

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	9	-11.1%	94	79	+19%
New Listing Volume	\$2,047,850	\$1,244,200	+64.6%	\$23,607,750	\$14,790,222	+59.6%
Active Listing Count	27	31	-12.9%	N/A	N/A	
Active Listing Volume	\$7,048,200	\$6,457,450	+9.1%	N/A	N/A	
Average Listing Price	\$261,044	\$208,305	+25.3%	\$262,575	\$206,114	+27.4%
Median Listing Price	\$250,000	\$167,500	+49.3%	\$202,770	\$149,168	+35.9%
Median Days in RPR	52	96	-45.8%	69.32	143.44	-51.7%
Months of Inventory	1.9	2.8	-31.6%	3.4	6.1	-45.1%
Absorption Rate	51.85%	35.48%	+16.4%	29.77%	16.35%	+13.4%
Sales Activity Charts Metrics						
New Pending Sales Count	2	15	-86.7%	92	93	-1.1%
New Pending Sales Volume	\$498,000	\$3,031,272	-83.6%	\$21,307,750	\$17,471,672	+22%
Pending Sales Count	6	19	-68.4%	N/A	N/A	
Pending Sales Volume	\$1,312,900	\$3,948,922	-66.8%	N/A	N/A	
Closed Sales Count	8	9	-11.1%	78	64	+21.9%
Closed Sales Volume	\$2,553,000	\$1,576,200	+62%	\$18,486,571	\$11,896,620	+55.4%
Average Sales Price	\$319,125	\$175,133	+82.2%	\$237,007	\$185,885	+27.5%
Median Sales Price	\$212,000	\$187,000	+13.4%	\$221,877	\$164,609	+34.8%

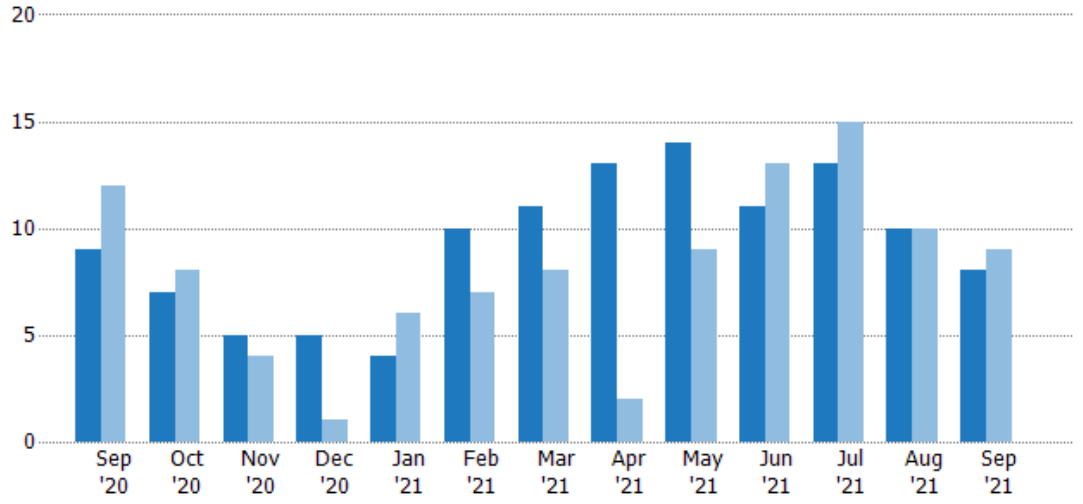
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Count	% Chg.
Sep '21	8	-11.1%
Sep '20	9	-25%
Sep '19	12	-41.7%



Current Year	9	7	5	5	4	10	11	13	14	11	13	10	8
Prior Year	12	8	4	1	6	7	8	2	9	13	15	10	9
Percent Change from Prior Year	-25%	-13%	25%	400%	-33%	43%	38%	550%	56%	-15%	-13%	0%	-11%

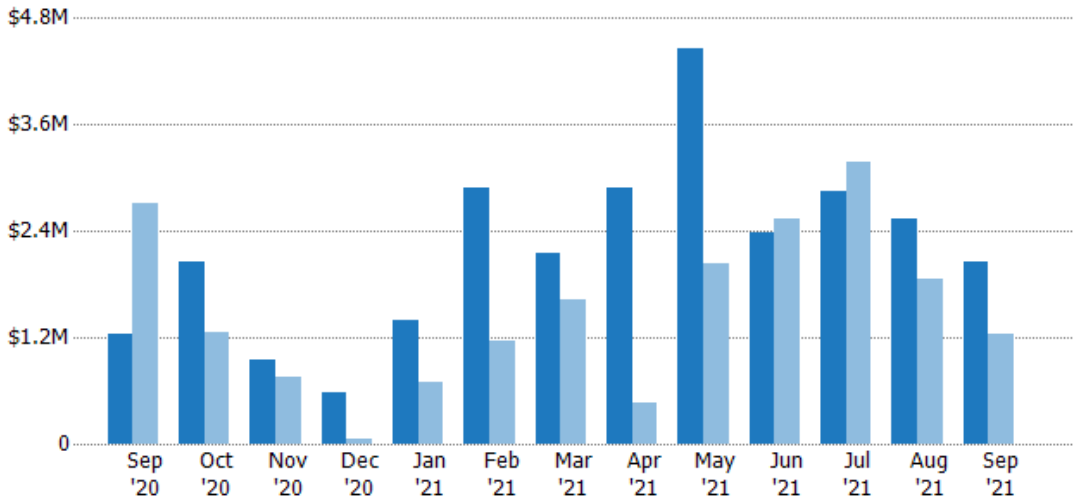
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Volume	% Chg.
Sep '21	\$2.05M	64.6%
Sep '20	\$1.24M	-54.1%
Sep '19	\$2.71M	-57.8%



Current Year	\$1.24M	\$2.06M	\$946K	\$583K	\$1.39M	\$2.89M	\$2.15M	\$2.88M	\$4.47M	\$2.39M	\$2.85M	\$2.54M	\$2.05M
Prior Year	\$2.71M	\$1.27M	\$755K	\$49.9K	\$699K	\$1.15M	\$1.62M	\$460K	\$2.02M	\$2.54M	\$3.18M	\$1.87M	\$1.24M
Percent Change from Prior Year	-54%	62%	25%	1,068%	99%	150%	33%	526%	121%	-6%	-10%	36%	65%

