

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

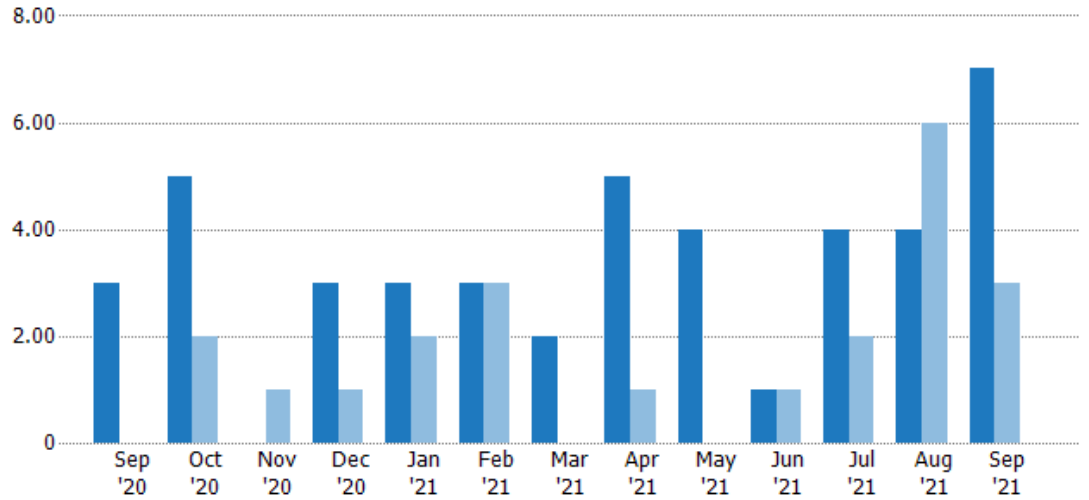
Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	3	+133.3%	33	18	+83.3%
New Listing Volume	\$3,095,900	\$973,000	+218.2%	\$16,936,799	\$14,027,000	+20.7%
Active Listing Count	16	13	+23.1%	N/A	N/A	
Active Listing Volume	\$14,084,899	\$13,486,000	+4.4%	N/A	N/A	
Average Listing Price	\$880,306	\$1,037,385	-15.1%	\$1,041,765	\$882,180	+18.1%
Median Listing Price	\$469,000	\$439,000	+6.8%	\$610,067	\$510,979	+19.4%
Median Days in RPR	49.5	91	-45.6%	101.37	232.92	-56.5%
Months of Inventory	4	4.3	-7.7%	5.8	23.7	-75.6%
Absorption Rate	25%	23.08%	+1.9%	17.31%	4.23%	+13.1%
Sales Activity Charts Metrics						
New Pending Sales Count	1	2	-50%	29	25	+16%
New Pending Sales Volume	\$698,000	\$1,244,000	-43.9%	\$13,886,000	\$16,833,500	-17.5%
Pending Sales Count	1	5	-80%	N/A	N/A	
Pending Sales Volume	\$210,000	\$3,787,000	-94.5%	N/A	N/A	
Closed Sales Count	3	4	-25%	23	18	+27.8%
Closed Sales Volume	\$1,505,000	\$2,605,000	-42.2%	\$10,771,361	\$9,308,499	+15.7%
Average Sales Price	\$501,667	\$651,250	-23%	\$468,320	\$517,139	-9.4%
Median Sales Price	\$480,000	\$417,500	+15%	\$450,292	\$452,806	-0.6%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



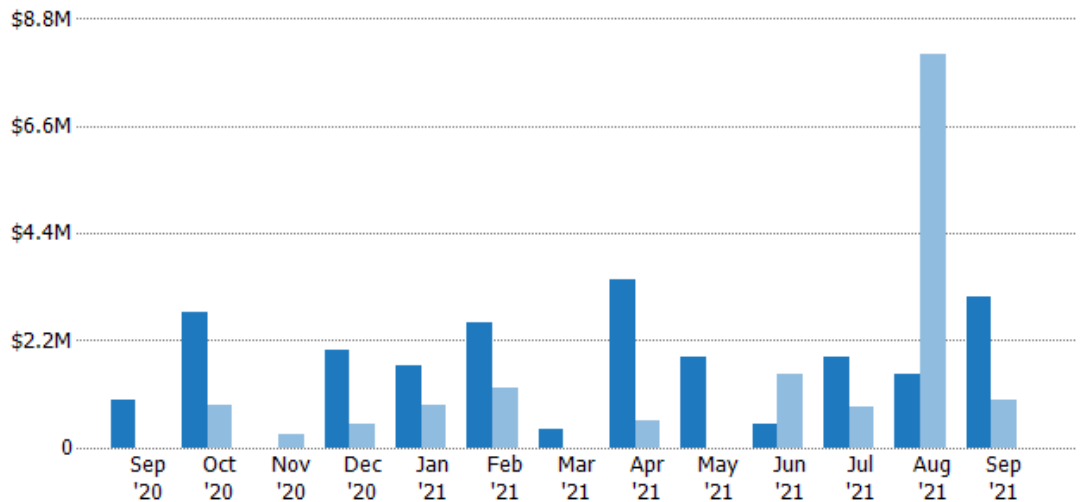
Current Year	3	5	-	3	3	3	2	5	4	1	4	4	7
Prior Year	-	2	1	1	2	3	-	1	-	1	2	6	3
Percent Change from Prior Year	100%	150%	-100%	200%	50%	0%	100%	400%	100%	0%	100%	-33%	133%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$973K	\$2.77M	-	\$2M	\$1.67M	\$2.58M	\$384K	\$3.47M	\$1.85M	\$499K	\$1.87M	\$1.52M	\$3.1M
Prior Year	-	\$873K	\$289K	\$475K	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$824K	\$8.06M	\$973K
Percent Change from Prior Year	100%	217%	-100%	320%	90%	108%	100%	536%	100%	-67%	126%	-81%	218%

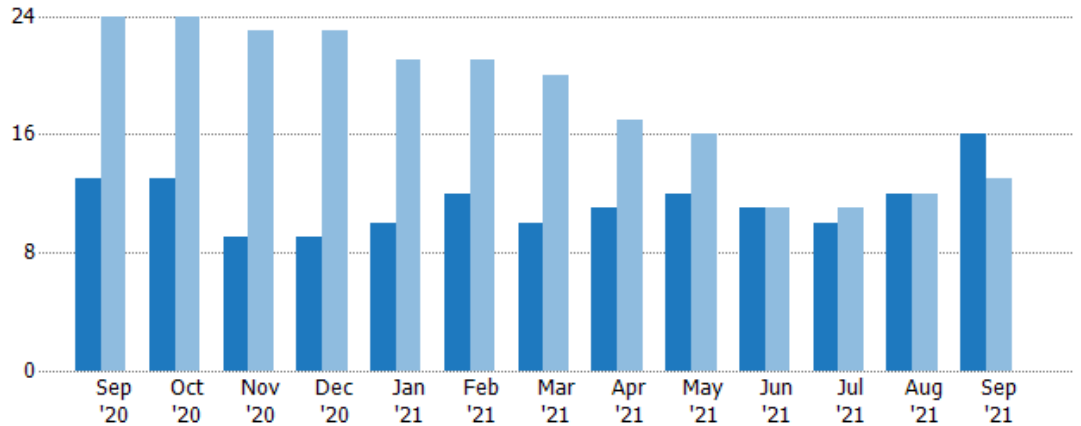
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Sep '21	16	23.1%
Sep '20	13	-45.8%
Sep '19	24	-16.7%



