

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	19	44	-56.8%	174	208	-16.3%
New Listing Volume	\$4,720,500	\$11,853,100	-60.2%	\$48,290,250	\$46,568,298	+3.7%
Active Listing Count	37	93	-60.2%	N/A	N/A	
Active Listing Volume	\$13,870,500	\$21,732,894	-36.2%	N/A	N/A	
Average Listing Price	\$374,878	\$233,687	+60.4%	\$381,003	\$212,265	+79.5%
Median Listing Price	\$235,000	\$159,500	+47.3%	\$214,818	\$166,815	+28.8%
Median Days in RPR	50	70	-28.6%	95.92	123.71	-22.5%
Months of Inventory	1.7	4.4	-62%	2.6	6.1	-56.8%
Absorption Rate	59.46%	22.58%	+36.9%	38.03%	16.44%	+21.6%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	13	42	-69%	199	217	-8.3%
New Pending Sales Volume	\$4,176,100	\$9,765,900	-57.2%	\$52,908,250	\$42,619,069	+24.1%
Pending Sales Count	36	65	-44.6%	N/A	N/A	
Pending Sales Volume	\$10,345,200	\$16,144,000	-35.9%	N/A	N/A	
Closed Sales Count	20	27	-25.9%	166	143	+16.1%
Closed Sales Volume	\$3,828,700	\$4,828,400	-20.7%	\$43,226,719	\$24,582,701	+75.8%
Average Sales Price	\$191,435	\$178,830	+7%	\$260,402	\$171,907	+51.5%
Median Sales Price	\$174,950	\$176,500	-0.9%	\$186,274	\$163,867	+13.7%

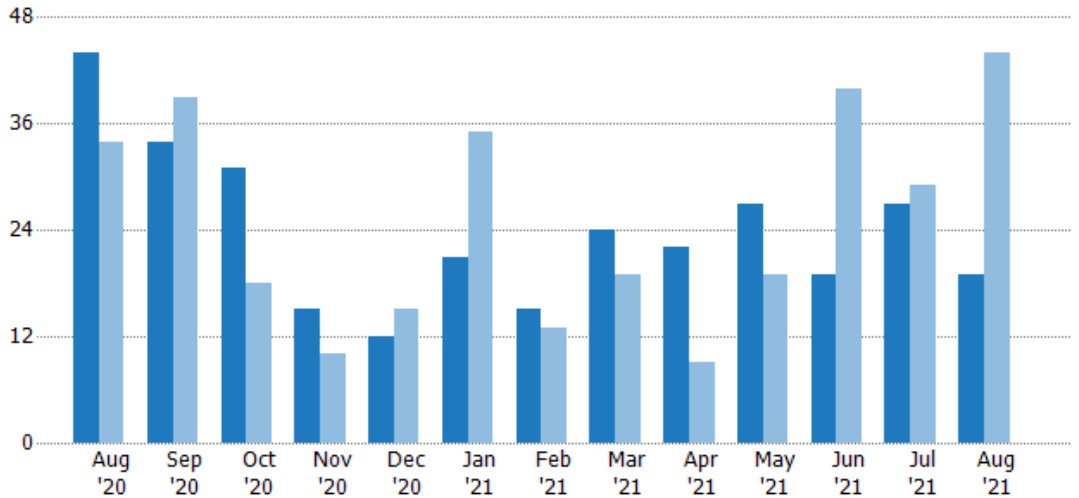
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	44	34	31	15	12	21	15	24	22	27	19	27	19
Prior Year	34	39	18	10	15	35	13	19	9	19	40	29	44
Percent Change from Prior Year	29%	-13%	72%	50%	-20%	-40%	15%	26%	144%	42%	-53%	-7%	-57%

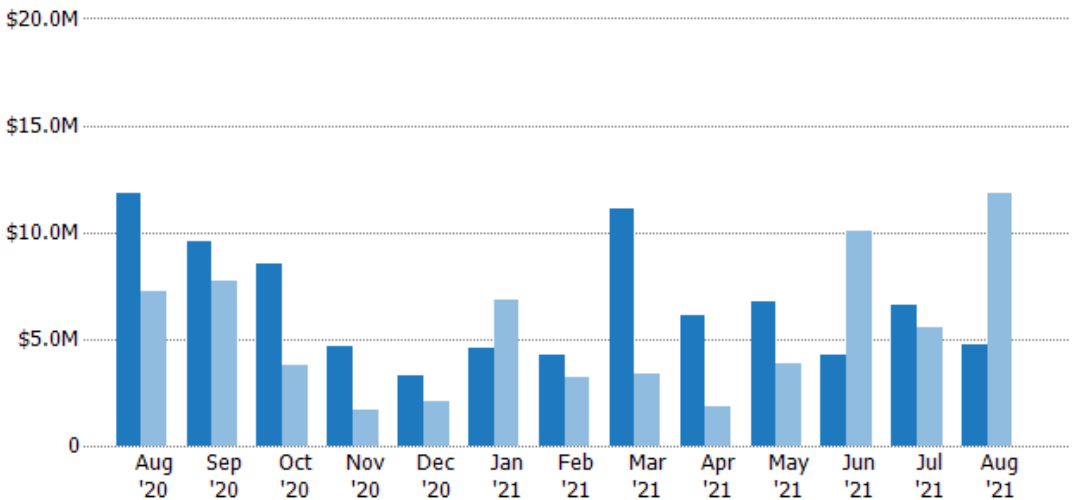
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$11.9M	\$9.56M	\$8.52M	\$4.65M	\$3.27M	\$4.56M	\$4.21M	\$11.1M	\$6.11M	\$6.71M	\$4.29M	\$6.57M	\$4.72M
Prior Year	\$7.23M	\$7.72M	\$3.74M	\$1.66M	\$2.05M	\$6.83M	\$3.21M	\$3.33M	\$1.87M	\$3.87M	\$10.1M	\$5.54M	\$11.9M
Percent Change from Prior Year	64%	24%	127%	180%	60%	-33%	31%	234%	227%	73%	-57%	18%	-60%

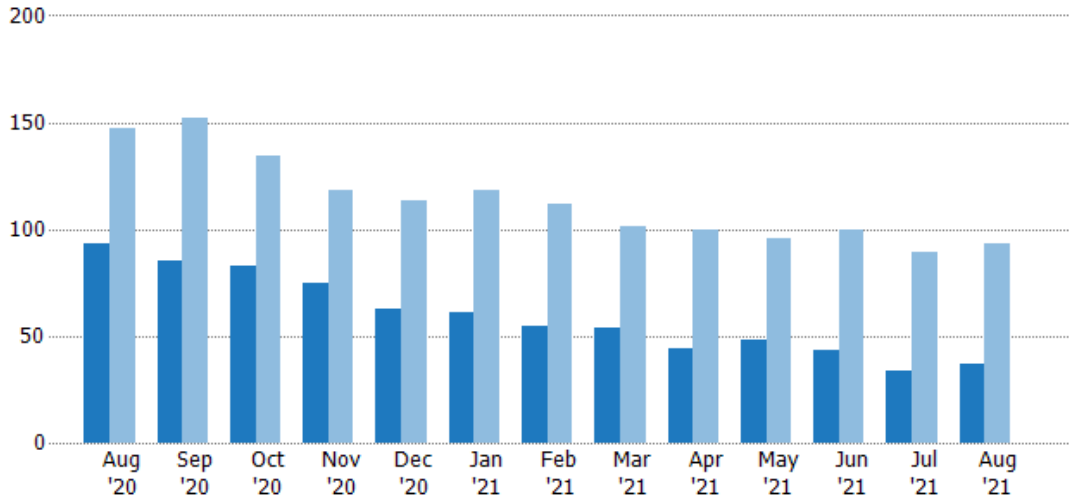
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Aug '21	37	-60.2%
Aug '20	93	-36.7%
Aug '19	147	-19%

