

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	10	10	+/-	86	70	+22.9%
New Listing Volume	\$2,544,850	\$1,866,172	+36.4%	\$21,559,900	\$13,546,022	+59.2%
Active Listing Count	23	36	-36.1%	N/A	N/A	
Active Listing Volume	\$6,468,350	\$8,456,622	-23.5%	N/A	N/A	
Average Listing Price	\$281,233	\$234,906	+19.7%	\$262,795	\$205,916	+27.6%
Median Listing Price	\$250,000	\$187,225	+33.5%	\$195,987	\$147,506	+32.9%
Median Days in RPR	40	74	-45.9%	71.3	151.2	-52.8%
Months of Inventory	1.6	3	-45.2%	3.4	6	-43%
Absorption Rate	60.87%	33.33%	+27.5%	29.26%	16.67%	+12.6%
Sales Activity Charts Metrics						
New Pending Sales Count	6	15	-60%	90	78	+15.4%
New Pending Sales Volume	\$1,735,500	\$2,701,200	-35.8%	\$20,809,750	\$14,440,400	+44.1%
Pending Sales Count	12	15	-20%	N/A	N/A	
Pending Sales Volume	\$3,730,900	\$2,769,100	+34.7%	N/A	N/A	
Closed Sales Count	14	11	+27.3%	70	55	+27.3%
Closed Sales Volume	\$3,541,500	\$1,987,250	+78.2%	\$15,933,571	\$10,320,420	+54.4%
Average Sales Price	\$252,964	\$180,659	+40%	\$227,622	\$187,644	+21.3%
Median Sales Price	\$257,000	\$175,000	+46.9%	\$223,006	\$160,945	+38.6%

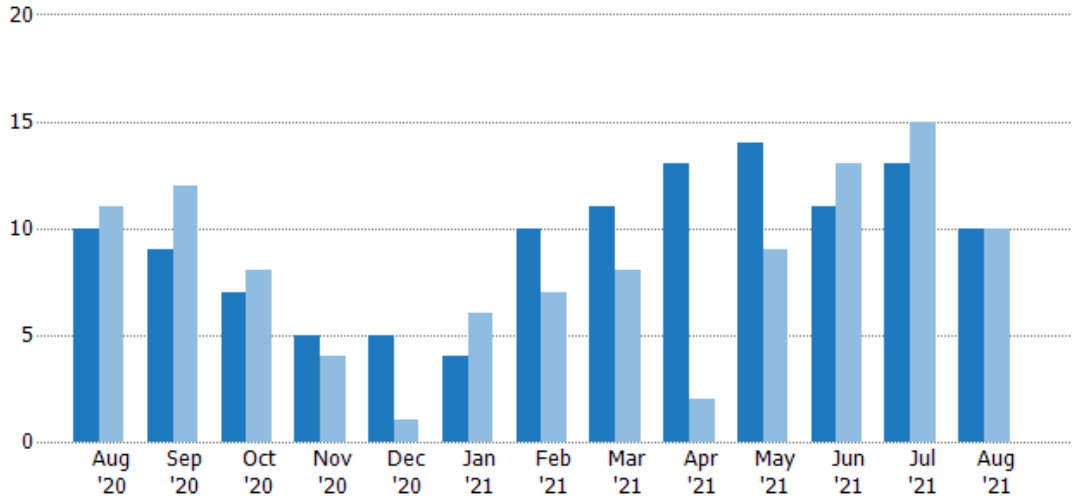
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Count	% Chg.
Aug '21	10	0%
Aug '20	10	-9.1%
Aug '19	11	45.5%



Current Year	10	9	7	5	5	4	10	11	13	14	11	13	10
Prior Year	11	12	8	4	1	6	7	8	2	9	13	15	10
Percent Change from Prior Year	-9%	-25%	-13%	25%	400%	-33%	43%	38%	550%	56%	-15%	-13%	0%

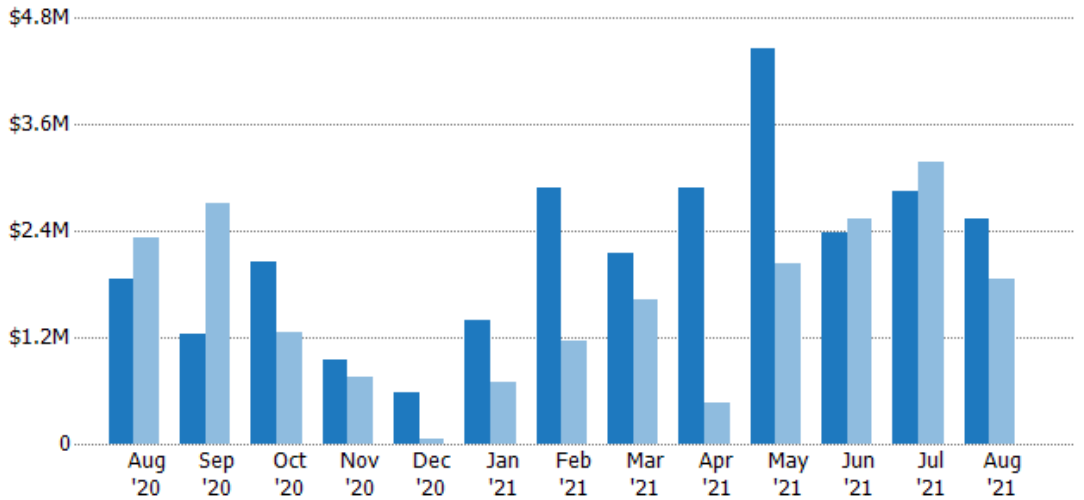
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Volume	% Chg.
Aug '21	\$2.54M	36.4%
Aug '20	\$1.87M	-19.8%
Aug '19	\$2.33M	29.2%



Current Year	\$1.87M	\$1.24M	\$2.06M	\$946K	\$583K	\$1.39M	\$2.89M	\$2.15M	\$2.88M	\$4.47M	\$2.39M	\$2.85M	\$2.54M
Prior Year	\$2.33M	\$2.71M	\$1.27M	\$755K	\$49.9K	\$699K	\$1.15M	\$1.62M	\$460K	\$2.02M	\$2.54M	\$3.18M	\$1.87M
Percent Change from Prior Year	-20%	-54%	62%	25%	1,068%	99%	150%	33%	526%	121%	-6%	-10%	36%

