

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	9	-22.2%	69	89	-22.5%
New Listing Volume	\$2,201,900	\$2,773,500	-20.6%	\$21,372,199	\$23,387,900	-8.6%
Active Listing Count	11	25	-56%	N/A	N/A	
Active Listing Volume	\$3,561,300	\$9,646,600	-63.1%	N/A	N/A	
Average Listing Price	\$323,755	\$385,864	-16.1%	\$367,286	\$318,582	+15.3%
Median Listing Price	\$284,500	\$237,000	+20%	\$291,140	\$251,371	+15.8%
Median Days in RPR	21	61	-65.6%	45.2	91.49	-50.6%
Months of Inventory	0.7	1.6	-53.1%	0.8	3.6	-77.1%
Absorption Rate	136.36%	64%	+72.4%	120%	27.43%	+92.6%
Sales Activity Charts Metrics						
New Pending Sales Count	3	16	-81.3%	70	95	-26.3%
New Pending Sales Volume	\$774,900	\$4,997,700	-84.5%	\$21,644,899	\$23,900,600	-9.4%
Pending Sales Count	8	19	-57.9%	N/A	N/A	
Pending Sales Volume	\$2,306,800	\$5,611,600	-58.9%	N/A	N/A	
Closed Sales Count	10	13	-23.1%	66	78	-15.4%
Closed Sales Volume	\$2,613,000	\$3,494,100	-25.2%	\$18,105,948	\$18,060,850	+0.2%
Average Sales Price	\$261,300	\$268,777	-2.8%	\$274,333	\$231,549	+18.5%
Median Sales Price	\$222,500	\$239,900	-7.3%	\$270,402	\$221,178	+22.3%

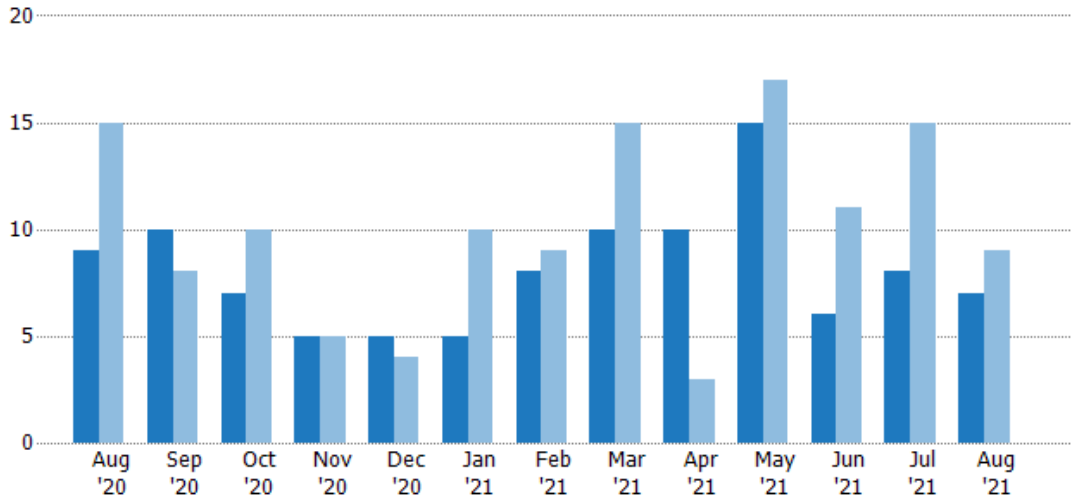
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	7	-22.2%
Aug '20	9	-40%
Aug '19	15	-46.7%



Current Year	9	10	7	5	5	5	8	10	10	15	6	8	7
Prior Year	15	8	10	5	4	10	9	15	3	17	11	15	9
Percent Change from Prior Year	-40%	25%	-30%	0%	25%	-50%	-11%	-33%	233%	-12%	-45%	-47%	-22%

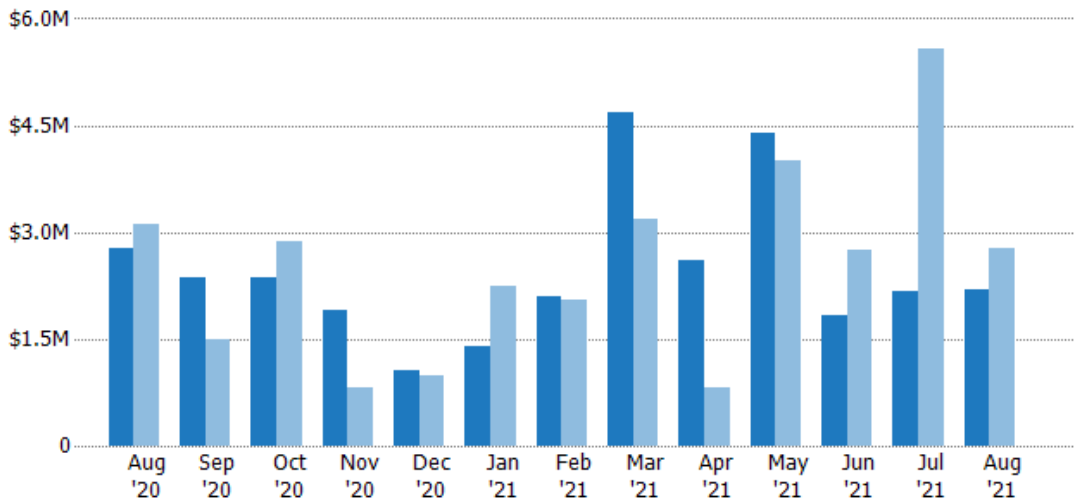
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$2.2M	-20.6%
Aug '20	\$2.77M	-10.8%
Aug '19	\$3.11M	-49.4%



Current Year	\$2.77M	\$2.37M	\$2.35M	\$1.9M	\$1.06M	\$1.41M	\$2.1M	\$4.68M	\$2.6M	\$4.39M	\$1.82M	\$2.17M	\$2.2M
Prior Year	\$3.11M	\$1.5M	\$2.88M	\$824K	\$994K	\$2.25M	\$2.05M	\$3.19M	\$814K	\$4M	\$2.74M	\$5.56M	\$2.77M
Percent Change from Prior Year	-11%	57%	-18%	130%	7%	-38%	2%	47%	220%	10%	-34%	-61%	-21%

