

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

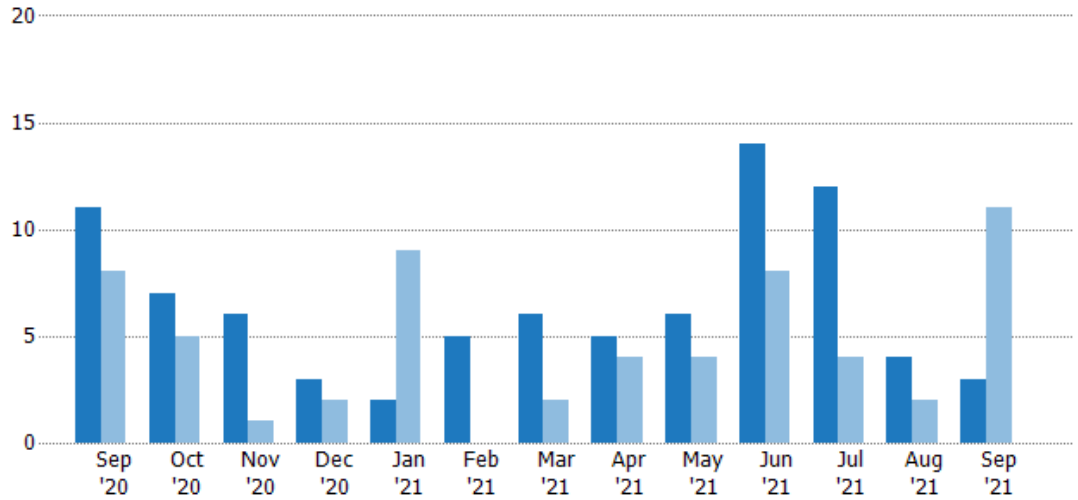
Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	11	-72.7%	57	44	+29.5%
New Listing Volume	\$4,438,000	\$4,996,800	-11.2%	\$27,483,572	\$20,047,434	+37.1%
Active Listing Count	14	16	-12.5%	N/A	N/A	
Active Listing Volume	\$8,837,300	\$10,377,172	-14.8%	N/A	N/A	
Average Listing Price	\$631,236	\$648,573	-2.7%	\$500,113	\$475,902	+5.1%
Median Listing Price	\$394,950	\$497,450	-20.6%	\$373,108	\$381,367	-2.2%
Median Days in RPR	63	41	+53.7%	77.87	189.33	-58.9%
Months of Inventory	1	4	-75%	3.1	4.2	-26.8%
Absorption Rate	100%	25%	+75%	32.26%	23.62%	+8.6%
Sales Activity Charts Metrics						
New Pending Sales Count	–	5	–	53	52	+1.9%
New Pending Sales Volume	–	\$2,355,000	–	\$22,351,772	\$18,922,162	+18.1%
Pending Sales Count	4	12	-66.7%	N/A	N/A	
Pending Sales Volume	\$1,694,900	\$4,233,500	-60%	N/A	N/A	
Closed Sales Count	1	6	-83.3%	50	40	+25%
Closed Sales Volume	\$525,000	\$2,352,500	-77.7%	\$20,733,870	\$13,461,257	+54%
Average Sales Price	\$525,000	\$392,083	+33.9%	\$414,677	\$336,531	+23.2%
Median Sales Price	\$525,000	\$336,500	+56%	\$335,229	\$300,705	+11.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



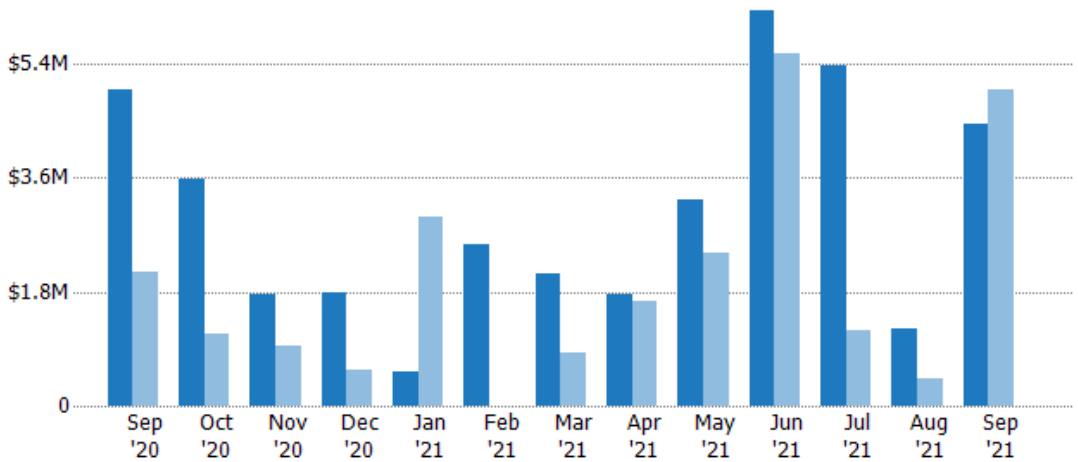
Current Year	11	7	6	3	2	5	6	5	6	14	12	4	3
Prior Year	8	5	1	2	9	-	2	4	4	8	4	2	11
Percent Change from Prior Year	38%	40%	500%	50%	-78%	100%	200%	25%	50%	75%	200%	100%	-73%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$5M	\$3.59M	\$1.75M	\$1.79M	\$549K	\$2.55M	\$2.09M	\$1.77M	\$3.24M	\$6.25M	\$5.36M	\$1.23M	\$4.44M
Prior Year	\$2.11M	\$1.15M	\$949K	\$567K	\$2.98M	-	\$830K	\$1.66M	\$2.42M	\$5.55M	\$1.19M	\$419K	\$5M
Percent Change from Prior Year	136%	213%	85%	216%	-82%	100%	152%	7%	34%	13%	352%	193%	-11%

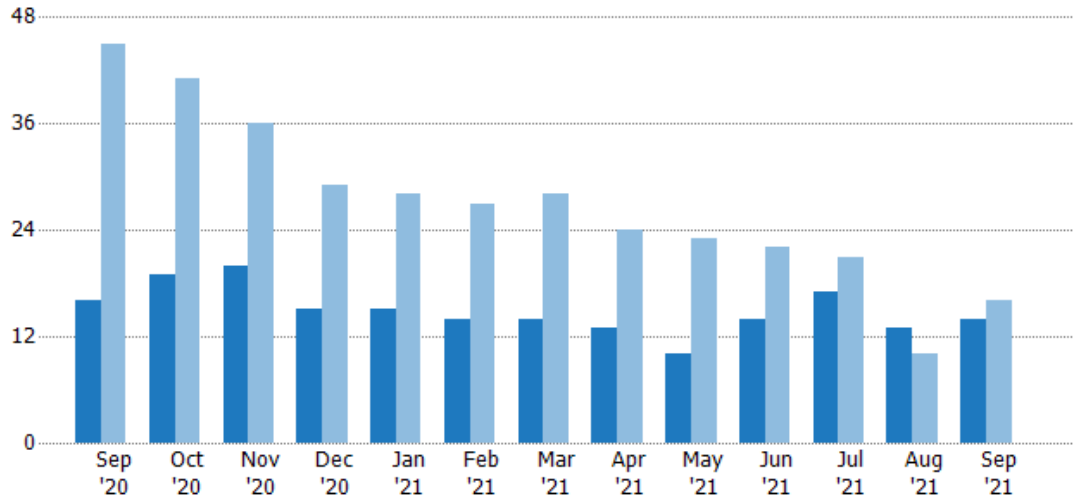
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	14	-12.5%
Sep '20	16	-64.4%
Sep '19	45	0%



