

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	3	6	-50%	35	31	+12.9%
New Listing Volume	\$1,039,000	\$2,452,000	-57.6%	\$16,106,000	\$10,854,000	+48.4%
Active Listing Count	8	30	-73.3%	N/A	N/A	
Active Listing Volume	\$4,322,000	\$14,375,000	-69.9%	N/A	N/A	
Average Listing Price	\$540,250	\$479,167	+12.7%	\$399,726	\$544,855	-26.6%
Median Listing Price	\$595,000	\$372,000	+59.9%	\$387,028	\$408,036	-5.1%
Median Days in RPR	178	137.5	+29.5%	124.26	163.17	-23.8%
Months of Inventory	1.6	10	-84%	8.8	8	+9.8%
Absorption Rate	62.5%	10%	+52.5%	11.32%	12.44%	-1.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	5	-20%	38	22	+72.7%
New Pending Sales Volume	\$598,000	\$2,009,000	-70.2%	\$15,970,500	\$6,281,800	+154.2%
Pending Sales Count	6	4	+50%	N/A	N/A	
Pending Sales Volume	\$1,427,000	\$1,245,000	+14.6%	N/A	N/A	
Closed Sales Count	2	2	+/-	34	12	+183.3%
Closed Sales Volume	\$529,000	\$529,500	-0.1%	\$14,546,200	\$3,034,600	+379.3%
Average Sales Price	\$264,500	\$264,750	-0.1%	\$427,829	\$252,883	+69.2%
Median Sales Price	\$264,500	\$264,750	-0.1%	\$375,441	\$253,733	+48%

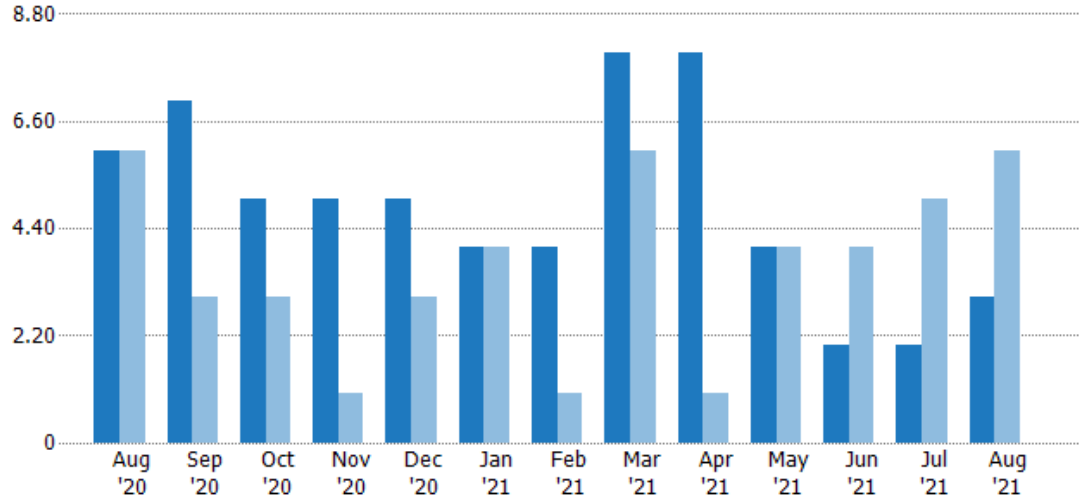
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	3	-50%
Aug '20	6	0%
Aug '19	6	16.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	6	7	5	5	5	4	4	8	8	4	2	2	3
Prior Year	6	3	3	1	3	4	1	6	1	4	4	5	6
Percent Change from Prior Year	0%	133%	67%	400%	67%	0%	300%	33%	700%	0%	-50%	-60%	-50%

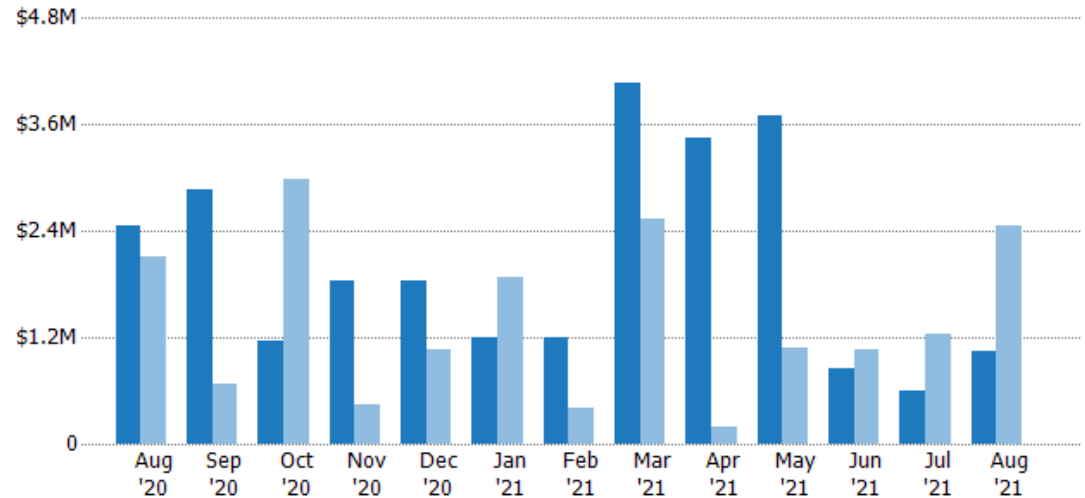
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$1.04M	-57.6%
Aug '20	\$2.45M	16.5%
Aug '19	\$2.1M	32.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$2.45M	\$2.87M	\$1.16M	\$1.84M	\$1.84M	\$1.2M	\$1.19M	\$4.08M	\$3.44M	\$3.71M	\$849K	\$598K	\$1.04M
Prior Year	\$2.1M	\$679K	\$2.99M	\$450K	\$1.06M	\$1.88M	\$400K	\$2.54M	\$185K	\$1.09M	\$1.07M	\$1.24M	\$2.45M
Percent Change from Prior Year	17%	322%	-61%	308%	74%	-36%	198%	61%	1,761%	241%	-21%	-52%	-58%

