

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	11	9	+22.2%	66	36	+83.3%
New Listing Volume	\$7,574,900	\$3,078,900	+146%	\$35,788,300	\$12,639,900	+183.1%
Active Listing Count	29	23	+26.1%	N/A	N/A	
Active Listing Volume	\$17,585,300	\$12,592,400	+39.7%	N/A	N/A	
Average Listing Price	\$606,390	\$547,496	+10.8%	\$619,406	\$436,643	+41.9%
Median Listing Price	\$435,000	\$399,000	+9%	\$433,355	\$307,386	+41%
Median Days in RPR	77	56	+37.5%	86.96	186.12	-53.3%
Months of Inventory	4.1	11.5	-64%	5.1	6.1	-15.4%
Absorption Rate	24.14%	8.7%	+15.4%	19.53%	16.52%	+3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	7	6	+16.7%	51	57	-10.5%
New Pending Sales Volume	\$3,407,000	\$1,431,800	+138%	\$28,789,900	\$17,109,700	+68.3%
Pending Sales Count	13	10	+30%	N/A	N/A	
Pending Sales Volume	\$6,060,000	\$2,915,900	+107.8%	N/A	N/A	
Closed Sales Count	7	7	+/-	38	33	+15.2%
Closed Sales Volume	\$2,887,000	\$2,733,500	+5.6%	\$23,813,250	\$9,452,600	+151.9%
Average Sales Price	\$412,429	\$390,500	+5.6%	\$626,664	\$286,442	+118.8%
Median Sales Price	\$490,000	\$295,000	+66.1%	\$435,316	\$258,667	+68.3%

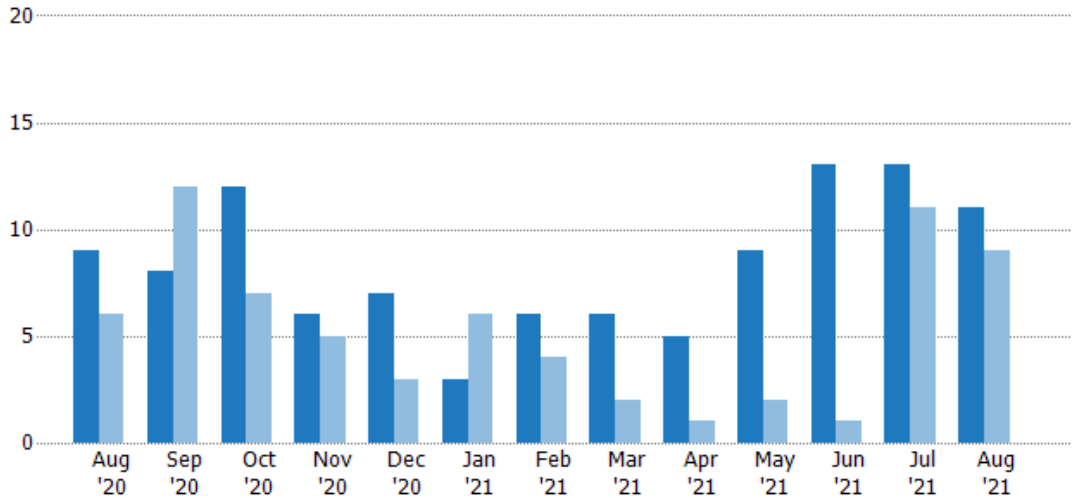
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	11	22.2%
Aug '20	9	50%
Aug '19	6	33.3%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	9	8	12	6	7	3	6	6	5	9	13	13	11
Prior Year	6	12	7	5	3	6	4	2	1	2	1	11	9
Percent Change from Prior Year	50%	-33%	71%	20%	133%	-50%	50%	200%	400%	350%	1,200%	18%	22%

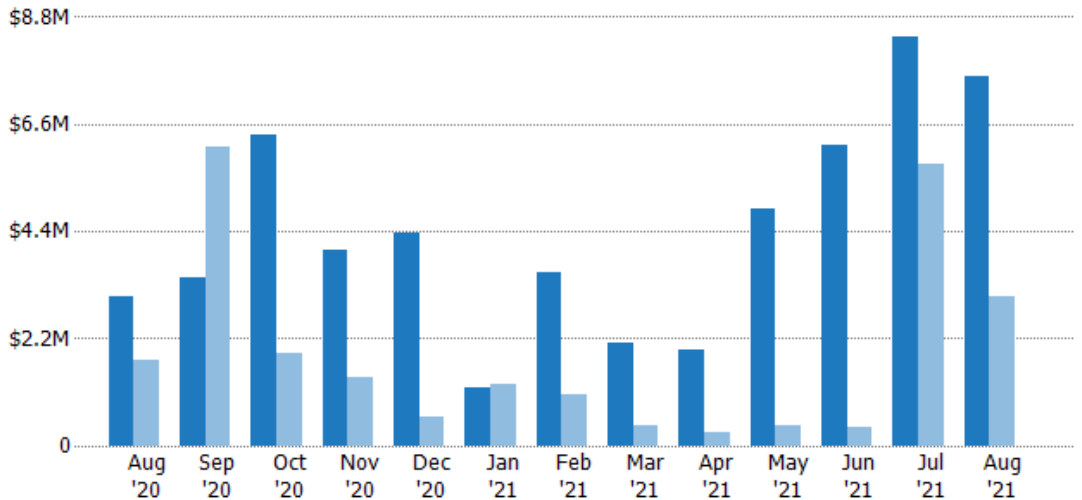
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$7.57M	146%
Aug '20	\$3.08M	75.8%
Aug '19	\$1.75M	10.9%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$3.08M	\$3.44M	\$6.39M	\$4.02M	\$4.38M	\$1.19M	\$3.57M	\$2.09M	\$1.96M	\$4.85M	\$6.16M	\$8.39M	\$7.57M
Prior Year	\$1.75M	\$6.12M	\$1.92M	\$1.41M	\$585K	\$1.28M	\$1.04M	\$404K	\$289K	\$400K	\$375K	\$5.77M	\$3.08M
Percent Change from Prior Year	76%	-44%	233%	184%	648%	-7%	243%	418%	580%	1,112%	1,544%	45%	146%

