

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

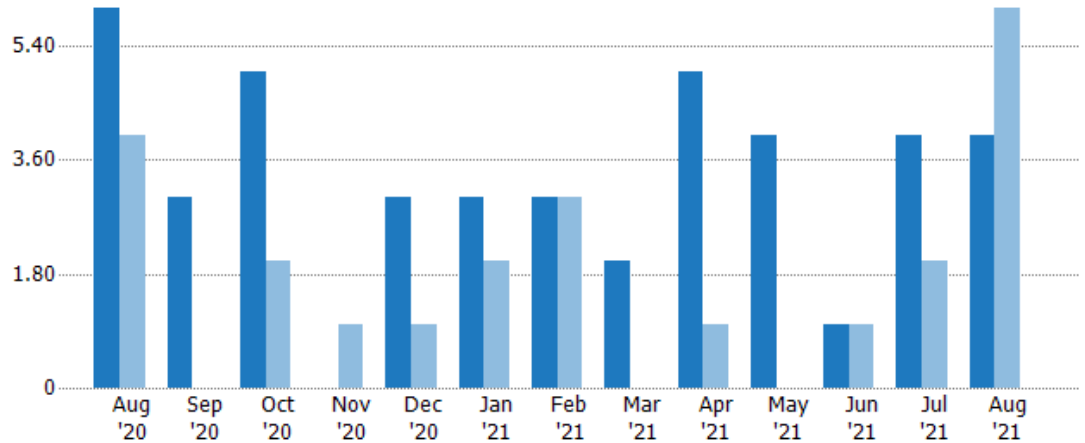
Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	6	-33.3%	26	15	+73.3%
New Listing Volume	\$1,520,000	\$8,062,000	-81.1%	\$13,840,899	\$13,054,000	+6%
Active Listing Count	12	12	+/-	N/A	N/A	
Active Listing Volume	\$12,571,999	\$13,757,000	-8.6%	N/A	N/A	
Average Listing Price	\$1,047,667	\$1,146,417	-8.6%	\$1,071,122	\$866,539	+23.6%
Median Listing Price	\$686,500	\$510,000	+34.6%	\$635,716	\$518,233	+22.7%
Median Days in RPR	83.5	127.5	-34.5%	109.15	273.46	-60.1%
Months of Inventory	4	6	-33.3%	6.3	25.8	-75.6%
Absorption Rate	25%	16.67%	+8.3%	15.91%	3.88%	+12%
Sales Activity Charts Metrics						
New Pending Sales Count	5	5	+/-	28	23	+21.7%
New Pending Sales Volume	\$2,610,000	\$4,514,000	-42.2%	\$13,188,000	\$15,589,500	-15.4%
Pending Sales Count	3	6	-50%	N/A	N/A	
Pending Sales Volume	\$1,054,000	\$5,012,000	-79%	N/A	N/A	
Closed Sales Count	4	3	+33.3%	20	14	+42.9%
Closed Sales Volume	\$2,231,111	\$2,880,000	-22.5%	\$9,266,361	\$6,703,499	+38.2%
Average Sales Price	\$557,778	\$960,000	-41.9%	\$463,318	\$478,821	-3.2%
Median Sales Price	\$453,056	\$760,000	-40.4%	\$445,836	\$462,893	-3.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



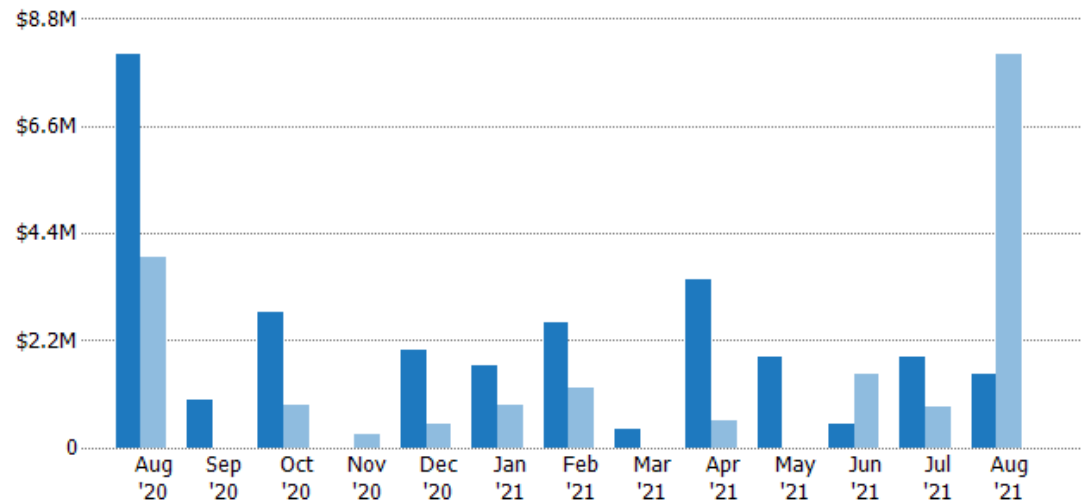
Current Year	6	3	5	-	3	3	3	2	5	4	1	4	4
Prior Year	4	-	2	1	1	2	3	-	1	-	1	2	6
Percent Change from Prior Year	50%	100%	150%	-100%	200%	50%	0%	100%	400%	100%	0%	100%	-33%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$8.06M	\$973K	\$2.77M	-	\$2M	\$1.67M	\$2.58M	\$384K	\$3.47M	\$1.85M	\$499K	\$1.87M	\$1.52M
Prior Year	\$3.9M	-	\$873K	\$289K	\$475K	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$824K	\$8.06M
Percent Change from Prior Year	107%	100%	217%	-100%	320%	90%	108%	100%	536%	100%	-67%	126%	-81%

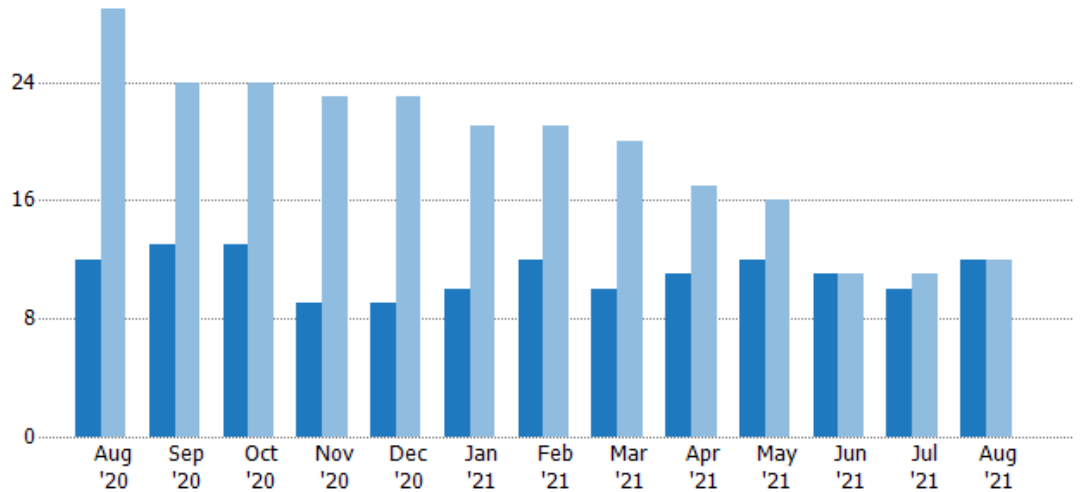
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Aug '21	12	0%
Aug '20	12	-58.6%
Aug '19	29	-37.9%



