

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	19	23	-17.4%	162	180	-10%
New Listing Volume	\$24,592,000	\$32,006,400	-23.2%	\$155,049,899	\$163,148,448	-5%
Active Listing Count	54	74	-27%	N/A	N/A	
Active Listing Volume	\$82,003,000	\$104,361,600	-21.4%	N/A	N/A	
Average Listing Price	\$1,518,574	\$1,410,292	+7.7%	\$1,394,167	\$1,155,506	+20.7%
Median Listing Price	\$897,000	\$749,350	+19.7%	\$777,412	\$702,152	+10.7%
Median Days in RPR	78	107	-27.1%	108.5	128.32	-15.4%
Months of Inventory	3.6	3.1	+16.8%	4	7.7	-47.9%
Absorption Rate	27.78%	32.43%	-4.7%	24.95%	12.99%	+12%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	11	30	-63.3%	148	188	-21.3%
New Pending Sales Volume	\$8,817,000	\$26,063,600	-66.2%	\$135,437,399	\$145,909,148	-7.2%
Pending Sales Count	17	52	-67.3%	N/A	N/A	
Pending Sales Volume	\$13,776,000	\$45,369,900	-69.6%	N/A	N/A	
Closed Sales Count	16	28	-42.9%	141	120	+17.5%
Closed Sales Volume	\$14,931,397	\$17,878,000	-16.5%	\$121,396,550	\$84,688,417	+43.3%
Average Sales Price	\$933,212	\$638,500	+46.2%	\$860,968	\$705,737	+22%
Median Sales Price	\$656,000	\$572,000	+14.7%	\$679,156	\$548,104	+23.9%

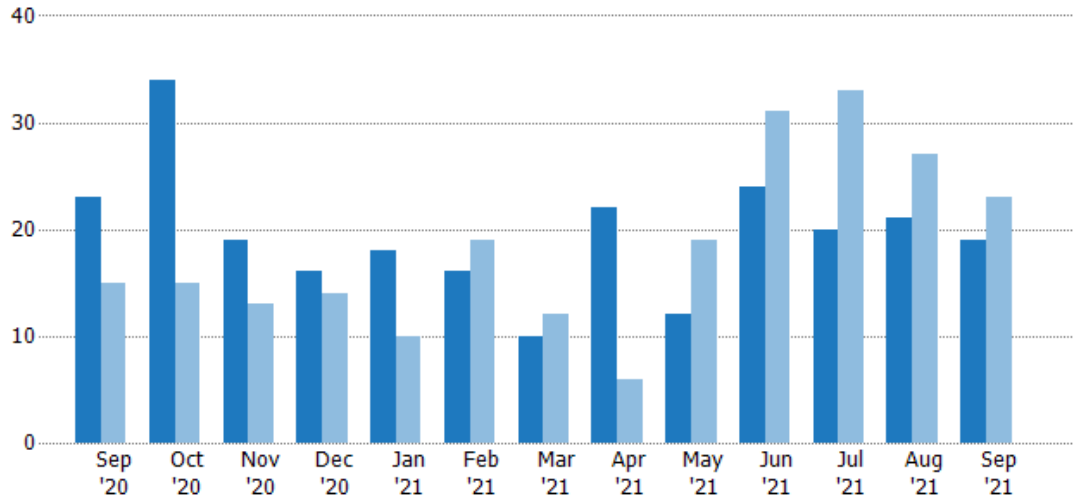
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	19	-17.4%
Sep '20	23	53.3%
Sep '19	15	20%



Current Year	23	34	19	16	18	16	10	22	12	24	20	21	19
Prior Year	15	15	13	14	10	19	12	6	19	31	33	27	23
Percent Change from Prior Year	53%	127%	46%	14%	80%	-16%	-17%	267%	-37%	-23%	-39%	-22%	-17%

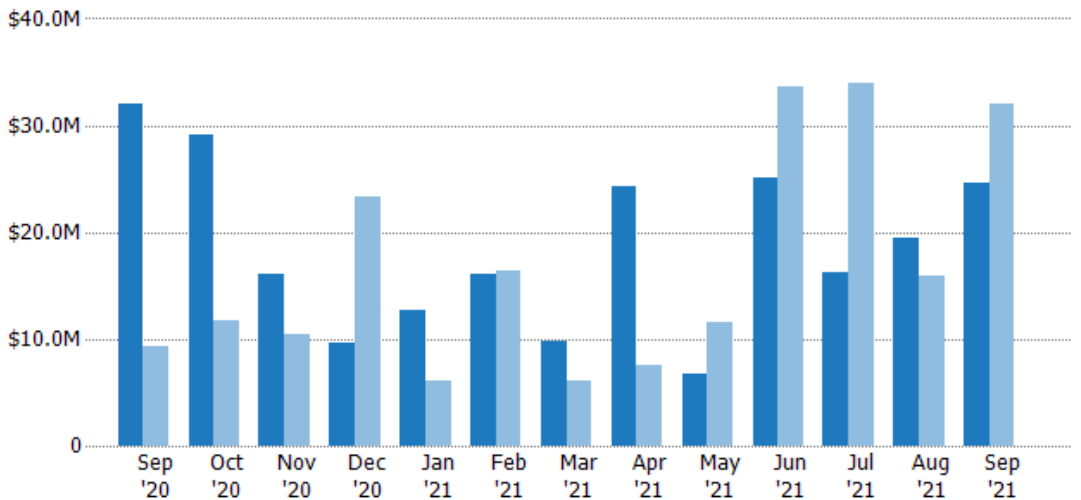
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$24.6M	-23.2%
Sep '20	\$32M	241.5%
Sep '19	\$9.37M	-6.4%



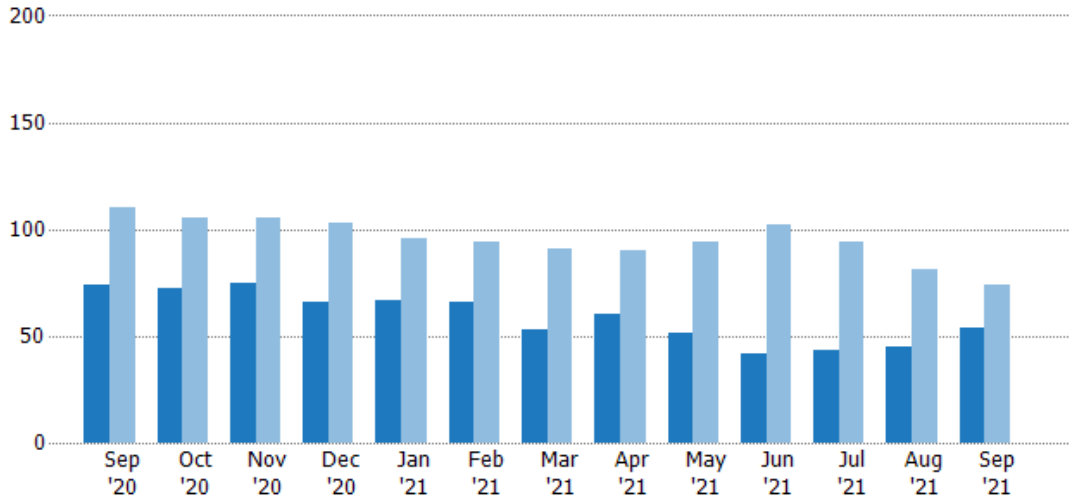
Current Year	\$32M	\$29.1M	\$16.1M	\$9.58M	\$12.8M	\$16M	\$9.8M	\$24.3M	\$6.74M	\$25.2M	\$16.2M	\$19.4M	\$24.6M
Prior Year	\$9.37M	\$11.8M	\$10.5M	\$23.3M	\$6.01M	\$16.4M	\$6.06M	\$7.54M	\$11.5M	\$33.6M	\$34M	\$16M	\$32M
Percent Change from Prior Year	242%	148%	54%	-59%	112%	-3%	62%	222%	-42%	-25%	-52%	22%	-23%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