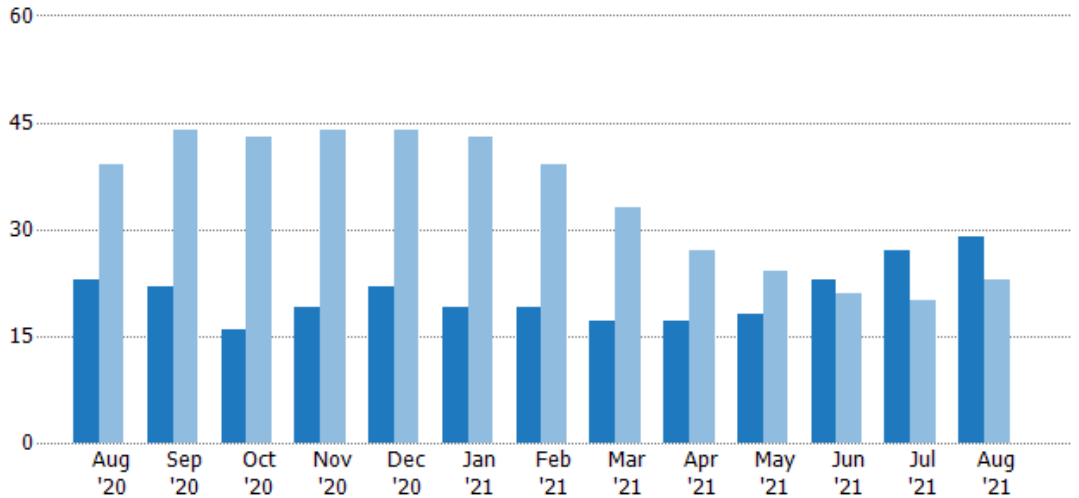
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	29	26.1%
Aug '20	23	-41%
Aug '19	39	48.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	23	22	16	19	22	19	19	17	17	18	23	27	29
Prior Year	39	44	43	44	44	43	39	33	27	24	21	20	23
Percent Change from Prior Year	-41%	-50%	-63%	-57%	-50%	-56%	-51%	-48%	-37%	-25%	10%	35%	26%

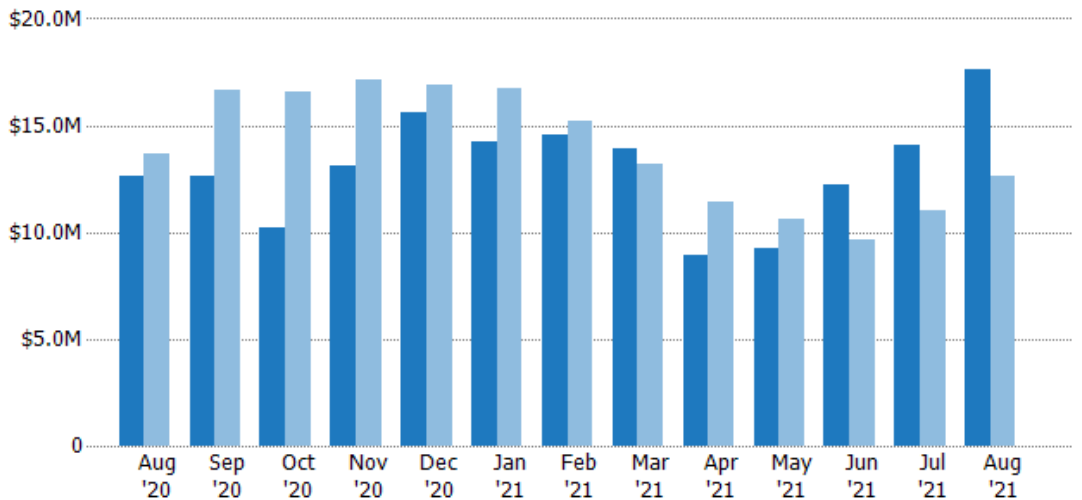
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$17.6M	39.7%
Aug '20	\$12.6M	-7.7%
Aug '19	\$13.6M	16%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$12.6M	\$12.7M	\$10.2M	\$13.1M	\$15.6M	\$14.2M	\$14.6M	\$13.9M	\$8.91M	\$9.23M	\$12.2M	\$14.1M	\$17.6M
Prior Year	\$13.6M	\$16.7M	\$16.6M	\$17.1M	\$16.9M	\$16.7M	\$15.2M	\$13.2M	\$11.4M	\$10.6M	\$9.69M	\$11M	\$12.6M
Percent Change from Prior Year	-8%	-24%	-39%	-23%	-8%	-15%	-4%	5%	-22%	-13%	26%	28%	40%

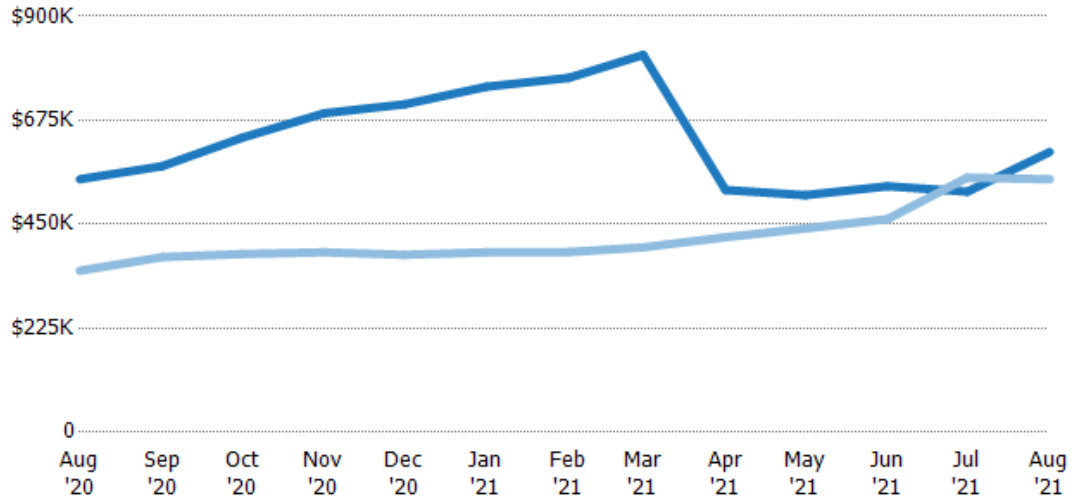
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$606K	10.8%
Aug '20	\$547K	56.6%
Aug '19	\$350K	-22%



Current Year	\$547K	\$576K	\$637K	\$690K	\$709K	\$748K	\$767K	\$816K	\$524K	\$513K	\$532K	\$521K	\$606K
Prior Year	\$350K	\$379K	\$386K	\$389K	\$384K	\$389K	\$390K	\$400K	\$422K	\$441K	\$461K	\$551K	\$547K
Percent Change from Prior Year	57%	52%	65%	77%	85%	92%	97%	104%	24%	16%	15%	-6%	11%

