

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	6	+33.3%	158	159	-0.6%
New Listing Volume	\$1,877,700	\$1,508,800	+24.4%	\$37,754,750	\$36,092,449	+4.6%
Active Listing Count	41	52	-21.2%	N/A	N/A	
Active Listing Volume	\$9,927,800	\$14,770,899	-32.8%	N/A	N/A	
Average Listing Price	\$242,141	\$284,056	-14.8%	\$247,053	\$224,784	+9.9%
Median Listing Price	\$185,000	\$177,950	+4%	\$183,497	\$160,116	+14.6%
Median Daysin RPR	89	127	-29.9%	106.35	150.83	-29.5%
Months of Inventory	3.7	3.1	+21.9%	3.1	6.5	-51.3%
Absorption Rate	26.83%	32.69%	-5.9%	31.8%	15.49%	+16.3%
Sales Activity Charts Metrics						
New Pending Sales Count	2	15	-86.7%	165	197	-16.2%
New Pending Sales Volume	\$568,900	\$3,147,700	-81.9%	\$39,566,550	\$39,006,401	+1.4%
Pending Sales Count	4	34	-88.2%	N/A	N/A	
Pending Sales Volume	\$1,363,900	\$7,564,000	-82%	NA	N/A	
Closed Sales Count	18	19	-5.3%	160	131	+22.1%
Closed Sales Volume	\$4,451,000	\$5,311,103	-16.2%	\$39,906,199	\$25,316,952	+57.6%
Average Sales Price	\$247,278	\$279,532	-11.5%	\$249,414	\$193,259	+29.1%
Median Sales Price	\$220,000	\$250,000	-12%	\$215,222	\$173,544	+24%

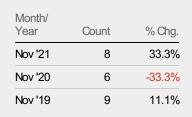




#### **New Listings**

The number of new residential listings that were added each month.







### New Listing Volume

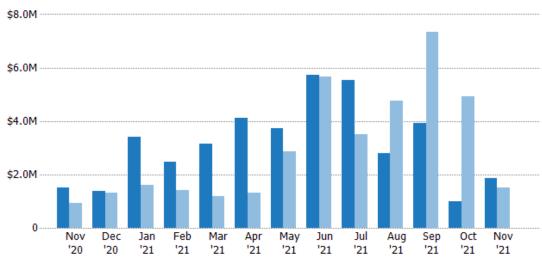
Percent Change from Prior Year

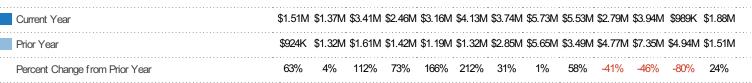
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Nov '21	\$1.88M	24.4%
Nov '20	\$1.51M	63.3%
Nov '19	\$924K	50.3%



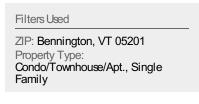


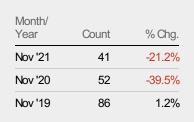


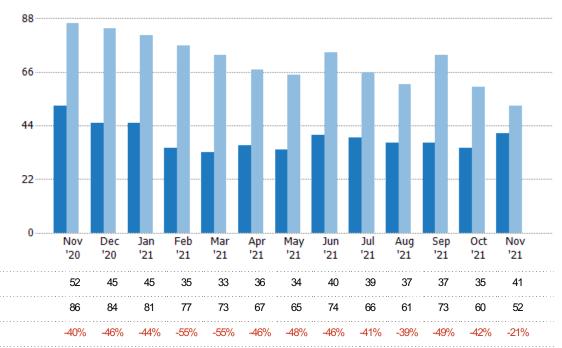


#### **Active Listings**

The number of active residential listings at the end of each month.







