

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	13	-38.5%	225	183	+23%
New Listing Volume	\$1,749,000	\$4,030,900	-56.6%	\$57,525,798	\$43,435,400	+32.4%
Active Listing Count	54	39	+38.5%	N/A	N/A	
Active Listing Volume	\$13,879,099	\$11,749,000	+18.1%	N/A	N/A	
Average Listing Price	\$257,020	\$301,256	-14.7%	\$271,293	\$255,201	+6.3%
Median Listing Price	\$239,750	\$269,900	-11.2%	\$248,551	\$230,521	+7.8%
Median Days in RPR	78.5	60	+30.8%	51.22	82.15	-37.6%
Months of Inventory	3	2.2	+38.5%	2.2	3.5	-36.4%
Absorption Rate	33.33%	46.15%	-12.8%	45.27%	28.8%	+16.5%
Sales Activity Charts Metrics						
New Pending Sales Count	–	13	–	203	209	-2.9%
New Pending Sales Volume	–	\$2,818,500	–	\$51,859,299	\$46,641,250	+11.2%
Pending Sales Count	5	22	-77.3%	N/A	N/A	
Pending Sales Volume	\$1,528,900	\$5,446,900	-71.9%	N/A	N/A	
Closed Sales Count	13	14	-7.1%	194	177	+9.6%
Closed Sales Volume	\$2,982,699	\$3,713,150	-19.7%	\$49,488,299	\$37,700,387	+31.3%
Average Sales Price	\$229,438	\$265,225	-13.5%	\$255,094	\$212,997	+19.8%
Median Sales Price	\$225,000	\$220,000	+2.3%	\$242,419	\$199,079	+21.8%

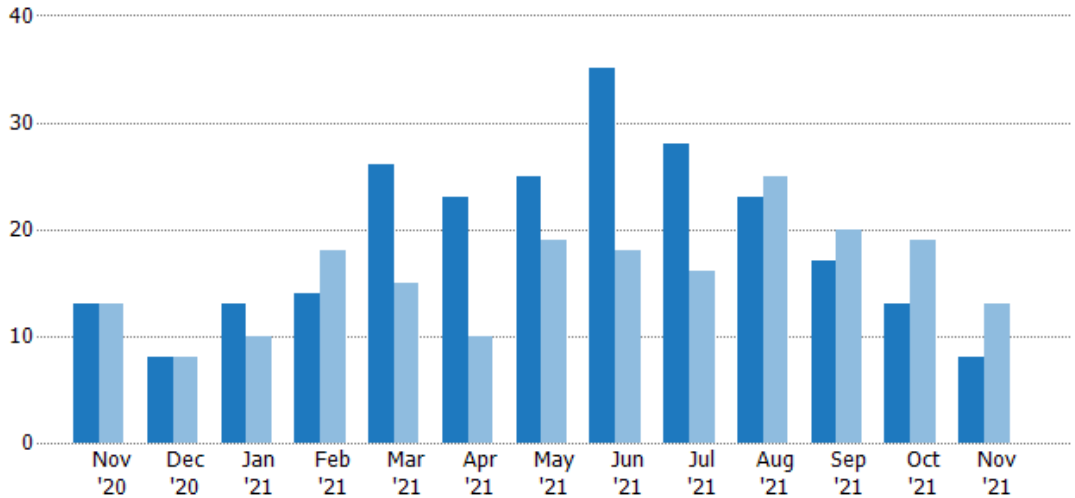
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Nov '21	8	-38.5%
Nov '20	13	0%
Nov '19	13	0%



Current Year	13	8	13	14	26	23	25	35	28	23	17	13	8
Prior Year	13	8	10	18	15	10	19	18	16	25	20	19	13
Percent Change from Prior Year	0%	0%	30%	-22%	73%	130%	32%	94%	75%	-8%	-15%	-32%	-38%

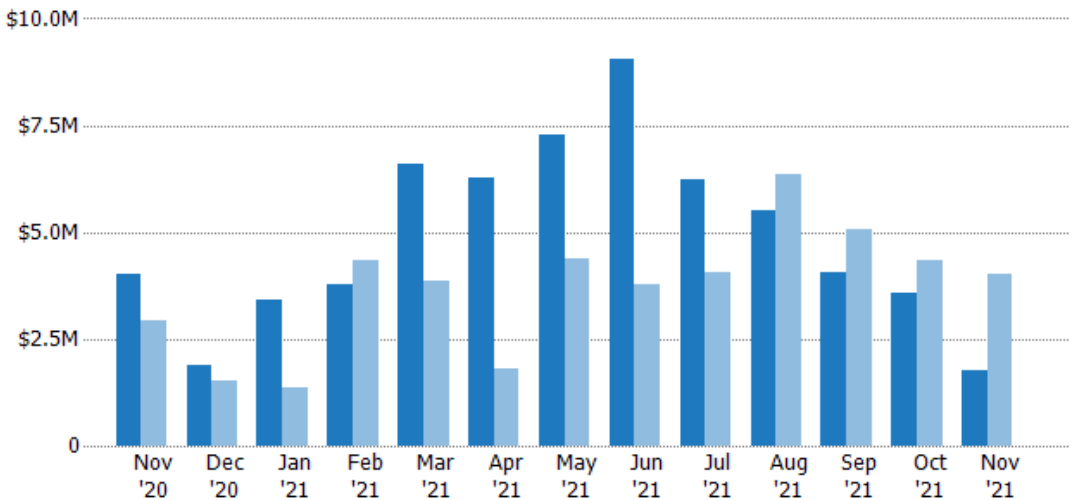
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$1.75M	-56.6%
Nov '20	\$4.03M	38.1%
Nov '19	\$2.92M	-30.2%



Current Year	\$4.03M	\$1.87M	\$3.4M	\$3.76M	\$6.6M	\$6.28M	\$7.29M	\$9.06M	\$6.25M	\$5.52M	\$4.05M	\$3.57M	\$1.75M
Prior Year	\$2.92M	\$1.54M	\$1.38M	\$4.34M	\$3.88M	\$1.8M	\$4.37M	\$3.79M	\$4.08M	\$6.36M	\$5.08M	\$4.33M	\$4.03M
Percent Change from Prior Year	38%	22%	147%	-13%	70%	248%	67%	139%	53%	-13%	-20%	-18%	-57%

