

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

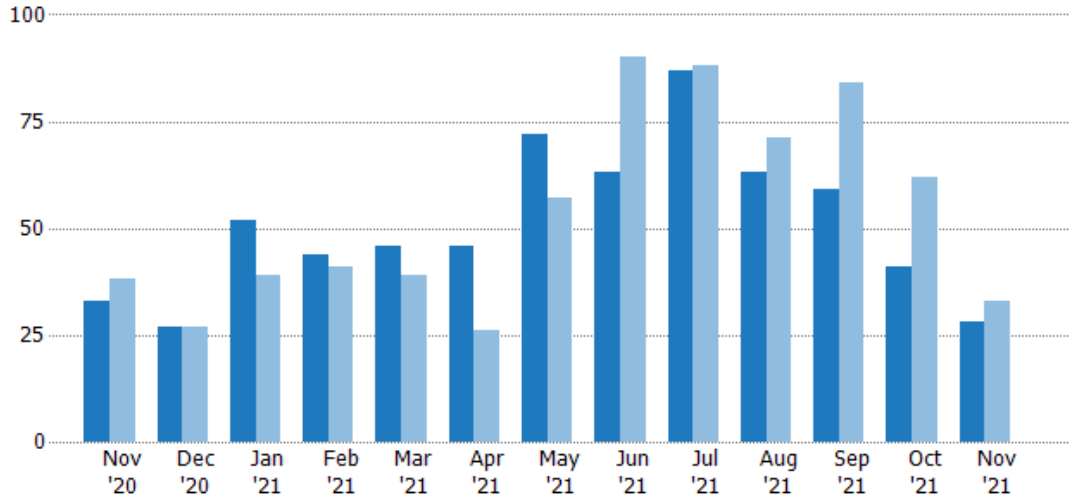
Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	28	33	-15.2%	601	630	-4.6%
New Listing Volume	\$12,433,600	\$14,051,500	-11.5%	\$258,066,944	\$267,941,068	-3.7%
Active Listing Count	160	196	-18.4%	N/A	N/A	
Active Listing Volume	\$95,174,097	\$110,387,638	-13.8%	N/A	N/A	
Average Listing Price	\$594,838	\$563,202	+5.6%	\$596,318	\$482,359	+23.6%
Median Listing Price	\$407,000	\$322,500	+26.2%	\$355,265	\$320,469	+10.9%
Median Days in RPR	81.5	134	-39.2%	97.21	135.17	-28.1%
Months of Inventory	2.6	2.2	+19.8%	3	7.7	-61.6%
Absorption Rate	38.75%	46.43%	-7.7%	33.66%	12.93%	+20.7%
Sales Activity Charts Metrics						
New Pending Sales Count	4	57	-93%	591	769	-23.1%
New Pending Sales Volume	\$1,276,900	\$20,831,800	-93.9%	\$236,192,396	\$275,748,387	-14.3%
Pending Sales Count	12	114	-89.5%	N/A	N/A	
Pending Sales Volume	\$8,036,800	\$38,223,600	-79%	N/A	N/A	
Closed Sales Count	61	79	-22.8%	564	552	+2.2%
Closed Sales Volume	\$26,594,000	\$27,771,503	-4.2%	\$214,150,085	\$198,732,843	+7.8%
Average Sales Price	\$435,967	\$351,538	+24%	\$379,699	\$360,023	+5.5%
Median Sales Price	\$280,000	\$305,000	-8.2%	\$291,582	\$281,861	+3.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



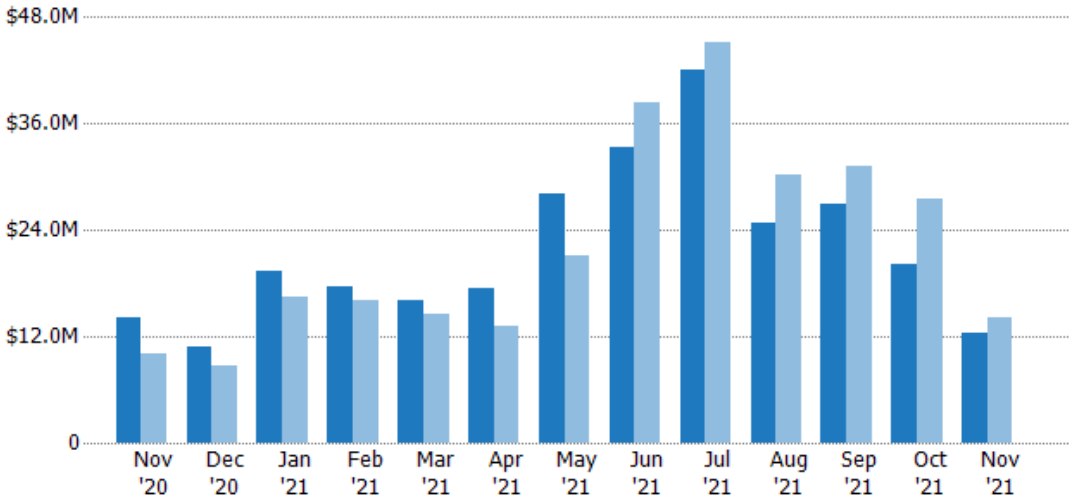
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	28	33	-15.2%
Nov '20	33	38	-13.2%
Nov '19	38	38	-18.4%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	\$12.4M	\$14.1M	-11.5%
Nov '20	\$14.1M	\$10.1M	39.4%
Nov '19	\$10.1M	\$10.1M	-25.1%

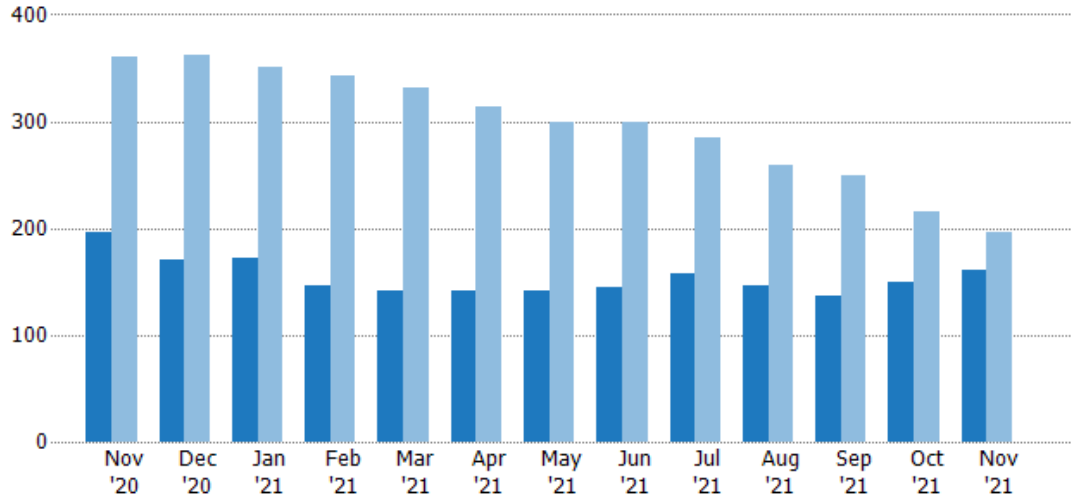
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	160	-18.4%
Nov '20	196	-45.6%
Nov '19	360	7.2%