### **Active Listing Volume**

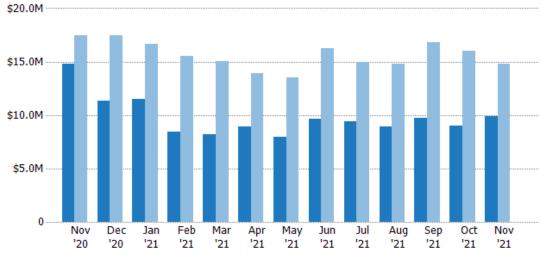
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Nov '21	\$9.93M	-32.8%
Nov '20	\$14.8M	-15.5%
Nov '19	\$17.5M	1.3%







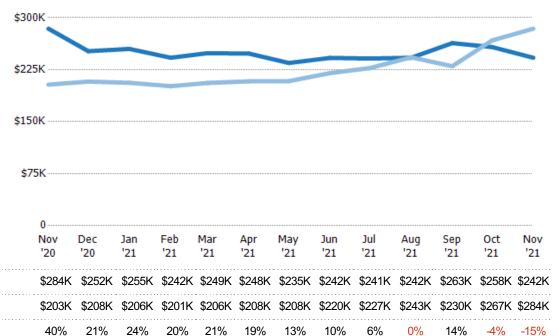


#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
Nov '21	\$242K	-14.8%
Nov '20	\$284K	39.7%
Nov '19	\$203K	0.1%



## **Median Listing Price**

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

\$300K

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Nov '21	\$185K	4%
Nov '20	\$178K	18.7%
Nov '19	\$150K	9.7%

Percent Change from Prior Year

5K												
0K												
5K												
JIX												
JK												
0												
0 Nov '20	Dec '20	Jan '21		Mar	Apr	May '21	Jun	Jul	Aug '21	Sep '21	Oct '21	
0 Nov '20	Dec	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	'21	'21	'21	'2
0 Nov '20 \$178K	Dec '20	Jan '21 \$176K	Feb '21 \$176K	Mar '21 \$180K	Apr '21 \$173K	May '21 \$174K	Jun '21 \$178K	Jul '21 \$175K	'21 \$180K	'2i \$215K	'21 \$209K	

Current Year Prior Year



Avg Est Value

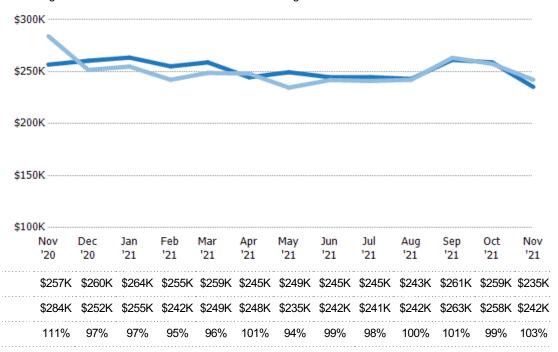
Avg Listing Price

## Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





### Median Listing Price vs Median Est Value

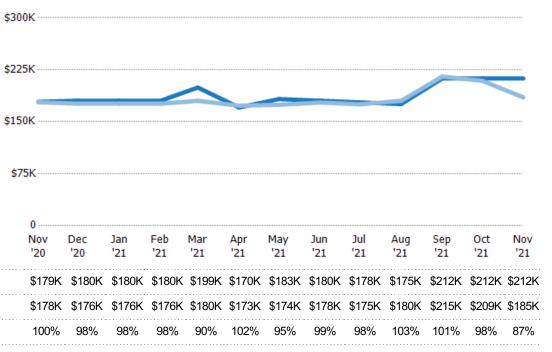
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

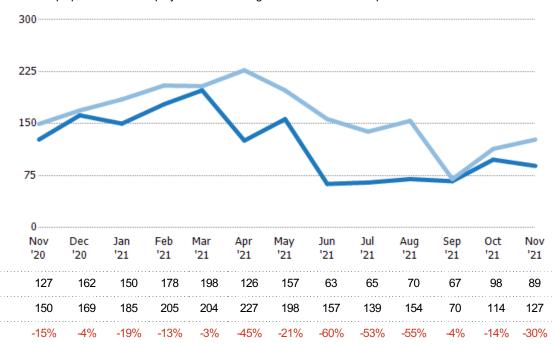
Med Listing Price as a % of Med Est Value

#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
Nov '21	3.73	21.9%
Nov '20	3.06	-75.1%
Nov '19	12.3	1.2%

Percent Change from Prior Year

20												
15												
10												
10												
5												
5					<u> </u>	<u> </u>						<b>&gt;</b>
0 Nov '20	Dec '20		Feb '21	Mar '21	Apr '21	May '21		Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21 1.79	Jun '21	Jul '21	Aug '21 2.31	Sep '21	0ct '21	Nov '21

