

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2020	YTD 2021	+ / -	Sep 2020	Sep 2021	Key Metrics
						Listing Activity Charts Metrics
-25.3%	87	65	-40%	10	6	New Listing Count
-17.7%	\$43,990,300	\$36,188,900	-58.3%	\$8,608,900	\$3,593,000	New Listing Volume
	NA	NA	-51.3%	39	19	Active Listing Count
	NA	NA	-35.3%	\$26,588,400	\$17,205,000	Active Listing Volume
+61%	\$572,637	\$922,143	+32.8%	\$681,754	\$905,526	Average Listing Price
+44.5%	\$460,771	\$665,702	+15.6%	\$475,000	\$549,000	Median Listing Price
-17.1%	158.35	131.28	-57.7%	156	66	Median Days in RPR
-81.6%	13.1	2.4	+13.7%	2.8	3.2	Months of Inventory
+33.8%	7.64%	41.48%	-4.3%	35.9%	31.58%	Absorption Rate
						Sales Activity Charts Metrics
-41%	117	69	-91.3%	23	2	New Pending Sales Count
-32.3%	\$54,394,100	\$36,800,700	-88.1%	\$11,135,700	\$1,320,000	New Pending Sales Volume
	N/A	N/A	-70%	30	9	Pending Sales Count
	N/A	N/A	-50.2%	\$13,314,600	\$6,631,000	Pending Sales Volume
-15.1%	73	62	-76.9%	26	6	Closed Sales Count
-4.6%	\$31,886,525	\$30,426,450	-81.3%	\$11,127,325	\$2,086,000	Closed Sales Volume
+12.4%	\$436,802	\$490,749	-18.8%	\$427,974	\$347,667	Average Sales Price
+2.5%	\$393,247	\$403,274	-13.2%	\$435,000	\$377,500	Median Sales Price

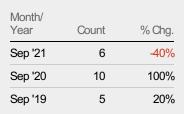


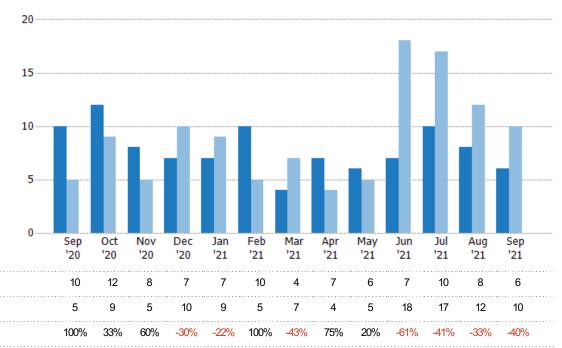


#### **New Listings**

The number of new residential listings that were added each month.







### New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

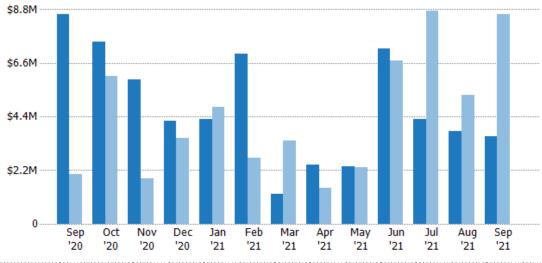
The sum of the listing price of residential listings that were added each month.

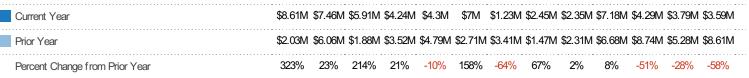
Filters Used

ZIP: Bondville, VT 05340

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Sep '21	\$3.59M	-58.3%
Sep '20	\$8.61M	323.2%
Sep '19	\$2.03M	27.9%







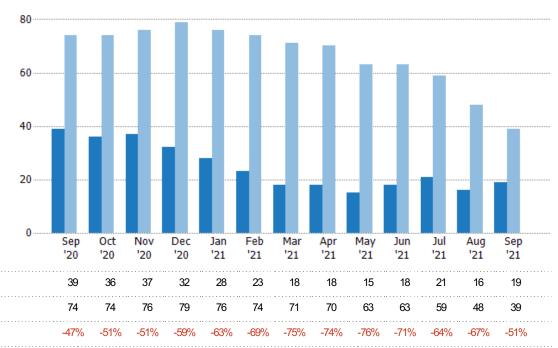


#### **Active Listings**

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Sep '21	19	-51.3%
Sep '20	39	-47.3%
Sep '19	74	-4.1%