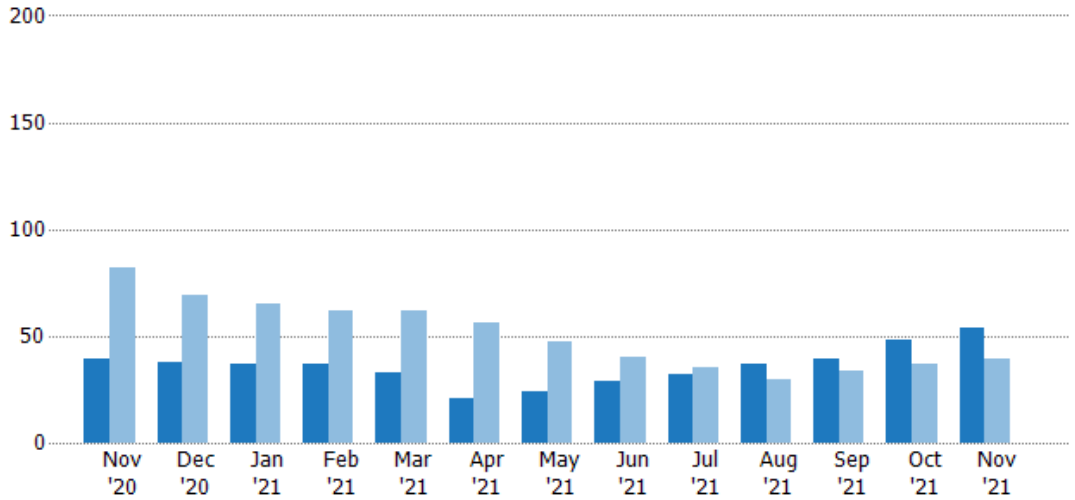
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Nov '21	54	38.5%
Nov '20	39	-52.4%
Nov '19	82	34.1%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	39	38	37	37	33	21	24	29	32	37	39	48	54
Prior Year	82	69	65	62	62	56	47	40	35	30	34	37	39
Percent Change from Prior Year	-52%	-45%	-43%	-40%	-47%	-63%	-49%	-28%	-9%	23%	15%	30%	38%

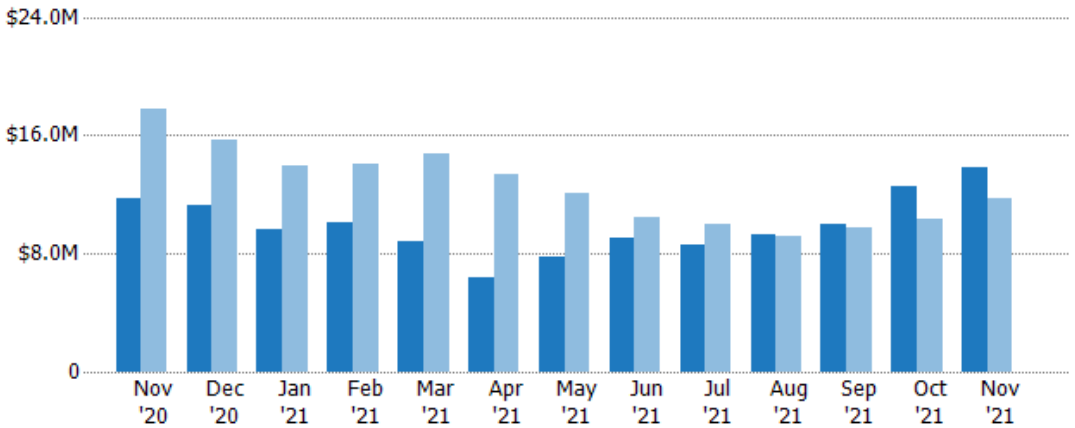
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$13.9M	18.1%
Nov '20	\$11.7M	-34%
Nov '19	\$17.8M	34.4%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$11.7M	\$11.3M	\$9.66M	\$10.1M	\$8.82M	\$6.32M	\$7.81M	\$9.09M	\$8.58M	\$9.32M	\$10M	\$12.5M	\$13.9M
Prior Year	\$17.8M	\$15.6M	\$13.9M	\$14M	\$14.7M	\$13.4M	\$12M	\$10.4M	\$9.96M	\$9.12M	\$9.8M	\$10.3M	\$11.7M
Percent Change from Prior Year	-34%	-28%	-31%	-28%	-40%	-53%	-35%	-13%	-14%	2%	2%	21%	18%

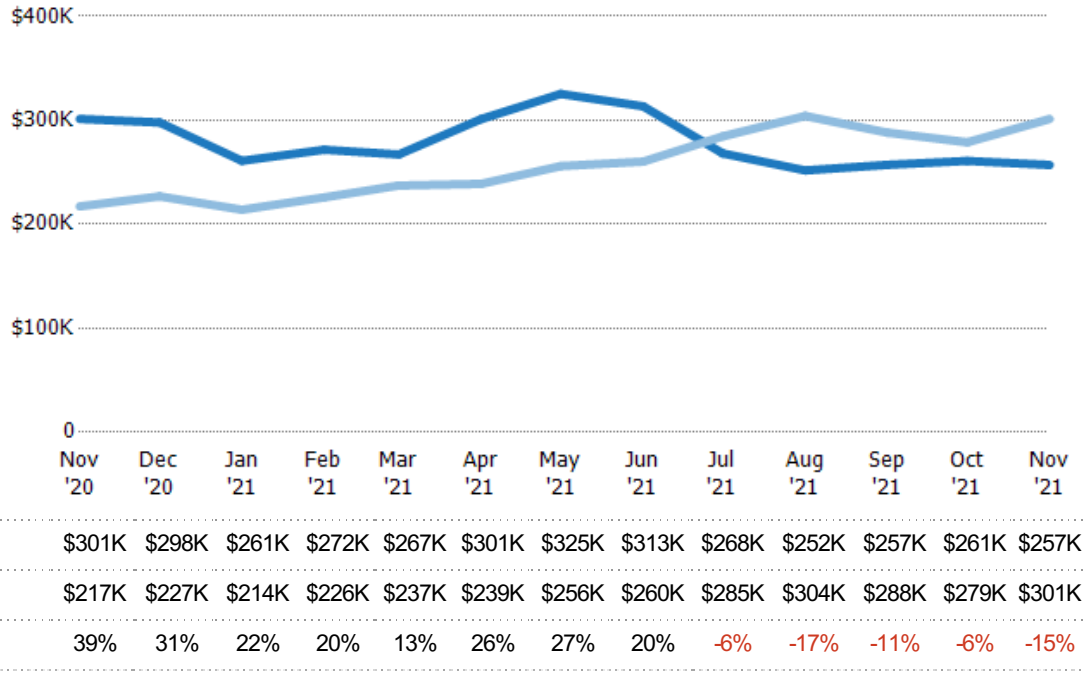
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$257K	-14.7%
Nov '20	\$301K	38.7%
Nov '19	\$217K	0.2%