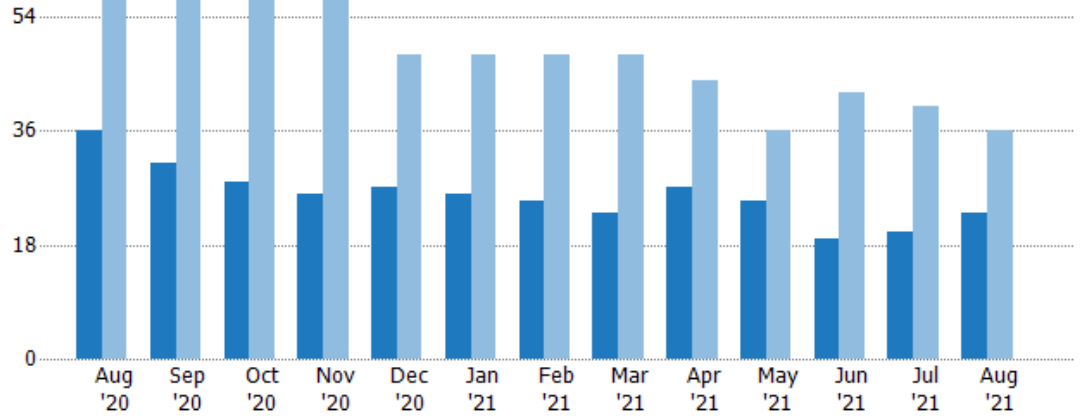
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Aug '21	23	-36.1%
Aug '20	36	-43.8%
Aug '19	64	4.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	36	31	28	26	27	26	25	23	27	25	19	20	23
Prior Year	64	67	62	58	48	48	48	48	44	36	42	40	36
Percent Change from Prior Year	-44%	-54%	-55%	-55%	-44%	-46%	-48%	-52%	-39%	-31%	-55%	-50%	-36%

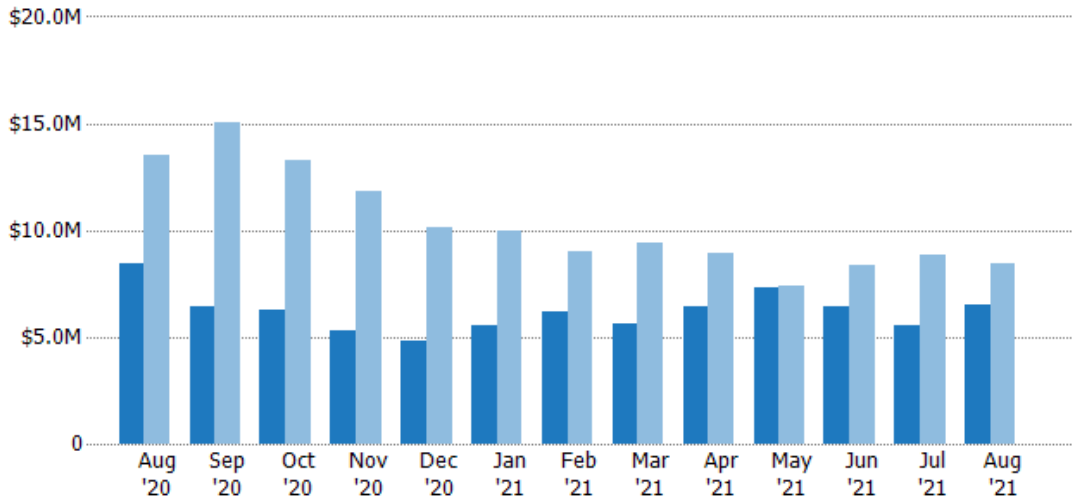
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Aug '21	\$6.47M	-23.5%
Aug '20	\$8.46M	-37.6%
Aug '19	\$13.5M	2%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$8.46M	\$6.46M	\$6.27M	\$5.29M	\$4.85M	\$5.52M	\$6.16M	\$5.59M	\$6.39M	\$7.32M	\$6.4M	\$5.55M	\$6.47M
Prior Year	\$13.5M	\$15M	\$13.2M	\$11.8M	\$10.1M	\$9.97M	\$9.02M	\$9.45M	\$8.96M	\$7.38M	\$8.36M	\$8.83M	\$8.46M
Percent Change from Prior Year	-38%	-57%	-53%	-55%	-52%	-45%	-32%	-41%	-29%	-1%	-24%	-37%	-24%

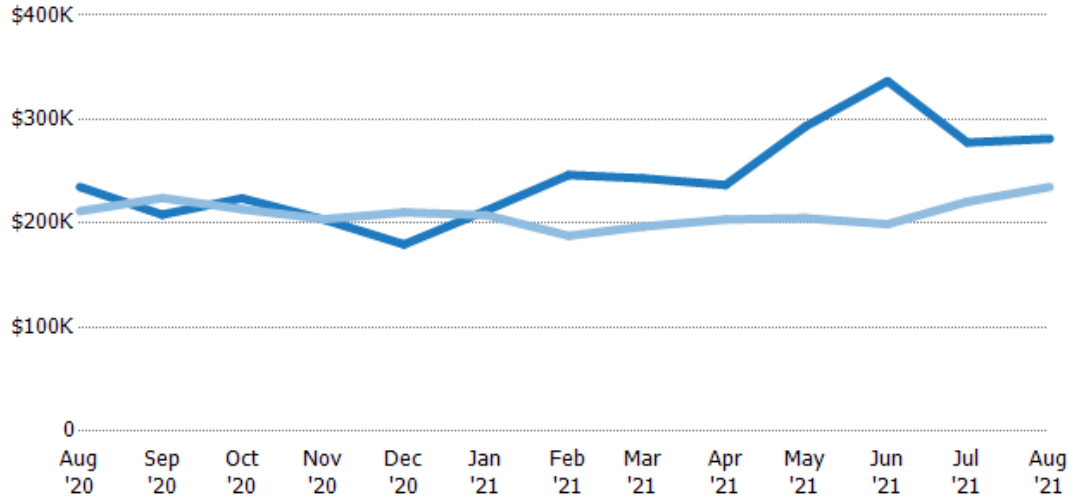
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Aug '21	\$281K	19.7%
Aug '20	\$235K	11%
Aug '19	\$212K	-2.6%



Current Year	\$235K	\$208K	\$224K	\$203K	\$180K	\$212K	\$246K	\$243K	\$237K	\$293K	\$337K	\$278K	\$281K
Prior Year	\$212K	\$224K	\$213K	\$204K	\$210K	\$208K	\$188K	\$197K	\$204K	\$205K	\$199K	\$221K	\$235K
Percent Change from Prior Year	11%	-7%	5%	0%	-15%	2%	31%	24%	16%	43%	69%	26%	20%

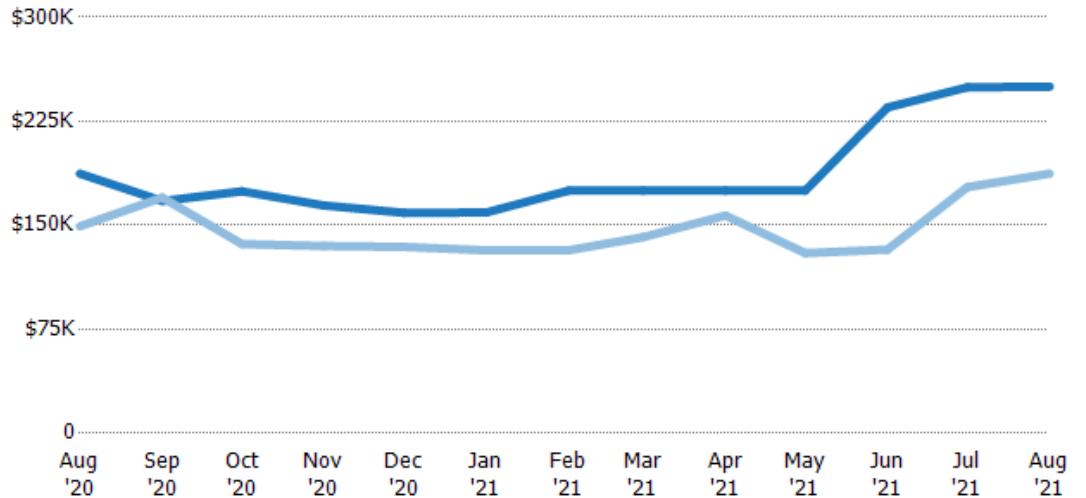
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Aug '21	\$250K	33.5%
Aug '20	\$187K	25.4%
Aug '19	\$149K	17.2%