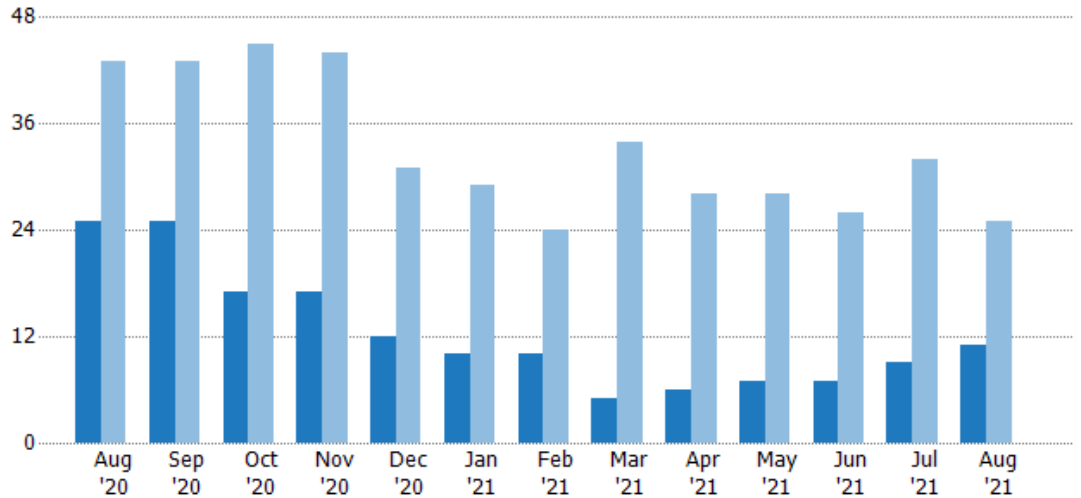
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	11	-56%
Aug '20	25	-41.9%
Aug '19	43	-41.9%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	25	25	17	17	12	10	10	5	6	7	7	9	11
Prior Year	43	43	45	44	31	29	24	34	28	28	26	32	25
Percent Change from Prior Year	-42%	-42%	-62%	-61%	-61%	-66%	-58%	-85%	-79%	-75%	-73%	-72%	-56%

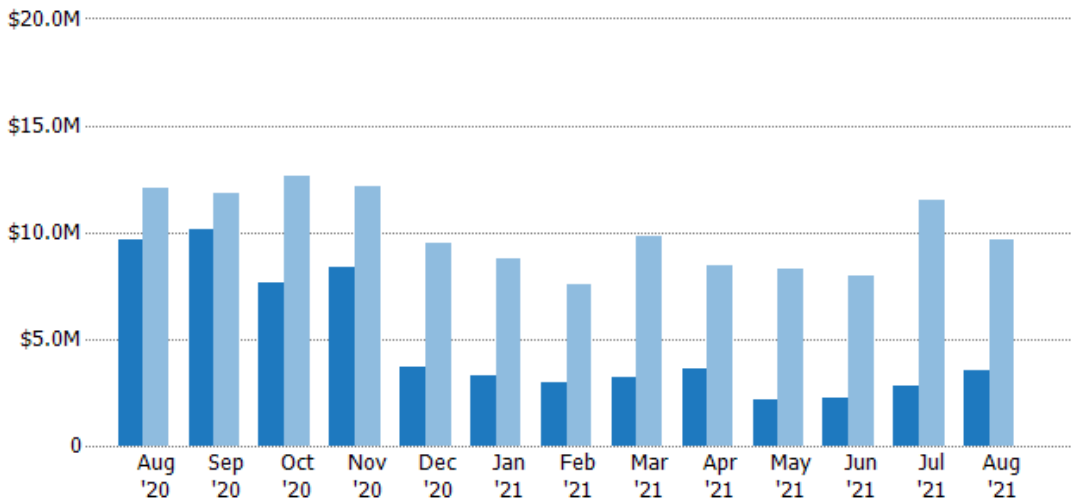
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$3.56M	-63.1%
Aug '20	\$9.65M	-20.2%
Aug '19	\$12.1M	-41.4%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$9.65M	\$10.1M	\$7.62M	\$8.35M	\$3.66M	\$3.3M	\$2.96M	\$3.21M	\$3.59M	\$2.2M	\$2.23M	\$2.83M	\$3.56M
Prior Year	\$12.1M	\$11.8M	\$12.6M	\$12.1M	\$9.53M	\$8.78M	\$7.56M	\$9.79M	\$8.47M	\$8.28M	\$8M	\$11.5M	\$9.65M
Percent Change from Prior Year	-20%	-14%	-40%	-31%	-62%	-62%	-61%	-67%	-58%	-73%	-72%	-75%	-63%

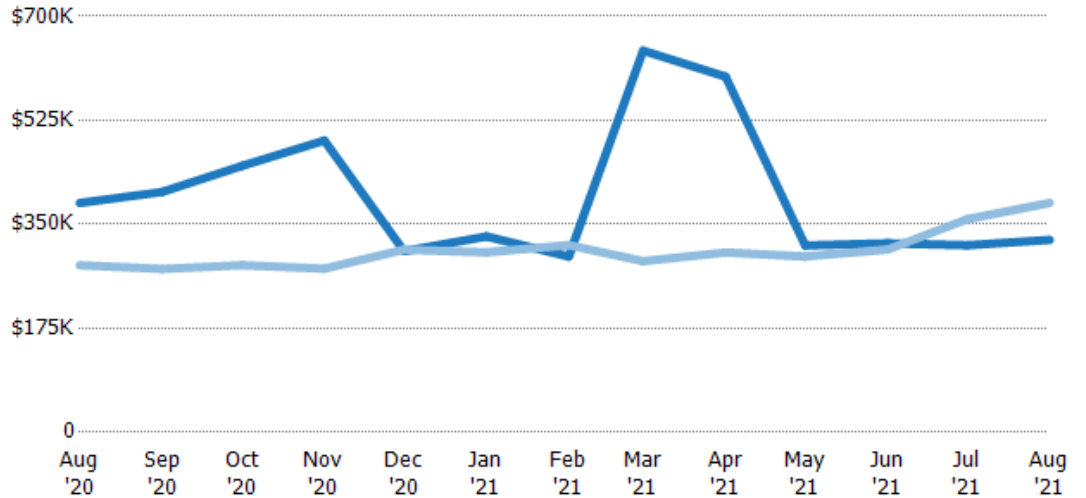
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$324K	-16.1%
Aug '20	\$386K	37.2%
Aug '19	\$281K	0.7%



Current Year	\$386K	\$404K	\$448K	\$491K	\$305K	\$330K	\$296K	\$642K	\$598K	\$314K	\$318K	\$315K	\$324K
Prior Year	\$281K	\$275K	\$281K	\$275K	\$307K	\$303K	\$315K	\$288K	\$303K	\$296K	\$308K	\$359K	\$386K
Percent Change from Prior Year	37%	47%	59%	78%	-1%	9%	-6%	123%	98%	6%	3%	-12%	-16%