Current Year	16	19	20	15	15	14	14	13	10	14	17	13	14
Prior Year	45	41	36	29	28	27	28	24	23	22	21	10	16
Percent Change from Prior Year	-64%	-54%	-44%	-48%	-46%	-48%	-50%	-46%	-57%	-36%	-19%	30%	-13%

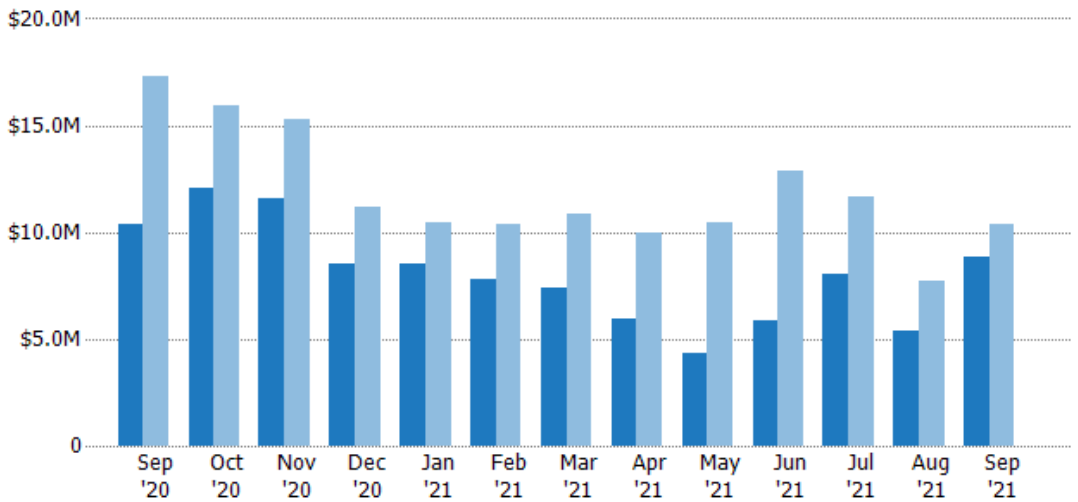
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$8.84M	-14.8%
Sep '20	\$10.4M	-40%
Sep '19	\$17.3M	2.7%



Current Year	\$10.4M	\$12.1M	\$11.6M	\$8.51M	\$8.49M	\$7.78M	\$7.41M	\$5.93M	\$4.37M	\$5.83M	\$8M	\$5.37M	\$8.84M
Prior Year	\$17.3M	\$15.9M	\$15.3M	\$11.2M	\$10.5M	\$10.3M	\$10.8M	\$10M	\$10.5M	\$12.9M	\$11.7M	\$7.74M	\$10.4M
Percent Change from Prior Year	-40%	-24%	-24%	-24%	-19%	-25%	-32%	-41%	-58%	-55%	-31%	-31%	-15%

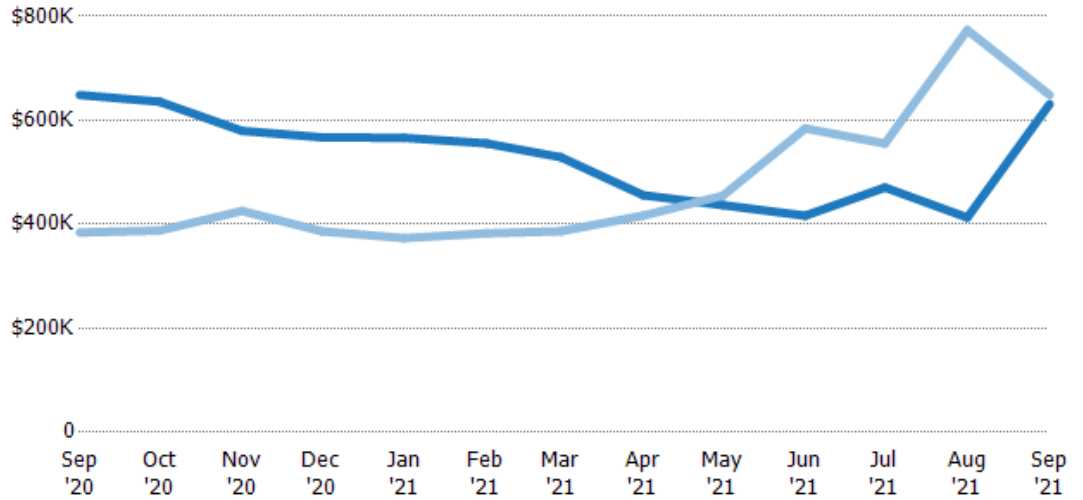
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$631K	-2.7%
Sep '20	\$649K	68.8%
Sep '19	\$384K	2.7%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$649K	\$636K	\$580K	\$567K	\$566K	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$413K	\$631K
Prior Year	\$384K	\$388K	\$426K	\$387K	\$373K	\$383K	\$387K	\$417K	\$455K	\$584K	\$555K	\$774K	\$649K
Percent Change from Prior Year	69%	64%	36%	47%	52%	45%	37%	9%	-4%	-29%	-15%	-47%	-3%

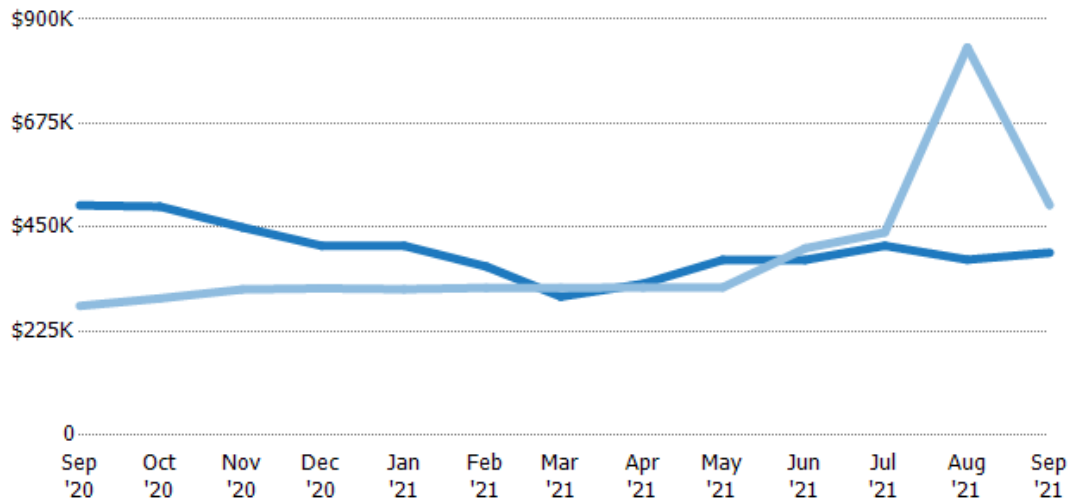
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$395K	-20.6%
Sep '20	\$497K	77.7%
Sep '19	\$280K	8.7%



