

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	21	27	-22.2%	143	157	-8.9%
New Listing Volume	\$19,436,000	\$15,982,500	+21.6%	\$130,457,899	\$131,142,048	-0.5%
Active Listing Count	45	81	-44.4%	N/A	N/A	
Active Listing Volume	\$65,028,000	\$97,702,800	-33.4%	N/A	N/A	
Average Listing Price	\$1,445,067	\$1,206,207	+19.8%	\$1,378,434	\$1,130,096	+22%
Median Listing Price	\$840,000	\$699,000	+20.2%	\$762,288	\$697,445	+9.3%
Median Days in RPR	64	86	-25.6%	112.41	134.81	-16.6%
Months of Inventory	2.5	4.1	-38.3%	4.6	8.1	-42.5%
Absorption Rate	40%	24.69%	+15.3%	21.55%	12.4%	+9.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	8	38	-78.9%	137	158	-13.3%
New Pending Sales Volume	\$5,466,000	\$24,446,500	-77.6%	\$126,620,399	\$119,845,548	+5.7%
Pending Sales Count	22	49	-55.1%	N/A	N/A	
Pending Sales Volume	\$19,897,000	\$37,122,898	-46.4%	N/A	N/A	
Closed Sales Count	15	24	-37.5%	125	92	+35.9%
Closed Sales Volume	\$11,401,980	\$18,194,500	-37.3%	\$106,465,153	\$66,810,417	+59.4%
Average Sales Price	\$760,132	\$758,104	+0.3%	\$851,721	\$726,200	+17.3%
Median Sales Price	\$800,000	\$533,750	+49.9%	\$682,120	\$540,832	+26.1%

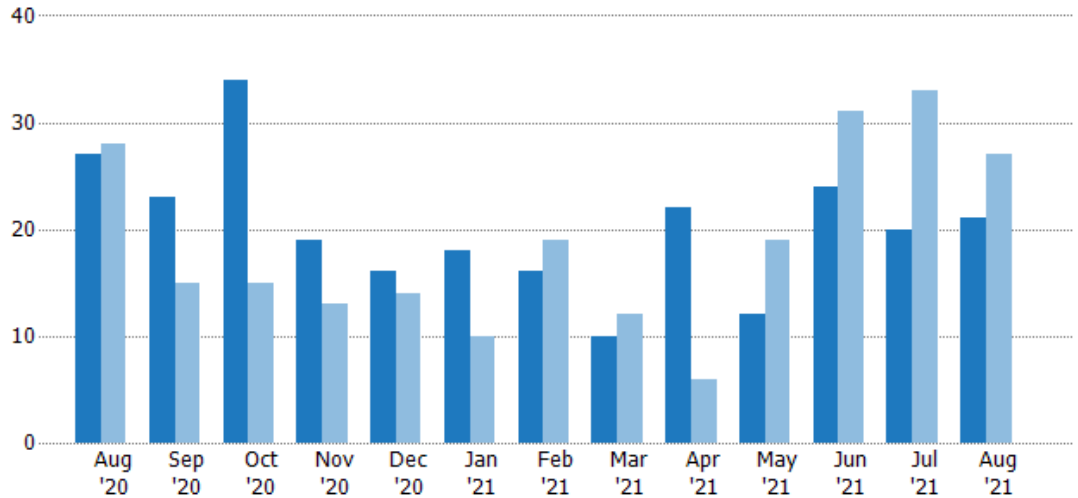
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	21	-22.2%
Aug '20	27	-3.6%
Aug '19	28	-32.1%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	27	23	34	19	16	18	16	10	22	12	24	20	21
Prior Year	28	15	15	13	14	10	19	12	6	19	31	33	27
Percent Change from Prior Year	-4%	53%	127%	46%	14%	80%	-16%	-17%	267%	-37%	-23%	-39%	-22%

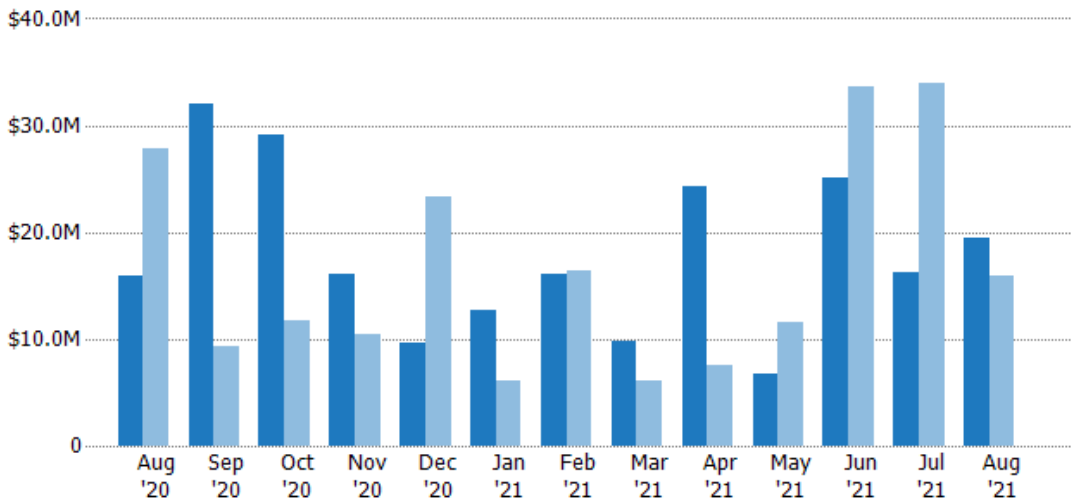
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$19.4M	21.6%
Aug '20	\$16M	-42.6%
Aug '19	\$27.9M	-62%



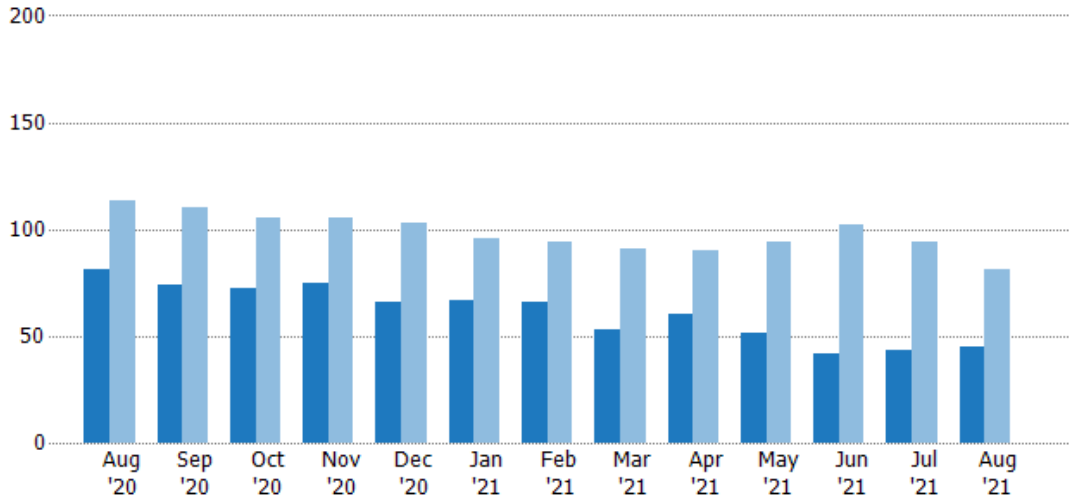
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$16M	\$32M	\$29.1M	\$16.1M	\$9.58M	\$12.8M	\$16M	\$9.8M	\$24.3M	\$6.74M	\$25.2M	\$16.2M	\$19.4M
Prior Year	\$27.9M	\$9.37M	\$11.8M	\$10.5M	\$23.3M	\$6.01M	\$16.4M	\$6.06M	\$7.54M	\$11.5M	\$33.6M	\$34M	\$16M
Percent Change from Prior Year	-43%	242%	148%	54%	-59%	112%	-3%	62%	222%	-42%	-25%	-52%	22%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