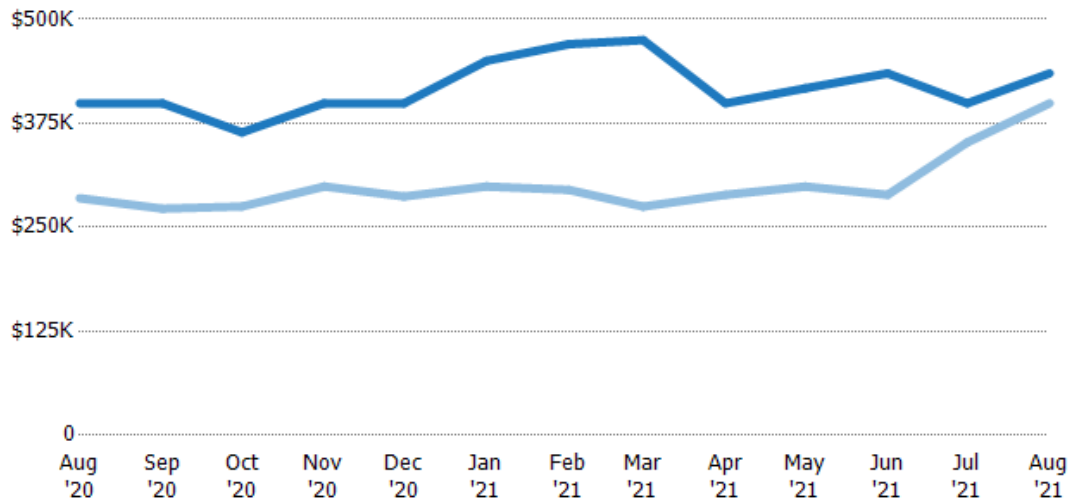
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$435K	9%
Aug '20	\$399K	40%
Aug '19	\$285K	-4.5%



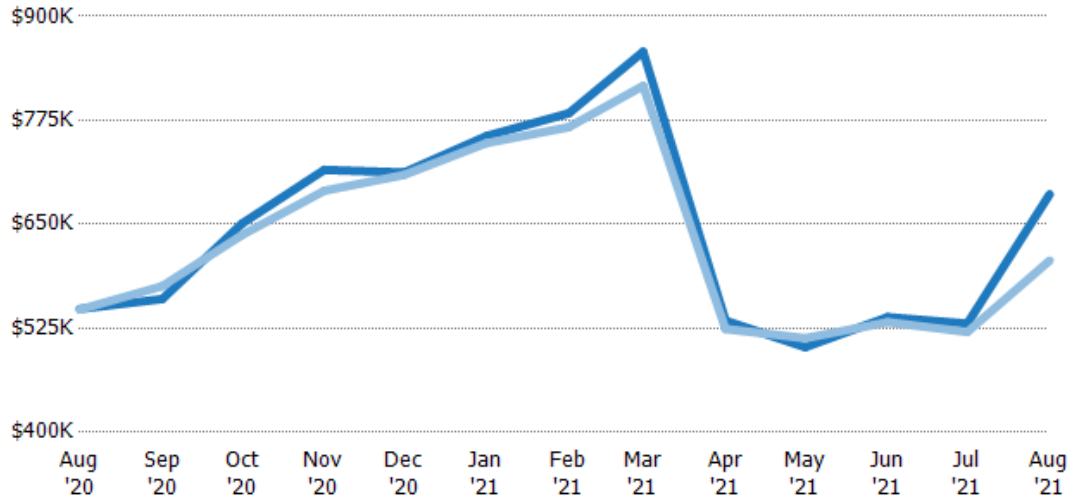
Current Year	\$399K	\$399K	\$364K	\$399K	\$399K	\$450K	\$470K	\$475K	\$399K	\$417K	\$435K	\$399K	\$435K
Prior Year	\$285K	\$272K	\$275K	\$299K	\$287K	\$299K	\$295K	\$275K	\$289K	\$299K	\$289K	\$352K	\$399K
Percent Change from Prior Year	40%	46%	32%	33%	39%	51%	59%	73%	38%	39%	51%	13%	9%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

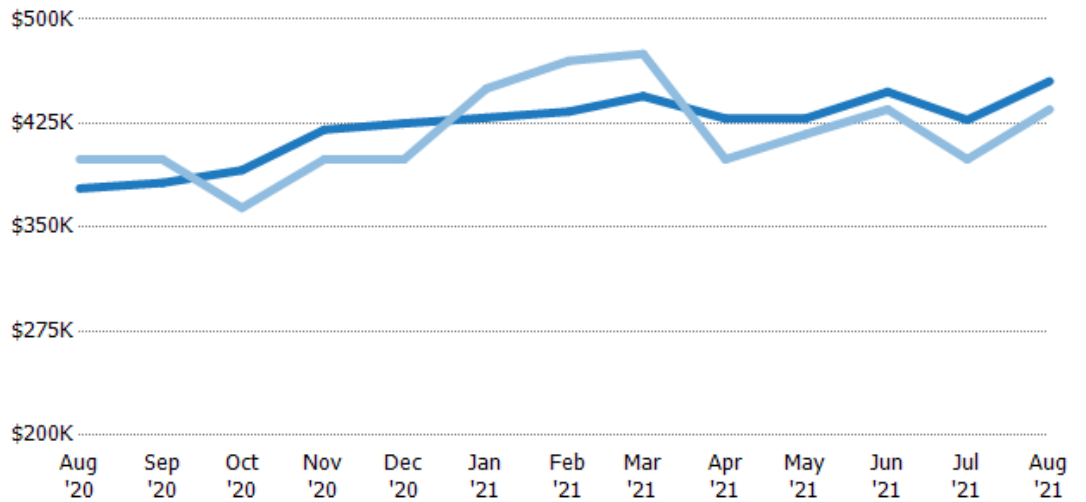


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



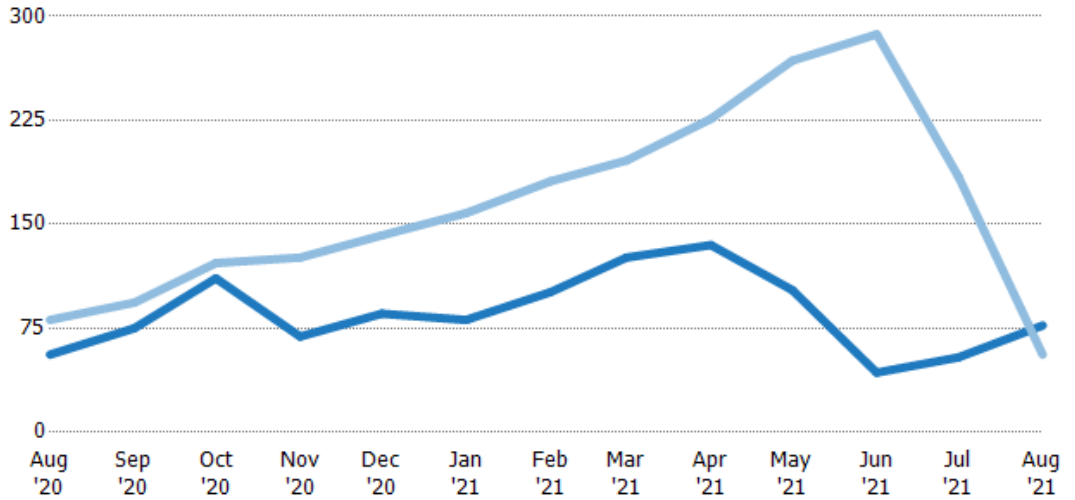
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	77	37.5%
Aug '20	56	-30.9%
Aug '19	81	-3.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	56	75	111	69	85.5	81	101	126	135	103	43	54	77
Prior Year	81	93.5	122	126	142	158	181	196	226	268	287	185	56
Percent Change from Prior Year	-31%	-20%	-9%	-45%	-40%	-49%	-44%	-36%	-40%	-62%	-85%	-71%	38%

