

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	20	25	-20%	175	104	+68.3%
New Listing Volume	\$12,650,900	\$10,361,700	+22.1%	\$84,042,699	\$35,673,100	+135.6%
Active Listing Count	39	57	-31.6%	N/A	N/A	
Active Listing Volume	\$33,799,699	\$25,297,800	+33.6%	N/A	N/A	
Average Listing Price	\$866,659	\$443,821	+95.3%	\$726,637	\$442,673	+64.1%
Median Listing Price	\$599,000	\$269,000	+122.7%	\$404,340	\$275,299	+46.9%
Median Days in RPR	58	195	-70.3%	71	161.45	-56%
Months of Inventory	3.5	5.7	-37.8%	5.1	5.1	+0.7%
Absorption Rate	28.21%	17.54%	+10.7%	19.64%	19.77%	-0.1%
Sales Activity Charts Metrics						
New Pending Sales Count	13	30	-56.7%	176	102	+72.5%
New Pending Sales Volume	\$4,187,300	\$10,930,400	-61.7%	\$67,722,100	\$30,025,700	+125.5%
Pending Sales Count	29	44	-34.1%	N/A	N/A	
Pending Sales Volume	\$12,089,100	\$14,355,700	-15.8%	N/A	N/A	
Closed Sales Count	19	11	+72.7%	151	54	+179.6%
Closed Sales Volume	\$6,182,000	\$4,187,940	+47.6%	\$55,254,300	\$13,139,340	+320.5%
Average Sales Price	\$325,368	\$380,722	-14.5%	\$365,923	\$243,321	+50.4%
Median Sales Price	\$223,000	\$265,000	-15.8%	\$269,850	\$215,491	+25.2%

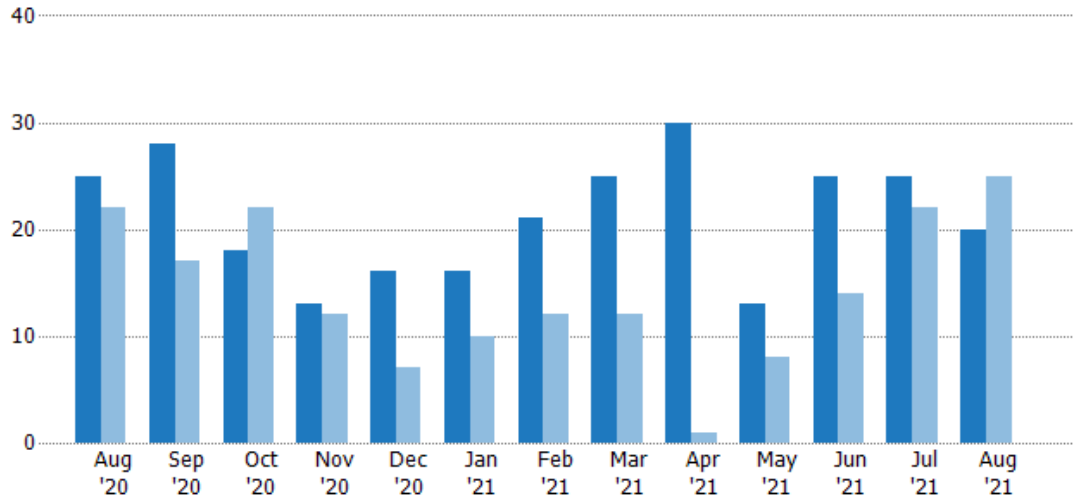
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	20	-20%
Aug '20	25	13.6%
Aug '19	22	-63.6%



Current Year	25	28	18	13	16	16	21	25	30	13	25	25	20
Prior Year	22	17	22	12	7	10	12	12	1	8	14	22	25
Percent Change from Prior Year	14%	65%	-18%	8%	129%	60%	75%	108%	2,900%	63%	79%	14%	-20%