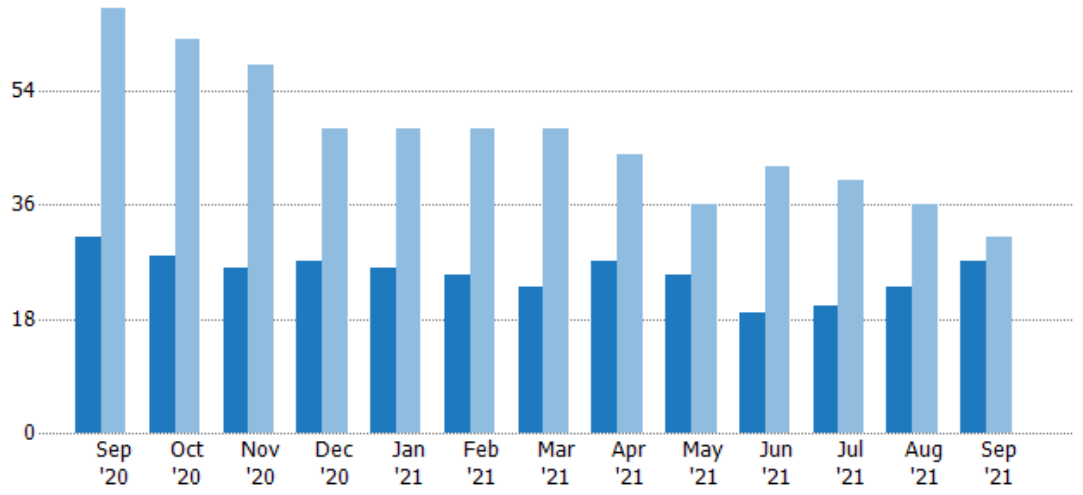
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Sep '21	27	-12.9%
Sep '20	31	-53.7%
Sep '19	67	-4.5%



Current Year	31	28	26	27	26	25	23	27	25	19	20	23	27
Prior Year	67	62	58	48	48	48	48	44	36	42	40	36	31
Percent Change from Prior Year	-54%	-55%	-55%	-44%	-46%	-48%	-52%	-39%	-31%	-55%	-50%	-36%	-13%

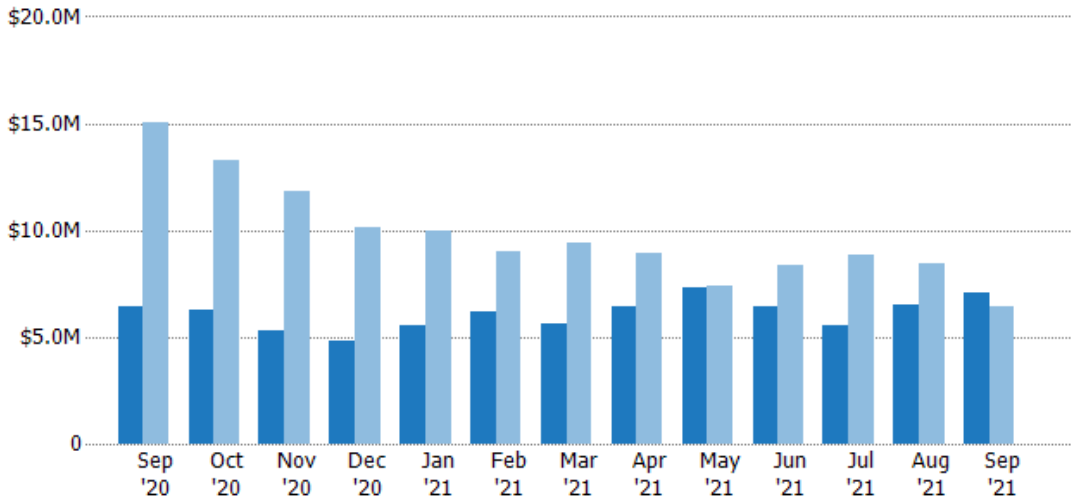
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Sep '21	\$7.05M	9.1%
Sep '20	\$6.46M	-57%
Sep '19	\$15M	-9.9%



Current Year	\$6.46M	\$6.27M	\$5.29M	\$4.85M	\$5.52M	\$6.16M	\$5.59M	\$6.39M	\$7.32M	\$6.4M	\$5.55M	\$6.47M	\$7.05M
Prior Year	\$15M	\$13.2M	\$11.8M	\$10.1M	\$9.97M	\$9.02M	\$9.45M	\$8.96M	\$7.38M	\$8.36M	\$8.83M	\$8.46M	\$6.46M
Percent Change from Prior Year	-57%	-53%	-55%	-52%	-45%	-32%	-41%	-29%	-1%	-24%	-37%	-24%	9%

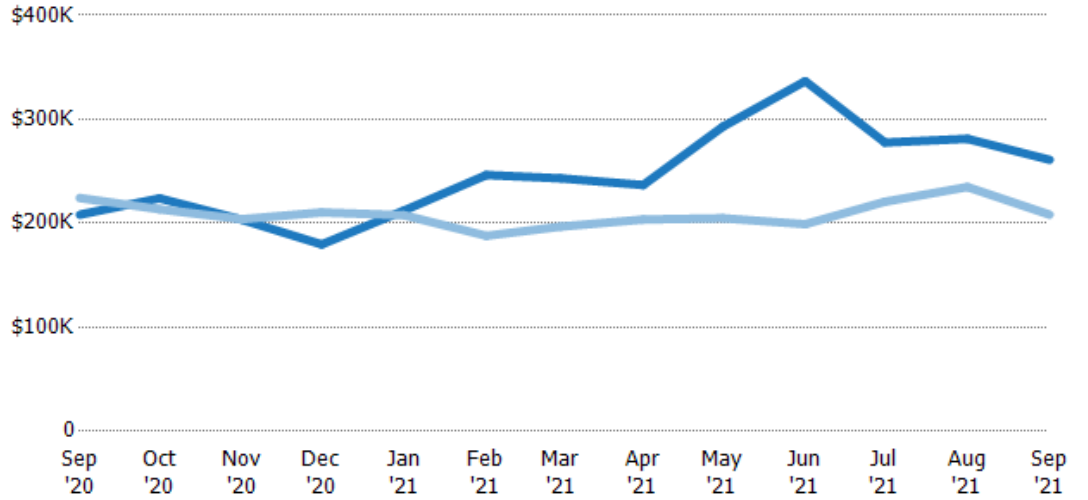
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Price	% Chg.
Sep '21	\$261K	25.3%
Sep '20	\$208K	-7.1%
Sep '19	\$224K	-5.7%



Current Year	\$208K	\$224K	\$203K	\$180K	\$212K	\$246K	\$243K	\$237K	\$293K	\$337K	\$278K	\$281K	\$261K
Prior Year	\$224K	\$213K	\$204K	\$210K	\$208K	\$188K	\$197K	\$204K	\$205K	\$199K	\$221K	\$235K	\$208K
Percent Change from Prior Year	-7%	5%	0%	-15%	2%	31%	24%	16%	43%	69%	26%	20%	25%

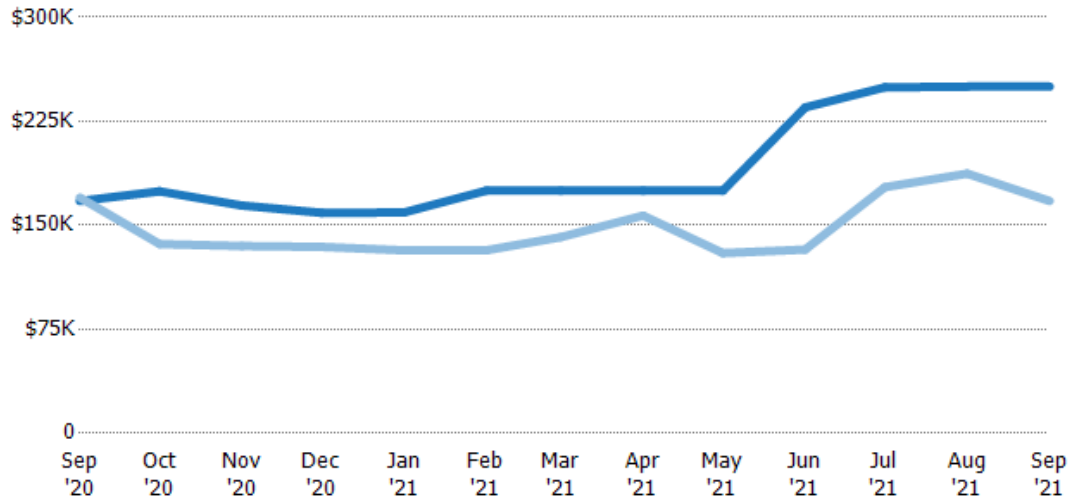
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Price	% Chg.
Sep '21	\$250K	49.3%
Sep '20	\$168K	-1.5%
Sep '19	\$170K	1.4%



