

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

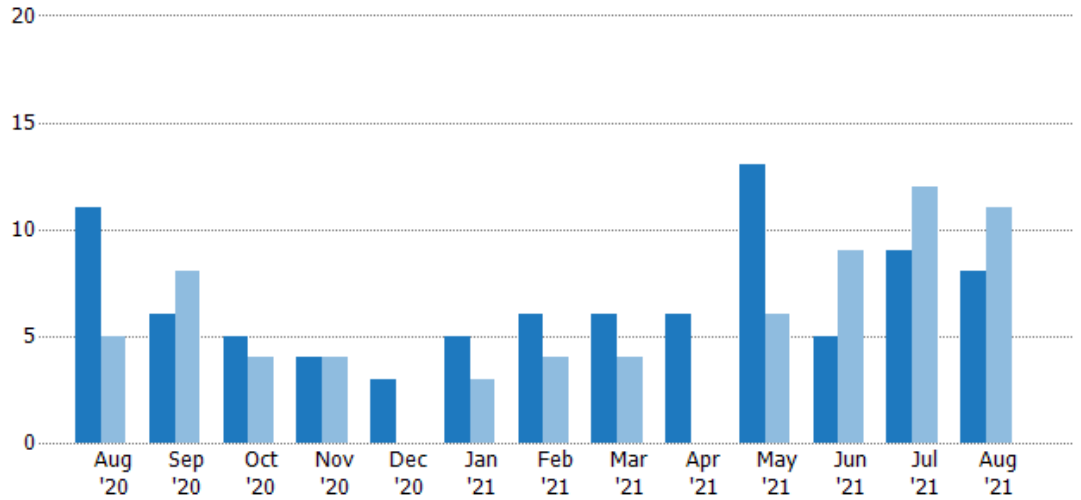
Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	11	-27.3%	58	49	+18.4%
New Listing Volume	\$3,061,000	\$2,525,300	+21.2%	\$14,876,900	\$12,670,200	+17.4%
Active Listing Count	19	23	-17.4%	N/A	N/A	
Active Listing Volume	\$5,764,250	\$7,746,800	-25.6%	N/A	N/A	
Average Listing Price	\$303,382	\$336,817	-9.9%	\$240,506	\$303,742	-20.8%
Median Listing Price	\$255,000	\$255,000	+/-	\$195,449	\$224,864	-13.1%
Median Days in RPR	62	66	-6.1%	65.57	155.69	-57.9%
Months of Inventory	2.1	2.6	-17.4%	3.3	7.3	-54.8%
Absorption Rate	47.37%	39.13%	+8.2%	30.33%	13.72%	+16.6%
Sales Activity Charts Metrics						
New Pending Sales Count	3	13	-76.9%	55	62	-11.3%
New Pending Sales Volume	\$689,000	\$2,578,700	-73.3%	\$13,514,800	\$14,087,363	-4.1%
Pending Sales Count	9	21	-57.1%	N/A	N/A	
Pending Sales Volume	\$2,332,000	\$4,342,700	-46.3%	N/A	N/A	
Closed Sales Count	4	4	+/-	41	37	+10.8%
Closed Sales Volume	\$560,000	\$1,040,000	-46.2%	\$10,160,177	\$9,179,900	+10.7%
Average Sales Price	\$140,000	\$260,000	-46.2%	\$247,809	\$248,105	-0.1%
Median Sales Price	\$127,000	\$235,000	-46%	\$221,927	\$177,359	+25.1%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



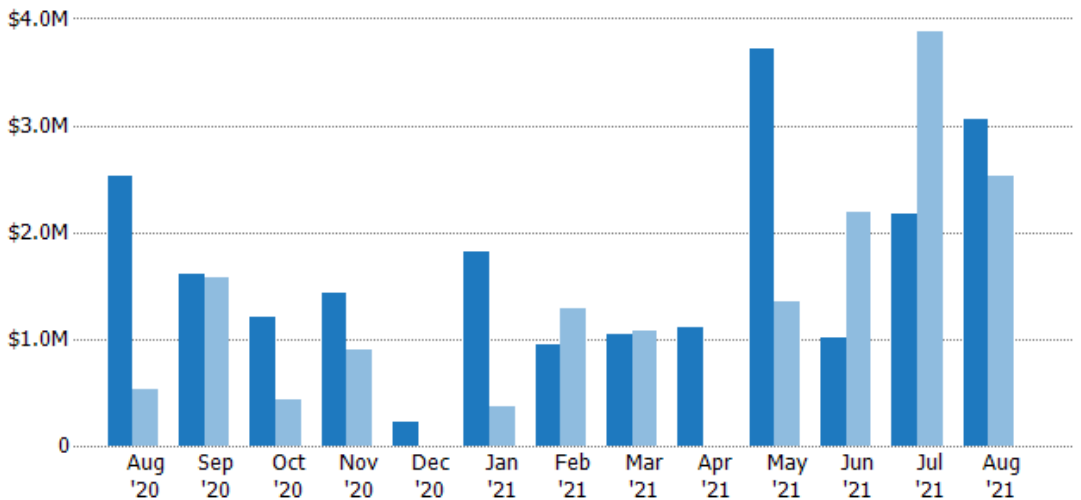
Current Year	11	6	5	4	3	5	6	6	6	13	5	9	8
Prior Year	5	8	4	4	-	3	4	4	-	6	9	12	11
Percent Change from Prior Year	120%	-25%	25%	0%	100%	67%	50%	50%	100%	117%	-44%	-25%	-27%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.53M	\$1.61M	\$1.21M	\$1.43M	\$226K	\$1.81M	\$951K	\$1.04M	\$1.11M	\$3.71M	\$1.01M	\$2.17M	\$3.06M
Prior Year	\$529K	\$1.57M	\$437K	\$904K	-	\$363K	\$1.29M	\$1.07M	-	\$1.35M	\$2.19M	\$3.89M	\$2.53M
Percent Change from Prior Year	378%	3%	177%	58%	100%	399%	-26%	-3%	100%	175%	-54%	-44%	21%

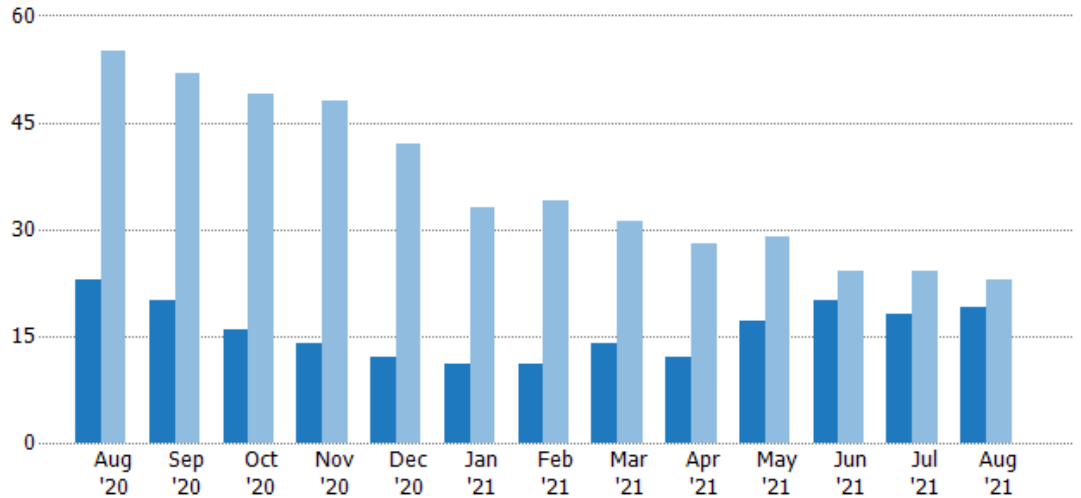
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Aug '21	19	-17.4%
Aug '20	23	-58.2%
Aug '19	55	-43.6%



