

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	10	-30%	76	99	-23.2%
New Listing Volume	\$2,243,800	\$2,365,700	-5.2%	\$23,615,999	\$25,753,600	-8.3%
Active Listing Count	15	25	-40%	N/A	N/A	
Active Listing Volume	\$5,471,200	\$10,110,000	-45.9%	N/A	N/A	
Average Listing Price	\$364,747	\$404,400	-9.8%	\$366,810	\$327,129	+12.1%
Median Listing Price	\$315,000	\$237,000	+32.9%	\$295,614	\$249,939	+18.3%
Median Days in RPR	49	71	-31%	45.46	89.8	-49.4%
Months of Inventory	1.5	1.9	-22%	0.9	3.4	-72.3%
Absorption Rate	66.67%	52%	+14.7%	106.25%	29.48%	+76.8%
Sales Activity Charts Metrics						
New Pending Sales Count	3	12	-75%	73	107	-31.8%
New Pending Sales Volume	\$333,900	\$2,646,700	-87.4%	\$21,978,799	\$26,547,300	-17.2%
Pending Sales Count	6	20	-70%	N/A	N/A	
Pending Sales Volume	\$1,137,800	\$5,266,100	-78.4%	N/A	N/A	
Closed Sales Count	5	7	-28.6%	71	85	-16.5%
Closed Sales Volume	\$1,634,000	\$1,856,900	-12%	\$19,739,948	\$19,917,750	-0.9%
Average Sales Price	\$326,800	\$265,271	+23.2%	\$278,027	\$234,326	+18.6%
Median Sales Price	\$290,000	\$265,000	+9.4%	\$271,782	\$224,787	+20.9%

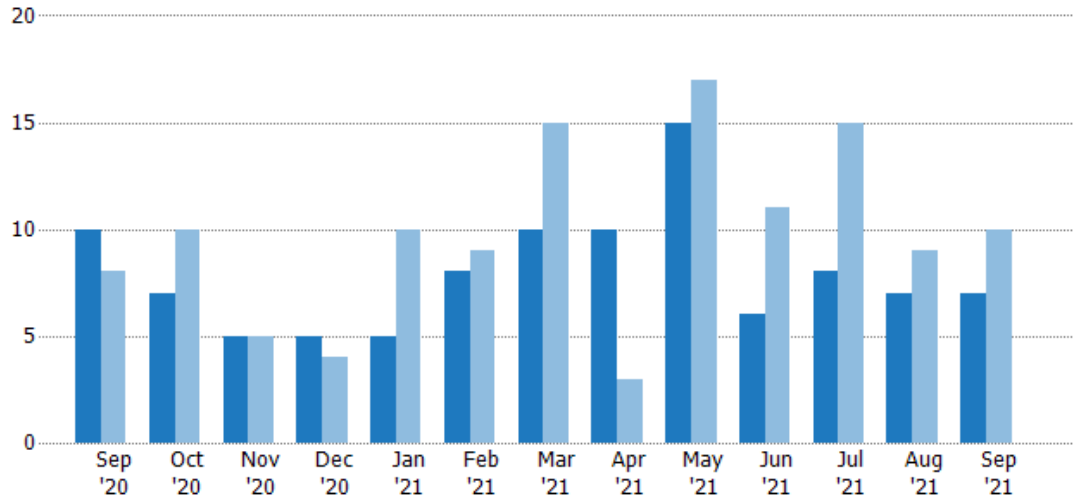
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	7	-30%
Sep '20	10	25%
Sep '19	8	25%



Current Year	10	7	5	5	5	8	10	10	15	6	8	7	7
Prior Year	8	10	5	4	10	9	15	3	17	11	15	9	10
Percent Change from Prior Year	25%	-30%	0%	25%	-50%	-11%	-33%	233%	-12%	-45%	-47%	-22%	-30%

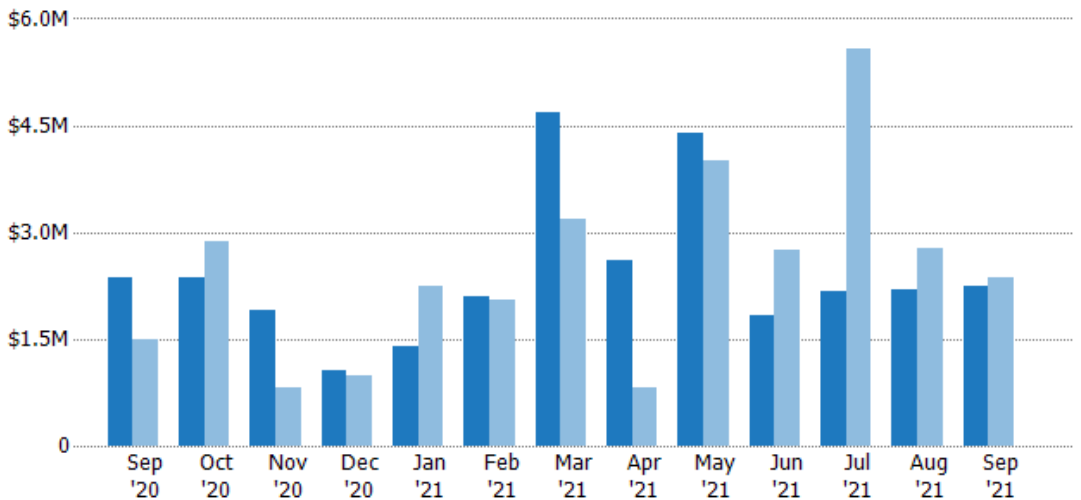
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$2.24M	-5.2%
Sep '20	\$2.37M	57.2%
Sep '19	\$1.5M	77.1%



Current Year	\$2.37M	\$2.35M	\$1.9M	\$1.06M	\$1.41M	\$2.1M	\$4.68M	\$2.6M	\$4.39M	\$1.82M	\$2.17M	\$2.2M	\$2.24M
Prior Year	\$1.5M	\$2.88M	\$824K	\$994K	\$2.25M	\$2.05M	\$3.19M	\$814K	\$4M	\$2.74M	\$5.56M	\$2.77M	\$2.37M
Percent Change from Prior Year	57%	-18%	130%	7%	-38%	2%	47%	220%	10%	-34%	-61%	-21%	-5%