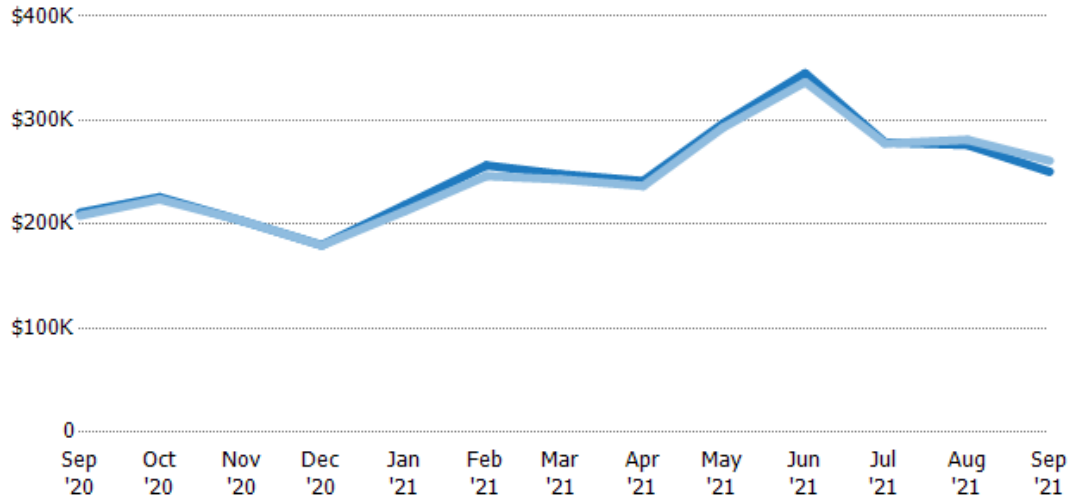
Current Year	\$168K	\$175K	\$164K	\$159K	\$159K	\$175K	\$175K	\$175K	\$175K	\$235K	\$250K	\$250K	\$250K
Prior Year	\$170K	\$136K	\$135K	\$134K	\$132K	\$132K	\$141K	\$157K	\$130K	\$133K	\$177K	\$187K	\$168K
Percent Change from Prior Year	-1%	28%	22%	18%	21%	33%	24%	11%	35%	77%	41%	34%	49%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



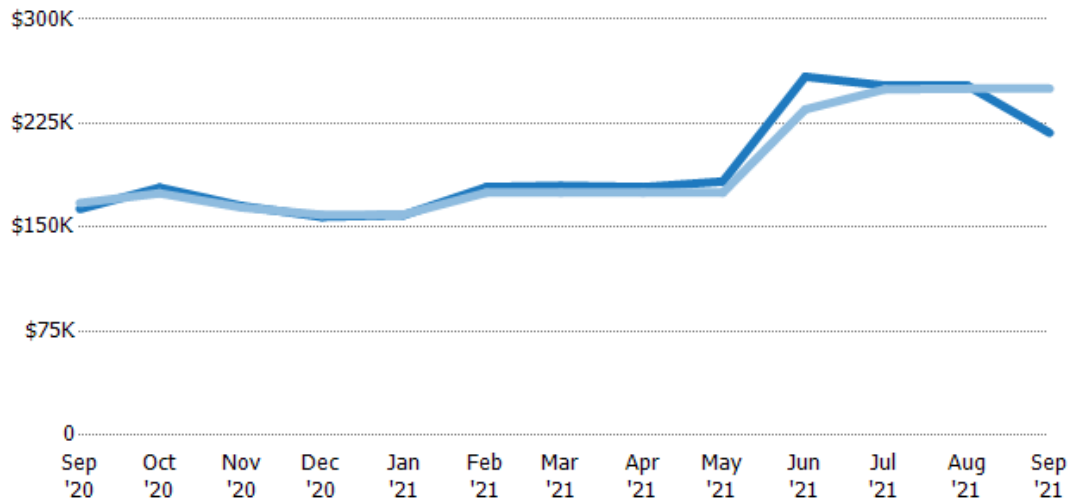
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$211K	\$226K	\$203K	\$180K	\$218K	\$257K	\$248K	\$242K	\$297K	\$345K	\$279K	\$276K	\$250K
Avg Listing Price	\$208K	\$224K	\$203K	\$180K	\$212K	\$246K	\$243K	\$237K	\$293K	\$337K	\$278K	\$281K	\$261K
Avg Listing Price as a % of Avg Est Value	99%	99%	100%	100%	97%	96%	98%	98%	99%	98%	100%	102%	104%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$163K	\$179K	\$165K	\$158K	\$159K	\$179K	\$180K	\$179K	\$183K	\$259K	\$252K	\$252K	\$218K
Median Listing Price	\$168K	\$175K	\$164K	\$159K	\$159K	\$175K	\$175K	\$175K	\$175K	\$235K	\$250K	\$250K	\$250K
Med Listing Price as a % of Med Est Value	103%	98%	99%	101%	100%	98%	97%	98%	96%	91%	99%	99%	115%

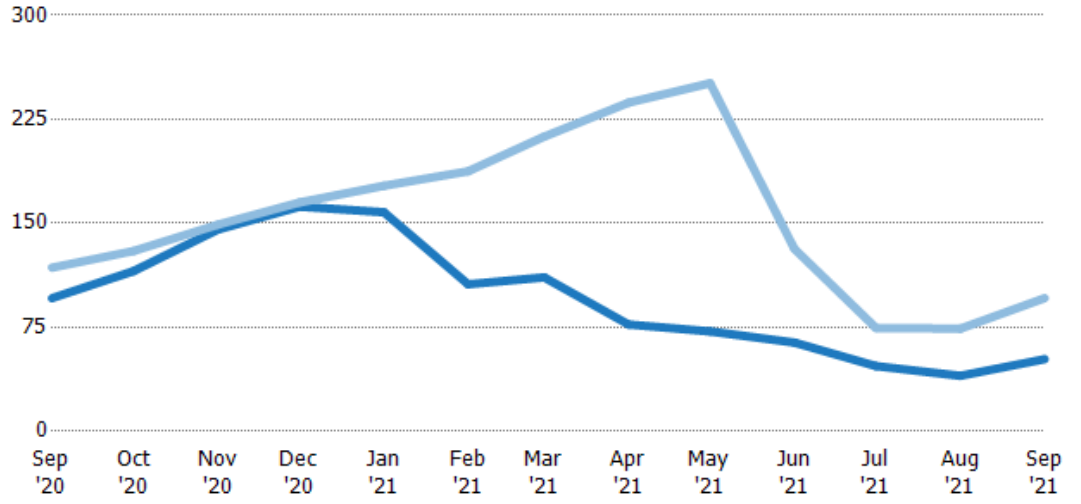
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Days	% Chg.
Sep '21	52	-45.8%
Sep '20	96	-18.6%
Sep '19	118	-2.5%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	96	116	146	162	158	106	111	77	72	64	47	40	52
Prior Year	118	130	149	165	177	188	213	237	251	132	74.5	74	96
Percent Change from Prior Year	-19%	-11%	-2%	-2%	-11%	-43%	-48%	-68%	-71%	-51%	-37%	-46%	-46%

