

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	19	-31.6%	217	170	+27.6%
New Listing Volume	\$3,567,400	\$4,326,900	-17.6%	\$55,776,798	\$39,404,500	+41.5%
Active Listing Count	48	37	+29.7%	N/A	N/A	
Active Listing Volume	\$12,525,099	\$10,317,700	+21.4%	N/A	N/A	
Average Listing Price	\$260,940	\$278,857	-6.4%	\$273,580	\$251,363	+8.8%
Median Listing Price	\$239,750	\$249,900	-4.1%	\$249,961	\$227,239	+10%
Median Days in RPR	61.5	45	+36.7%	49.27	84.06	-41.4%
Months of Inventory	2.8	1.5	+83.1%	2.1	3.4	-39.9%
Absorption Rate	35.42%	64.86%	-29.4%	48.37%	29.06%	+19.3%
Sales Activity Charts Metrics						
New Pending Sales Count	7	17	-58.8%	203	196	+3.6%
New Pending Sales Volume	\$1,898,900	\$4,287,800	-55.7%	\$51,859,299	\$43,822,750	+18.3%
Pending Sales Count	18	26	-30.8%	N/A	N/A	
Pending Sales Volume	\$4,509,599	\$6,788,200	-33.6%	N/A	N/A	
Closed Sales Count	18	18	+/-	181	163	+11%
Closed Sales Volume	\$4,547,900	\$3,889,918	+16.9%	\$46,505,600	\$33,987,237	+36.8%
Average Sales Price	\$252,661	\$216,107	+16.9%	\$256,937	\$208,511	+23.2%
Median Sales Price	\$252,500	\$199,000	+26.9%	\$243,670	\$197,282	+23.5%

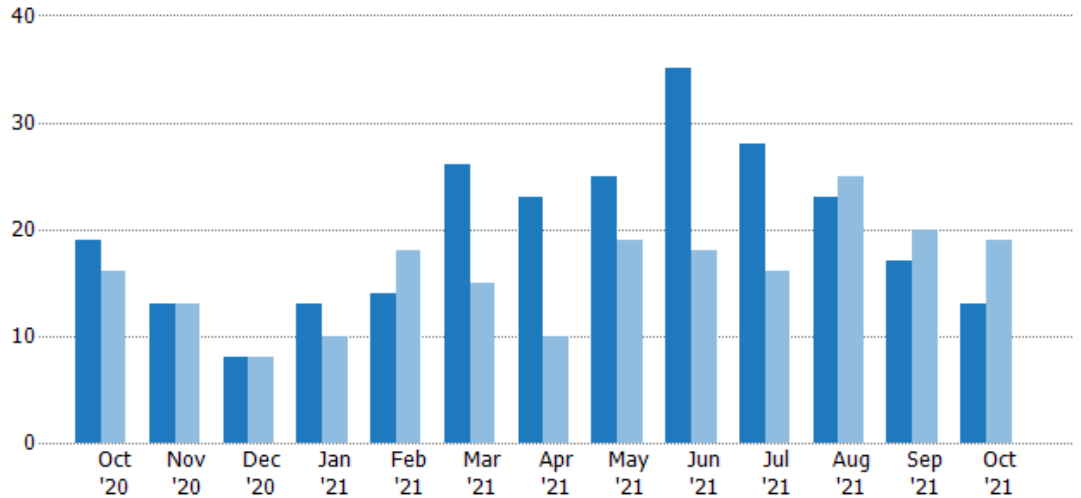
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Oct '21	13	-31.6%
Oct '20	19	18.8%
Oct '19	16	25%



Current Year	19	13	8	13	14	26	23	25	35	28	23	17	13
Prior Year	16	13	8	10	18	15	10	19	18	16	25	20	19
Percent Change from Prior Year	19%	0%	0%	30%	-22%	73%	130%	32%	94%	75%	-8%	-15%	-32%

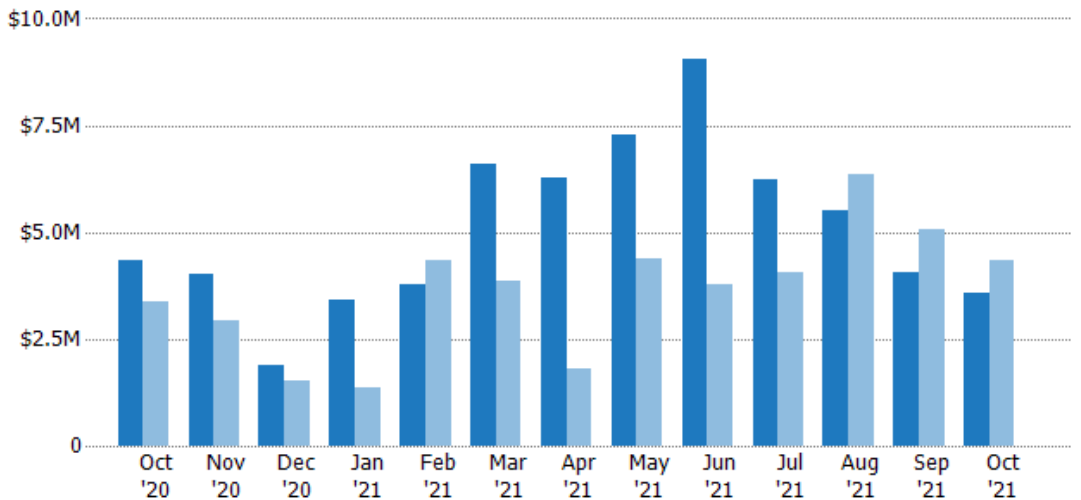
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Oct '21	\$3.57M	-17.6%
Oct '20	\$4.33M	27.9%
Oct '19	\$3.38M	21.4%



Current Year	\$4.33M	\$4.03M	\$1.87M	\$3.4M	\$3.76M	\$6.6M	\$6.28M	\$7.29M	\$9.06M	\$6.25M	\$5.52M	\$4.05M	\$3.57M
Prior Year	\$3.38M	\$2.92M	\$1.54M	\$1.38M	\$4.34M	\$3.88M	\$1.8M	\$4.37M	\$3.79M	\$4.08M	\$6.36M	\$5.08M	\$4.33M
Percent Change from Prior Year	28%	38%	22%	147%	-13%	70%	248%	67%	139%	53%	-13%	-20%	-18%