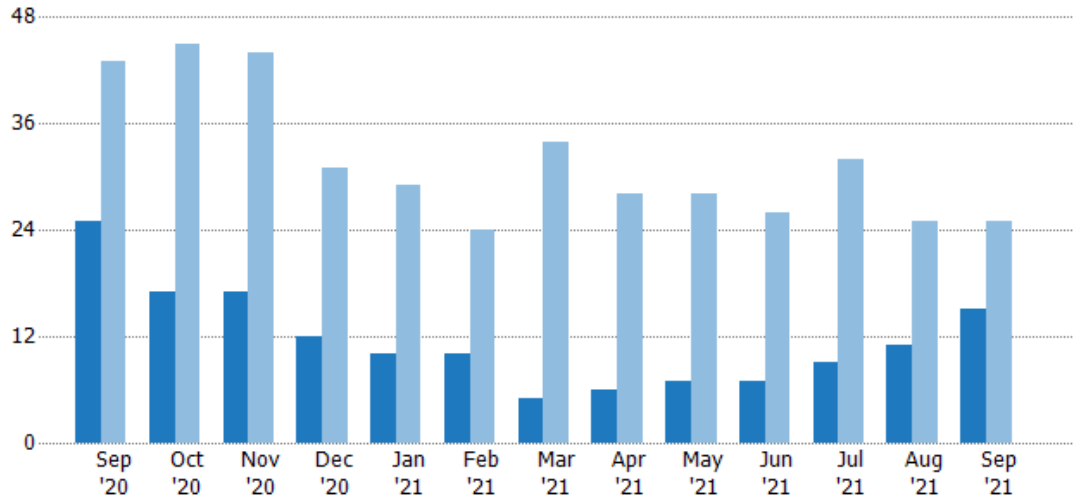
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	15	-40%
Sep '20	25	-41.9%
Sep '19	43	-39.5%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	25	17	17	12	10	10	5	6	7	7	9	11	15
Prior Year	43	45	44	31	29	24	34	28	28	26	32	25	25
Percent Change from Prior Year	-42%	-62%	-61%	-61%	-66%	-58%	-85%	-79%	-75%	-73%	-72%	-56%	-40%

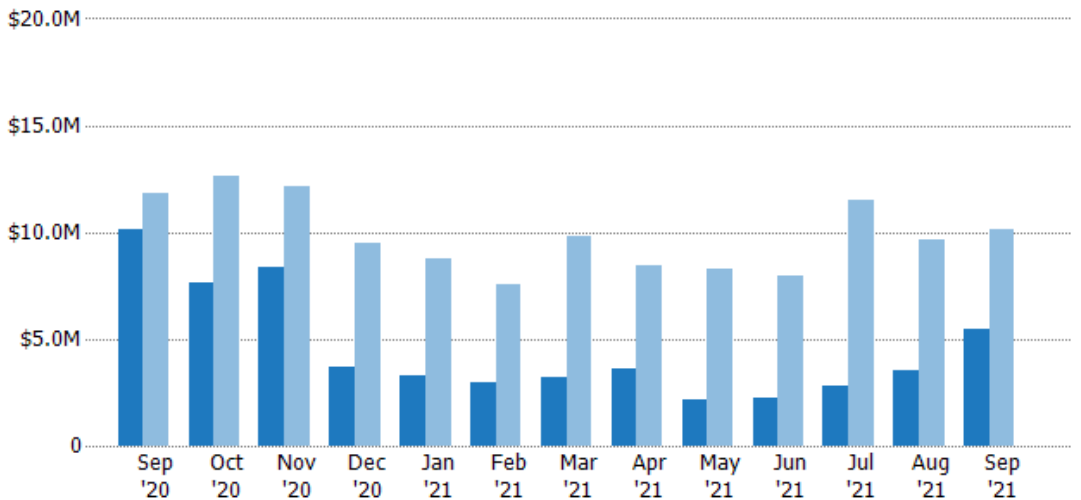
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$5.47M	-45.9%
Sep '20	\$10.1M	-14.5%
Sep '19	\$11.8M	-32.3%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$10.1M	\$7.62M	\$8.35M	\$3.66M	\$3.3M	\$2.96M	\$3.21M	\$3.59M	\$2.2M	\$2.23M	\$2.83M	\$3.56M	\$5.47M
Prior Year	\$11.8M	\$12.6M	\$12.1M	\$9.53M	\$8.78M	\$7.56M	\$9.79M	\$8.47M	\$8.28M	\$8M	\$11.5M	\$9.65M	\$10.1M
Percent Change from Prior Year	-14%	-40%	-31%	-62%	-62%	-61%	-67%	-58%	-73%	-72%	-75%	-63%	-46%

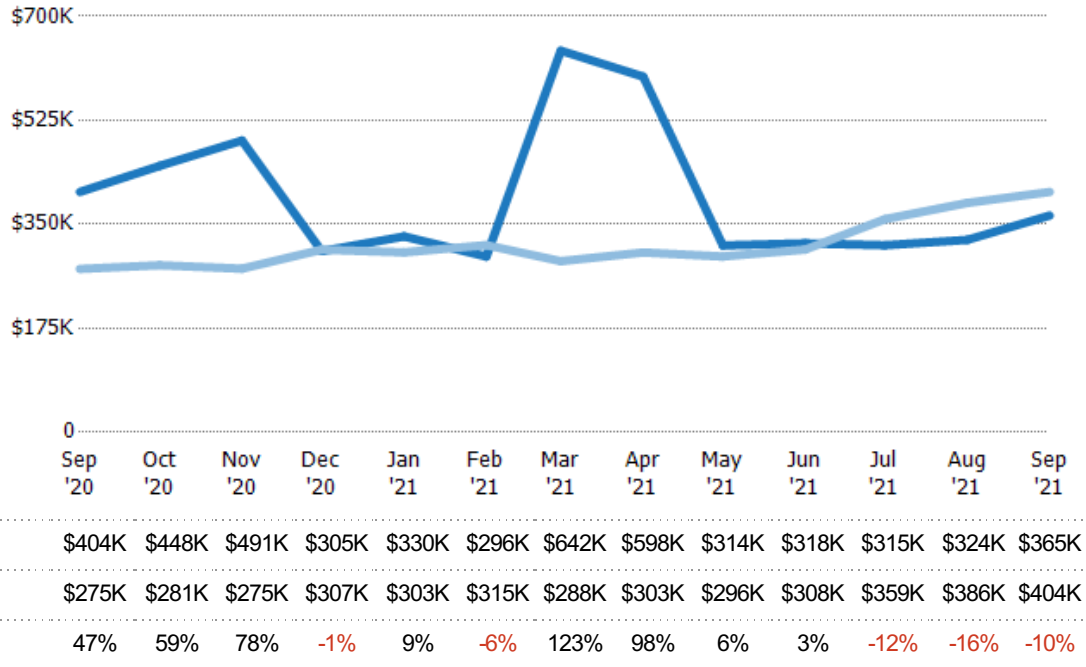
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$365K	-9.8%
Sep '20	\$404K	47.1%
Sep '19	\$275K	12%