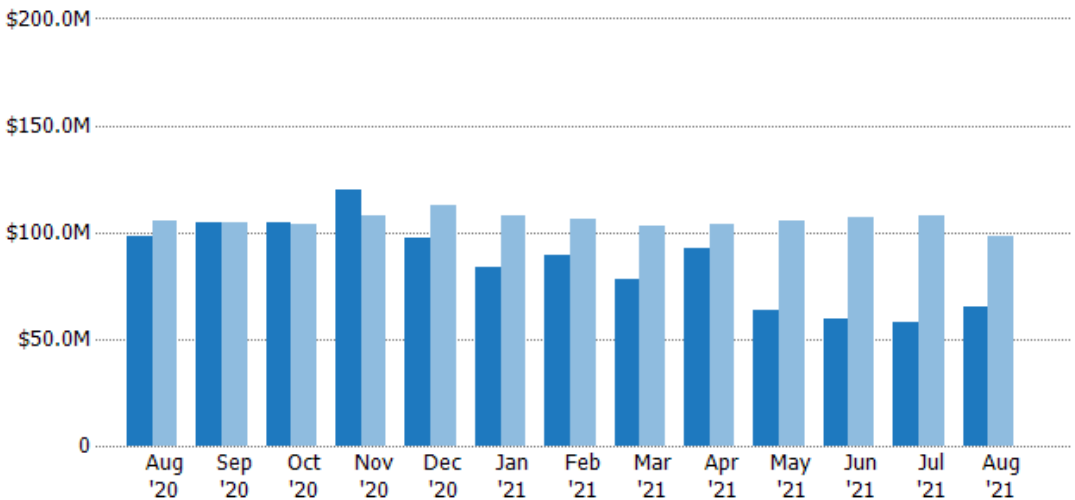
Month/Year	Count	% Chg.
Aug '21	45	-44.4%
Aug '20	81	-28.3%
Aug '19	113	-5.3%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Volume	% Chg.
Aug '21	\$65M	-33.4%
Aug '20	\$97.7M	-6.9%
Aug '19	\$105M	-27%

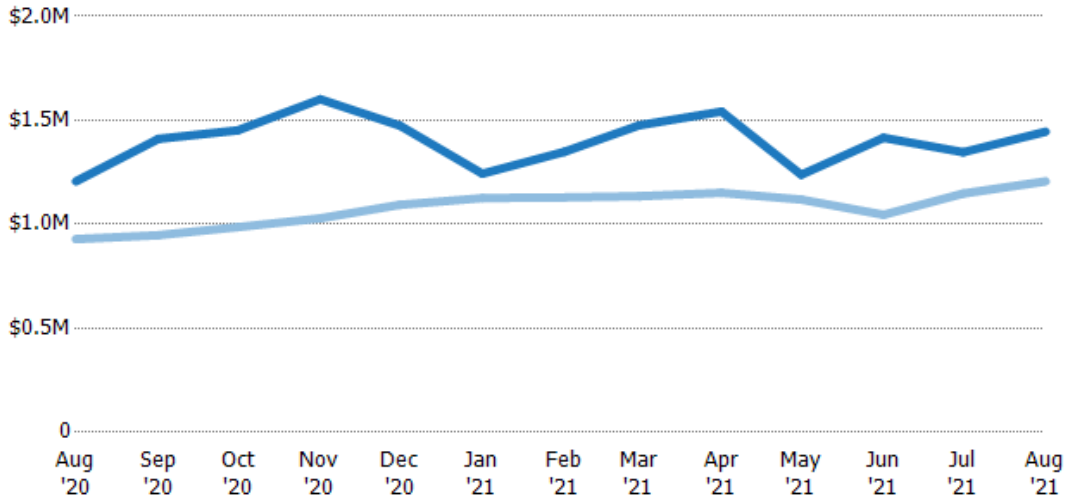
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$1.45M	19.8%
Aug '20	\$1.21M	29.9%
Aug '19	\$929K	-23%



Current Year	\$1.21M	\$1.41M	\$1.45M	\$1.6M	\$1.47M	\$1.24M	\$1.35M	\$1.48M	\$1.54M	\$1.24M	\$1.42M	\$1.35M	\$1.45M
Prior Year	\$929K	\$947K	\$986K	\$1.03M	\$1.09M	\$1.13M	\$1.13M	\$1.13M	\$1.15M	\$1.12M	\$1.05M	\$1.15M	\$1.21M
Percent Change from Prior Year	30%	49%	47%	56%	35%	10%	19%	30%	34%	11%	35%	17%	20%

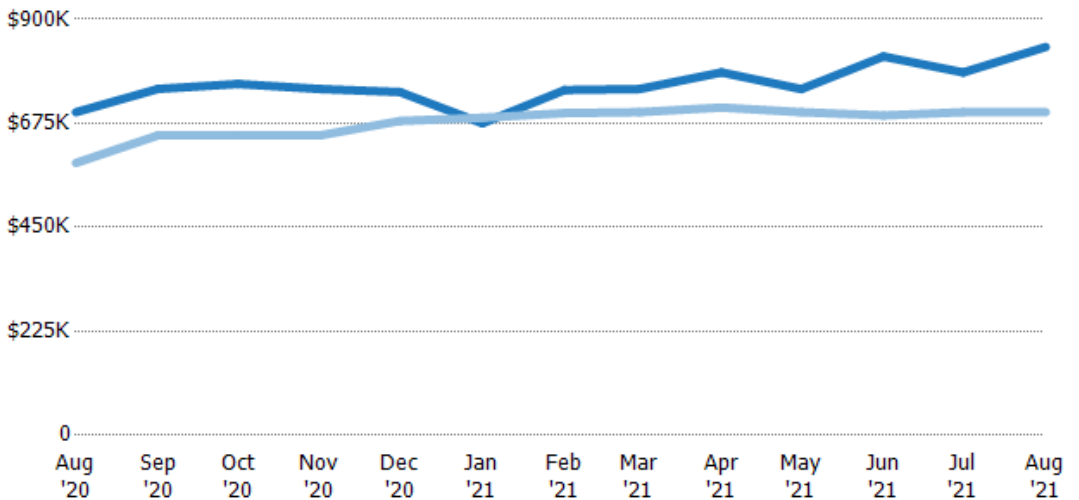
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$840K	20.2%
Aug '20	\$699K	18.7%
Aug '19	\$589K	-6.8%