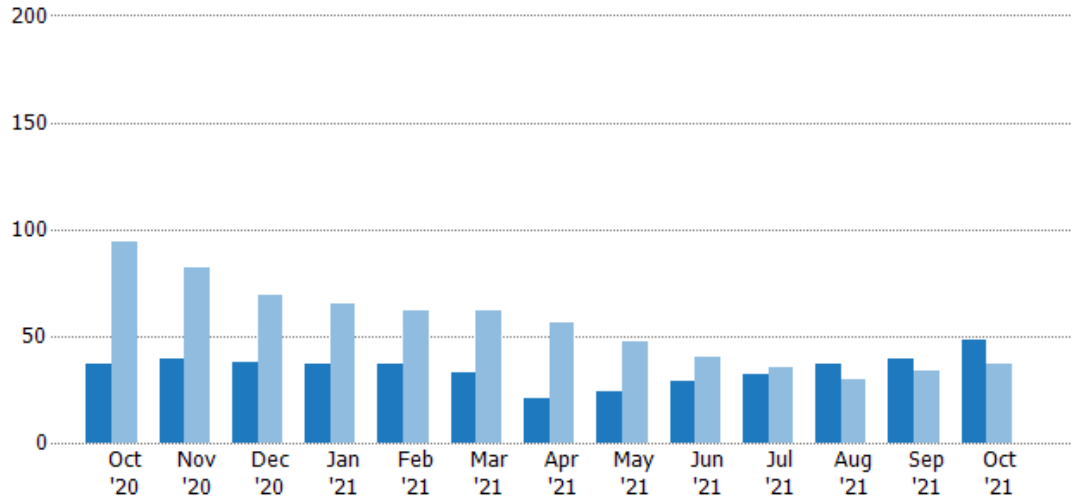
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Oct '21	48	29.7%
Oct '20	37	-60.6%
Oct '19	94	14.9%



Current Year	37	39	38	37	37	33	21	24	29	32	37	39	48
Prior Year	94	82	69	65	62	62	56	47	40	35	30	34	37
Percent Change from Prior Year	-61%	-52%	-45%	-43%	-40%	-47%	-63%	-49%	-28%	-9%	23%	15%	30%

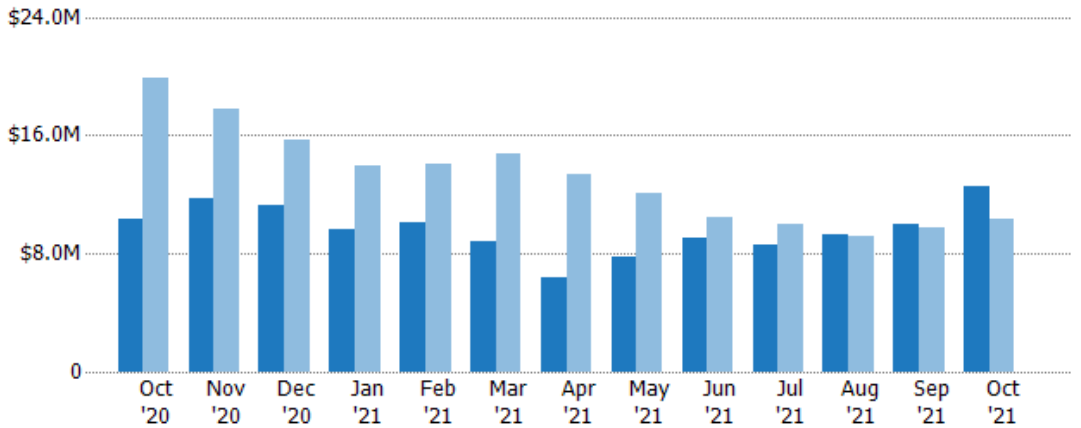
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Oct '21	\$12.5M	21.4%
Oct '20	\$10.3M	-48.1%
Oct '19	\$19.9M	19.7%



Current Year	\$10.3M	\$11.7M	\$11.3M	\$9.66M	\$10.1M	\$8.82M	\$6.32M	\$7.81M	\$9.09M	\$8.58M	\$9.32M	\$10M	\$12.5M
Prior Year	\$19.9M	\$17.8M	\$15.6M	\$13.9M	\$14M	\$14.7M	\$13.4M	\$12M	\$10.4M	\$9.96M	\$9.12M	\$9.8M	\$10.3M
Percent Change from Prior Year	-48%	-34%	-28%	-31%	-28%	-40%	-53%	-35%	-13%	-14%	2%	2%	21%

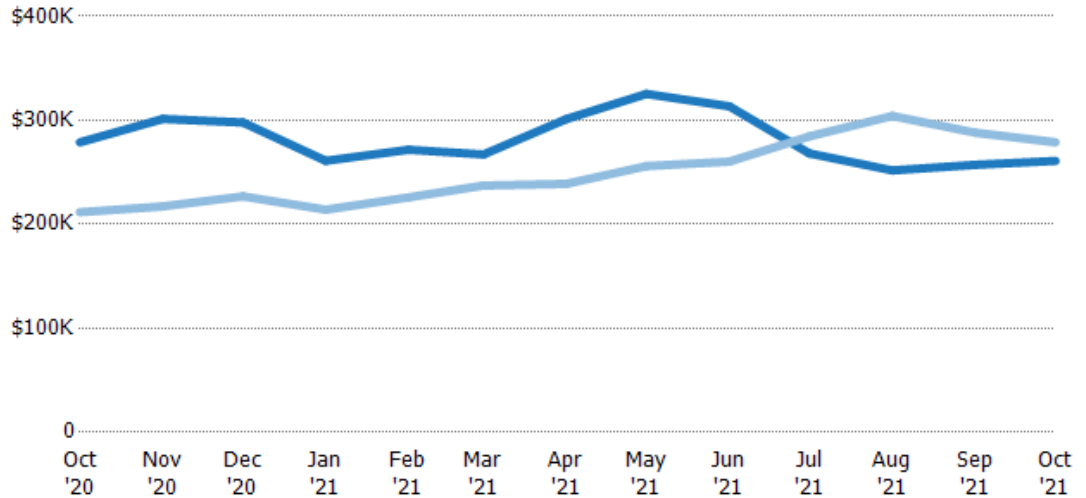
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Oct '21	\$261K	-6.4%
Oct '20	\$279K	31.8%
Oct '19	\$212K	4.2%



Current Year	\$279K	\$301K	\$298K	\$261K	\$272K	\$267K	\$301K	\$325K	\$313K	\$268K	\$252K	\$257K	\$261K
Prior Year	\$212K	\$217K	\$227K	\$214K	\$226K	\$237K	\$239K	\$256K	\$260K	\$285K	\$304K	\$288K	\$279K
Percent Change from Prior Year	32%	39%	31%	22%	20%	13%	26%	27%	20%	-6%	-17%	-11%	-6%

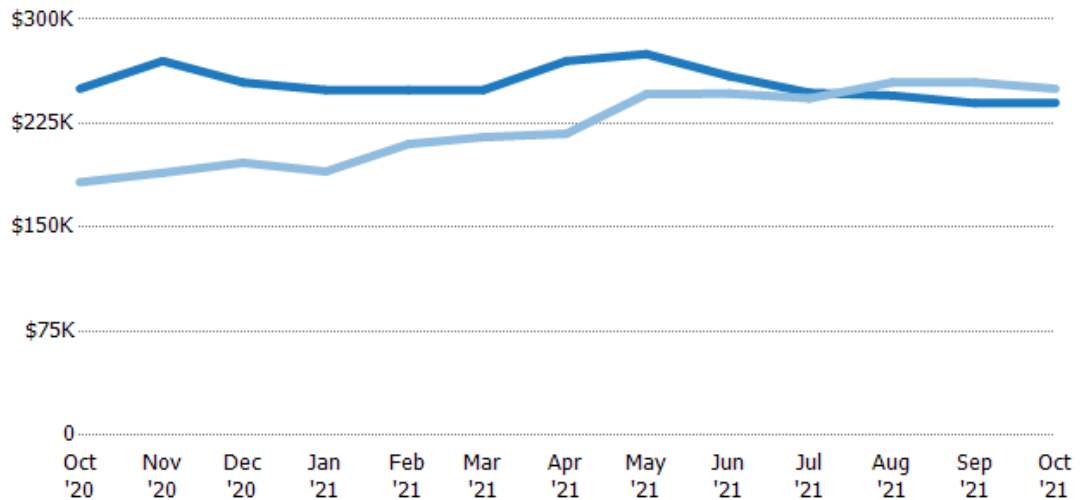
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Oct '21	\$240K	-4.1%
Oct '20	\$250K	37%
Oct '19	\$182K	3.9%