Current Year	23	20	16	14	12	11	11	14	12	17	20	18	19
Prior Year	55	52	49	48	42	33	34	31	28	29	24	24	23
Percent Change from Prior Year	-58%	-62%	-67%	-71%	-71%	-67%	-68%	-55%	-57%	-41%	-17%	-25%	-17%

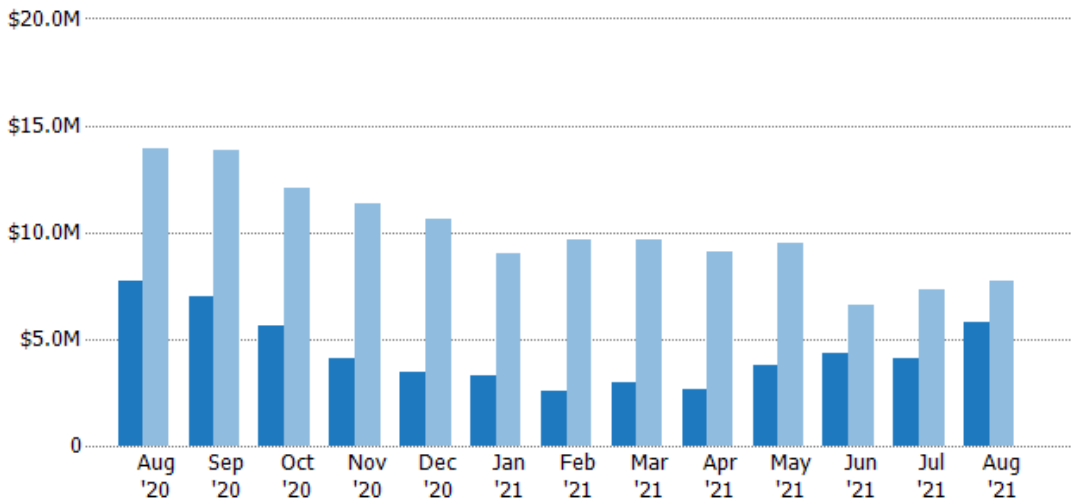
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$5.76M	-25.6%
Aug '20	\$7.75M	-44.3%
Aug '19	\$13.9M	-41.4%



Current Year	\$7.75M	\$7M	\$5.6M	\$4.09M	\$3.44M	\$3.26M	\$2.53M	\$2.94M	\$2.63M	\$3.81M	\$4.3M	\$4.11M	\$5.76M
Prior Year	\$13.9M	\$13.8M	\$12.1M	\$11.4M	\$10.6M	\$9.04M	\$9.66M	\$9.67M	\$9.1M	\$9.5M	\$6.61M	\$7.31M	\$7.75M
Percent Change from Prior Year	-44%	-49%	-54%	-64%	-68%	-64%	-74%	-70%	-71%	-60%	-35%	-44%	-26%

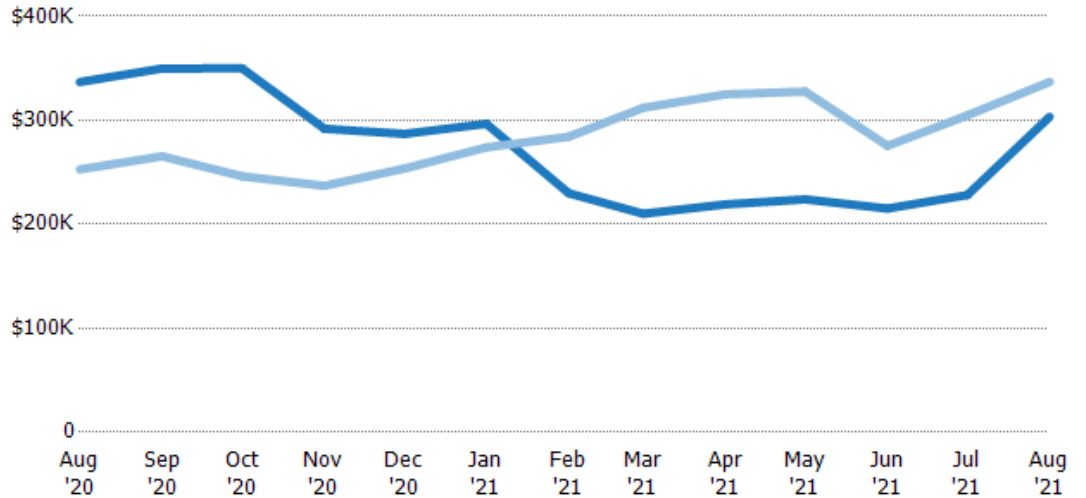
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Aug '21	\$303K	-9.9%
Aug '20	\$337K	33.3%
Aug '19	\$253K	4%



Current Year	\$337K	\$350K	\$350K	\$292K	\$287K	\$297K	\$230K	\$210K	\$219K	\$224K	\$215K	\$228K	\$303K
Prior Year	\$253K	\$265K	\$246K	\$237K	\$254K	\$274K	\$284K	\$312K	\$325K	\$328K	\$275K	\$305K	\$337K
Percent Change from Prior Year	33%	32%	42%	23%	13%	8%	-19%	-33%	-33%	-32%	-22%	-25%	-10%

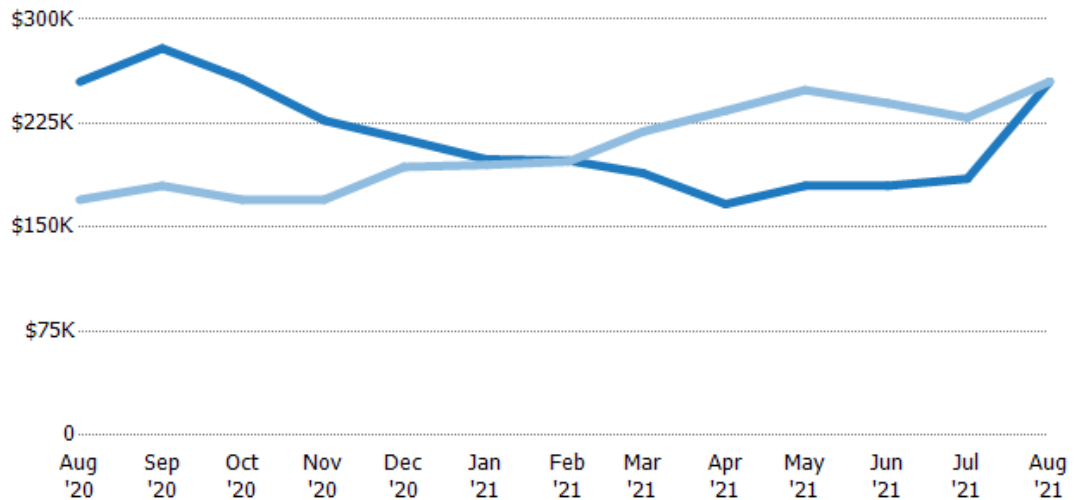
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Aug '21	\$255K	0%
Aug '20	\$255K	50.1%
Aug '19	\$170K	0.1%



