

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

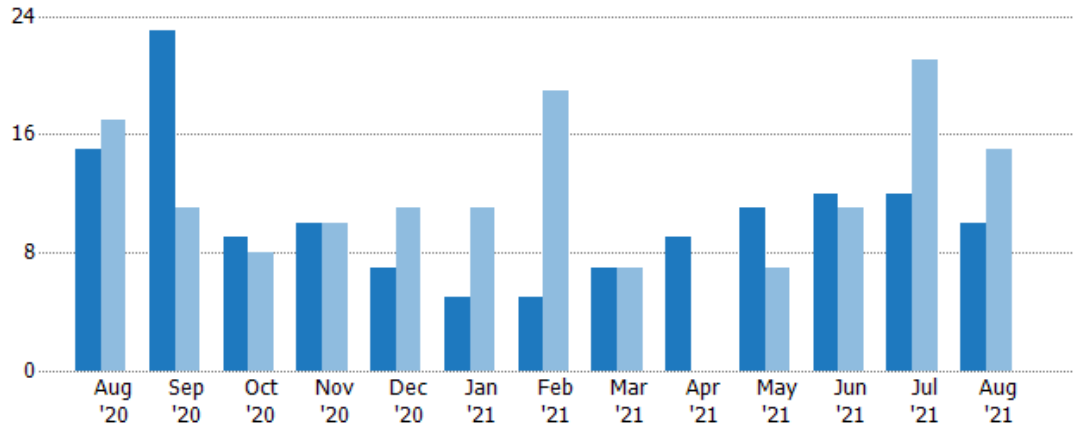
Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	10	15	-33.3%	71	91	-22%
New Listing Volume	\$5,751,000	\$5,506,300	+4.4%	\$29,622,800	\$37,019,700	-20%
Active Listing Count	19	47	-59.6%	N/A	N/A	
Active Listing Volume	\$13,674,000	\$20,712,900	-34%	N/A	N/A	
Average Listing Price	\$719,684	\$440,700	+63.3%	\$552,887	\$417,221	+32.5%
Median Listing Price	\$449,000	\$199,000	+125.6%	\$252,240	\$293,379	-14%
Median Days in RPR	39	194	-79.9%	90.17	164.95	-45.3%
Months of Inventory	1.7	3.4	-48.5%	2.6	7.8	-66.6%
Absorption Rate	57.89%	29.79%	+28.1%	38.6%	12.88%	+25.7%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	6	19	-68.4%	76	99	-23.2%
New Pending Sales Volume	\$2,416,000	\$9,138,900	-73.6%	\$28,025,000	\$40,257,000	-30.4%
Pending Sales Count	14	27	-48.1%	N/A	N/A	
Pending Sales Volume	\$5,883,000	\$10,342,900	-43.1%	N/A	N/A	
Closed Sales Count	8	20	-60%	64	66	-3%
Closed Sales Volume	\$4,015,000	\$8,986,500	-55.3%	\$21,580,850	\$23,662,900	-8.8%
Average Sales Price	\$501,875	\$449,325	+11.7%	\$337,201	\$358,529	-5.9%
Median Sales Price	\$417,500	\$367,500	+13.6%	\$267,047	\$299,621	-10.9%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



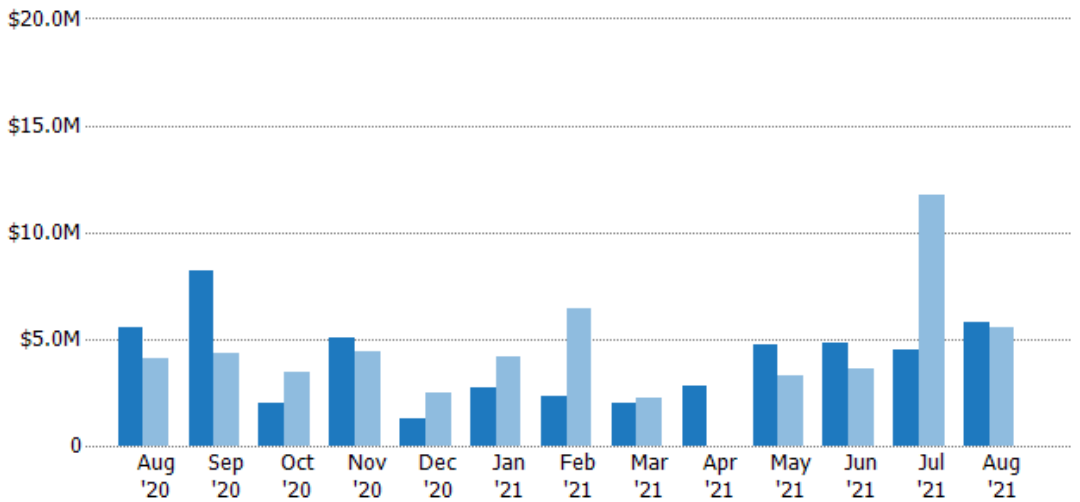
Current Year	15	23	9	10	7	5	5	7	9	11	12	12	10
Prior Year	17	11	8	10	11	11	19	7	-	7	11	21	15
Percent Change from Prior Year	-12%	109%	13%	0%	-36%	-55%	-74%	0%	100%	57%	9%	-43%	-33%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



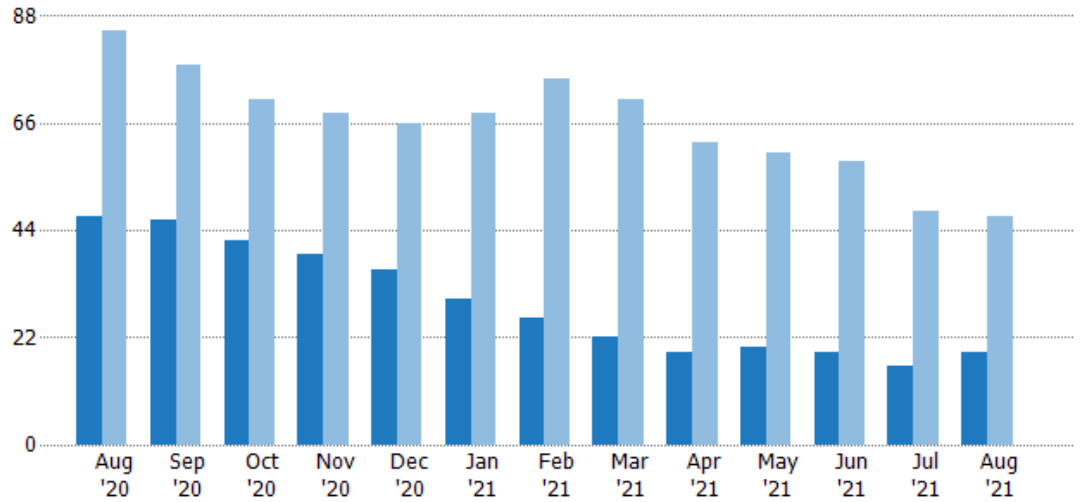
Current Year	\$5.51M	\$8.18M	\$2.02M	\$5.06M	\$1.24M	\$2.73M	\$2.29M	\$2.01M	\$2.79M	\$4.76M	\$4.82M	\$4.47M	\$5.75M
Prior Year	\$4.07M	\$4.3M	\$3.45M	\$4.4M	\$2.49M	\$4.2M	\$6.45M	\$2.23M	-	\$3.27M	\$3.65M	\$11.7M	\$5.51M
Percent Change from Prior Year	35%	90%	-41%	15%	-50%	-35%	-65%	-10%	100%	46%	32%	-62%	4%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