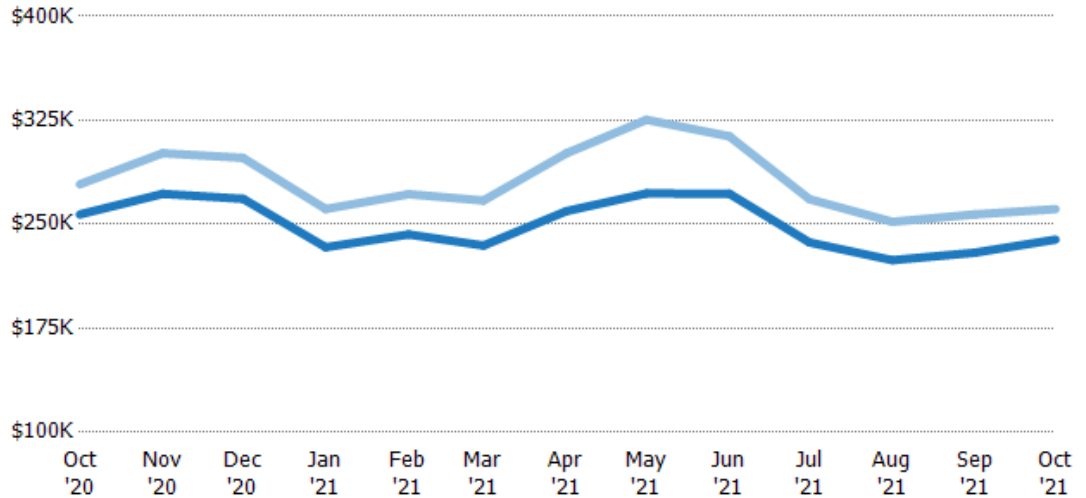
Current Year	\$250K	\$270K	\$254K	\$249K	\$249K	\$249K	\$270K	\$275K	\$259K	\$247K	\$245K	\$240K	\$240K
Prior Year	\$182K	\$189K	\$197K	\$190K	\$210K	\$215K	\$217K	\$246K	\$246K	\$243K	\$254K	\$255K	\$250K
Percent Change from Prior Year	37%	43%	29%	31%	19%	16%	24%	12%	5%	2%	-4%	-6%	-4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



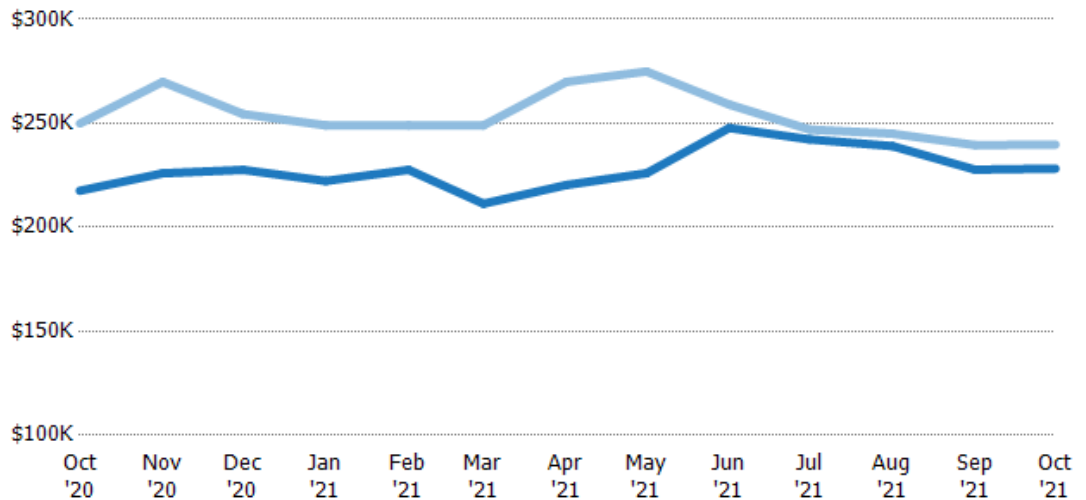
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$257K	\$272K	\$268K	\$233K	\$243K	\$235K	\$259K	\$272K	\$272K	\$237K	\$224K	\$230K	\$239K
Avg Listing Price	\$279K	\$301K	\$298K	\$261K	\$272K	\$267K	\$301K	\$325K	\$313K	\$268K	\$252K	\$257K	\$261K
Avg Listing Price as a % of Avg Est Value	108%	111%	111%	112%	112%	114%	116%	120%	115%	113%	112%	112%	109%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$218K	\$226K	\$228K	\$222K	\$228K	\$211K	\$220K	\$226K	\$248K	\$242K	\$239K	\$228K	\$228K
Median Listing Price	\$250K	\$270K	\$254K	\$249K	\$249K	\$249K	\$270K	\$275K	\$259K	\$247K	\$245K	\$240K	\$240K
Med Listing Price as a % of Med Est Value	115%	119%	112%	112%	109%	118%	123%	122%	105%	102%	102%	105%	105%

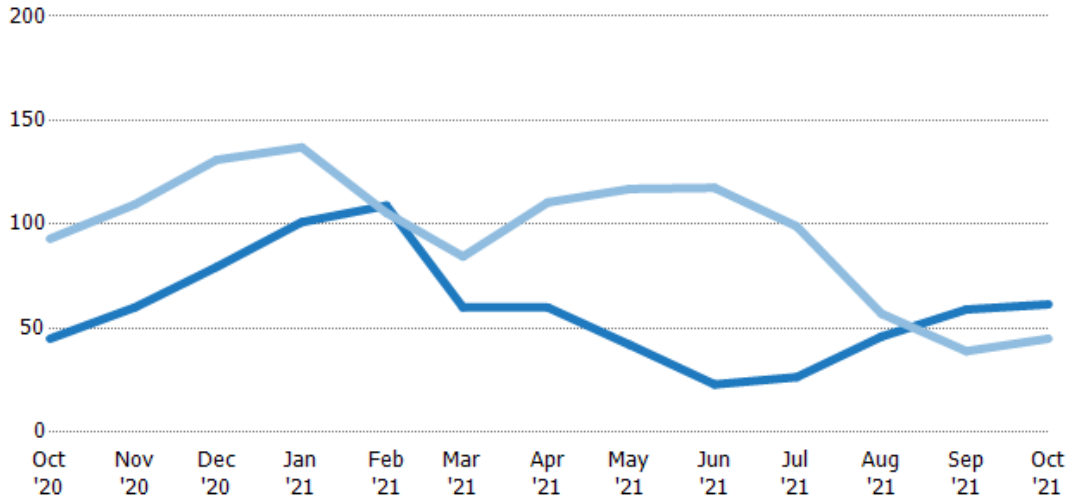
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Oct '21	61.5	36.7%
Oct '20	45	-51.6%
Oct '19	93	15.1%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	45	60	79.5	101	109	60	60	42	23	26.5	46	59	61.5
Prior Year	93	110	131	137	106	84.5	111	117	118	99	57	39	45
Percent Change from Prior Year	-52%	-45%	-39%	-26%	3%	-29%	-46%	-64%	-80%	-73%	-19%	51%	37%