### **Active Listing Volume**

Percent Change from Prior Year

Current Year

Prior Year

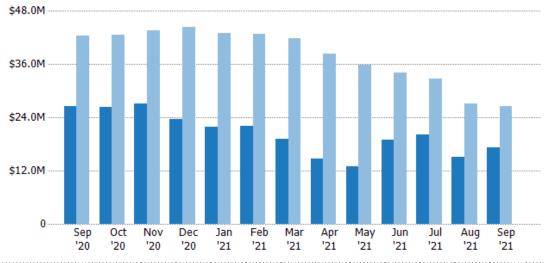
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bondville, VT 05340

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Sep '21	\$17.2M	-35.3%
Sep '20	\$26.6M	-37.3%
Sep '19	\$42.4M	-5.8%



Current Year \$26.6M \$26.3M \$27.2M \$23.5M \$21.9M \$22M \$19.2M \$14.7M \$13M \$18.9M \$20.2M \$15.2M \$17.2M

\$42.4M \$42.7M \$43.6M \$44.3M \$42.9M \$42.8M \$41.9M \$38.4M \$35.8M \$34.1M \$32.7M \$27.1M \$26.6M

Percent Change from Prior Year -37% -38% -38% -47% -49% -49% -54% -62% -64% -45% -38% -44% -35%

Prior Year

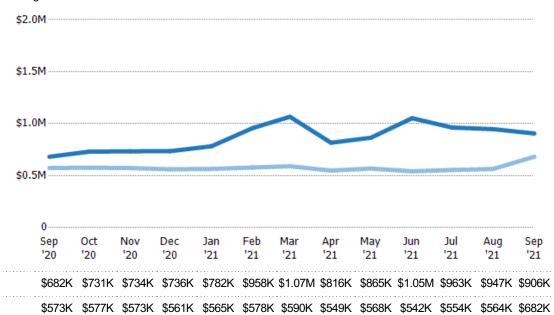


#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.

Filters Used
ZIP: Bondville, VT 05340 Property Type: Condo/Townhouse/Apt., Single Family

Month/		
Year	Price	% Chg.
Sep '21	\$906K	32.8%
Sep '20	\$682K	18.9%
Sep '19	\$573K	-1.8%



### **Median Listing Price**

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

19%

27%

28%

31%

39%

66%

81%

49%

52%

94%

74%

68%

ZIP: Bondville, VT 05340
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Sep '21	\$549K	15.6%
Sep '20	\$475K	1.1%
Sep '19	\$470K	-8.7%



Current Year	\$475K	\$565K	\$575K	\$655K	\$659K	\$800K	\$938K	\$527K	\$555K	\$715K	\$549K	\$675K	\$549K
Prior Year	\$470K	\$457K	\$439K	\$425K	\$425K	\$479K	\$490K	\$442K	\$490K	\$490K	\$439K	\$412K	\$475K
Percent Change from Prior Year	1%	24%	31%	54%	55%	67%	91%	19%	13%	46%	25%	64%	16%



Avg Est Value

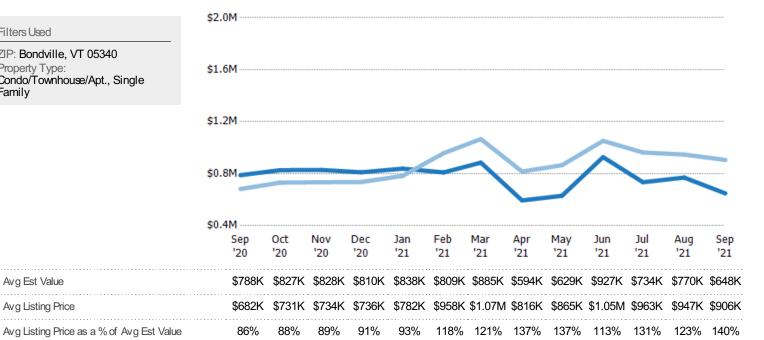
Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

