

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

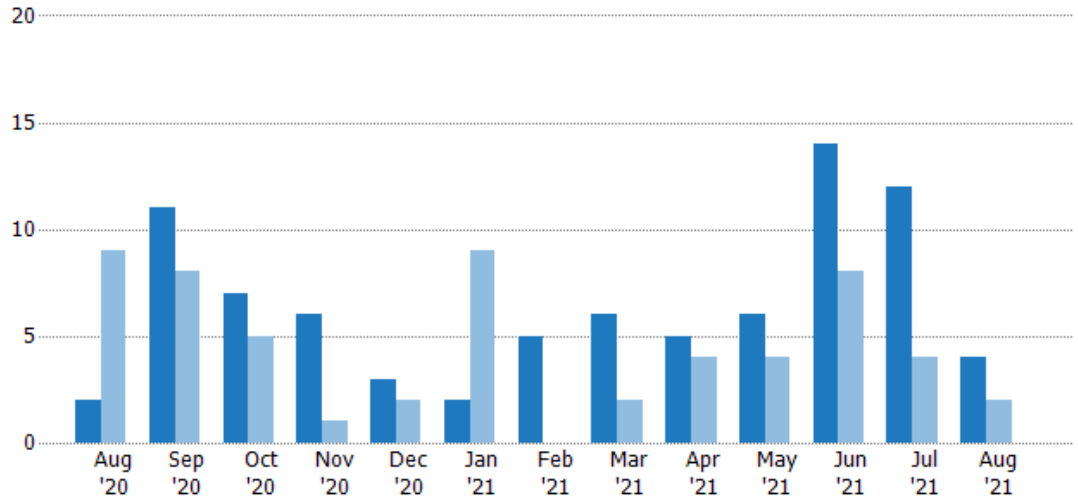
Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	4	2	+100%	54	33	+63.6%
New Listing Volume	\$1,228,900	\$419,000	+193.3%	\$23,045,572	\$15,050,634	+53.1%
Active Listing Count	13	10	+30%	N/A	N/A	
Active Listing Volume	\$5,368,300	\$7,735,372	-30.6%	N/A	N/A	
Average Listing Price	\$412,946	\$773,537	-46.6%	\$483,425	\$460,806	+4.9%
Median Listing Price	\$379,900	\$839,500	-54.7%	\$370,328	\$371,218	-0.2%
Median Days in RPR	40	130.5	-69.3%	78.17	215.5	-63.7%
Months of Inventory	1.6	1.4	+13.7%	3.2	4.5	-27.5%
Absorption Rate	61.54%	70%	-8.5%	30.91%	22.4%	+8.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	5	13	-61.5%	53	47	+12.8%
New Pending Sales Volume	\$2,368,800	\$5,354,900	-55.8%	\$22,351,772	\$16,567,162	+34.9%
Pending Sales Count	5	13	-61.5%	N/A	N/A	
Pending Sales Volume	\$2,219,900	\$4,282,000	-48.2%	N/A	N/A	
Closed Sales Count	14	4	+250%	49	34	+44.1%
Closed Sales Volume	\$4,578,300	\$911,000	+402.6%	\$20,208,870	\$11,108,757	+81.9%
Average Sales Price	\$327,021	\$227,750	+43.6%	\$412,426	\$326,728	+26.2%
Median Sales Price	\$341,850	\$224,500	+52.3%	\$331,357	\$294,388	+12.6%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



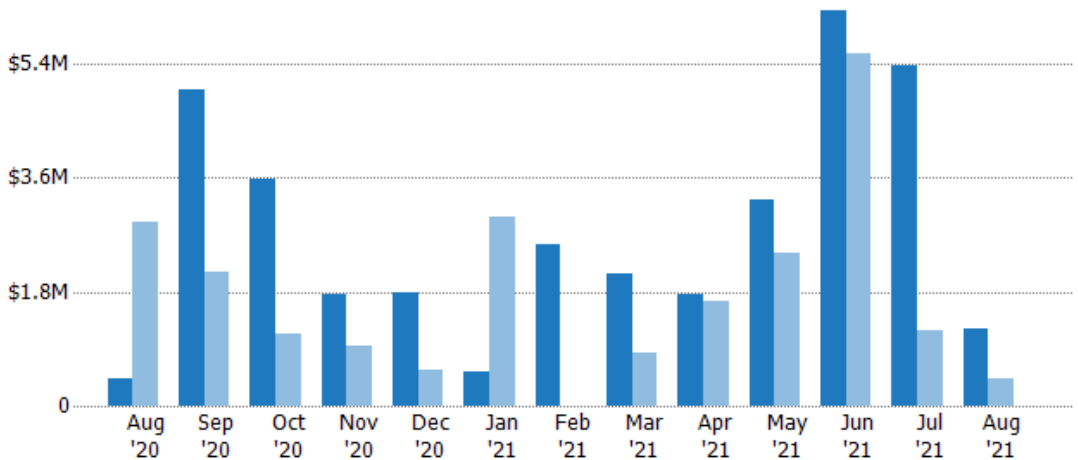
Current Year	2	11	7	6	3	2	5	6	5	6	14	12	4
Prior Year	9	8	5	1	2	9	-	2	4	4	8	4	2
Percent Change from Prior Year	-78%	38%	40%	500%	50%	-78%	100%	200%	25%	50%	75%	200%	100%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$419K	\$5M	\$3.59M	\$1.75M	\$1.79M	\$549K	\$2.55M	\$2.09M	\$1.77M	\$3.24M	\$6.25M	\$5.36M	\$1.23M
Prior Year	\$2.91M	\$2.11M	\$1.15M	\$949K	\$567K	\$2.98M	-	\$830K	\$1.66M	\$2.42M	\$5.55M	\$1.19M	\$419K
Percent Change from Prior Year	-86%	136%	213%	85%	216%	-82%	100%	152%	7%	34%	13%	352%	193%

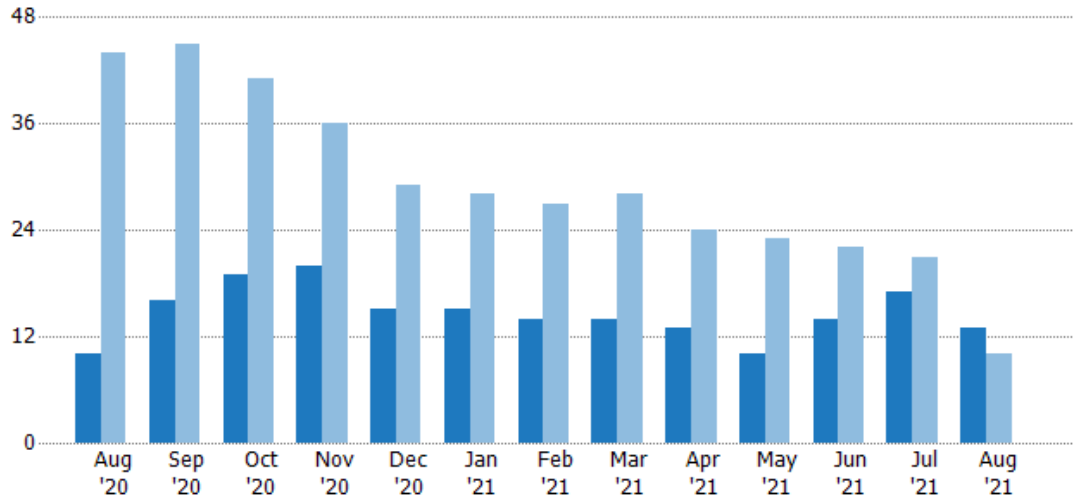
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	13	30%
Aug '20	10	-77.3%
Aug '19	44	-6.8%