Current Year	196	171	172	146	142	141	142	145	158	147	137	150	160
Prior Year	360	362	350	342	331	313	300	300	284	259	249	215	196
Percent Change from Prior Year	-46%	-53%	-51%	-57%	-57%	-55%	-53%	-52%	-44%	-43%	-45%	-30%	-18%

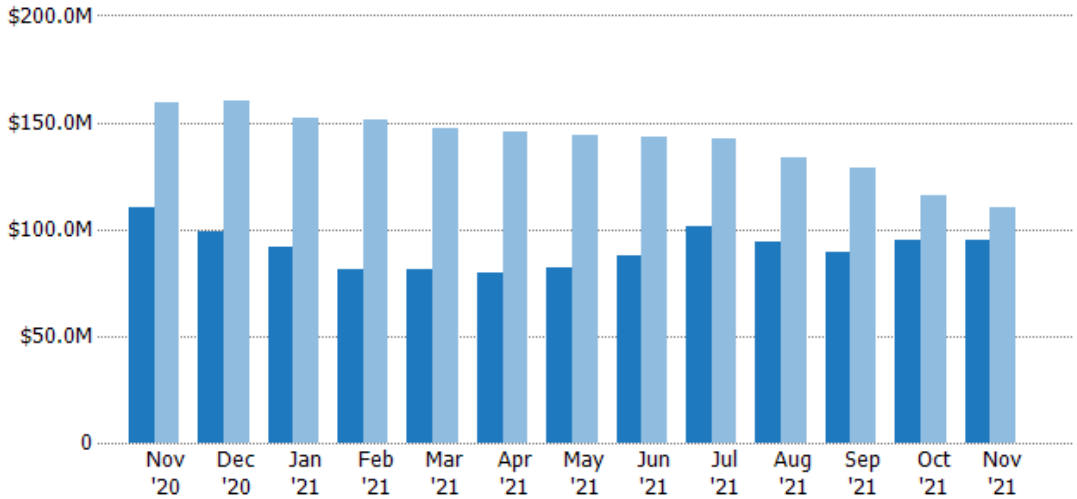
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$95.2M	-13.8%
Nov '20	\$110M	-30.7%
Nov '19	\$159M	-4.1%



Current Year	\$110M	\$98.8M	\$91.3M	\$81.5M	\$81.1M	\$79.2M	\$82M	\$87.9M	\$101M	\$94.2M	\$89.2M	\$95.1M	\$95.2M
Prior Year	\$159M	\$160M	\$152M	\$152M	\$147M	\$146M	\$144M	\$143M	\$142M	\$133M	\$129M	\$116M	\$110M
Percent Change from Prior Year	-31%	-38%	-40%	-46%	-45%	-46%	-43%	-39%	-29%	-29%	-31%	-18%	-14%

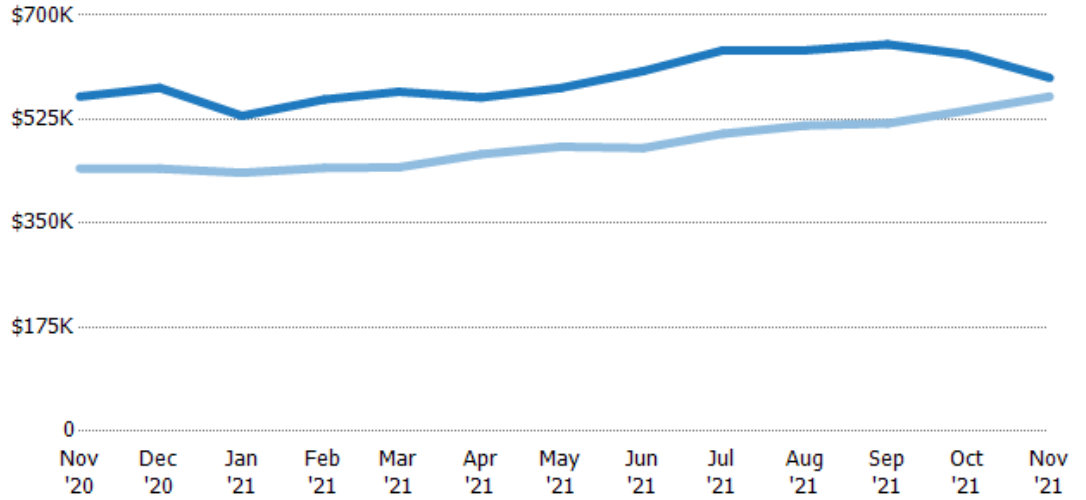
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$595K	5.6%
Nov '20	\$563K	27.3%
Nov '19	\$442K	-10.6%



Current Year	\$563K	\$578K	\$531K	\$558K	\$571K	\$562K	\$578K	\$606K	\$641K	\$641K	\$651K	\$634K	\$595K
Prior Year	\$442K	\$442K	\$435K	\$443K	\$444K	\$466K	\$479K	\$477K	\$501K	\$514K	\$518K	\$540K	\$563K
Percent Change from Prior Year	27%	31%	22%	26%	29%	20%	21%	27%	28%	25%	26%	17%	6%

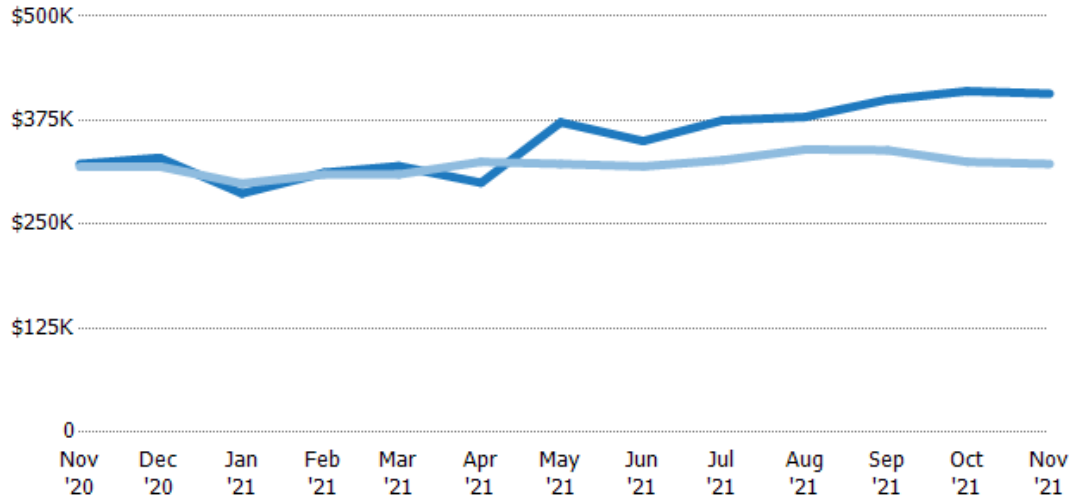
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$407K	26.2%
Nov '20	\$323K	1.1%
Nov '19	\$319K	-12.5%