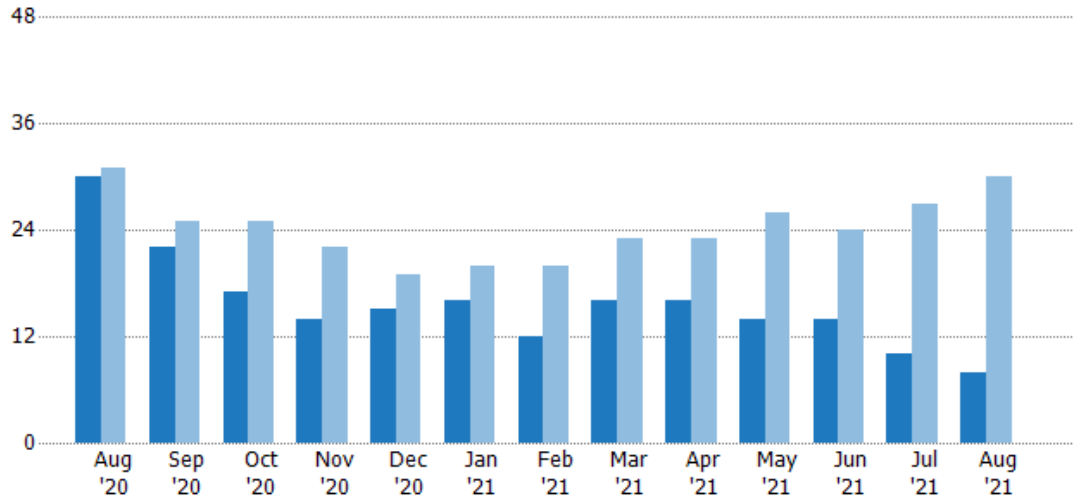
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	8	-73.3%
Aug '20	30	-3.2%
Aug '19	31	35.5%



Current Year	30	22	17	14	15	16	12	16	16	14	14	10	8
Prior Year	31	25	25	22	19	20	20	23	23	26	24	27	30
Percent Change from Prior Year	-3%	-12%	-32%	-36%	-21%	-20%	-40%	-30%	-30%	-46%	-42%	-63%	-73%

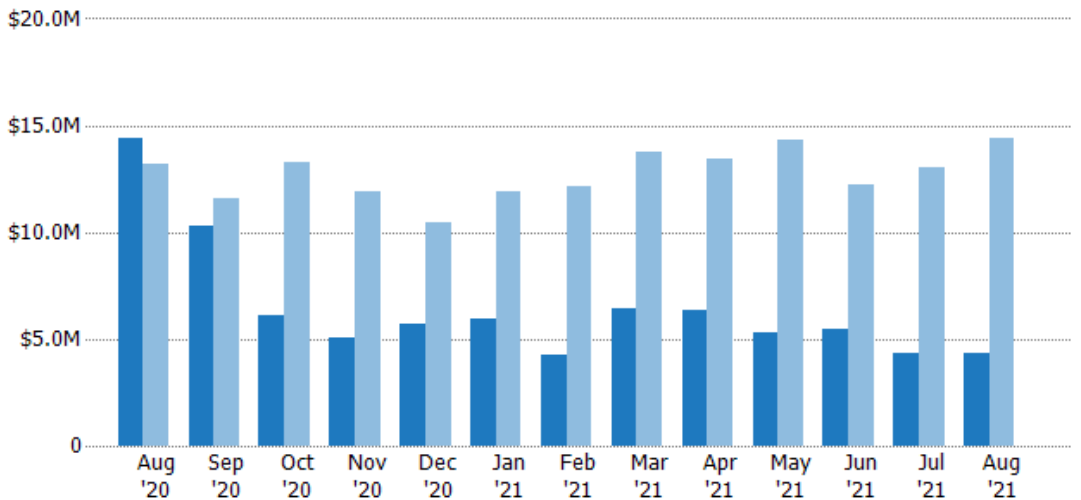
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$4.32M	-69.9%
Aug '20	\$14.4M	9.1%
Aug '19	\$13.2M	32.7%



Current Year	\$14.4M	\$10.3M	\$6.09M	\$5.07M	\$5.74M	\$5.92M	\$4.22M	\$6.46M	\$6.32M	\$5.32M	\$5.46M	\$4.36M	\$4.32M
Prior Year	\$13.2M	\$11.6M	\$13.3M	\$11.9M	\$10.4M	\$11.9M	\$12.1M	\$13.8M	\$13.4M	\$14.3M	\$12.2M	\$13.1M	\$14.4M
Percent Change from Prior Year	9%	-11%	-54%	-57%	-45%	-50%	-65%	-53%	-53%	-63%	-55%	-67%	-70%

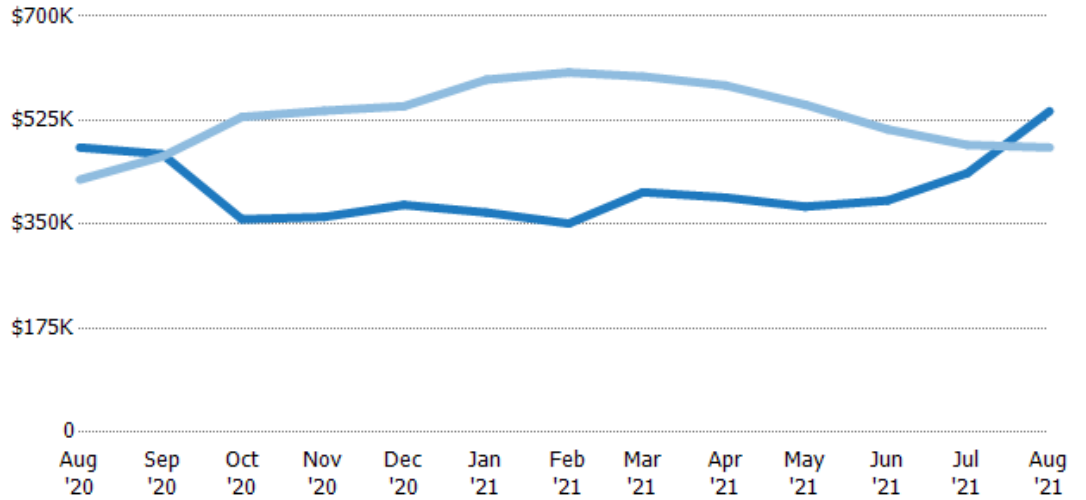
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Aug '21	\$540K	12.7%
Aug '20	\$479K	12.7%
Aug '19	\$425K	-2%



Current Year	\$479K	\$468K	\$358K	\$362K	\$383K	\$370K	\$351K	\$404K	\$395K	\$380K	\$390K	\$436K	\$540K
Prior Year	\$425K	\$464K	\$530K	\$541K	\$549K	\$593K	\$605K	\$599K	\$584K	\$551K	\$510K	\$483K	\$479K
Percent Change from Prior Year	13%	1%	-32%	-33%	-30%	-38%	-42%	-33%	-32%	-31%	-23%	-10%	13%

