

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	12	18	-33.3%	62	80	-22.5%
New Listing Volume	\$2,631,200	\$3,412,700	-22.9%	\$11,882,100	\$15,619,759	-23.9%
Active Listing Count	20	39	-48.7%	N/A	N/A	
Active Listing Volume	\$4,054,200	\$8,605,299	-52.9%	N/A	N/A	
Average Listing Price	\$202,710	\$220,649	-8.1%	\$170,893	\$211,446	-19.2%
Median Listing Price	\$163,500	\$179,000	-8.7%	\$150,248	\$170,873	-12.1%
Median Days in RPR	72.5	37	+95.9%	100.26	106.48	-5.8%
Months of Inventory	3.3	2.3	+45.3%	2.6	6.1	-57.5%
Absorption Rate	30%	43.59%	-13.6%	38.56%	16.37%	+22.2%
Sales Activity Charts Metrics						
New Pending Sales Count	14	8	+75%	70	75	-6.7%
New Pending Sales Volume	\$2,638,200	\$2,122,300	+24.3%	\$12,440,598	\$13,421,879	-7.3%
Pending Sales Count	18	18	+-	N/A	N/A	
Pending Sales Volume	\$3,373,600	\$3,424,300	-1.5%	N/A	N/A	
Closed Sales Count	10	11	-9.1%	52	59	-11.9%
Closed Sales Volume	\$1,883,900	\$1,807,400	+4.2%	\$9,451,929	\$9,440,879	+0.1%
Average Sales Price	\$188,390	\$164,309	+14.7%	\$181,768	\$160,015	+13.6%
Median Sales Price	\$157,500	\$145,000	+8.6%	\$148,764	\$156,781	-5.1%

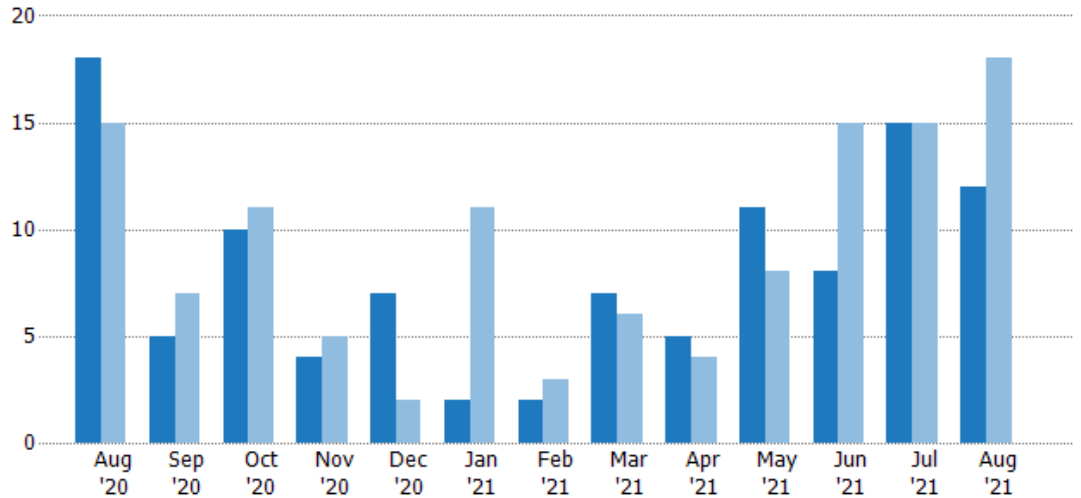
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	12	-33.3%
Aug '20	18	20%
Aug '19	15	20%



Current Year	18	5	10	4	7	2	2	7	5	11	8	15	12
Prior Year	15	7	11	5	2	11	3	6	4	8	15	15	18
Percent Change from Prior Year	20%	-29%	-9%	-20%	250%	-82%	-33%	17%	25%	38%	-47%	0%	-33%

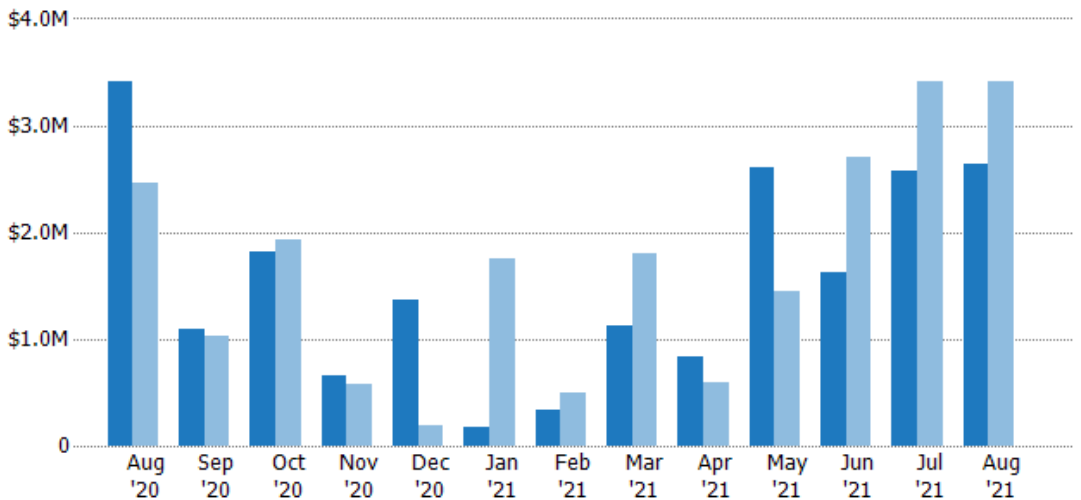
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$2.63M	-22.9%
Aug '20	\$3.41M	38.6%
Aug '19	\$2.46M	2.4%



Current Year	\$3.41M	\$1.09M	\$1.82M	\$650K	\$1.37M	\$168K	\$328K	\$1.12M	\$828K	\$2.61M	\$1.63M	\$2.57M	\$2.63M
Prior Year	\$2.46M	\$1.03M	\$1.93M	\$575K	\$195K	\$1.76M	\$489K	\$1.8M	\$595K	\$1.44M	\$2.71M	\$3.41M	\$3.41M
Percent Change from Prior Year	39%	6%	-6%	13%	601%	-90%	-33%	-38%	39%	81%	-40%	-25%	-23%

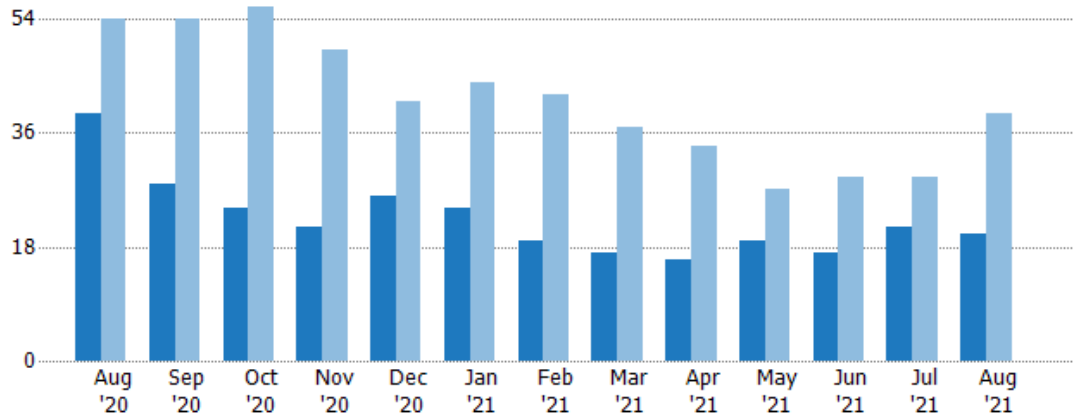
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Count	% Chg.
Aug '21	20	-48.7%
Aug '20	39	-27.8%
Aug '19	54	22.2%