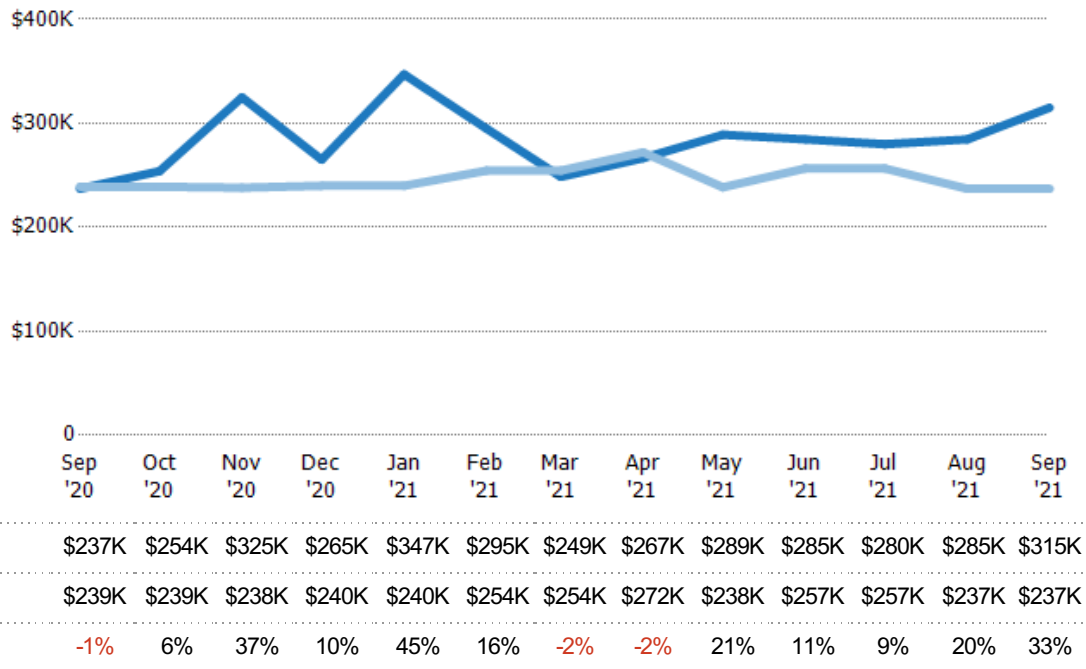
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$315K	32.9%
Sep '20	\$237K	-0.8%
Sep '19	\$239K	17.7%

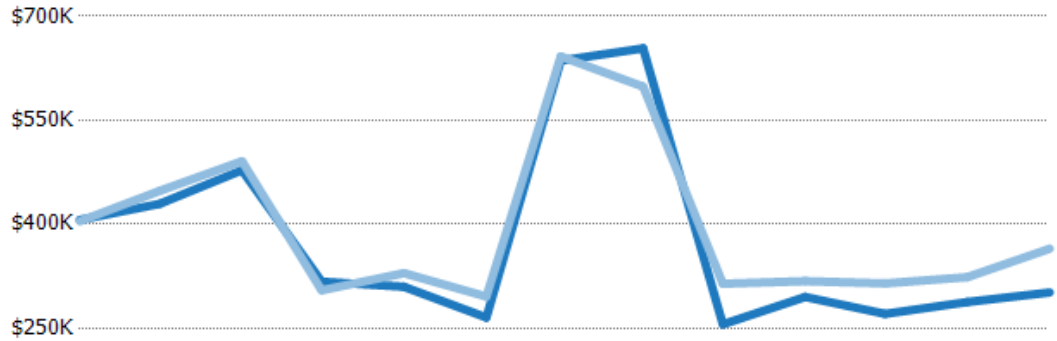


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



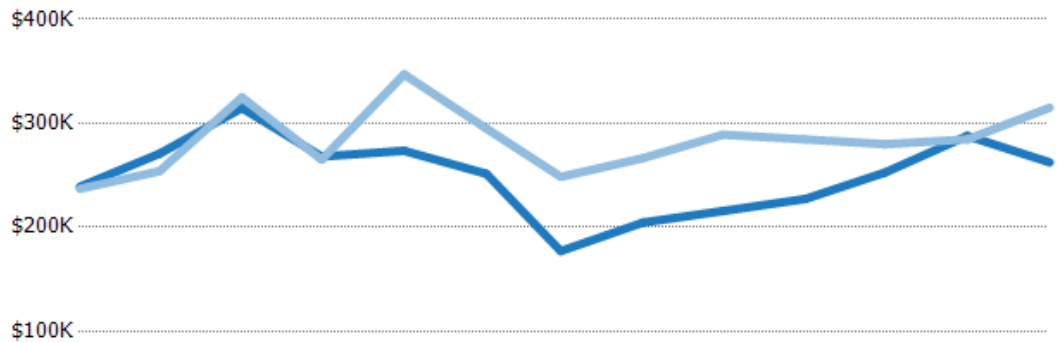
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$406K	\$429K	\$478K	\$317K	\$310K	\$266K	\$636K	\$654K	\$256K	\$295K	\$271K	\$288K	\$302K
Avg Listing Price	\$404K	\$448K	\$491K	\$305K	\$330K	\$296K	\$642K	\$598K	\$314K	\$318K	\$315K	\$324K	\$365K
Avg Listing Price as a % of Avg Est Value	100%	104%	103%	96%	106%	111%	101%	92%	123%	108%	116%	112%	121%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$239K	\$271K	\$315K	\$268K	\$274K	\$251K	\$177K	\$205K	\$216K	\$227K	\$253K	\$288K	\$262K
Median Listing Price	\$237K	\$254K	\$325K	\$265K	\$347K	\$295K	\$249K	\$267K	\$289K	\$285K	\$280K	\$285K	\$315K
Med Listing Price as a % of Med Est Value	99%	94%	103%	99%	127%	117%	140%	130%	134%	125%	111%	99%	120%

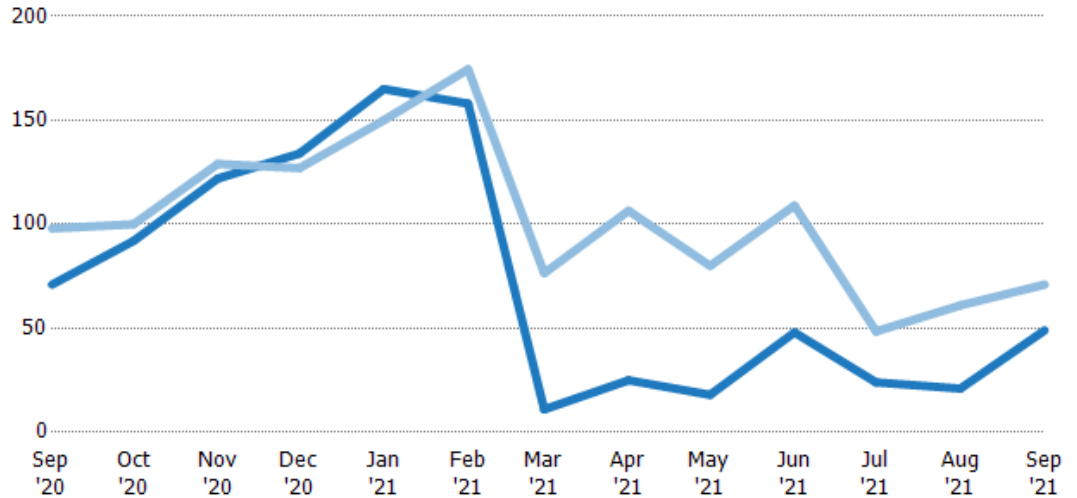
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Sep '21	49	-31%
Sep '20	71	-27.6%
Sep '19	98	-25.5%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	71	92	122	134	165	158	11	25	18	48	24	21	49
Prior Year	98	100	129	127	150	175	76.5	107	80	109	48.5	61	71
Percent Change from Prior Year	-28%	-8%	-5%	6%	10%	-9%	-86%	-77%	-78%	-56%	-51%	-66%	-31%