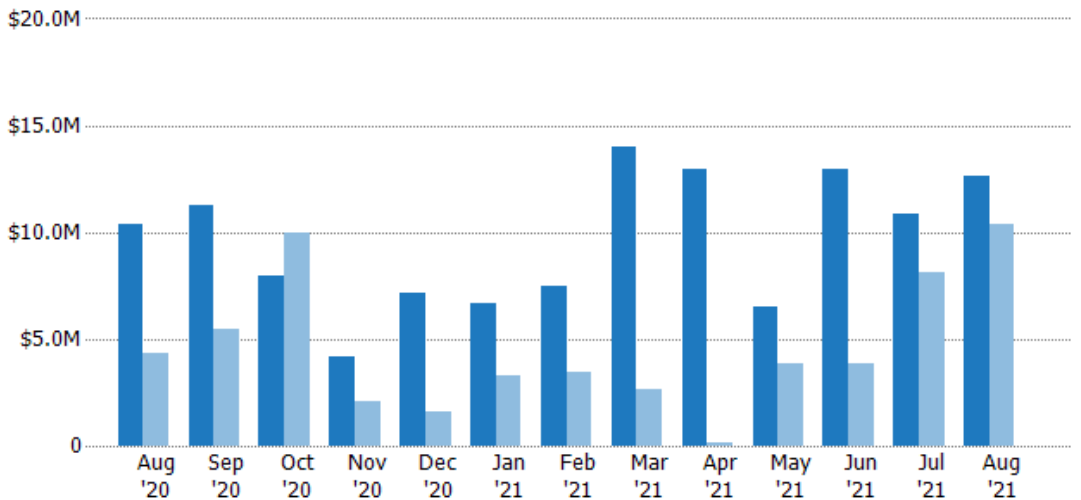
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$12.7M	22.1%
Aug '20	\$10.4M	137.4%
Aug '19	\$4.36M	-50.7%



Current Year	\$10.4M	\$11.2M	\$7.99M	\$4.17M	\$7.11M	\$6.65M	\$7.47M	\$14M	\$12.9M	\$6.55M	\$12.9M	\$10.8M	\$12.7M
Prior Year	\$4.36M	\$5.46M	\$9.94M	\$2.11M	\$1.59M	\$3.32M	\$3.42M	\$2.62M	\$120K	\$3.83M	\$3.86M	\$8.13M	\$10.4M
Percent Change from Prior Year	137%	106%	-20%	98%	347%	100%	118%	434%	10,724%	71%	235%	33%	22%

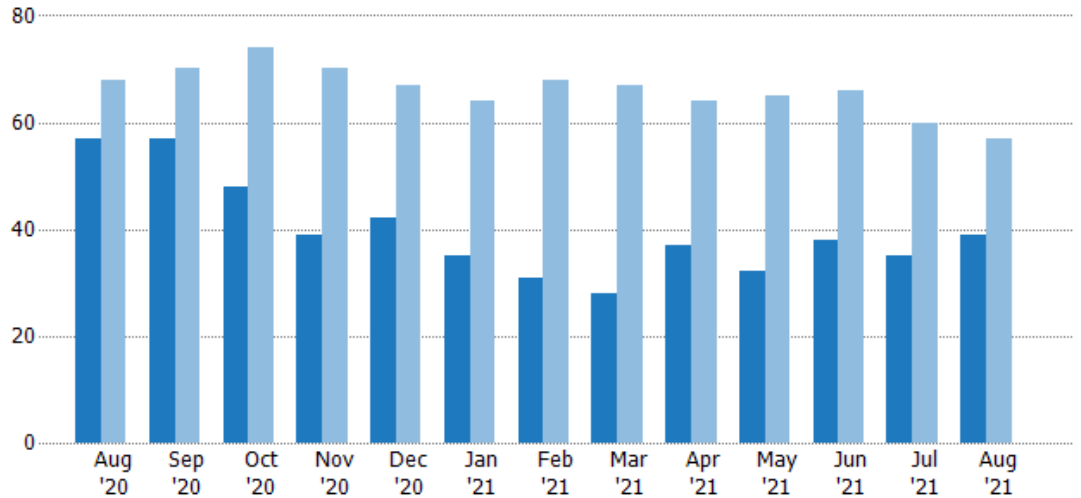
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Aug '21	39	-31.6%
Aug '20	57	-16.2%
Aug '19	68	-14.7%