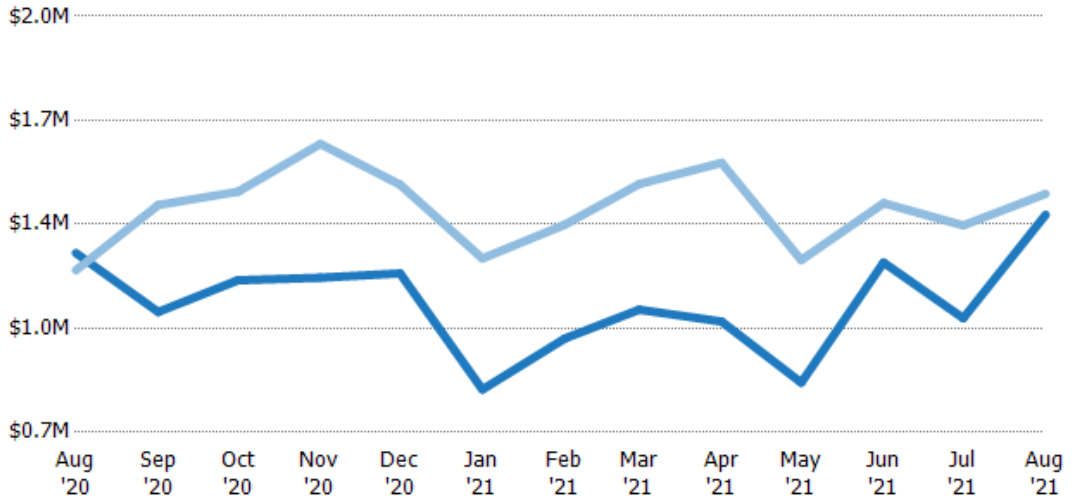
Current Year	\$699K	\$749K	\$760K	\$749K	\$743K	\$675K	\$747K	\$749K	\$785K	\$749K	\$820K	\$785K	\$840K
Prior Year	\$589K	\$649K	\$649K	\$649K	\$680K	\$687K	\$697K	\$699K	\$709K	\$699K	\$692K	\$699K	\$699K
Percent Change from Prior Year	19%	15%	17%	15%	9%	-2%	7%	7%	11%	7%	18%	12%	20%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



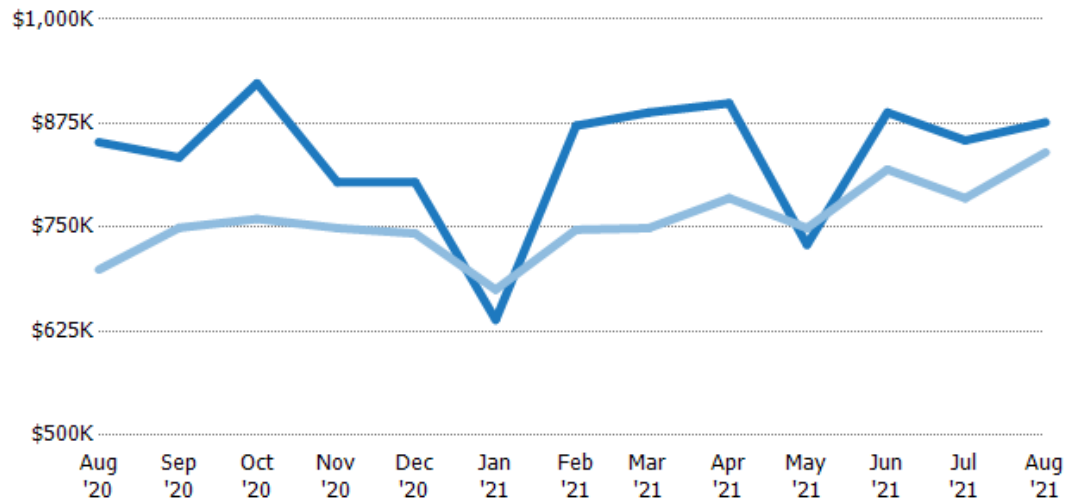
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$1.26M	\$1.08M	\$1.18M	\$1.18M	\$1.2M	\$834K	\$993K	\$1.08M	\$1.05M	\$855K	\$1.23M	\$1.06M	\$1.38M
Avg Listing Price	\$1.21M	\$1.41M	\$1.45M	\$1.6M	\$1.47M	\$1.24M	\$1.35M	\$1.48M	\$1.54M	\$1.24M	\$1.42M	\$1.35M	\$1.45M
Avg Listing Price as a % of Avg Est Value	96%	131%	124%	135%	123%	149%	136%	136%	147%	145%	115%	127%	105%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$852K	\$834K	\$923K	\$804K	\$804K	\$639K	\$872K	\$888K	\$899K	\$729K	\$888K	\$854K	\$876K
Median Listing Price	\$699K	\$749K	\$760K	\$749K	\$743K	\$675K	\$747K	\$749K	\$785K	\$749K	\$820K	\$785K	\$840K
Med Listing Price as a % of Med Est Value	82%	90%	82%	93%	92%	106%	86%	84%	87%	103%	92%	92%	96%

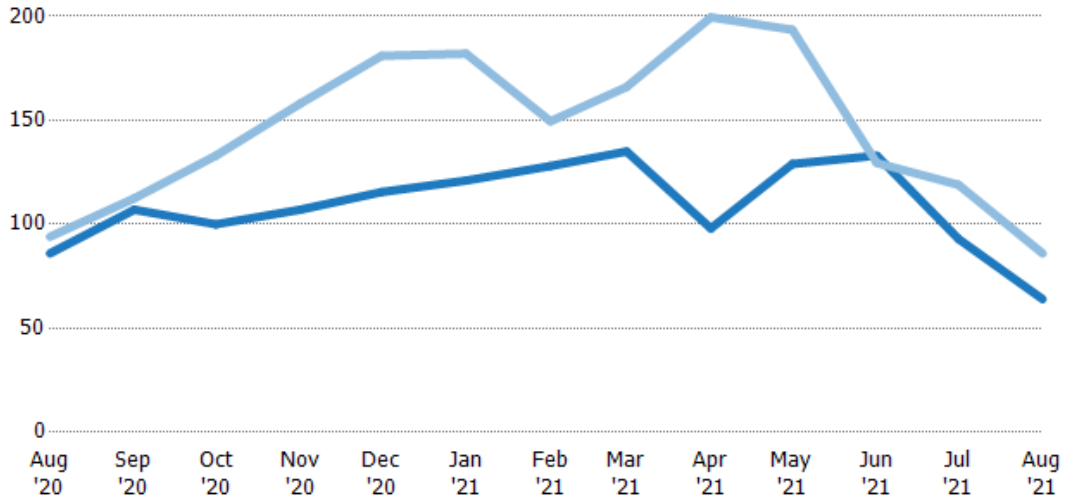
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	64	-25.6%
Aug '20	86	-8.5%
Aug '19	94	-23.4%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	86	107	100	107	116	121	128	135	98	129	133	93	64
Prior Year	94	113	133	158	181	182	150	166	200	194	130	119	86
Percent Change from Prior Year	-9%	-5%	-25%	-32%	-36%	-34%	-14%	-19%	-51%	-33%	3%	-22%	-26%

