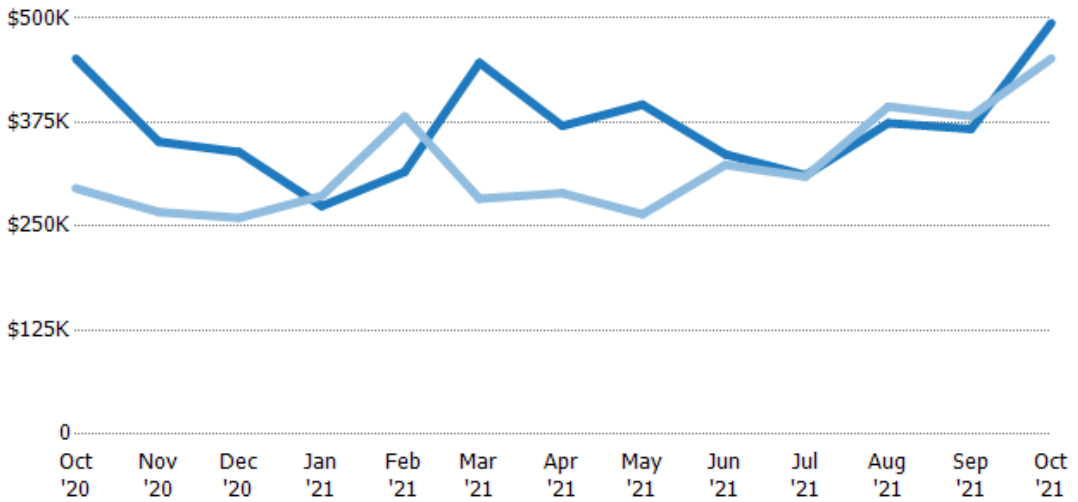
Condo/Townhouse	15%	15%	18%	7%	14%	19%	17%	21%	19%	11%	6%	17%	11%
Single Family Residence	85%	85%	82%	93%	86%	81%	83%	79%	81%	89%	94%	83%	89%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$452K	\$352K	\$339K	\$274K	\$315K	\$447K	\$371K	\$396K	\$336K	\$311K	\$374K	\$367K	\$494K
Prior Year	\$296K	\$267K	\$260K	\$287K	\$382K	\$283K	\$290K	\$264K	\$324K	\$310K	\$394K	\$382K	\$452K
Percent Change from Prior Year	53%	32%	30%	-4%	-17%	58%	28%	50%	4%	1%	-5%	-4%	9%

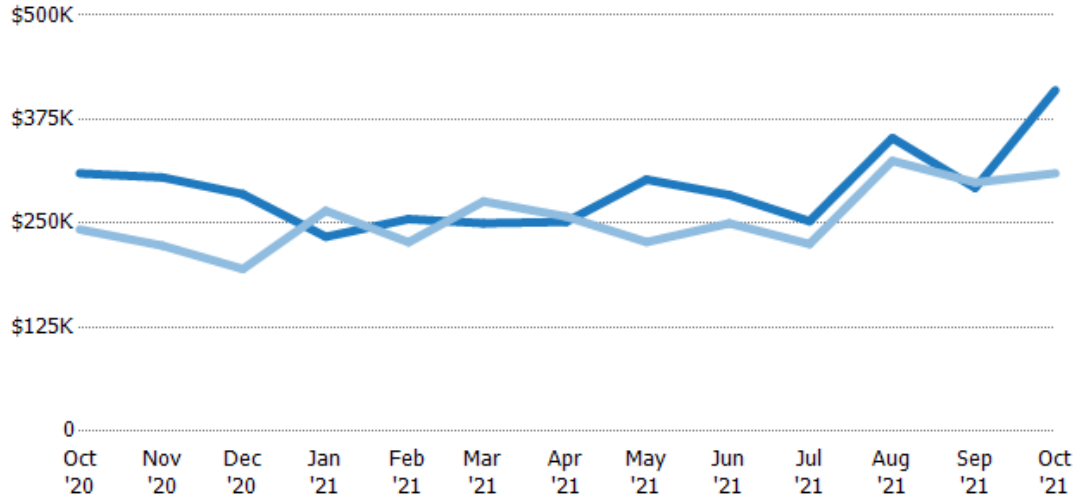
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Oct '21	\$410K	32.3%
Oct '20	\$310K	27.8%
Oct '19	\$243K	-1.2%