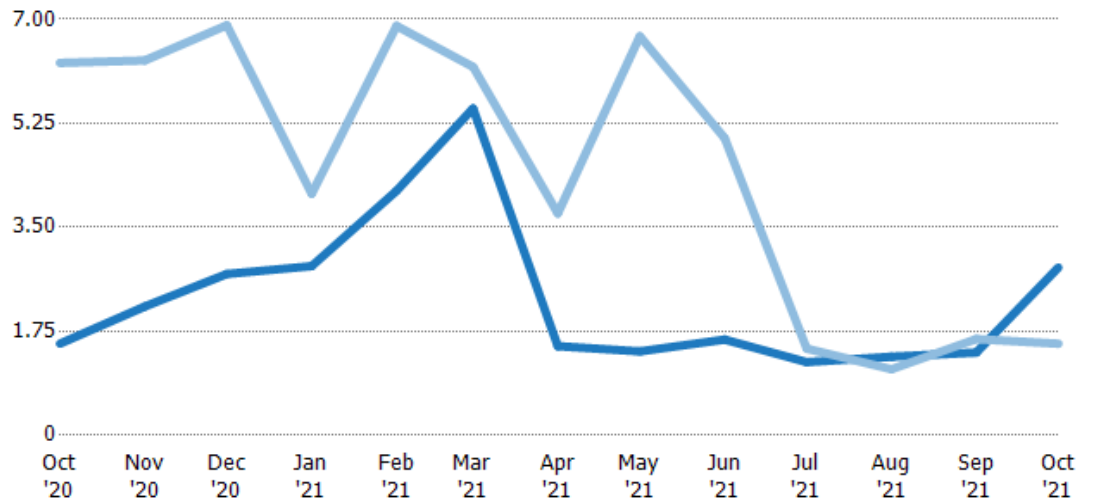
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Oct '21	2.82	83.2%
Oct '20	1.54	-75.4%
Oct '19	6.27	-21.7%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	1.54	2.17	2.71	2.85	4.11	5.5	1.5	1.41	1.61	1.23	1.32	1.39	2.82
Prior Year	6.27	6.31	6.9	4.06	6.89	6.2	3.73	6.71	5	1.46	1.11	1.62	1.54
Percent Change from Prior Year	-75%	-66%	-61%	-30%	-40%	-11%	-60%	-79%	-68%	-16%	19%	-14%	83%

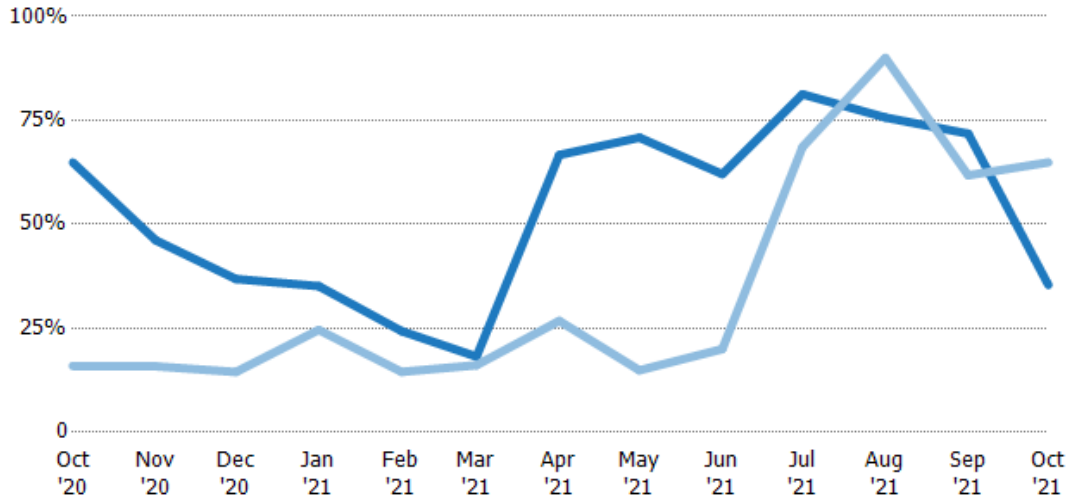
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Oct '21	35%	29.5%
Oct '20	65%	-48.9%
Oct '19	16%	27.7%



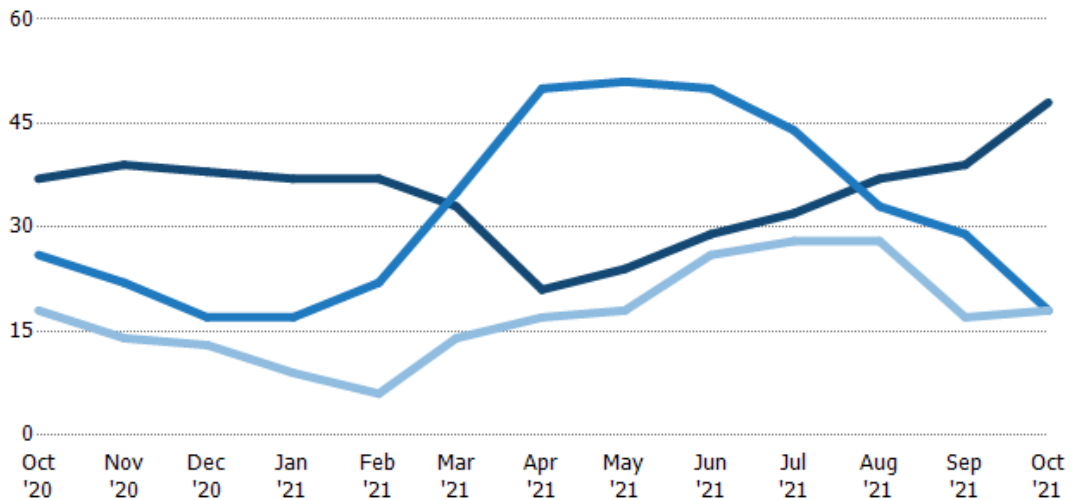
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	65%	46%	37%	35%	24%	18%	67%	71%	62%	81%	76%	72%	35%
Prior Year	16%	16%	14%	25%	15%	16%	27%	15%	20%	69%	90%	62%	65%
Change from Prior Year	-49%	-30%	-22%	-11%	-10%	-2%	-40%	-56%	-42%	-13%	14%	-10%	29%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	37	39	38	37	37	33	21	24	29	32	37	39	48
Pending	26	22	17	17	22	35	50	51	50	44	33	29	18
Sold	18	14	13	9	6	14	17	18	26	28	28	17	18