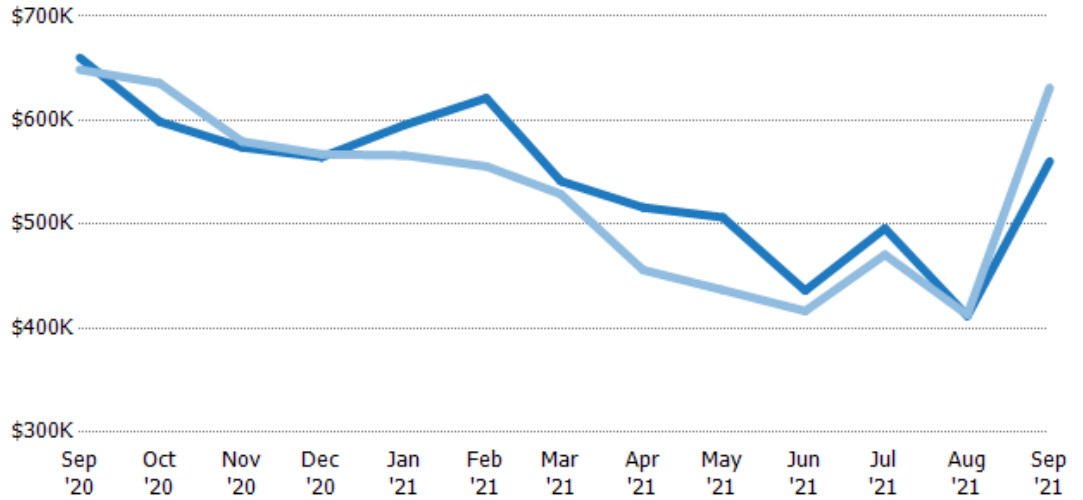
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$497K	\$495K	\$450K	\$410K	\$410K	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$380K	\$395K
Prior Year	\$280K	\$296K	\$316K	\$318K	\$316K	\$319K	\$319K	\$320K	\$320K	\$404K	\$439K	\$840K	\$497K
Percent Change from Prior Year	78%	67%	43%	29%	30%	14%	-6%	3%	19%	-6%	-7%	-55%	-21%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



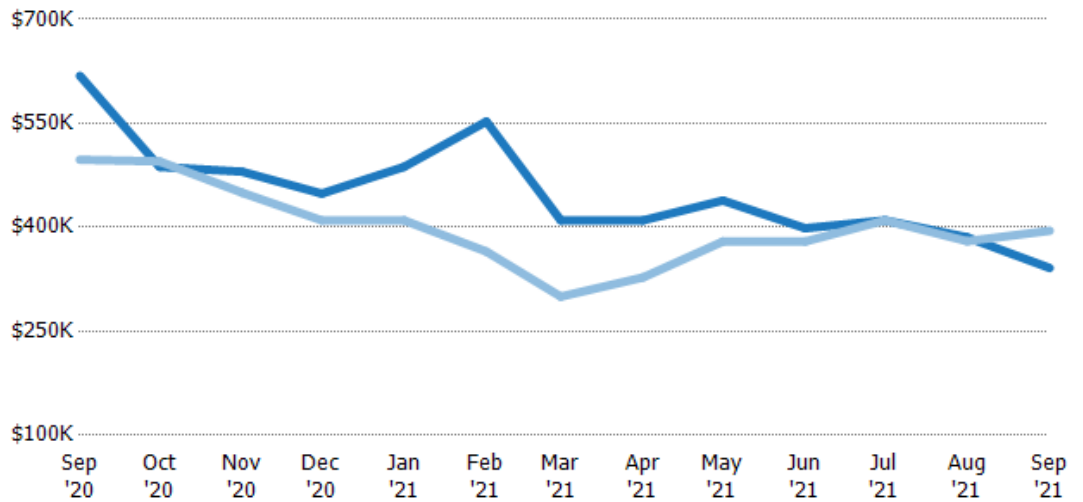
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$660K	\$599K	\$574K	\$565K	\$595K	\$621K	\$541K	\$516K	\$507K	\$436K	\$496K	\$412K	\$560K
Avg Listing Price	\$649K	\$636K	\$580K	\$567K	\$566K	\$556K	\$529K	\$456K	\$437K	\$417K	\$471K	\$413K	\$631K
Avg Listing Price as a % of Avg Est Value	98%	106%	101%	100%	95%	89%	98%	88%	86%	96%	95%	100%	113%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$619K	\$487K	\$480K	\$449K	\$487K	\$553K	\$410K	\$410K	\$439K	\$399K	\$410K	\$386K	\$341K
Median Listing Price	\$497K	\$495K	\$450K	\$410K	\$410K	\$365K	\$300K	\$328K	\$380K	\$380K	\$410K	\$380K	\$395K
Med Listing Price as a % of Med Est Value	80%	102%	94%	91%	84%	66%	73%	80%	87%	95%	100%	99%	116%

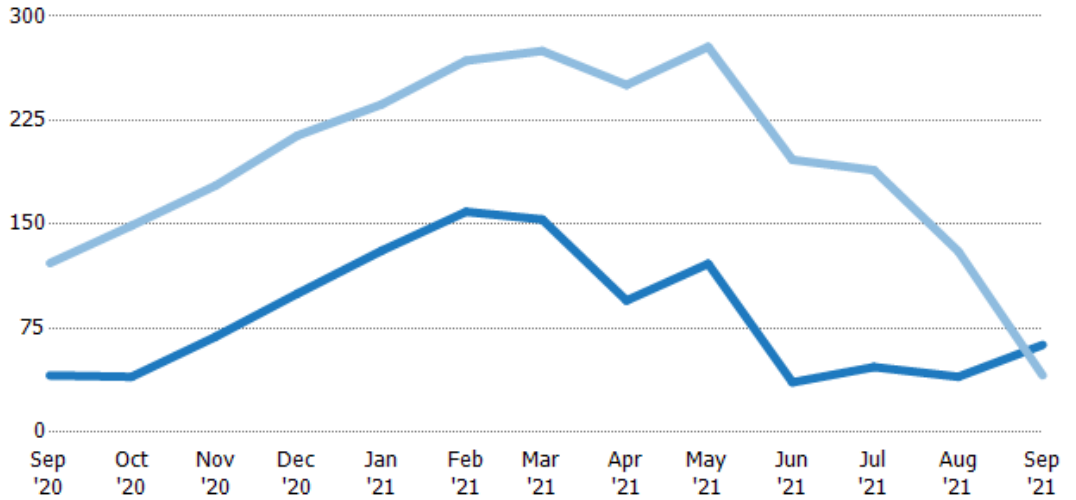
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Sep '21	63	53.7%
Sep '20	41	-66.4%
Sep '19	122	-21.3%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	41	40	69	100	131	159	154	95	122	36	47	40	63
Prior Year	122	149	178	214	237	268	275	251	278	197	189	131	41
Percent Change from Prior Year	-66%	-73%	-61%	-53%	-45%	-41%	-44%	-62%	-56%	-82%	-75%	-69%	54%