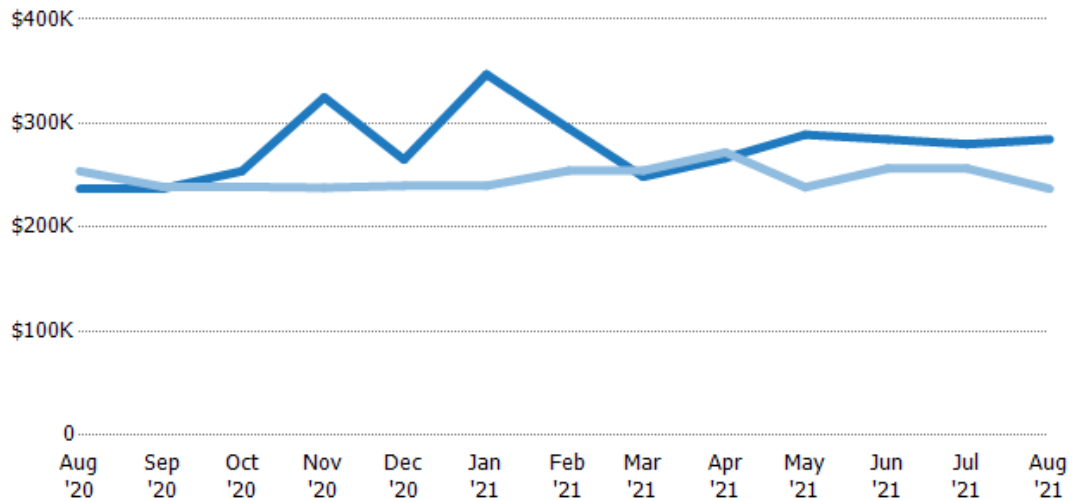
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$285K	20%
Aug '20	\$237K	-6.7%
Aug '19	\$254K	4.4%



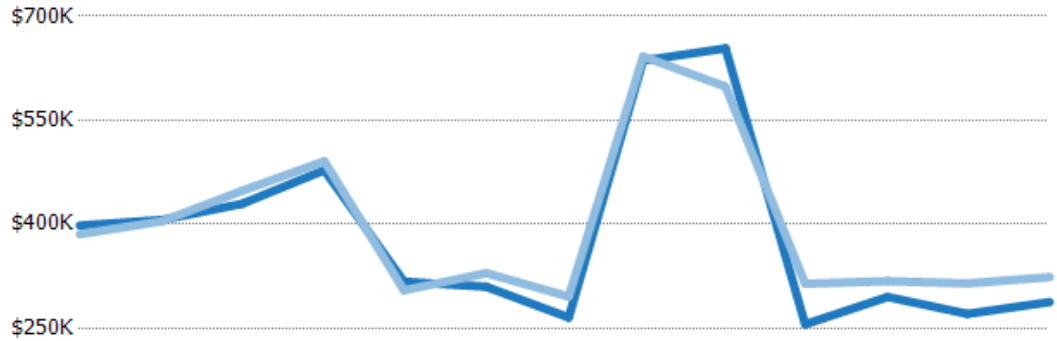
Current Year	\$237K	\$237K	\$254K	\$325K	\$265K	\$347K	\$295K	\$249K	\$267K	\$289K	\$285K	\$280K	\$285K
Prior Year	\$254K	\$239K	\$239K	\$238K	\$240K	\$240K	\$254K	\$254K	\$272K	\$238K	\$257K	\$257K	\$237K
Percent Change from Prior Year	-7%	-1%	6%	37%	10%	45%	16%	-2%	-2%	21%	11%	9%	20%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



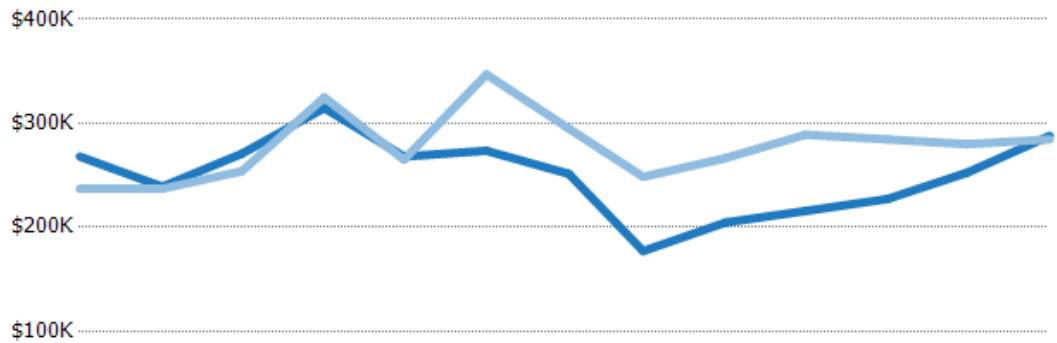
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$398K	\$406K	\$429K	\$478K	\$317K	\$310K	\$266K	\$636K	\$654K	\$256K	\$295K	\$271K	\$288K
Avg Listing Price	\$386K	\$404K	\$448K	\$491K	\$305K	\$330K	\$296K	\$642K	\$598K	\$314K	\$318K	\$315K	\$324K
Avg Listing Price as a % of Avg Est Value	97%	100%	104%	103%	96%	106%	111%	101%	92%	123%	108%	116%	112%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$268K	\$239K	\$271K	\$315K	\$268K	\$274K	\$251K	\$177K	\$205K	\$216K	\$227K	\$253K	\$288K
Median Listing Price	\$237K	\$237K	\$254K	\$325K	\$265K	\$347K	\$295K	\$249K	\$267K	\$289K	\$285K	\$280K	\$285K
Med Listing Price as a % of Med Est Value	88%	99%	94%	103%	99%	127%	117%	140%	130%	134%	125%	111%	99%

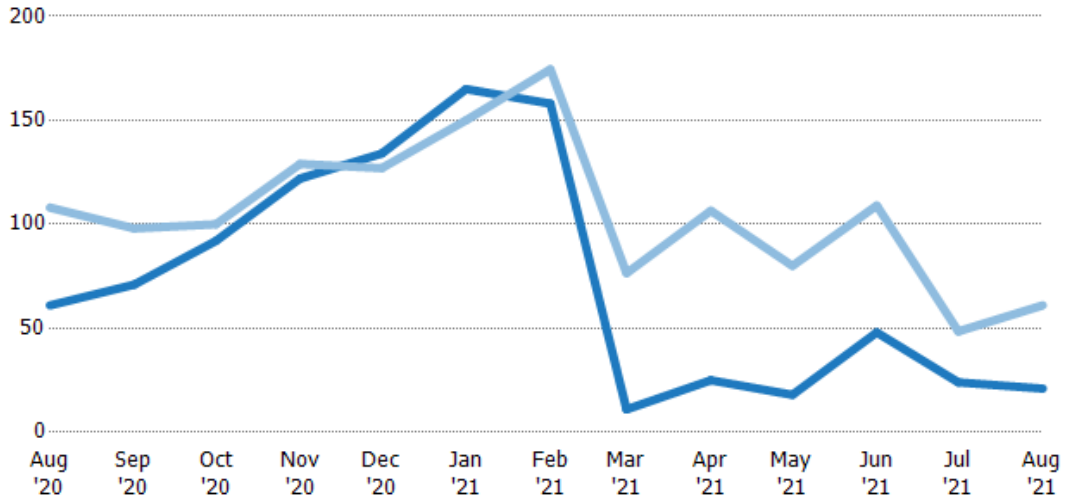
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	21	-65.6%
Aug '20	61	-43.5%
Aug '19	108	-25.9%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	61	71	92	122	134	165	158	11	25	18	48	24	21
Prior Year	108	98	100	129	127	150	175	76.5	107	80	109	48.5	61
Percent Change from Prior Year	-44%	-28%	-8%	-5%	6%	10%	-9%	-86%	-77%	-78%	-56%	-51%	-66%