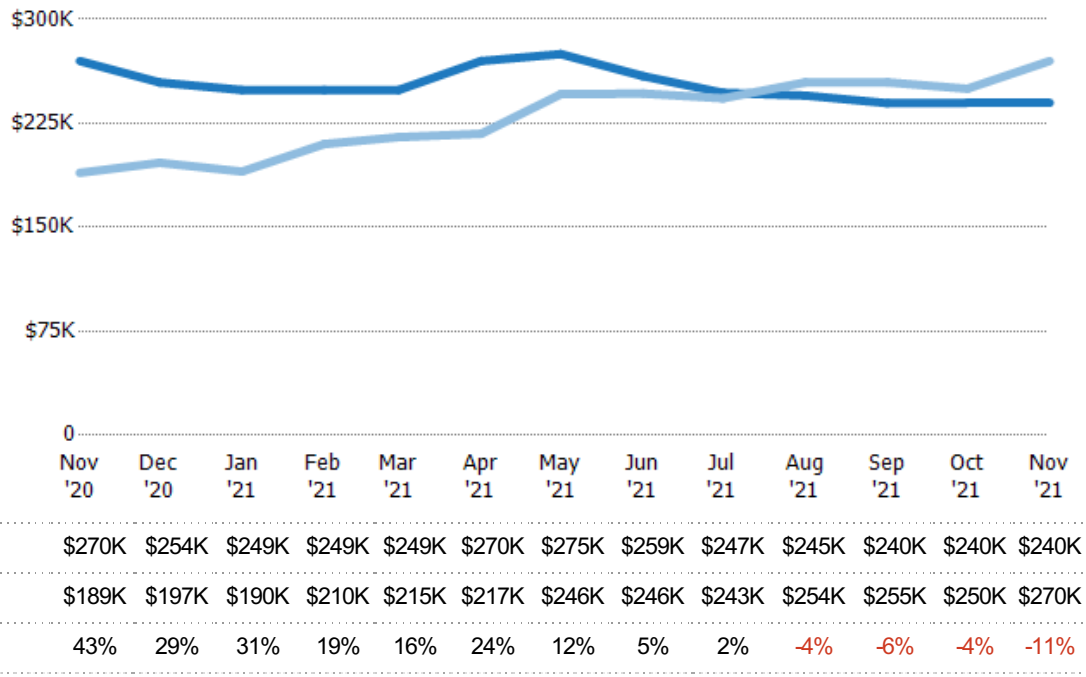
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Nov '21	\$240K	-11.2%
Nov '20	\$270K	42.6%
Nov '19	\$189K	-0.1%

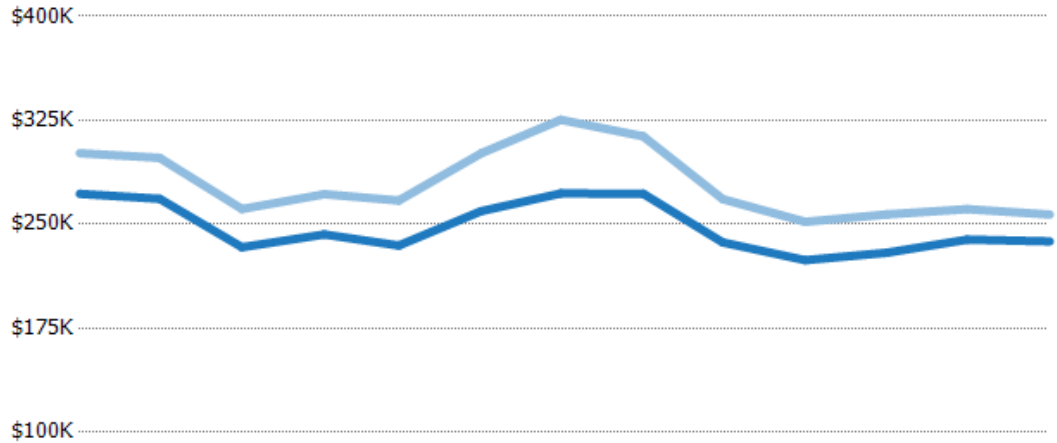


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



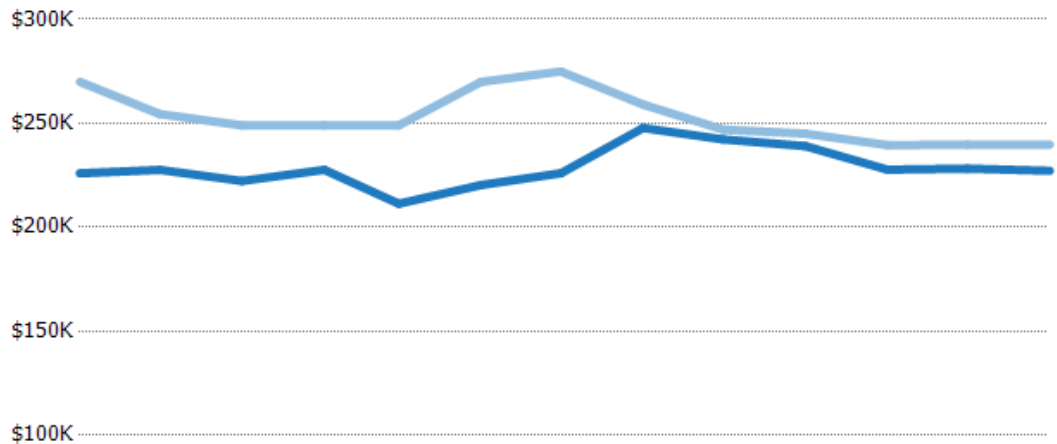
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$272K	\$268K	\$233K	\$243K	\$235K	\$259K	\$272K	\$272K	\$237K	\$224K	\$230K	\$239K	\$238K
Avg Listing Price	\$301K	\$298K	\$261K	\$272K	\$267K	\$301K	\$325K	\$313K	\$268K	\$252K	\$257K	\$261K	\$257K
Avg Listing Price as a % of Avg Est Value	111%	111%	112%	112%	114%	116%	120%	115%	113%	112%	112%	109%	108%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$226K	\$228K	\$222K	\$228K	\$211K	\$220K	\$226K	\$248K	\$242K	\$239K	\$228K	\$228K	\$227K
Median Listing Price	\$270K	\$254K	\$249K	\$249K	\$249K	\$270K	\$275K	\$259K	\$247K	\$245K	\$240K	\$240K	\$240K
Med Listing Price as a % of Med Est Value	119%	112%	112%	109%	118%	123%	122%	105%	102%	102%	105%	105%	106%

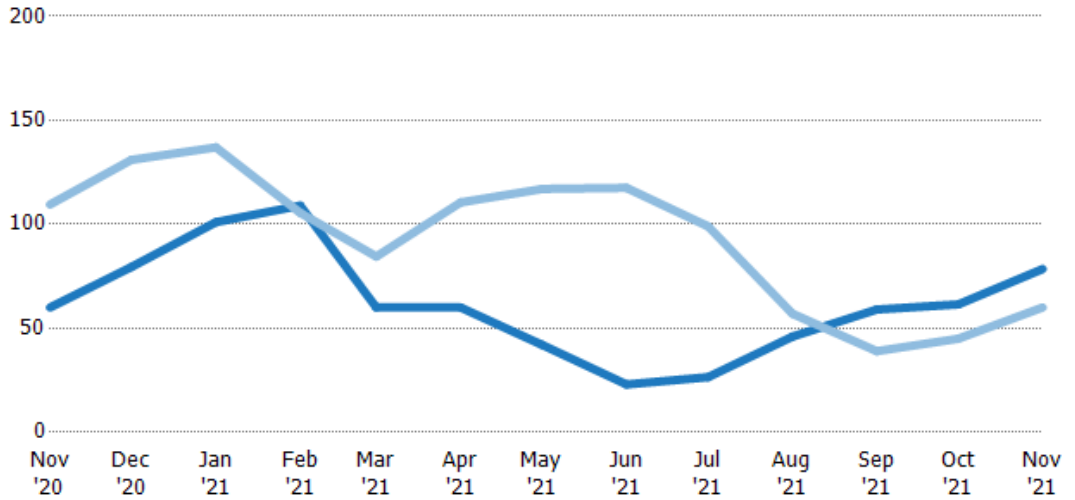
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Nov '21	78.5	30.8%
Nov '20	60	-45.2%
Nov '19	110	13.7%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	60	79.5	101	109	60	60	42	23	26.5	46	59	61.5	78.5
Prior Year	110	131	137	106	84.5	111	117	118	99	57	39	45	60
Percent Change from Prior Year	-45%	-39%	-26%	3%	-29%	-46%	-64%	-80%	-73%	-19%	51%	37%	31%