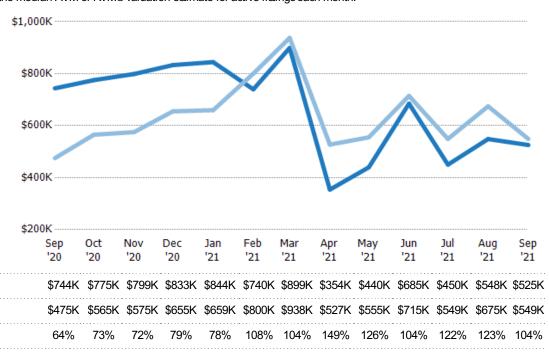




### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Bondville, VT 05340 Property Type: Condo/Townhouse/Apt., Single Family





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Days	% Chg.
66	-57.7%
156	-9%
172	-31.8%
	66 156



### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

70

Filters Used

ZIP: Bondville, VT 05340 Property Type: Condo/Townhouse/Apt., Single Family	53							$\bigwedge$				
Month/ Year Months % Chg.	35				<b>^</b>							
Sep '21 3.17 13.7%	18											*********
Sep '20 2.79 -66.1%									Ì	\_		
Sep '19 8.22 187.8%			ov Dec 20 '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	2.79	1.38	1.61 2.29	3.11	5.75	2.57	2.25	1.36	2.57	2.1	5.33	3.17
Prior Year	8.22	24.7 2	25.3 26.3	19	37	14.2	11.7	63	21	5.9	8	2.79
Percent Change from Prior Year	-66%	-94% -	94% -91%	s -84%	-84%	-82%	-81%	-98%	-88%	-64%	-33%	14%



Current Year

Prior Year

Change from Prior Year

## Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.

Filters Used

ZIP: Bondville, VT 05340

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Sep '21	32%	4.3%
Sep '20	36%	-23.7%
Sep '19	12%	-65.3%



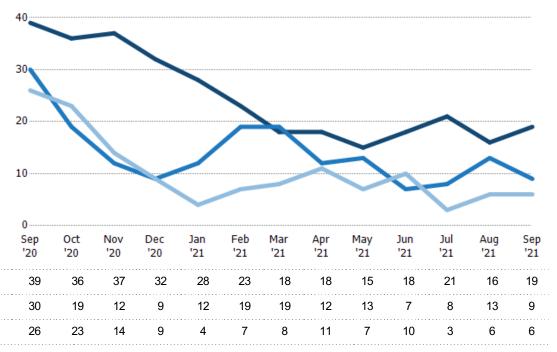
### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bondville, VT 05340

Property Type:
Condo/Townhouse/Apt., Single
Family



Active

Sold

Pending

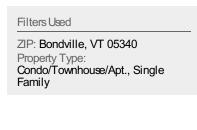
Current Year

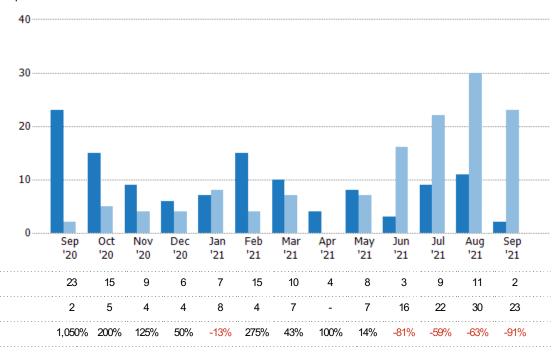
Prior Year

## Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



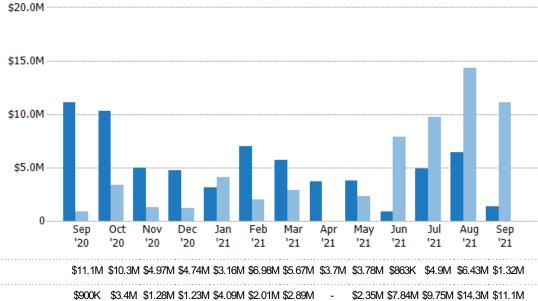


### New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used ZIP: Bondville, VT 05340 Property Type: Condo/Townhouse/Apt., Single Family





Prior Year

\$2.35M \$7.84M \$9.75M \$14.3M \$11.1M

Percent Change from Prior Year

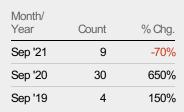
1,137% 202% 289% 286% <del>-23</del>% 248% 96% 100% -89%



#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.