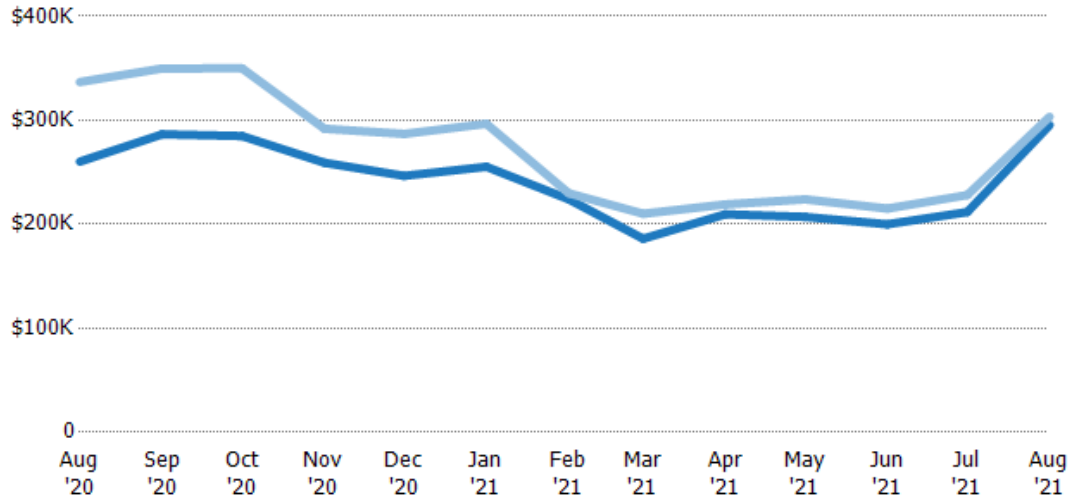
Current Year	\$255K	\$279K	\$257K	\$227K	\$214K	\$199K	\$198K	\$189K	\$167K	\$180K	\$180K	\$185K	\$255K
Prior Year	\$170K	\$180K	\$170K	\$170K	\$194K	\$195K	\$197K	\$219K	\$234K	\$249K	\$240K	\$229K	\$255K
Percent Change from Prior Year	50%	55%	51%	34%	10%	2%	0%	-14%	-29%	-28%	-25%	-19%	0%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



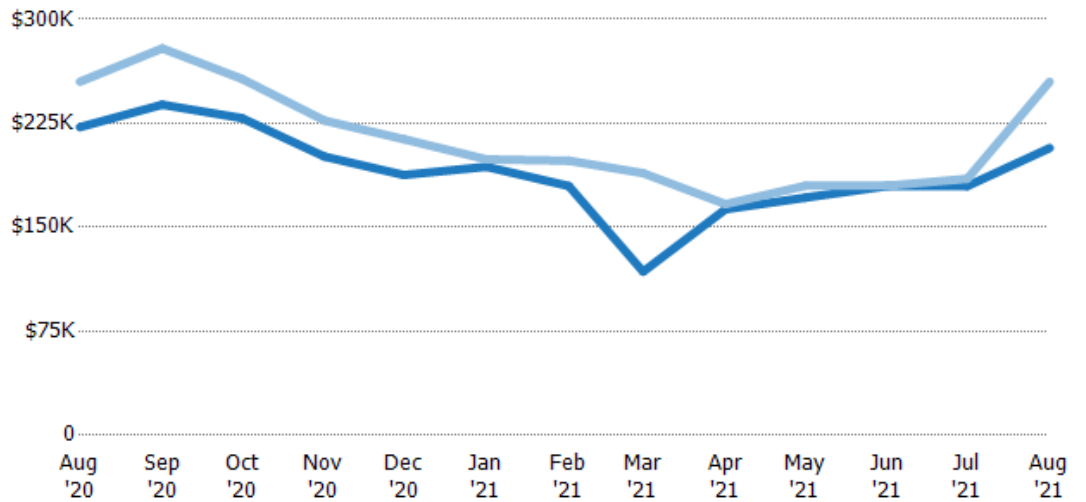
Avg Est Value	\$260K	\$287K	\$285K	\$259K	\$247K	\$255K	\$224K	\$186K	\$210K	\$207K	\$200K	\$212K	\$295K
Avg Listing Price	\$337K	\$350K	\$350K	\$292K	\$287K	\$297K	\$230K	\$210K	\$219K	\$224K	\$215K	\$228K	\$303K
Avg Listing Price as a % of Avg Est Value	129%	122%	123%	113%	116%	116%	103%	113%	105%	108%	108%	108%	103%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$222K	\$238K	\$229K	\$201K	\$188K	\$194K	\$180K	\$118K	\$163K	\$171K	\$180K	\$180K	\$207K
Median Listing Price	\$255K	\$279K	\$257K	\$227K	\$214K	\$199K	\$198K	\$189K	\$167K	\$180K	\$180K	\$185K	\$255K
Med Listing Price as a % of Med Est Value	115%	117%	112%	113%	114%	103%	110%	160%	102%	105%	100%	103%	123%

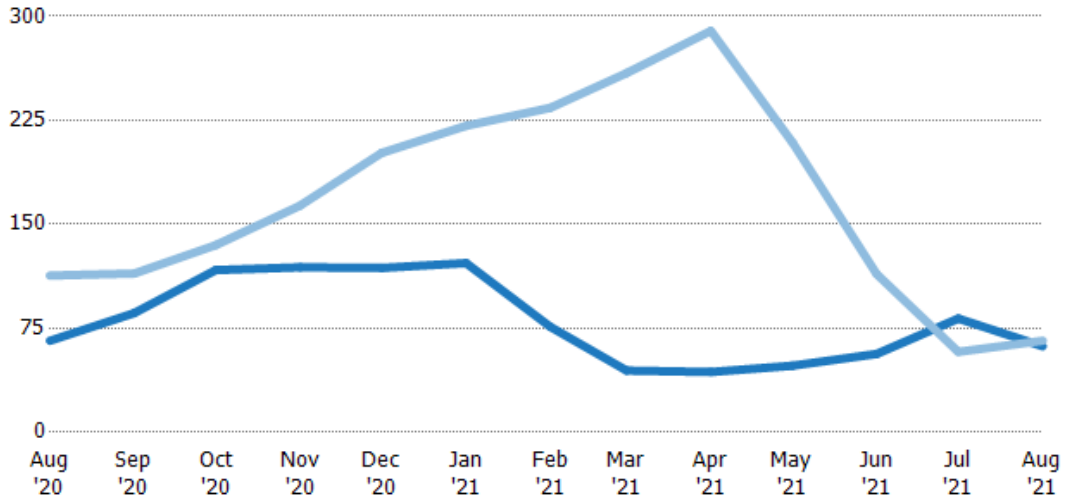
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	62	-6.1%
Aug '20	66	-41.6%
Aug '19	113	-8%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	66	86	117	119	119	122	76	44.5	43.5	48	56.5	82	62
Prior Year	113	115	135	164	202	221	234	259	290	209	114	58	66
Percent Change from Prior Year	-42%	-25%	-13%	-27%	-41%	-45%	-68%	-83%	-85%	-77%	-50%	41%	-6%