Current Year	10	16	19	20	15	15	14	14	13	10	14	17	13
Prior Year	44	45	41	36	29	28	27	28	24	23	22	21	10
Percent Change from Prior Year	-77%	-64%	-54%	-44%	-48%	-46%	-48%	-50%	-46%	-57%	-36%	-19%	30%

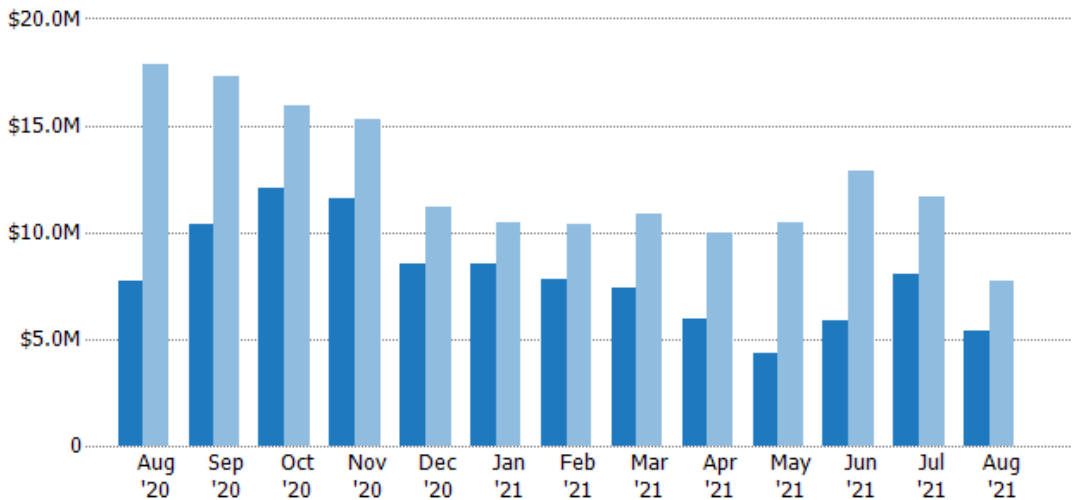
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$5.37M	-30.6%
Aug '20	\$7.74M	-56.6%
Aug '19	\$17.8M	1.9%



Current Year	\$7.74M	\$10.4M	\$12.1M	\$11.6M	\$8.51M	\$8.49M	\$7.78M	\$7.41M	\$5.93M	\$4.37M	\$5.83M	\$8M	\$5.37M
Prior Year	\$17.8M	\$17.3M	\$15.9M	\$15.3M	\$11.2M	\$10.5M	\$10.3M	\$10.8M	\$10M	\$10.5M	\$12.9M	\$11.7M	\$7.74M
Percent Change from Prior Year	-57%	-40%	-24%	-24%	-24%	-19%	-25%	-32%	-41%	-58%	-55%	-31%	-31%

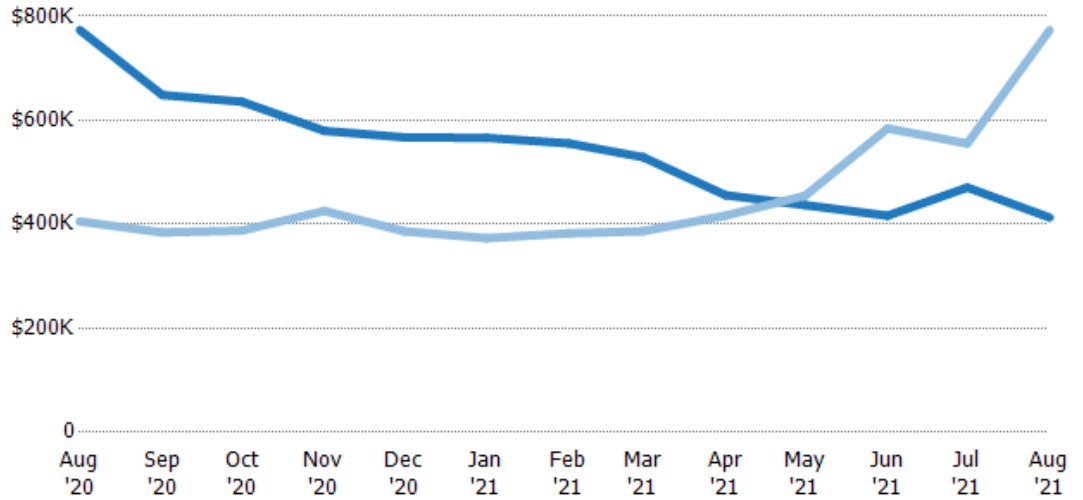
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$413K	-46.6%
Aug '20	\$774K	90.8%
Aug '19	\$406K	9.4%



Current Year	\$774K	\$649K	\$636K	\$580K	\$567K	\$566K	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$413K
Prior Year	\$406K	\$384K	\$388K	\$426K	\$387K	\$373K	\$383K	\$387K	\$417K	\$455K	\$584K	\$555K	\$774K
Percent Change from Prior Year	91%	69%	64%	36%	47%	52%	45%	37%	9%	-4%	-29%	-15%	-47%

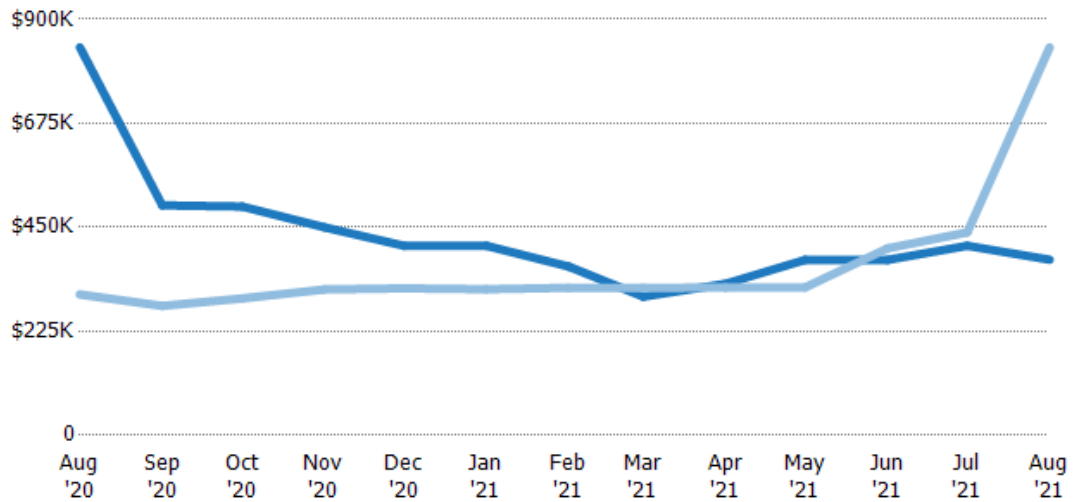
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$380K	-54.7%
Aug '20	\$840K	175.6%
Aug '19	\$305K	0.1%