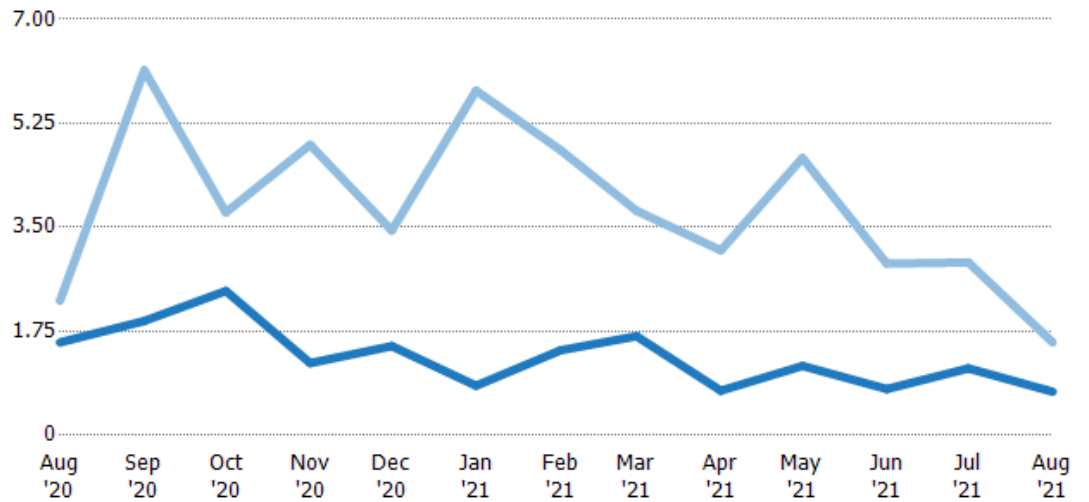
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	0	-53.1%
Aug '20	1.56	-31%
Aug '19	2.26	57.8%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	1.56	1.92	2.43	1.21	1.5	0	1.43	1.67	0	1.17	0	1.13	0
Prior Year	2.26	6.14	3.75	4.89	3.44	5.8	4.8	3.78	3.11	4.67	2.89	2.91	1.56
Percent Change from Prior Year	-31%	-69%	-35%	-75%	-56%	-86%	-70%	-56%	-76%	-75%	-73%	-61%	-53%

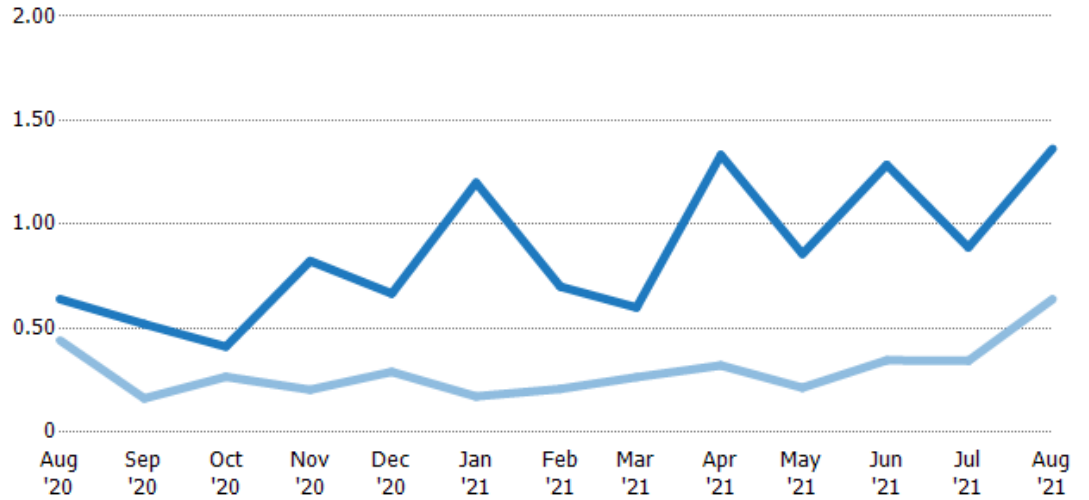
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Aug '21	136%	-72.4%
Aug '20	64%	-19.8%
Aug '19	44%	-36.6%



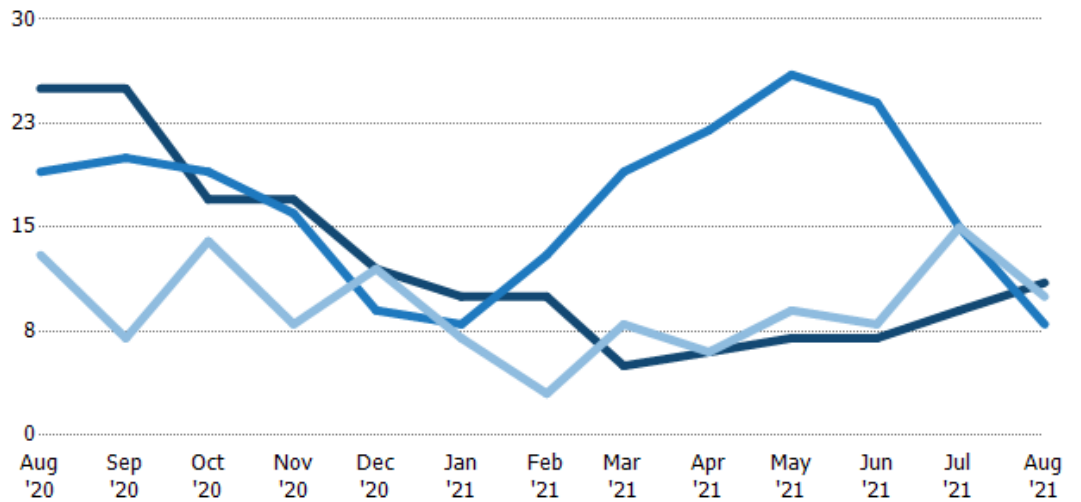
Current Year	64%	52%	41%	82%	67%	120%	70%	60%	133%	86%	129%	89%	136%
Prior Year	44%	16%	27%	20%	29%	17%	21%	26%	32%	21%	35%	34%	64%
Change from Prior Year	-20%	-36%	-15%	-62%	-38%	-103%	-49%	-34%	-101%	-64%	-94%	-55%	-72%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family



Active	25	25	17	17	12	10	10	5	6	7	7	9	11
Pending	19	20	19	16	9	8	13	19	22	26	24	15	8
Sold	13	7	14	8	12	7	3	8	6	9	8	15	10