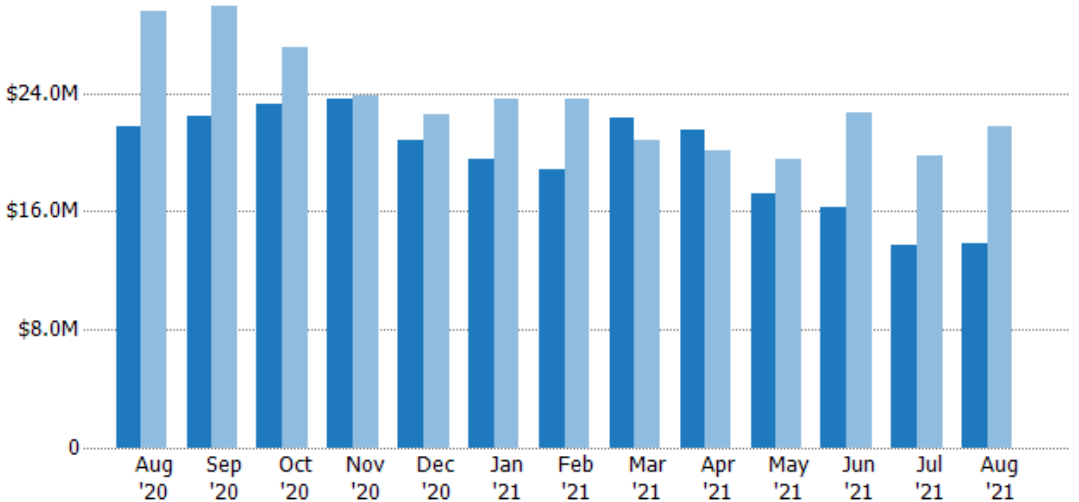
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Aug '21	\$13.9M	-36.2%
Aug '20	\$21.7M	-26.4%
Aug '19	\$29.5M	-9.6%

## Average Listing Price

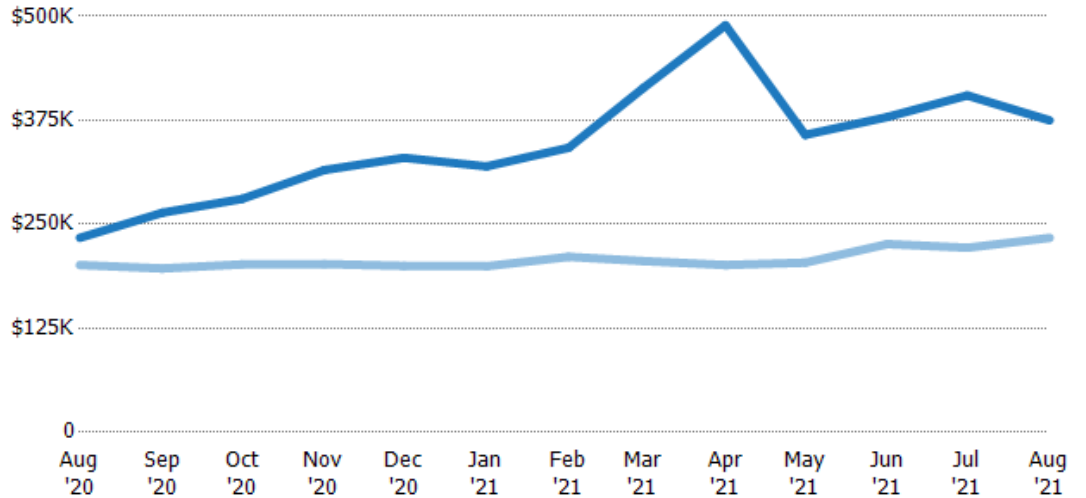
The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$375K	60.4%
Aug '20	\$234K	16.3%
Aug '19	\$201K	11.7%



Current Year	\$234K	\$264K	\$280K	\$315K	\$330K	\$320K	\$342K	\$414K	\$489K	\$357K	\$379K	\$405K	\$375K
Prior Year	\$201K	\$197K	\$202K	\$202K	\$200K	\$200K	\$211K	\$206K	\$201K	\$204K	\$226K	\$222K	\$234K
Percent Change from Prior Year	16%	34%	39%	56%	65%	60%	62%	101%	143%	75%	68%	83%	60%

## Median Listing Price

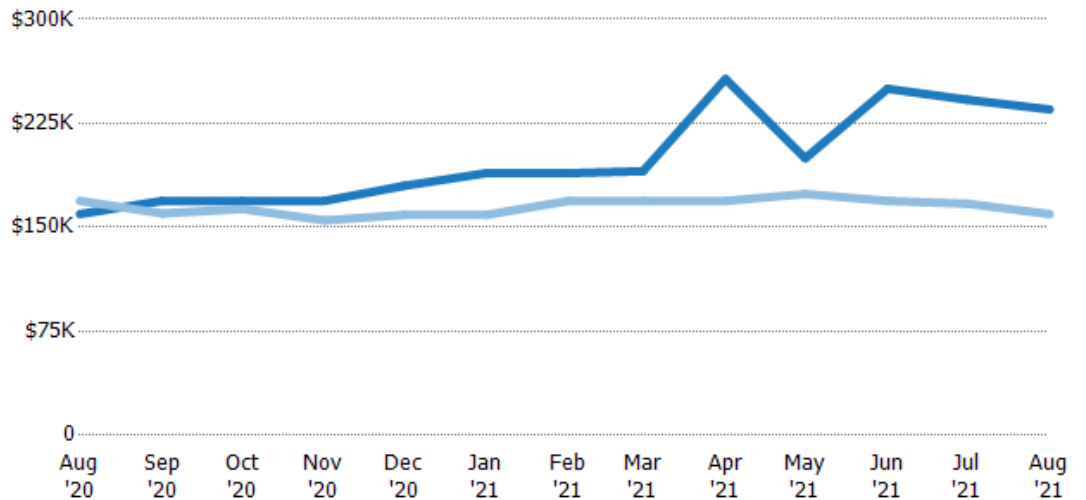
The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$235K	47.3%
Aug '20	\$160K	-5.6%
Aug '19	\$169K	9.5%



Current Year	\$160K	\$169K	\$169K	\$169K	\$180K	\$189K	\$189K	\$191K	\$257K	\$200K	\$250K	\$242K	\$235K
Prior Year	\$169K	\$160K	\$163K	\$155K	\$159K	\$159K	\$169K	\$169K	\$169K	\$174K	\$169K	\$167K	\$160K
Percent Change from Prior Year	-6%	6%	4%	9%	13%	19%	12%	13%	52%	15%	48%	45%	47%