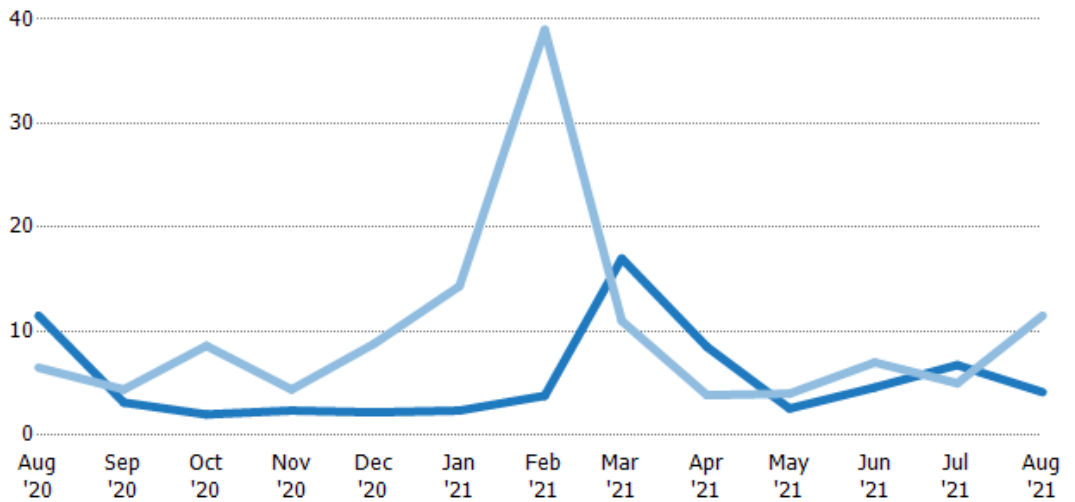
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	4.14	-64%
Aug '20	11.5	76.9%
Aug '19	6.5	27.5%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	11.5	3.14	2	2.38	2.2	2.38	3.8	17	8.5	2.57	4.6	6.75	4.14
Prior Year	6.5	4.4	8.6	4.4	8.8	14.3	39	11	3.86	4	7	5	11.5
Percent Change from Prior Year	77%	-29%	-77%	-46%	-75%	-83%	-90%	55%	120%	-36%	-34%	35%	-64%

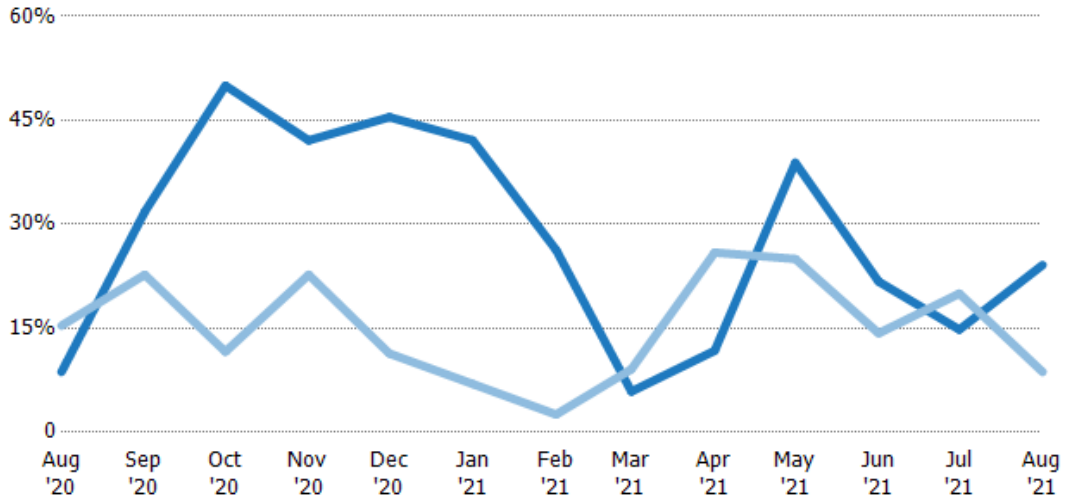
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Rate	Chg.
Aug '21	24%	-15.4%
Aug '20	9%	6.7%
Aug '19	15%	-21.6%



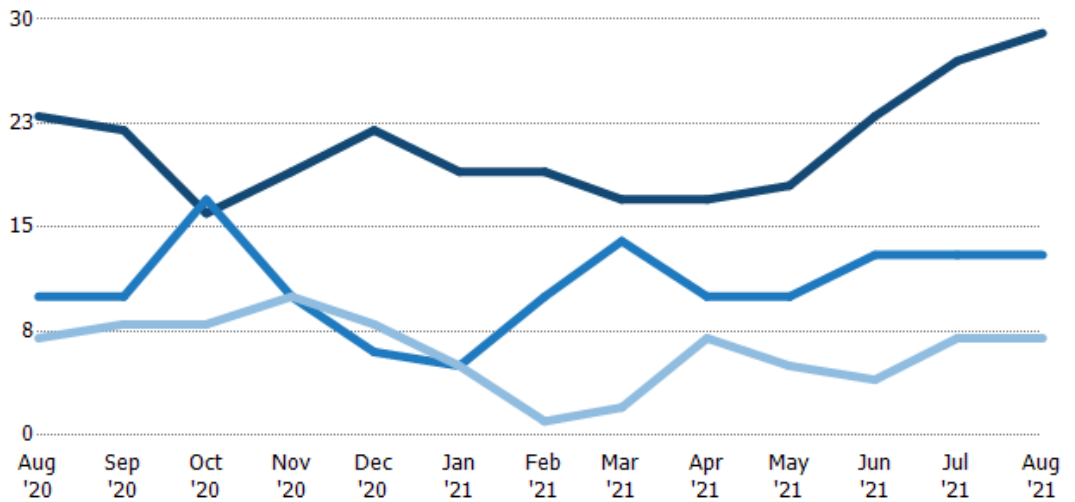
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	9%	32%	50%	42%	45%	42%	26%	6%	12%	39%	22%	15%	24%
Prior Year	15%	23%	12%	23%	11%	7%	3%	9%	26%	25%	14%	20%	9%
Change from Prior Year	7%	-9%	-38%	-19%	-34%	-35%	-24%	3%	14%	-14%	-7%	5%	-15%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	23	22	16	19	22	19	19	17	17	18	23	27	29
Pending	10	10	17	10	6	5	10	14	10	10	13	13	13
Sold	7	8	8	10	8	5	1	2	7	5	4	7	7

