

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

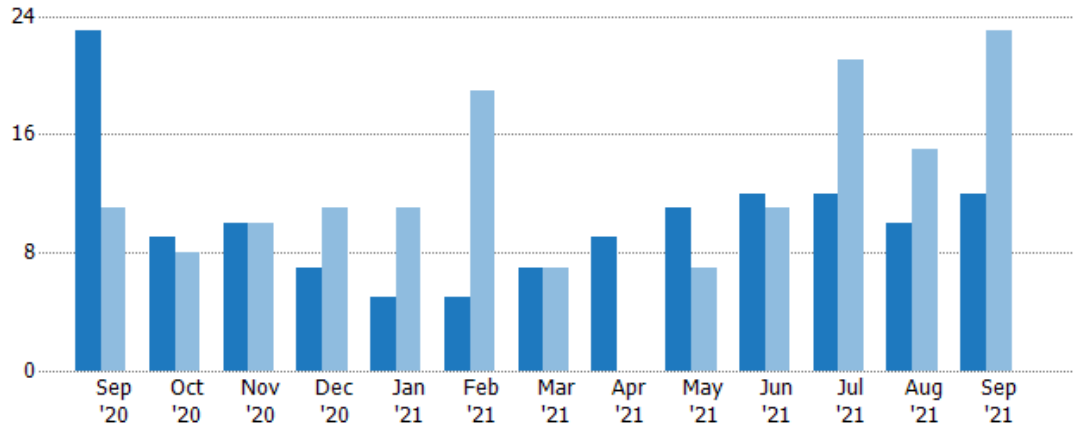
Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	12	23	-47.8%	83	114	-27.2%
New Listing Volume	\$4,509,400	\$8,184,300	-44.9%	\$34,132,200	\$45,204,000	-24.5%
Active Listing Count	22	46	-52.2%	N/A	N/A	
Active Listing Volume	\$15,727,400	\$20,473,400	-23.2%	N/A	N/A	
Average Listing Price	\$714,882	\$445,074	+60.6%	\$571,352	\$419,616	+36.2%
Median Listing Price	\$423,250	\$213,000	+98.7%	\$271,733	\$286,467	-5.1%
Median Days in RPR	38	151.5	-74.9%	83.12	162.46	-48.8%
Months of Inventory	2.8	2.3	+19.6%	2.4	7.4	-67.9%
Absorption Rate	36.36%	43.48%	-7.1%	41.97%	13.46%	+28.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	7	24	-70.8%	83	123	-32.5%
New Pending Sales Volume	\$1,806,000	\$9,548,800	-81.1%	\$29,831,000	\$49,805,800	-40.1%
Pending Sales Count	11	34	-67.6%	N/A	N/A	
Pending Sales Volume	\$3,924,000	\$12,773,700	-69.3%	N/A	N/A	
Closed Sales Count	10	15	-33.3%	74	81	-8.6%
Closed Sales Volume	\$4,064,080	\$4,979,500	-18.4%	\$25,644,930	\$28,642,400	-10.5%
Average Sales Price	\$406,408	\$331,967	+22.4%	\$346,553	\$353,610	-2%
Median Sales Price	\$320,500	\$320,000	+0.2%	\$274,270	\$303,395	-9.6%

## New Listings

The number of new residential listings that were added each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



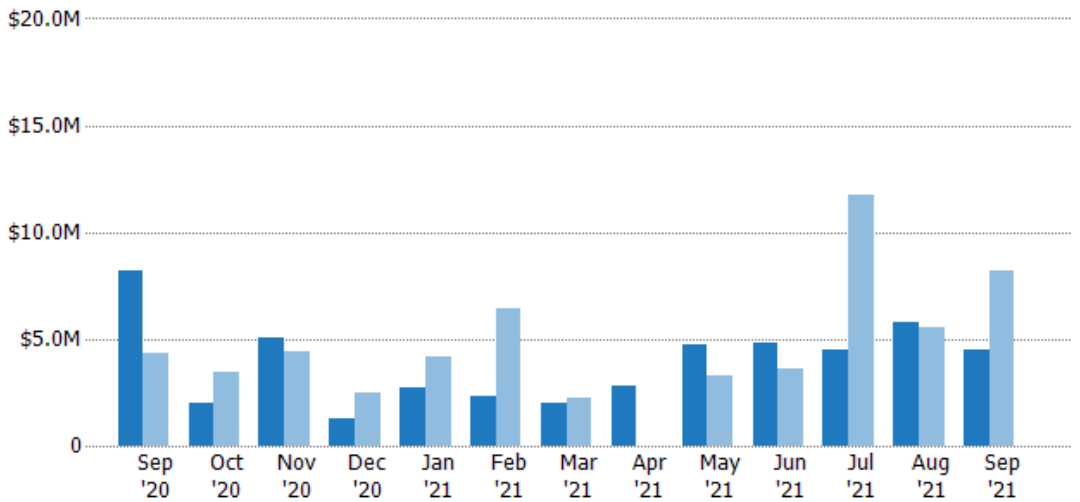
Current Year	23	9	10	7	5	5	7	9	11	12	12	10	12
Prior Year	11	8	10	11	11	19	7	-	7	11	21	15	23
Percent Change from Prior Year	109%	13%	0%	-36%	-55%	-74%	0%	100%	57%	9%	-43%	-33%	-48%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



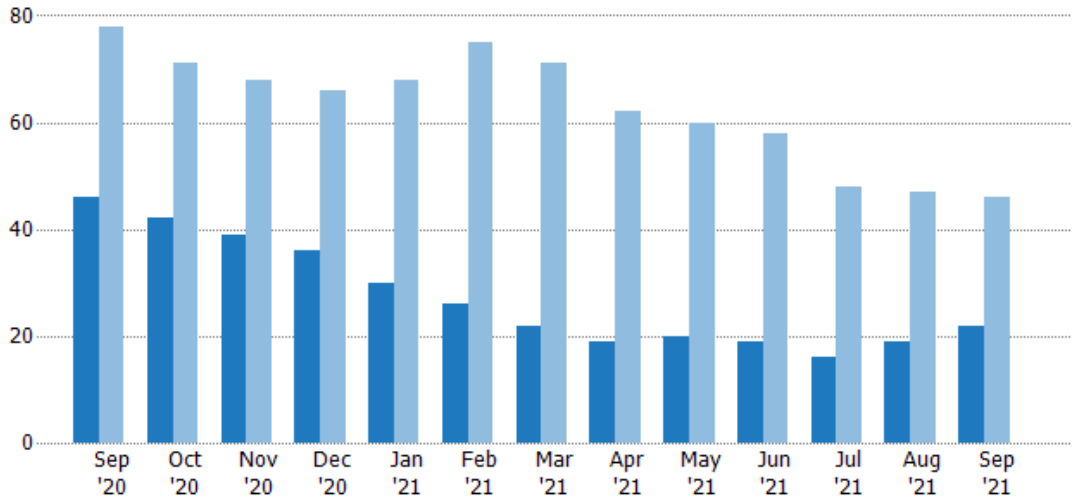
Current Year	\$8.18M	\$2.02M	\$5.06M	\$1.24M	\$2.73M	\$2.29M	\$2.01M	\$2.79M	\$4.76M	\$4.82M	\$4.47M	\$5.75M	\$4.51M
Prior Year	\$4.3M	\$3.45M	\$4.4M	\$2.49M	\$4.2M	\$6.45M	\$2.23M	-	\$3.27M	\$3.65M	\$11.7M	\$5.51M	\$8.18M
Percent Change from Prior Year	90%	-41%	15%	-50%	-35%	-65%	-10%	100%	46%	32%	-62%	4%	-45%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Count	% Chg.
Sep '21	22	-52.2%
Sep '20	46	-41%
Sep '19	78	-12.8%