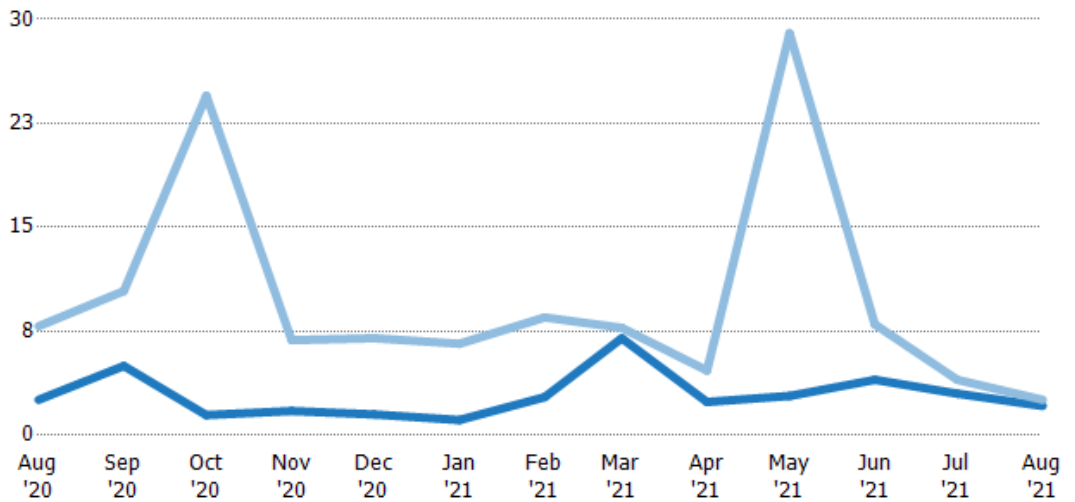
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	2.11	-17.4%
Aug '20	2.56	-67.5%
Aug '19	7.86	-60.5%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	2.56	5	1.45	1.75	1.5	1.1	2.75	7	2.4	2.83	4	3	2.11
Prior Year	7.86	10.4	24.5	6.86	7	6.6	8.5	7.75	4.67	29	8	4	2.56
Percent Change from Prior Year	-67%	-52%	-94%	-74%	-79%	-83%	-68%	-10%	-49%	-90%	-50%	-25%	-17%

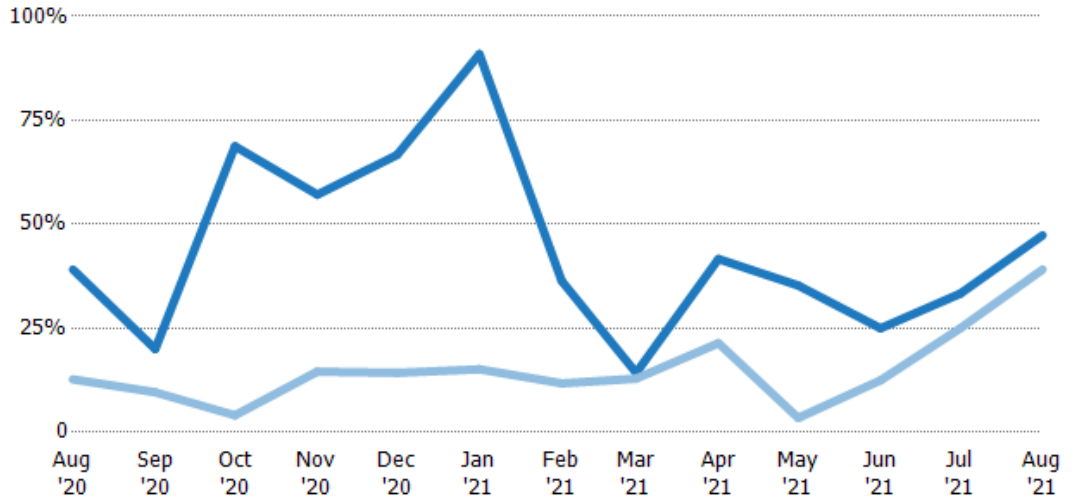
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Aug '21	47%	-8.2%
Aug '20	39%	-26.4%
Aug '19	13%	153.5%



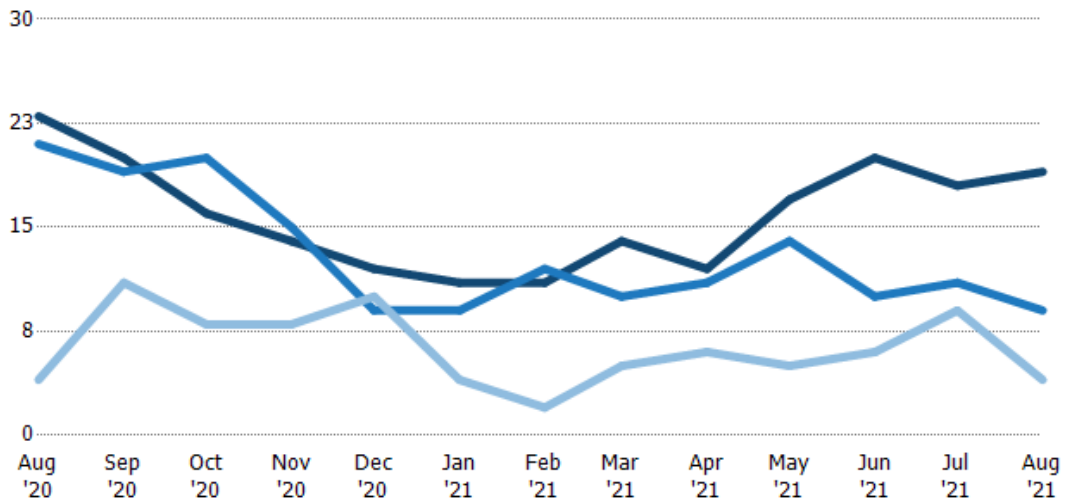
Current Year	39%	20%	69%	57%	67%	91%	36%	14%	42%	35%	25%	33%	47%
Prior Year	13%	10%	4%	15%	14%	15%	12%	13%	21%	3%	13%	25%	39%
Change from Prior Year	-26%	-10%	-65%	-43%	-52%	-76%	-25%	-1%	-20%	-32%	-13%	-8%	-8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