Current Year	13	13	9	9	10	12	10	11	12	11	10	12	16
Prior Year	24	24	23	23	21	21	20	17	16	11	11	12	13
Percent Change from Prior Year	-46%	-46%	-61%	-61%	-52%	-43%	-50%	-35%	-25%	0%	-9%	0%	23%

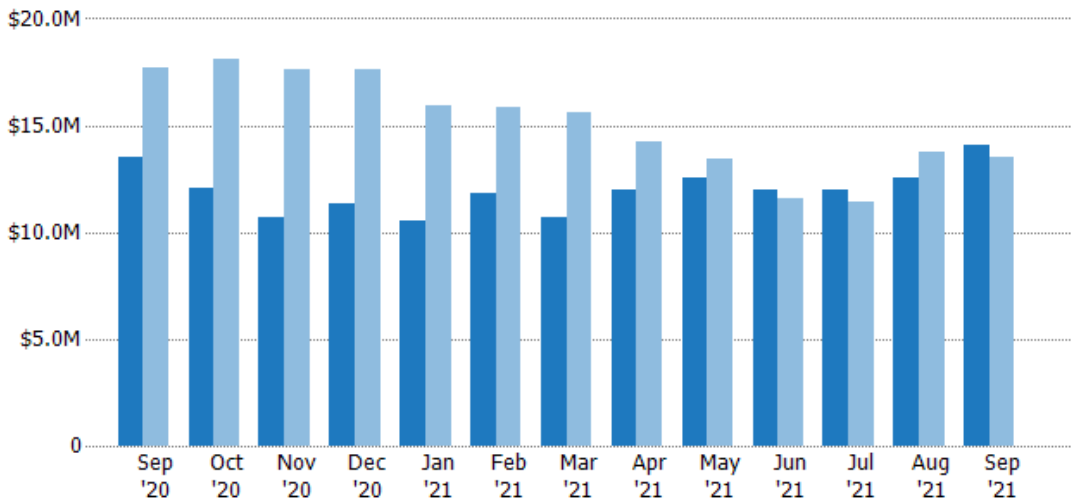
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Sep '21	\$14.1M	4.4%
Sep '20	\$13.5M	-24%
Sep '19	\$17.7M	-38.2%



Current Year	\$13.5M	\$12M	\$10.7M	\$11.3M	\$10.6M	\$11.9M	\$10.7M	\$12M	\$12.6M	\$12M	\$12M	\$12.6M	\$14.1M
Prior Year	\$17.7M	\$18.1M	\$17.6M	\$17.6M	\$16M	\$15.8M	\$15.6M	\$14.2M	\$13.4M	\$11.6M	\$11.4M	\$13.8M	\$13.5M
Percent Change from Prior Year	-24%	-33%	-39%	-36%	-34%	-25%	-31%	-16%	-6%	4%	5%	-9%	4%

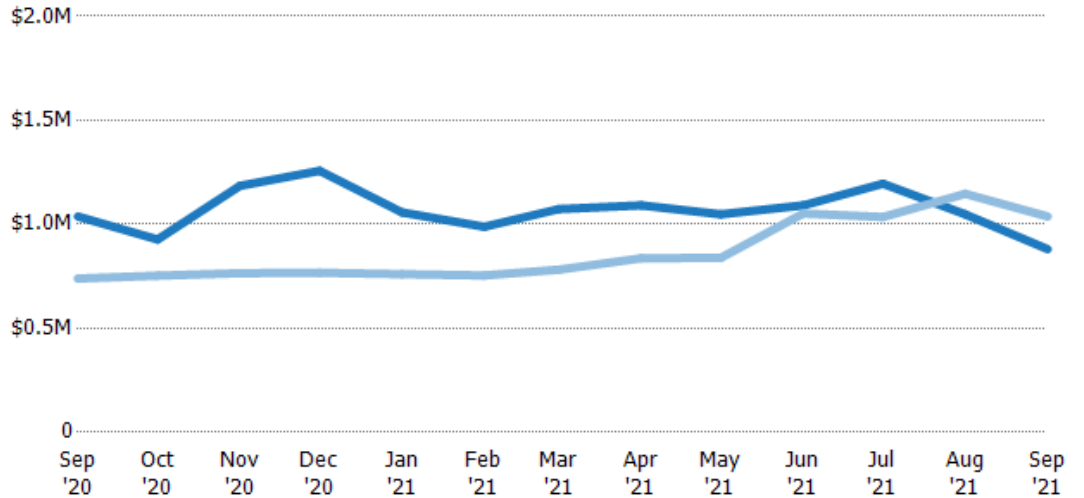
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$880K	-15.1%
Sep '20	\$1.04M	40.4%
Sep '19	\$739K	-25.9%



Current Year	\$1.04M	\$927K	\$1.18M	\$1.26M	\$1.06M	\$988K	\$1.07M	\$1.09M	\$1.05M	\$1.09M	\$1.2M	\$1.05M	\$880K
Prior Year	\$739K	\$753K	\$765K	\$767K	\$760K	\$754K	\$782K	\$837K	\$839K	\$1.05M	\$1.03M	\$1.15M	\$1.04M
Percent Change from Prior Year	40%	23%	55%	64%	39%	31%	37%	30%	25%	4%	15%	-9%	-15%

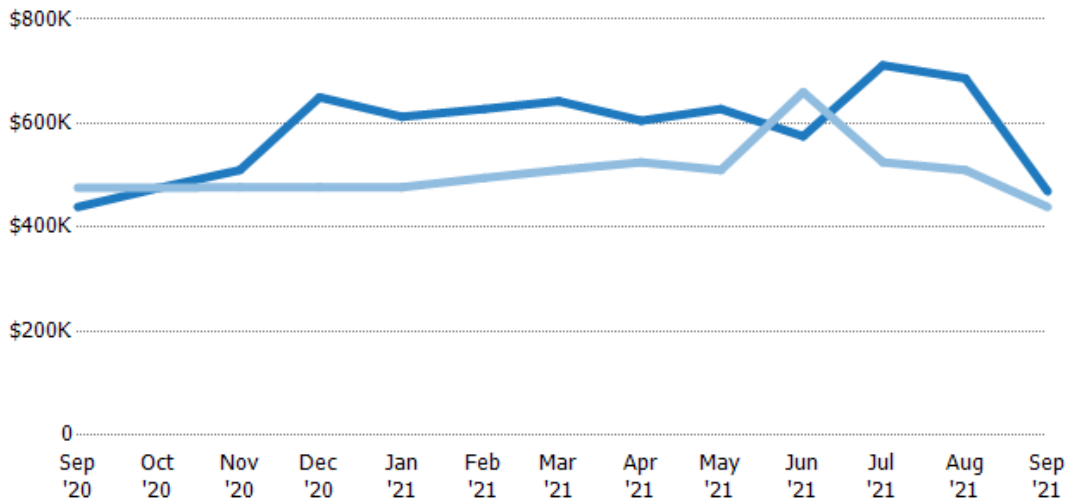
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$469K	6.8%
Sep '20	\$439K	-7.8%
Sep '19	\$476K	-6%