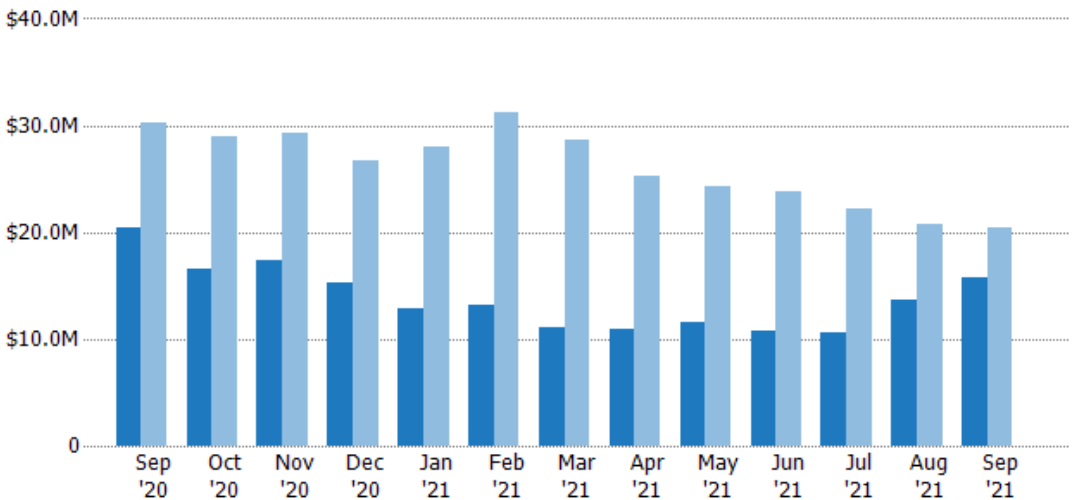
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	46	42	39	36	30	26	22	19	20	19	16	19	22
Prior Year	78	71	68	66	68	75	71	62	60	58	48	47	46
Percent Change from Prior Year	-41%	-41%	-43%	-45%	-56%	-65%	-69%	-69%	-67%	-67%	-67%	-60%	-52%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Volume	% Chg.
Sep '21	\$15.7M	-23.2%
Sep '20	\$20.5M	-32.4%
Sep '19	\$30.3M	-14.2%

	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$20.5M	\$16.5M	\$17.3M	\$15.3M	\$12.9M	\$13.2M	\$11.1M	\$11M	\$11.5M	\$10.7M	\$10.5M	\$13.7M	\$15.7M
Prior Year	\$30.3M	\$28.9M	\$29.3M	\$26.7M	\$28M	\$31.2M	\$28.6M	\$25.2M	\$24.3M	\$23.8M	\$22.2M	\$20.7M	\$20.5M
Percent Change from Prior Year	-32%	-43%	-41%	-43%	-54%	-58%	-61%	-56%	-53%	-55%	-53%	-34%	-23%

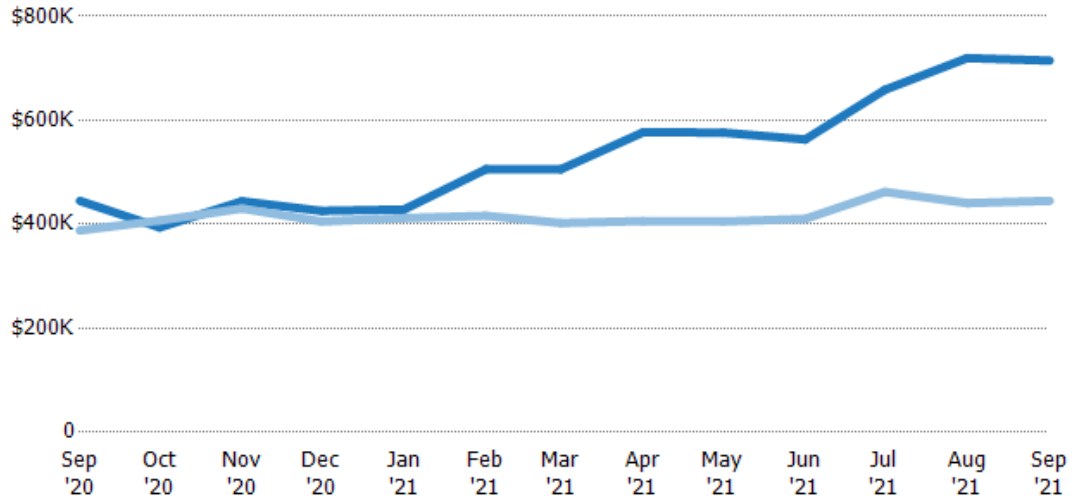
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$715K	60.6%
Sep '20	\$445K	14.7%
Sep '19	\$388K	-1.6%



Current Year	\$445K	\$394K	\$444K	\$426K	\$429K	\$506K	\$506K	\$577K	\$576K	\$563K	\$659K	\$720K	\$715K
Prior Year	\$388K	\$407K	\$430K	\$405K	\$412K	\$416K	\$402K	\$406K	\$405K	\$410K	\$462K	\$441K	\$445K
Percent Change from Prior Year	15%	-3%	3%	5%	4%	22%	26%	42%	42%	37%	42%	63%	61%

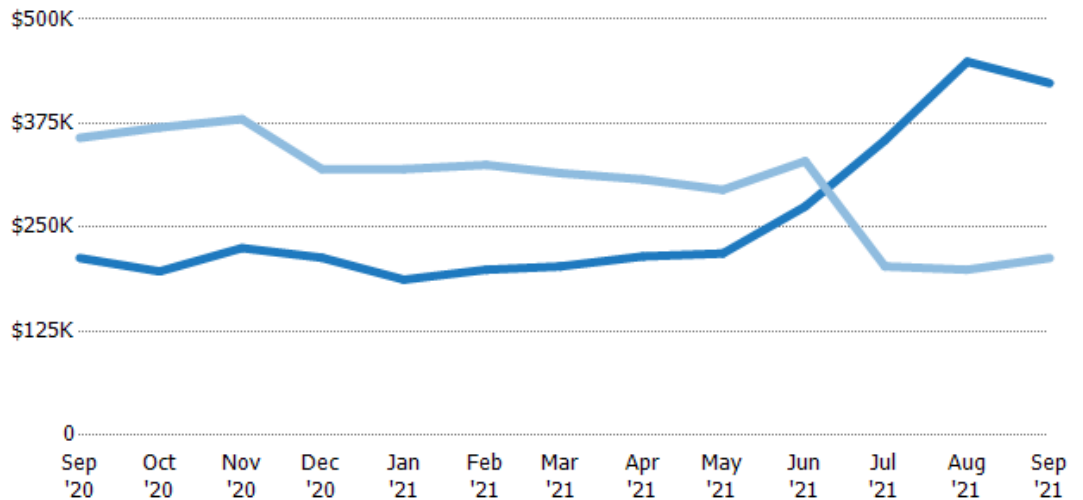
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$423K	98.7%
Sep '20	\$213K	-40.4%
Sep '19	\$358K	-15.8%