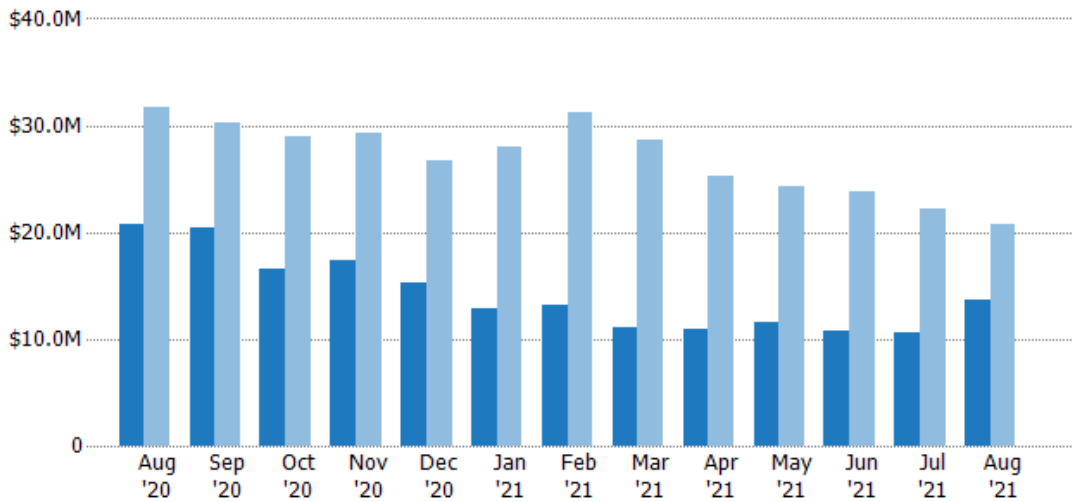
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Aug '21	19	47	-59.6%
Aug '20	47	85	-44.7%
Aug '19	85		-20%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Aug '21	\$13.7M	\$20.7M	-34%
Aug '20	\$20.7M	\$31.7M	-34.7%
Aug '19	\$31.7M		-23.5%

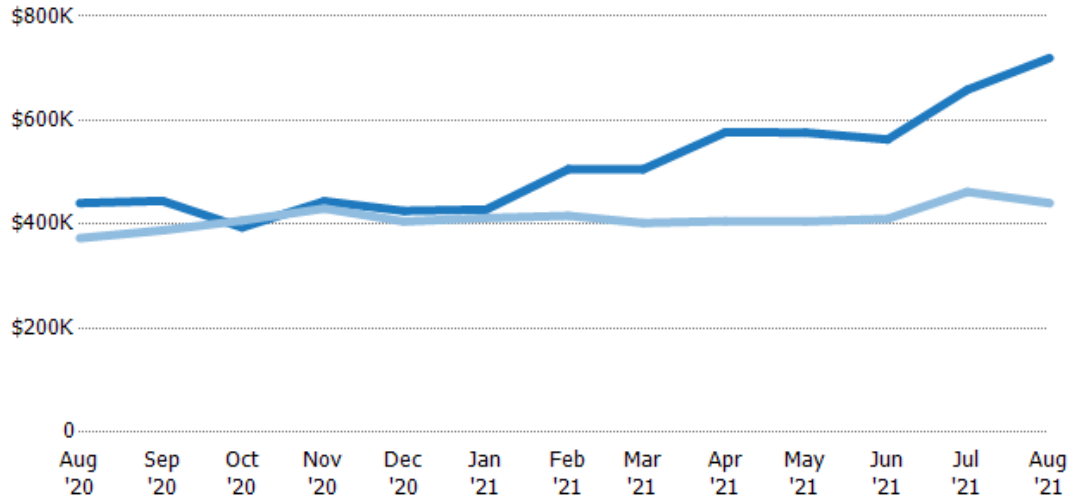
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Aug '21	\$720K	63.3%
Aug '20	\$441K	18.1%
Aug '19	\$373K	-4.4%



Current Year	\$441K	\$445K	\$394K	\$444K	\$426K	\$429K	\$506K	\$506K	\$577K	\$576K	\$563K	\$659K	\$720K
Prior Year	\$373K	\$388K	\$407K	\$430K	\$405K	\$412K	\$416K	\$402K	\$406K	\$405K	\$410K	\$462K	\$441K
Percent Change from Prior Year	18%	15%	-3%	3%	5%	4%	22%	26%	42%	42%	37%	42%	63%

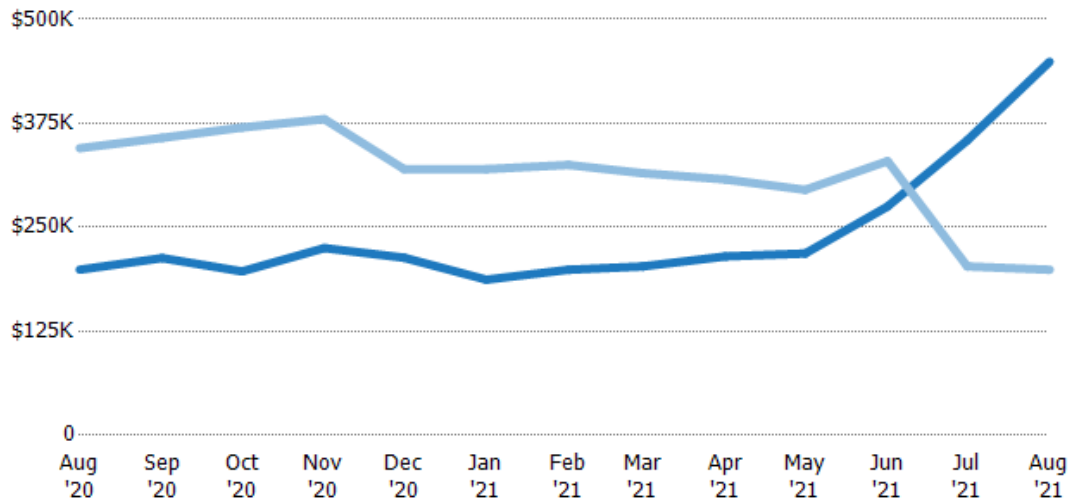
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Aug '21	\$449K	125.6%
Aug '20	\$199K	-42.3%
Aug '19	\$345K	-18.5%