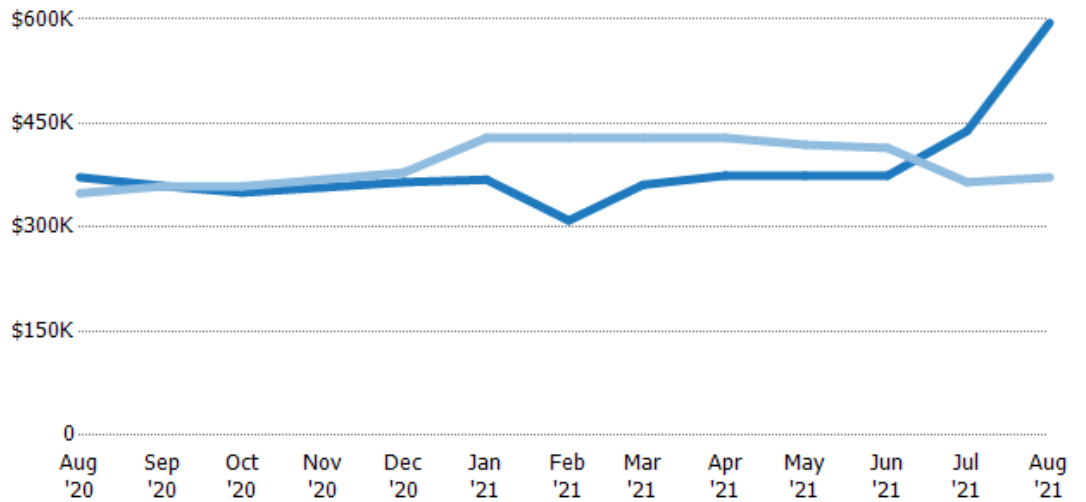
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Aug '21	\$595K	59.9%
Aug '20	\$372K	6.6%
Aug '19	\$349K	0.1%



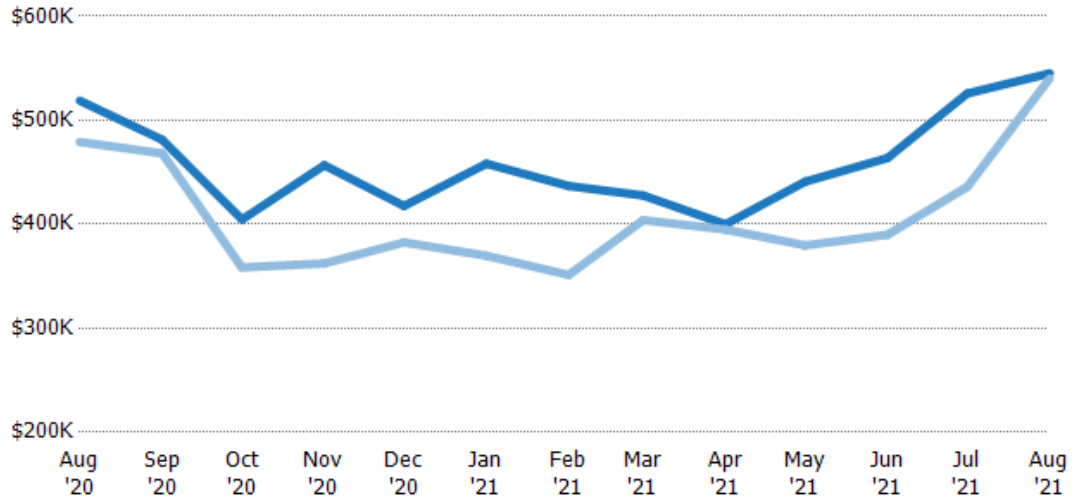
Current Year	\$372K	\$360K	\$350K	\$358K	\$365K	\$369K	\$310K	\$361K	\$375K	\$375K	\$375K	\$439K	\$595K
Prior Year	\$349K	\$359K	\$359K	\$369K	\$379K	\$429K	\$429K	\$429K	\$429K	\$419K	\$415K	\$365K	\$372K
Percent Change from Prior Year	7%	0%	-3%	-3%	-4%	-14%	-28%	-16%	-13%	-11%	-10%	20%	60%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

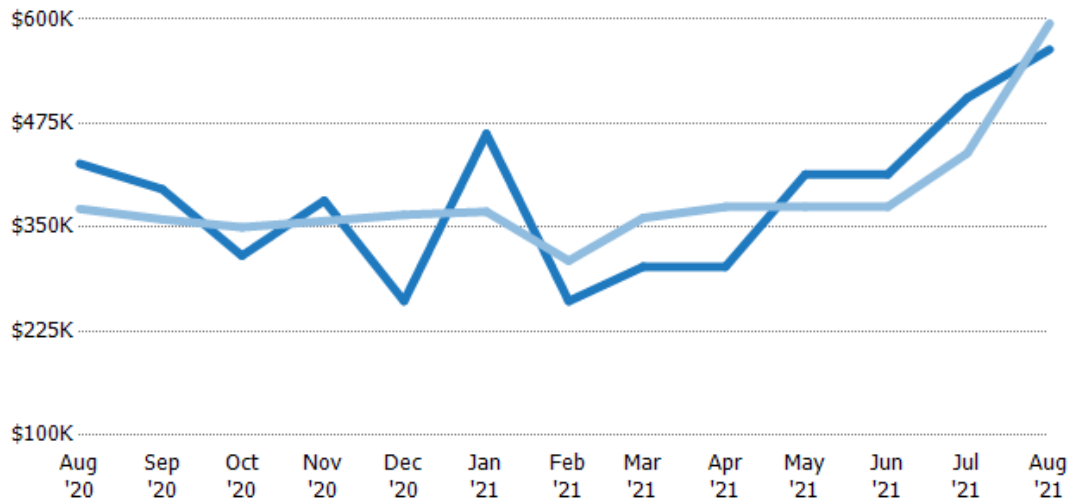


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

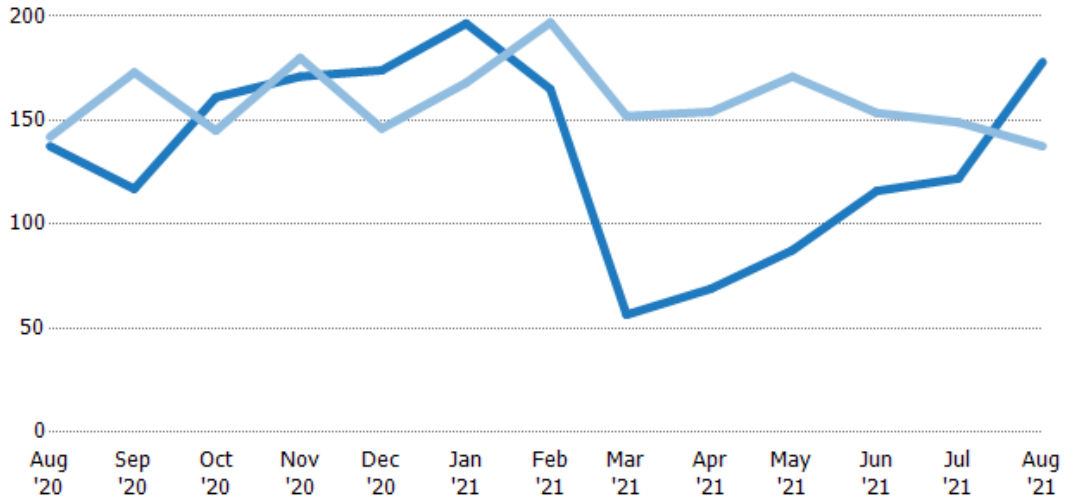


## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Days	% Chg.
Aug '21	178	29.5%
Aug '20	138	-3.2%
Aug '19	142	21.8%