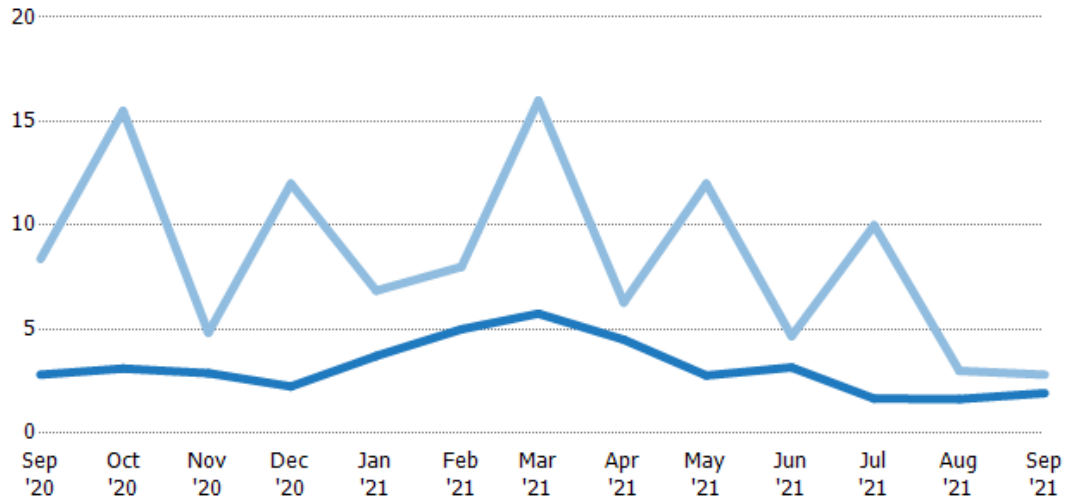
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Months	% Chg.
Sep '21	1.93	-31.6%
Sep '20	2.82	-66.4%
Sep '19	8.38	-15.1%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	2.82	3.11	2.89	2.25	3.71	5	5.75	4.5	2.78	3.17	1.67	1.64	1.93
Prior Year	8.38	15.5	4.83	12	6.86	8	16	6.29	12	4.67	10	3	2.82
Percent Change from Prior Year	-66%	-80%	-40%	-81%	-46%	-38%	-64%	-28%	-77%	-32%	-83%	-45%	-32%

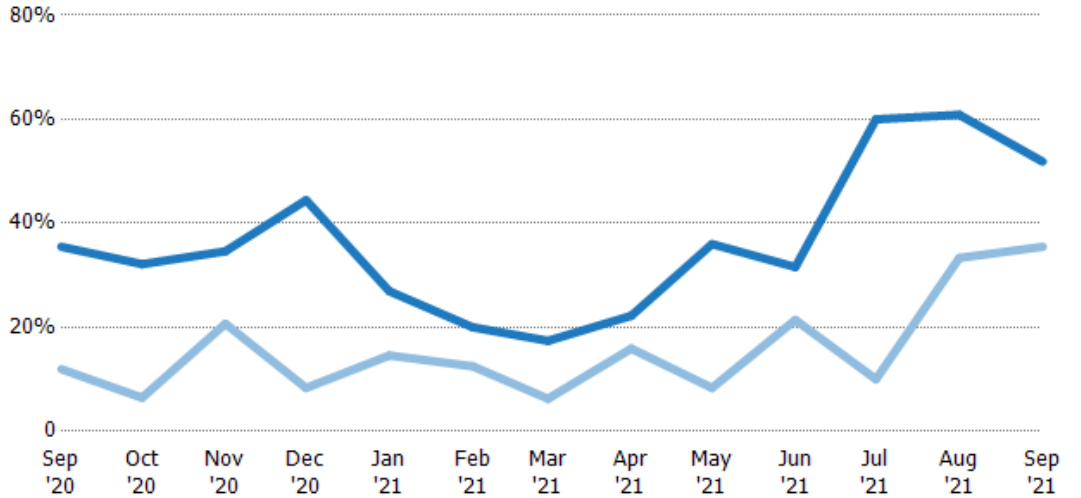
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Sep '21	52%	-16.4%
Sep '20	35%	-23.5%
Sep '19	12%	17.8%



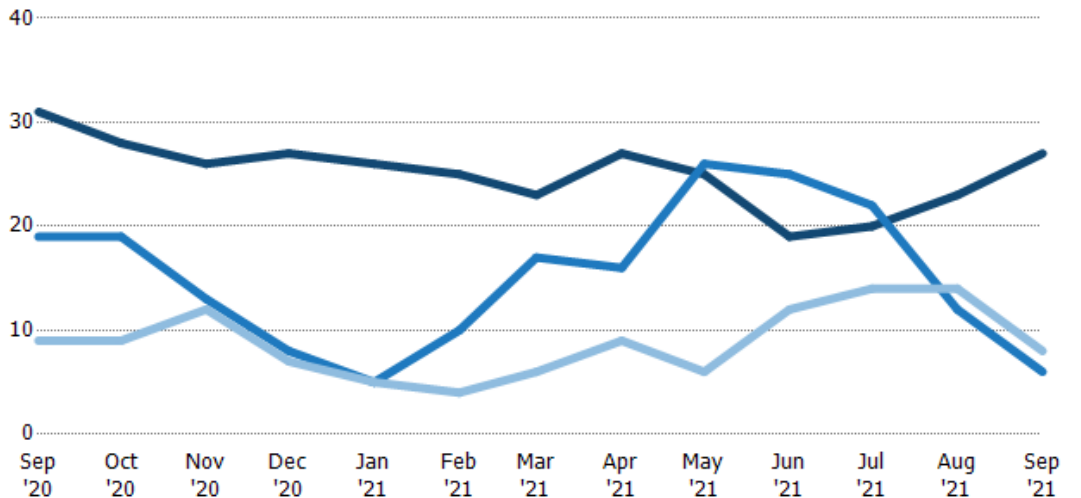
Current Year	35%	32%	35%	44%	27%	20%	17%	22%	36%	32%	60%	61%	52%
Prior Year	12%	6%	21%	8%	15%	13%	6%	16%	8%	21%	10%	33%	35%
Change from Prior Year	-24%	-26%	-14%	-36%	-12%	-8%	-11%	-6%	-28%	-10%	-50%	-28%	-16%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	31	28	26	27	26	25	23	27	25	19	20	23	27
Pending	19	19	13	8	5	10	17	16	26	25	22	12	6
Sold	9	9	12	7	5	4	6	9	6	12	14	14	8