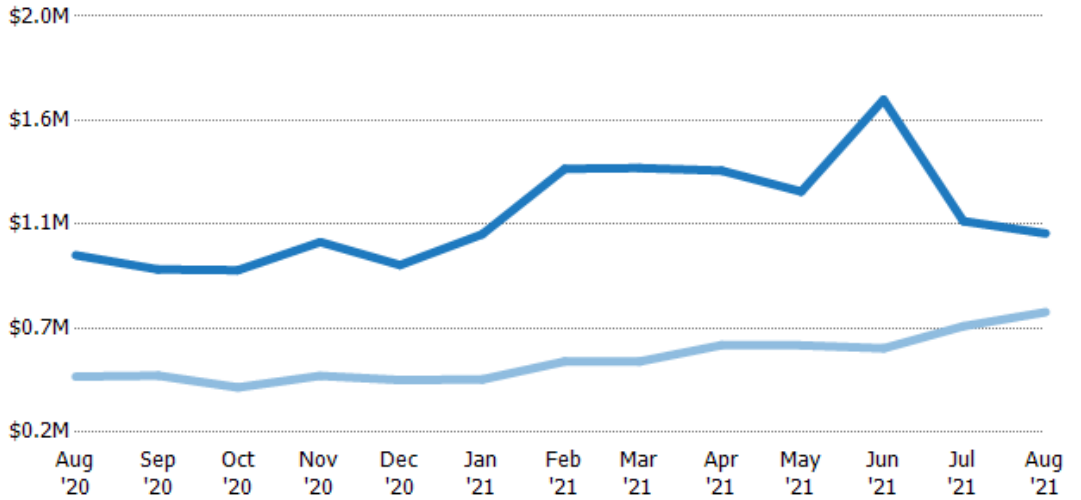
Current Year	\$199K	\$213K	\$197K	\$225K	\$213K	\$187K	\$199K	\$203K	\$215K	\$219K	\$275K	\$355K	\$449K
Prior Year	\$345K	\$358K	\$370K	\$380K	\$320K	\$320K	\$325K	\$315K	\$308K	\$295K	\$330K	\$203K	\$199K
Percent Change from Prior Year	-42%	-40%	-47%	-41%	-33%	-42%	-39%	-36%	-30%	-26%	-17%	75%	126%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



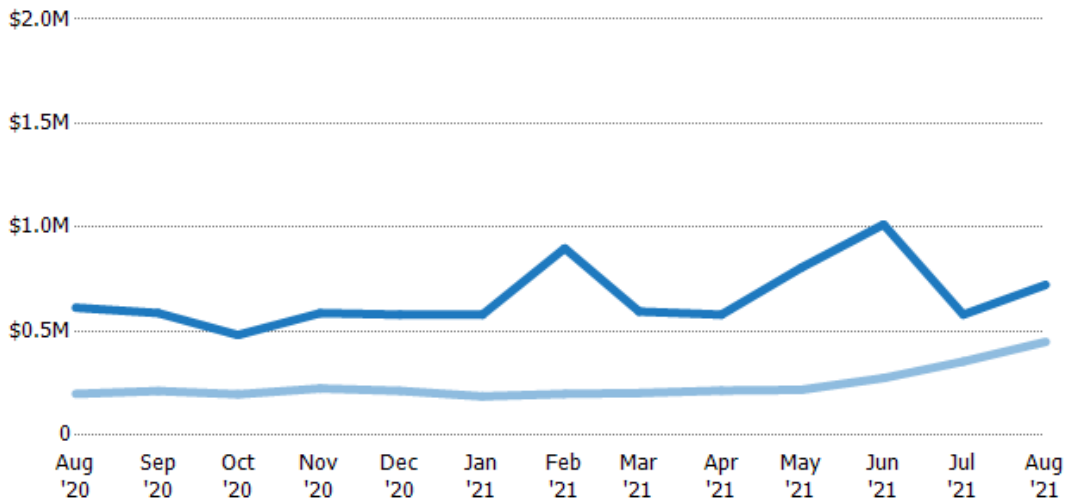
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$966K	\$904K	\$901K	\$1.02M	\$923K	\$1.06M	\$1.34M	\$1.34M	\$1.33M	\$1.24M	\$1.64M	\$1.11M	\$1.06M
Avg Listing Price	\$441K	\$445K	\$394K	\$444K	\$426K	\$429K	\$506K	\$506K	\$577K	\$576K	\$563K	\$659K	\$720K
Avg Listing Price as a % of Avg Est Value	46%	49%	44%	43%	46%	41%	38%	38%	43%	46%	34%	59%	68%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$613K	\$587K	\$482K	\$587K	\$580K	\$580K	\$899K	\$595K	\$580K	\$806K	\$1.01M	\$580K	\$723K
Median Listing Price	\$199K	\$213K	\$197K	\$225K	\$213K	\$187K	\$199K	\$203K	\$215K	\$219K	\$275K	\$355K	\$449K
Med Listing Price as a % of Med Est Value	32%	36%	41%	38%	37%	32%	22%	34%	37%	27%	27%	61%	62%

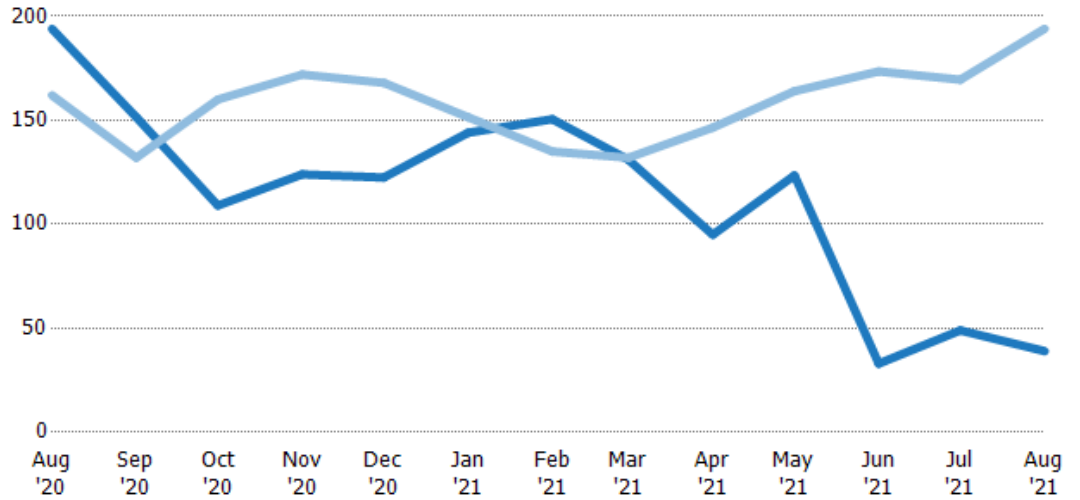
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	39	-79.9%
Aug '20	194	19.8%
Aug '19	162	-20.4%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	194	152	109	124	123	144	151	131	95	124	33	49	39
Prior Year	162	132	160	172	168	152	135	132	147	164	174	170	194
Percent Change from Prior Year	20%	15%	-32%	-28%	-27%	-5%	11%	-1%	-35%	-25%	-81%	-71%	-80%