Current Year	39	28	24	21	26	24	19	17	16	19	17	21	20
Prior Year	54	54	56	49	41	44	42	37	34	27	29	29	39
Percent Change from Prior Year	-28%	-48%	-57%	-57%	-37%	-45%	-55%	-54%	-53%	-30%	-41%	-28%	-49%

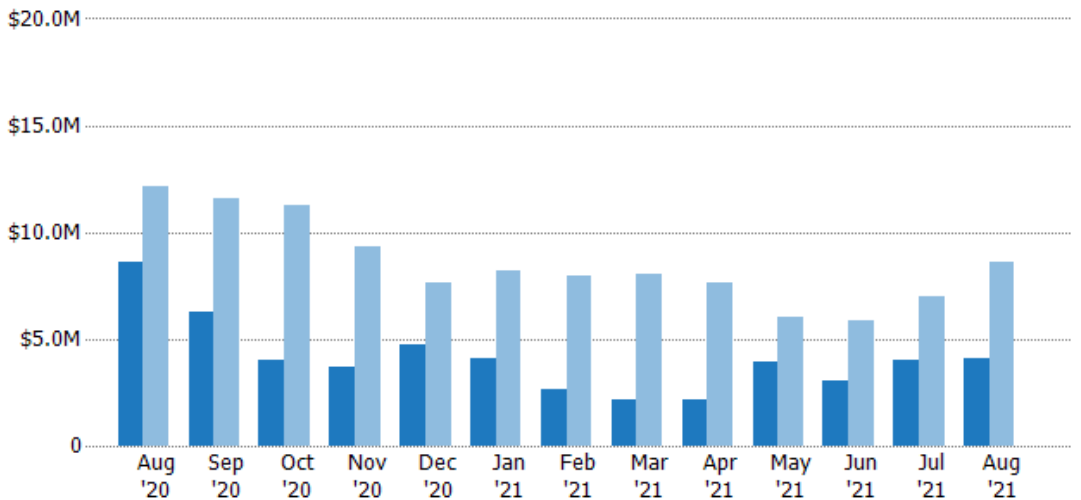
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Volume	% Chg.
Aug '21	\$4.05M	-52.9%
Aug '20	\$8.61M	-29.2%
Aug '19	\$12.2M	0.2%



Current Year	\$8.61M	\$6.3M	\$4.03M	\$3.73M	\$4.75M	\$4.1M	\$2.68M	\$2.16M	\$2.2M	\$3.95M	\$3.02M	\$3.98M	\$4.05M
Prior Year	\$12.2M	\$11.6M	\$11.3M	\$9.36M	\$7.65M	\$8.21M	\$7.99M	\$8.08M	\$7.65M	\$6.04M	\$5.84M	\$7M	\$8.61M
Percent Change from Prior Year	-29%	-46%	-64%	-60%	-38%	-50%	-66%	-73%	-71%	-35%	-48%	-43%	-53%

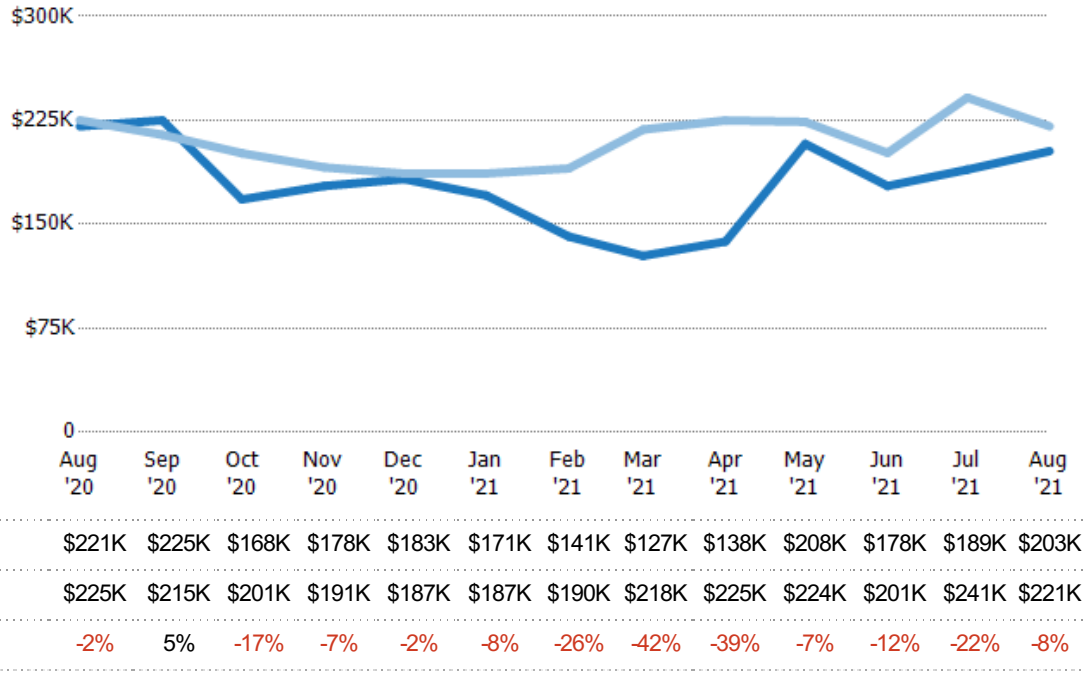
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Aug '21	\$203K	-8.1%
Aug '20	\$221K	-2%
Aug '19	\$225K	-18%