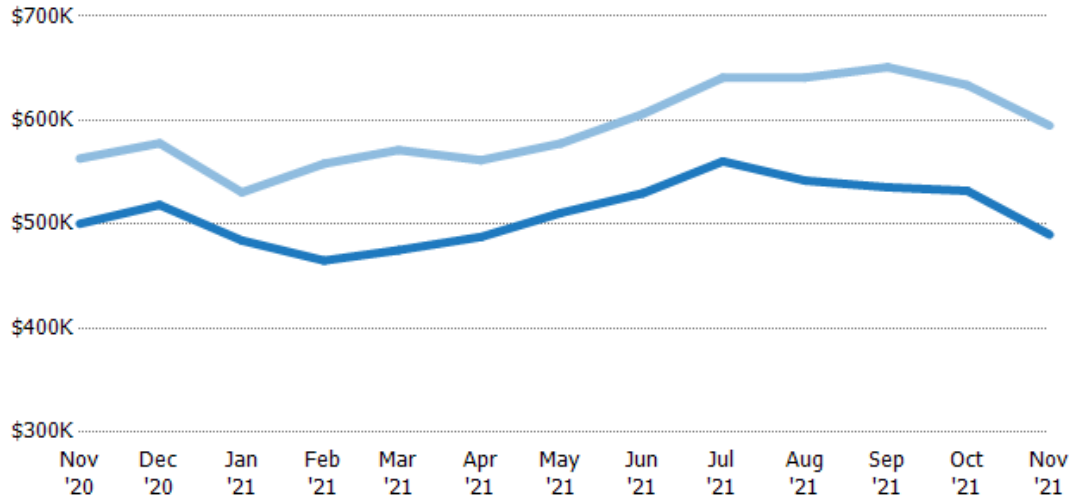
Current Year	\$323K	\$330K	\$287K	\$312K	\$320K	\$300K	\$372K	\$350K	\$375K	\$379K	\$400K	\$410K	\$407K
Prior Year	\$319K	\$319K	\$299K	\$310K	\$310K	\$325K	\$323K	\$320K	\$327K	\$340K	\$339K	\$325K	\$323K
Percent Change from Prior Year	1%	3%	-4%	1%	3%	-8%	15%	10%	15%	12%	18%	26%	26%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



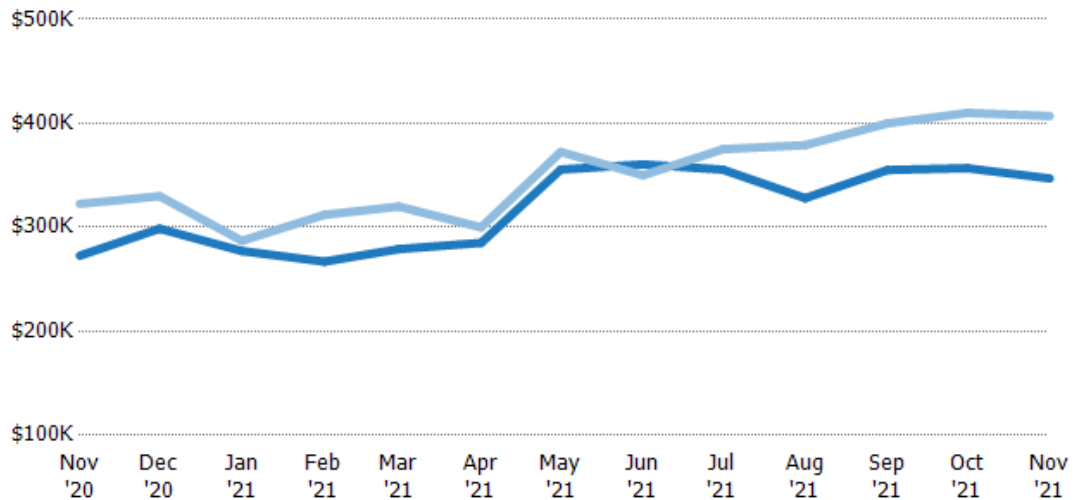
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$501K	\$519K	\$484K	\$465K	\$475K	\$488K	\$511K	\$530K	\$560K	\$542K	\$536K	\$532K	\$490K
Avg Listing Price	\$563K	\$578K	\$531K	\$558K	\$571K	\$562K	\$578K	\$606K	\$641K	\$641K	\$651K	\$634K	\$595K
Avg Listing Price as a % of Avg Est Value	113%	111%	110%	120%	120%	115%	113%	114%	114%	118%	122%	119%	121%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$273K	\$299K	\$277K	\$267K	\$279K	\$285K	\$356K	\$361K	\$355K	\$328K	\$355K	\$357K	\$347K
Median Listing Price	\$323K	\$330K	\$287K	\$312K	\$320K	\$300K	\$372K	\$350K	\$375K	\$379K	\$400K	\$410K	\$407K
Med Listing Price as a % of Med Est Value	118%	110%	104%	117%	115%	105%	105%	97%	106%	116%	113%	115%	117%

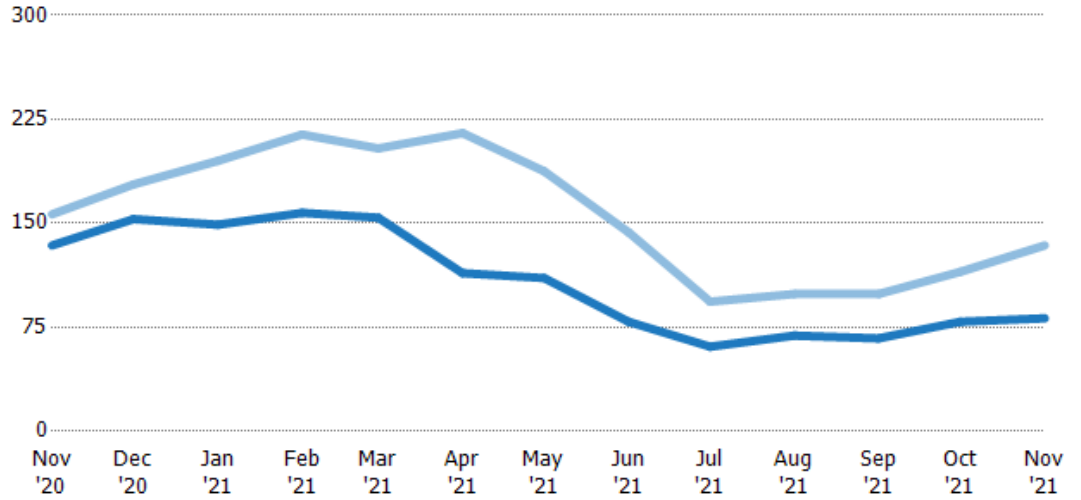
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Nov '21	81.5	-39.2%
Nov '20	134	-14.4%
Nov '19	157	-5.8%