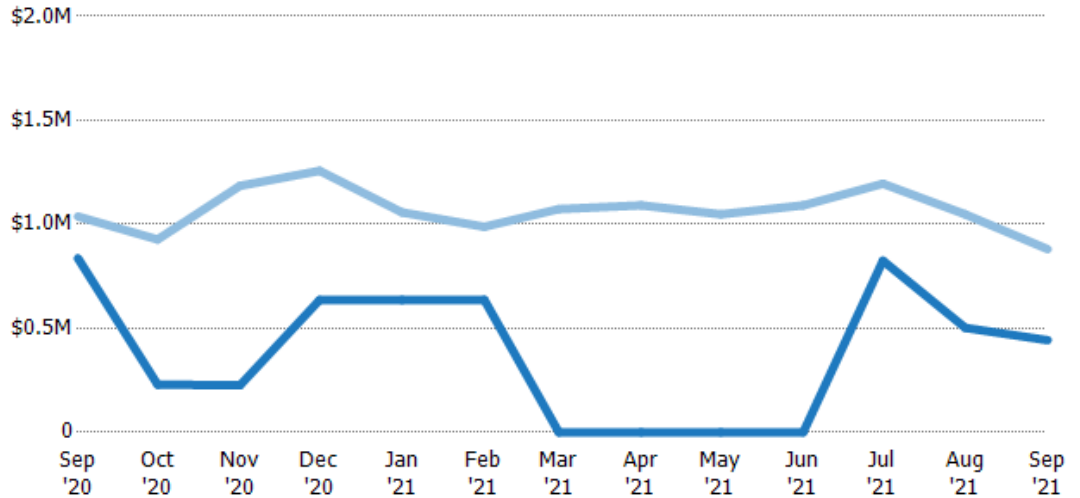
Current Year	\$439K	\$475K	\$510K	\$650K	\$613K	\$628K	\$643K	\$605K	\$628K	\$575K	\$712K	\$687K	\$469K
Prior Year	\$476K	\$476K	\$477K	\$477K	\$477K	\$495K	\$510K	\$525K	\$510K	\$660K	\$525K	\$510K	\$439K
Percent Change from Prior Year	-8%	0%	7%	36%	28%	27%	26%	15%	23%	-13%	36%	35%	7%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



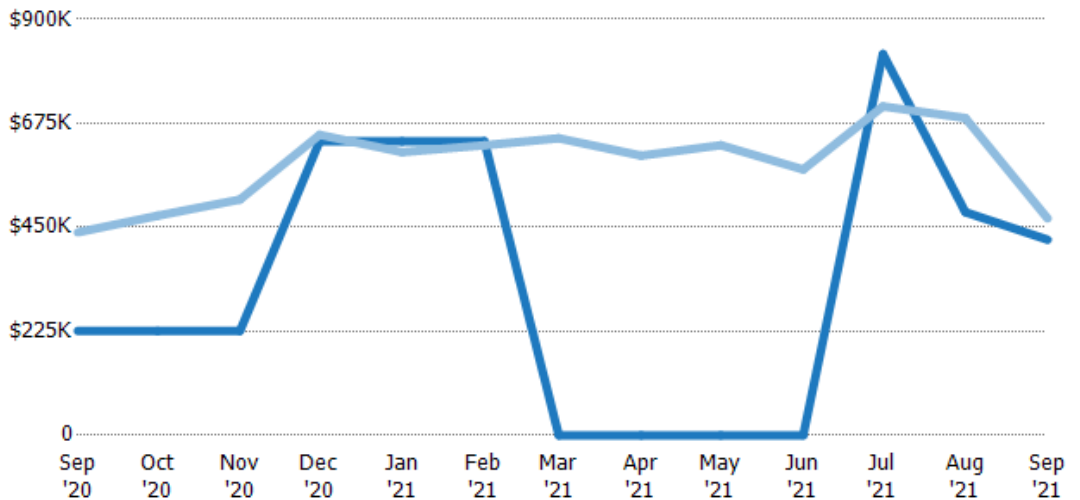
Avg Est Value	\$837K	\$229K	\$226K	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$825K	\$502K	\$443K
Avg Listing Price	\$1.04M	\$927K	\$1.18M	\$1.26M	\$1.06M	\$988K	\$1.07M	\$1.09M	\$1.05M	\$1.09M	\$1.2M	\$1.05M	\$880K
Avg Listing Price as a % of Avg Est Value	124%	404%	525%	198%	166%	155%	100%	100%	100%	100%	145%	209%	199%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



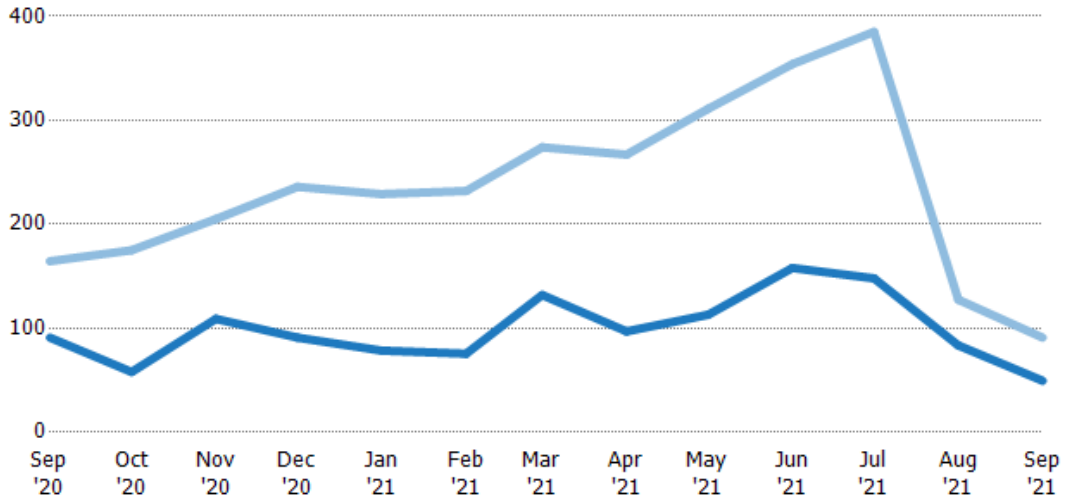
Median Est Value	\$226K	\$226K	\$226K	\$636K	\$636K	\$636K	\$0	\$0	\$0	\$0	\$825K	\$483K	\$423K
Median Listing Price	\$439K	\$475K	\$510K	\$650K	\$613K	\$628K	\$643K	\$605K	\$628K	\$575K	\$712K	\$687K	\$469K
Med Listing Price as a % of Med Est Value	194%	210%	226%	102%	96%	99%	100%	100%	100%	100%	86%	142%	111%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family