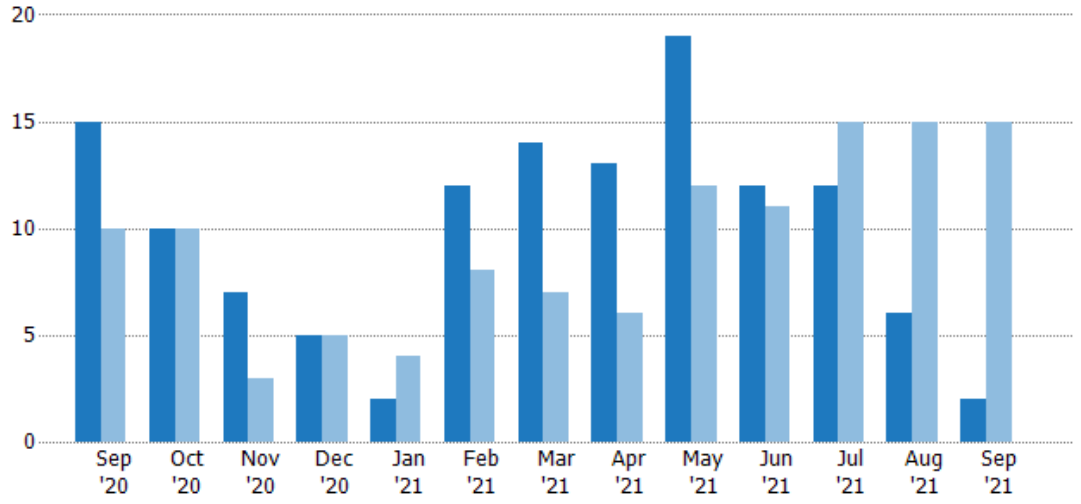
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Count	% Chg.
Sep '21	2	-86.7%
Sep '20	15	50%
Sep '19	10	-10%



Current Year	15	10	7	5	2	12	14	13	19	12	12	6	2
Prior Year	10	10	3	5	4	8	7	6	12	11	15	15	15
Percent Change from Prior Year	50%	0%	133%	0%	-50%	50%	100%	117%	58%	9%	-20%	-60%	-87%

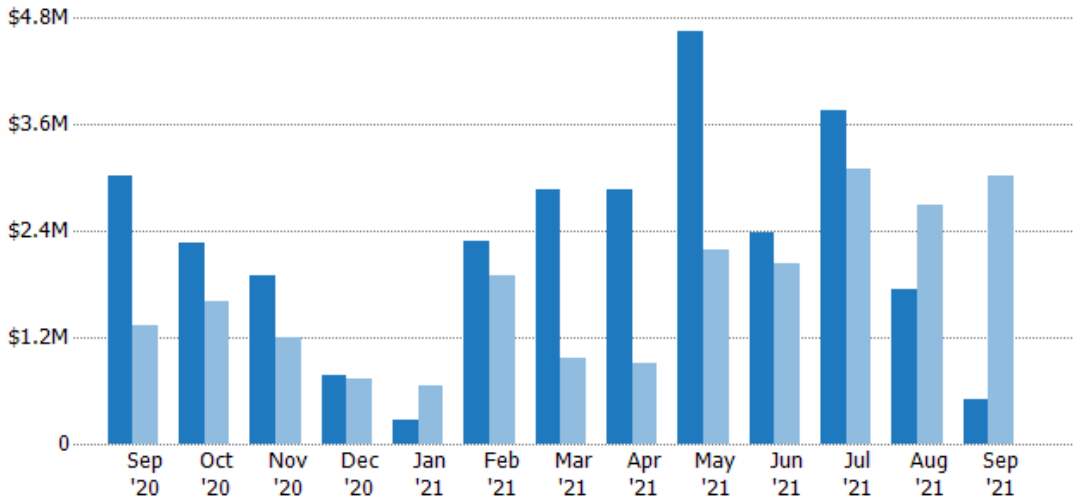
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Volume	% Chg.
Sep '21	\$498K	-83.6%
Sep '20	\$3.03M	126%
Sep '19	\$1.34M	-11.3%



Current Year	\$3.03M	\$2.27M	\$1.9M	\$781K	\$269K	\$2.28M	\$2.87M	\$2.87M	\$4.66M	\$2.38M	\$3.75M	\$1.74M	\$498K
Prior Year	\$1.34M	\$1.61M	\$1.19M	\$727K	\$655K	\$1.89M	\$963K	\$905K	\$2.2M	\$2.03M	\$3.1M	\$2.7M	\$3.03M
Percent Change from Prior Year	126%	41%	59%	7%	-59%	21%	198%	217%	112%	17%	21%	-36%	-84%

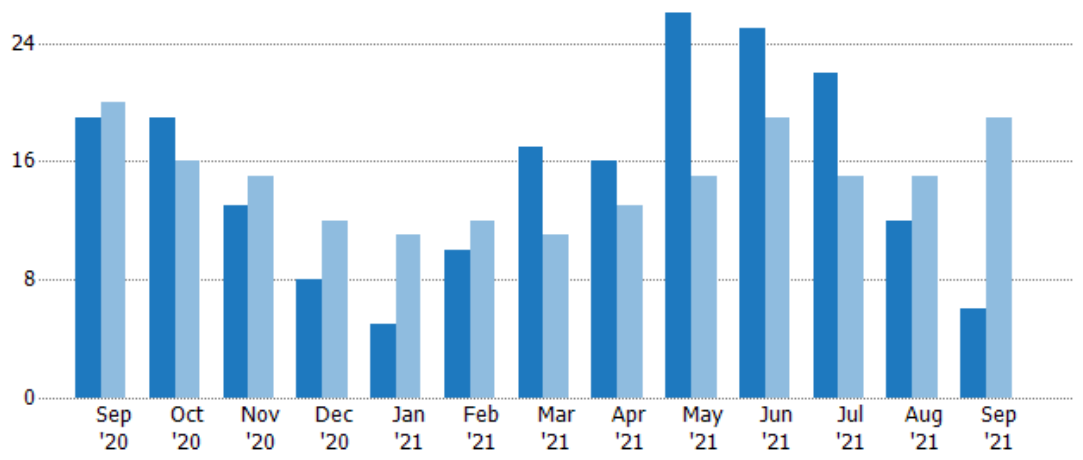
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Count	% Chg.
Sep '21	6	-68.4%
Sep '20	19	-5%
Sep '19	20	-30%



Current Year	19	19	13	8	5	10	17	16	26	25	22	12	6
Prior Year	20	16	15	12	11	12	11	13	15	19	15	15	19
Percent Change from Prior Year	-5%	19%	-13%	-33%	-55%	-17%	55%	23%	73%	32%	47%	-20%	-68%