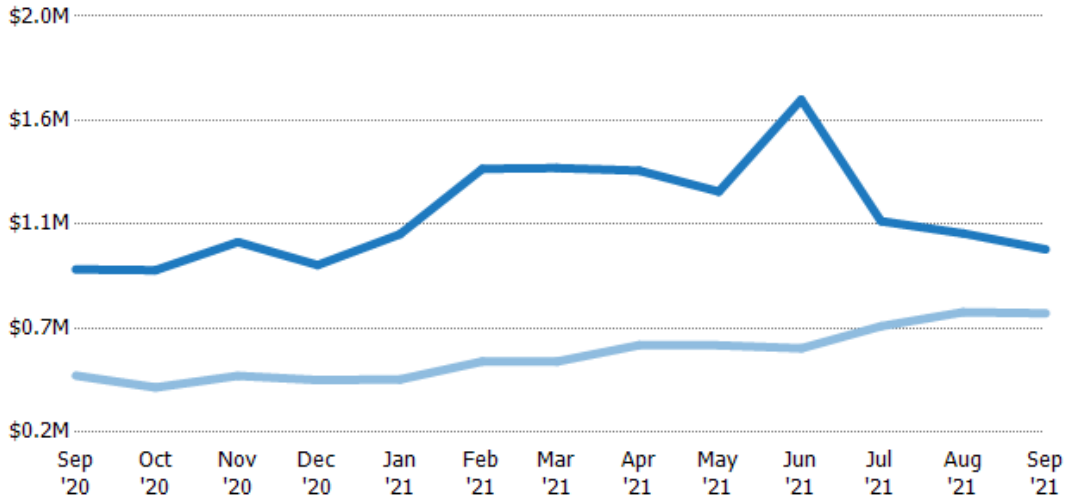
Current Year	\$213K	\$197K	\$225K	\$213K	\$187K	\$199K	\$203K	\$215K	\$219K	\$275K	\$355K	\$449K	\$423K
Prior Year	\$358K	\$370K	\$380K	\$320K	\$320K	\$325K	\$315K	\$308K	\$295K	\$330K	\$203K	\$199K	\$213K
Percent Change from Prior Year	-40%	-47%	-41%	-33%	-42%	-39%	-36%	-30%	-26%	-17%	75%	126%	99%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



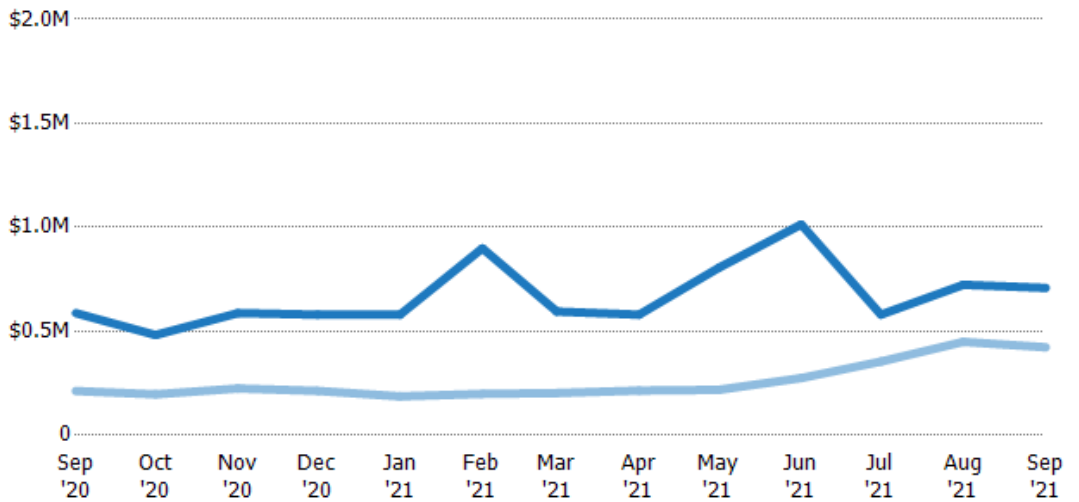
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$904K	\$901K	\$1.02M	\$923K	\$1.06M	\$1.34M	\$1.34M	\$1.33M	\$1.24M	\$1.64M	\$1.11M	\$1.06M	\$991K
Avg Listing Price	\$445K	\$394K	\$444K	\$426K	\$429K	\$506K	\$506K	\$577K	\$576K	\$563K	\$659K	\$720K	\$715K
Avg Listing Price as a % of Avg Est Value	49%	44%	43%	46%	41%	38%	38%	43%	46%	34%	59%	68%	72%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$587K	\$482K	\$587K	\$580K	\$580K	\$899K	\$595K	\$580K	\$806K	\$1.01M	\$580K	\$723K	\$708K
Median Listing Price	\$213K	\$197K	\$225K	\$213K	\$187K	\$199K	\$203K	\$215K	\$219K	\$275K	\$355K	\$449K	\$423K
Med Listing Price as a % of Med Est Value	36%	41%	38%	37%	32%	22%	34%	37%	27%	27%	61%	62%	60%

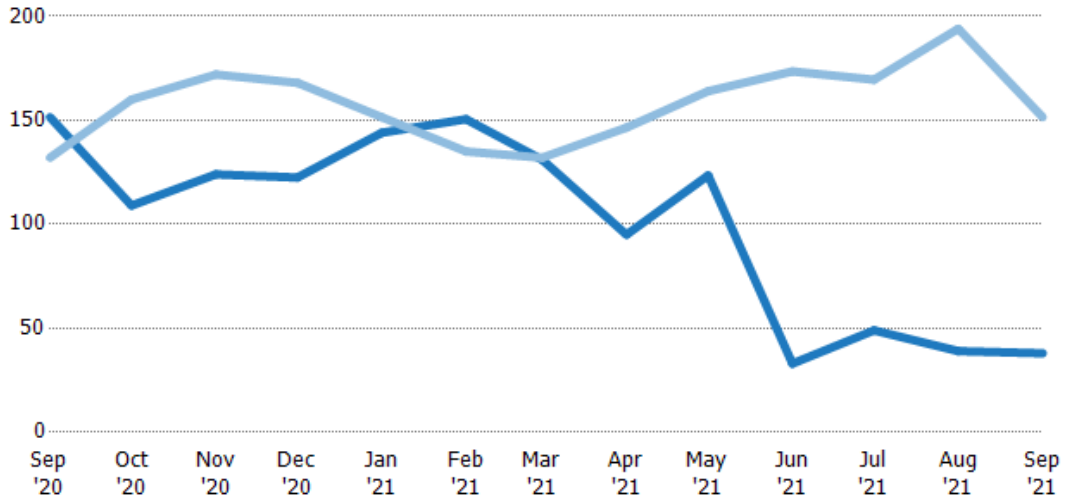
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Days	% Chg.
Sep '21	38	-74.9%
Sep '20	152	14.8%
Sep '19	132	-6.1%