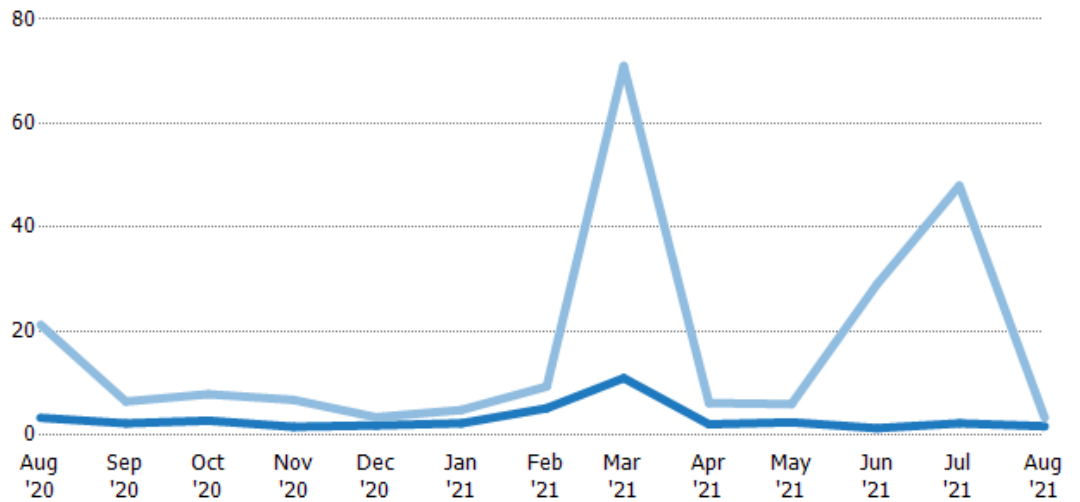
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	1.73	-48.6%
Aug '20	3.36	-84.2%
Aug '19	21.3	-46.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	3.36	2.3	2.8	1.63	1.89	2.31	5.2	11	2.11	2.5	1.36	2.29	1.73
Prior Year	21.3	6.5	7.89	6.8	3.47	4.86	9.38	71	6.2	6	29	48	3.36
Percent Change from Prior Year	-84%	-65%	-65%	-76%	-45%	-52%	-45%	-85%	-66%	-58%	-95%	-95%	-49%

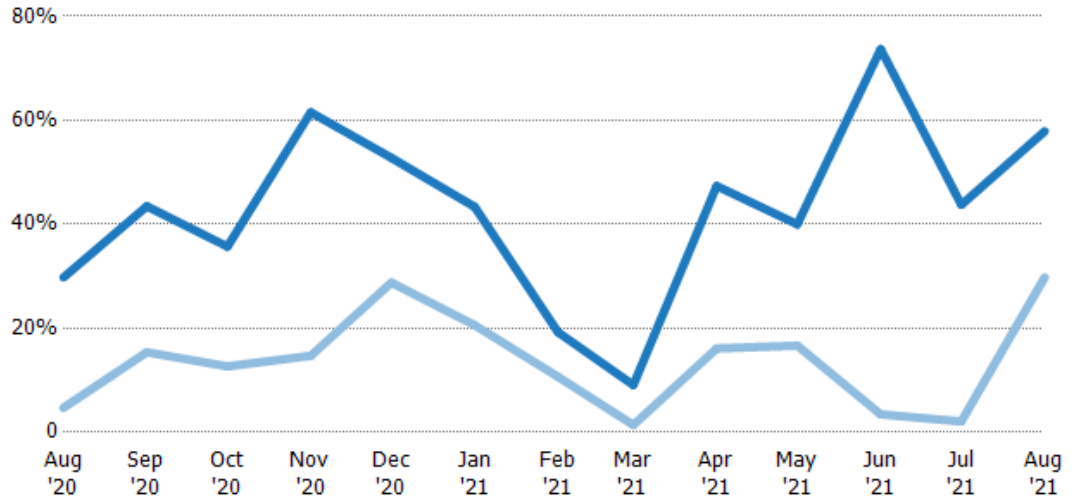
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Rate	Chg.
Aug '21	58%	-28.1%
Aug '20	30%	-25.1%
Aug '19	5%	87.7%



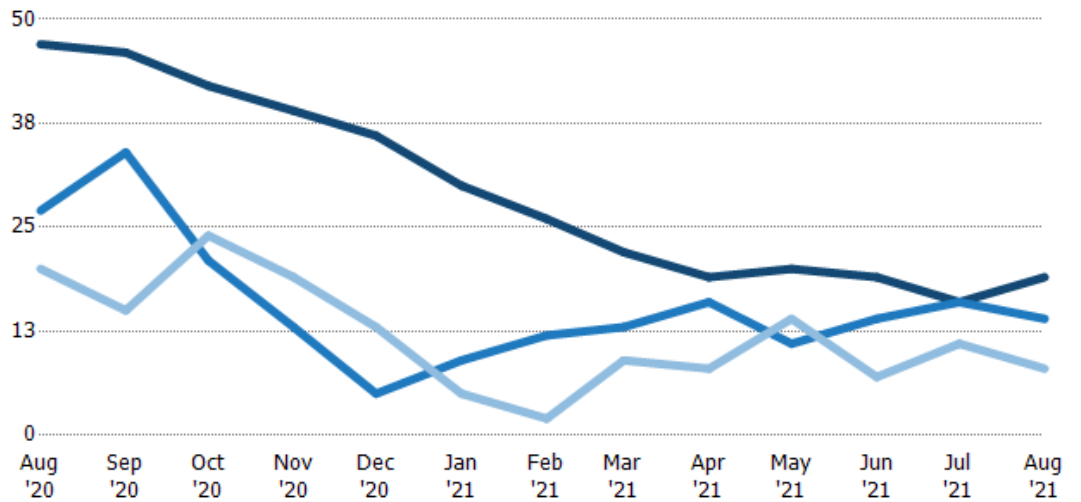
Current Year	30%	43%	36%	62%	53%	43%	19%	9%	47%	40%	74%	44%	58%
Prior Year	5%	15%	13%	15%	29%	21%	11%	1%	16%	17%	3%	2%	30%
Change from Prior Year	-25%	-28%	-23%	-47%	-24%	-23%	-9%	-8%	-31%	-23%	-70%	-42%	-28%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Active	47	46	42	39	36	30	26	22	19	20	19	16	19
Pending	27	34	21	13	5	9	12	13	16	11	14	16	14
Sold	20	15	24	19	13	5	2	9	8	14	7	11	8