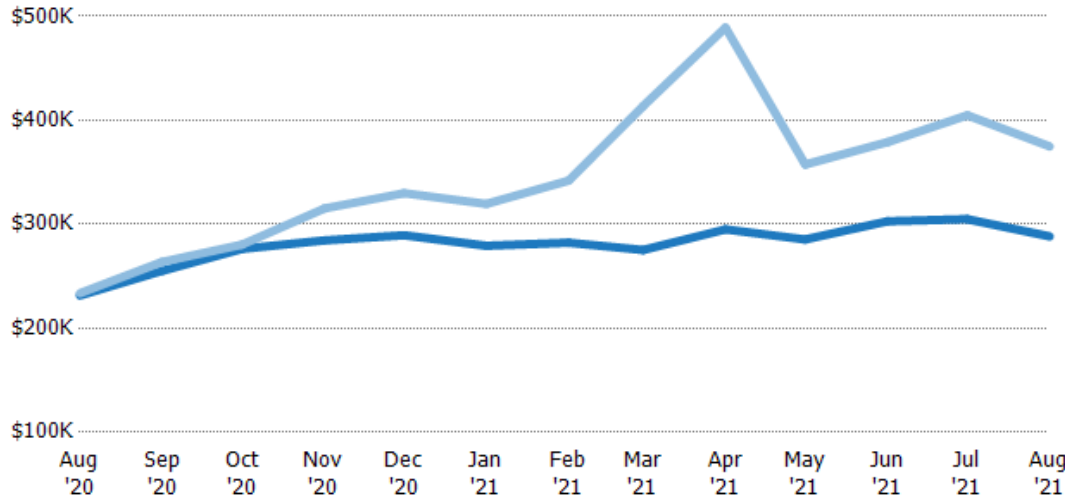
## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$231K	\$255K	\$276K	\$285K	\$289K	\$279K	\$282K	\$275K	\$295K	\$285K	\$303K	\$305K	\$288K
Avg Listing Price	\$234K	\$264K	\$280K	\$315K	\$330K	\$320K	\$342K	\$414K	\$489K	\$357K	\$379K	\$405K	\$375K
Avg Listing Price as a % of Avg Est Value	101%	103%	101%	111%	114%	114%	121%	150%	166%	125%	125%	133%	130%

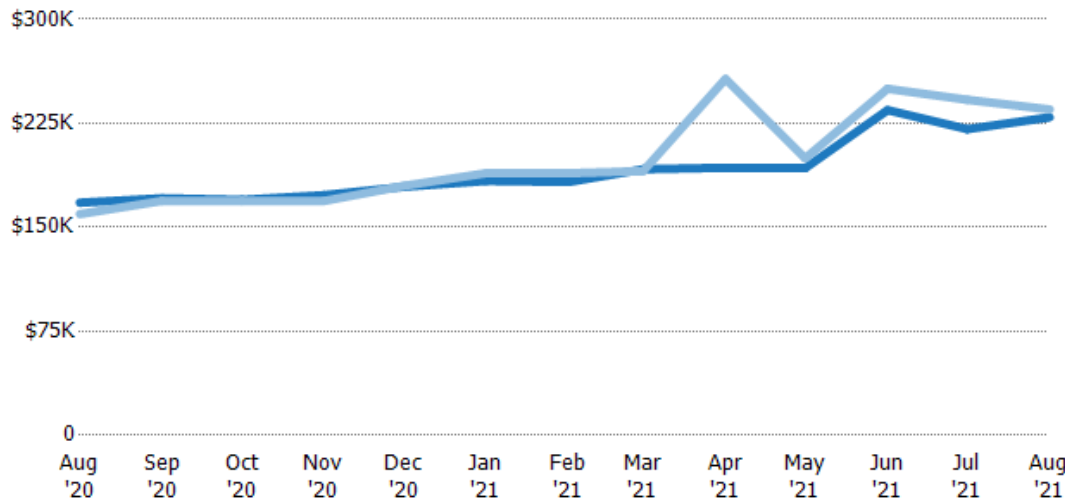
## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$168K	\$171K	\$170K	\$173K	\$179K	\$183K	\$183K	\$192K	\$193K	\$193K	\$235K	\$221K	\$229K
Median Listing Price	\$160K	\$169K	\$169K	\$169K	\$180K	\$189K	\$189K	\$191K	\$257K	\$200K	\$250K	\$242K	\$235K
Med Listing Price as a % of Med Est Value	95%	99%	100%	98%	100%	103%	103%	99%	133%	104%	107%	110%	102%

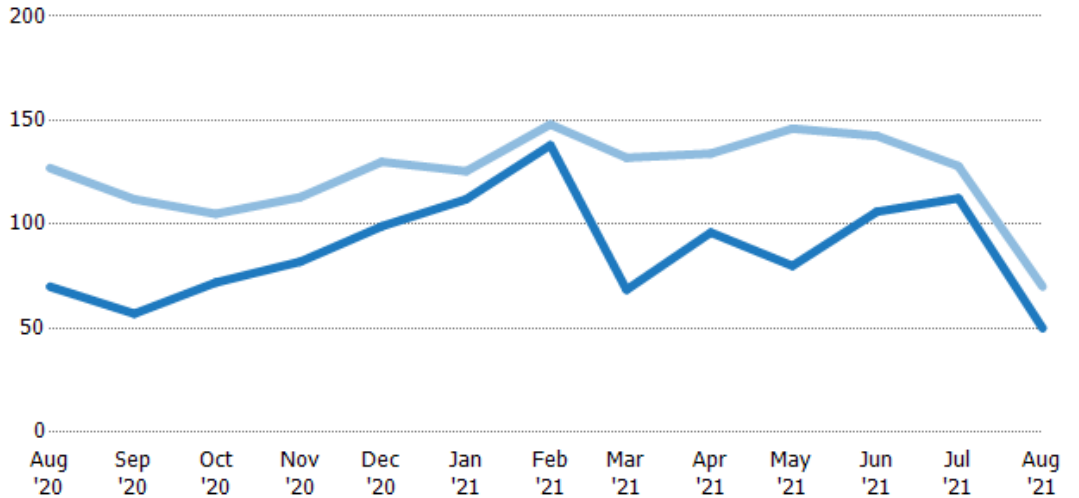
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Aug '21	50	-28.6%
Aug '20	70	-44.9%
Aug '19	127	-20.5%

Current Year	70	57	72	82	99	112	138	68.5	96	80	106	113	50
Prior Year	127	112	105	113	130	126	148	132	134	146	143	128	70
Percent Change from Prior Year	-45%	-49%	-31%	-27%	-24%	-11%	-7%	-48%	-28%	-45%	-26%	-12%	-29%