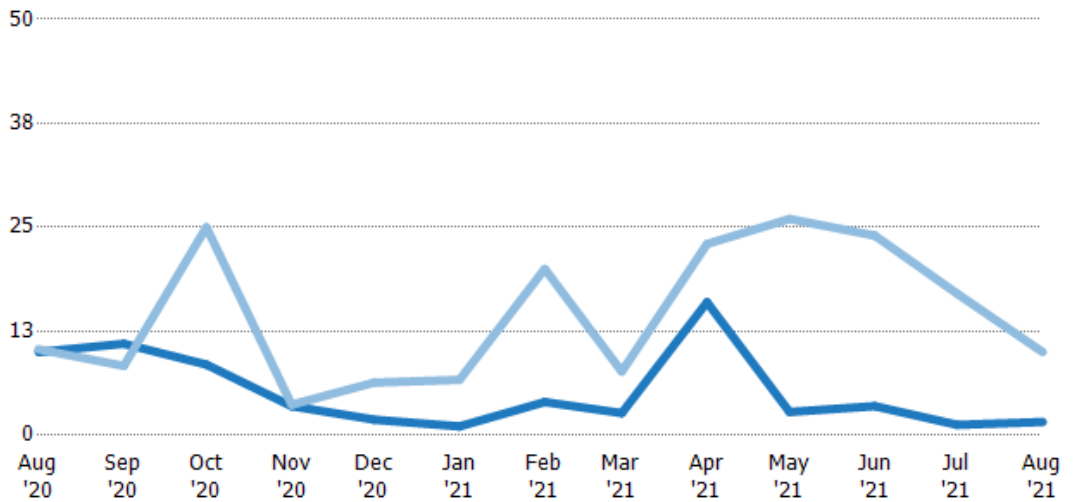
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	138	117	161	171	174	197	165	56.5	69	87.5	116	122	178
Prior Year	142	173	145	180	146	168	197	152	154	171	154	149	138
Percent Change from Prior Year	-3%	-32%	11%	-5%	19%	17%	-16%	-63%	-55%	-49%	-24%	-18%	29%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



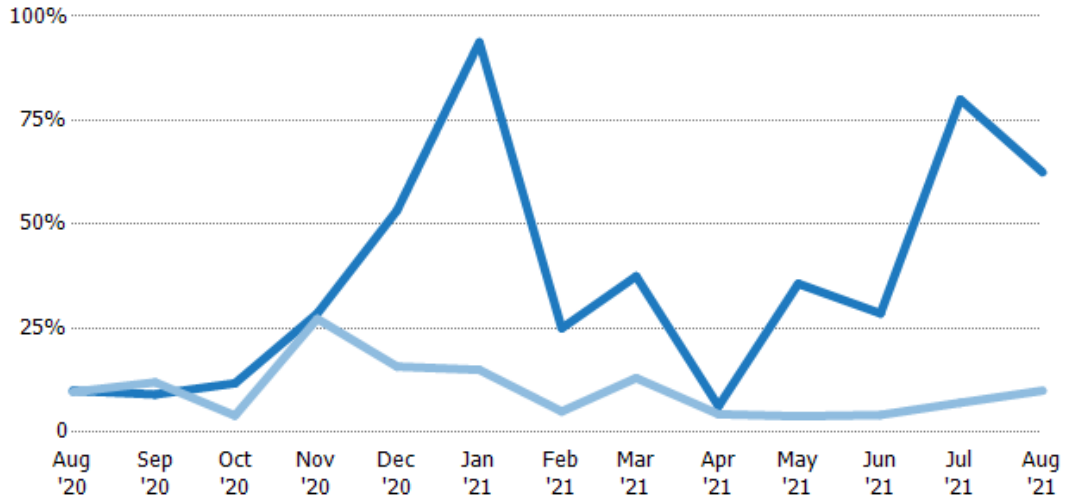
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	10	11	8.5	3.5	1.88	1.07	4	2.67	16	2.8	3.5	1.25	1.6
Prior Year	10.3	8.33	25	3.67	6.33	6.67	20	7.67	23	26	24	17	10
Percent Change from Prior Year	-3%	32%	-66%	-5%	-70%	-84%	-80%	-65%	-30%	-89%	-85%	100%	-84%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



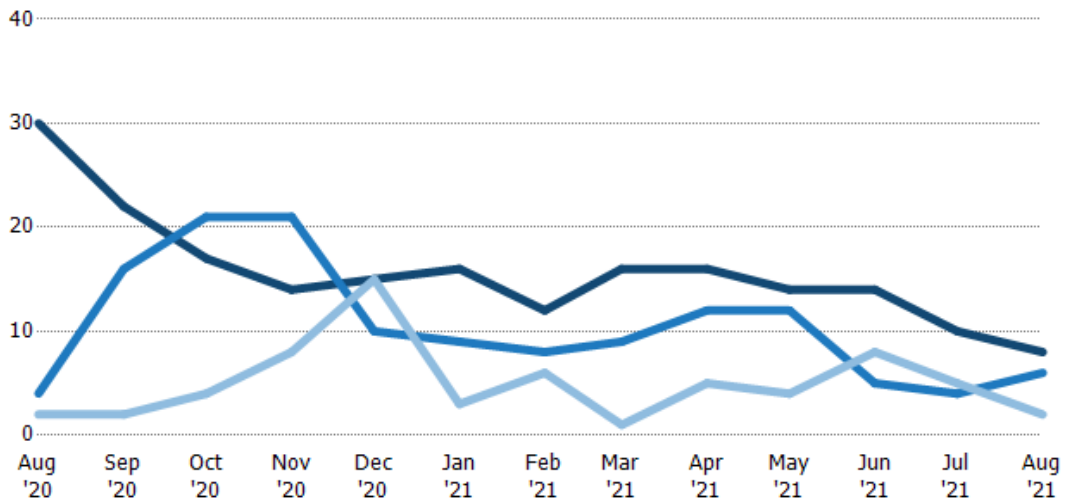
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	10%	9%	12%	29%	53%	94%	25%	38%	6%	36%	29%	80%	63%
Prior Year	10%	12%	4%	27%	16%	15%	5%	13%	4%	4%	4%	7%	10%
Change from Prior Year	0%	3%	-8%	-1%	-38%	-79%	-20%	-24%	-2%	-32%	-24%	-80%	-53%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