Current Year	134	153	149	158	154	114	111	79	61	69	67	79	81.5
Prior Year	157	178	195	214	204	215	188	144	93.5	99	99	115	134
Percent Change from Prior Year	-14%	-14%	-24%	-26%	-25%	-47%	-41%	-45%	-35%	-30%	-32%	-31%	-39%

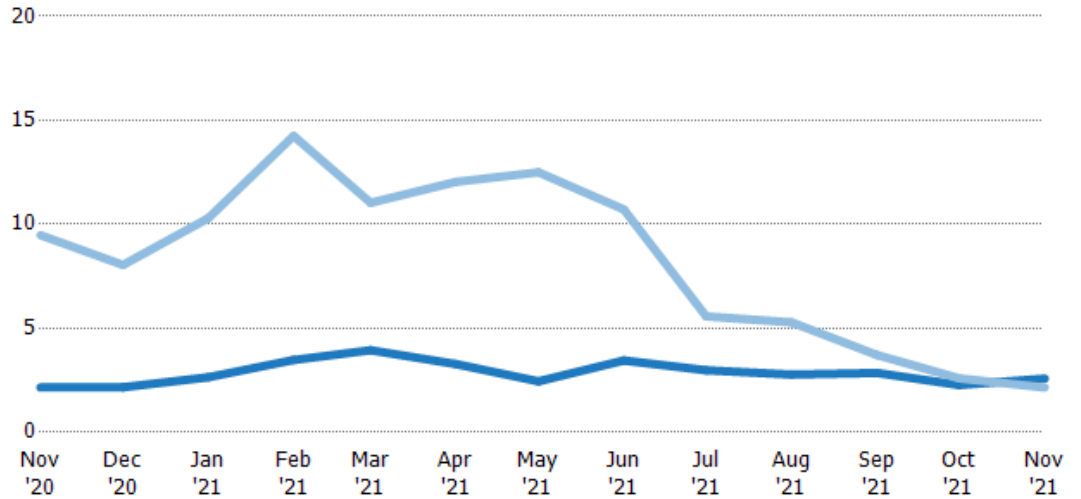
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Nov '21	2.58	19.8%
Nov '20	2.15	-77.3%
Nov '19	9.47	-7.4%



Current Year	2.15	2.16	2.65	3.48	3.94	3.28	2.45	3.45	2.98	2.77	2.85	2.27	2.58
Prior Year	9.47	8.04	10.3	14.3	11	12	12.5	10.7	5.57	5.29	3.72	2.59	2.15
Percent Change from Prior Year	-77%	-73%	-74%	-76%	-64%	-73%	-80%	-68%	-46%	-48%	-23%	-12%	20%

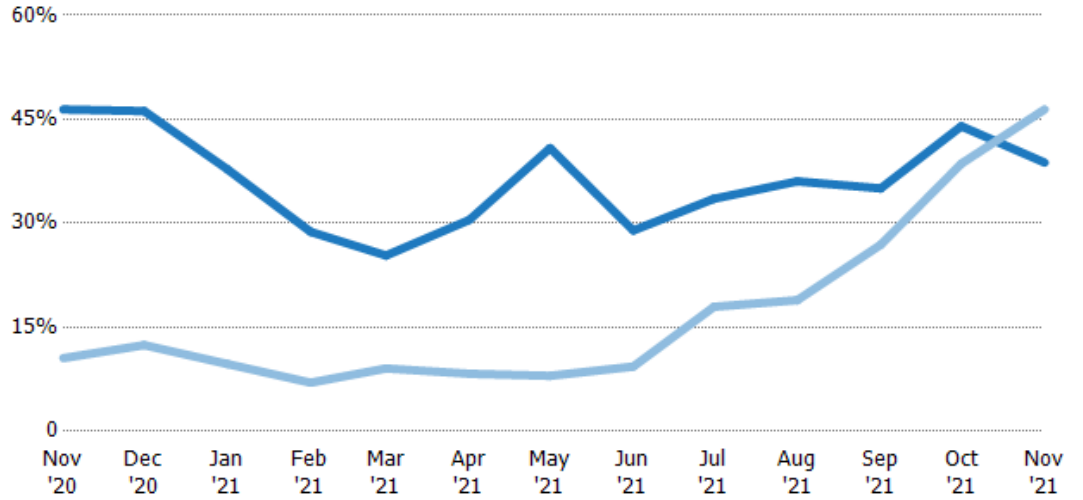
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Nov '21	39%	7.7%
Nov '20	46%	-35.9%
Nov '19	11%	8%



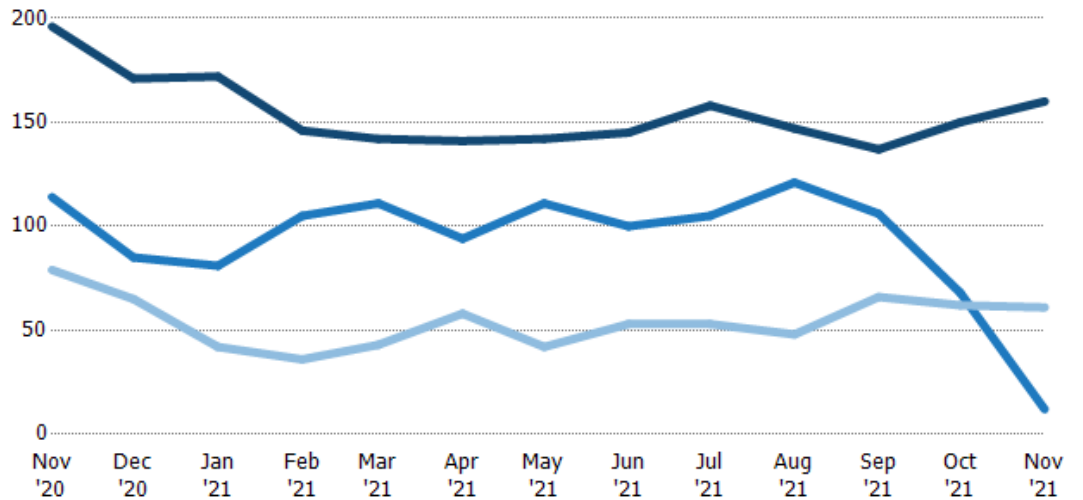
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	46%	46%	38%	29%	25%	30%	41%	29%	34%	36%	35%	44%	39%
Prior Year	11%	12%	10%	7%	9%	8%	8%	9%	18%	19%	27%	39%	46%
Change from Prior Year	-36%	-34%	-28%	-22%	-16%	-22%	-33%	-20%	-16%	-17%	-8%	-5%	8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