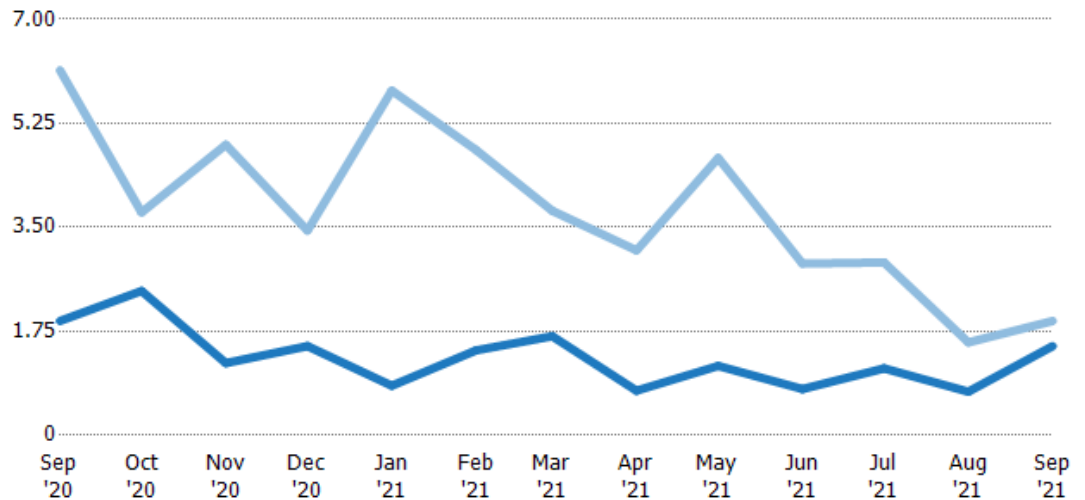
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Sep '21	1.5	-22%
Sep '20	1.92	-68.7%
Sep '19	6.14	-76.5%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	1.92	2.43	1.21	1.5	0	1.43	1.67	0	1.17	0	1.13	0	1.5
Prior Year	6.14	3.75	4.89	3.44	5.8	4.8	3.78	3.11	4.67	2.89	2.91	1.56	1.92
Percent Change from Prior Year	-69%	-35%	-75%	-56%	-86%	-70%	-56%	-76%	-75%	-73%	-61%	-53%	-22%

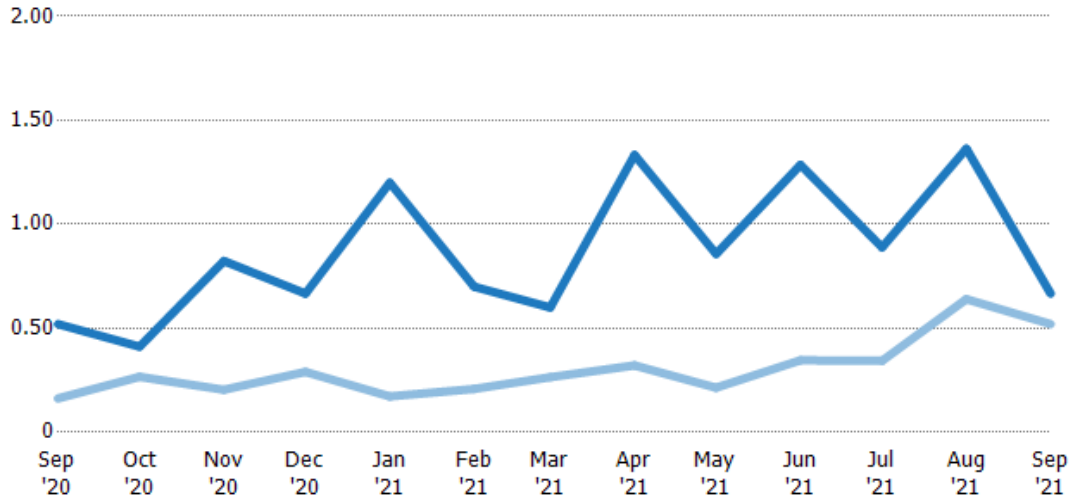
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Sep '21	67%	-14.7%
Sep '20	52%	-35.7%
Sep '19	16%	325.5%



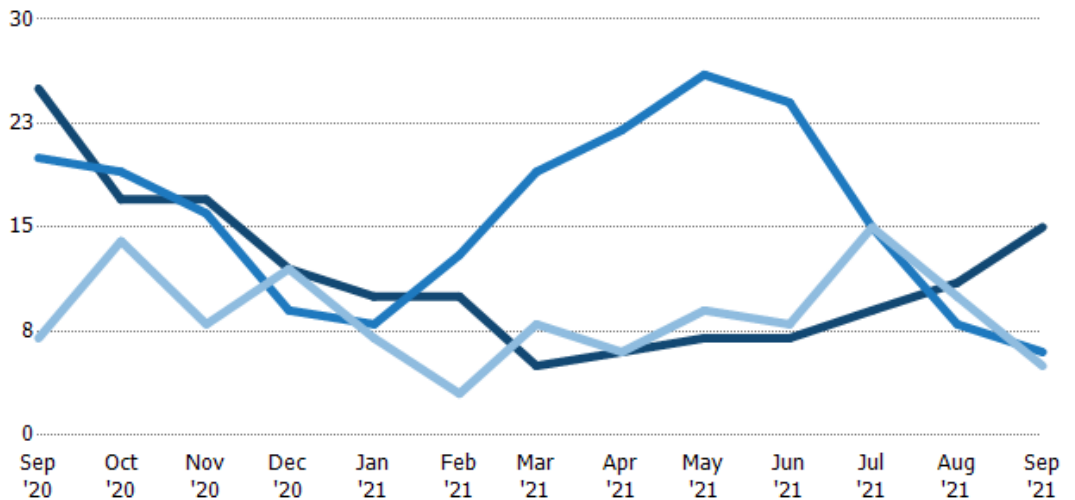
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	52%	41%	82%	67%	120%	70%	60%	133%	86%	129%	89%	136%	67%
Prior Year	16%	27%	20%	29%	17%	21%	26%	32%	21%	35%	34%	64%	52%
Change from Prior Year	-36%	-15%	-62%	-38%	-103%	-49%	-34%	-101%	-64%	-94%	-55%	-72%	-15%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	25	17	17	12	10	10	5	6	7	7	9	11	15
Pending	20	19	16	9	8	13	19	22	26	24	15	8	6
Sold	7	14	8	12	7	3	8	6	9	8	15	10	5