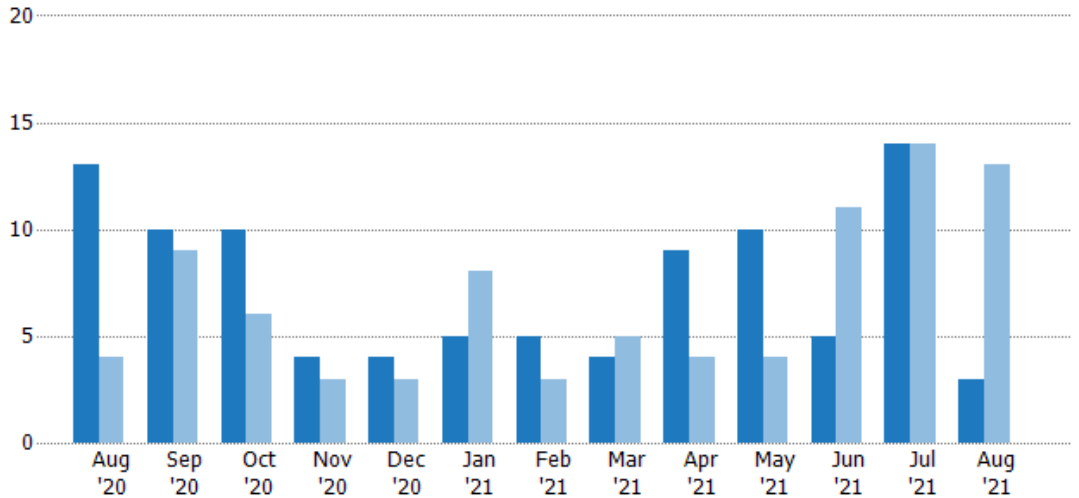
Active	23	20	16	14	12	11	11	14	12	17	20	18	19
Pending	21	19	20	15	9	9	12	10	11	14	10	11	9
Sold	4	11	8	8	10	4	2	5	6	5	6	9	4

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Aug '21	3	-76.9%
Aug '20	13	225%
Aug '19	4	150%

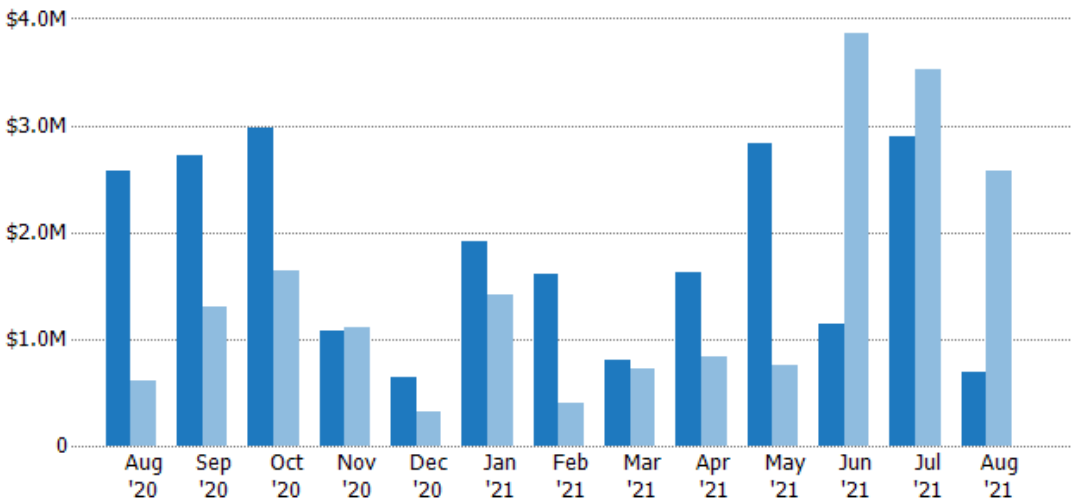
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	13	10	10	4	4	5	5	4	9	10	5	14	3
Prior Year	4	9	6	3	3	8	3	5	4	4	11	14	13
Percent Change from Prior Year	225%	11%	67%	33%	33%	-38%	67%	-20%	125%	150%	-55%	0%	-77%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Aug '21	\$689K	-73.3%
Aug '20	\$2.58M	327%
Aug '19	\$604K	155%

	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$2.58M	\$2.72M	\$2.97M	\$1.08M	\$646K	\$1.92M	\$1.62M	\$801K	\$1.63M	\$2.84M	\$1.14M	\$2.89M	\$689K
Prior Year	\$604K	\$1.31M	\$1.64M	\$1.11M	\$317K	\$1.42M	\$401K	\$715K	\$838K	\$750K	\$3.86M	\$3.53M	\$2.58M
Percent Change from Prior Year	327%	109%	81%	-3%	104%	35%	303%	12%	94%	278%	-70%	-18%	-73%

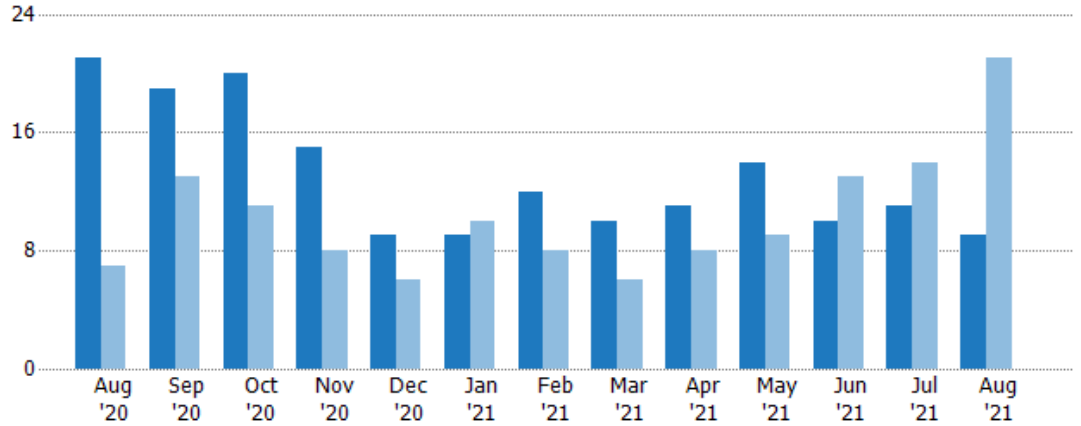
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Count	% Chg.
Aug '21	9	-57.1%
Aug '20	21	200%
Aug '19	7	85.7%



Current Year	21	19	20	15	9	9	12	10	11	14	10	11	9
Prior Year	7	13	11	8	6	10	8	6	8	9	13	14	21
Percent Change from Prior Year	200%	46%	82%	88%	50%	-10%	50%	67%	38%	56%	-23%	-21%	-57%