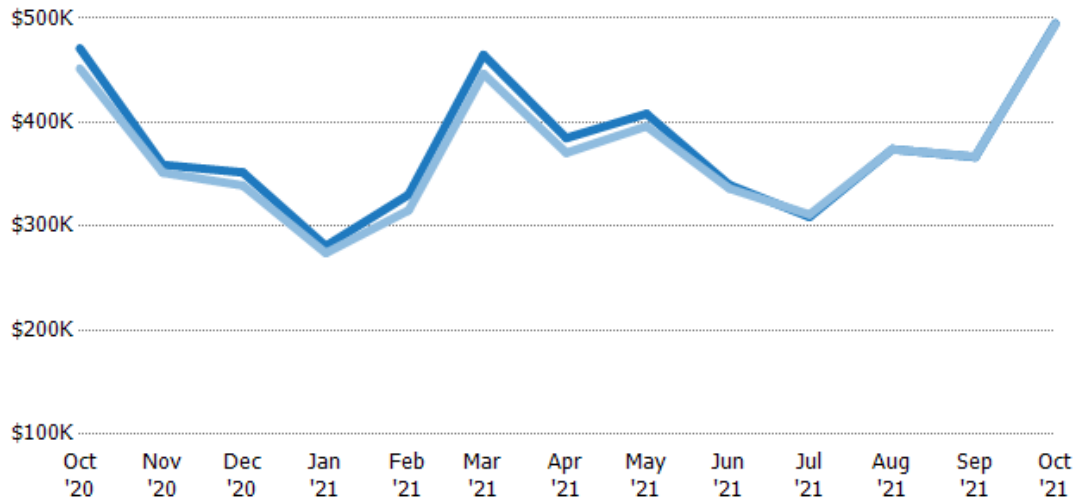
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$310K	\$305K	\$285K	\$234K	\$255K	\$250K	\$252K	\$303K	\$284K	\$253K	\$353K	\$293K	\$410K
Prior Year	\$243K	\$223K	\$195K	\$265K	\$227K	\$276K	\$258K	\$227K	\$250K	\$225K	\$325K	\$299K	\$310K
Percent Change from Prior Year	28%	37%	46%	-12%	12%	-10%	-2%	33%	14%	12%	8%	-2%	32%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



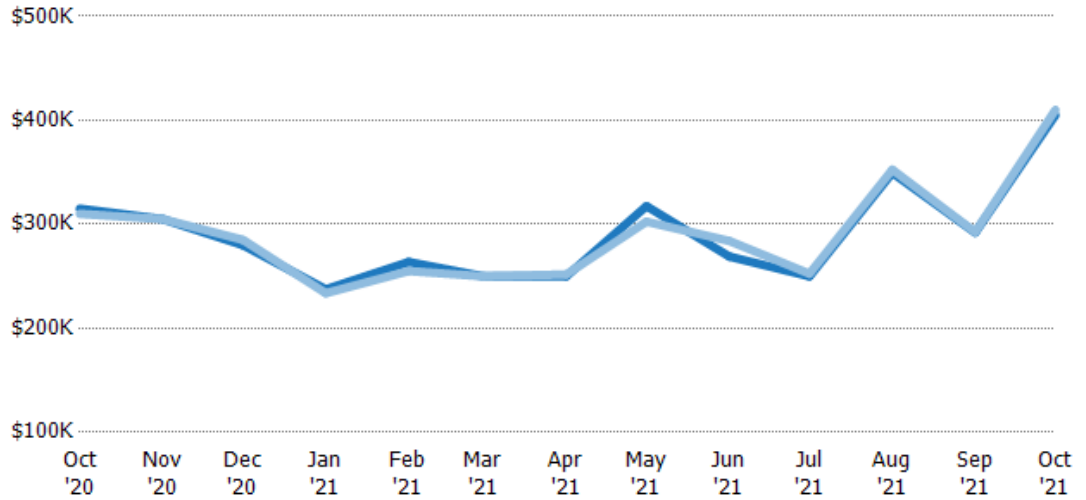
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg List Price	\$471K	\$359K	\$352K	\$281K	\$330K	\$465K	\$385K	\$408K	\$340K	\$309K	\$374K	\$367K	\$495K
Avg Sales Price	\$452K	\$352K	\$339K	\$274K	\$315K	\$447K	\$371K	\$396K	\$336K	\$311K	\$374K	\$367K	\$494K
Avg Sales Price as a % of Avg List Price	96%	98%	96%	98%	95%	96%	96%	97%	99%	101%	100%	100%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

