

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	8	7	+14.3%	43	38	+13.2%
New Listing Volume	\$2,843,800	\$2,868,200	-0.9%	\$18,949,800	\$13,722,200	+38.1%
Active Listing Count	16	22	-27.3%	N/A	N/A	
Active Listing Volume	\$7,165,800	\$10,298,900	-30.4%	N/A	N/A	
Average Listing Price	\$447,863	\$468,132	-4.3%	\$406,039	\$537,004	-24.4%
Median Listing Price	\$334,450	\$359,500	-7%	\$380,133	\$403,070	-5.7%
Median Days in RPR	29.5	117	-74.8%	114.29	156.57	-27%
Months of Inventory	8	11	-27.3%	8.7	8.6	+1.3%
Absorption Rate	12.5%	9.09%	+3.4%	11.48%	11.63%	-0.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	—	18	—	38	40	-5%
New Pending Sales Volume	—	\$8,740,300	—	\$15,970,500	\$15,022,100	+6.3%
Pending Sales Count	2	16	-87.5%	N/A	N/A	
Pending Sales Volume	\$260,000	\$7,563,300	-96.6%	N/A	N/A	
Closed Sales Count	4	2	+100%	38	14	+171.4%
Closed Sales Volume	\$1,285,000	\$592,500	+116.9%	\$15,831,200	\$3,627,100	+336.5%
Average Sales Price	\$321,250	\$296,250	+8.4%	\$416,611	\$259,079	+60.8%
Median Sales Price	\$312,000	\$296,250	+5.3%	\$368,763	\$259,807	+41.9%

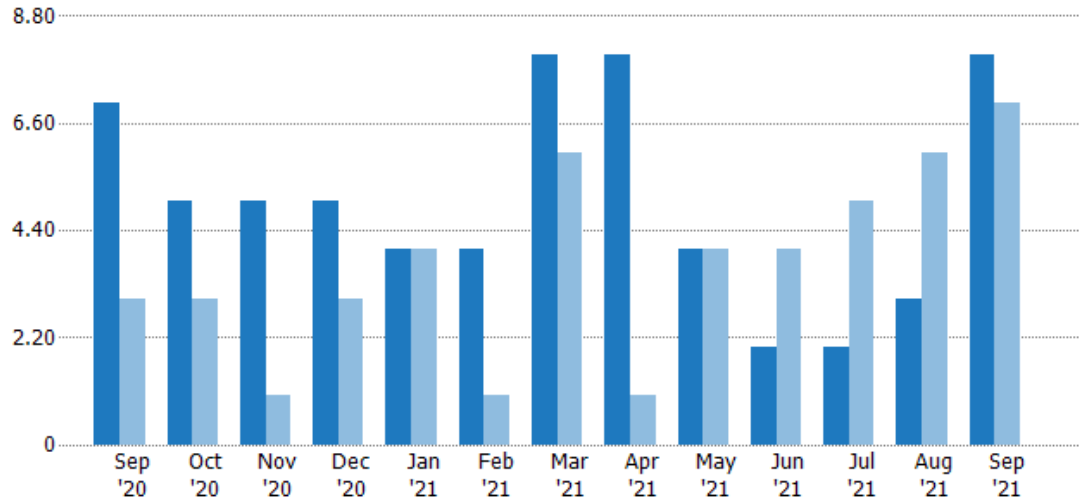
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	8	14.3%
Sep '20	7	133.3%
Sep '19	3	166.7%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	7	5	5	5	4	4	8	8	4	2	2	3	8
Prior Year	3	3	1	3	4	1	6	1	4	4	5	6	7
Percent Change from Prior Year	133%	67%	400%	67%	0%	300%	33%	700%	0%	-50%	-60%	-50%	14%

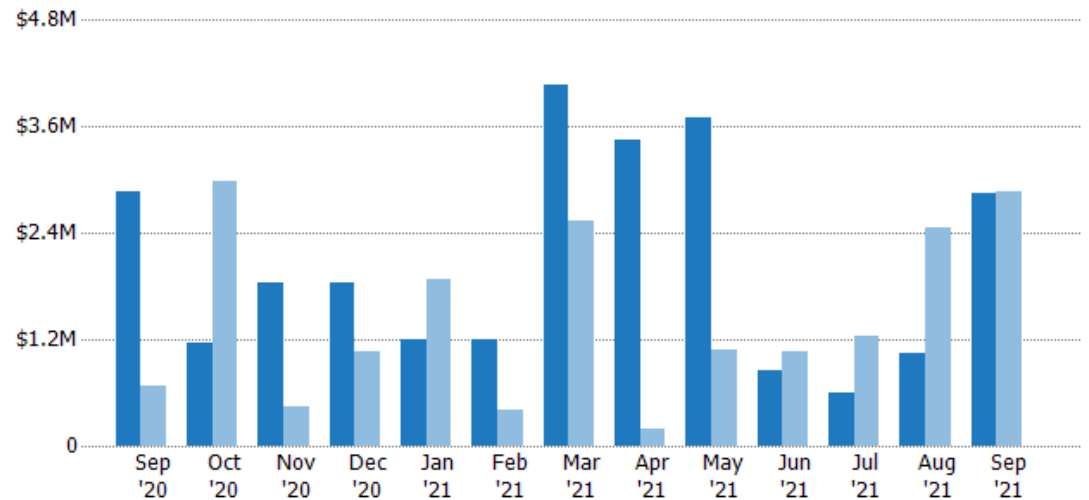
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$2.84M	-0.9%
Sep '20	\$2.87M	322.5%
Sep '19	\$679K	220.3%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$2.87M	\$1.16M	\$1.84M	\$1.84M	\$1.2M	\$1.19M	\$4.08M	\$3.44M	\$3.71M	\$849K	\$598K	\$1.04M	\$2.84M
Prior Year	\$679K	\$2.99M	\$450K	\$1.06M	\$1.88M	\$400K	\$2.54M	\$185K	\$1.09M	\$1.07M	\$1.24M	\$2.45M	\$2.87M
Percent Change from Prior Year	322%	-61%	308%	74%	-36%	198%	61%	1,761%	241%	-21%	-52%	-58%	-1%