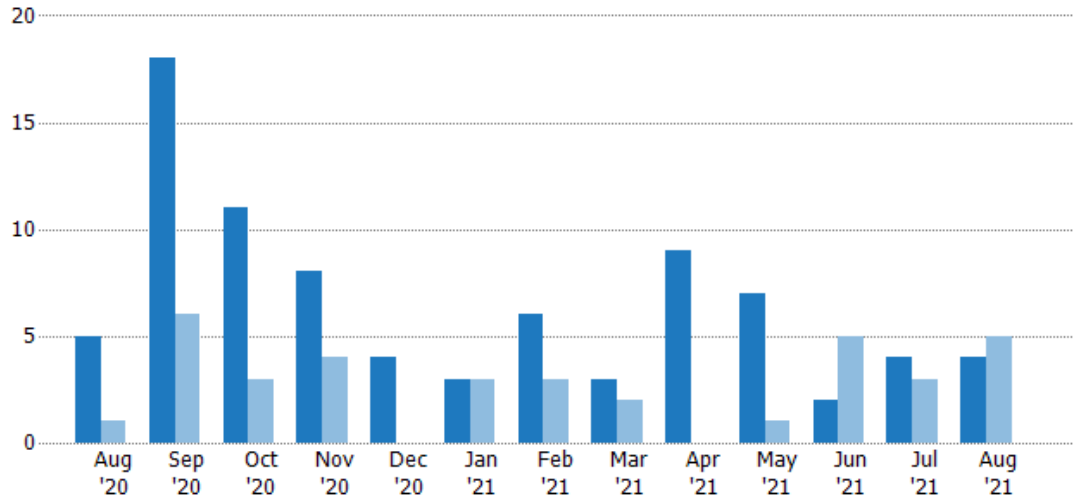
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	30	22	17	14	15	16	12	16	16	14	14	10	8
Pending	4	16	21	21	10	9	8	9	12	12	5	4	6
Sold	2	2	4	8	15	3	6	1	5	4	8	5	2

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



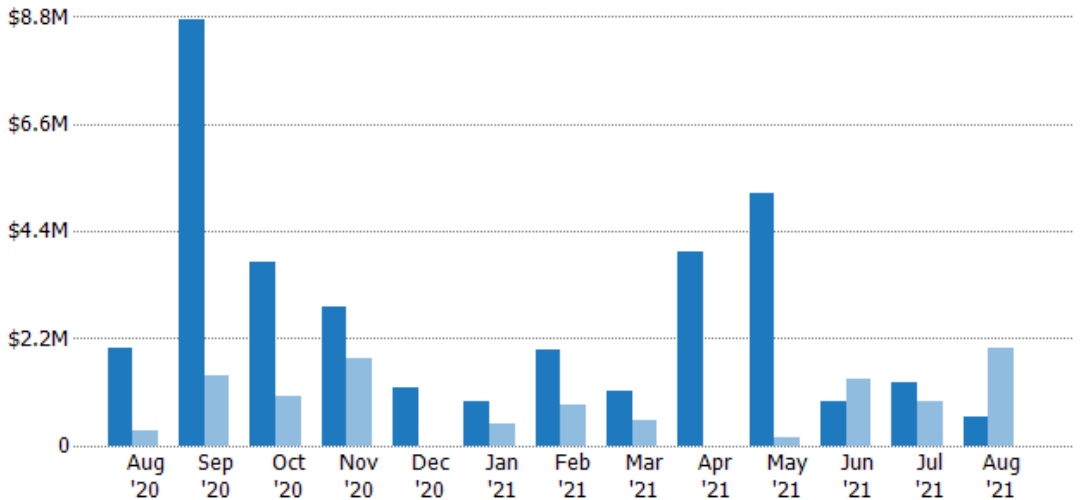
Current Year	5	18	11	8	4	3	6	3	9	7	2	4	4
Prior Year	1	6	3	4	-	3	3	2	-	1	5	3	5
Percent Change from Prior Year	400%	200%	267%	100%	100%	0%	100%	50%	100%	600%	-60%	33%	-20%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$2.01M	\$8.74M	\$3.79M	\$2.86M	\$1.18M	\$913K	\$1.96M	\$1.13M	\$3.99M	\$5.2M	\$898K	\$1.29M	\$598K
Prior Year	\$323K	\$1.45M	\$1M	\$1.81M	-	\$440K	\$843K	\$538K	-	\$180K	\$1.37M	\$904K	\$2.01M
Percent Change from Prior Year	522%	501%	277%	58%	100%	108%	133%	110%	100%	2,788%	-34%	42%	-70%



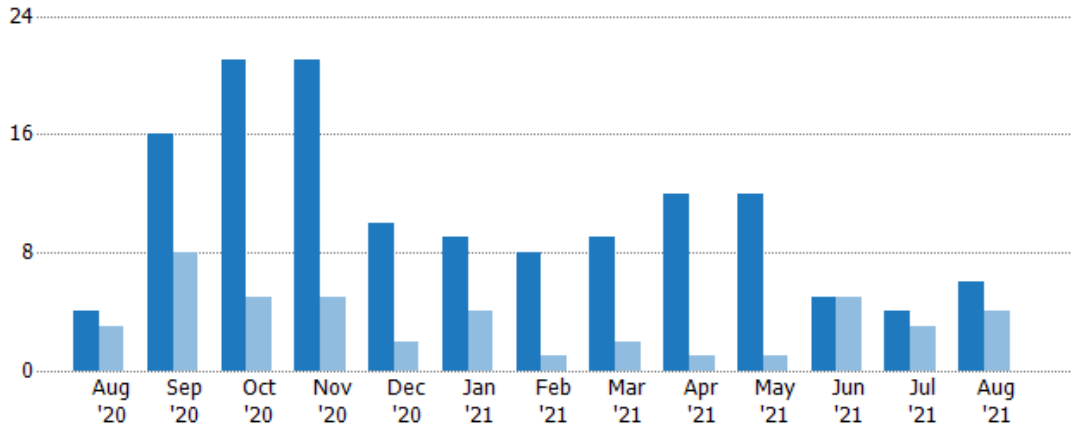
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	6	50%
Aug '20	4	33.3%
Aug '19	3	33.3%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	4	16	21	21	10	9	8	9	12	12	5	4	6
Prior Year	3	8	5	5	2	4	1	2	1	1	5	3	4
Percent Change from Prior Year	33%	100%	320%	320%	400%	125%	700%	350%	1,100%	1,100%	0%	33%	50%

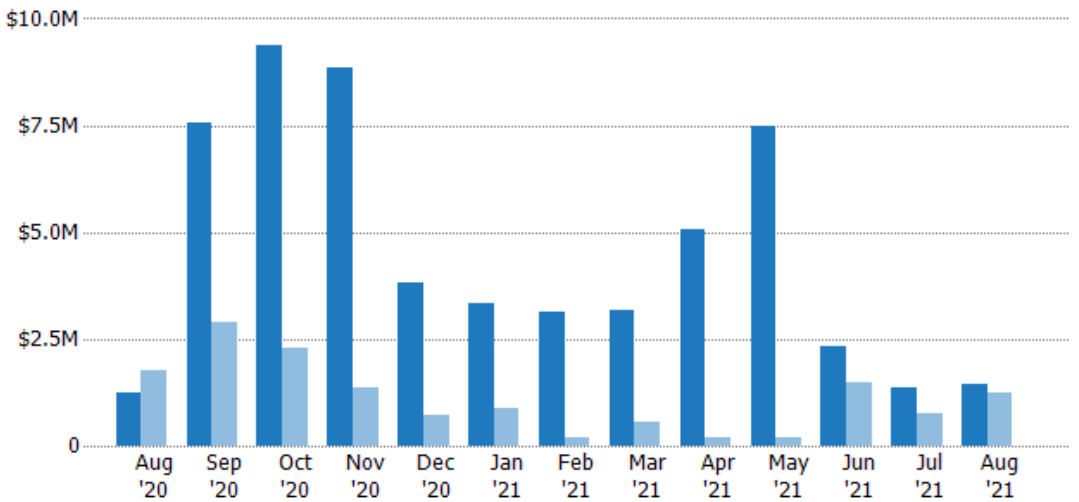
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$1.43M	14.6%
Aug '20	\$1.25M	-29.2%
Aug '19	\$1.76M	-52.8%