Current Year	152	109	124	123	144	151	131	95	124	33	49	39	38
Prior Year	132	160	172	168	152	135	132	147	164	174	170	194	152
Percent Change from Prior Year	15%	-32%	-28%	-27%	-5%	11%	-1%	-35%	-25%	-81%	-71%	-80%	-75%

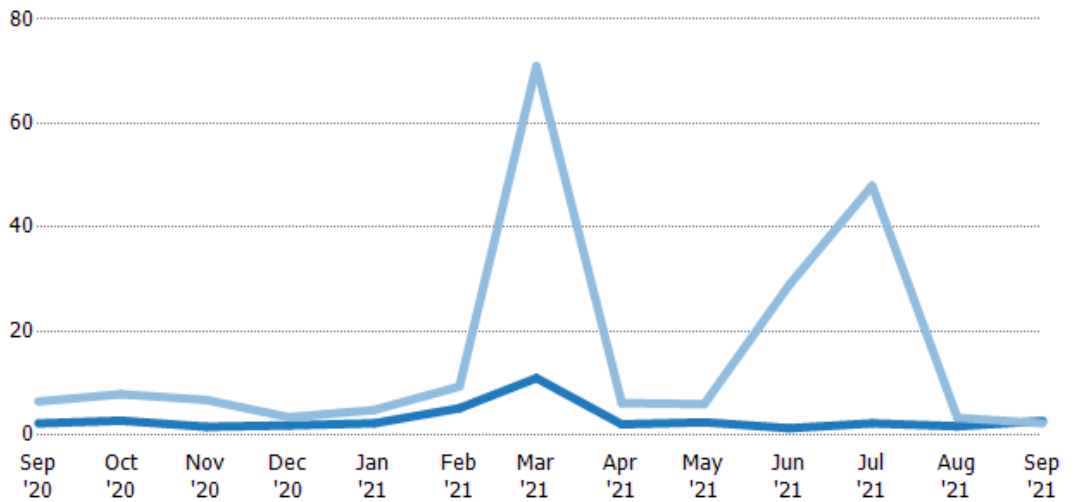
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Months	% Chg.
Sep '21	2.75	19.6%
Sep '20	2.3	-64.6%
Sep '19	6.5	74.4%



Current Year	2.3	2.8	1.63	1.89	2.31	5.2	11	2.11	2.5	1.36	2.29	1.73	2.75
Prior Year	6.5	7.89	6.8	3.47	4.86	9.38	71	6.2	6	29	48	3.36	2.3
Percent Change from Prior Year	-65%	-65%	-76%	-45%	-52%	-45%	-85%	-66%	-58%	-95%	-95%	-49%	20%

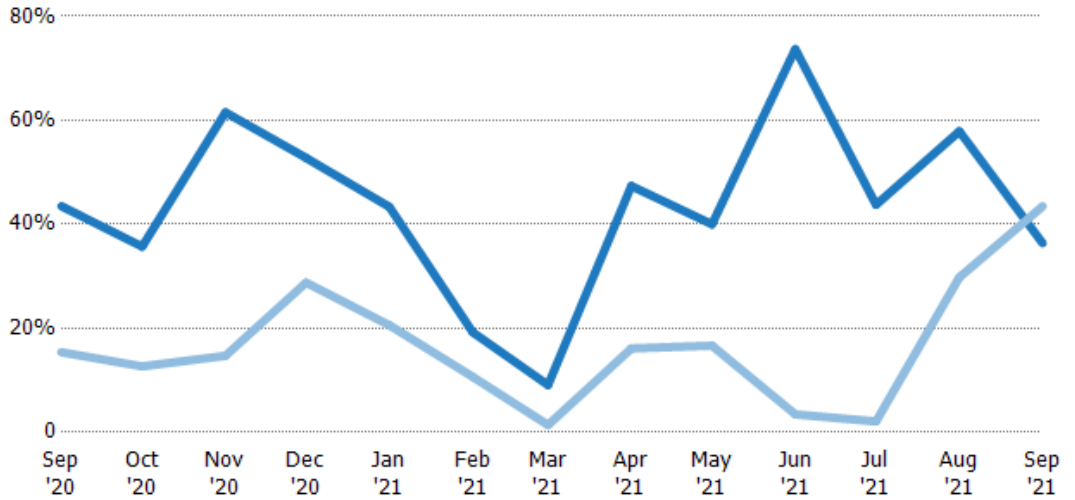
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Sep '21	36%	7.1%
Sep '20	43%	-28.1%
Sep '19	15%	-42.7%



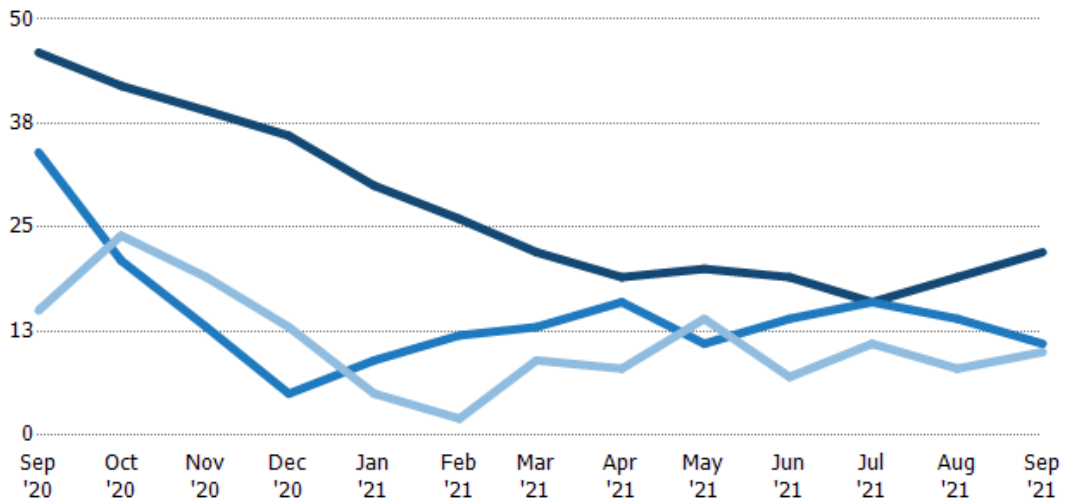
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	43%	36%	62%	53%	43%	19%	9%	47%	40%	74%	44%	58%	36%
Prior Year	15%	13%	15%	29%	21%	11%	1%	16%	17%	3%	2%	30%	43%
Change from Prior Year	-28%	-23%	-47%	-24%	-23%	-9%	-8%	-31%	-23%	-70%	-42%	-28%	7%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	46	42	39	36	30	26	22	19	20	19	16	19	22
Pending	34	21	13	5	9	12	13	16	11	14	16	14	11
Sold	15	24	19	13	5	2	9	8	14	7	11	8	10