### Pending Sales Volume

Percent Change from Prior Year

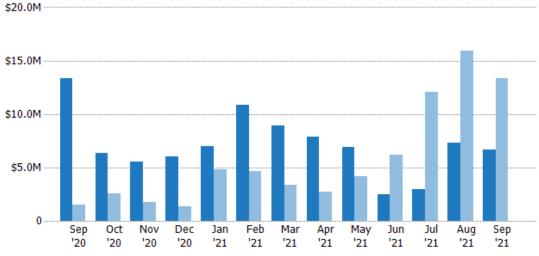
Current Year

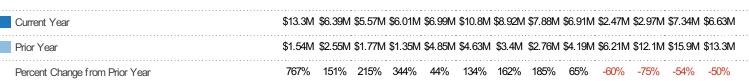
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

ZIP: Bondville, VT 05340
Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Sep '21	\$6.63M	-50.2%
Sep '20	\$13.3M	767.4%
Sep '19	\$1.54M	82.2%



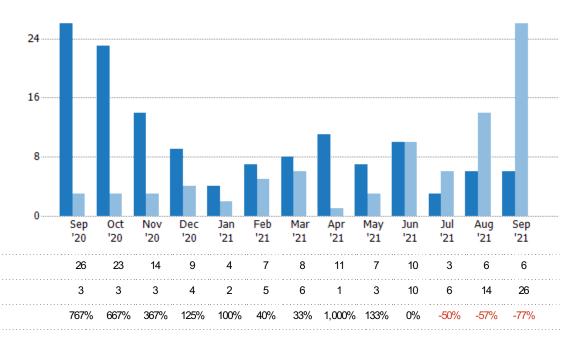


#### **Closed Sales**

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Sep '21	6	-76.9%
Sep '20	26	766.7%
Sep '19	3	-33.3%



#### **Closed Sales Volume**

Percent Change from Prior Year

Current Year

Prior Year

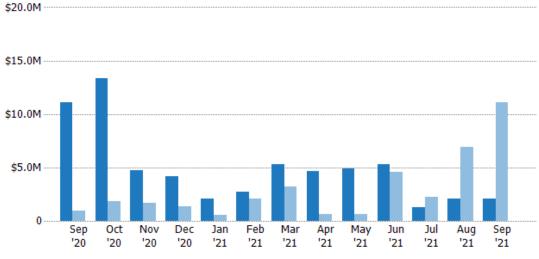
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bondville, VT 05340

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Sep '21	\$2.09M	-81.3%
Sep '20	\$11.1M	1,083.8%
Sep '19	\$940K	-29.5%



 Current Year
 \$11.1M \$13.3M \$4.77M \$4.15M \$2.11M \$2.69M \$1.00M \$1.00M

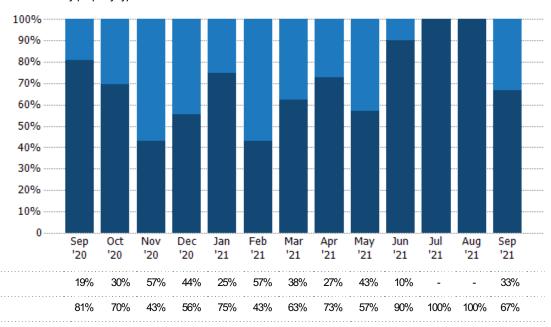
\$11.1M \$13.3M \$4.77M \$4.15M \$2.11M \$2.69M \$5.3M \$4.69M \$4.86M \$5.34M \$1.29M \$2.06M \$2.09M \$940K \$1.81M \$1.65M \$1.38M \$580K \$2.1M \$3.18M \$620K \$624K \$4.56M \$2.22M \$6.87M \$11.1M \$1,084% 637% 189% 202% 264% 28% 67% 657% 679% 17% -42% -70% -81%



#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used ZIP: Bondville, VT 05340 Property Type: Condo/Townhouse/Apt., Single Family



### **Average Sales Price**

Single Family Residence

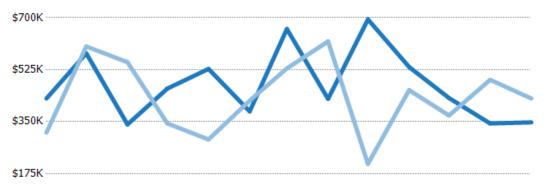
Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used ZIP: Bondville, VT 05340 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Sep '21	\$348K	-18.8%
Sep '20	\$428K	36.6%
Sep '19	\$313K	5.7%