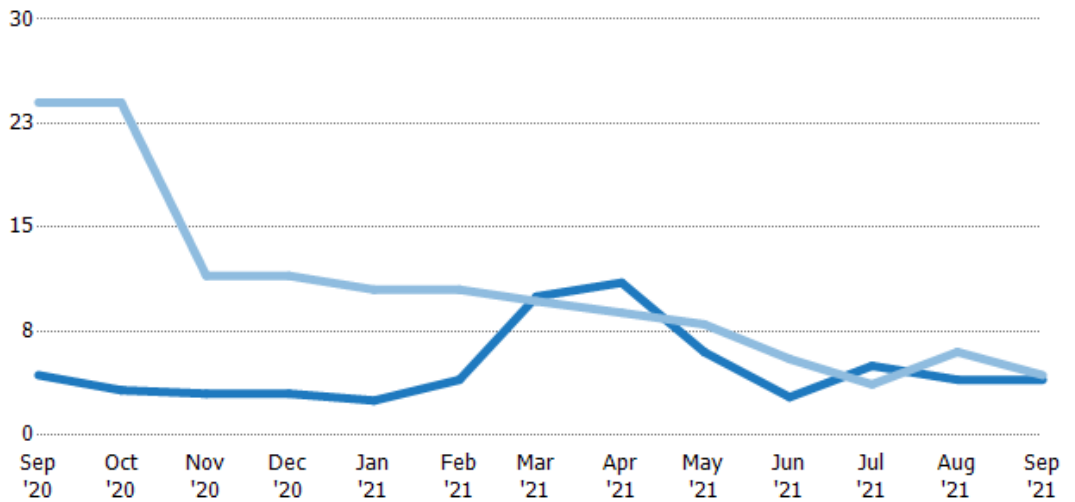
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	91	58	109	91	78.5	75.5	132	97	113	158	148	83.5	49.5
Prior Year	165	175	205	236	229	232	274	267	311	354	385	128	91
Percent Change from Prior Year	-45%	-67%	-47%	-61%	-66%	-67%	-52%	-64%	-64%	-55%	-62%	-35%	-46%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type: Condo/Townhouse/Apt., Single Family



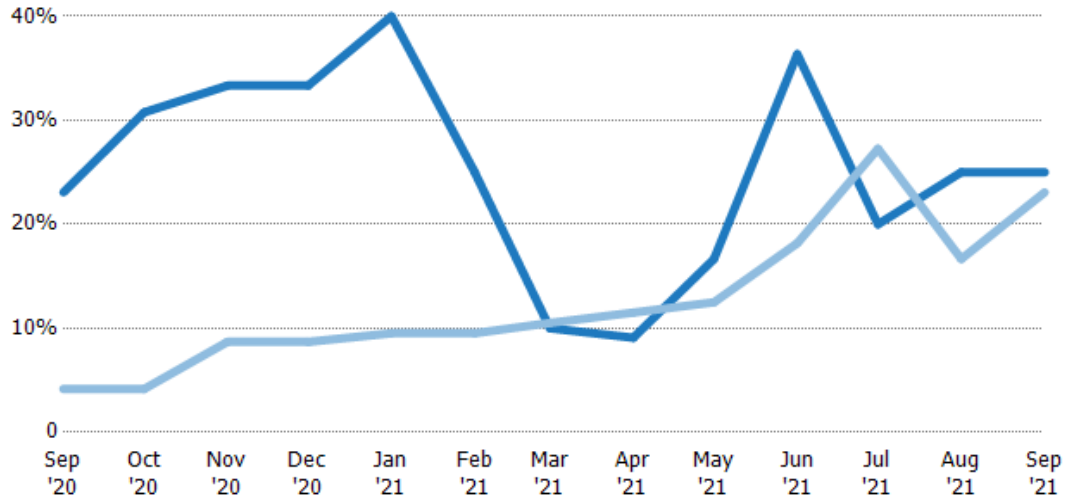
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	4.33	3.25	3	3	2.5	4	10	11	6	2.75	5	4	4
Prior Year	24	24	11.5	11.5	10.5	10.5	9.67	8.83	8	5.5	3.67	6	4.33
Percent Change from Prior Year	-82%	-86%	-74%	-74%	-76%	-62%	100%	100%	-25%	-50%	36%	-33%	-8%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family



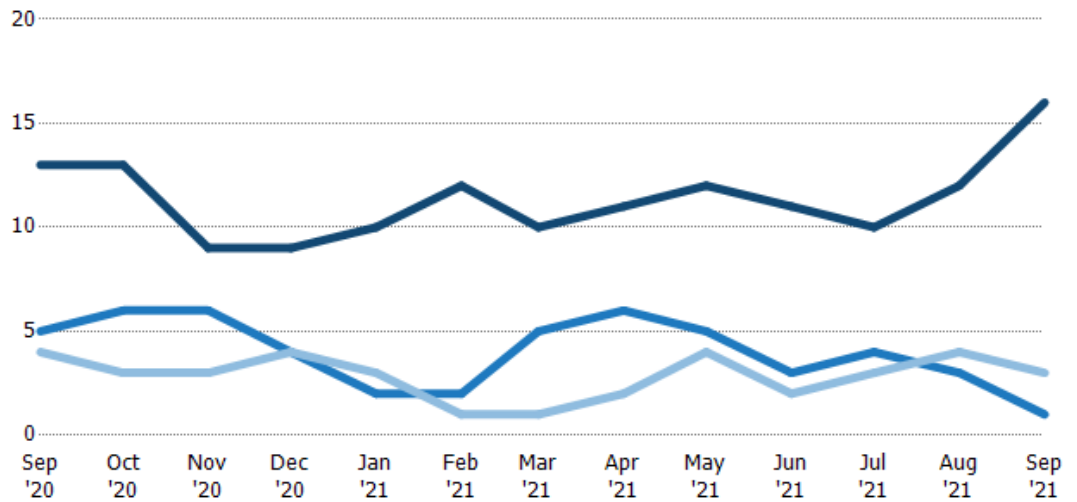
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	23%	31%	33%	33%	40%	25%	10%	9%	17%	36%	20%	25%	25%
Prior Year	4%	4%	9%	9%	10%	10%	11%	12%	13%	18%	27%	17%	23%
Change from Prior Year	-19%	-27%	-25%	-25%	-30%	-15%	-10%	-9%	-4%	-18%	7%	-8%	-2%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	13	13	9	9	10	12	10	11	12	11	10	12	16
Pending	5	6	6	4	2	2	5	6	5	3	4	3	1
Sold	4	3	3	4	3	1	1	2	4	2	3	4	3