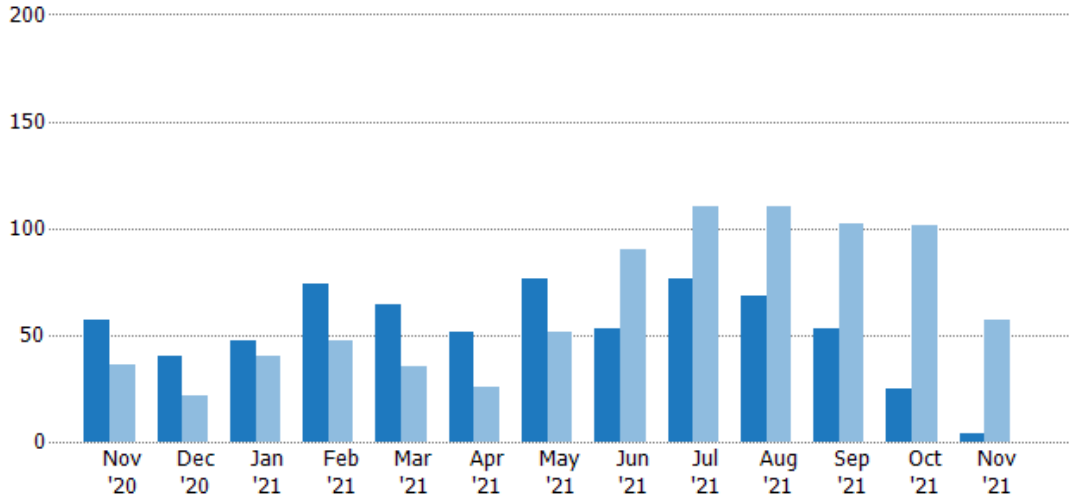
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	196	171	172	146	142	141	142	145	158	147	137	150	160
Pending	114	85	81	105	111	94	111	100	105	121	106	68	12
Sold	79	65	42	36	43	58	42	53	53	48	66	62	61

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Nov '21	4	-93%
Nov '20	57	58.3%
Nov '19	36	-25%

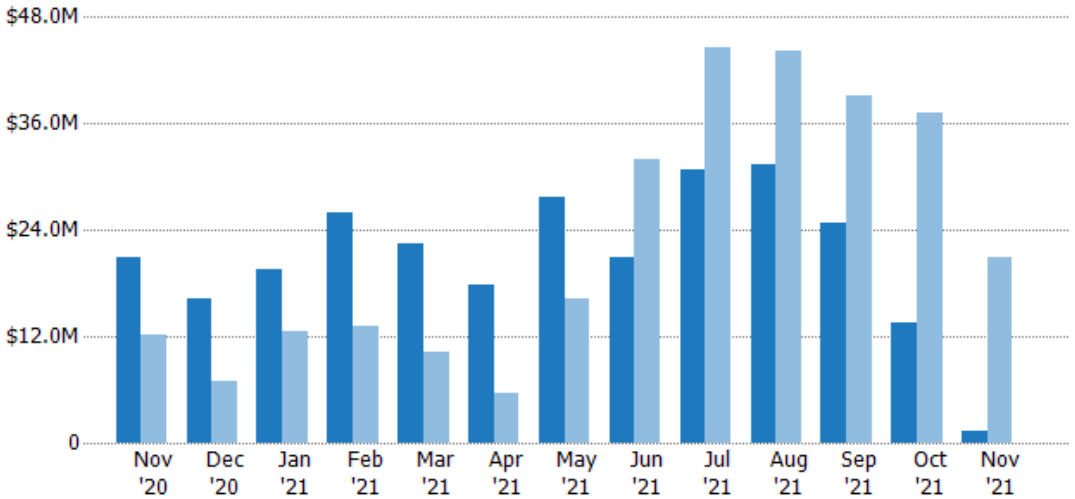
Current Year	57	40	47	74	64	51	76	53	76	68	53	25	4
Prior Year	36	22	40	47	35	26	51	90	110	110	102	101	57
Percent Change from Prior Year	58%	82%	18%	57%	83%	96%	49%	-41%	-31%	-38%	-48%	-75%	-93%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Nov '21	\$1.28M	-93.9%
Nov '20	\$20.8M	70.1%
Nov '19	\$12.2M	-56%

Current Year	\$20.8M	\$16.3M	\$19.5M	\$26M	\$22.4M	\$17.9M	\$27.7M	\$20.9M	\$30.9M	\$31.4M	\$24.8M	\$13.5M	\$1.28M
Prior Year	\$12.2M	\$6.93M	\$12.5M	\$13.2M	\$10.3M	\$5.67M	\$16.3M	\$31.9M	\$44.6M	\$44.1M	\$39.2M	\$37.2M	\$20.8M
Percent Change from Prior Year	70%	136%	56%	97%	118%	215%	70%	-35%	-31%	-29%	-37%	-64%	-94%

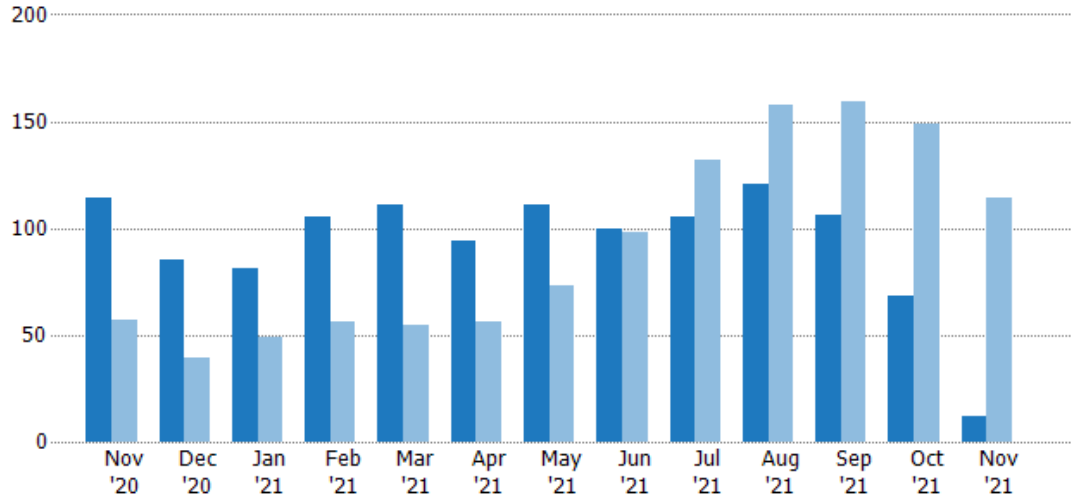
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	12	-89.5%
Nov '20	114	100%
Nov '19	57	-24.6%



Current Year	114	85	81	105	111	94	111	100	105	121	106	68	12
Prior Year	57	39	49	56	55	56	73	98	132	158	159	149	114
Percent Change from Prior Year	100%	118%	65%	88%	102%	68%	52%	2%	-20%	-23%	-33%	-54%	-89%