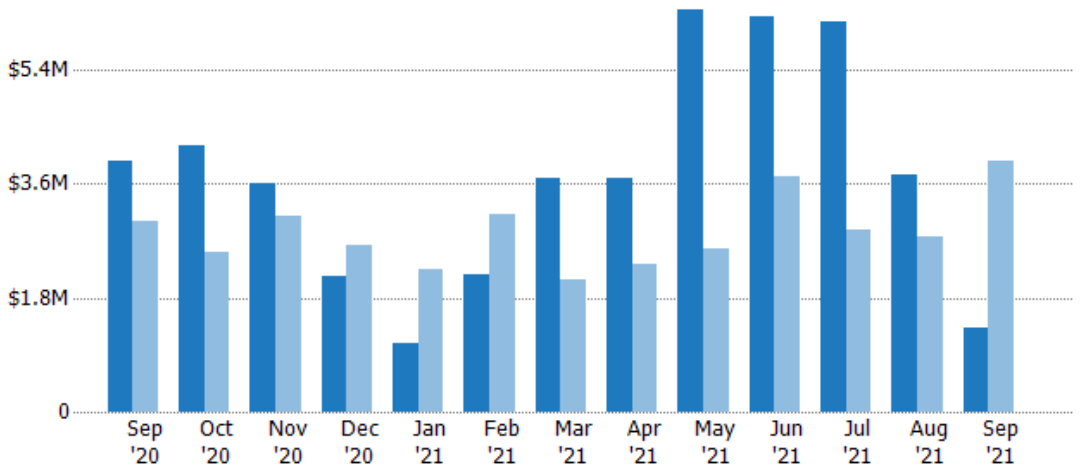
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Volume	% Chg.
Sep '21	\$1.31M	-66.8%
Sep '20	\$3.95M	31.3%
Sep '19	\$3.01M	-37.8%



Current Year	\$3.95M	\$4.2M	\$3.61M	\$2.13M	\$1.07M	\$2.17M	\$3.68M	\$3.68M	\$6.36M	\$6.25M	\$6.17M	\$3.73M	\$1.31M
Prior Year	\$3.01M	\$2.51M	\$3.1M	\$2.63M	\$2.24M	\$3.12M	\$2.1M	\$2.34M	\$2.57M	\$3.71M	\$2.88M	\$2.77M	\$3.95M
Percent Change from Prior Year	31%	67%	16%	-19%	-52%	-31%	75%	58%	147%	68%	114%	35%	-67%

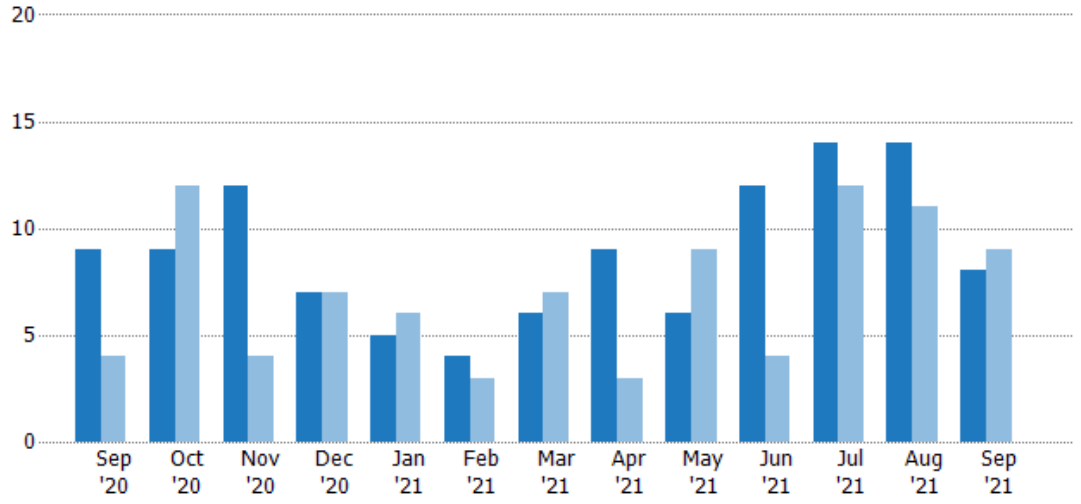
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Count	% Chg.
Sep '21	8	-11.1%
Sep '20	9	125%
Sep '19	4	75%



Current Year	9	9	12	7	5	4	6	9	6	12	14	14	8
Prior Year	4	12	4	7	6	3	7	3	9	4	12	11	9
Percent Change from Prior Year	125%	-25%	200%	0%	-17%	33%	-14%	200%	-33%	200%	17%	27%	-11%

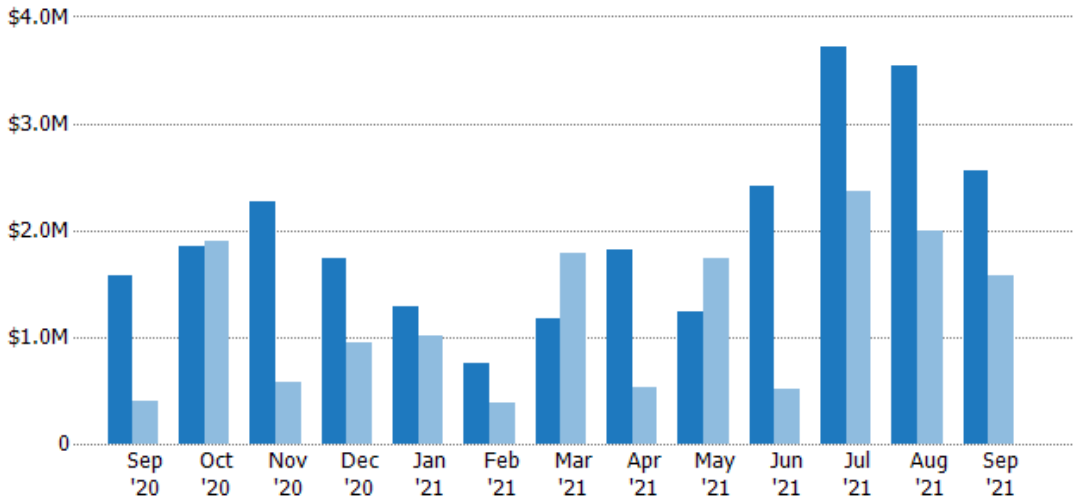
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Volume	% Chg.
Sep '21	\$2.55M	62%
Sep '20	\$1.58M	298.5%
Sep '19	\$396K	172.7%



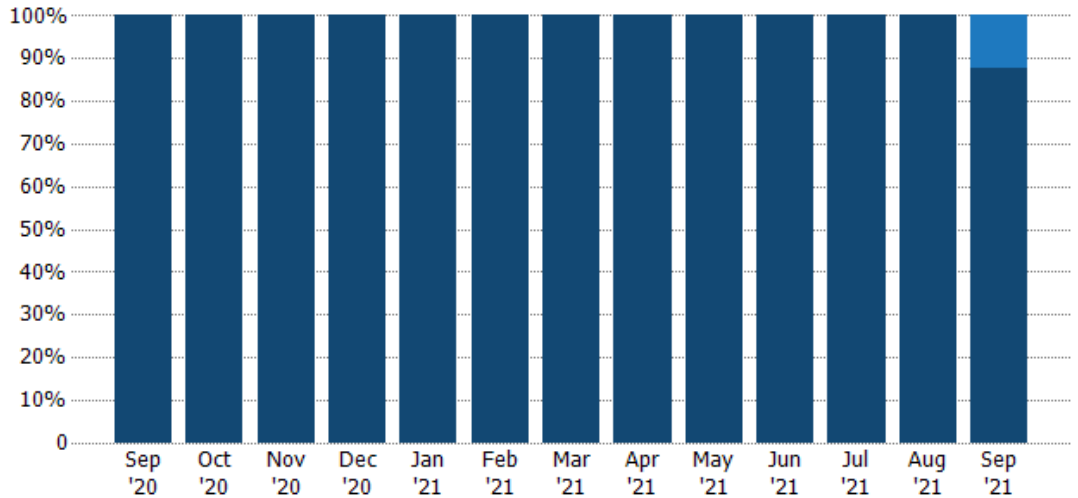
Current Year	\$1.58M	\$1.86M	\$2.27M	\$1.73M	\$1.29M	\$757K	\$1.17M	\$1.81M	\$1.24M	\$2.41M	\$3.71M	\$3.54M	\$2.55M
Prior Year	\$396K	\$1.89M	\$576K	\$946K	\$1.01M	\$391K	\$1.78M	\$536K	\$1.74M	\$512K	\$2.37M	\$1.99M	\$1.58M
Percent Change from Prior Year	299%	-2%	294%	83%	28%	94%	-34%	238%	-28%	371%	57%	78%	62%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