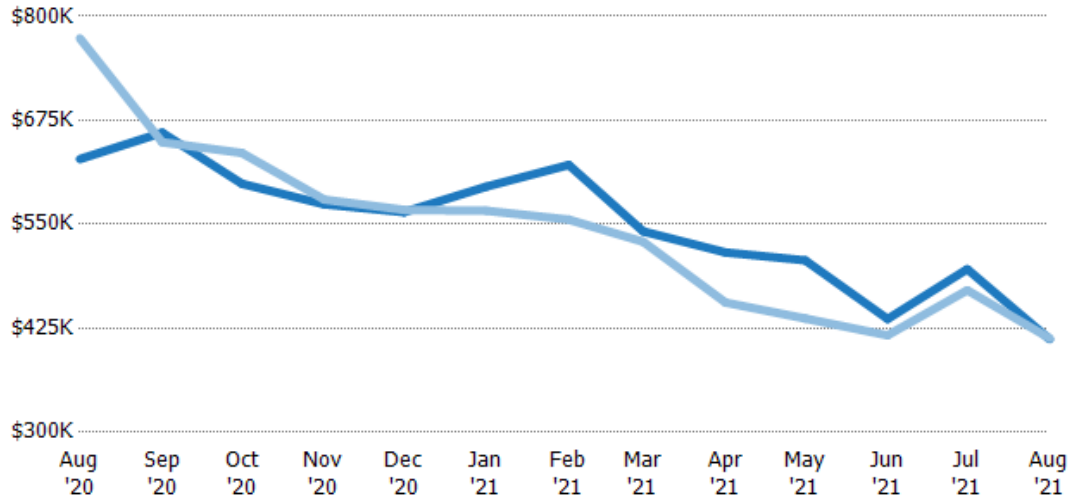
Current Year	\$840K	\$497K	\$495K	\$450K	\$410K	\$410K	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$380K
Prior Year	\$305K	\$280K	\$296K	\$316K	\$318K	\$316K	\$319K	\$319K	\$320K	\$320K	\$404K	\$439K	\$840K
Percent Change from Prior Year	176%	78%	67%	43%	29%	30%	14%	-6%	3%	19%	-6%	-7%	-55%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family



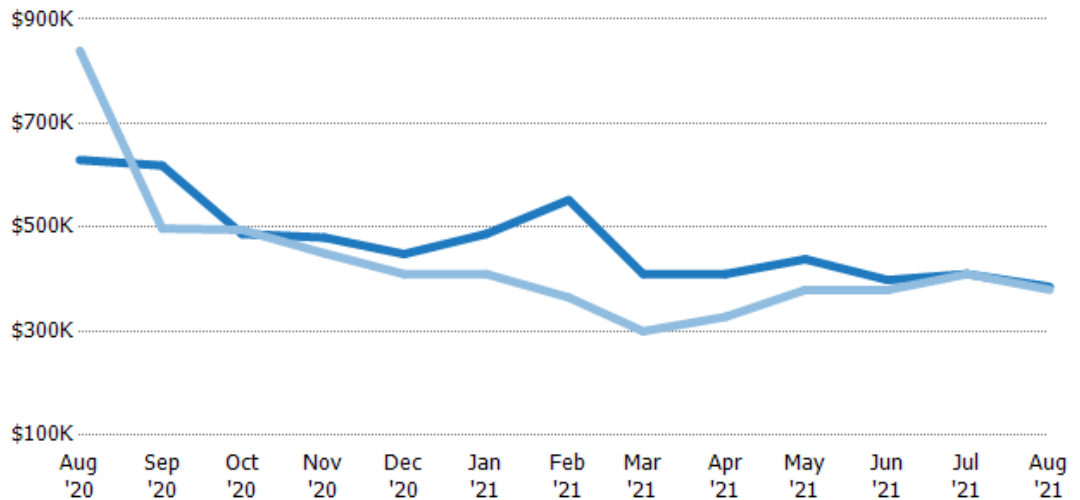
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$628K	\$660K	\$599K	\$574K	\$565K	\$595K	\$621K	\$541K	\$516K	\$507K	\$436K	\$496K	\$412K
Avg Listing Price	\$774K	\$649K	\$636K	\$580K	\$567K	\$566K	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$413K
Avg Listing Price as a % of Avg Est Value	123%	98%	106%	101%	100%	95%	89%	98%	88%	86%	96%	95%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$629K	\$619K	\$487K	\$480K	\$449K	\$487K	\$553K	\$410K	\$410K	\$439K	\$399K	\$410K	\$386K
Median Listing Price	\$840K	\$497K	\$495K	\$450K	\$410K	\$410K	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$380K
Med Listing Price as a % of Med Est Value	133%	80%	102%	94%	91%	84%	66%	73%	80%	87%	95%	100%	99%

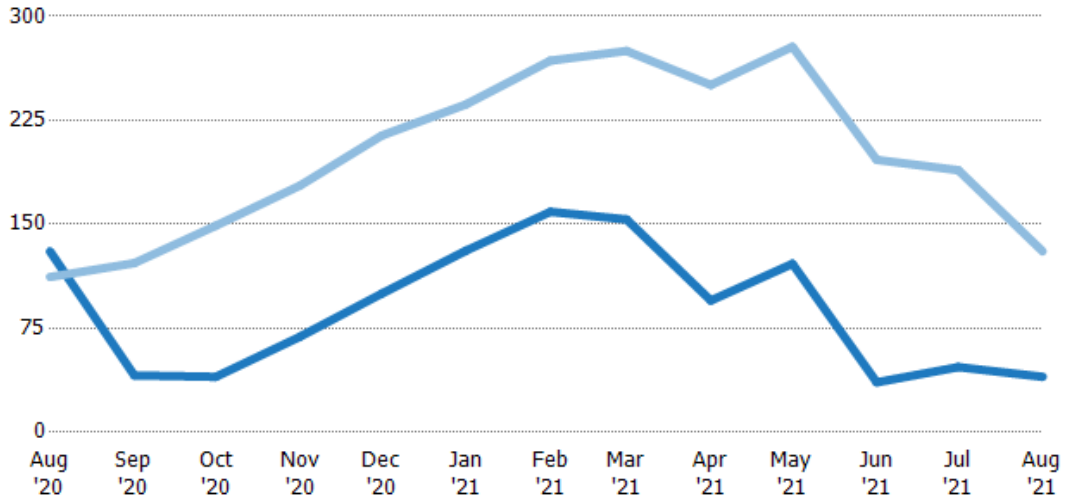
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	40	-69.3%
Aug '20	131	16.5%
Aug '19	112	-8.9%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	131	41	40	69	100	131	159	154	95	122	36	47	40
Prior Year	112	122	149	178	214	237	268	275	251	278	197	189	131
Percent Change from Prior Year	17%	-66%	-73%	-61%	-53%	-45%	-41%	-44%	-62%	-56%	-82%	-75%	-69%

