

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	5	-20%	66	85	-22.4%
New Listing Volume	\$632,900	\$1,091,900	-42%	\$12,515,000	\$16,711,659	-25.1%
Active Listing Count	18	28	-35.7%	N/A	N/A	
Active Listing Volume	\$3,737,200	\$6,298,899	-40.7%	N/A	N/A	
Average Listing Price	\$207,622	\$224,961	-7.7%	\$174,759	\$212,671	-17.8%
Median Listing Price	\$159,000	\$161,200	-1.4%	\$151,170	\$169,997	-11.1%
Median Days in RPR	81	90.5	-10.5%	96.17	103.07	-6.7%
Months of Inventory	1.8	2.5	-29.3%	2.3	5.9	-61.6%
Absorption Rate	55.56%	39.29%	+16.3%	43.86%	16.83%	+27%
Sales Activity Charts Metrics						
New Pending Sales Count	4	17	-76.5%	74	92	-19.6%
New Pending Sales Volume	\$782,400	\$3,386,800	-76.9%	\$13,222,998	\$16,808,679	-21.3%
Pending Sales Count	8	15	-46.7%	N/A	N/A	
Pending Sales Volume	\$1,820,800	\$3,531,400	-48.4%	N/A	N/A	
Closed Sales Count	14	16	-12.5%	66	75	-12%
Closed Sales Volume	\$2,350,500	\$2,547,408	-7.7%	\$11,802,429	\$11,988,287	-1.6%
Average Sales Price	\$167,893	\$159,213	+5.5%	\$178,825	\$159,844	+11.9%
Median Sales Price	\$169,000	\$146,500	+15.4%	\$153,057	\$154,588	-1%

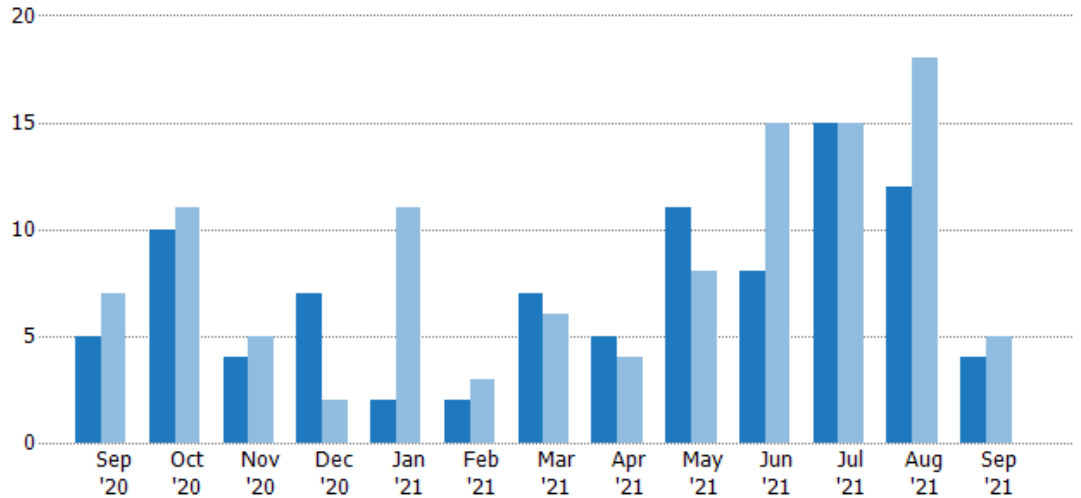
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	4	-20%
Sep '20	5	-28.6%
Sep '19	7	0%



Current Year	5	10	4	7	2	2	7	5	11	8	15	12	4
Prior Year	7	11	5	2	11	3	6	4	8	15	15	18	5
Percent Change from Prior Year	-29%	-9%	-20%	250%	-82%	-33%	17%	25%	38%	-47%	0%	-33%	-20%

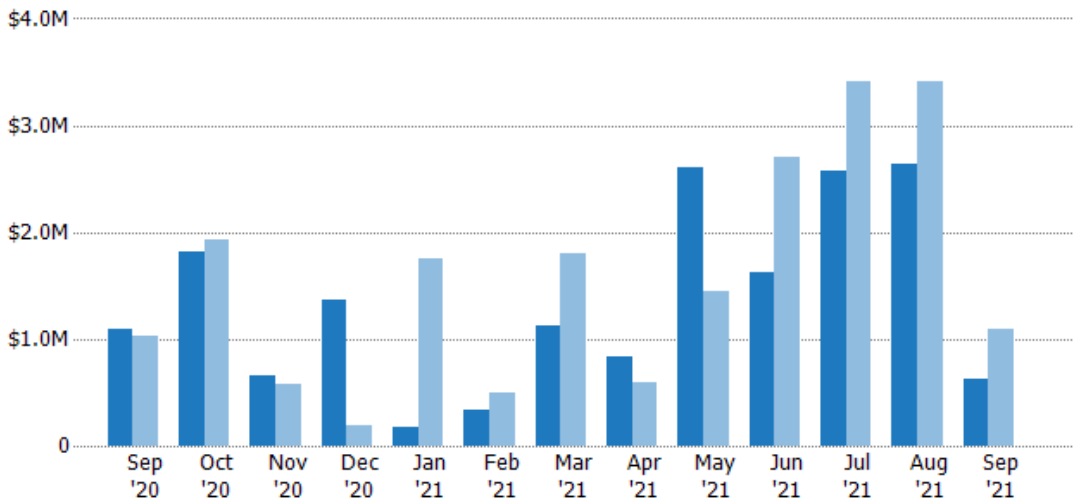
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$633K	-42%
Sep '20	\$1.09M	5.9%
Sep '19	\$1.03M	-5.6%



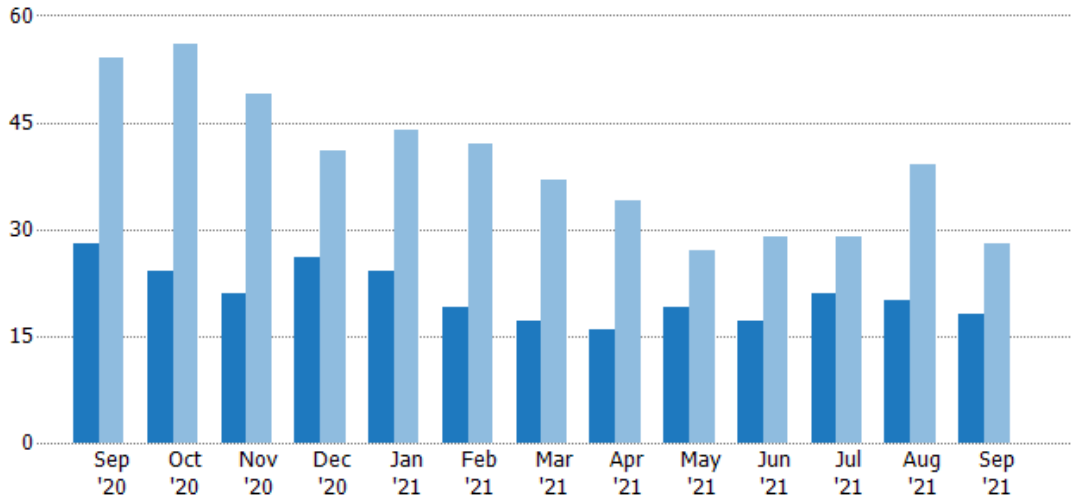
Current Year	\$1.09M	\$1.82M	\$650K	\$1.37M	\$168K	\$328K	\$1.12M	\$828K	\$2.61M	\$1.63M	\$2.57M	\$2.63M	\$633K
Prior Year	\$1.03M	\$1.93M	\$575K	\$195K	\$1.76M	\$489K	\$1.8M	\$595K	\$1.44M	\$2.71M	\$3.41M	\$3.41M	\$1.09M
Percent Change from Prior Year	6%	-6%	13%	601%	-90%	-33%	-38%	39%	81%	-40%	-25%	-23%	-42%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