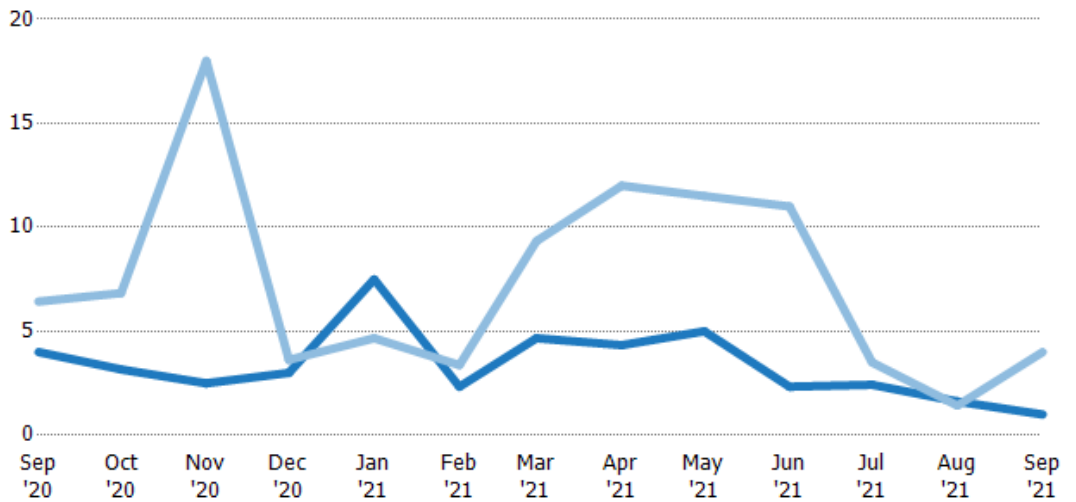
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Sep '21	1	-75%
Sep '20	4	-37.8%
Sep '19	6.43	40%



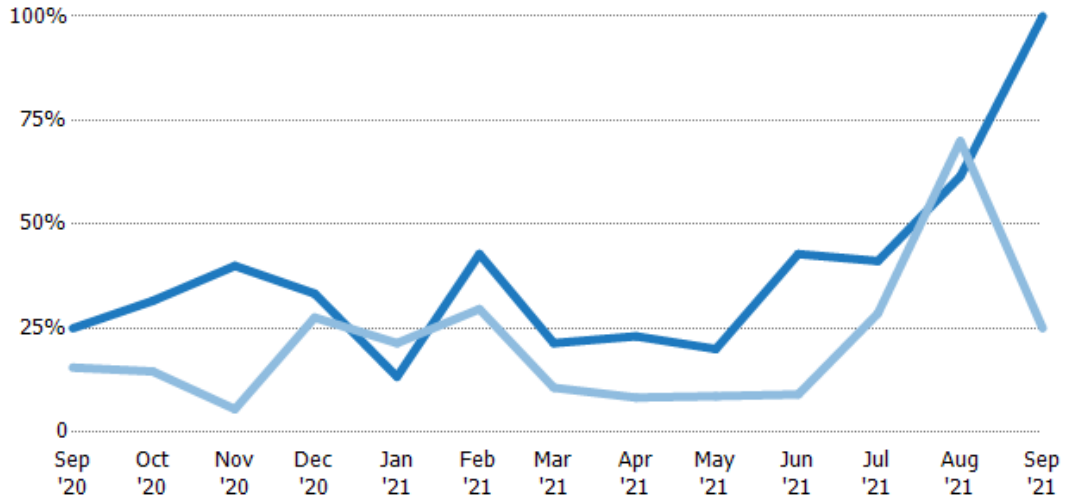
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	4	3.17	2.5	3	7.5	2.33	4.67	4.33	5	2.33	2.43	1.63	1
Prior Year	6.43	6.83	18	3.63	4.67	3.38	9.33	12	11.5	11	3.5	1.43	4
Percent Change from Prior Year	-38%	-54%	-86%	-17%	61%	-31%	-50%	-64%	-57%	-79%	-31%	14%	-75%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



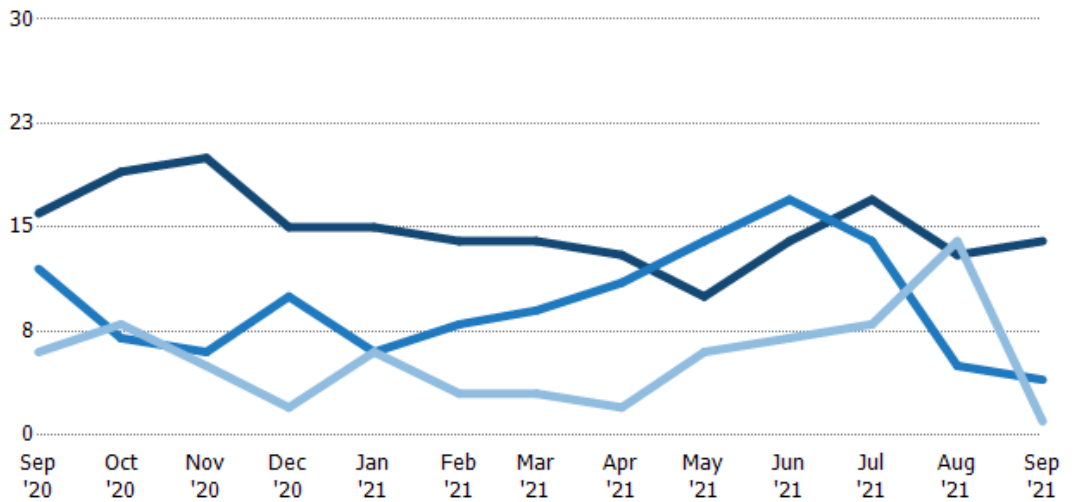
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	25%	32%	40%	33%	13%	43%	21%	23%	20%	43%	41%	62%	100%
Prior Year	16%	15%	6%	28%	21%	30%	11%	8%	9%	9%	29%	70%	25%
Change from Prior Year	-9%	-17%	-34%	-6%	8%	-13%	-11%	-15%	-11%	-34%	-13%	8%	-75%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