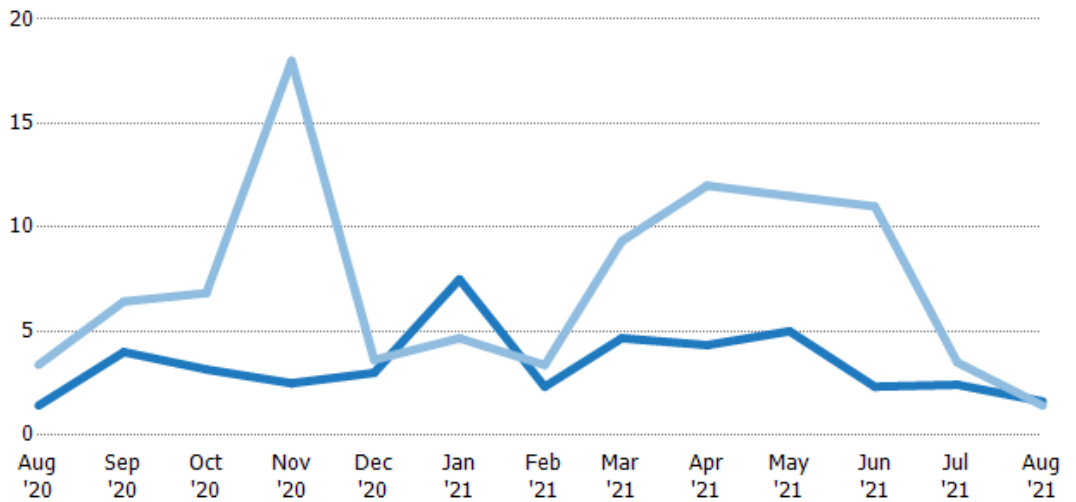
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	1.63	13.8%
Aug '20	1.43	-57.8%
Aug '19	3.38	34.6%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	1.43	4	3.17	2.5	3	7.5	2.33	4.67	4.33	5	2.33	2.43	1.63
Prior Year	3.38	6.43	6.83	18	3.63	4.67	3.38	9.33	12	11.5	11	3.5	1.43
Percent Change from Prior Year	-58%	-38%	-54%	-86%	-17%	61%	-31%	-50%	-64%	-57%	-79%	-31%	14%

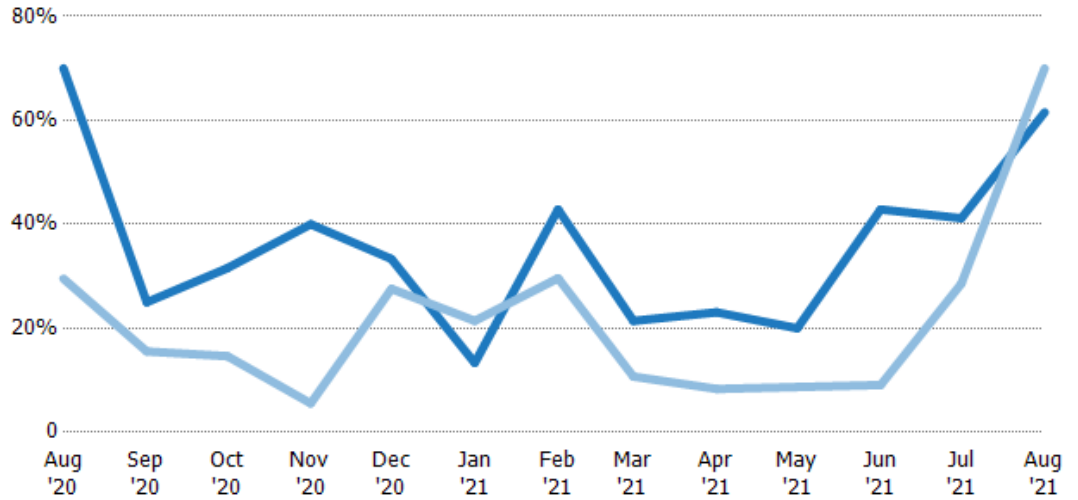
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Aug '21	62%	8.5%
Aug '20	70%	-40.5%
Aug '19	30%	-25.7%



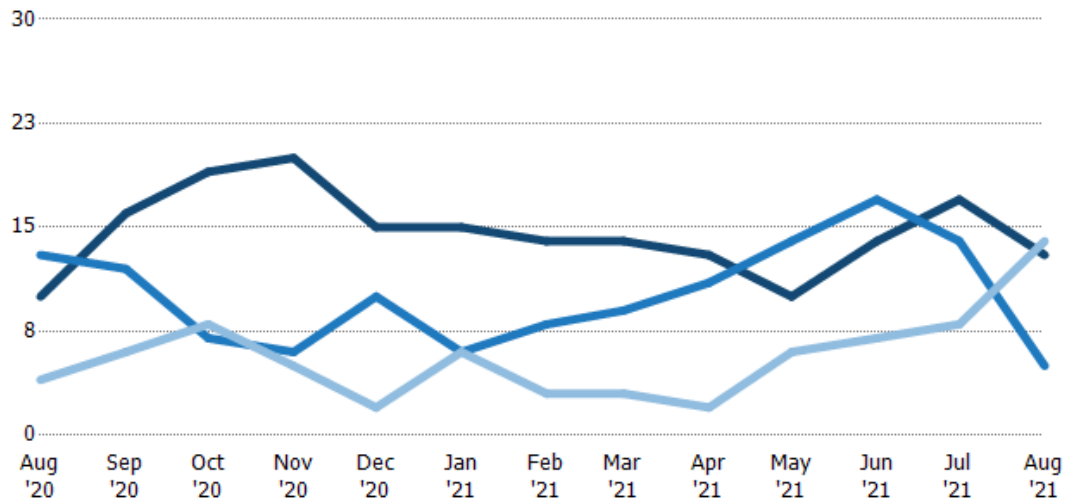
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	70%	25%	32%	40%	33%	13%	43%	21%	23%	20%	43%	41%	62%
Prior Year	30%	16%	15%	6%	28%	21%	30%	11%	8%	9%	9%	29%	70%
Change from Prior Year	-40%	-9%	-17%	-34%	-6%	8%	-13%	-11%	-15%	-11%	-34%	-13%	8%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family