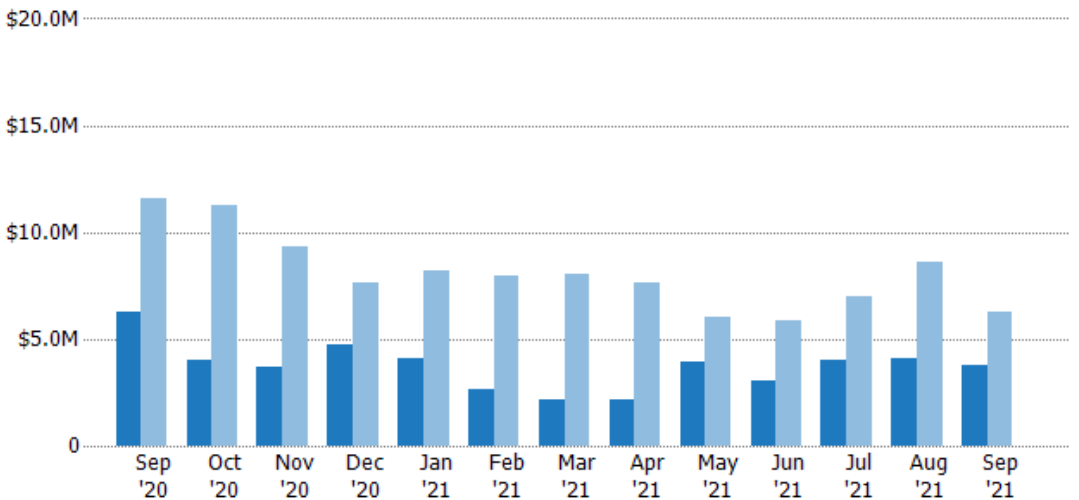
Month/Year	Count	% Chg.
Sep '21	18	-35.7%
Sep '20	28	-48.1%
Sep '19	54	5.6%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Sep '21	\$3.74M	-40.7%
Sep '20	\$6.3M	-45.6%
Sep '19	\$11.6M	-9.9%

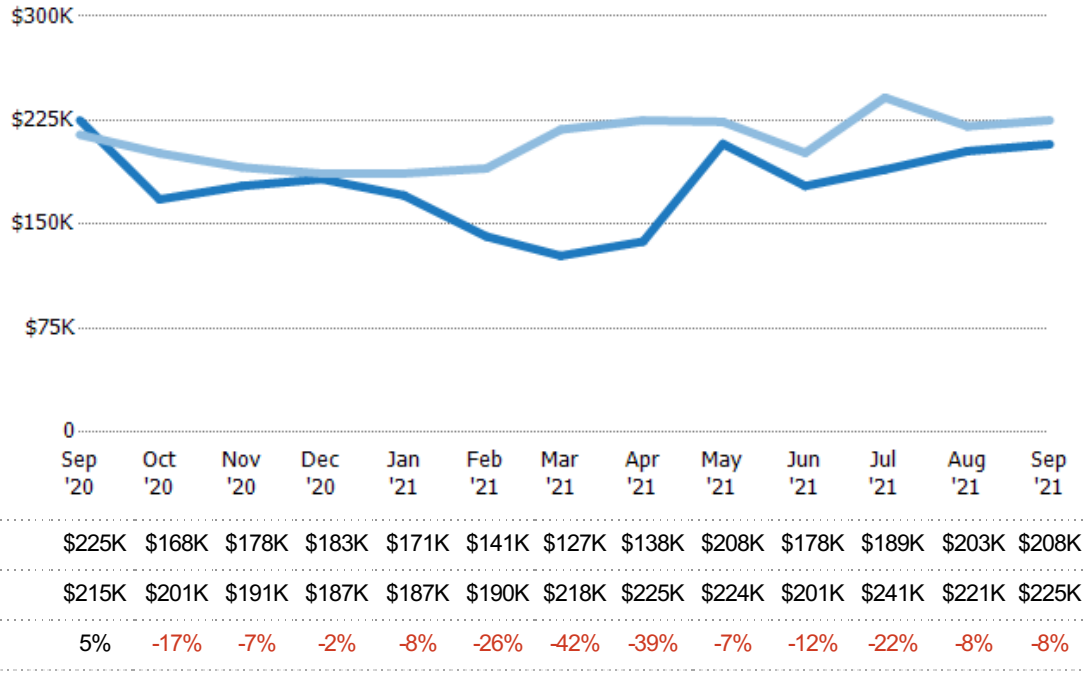
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$208K	-7.7%
Sep '20	\$225K	4.8%
Sep '19	\$215K	-14.7%



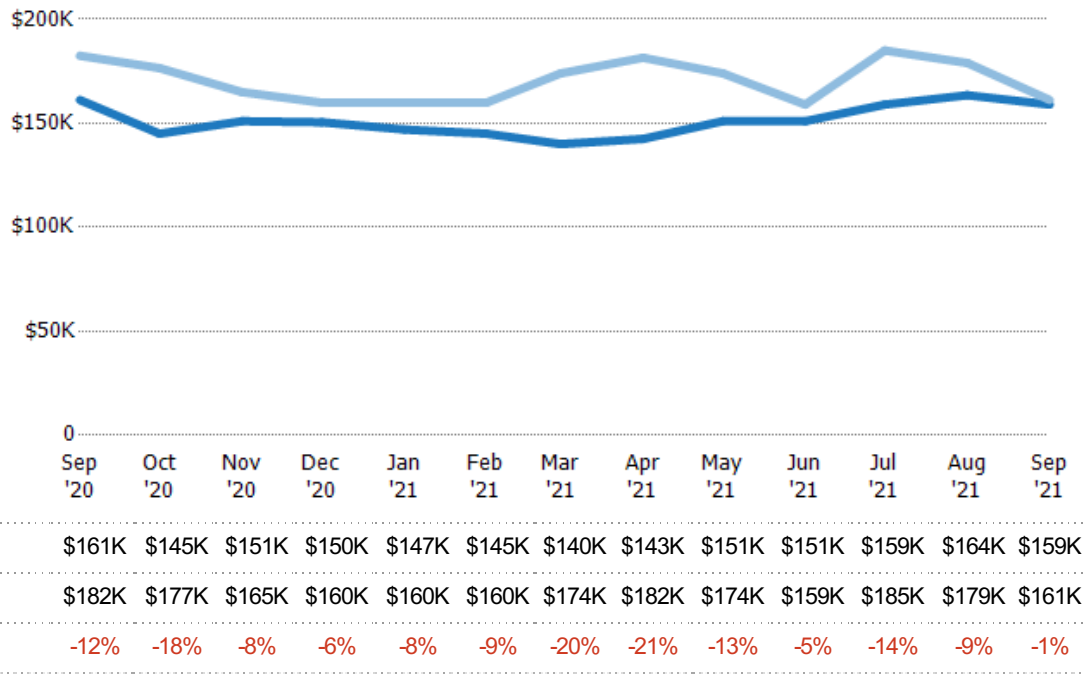
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$159K	-1.4%
Sep '20	\$161K	-11.6%
Sep '19	\$182K	4.1%