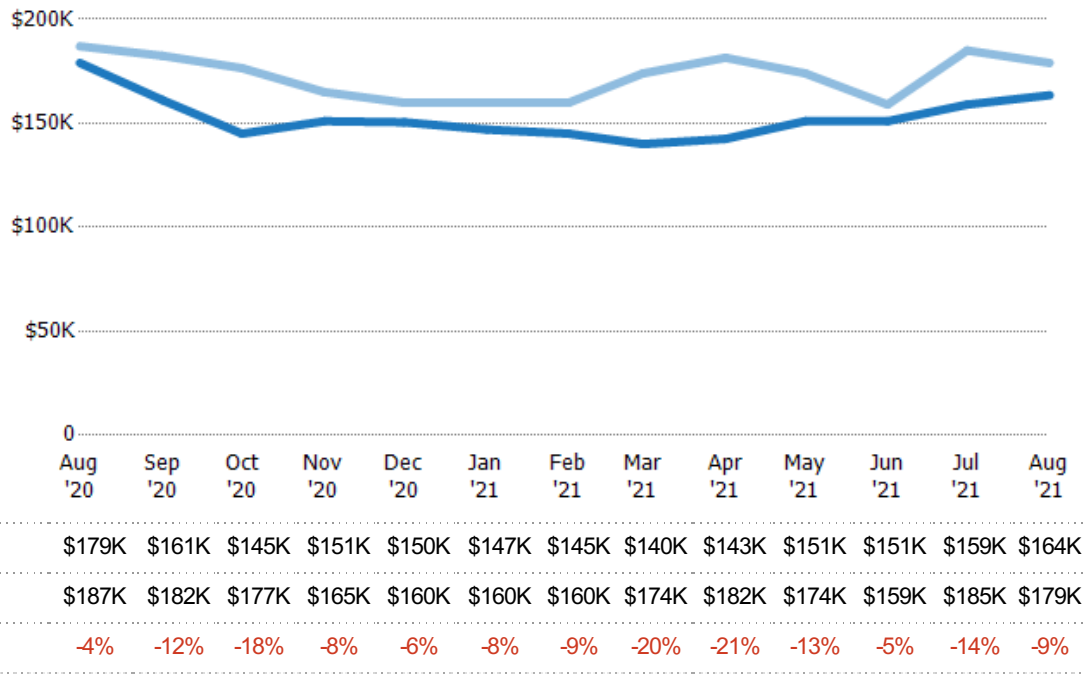
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Aug '21	\$164K	-8.7%
Aug '20	\$179K	-4.3%
Aug '19	\$187K	1.4%

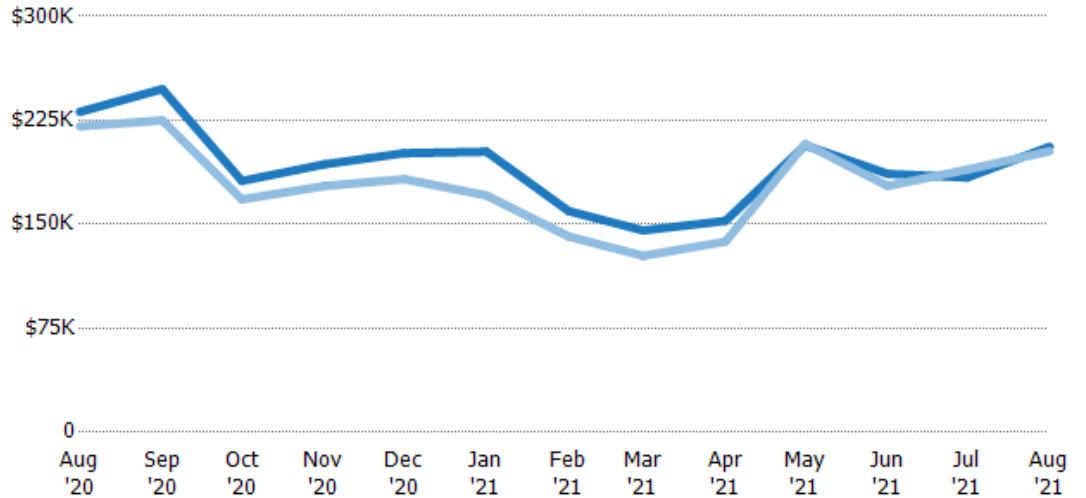


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



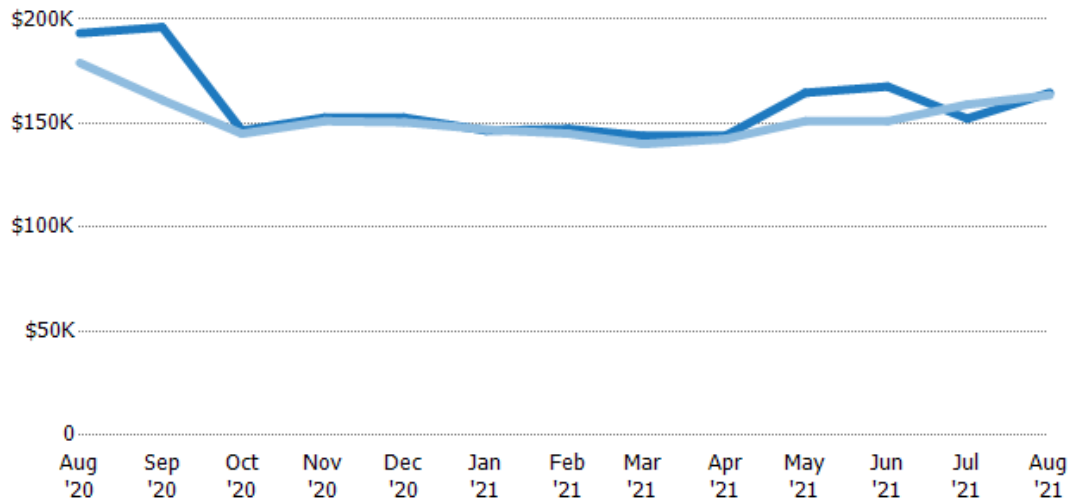
Avg Est Value	\$231K	\$247K	\$181K	\$193K	\$201K	\$202K	\$159K	\$146K	\$152K	\$207K	\$186K	\$184K	\$206K
Avg Listing Price	\$221K	\$225K	\$168K	\$178K	\$183K	\$171K	\$141K	\$127K	\$138K	\$208K	\$178K	\$189K	\$203K
Avg Listing Price as a % of Avg Est Value	95%	91%	93%	92%	91%	84%	89%	87%	90%	100%	95%	103%	98%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$193K	\$196K	\$146K	\$153K	\$153K	\$146K	\$147K	\$144K	\$144K	\$165K	\$168K	\$152K	\$165K
Median Listing Price	\$179K	\$161K	\$145K	\$151K	\$150K	\$147K	\$145K	\$140K	\$143K	\$151K	\$151K	\$159K	\$164K
Med Listing Price as a % of Med Est Value	93%	82%	99%	99%	99%	100%	98%	97%	99%	92%	90%	104%	99%

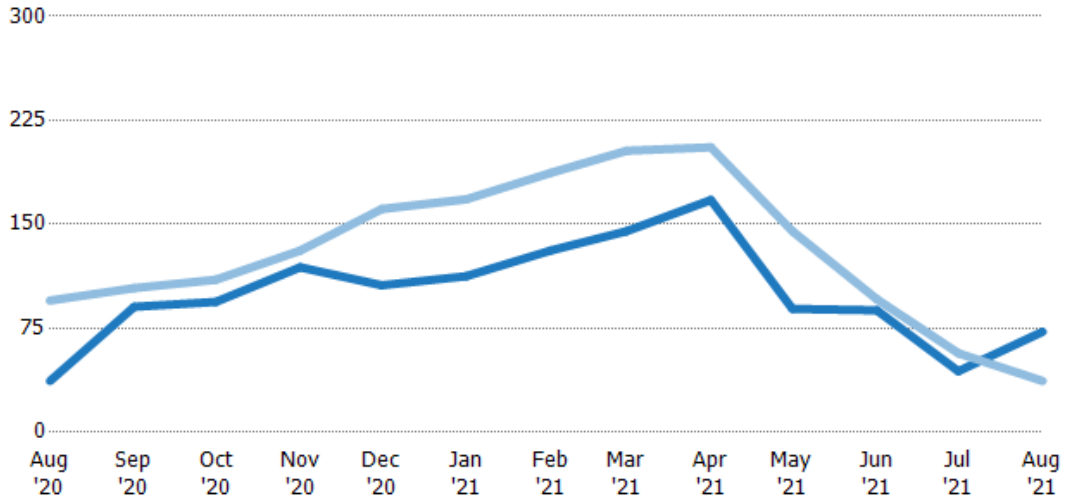
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	72.5	95.9%
Aug '20	37	-61.1%
Aug '19	95	3.2%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	37	90.5	94	119	106	113	131	145	168	89	88	44	72.5
Prior Year	95	104	110	131	161	168	187	203	206	145	96	57	37
Percent Change from Prior Year	-61%	-13%	-15%	-9%	-34%	-33%	-30%	-29%	-18%	-39%	-8%	-23%	96%