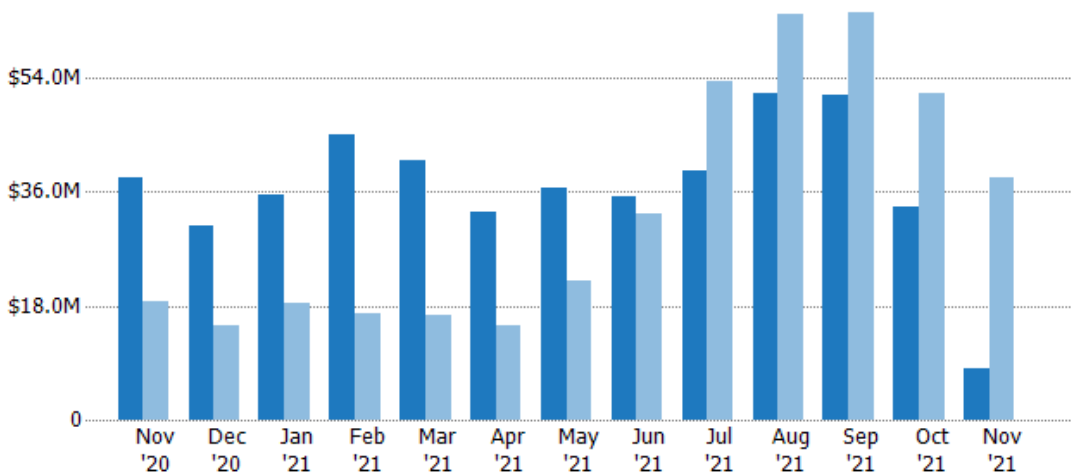
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$8.04M	-79%
Nov '20	\$38.2M	104.8%
Nov '19	\$18.7M	-45.8%



Current Year	\$38.2M	\$30.6M	\$35.4M	\$45M	\$41M	\$32.8M	\$36.7M	\$35.2M	\$39.4M	\$51.6M	\$51.2M	\$33.5M	\$8.04M
Prior Year	\$18.7M	\$14.8M	\$18.5M	\$16.8M	\$16.5M	\$14.9M	\$21.9M	\$32.4M	\$53.3M	\$64.1M	\$64.3M	\$51.5M	\$38.2M
Percent Change from Prior Year	105%	107%	92%	167%	149%	121%	67%	8%	-26%	-20%	-20%	-35%	-79%

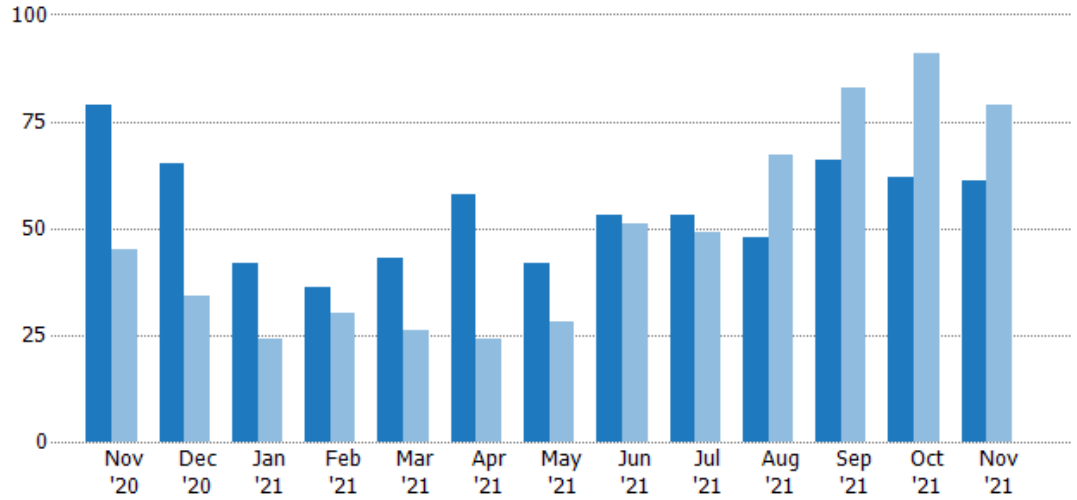
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Nov '21	61	-22.8%
Nov '20	79	75.6%
Nov '19	45	-11.1%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	79	65	42	36	43	58	42	53	53	48	66	62	61
Prior Year	45	34	24	30	26	24	28	51	49	67	83	91	79
Percent Change from Prior Year	76%	91%	75%	20%	65%	142%	50%	4%	8%	-28%	-20%	-32%	-23%

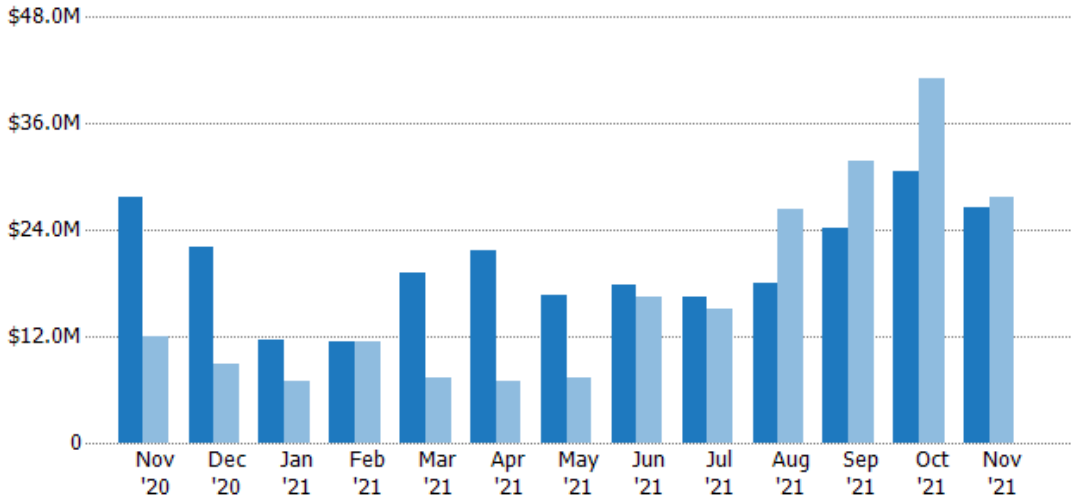
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Nov '21	\$26.6M	-4.2%
Nov '20	\$27.8M	131.1%
Nov '19	\$12M	-14.3%