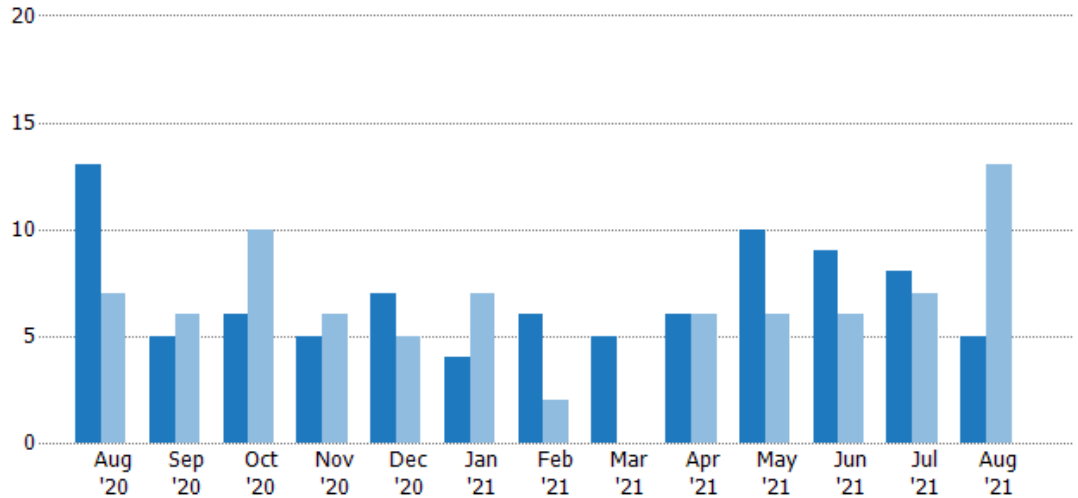
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	10	16	19	20	15	15	14	14	13	10	14	17	13
Pending	13	12	7	6	10	6	8	9	11	14	17	14	5
Sold	4	6	8	5	2	6	3	3	2	6	7	8	14

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



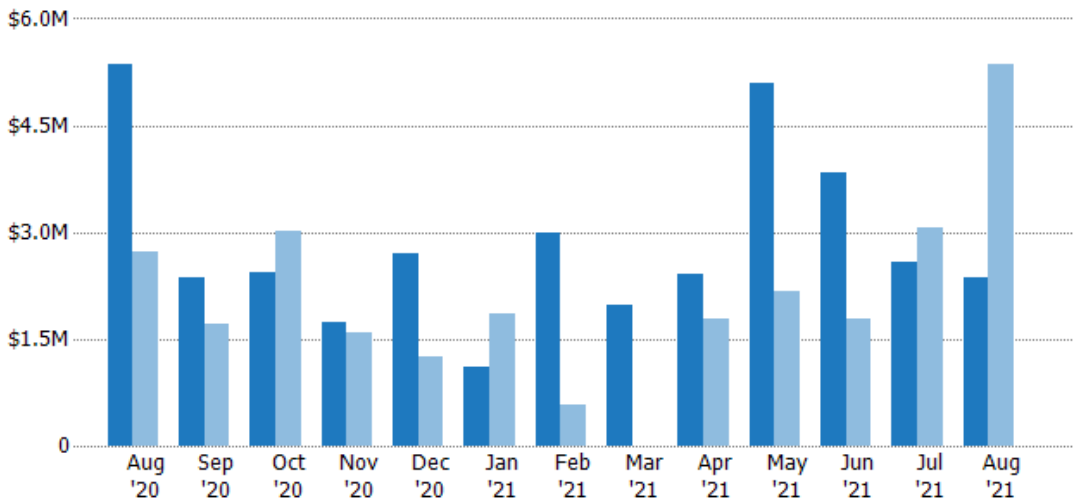
Current Year	13	5	6	5	7	4	6	5	6	10	9	8	5
Prior Year	7	6	10	6	5	7	2	-	6	6	6	7	13
Percent Change from Prior Year	86%	-17%	-40%	-17%	40%	-43%	200%	100%	0%	67%	50%	14%	-62%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$5.35M	\$2.36M	\$2.44M	\$1.74M	\$2.71M	\$1.11M	\$2.99M	\$1.96M	\$2.4M	\$5.09M	\$3.84M	\$2.58M	\$2.37M
Prior Year	\$2.72M	\$1.71M	\$3.02M	\$1.59M	\$1.24M	\$1.85M	\$579K	-	\$1.77M	\$2.17M	\$1.78M	\$3.07M	\$5.35M
Percent Change from Prior Year	97%	37%	-19%	10%	118%	-40%	417%	100%	35%	135%	116%	-16%	-56%



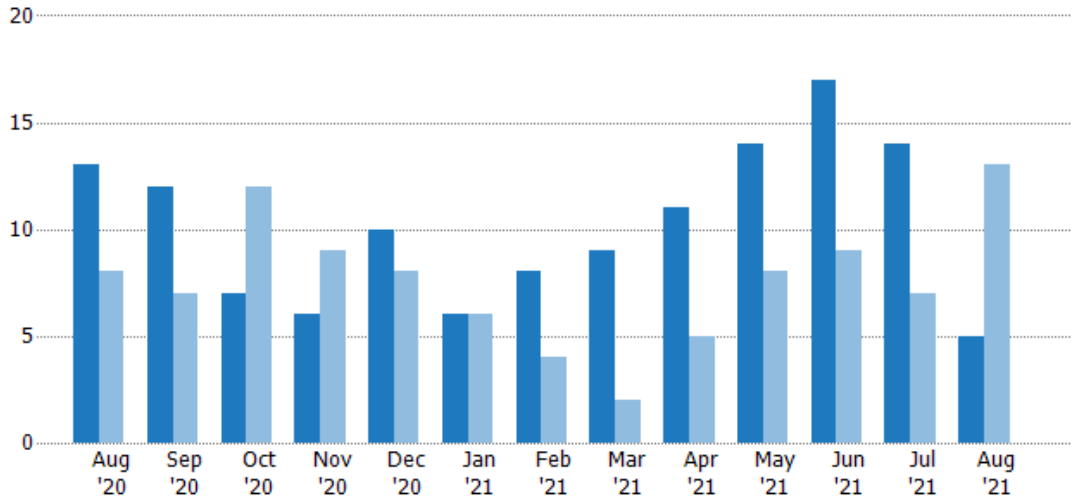
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	5	-61.5%
Aug '20	13	62.5%
Aug '19	8	0%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	13	12	7	6	10	6	8	9	11	14	17	14	5
Prior Year	8	7	12	9	8	6	4	2	5	8	9	7	13
Percent Change from Prior Year	63%	71%	-42%	-33%	25%	0%	100%	350%	120%	75%	89%	100%	-62%