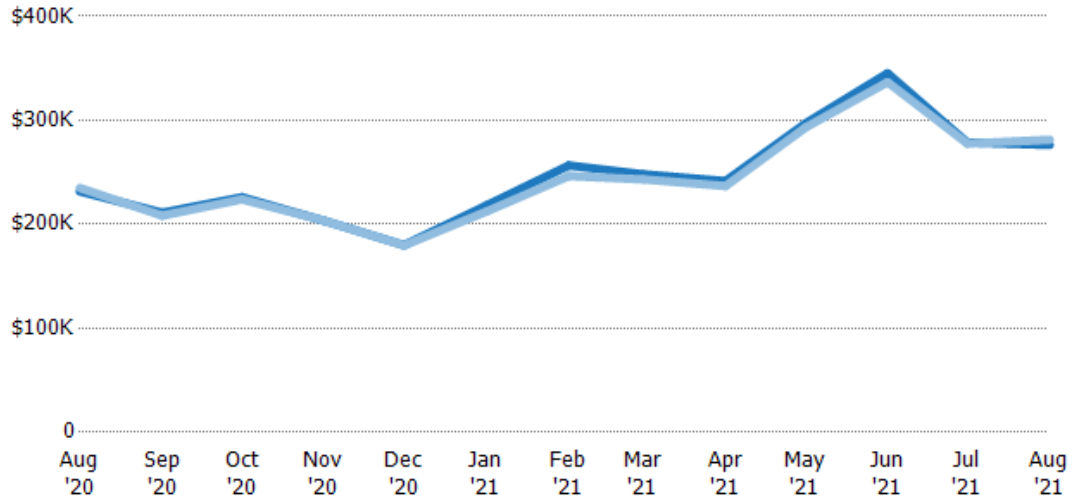
Current Year	\$187K	\$168K	\$175K	\$164K	\$159K	\$159K	\$175K	\$175K	\$175K	\$175K	\$235K	\$250K	\$250K
Prior Year	\$149K	\$170K	\$136K	\$135K	\$134K	\$132K	\$132K	\$141K	\$157K	\$130K	\$133K	\$177K	\$187K
Percent Change from Prior Year	25%	-1%	28%	22%	18%	21%	33%	24%	11%	35%	77%	41%	34%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



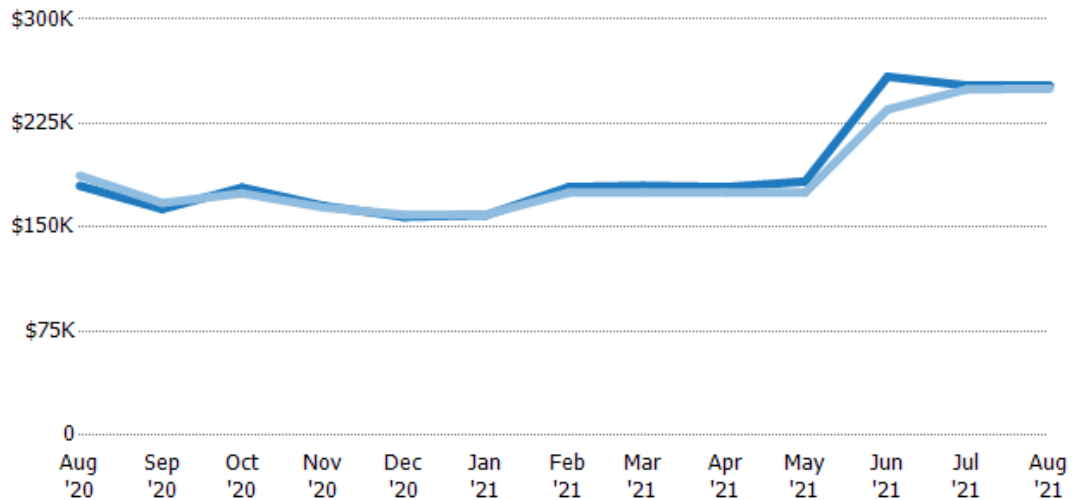
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$232K	\$211K	\$226K	\$203K	\$180K	\$218K	\$257K	\$248K	\$242K	\$297K	\$345K	\$279K	\$276K
Avg Listing Price	\$235K	\$208K	\$224K	\$203K	\$180K	\$212K	\$246K	\$243K	\$237K	\$293K	\$337K	\$278K	\$281K
Avg Listing Price as a % of Avg Est Value	101%	99%	99%	100%	100%	97%	96%	98%	98%	99%	98%	100%	102%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$180K	\$163K	\$179K	\$165K	\$158K	\$159K	\$179K	\$180K	\$179K	\$183K	\$259K	\$252K	\$252K
Median Listing Price	\$187K	\$168K	\$175K	\$164K	\$159K	\$159K	\$175K	\$175K	\$175K	\$175K	\$235K	\$250K	\$250K
Med Listing Price as a % of Med Est Value	104%	103%	98%	99%	101%	100%	98%	97%	98%	96%	91%	99%	99%

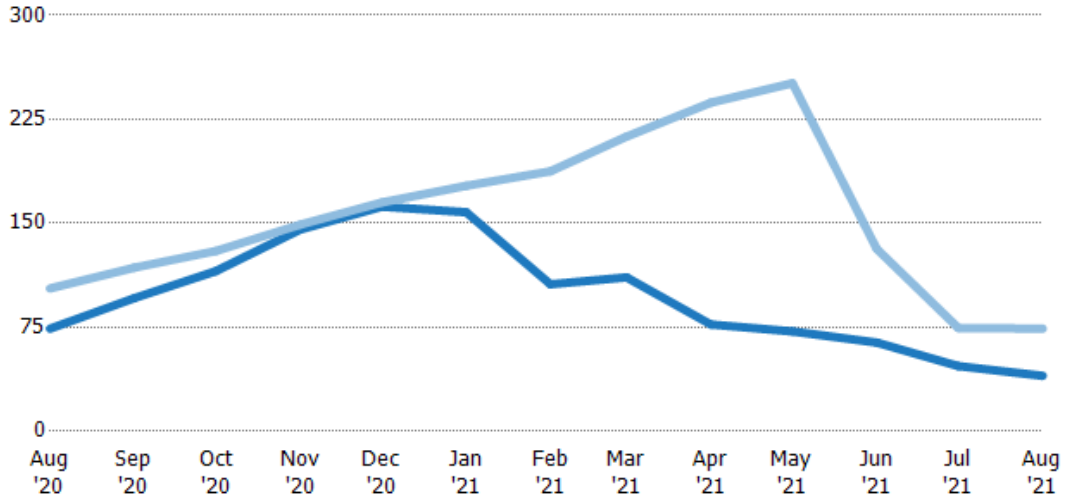
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Days	% Chg.
Aug '21	40	-45.9%
Aug '20	74	-28.2%
Aug '19	103	-16.5%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	74	96	116	146	162	158	106	111	77	72	64	47	40
Prior Year	103	118	130	149	165	177	188	213	237	251	132	74.5	74
Percent Change from Prior Year	-28%	-19%	-11%	-2%	-2%	-11%	-43%	-48%	-68%	-71%	-51%	-37%	-46%