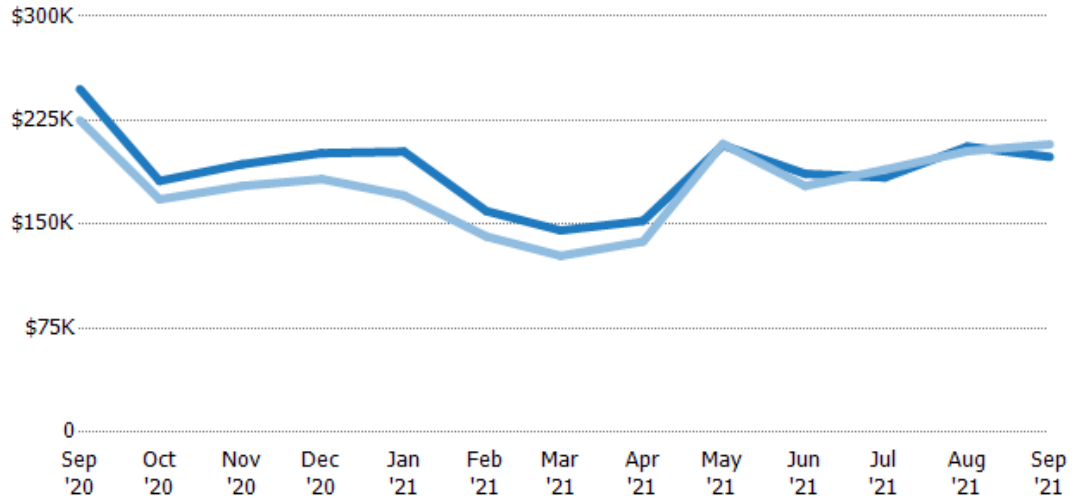


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



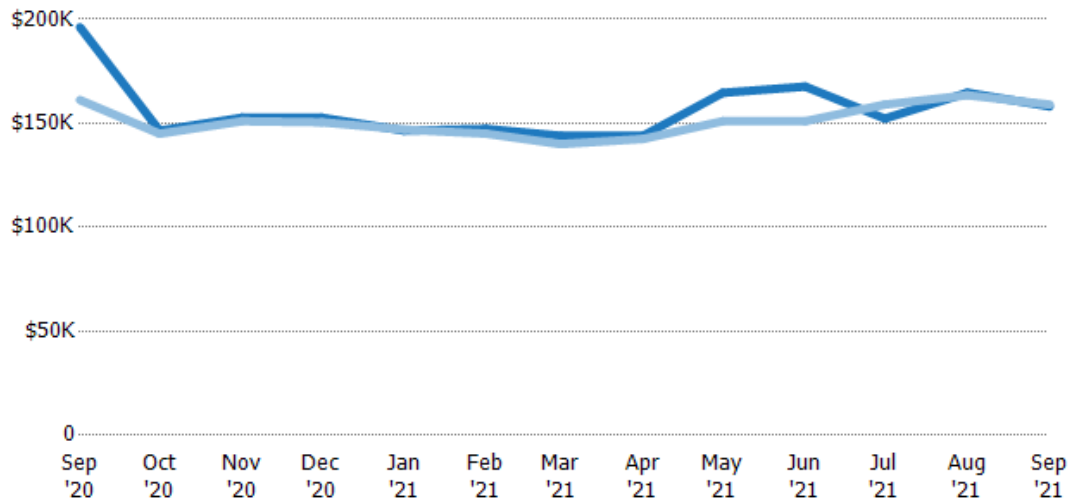
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$247K	\$181K	\$193K	\$201K	\$202K	\$159K	\$146K	\$152K	\$207K	\$186K	\$184K	\$206K	\$199K
Avg Listing Price	\$225K	\$168K	\$178K	\$183K	\$171K	\$141K	\$127K	\$138K	\$208K	\$178K	\$189K	\$203K	\$208K
Avg Listing Price as a % of Avg Est Value	91%	93%	92%	91%	84%	89%	87%	90%	100%	95%	103%	98%	105%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$196K	\$146K	\$153K	\$153K	\$146K	\$147K	\$144K	\$144K	\$165K	\$168K	\$152K	\$165K	\$158K
Median Listing Price	\$161K	\$145K	\$151K	\$150K	\$147K	\$145K	\$140K	\$143K	\$151K	\$151K	\$159K	\$164K	\$159K
Med Listing Price as a % of Med Est Value	82%	99%	99%	99%	100%	98%	97%	99%	92%	90%	104%	99%	101%

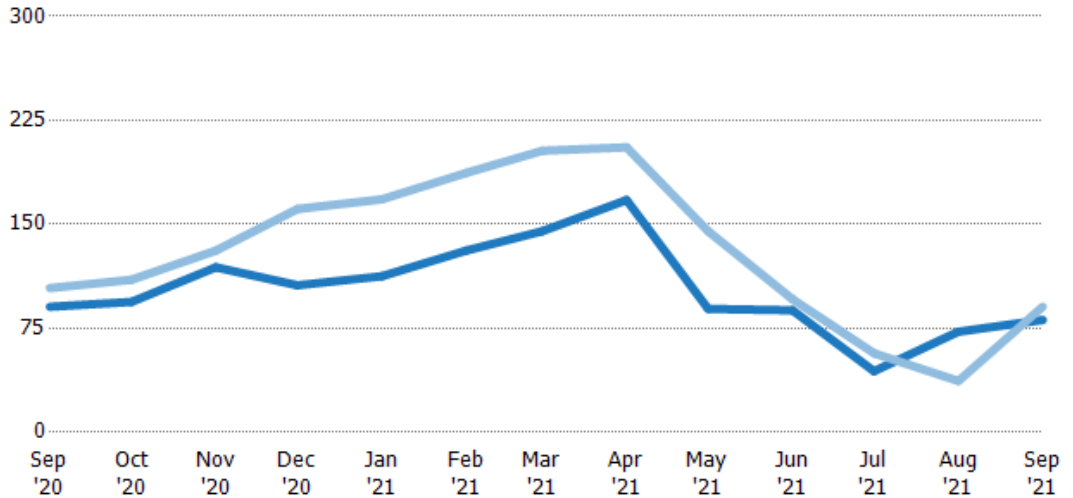
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Sep '21	81	-10.5%
Sep '20	90.5	-13%
Sep '19	104	2.9%



Current Year	90.5	94	119	106	113	131	145	168	89	88	44	72.5	81
Prior Year	104	110	131	161	168	187	203	206	145	96	57	37	90.5
Percent Change from Prior Year	-13%	-15%	-9%	-34%	-33%	-30%	-29%	-18%	-39%	-8%	-23%	96%	-10%