Current Year Prior Year



Current Year

Prior Year

Change from Prior Year

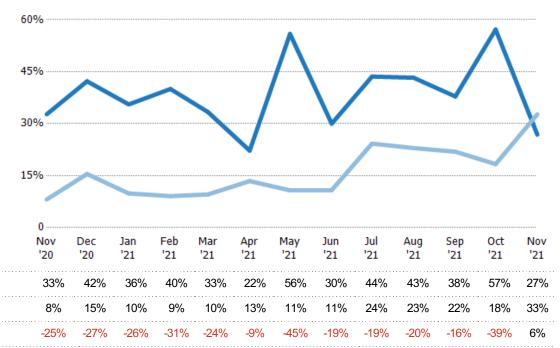
## Market Data Report

### **Absorption Rate**

The percentage of inventory sold per month.



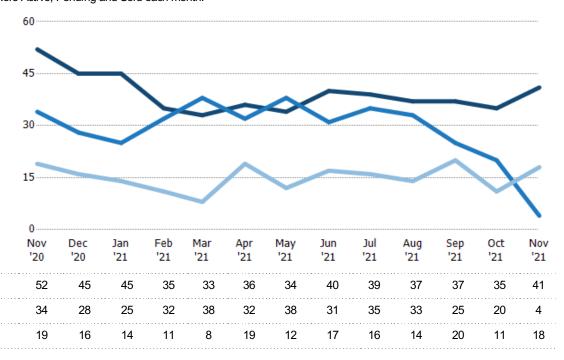
Month/ Year	Rate	Chg.
Nov '21	27%	5.9%
Nov '20	33%	-24.6%
Nov '19	8%	-1.1%



### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family



Active

Sold

Pending



Current Year

Prior Year

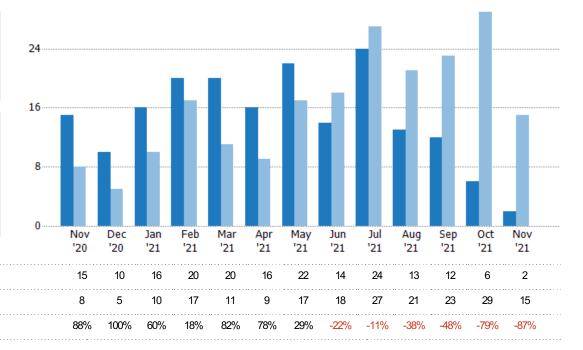
## Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Nov '21	2	-86.7%
Nov '20	15	87.5%
Nov '19	8	0%

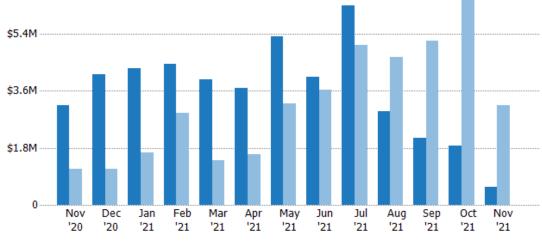


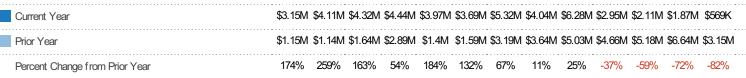
## New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Nov '21	\$569K	-81.9%
Nov '20	\$3.15M	174.5%
Nov '19	\$1.15M	-17.2%





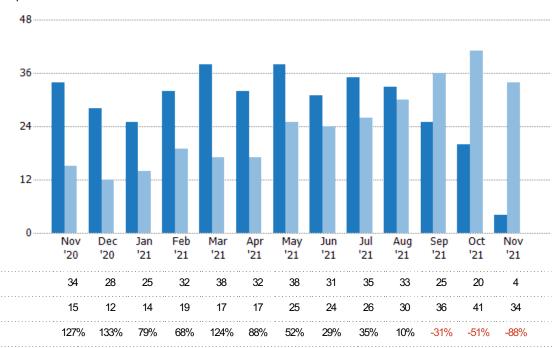


### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Nov '21	4	-88.2%
Nov '20	34	126.7%
Nov '19	15	-13.3%