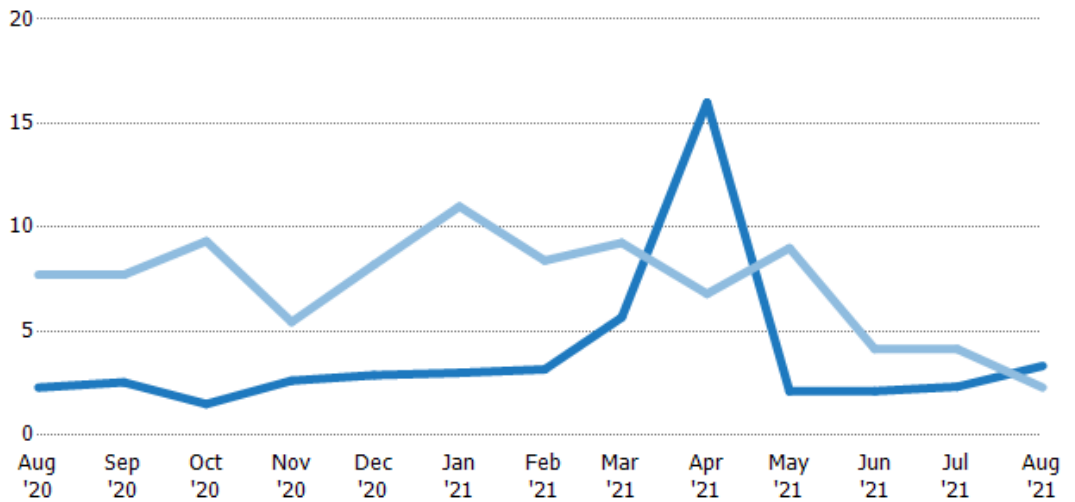
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	3.33	45.3%
Aug '20	2.29	-70.3%
Aug '19	7.71	71.1%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	2.29	2.55	1.5	2.63	2.89	3	3.17	5.67	16	2.11	2.13	2.33	3.33
Prior Year	7.71	7.71	9.33	5.44	8.2	11	8.4	9.25	6.8	9	4.14	4.14	2.29
Percent Change from Prior Year	-70%	-67%	-84%	-52%	-65%	-73%	-62%	-39%	135%	-77%	-49%	-44%	45%

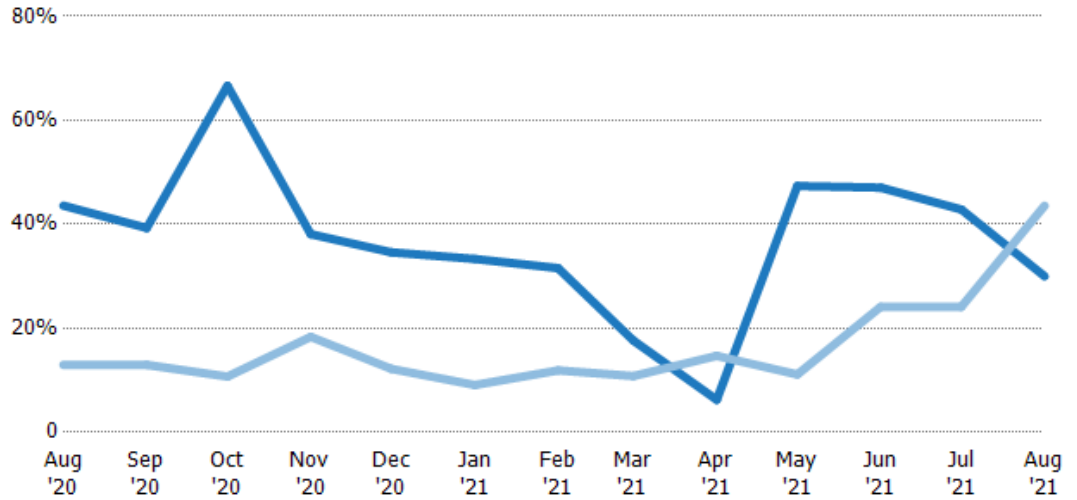
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Aug '21	30%	13.6%
Aug '20	44%	-30.6%
Aug '19	13%	-41.6%



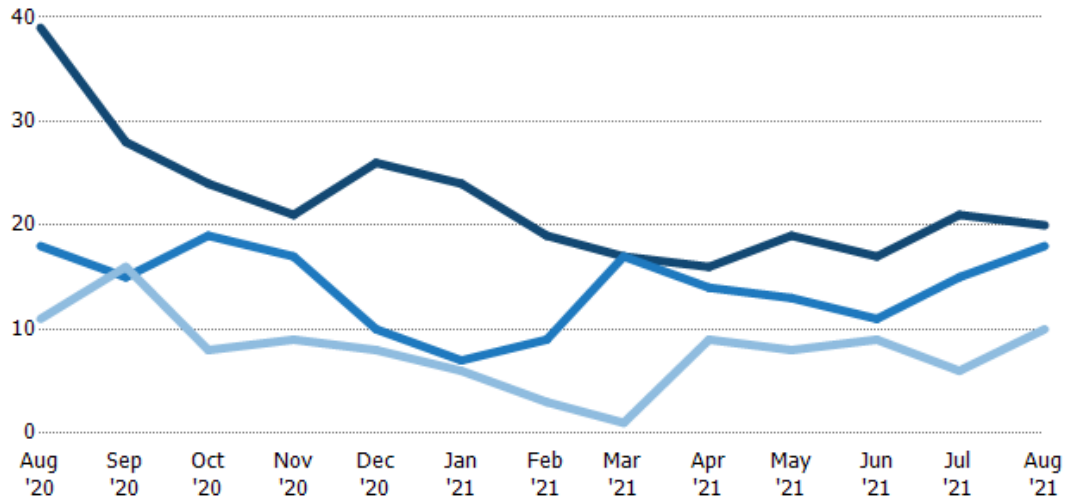
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	44%	39%	67%	38%	35%	33%	32%	18%	6%	47%	47%	43%	30%
Prior Year	13%	13%	11%	18%	12%	9%	12%	11%	15%	11%	24%	24%	44%
Change from Prior Year	-31%	-26%	-56%	-20%	-22%	-24%	-20%	-7%	8%	-36%	-23%	-19%	14%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	39	28	24	21	26	24	19	17	16	19	17	21	20
Pending	18	15	19	17	10	7	9	17	14	13	11	15	18
Sold	11	16	8	9	8	6	3	1	9	8	9	6	10