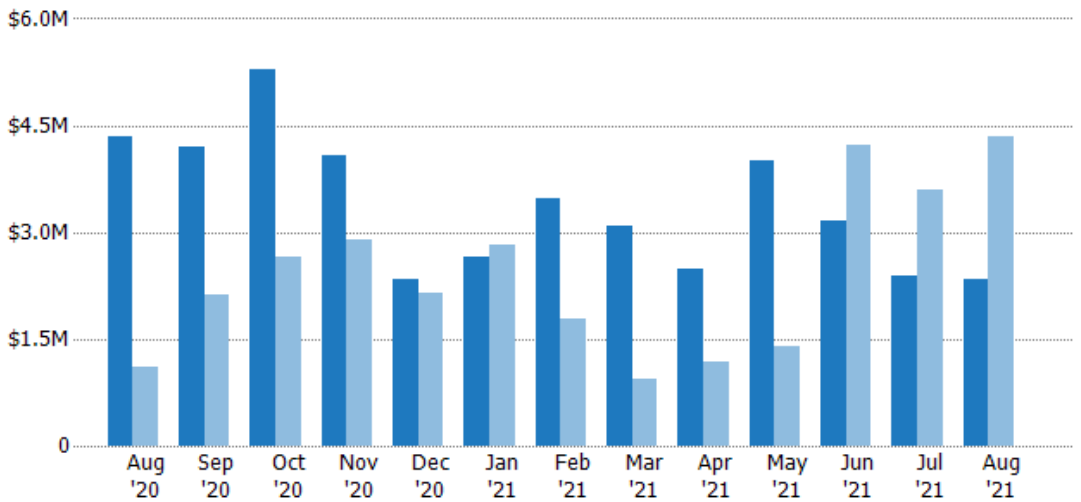
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Volume	% Chg.
Aug '21	\$2.33M	-46.3%
Aug '20	\$4.34M	288.5%
Aug '19	\$1.12M	130.3%



Current Year	\$4.34M	\$4.21M	\$5.28M	\$4.08M	\$2.34M	\$2.65M	\$3.49M	\$3.1M	\$2.49M	\$4.01M	\$3.17M	\$2.4M	\$2.33M
Prior Year	\$1.12M	\$2.12M	\$2.64M	\$2.89M	\$2.16M	\$2.83M	\$1.79M	\$940K	\$1.18M	\$1.39M	\$4.21M	\$3.59M	\$4.34M
Percent Change from Prior Year	289%	99%	100%	41%	9%	-6%	95%	230%	110%	189%	-25%	-33%	-46%

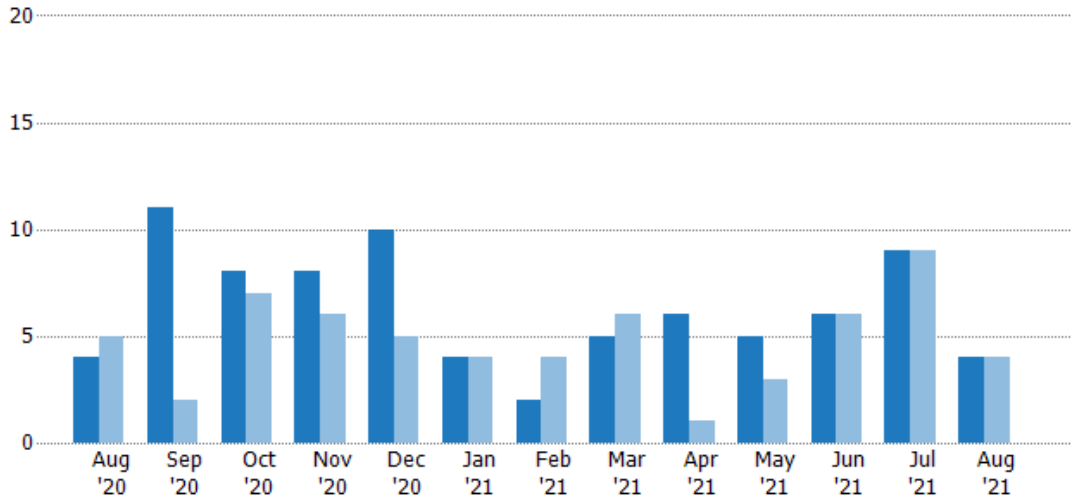
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	4	0%
Aug '20	4	-20%
Aug '19	5	-20%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	4	11	8	8	10	4	2	5	6	5	6	9	4
Prior Year	5	2	7	6	5	4	4	6	1	3	6	9	4
Percent Change from Prior Year	-20%	450%	14%	33%	100%	0%	-50%	-17%	500%	67%	0%	0%	0%

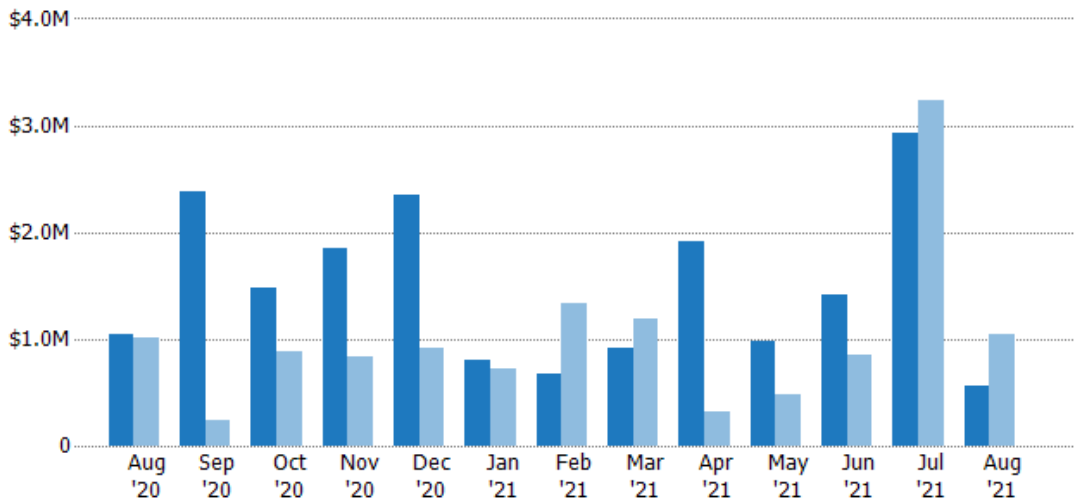
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$560K	-46.2%
Aug '20	\$1.04M	2.7%
Aug '19	\$1.01M	-52.9%