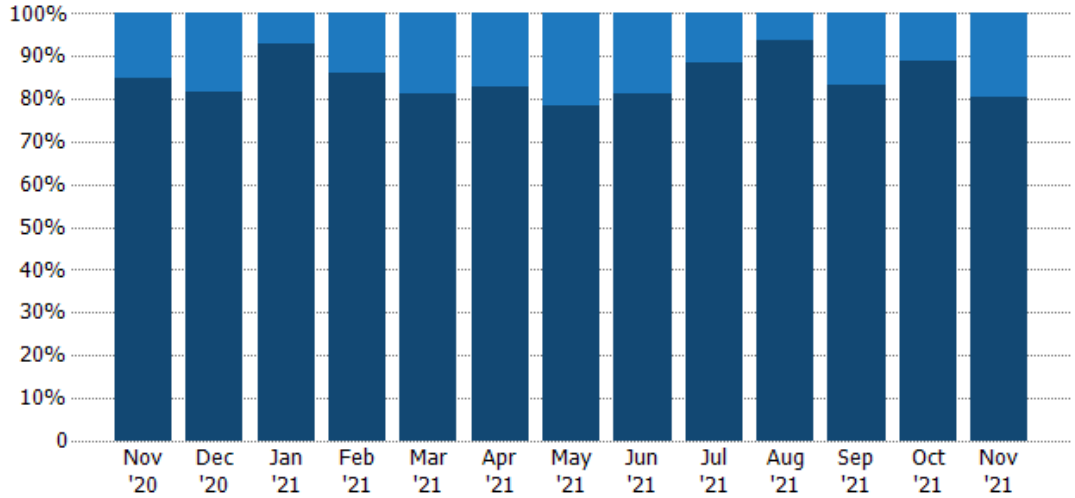
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$27.8M	\$22M	\$11.5M	\$11.4M	\$19.2M	\$21.7M	\$16.6M	\$17.8M	\$16.5M	\$18M	\$24.2M	\$30.6M	\$26.6M
Prior Year	\$12M	\$8.84M	\$6.88M	\$11.5M	\$7.36M	\$6.96M	\$7.4M	\$16.5M	\$15.2M	\$26.4M	\$31.7M	\$41.1M	\$27.8M
Percent Change from Prior Year	131%	149%	67%	-1%	161%	212%	125%	8%	9%	-32%	-24%	-25%	-4%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



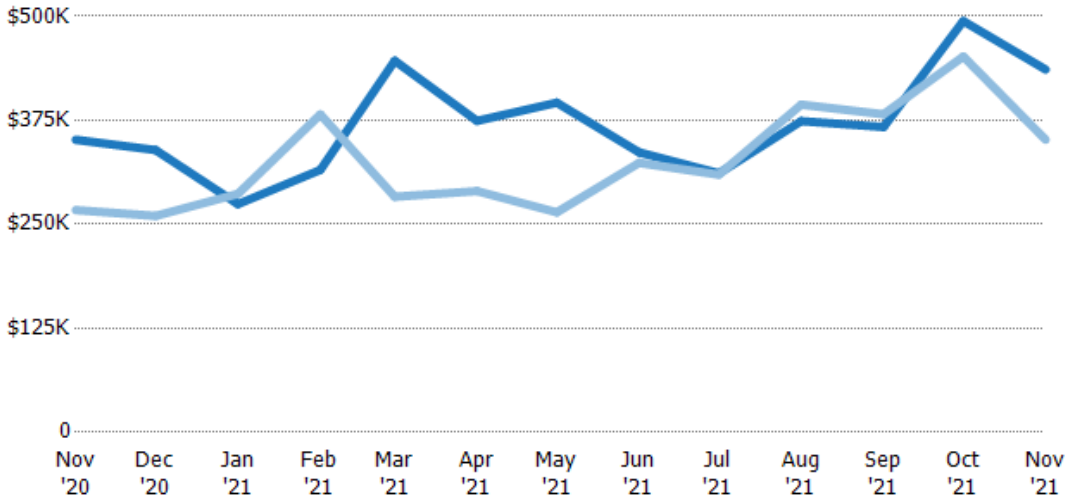
Condo/Townhouse	15%	18%	7%	14%	19%	17%	21%	19%	11%	6%	17%	11%	20%
Single Family Residence	85%	82%	93%	86%	81%	83%	79%	81%	89%	94%	83%	89%	80%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$352K	\$339K	\$274K	\$315K	\$447K	\$374K	\$396K	\$336K	\$311K	\$374K	\$367K	\$494K	\$436K
Prior Year	\$267K	\$260K	\$287K	\$382K	\$283K	\$290K	\$264K	\$324K	\$310K	\$394K	\$382K	\$452K	\$352K
Percent Change from Prior Year	32%	30%	-4%	-17%	58%	29%	50%	4%	1%	-5%	-4%	9%	24%

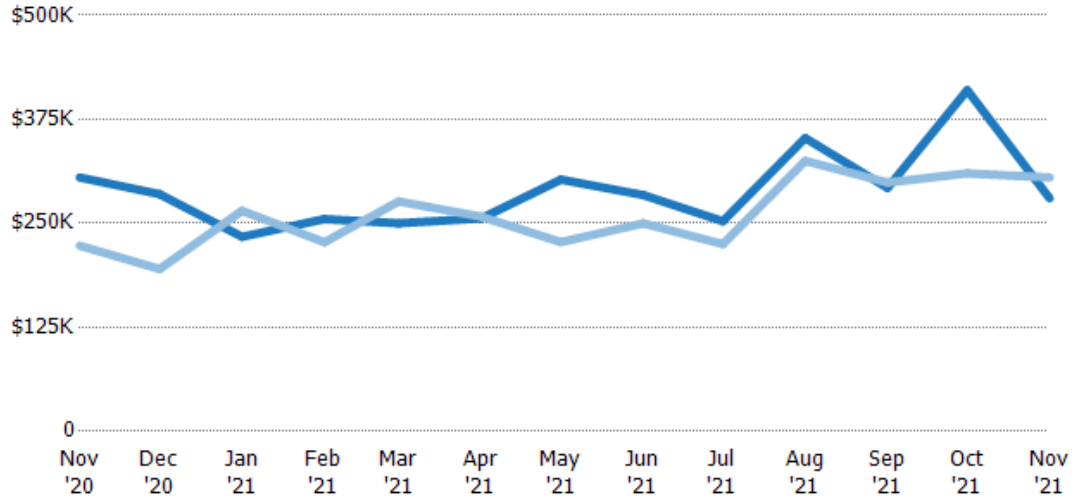
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$280K	-8.2%
Nov '20	\$305K	36.8%
Nov '19	\$223K	2%