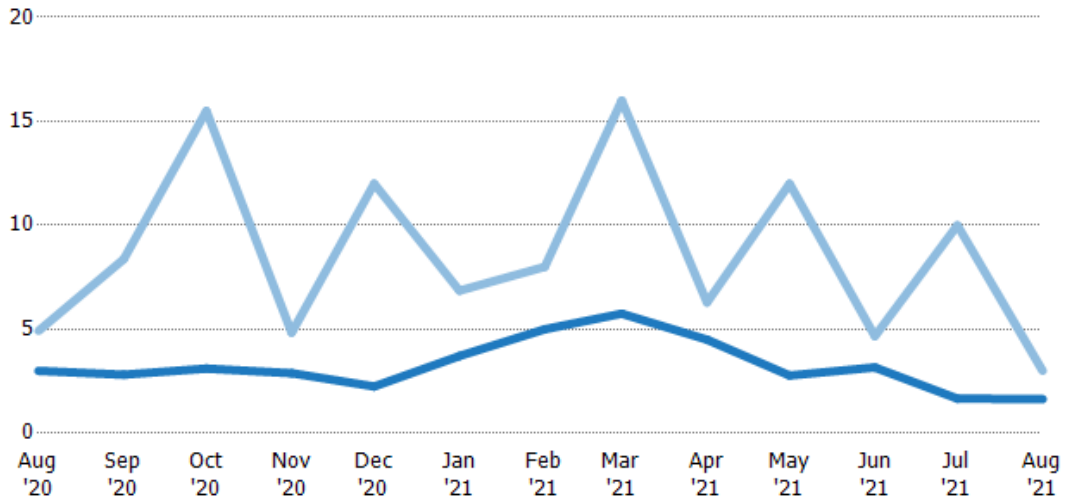
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Months	% Chg.
Aug '21	1.64	-45.2%
Aug '20	3	-39.1%
Aug '19	4.92	70.1%



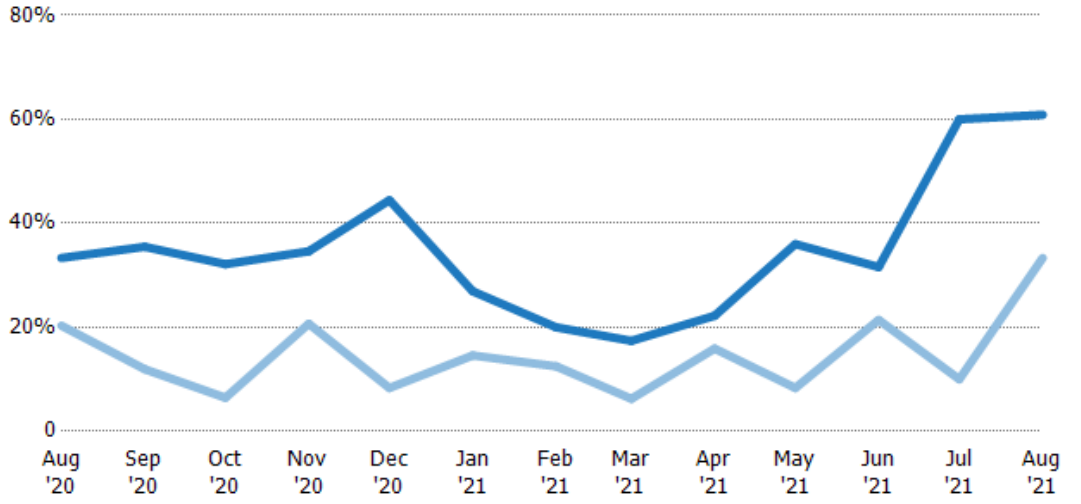
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	3	2.82	3.11	2.89	2.25	3.71	5	5.75	4.5	2.78	3.17	1.67	1.64
Prior Year	4.92	8.38	15.5	4.83	12	6.86	8	16	6.29	12	4.67	10	3
Percent Change from Prior Year	-39%	-66%	-80%	-40%	-81%	-46%	-38%	-64%	-28%	-77%	-32%	-83%	-45%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
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Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



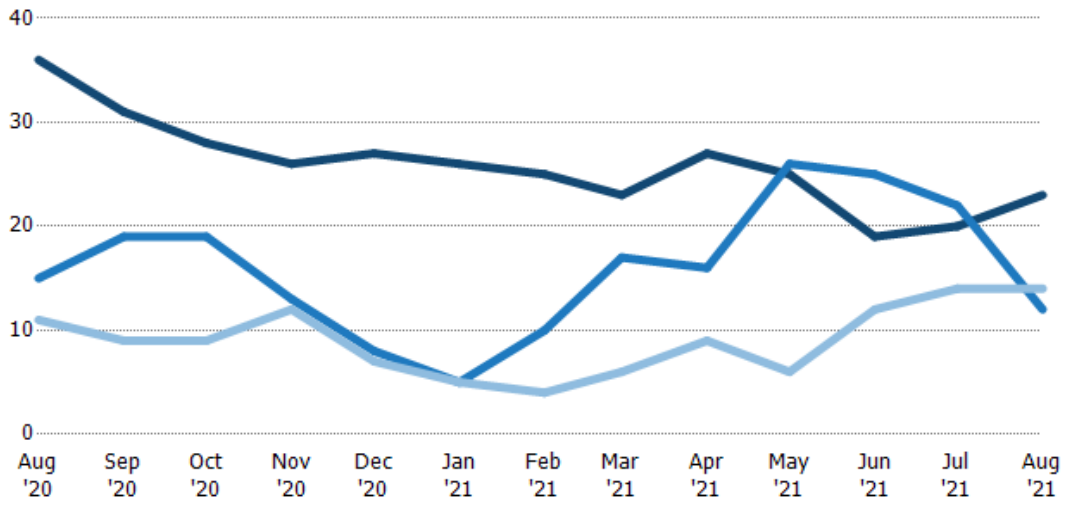
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	33%	35%	32%	35%	44%	27%	20%	17%	22%	36%	32%	60%	61%
Prior Year	20%	12%	6%	21%	8%	15%	13%	6%	16%	8%	21%	10%	33%
Change from Prior Year	-13%	-24%	-26%	-14%	-36%	-12%	-8%	-11%	-6%	-28%	-10%	-50%	-28%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	36	31	28	26	27	26	25	23	27	25	19	20	23
Pending	15	19	19	13	8	5	10	17	16	26	25	22	12
Sold	11	9	9	12	7	5	4	6	9	6	12	14	14