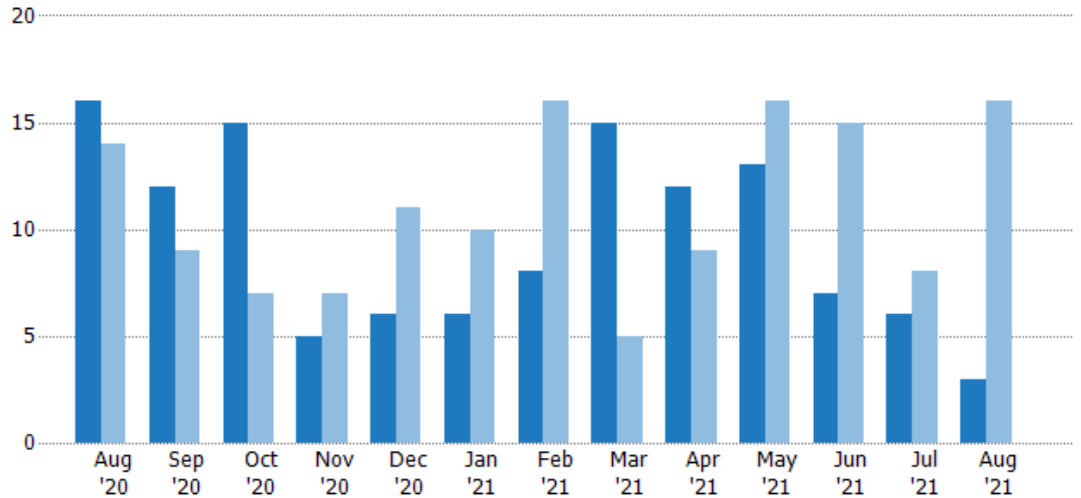
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	3	-81.3%
Aug '20	16	14.3%
Aug '19	14	-50%



Current Year	16	12	15	5	6	6	8	15	12	13	7	6	3
Prior Year	14	9	7	7	11	10	16	5	9	16	15	8	16
Percent Change from Prior Year	14%	33%	114%	-29%	-45%	-40%	-50%	200%	33%	-19%	-53%	-25%	-81%

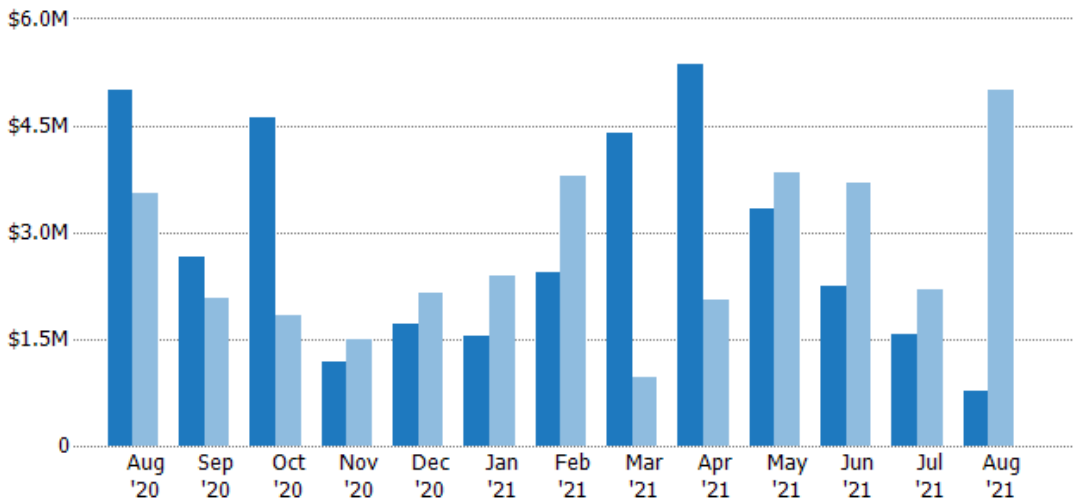
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$775K	-84.5%
Aug '20	\$5M	40.8%
Aug '19	\$3.55M	-64.5%



Current Year	\$5M	\$2.65M	\$4.61M	\$1.17M	\$1.7M	\$1.54M	\$2.43M	\$4.39M	\$5.36M	\$3.33M	\$2.25M	\$1.56M	\$775K
Prior Year	\$3.55M	\$2.07M	\$1.83M	\$1.49M	\$2.15M	\$2.39M	\$3.78M	\$952K	\$2.06M	\$3.84M	\$3.68M	\$2.21M	\$5M
Percent Change from Prior Year	41%	28%	151%	-22%	-21%	-36%	-36%	362%	160%	-13%	-39%	-29%	-84%

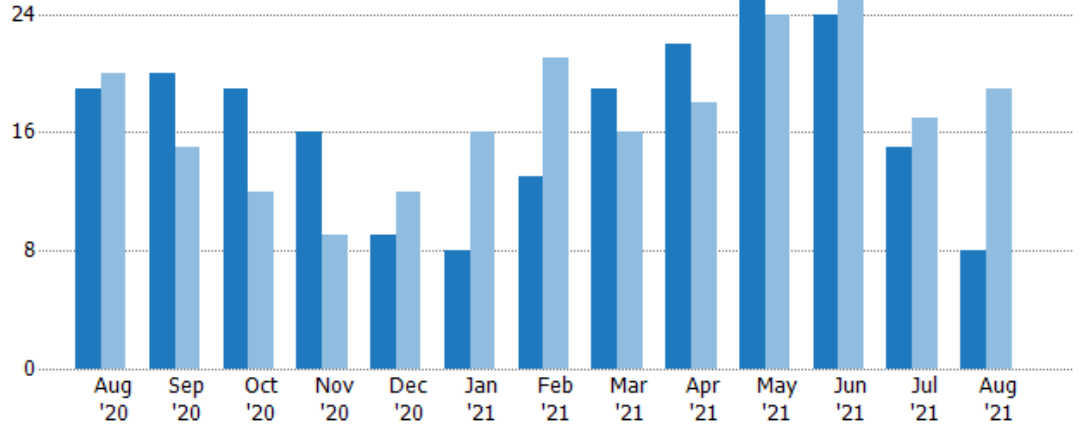
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	8	-57.9%
Aug '20	19	-5%
Aug '19	20	-50%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	19	20	19	16	9	8	13	19	22	26	24	15	8
Prior Year	20	15	12	9	12	16	21	16	18	24	27	17	19
Percent Change from Prior Year	-5%	33%	58%	78%	-25%	-50%	-38%	19%	22%	8%	-11%	-12%	-58%