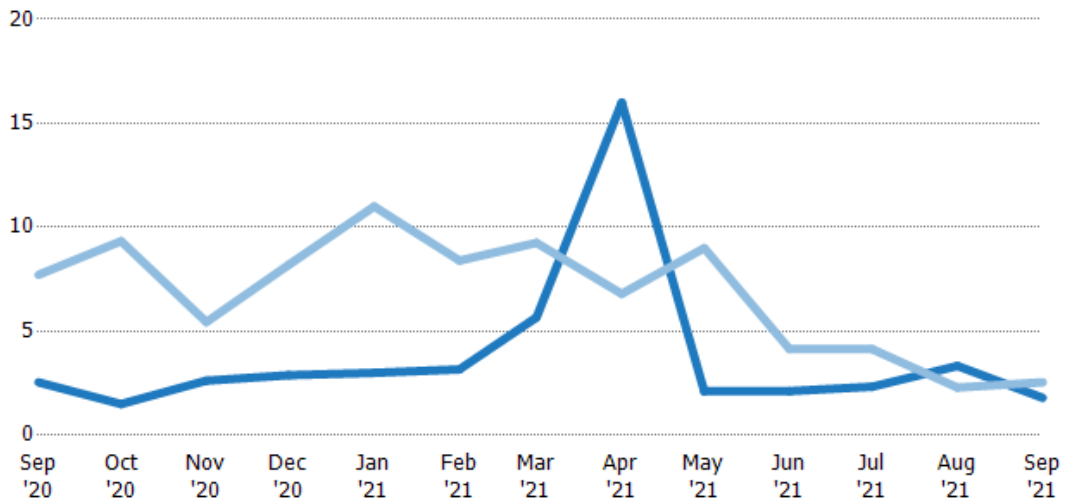
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Sep '21	1.8	-29.3%
Sep '20	2.55	-67%
Sep '19	7.71	-43.2%



Current Year	2.55	1.5	2.63	2.89	3	3.17	5.67	16	2.11	2.13	2.33	3.33	1.8
Prior Year	7.71	9.33	5.44	8.2	11	8.4	9.25	6.8	9	4.14	4.14	2.29	2.55
Percent Change from Prior Year	-67%	-84%	-52%	-65%	-73%	-62%	-39%	135%	-77%	-49%	-44%	45%	-29%

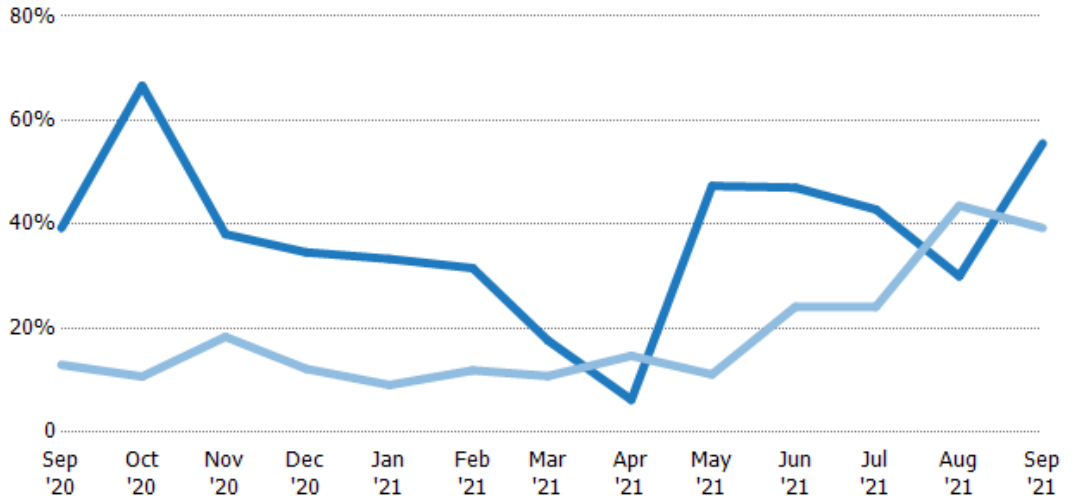
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Sep '21	56%	-16.3%
Sep '20	39%	-26.3%
Sep '19	13%	75.9%



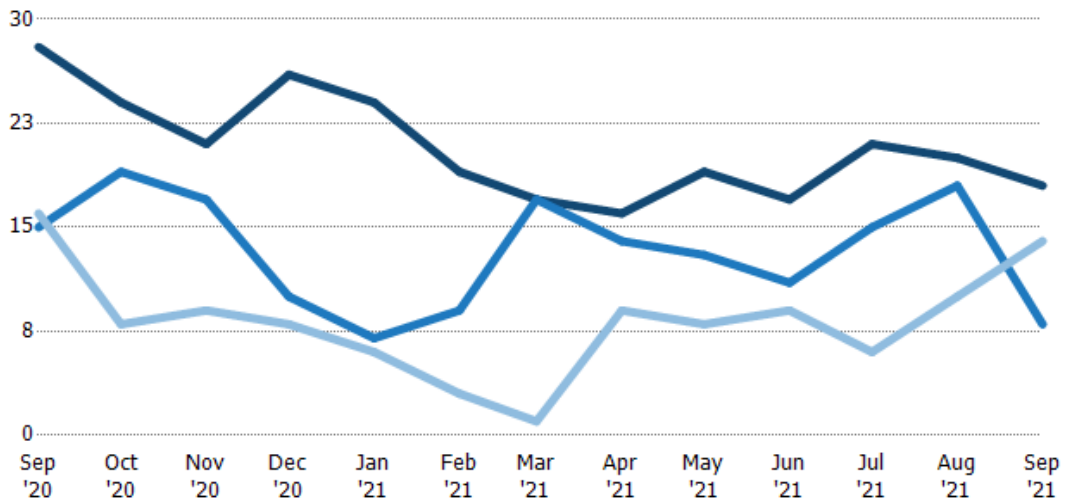
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	39%	67%	38%	35%	33%	32%	18%	6%	47%	47%	43%	30%	56%
Prior Year	13%	11%	18%	12%	9%	12%	11%	15%	11%	24%	24%	44%	39%
Change from Prior Year	-26%	-56%	-20%	-22%	-24%	-20%	-7%	8%	-36%	-23%	-19%	14%	-16%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	28	24	21	26	24	19	17	16	19	17	21	20	18
Pending	15	19	17	10	7	9	17	14	13	11	15	18	8
Sold	16	8	9	8	6	3	1	9	8	9	6	10	14