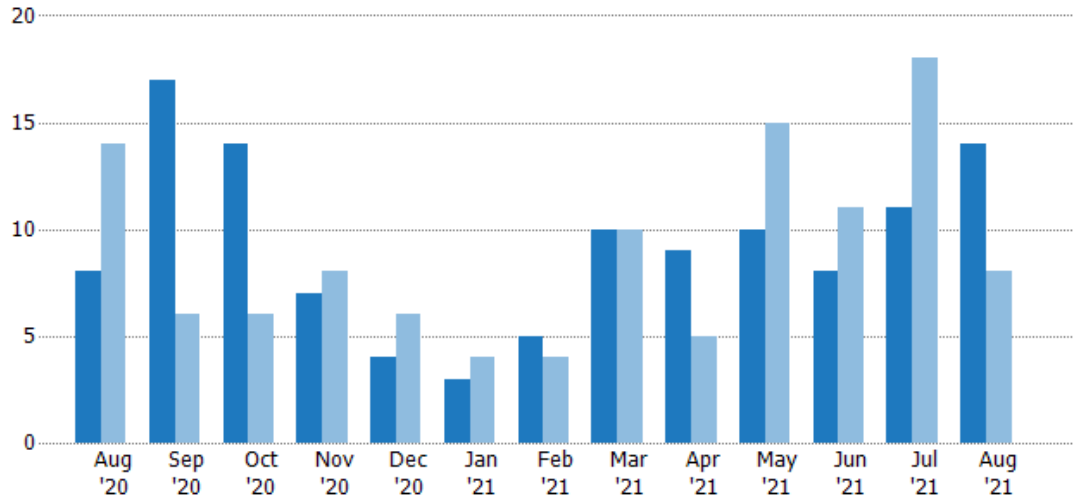
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Aug '21	14	75%
Aug '20	8	-42.9%
Aug '19	14	-7.1%



Current Year	8	17	14	7	4	3	5	10	9	10	8	11	14
Prior Year	14	6	6	8	6	4	4	10	5	15	11	18	8
Percent Change from Prior Year	-43%	183%	133%	-13%	-33%	-25%	25%	0%	80%	-33%	-27%	-39%	75%

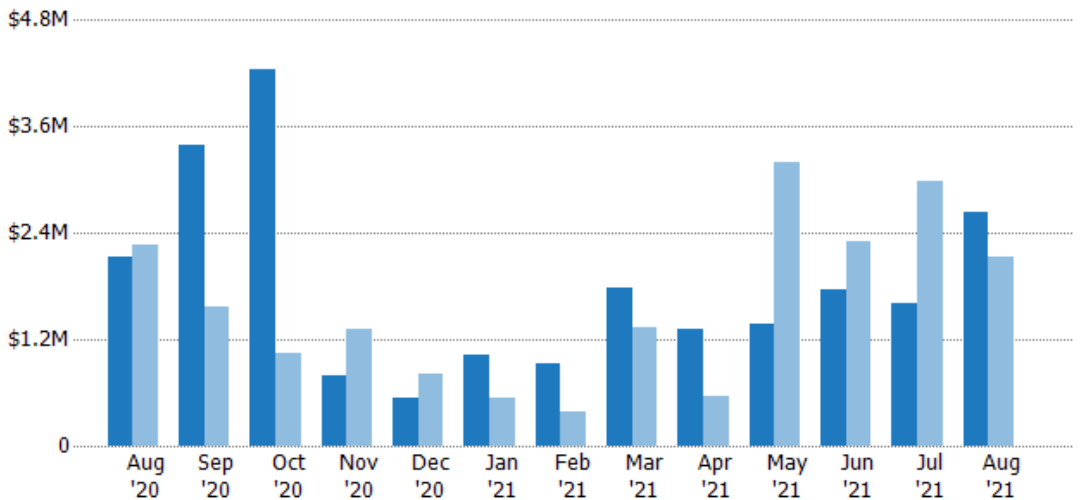
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$2.64M	24.3%
Aug '20	\$2.12M	-6%
Aug '19	\$2.26M	-11%



Current Year	\$2.12M	\$3.39M	\$4.25M	\$788K	\$548K	\$1.02M	\$929K	\$1.79M	\$1.32M	\$1.37M	\$1.76M	\$1.61M	\$2.64M
Prior Year	\$2.26M	\$1.57M	\$1.04M	\$1.32M	\$804K	\$536K	\$389K	\$1.33M	\$552K	\$3.2M	\$2.31M	\$2.99M	\$2.12M
Percent Change from Prior Year	-6%	116%	310%	-40%	-32%	91%	139%	34%	139%	-57%	-24%	-46%	24%

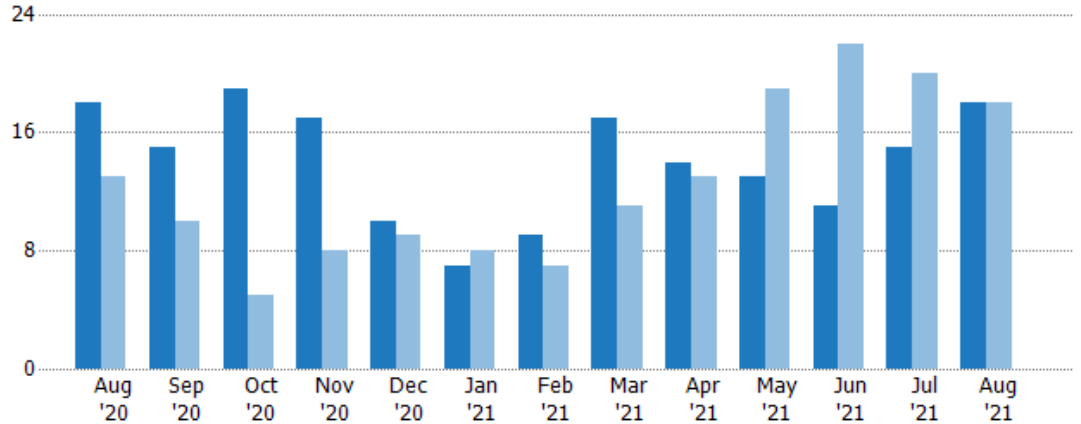
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	18	0%
Aug '20	18	38.5%
Aug '19	13	0%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	18	15	19	17	10	7	9	17	14	13	11	15	18
Prior Year	13	10	5	8	9	8	7	11	13	19	22	20	18
Percent Change from Prior Year	38%	50%	280%	113%	11%	-13%	29%	55%	8%	-32%	-50%	-25%	0%