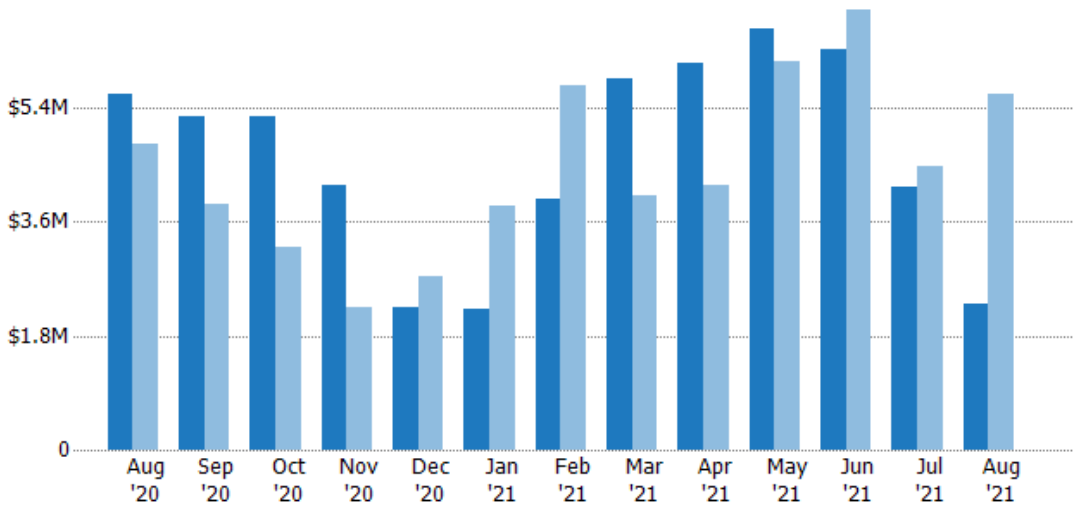
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$2.31M	-58.9%
Aug '20	\$5.61M	16.1%
Aug '19	\$4.83M	-58.3%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$5.61M	\$5.27M	\$5.26M	\$4.19M	\$2.25M	\$2.22M	\$3.97M	\$5.86M	\$6.11M	\$6.64M	\$6.33M	\$4.15M	\$2.31M
Prior Year	\$4.83M	\$3.88M	\$3.2M	\$2.26M	\$2.75M	\$3.84M	\$5.75M	\$4.01M	\$4.18M	\$6.14M	\$6.94M	\$4.47M	\$5.61M
Percent Change from Prior Year	16%	36%	65%	85%	-18%	-42%	-31%	46%	46%	8%	-9%	-7%	-59%

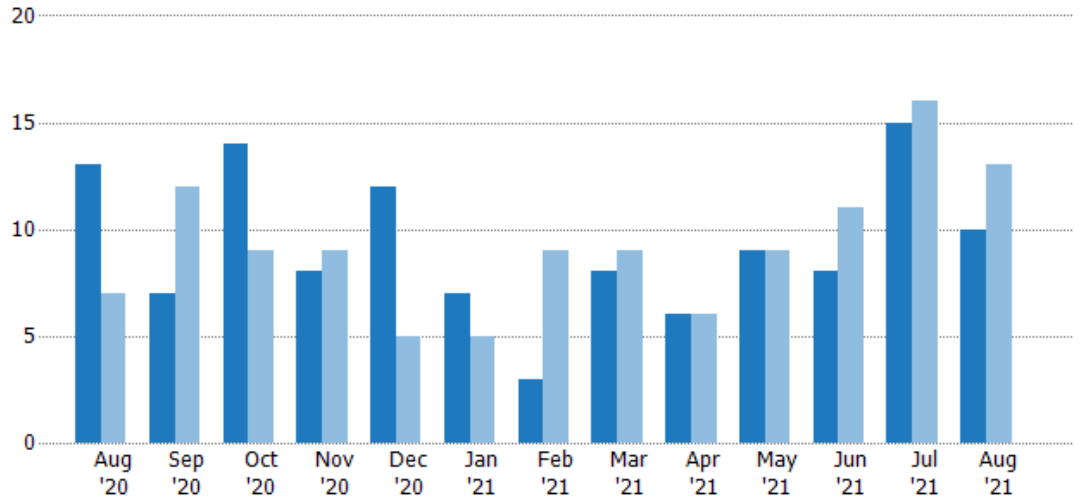
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	10	-23.1%
Aug '20	13	85.7%
Aug '19	7	157.1%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	13	7	14	8	12	7	3	8	6	9	8	15	10
Prior Year	7	12	9	9	5	5	9	9	6	9	11	16	13
Percent Change from Prior Year	86%	-42%	56%	-11%	140%	40%	-67%	-11%	0%	0%	-27%	-6%	-23%

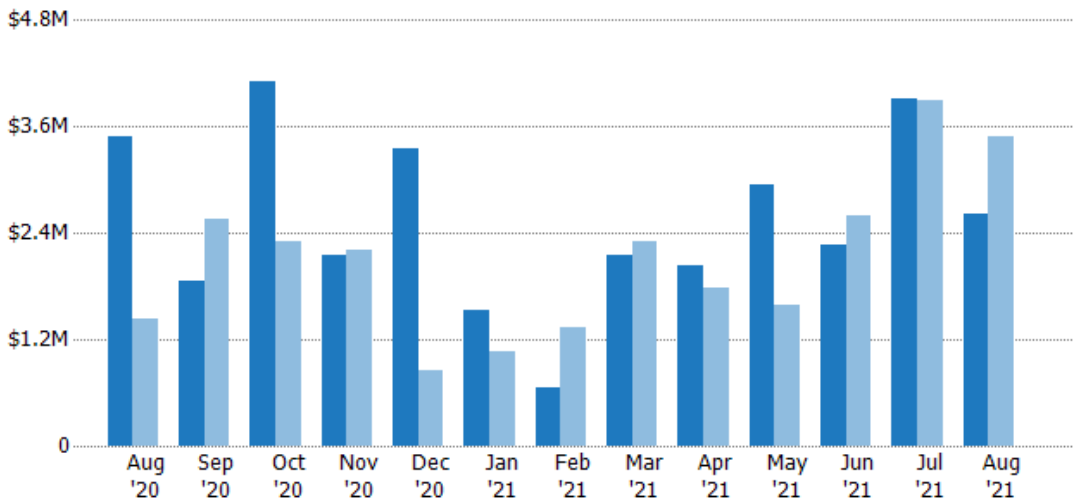
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$2.61M	-25.2%
Aug '20	\$3.49M	142.5%
Aug '19	\$1.44M	165.6%



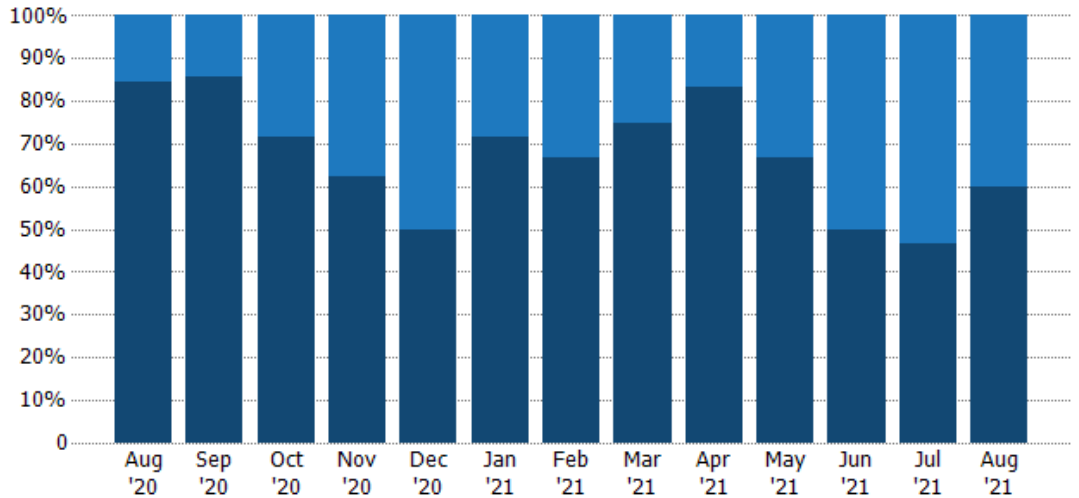
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$3.49M	\$1.86M	\$4.1M	\$2.15M	\$3.36M	\$1.53M	\$665K	\$2.16M	\$2.02M	\$2.94M	\$2.26M	\$3.91M	\$2.61M
Prior Year	\$1.44M	\$2.55M	\$2.3M	\$2.21M	\$852K	\$1.07M	\$1.33M	\$2.31M	\$1.79M	\$1.58M	\$2.59M	\$3.89M	\$3.49M
Percent Change from Prior Year	142%	-27%	78%	-3%	294%	43%	-50%	-7%	13%	86%	-13%	0%	-25%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