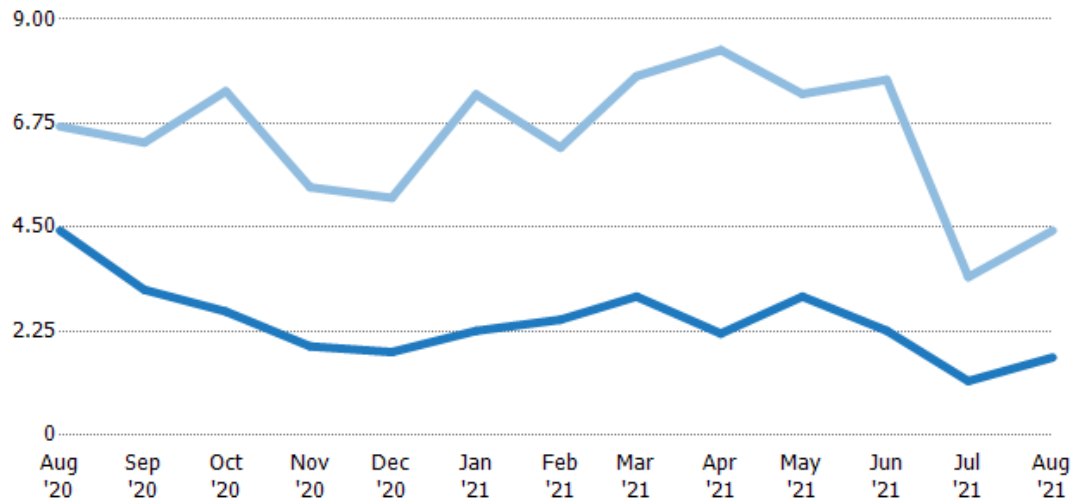
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Aug '21	1.68	-62%
Aug '20	4.43	-33.7%
Aug '19	6.68	4.8%

Current Year	4.43	3.15	2.68	1.92	1.8	2.26	2.5	3	2.2	3	2.26	1.17	1.68
Prior Year	6.68	6.33	7.44	5.36	5.14	7.38	6.22	7.77	8.33	7.38	7.69	3.42	4.43
Percent Change from Prior Year	-34%	-50%	-64%	-64%	-65%	-69%	-60%	-61%	-74%	-59%	-71%	-66%	-62%

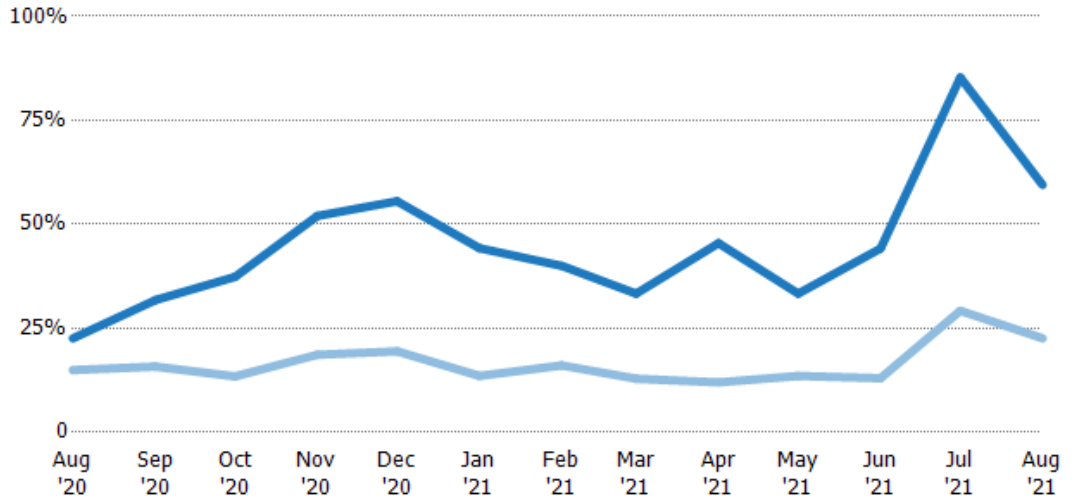
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	23%	32%	37%	52%	56%	44%	40%	33%	45%	33%	44%	85%	59%
Prior Year	15%	16%	13%	19%	19%	14%	16%	13%	12%	14%	13%	29%	23%
Change from Prior Year	-8%	-16%	-24%	-33%	-36%	-31%	-24%	-20%	-33%	-20%	-31%	-56%	-37%

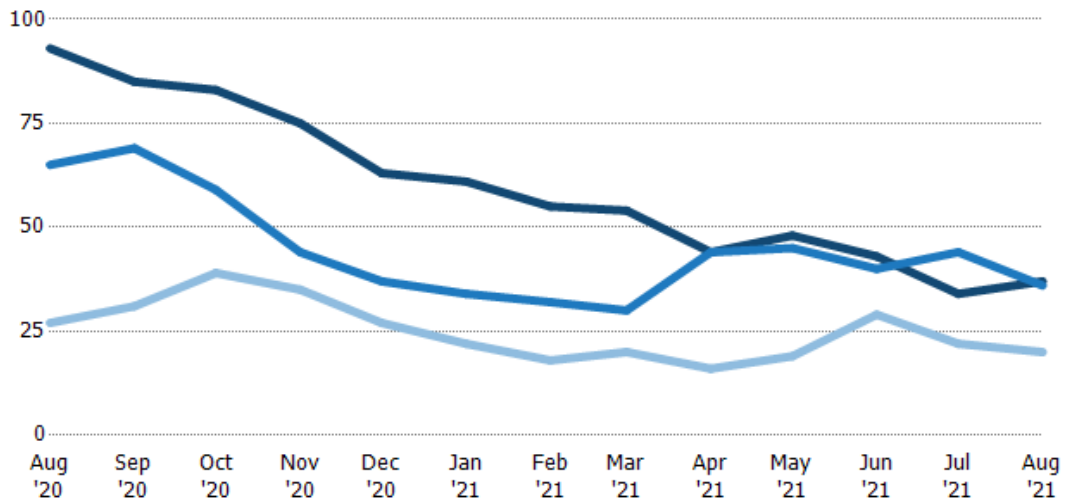
## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	93	85	83	75	63	61	55	54	44	48	43	34	37
Pending	65	69	59	44	37	34	32	30	44	45	40	44	36
Sold	27	31	39	35	27	22	18	20	16	19	29	22	20