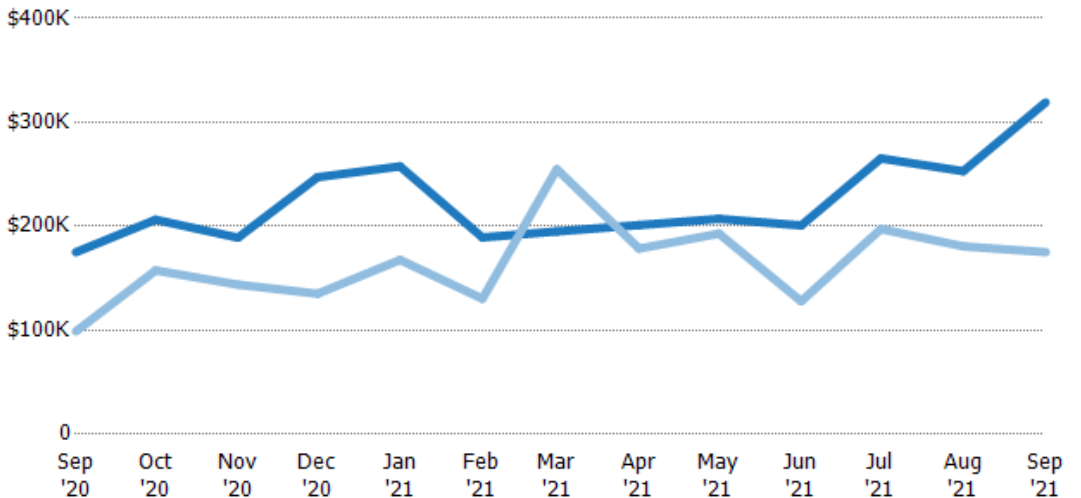
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Condo/Townhouse	-	-	-	-	-	-	-	-	-	-	-	-	13%
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	88%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$175K	\$206K	\$189K	\$247K	\$258K	\$189K	\$195K	\$201K	\$207K	\$201K	\$265K	\$253K	\$319K
Prior Year	\$98.9K	\$158K	\$144K	\$135K	\$168K	\$130K	\$255K	\$179K	\$193K	\$128K	\$197K	\$181K	\$175K
Percent Change from Prior Year	77%	31%	31%	83%	54%	45%	-23%	13%	7%	57%	34%	40%	82%

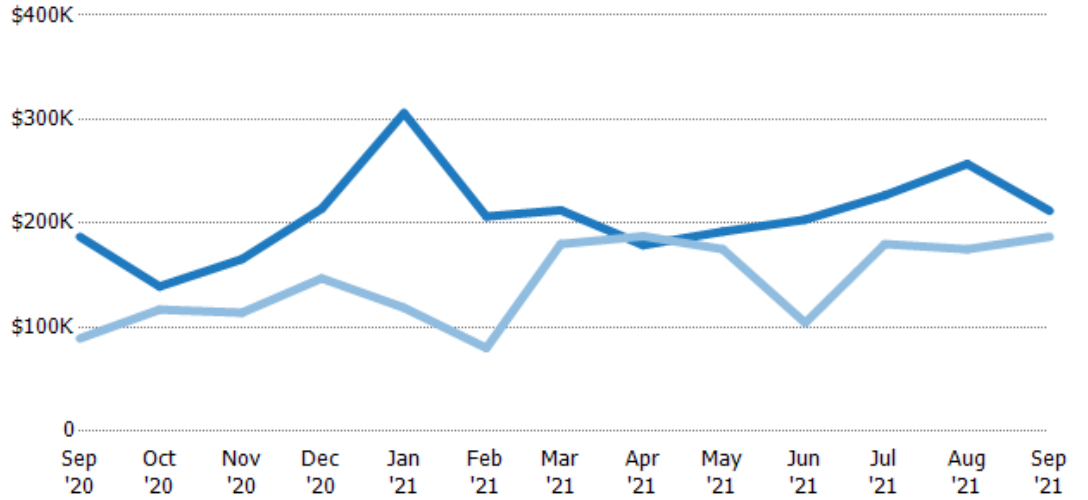
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Sep '21	\$212K	13.4%
Sep '20	\$187K	109.5%
Sep '19	\$89.3K	66.9%



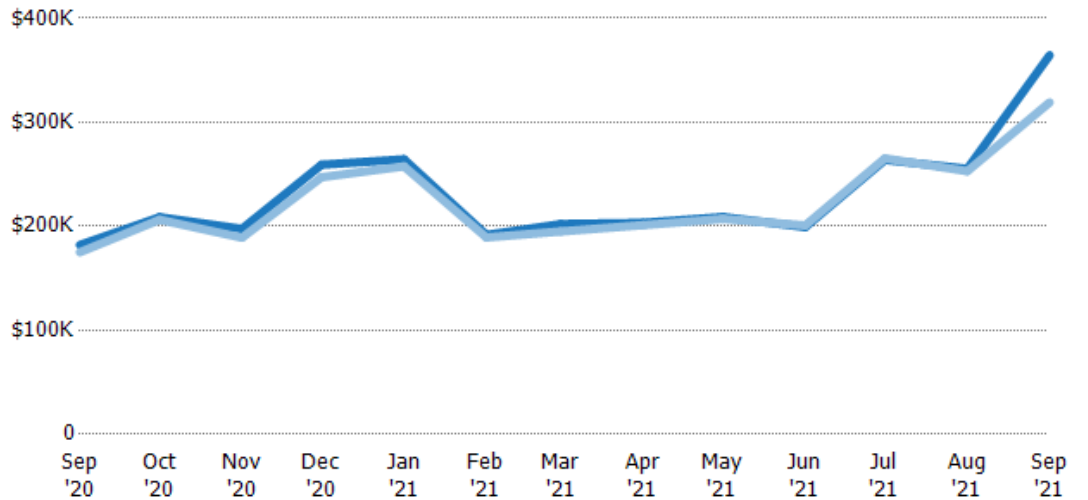
Current Year	\$187K	\$139K	\$166K	\$214K	\$306K	\$207K	\$213K	\$179K	\$192K	\$204K	\$227K	\$257K	\$212K
Prior Year	\$89.3K	\$117K	\$114K	\$147K	\$119K	\$80K	\$180K	\$188K	\$175K	\$104K	\$180K	\$175K	\$187K
Percent Change from Prior Year	110%	19%	45%	46%	158%	158%	18%	-5%	10%	95%	26%	47%	13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
East Saint Johnsbury, VT 05838,
Saint Johnsbury Center, VT 05863
Property Type:
Condo/Townhouse/Apt., Single
Family