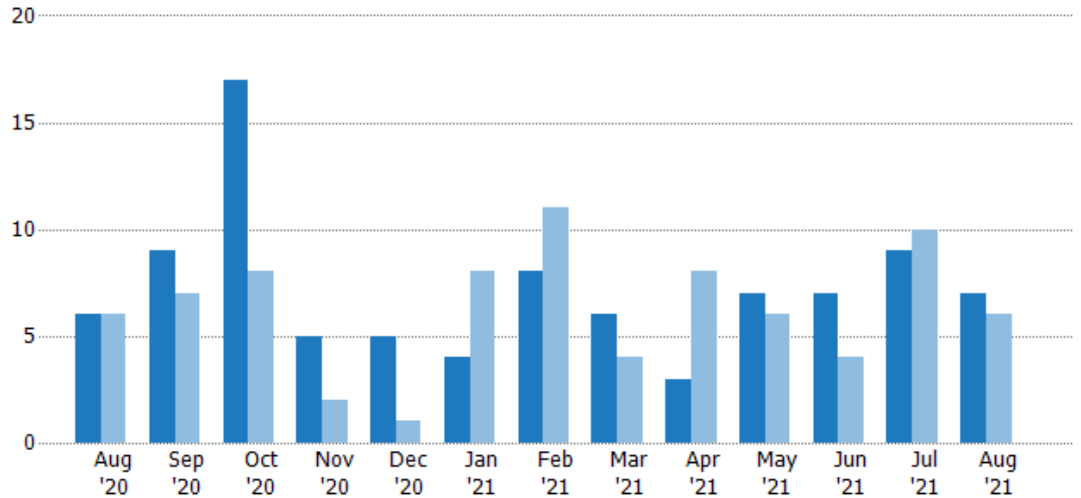
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	7	16.7%
Aug '20	6	0%
Aug '19	6	-66.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	6	9	17	5	5	4	8	6	3	7	7	9	7
Prior Year	6	7	8	2	1	8	11	4	8	6	4	10	6
Percent Change from Prior Year	0%	29%	113%	150%	400%	-50%	-27%	50%	-63%	17%	75%	-10%	17%

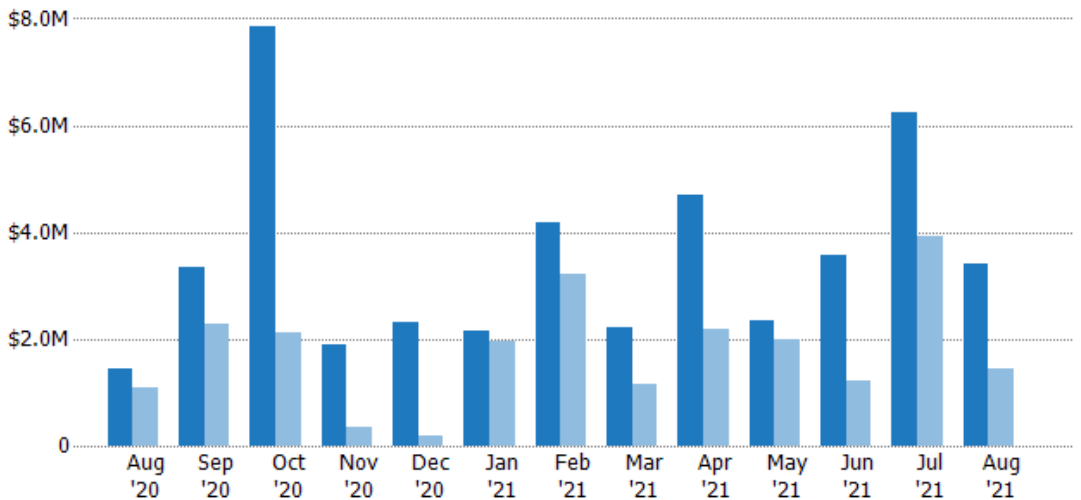
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$3.41M	138%
Aug '20	\$1.43M	31.4%
Aug '19	\$1.09M	12.4%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$1.43M	\$3.35M	\$7.85M	\$1.9M	\$2.31M	\$2.14M	\$4.2M	\$2.21M	\$4.69M	\$2.34M	\$3.56M	\$6.25M	\$3.41M
Prior Year	\$1.09M	\$2.29M	\$2.12M	\$344K	\$178K	\$1.96M	\$3.22M	\$1.17M	\$2.2M	\$1.99M	\$1.23M	\$3.91M	\$1.43M
Percent Change from Prior Year	31%	46%	271%	451%	1,197%	9%	30%	89%	114%	18%	188%	60%	138%



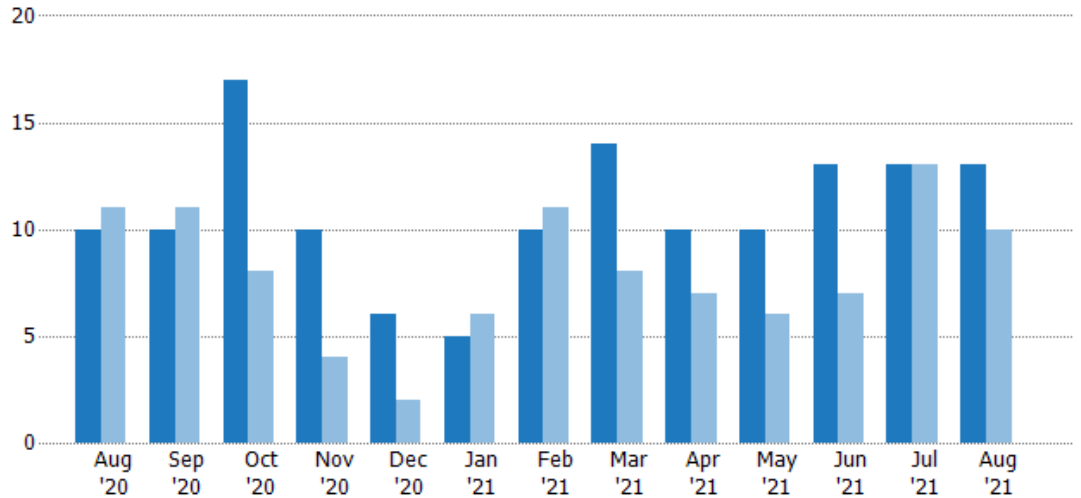
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	13	30%
Aug '20	10	-9.1%
Aug '19	11	-63.6%



Current Year	10	10	17	10	6	5	10	14	10	10	13	13	13
Prior Year	11	11	8	4	2	6	11	8	7	6	7	13	10
Percent Change from Prior Year	-9%	-9%	113%	150%	200%	-17%	-9%	75%	43%	67%	86%	0%	30%