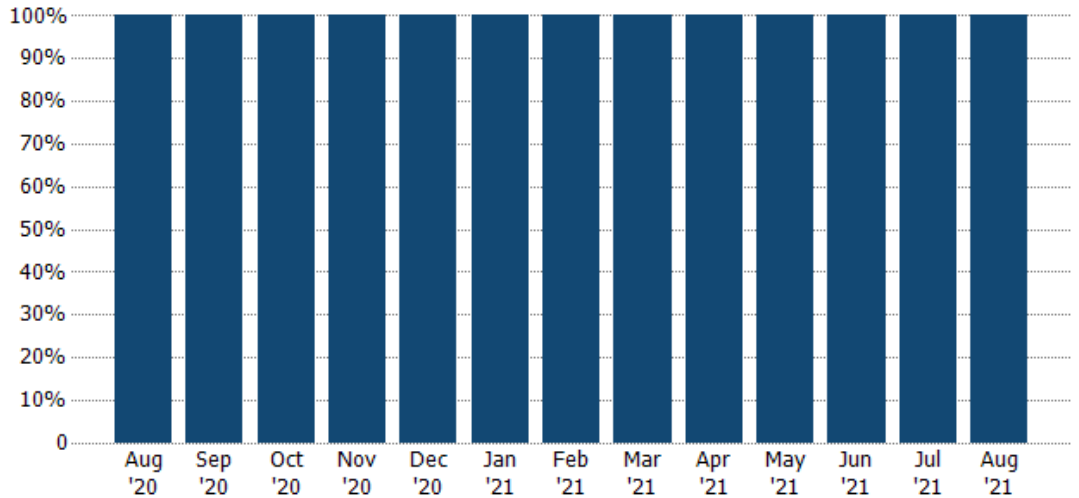
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$1.04M	\$2.39M	\$1.47M	\$1.86M	\$2.34M	\$800K	\$675K	\$910K	\$1.91M	\$974K	\$1.41M	\$2.92M	\$560K
Prior Year	\$1.01M	\$235K	\$883K	\$828K	\$908K	\$726K	\$1.33M	\$1.19M	\$323K	\$478K	\$852K	\$3.24M	\$1.04M
Percent Change from Prior Year	3%	915%	67%	124%	158%	10%	-49%	-23%	493%	104%	65%	-10%	-46%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Single Family Residence

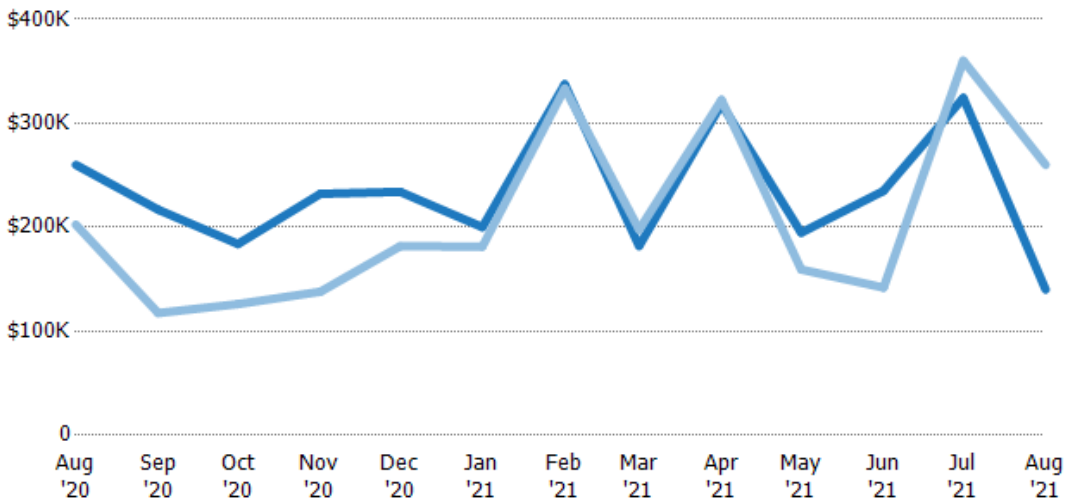
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

\$260K	\$217K	\$184K	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$324K	\$140K
\$203K	\$118K	\$126K	\$138K	\$182K	\$182K	\$333K	\$198K	\$323K	\$159K	\$142K	\$360K	\$260K
28%	85%	46%	68%	29%	10%	1%	-8%	-1%	22%	65%	-10%	-46%

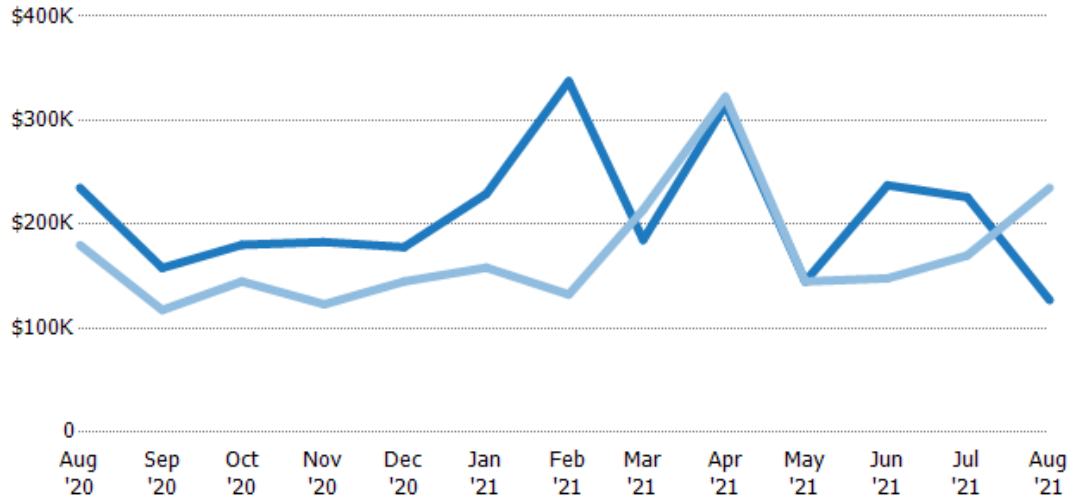
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$127K	-46%
Aug '20	\$235K	30.6%
Aug '19	\$180K	-30.8%



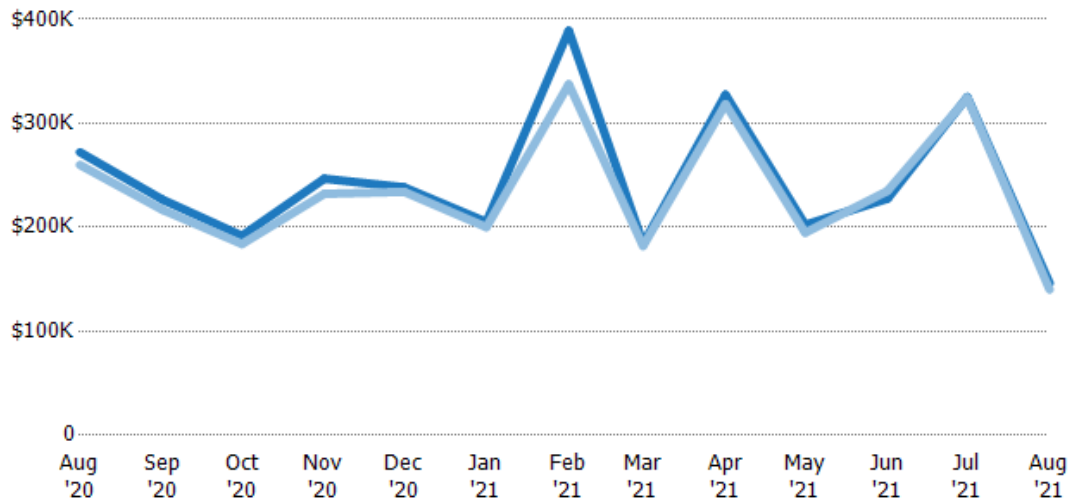
Current Year	\$235K	\$158K	\$180K	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K
Prior Year	\$180K	\$118K	\$145K	\$123K	\$145K	\$158K	\$132K	\$214K	\$323K	\$145K	\$148K	\$170K	\$235K
Percent Change from Prior Year	31%	34%	24%	49%	23%	45%	155%	-14%	-2%	0%	60%	33%	-46%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