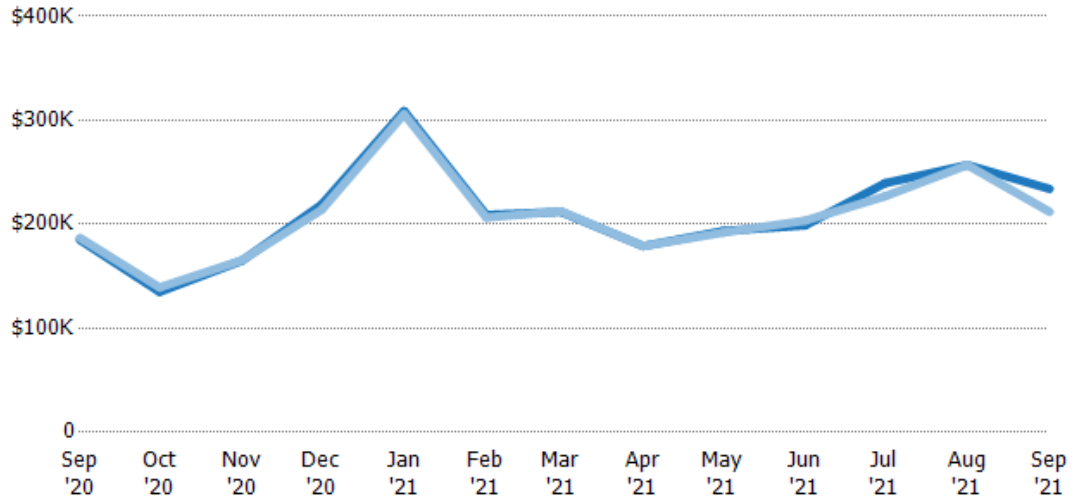
Avg List Price	\$182K	\$209K	\$197K	\$259K	\$264K	\$192K	\$202K	\$203K	\$209K	\$199K	\$264K	\$255K	\$365K
Avg Sales Price	\$175K	\$206K	\$189K	\$247K	\$258K	\$189K	\$195K	\$201K	\$207K	\$201K	\$265K	\$253K	\$319K
Avg Sales Price as a % of Avg List Price	96%	99%	96%	95%	97%	99%	96%	99%	99%	101%	101%	99%	88%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
 East Saint Johnsbury, VT 05838,
 Saint Johnsbury Center, VT 05863
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



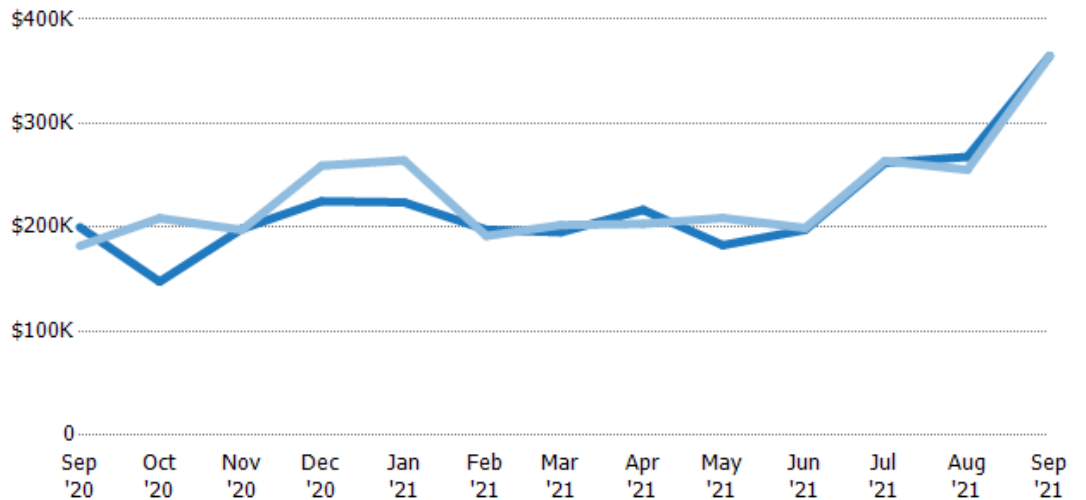
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$185K	\$135K	\$165K	\$219K	\$309K	\$209K	\$212K	\$179K	\$194K	\$199K	\$240K	\$257K	\$234K
Median Sales Price	\$187K	\$139K	\$166K	\$214K	\$306K	\$207K	\$213K	\$179K	\$192K	\$204K	\$227K	\$257K	\$212K
Med Sales Price as a % of Med List Price	101%	103%	100%	98%	99%	99%	100%	100%	99%	102%	95%	100%	91%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
 East Saint Johnsbury, VT 05838,
 Saint Johnsbury Center, VT 05863
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



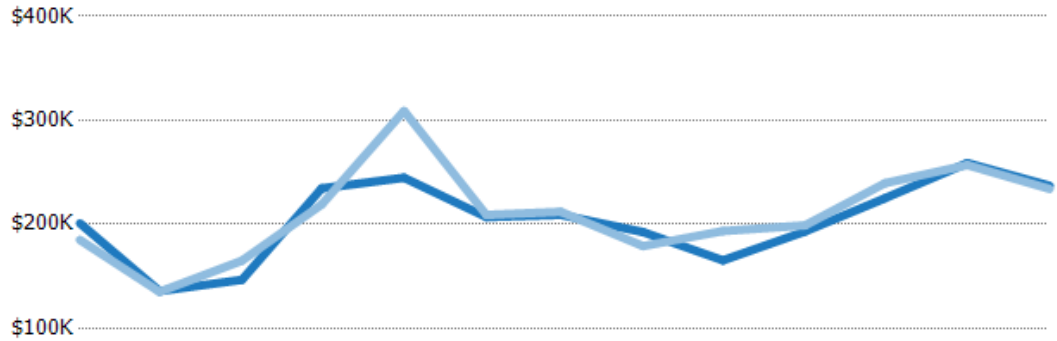
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$200K	\$148K	\$198K	\$225K	\$224K	\$198K	\$195K	\$217K	\$183K	\$198K	\$262K	\$268K	\$365K
Avg Sales Price	\$182K	\$209K	\$197K	\$259K	\$264K	\$192K	\$202K	\$203K	\$209K	\$199K	\$264K	\$255K	\$365K
Avg Sales Price as a % of Avg Est Value	91%	141%	100%	115%	118%	97%	104%	94%	114%	101%	101%	95%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Saint Johnsbury, VT 05819,
 East Saint Johnsbury, VT 05838,
 Saint Johnsbury Center, VT 05863
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$201K	\$136K	\$147K	\$235K	\$245K	\$207K	\$209K	\$193K	\$165K	\$193K	\$225K	\$259K	\$237K
Median Sales Price	\$185K	\$135K	\$165K	\$219K	\$309K	\$209K	\$212K	\$179K	\$194K	\$199K	\$240K	\$257K	\$234K
Med Sales Price as a % of Med Est Value	92%	99%	113%	93%	126%	101%	101%	93%	117%	103%	106%	99%	99%