Percent Change from Prior Year



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$428K	\$580K	\$341K	\$461K	\$528K	\$384K	\$662K	\$427K	\$694K	\$534K	\$430K	\$344K	\$348K
Prior Year	\$313K	\$603K	\$550K	\$344K	\$290K	\$421K	\$529K	\$620K	\$208K	\$456K	\$371K	\$491K	\$428K

82%

-38%

37%

25%

<del>-31%</del> 234%

17%

16%

-30% -19%

10/31/2021

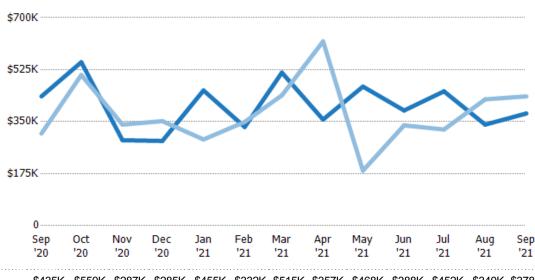
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#### **Median Sales Price**

The median sales price of the residential properties sold each month.



Price	% Chg.
\$378K	-13.2%
\$435K	40.3%
\$310K	6.9%
	\$378K \$435K

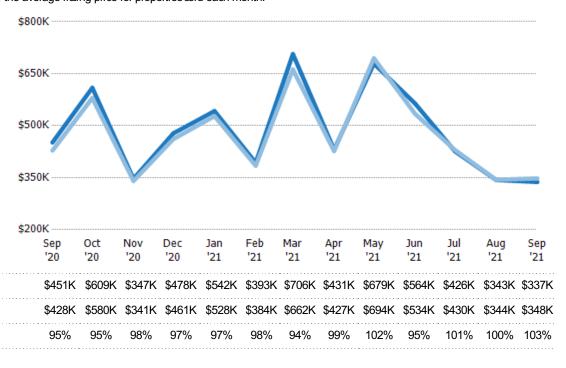


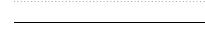
Current Year	\$435K	\$550K	\$287K	\$285K	\$455K	\$332K	\$515K	\$357K	\$468K	\$388K	\$452K	\$340K	\$378K
Prior Year	\$310K	\$507K	\$340K	\$352K	\$290K	\$349K	\$439K	\$620K	\$185K	\$338K	\$324K	\$425K	\$435K
Percent Change from Prior Year	40%	8%	-15%	-19%	57%	-5%	17%	-42%	153%	15%	40%	-20%	-13%

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used ZIP: Bondville, VT 05340 Property Type: Condo/Townhouse/Apt., Single Family





Avg Sales Price as a % of Avg List Price

Avg List Price

Avg Sales Price

**♪**RPR



Median List Price

Median Sales Price

### Market Data Report

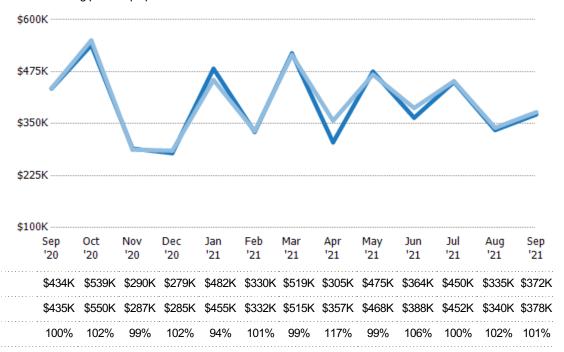
#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bondville, VT 05340

Property Type:
Condo/Townhouse/Apt., Single
Family

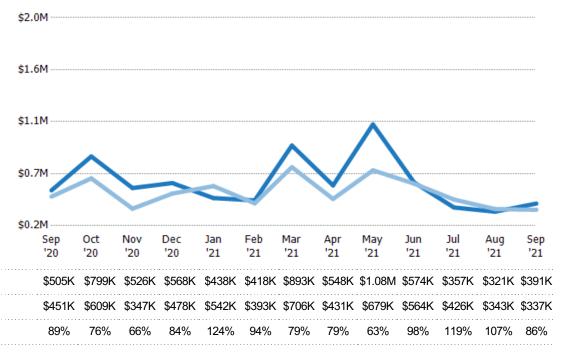


#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bondville, VT 05340
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

## Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bondville, VT 05340

Property Type:
Condo/Townhouse/Apt., Single
Family