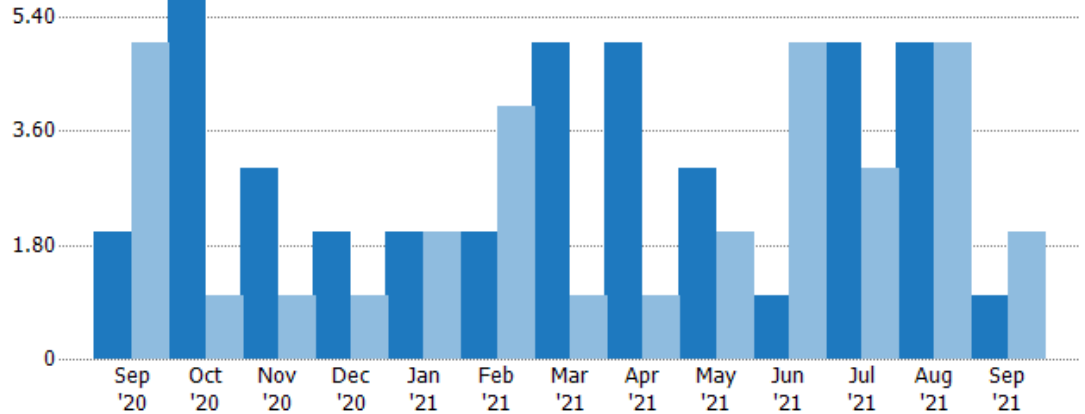
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	1	-50%
Sep '20	2	-60%
Sep '19	5	



Current Year	2	6	3	2	2	2	5	5	3	1	5	5	1
Prior Year	5	1	1	1	2	4	1	1	2	5	3	5	2
Percent Change from Prior Year	-60%	500%	200%	100%	0%	-50%	400%	400%	50%	-80%	67%	0%	-50%

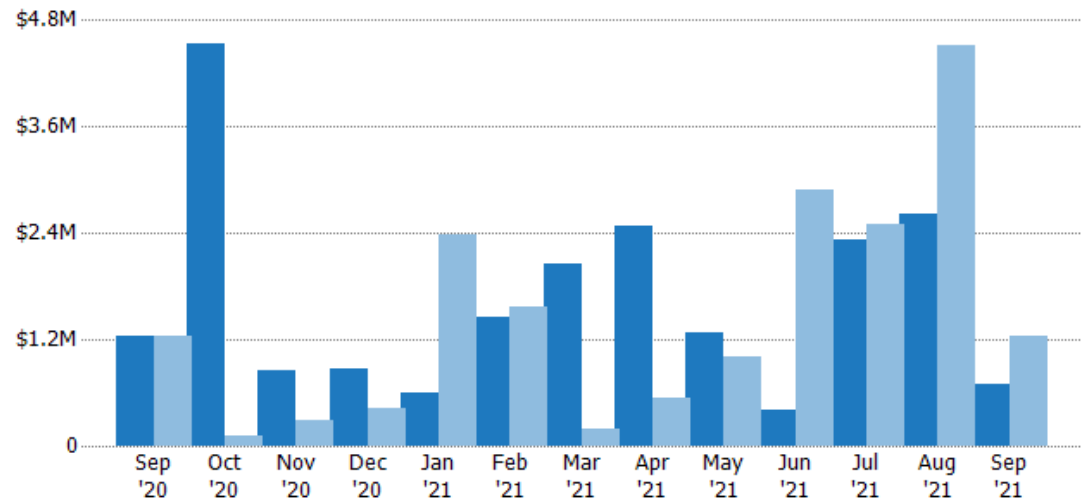
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$698K	-43.9%
Sep '20	\$1.24M	1.2%
Sep '19	\$1.23M	



Current Year	\$1.24M	\$4.53M	\$859K	\$870K	\$594K	\$1.45M	\$2.06M	\$2.47M	\$1.28M	\$395K	\$2.33M	\$2.61M	\$698K
Prior Year	\$1.23M	\$119K	\$289K	\$424K	\$2.39M	\$1.57M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$4.51M	\$1.24M
Percent Change from Prior Year	1%	3,709%	197%	105%	-75%	-7%	935%	354%	28%	-86%	-7%	-42%	-44%

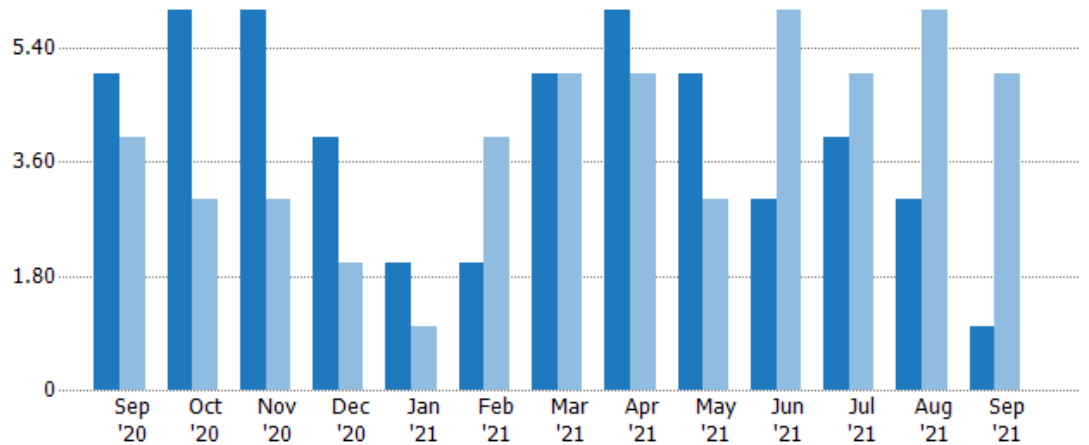
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	1	-80%
Sep '20	5	25%
Sep '19	4	-75%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	5	6	6	4	2	2	5	6	5	3	4	3	1
Prior Year	4	3	3	2	1	4	5	5	3	6	5	6	5
Percent Change from Prior Year	25%	100%	100%	100%	100%	-50%	0%	20%	67%	-50%	-20%	-50%	-80%

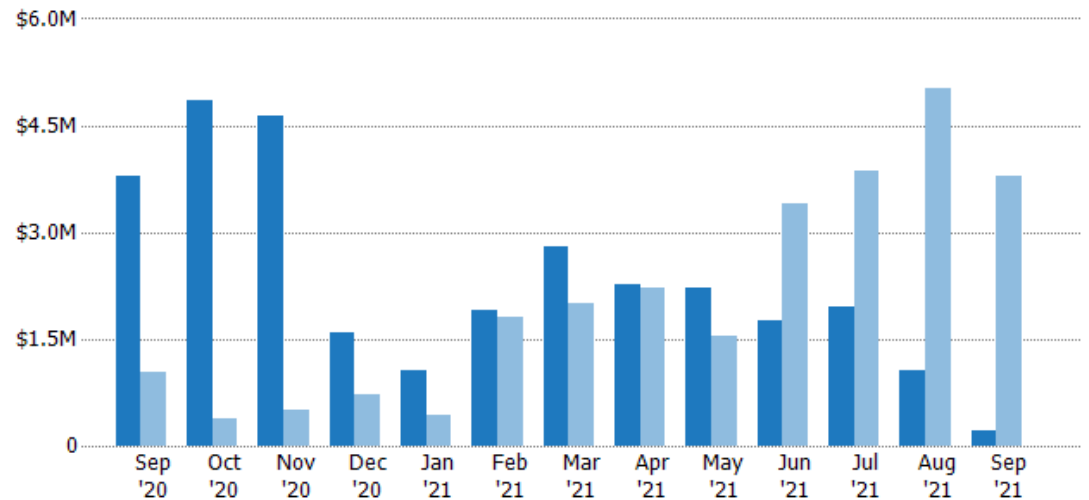
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$210K	-94.5%
Sep '20	\$3.79M	262.4%
Sep '19	\$1.05M	-83.8%