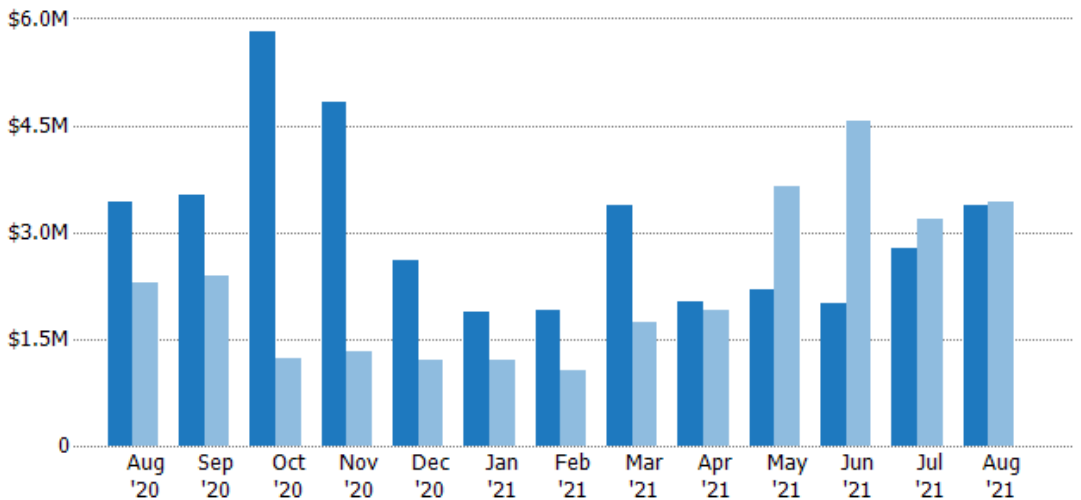
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$3.37M	-1.5%
Aug '20	\$3.42M	49%
Aug '19	\$2.3M	-17.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$3.42M	\$3.53M	\$5.81M	\$4.83M	\$2.6M	\$1.87M	\$1.9M	\$3.37M	\$2.03M	\$2.18M	\$2M	\$2.76M	\$3.37M
Prior Year	\$2.3M	\$2.39M	\$1.23M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.73M	\$1.91M	\$3.65M	\$4.56M	\$3.2M	\$3.42M
Percent Change from Prior Year	49%	48%	372%	266%	114%	56%	78%	95%	6%	-40%	-56%	-14%	-1%

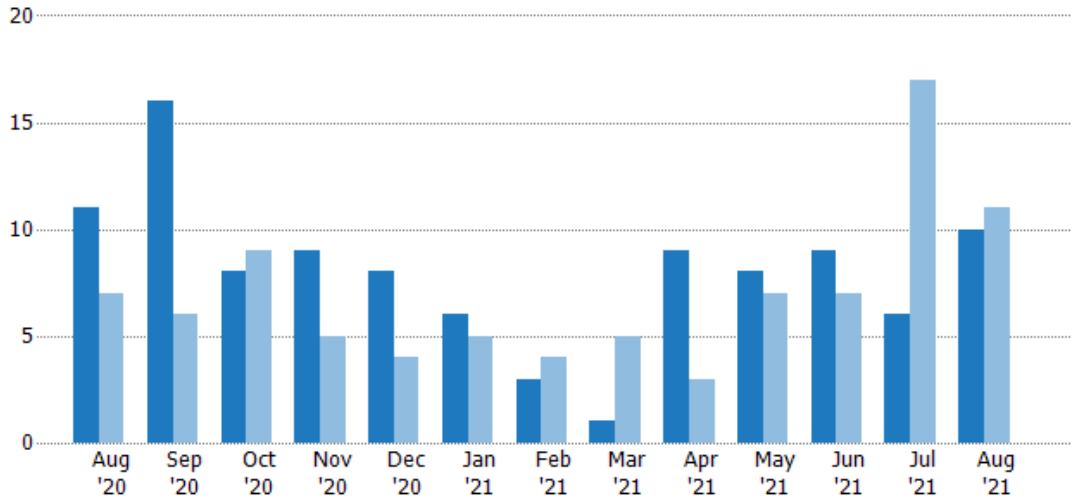
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	10	-9.1%
Aug '20	11	57.1%
Aug '19	7	85.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	11	16	8	9	8	6	3	1	9	8	9	6	10
Prior Year	7	6	9	5	4	5	4	5	3	7	7	17	11
Percent Change from Prior Year	57%	167%	-11%	80%	100%	20%	-25%	-80%	200%	14%	29%	-65%	-9%

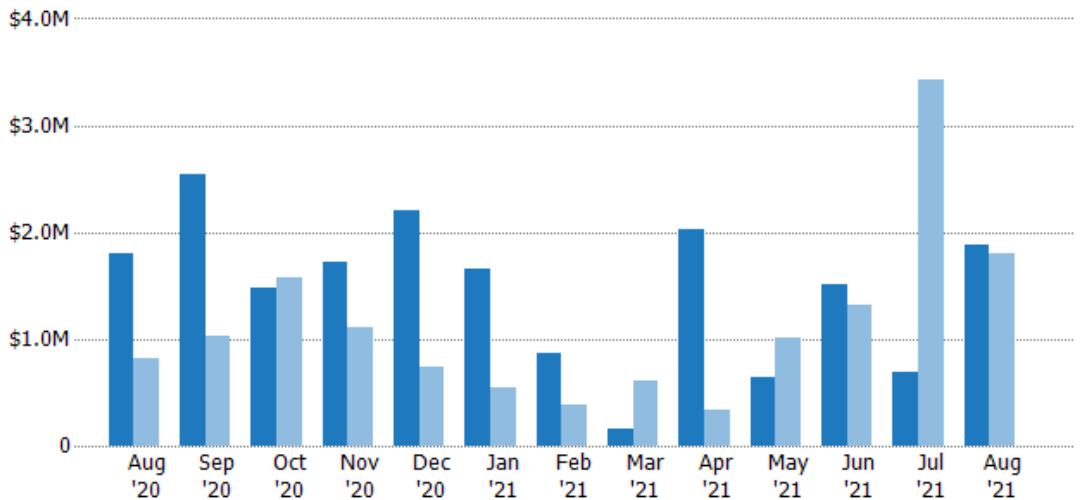
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$1.88M	4.2%
Aug '20	\$1.81M	122%
Aug '19	\$814K	117.8%



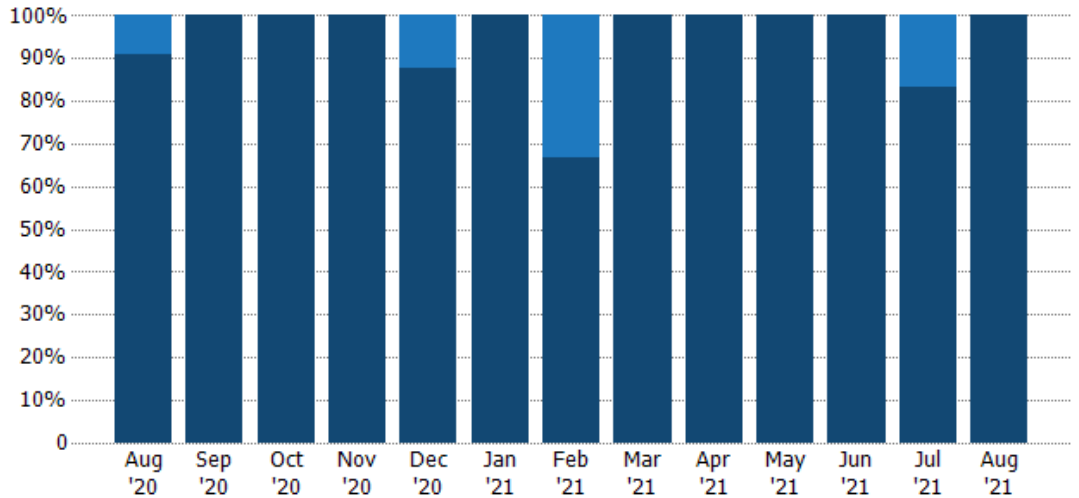
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$1.81M	\$2.55M	\$1.49M	\$1.72M	\$2.21M	\$1.66M	\$870K	\$156K	\$2.03M	\$646K	\$1.51M	\$695K	\$1.88M
Prior Year	\$814K	\$1.03M	\$1.57M	\$1.11M	\$745K	\$543K	\$390K	\$606K	\$342K	\$1.02M	\$1.31M	\$3.42M	\$1.81M
Percent Change from Prior Year	122%	147%	-6%	55%	196%	206%	123%	-74%	492%	-36%	15%	-80%	4%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Condo/Townhouse	9%	-	-	-	13%	-	33%	-	-	-	-	17%	-
Single Family Residence	91%	100%	100%	100%	88%	100%	67%	100%	100%	100%	100%	83%	100%

