

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	9	8	+12.5%	75	44	+70.5%
New Listing Volume	\$4,044,000	\$3,439,900	+17.6%	\$39,832,300	\$16,079,800	+147.7%
Active Listing Count	34	22	+54.5%	N/A	N/A	
Active Listing Volume	\$18,734,300	\$12,664,800	+47.9%	N/A	N/A	
Average Listing Price	\$551,009	\$575,673	-4.3%	\$607,950	\$448,781	+35.5%
Median Listing Price	\$412,000	\$399,000	+3.3%	\$429,778	\$315,384	+36.3%
Median Days in RPR	78	75	+4%	86.11	164.44	-47.6%
Months of Inventory	4.9	3.1	+54.5%	5	5.9	-15.5%
Absorption Rate	20.59%	31.82%	-11.2%	20.2%	17.06%	+3.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	9	-55.6%	55	66	-16.7%
New Pending Sales Volume	\$2,895,000	\$3,345,000	-13.5%	\$31,684,900	\$20,454,700	+54.9%
Pending Sales Count	13	10	+30%	N/A	N/A	
Pending Sales Volume	\$7,208,000	\$3,654,000	+97.3%	N/A	N/A	
Closed Sales Count	4	8	-50%	42	41	+2.4%
Closed Sales Volume	\$1,800,000	\$2,466,400	-27%	\$25,613,250	\$11,919,000	+114.9%
Average Sales Price	\$450,000	\$308,300	+46%	\$609,839	\$290,707	+109.8%
Median Sales Price	\$457,500	\$294,950	+55.1%	\$437,429	\$265,746	+64.6%

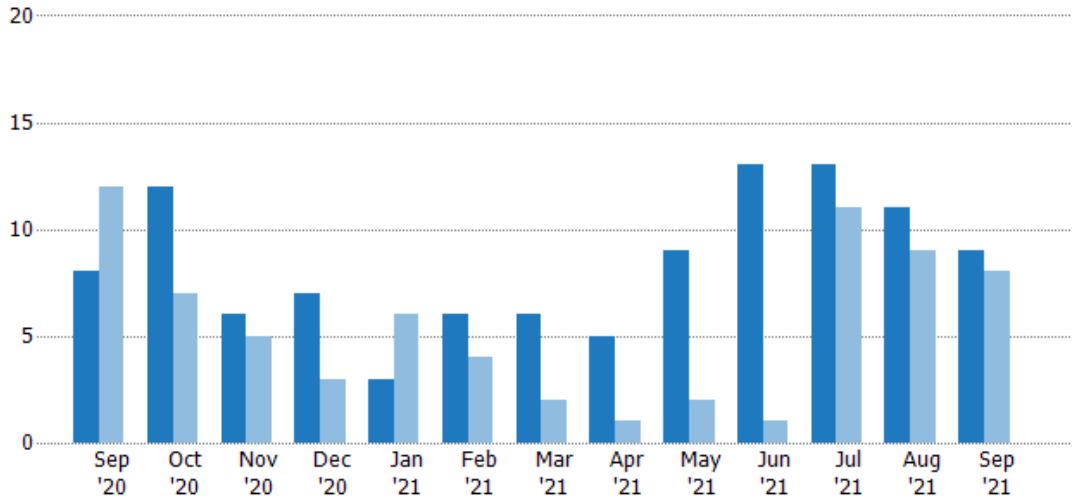
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	9	12.5%
Sep '20	8	-33.3%
Sep '19	12	-58.3%



Current Year	8	12	6	7	3	6	6	5	9	13	13	11	9
Prior Year	12	7	5	3	6	4	2	1	2	1	11	9	8
Percent Change from Prior Year	-33%	71%	20%	133%	-50%	50%	200%	400%	350%	1,200%	18%	22%	13%

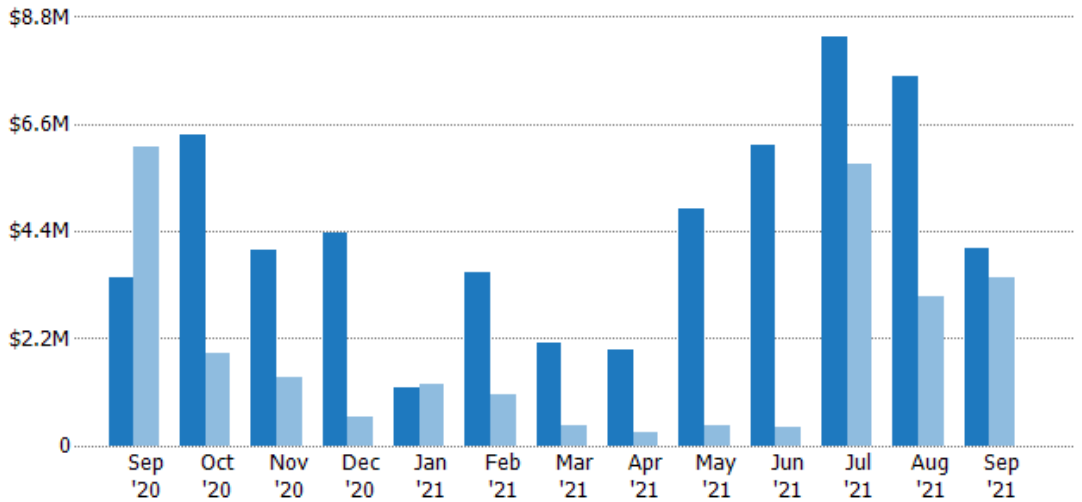
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$4.04M	17.6%
Sep '20	\$3.44M	-43.8%
Sep '19	\$6.12M	-59.8%



Current Year	\$3.44M	\$6.39M	\$4.02M	\$4.38M	\$1.19M	\$3.57M	\$2.09M	\$1.96M	\$4.85M	\$6.16M	\$8.39M	\$7.57M	\$4.04M
Prior Year	\$6.12M	\$1.92M	\$1.41M	\$585K	\$1.28M	\$1.04M	\$404K	\$289K	\$400K	\$375K	\$5.77M	\$3.08M	\$3.44M
Percent Change from Prior Year	-44%	233%	184%	648%	-7%	243%	418%	580%	1,112%	1,544%	45%	146%	18%