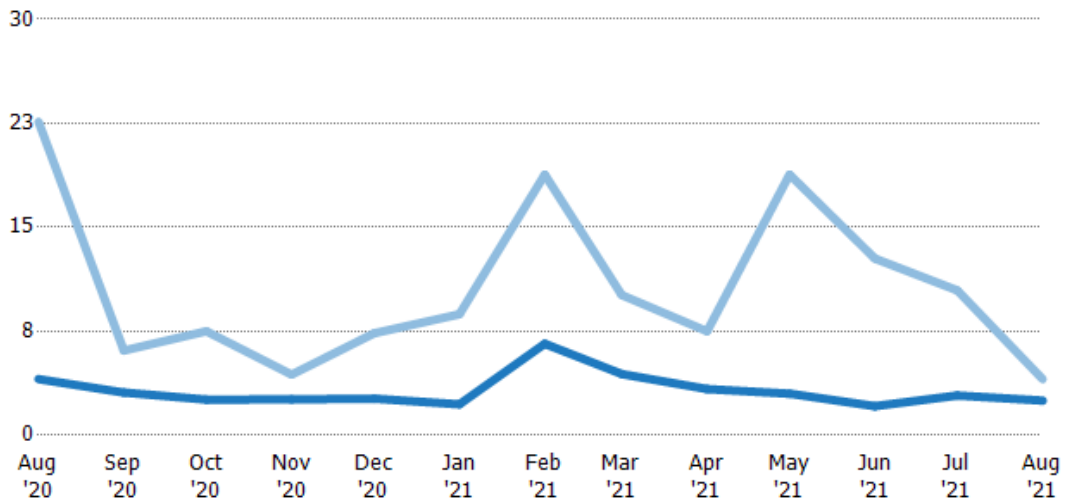
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	2.5	-38.3%
Aug '20	4.05	-82.1%
Aug '19	22.6	-63.6%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	4.05	3.08	2.57	2.59	2.64	2.23	6.6	4.42	3.33	3	2.1	2.87	2.5
Prior Year	22.6	6.11	7.5	4.38	7.36	8.73	18.8	10.1	7.5	18.8	12.8	10.4	4.05
Percent Change from Prior Year	-82%	-50%	-66%	-41%	-64%	-74%	-65%	-56%	-56%	-84%	-84%	-73%	-38%

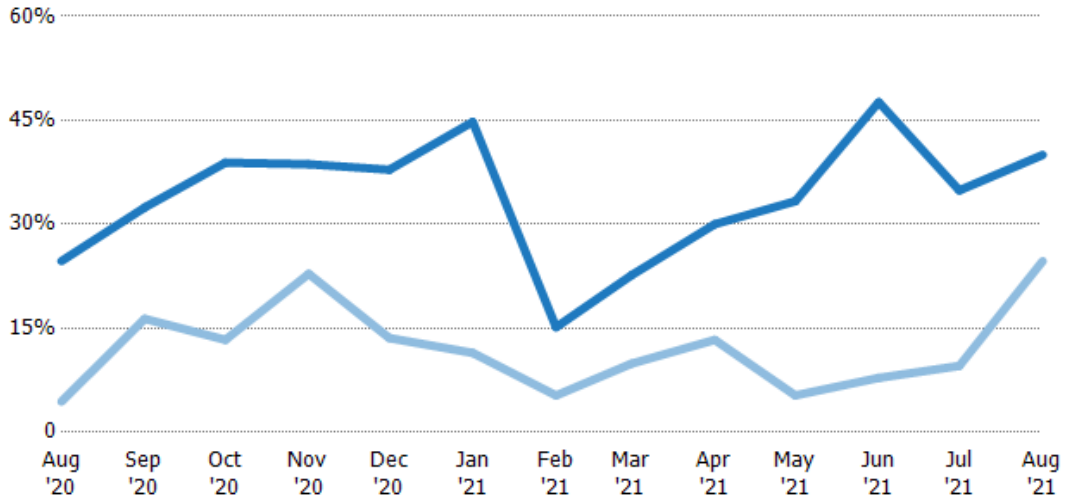
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Rate	Chg.
Aug '21	40%	-15.3%
Aug '20	25%	-20.3%
Aug '19	4%	174.7%



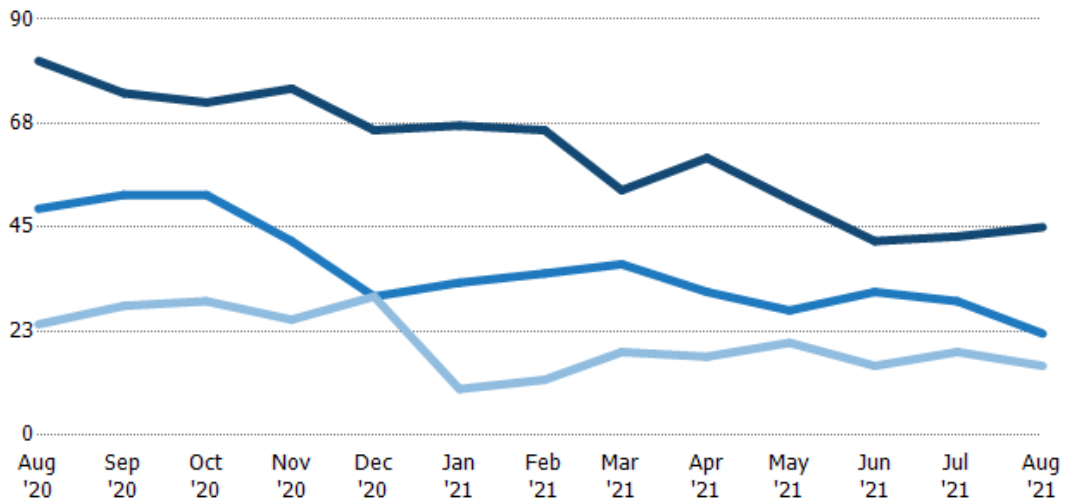
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	25%	32%	39%	39%	38%	45%	15%	23%	30%	33%	48%	35%	40%
Prior Year	4%	16%	13%	23%	14%	11%	5%	10%	13%	5%	8%	10%	25%
Change from Prior Year	-20%	-16%	-26%	-16%	-24%	-33%	-10%	-13%	-17%	-28%	-40%	-25%	-15%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	81	74	72	75	66	67	66	53	60	51	42	43	45
Pending	49	52	52	42	30	33	35	37	31	27	31	29	22
Sold	24	28	29	25	30	10	12	18	17	20	15	18	15