### Pending Sales Volume

Percent Change from Prior Year

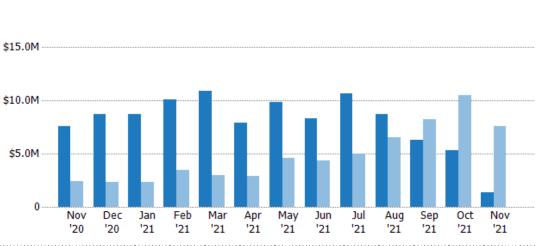
Current Year

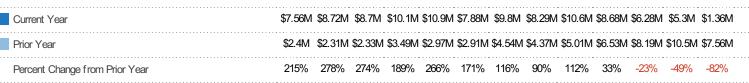
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

\$20.0M

Month/ Year	Volume	% Chg.
Nov '21	\$1.36M	-82%
Nov '20	\$7.56M	214.9%
Nov '19	\$2.4M	-9.9%

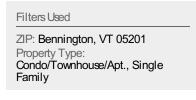




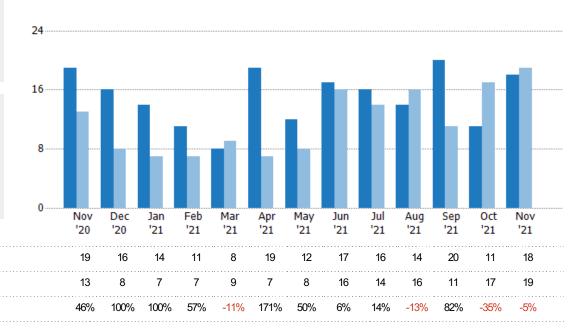


#### **Closed Sales**

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Nov '21	18	-5.3%
Nov '20	19	46.2%
Nov '19	13	-15.4%



#### **Closed Sales Volume**

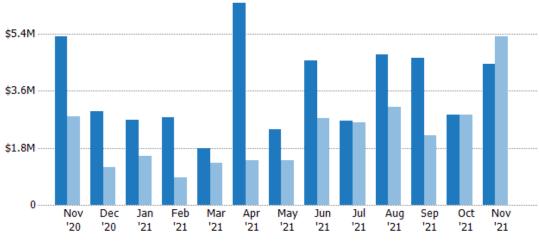
Percent Change from Prior Year

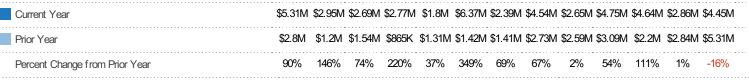
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
Nov '21	\$4.45M	-16.2%
Nov '20	\$5.31M	89.6%
Nov '19	\$2.8M	-28.9%



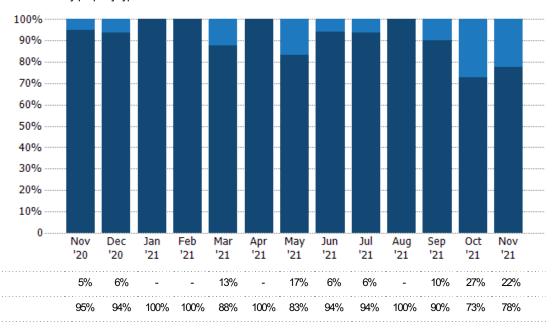




### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family



### **Average Sales Price**

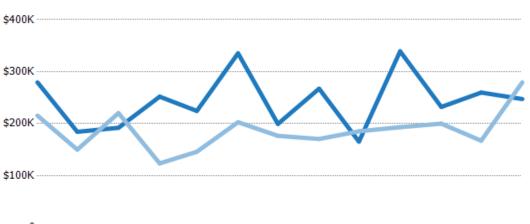
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Nov '21	\$247K	-11.5%
Nov '20	\$280K	29.7%
Nov '19	\$216K	-16%



May

Jun

Jul

	'20	'20	'21	'21	'21	'21	'21	'21	'21	'21	'21	'21	'21
Current Year	\$280K	\$184K	\$192K	\$252K	\$224K	\$335K	\$199K	\$267K	\$165K	\$339K	\$232K	\$260K	\$247K
Prior Year	\$216K	\$150K	\$220K	\$124K	\$146K	\$203K	\$177K	\$170K	\$185K	\$193K	\$200K	\$167K	\$280K
Percent Change from Prior Year	30%	23%	-13%	104%	54%	65%	13%	57%	-11%	76%	16%	55%	-12%