Current Year	12	13	13	9	9	10	12	10	11	12	11	10	12
Prior Year	29	24	24	23	23	21	21	20	17	16	11	11	12
Percent Change from Prior Year	-59%	-46%	-46%	-61%	-61%	-52%	-43%	-50%	-35%	-25%	0%	-9%	0%

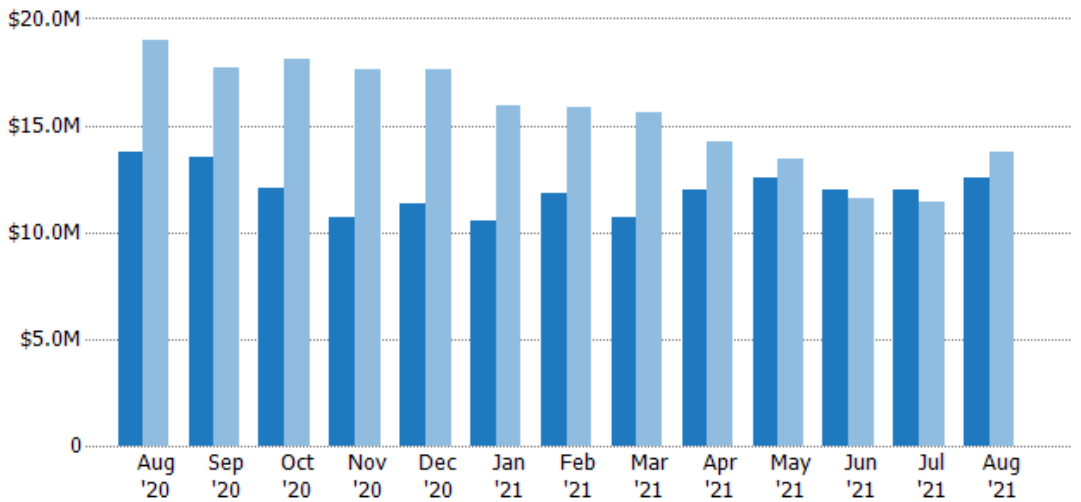
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$12.6M	-8.6%
Aug '20	\$13.8M	-27.5%
Aug '19	\$19M	-47.7%



Current Year	\$13.8M	\$13.5M	\$12M	\$10.7M	\$11.3M	\$10.6M	\$11.9M	\$10.7M	\$12M	\$12.6M	\$12M	\$12M	\$12.6M
Prior Year	\$19M	\$17.7M	\$18.1M	\$17.6M	\$17.6M	\$16M	\$15.8M	\$15.6M	\$14.2M	\$13.4M	\$11.6M	\$11.4M	\$13.8M
Percent Change from Prior Year	-27%	-24%	-33%	-39%	-36%	-34%	-25%	-31%	-16%	-6%	4%	5%	-9%

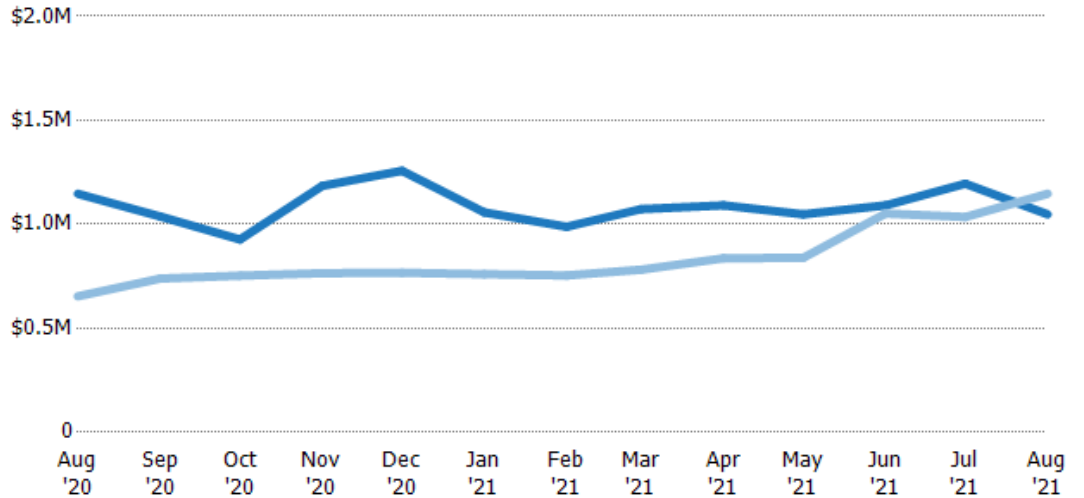
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$1.05M	-8.6%
Aug '20	\$1.15M	75.3%
Aug '19	\$654K	-15.7%



Current Year	\$1.15M	\$1.04M	\$927K	\$1.18M	\$1.26M	\$1.06M	\$988K	\$1.07M	\$1.09M	\$1.05M	\$1.09M	\$1.2M	\$1.05M
Prior Year	\$654K	\$739K	\$753K	\$765K	\$767K	\$760K	\$754K	\$782K	\$837K	\$839K	\$1.05M	\$1.03M	\$1.15M
Percent Change from Prior Year	75%	40%	23%	55%	64%	39%	31%	37%	30%	25%	4%	15%	-9%

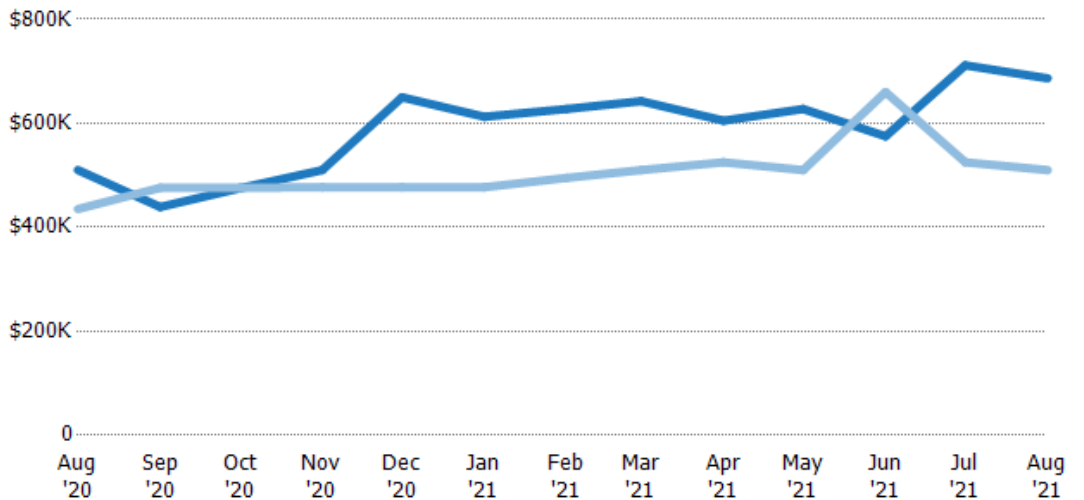
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$687K	34.6%
Aug '20	\$510K	17.2%
Aug '19	\$435K	-6.4%