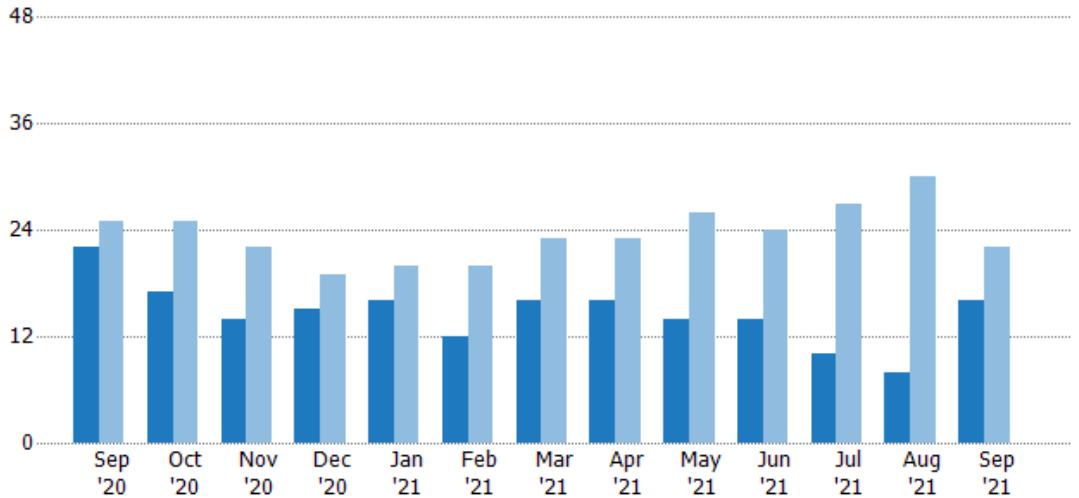
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	16	-27.3%
Sep '20	22	-12%
Sep '19	25	60%



Current Year	22	17	14	15	16	12	16	16	14	14	10	8	16
Prior Year	25	25	22	19	20	20	23	23	26	24	27	30	22
Percent Change from Prior Year	-12%	-32%	-36%	-21%	-20%	-40%	-30%	-30%	-46%	-42%	-63%	-73%	-27%

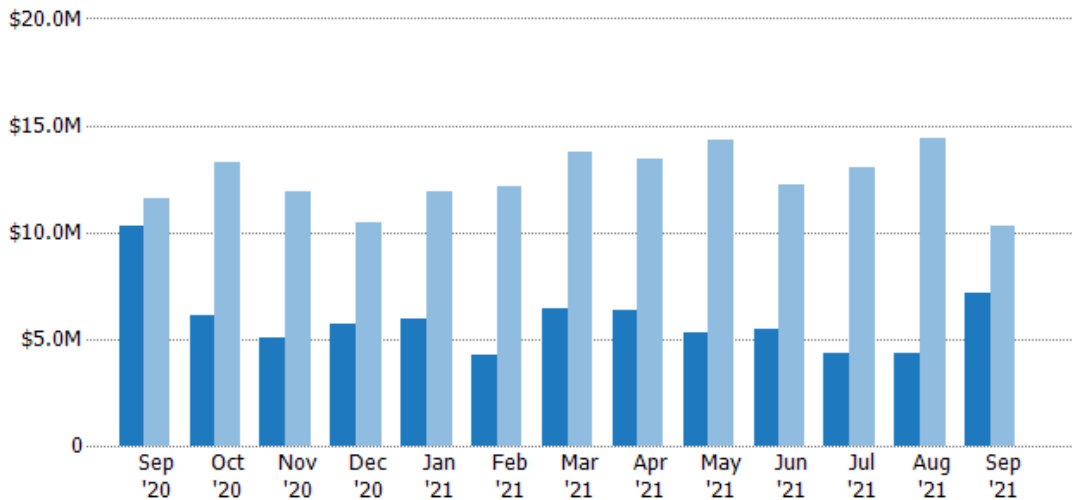
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$7.17M	-30.4%
Sep '20	\$10.3M	-11.2%
Sep '19	\$11.6M	43%



Current Year	\$10.3M	\$6.09M	\$5.07M	\$5.74M	\$5.92M	\$4.22M	\$6.46M	\$6.32M	\$5.32M	\$5.46M	\$4.36M	\$4.32M	\$7.17M
Prior Year	\$11.6M	\$13.3M	\$11.9M	\$10.4M	\$11.9M	\$12.1M	\$13.8M	\$13.4M	\$14.3M	\$12.2M	\$13.1M	\$14.4M	\$10.3M
Percent Change from Prior Year	-11%	-54%	-57%	-45%	-50%	-65%	-53%	-53%	-63%	-55%	-67%	-70%	-30%

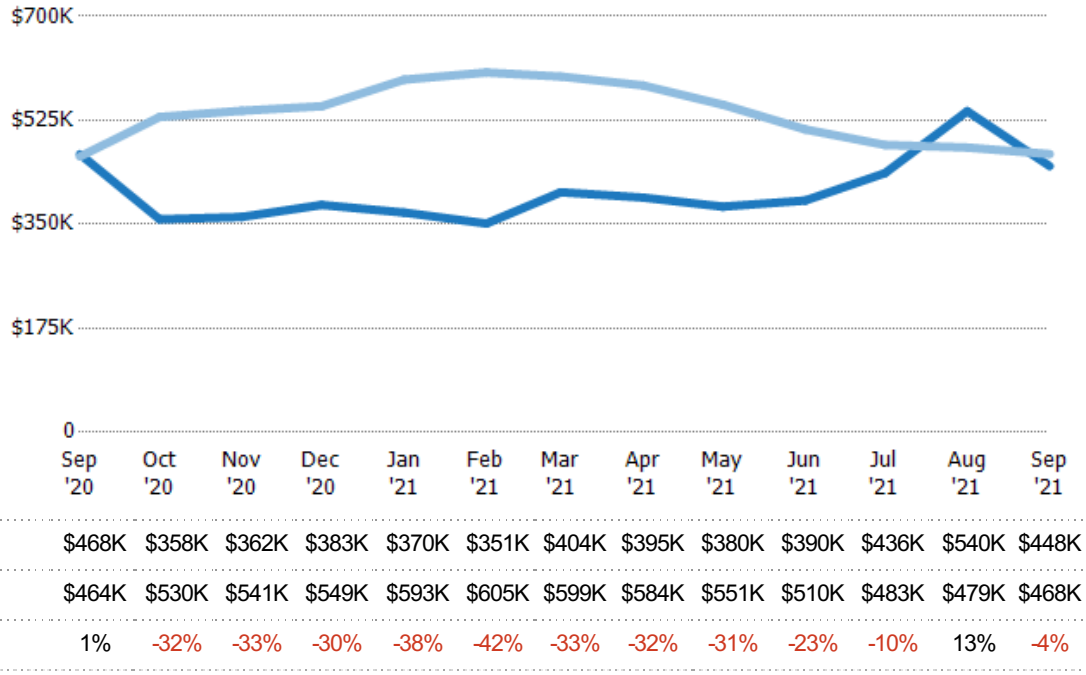
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/Year	Price	% Chg.
Sep '21	\$448K	-4.3%
Sep '20	\$468K	0.9%
Sep '19	\$464K	-10.6%