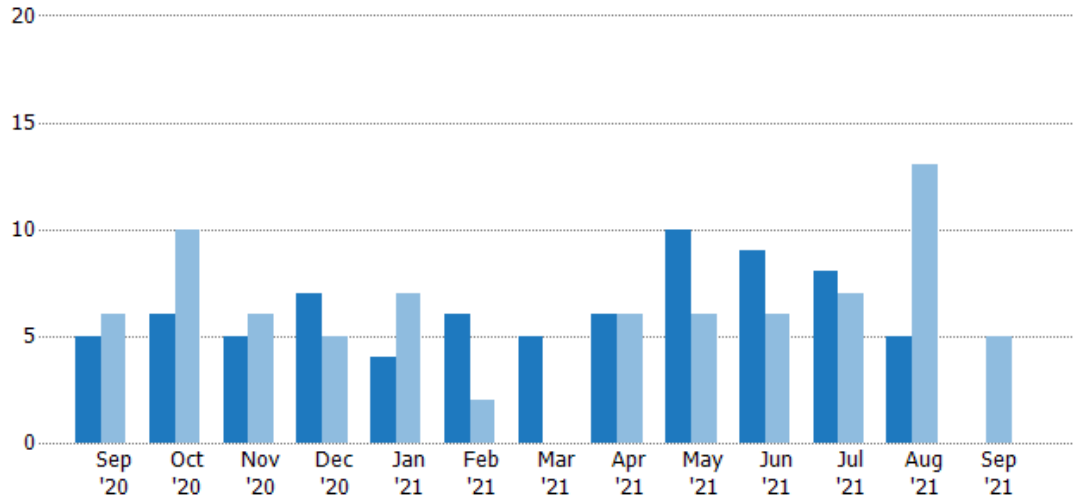
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	16	19	20	15	15	14	14	13	10	14	17	13	14
Pending	12	7	6	10	6	8	9	11	14	17	14	5	4
Sold	6	8	5	2	6	3	3	2	6	7	8	14	1

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



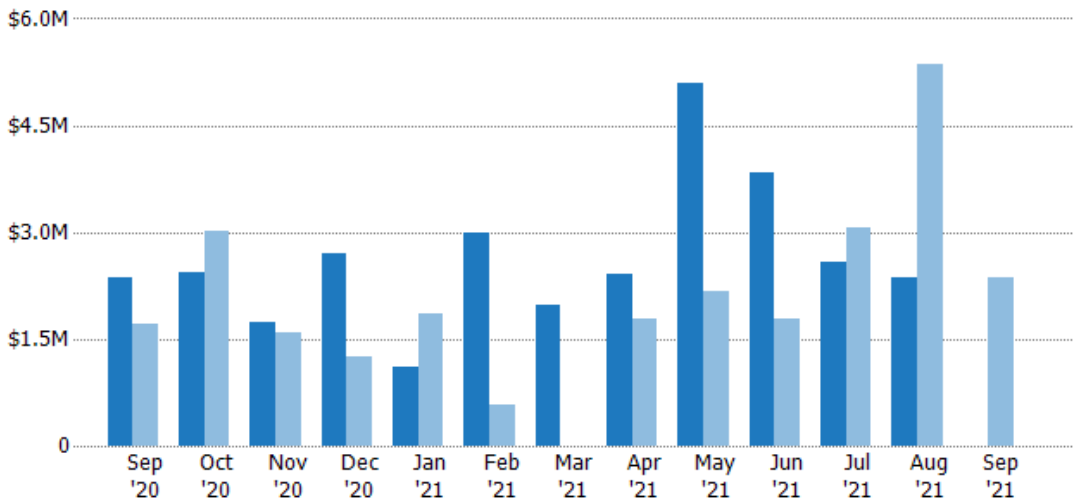
Current Year	5	6	5	7	4	6	5	6	10	9	8	5	-
Prior Year	6	10	6	5	7	2	-	6	6	6	7	13	5
Percent Change from Prior Year	-17%	-40%	-17%	40%	-43%	200%	100%	0%	67%	50%	14%	-62%	-100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.36M	\$2.44M	\$1.74M	\$2.71M	\$1.11M	\$2.99M	\$1.96M	\$2.4M	\$5.09M	\$3.84M	\$2.58M	\$2.37M	-
Prior Year	\$1.71M	\$3.02M	\$1.59M	\$1.24M	\$1.85M	\$579K	-	\$1.77M	\$2.17M	\$1.78M	\$3.07M	\$5.35M	\$2.36M
Percent Change from Prior Year	37%	-19%	10%	118%	-40%	417%	100%	35%	135%	116%	-16%	-56%	-100%

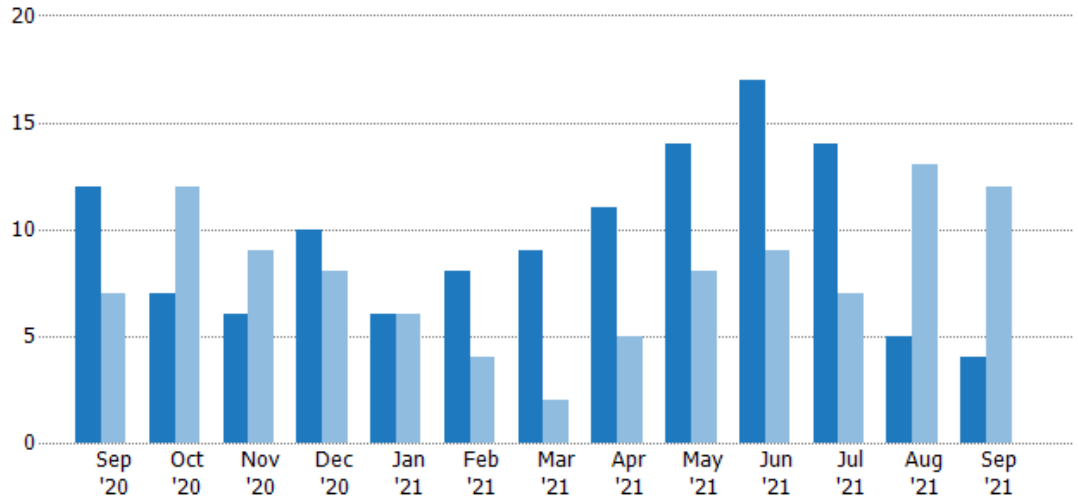
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	4	-66.7%
Sep '20	12	71.4%
Sep '19	7	-57.1%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	12	7	6	10	6	8	9	11	14	17	14	5	4
Prior Year	7	12	9	8	6	4	2	5	8	9	7	13	12
Percent Change from Prior Year	71%	-42%	-33%	25%	0%	100%	350%	120%	75%	89%	100%	-62%	-67%