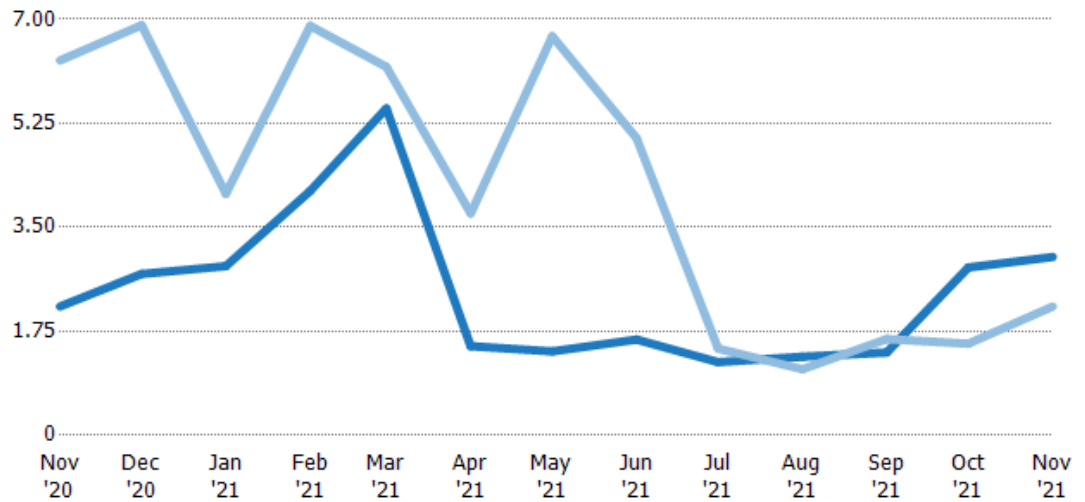
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Nov '21	3	38.5%
Nov '20	2.17	-65.7%
Nov '19	6.31	-8.2%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	2.17	2.71	2.85	4.11	5.5	1.5	1.41	1.61	1.23	1.32	1.39	2.82	3
Prior Year	6.31	6.9	4.06	6.89	6.2	3.73	6.71	5	1.46	1.11	1.62	1.54	2.17
Percent Change from Prior Year	-66%	-61%	-30%	-40%	-11%	-60%	-79%	-68%	-16%	19%	-14%	83%	38%

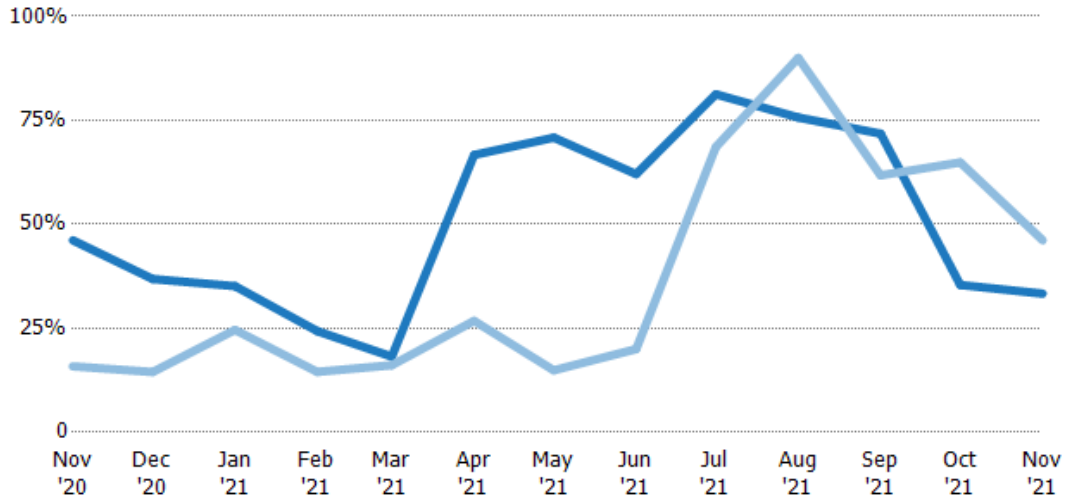
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Nov '21	33%	12.8%
Nov '20	46%	-30.3%
Nov '19	16%	9%



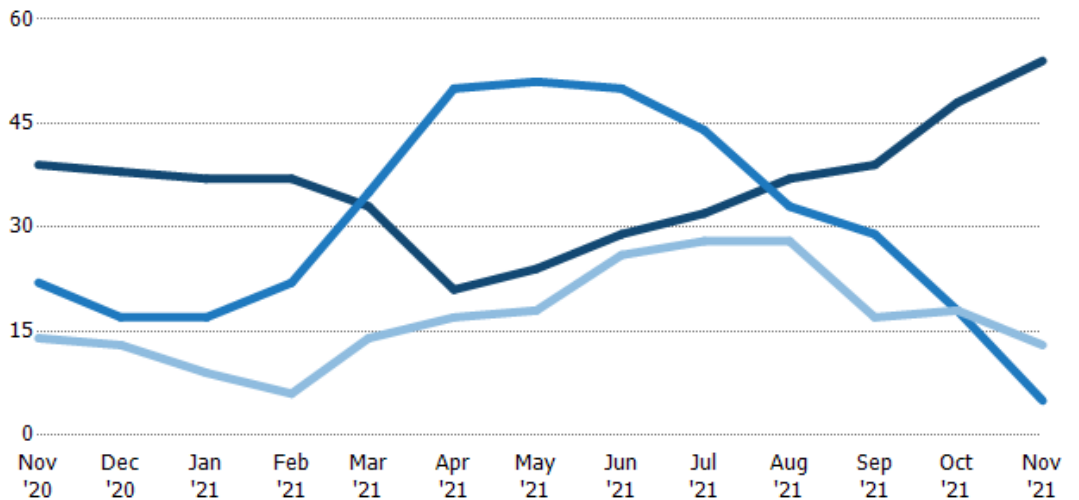
Current Year	46%	37%	35%	24%	18%	67%	71%	62%	81%	76%	72%	35%	33%
Prior Year	16%	14%	25%	15%	16%	27%	15%	20%	69%	90%	62%	65%	46%
Change from Prior Year	-30%	-22%	-11%	-10%	-2%	-40%	-56%	-42%	-13%	14%	-10%	29%	13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