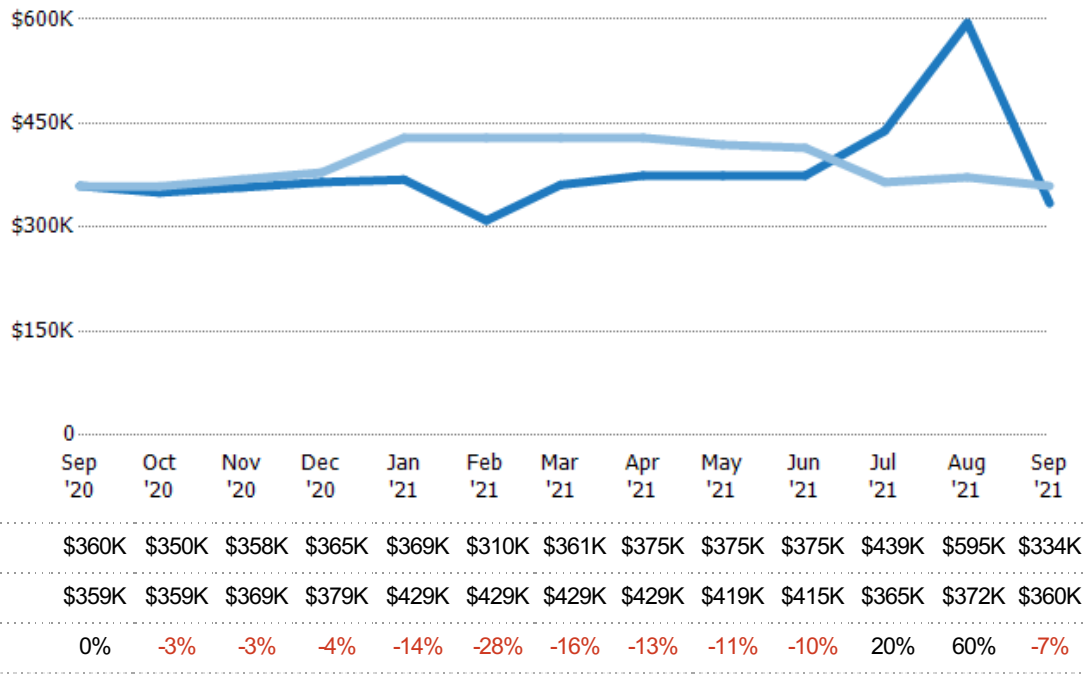
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/Year	Price	% Chg.
Sep '21	\$334K	-7%
Sep '20	\$360K	0.1%
Sep '19	\$359K	-4.2%

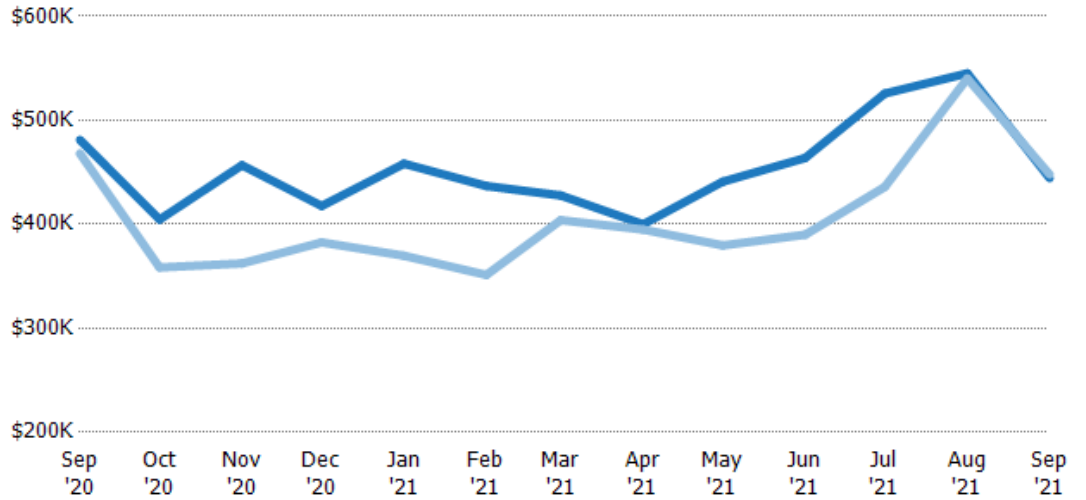


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



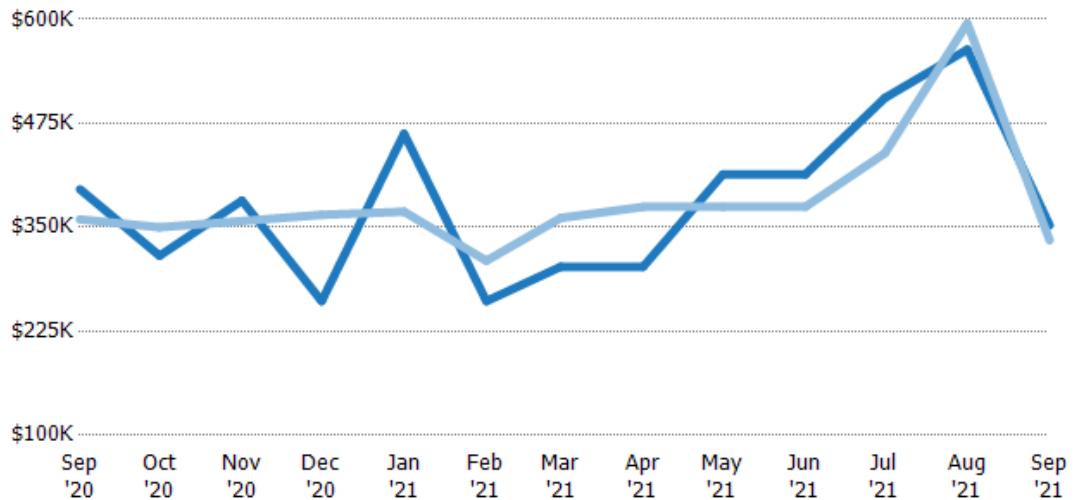
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$481K	\$405K	\$457K	\$418K	\$458K	\$437K	\$428K	\$400K	\$441K	\$464K	\$526K	\$545K	\$444K
Avg Listing Price	\$468K	\$358K	\$362K	\$383K	\$370K	\$351K	\$404K	\$395K	\$380K	\$390K	\$436K	\$540K	\$448K
Avg Listing Price as a % of Avg Est Value	97%	89%	79%	92%	81%	80%	94%	99%	86%	84%	83%	99%	101%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