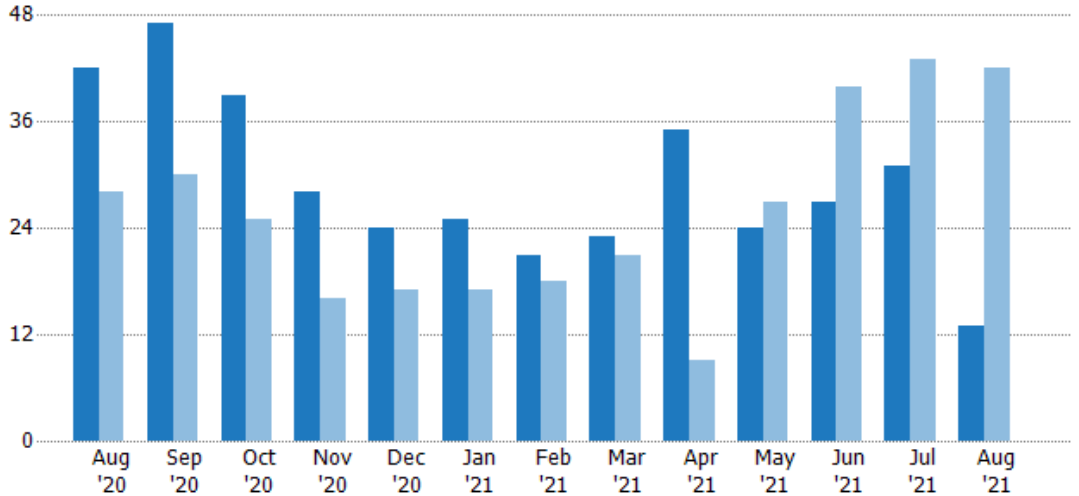
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	42	47	39	28	24	25	21	23	35	24	27	31	13
Prior Year	28	30	25	16	17	17	18	21	9	27	40	43	42
Percent Change from Prior Year	50%	57%	56%	75%	41%	47%	17%	10%	289%	-11%	-33%	-28%	-69%

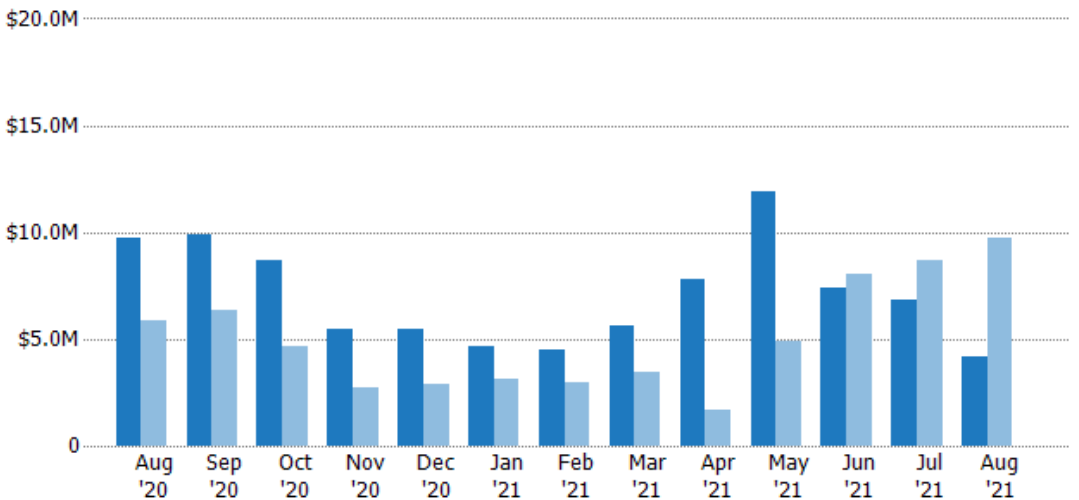
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$9.77M	\$9.87M	\$8.71M	\$5.49M	\$5.48M	\$4.66M	\$4.5M	\$5.64M	\$7.79M	\$11.9M	\$7.4M	\$6.85M	\$4.18M
Prior Year	\$5.85M	\$6.32M	\$4.65M	\$2.73M	\$2.86M	\$3.13M	\$2.99M	\$3.46M	\$1.68M	\$4.87M	\$8.06M	\$8.67M	\$9.77M
Percent Change from Prior Year	67%	56%	88%	101%	91%	49%	51%	63%	363%	144%	-8%	-21%	-57%



## Pending Sales

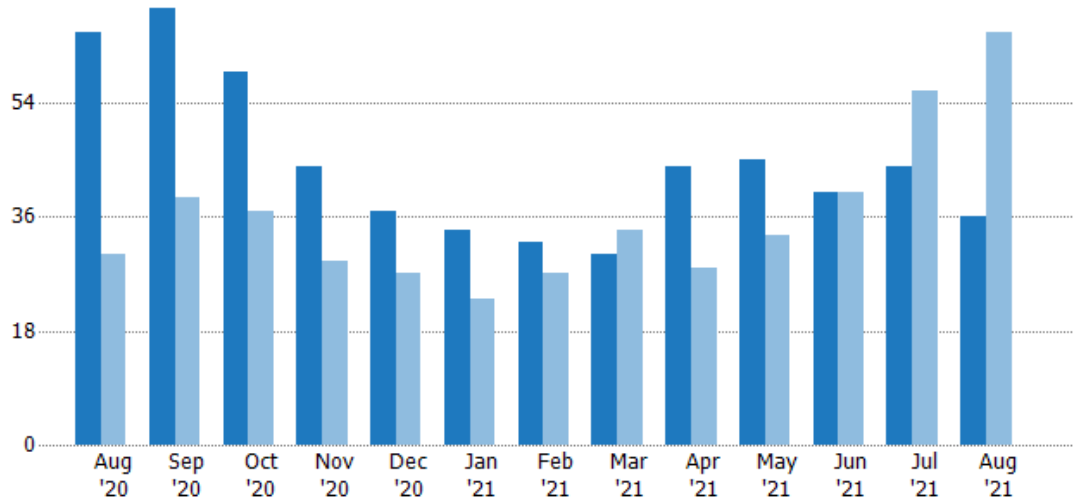
The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	36	-44.6%
Aug '20	65	116.7%
Aug '19	30	13.3%



Current Year	65	69	59	44	37	34	32	30	44	45	40	44	36
Prior Year	30	39	37	29	27	23	27	34	28	33	40	56	65
Percent Change from Prior Year	117%	77%	59%	52%	37%	48%	19%	-12%	57%	36%	0%	-21%	-45%

## Pending Sales Volume

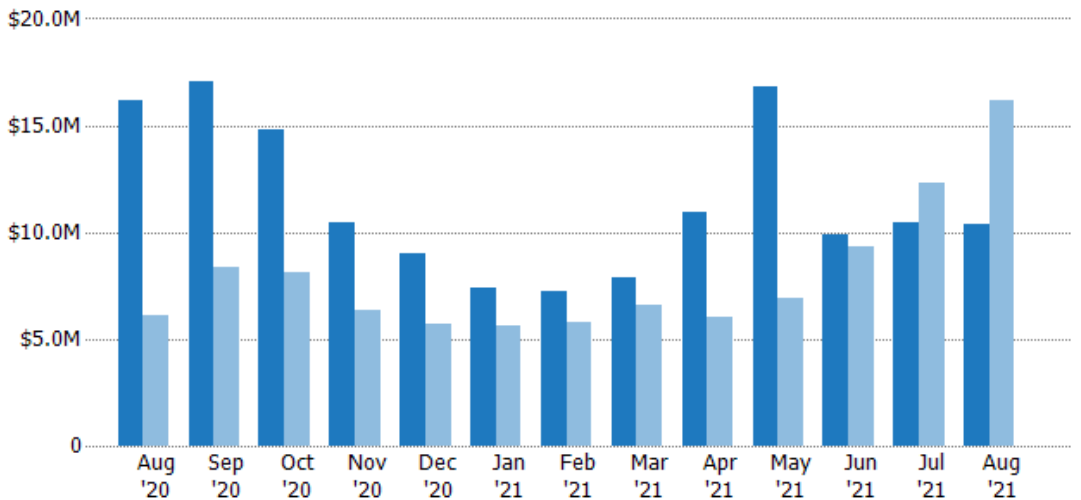
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$10.3M	-35.9%
Aug '20	\$16.1M	165.6%
Aug '19	\$6.08M	-10.6%