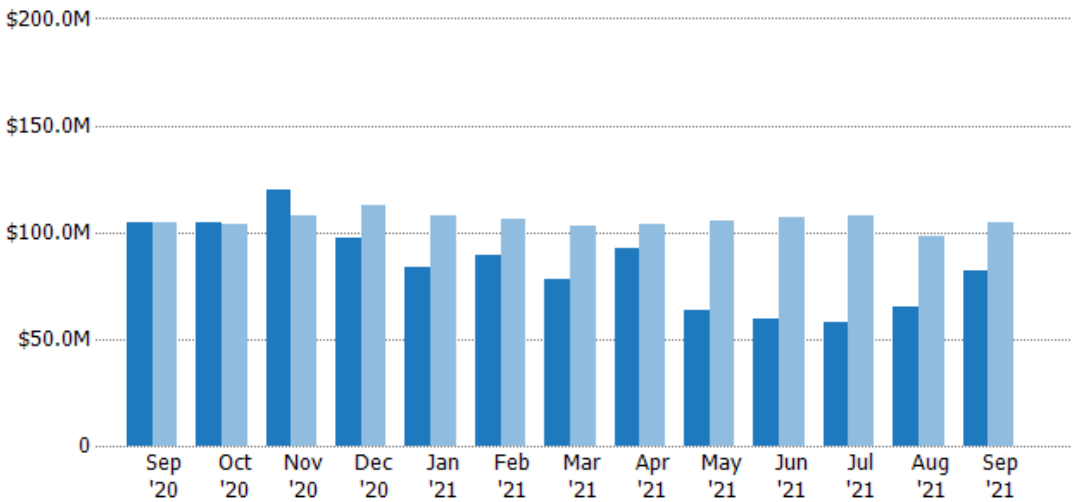
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '21	54	74	-27%
Sep '20	74	110	-33%
Sep '19	110	110	-4.5%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '21	\$82M	\$104M	-21.4%
Sep '20	\$104M	\$104M	0.1%
Sep '19	\$104M	\$104M	-31.1%

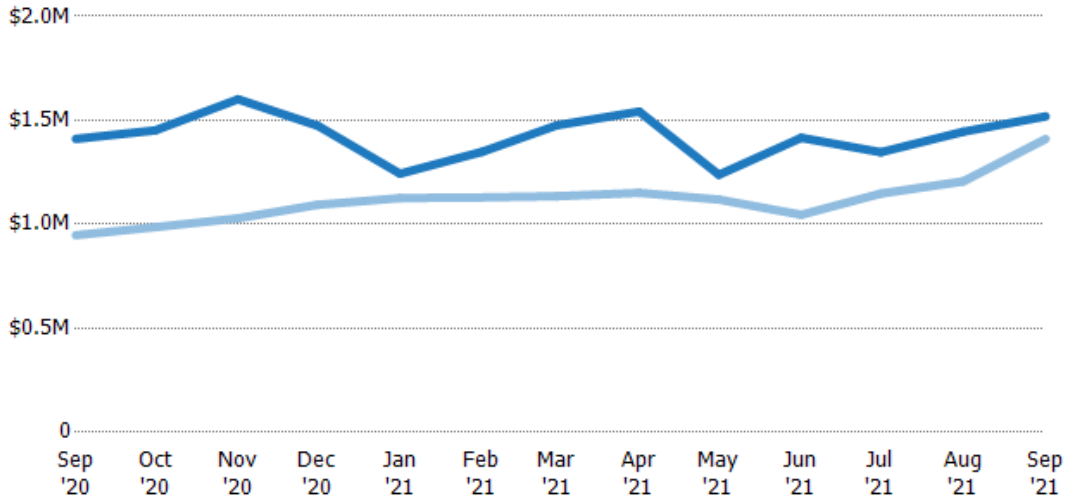
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$1.52M	7.7%
Sep '20	\$1.41M	48.8%
Sep '19	\$947K	-27.8%



Current Year	\$1.41M	\$1.45M	\$1.6M	\$1.47M	\$1.24M	\$1.35M	\$1.48M	\$1.54M	\$1.24M	\$1.42M	\$1.35M	\$1.45M	\$1.52M
Prior Year	\$947K	\$986K	\$1.03M	\$1.09M	\$1.13M	\$1.13M	\$1.13M	\$1.15M	\$1.12M	\$1.05M	\$1.15M	\$1.21M	\$1.41M
Percent Change from Prior Year	49%	47%	56%	35%	10%	19%	30%	34%	11%	35%	17%	20%	8%

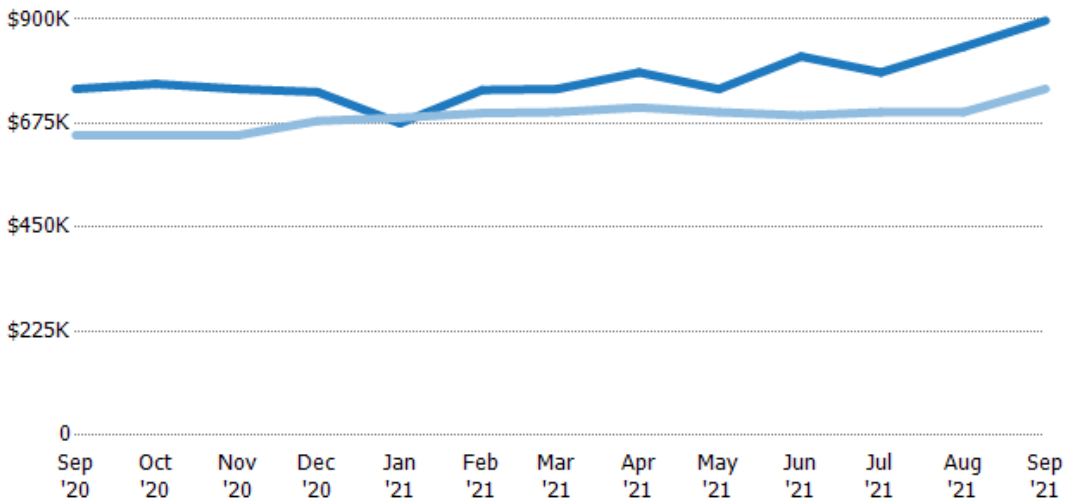
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$897K	19.7%
Sep '20	\$749K	15.5%
Sep '19	\$649K	-15.4%