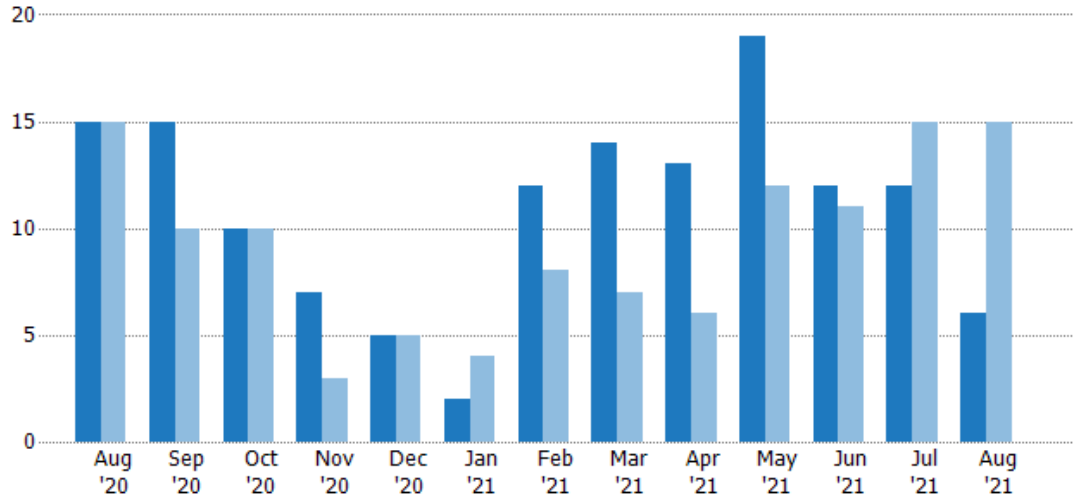
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Count	% Chg.
Aug '21	6	-60%
Aug '20	15	0%
Aug '19	15	-53.3%



Current Year	15	15	10	7	5	2	12	14	13	19	12	12	6
Prior Year	15	10	10	3	5	4	8	7	6	12	11	15	15
Percent Change from Prior Year	0%	50%	0%	133%	0%	-50%	50%	100%	117%	58%	9%	-20%	-60%

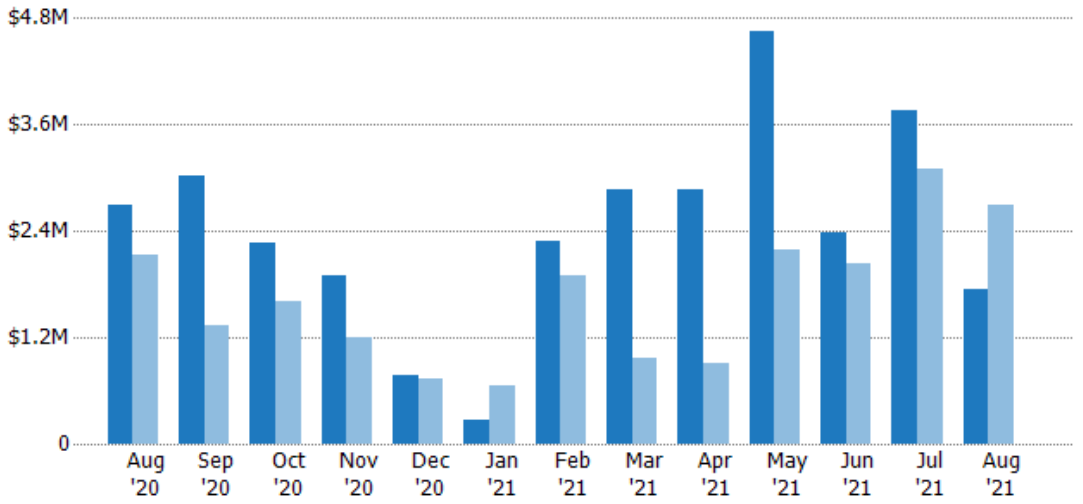
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Volume	% Chg.
Aug '21	\$1.74M	-35.8%
Aug '20	\$2.7M	26.8%
Aug '19	\$2.13M	-33.8%



Current Year	\$2.7M	\$3.03M	\$2.27M	\$1.9M	\$781K	\$269K	\$2.28M	\$2.87M	\$2.87M	\$4.66M	\$2.38M	\$3.75M	\$1.74M
Prior Year	\$2.13M	\$1.34M	\$1.61M	\$1.19M	\$727K	\$655K	\$1.89M	\$963K	\$905K	\$2.2M	\$2.03M	\$3.1M	\$2.7M
Percent Change from Prior Year	27%	126%	41%	59%	7%	-59%	21%	198%	217%	112%	17%	21%	-36%

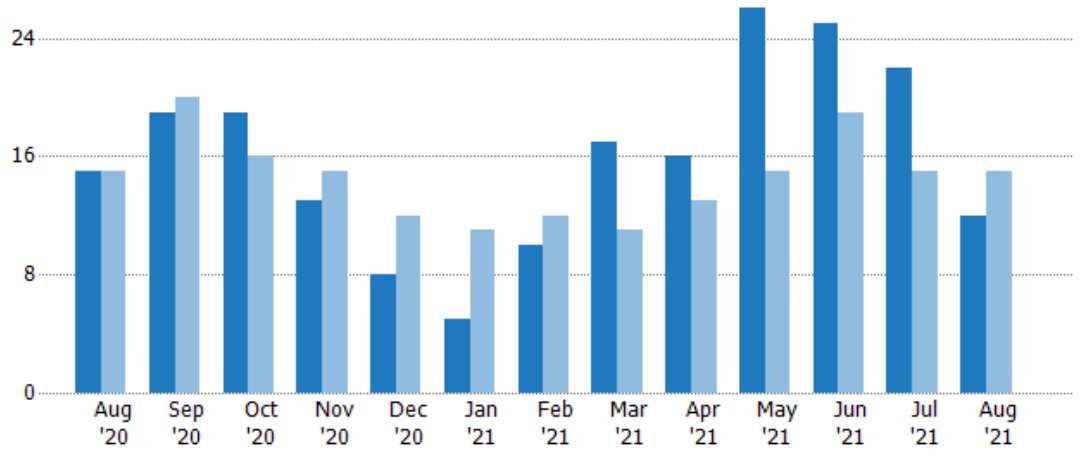
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Count	% Chg.
Aug '21	12	-20%
Aug '20	15	0%
Aug '19	15	-20%



Current Year	15	19	19	13	8	5	10	17	16	26	25	22	12
Prior Year	15	20	16	15	12	11	12	11	13	15	19	15	15
Percent Change from Prior Year	0%	-5%	19%	-13%	-33%	-55%	-17%	55%	23%	73%	32%	47%	-20%

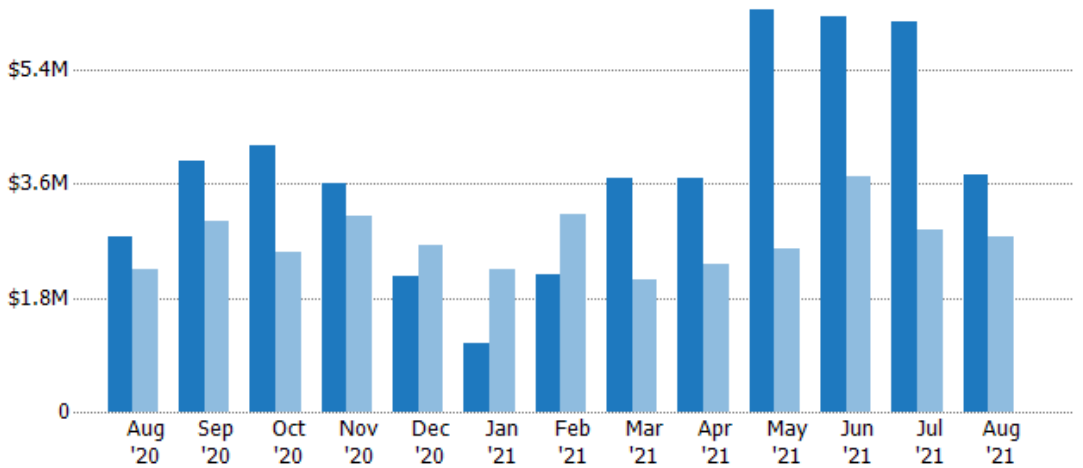
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Volume	% Chg.
Aug '21	\$3.73M	34.7%
Aug '20	\$2.77M	22.5%
Aug '19	\$2.26M	-19.9%