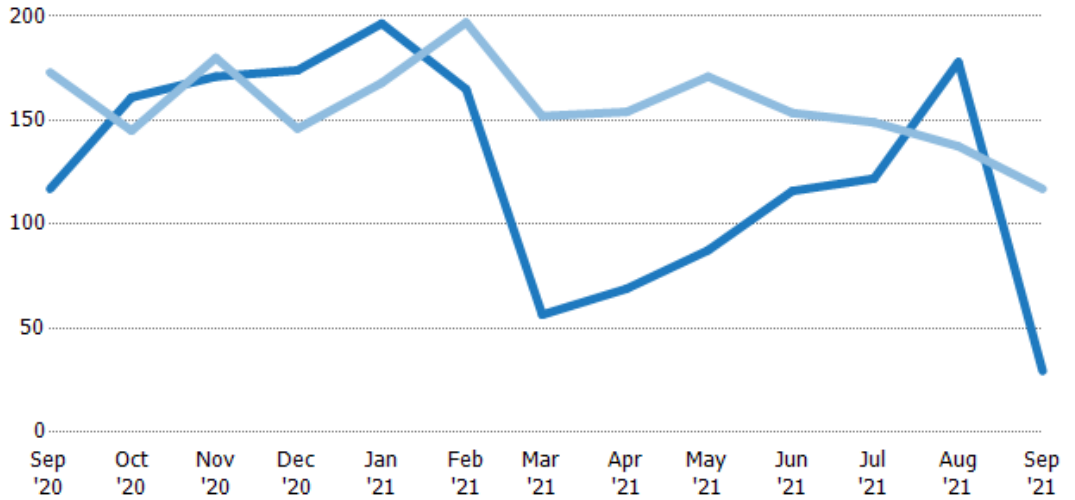
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$396K	\$316K	\$382K	\$261K	\$462K	\$261K	\$303K	\$303K	\$413K	\$413K	\$506K	\$564K	\$352K
Median Listing Price	\$360K	\$350K	\$358K	\$365K	\$369K	\$310K	\$361K	\$375K	\$375K	\$375K	\$439K	\$595K	\$334K
Med Listing Price as a % of Med Est Value	91%	111%	94%	140%	80%	119%	119%	124%	91%	91%	87%	106%	95%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Sep '21	29.5	-74.8%
Sep '20	117	-32.4%
Sep '19	173	-13.9%

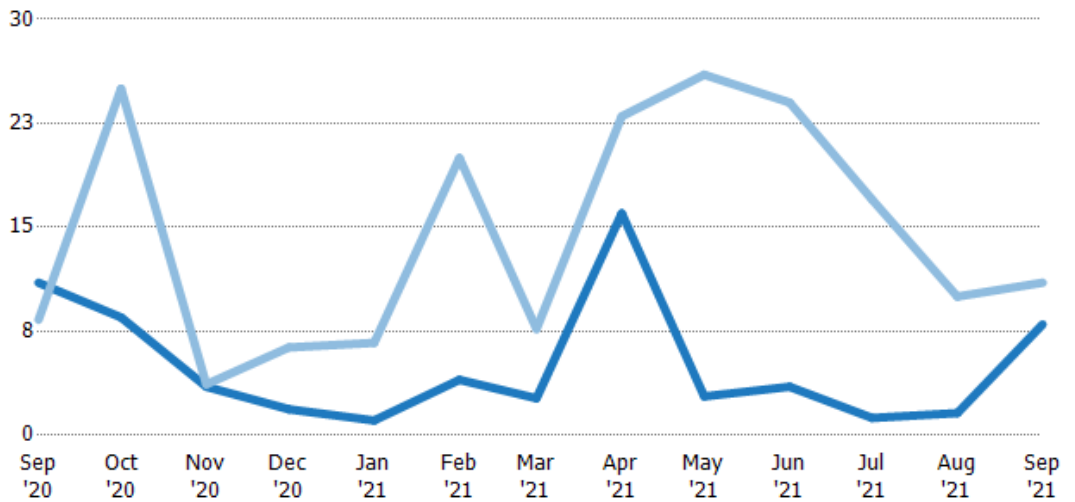
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	117	161	171	174	197	165	56.5	69	87.5	116	122	178	29.5
Prior Year	173	145	180	146	168	197	152	154	171	154	149	138	117
Percent Change from Prior Year	-32%	11%	-5%	19%	17%	-16%	-63%	-55%	-49%	-24%	-18%	29%	-75%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type: Condo/Townhouse/Apt., Single Family



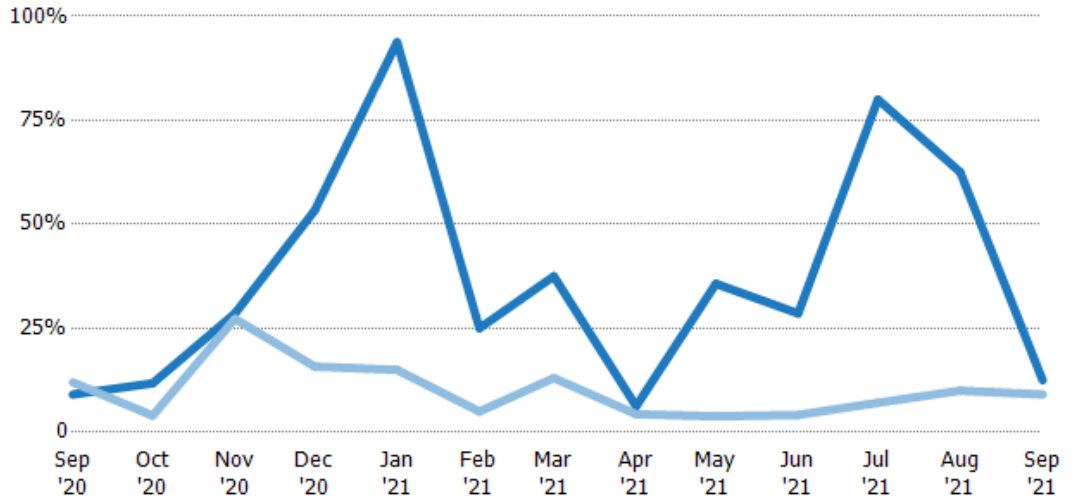
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	11	8.5	3.5	1.88	1.07	4	2.67	16	2.8	3.5	1.25	1.6	8
Prior Year	8.33	25	3.67	6.33	6.67	20	7.67	23	26	24	17	10	11
Percent Change from Prior Year	32%	-66%	-5%	-70%	-84%	-80%	-65%	-30%	-89%	-85%	100%	-84%	-27%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



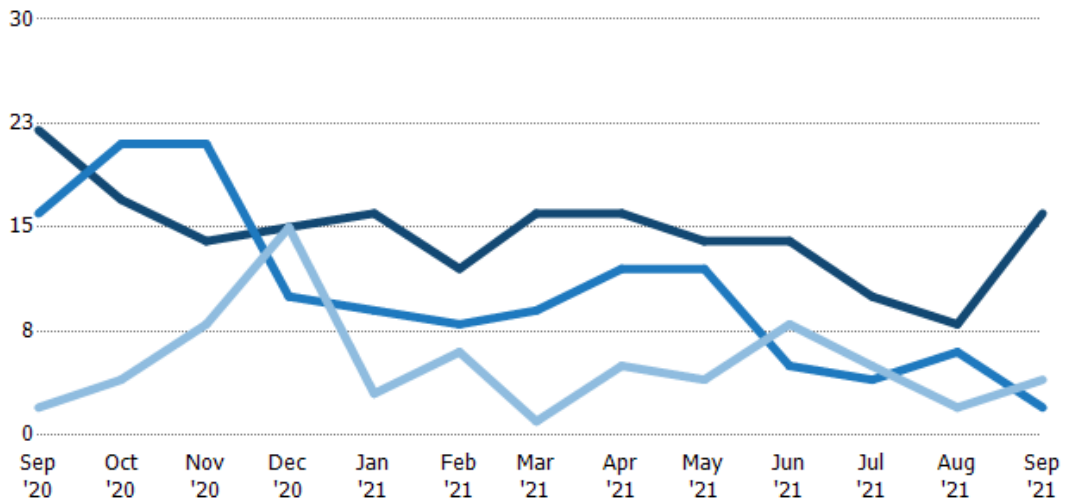
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	9%	12%	29%	53%	94%	25%	38%	6%	36%	29%	80%	63%	13%
Prior Year	12%	4%	27%	16%	15%	5%	13%	4%	4%	4%	7%	10%	9%
Change from Prior Year	3%	-8%	-1%	-38%	-79%	-20%	-24%	-2%	-32%	-24%	-80%	-53%	-3%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