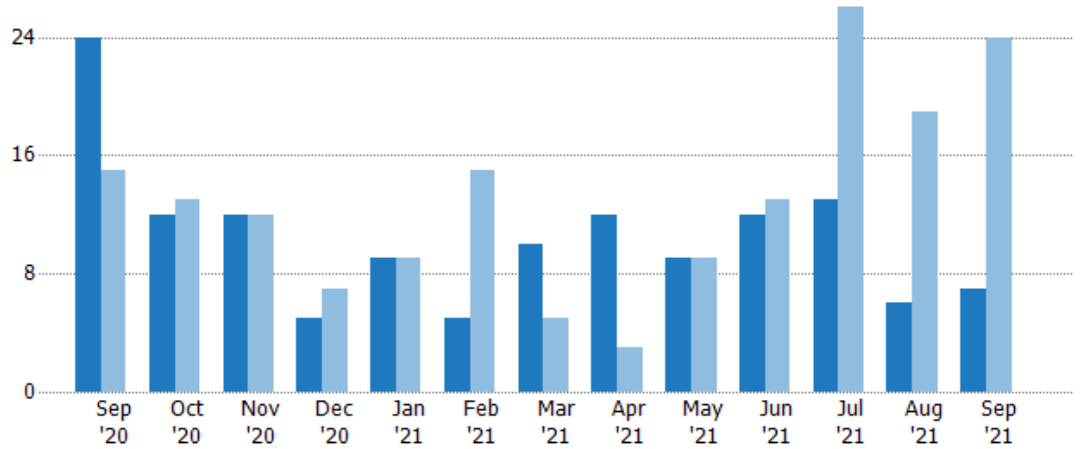
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	7	-70.8%
Sep '20	24	60%
Sep '19	15	-6.7%



Current Year	24	12	12	5	9	5	10	12	9	12	13	6	7
Prior Year	15	13	12	7	9	15	5	3	9	13	26	19	24
Percent Change from Prior Year	60%	-8%	0%	-29%	0%	-67%	100%	300%	0%	-8%	-50%	-68%	-71%

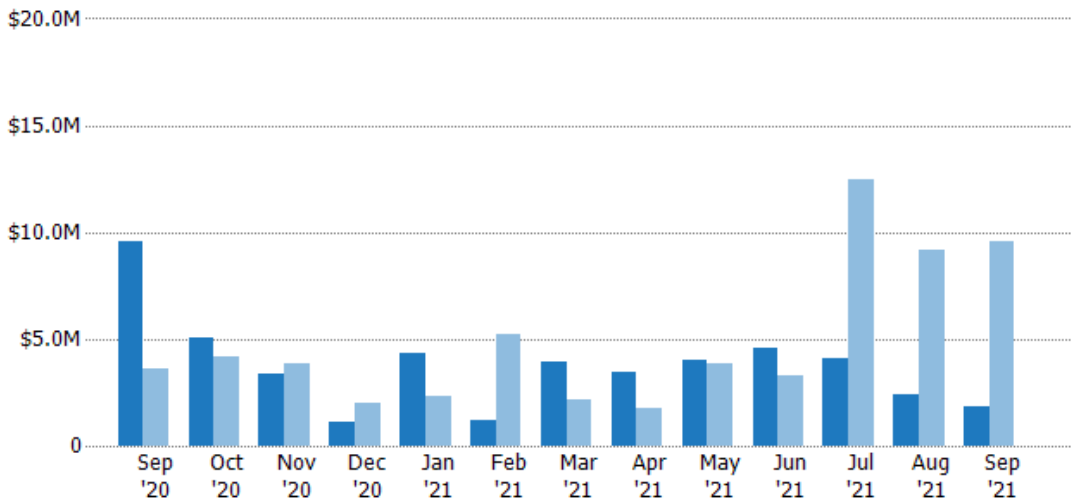
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$1.81M	-81.1%
Sep '20	\$9.55M	166.6%
Sep '19	\$3.58M	-5%



Current Year	\$9.55M	\$5.06M	\$3.35M	\$1.07M	\$4.31M	\$1.22M	\$3.91M	\$3.45M	\$4.05M	\$4.6M	\$4.08M	\$2.42M	\$1.81M
Prior Year	\$3.58M	\$4.18M	\$3.85M	\$2.03M	\$2.32M	\$5.25M	\$2.15M	\$1.79M	\$3.85M	\$3.28M	\$12.5M	\$9.14M	\$9.55M
Percent Change from Prior Year	167%	21%	-13%	-47%	86%	-77%	82%	92%	5%	40%	-67%	-74%	-81%



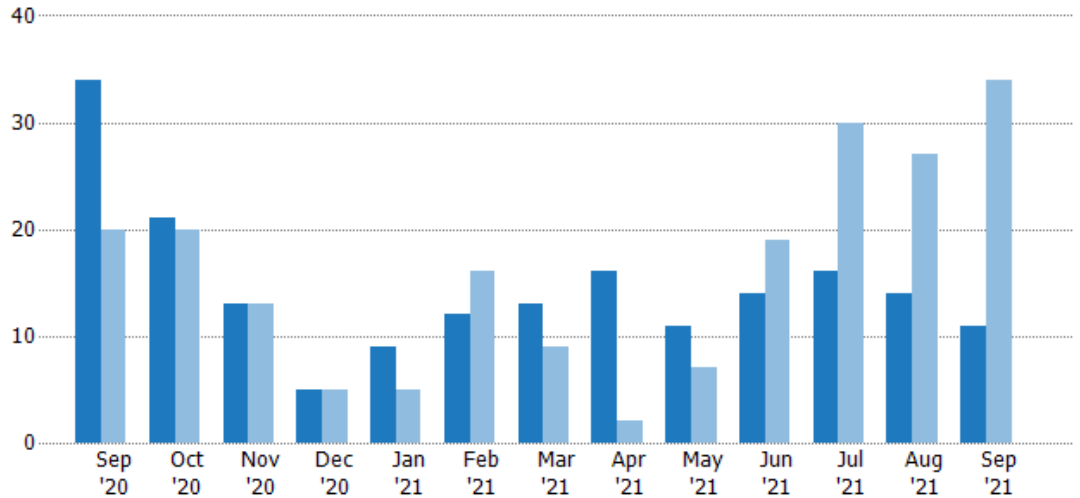
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Sep '21	11	-67.6%
Sep '20	34	70%
Sep '19	20	25%



Current Year	34	21	13	5	9	12	13	16	11	14	16	14	11
Prior Year	20	20	13	5	5	16	9	2	7	19	30	27	34
Percent Change from Prior Year	70%	5%	0%	0%	80%	-25%	44%	700%	57%	-26%	-47%	-48%	-68%