Current Year	\$2.77M	\$3.95M	\$4.2M	\$3.61M	\$2.13M	\$1.07M	\$2.17M	\$3.68M	\$3.68M	\$6.36M	\$6.25M	\$6.17M	\$3.73M
Prior Year	\$2.26M	\$3.01M	\$2.51M	\$3.1M	\$2.63M	\$2.24M	\$3.12M	\$2.1M	\$2.34M	\$2.57M	\$3.71M	\$2.88M	\$2.77M
Percent Change from Prior Year	22%	31%	67%	16%	-19%	-52%	-31%	75%	58%	147%	68%	114%	35%

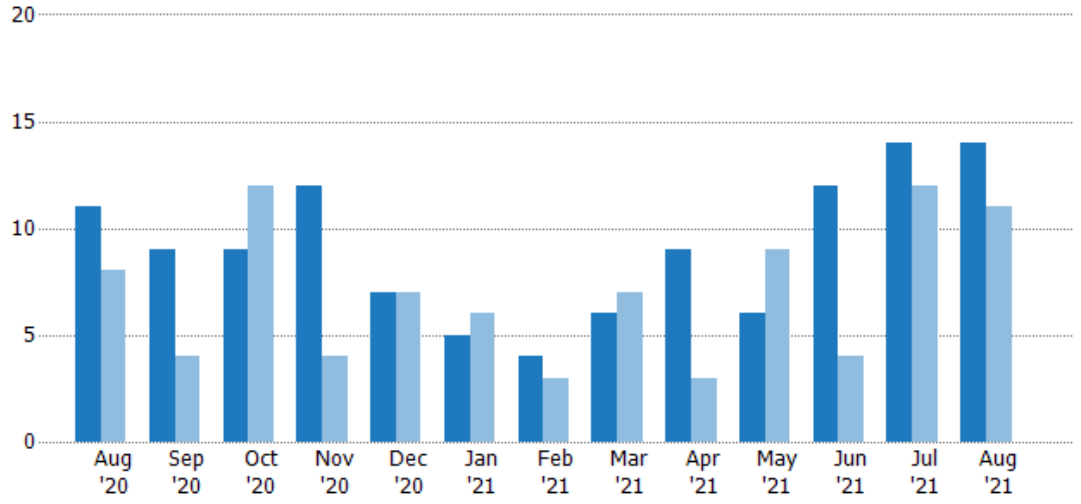
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Count	% Chg.
Aug '21	14	27.3%
Aug '20	11	37.5%
Aug '19	8	12.5%



Current Year	11	9	9	12	7	5	4	6	9	6	12	14	14
Prior Year	8	4	12	4	7	6	3	7	3	9	4	12	11
Percent Change from Prior Year	38%	125%	-25%	200%	0%	-17%	33%	-14%	200%	-33%	200%	17%	27%

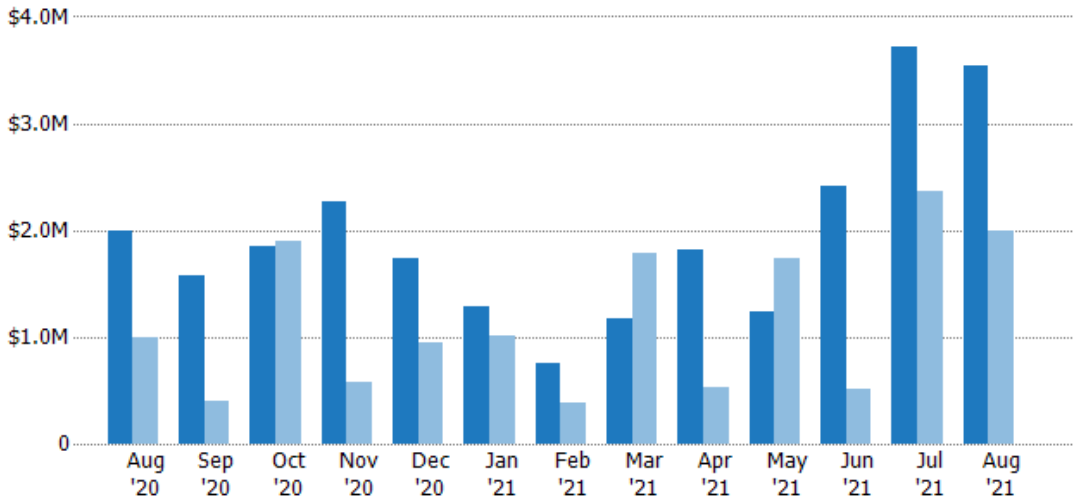
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Volume	% Chg.
Aug '21	\$3.54M	78.2%
Aug '20	\$1.99M	99.6%
Aug '19	\$995K	111.1%



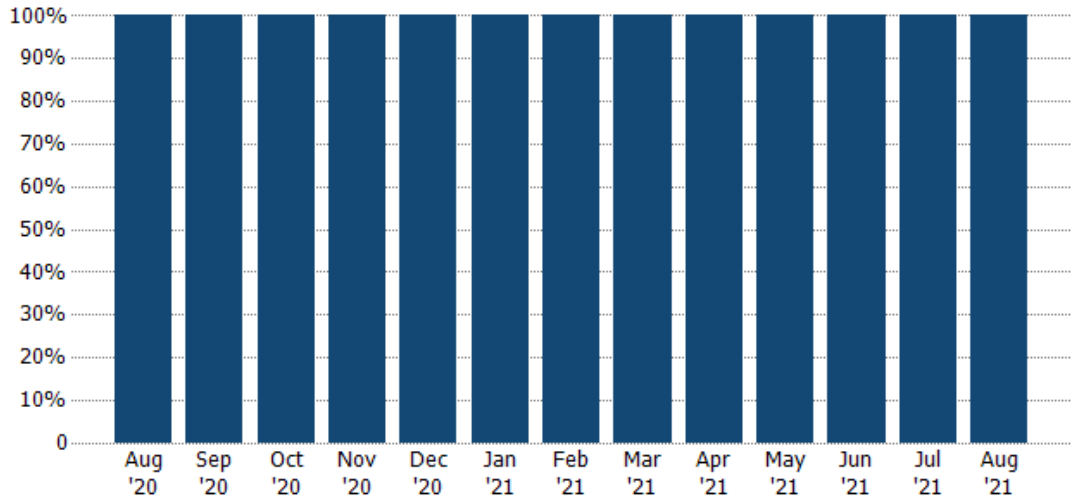
Current Year	\$1.99M	\$1.58M	\$1.86M	\$2.27M	\$1.73M	\$1.29M	\$757K	\$1.17M	\$1.81M	\$1.24M	\$2.41M	\$3.71M	\$3.54M
Prior Year	\$995K	\$396K	\$1.89M	\$576K	\$946K	\$1.01M	\$391K	\$1.78M	\$536K	\$1.74M	\$512K	\$2.37M	\$1.99M
Percent Change from Prior Year	100%	299%	-2%	294%	83%	28%	94%	-34%	238%	-28%	371%	57%	78%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