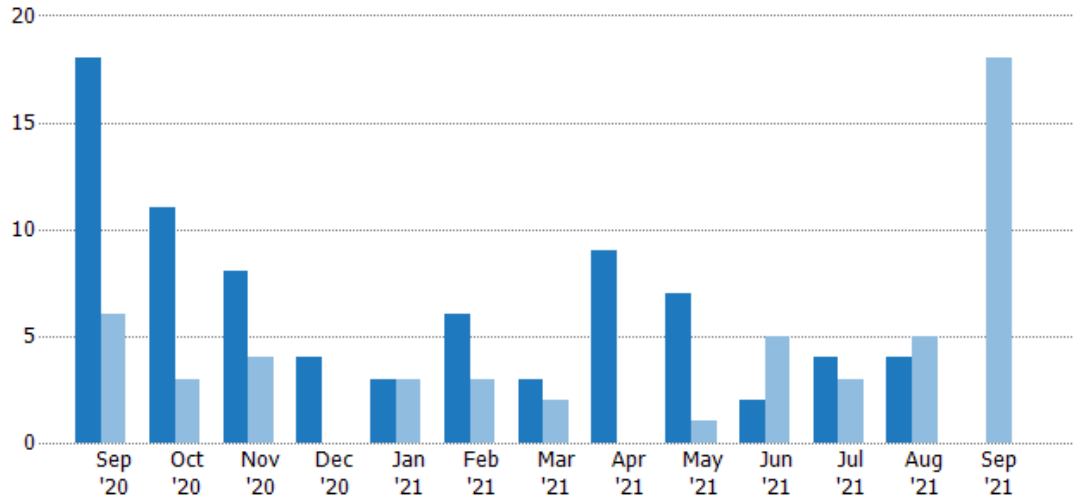
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	22	17	14	15	16	12	16	16	14	14	10	8	16
Pending	16	21	21	10	9	8	9	12	12	5	4	6	2
Sold	2	4	8	15	3	6	1	5	4	8	5	2	4

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



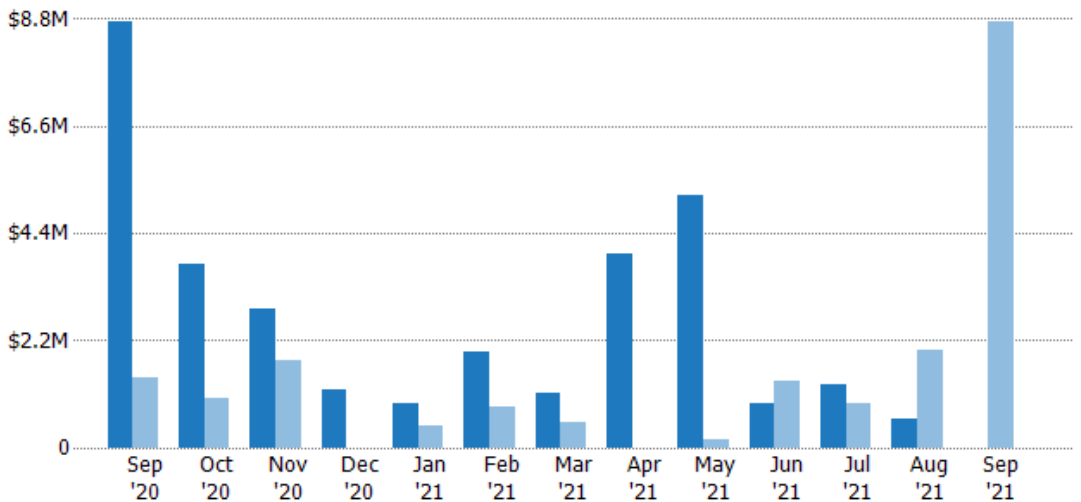
Current Year	18	11	8	4	3	6	3	9	7	2	4	4	-
Prior Year	6	3	4	-	3	3	2	-	1	5	3	5	18
Percent Change from Prior Year	200%	267%	100%	100%	0%	100%	50%	100%	600%	-60%	33%	-20%	-100%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Ludlow, VT 05149  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Current Year	\$8.74M	\$3.79M	\$2.86M	\$1.18M	\$913K	\$1.96M	\$1.13M	\$3.99M	\$5.2M	\$898K	\$1.29M	\$598K	-
Prior Year	\$1.45M	\$1M	\$1.81M	-	\$440K	\$843K	\$538K	-	\$180K	\$1.37M	\$904K	\$2.01M	\$8.74M
Percent Change from Prior Year	501%	277%	58%	100%	108%	133%	110%	100%	2,788%	-34%	42%	-70%	-100%



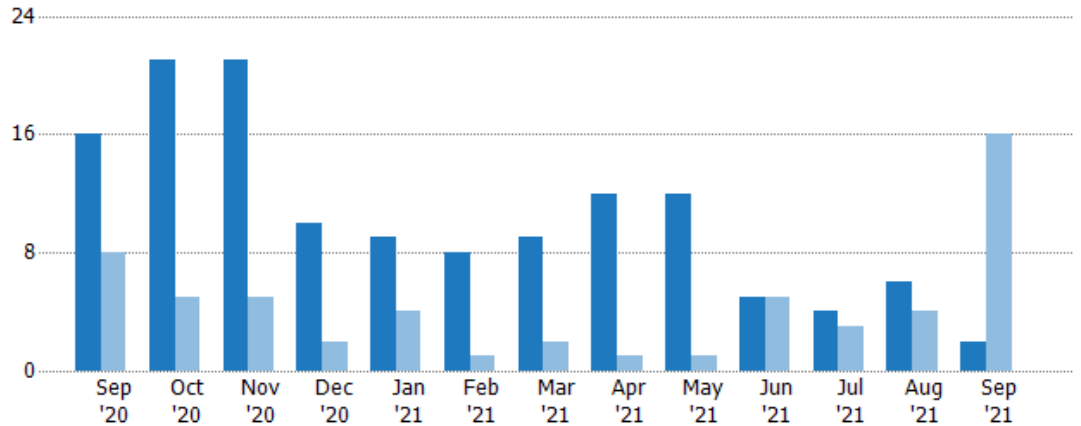
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	2	-87.5%
Sep '20	16	100%
Sep '19	8	-50%