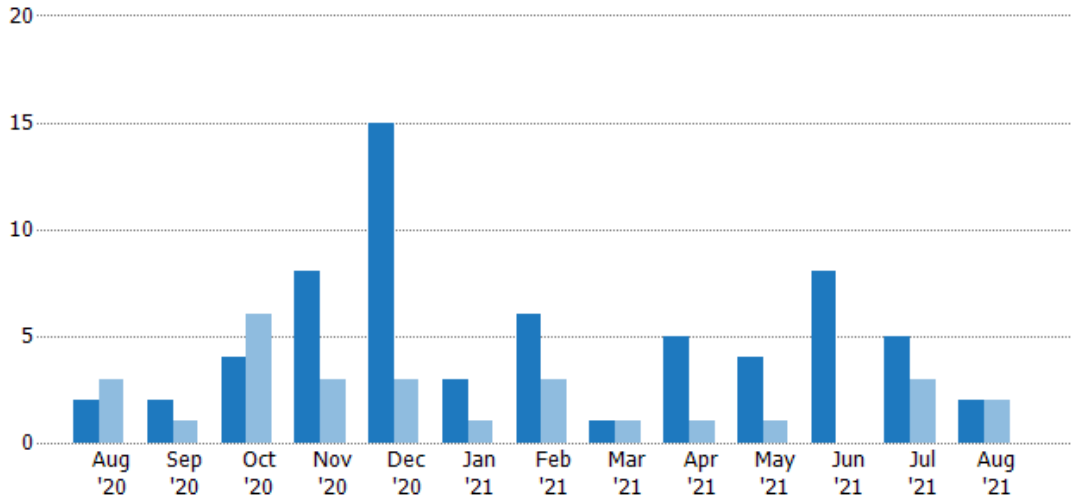
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$1.25M	\$7.56M	\$9.38M	\$8.86M	\$3.82M	\$3.33M	\$3.12M	\$3.18M	\$5.07M	\$7.5M	\$2.32M	\$1.36M	\$1.43M
Prior Year	\$1.76M	\$2.89M	\$2.27M	\$1.37M	\$719K	\$890K	\$195K	\$538K	\$209K	\$180K	\$1.46M	\$740K	\$1.25M
Percent Change from Prior Year	-29%	162%	313%	545%	431%	274%	1,498%	491%	2,326%	4,066%	58%	84%	15%

## Closed Sales

The total number of residential properties sold each month.

**Filters Used**

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



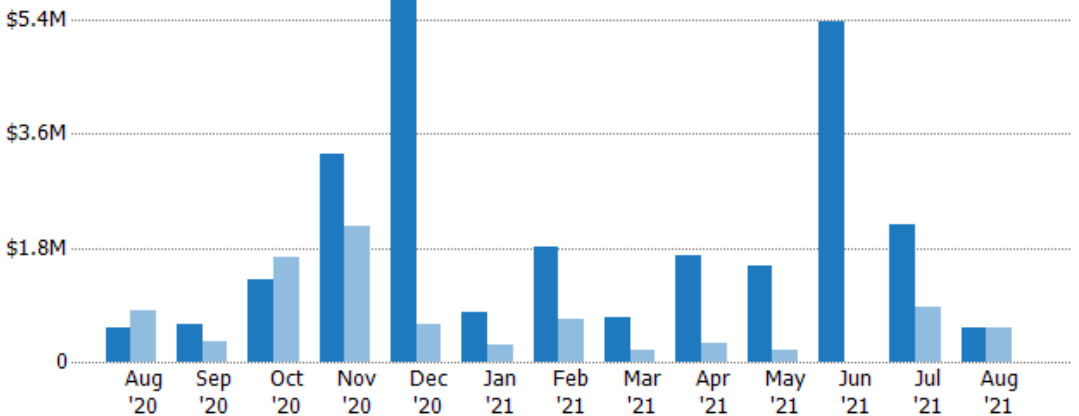
Current Year	2	2	4	8	15	3	6	1	5	4	8	5	2
Prior Year	3	1	6	3	3	1	3	1	1	1	-	3	2
Percent Change from Prior Year	-33%	100%	-33%	167%	400%	200%	100%	0%	400%	300%	100%	67%	0%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

**Filters Used**

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



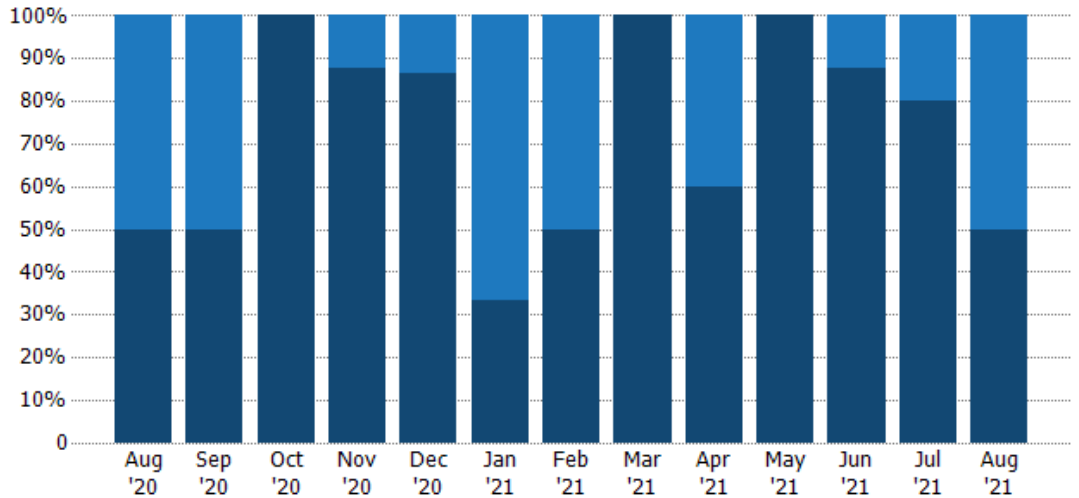
Current Year	\$530K	\$593K	\$1.29M	\$3.28M	\$6.04M	\$782K	\$1.81M	\$700K	\$1.69M	\$1.51M	\$5.36M	\$2.17M	\$529K
Prior Year	\$812K	\$310K	\$1.66M	\$2.13M	\$585K	\$260K	\$680K	\$195K	\$308K	\$193K	-	\$870K	\$530K
Percent Change from Prior Year	-35%	91%	-22%	54%	933%	201%	166%	259%	449%	680%	100%	149%	0%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