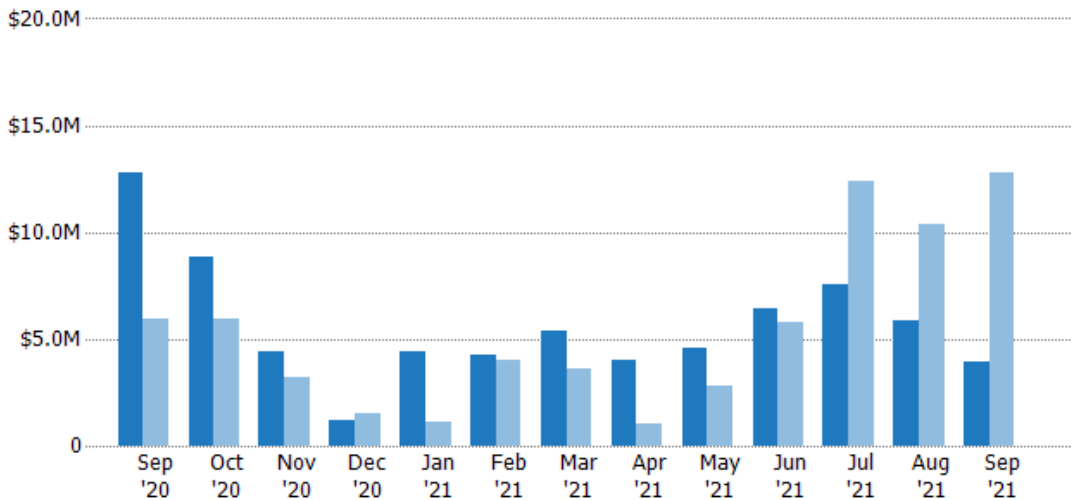
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Sep '21	\$3.92M	-69.3%
Sep '20	\$12.8M	115.8%
Sep '19	\$5.92M	11.8%



Current Year	\$12.8M	\$8.81M	\$4.41M	\$1.18M	\$4.44M	\$4.23M	\$5.36M	\$3.99M	\$4.57M	\$6.43M	\$7.59M	\$5.88M	\$3.92M
Prior Year	\$5.92M	\$5.95M	\$3.21M	\$1.53M	\$1.11M	\$4M	\$3.63M	\$1.02M	\$2.79M	\$5.82M	\$12.4M	\$10.3M	\$12.8M
Percent Change from Prior Year	116%	48%	37%	-23%	301%	6%	48%	292%	64%	10%	-39%	-43%	-69%

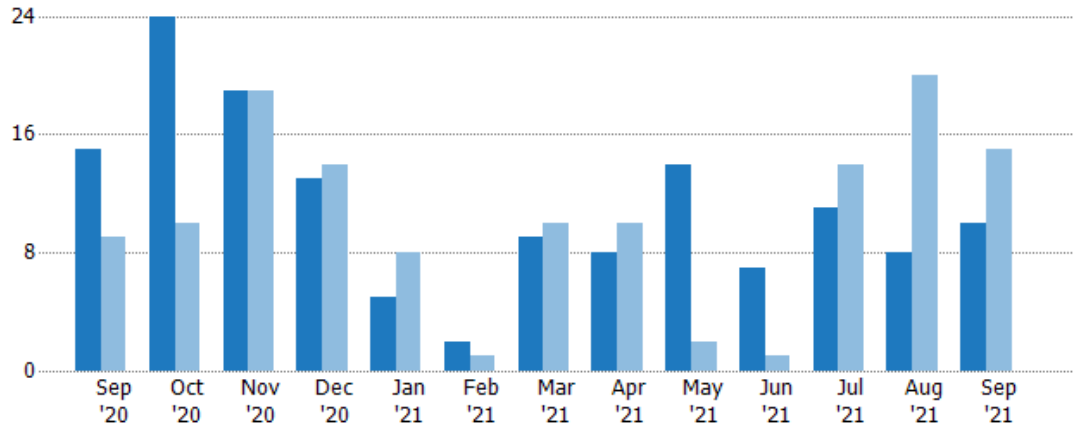
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	10	-33.3%
Sep '20	15	66.7%
Sep '19	9	-44.4%



Current Year	15	24	19	13	5	2	9	8	14	7	11	8	10
Prior Year	9	10	19	14	8	1	10	10	2	1	14	20	15
Percent Change from Prior Year	67%	140%	0%	-7%	-38%	100%	-10%	-20%	600%	600%	-21%	-60%	-33%

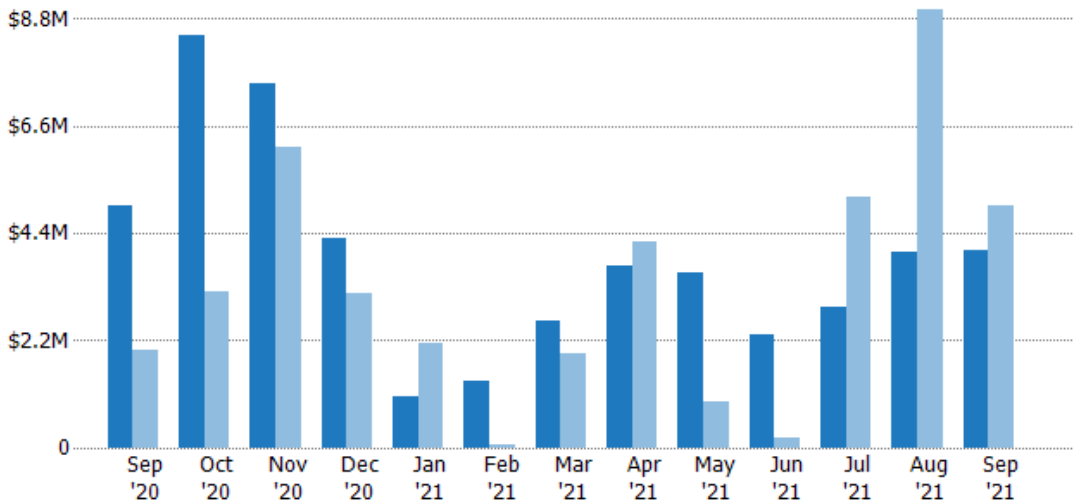
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$4.06M	-18.4%
Sep '20	\$4.98M	149.2%
Sep '19	\$2M	-67.2%