Current Year	\$16.1M	\$17M	\$14.8M	\$10.5M	\$9.04M	\$7.4M	\$7.23M	\$7.86M	\$11M	\$16.9M	\$9.85M	\$10.5M	\$10.3M
Prior Year	\$6.08M	\$8.38M	\$8.15M	\$6.31M	\$5.71M	\$5.59M	\$5.74M	\$6.6M	\$6.01M	\$6.94M	\$9.3M	\$12.3M	\$16.1M
Percent Change from Prior Year	166%	103%	82%	66%	58%	32%	26%	19%	83%	143%	6%	-15%	-36%

## Closed Sales

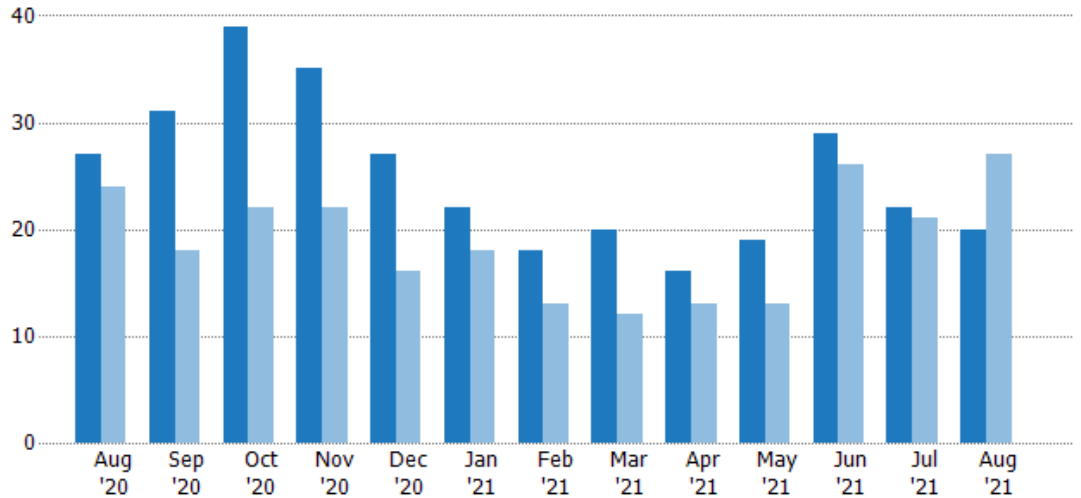
The total number of residential properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	20	-25.9%
Aug '20	27	12.5%
Aug '19	24	-4.2%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	27	31	39	35	27	22	18	20	16	19	29	22	20
Prior Year	24	18	22	22	16	18	13	12	13	13	26	21	27
Percent Change from Prior Year	13%	72%	77%	59%	69%	22%	38%	67%	23%	46%	12%	5%	-26%

## Closed Sales Volume

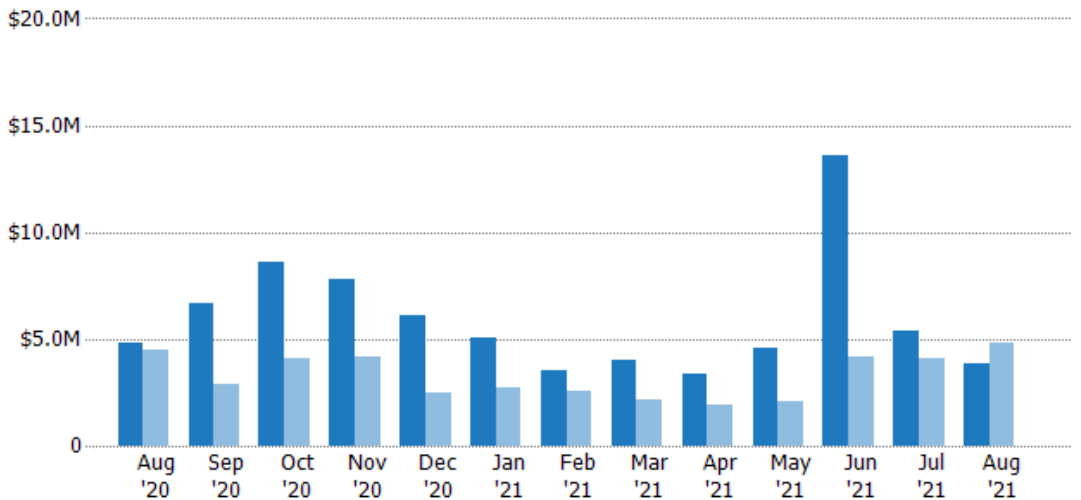
The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$3.83M	-20.7%
Aug '20	\$4.83M	6.6%
Aug '19	\$4.53M	-19%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$4.83M	\$6.69M	\$8.59M	\$7.76M	\$6.1M	\$5.07M	\$3.49M	\$4.02M	\$3.36M	\$4.54M	\$13.6M	\$5.36M	\$3.83M
Prior Year	\$4.53M	\$2.89M	\$4.09M	\$4.21M	\$2.46M	\$2.73M	\$2.54M	\$2.19M	\$1.89M	\$2.1M	\$4.18M	\$4.11M	\$4.83M
Percent Change from Prior Year	7%	131%	110%	84%	148%	86%	37%	84%	78%	116%	224%	30%	-21%

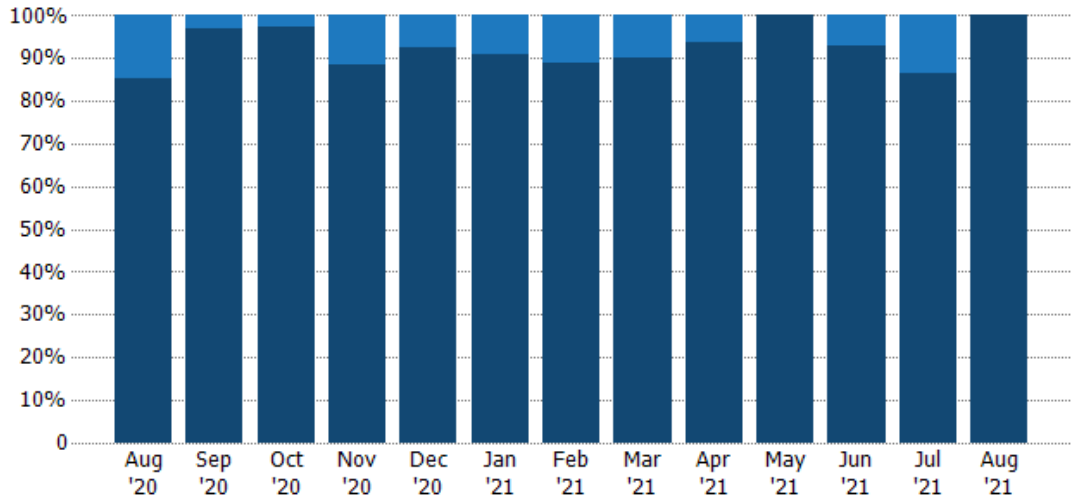
## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	15%	3%	3%	11%	7%	9%	11%	10%	6%	-	7%	14%	-
Single Family Residence	85%	97%	97%	89%	93%	91%	89%	90%	94%	100%	93%	86%	100%