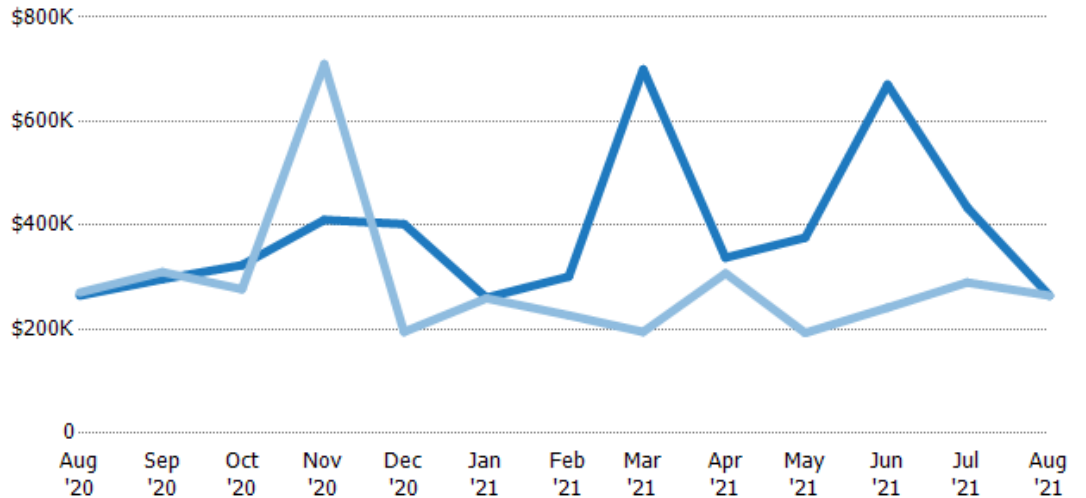
Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Condo/Townhouse	50%	50%	-	13%	13%	67%	50%	-	40%	-	13%	20%	50%
Single Family Residence	50%	50%	100%	88%	87%	33%	50%	100%	60%	100%	88%	80%	50%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



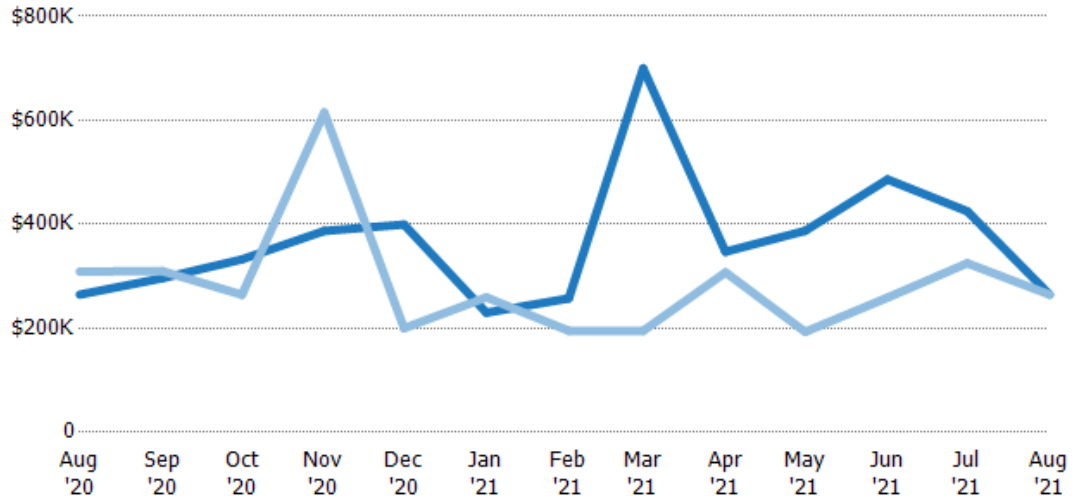
Property Type	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$265K	\$296K	\$323K	\$410K	\$402K	\$261K	\$301K	\$700K	\$338K	\$376K	\$671K	\$434K	\$265K
Prior Year	\$271K	\$310K	\$277K	\$710K	\$195K	\$260K	\$227K	\$195K	\$308K	\$193K	\$242K	\$290K	\$265K
Percent Change from Prior Year	-2%	-4%	17%	-42%	107%	0%	33%	259%	10%	95%	100%	50%	0%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



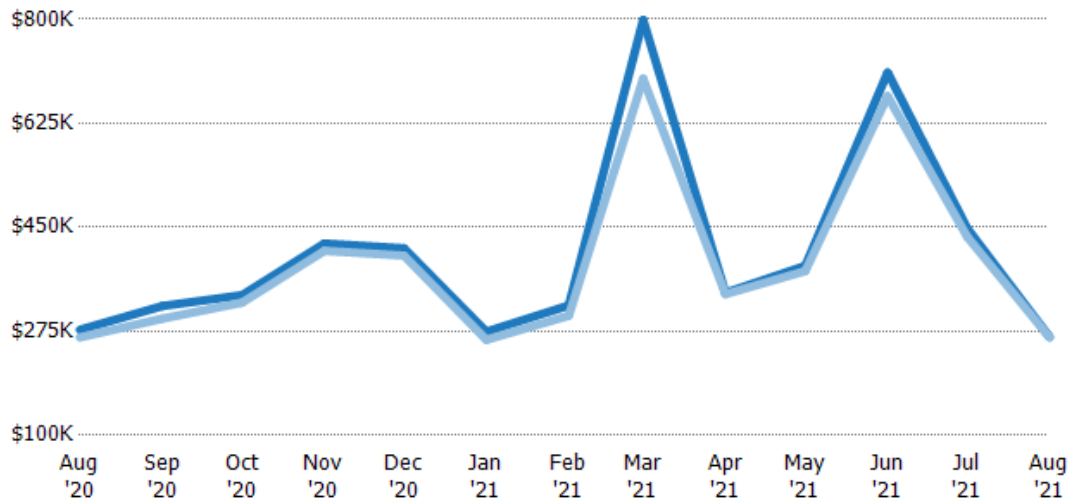
Current Year	\$265K	\$296K	\$333K	\$387K	\$400K	\$230K	\$258K	\$700K	\$347K	\$388K	\$486K	\$425K	\$265K
Prior Year	\$309K	\$310K	\$265K	\$615K	\$200K	\$260K	\$195K	\$195K	\$308K	\$193K	\$259K	\$325K	\$265K
Percent Change from Prior Year	-14%	-4%	26%	-37%	100%	-11%	32%	259%	13%	101%	100%	31%	0%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