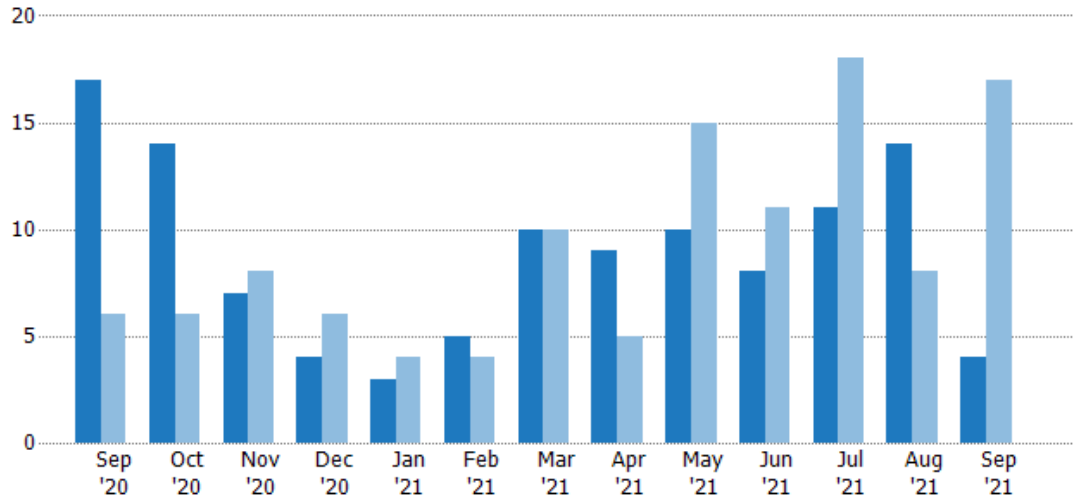
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	4	-76.5%
Sep '20	17	183.3%
Sep '19	6	83.3%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	17	14	7	4	3	5	10	9	10	8	11	14	4
Prior Year	6	6	8	6	4	4	10	5	15	11	18	8	17
Percent Change from Prior Year	183%	133%	-13%	-33%	-25%	25%	0%	80%	-33%	-27%	-39%	75%	-76%

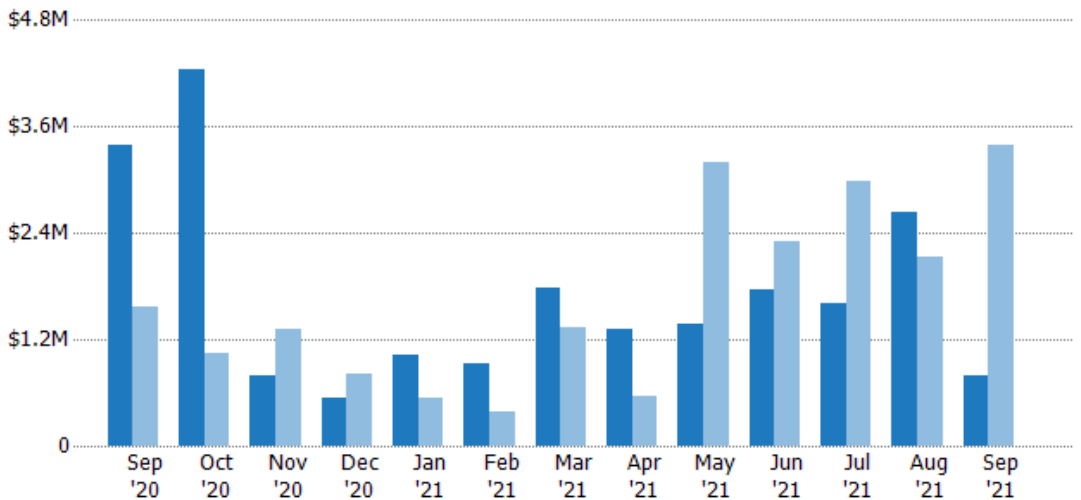
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$782K	-76.9%
Sep '20	\$3.39M	116.1%
Sep '19	\$1.57M	37.4%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$3.39M	\$4.25M	\$788K	\$548K	\$1.02M	\$929K	\$1.79M	\$1.32M	\$1.37M	\$1.76M	\$1.61M	\$2.64M	\$782K
Prior Year	\$1.57M	\$1.04M	\$1.32M	\$804K	\$536K	\$389K	\$1.33M	\$552K	\$3.2M	\$2.31M	\$2.99M	\$2.12M	\$3.39M
Percent Change from Prior Year	116%	310%	-40%	-32%	91%	139%	34%	139%	-57%	-24%	-46%	24%	-77%

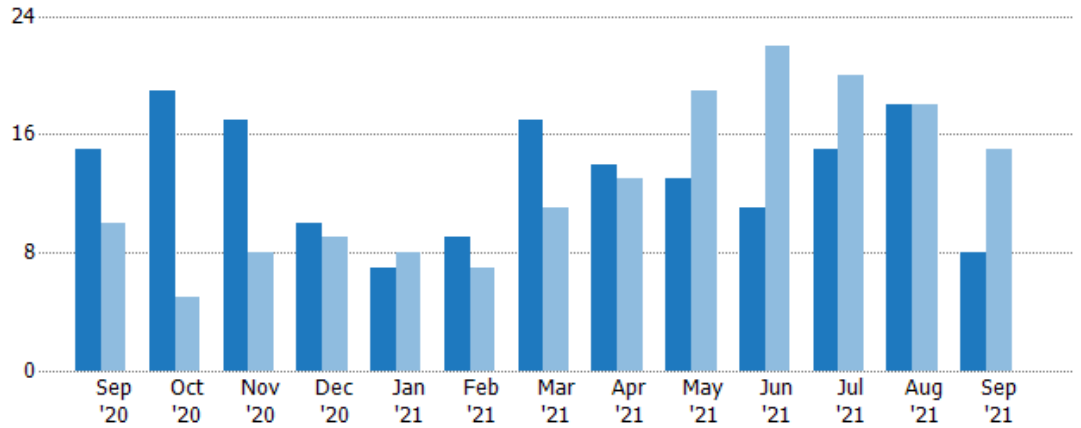
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	8	-46.7%
Sep '20	15	50%
Sep '19	10	60%



Current Year	15	19	17	10	7	9	17	14	13	11	15	18	8
Prior Year	10	5	8	9	8	7	11	13	19	22	20	18	15
Percent Change from Prior Year	50%	280%	113%	11%	-13%	29%	55%	8%	-32%	-50%	-25%	0%	-47%

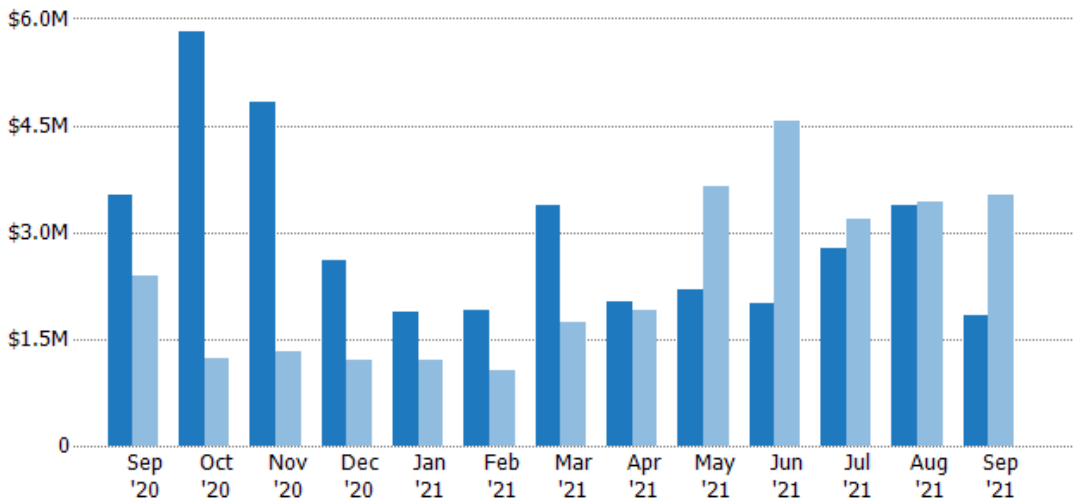
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$1.82M	-48.4%
Sep '20	\$3.53M	47.9%
Sep '19	\$2.39M	17.4%