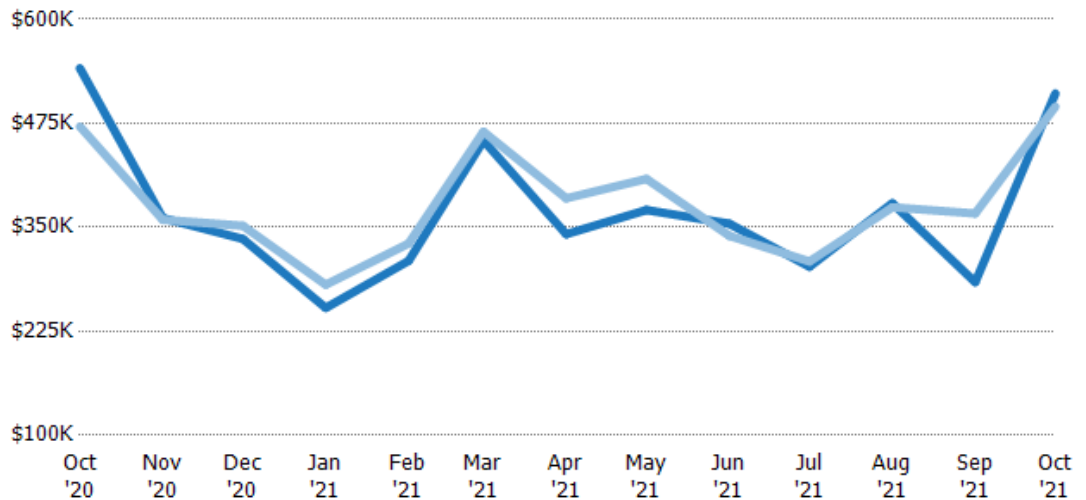


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

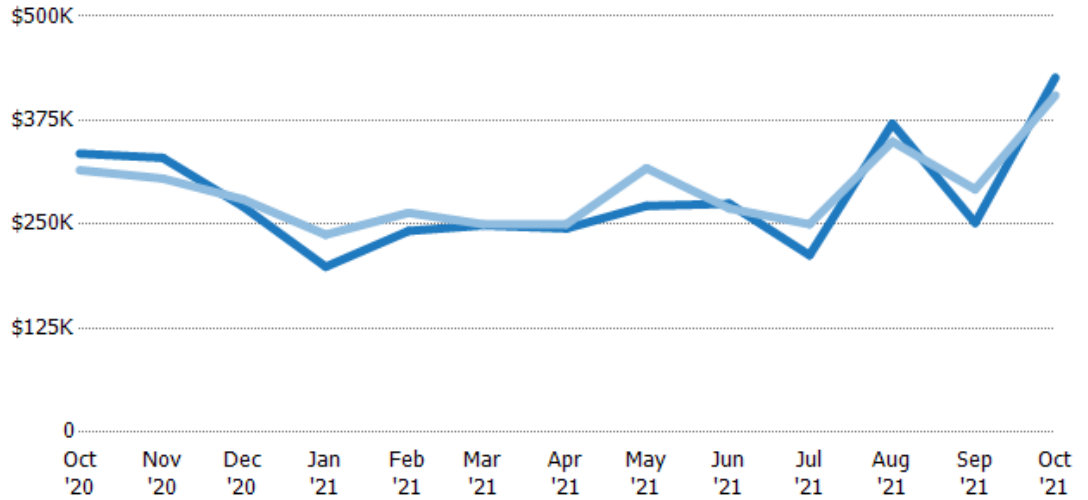


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$335K	\$330K	\$271K	\$199K	\$242K	\$249K	\$245K	\$272K	\$275K	\$213K	\$371K	\$252K	\$426K
Median Sales Price	\$315K	\$305K	\$280K	\$238K	\$264K	\$250K	\$250K	\$317K	\$269K	\$250K	\$350K	\$292K	\$405K
Med Sales Price as a % of Med Est Value	94%	92%	103%	119%	109%	100%	102%	117%	98%	117%	94%	116%	95%