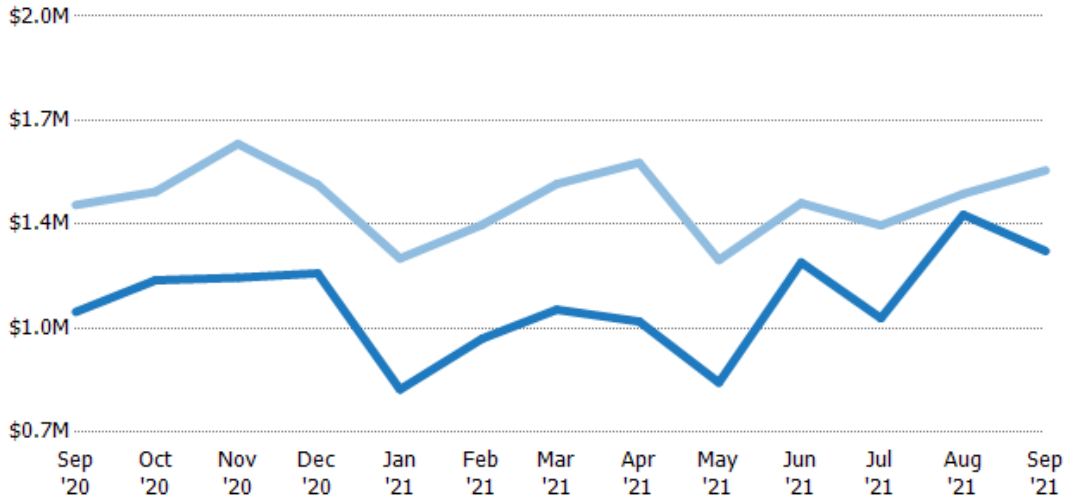
Current Year	\$749K	\$760K	\$749K	\$743K	\$675K	\$747K	\$749K	\$785K	\$749K	\$820K	\$785K	\$840K	\$897K
Prior Year	\$649K	\$649K	\$649K	\$680K	\$687K	\$697K	\$699K	\$709K	\$699K	\$692K	\$699K	\$699K	\$749K
Percent Change from Prior Year	15%	17%	15%	9%	-2%	7%	7%	11%	7%	18%	12%	20%	20%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



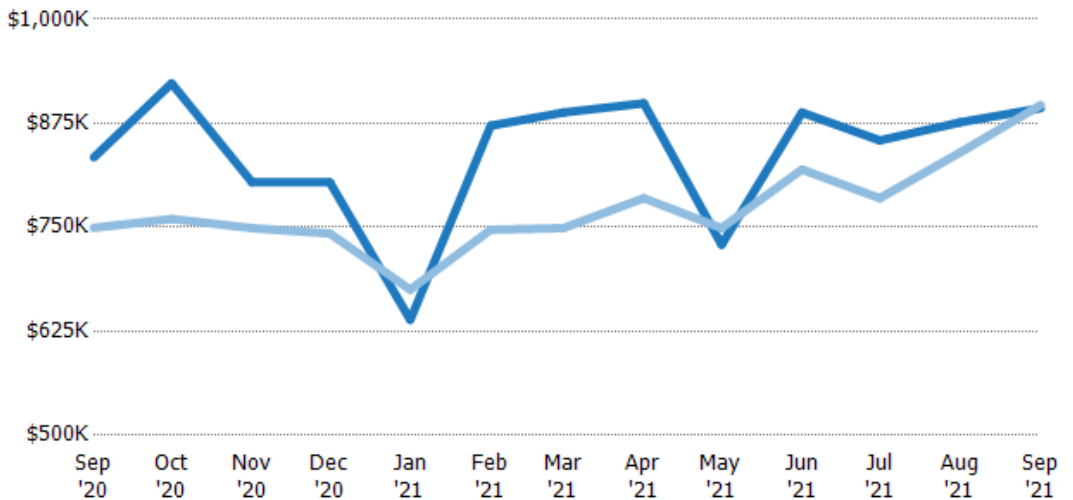
Avg Est Value	\$1.08M	\$1.18M	\$1.18M	\$1.2M	\$834K	\$993K	\$1.08M	\$1.05M	\$855K	\$1.23M	\$1.06M	\$1.38M	\$1.27M
Avg Listing Price	\$1.41M	\$1.45M	\$1.6M	\$1.47M	\$1.24M	\$1.35M	\$1.48M	\$1.54M	\$1.24M	\$1.42M	\$1.35M	\$1.45M	\$1.52M
Avg Listing Price as a % of Avg Est Value	131%	124%	135%	123%	149%	136%	136%	147%	145%	115%	127%	105%	120%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$834K	\$923K	\$804K	\$804K	\$639K	\$872K	\$888K	\$899K	\$729K	\$888K	\$854K	\$876K	\$893K
Median Listing Price	\$749K	\$760K	\$749K	\$743K	\$675K	\$747K	\$749K	\$785K	\$749K	\$820K	\$785K	\$840K	\$897K
Med Listing Price as a % of Med Est Value	90%	82%	93%	92%	106%	86%	84%	87%	103%	92%	92%	96%	100%

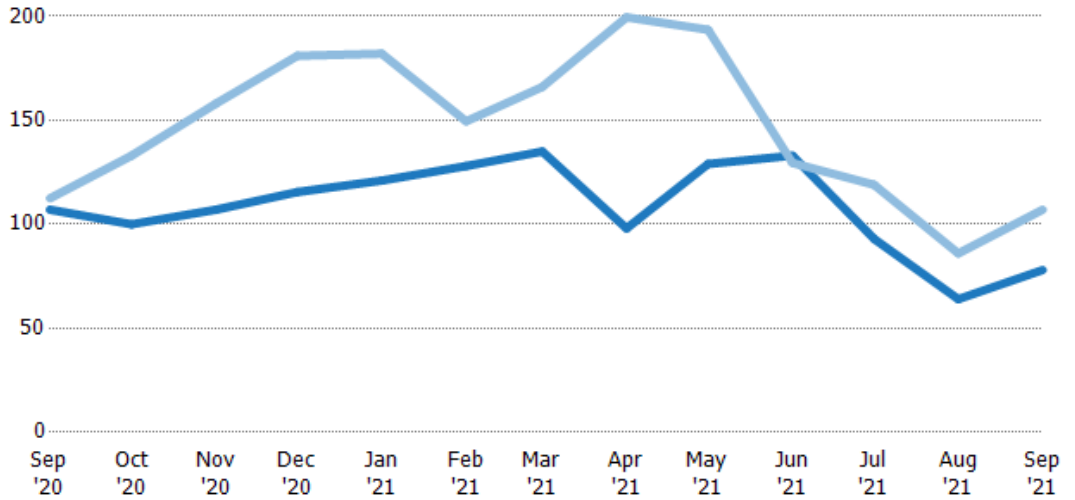
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Sep '21	78	-27.1%
Sep '20	107	-4.9%
Sep '19	113	-19.1%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	107	100	107	116	121	128	135	98	129	133	93	64	78
Prior Year	113	133	158	181	182	150	166	200	194	130	119	86	107
Percent Change from Prior Year	-5%	-25%	-32%	-36%	-34%	-14%	-19%	-51%	-33%	3%	-22%	-26%	-27%