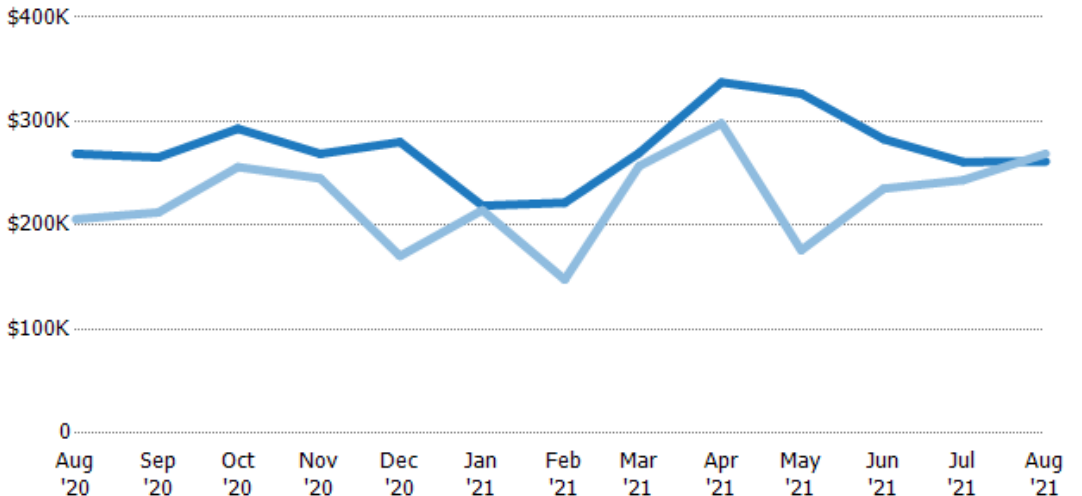
Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Condo/Townhouse	15%	14%	29%	38%	50%	29%	33%	25%	17%	33%	50%	53%	40%
Single Family Residence	85%	86%	71%	63%	50%	71%	67%	75%	83%	67%	50%	47%	60%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Aug '21	\$261K	-2.8%
Aug '20	\$269K	30.6%
Aug '19	\$206K	3.3%

Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$269K	\$265K	\$293K	\$269K	\$280K	\$219K	\$222K	\$270K	\$337K	\$327K	\$283K	\$261K	\$261K
Prior Year	\$206K	\$212K	\$256K	\$245K	\$170K	\$215K	\$148K	\$257K	\$298K	\$176K	\$235K	\$243K	\$269K
Percent Change from Prior Year	31%	25%	14%	10%	64%	2%	50%	5%	13%	86%	20%	7%	-3%

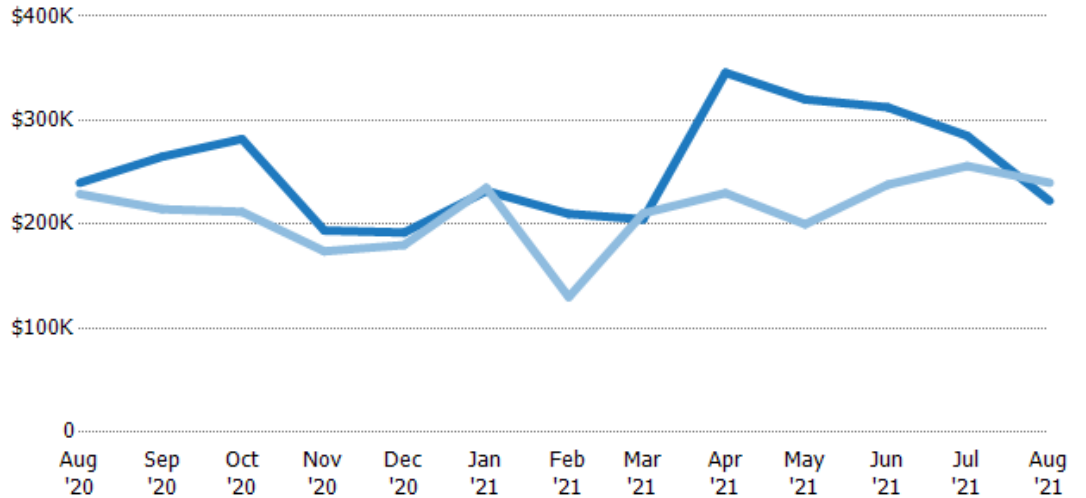
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$223K	-7.3%
Aug '20	\$240K	4.8%
Aug '19	\$229K	-10%



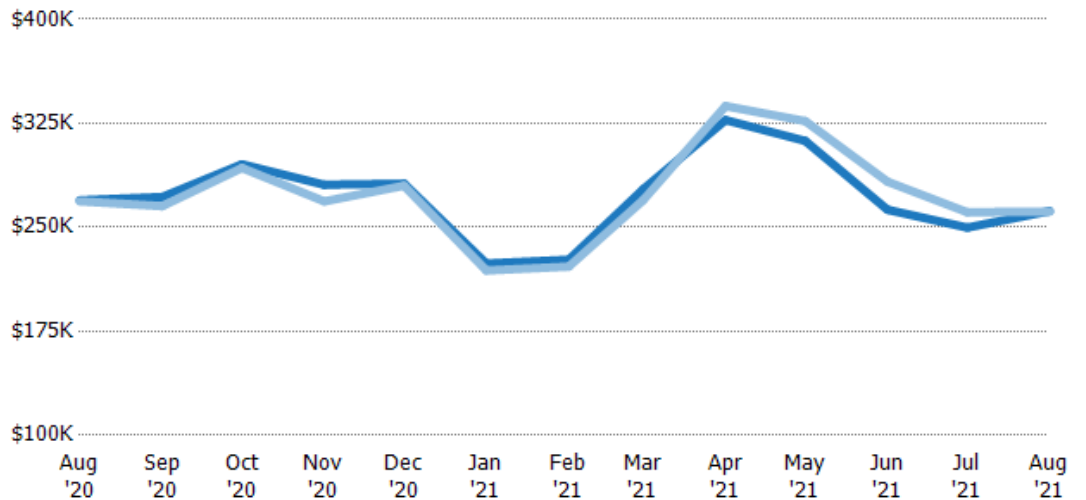
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$240K	\$265K	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$346K	\$320K	\$313K	\$285K	\$223K
Prior Year	\$229K	\$215K	\$212K	\$174K	\$180K	\$235K	\$130K	\$211K	\$230K	\$200K	\$238K	\$256K	\$240K
Percent Change from Prior Year	5%	24%	33%	11%	7%	-1%	62%	-3%	50%	60%	31%	11%	-7%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