Feb

Mar

Apr

Nov

Dec

Jan

Aug

Sep

0ct

Nov

12/20/2021

11 of 14

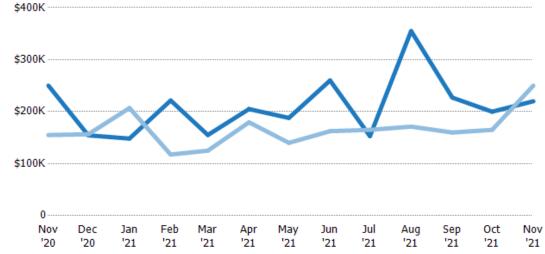


#### **Median Sales Price**

The median sales price of the residential properties sold each month.



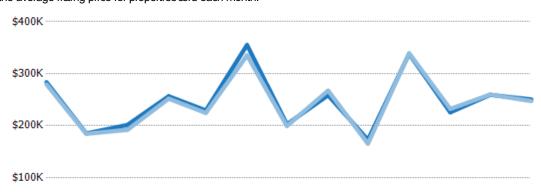




	'20	'20	'21	'21	'21	'21	'21	'21	'21	'21	'21	'21	'21
Current Year	\$250K	\$154K	\$148K	\$222K	\$155K	\$205K	\$188K	\$260K	\$153K	\$355K	\$227K	\$200K	\$220K
Prior Year	\$155K	\$157K	\$207K	\$118K	\$125K	\$180K	\$140K	\$162K	\$165K	\$171K	\$160K	\$165K	\$250K
Percent Change from Prior Year	61%	-1%	-28%	89%	24%	14%	34%	60%	-7%	107%	42%	21%	-12%

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$284K	\$185K	\$201K	\$257K	\$229K	\$355K	\$203K	\$259K	\$173K	\$338K	\$226K	\$259K	\$250K
Avg Sales Price	\$280K	\$184K	\$192K	\$252K	\$224K	\$335K	\$199K	\$267K	\$165K	\$339K	\$232K	\$260K	\$247K
Avg Sales Price as a % of Avg List Price	99%	100%	95%	98%	98%	94%	98%	103%	96%	100%	103%	100%	99%



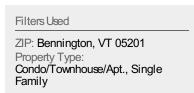
Median List Price

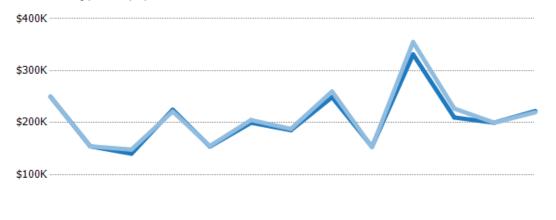
Median Sales Price

## Market Data Report

### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





0														
Nov '20	Dec '20	Jan '21		Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21		
 \$250K	\$154K	\$140K	\$225K	\$154K	\$200K	\$185K	\$249K	\$154K	\$331K	\$210K	\$200K	\$222K		
 \$250K	\$154K	\$148K	\$222K	\$155K	\$205K	\$188K	\$260K	\$153K	\$355K	\$227K	\$200K	\$220K		
 100%	100%	106%	98%	101%	103%	101%	104%	99%	107%	108%	100%	99%		

### Average Sales Price vs Average Est Value

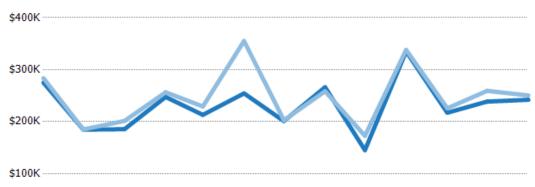
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21
Avg Est Value	\$275K	\$185K	\$186K	\$247K	\$213K	\$254K	\$201K	\$266K	\$145K	\$335K	\$217K	\$239K	\$242K
Avg Sales Price	\$284K	\$185K	\$201K	\$257K	\$229K	\$355K	\$203K	\$259K	\$173K	\$338K	\$226K	\$259K	\$250K
Avg Sales Price as a % of Avg Est Value	103%	100%	109%	104%	108%	140%	101%	97%	119%	101%	104%	109%	103%





#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