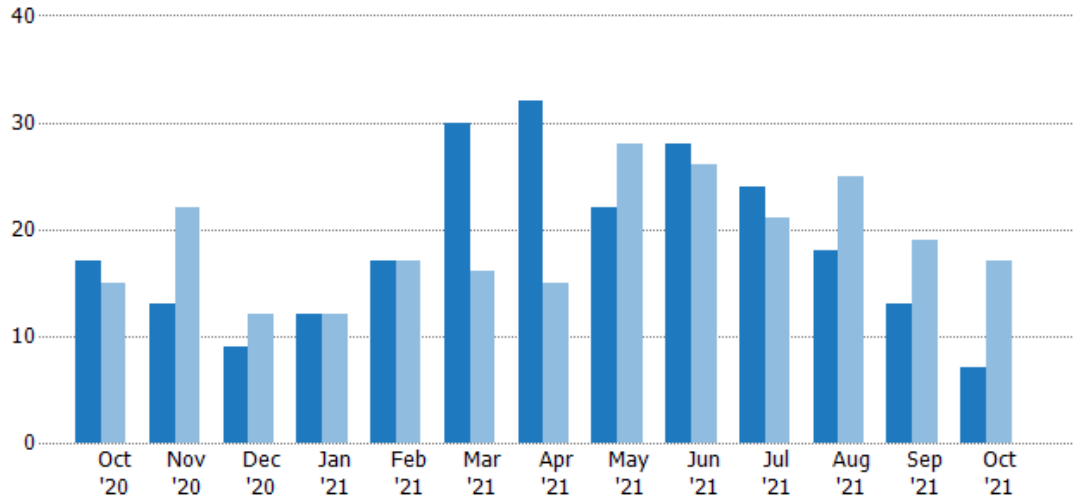
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Oct '21	7	-58.8%
Oct '20	17	13.3%
Oct '19	15	-13.3%



Current Year	17	13	9	12	17	30	32	22	28	24	18	13	7
Prior Year	15	22	12	12	17	16	15	28	26	21	25	19	17
Percent Change from Prior Year	13%	-41%	-25%	0%	0%	88%	113%	-21%	8%	14%	-28%	-32%	-59%

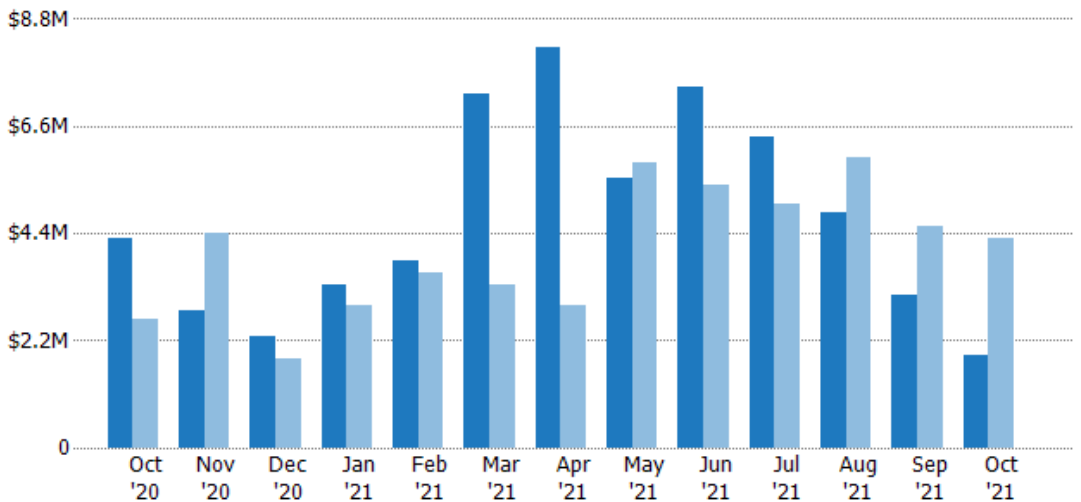
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Oct '21	\$1.9M	-55.7%
Oct '20	\$4.29M	61.4%
Oct '19	\$2.66M	-10%



Current Year	\$4.29M	\$2.82M	\$2.3M	\$3.36M	\$3.84M	\$7.28M	\$8.21M	\$5.55M	\$7.4M	\$6.37M	\$4.81M	\$3.13M	\$1.9M
Prior Year	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.6M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M
Percent Change from Prior Year	61%	-36%	26%	15%	7%	118%	182%	-5%	38%	27%	-19%	-31%	-56%

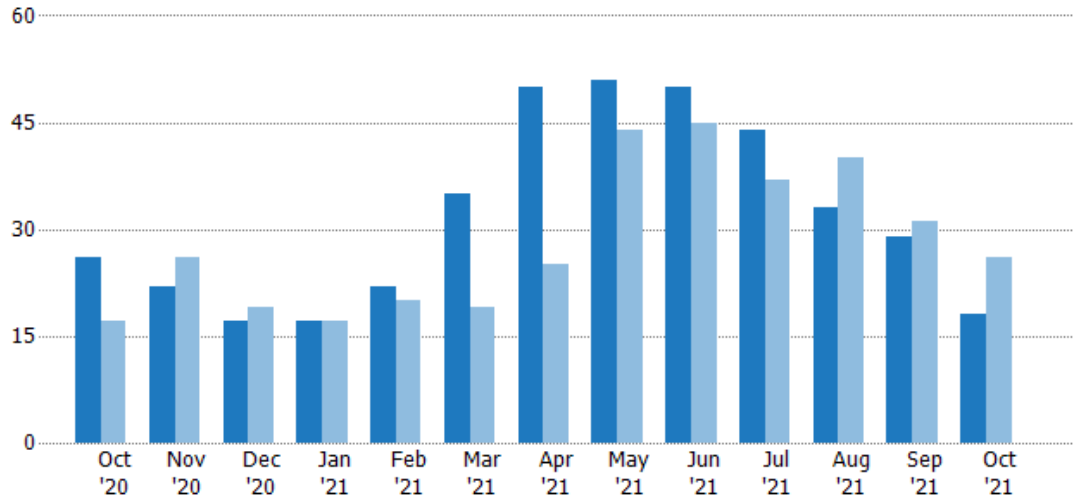
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Oct '21	18	-30.8%
Oct '20	26	52.9%
Oct '19	17	47.1%



Current Year	26	22	17	17	22	35	50	51	50	44	33	29	18
Prior Year	17	26	19	17	20	19	25	44	45	37	40	31	26
Percent Change from Prior Year	53%	-15%	-11%	0%	10%	84%	100%	16%	11%	19%	-18%	-6%	-31%