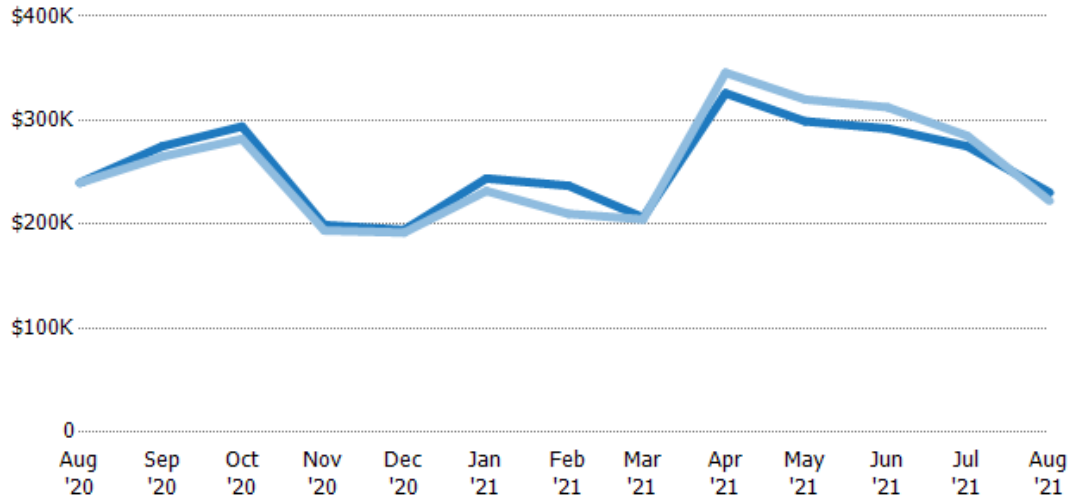
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg List Price	\$269K	\$272K	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$327K	\$312K	\$263K	\$250K	\$262K
Avg Sales Price	\$269K	\$265K	\$293K	\$269K	\$280K	\$219K	\$222K	\$270K	\$337K	\$327K	\$283K	\$261K	\$261K
Avg Sales Price as a % of Avg List Price	100%	98%	99%	96%	99%	98%	98%	97%	103%	105%	108%	104%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



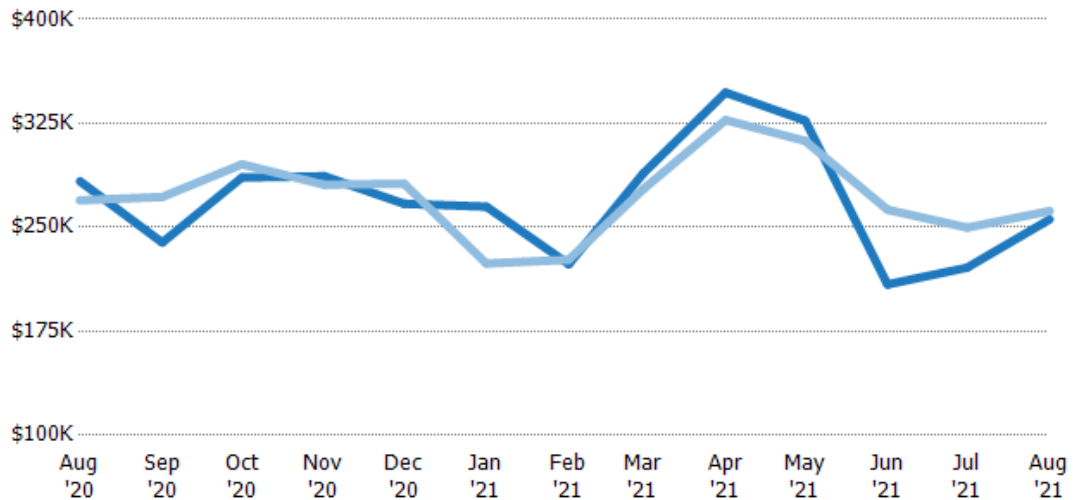
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$240K	\$275K	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$326K	\$299K	\$292K	\$275K	\$231K
Median Sales Price	\$240K	\$265K	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$346K	\$320K	\$313K	\$285K	\$223K
Med Sales Price as a % of Med List Price	100%	96%	96%	97%	99%	95%	89%	99%	106%	107%	107%	104%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



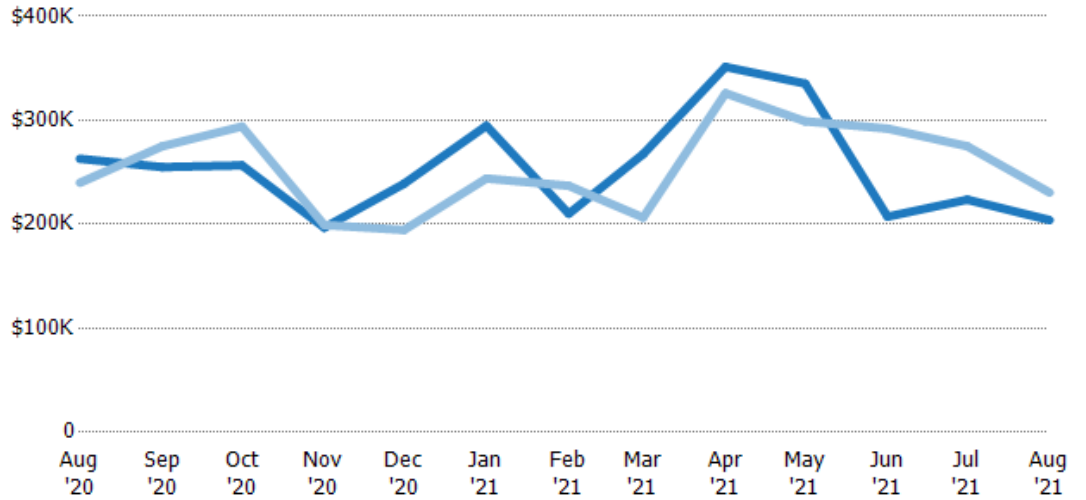
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$283K	\$239K	\$286K	\$287K	\$267K	\$265K	\$223K	\$289K	\$347K	\$327K	\$209K	\$221K	\$256K
Avg Sales Price	\$269K	\$272K	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$327K	\$312K	\$263K	\$250K	\$262K
Avg Sales Price as a % of Avg Est Value	95%	114%	103%	98%	105%	85%	101%	96%	94%	96%	126%	113%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$263K	\$255K	\$257K	\$197K	\$239K	\$295K	\$210K	\$267K	\$351K	\$335K	\$207K	\$224K	\$204K
Median Sales Price	\$240K	\$275K	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$326K	\$299K	\$292K	\$275K	\$231K
Med Sales Price as a % of Med Est Value	91%	108%	115%	101%	81%	83%	113%	77%	93%	89%	141%	123%	113%