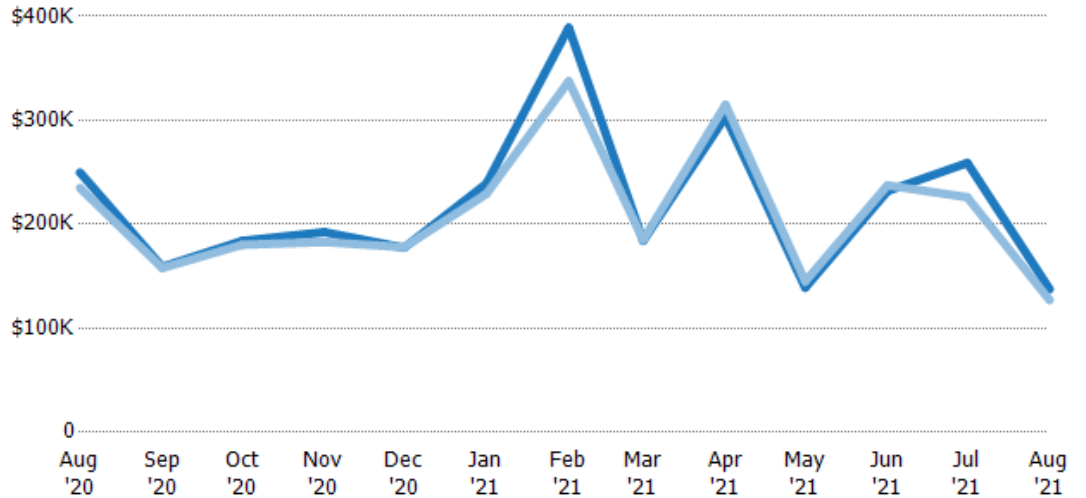
Avg List Price	\$272K	\$227K	\$192K	\$247K	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K
Avg Sales Price	\$260K	\$217K	\$184K	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$324K	\$140K
Avg Sales Price as a % of Avg List Price	96%	96%	96%	94%	98%	98%	87%	99%	97%	96%	103%	100%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



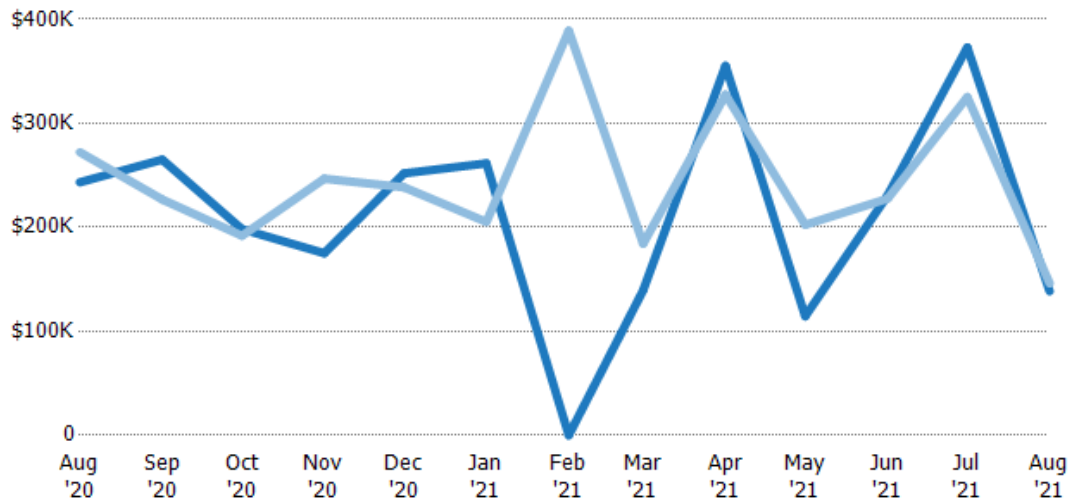
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$250K	\$159K	\$184K	\$192K	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K
Median Sales Price	\$235K	\$158K	\$180K	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K	\$226K	\$127K
Med Sales Price as a % of Med List Price	94%	99%	98%	95%	100%	96%	87%	101%	104%	104%	102%	87%	92%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



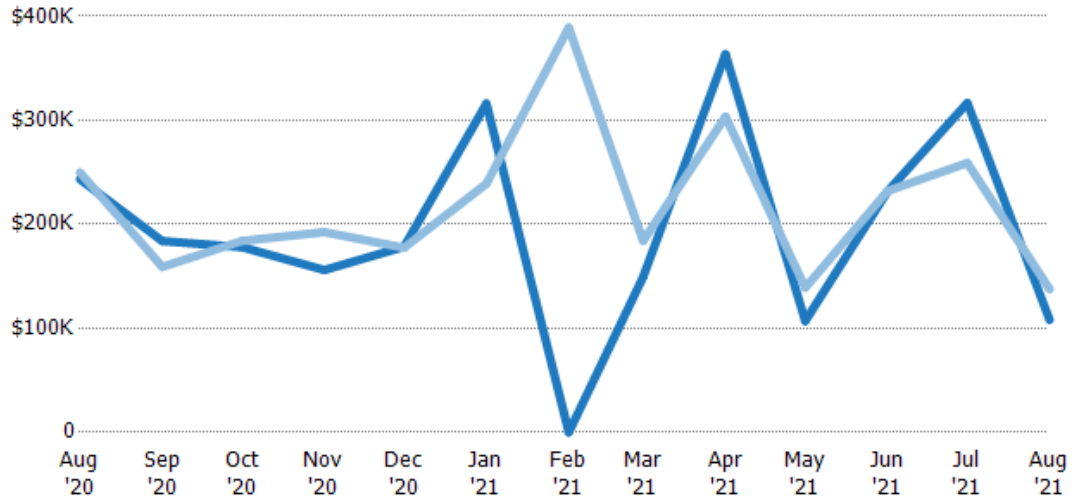
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$243K	\$265K	\$198K	\$175K	\$252K	\$261K	\$0	\$139K	\$355K	\$115K	\$231K	\$373K	\$138K
Avg Sales Price	\$272K	\$227K	\$192K	\$247K	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K	\$325K	\$146K
Avg Sales Price as a % of Avg Est Value	112%	86%	97%	141%	95%	78%	100%	132%	92%	177%	99%	87%	105%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$243K	\$184K	\$178K	\$156K	\$178K	\$316K	\$0	\$149K	\$363K	\$107K	\$232K	\$317K	\$108K
Median Sales Price	\$250K	\$159K	\$184K	\$192K	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K	\$259K	\$138K
Med Sales Price as a % of Med Est Value	103%	86%	103%	123%	99%	76%	100%	123%	84%	130%	100%	82%	127%