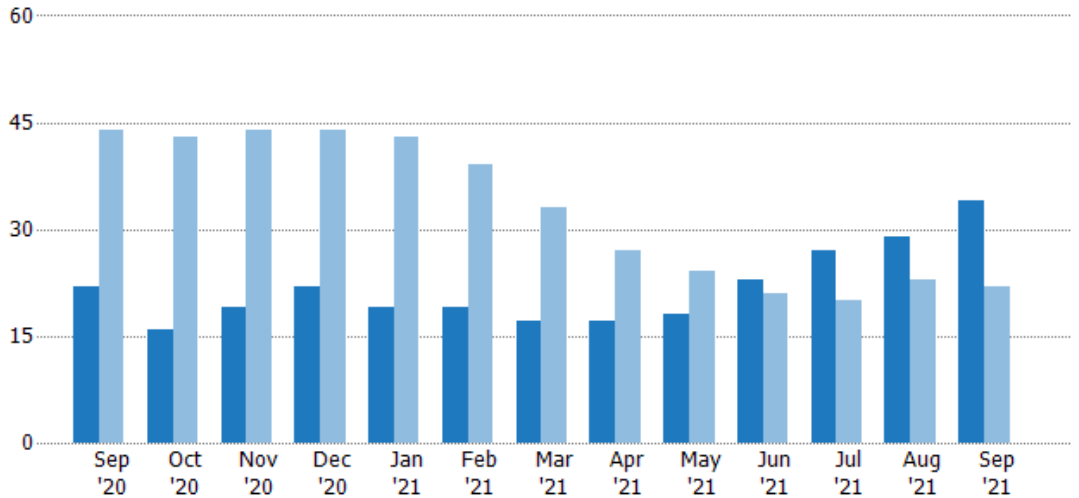
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	34	54.5%
Sep '20	22	-50%
Sep '19	44	20.5%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	22	16	19	22	19	19	17	17	18	23	27	29	34
Prior Year	44	43	44	44	43	39	33	27	24	21	20	23	22
Percent Change from Prior Year	-50%	-63%	-57%	-50%	-56%	-51%	-48%	-37%	-25%	10%	35%	26%	55%

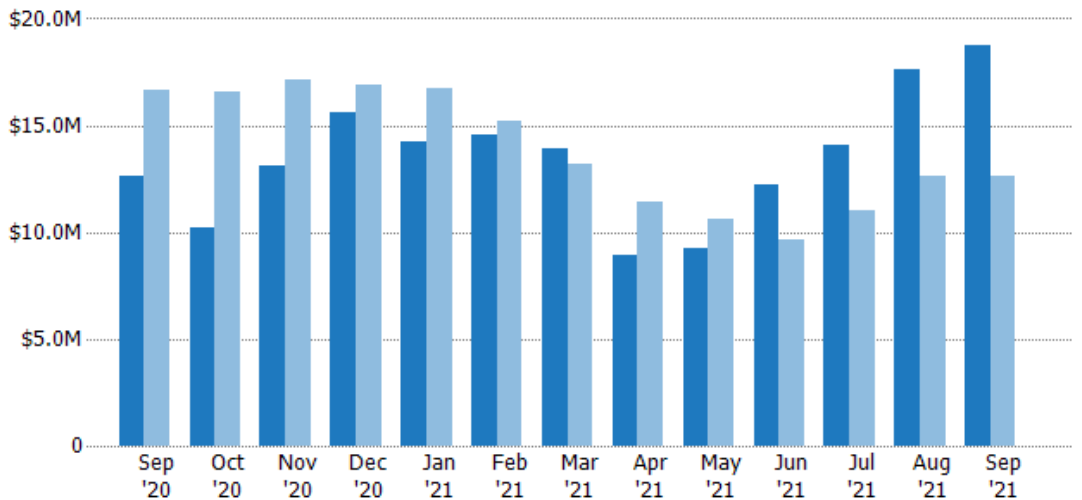
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$18.7M	47.9%
Sep '20	\$12.7M	-24.1%
Sep '19	\$16.7M	-10.5%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$12.7M	\$10.2M	\$13.1M	\$15.6M	\$14.2M	\$14.6M	\$13.9M	\$8.91M	\$9.23M	\$12.2M	\$14.1M	\$17.6M	\$18.7M
Prior Year	\$16.7M	\$16.6M	\$17.1M	\$16.9M	\$16.7M	\$15.2M	\$13.2M	\$11.4M	\$10.6M	\$9.69M	\$11M	\$12.6M	\$12.7M
Percent Change from Prior Year	-24%	-39%	-23%	-8%	-15%	-4%	5%	-22%	-13%	26%	28%	40%	48%

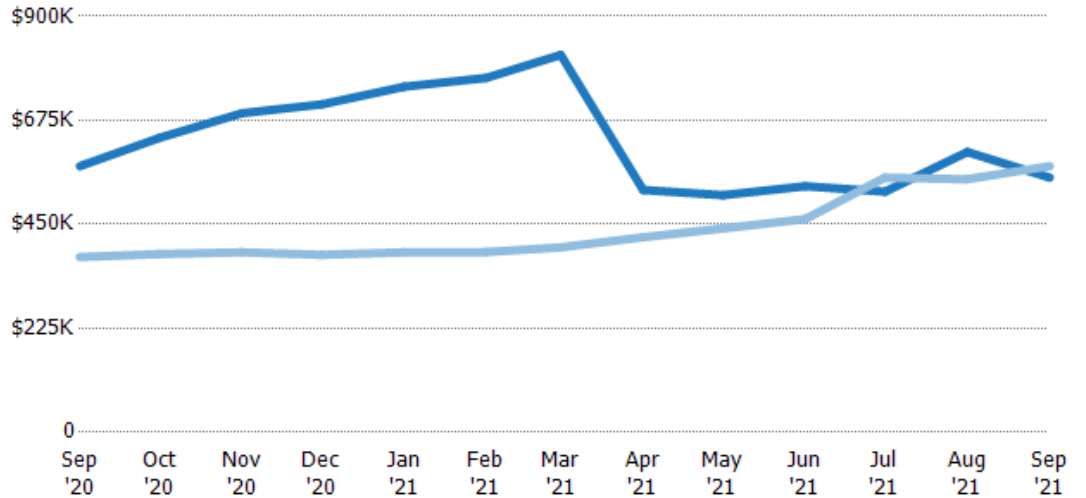
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$551K	-4.3%
Sep '20	\$576K	51.9%
Sep '19	\$379K	-25.7%



Current Year	\$576K	\$637K	\$690K	\$709K	\$748K	\$767K	\$816K	\$524K	\$513K	\$532K	\$521K	\$606K	\$551K
Prior Year	\$379K	\$386K	\$389K	\$384K	\$389K	\$390K	\$400K	\$422K	\$441K	\$461K	\$551K	\$547K	\$576K
Percent Change from Prior Year	52%	65%	77%	85%	92%	97%	104%	24%	16%	15%	-6%	11%	-4%