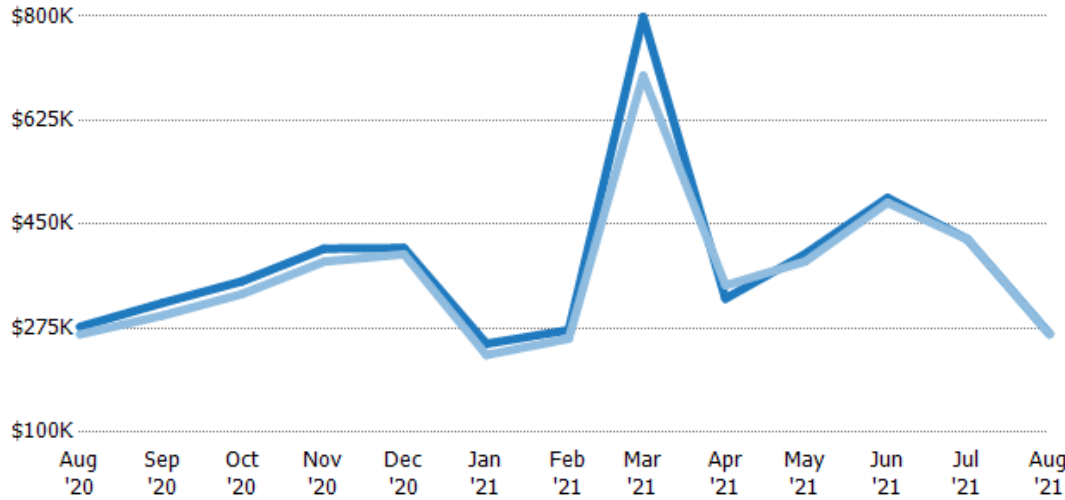
Avg List Price	\$278K	\$318K	\$336K	\$423K	\$414K	\$274K	\$319K	\$799K	\$340K	\$385K	\$710K	\$448K	\$265K
Avg Sales Price	\$265K	\$296K	\$323K	\$410K	\$402K	\$261K	\$301K	\$700K	\$338K	\$376K	\$671K	\$434K	\$265K
Avg Sales Price as a % of Avg List Price	95%	93%	96%	97%	97%	95%	95%	88%	99%	98%	94%	97%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



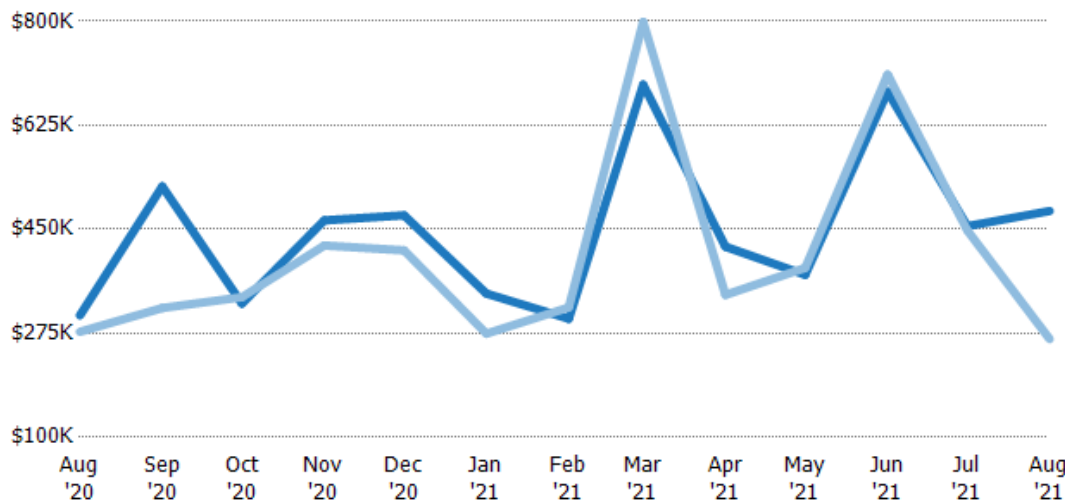
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$278K	\$318K	\$354K	\$409K	\$410K	\$249K	\$272K	\$799K	\$325K	\$400K	\$495K	\$425K	\$265K
Median Sales Price	\$265K	\$296K	\$333K	\$387K	\$400K	\$230K	\$258K	\$700K	\$347K	\$388K	\$486K	\$425K	\$265K
Med Sales Price as a % of Med List Price	95%	93%	94%	95%	97%	92%	95%	88%	107%	97%	98%	100%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



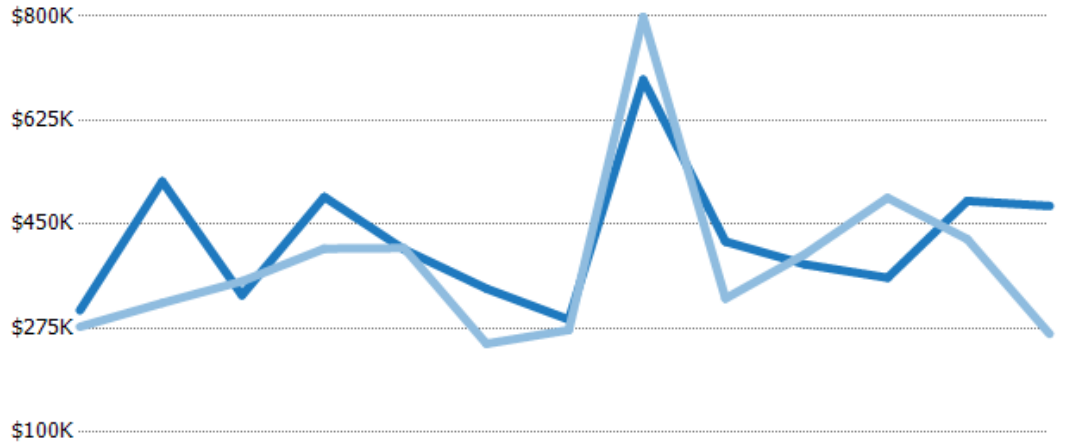
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$305K	\$522K	\$325K	\$465K	\$473K	\$342K	\$299K	\$693K	\$421K	\$373K	\$681K	\$455K	\$481K
Avg Sales Price	\$278K	\$318K	\$336K	\$423K	\$414K	\$274K	\$319K	\$799K	\$340K	\$385K	\$710K	\$448K	\$265K
Avg Sales Price as a % of Avg Est Value	91%	61%	103%	91%	88%	80%	106%	115%	81%	103%	104%	98%	55%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$305K	\$522K	\$331K	\$496K	\$408K	\$342K	\$290K	\$693K	\$421K	\$382K	\$360K	\$489K	\$481K
Median Sales Price	\$278K	\$318K	\$354K	\$409K	\$410K	\$249K	\$272K	\$799K	\$325K	\$400K	\$495K	\$425K	\$265K
Med Sales Price as a % of Med Est Value	91%	61%	107%	82%	101%	73%	94%	115%	77%	105%	137%	87%	55%