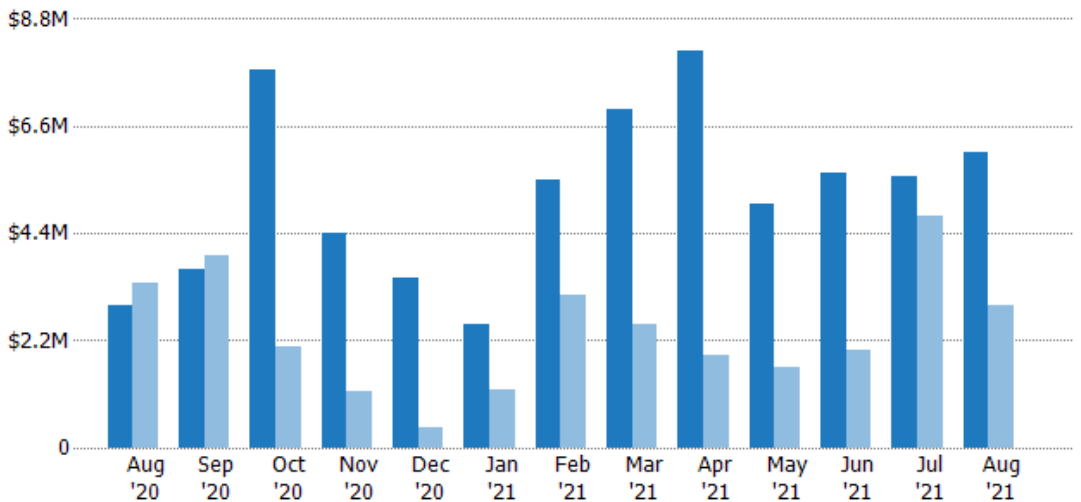
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$6.06M	107.8%
Aug '20	\$2.92M	-13.6%
Aug '19	\$3.37M	-48.3%



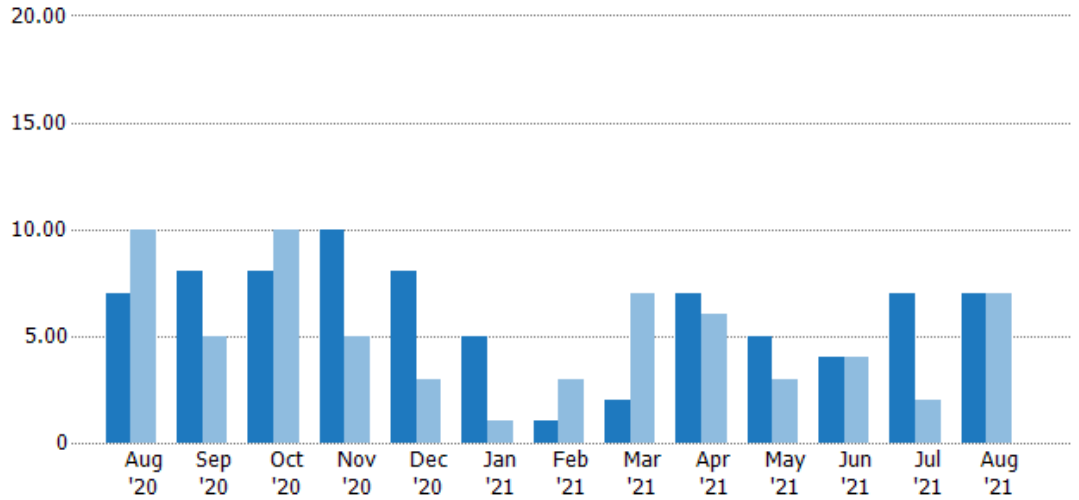
Current Year	\$2.92M	\$3.65M	\$7.77M	\$4.41M	\$3.5M	\$2.54M	\$5.5M	\$6.96M	\$8.14M	\$4.99M	\$5.65M	\$5.57M	\$6.06M
Prior Year	\$3.37M	\$3.94M	\$2.07M	\$1.14M	\$417K	\$1.18M	\$3.14M	\$2.54M	\$1.91M	\$1.65M	\$2M	\$4.77M	\$2.92M
Percent Change from Prior Year	-14%	-7%	275%	286%	740%	116%	75%	174%	326%	203%	183%	17%	108%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



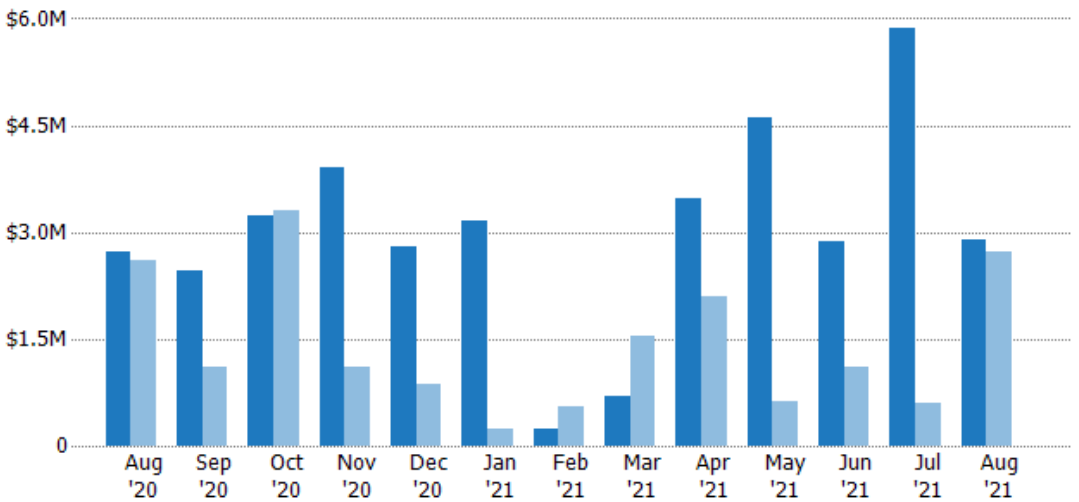
Month/Year	Count	% Chg.
Aug '21	7	0%
Aug '20	7	-30%
Aug '19	10	-10%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