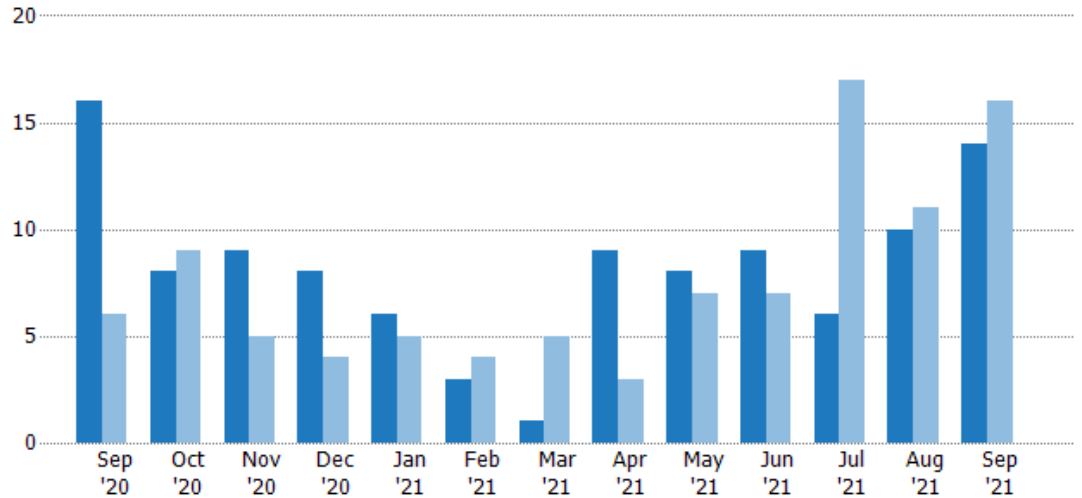
Current Year	\$3.53M	\$5.81M	\$4.83M	\$2.6M	\$1.87M	\$1.9M	\$3.37M	\$2.03M	\$2.18M	\$2M	\$2.76M	\$3.37M	\$1.82M
Prior Year	\$2.39M	\$1.23M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.73M	\$1.91M	\$3.65M	\$4.56M	\$3.2M	\$3.42M	\$3.53M
Percent Change from Prior Year	48%	372%	266%	114%	56%	78%	95%	6%	-40%	-56%	-14%	-1%	-48%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Sep '21	14	-12.5%
Sep '20	16	166.7%
Sep '19	6	16.7%

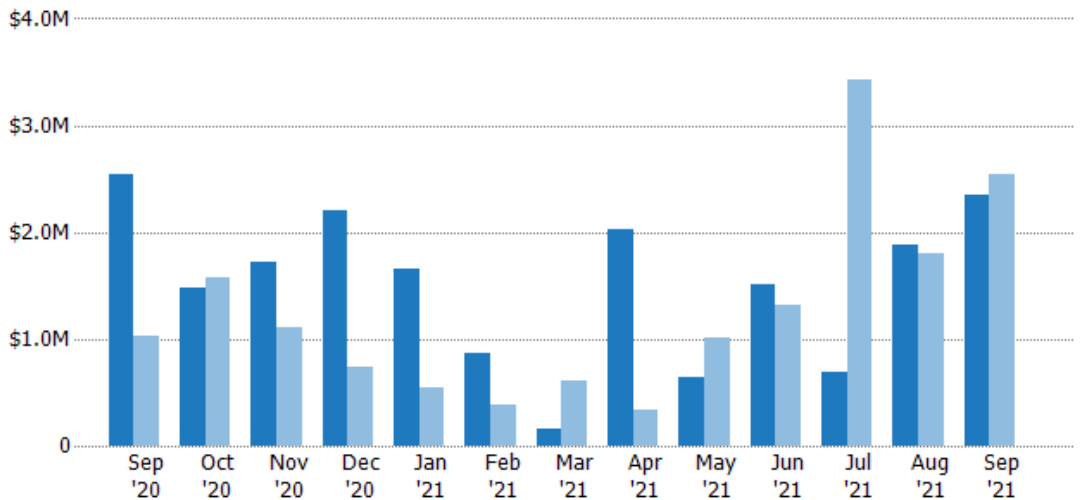
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	16	8	9	8	6	3	1	9	8	9	6	10	14
Prior Year	6	9	5	4	5	4	5	3	7	7	17	11	16
Percent Change from Prior Year	167%	-11%	80%	100%	20%	-25%	-80%	200%	14%	29%	-65%	-9%	-13%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Sep '21	\$2.35M	-7.7%
Sep '20	\$2.55M	147.1%
Sep '19	\$1.03M	-17.6%

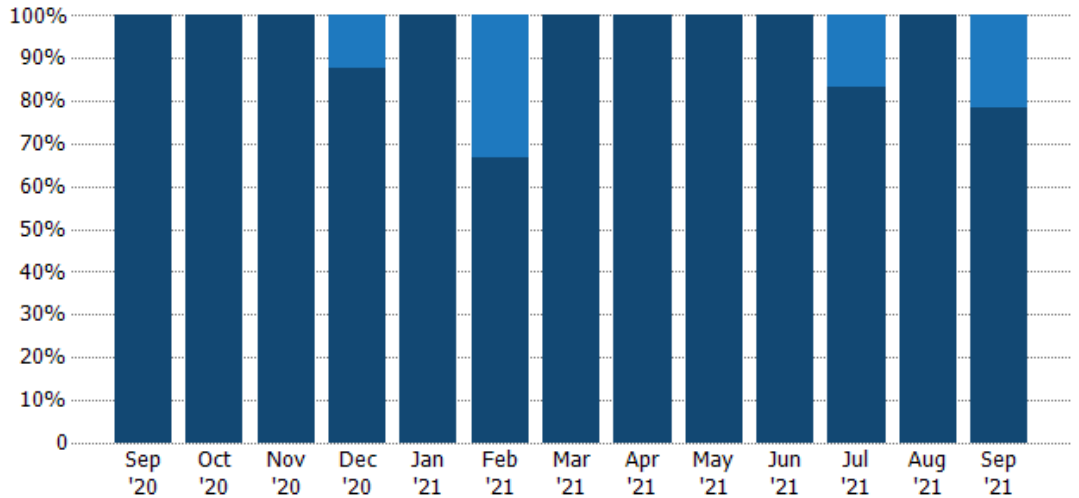
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$2.55M	\$1.49M	\$1.72M	\$2.21M	\$1.66M	\$870K	\$156K	\$2.03M	\$646K	\$1.51M	\$695K	\$1.88M	\$2.35M
Prior Year	\$1.03M	\$1.57M	\$1.11M	\$745K	\$543K	\$390K	\$606K	\$342K	\$1.02M	\$1.31M	\$3.42M	\$1.81M	\$2.55M
Percent Change from Prior Year	147%	-6%	55%	196%	206%	123%	-74%	492%	-36%	15%	-80%	4%	-8%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