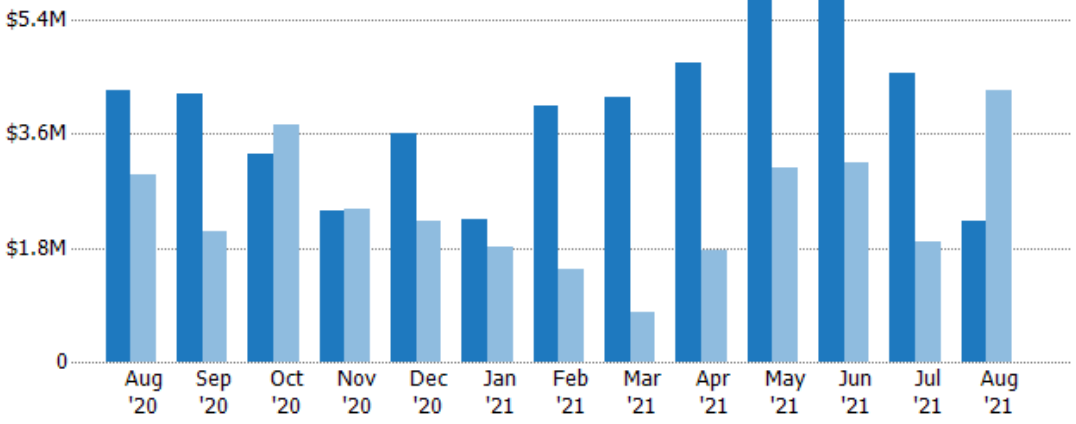
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$2.22M	-48.2%
Aug '20	\$4.28M	45.4%
Aug '19	\$2.95M	-5.8%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$4.28M	\$4.23M	\$3.27M	\$2.39M	\$3.6M	\$2.25M	\$4.03M	\$4.16M	\$4.72M	\$6.28M	\$6.51M	\$4.55M	\$2.22M
Prior Year	\$2.95M	\$2.05M	\$3.75M	\$2.42M	\$2.21M	\$1.8M	\$1.45M	\$778K	\$1.75M	\$3.07M	\$3.14M	\$1.89M	\$4.28M
Percent Change from Prior Year	45%	106%	-13%	-1%	63%	25%	178%	435%	169%	104%	107%	140%	-48%

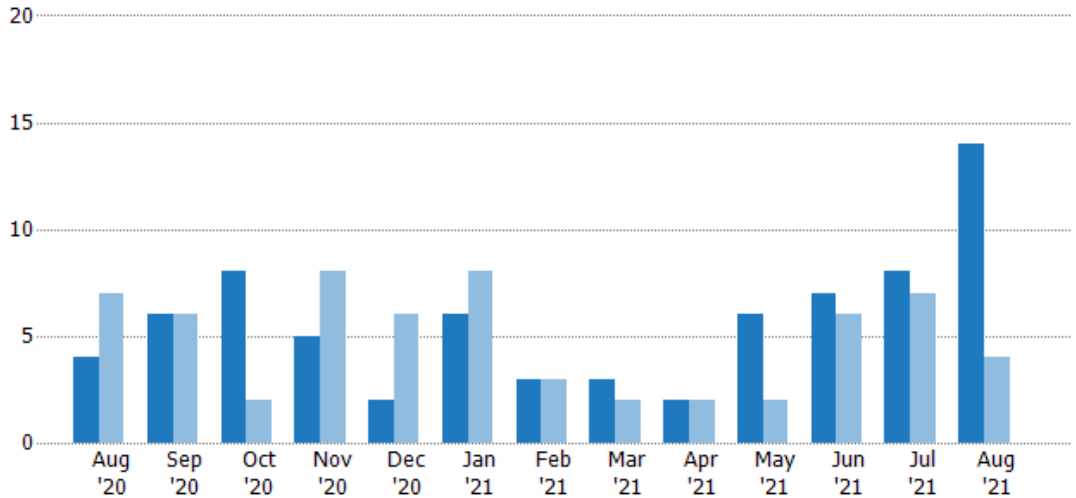
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	14	250%
Aug '20	4	-42.9%
Aug '19	7	-28.6%



Current Year	4	6	8	5	2	6	3	3	2	6	7	8	14
Prior Year	7	6	2	8	6	8	3	2	2	2	6	7	4
Percent Change from Prior Year	-43%	0%	300%	-38%	-67%	-25%	0%	50%	0%	200%	17%	14%	250%

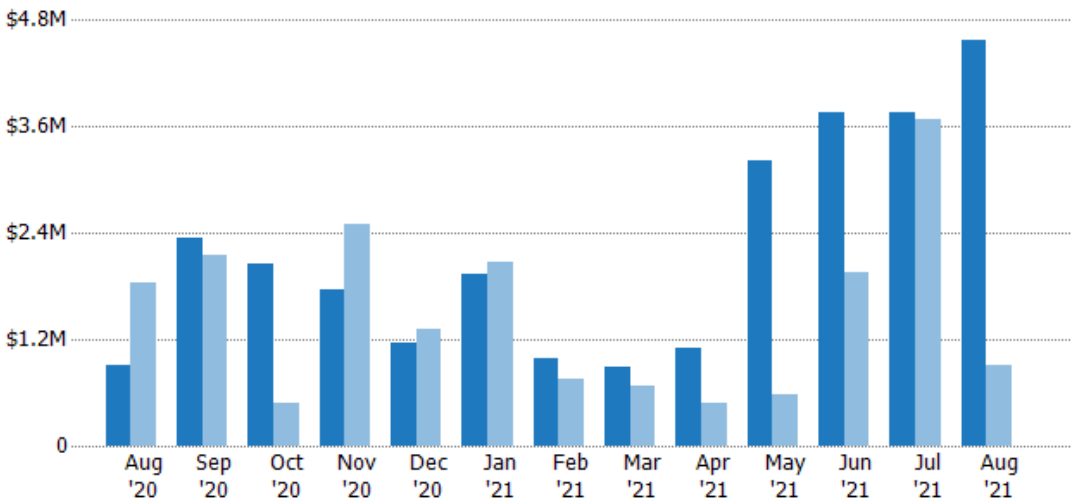
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$4.58M	402.6%
Aug '20	\$911K	-50.5%
Aug '19	\$1.84M	-33.8%