Current Year	57	57	48	39	42	35	31	28	37	32	38	35	39
Prior Year	68	70	74	70	67	64	68	67	64	65	66	60	57
Percent Change from Prior Year	-16%	-19%	-35%	-44%	-37%	-45%	-54%	-58%	-42%	-51%	-42%	-42%	-32%

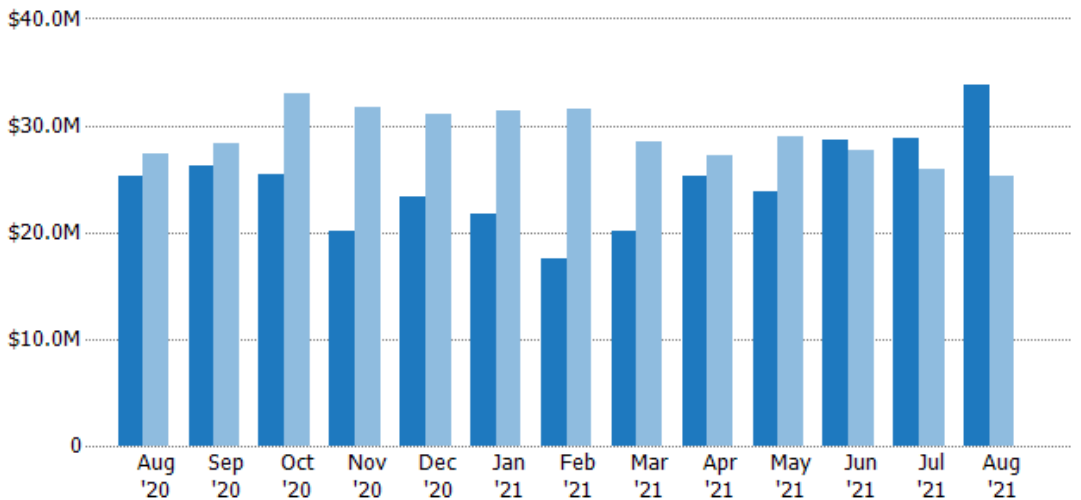
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$33.8M	33.6%
Aug '20	\$25.3M	-7.7%
Aug '19	\$27.4M	-30.5%



Current Year	\$25.3M	\$26.3M	\$25.5M	\$20M	\$23.4M	\$21.7M	\$17.6M	\$20.1M	\$25.2M	\$23.8M	\$28.7M	\$28.8M	\$33.8M
Prior Year	\$27.4M	\$28.3M	\$33M	\$31.6M	\$31.1M	\$31.3M	\$31.5M	\$28.5M	\$27.1M	\$28.9M	\$27.6M	\$25.9M	\$25.3M
Percent Change from Prior Year	-8%	-7%	-23%	-37%	-25%	-31%	-44%	-29%	-7%	-18%	4%	11%	34%

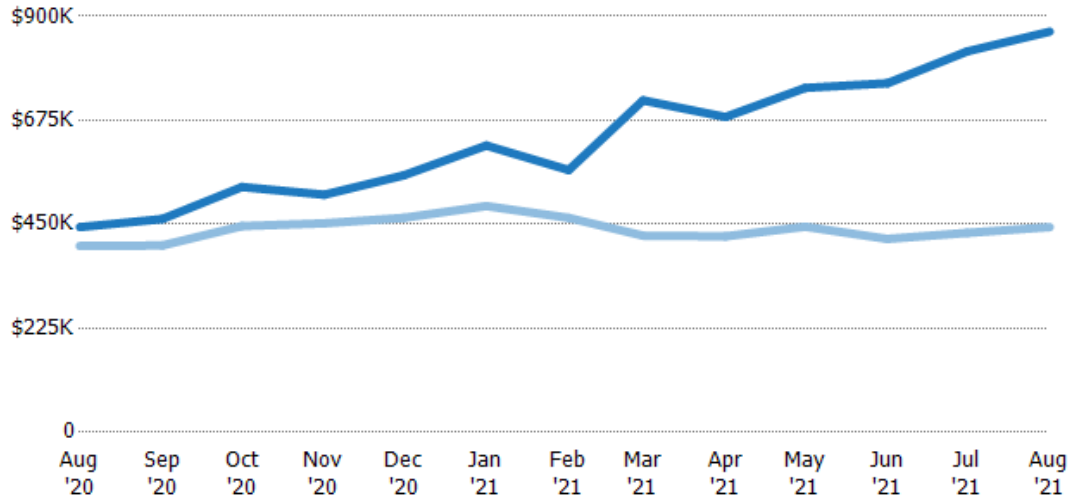
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$867K	95.3%
Aug '20	\$444K	10.1%
Aug '19	\$403K	-18.6%