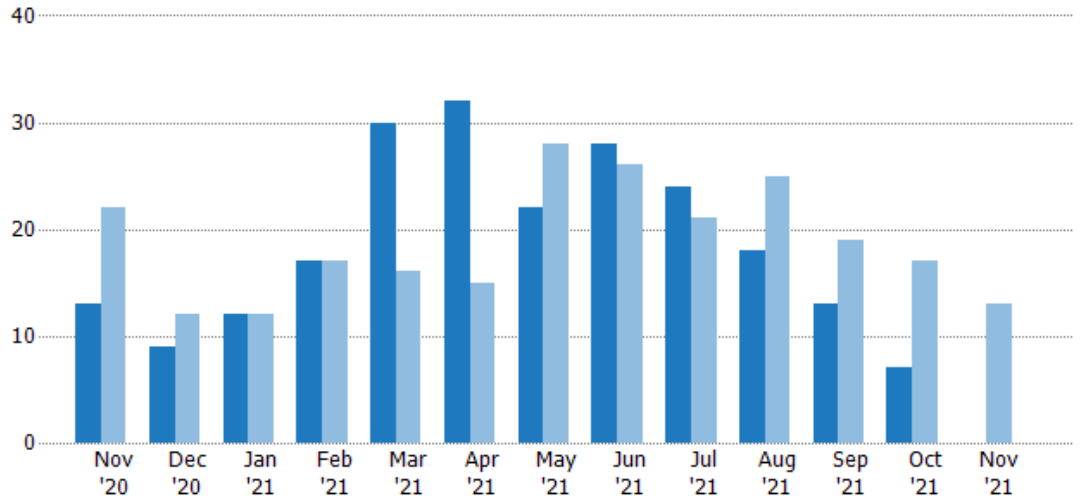
Active	39	38	37	37	33	21	24	29	32	37	39	48	54
Pending	22	17	17	22	35	50	51	50	44	33	29	18	5
Sold	14	13	9	6	14	17	18	26	28	28	17	18	13

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



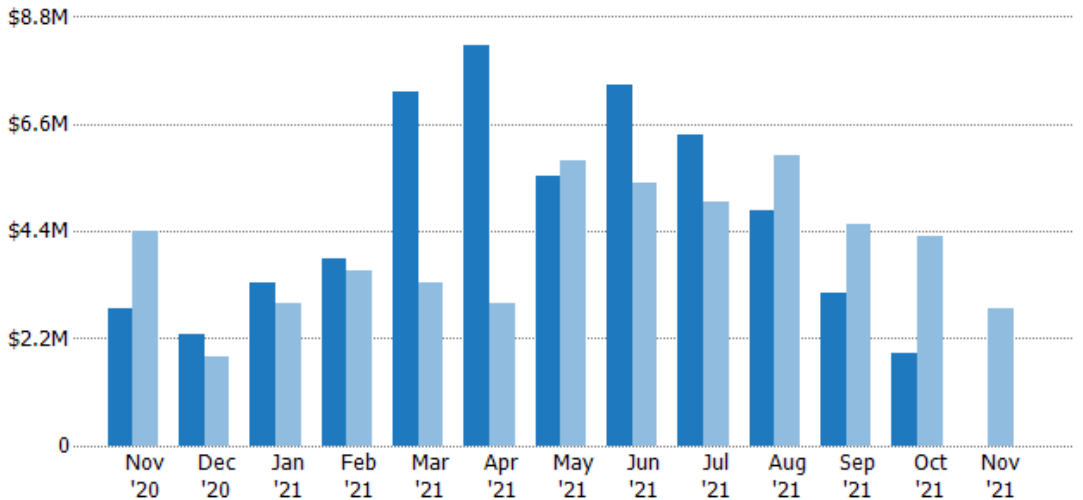
Current Year	13	9	12	17	30	32	22	28	24	18	13	7	-
Prior Year	22	12	12	17	16	15	28	26	21	25	19	17	13
Percent Change from Prior Year	-41%	-25%	0%	0%	88%	113%	-21%	8%	14%	-28%	-32%	-59%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.82M	\$2.3M	\$3.36M	\$3.84M	\$7.28M	\$8.21M	\$5.55M	\$7.4M	\$6.37M	\$4.81M	\$3.13M	\$1.9M	-
Prior Year	\$4.4M	\$1.82M	\$2.93M	\$3.6M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.82M
Percent Change from Prior Year	-36%	26%	15%	7%	118%	182%	-5%	38%	27%	-19%	-31%	-56%	-100%

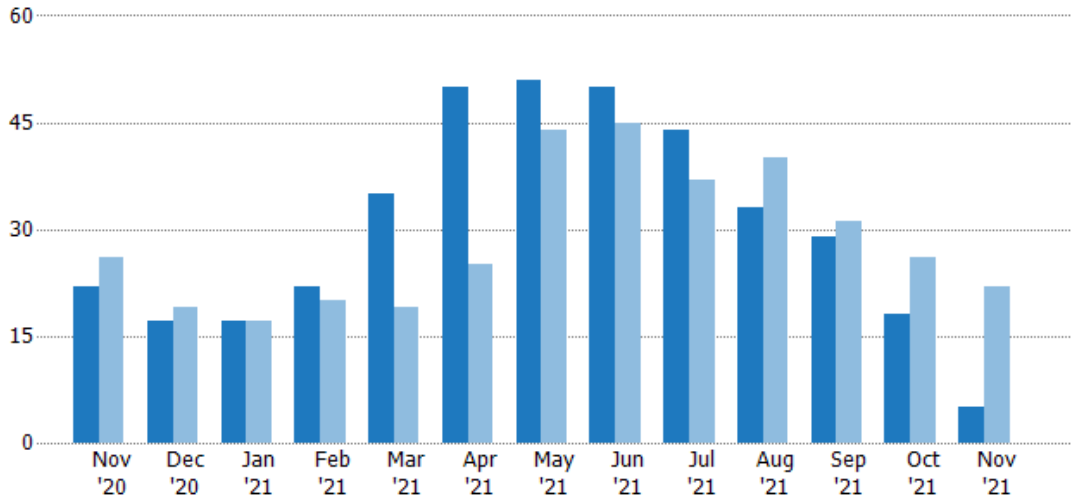
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Nov '21	5	-77.3%
Nov '20	22	-15.4%
Nov '19	26	-57.7%



Current Year	22	17	17	22	35	50	51	50	44	33	29	18	5
Prior Year	26	19	17	20	19	25	44	45	37	40	31	26	22
Percent Change from Prior Year	-15%	-11%	0%	10%	84%	100%	16%	11%	19%	-18%	-6%	-31%	-77%