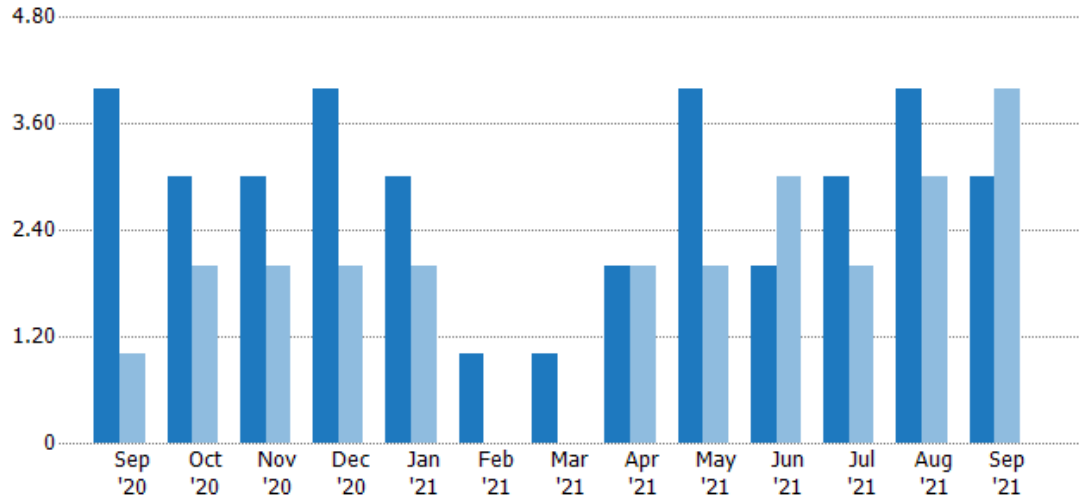
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$3.79M	\$4.86M	\$4.63M	\$1.58M	\$1.06M	\$1.92M	\$2.8M	\$2.27M	\$2.23M	\$1.75M	\$1.94M	\$1.05M	\$210K
Prior Year	\$1.05M	\$373K	\$503K	\$713K	\$435K	\$1.8M	\$2M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$5.01M	\$3.79M
Percent Change from Prior Year	262%	1,202%	820%	122%	143%	6%	40%	2%	44%	-48%	-50%	-79%	-94%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



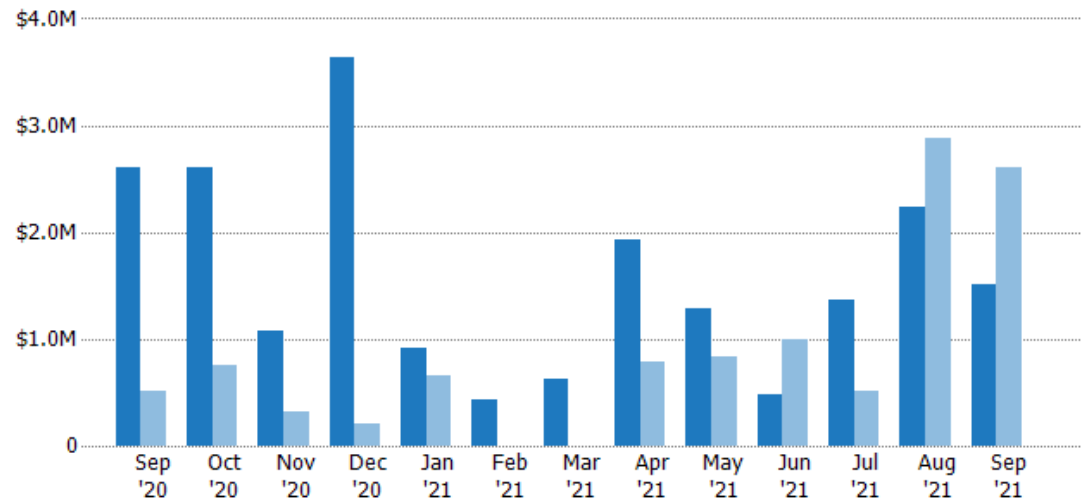
Current Year	4	3	3	4	3	1	1	2	4	2	3	4	3
Prior Year	1	2	2	2	2	-	-	2	2	3	2	3	4
Percent Change from Prior Year	300%	50%	50%	100%	50%	100%	100%	0%	100%	-33%	50%	33%	-25%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



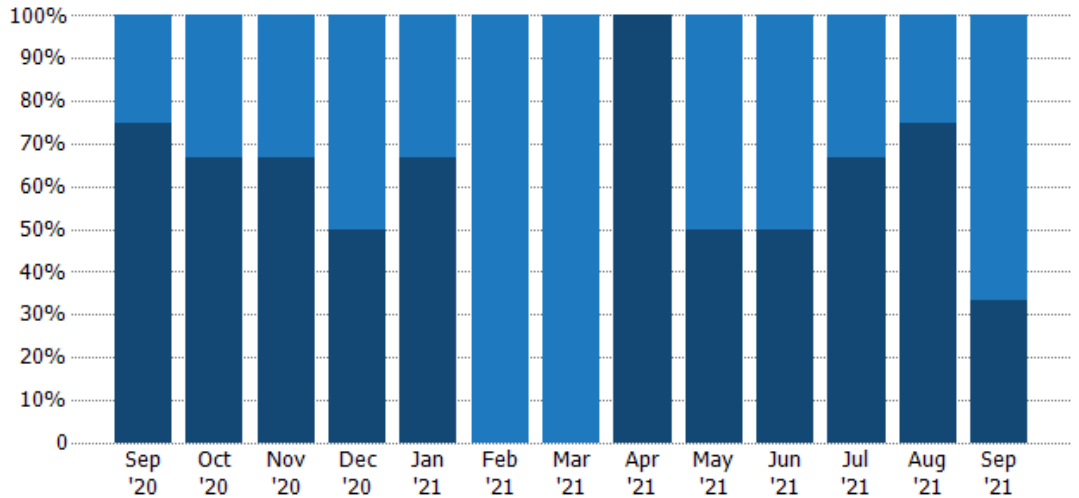
Current Year	\$2.61M	\$2.6M	\$1.07M	\$3.63M	\$914K	\$425K	\$625K	\$1.94M	\$1.29M	\$478K	\$1.37M	\$2.23M	\$1.51M
Prior Year	\$510K	\$755K	\$318K	\$202K	\$665K	-	-	\$793K	\$843K	\$1M	\$520K	\$2.88M	\$2.61M
Percent Change from Prior Year	411%	244%	237%	1,701%	37%	100%	100%	144%	53%	-52%	164%	-23%	-42%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