Current Year	\$444K	\$461K	\$531K	\$514K	\$556K	\$620K	\$567K	\$718K	\$682K	\$745K	\$755K	\$824K	\$867K
Prior Year	\$403K	\$404K	\$446K	\$452K	\$464K	\$490K	\$464K	\$425K	\$424K	\$445K	\$418K	\$431K	\$444K
Percent Change from Prior Year	10%	14%	19%	14%	20%	27%	22%	69%	61%	68%	81%	91%	95%

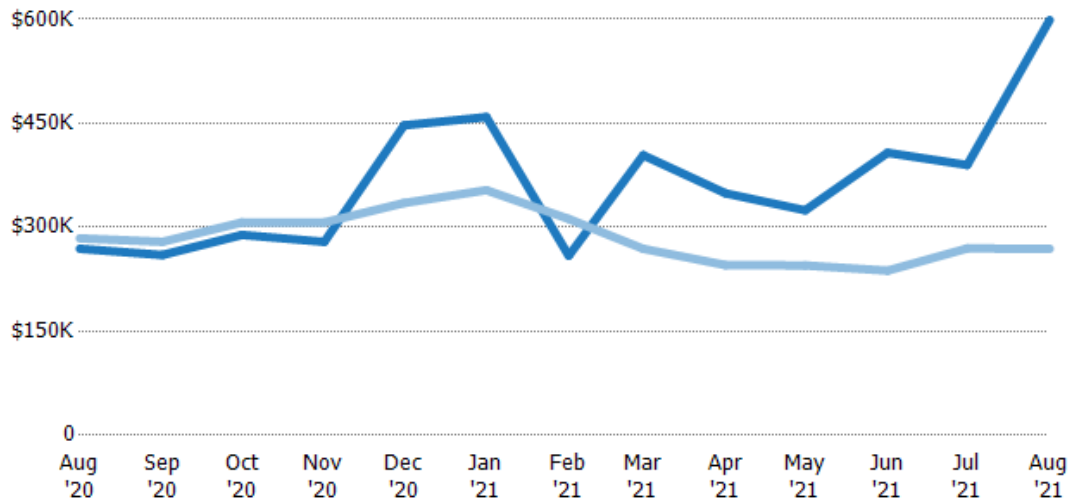
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$599K	122.7%
Aug '20	\$269K	-5.3%
Aug '19	\$284K	-30.1%



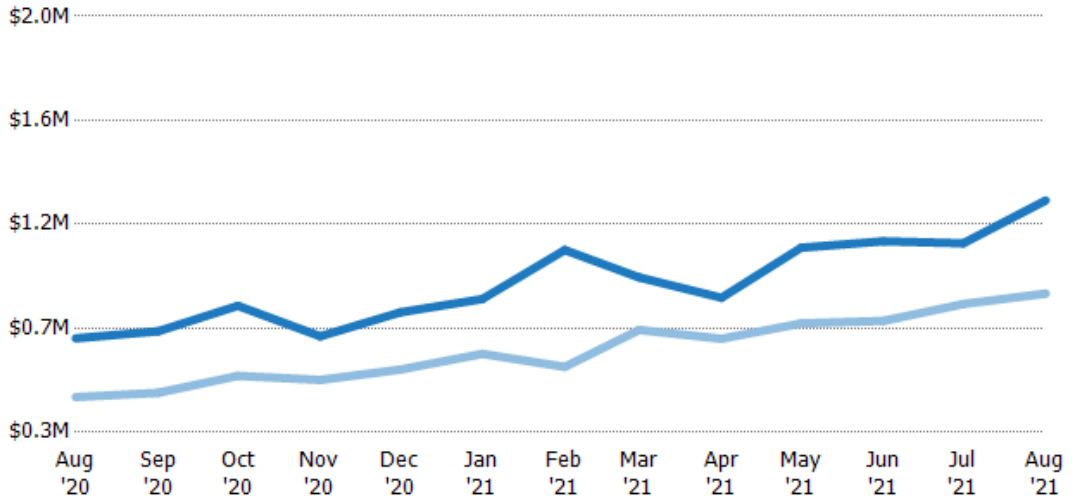
Current Year	\$269K	\$260K	\$289K	\$279K	\$447K	\$459K	\$259K	\$404K	\$349K	\$325K	\$407K	\$390K	\$599K
Prior Year	\$284K	\$279K	\$307K	\$307K	\$335K	\$354K	\$312K	\$269K	\$246K	\$245K	\$238K	\$270K	\$269K
Percent Change from Prior Year	-5%	-7%	-6%	-9%	33%	30%	-17%	50%	42%	32%	72%	45%	123%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