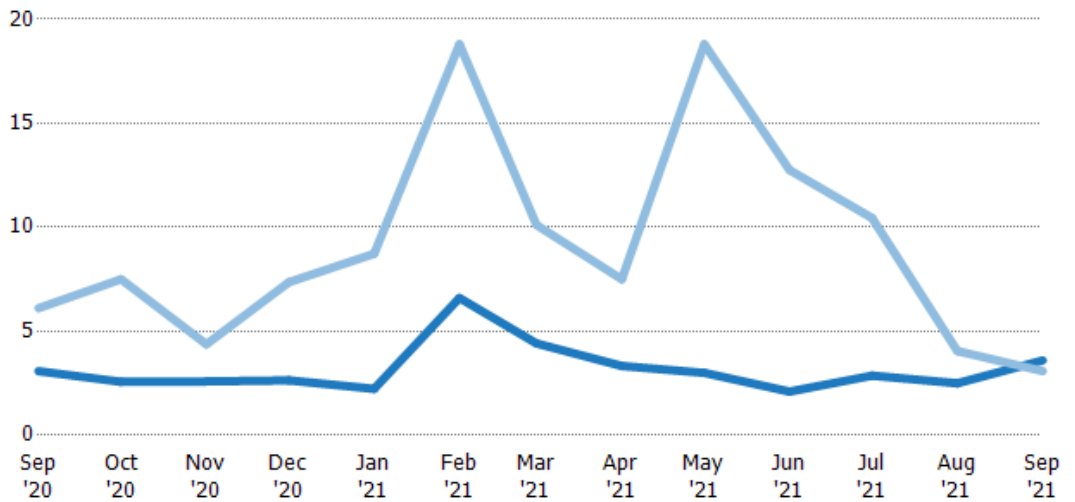
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Sep '21	3.6	16.8%
Sep '20	3.08	-49.5%
Sep '19	6.11	43.2%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	3.08	2.57	2.59	2.64	2.23	6.6	4.42	3.33	3	2.1	2.87	2.5	3.6
Prior Year	6.11	7.5	4.38	7.36	8.73	18.8	10.1	7.5	18.8	12.8	10.4	4.05	3.08
Percent Change from Prior Year	-50%	-66%	-41%	-64%	-74%	-65%	-56%	-56%	-84%	-84%	-73%	-38%	17%

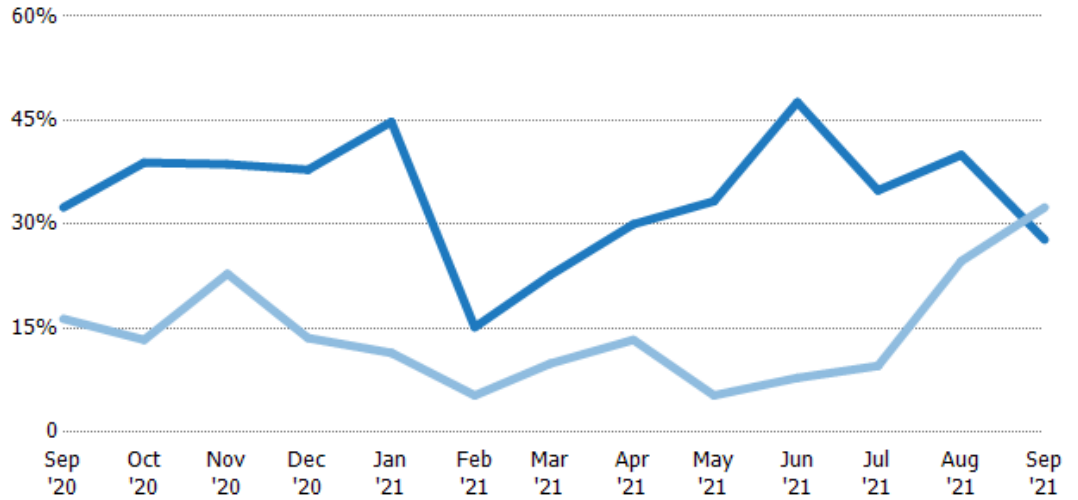
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Rate	Chg.
Sep '21	28%	4.7%
Sep '20	32%	-16.1%
Sep '19	16%	-30.2%



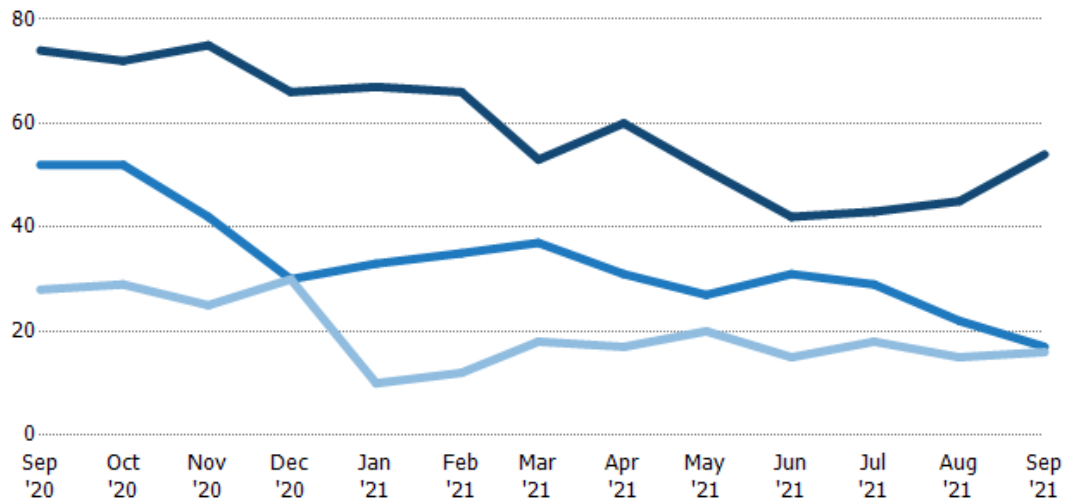
Current Year	32%	39%	39%	38%	45%	15%	23%	30%	33%	48%	35%	40%	28%
Prior Year	16%	13%	23%	14%	11%	5%	10%	13%	5%	8%	10%	25%	32%
Change from Prior Year	-16%	-26%	-16%	-24%	-33%	-10%	-13%	-17%	-28%	-40%	-25%	-15%	5%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