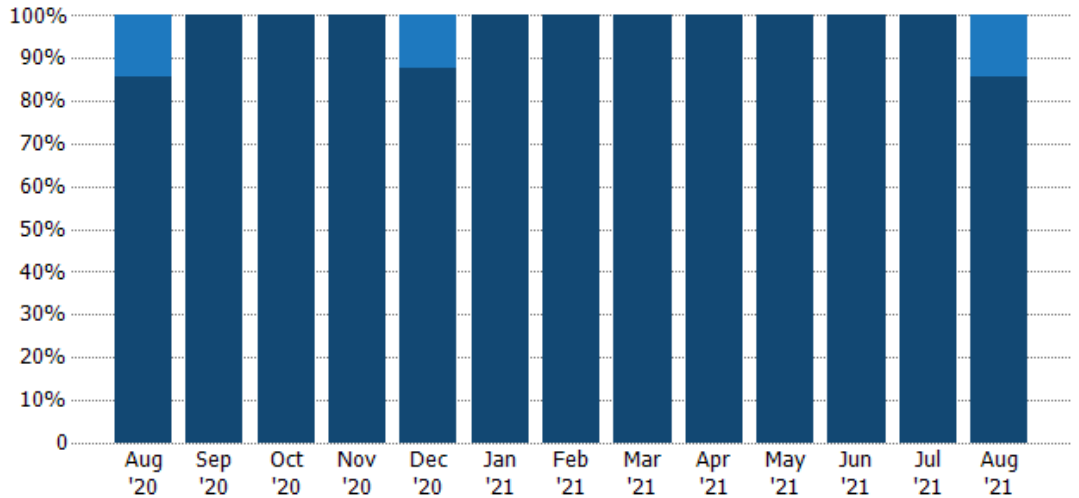
Month/Year	Volume	% Chg.
Aug '21	\$2.89M	5.6%
Aug '20	\$2.73M	5.4%
Aug '19	\$2.59M	-13.9%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



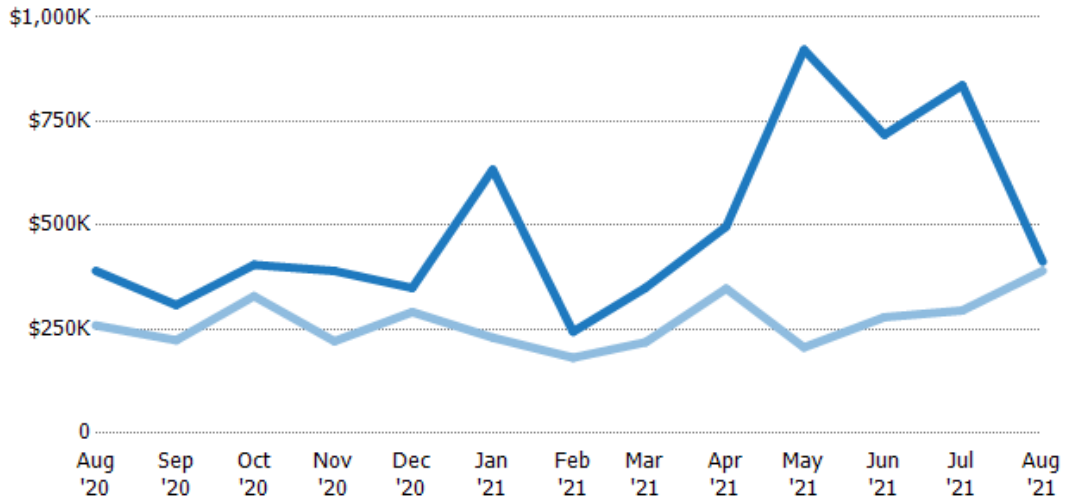
Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Condo/Townhouse	14%	-	-	-	13%	-	-	-	-	-	-	-	14%
Single Family Residence	86%	100%	100%	100%	88%	100%	100%	100%	100%	100%	100%	100%	86%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Price	% Chg.
Aug '21	\$412K	5.6%
Aug '20	\$391K	50.6%
Aug '19	\$259K	-4.4%

Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$391K	\$308K	\$405K	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$837K	\$412K
Prior Year	\$259K	\$224K	\$330K	\$221K	\$291K	\$230K	\$182K	\$219K	\$348K	\$206K	\$279K	\$295K	\$391K
Percent Change from Prior Year	51%	38%	23%	76%	20%	176%	34%	60%	43%	347%	157%	184%	6%

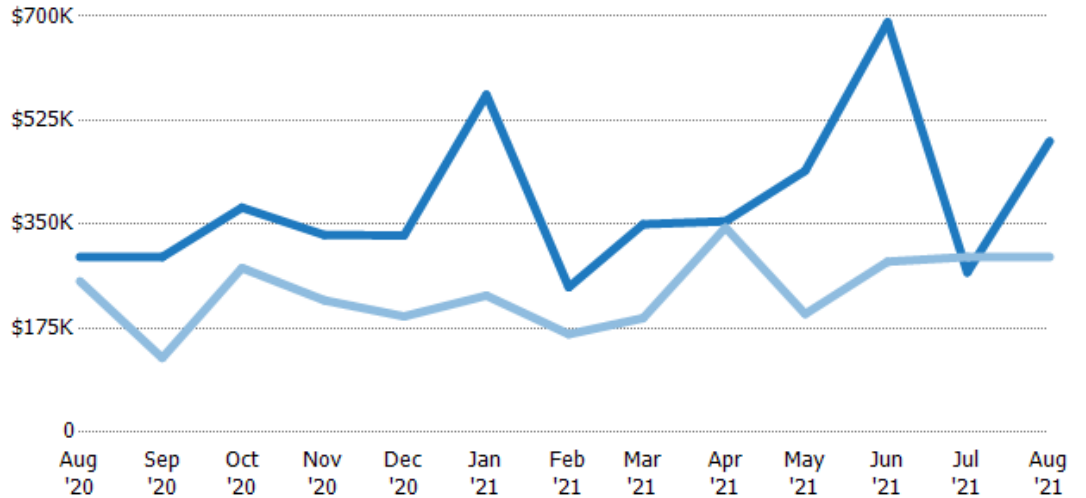
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$490K	66.1%
Aug '20	\$295K	16%
Aug '19	\$254K	2.3%



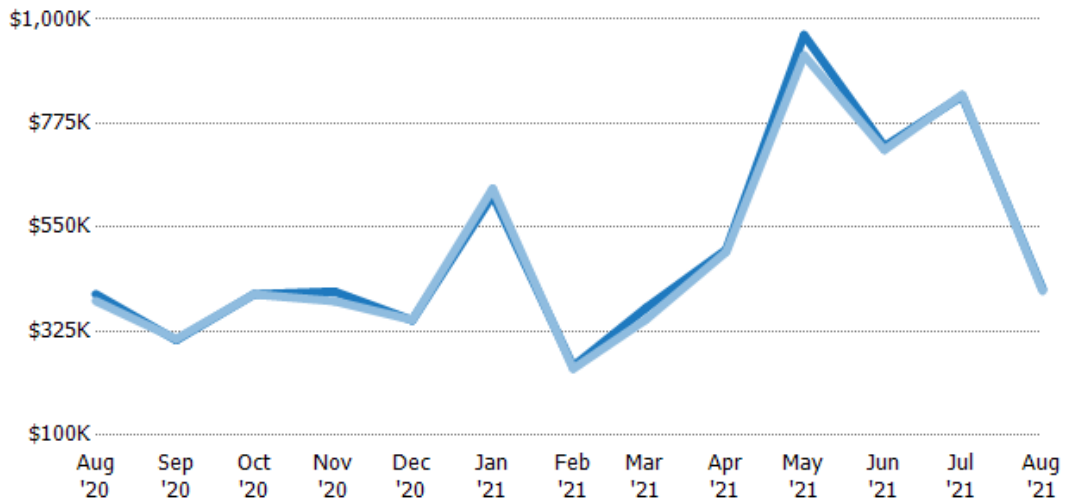
Current Year	\$295K	\$295K	\$378K	\$332K	\$331K	\$568K	\$244K	\$350K	\$355K	\$440K	\$690K	\$269K	\$490K
Prior Year	\$254K	\$125K	\$277K	\$222K	\$195K	\$230K	\$165K	\$192K	\$345K	\$199K	\$287K	\$295K	\$295K
Percent Change from Prior Year	16%	136%	37%	50%	70%	147%	48%	82%	3%	121%	140%	-9%	66%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