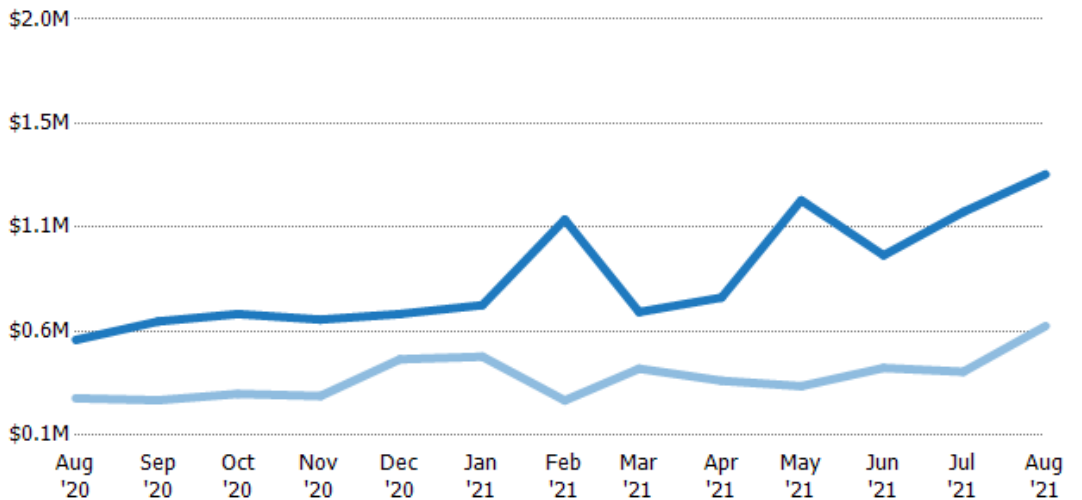
Avg Est Value	\$684K	\$713K	\$817K	\$692K	\$790K	\$845K	\$1.04M	\$933K	\$850K	\$1.05M	\$1.08M	\$1.07M	\$1.25M
Avg Listing Price	\$444K	\$461K	\$531K	\$514K	\$556K	\$620K	\$567K	\$718K	\$682K	\$745K	\$755K	\$824K	\$867K
Avg Listing Price as a % of Avg Est Value	65%	65%	65%	74%	70%	73%	54%	77%	80%	71%	70%	77%	69%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$535K	\$620K	\$654K	\$628K	\$654K	\$694K	\$1.09M	\$663K	\$729K	\$1.17M	\$922K	\$1.12M	\$1.29M
Median Listing Price	\$269K	\$260K	\$289K	\$279K	\$447K	\$459K	\$259K	\$404K	\$349K	\$325K	\$407K	\$390K	\$599K
Med Listing Price as a % of Med Est Value	50%	42%	44%	44%	68%	66%	24%	61%	48%	28%	44%	35%	46%