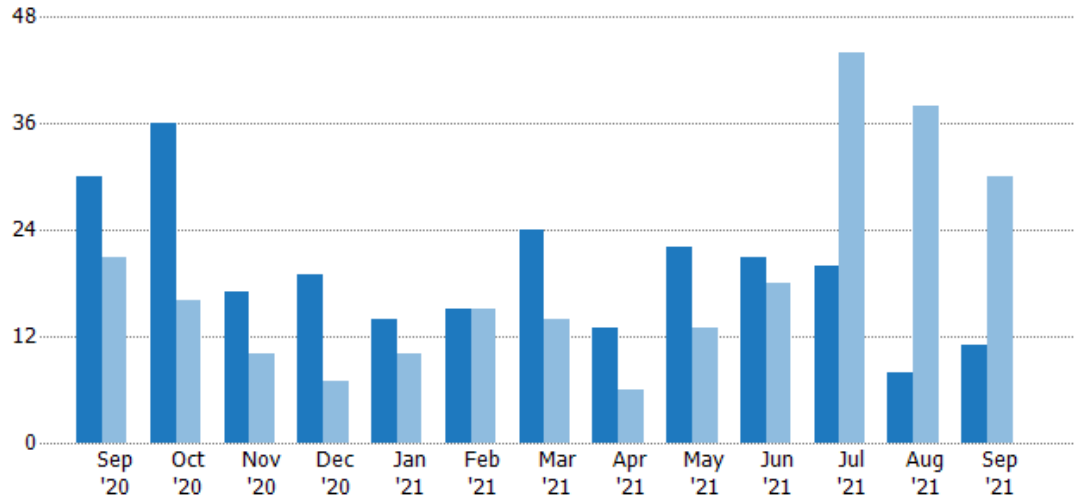
Active	74	72	75	66	67	66	53	60	51	42	43	45	54
Pending	52	52	42	30	33	35	37	31	27	31	29	22	17
Sold	28	29	25	30	10	12	18	17	20	15	18	15	16

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type:  
Condo/Townhouse/Apt., Single Family



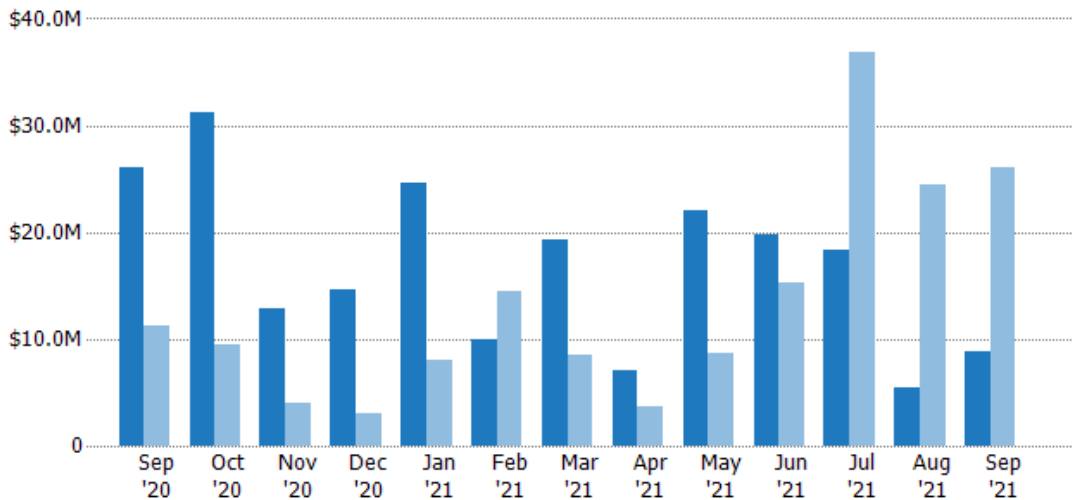
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '21	11	30	-63.3%
Sep '20	30	21	43%
Sep '19	21	16	125%
Oct '20	36	10	70%
Nov '20	17	7	171%
Dec '20	19	10	40%
Jan '21	14	15	0%
Feb '21	15	14	71%
Mar '21	24	6	117%
Apr '21	13	13	69%
May '21	22	18	17%
Jun '21	21	44	-55%
Jul '21	20	38	-79%
Aug '21	8	30	-63%
Sep '21	11	30	-63%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '21	\$8.82M	\$26.1M	-66.2%
Sep '20	\$26.1M	\$11.3M	131%
Sep '19	\$11.3M	\$9.47M	224%
Oct '20	\$31.3M	\$3.03M	383%
Nov '20	\$12.9M	\$8.02M	207%
Dec '20	\$14.6M	\$14.5M	-31%
Jan '21	\$24.6M	\$8.52M	127%
Feb '21	\$9.94M	\$3.6M	95%
Mar '21	\$19.4M	\$8.61M	156%
Apr '21	\$7.02M	\$15.3M	29%
May '21	\$22.1M	\$36.8M	-50%
Jun '21	\$19.8M	\$24.4M	-78%
Jul '21	\$18.3M	\$26.1M	-66%
Aug '21	\$5.47M	\$26.1M	-66%
Sep '21	\$8.82M	\$26.1M	-66%



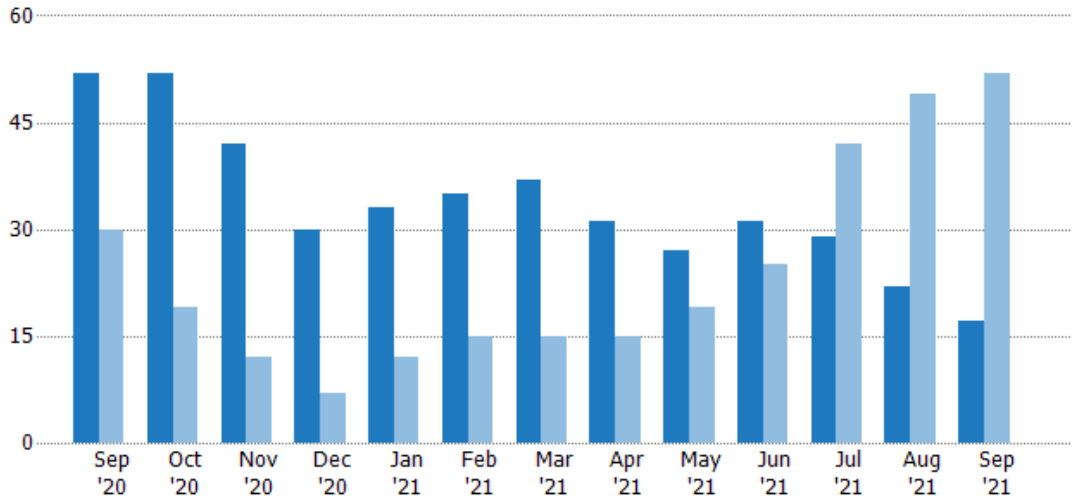
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	17	-67.3%
Sep '20	52	73.3%
Sep '19	30	-30%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	52	52	42	30	33	35	37	31	27	31	29	22	17
Prior Year	30	19	12	7	12	15	15	15	19	25	42	49	52
Percent Change from Prior Year	73%	174%	250%	329%	175%	133%	147%	107%	42%	24%	-31%	-55%	-67%