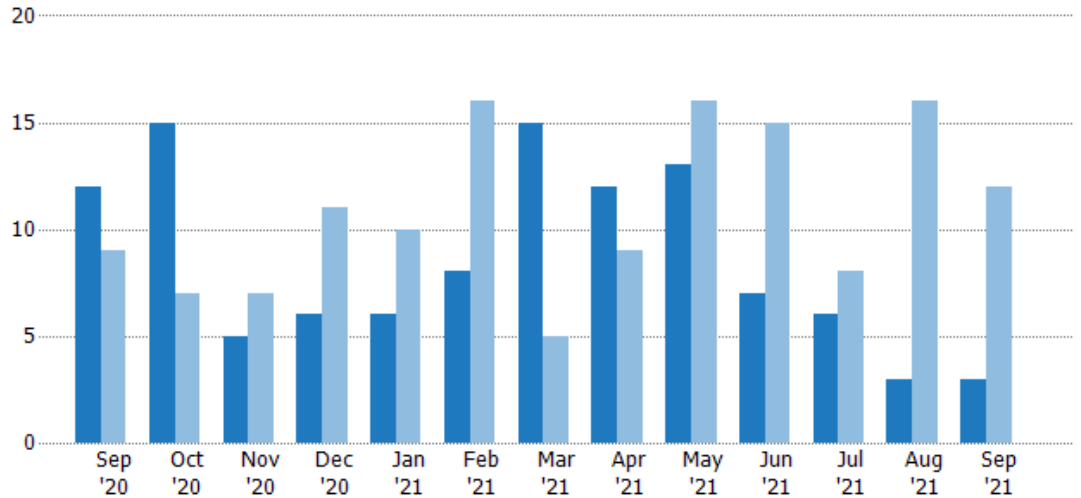
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	3	-75%
Sep '20	12	33.3%
Sep '19	9	-22.2%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	12	15	5	6	6	8	15	12	13	7	6	3	3
Prior Year	9	7	7	11	10	16	5	9	16	15	8	16	12
Percent Change from Prior Year	33%	114%	-29%	-45%	-40%	-50%	200%	33%	-19%	-53%	-25%	-81%	-75%

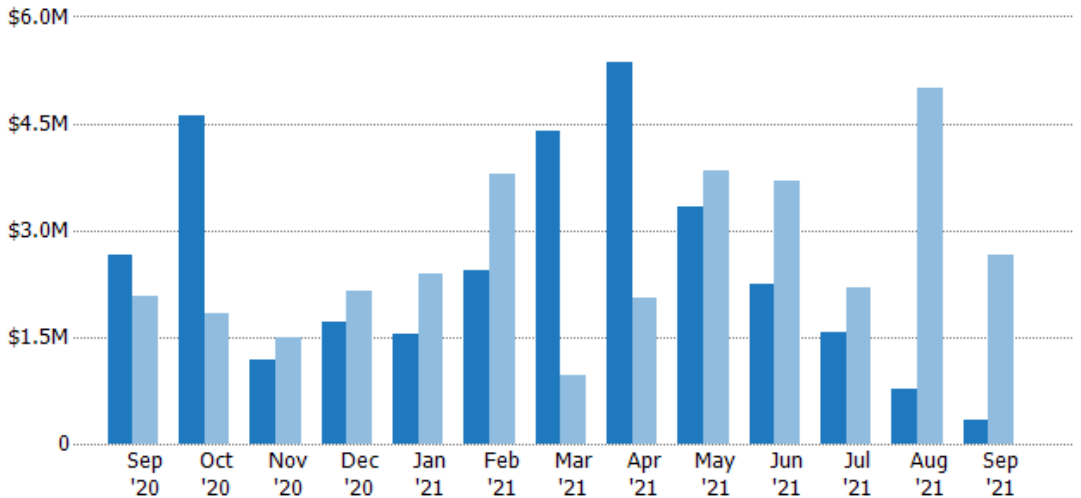
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$334K	-87.4%
Sep '20	\$2.65M	27.8%
Sep '19	\$2.07M	-27.3%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$2.65M	\$4.61M	\$1.17M	\$1.7M	\$1.54M	\$2.43M	\$4.39M	\$5.36M	\$3.33M	\$2.25M	\$1.56M	\$775K	\$334K
Prior Year	\$2.07M	\$1.83M	\$1.49M	\$2.15M	\$2.39M	\$3.78M	\$952K	\$2.06M	\$3.84M	\$3.68M	\$2.21M	\$5M	\$2.65M
Percent Change from Prior Year	28%	151%	-22%	-21%	-36%	-36%	362%	160%	-13%	-39%	-29%	-84%	-87%

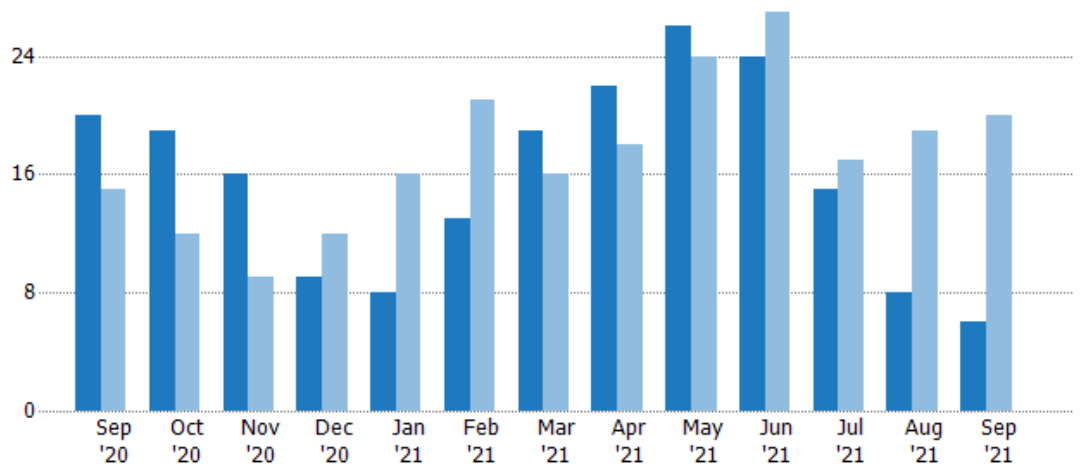
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	6	-70%
Sep '20	20	33.3%
Sep '19	15	-33.3%



Current Year	20	19	16	9	8	13	19	22	26	24	15	8	6
Prior Year	15	12	9	12	16	21	16	18	24	27	17	19	20
Percent Change from Prior Year	33%	58%	78%	-25%	-50%	-38%	19%	22%	8%	-11%	-12%	-58%	-70%