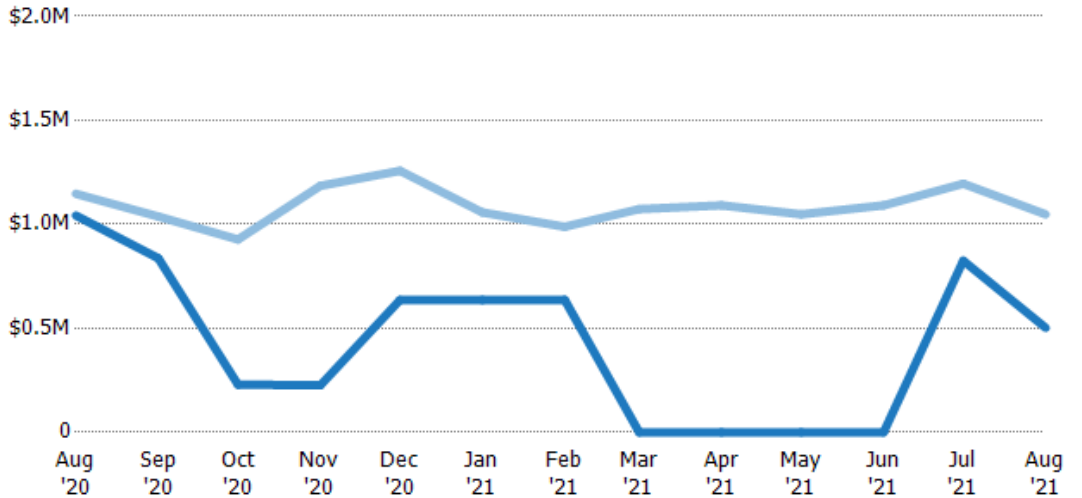
Current Year	\$510K	\$439K	\$475K	\$510K	\$650K	\$613K	\$628K	\$643K	\$605K	\$628K	\$575K	\$712K	\$687K
Prior Year	\$435K	\$476K	\$476K	\$477K	\$477K	\$477K	\$495K	\$510K	\$525K	\$510K	\$660K	\$525K	\$510K
Percent Change from Prior Year	17%	-8%	0%	7%	36%	28%	27%	26%	15%	23%	-13%	36%	35%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



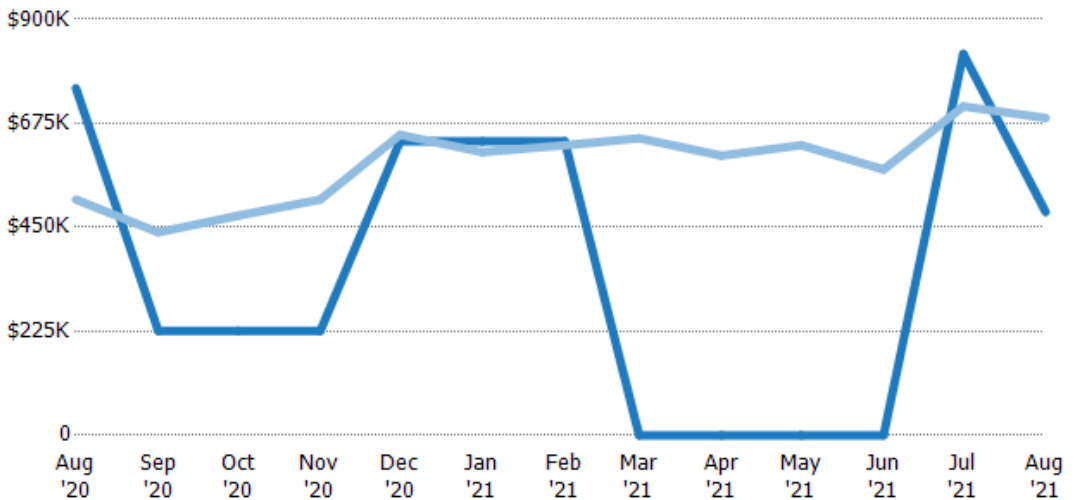
Avg Est Value	\$1.04M	\$837K	\$229K	\$226K	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$825K	\$502K
Avg Listing Price	\$1.15M	\$1.04M	\$927K	\$1.18M	\$1.26M	\$1.06M	\$988K	\$1.07M	\$1.09M	\$1.05M	\$1.09M	\$1.2M	\$1.05M
Avg Listing Price as a % of Avg Est Value	110%	124%	404%	525%	198%	166%	155%	100%	100%	100%	100%	145%	209%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



Median Est Value	\$751K	\$226K	\$226K	\$226K	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$825K	\$483K
Median Listing Price	\$510K	\$439K	\$475K	\$510K	\$650K	\$613K	\$628K	\$643K	\$605K	\$628K	\$575K	\$712K	\$687K
Med Listing Price as a % of Med Est Value	68%	194%	210%	226%	102%	96%	99%	100%	100%	100%	100%	86%	142%

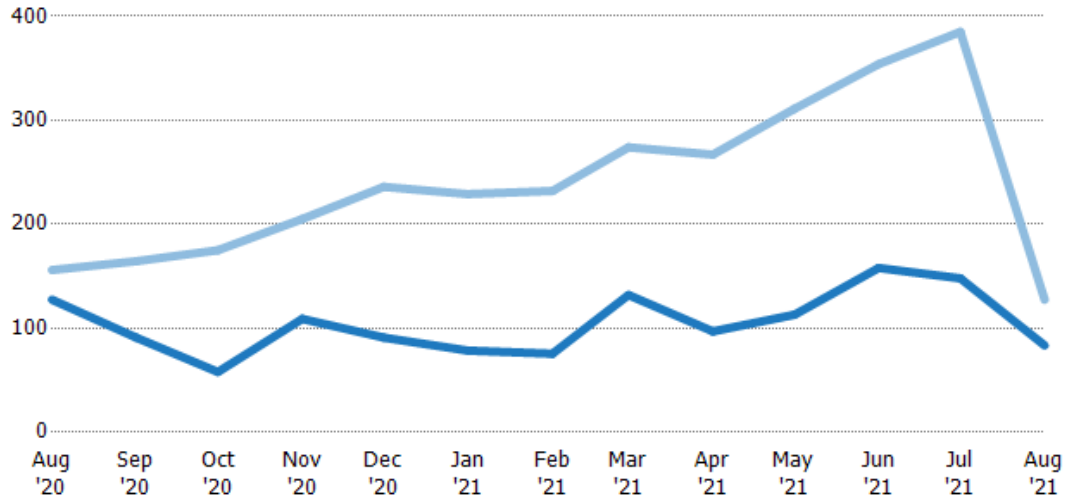
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	83.5	-34.5%
Aug '20	128	-18.3%
Aug '19	156	-3.2%