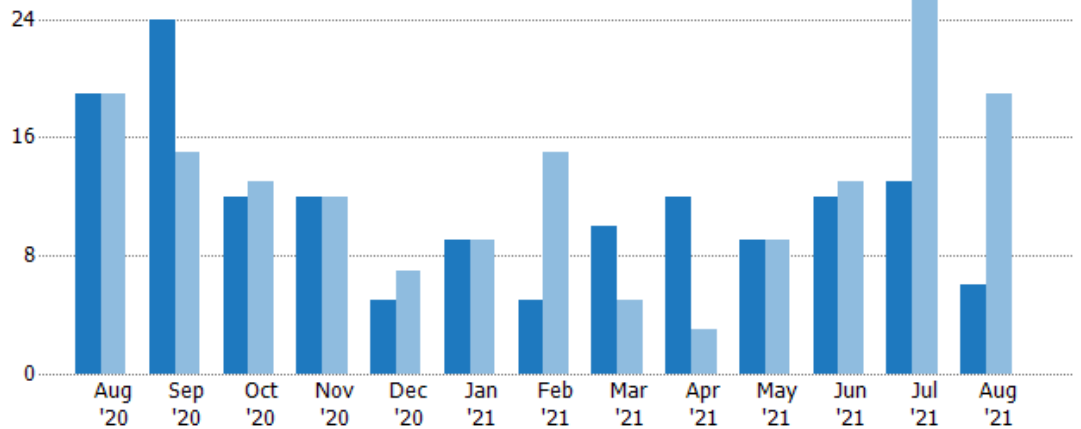
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	6	-68.4%
Aug '20	19	0%
Aug '19	19	-31.6%



Current Year	19	24	12	12	5	9	5	10	12	9	12	13	6
Prior Year	19	15	13	12	7	9	15	5	3	9	13	26	19
Percent Change from Prior Year	0%	60%	-8%	0%	-29%	0%	-67%	100%	300%	0%	-8%	-50%	-68%

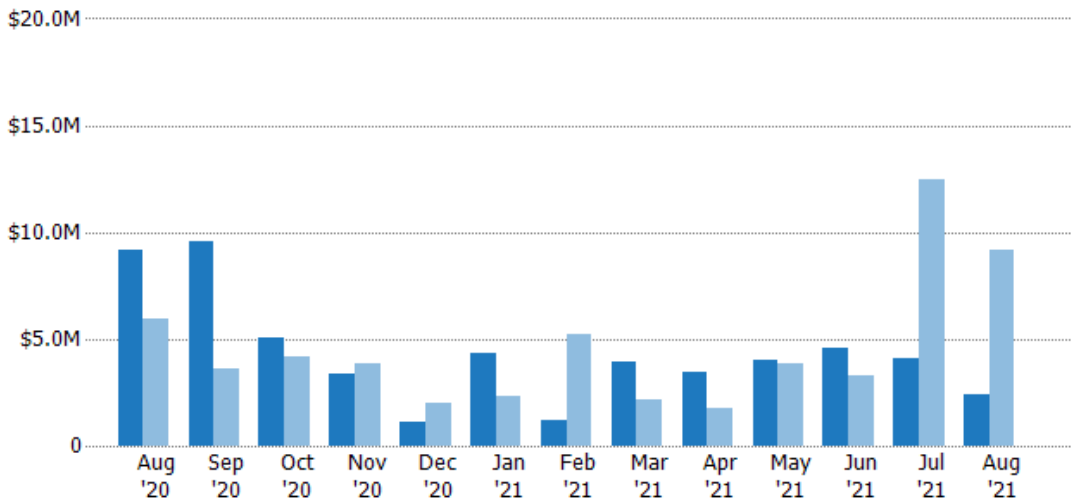
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$2.42M	-73.6%
Aug '20	\$9.14M	54.5%
Aug '19	\$5.91M	-46%



Current Year	\$9.14M	\$9.55M	\$5.06M	\$3.35M	\$1.07M	\$4.31M	\$1.22M	\$3.91M	\$3.45M	\$4.05M	\$4.6M	\$4.08M	\$2.42M
Prior Year	\$5.91M	\$3.58M	\$4.18M	\$3.85M	\$2.03M	\$2.32M	\$5.25M	\$2.15M	\$1.79M	\$3.85M	\$3.28M	\$12.5M	\$9.14M
Percent Change from Prior Year	55%	167%	21%	-13%	-47%	86%	-77%	82%	92%	5%	40%	-67%	-74%



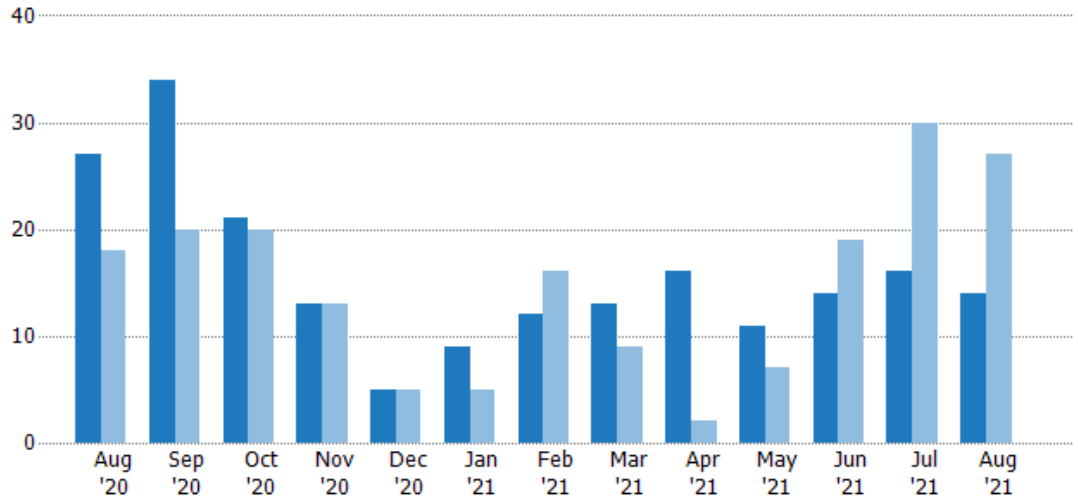
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	14	-48.1%
Aug '20	27	50%
Aug '19	18	-11.1%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	27	34	21	13	5	9	12	13	16	11	14	16	14
Prior Year	18	20	20	13	5	5	16	9	2	7	19	30	27
Percent Change from Prior Year	50%	70%	5%	0%	0%	80%	-25%	44%	700%	57%	-26%	-47%	-48%