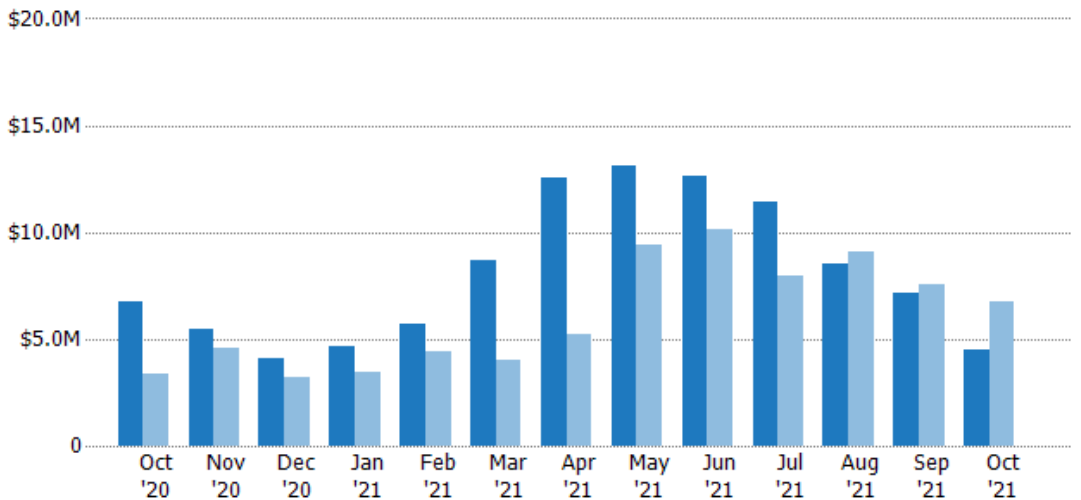
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Oct '21	\$4.51M	-33.6%
Oct '20	\$6.79M	100.3%
Oct '19	\$3.39M	36.5%



Current Year	\$6.79M	\$5.45M	\$4.1M	\$4.64M	\$5.73M	\$8.65M	\$12.5M	\$13.1M	\$12.6M	\$11.4M	\$8.49M	\$7.14M	\$4.51M
Prior Year	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.45M	\$4.03M	\$5.22M	\$9.4M	\$10.1M	\$7.97M	\$9.12M	\$7.58M	\$6.79M
Percent Change from Prior Year	100%	19%	30%	35%	29%	115%	140%	39%	25%	44%	-7%	-6%	-34%

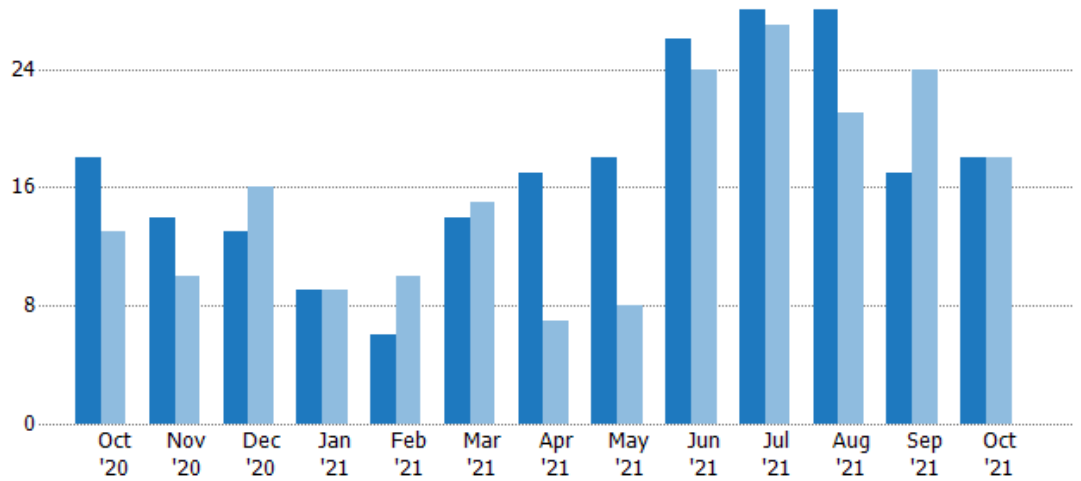
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Oct '21	18	0%
Oct '20	18	38.5%
Oct '19	13	46.2%



Current Year	18	14	13	9	6	14	17	18	26	28	28	17	18
Prior Year	13	10	16	9	10	15	7	8	24	27	21	24	18
Percent Change from Prior Year	38%	40%	-19%	0%	-40%	-7%	143%	125%	8%	4%	33%	-29%	0%

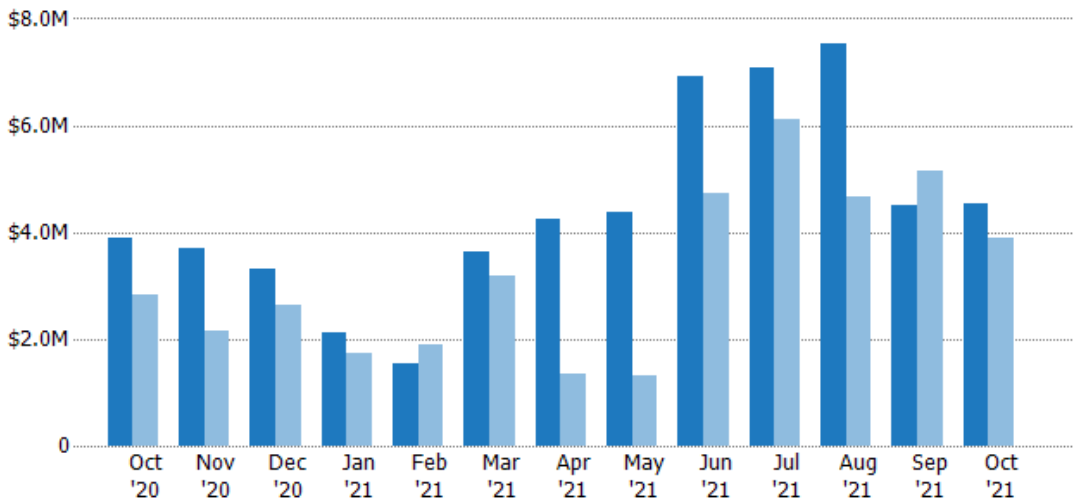
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Oct '21	\$4.55M	16.9%
Oct '20	\$3.89M	37.6%
Oct '19	\$2.83M	17.6%



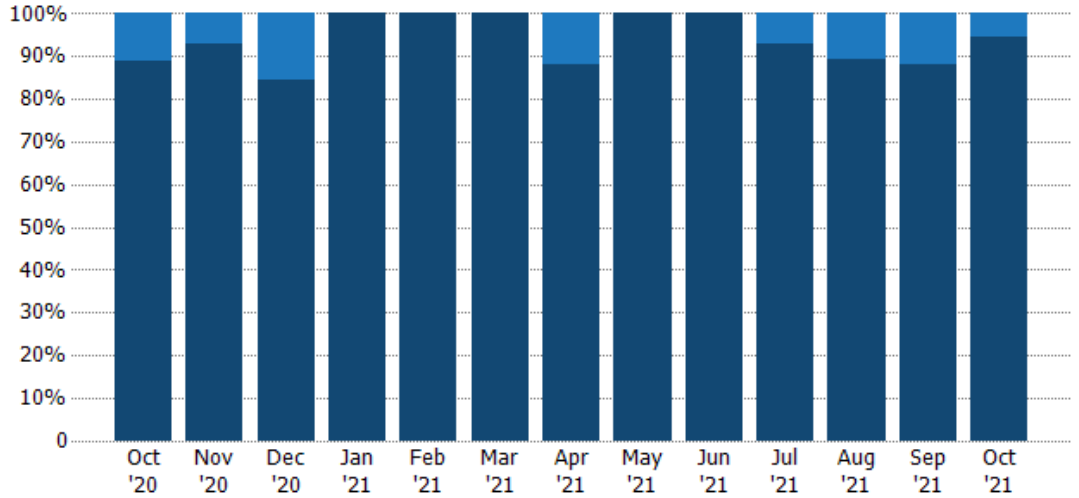
Current Year	\$3.89M	\$3.71M	\$3.31M	\$2.12M	\$1.53M	\$3.63M	\$4.26M	\$4.38M	\$6.92M	\$7.08M	\$7.54M	\$4.5M	\$4.55M
Prior Year	\$2.83M	\$2.14M	\$2.64M	\$1.72M	\$1.88M	\$3.18M	\$1.36M	\$1.31M	\$4.73M	\$6.1M	\$4.66M	\$5.16M	\$3.89M
Percent Change from Prior Year	38%	74%	25%	23%	-19%	14%	214%	236%	46%	16%	62%	-13%	17%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