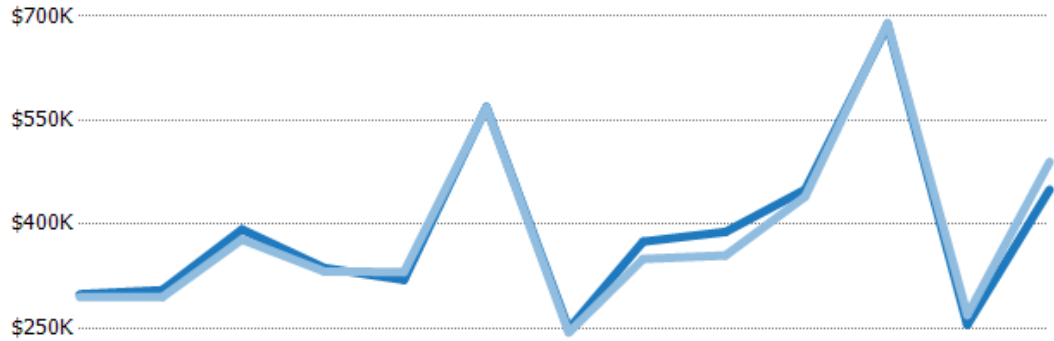
Avg List Price	\$405K	\$306K	\$405K	\$411K	\$349K	\$619K	\$249K	\$375K	\$501K	\$966K	\$725K	\$834K	\$416K
Avg Sales Price	\$391K	\$308K	\$405K	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$837K	\$412K
Avg Sales Price as a % of Avg List Price	96%	101%	100%	95%	100%	102%	98%	93%	99%	95%	99%	100%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



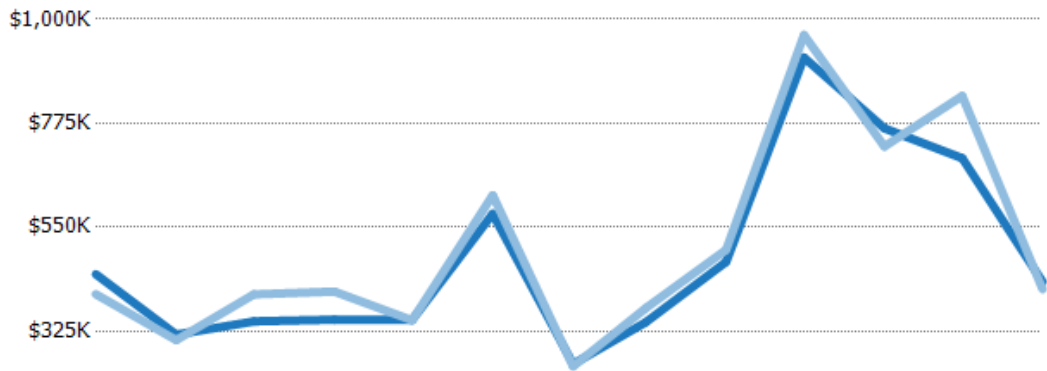
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$299K	\$305K	\$393K	\$337K	\$320K	\$569K	\$249K	\$375K	\$389K	\$450K	\$687K	\$255K	\$450K
Median Sales Price	\$295K	\$295K	\$378K	\$332K	\$331K	\$568K	\$244K	\$350K	\$355K	\$440K	\$690K	\$269K	\$490K
Med Sales Price as a % of Med List Price	99%	97%	96%	99%	104%	100%	98%	93%	91%	98%	100%	105%	109%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



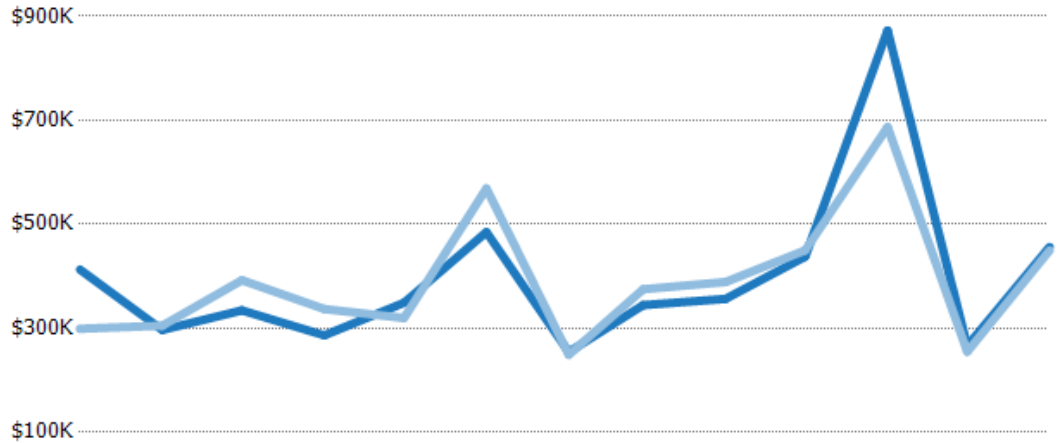
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$449K	\$318K	\$346K	\$350K	\$350K	\$579K	\$254K	\$345K	\$475K	\$917K	\$764K	\$699K	\$432K
Avg Sales Price	\$405K	\$306K	\$405K	\$411K	\$349K	\$619K	\$249K	\$375K	\$501K	\$966K	\$725K	\$834K	\$416K
Avg Sales Price as a % of Avg Est Value	90%	96%	117%	117%	100%	107%	98%	109%	105%	105%	95%	119%	96%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$413K	\$297K	\$334K	\$286K	\$349K	\$485K	\$254K	\$345K	\$357K	\$438K	\$873K	\$266K	\$456K
Median Sales Price	\$299K	\$305K	\$393K	\$337K	\$320K	\$569K	\$249K	\$375K	\$389K	\$450K	\$687K	\$255K	\$450K
Med Sales Price as a % of Med Est Value	72%	103%	117%	118%	92%	117%	98%	109%	109%	103%	79%	96%	99%