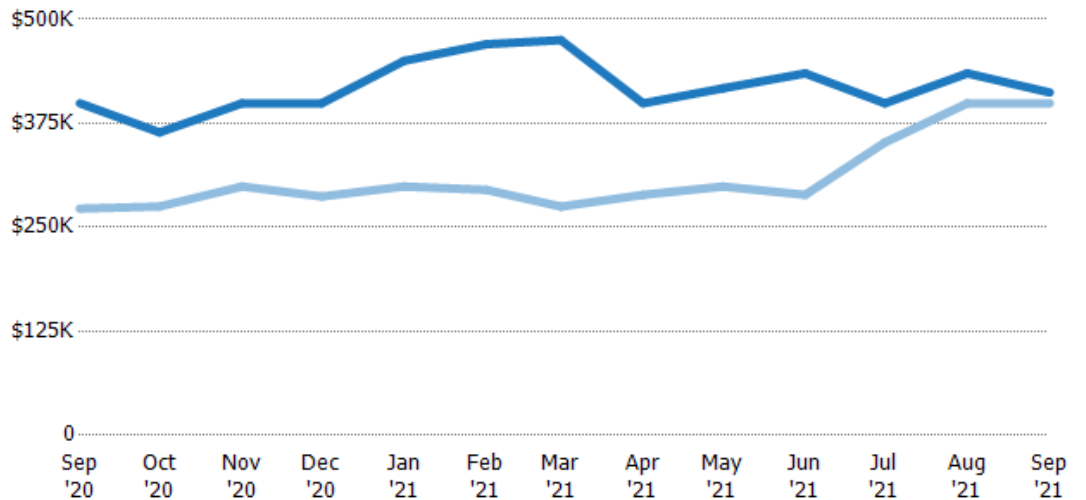
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$412K	3.3%
Sep '20	\$399K	46.5%
Sep '19	\$272K	1%



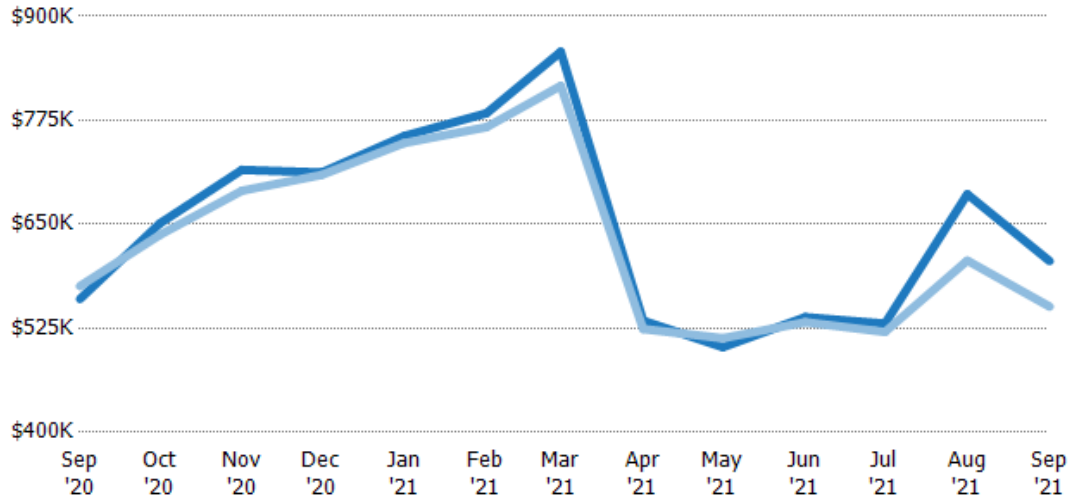
Current Year	\$399K	\$364K	\$399K	\$399K	\$450K	\$470K	\$475K	\$399K	\$417K	\$435K	\$399K	\$435K	\$412K
Prior Year	\$272K	\$275K	\$299K	\$287K	\$299K	\$295K	\$275K	\$289K	\$299K	\$289K	\$352K	\$399K	\$399K
Percent Change from Prior Year	46%	32%	33%	39%	51%	59%	73%	38%	39%	51%	13%	9%	3%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



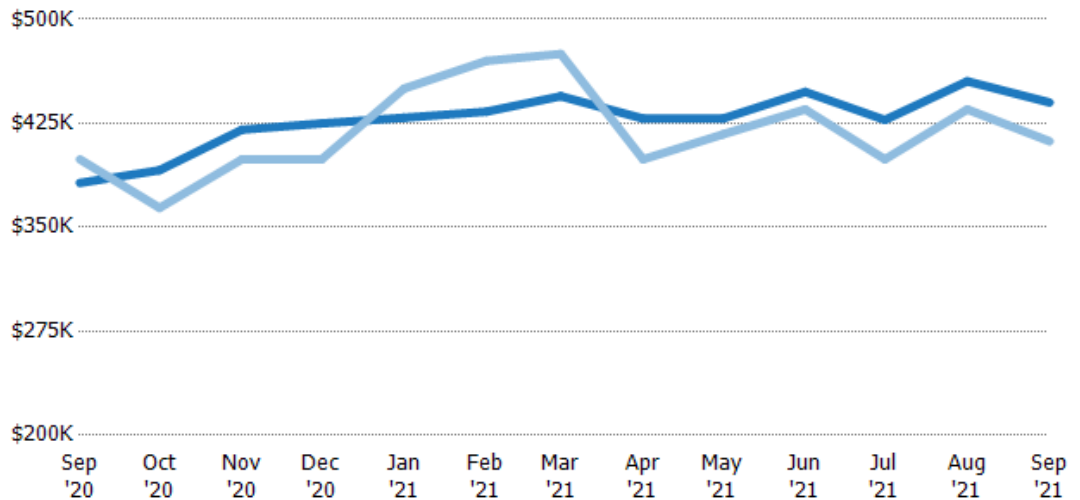
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$560K	\$651K	\$715K	\$712K	\$756K	\$783K	\$857K	\$534K	\$502K	\$538K	\$531K	\$686K	\$606K
Avg Listing Price	\$576K	\$637K	\$690K	\$709K	\$748K	\$767K	\$816K	\$524K	\$513K	\$532K	\$521K	\$606K	\$551K
Avg Listing Price as a % of Avg Est Value	103%	98%	96%	100%	99%	98%	95%	98%	102%	99%	98%	88%	91%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$382K	\$391K	\$420K	\$425K	\$429K	\$433K	\$445K	\$428K	\$428K	\$448K	\$427K	\$455K	\$440K
Median Listing Price	\$399K	\$364K	\$399K	\$399K	\$450K	\$470K	\$475K	\$399K	\$417K	\$435K	\$399K	\$435K	\$412K
Med Listing Price as a % of Med Est Value	104%	93%	95%	94%	105%	108%	107%	93%	97%	97%	93%	96%	94%