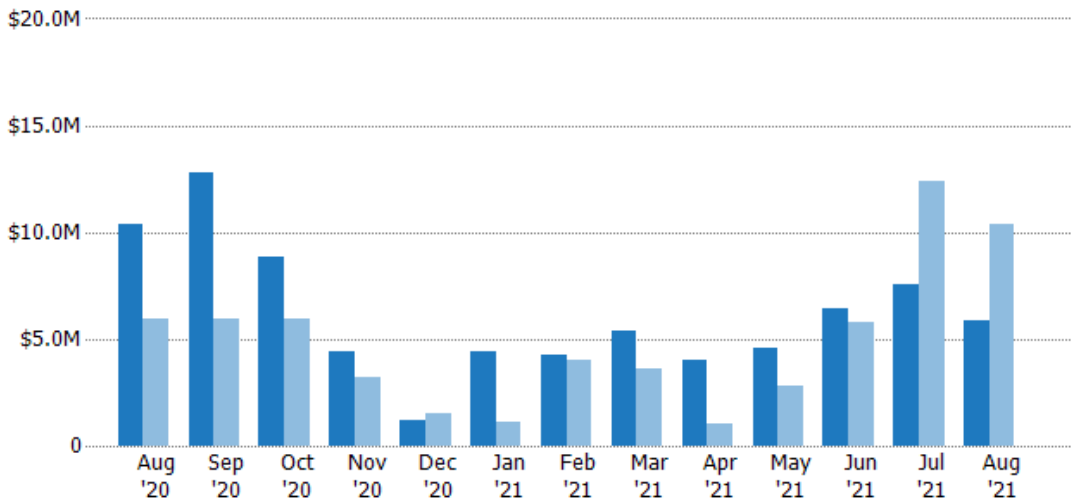
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$5.88M	-43.1%
Aug '20	\$10.3M	73.3%
Aug '19	\$5.97M	-34.4%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$10.3M	\$12.8M	\$8.81M	\$4.41M	\$1.18M	\$4.44M	\$4.23M	\$5.36M	\$3.99M	\$4.57M	\$6.43M	\$7.59M	\$5.88M
Prior Year	\$5.97M	\$5.92M	\$5.95M	\$3.21M	\$1.53M	\$1.11M	\$4M	\$3.63M	\$1.02M	\$2.79M	\$5.82M	\$12.4M	\$10.3M
Percent Change from Prior Year	73%	116%	48%	37%	-23%	301%	6%	48%	292%	64%	10%	-39%	-43%

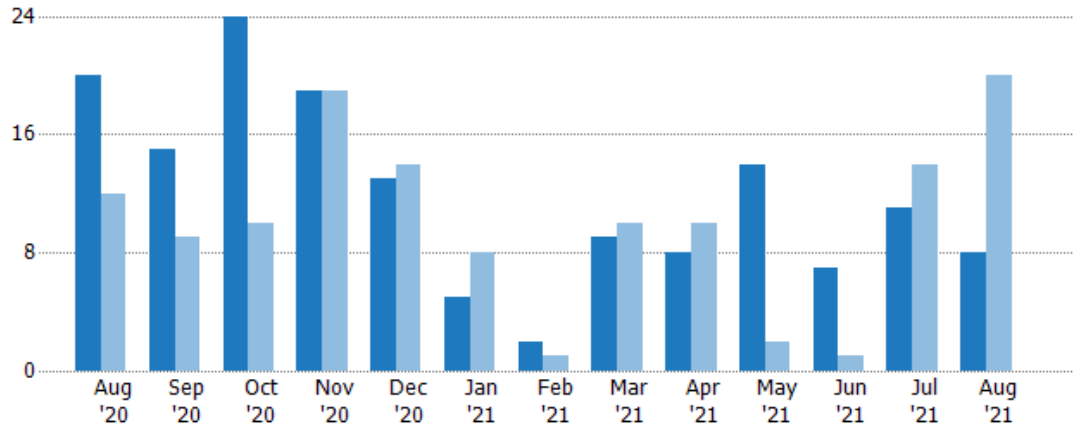
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	8	-60%
Aug '20	20	66.7%
Aug '19	12	-50%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	20	15	24	19	13	5	2	9	8	14	7	11	8
Prior Year	12	9	10	19	14	8	1	10	10	2	1	14	20
Percent Change from Prior Year	67%	67%	140%	0%	-7%	-38%	100%	-10%	-20%	600%	600%	-21%	-60%

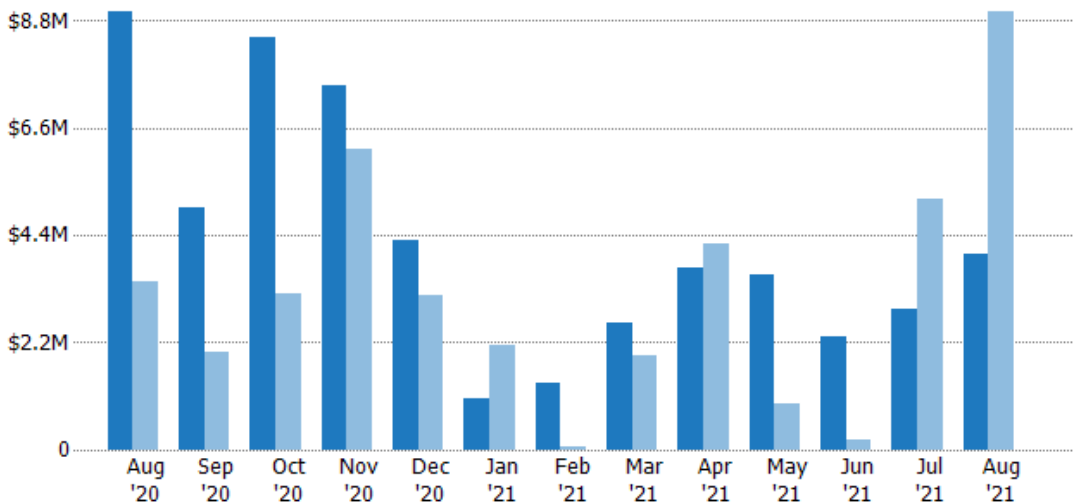
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$4.02M	-55.3%
Aug '20	\$8.99M	161.4%
Aug '19	\$3.44M	-40.9%



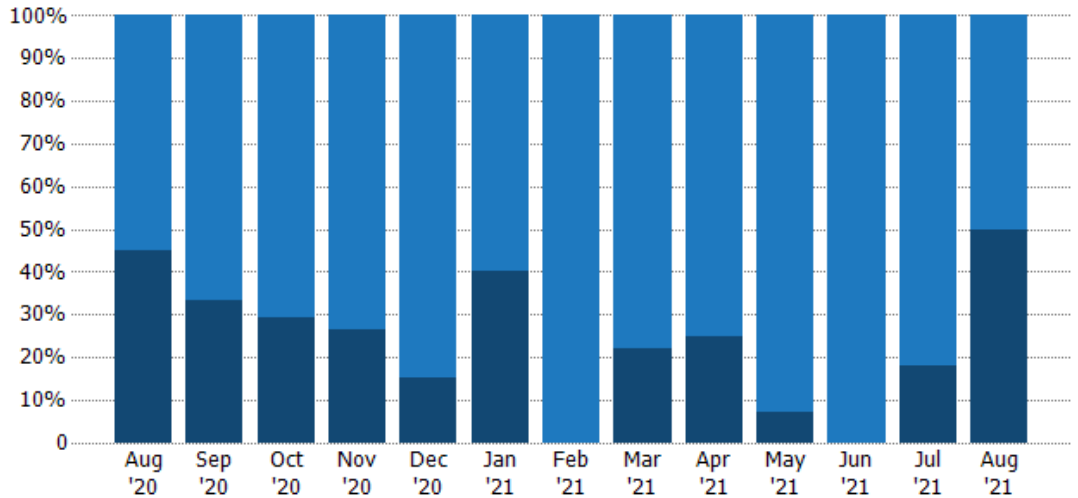
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$8.99M	\$4.98M	\$8.48M	\$7.46M	\$4.31M	\$1.05M	\$1.38M	\$2.61M	\$3.73M	\$3.59M	\$2.34M	\$2.88M	\$4.02M
Prior Year	\$3.44M	\$2M	\$3.19M	\$6.17M	\$3.17M	\$2.15M	\$65K	\$1.94M	\$4.24M	\$940K	\$210K	\$5.13M	\$8.99M
Percent Change from Prior Year	161%	149%	165%	21%	36%	-51%	2,023%	34%	-12%	281%	1,014%	-44%	-55%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Condo/Townhouse	55%	67%	71%	74%	85%	60%	100%	78%	75%	93%	100%	82%	50%
Single Family Residence	45%	33%	29%	26%	15%	40%	-	22%	25%	7%	-	18%	50%