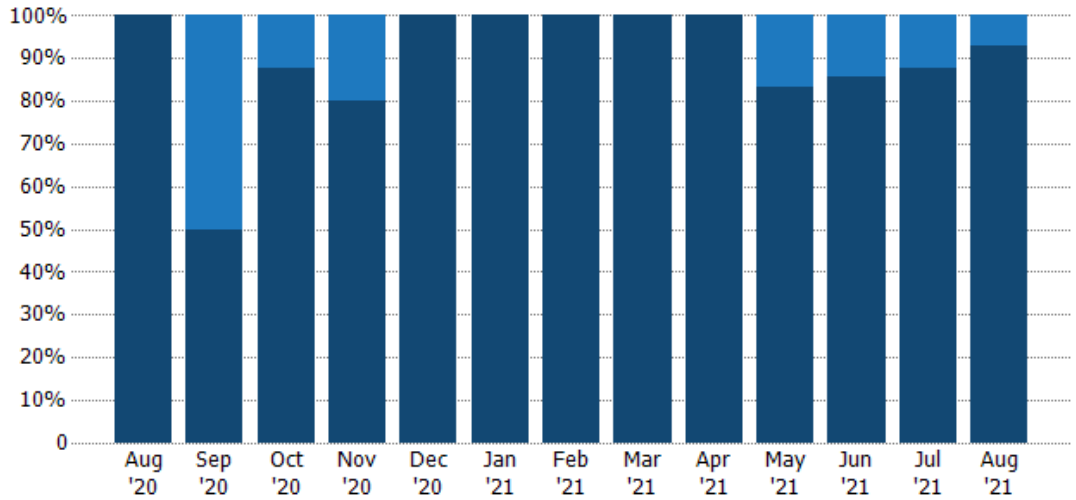
Current Year	\$911K	\$2.35M	\$2.05M	\$1.76M	\$1.15M	\$1.93M	\$993K	\$890K	\$1.09M	\$3.21M	\$3.75M	\$3.76M	\$4.58M
Prior Year	\$1.84M	\$2.16M	\$490K	\$2.5M	\$1.32M	\$2.08M	\$754K	\$674K	\$484K	\$576K	\$1.95M	\$3.68M	\$911K
Percent Change from Prior Year	-51%	9%	318%	-30%	-13%	-7%	32%	32%	126%	458%	92%	2%	403%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



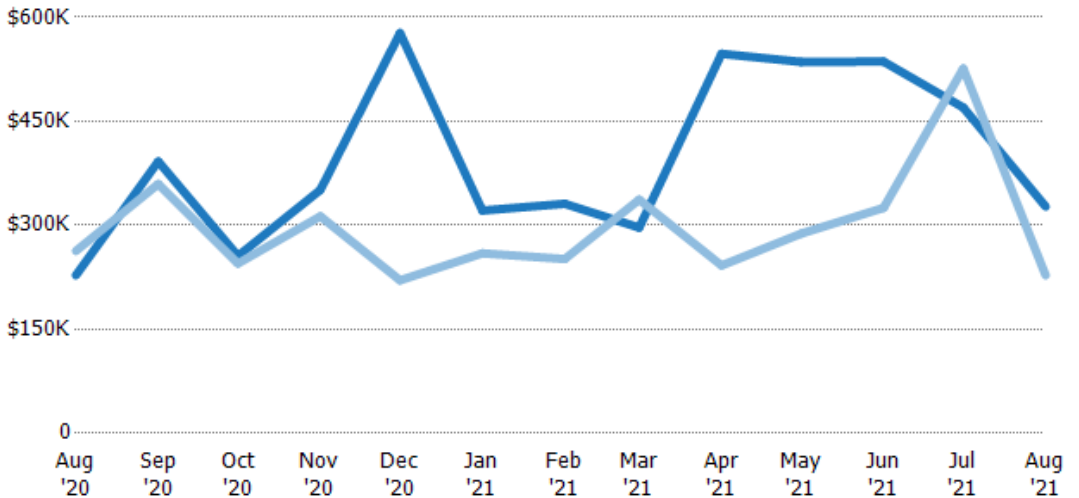
Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Condo/Townhouse	-	50%	13%	20%	-	-	-	-	-	17%	14%	13%	7%
Single Family Residence	100%	50%	88%	80%	100%	100%	100%	100%	100%	83%	86%	88%	93%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Price	% Chg.
Aug '21	\$327K	43.6%
Aug '20	\$228K	-13.4%
Aug '19	\$263K	-7.4%

Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$228K	\$392K	\$256K	\$351K	\$577K	\$321K	\$331K	\$297K	\$547K	\$536K	\$536K	\$470K	\$327K
Prior Year	\$263K	\$360K	\$245K	\$313K	\$221K	\$260K	\$251K	\$337K	\$242K	\$288K	\$325K	\$526K	\$228K
Percent Change from Prior Year	-13%	9%	4%	12%	162%	24%	32%	-12%	126%	86%	65%	-11%	44%

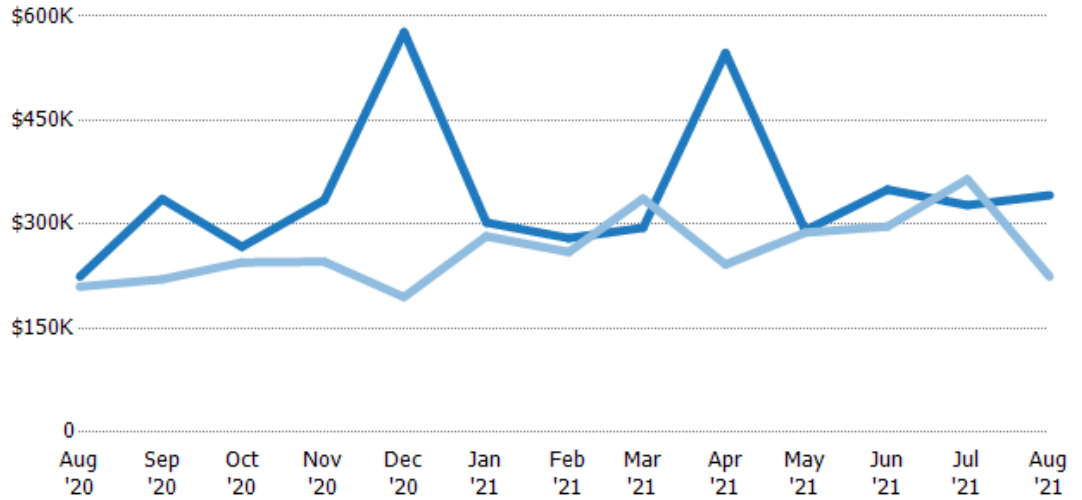
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$342K	52.3%
Aug '20	\$225K	6.9%
Aug '19	\$210K	9%