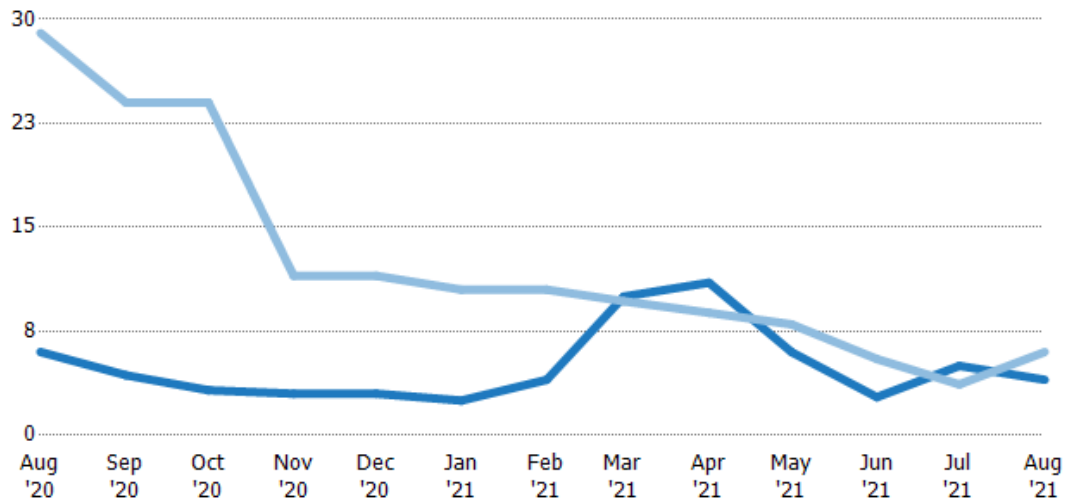
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	128	91	58	109	91	78.5	75.5	132	97	113	158	148	83.5
Prior Year	156	165	175	205	236	229	232	274	267	311	354	385	128
Percent Change from Prior Year	-18%	-45%	-67%	-47%	-61%	-66%	-67%	-52%	-64%	-64%	-55%	-62%	-35%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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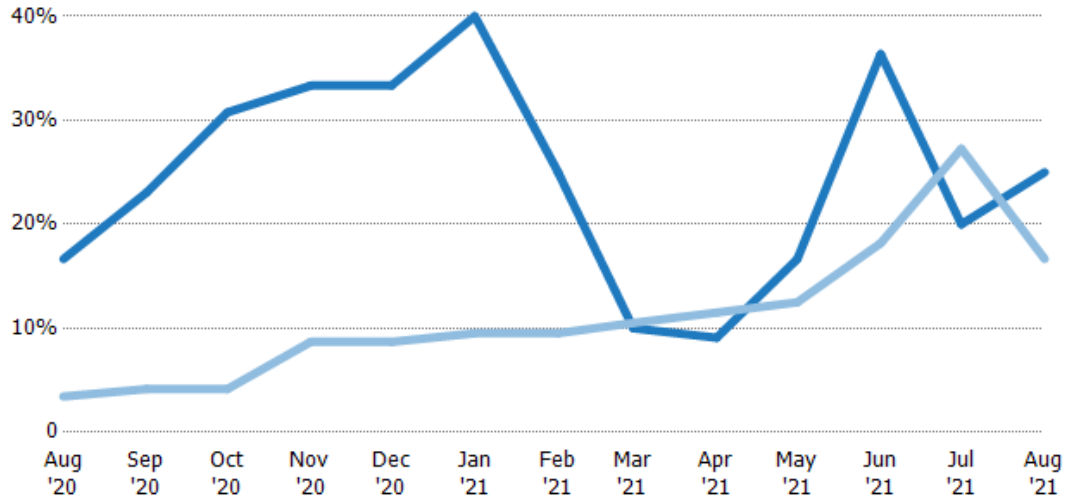
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	6	4.33	3.25	3	3	2.5	4	10	11	6	2.75	5	4
Prior Year	29	24	24	11.5	11.5	10.5	10.5	9.67	8.83	8	5.5	3.67	6
Percent Change from Prior Year	-79%	-82%	-86%	-74%	-74%	-76%	-62%	100%	100%	-25%	-50%	36%	-33%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Londondery, VT 05155
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 Family



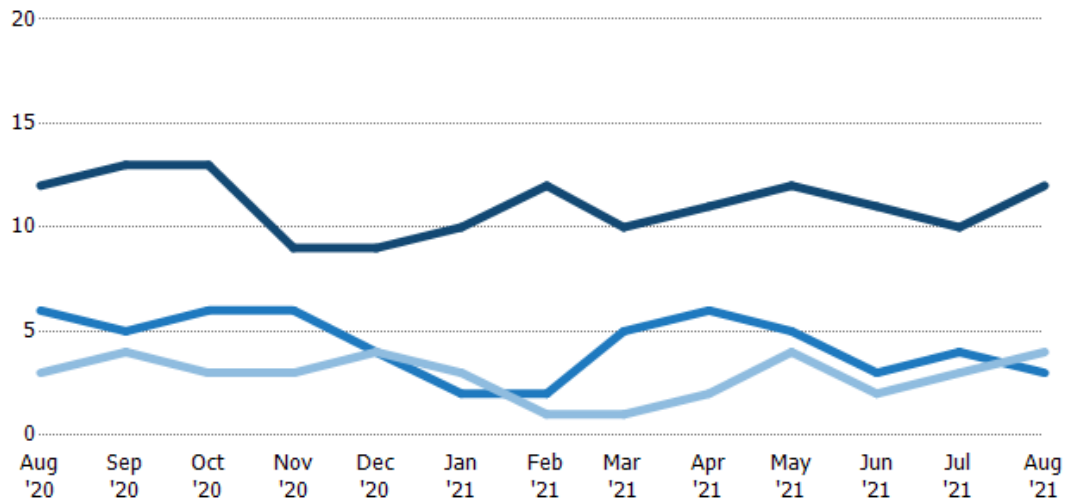
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	17%	23%	31%	33%	33%	40%	25%	10%	9%	17%	36%	20%	25%
Prior Year	3%	4%	4%	9%	9%	10%	10%	11%	12%	13%	18%	27%	17%
Change from Prior Year	-13%	-19%	-27%	-25%	-25%	-30%	-15%	-10%	-9%	-4%	-18%	7%	-8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