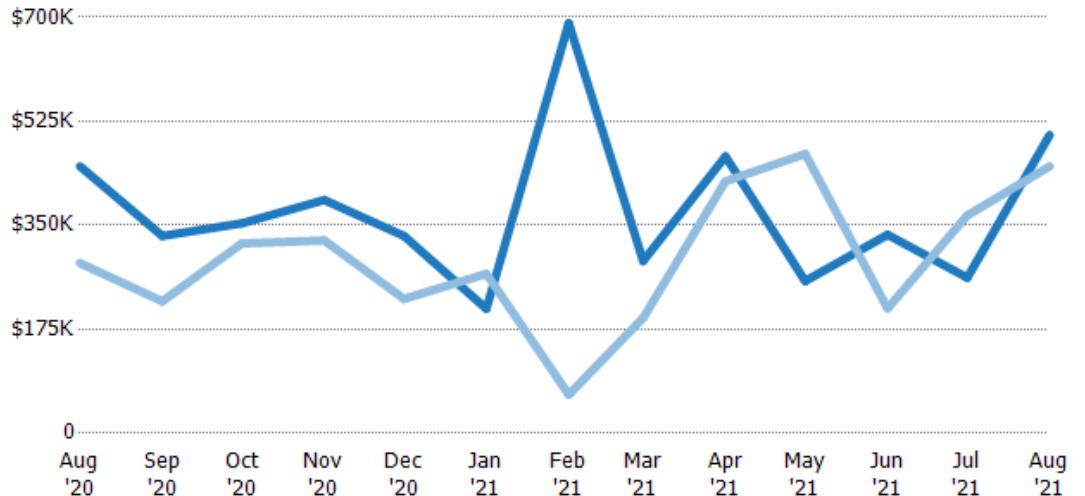
## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/Year	Price	% Chg.
Aug '21	\$502K	11.7%
Aug '20	\$449K	56.9%
Aug '19	\$286K	18.2%



Current Year	\$449K	\$332K	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K
Prior Year	\$286K	\$222K	\$319K	\$325K	\$226K	\$268K	\$65K	\$194K	\$424K	\$470K	\$210K	\$367K	\$449K
Percent Change from Prior Year	57%	50%	11%	21%	47%	-22%	962%	49%	10%	-46%	59%	-29%	12%

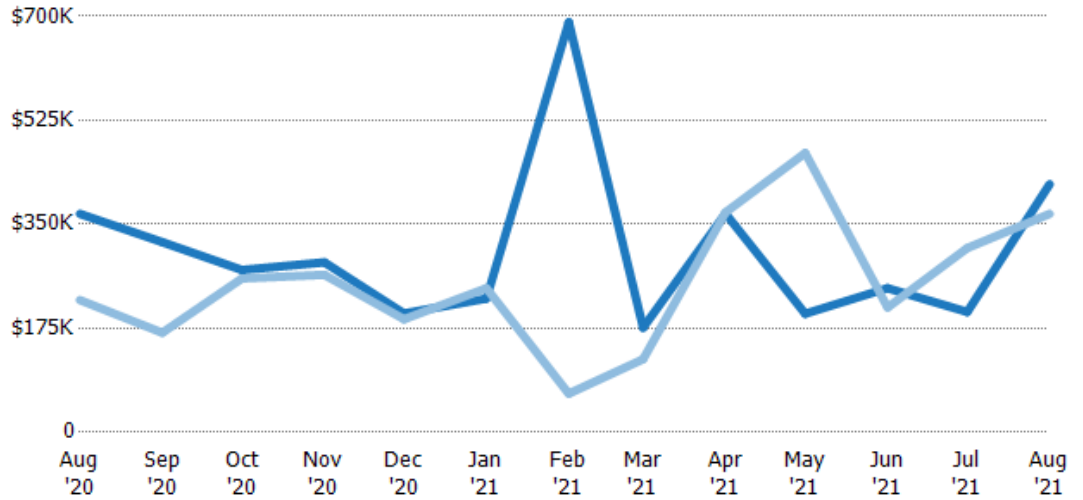
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Aug '21	\$418K	13.6%
Aug '20	\$368K	65.2%
Aug '19	\$223K	40.6%



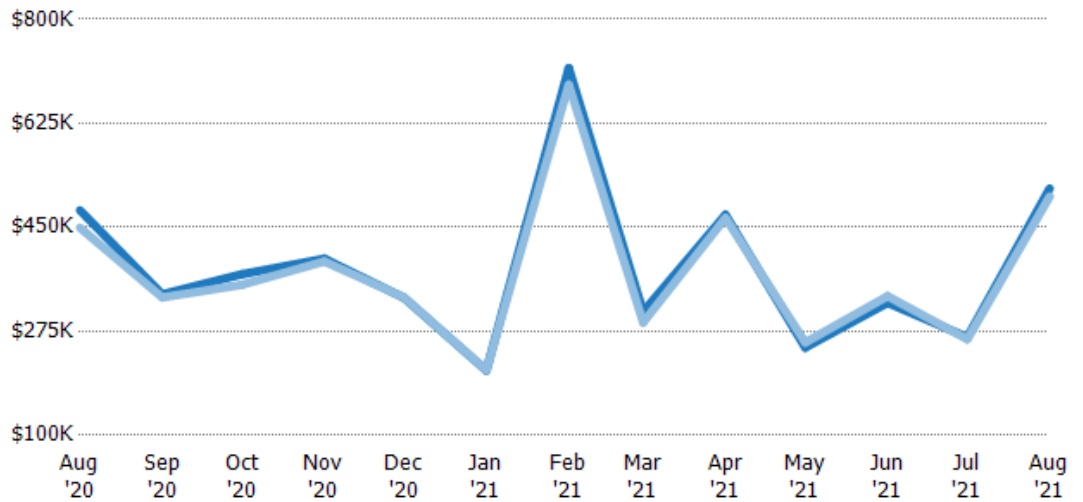
Current Year	\$368K	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K
Prior Year	\$223K	\$168K	\$259K	\$265K	\$190K	\$243K	\$65K	\$123K	\$370K	\$470K	\$210K	\$310K	\$368K
Percent Change from Prior Year	65%	91%	6%	8%	5%	-7%	962%	43%	-1%	-58%	15%	-35%	14%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