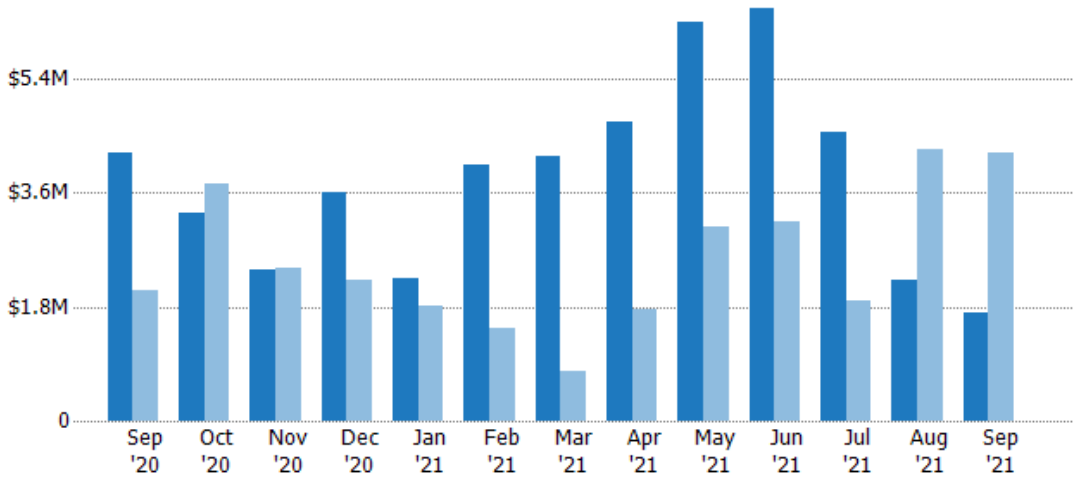
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$1.69M	-60%
Sep '20	\$4.23M	106.2%
Sep '19	\$2.05M	-53.1%



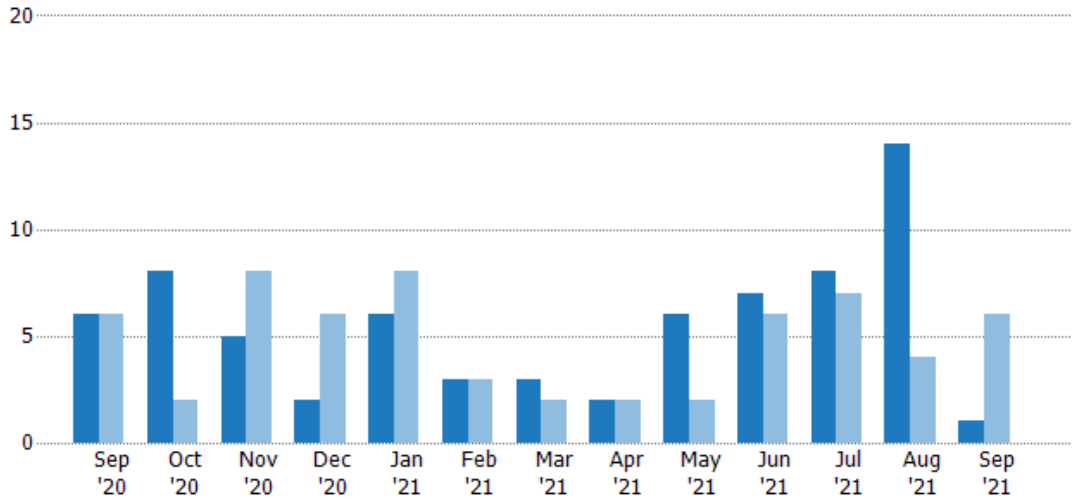
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$4.23M	\$3.27M	\$2.39M	\$3.6M	\$2.25M	\$4.03M	\$4.16M	\$4.72M	\$6.28M	\$6.51M	\$4.55M	\$2.22M	\$1.69M
Prior Year	\$2.05M	\$3.75M	\$2.42M	\$2.21M	\$1.8M	\$1.45M	\$778K	\$1.75M	\$3.07M	\$3.14M	\$1.89M	\$4.28M	\$4.23M
Percent Change from Prior Year	106%	-13%	-1%	63%	25%	178%	435%	169%	104%	107%	140%	-48%	-60%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Sep '21	1	-83.3%
Sep '20	6	0%
Sep '19	6	0%

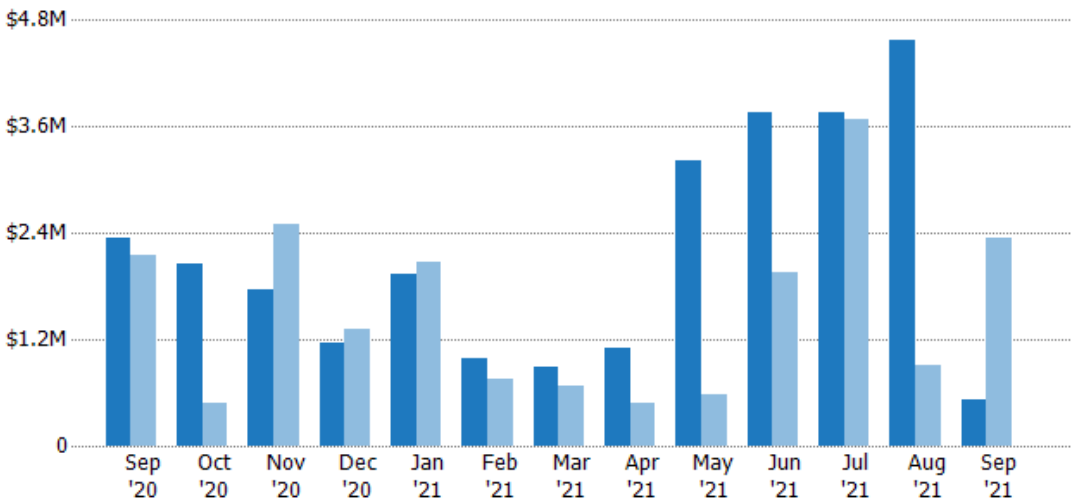
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	6	8	5	2	6	3	3	2	6	7	8	14	1
Prior Year	6	2	8	6	8	3	2	2	2	6	7	4	6
Percent Change from Prior Year	0%	300%	-38%	-67%	-25%	0%	50%	0%	200%	17%	14%	250%	-83%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Sep '21	\$525K	-77.7%
Sep '20	\$2.35M	9%
Sep '19	\$2.16M	40%

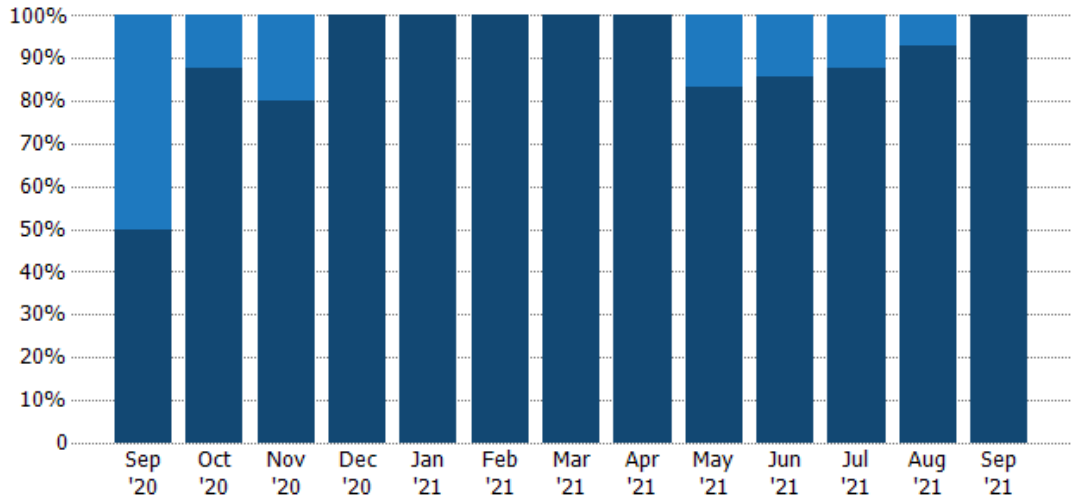
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$2.35M	\$2.05M	\$1.76M	\$1.15M	\$1.93M	\$993K	\$890K	\$1.09M	\$3.21M	\$3.75M	\$3.76M	\$4.58M	\$525K
Prior Year	\$2.16M	\$490K	\$2.5M	\$1.32M	\$2.08M	\$754K	\$674K	\$484K	\$576K	\$1.95M	\$3.68M	\$911K	\$2.35M
Percent Change from Prior Year	9%	318%	-30%	-13%	-7%	32%	32%	126%	458%	92%	2%	403%	-78%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