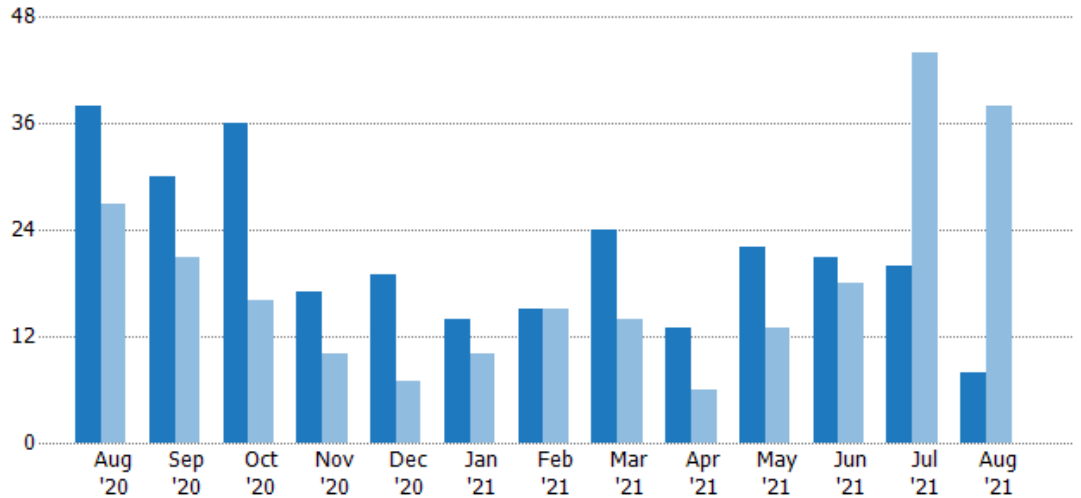
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	8	-78.9%
Aug '20	38	40.7%
Aug '19	27	-55.6%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	38	30	36	17	19	14	15	24	13	22	21	20	8
Prior Year	27	21	16	10	7	10	15	14	6	13	18	44	38
Percent Change from Prior Year	41%	43%	125%	70%	171%	40%	0%	71%	117%	69%	17%	-55%	-79%

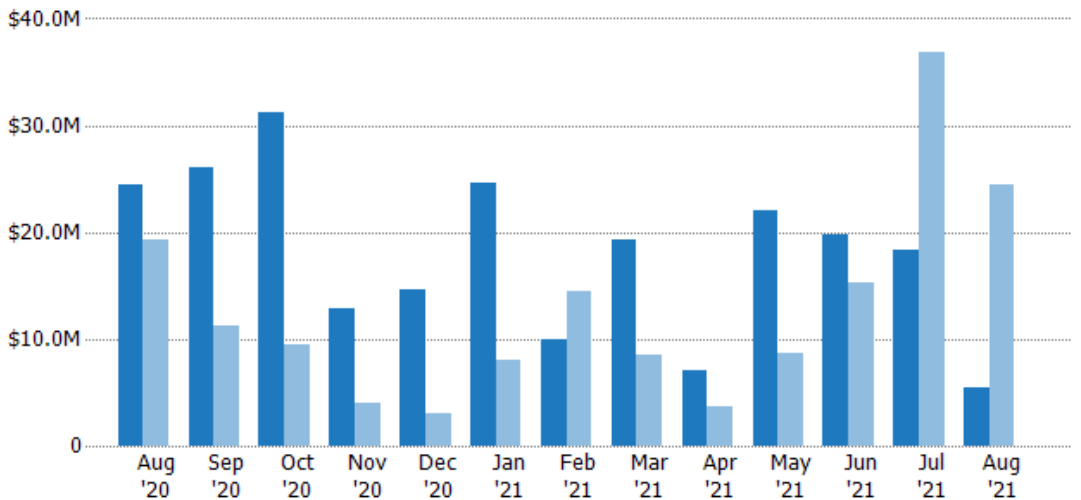
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$5.47M	-77.6%
Aug '20	\$24.4M	26.4%
Aug '19	\$19.3M	-67%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$24.4M	\$26.1M	\$31.3M	\$12.9M	\$14.6M	\$24.6M	\$9.94M	\$19.4M	\$7.02M	\$22.1M	\$19.8M	\$18.3M	\$5.47M
Prior Year	\$19.3M	\$11.3M	\$9.47M	\$3.97M	\$3.03M	\$8.02M	\$14.5M	\$8.52M	\$3.6M	\$8.61M	\$15.3M	\$36.8M	\$24.4M
Percent Change from Prior Year	26%	131%	230%	224%	383%	207%	-31%	127%	95%	156%	29%	-50%	-78%



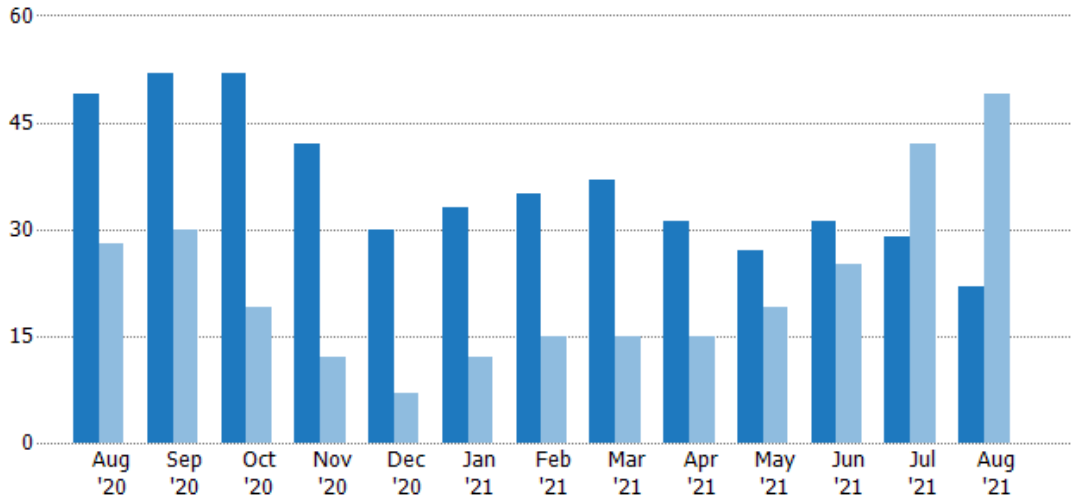
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	22	-55.1%
Aug '20	49	75%
Aug '19	28	-32.1%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	49	52	52	42	30	33	35	37	31	27	31	29	22
Prior Year	28	30	19	12	7	12	15	15	15	19	25	42	49
Percent Change from Prior Year	75%	73%	174%	250%	329%	175%	133%	147%	107%	42%	24%	-31%	-55%