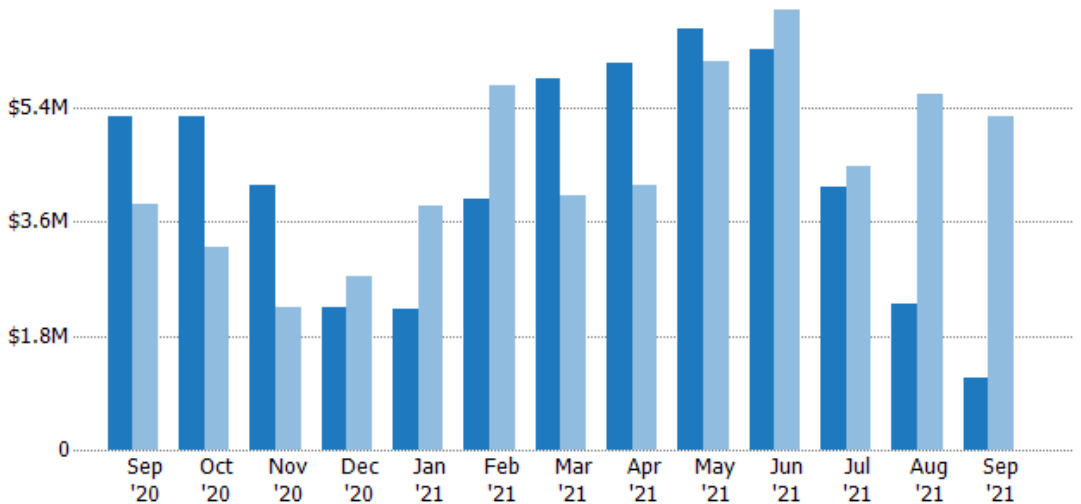
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$1.14M	-78.4%
Sep '20	\$5.27M	35.8%
Sep '19	\$3.88M	-39.5%



Current Year	\$5.27M	\$5.26M	\$4.19M	\$2.25M	\$2.22M	\$3.97M	\$5.86M	\$6.11M	\$6.64M	\$6.33M	\$4.15M	\$2.31M	\$1.14M
Prior Year	\$3.88M	\$3.2M	\$2.26M	\$2.75M	\$3.84M	\$5.75M	\$4.01M	\$4.18M	\$6.14M	\$6.94M	\$4.47M	\$5.61M	\$5.27M
Percent Change from Prior Year	36%	65%	85%	-18%	-42%	-31%	46%	46%	8%	-9%	-7%	-59%	-78%

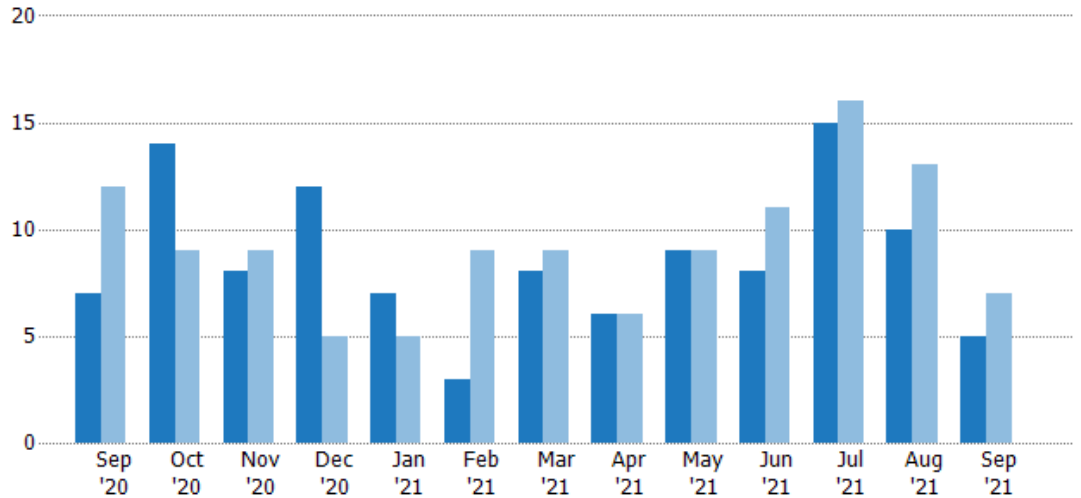
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	5	-28.6%
Sep '20	7	-41.7%
Sep '19	12	-41.7%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	7	14	8	12	7	3	8	6	9	8	15	10	5
Prior Year	12	9	9	5	5	9	9	6	9	11	16	13	7
Percent Change from Prior Year	-42%	56%	-11%	140%	40%	-67%	-11%	0%	0%	-27%	-6%	-23%	-29%

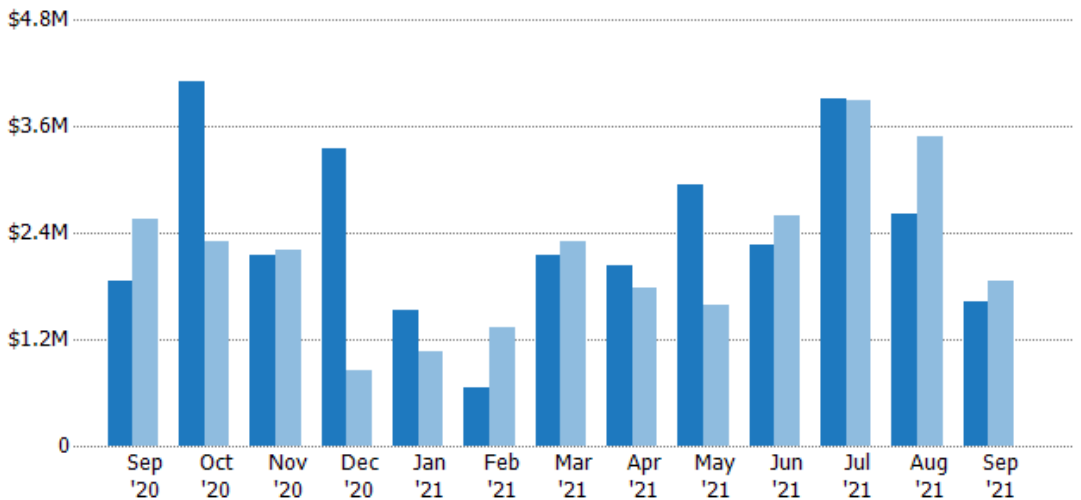
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$1.63M	-12%
Sep '20	\$1.86M	-27.1%
Sep '19	\$2.55M	-56.6%



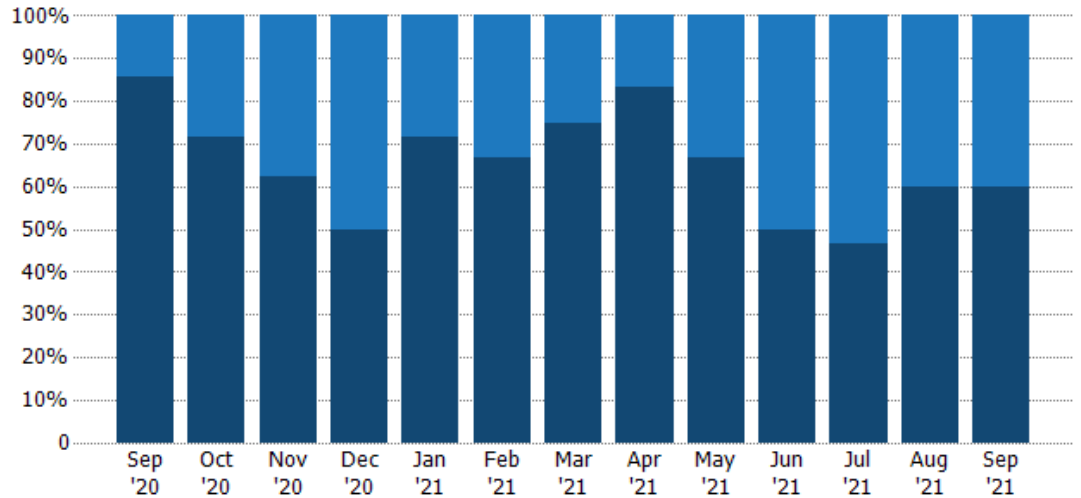
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$1.86M	\$4.1M	\$2.15M	\$3.36M	\$1.53M	\$665K	\$2.16M	\$2.02M	\$2.94M	\$2.26M	\$3.91M	\$2.61M	\$1.63M
Prior Year	\$2.55M	\$2.3M	\$2.21M	\$852K	\$1.07M	\$1.33M	\$2.31M	\$1.79M	\$1.58M	\$2.59M	\$3.89M	\$3.49M	\$1.86M
Percent Change from Prior Year	-27%	78%	-3%	294%	43%	-50%	-7%	13%	86%	-13%	0%	-25%	-12%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