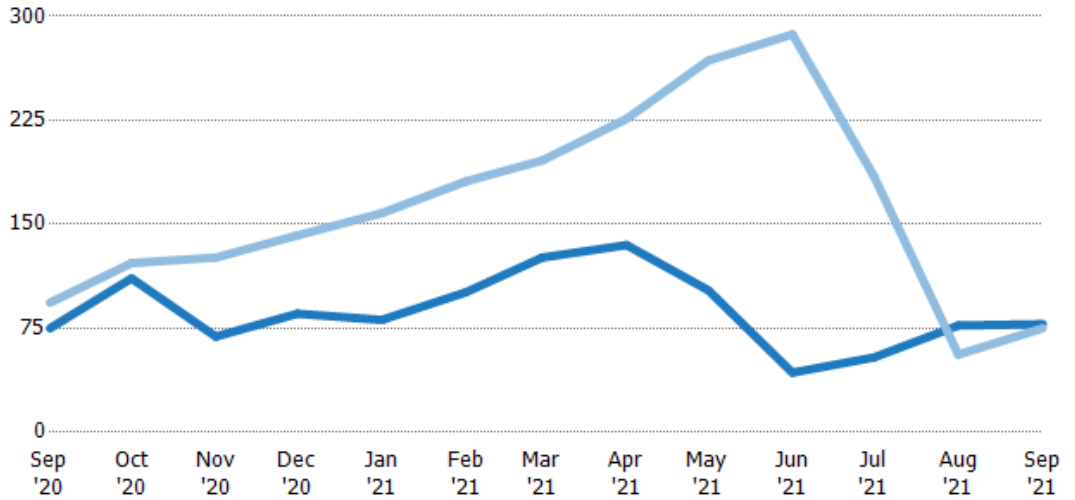
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Sep '21	78	4%
Sep '20	75	-19.8%
Sep '19	93.5	14.4%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	75	111	69	85.5	81	101	126	135	103	43	54	77	78
Prior Year	93.5	122	126	142	158	181	196	226	268	287	185	56	75
Percent Change from Prior Year	-20%	-9%	-45%	-40%	-49%	-44%	-36%	-40%	-62%	-85%	-71%	38%	4%

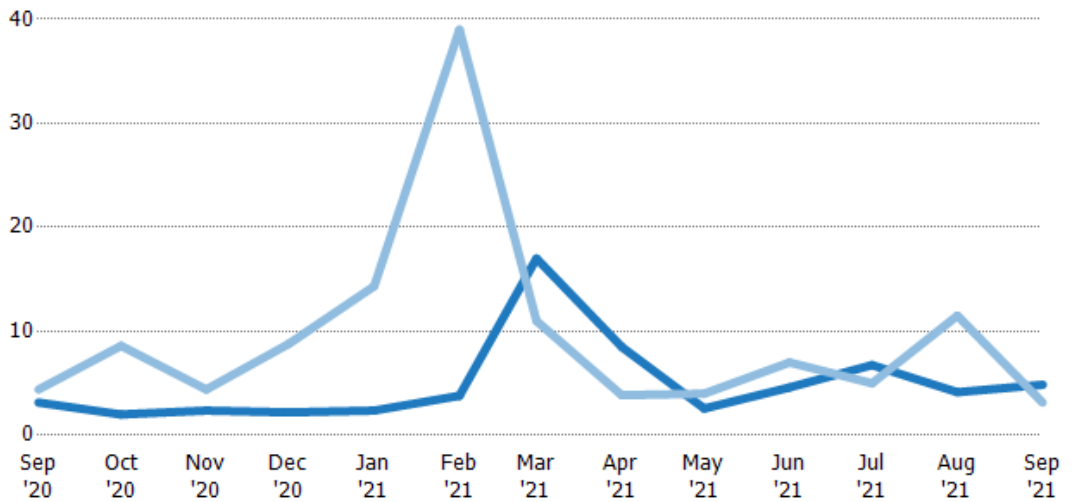
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Sep '21	4.86	54.5%
Sep '20	3.14	-28.6%
Sep '19	4.4	33.8%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	3.14	2	2.38	2.2	2.38	3.8	17	8.5	2.57	4.6	6.75	4.14	4.86
Prior Year	4.4	8.6	4.4	8.8	14.3	39	11	3.86	4	7	5	11.5	3.14
Percent Change from Prior Year	-29%	-77%	-46%	-75%	-83%	-90%	55%	120%	-36%	-34%	35%	-64%	55%

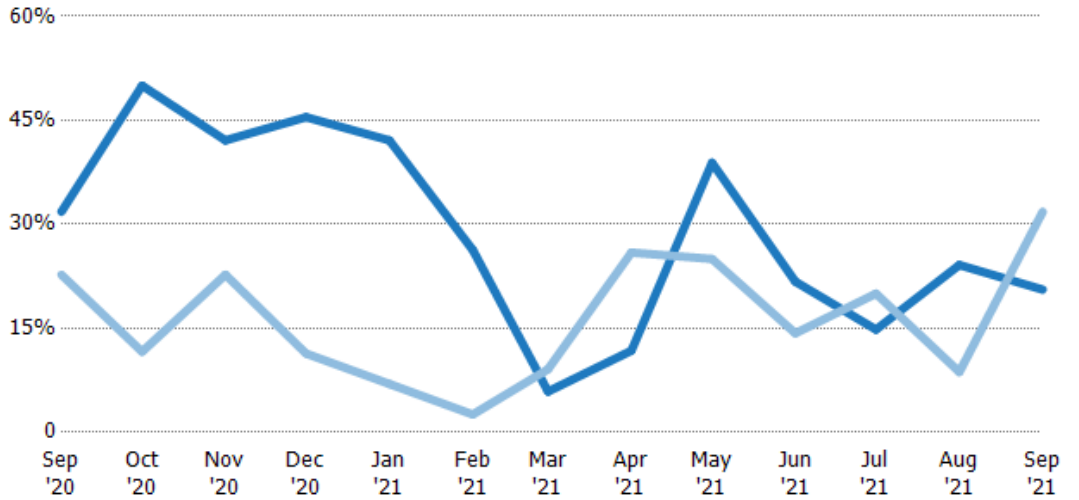
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Rate	Chg.
Sep '21	21%	11.2%
Sep '20	32%	-9.1%
Sep '19	23%	-25.3%



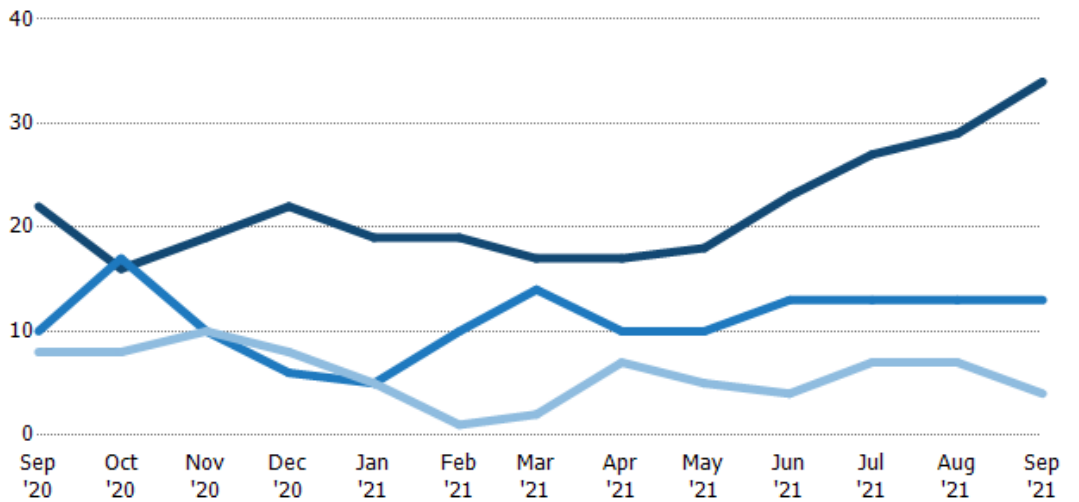
Current Year	32%	50%	42%	45%	42%	26%	6%	12%	39%	22%	15%	24%	21%
Prior Year	23%	12%	23%	11%	7%	3%	9%	26%	25%	14%	20%	9%	32%
Change from Prior Year	-9%	-38%	-19%	-34%	-35%	-24%	3%	14%	-14%	-7%	5%	-15%	11%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Active	22	16	19	22	19	19	17	17	18	23	27	29	34
Pending	10	17	10	6	5	10	14	10	10	13	13	13	13
Sold	8	8	10	8	5	1	2	7	5	4	7	7	4