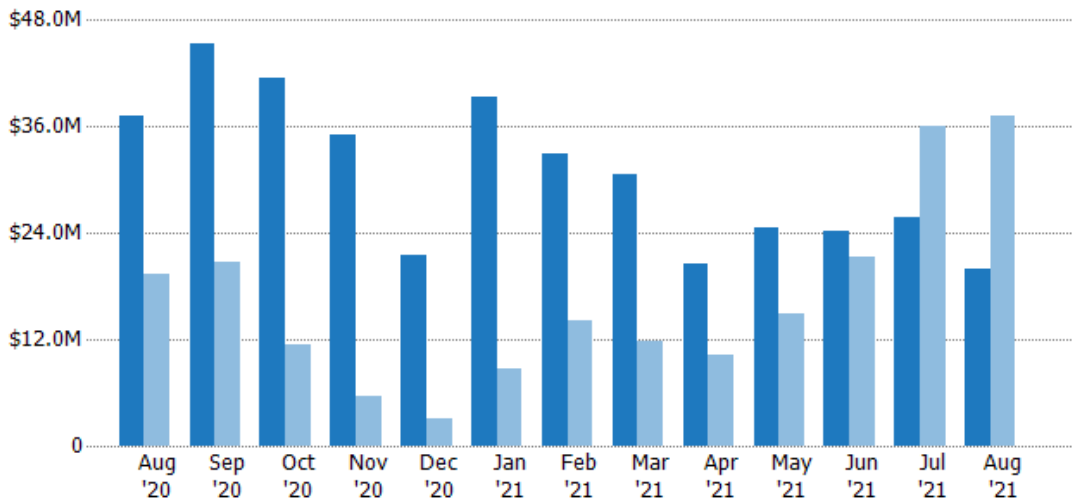
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$19.9M	-46.4%
Aug '20	\$37.1M	91.3%
Aug '19	\$19.4M	-50.1%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$37.1M	\$45.4M	\$41.5M	\$35.1M	\$21.5M	\$39.2M	\$33M	\$30.6M	\$20.6M	\$24.6M	\$24.2M	\$25.7M	\$19.9M
Prior Year	\$19.4M	\$20.6M	\$11.4M	\$5.63M	\$3.14M	\$8.71M	\$14.2M	\$11.7M	\$10.3M	\$15M	\$21.4M	\$36M	\$37.1M
Percent Change from Prior Year	91%	120%	264%	523%	586%	351%	132%	161%	101%	64%	13%	-29%	-46%

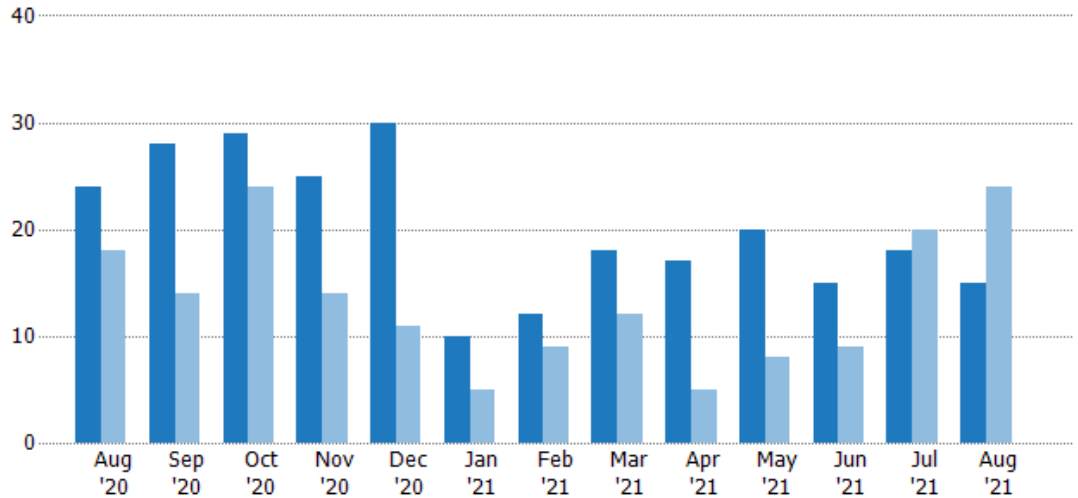
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	15	-37.5%
Aug '20	24	33.3%
Aug '19	18	-33.3%



Current Year	24	28	29	25	30	10	12	18	17	20	15	18	15
Prior Year	18	14	24	14	11	5	9	12	5	8	9	20	24
Percent Change from Prior Year	33%	100%	21%	79%	173%	100%	33%	50%	240%	150%	67%	-10%	-38%

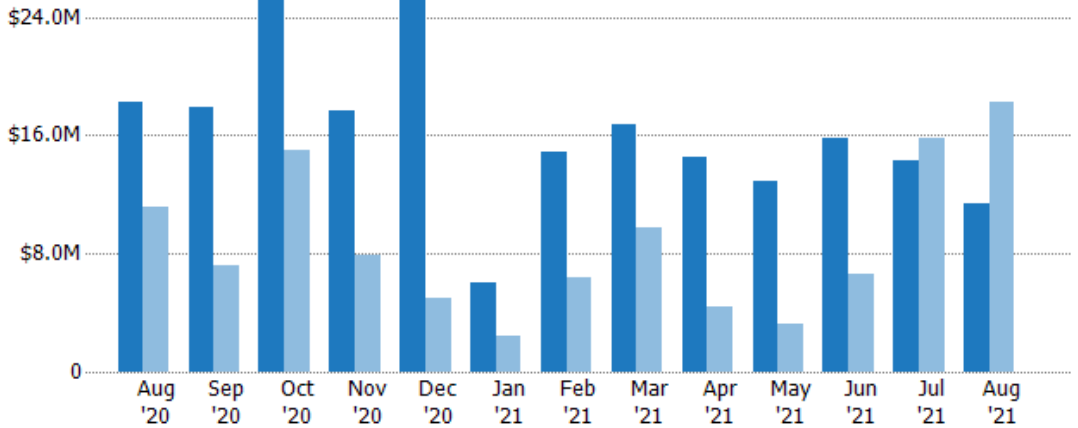
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$11.4M	-37.3%
Aug '20	\$18.2M	63.6%
Aug '19	\$11.1M	-36.1%



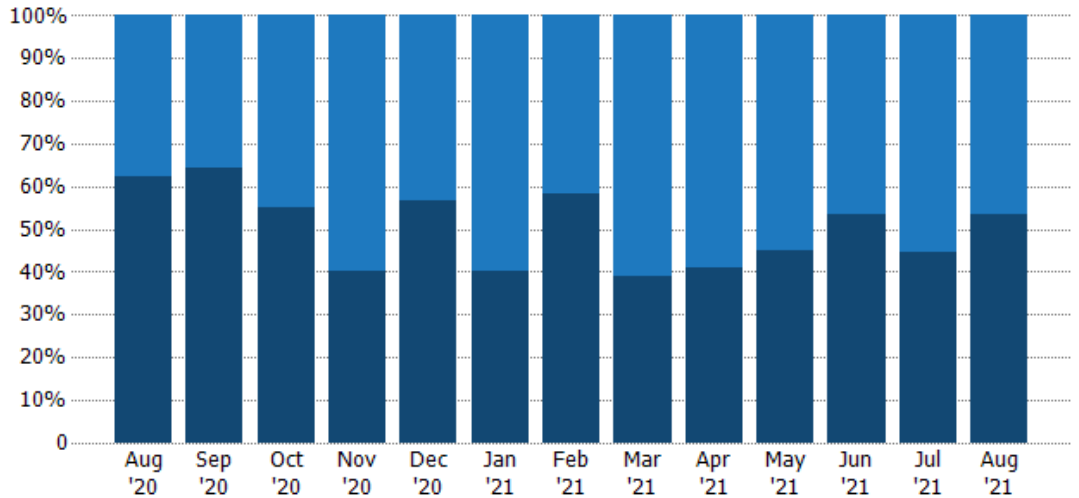
Current Year	\$18.2M	\$17.9M	\$27.2M	\$17.7M	\$26.4M	\$6M	\$14.9M	\$16.8M	\$14.5M	\$12.9M	\$15.8M	\$14.2M	\$11.4M
Prior Year	\$11.1M	\$7.15M	\$15M	\$7.94M	\$4.97M	\$2.39M	\$6.4M	\$9.7M	\$4.38M	\$3.29M	\$6.63M	\$15.8M	\$18.2M
Percent Change from Prior Year	64%	150%	82%	122%	430%	151%	132%	73%	231%	293%	138%	-10%	-37%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