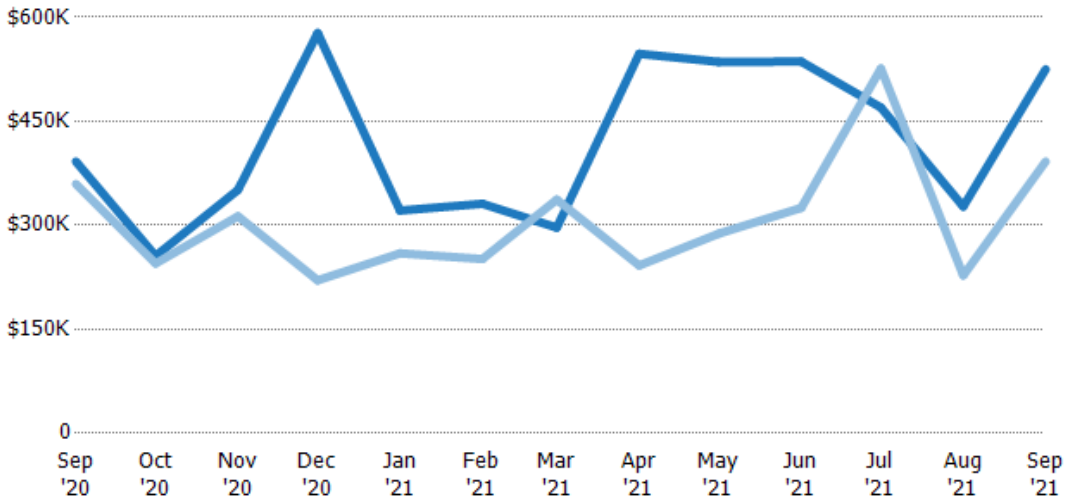
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Condo/Townhouse	50%	13%	20%	-	-	-	-	-	17%	14%	13%	7%	-
Single Family Residence	50%	88%	80%	100%	100%	100%	100%	100%	83%	86%	88%	93%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Sep '21	\$525K	33.9%
Sep '20	\$392K	9%
Sep '19	\$360K	40%

Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$392K	\$256K	\$351K	\$577K	\$321K	\$331K	\$297K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K
Prior Year	\$360K	\$245K	\$313K	\$221K	\$260K	\$251K	\$337K	\$242K	\$288K	\$325K	\$526K	\$228K	\$392K
Percent Change from Prior Year	9%	4%	12%	162%	24%	32%	-12%	126%	86%	65%	-11%	44%	34%

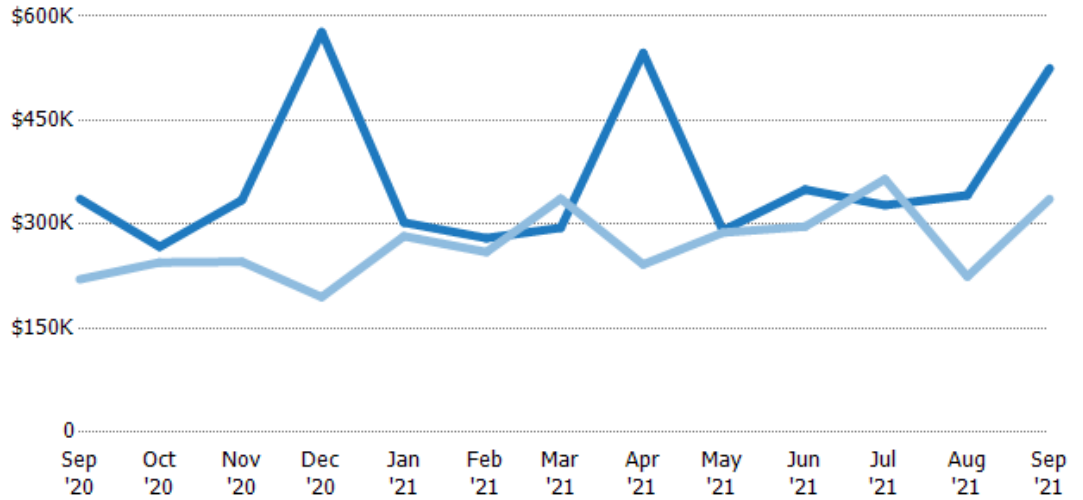
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$525K	56%
Sep '20	\$337K	52.5%
Sep '19	\$221K	17.6%



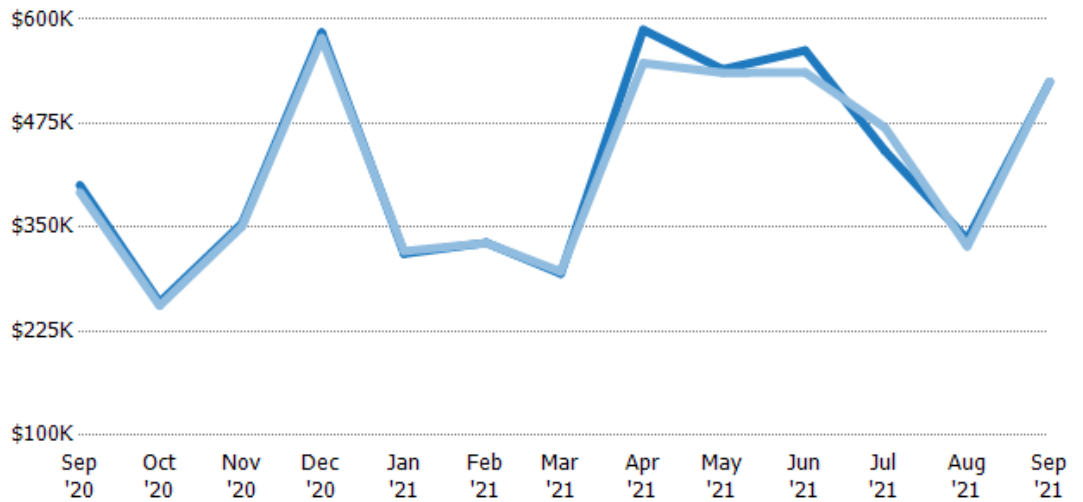
Current Year	\$337K	\$268K	\$335K	\$577K	\$303K	\$280K	\$295K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K
Prior Year	\$221K	\$245K	\$246K	\$195K	\$283K	\$260K	\$337K	\$242K	\$288K	\$297K	\$365K	\$225K	\$337K
Percent Change from Prior Year	53%	9%	36%	196%	7%	8%	-12%	126%	1%	18%	-10%	52%	56%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