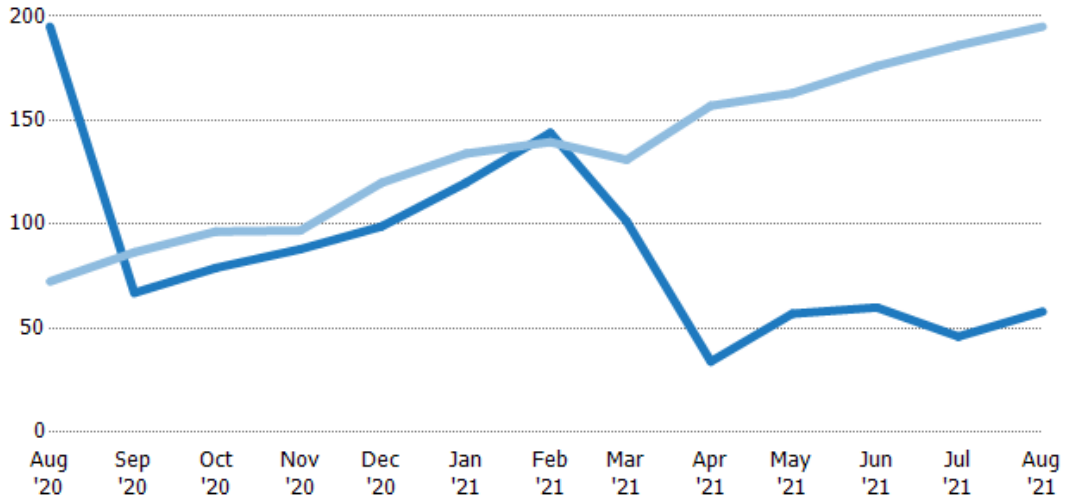
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	58	-70.3%
Aug '20	195	169%
Aug '19	72.5	105.5%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	195	67	79	88	99	120	144	102	34	57	60	46	58
Prior Year	72.5	86.5	96.5	97	120	134	140	131	157	163	176	186	195
Percent Change from Prior Year	169%	-23%	-18%	-9%	-18%	-10%	3%	-23%	-78%	-65%	-66%	-75%	-70%

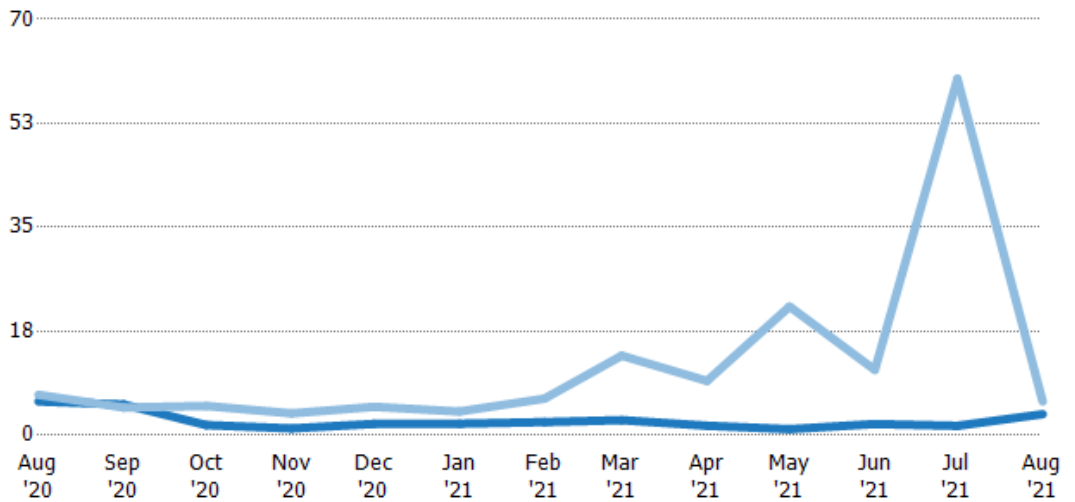
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	3.55	-37.8%
Aug '20	5.7	-16.2%
Aug '19	6.8	6.6%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	5.7	5.18	1.71	1.15	1.91	1.94	2.21	2.55	1.61	1.03	1.9	1.59	3.55
Prior Year	6.8	4.67	4.93	3.68	4.79	4	6.18	13.4	9.14	21.7	11	60	5.7
Percent Change from Prior Year	-16%	11%	-65%	-69%	-60%	-51%	-64%	-81%	-82%	-95%	-83%	-97%	-38%