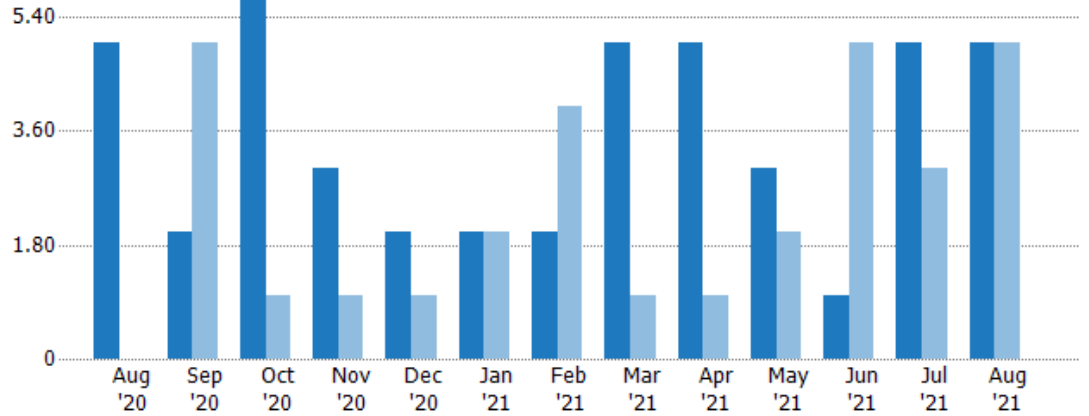
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	12	13	13	9	9	10	12	10	11	12	11	10	12
Pending	6	5	6	6	4	2	2	5	6	5	3	4	3
Sold	3	4	3	3	4	3	1	1	2	4	2	3	4

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



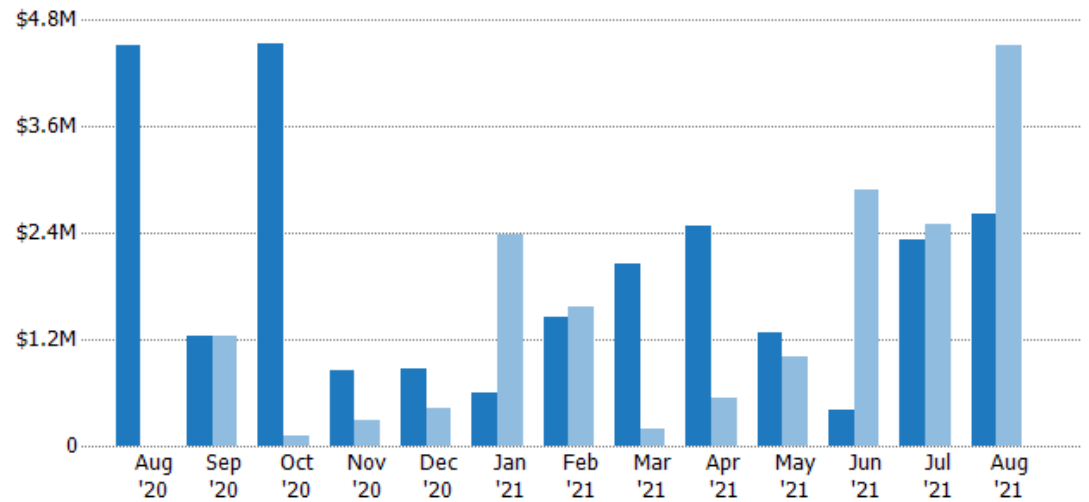
Current Year	5	2	6	3	2	2	2	5	5	3	1	5	5
Prior Year	-	5	1	1	1	2	4	1	1	2	5	3	5
Percent Change from Prior Year	100%	-60%	500%	200%	100%	0%	-50%	400%	400%	50%	-80%	67%	0%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$4.51M	\$1.24M	\$4.53M	\$859K	\$870K	\$594K	\$1.45M	\$2.06M	\$2.47M	\$1.28M	\$395K	\$2.33M	\$2.61M
Prior Year	-	\$1.23M	\$119K	\$289K	\$424K	\$2.39M	\$1.57M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$4.51M
Percent Change from Prior Year	100%	1%	3,709%	197%	105%	-75%	-7%	935%	354%	28%	-86%	-7%	-42%

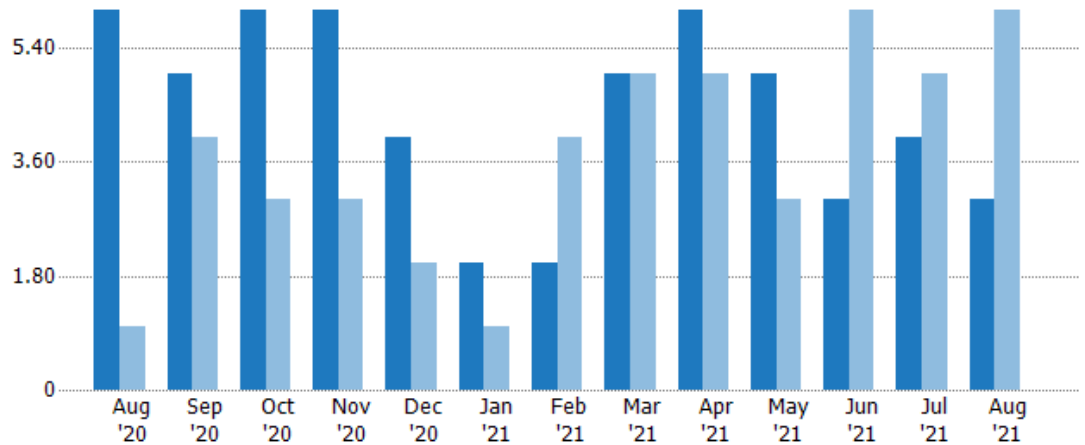
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	3	-50%
Aug '20	6	500%
Aug '19	1	100%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	6	5	6	6	4	2	2	5	6	5	3	4	3
Prior Year	1	4	3	3	2	1	4	5	5	3	6	5	6
Percent Change from Prior Year	500%	25%	100%	100%	100%	100%	-50%	0%	20%	67%	-50%	-20%	-50%