## Average Sales Price

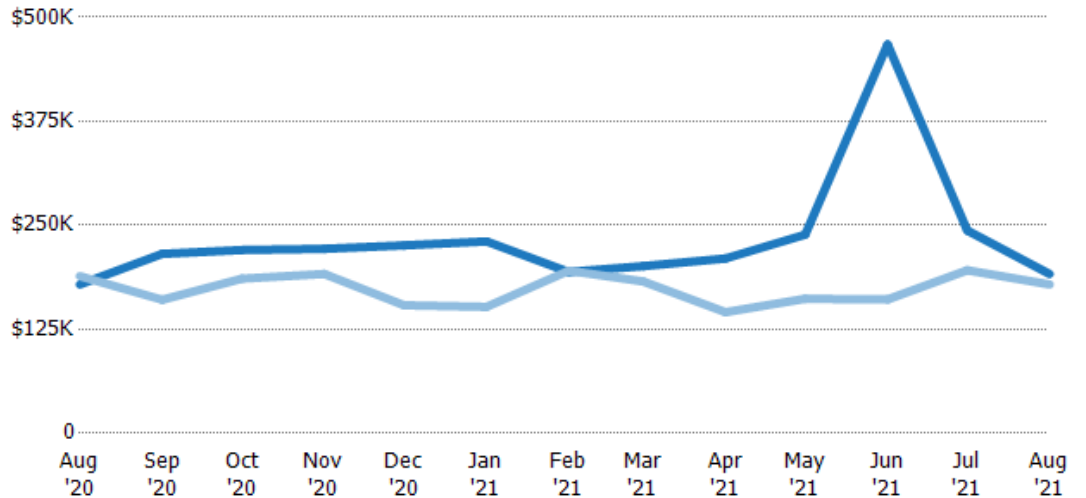
The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$191K	7%
Aug '20	\$179K	-5.3%
Aug '19	\$189K	-15.5%



Current Year	\$179K	\$216K	\$220K	\$222K	\$226K	\$231K	\$194K	\$201K	\$210K	\$239K	\$467K	\$244K	\$191K
Prior Year	\$189K	\$160K	\$186K	\$191K	\$154K	\$152K	\$195K	\$182K	\$146K	\$162K	\$161K	\$196K	\$179K
Percent Change from Prior Year	-5%	34%	19%	16%	47%	52%	-1%	10%	44%	48%	191%	24%	7%

## Median Sales Price

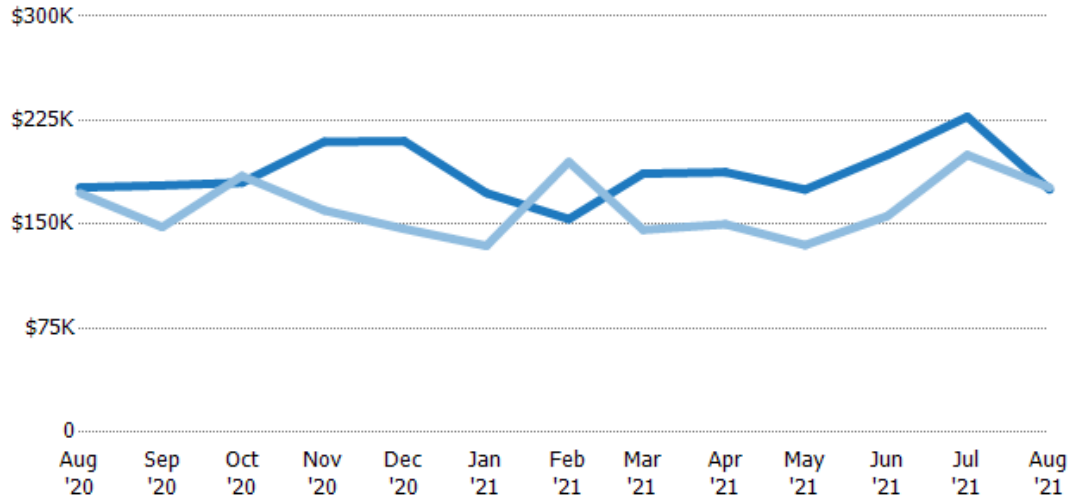
The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$175K	-0.9%
Aug '20	\$177K	2.3%
Aug '19	\$172K	-16.2%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$177K	\$178K	\$180K	\$210K	\$210K	\$173K	\$154K	\$187K	\$188K	\$175K	\$200K	\$228K	\$175K
Prior Year	\$172K	\$148K	\$185K	\$160K	\$147K	\$134K	\$195K	\$146K	\$150K	\$135K	\$156K	\$200K	\$177K
Percent Change from Prior Year	2%	20%	-3%	31%	43%	28%	-21%	28%	25%	30%	28%	14%	-1%

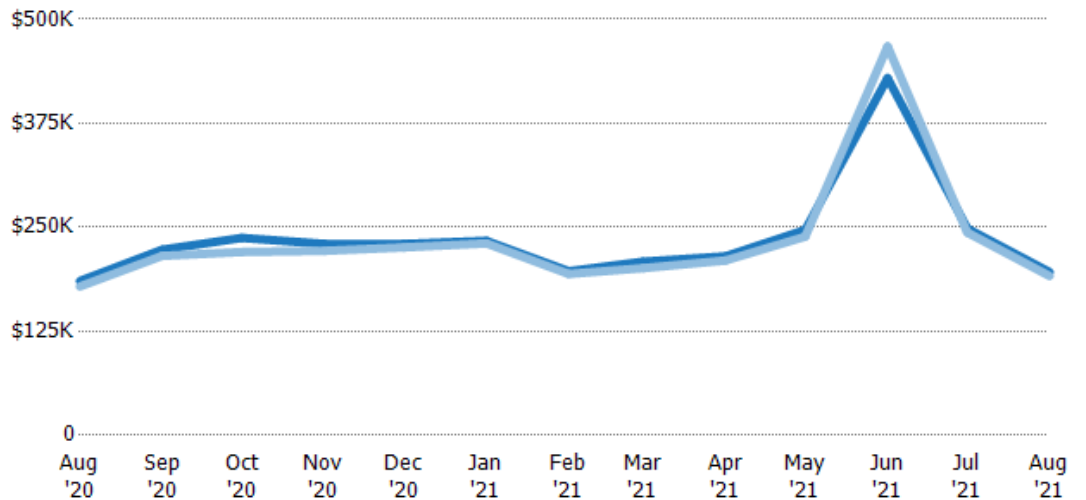
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