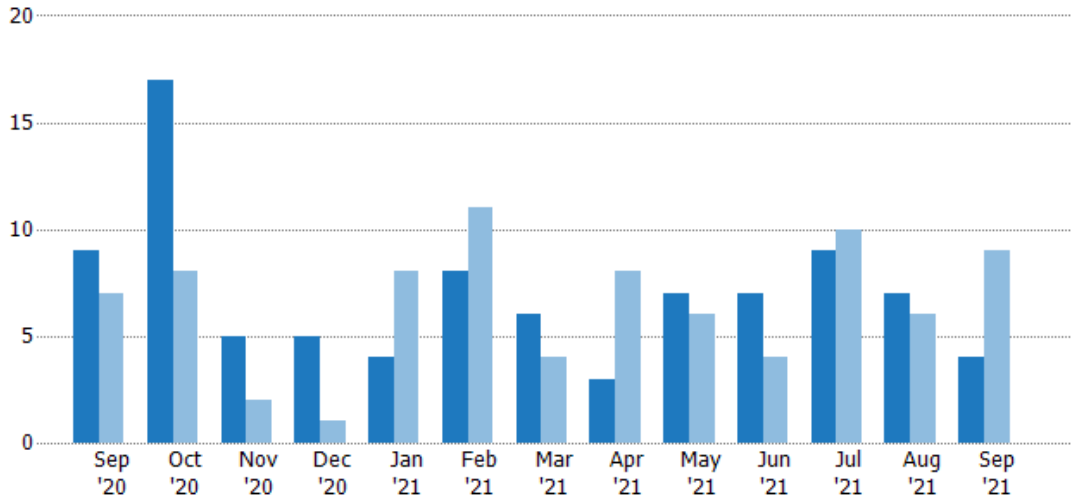
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	4	-55.6%
Sep '20	9	28.6%
Sep '19	7	14.3%



Current Year	9	17	5	5	4	8	6	3	7	7	9	7	4
Prior Year	7	8	2	1	8	11	4	8	6	4	10	6	9
Percent Change from Prior Year	29%	113%	150%	400%	-50%	-27%	50%	-63%	17%	75%	-10%	17%	-56%

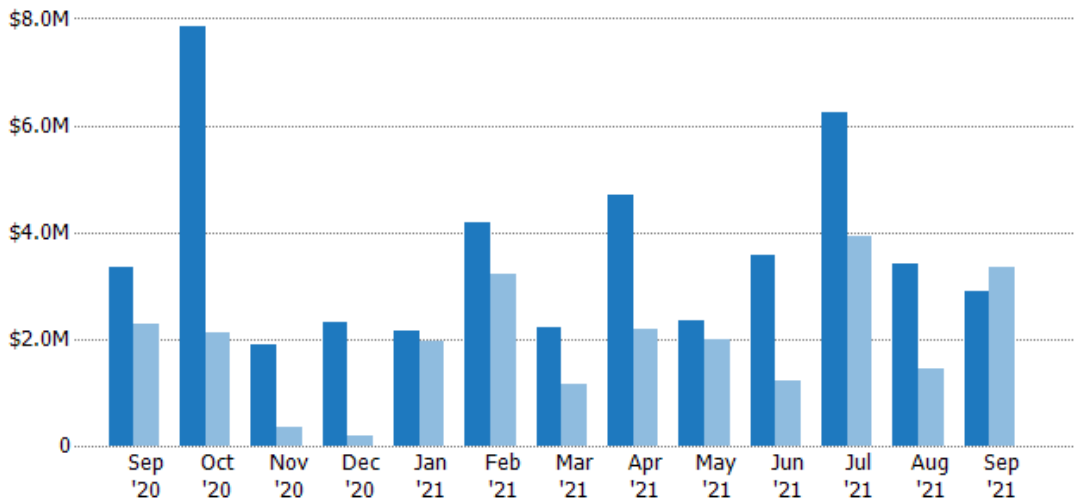
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$2.9M	-13.5%
Sep '20	\$3.35M	46.3%
Sep '19	\$2.29M	24.6%



Current Year	\$3.35M	\$7.85M	\$1.9M	\$2.31M	\$2.14M	\$4.2M	\$2.21M	\$4.69M	\$2.34M	\$3.56M	\$6.25M	\$3.41M	\$2.9M
Prior Year	\$2.29M	\$2.12M	\$344K	\$178K	\$1.96M	\$3.22M	\$1.17M	\$2.2M	\$1.99M	\$1.23M	\$3.91M	\$1.43M	\$3.35M
Percent Change from Prior Year	46%	271%	451%	1,197%	9%	30%	89%	114%	18%	188%	60%	138%	-13%



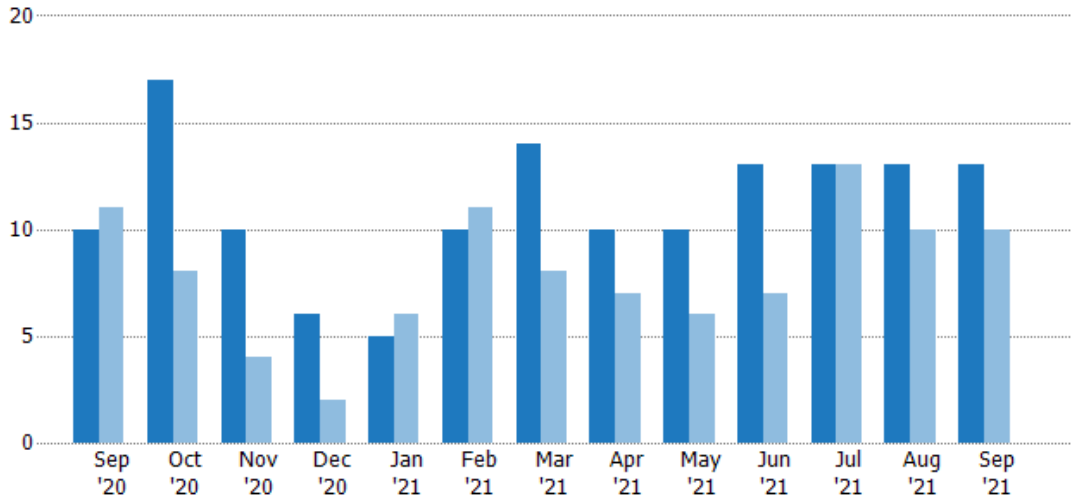
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	13	30%
Sep '20	10	-9.1%
Sep '19	11	-18.2%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	10	17	10	6	5	10	14	10	10	13	13	13	13
Prior Year	11	8	4	2	6	11	8	7	6	7	13	10	10
Percent Change from Prior Year	-9%	113%	150%	200%	-17%	-9%	75%	43%	67%	86%	0%	30%	30%