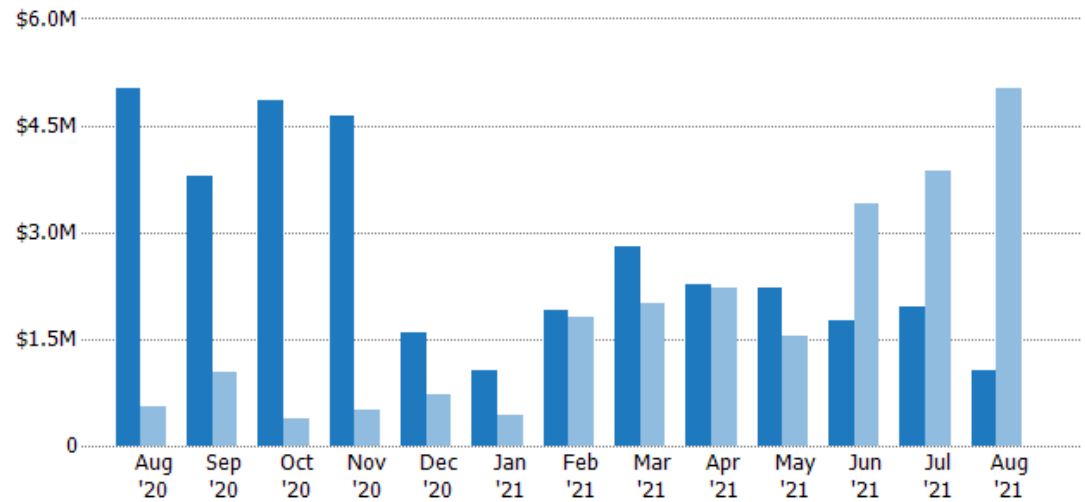
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$1.05M	-79%
Aug '20	\$5.01M	811.3%
Aug '19	\$550K	-13.8%



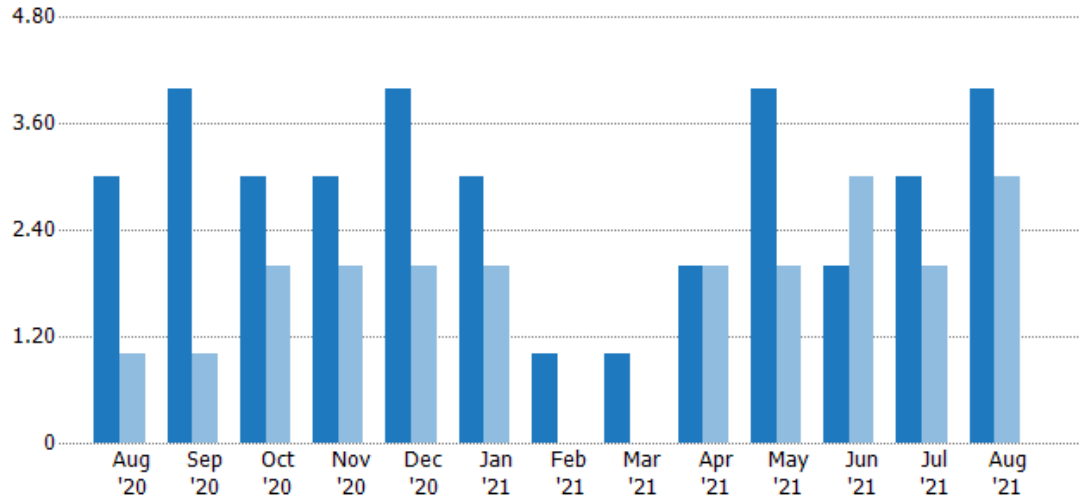
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$5.01M	\$3.79M	\$4.86M	\$4.63M	\$1.58M	\$1.06M	\$1.92M	\$2.8M	\$2.27M	\$2.23M	\$1.75M	\$1.94M	\$1.05M
Prior Year	\$550K	\$1.05M	\$373K	\$503K	\$713K	\$435K	\$1.8M	\$2M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$5.01M
Percent Change from Prior Year	811%	262%	1,202%	820%	122%	143%	6%	40%	2%	44%	-48%	-50%	-79%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



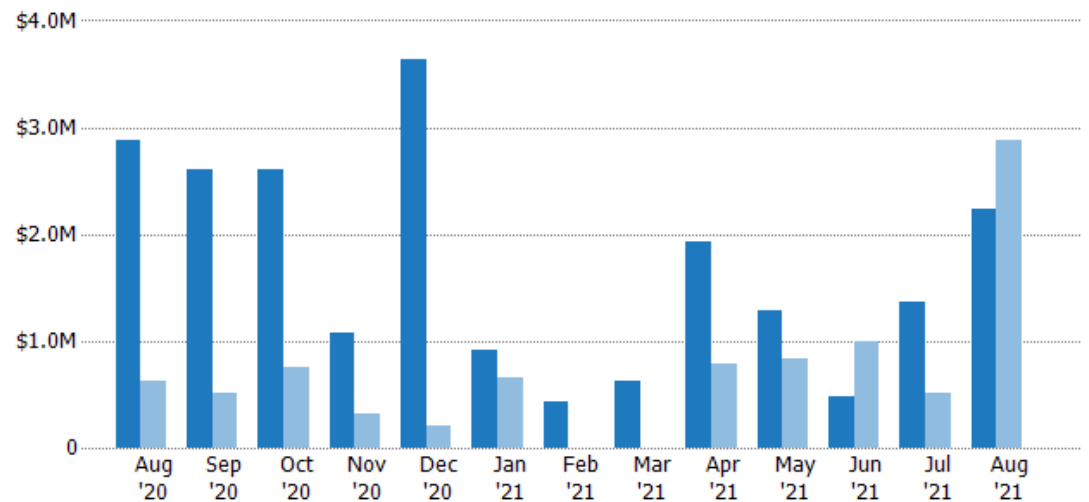
Current Year	3	4	3	3	4	3	1	1	2	4	2	3	4
Prior Year	1	1	2	2	2	2	-	-	2	2	3	2	3
Percent Change from Prior Year	200%	300%	50%	50%	100%	50%	100%	100%	0%	100%	-33%	50%	33%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



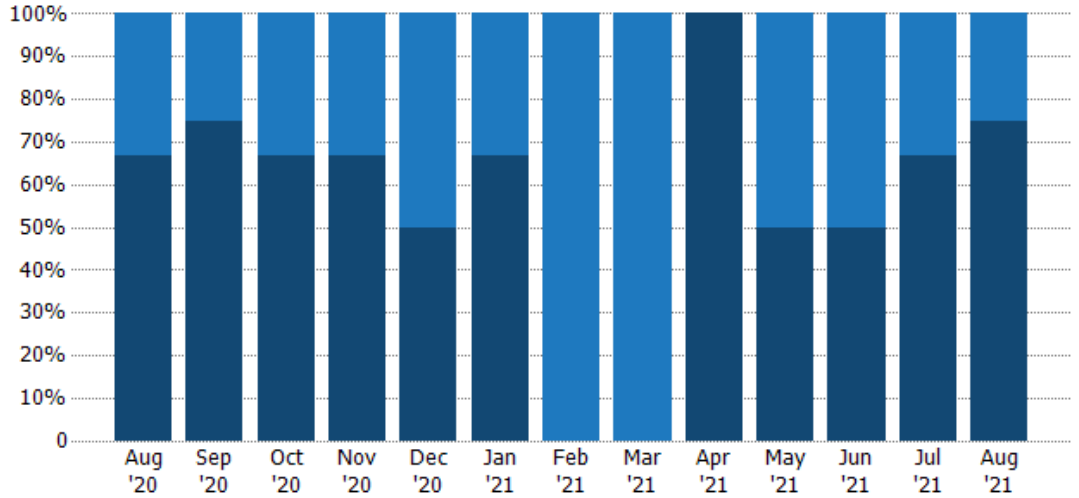
Current Year	\$2.88M	\$2.61M	\$2.6M	\$1.07M	\$3.63M	\$914K	\$425K	\$625K	\$1.94M	\$1.29M	\$478K	\$1.37M	\$2.23M
Prior Year	\$630K	\$510K	\$755K	\$318K	\$202K	\$665K	-	-	\$793K	\$843K	\$1M	\$520K	\$2.88M
Percent Change from Prior Year	357%	411%	244%	237%	1,701%	37%	100%	100%	144%	53%	-52%	164%	-23%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