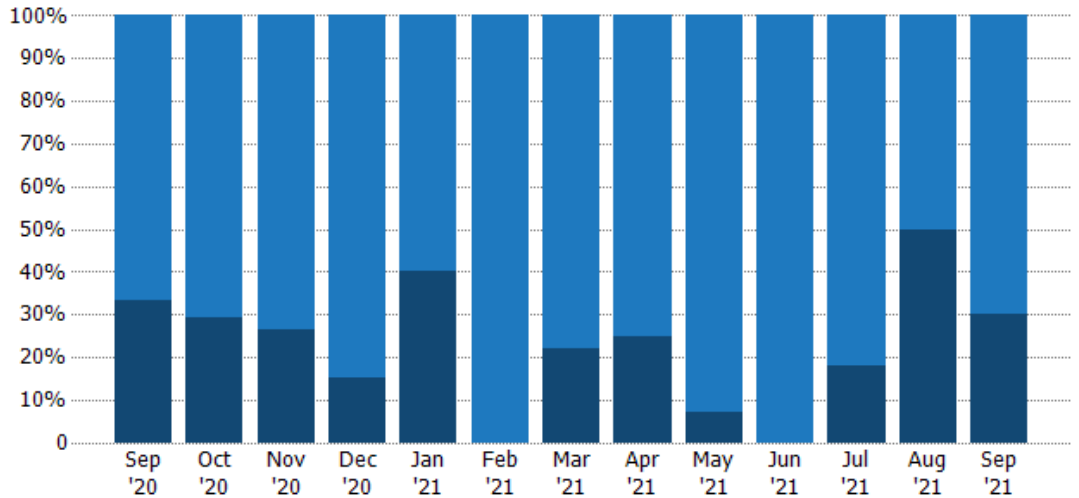
Current Year	\$4.98M	\$8.48M	\$7.46M	\$4.31M	\$1.05M	\$1.38M	\$2.61M	\$3.73M	\$3.59M	\$2.34M	\$2.88M	\$4.02M	\$4.06M
Prior Year	\$2M	\$3.19M	\$6.17M	\$3.17M	\$2.15M	\$65K	\$1.94M	\$4.24M	\$940K	\$210K	\$5.13M	\$8.99M	\$4.98M
Percent Change from Prior Year	149%	165%	21%	36%	-51%	2,023%	34%	-12%	281%	1,014%	-44%	-55%	-18%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



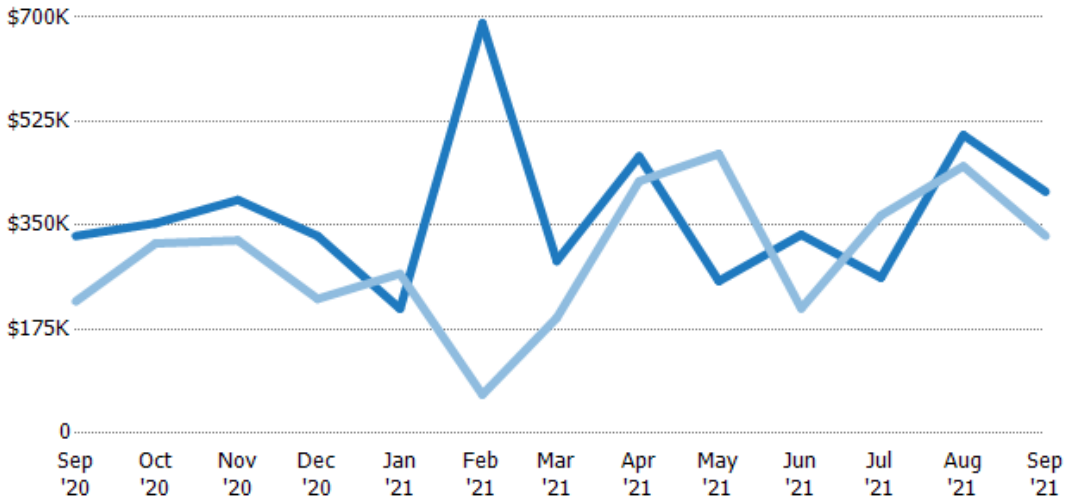
Condo/Townhouse	67%	71%	74%	85%	60%	100%	78%	75%	93%	100%	82%	50%	70%
Single Family Residence	33%	29%	26%	15%	40%	-	22%	25%	7%	-	18%	50%	30%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$332K	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K	\$406K
Prior Year	\$222K	\$319K	\$325K	\$226K	\$268K	\$65K	\$194K	\$424K	\$470K	\$210K	\$367K	\$449K	\$332K
Percent Change from Prior Year	50%	11%	21%	47%	-22%	962%	49%	10%	-46%	59%	-29%	12%	22%

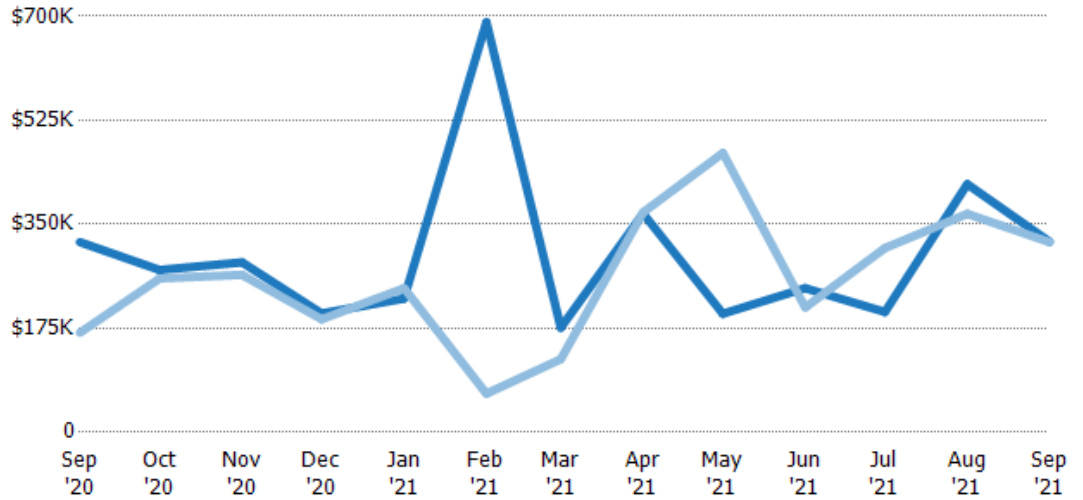
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$321K	0.2%
Sep '20	\$320K	91%
Sep '19	\$168K	-28.4%



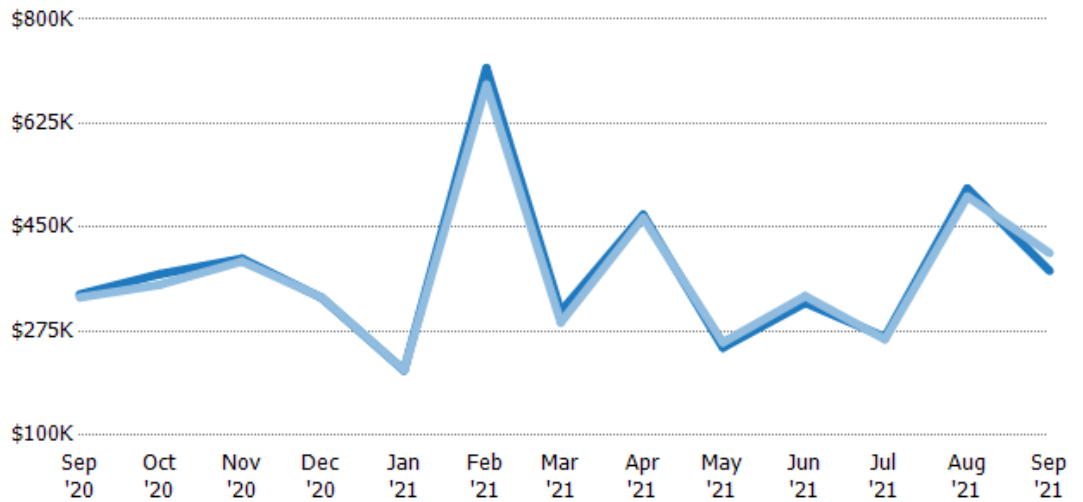
Current Year	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K	\$321K
Prior Year	\$168K	\$259K	\$265K	\$190K	\$243K	\$65K	\$123K	\$370K	\$470K	\$210K	\$310K	\$368K	\$320K
Percent Change from Prior Year	91%	6%	8%	5%	-7%	962%	43%	-1%	-58%	15%	-35%	14%	0%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