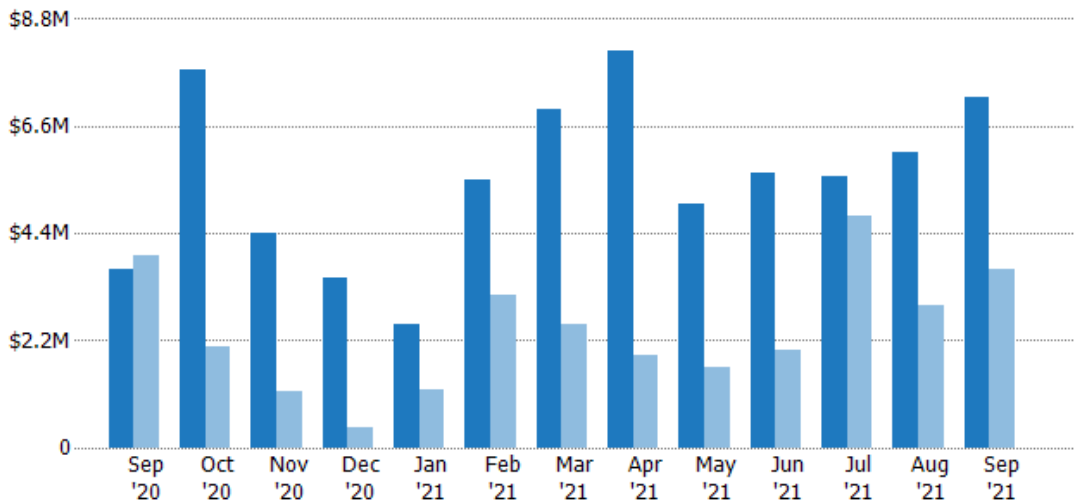
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$7.21M	97.3%
Sep '20	\$3.65M	-7.3%
Sep '19	\$3.94M	-3.8%



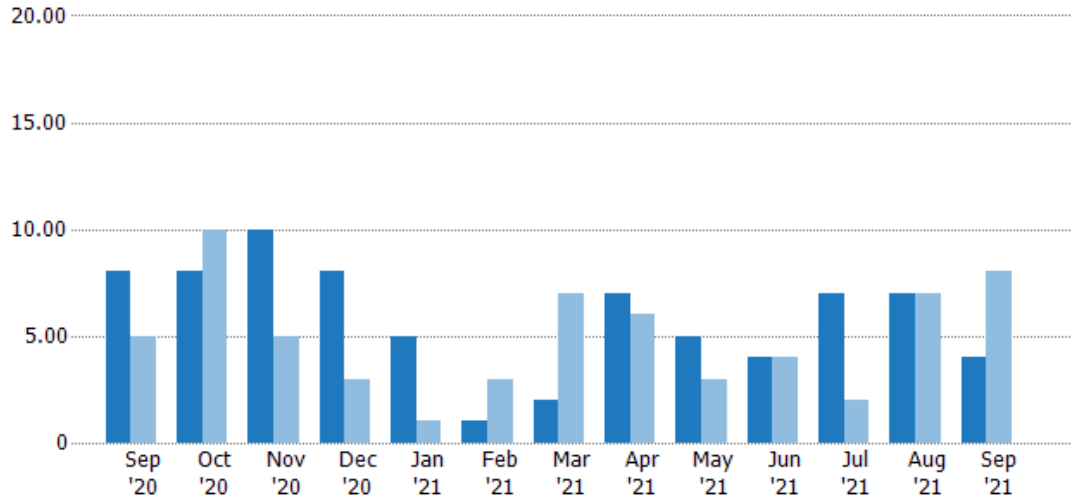
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$3.65M	\$7.77M	\$4.41M	\$3.5M	\$2.54M	\$5.5M	\$6.96M	\$8.14M	\$4.99M	\$5.65M	\$5.57M	\$6.06M	\$7.21M
Prior Year	\$3.94M	\$2.07M	\$1.14M	\$417K	\$1.18M	\$3.14M	\$2.54M	\$1.91M	\$1.65M	\$2M	\$4.77M	\$2.92M	\$3.65M
Percent Change from Prior Year	-7%	275%	286%	740%	116%	75%	174%	326%	203%	183%	17%	108%	97%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



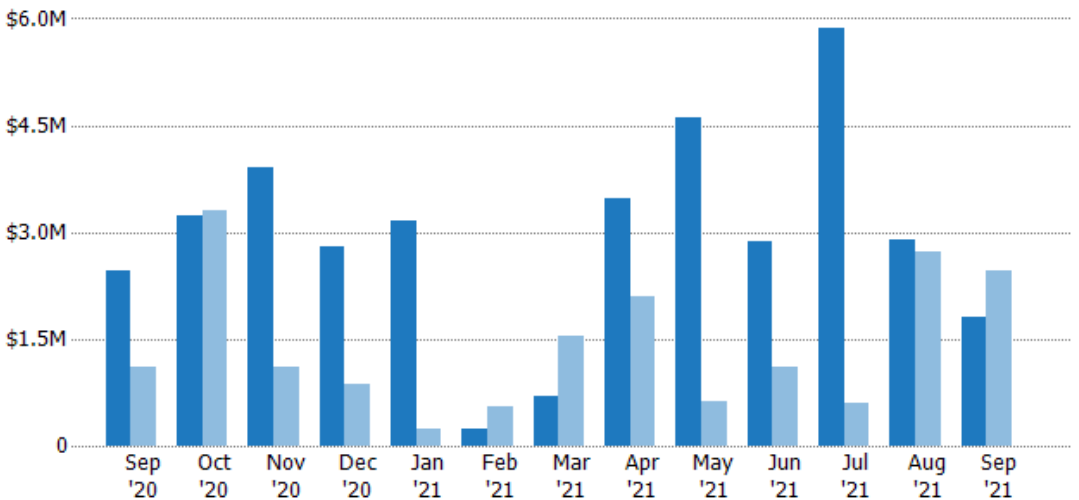
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '21	4	8	-50%
Sep '20	8	5	60%
Sep '19	5	1	-60%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