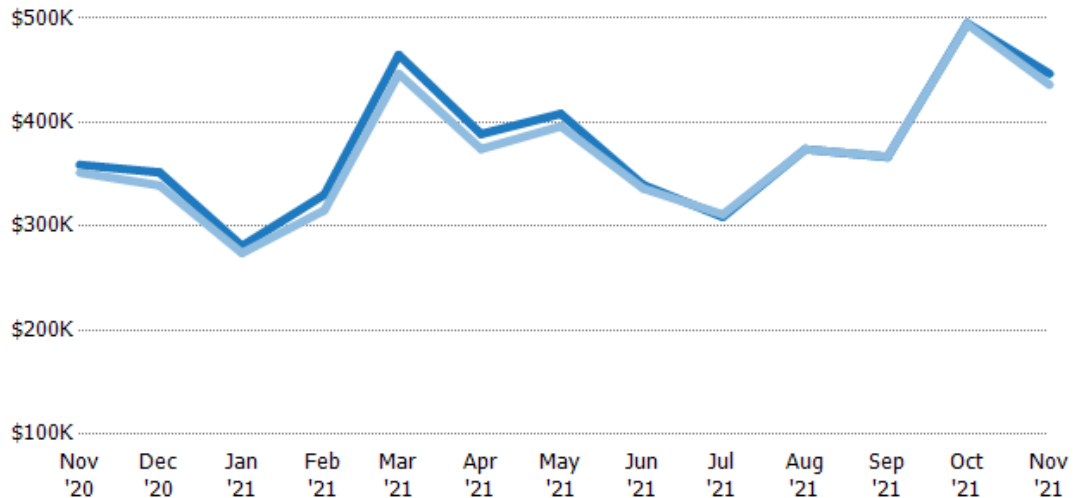
Current Year	\$305K	\$285K	\$234K	\$255K	\$250K	\$256K	\$303K	\$284K	\$253K	\$353K	\$293K	\$410K	\$280K
Prior Year	\$223K	\$195K	\$265K	\$227K	\$276K	\$258K	\$227K	\$250K	\$225K	\$325K	\$299K	\$310K	\$305K
Percent Change from Prior Year	37%	46%	-12%	12%	-10%	-1%	33%	14%	12%	8%	-2%	32%	-8%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



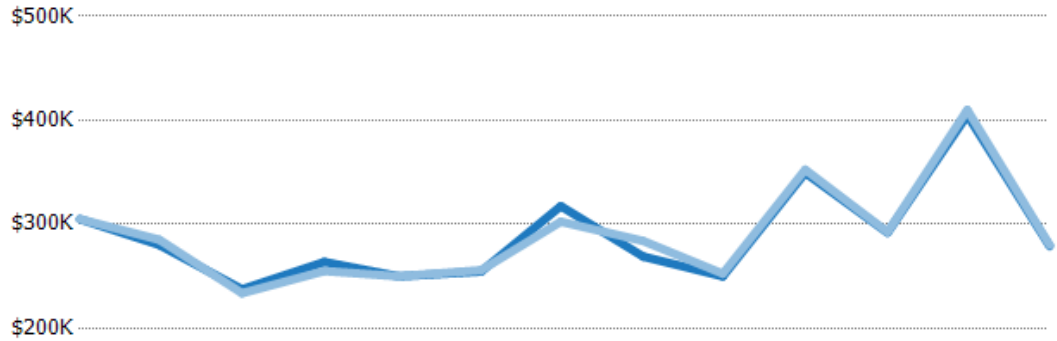
Avg List Price	\$359K	\$352K	\$281K	\$330K	\$465K	\$389K	\$408K	\$340K	\$309K	\$374K	\$367K	\$495K	\$447K
Avg Sales Price	\$352K	\$339K	\$274K	\$315K	\$447K	\$374K	\$396K	\$336K	\$311K	\$374K	\$367K	\$494K	\$436K
Avg Sales Price as a % of Avg List Price	98%	96%	98%	95%	96%	96%	97%	99%	101%	100%	100%	100%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



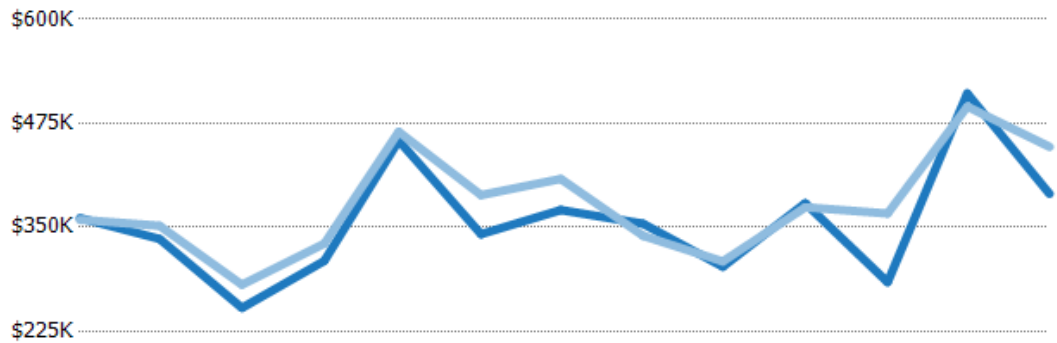
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$305K	\$280K	\$238K	\$264K	\$250K	\$255K	\$317K	\$269K	\$250K	\$350K	\$292K	\$405K	\$279K
Median Sales Price	\$305K	\$285K	\$234K	\$255K	\$250K	\$256K	\$303K	\$284K	\$253K	\$353K	\$293K	\$410K	\$280K
Med Sales Price as a % of Med List Price	100%	102%	98%	97%	100%	101%	95%	106%	101%	101%	100%	101%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



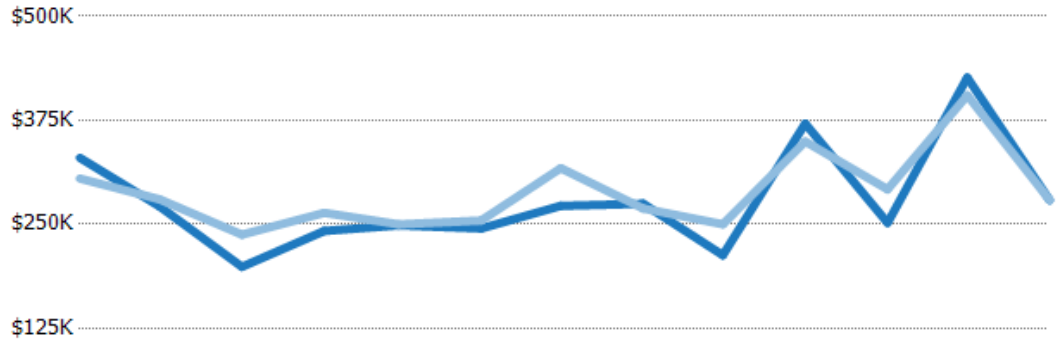
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$361K	\$336K	\$253K	\$310K	\$454K	\$342K	\$371K	\$354K	\$303K	\$379K	\$284K	\$511K	\$390K
Avg Sales Price	\$359K	\$352K	\$281K	\$330K	\$465K	\$389K	\$408K	\$340K	\$309K	\$374K	\$367K	\$495K	\$447K
Avg Sales Price as a % of Avg Est Value	99%	105%	111%	107%	102%	114%	110%	96%	102%	99%	129%	97%	115%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$330K	\$271K	\$199K	\$242K	\$249K	\$245K	\$272K	\$275K	\$213K	\$371K	\$252K	\$426K	\$279K
Median Sales Price	\$305K	\$280K	\$238K	\$264K	\$250K	\$255K	\$317K	\$269K	\$250K	\$350K	\$292K	\$405K	\$279K
Med Sales Price as a % of Med Est Value	92%	103%	119%	109%	100%	104%	117%	98%	117%	94%	116%	95%	100%