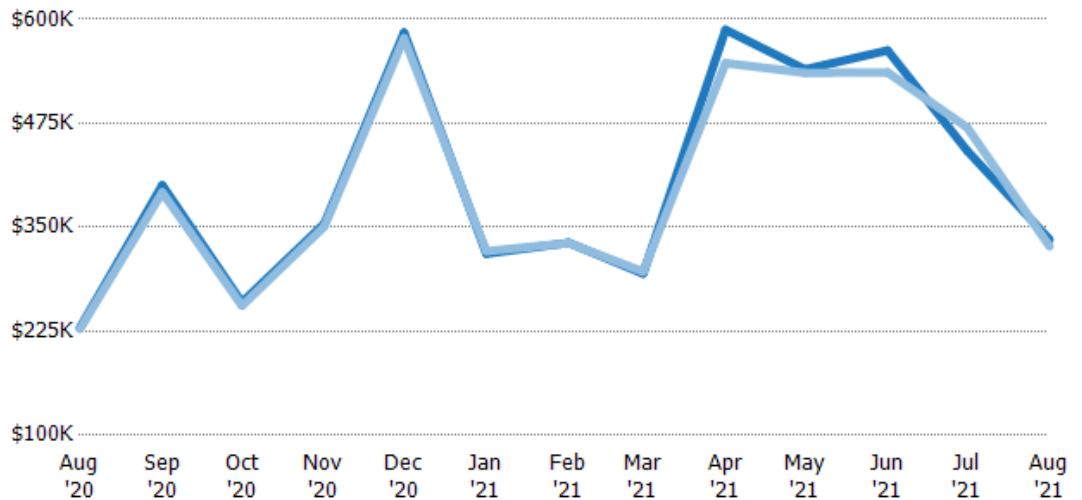
Current Year	\$225K	\$337K	\$268K	\$335K	\$577K	\$303K	\$280K	\$295K	\$547K	\$291K	\$350K	\$328K	\$342K
Prior Year	\$210K	\$221K	\$245K	\$246K	\$195K	\$283K	\$260K	\$337K	\$242K	\$288K	\$297K	\$365K	\$225K
Percent Change from Prior Year	7%	53%	9%	36%	196%	7%	8%	-12%	126%	1%	18%	-10%	52%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



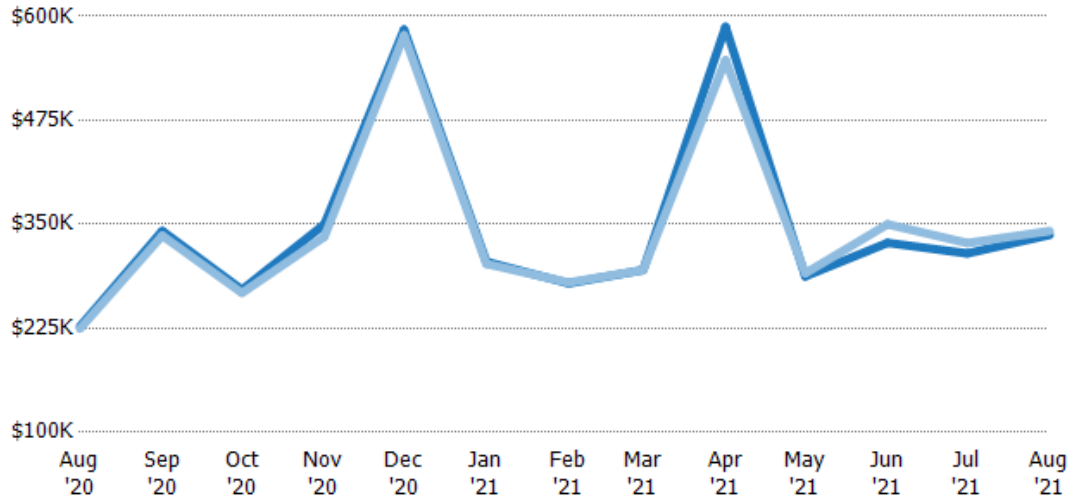
Avg List Price	\$229K	\$401K	\$260K	\$354K	\$584K	\$318K	\$331K	\$294K	\$587K	\$540K	\$563K	\$442K	\$335K
Avg Sales Price	\$228K	\$392K	\$256K	\$351K	\$577K	\$321K	\$331K	\$297K	\$547K	\$536K	\$536K	\$470K	\$327K
Avg Sales Price as a % of Avg List Price	99%	98%	98%	99%	99%	101%	100%	101%	93%	99%	95%	106%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

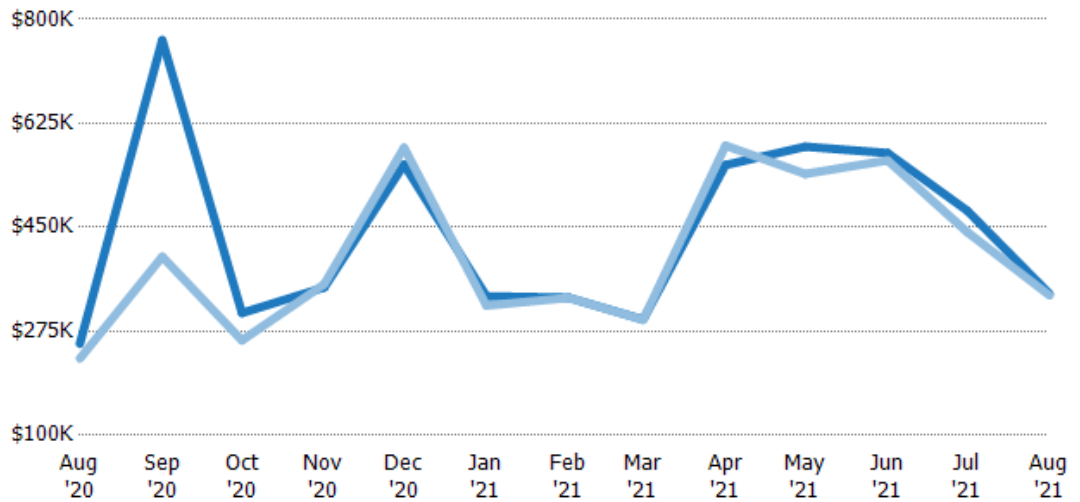


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

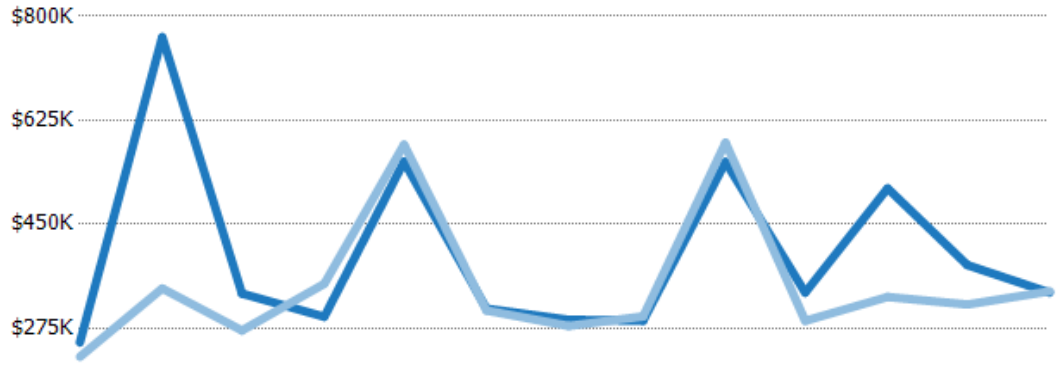


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$251K	\$765K	\$333K	\$294K	\$556K	\$308K	\$289K	\$288K	\$555K	\$335K	\$511K	\$382K	\$335K
Median Sales Price	\$227K	\$342K	\$271K	\$350K	\$584K	\$305K	\$279K	\$295K	\$587K	\$288K	\$328K	\$315K	\$337K
Med Sales Price as a % of Med Est Value	90%	45%	81%	119%	105%	99%	96%	103%	106%	86%	64%	83%	101%