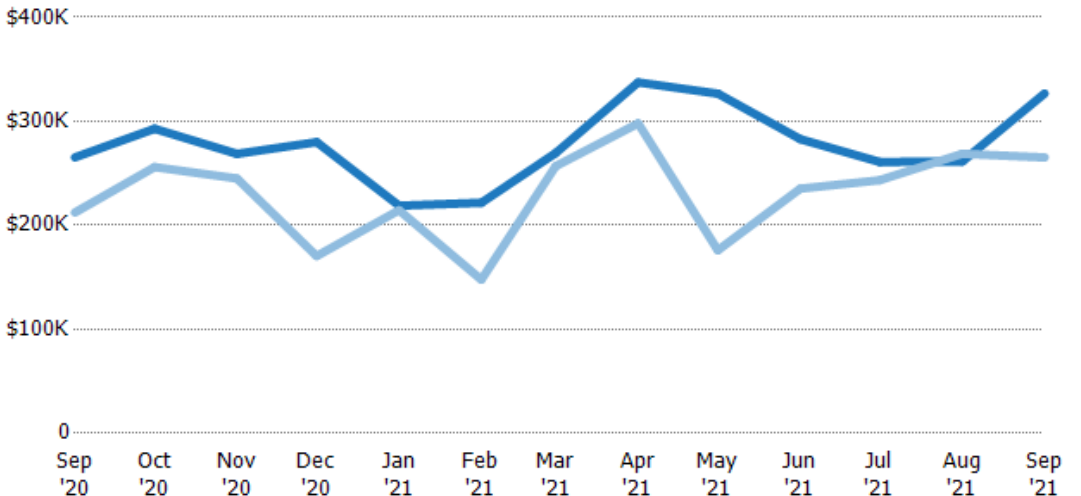
Condo/Townhouse	14%	29%	38%	50%	29%	33%	25%	17%	33%	50%	53%	40%	40%
Single Family Residence	86%	71%	63%	50%	71%	67%	75%	83%	67%	50%	47%	60%	60%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$265K	\$293K	\$269K	\$280K	\$219K	\$222K	\$270K	\$337K	\$327K	\$283K	\$261K	\$261K	\$327K
Prior Year	\$212K	\$256K	\$245K	\$170K	\$215K	\$148K	\$257K	\$298K	\$176K	\$235K	\$243K	\$269K	\$265K
Percent Change from Prior Year	25%	14%	10%	64%	2%	50%	5%	13%	86%	20%	7%	-3%	23%

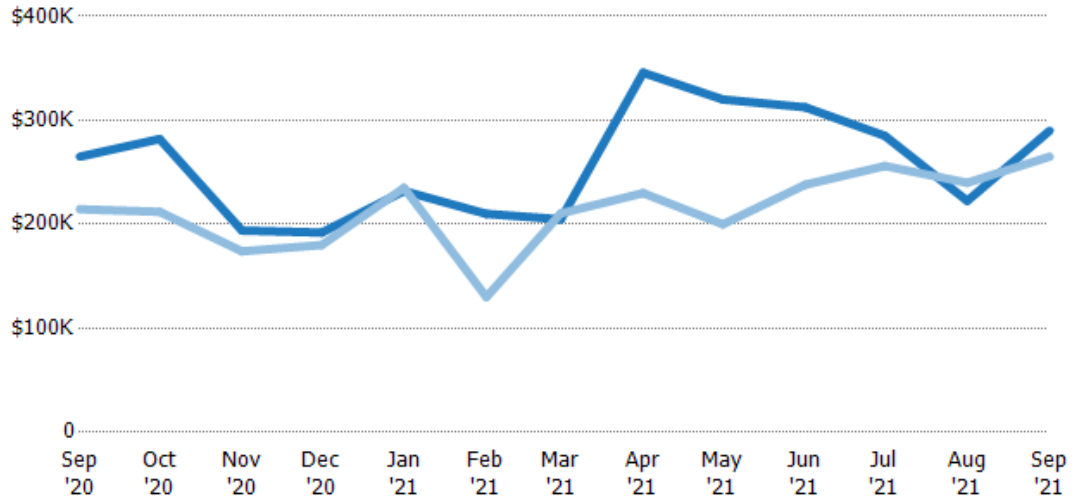
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$290K	9.4%
Sep '20	\$265K	23.5%
Sep '19	\$215K	-39.4%



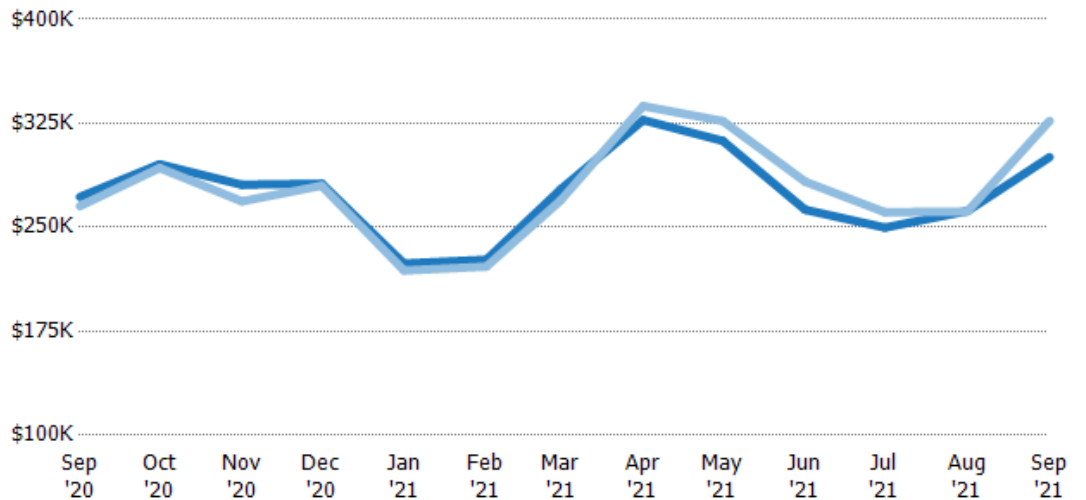
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$265K	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$346K	\$320K	\$313K	\$285K	\$223K	\$290K
Prior Year	\$215K	\$212K	\$174K	\$180K	\$235K	\$130K	\$211K	\$230K	\$200K	\$238K	\$256K	\$240K	\$265K
Percent Change from Prior Year	24%	33%	11%	7%	-1%	62%	-3%	50%	60%	31%	11%	-7%	9%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