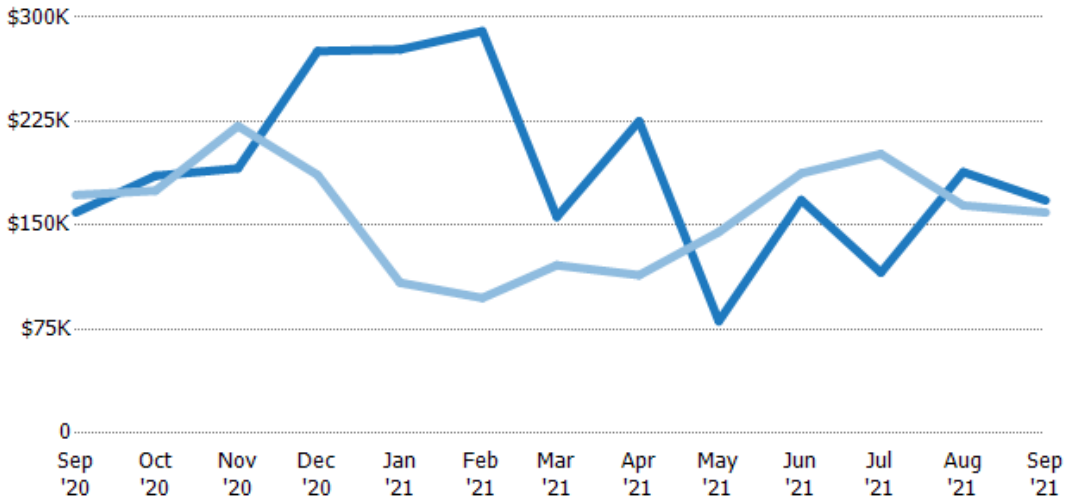
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Condo/Townhouse	-	-	-	13%	-	33%	-	-	-	-	17%	-	21%
Single Family Residence	100%	100%	100%	88%	100%	67%	100%	100%	100%	100%	83%	100%	79%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Sep '21	\$168K	5.5%
Sep '20	\$159K	-7.3%
Sep '19	\$172K	-29.4%

Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$159K	\$186K	\$191K	\$276K	\$277K	\$290K	\$156K	\$225K	\$80.8K	\$168K	\$116K	\$188K	\$168K
Prior Year	\$172K	\$175K	\$222K	\$186K	\$109K	\$97.6K	\$121K	\$114K	\$145K	\$187K	\$201K	\$164K	\$159K
Percent Change from Prior Year	-7%	6%	-14%	48%	155%	197%	29%	97%	-44%	-10%	-42%	15%	5%

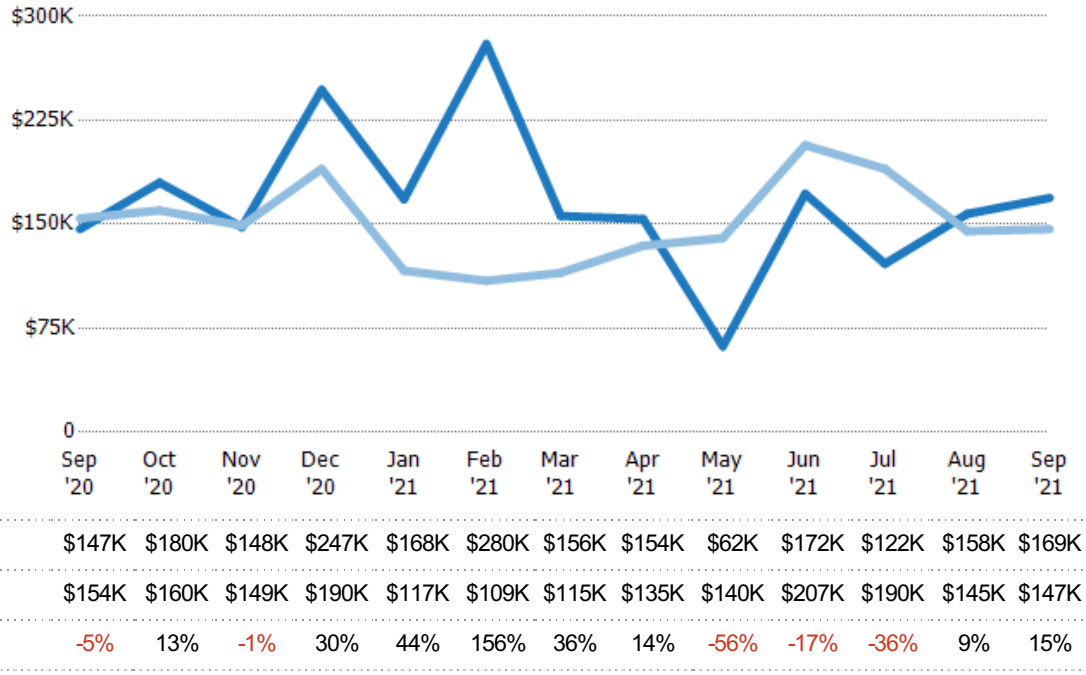
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$169K	15.4%
Sep '20	\$147K	-5%
Sep '19	\$154K	-19.3%