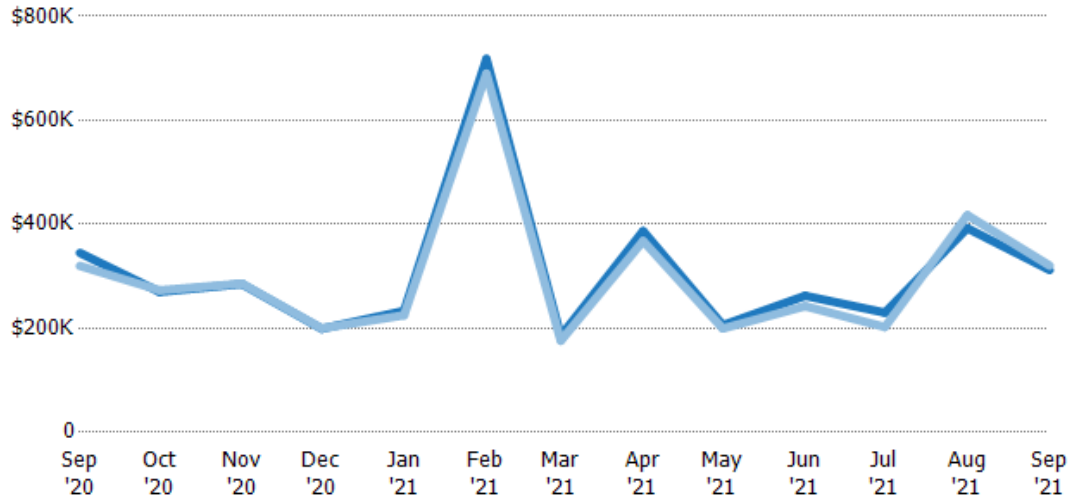
Avg List Price	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K	\$377K
Avg Sales Price	\$332K	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$262K	\$502K	\$406K
Avg Sales Price as a % of Avg List Price	98%	95%	99%	100%	100%	96%	94%	99%	103%	103%	99%	97%	108%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



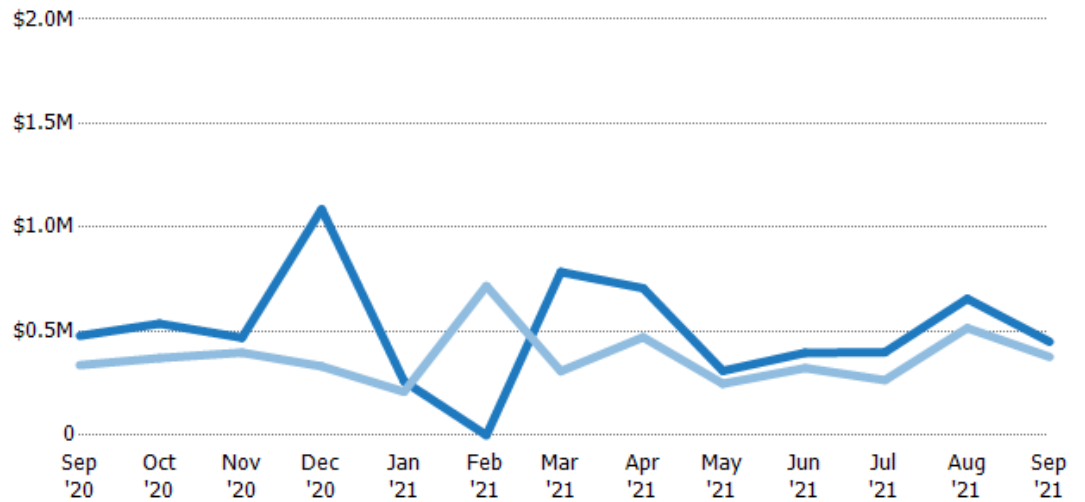
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K	\$312K
Median Sales Price	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$203K	\$418K	\$321K
Med Sales Price as a % of Med List Price	93%	101%	100%	100%	96%	96%	95%	95%	97%	92%	88%	106%	103%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



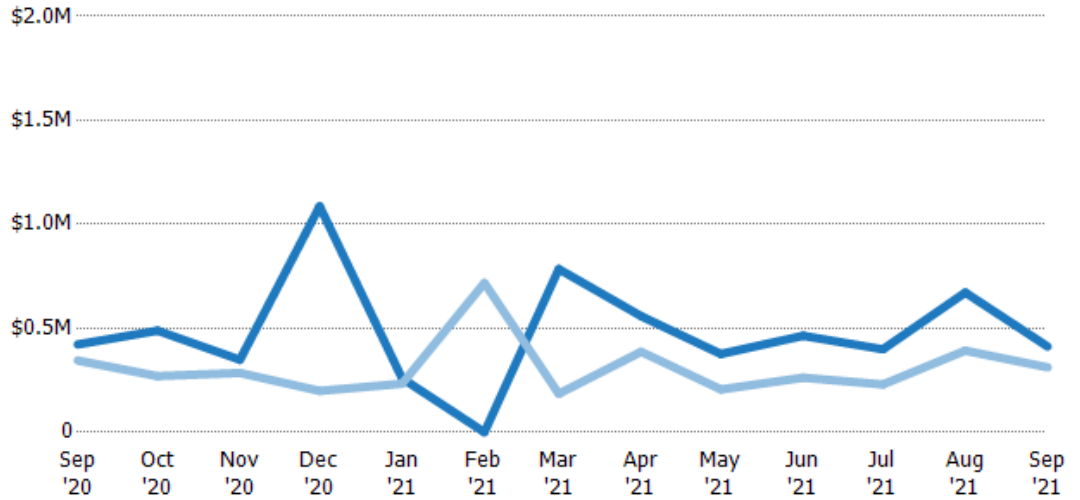
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$478K	\$536K	\$469K	\$1.09M	\$260K	\$0	\$785K	\$707K	\$309K	\$397K	\$399K	\$656K	\$449K
Avg Sales Price	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$265K	\$515K	\$377K
Avg Sales Price as a % of Avg Est Value	71%	69%	85%	30%	80%	100%	39%	67%	80%	81%	66%	79%	84%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$422K	\$489K	\$349K	\$1.09M	\$260K	\$0	\$785K	\$558K	\$376K	\$464K	\$399K	\$672K	\$412K
Median Sales Price	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K	\$393K	\$312K
Med Sales Price as a % of Med Est Value	82%	55%	82%	18%	90%	100%	24%	69%	55%	57%	58%	58%	76%