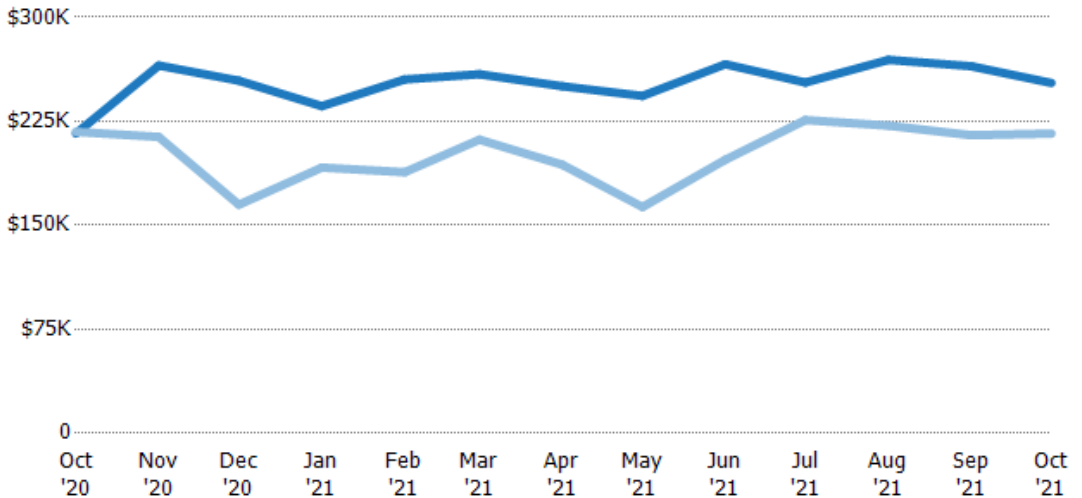
Condo/Townhouse	11%	7%	15%	-	-	-	12%	-	-	7%	11%	12%	6%
Single Family Residence	89%	93%	85%	100%	100%	100%	88%	100%	100%	93%	89%	88%	94%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$216K	\$265K	\$254K	\$236K	\$255K	\$259K	\$250K	\$243K	\$266K	\$253K	\$269K	\$265K	\$253K
Prior Year	\$217K	\$214K	\$165K	\$192K	\$188K	\$212K	\$194K	\$163K	\$197K	\$226K	\$222K	\$215K	\$216K
Percent Change from Prior Year	-1%	24%	54%	23%	36%	22%	29%	49%	35%	12%	21%	23%	17%

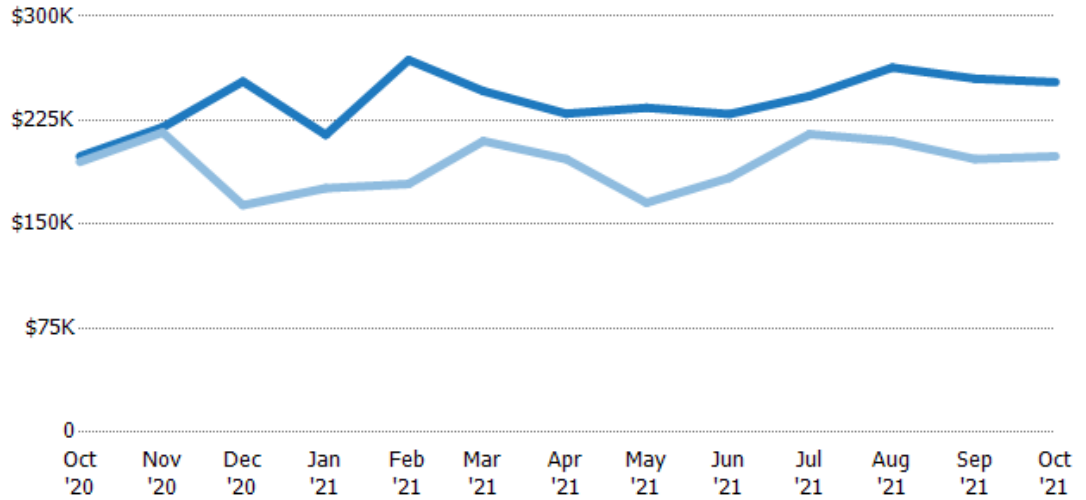
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Oct '21	\$253K	26.9%
Oct '20	\$199K	2.1%
Oct '19	\$195K	-18.5%



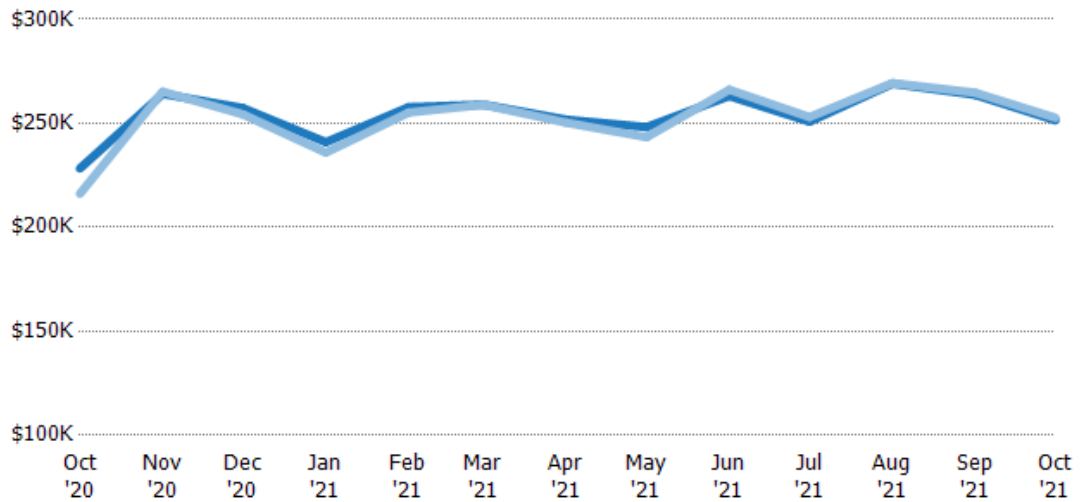
Current Year	\$199K	\$220K	\$253K	\$215K	\$269K	\$246K	\$230K	\$234K	\$230K	\$243K	\$263K	\$255K	\$253K
Prior Year	\$195K	\$216K	\$164K	\$176K	\$179K	\$210K	\$197K	\$166K	\$184K	\$215K	\$210K	\$197K	\$199K
Percent Change from Prior Year	2%	2%	55%	22%	50%	17%	17%	41%	25%	13%	25%	29%	27%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