■ Single Family Residence

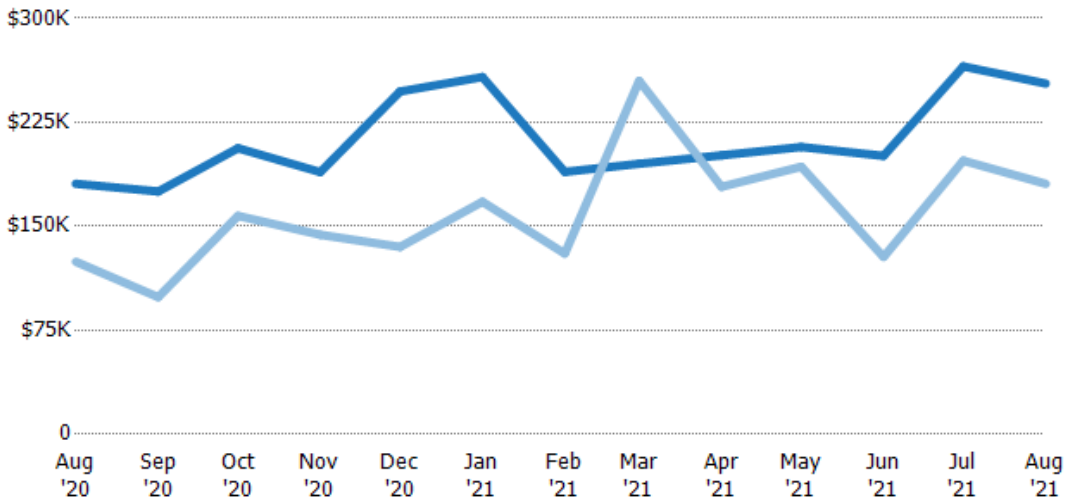
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

\$181K	\$175K	\$206K	\$189K	\$247K	\$258K	\$189K	\$195K	\$201K	\$207K	\$201K	\$265K	\$253K
\$124K	\$98.9K	\$158K	\$144K	\$135K	\$168K	\$130K	\$255K	\$179K	\$193K	\$128K	\$197K	\$181K
45%	77%	31%	31%	83%	54%	45%	-23%	13%	7%	57%	34%	40%

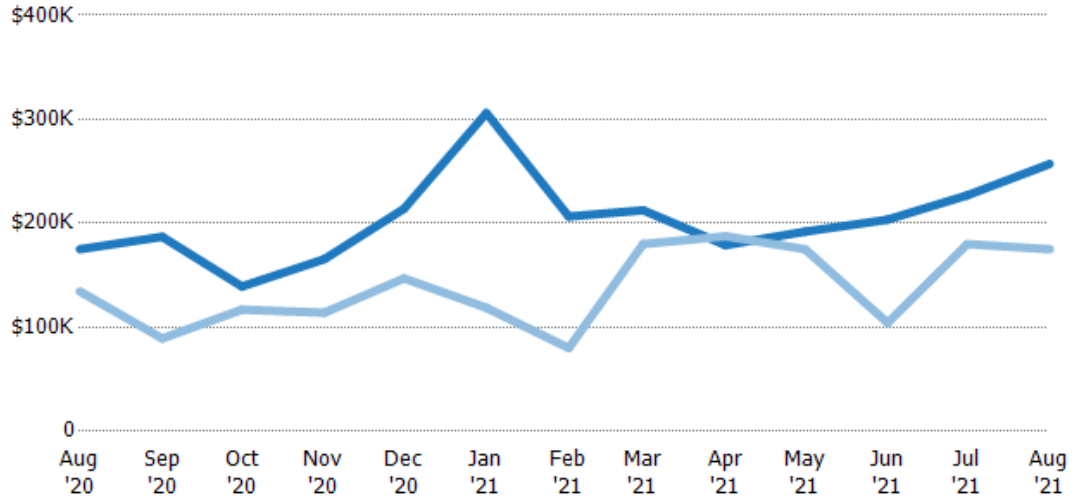
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Aug '21	\$257K	46.9%
Aug '20	\$175K	30.2%
Aug '19	\$134K	11.6%



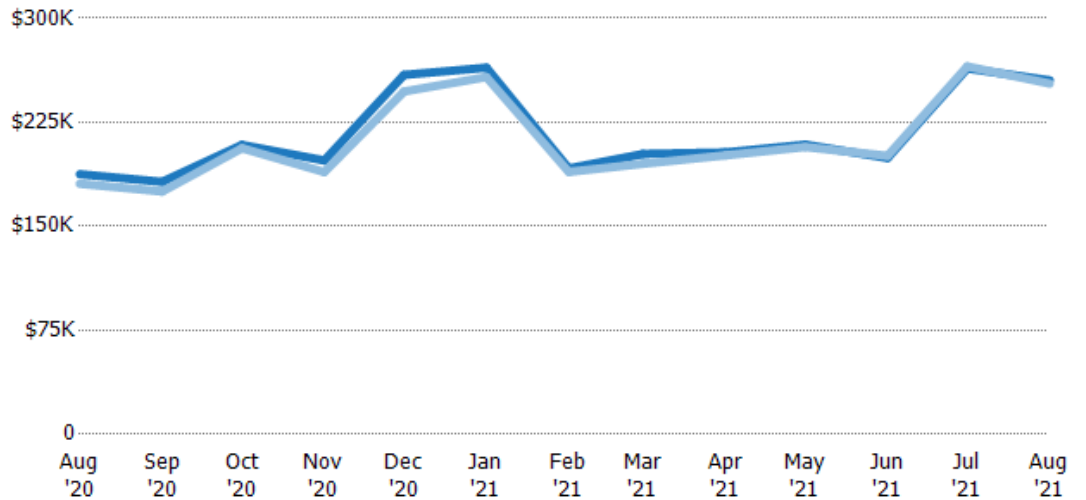
Current Year	\$175K	\$187K	\$139K	\$166K	\$214K	\$306K	\$207K	\$213K	\$179K	\$192K	\$204K	\$227K	\$257K
Prior Year	\$134K	\$89.3K	\$117K	\$114K	\$147K	\$119K	\$80K	\$180K	\$188K	\$175K	\$104K	\$180K	\$175K
Percent Change from Prior Year	30%	110%	19%	45%	46%	158%	158%	18%	-5%	10%	95%	26%	47%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