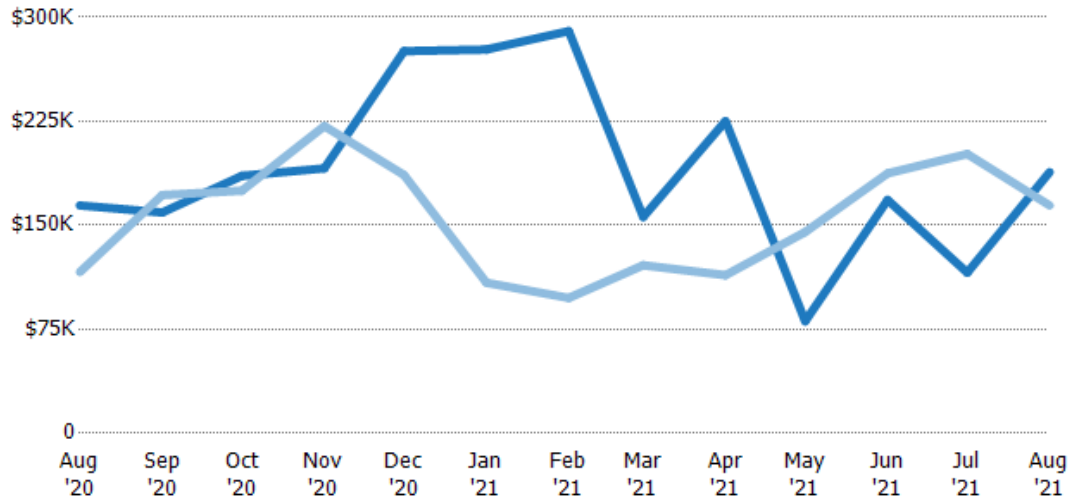
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$188K	14.7%
Aug '20	\$164K	41.3%
Aug '19	\$116K	17.3%



Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$164K	\$159K	\$186K	\$191K	\$276K	\$277K	\$290K	\$156K	\$225K	\$80.8K	\$168K	\$116K	\$188K
Prior Year	\$116K	\$172K	\$175K	\$222K	\$186K	\$109K	\$97.6K	\$121K	\$114K	\$145K	\$187K	\$201K	\$164K
Percent Change from Prior Year	41%	-7%	6%	-14%	48%	155%	197%	29%	97%	-44%	-10%	-42%	15%

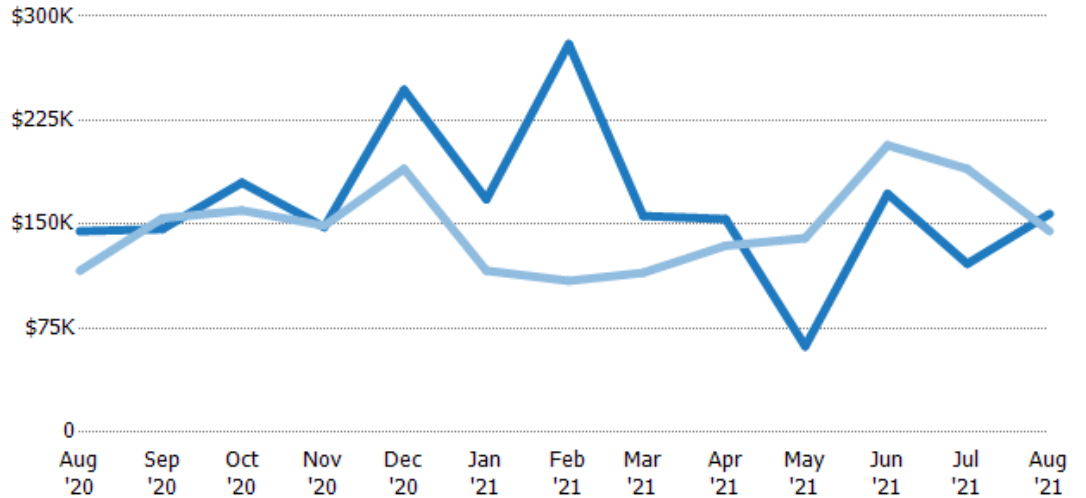
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$158K	8.6%
Aug '20	\$145K	24.5%
Aug '19	\$117K	14.2%



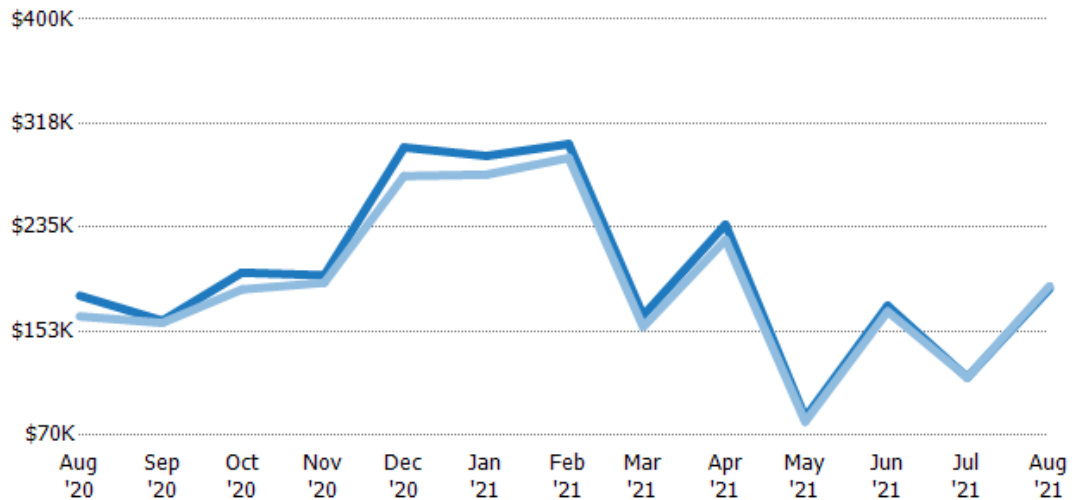
Current Year	\$145K	\$147K	\$180K	\$148K	\$247K	\$168K	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$158K
Prior Year	\$117K	\$154K	\$160K	\$149K	\$190K	\$117K	\$109K	\$115K	\$135K	\$140K	\$207K	\$190K	\$145K
Percent Change from Prior Year	24%	-5%	13%	-1%	30%	44%	156%	36%	14%	-56%	-17%	-36%	9%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