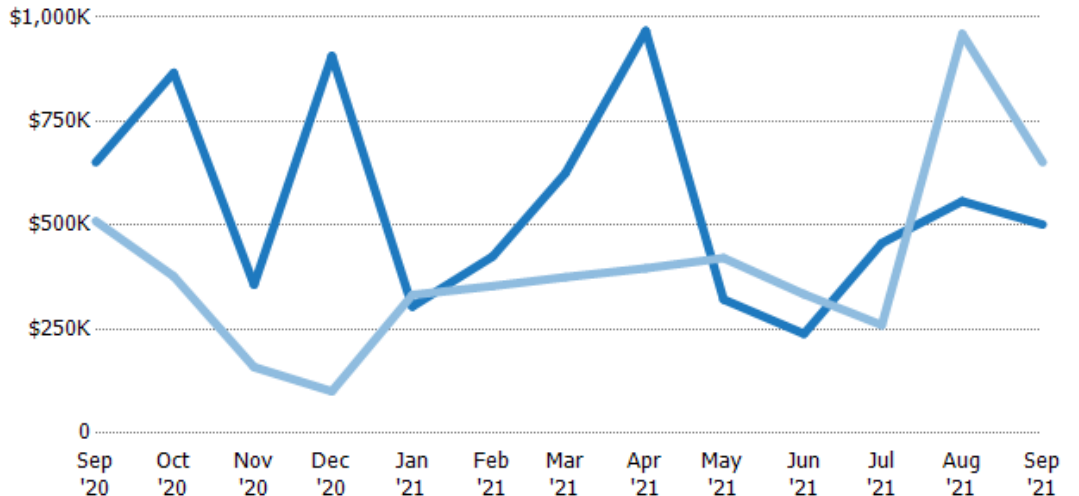
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Condo/Townhouse	25%	33%	33%	50%	33%	100%	100%	-	50%	50%	33%	25%	67%
Single Family Residence	75%	67%	67%	50%	67%	-	-	100%	50%	50%	67%	75%	33%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



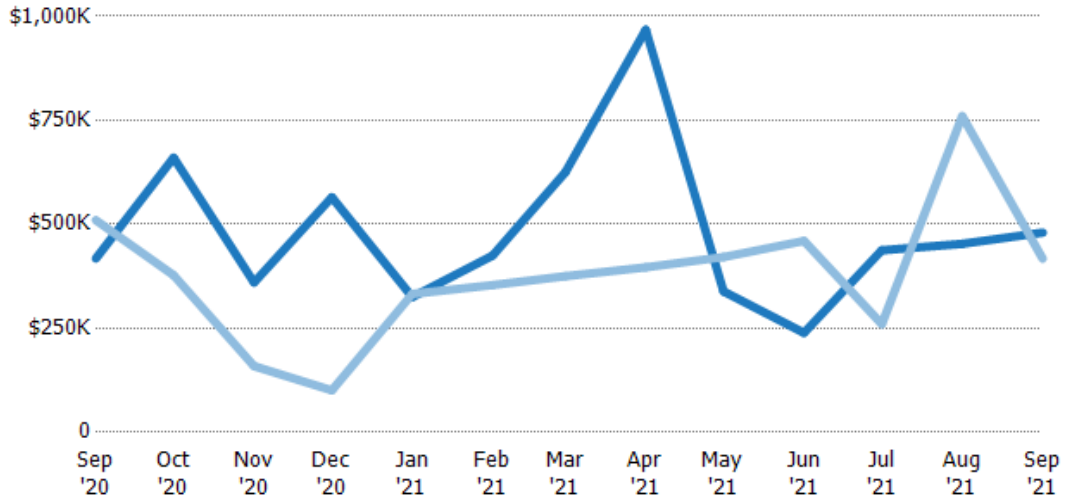
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$651K	\$867K	\$357K	\$907K	\$305K	\$425K	\$625K	\$968K	\$322K	\$239K	\$457K	\$558K	\$502K
Prior Year	\$510K	\$378K	\$159K	\$101K	\$333K	\$354K	\$375K	\$397K	\$421K	\$334K	\$260K	\$960K	\$651K
Percent Change from Prior Year	28%	130%	125%	800%	-8%	100%	100%	144%	-24%	-29%	76%	-42%	-23%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



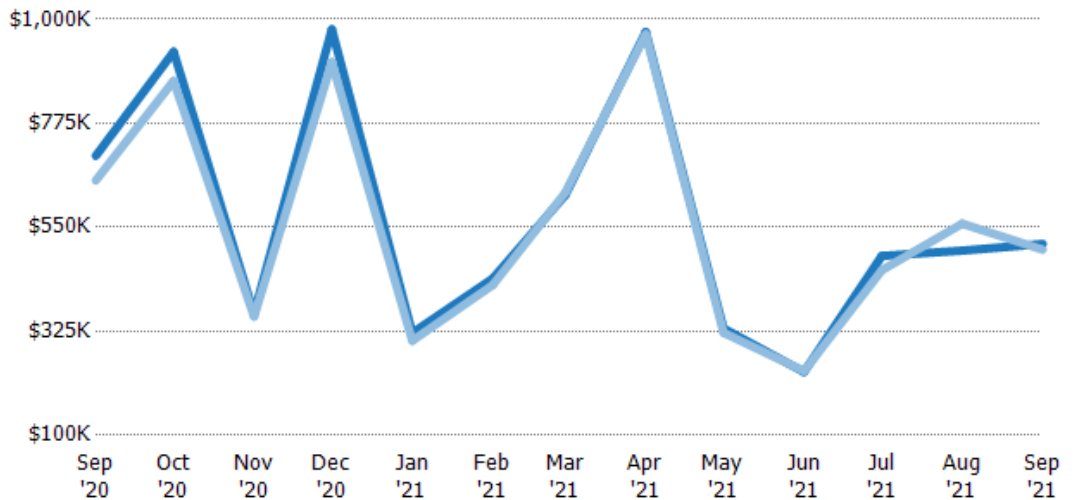
Current Year	\$418K	\$660K	\$360K	\$565K	\$325K	\$425K	\$625K	\$968K	\$339K	\$239K	\$438K	\$453K	\$480K
Prior Year	\$510K	\$378K	\$159K	\$101K	\$333K	\$354K	\$375K	\$397K	\$421K	\$460K	\$260K	\$760K	\$418K
Percent Change from Prior Year	-18%	75%	126%	461%	-2%	100%	100%	144%	-20%	-48%	68%	-40%	15%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