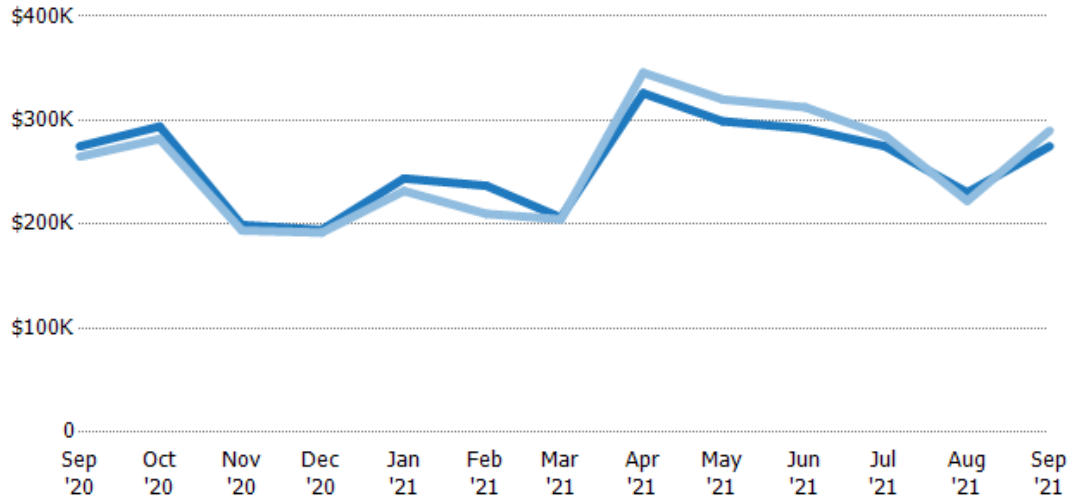
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg List Price	\$272K	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$327K	\$312K	\$263K	\$250K	\$262K	\$301K
Avg Sales Price	\$265K	\$293K	\$269K	\$280K	\$219K	\$222K	\$270K	\$337K	\$327K	\$283K	\$261K	\$261K	\$327K
Avg Sales Price as a % of Avg List Price	98%	99%	96%	99%	98%	98%	97%	103%	105%	108%	104%	100%	109%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



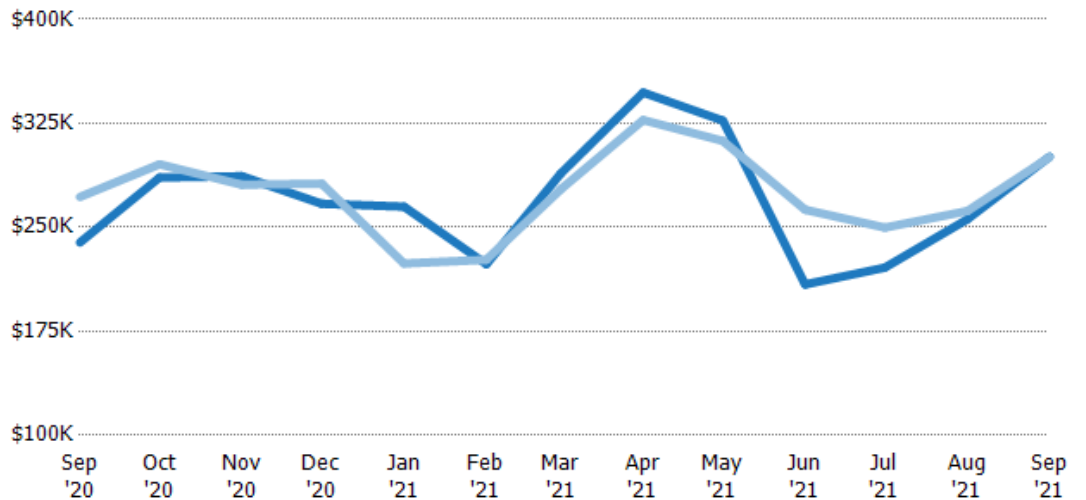
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$275K	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$326K	\$299K	\$292K	\$275K	\$231K	\$275K
Median Sales Price	\$265K	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$346K	\$320K	\$313K	\$285K	\$223K	\$290K
Med Sales Price as a % of Med List Price	96%	96%	97%	99%	95%	89%	99%	106%	107%	107%	104%	97%	105%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



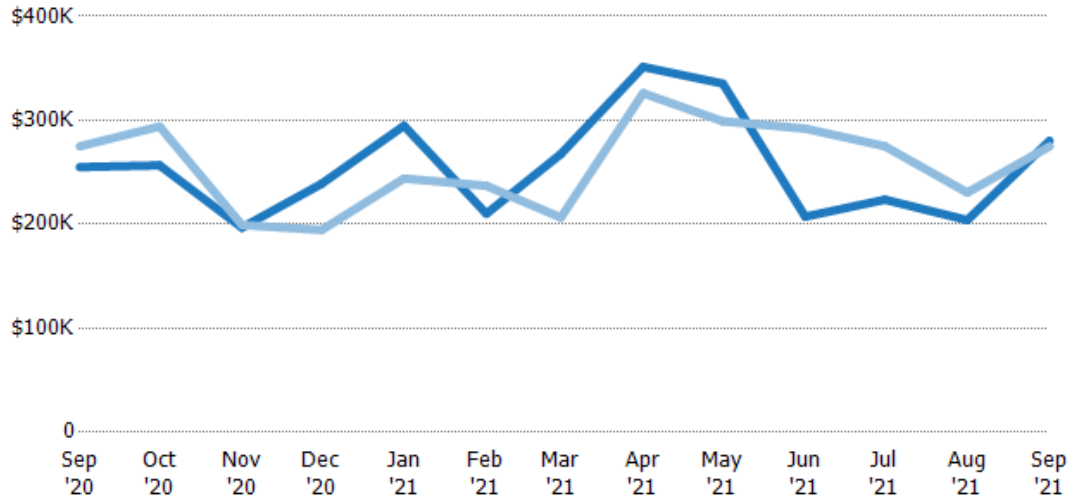
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$239K	\$286K	\$287K	\$267K	\$265K	\$223K	\$289K	\$347K	\$327K	\$209K	\$221K	\$256K	\$301K
Avg Sales Price	\$272K	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$327K	\$312K	\$263K	\$250K	\$262K	\$301K
Avg Sales Price as a % of Avg Est Value	114%	103%	98%	105%	85%	101%	96%	94%	96%	126%	113%	102%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$255K	\$257K	\$197K	\$239K	\$295K	\$210K	\$267K	\$351K	\$335K	\$207K	\$224K	\$204K	\$280K
Median Sales Price	\$275K	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$326K	\$299K	\$292K	\$275K	\$231K	\$275K
Med Sales Price as a % of Med Est Value	108%	115%	101%	81%	83%	113%	77%	93%	89%	141%	123%	113%	98%