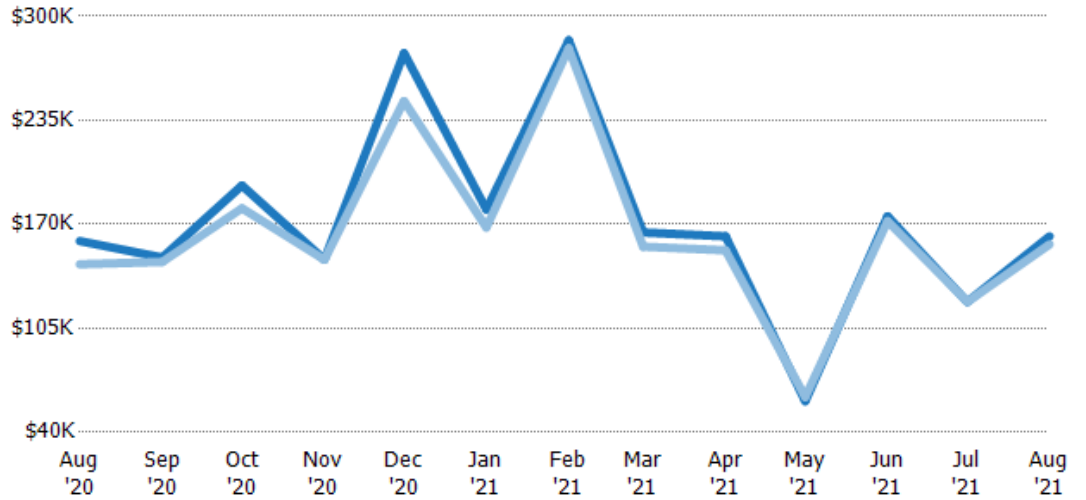
Avg List Price	\$181K	\$161K	\$199K	\$197K	\$298K	\$292K	\$301K	\$165K	\$237K	\$84K	\$173K	\$116K	\$186K
Avg Sales Price	\$164K	\$159K	\$186K	\$191K	\$276K	\$277K	\$290K	\$156K	\$225K	\$80.8K	\$168K	\$116K	\$188K
Avg Sales Price as a % of Avg List Price	91%	99%	93%	97%	92%	95%	96%	95%	95%	96%	97%	100%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



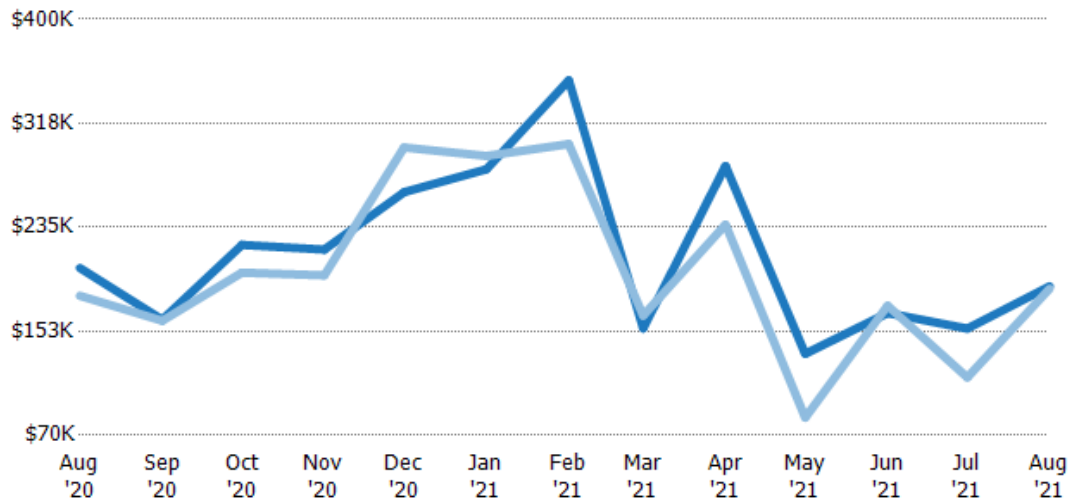
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$160K	\$149K	\$194K	\$148K	\$277K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K
Median Sales Price	\$145K	\$147K	\$180K	\$148K	\$247K	\$168K	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$158K
Med Sales Price as a % of Med List Price	91%	98%	93%	100%	89%	94%	98%	95%	95%	104%	98%	100%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



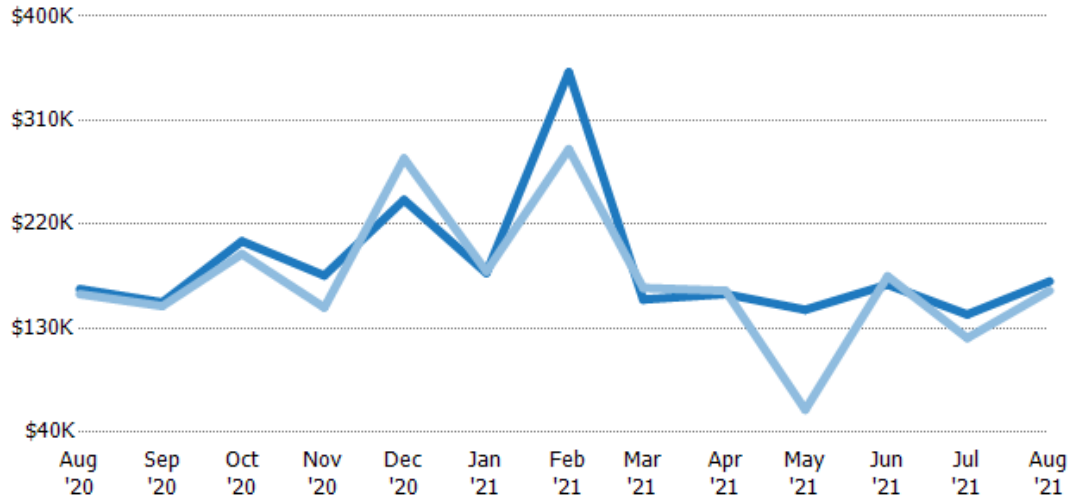
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$203K	\$162K	\$221K	\$217K	\$263K	\$281K	\$352K	\$155K	\$284K	\$135K	\$167K	\$155K	\$188K
Avg Sales Price	\$181K	\$161K	\$199K	\$197K	\$298K	\$292K	\$301K	\$165K	\$237K	\$84K	\$173K	\$116K	\$186K
Avg Sales Price as a % of Avg Est Value	89%	100%	90%	91%	114%	104%	86%	106%	84%	62%	103%	75%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
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	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$164K	\$152K	\$205K	\$176K	\$241K	\$178K	\$352K	\$155K	\$160K	\$146K	\$168K	\$142K	\$171K
Median Sales Price	\$160K	\$149K	\$194K	\$148K	\$277K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K
Med Sales Price as a % of Med Est Value	97%	98%	95%	84%	115%	101%	81%	106%	102%	41%	104%	86%	95%