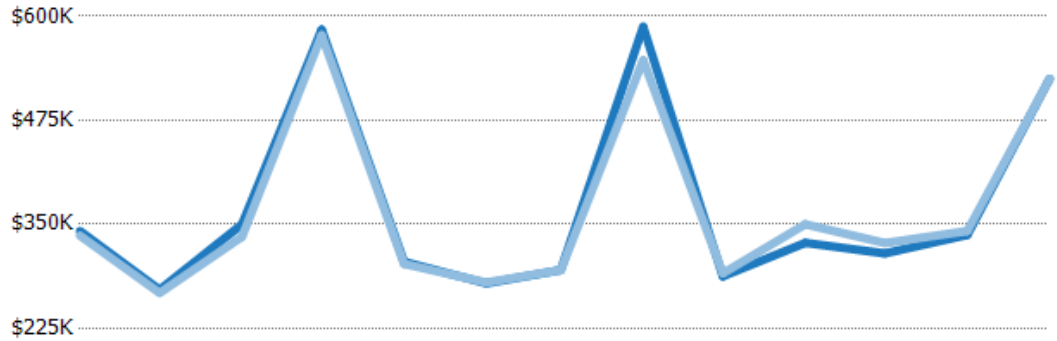
Avg List Price	\$401K	\$260K	\$354K	\$584K	\$318K	\$331K	\$294K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K
Avg Sales Price	\$392K	\$256K	\$351K	\$577K	\$321K	\$331K	\$297K	\$547K	\$536K	\$536K	\$470K	\$327K	\$525K
Avg Sales Price as a % of Avg List Price	98%	98%	99%	99%	101%	100%	101%	93%	99%	95%	106%	98%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



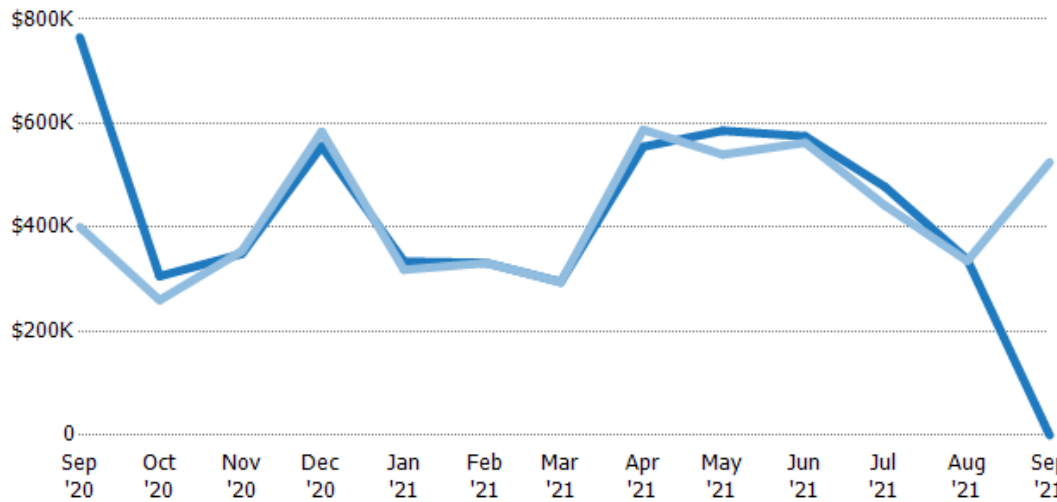
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$342K	\$271K	\$350K	\$584K	\$305K	\$279K	\$295K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K
Median Sales Price	\$337K	\$268K	\$335K	\$577K	\$303K	\$280K	\$295K	\$547K	\$291K	\$350K	\$328K	\$342K	\$525K
Med Sales Price as a % of Med List Price	98%	99%	96%	99%	99%	100%	100%	93%	101%	107%	104%	101%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



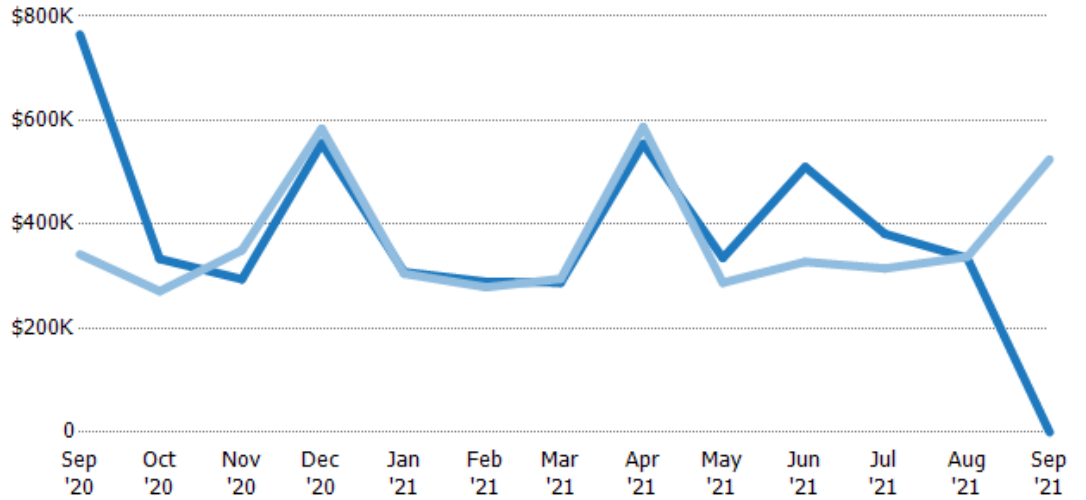
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$765K	\$306K	\$349K	\$556K	\$334K	\$332K	\$295K	\$555K	\$586K	\$575K	\$478K	\$338K	\$0
Avg Sales Price	\$401K	\$260K	\$354K	\$584K	\$318K	\$331K	\$294K	\$587K	\$540K	\$563K	\$442K	\$335K	\$525K
Avg Sales Price as a % of Avg Est Value	52%	85%	102%	105%	95%	100%	100%	106%	92%	98%	92%	99%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$765K	\$333K	\$294K	\$556K	\$308K	\$289K	\$288K	\$555K	\$335K	\$511K	\$382K	\$335K	\$0
Median Sales Price	\$342K	\$271K	\$350K	\$584K	\$305K	\$279K	\$295K	\$587K	\$288K	\$328K	\$315K	\$337K	\$525K
Med Sales Price as a % of Med Est Value	45%	81%	119%	105%	99%	96%	103%	106%	86%	64%	83%	101%	100%