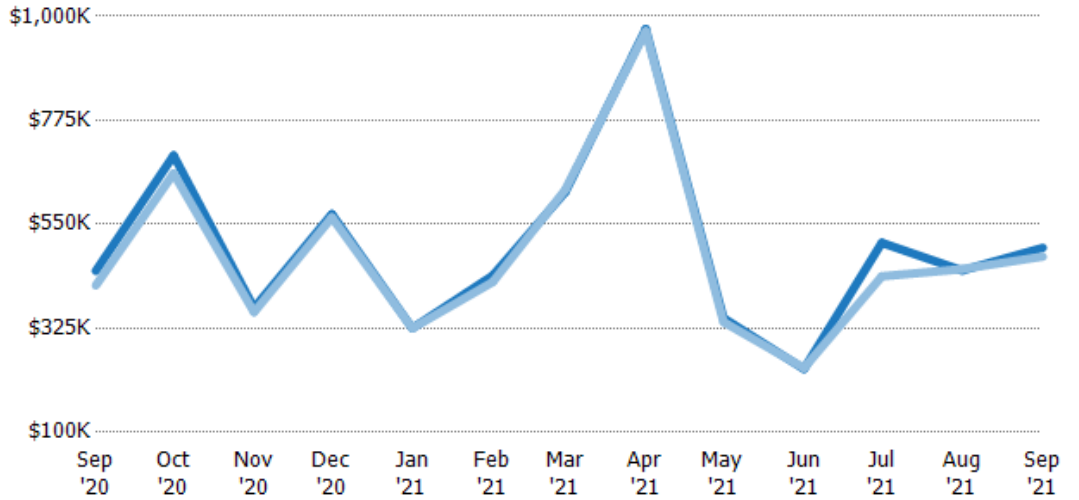
Avg List Price	\$705K	\$930K	\$363K	\$978K	\$321K	\$439K	\$620K	\$973K	\$331K	\$237K	\$488K	\$500K	\$514K
Avg Sales Price	\$651K	\$867K	\$357K	\$907K	\$305K	\$425K	\$625K	\$968K	\$322K	\$239K	\$457K	\$558K	\$502K
Avg Sales Price as a % of Avg List Price	92%	93%	98%	93%	95%	97%	101%	99%	97%	101%	94%	112%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



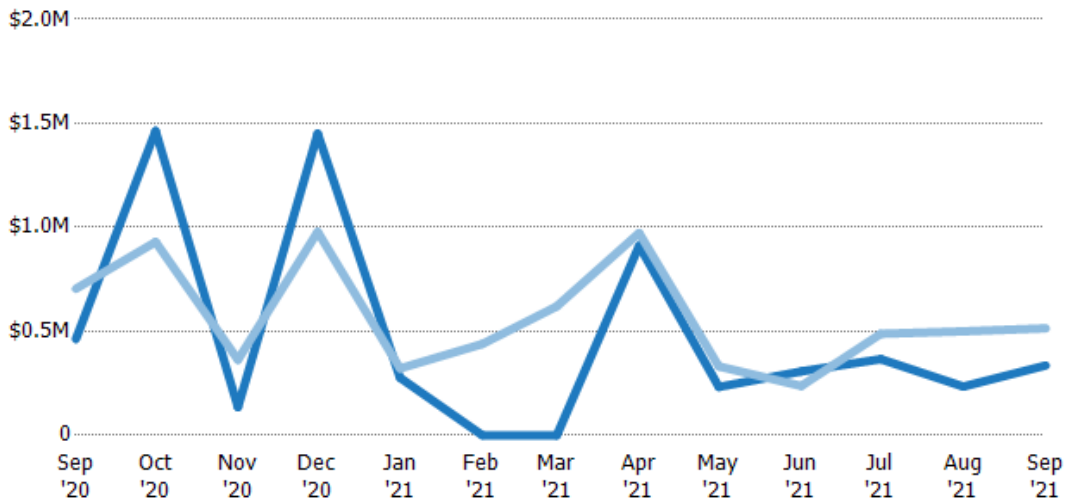
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$449K	\$699K	\$369K	\$572K	\$325K	\$439K	\$620K	\$973K	\$347K	\$237K	\$510K	\$450K	\$499K
Median Sales Price	\$418K	\$660K	\$360K	\$565K	\$325K	\$425K	\$625K	\$968K	\$339K	\$239K	\$438K	\$453K	\$480K
Med Sales Price as a % of Med List Price	93%	94%	98%	99%	100%	97%	101%	99%	98%	101%	86%	101%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



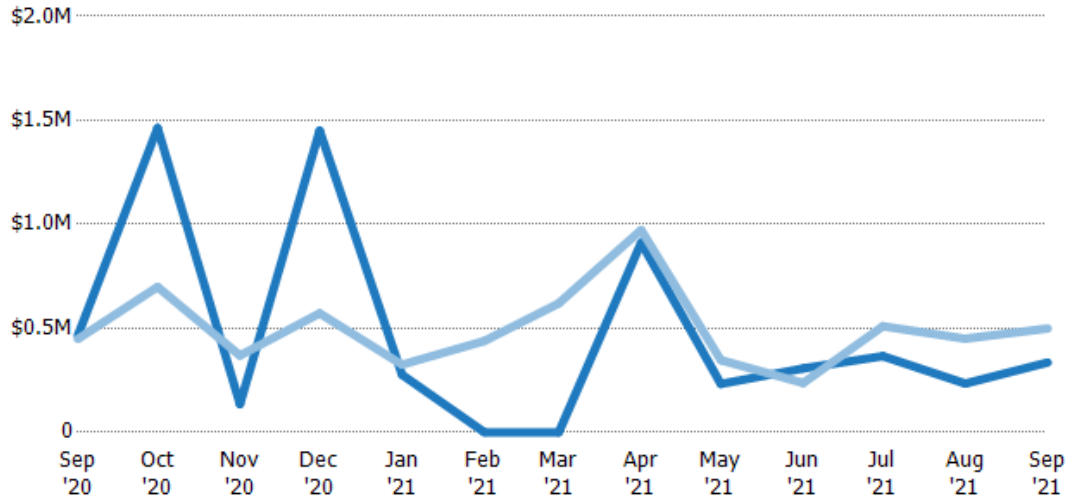
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$462K	\$1.46M	\$135K	\$1.45M	\$277K	\$0	\$0	\$911K	\$232K	\$307K	\$366K	\$234K	\$336K
Avg Sales Price	\$705K	\$930K	\$363K	\$978K	\$321K	\$439K	\$620K	\$973K	\$331K	\$237K	\$488K	\$500K	\$514K
Avg Sales Price as a % of Avg Est Value	152%	64%	269%	67%	116%	100%	100%	107%	142%	77%	133%	213%	153%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$465K	\$1.46M	\$135K	\$1.45M	\$277K	\$0	\$0	\$911K	\$232K	\$307K	\$366K	\$234K	\$336K
Median Sales Price	\$449K	\$699K	\$369K	\$572K	\$325K	\$439K	\$620K	\$973K	\$347K	\$237K	\$510K	\$450K	\$499K
Med Sales Price as a % of Med Est Value	96%	48%	273%	39%	118%	100%	100%	107%	149%	77%	139%	192%	149%