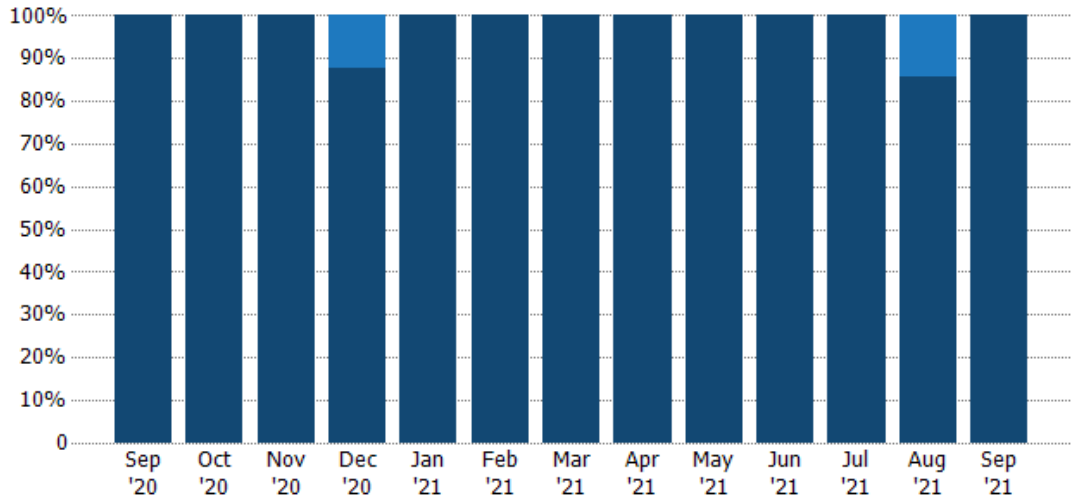
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '21	\$1.8M	\$2.47M	-27%
Sep '20	\$2.47M	\$1.12M	120.6%
Sep '19	\$1.12M	\$1.12M	-47.5%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



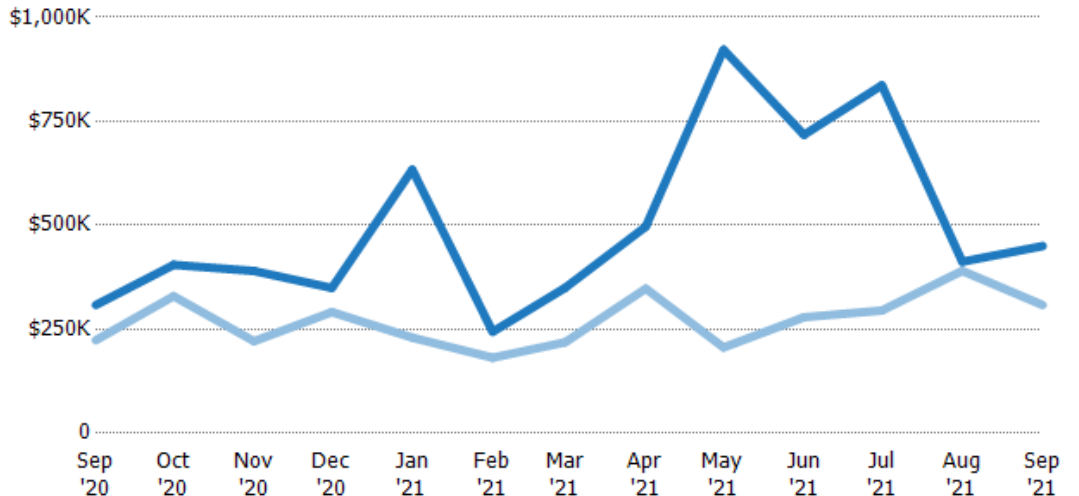
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Condo/Townhouse	-	-	-	13%	-	-	-	-	-	-	-	14%	-
Single Family Residence	100%	100%	100%	88%	100%	100%	100%	100%	100%	100%	100%	86%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Price	% Chg.
Sep '21	\$450K	46%
Sep '20	\$308K	37.9%
Sep '19	\$224K	31.4%

Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$308K	\$405K	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$837K	\$412K	\$450K
Prior Year	\$224K	\$330K	\$221K	\$291K	\$230K	\$182K	\$219K	\$348K	\$206K	\$279K	\$295K	\$391K	\$308K
Percent Change from Prior Year	38%	23%	76%	20%	176%	34%	60%	43%	347%	157%	184%	6%	46%

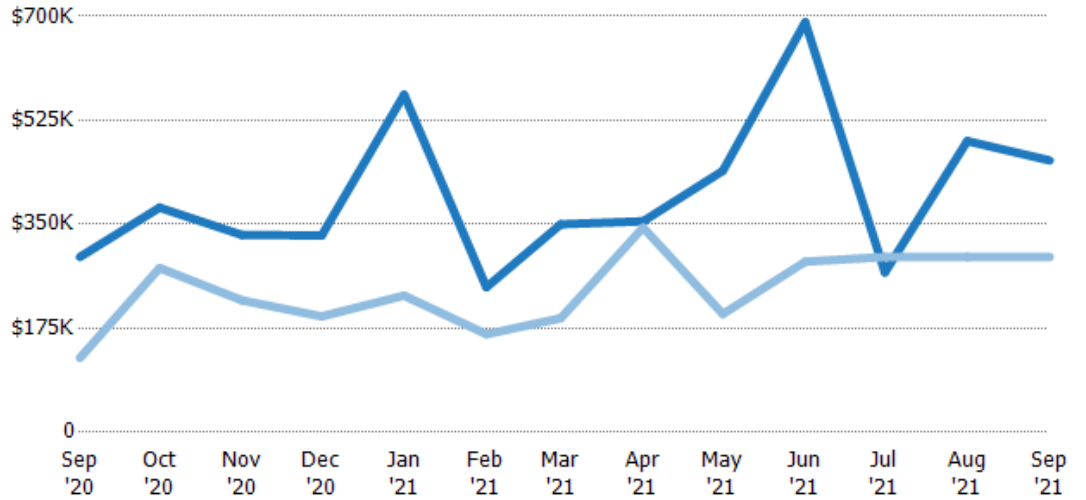
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Sep '21	\$458K	55.1%
Sep '20	\$295K	136%
Sep '19	\$125K	135%



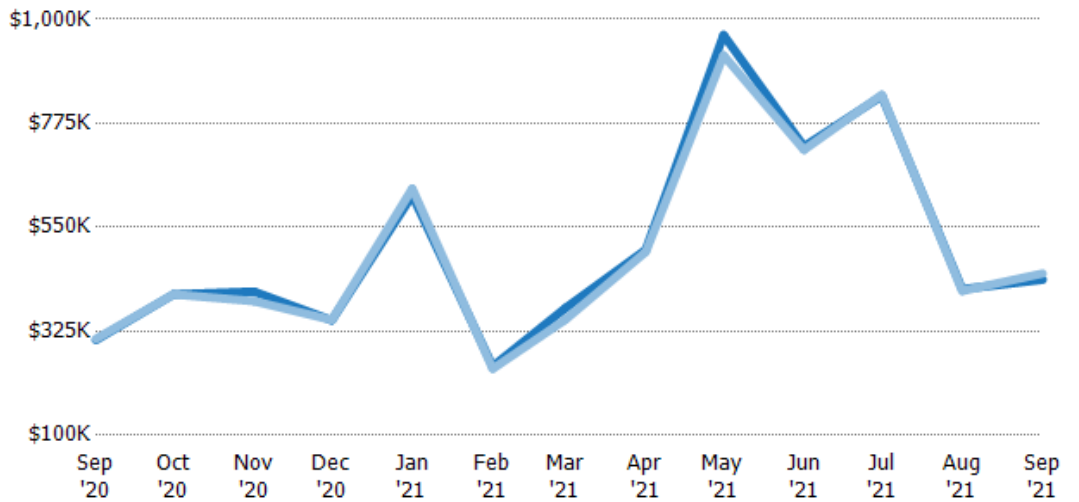
Current Year	\$295K	\$378K	\$332K	\$331K	\$568K	\$244K	\$350K	\$355K	\$440K	\$690K	\$269K	\$490K	\$458K
Prior Year	\$125K	\$277K	\$222K	\$195K	\$230K	\$165K	\$192K	\$345K	\$199K	\$287K	\$295K	\$295K	\$295K
Percent Change from Prior Year	136%	37%	50%	70%	147%	48%	82%	3%	121%	140%	-9%	66%	55%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