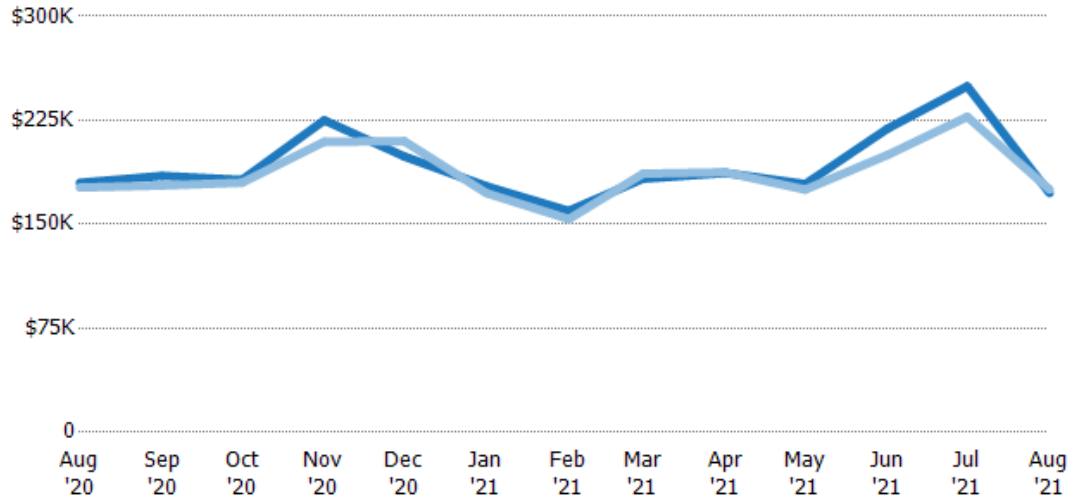
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg List Price	\$185K	\$223K	\$237K	\$230K	\$230K	\$234K	\$197K	\$209K	\$215K	\$247K	\$429K	\$248K	\$196K
Avg Sales Price	\$179K	\$216K	\$220K	\$222K	\$226K	\$231K	\$194K	\$201K	\$210K	\$239K	\$467K	\$244K	\$191K
Avg Sales Price as a % of Avg List Price	96%	97%	93%	96%	98%	99%	98%	96%	98%	97%	109%	98%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
Property Type: Condo/Townhouse/Apt., Single Family



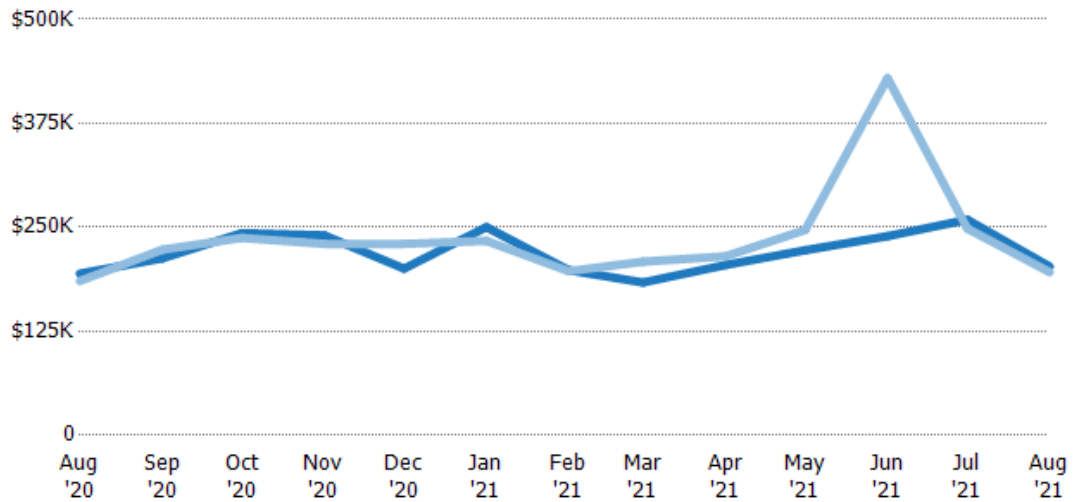
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$180K	\$185K	\$182K	\$225K	\$199K	\$177K	\$160K	\$183K	\$187K	\$179K	\$219K	\$250K	\$172K
Median Sales Price	\$177K	\$178K	\$180K	\$210K	\$210K	\$173K	\$154K	\$187K	\$188K	\$175K	\$200K	\$228K	\$175K
Med Sales Price as a % of Med List Price	98%	96%	99%	93%	106%	97%	96%	102%	100%	98%	91%	91%	101%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
Property Type: Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$194K	\$213K	\$243K	\$240K	\$200K	\$250K	\$198K	\$184K	\$205K	\$222K	\$239K	\$259K	\$203K
Avg Sales Price	\$185K	\$223K	\$237K	\$230K	\$230K	\$234K	\$197K	\$209K	\$215K	\$247K	\$429K	\$248K	\$196K
Avg Sales Price as a % of Avg Est Value	95%	105%	98%	96%	115%	93%	99%	114%	105%	111%	179%	96%	97%

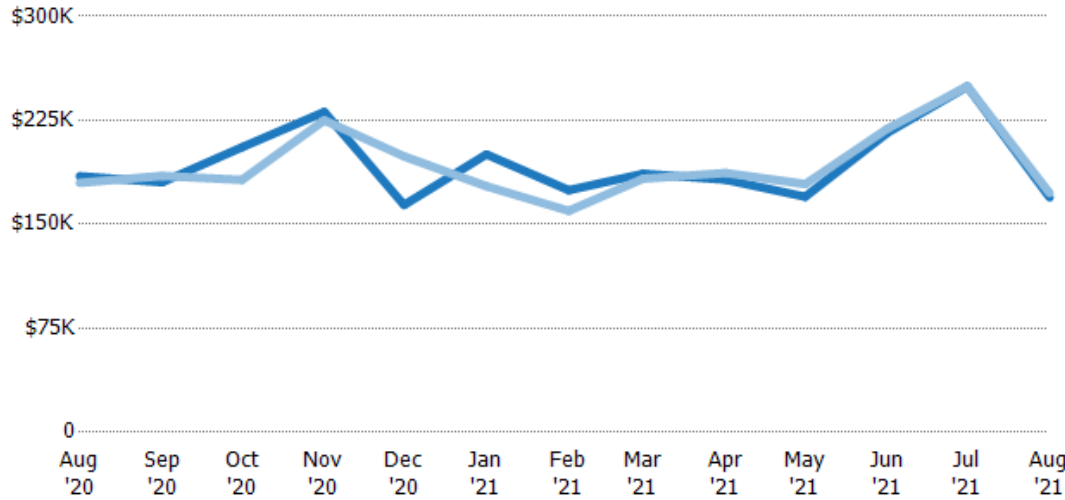
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$185K	\$180K	\$206K	\$231K	\$164K	\$200K	\$175K	\$186K	\$182K	\$170K	\$216K	\$249K	\$169K
Median Sales Price	\$180K	\$185K	\$182K	\$225K	\$199K	\$177K	\$160K	\$183K	\$187K	\$179K	\$219K	\$250K	\$172K
Med Sales Price as a % of Med Est Value	97%	103%	89%	97%	121%	89%	91%	98%	103%	105%	101%	100%	102%