Current Year	16	21	21	10	9	8	9	12	12	5	4	6	2
Prior Year	8	5	5	2	4	1	2	1	1	5	3	4	16
Percent Change from Prior Year	100%	320%	320%	400%	125%	700%	350%	1,100%	1,100%	0%	33%	50%	-88%

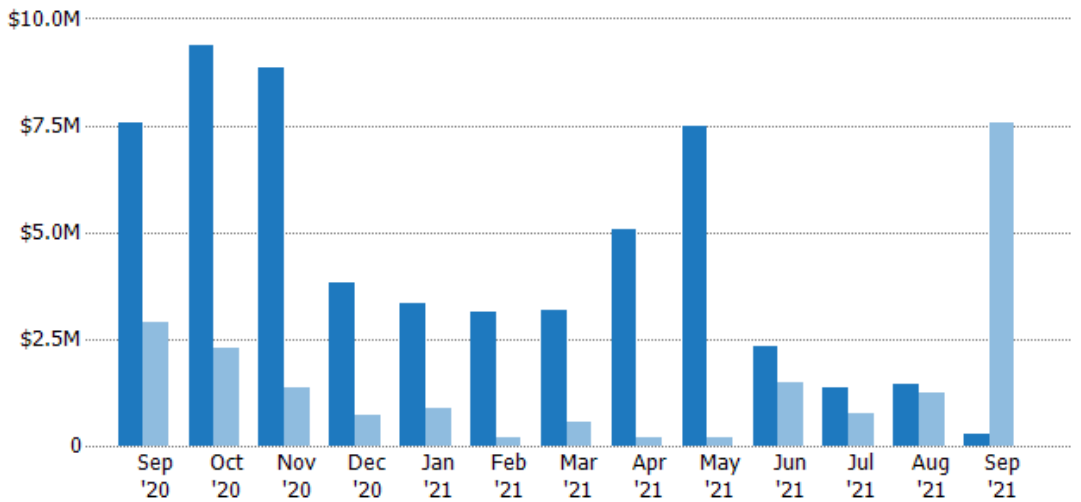
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$260K	-96.6%
Sep '20	\$7.56M	161.7%
Sep '19	\$2.89M	-70.6%



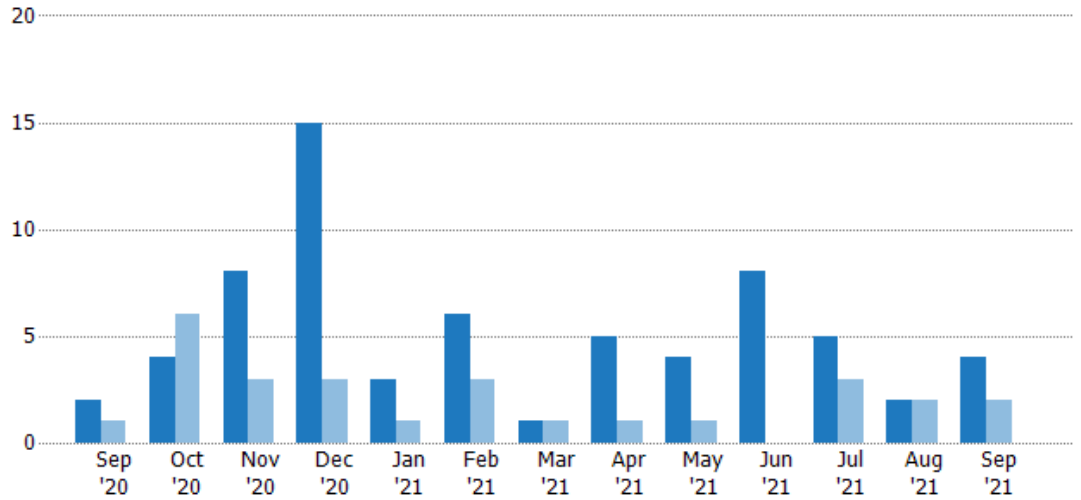
Current Year	\$7.56M	\$9.38M	\$8.86M	\$3.82M	\$3.33M	\$3.12M	\$3.18M	\$5.07M	\$7.5M	\$2.32M	\$1.36M	\$1.43M	\$260K
Prior Year	\$2.89M	\$2.27M	\$1.37M	\$719K	\$890K	\$195K	\$538K	\$209K	\$180K	\$1.46M	\$740K	\$1.25M	\$7.56M
Percent Change from Prior Year	162%	313%	545%	431%	274%	1,498%	491%	2,326%	4,066%	58%	84%	15%	-97%

## Closed Sales

The total number of residential properties sold each month.

**Filters Used**

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



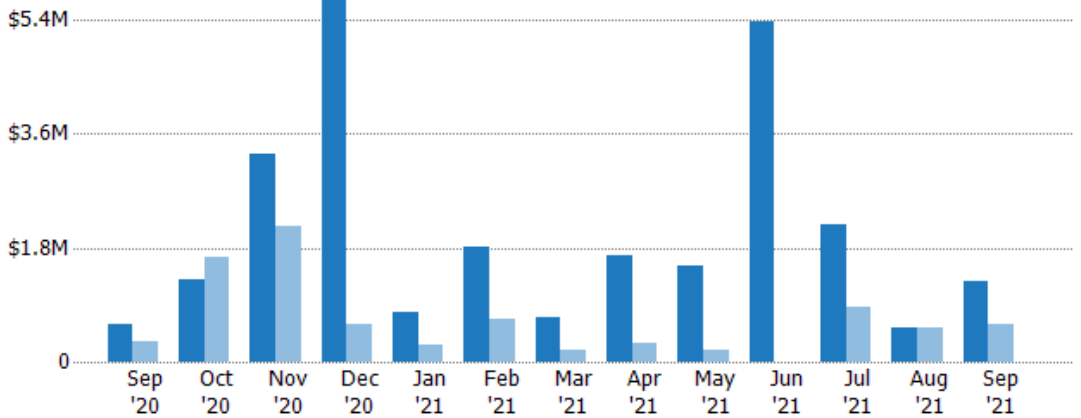
Current Year	2	4	8	15	3	6	1	5	4	8	5	2	4
Prior Year	1	6	3	3	1	3	1	1	1	-	3	2	2
Percent Change from Prior Year	100%	-33%	167%	400%	200%	100%	0%	400%	300%	100%	67%	0%	100%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