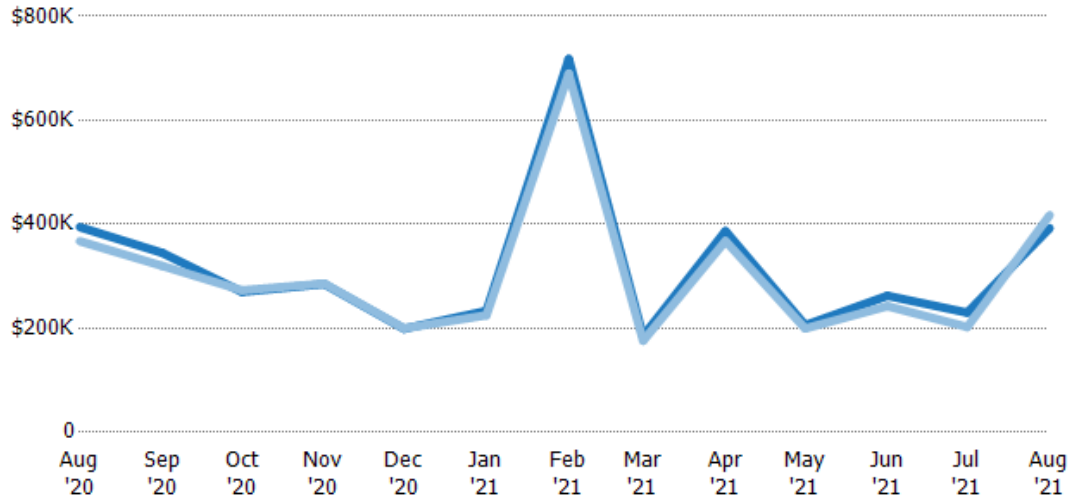
Avg List Price	\$479K	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K
Avg Sales Price	\$449K	\$332K	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K
Avg Sales Price as a % of Avg List Price	94%	98%	95%	99%	100%	100%	96%	94%	99%	103%	103%	99%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



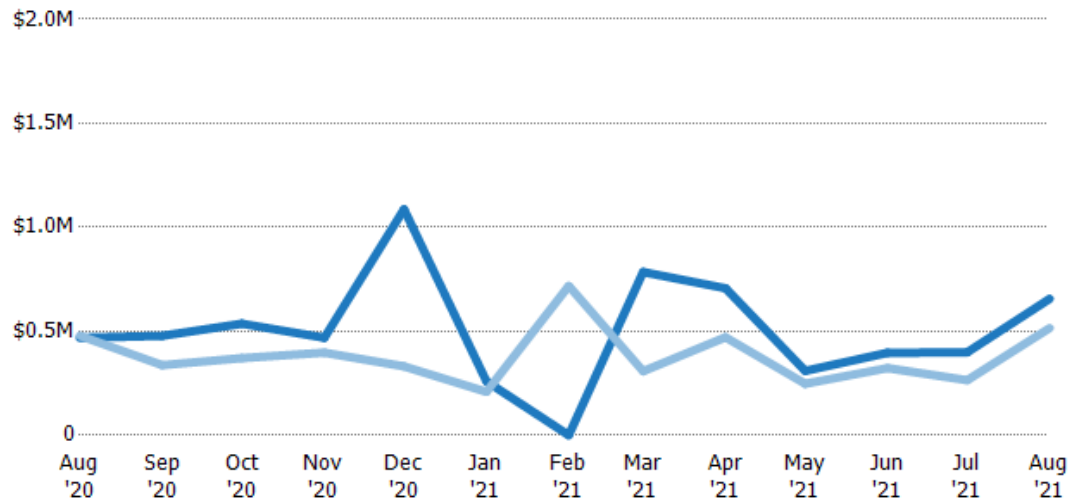
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$395K	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K
Median Sales Price	\$368K	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K
Med Sales Price as a % of Med List Price	93%	93%	101%	100%	100%	96%	96%	95%	95%	97%	92%	88%	106%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



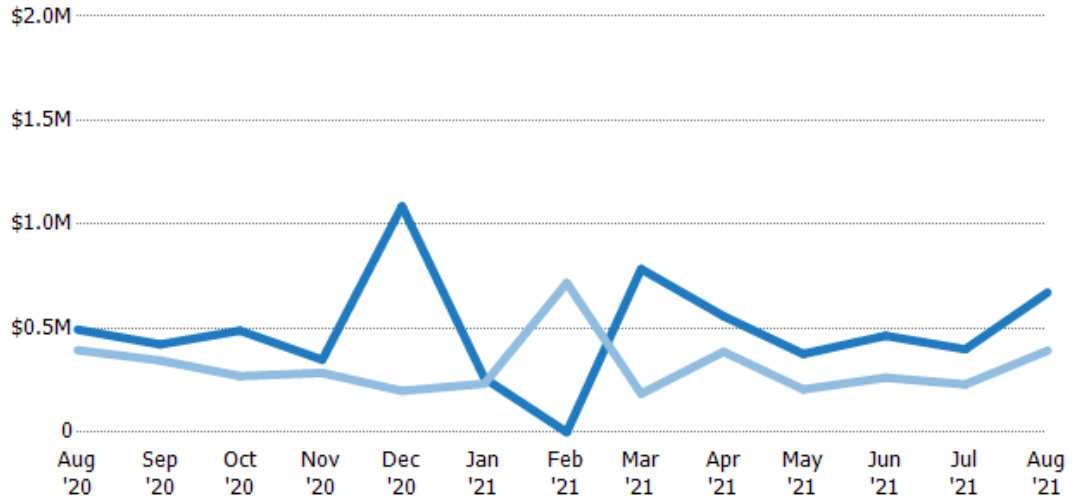
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$469K	\$478K	\$536K	\$469K	\$1.09M	\$260K	\$0	\$785K	\$707K	\$309K	\$397K	\$399K	\$656K
Avg Sales Price	\$479K	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K
Avg Sales Price as a % of Avg Est Value	102%	71%	69%	85%	30%	80%	100%	39%	67%	80%	81%	66%	79%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$493K	\$422K	\$489K	\$349K	\$1.09M	\$260K	\$0	\$785K	\$558K	\$376K	\$464K	\$399K	\$672K
Median Sales Price	\$395K	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K
Med Sales Price as a % of Med Est Value	80%	82%	55%	82%	18%	90%	100%	24%	69%	55%	57%	58%	58%