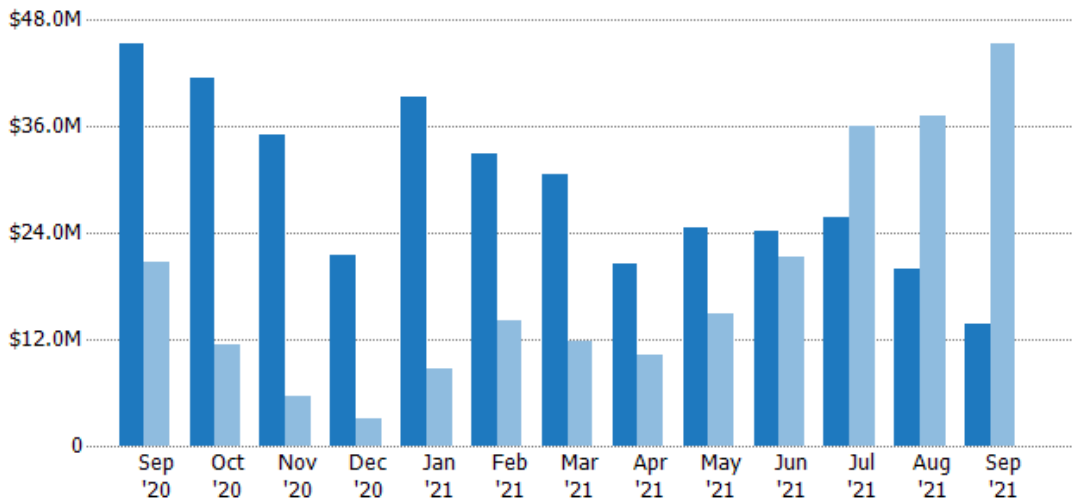
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$13.8M	-69.6%
Sep '20	\$45.4M	119.8%
Sep '19	\$20.6M	-37.4%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$45.4M	\$41.5M	\$35.1M	\$21.5M	\$39.2M	\$33M	\$30.6M	\$20.6M	\$24.6M	\$24.2M	\$25.7M	\$19.9M	\$13.8M
Prior Year	\$20.6M	\$11.4M	\$5.63M	\$3.14M	\$8.71M	\$14.2M	\$11.7M	\$10.3M	\$15M	\$21.4M	\$36M	\$37.1M	\$45.4M
Percent Change from Prior Year	120%	264%	523%	586%	351%	132%	161%	101%	64%	13%	-29%	-46%	-70%

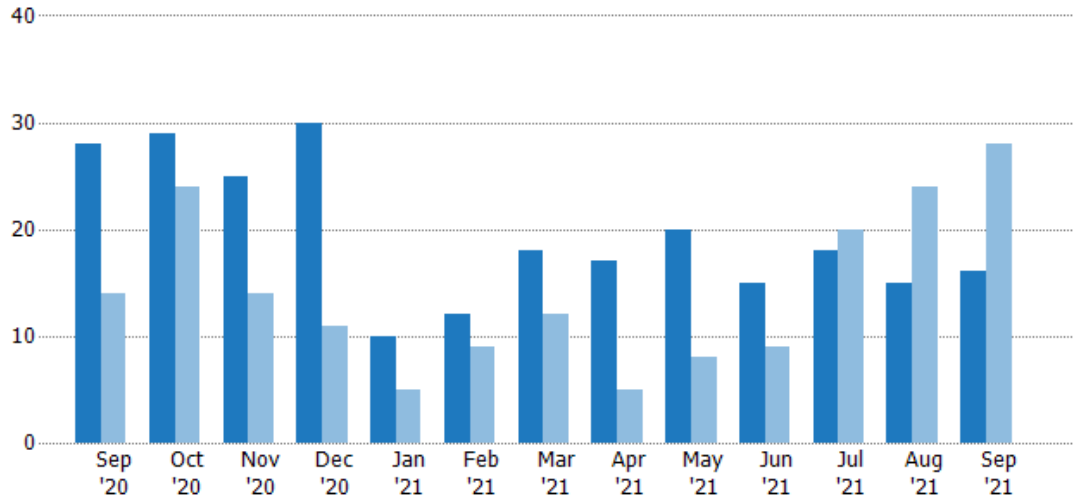
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Sep '21	16	-42.9%
Sep '20	28	100%
Sep '19	14	0%



Current Year	28	29	25	30	10	12	18	17	20	15	18	15	16
Prior Year	14	24	14	11	5	9	12	5	8	9	20	24	28
Percent Change from Prior Year	100%	21%	79%	173%	100%	33%	50%	240%	150%	67%	-10%	-38%	-43%

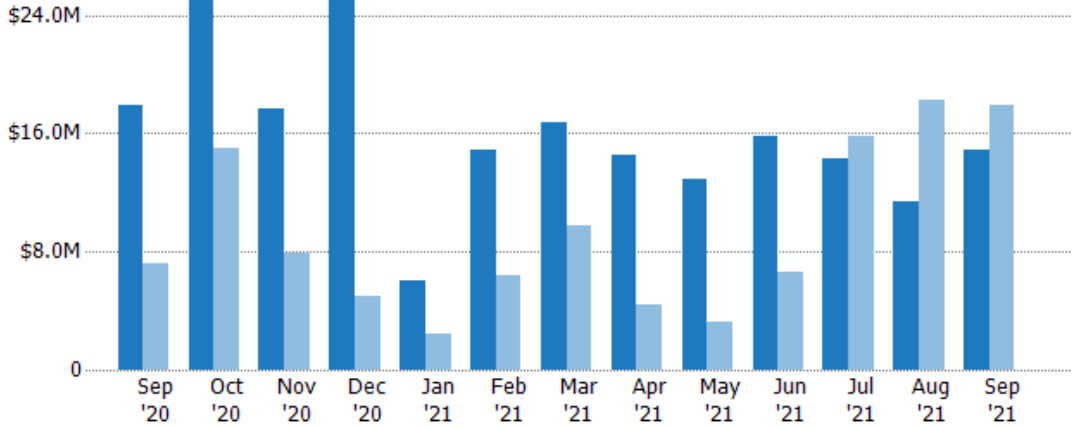
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Sep '21	\$14.9M	-16.5%
Sep '20	\$17.9M	149.9%
Sep '19	\$7.15M	-12.3%



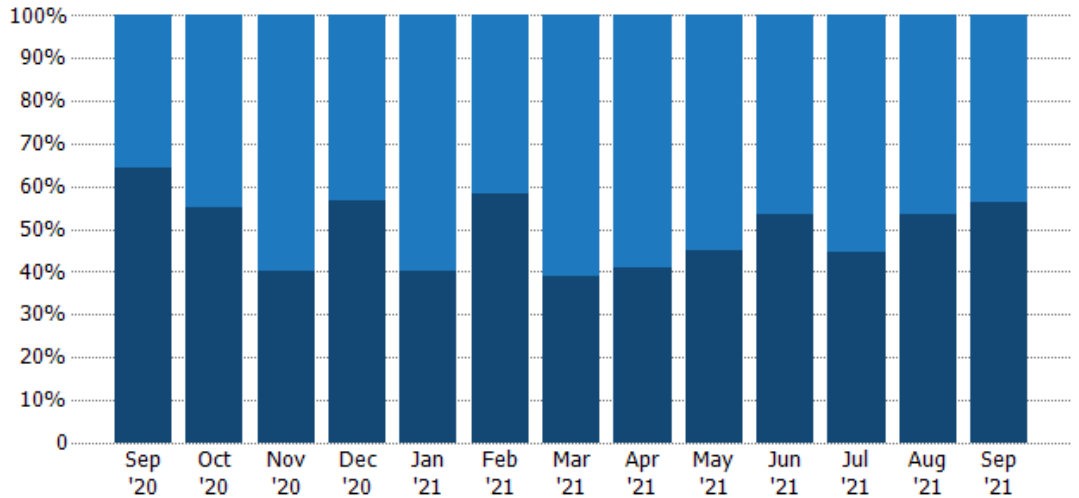
Current Year	\$17.9M	\$27.2M	\$17.7M	\$26.4M	\$6M	\$14.9M	\$16.8M	\$14.5M	\$12.9M	\$15.8M	\$14.2M	\$11.4M	\$14.9M
Prior Year	\$7.15M	\$15M	\$7.94M	\$4.97M	\$2.39M	\$6.4M	\$9.7M	\$4.38M	\$3.29M	\$6.63M	\$15.8M	\$18.2M	\$17.9M
Percent Change from Prior Year	150%	82%	122%	430%	151%	132%	73%	231%	293%	138%	-10%	-37%	-16%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