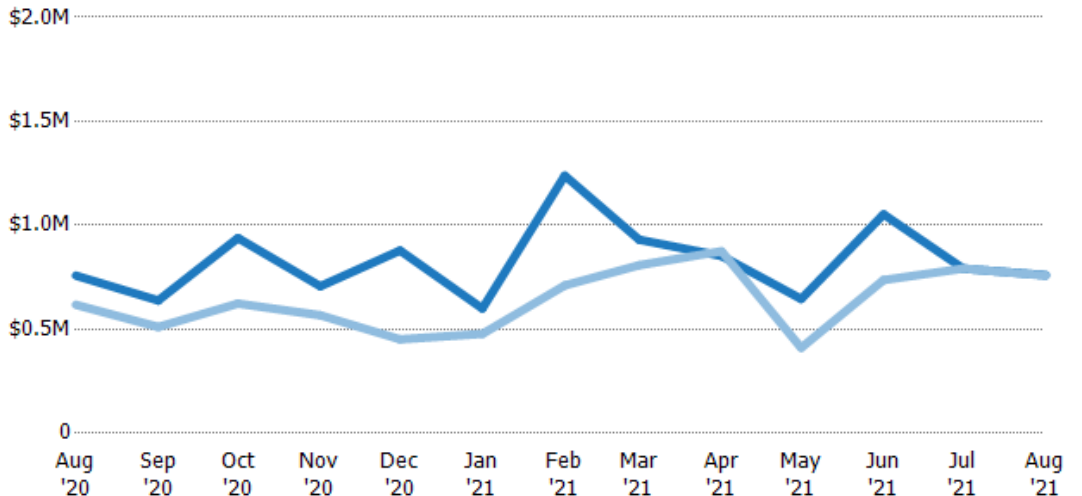
Condo/Townhouse	38%	36%	45%	60%	43%	60%	42%	61%	59%	55%	47%	56%	47%
Single Family Residence	63%	64%	55%	40%	57%	40%	58%	39%	41%	45%	53%	44%	53%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$758K	\$639K	\$939K	\$707K	\$879K	\$600K	\$1.24M	\$931K	\$853K	\$646K	\$1.05M	\$792K	\$760K
Prior Year	\$618K	\$511K	\$623K	\$567K	\$452K	\$478K	\$711K	\$808K	\$875K	\$411K	\$737K	\$792K	\$758K
Percent Change from Prior Year	23%	25%	51%	25%	95%	26%	74%	15%	-3%	57%	43%	0%	0%

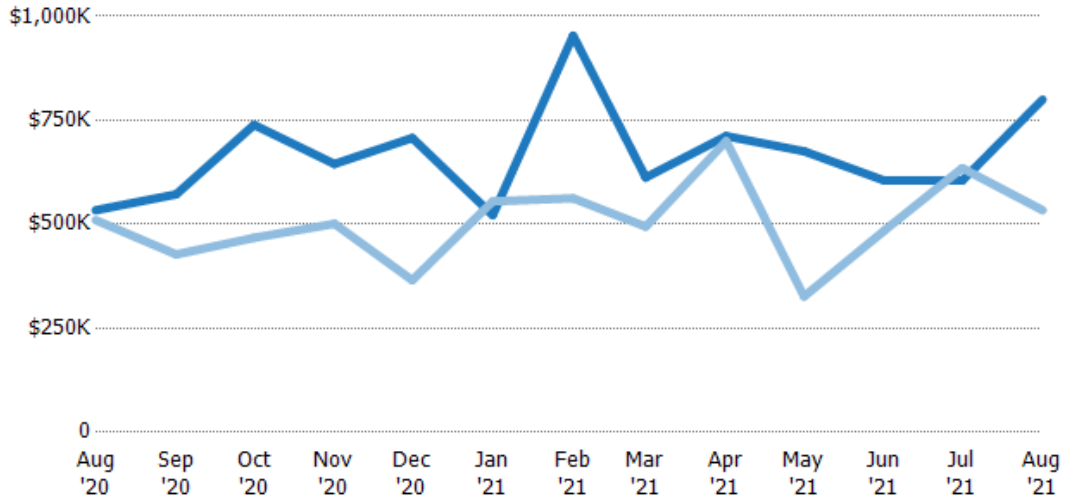
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$800K	49.9%
Aug '20	\$534K	4.7%
Aug '19	\$510K	37.5%



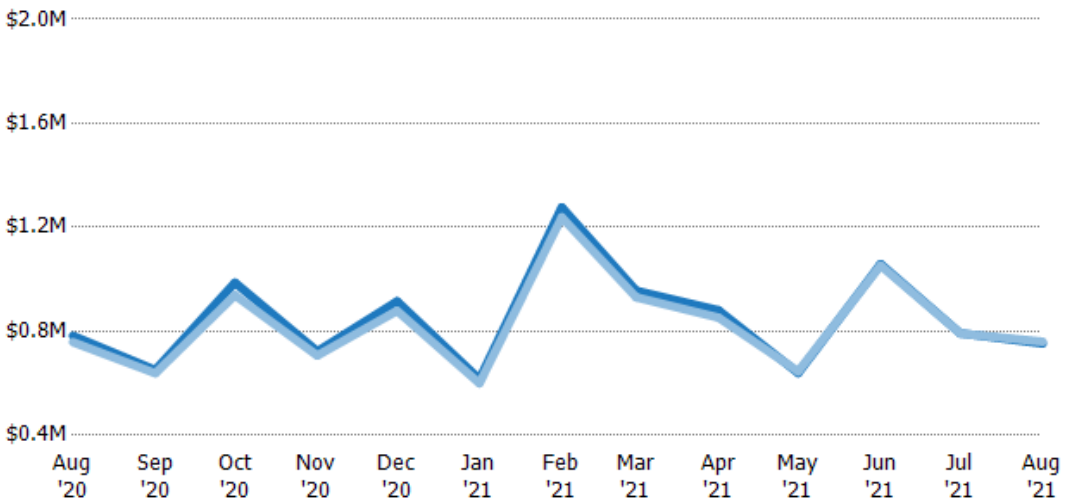
Current Year	\$534K	\$572K	\$739K	\$645K	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$605K	\$605K	\$800K
Prior Year	\$510K	\$428K	\$468K	\$501K	\$366K	\$555K	\$563K	\$495K	\$700K	\$326K	\$485K	\$635K	\$534K
Percent Change from Prior Year	5%	34%	58%	29%	94%	-6%	70%	24%	2%	107%	25%	-5%	50%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