**Filters Used**

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



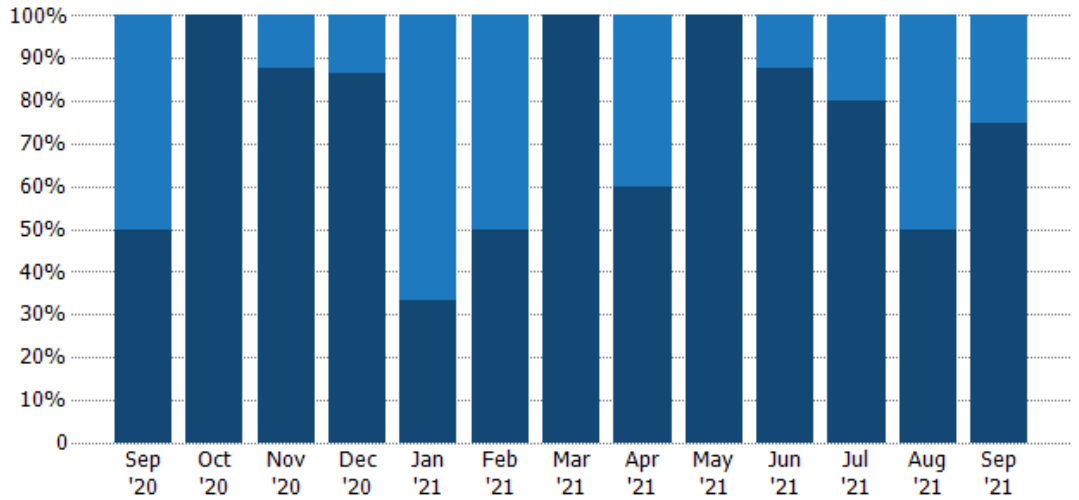
Current Year	\$593K	\$1.29M	\$3.28M	\$6.04M	\$782K	\$1.81M	\$700K	\$1.69M	\$1.51M	\$5.36M	\$2.17M	\$529K	\$1.29M
Prior Year	\$310K	\$1.66M	\$2.13M	\$585K	\$260K	\$680K	\$195K	\$308K	\$193K	-	\$870K	\$530K	\$593K
Percent Change from Prior Year	91%	-22%	54%	933%	201%	166%	259%	449%	680%	100%	149%	0%	117%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



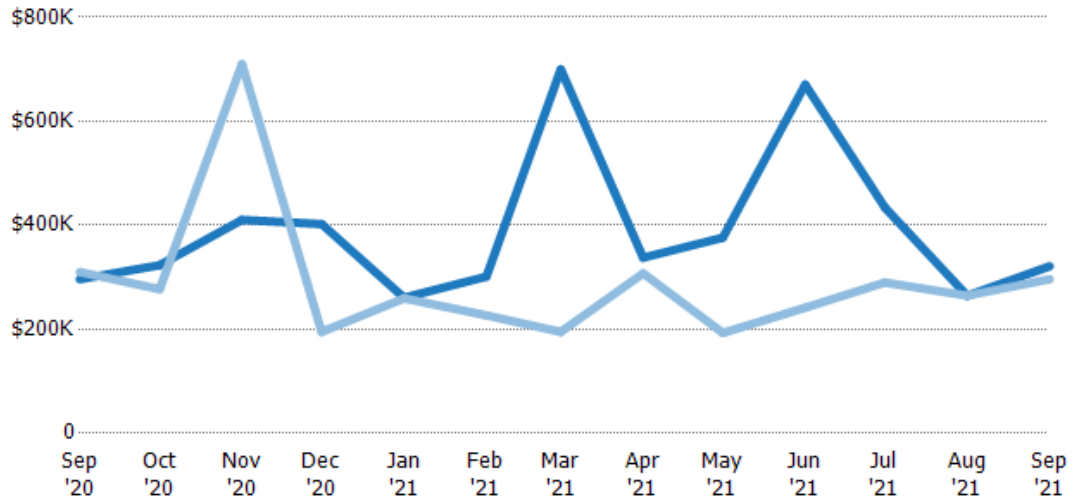
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Condo/Townhouse	50%	-	13%	13%	67%	50%	-	40%	-	13%	20%	50%	25%
Single Family Residence	50%	100%	88%	87%	33%	50%	100%	60%	100%	88%	80%	50%	75%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



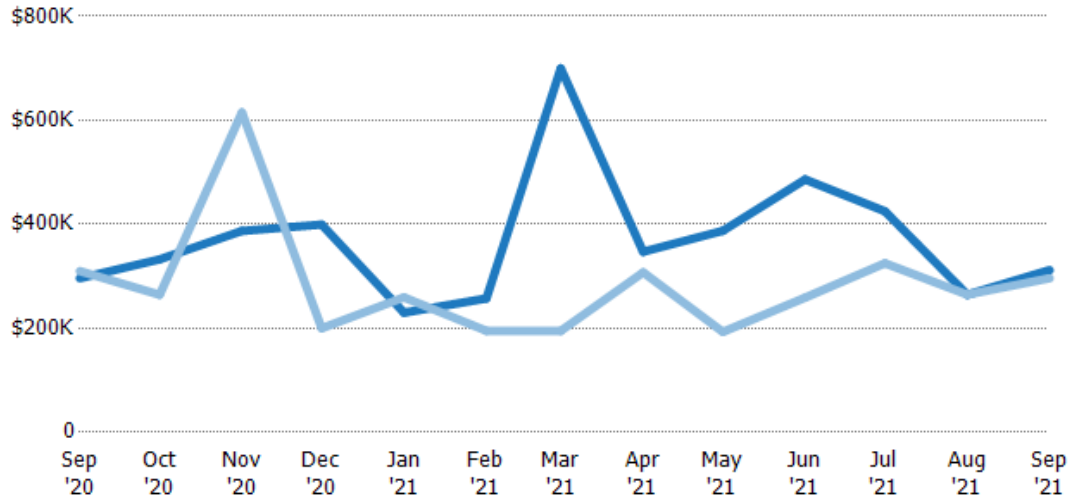
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$296K	\$323K	\$410K	\$402K	\$261K	\$301K	\$700K	\$338K	\$376K	\$671K	\$434K	\$265K	\$321K
Prior Year	\$310K	\$277K	\$710K	\$195K	\$260K	\$227K	\$195K	\$308K	\$193K	\$242K	\$290K	\$265K	\$296K
Percent Change from Prior Year	-4%	17%	-42%	107%	0%	33%	259%	10%	95%	100%	50%	0%	8%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