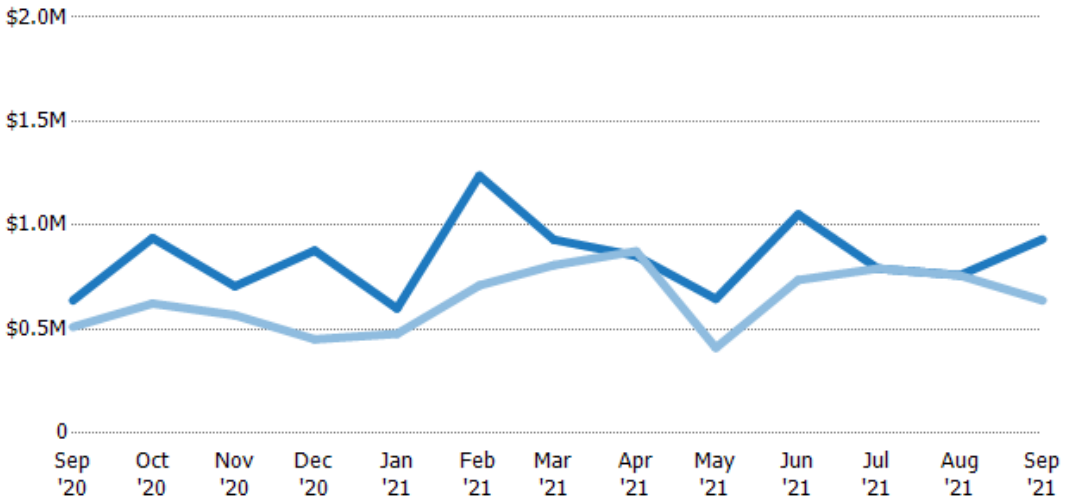
Condo/Townhouse	36%	45%	60%	43%	60%	42%	61%	59%	55%	47%	56%	47%	44%
Single Family Residence	64%	55%	40%	57%	40%	58%	39%	41%	45%	53%	44%	53%	56%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



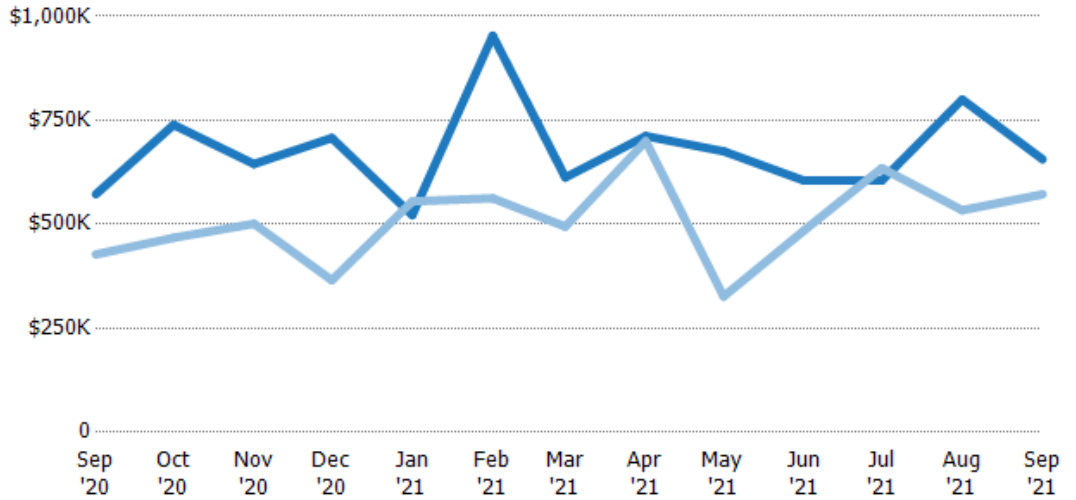
Current Year	\$639K	\$939K	\$707K	\$879K	\$600K	\$1.24M	\$931K	\$853K	\$646K	\$1.05M	\$792K	\$760K	\$933K
Prior Year	\$511K	\$623K	\$567K	\$452K	\$478K	\$711K	\$808K	\$875K	\$411K	\$737K	\$792K	\$758K	\$639K
Percent Change from Prior Year	25%	51%	25%	95%	26%	74%	15%	-3%	57%	43%	0%	0%	46%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family



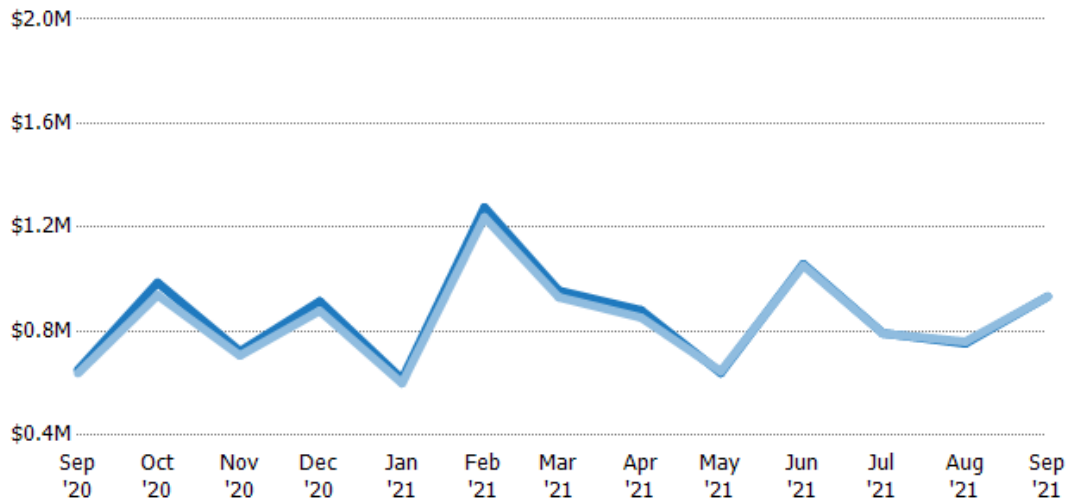
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$572K	\$739K	\$645K	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$605K	\$605K	\$800K	\$656K
Prior Year	\$428K	\$468K	\$501K	\$366K	\$555K	\$563K	\$495K	\$700K	\$326K	\$485K	\$635K	\$534K	\$572K
Percent Change from Prior Year	34%	58%	29%	94%	-6%	70%	24%	2%	107%	25%	-5%	50%	15%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family