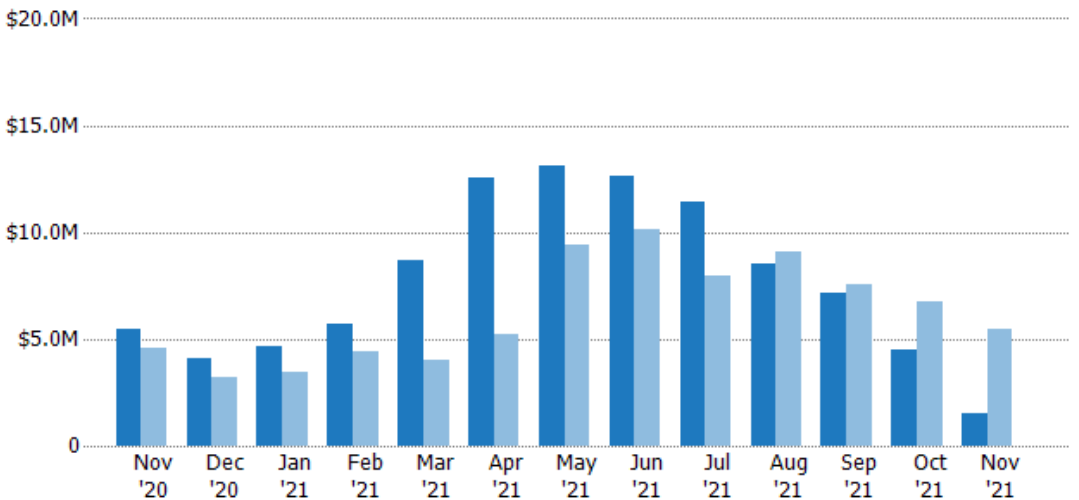
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$1.53M	-71.9%
Nov '20	\$5.45M	19.5%
Nov '19	\$4.56M	-57.7%



Current Year	\$5.45M	\$4.1M	\$4.64M	\$5.73M	\$8.65M	\$12.5M	\$13.1M	\$12.6M	\$11.4M	\$8.49M	\$7.14M	\$4.51M	\$1.53M
Prior Year	\$4.56M	\$3.17M	\$3.44M	\$4.45M	\$4.03M	\$5.22M	\$9.4M	\$10.1M	\$7.97M	\$9.12M	\$7.58M	\$6.79M	\$5.45M
Percent Change from Prior Year	19%	30%	35%	29%	115%	140%	39%	25%	44%	-7%	-6%	-34%	-72%

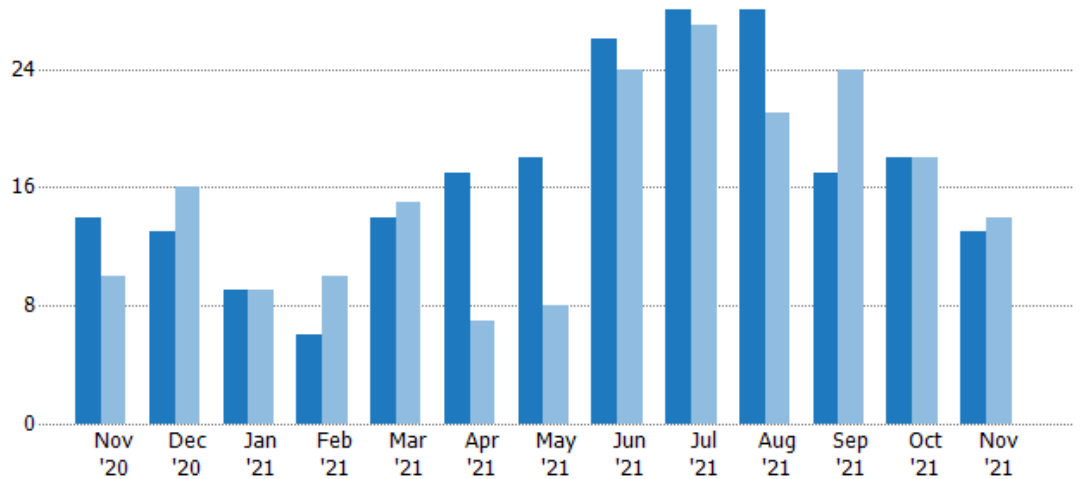
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Nov '21	13	-7.1%
Nov '20	14	40%
Nov '19	10	100%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	14	13	9	6	14	17	18	26	28	28	17	18	13
Prior Year	10	16	9	10	15	7	8	24	27	21	24	18	14
Percent Change from Prior Year	40%	-19%	0%	-40%	-7%	143%	125%	8%	4%	33%	-29%	0%	-7%

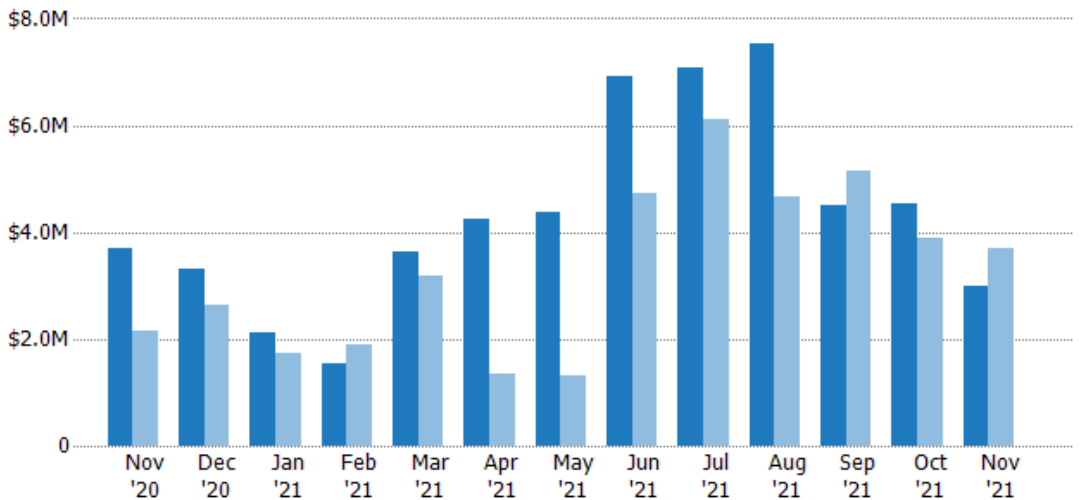
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Nov '21	\$2.98M	-19.7%
Nov '20	\$3.71M	73.8%
Nov '19	\$2.14M	70.8%



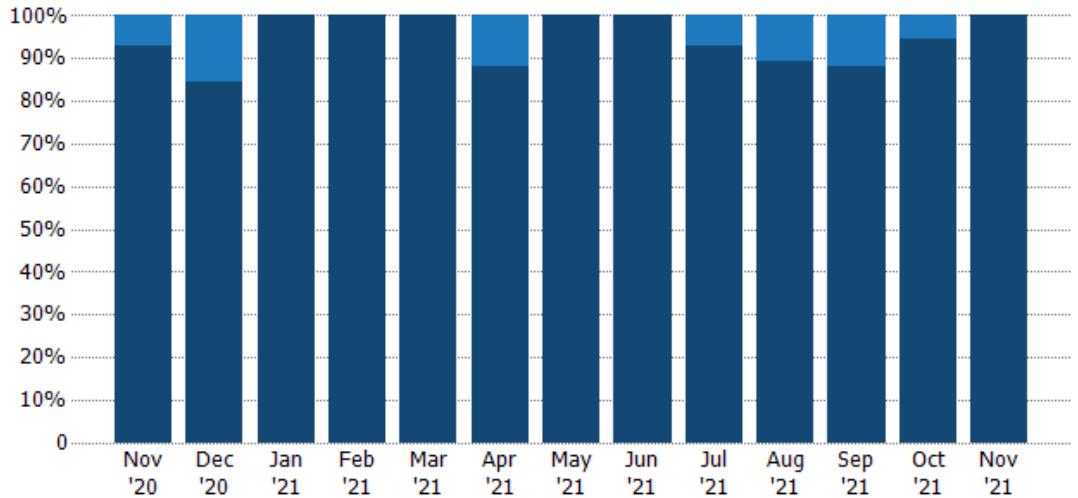
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$3.71M	\$3.31M	\$2.12M	\$1.53M	\$3.63M	\$4.26M	\$4.38M	\$6.92M	\$7.08M	\$7.54M	\$4.5M	\$4.55M	\$2.98M
Prior Year	\$2.14M	\$2.64M	\$1.72M	\$1.88M	\$3.18M	\$1.36M	\$1.31M	\$4.73M	\$6.1M	\$4.66M	\$5.16M	\$3.89M	\$3.71M
Percent Change from Prior Year	74%	25%	23%	-19%	14%	214%	236%	46%	16%	62%	-13%	17%	-20%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