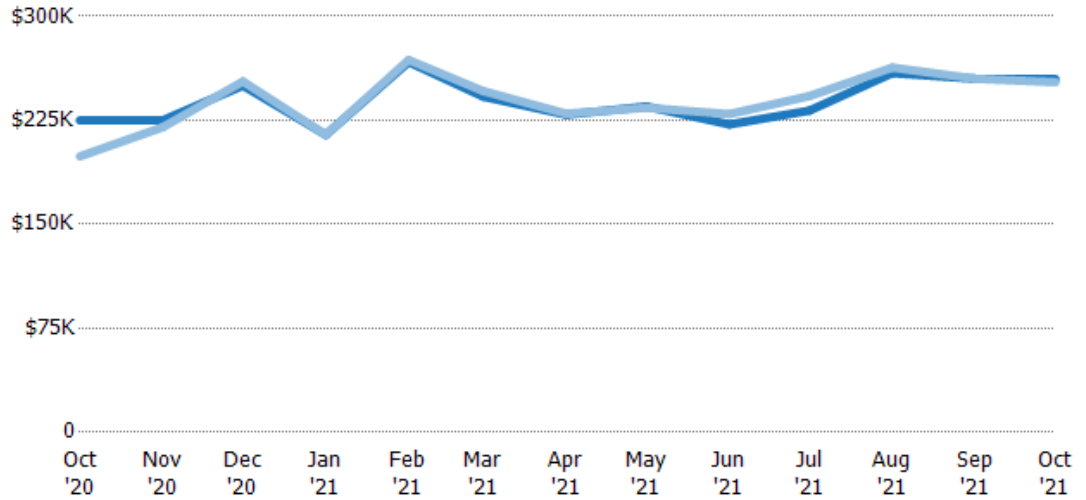
Avg List Price	\$228K	\$264K	\$257K	\$241K	\$258K	\$259K	\$252K	\$248K	\$263K	\$251K	\$269K	\$264K	\$251K
Avg Sales Price	\$216K	\$265K	\$254K	\$236K	\$255K	\$259K	\$250K	\$243K	\$266K	\$253K	\$269K	\$265K	\$253K
Avg Sales Price as a % of Avg List Price	95%	100%	99%	98%	99%	100%	99%	98%	101%	101%	100%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



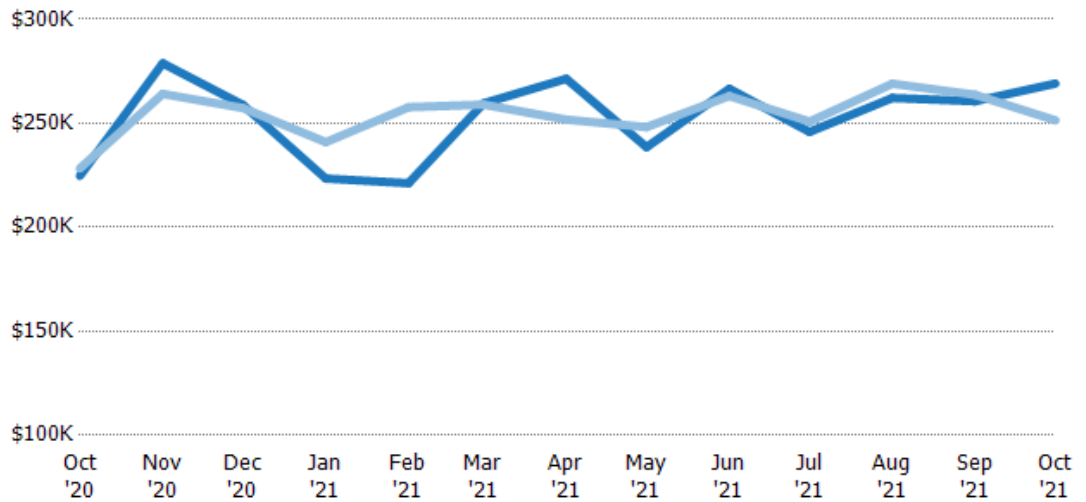
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$225K	\$225K	\$250K	\$215K	\$267K	\$242K	\$229K	\$235K	\$222K	\$232K	\$259K	\$255K	\$255K
Median Sales Price	\$199K	\$220K	\$253K	\$215K	\$269K	\$246K	\$230K	\$234K	\$230K	\$243K	\$263K	\$255K	\$253K
Med Sales Price as a % of Med List Price	88%	98%	101%	100%	101%	102%	100%	100%	103%	105%	102%	100%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



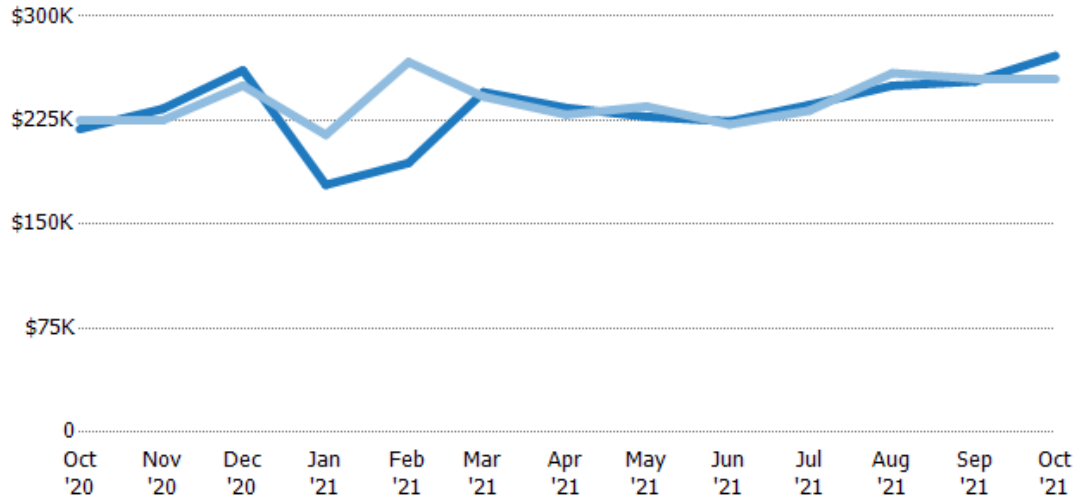
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$225K	\$279K	\$259K	\$223K	\$221K	\$260K	\$271K	\$239K	\$267K	\$246K	\$262K	\$261K	\$269K
Avg Sales Price	\$228K	\$264K	\$257K	\$241K	\$258K	\$259K	\$252K	\$248K	\$263K	\$251K	\$269K	\$264K	\$251K
Avg Sales Price as a % of Avg Est Value	102%	95%	99%	108%	117%	100%	93%	104%	99%	102%	103%	101%	93%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$219K	\$233K	\$261K	\$178K	\$194K	\$245K	\$234K	\$228K	\$224K	\$236K	\$250K	\$253K	\$272K
Median Sales Price	\$225K	\$225K	\$250K	\$215K	\$267K	\$242K	\$229K	\$235K	\$222K	\$232K	\$259K	\$255K	\$255K
Med Sales Price as a % of Med Est Value	103%	96%	96%	120%	138%	99%	98%	103%	99%	98%	104%	101%	94%