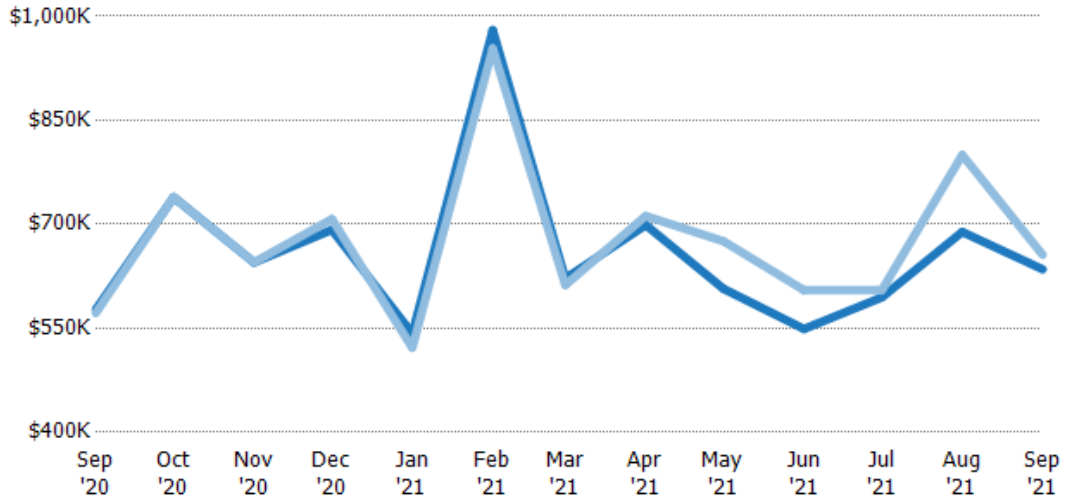
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg List Price	\$651K	\$987K	\$723K	\$915K	\$616K	\$1.28M	\$956K	\$881K	\$639K	\$1.06M	\$792K	\$753K	\$934K
Avg Sales Price	\$639K	\$939K	\$707K	\$879K	\$600K	\$1.24M	\$931K	\$853K	\$646K	\$1.05M	\$792K	\$760K	\$933K
Avg Sales Price as a % of Avg List Price	98%	95%	98%	96%	97%	97%	97%	97%	101%	99%	100%	101%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



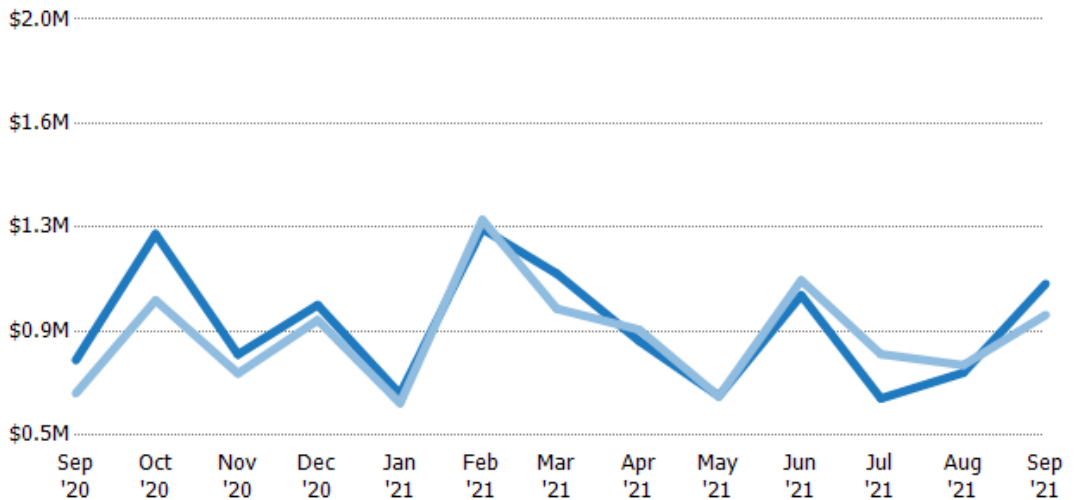
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$577K	\$739K	\$645K	\$692K	\$543K	\$980K	\$622K	\$699K	\$607K	\$549K	\$595K	\$689K	\$635K
Median Sales Price	\$572K	\$739K	\$645K	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$605K	\$605K	\$800K	\$656K
Med Sales Price as a % of Med List Price	99%	100%	100%	102%	96%	97%	98%	102%	111%	110%	102%	116%	103%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



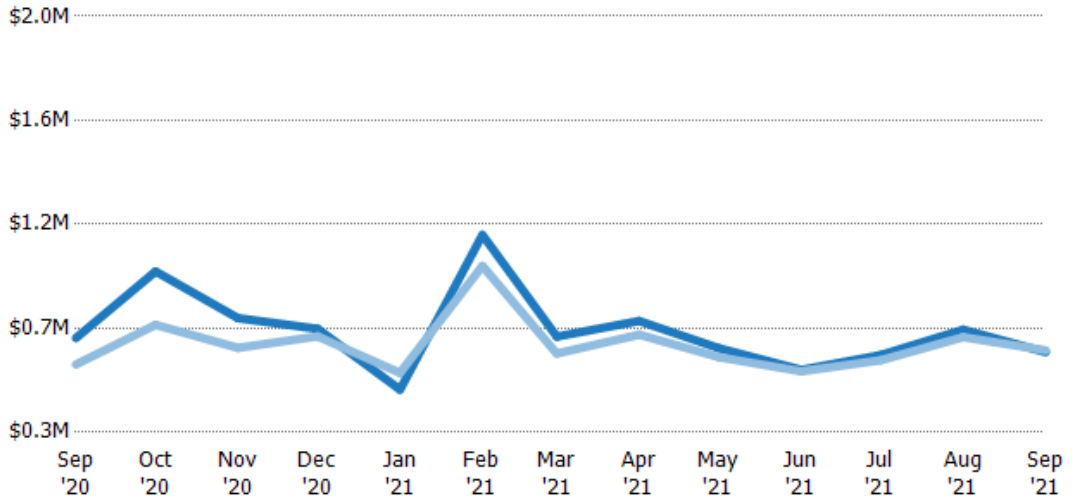
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$771K	\$1.23M	\$791K	\$970K	\$648K	\$1.24M	\$1.08M	\$840K	\$641K	\$1M	\$633K	\$725K	\$1.05M
Avg Sales Price	\$651K	\$987K	\$723K	\$915K	\$616K	\$1.28M	\$956K	\$881K	\$639K	\$1.06M	\$792K	\$753K	\$934K
Avg Sales Price as a % of Avg Est Value	84%	81%	91%	94%	95%	103%	88%	105%	100%	105%	125%	104%	89%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$685K	\$957K	\$767K	\$723K	\$474K	\$1.11M	\$691K	\$755K	\$644K	\$555K	\$616K	\$719K	\$627K
Median Sales Price	\$577K	\$739K	\$645K	\$692K	\$543K	\$980K	\$622K	\$699K	\$607K	\$549K	\$595K	\$689K	\$635K
Med Sales Price as a % of Med Est Value	84%	77%	84%	96%	114%	89%	90%	93%	94%	99%	97%	96%	101%