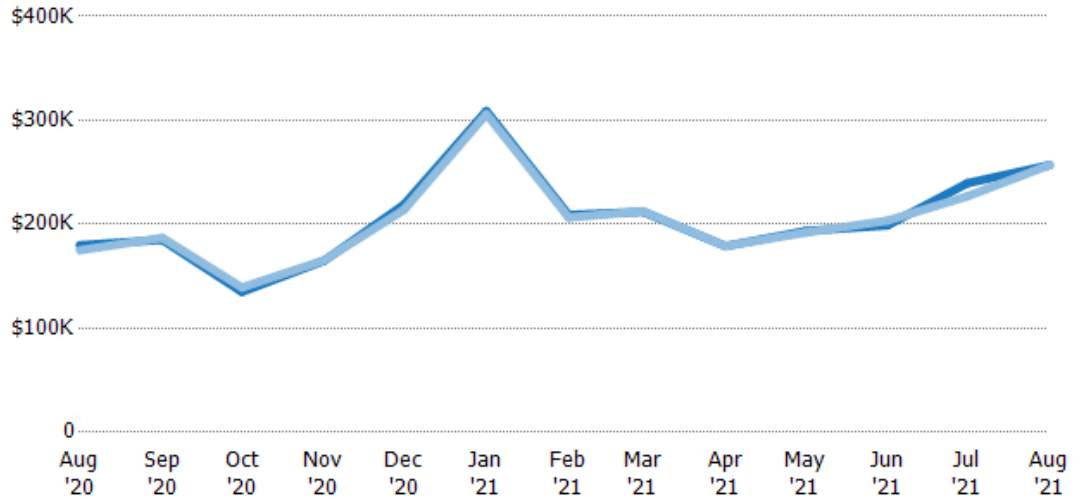
Avg List Price	\$188K	\$182K	\$209K	\$197K	\$259K	\$264K	\$192K	\$202K	\$203K	\$209K	\$199K	\$264K	\$255K
Avg Sales Price	\$181K	\$175K	\$206K	\$189K	\$247K	\$258K	\$189K	\$195K	\$201K	\$207K	\$201K	\$265K	\$253K
Avg Sales Price as a % of Avg List Price	96%	96%	99%	96%	95%	97%	99%	96%	99%	99%	101%	101%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
 East Saint Johnsbury, VT 05838,
 Saint Johnsbury Center, VT 05863
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



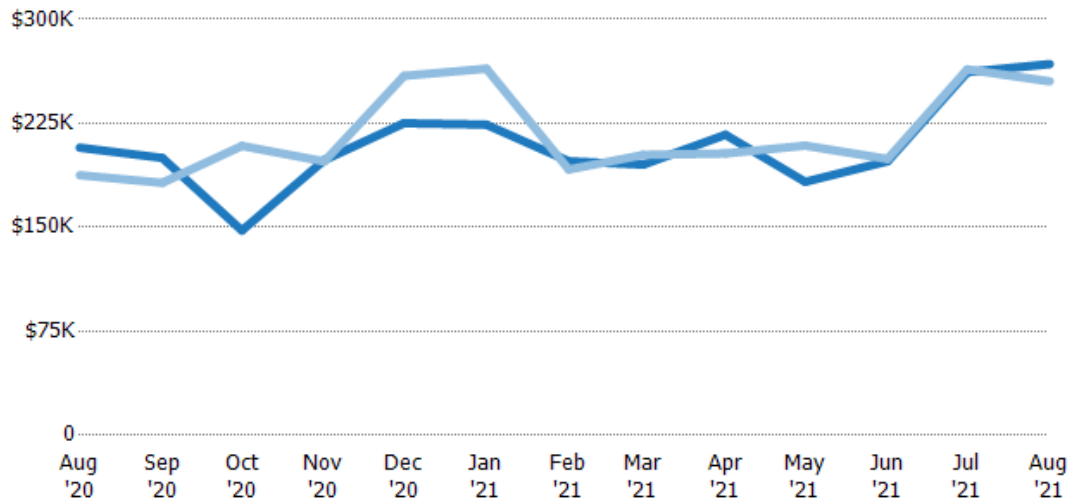
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$180K	\$185K	\$135K	\$165K	\$219K	\$309K	\$209K	\$212K	\$179K	\$194K	\$199K	\$240K	\$257K
Median Sales Price	\$175K	\$187K	\$139K	\$166K	\$214K	\$306K	\$207K	\$213K	\$179K	\$192K	\$204K	\$227K	\$257K
Med Sales Price as a % of Med List Price	97%	101%	103%	100%	98%	99%	99%	100%	100%	99%	102%	95%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
 East Saint Johnsbury, VT 05838,
 Saint Johnsbury Center, VT 05863
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



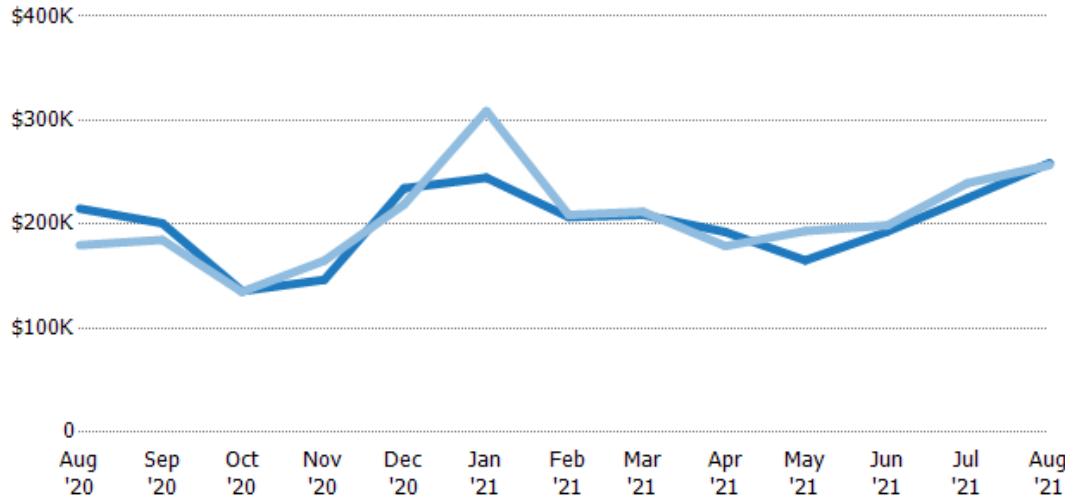
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$207K	\$200K	\$148K	\$198K	\$225K	\$224K	\$198K	\$195K	\$217K	\$183K	\$198K	\$262K	\$268K
Avg Sales Price	\$188K	\$182K	\$209K	\$197K	\$259K	\$264K	\$192K	\$202K	\$203K	\$209K	\$199K	\$264K	\$255K
Avg Sales Price as a % of Avg Est Value	90%	91%	141%	100%	115%	118%	97%	104%	94%	114%	101%	101%	95%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
 East Saint Johnsbury, VT 05838,
 Saint Johnsbury Center, VT 05863
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$215K	\$201K	\$136K	\$147K	\$235K	\$245K	\$207K	\$209K	\$193K	\$165K	\$193K	\$225K	\$259K
Median Sales Price	\$180K	\$185K	\$135K	\$165K	\$219K	\$309K	\$209K	\$212K	\$179K	\$194K	\$199K	\$240K	\$257K
Med Sales Price as a % of Med Est Value	84%	92%	99%	113%	93%	126%	101%	101%	93%	117%	103%	106%	99%