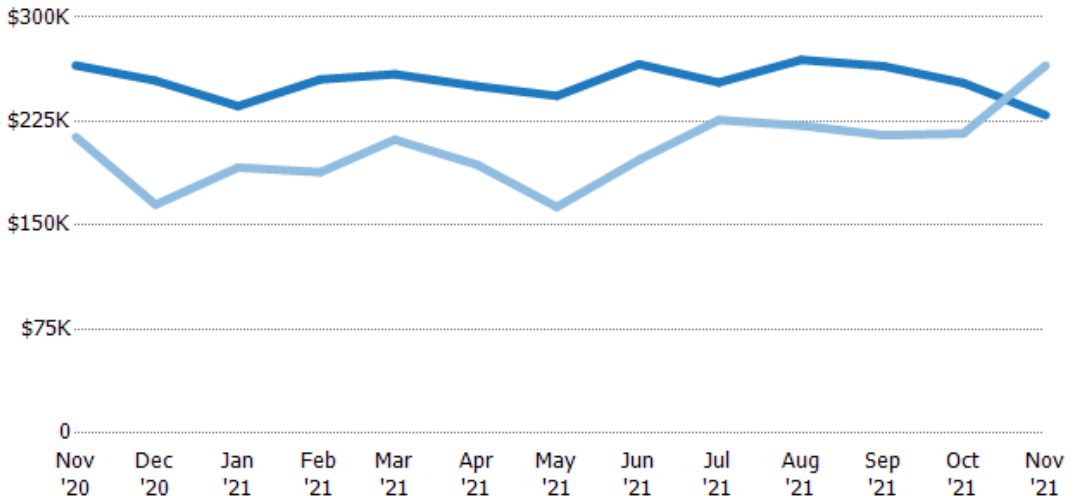
Condo/Townhouse	7%	15%	-	-	-	12%	-	-	7%	11%	12%	6%	-
Single Family Residence	93%	85%	100%	100%	100%	88%	100%	100%	93%	89%	88%	94%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$265K	\$254K	\$236K	\$255K	\$259K	\$250K	\$243K	\$266K	\$253K	\$269K	\$265K	\$253K	\$229K
Prior Year	\$214K	\$165K	\$192K	\$188K	\$212K	\$194K	\$163K	\$197K	\$226K	\$222K	\$215K	\$216K	\$265K
Percent Change from Prior Year	24%	54%	23%	36%	22%	29%	49%	35%	12%	21%	23%	17%	-13%

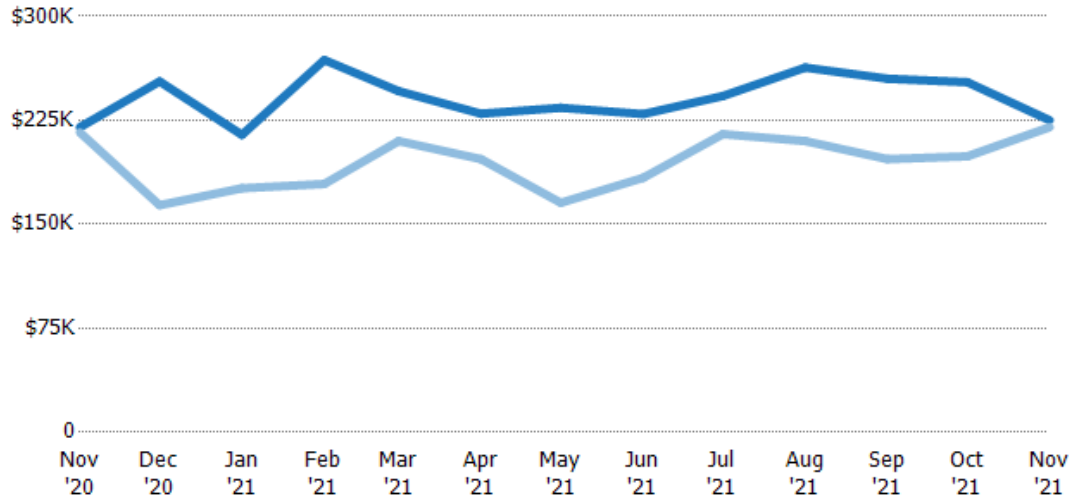
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Nov '21	\$225K	2.3%
Nov '20	\$220K	1.7%
Nov '19	\$216K	-22.3%



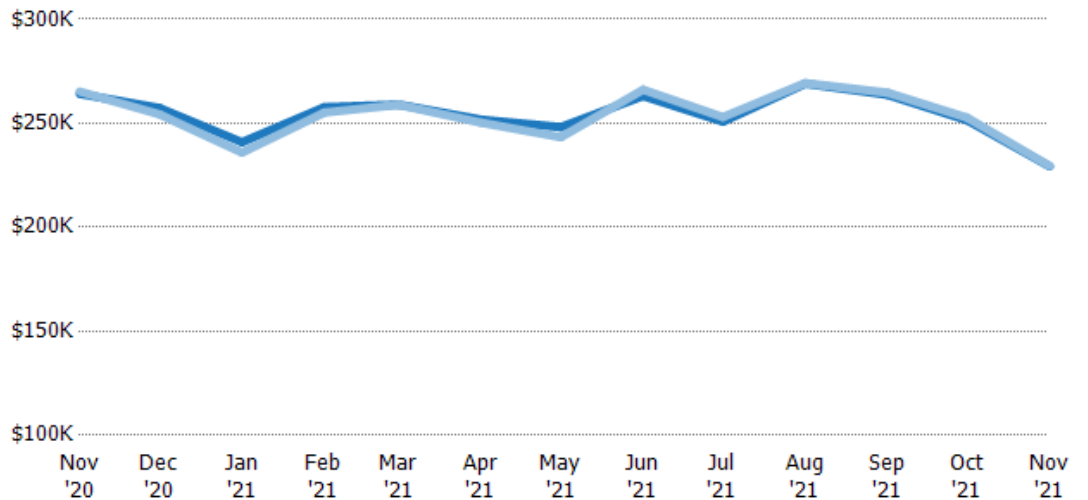
Current Year	\$220K	\$253K	\$215K	\$269K	\$246K	\$230K	\$234K	\$230K	\$243K	\$263K	\$255K	\$253K	\$225K
Prior Year	\$216K	\$164K	\$176K	\$179K	\$210K	\$197K	\$166K	\$184K	\$215K	\$210K	\$197K	\$199K	\$220K
Percent Change from Prior Year	2%	55%	22%	50%	17%	17%	41%	25%	13%	25%	29%	27%	2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