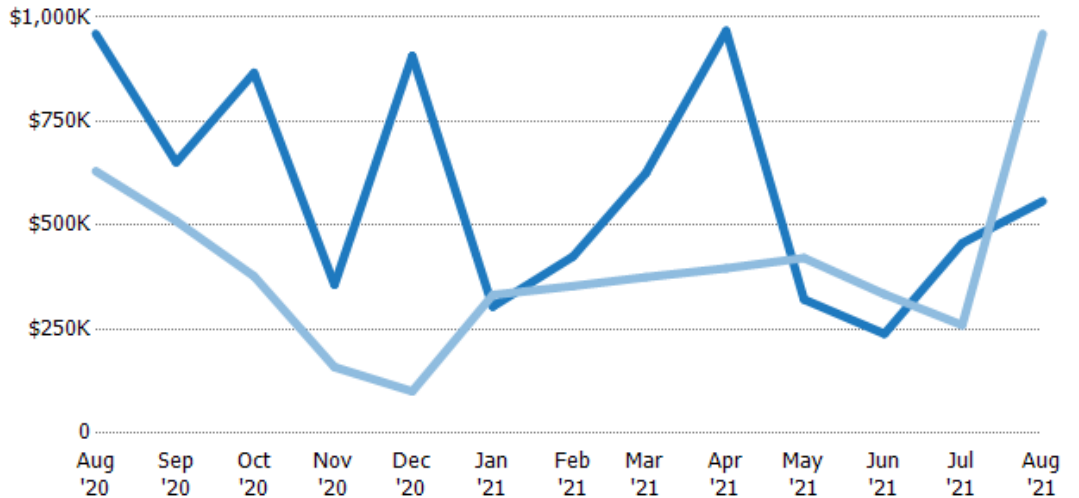
Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Condo/Townhouse	33%	25%	33%	33%	50%	33%	100%	100%	-	50%	50%	33%	25%
Single Family Residence	67%	75%	67%	67%	50%	67%	-	-	100%	50%	50%	67%	75%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



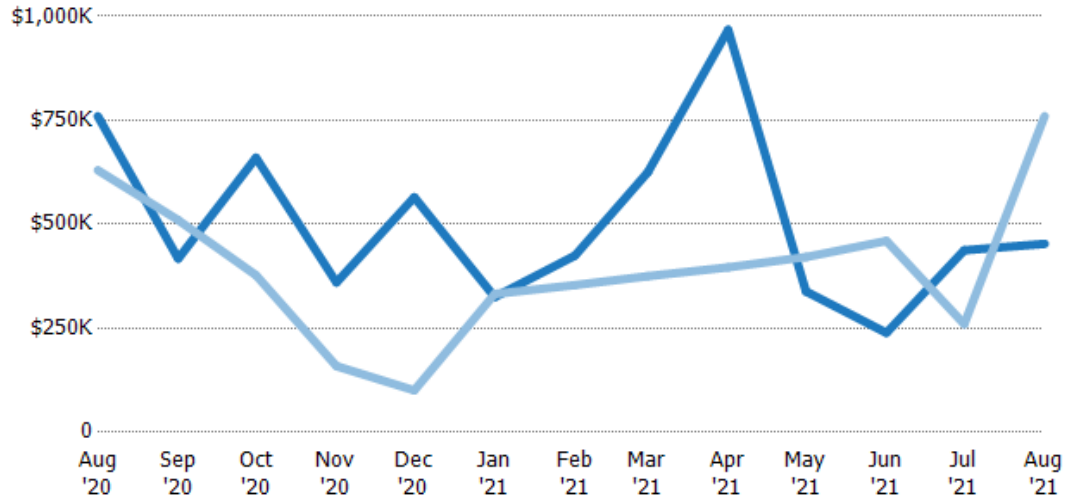
Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$960K	\$651K	\$867K	\$357K	\$907K	\$305K	\$425K	\$625K	\$968K	\$322K	\$239K	\$457K	\$558K
Prior Year	\$630K	\$510K	\$378K	\$159K	\$101K	\$333K	\$354K	\$375K	\$397K	\$421K	\$334K	\$260K	\$960K
Percent Change from Prior Year	52%	28%	130%	125%	800%	-8%	100%	100%	144%	-24%	-29%	76%	-42%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



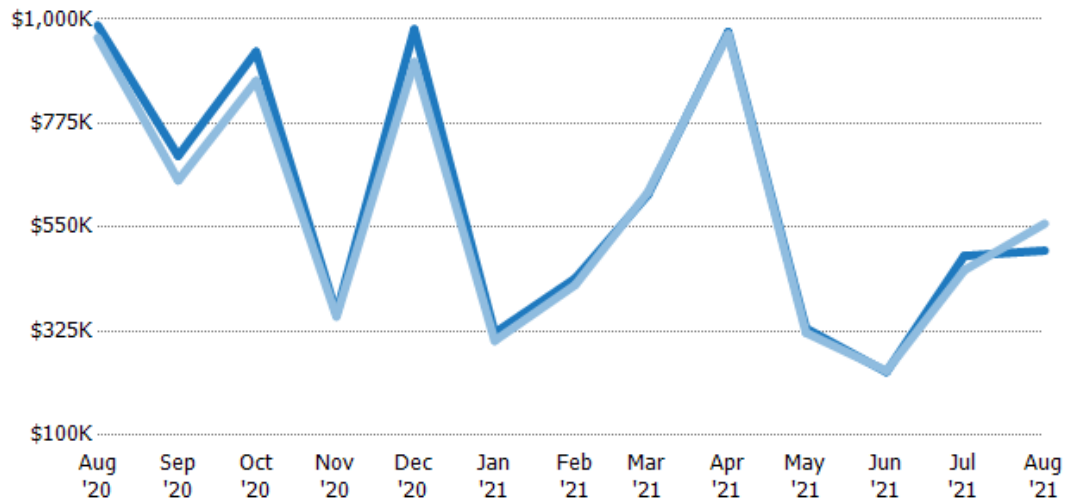
Current Year	\$760K	\$418K	\$660K	\$360K	\$565K	\$325K	\$425K	\$625K	\$968K	\$339K	\$239K	\$438K	\$453K
Prior Year	\$630K	\$510K	\$378K	\$159K	\$101K	\$333K	\$354K	\$375K	\$397K	\$421K	\$460K	\$260K	\$760K
Percent Change from Prior Year	21%	-18%	75%	126%	461%	-2%	100%	100%	144%	-20%	-48%	68%	-40%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