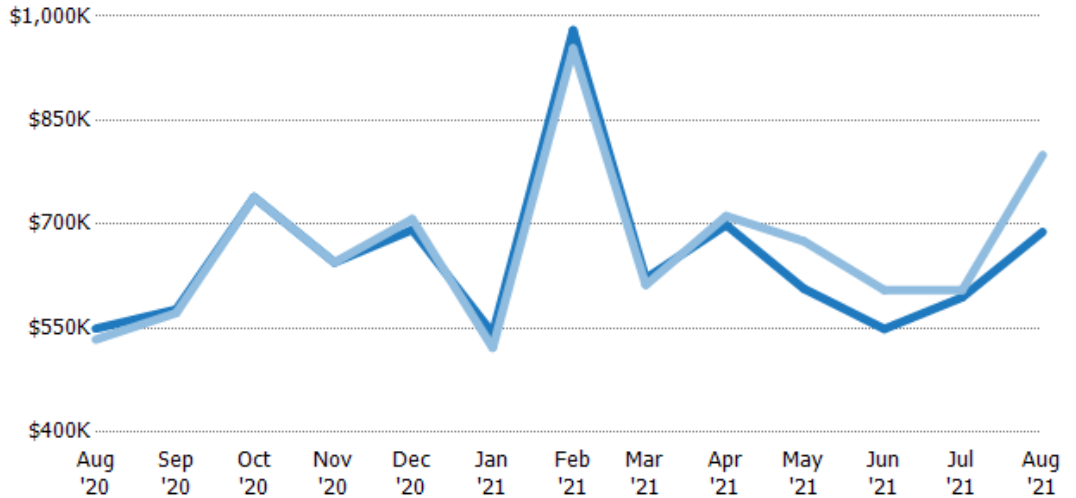
Avg List Price	\$783K	\$651K	\$987K	\$723K	\$915K	\$616K	\$1.28M	\$956K	\$881K	\$639K	\$1.06M	\$792K	\$753K
Avg Sales Price	\$758K	\$639K	\$939K	\$707K	\$879K	\$600K	\$1.24M	\$931K	\$853K	\$646K	\$1.05M	\$792K	\$760K
Avg Sales Price as a % of Avg List Price	97%	98%	95%	98%	96%	97%	97%	97%	97%	101%	99%	100%	101%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



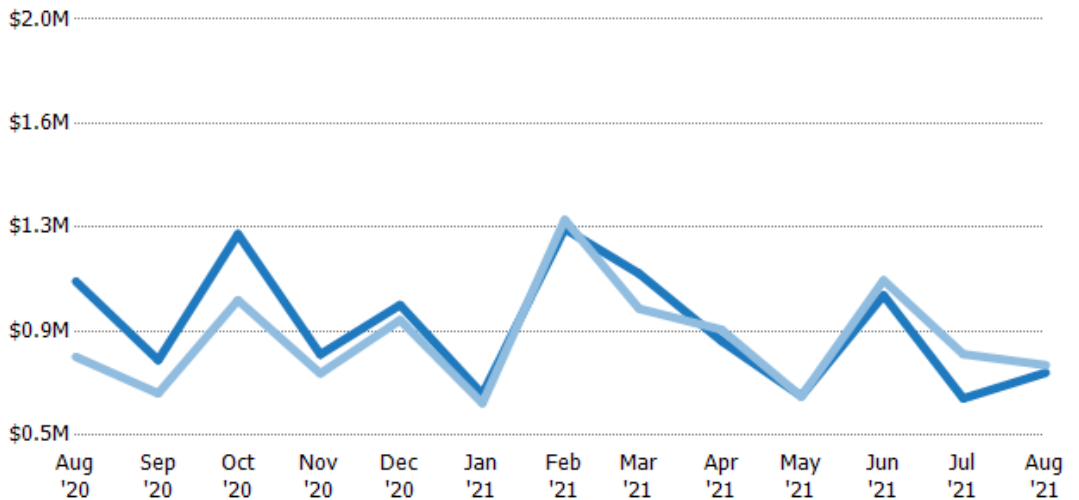
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$550K	\$577K	\$739K	\$645K	\$692K	\$543K	\$980K	\$622K	\$699K	\$607K	\$549K	\$595K	\$689K
Median Sales Price	\$534K	\$572K	\$739K	\$645K	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$605K	\$605K	\$800K
Med Sales Price as a % of Med List Price	97%	99%	100%	100%	102%	96%	97%	98%	102%	111%	110%	102%	116%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



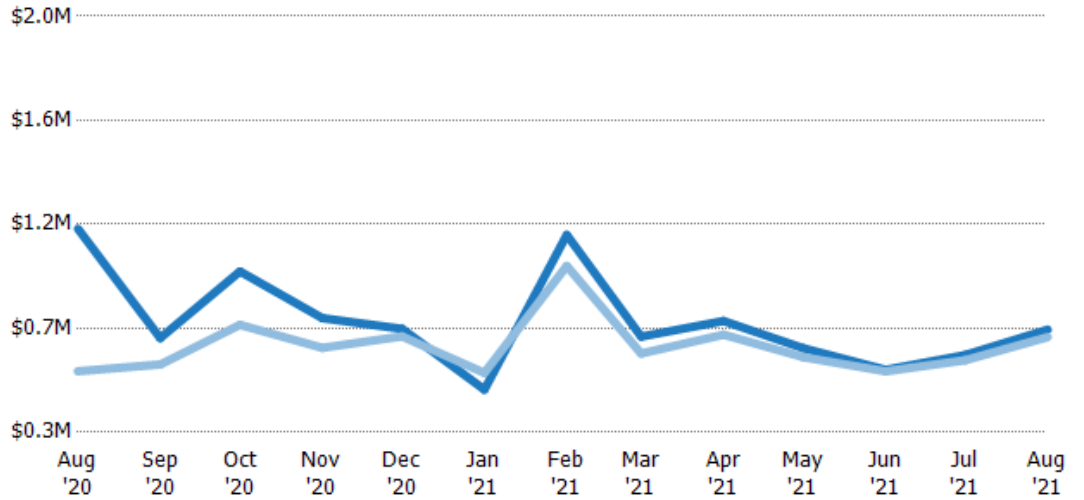
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$1.05M	\$771K	\$1.23M	\$791K	\$970K	\$648K	\$1.24M	\$1.08M	\$840K	\$641K	\$1M	\$633K	\$725K
Avg Sales Price	\$783K	\$651K	\$987K	\$723K	\$915K	\$616K	\$1.28M	\$956K	\$881K	\$639K	\$1.06M	\$792K	\$753K
Avg Sales Price as a % of Avg Est Value	74%	84%	81%	91%	94%	95%	103%	88%	105%	100%	105%	125%	104%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$1.13M	\$685K	\$957K	\$767K	\$723K	\$474K	\$1.11M	\$691K	\$755K	\$644K	\$555K	\$616K	\$719K
Median Sales Price	\$550K	\$577K	\$739K	\$645K	\$692K	\$543K	\$980K	\$622K	\$699K	\$607K	\$549K	\$595K	\$689K
Med Sales Price as a % of Med Est Value	49%	84%	77%	84%	96%	114%	89%	90%	93%	94%	99%	97%	96%