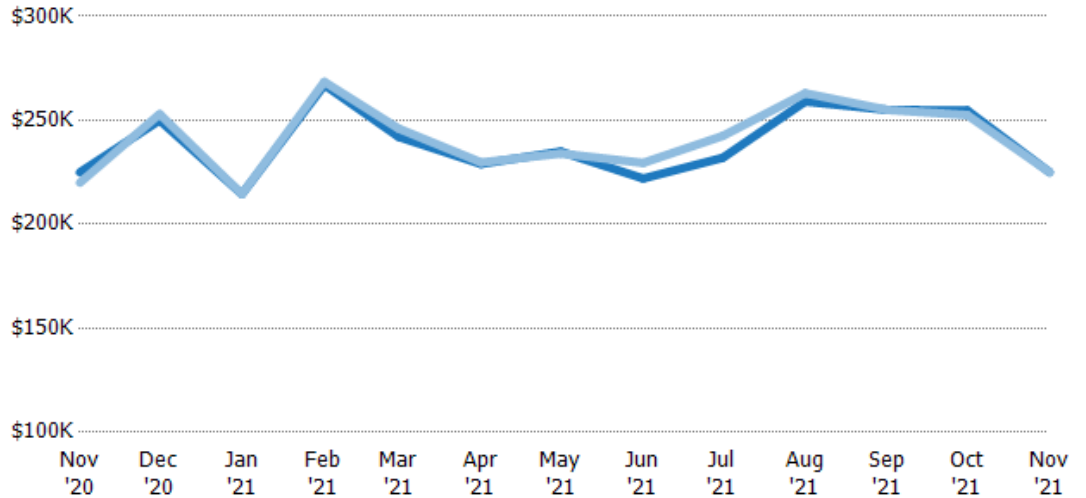
Avg List Price	\$264K	\$257K	\$241K	\$258K	\$259K	\$252K	\$248K	\$263K	\$251K	\$269K	\$264K	\$251K	\$229K
Avg Sales Price	\$265K	\$254K	\$236K	\$255K	\$259K	\$250K	\$243K	\$266K	\$253K	\$269K	\$265K	\$253K	\$229K
Avg Sales Price as a % of Avg List Price	100%	99%	98%	99%	100%	99%	98%	101%	101%	100%	100%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



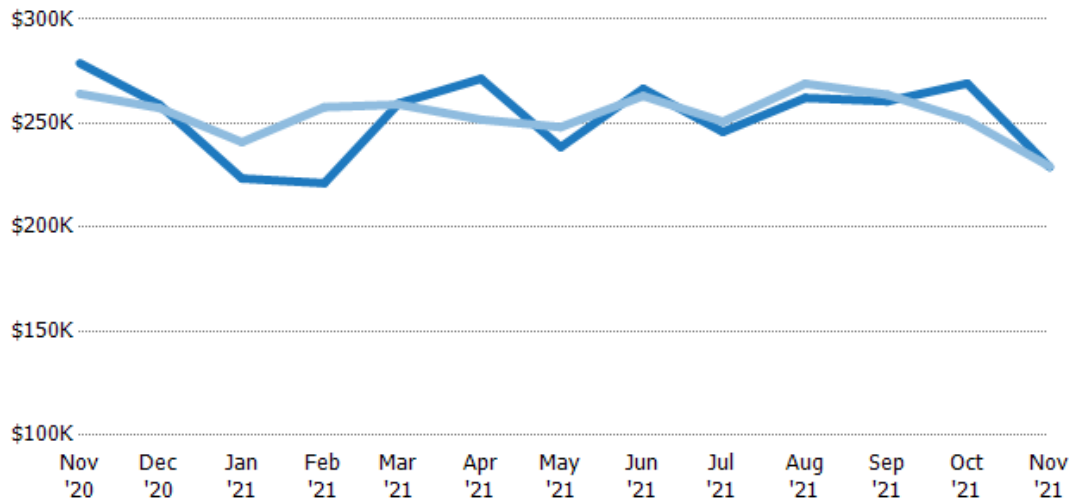
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$225K	\$250K	\$215K	\$267K	\$242K	\$229K	\$235K	\$222K	\$232K	\$259K	\$255K	\$255K	\$225K
Median Sales Price	\$220K	\$253K	\$215K	\$269K	\$246K	\$230K	\$234K	\$230K	\$243K	\$263K	\$255K	\$253K	\$225K
Med Sales Price as a % of Med List Price	98%	101%	100%	101%	102%	100%	100%	103%	105%	102%	100%	99%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



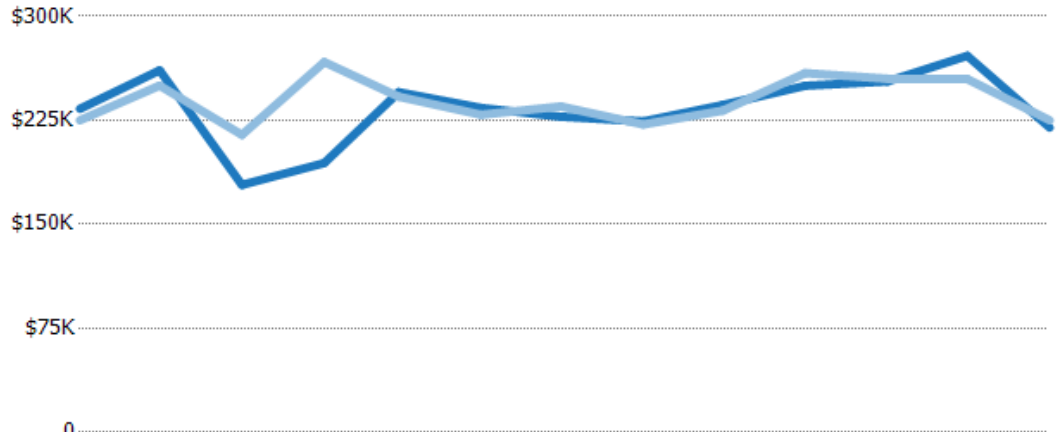
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$279K	\$259K	\$223K	\$221K	\$260K	\$271K	\$239K	\$267K	\$246K	\$262K	\$261K	\$269K	\$229K
Avg Sales Price	\$264K	\$257K	\$241K	\$258K	\$259K	\$252K	\$248K	\$263K	\$251K	\$269K	\$264K	\$251K	\$229K
Avg Sales Price as a % of Avg Est Value	95%	99%	108%	117%	100%	93%	104%	99%	102%	103%	101%	93%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$233K	\$261K	\$178K	\$194K	\$245K	\$234K	\$228K	\$224K	\$236K	\$250K	\$253K	\$272K	\$220K
Median Sales Price	\$225K	\$250K	\$215K	\$267K	\$242K	\$229K	\$235K	\$222K	\$232K	\$259K	\$255K	\$255K	\$225K
Med Sales Price as a % of Med Est Value	96%	96%	120%	138%	99%	98%	103%	99%	98%	104%	101%	94%	102%