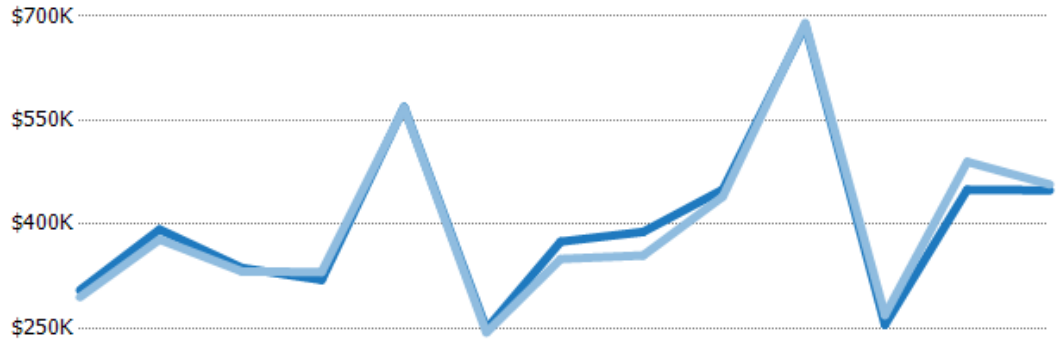
Avg List Price	\$306K	\$405K	\$411K	\$349K	\$619K	\$249K	\$375K	\$501K	\$966K	\$725K	\$834K	\$416K	\$437K
Avg Sales Price	\$308K	\$405K	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$837K	\$412K	\$450K
Avg Sales Price as a % of Avg List Price	101%	100%	95%	100%	102%	98%	93%	99%	95%	99%	100%	99%	103%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



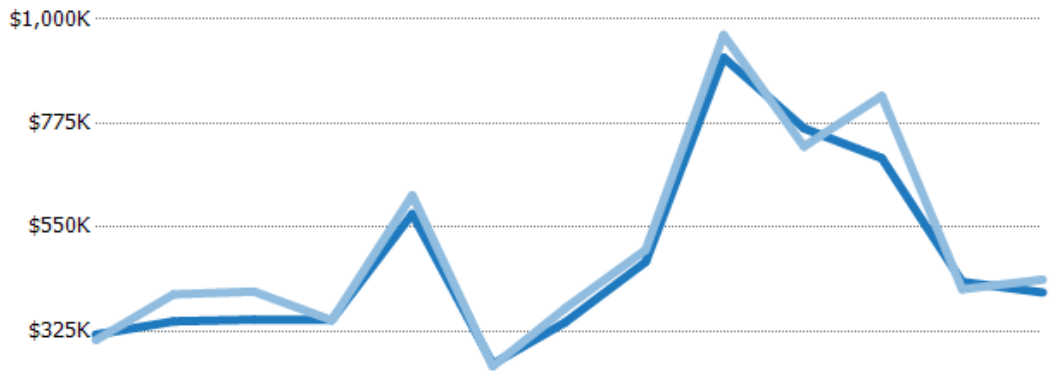
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$305K	\$393K	\$337K	\$320K	\$569K	\$249K	\$375K	\$389K	\$450K	\$687K	\$255K	\$450K	\$449K
Median Sales Price	\$295K	\$378K	\$332K	\$331K	\$568K	\$244K	\$350K	\$355K	\$440K	\$690K	\$269K	\$490K	\$458K
Med Sales Price as a % of Med List Price	97%	96%	99%	104%	100%	98%	93%	91%	98%	100%	105%	109%	102%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



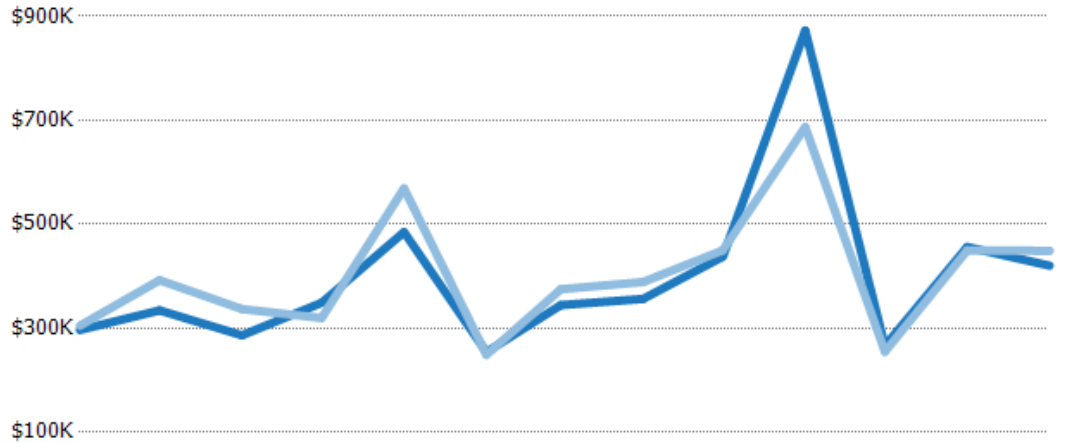
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$318K	\$346K	\$350K	\$350K	\$579K	\$254K	\$345K	\$475K	\$917K	\$764K	\$699K	\$432K	\$409K
Avg Sales Price	\$306K	\$405K	\$411K	\$349K	\$619K	\$249K	\$375K	\$501K	\$966K	\$725K	\$834K	\$416K	\$437K
Avg Sales Price as a % of Avg Est Value	96%	117%	117%	100%	107%	98%	109%	105%	105%	95%	119%	96%	107%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$297K	\$334K	\$286K	\$349K	\$485K	\$254K	\$345K	\$357K	\$438K	\$873K	\$266K	\$456K	\$420K
Median Sales Price	\$305K	\$393K	\$337K	\$320K	\$569K	\$249K	\$375K	\$389K	\$450K	\$687K	\$255K	\$450K	\$449K
Med Sales Price as a % of Med Est Value	103%	117%	118%	92%	117%	98%	109%	109%	103%	79%	96%	99%	107%