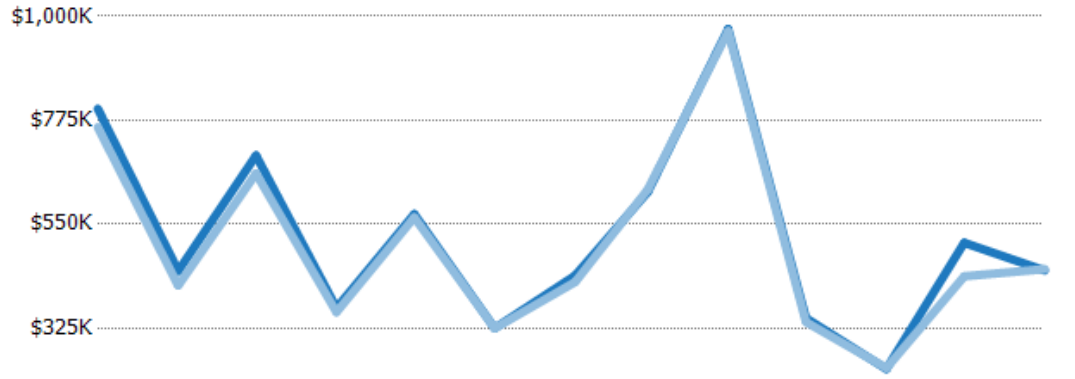
Avg List Price	\$987K	\$705K	\$930K	\$363K	\$978K	\$321K	\$439K	\$620K	\$973K	\$331K	\$237K	\$488K	\$500K
Avg Sales Price	\$960K	\$651K	\$867K	\$357K	\$907K	\$305K	\$425K	\$625K	\$968K	\$322K	\$239K	\$457K	\$558K
Avg Sales Price as a % of Avg List Price	97%	92%	93%	98%	93%	95%	97%	101%	99%	97%	101%	94%	112%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
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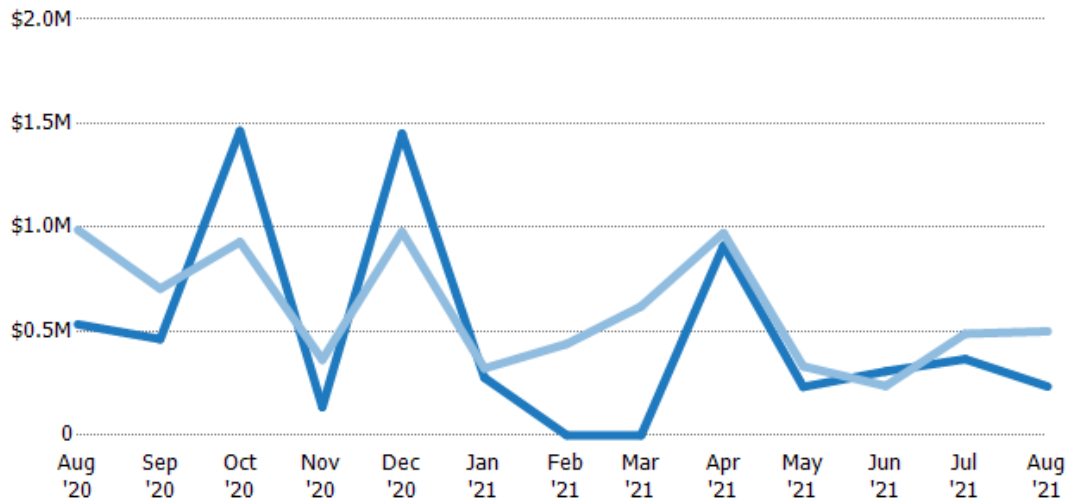
Median List Price	\$800K	\$449K	\$699K	\$369K	\$572K	\$325K	\$439K	\$620K	\$973K	\$347K	\$237K	\$510K	\$450K
Median Sales Price	\$760K	\$418K	\$660K	\$360K	\$565K	\$325K	\$425K	\$625K	\$968K	\$339K	\$239K	\$438K	\$453K
Med Sales Price as a % of Med List Price	95%	93%	94%	98%	99%	100%	97%	101%	99%	98%	101%	86%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



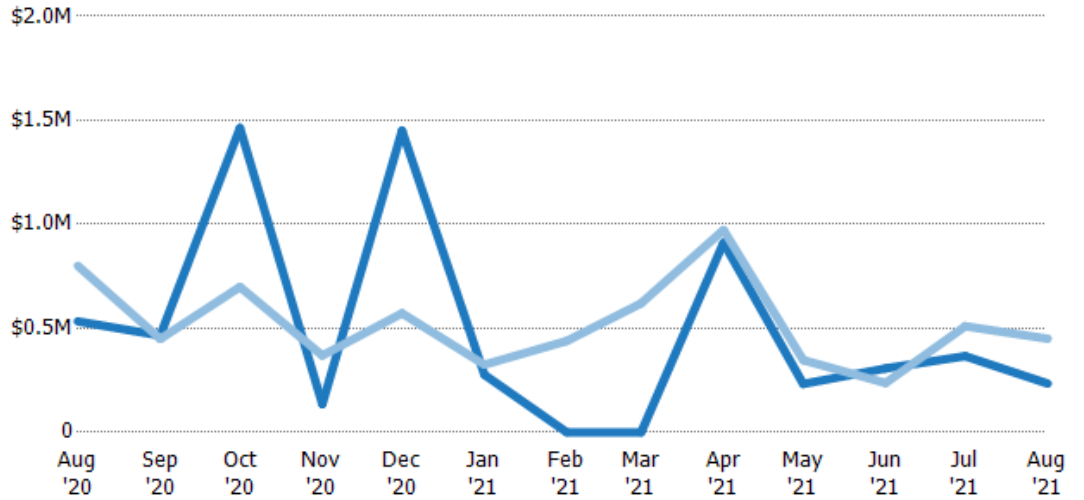
Avg Est Value	\$533K	\$462K	\$1.46M	\$135K	\$1.45M	\$277K	\$0	\$0	\$911K	\$232K	\$307K	\$366K	\$234K
Avg Sales Price	\$987K	\$705K	\$930K	\$363K	\$978K	\$321K	\$439K	\$620K	\$973K	\$331K	\$237K	\$488K	\$500K
Avg Sales Price as a % of Avg Est Value	185%	152%	64%	269%	67%	116%	100%	100%	107%	142%	77%	133%	213%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$533K	\$465K	\$1.46M	\$135K	\$1.45M	\$277K	\$0	\$0	\$911K	\$232K	\$307K	\$366K	\$234K
Median Sales Price	\$800K	\$449K	\$699K	\$369K	\$572K	\$325K	\$439K	\$620K	\$973K	\$347K	\$237K	\$510K	\$450K
Med Sales Price as a % of Med Est Value	150%	96%	48%	273%	39%	118%	100%	100%	107%	149%	77%	139%	192%