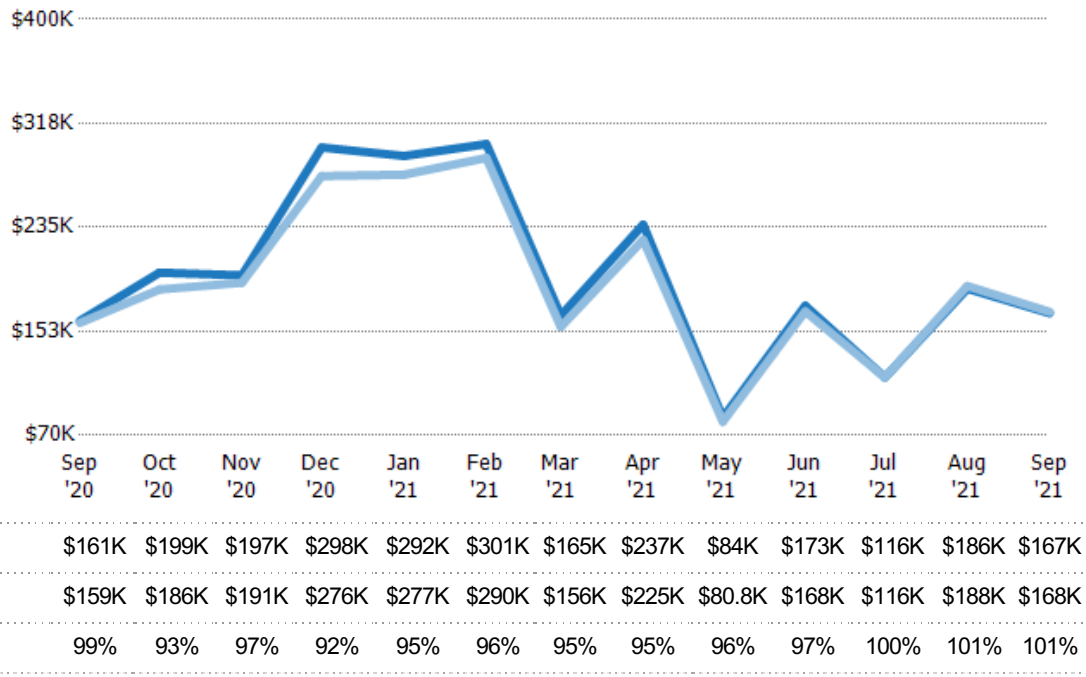


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

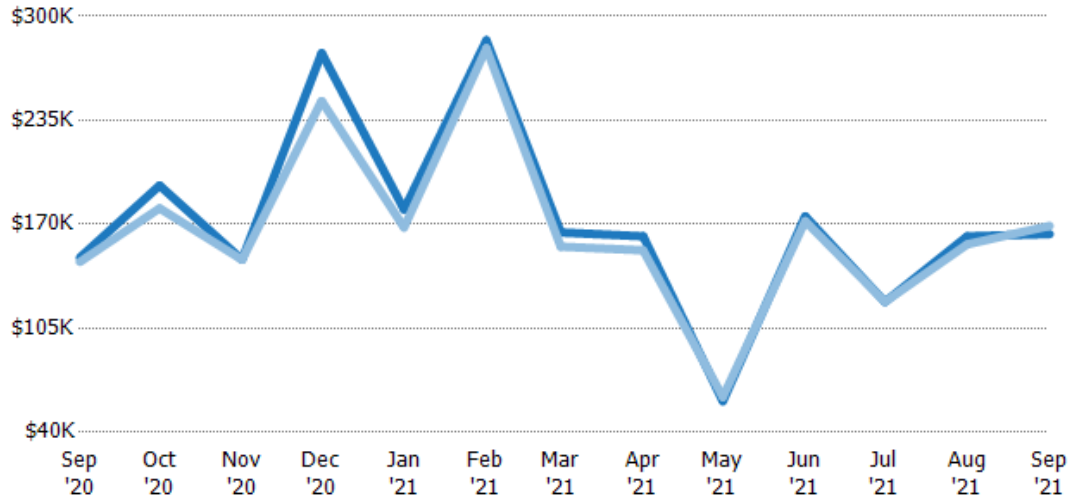


Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



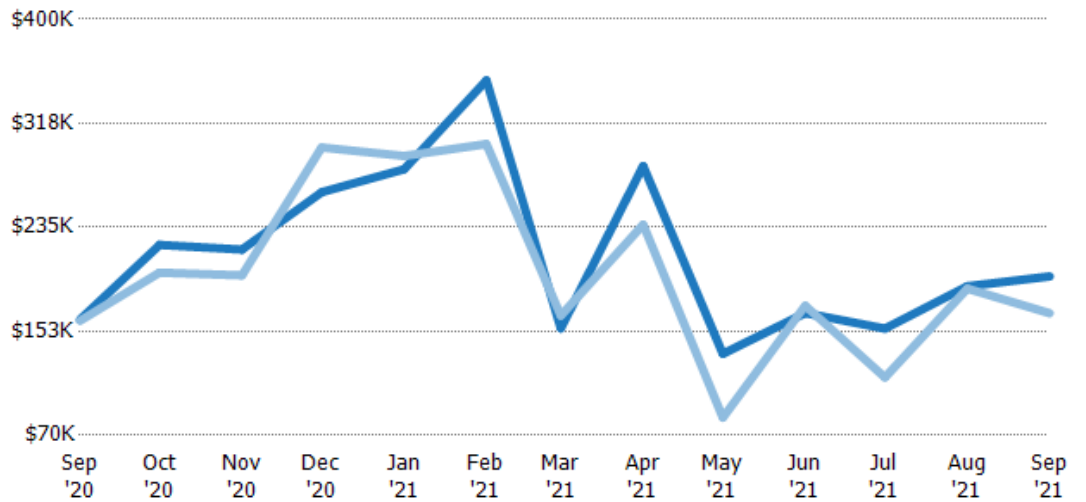
Median List Price	\$149K	\$194K	\$148K	\$277K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K	\$164K
Median Sales Price	\$147K	\$180K	\$148K	\$247K	\$168K	\$280K	\$156K	\$154K	\$62K	\$172K	\$122K	\$158K	\$169K
Med Sales Price as a % of Med List Price	98%	93%	100%	89%	94%	98%	95%	95%	104%	98%	100%	97%	103%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



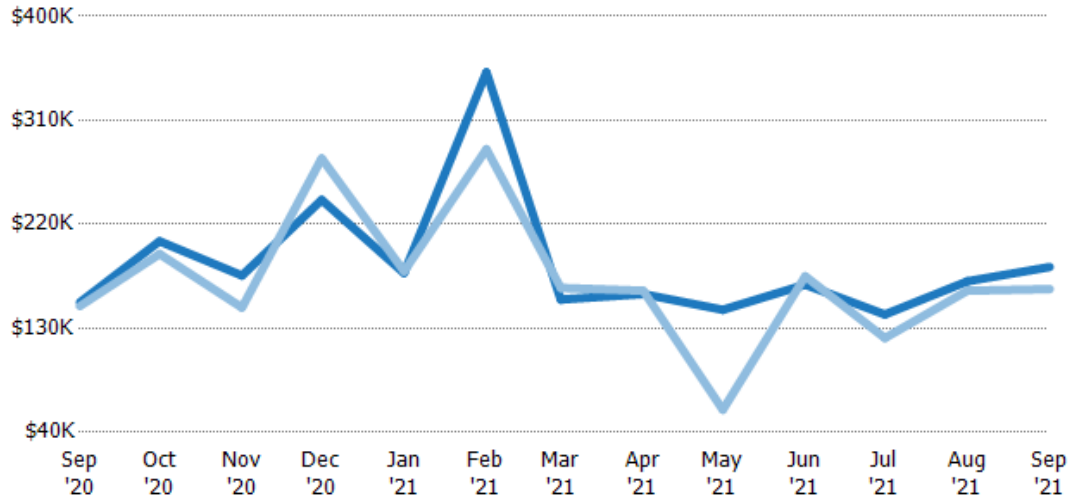
Avg Est Value	\$162K	\$221K	\$217K	\$263K	\$281K	\$352K	\$155K	\$284K	\$135K	\$167K	\$155K	\$188K	\$196K
Avg Sales Price	\$161K	\$199K	\$197K	\$298K	\$292K	\$301K	\$165K	\$237K	\$84K	\$173K	\$116K	\$186K	\$167K
Avg Sales Price as a % of Avg Est Value	100%	90%	91%	114%	104%	86%	106%	84%	62%	103%	75%	99%	85%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$152K	\$205K	\$176K	\$241K	\$178K	\$352K	\$155K	\$160K	\$146K	\$168K	\$142K	\$171K	\$183K
Median Sales Price	\$149K	\$194K	\$148K	\$277K	\$179K	\$285K	\$165K	\$163K	\$59.5K	\$175K	\$122K	\$162K	\$164K
Med Sales Price as a % of Med Est Value	98%	95%	84%	115%	101%	81%	106%	102%	41%	104%	86%	95%	90%