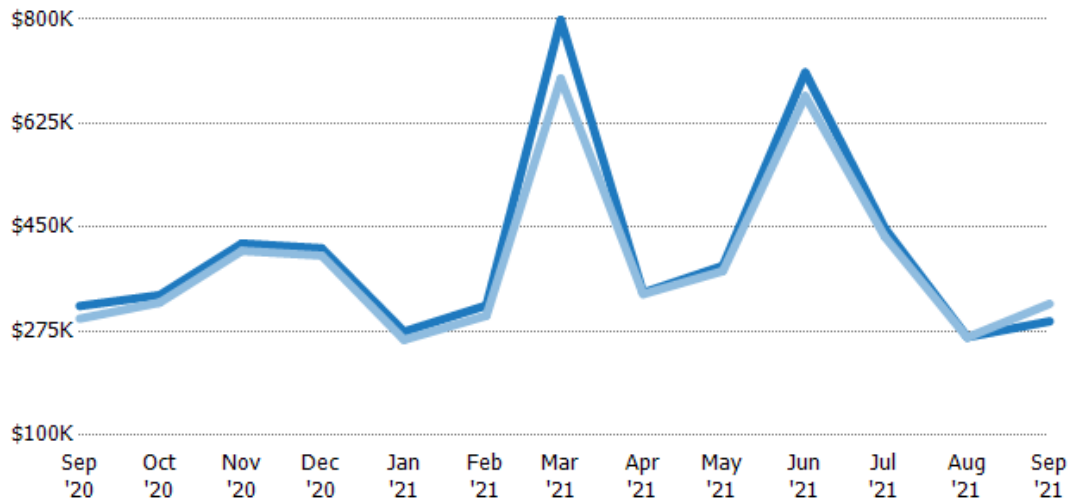
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$296K	\$333K	\$387K	\$400K	\$230K	\$258K	\$700K	\$347K	\$388K	\$486K	\$425K	\$265K	\$312K
Prior Year	\$310K	\$265K	\$615K	\$200K	\$260K	\$195K	\$195K	\$308K	\$193K	\$259K	\$325K	\$265K	\$296K
Percent Change from Prior Year	-4%	26%	-37%	100%	-11%	32%	259%	13%	101%	100%	31%	0%	5%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



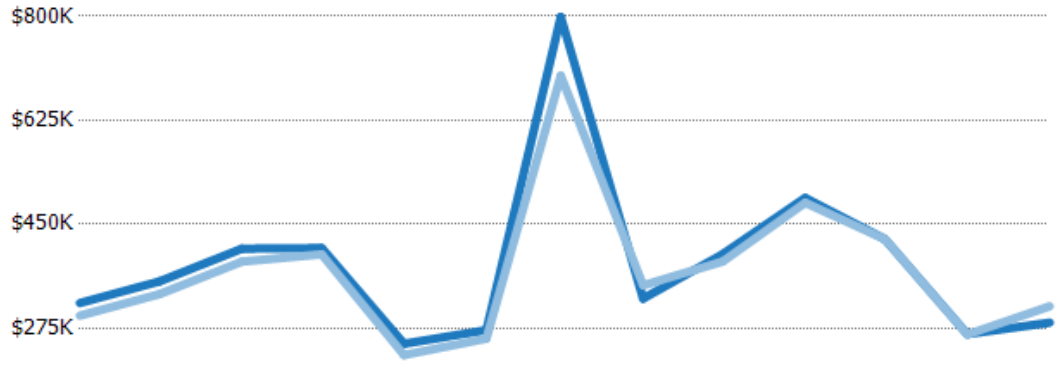
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg List Price	\$318K	\$336K	\$423K	\$414K	\$274K	\$319K	\$799K	\$340K	\$385K	\$710K	\$448K	\$265K	\$292K
Avg Sales Price	\$296K	\$323K	\$410K	\$402K	\$261K	\$301K	\$700K	\$338K	\$376K	\$671K	\$434K	\$265K	\$321K
Avg Sales Price as a % of Avg List Price	93%	96%	97%	97%	95%	95%	88%	99%	98%	94%	97%	100%	110%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



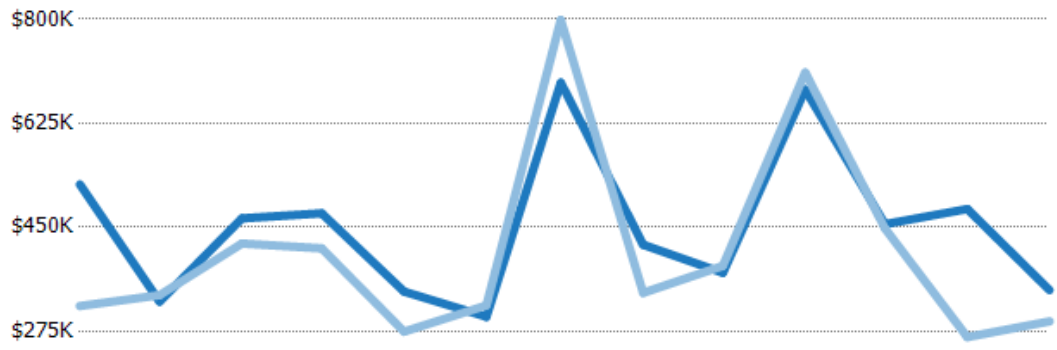
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$318K	\$354K	\$409K	\$410K	\$249K	\$272K	\$799K	\$325K	\$400K	\$495K	\$425K	\$265K	\$285K
Median Sales Price	\$296K	\$333K	\$387K	\$400K	\$230K	\$258K	\$700K	\$347K	\$388K	\$486K	\$425K	\$265K	\$312K
Med Sales Price as a % of Med List Price	93%	94%	95%	97%	92%	95%	88%	107%	97%	98%	100%	100%	110%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

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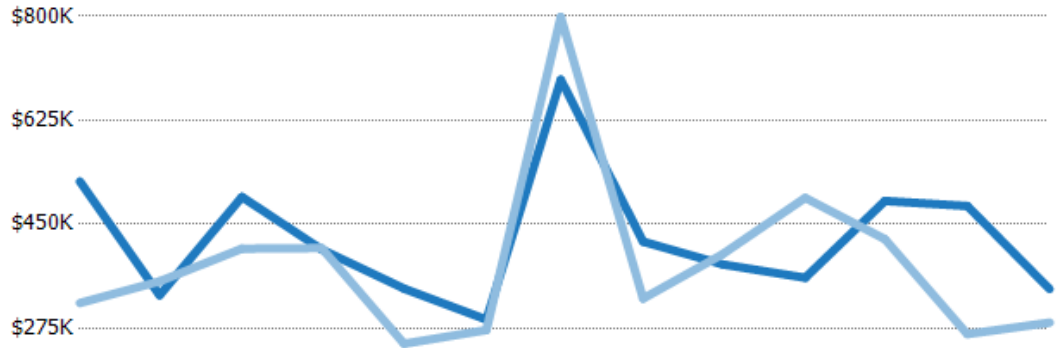
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$522K	\$325K	\$465K	\$473K	\$342K	\$299K	\$693K	\$421K	\$373K	\$681K	\$455K	\$481K	\$344K
Avg Sales Price	\$318K	\$336K	\$423K	\$414K	\$274K	\$319K	\$799K	\$340K	\$385K	\$710K	\$448K	\$265K	\$292K
Avg Sales Price as a % of Avg Est Value	61%	103%	91%	88%	80%	106%	115%	81%	103%	104%	98%	55%	85%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Ludlow, VT 05149  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$522K	\$331K	\$496K	\$408K	\$342K	\$290K	\$693K	\$421K	\$382K	\$360K	\$489K	\$481K	\$341K
Median Sales Price	\$318K	\$354K	\$409K	\$410K	\$249K	\$272K	\$799K	\$325K	\$400K	\$495K	\$425K	\$265K	\$285K
Med Sales Price as a % of Med Est Value	61%	107%	82%	101%	73%	94%	115%	77%	105%	137%	87%	55%	83%