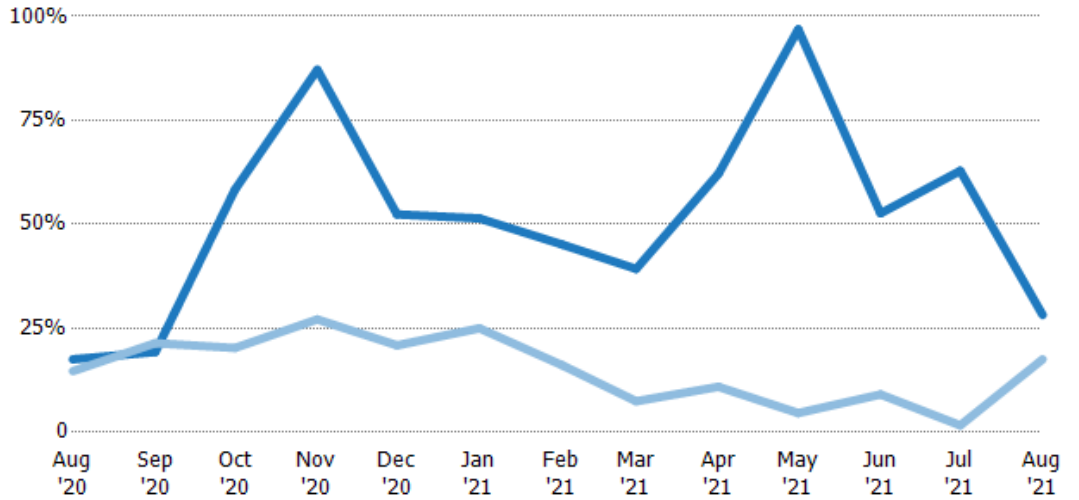
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Aug '21	28%	-10.7%
Aug '20	18%	-2.8%
Aug '19	15%	-6.2%



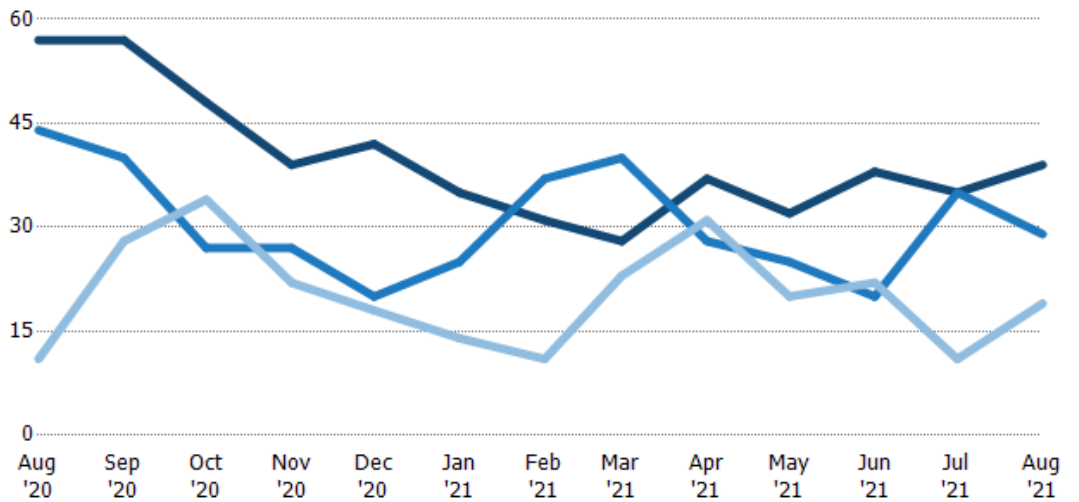
Current Year	18%	19%	58%	87%	52%	51%	45%	39%	62%	97%	53%	63%	28%
Prior Year	15%	21%	20%	27%	21%	25%	16%	7%	11%	5%	9%	2%	18%
Change from Prior Year	-3%	2%	-38%	-60%	-31%	-26%	-29%	-32%	-51%	-92%	-44%	-61%	-11%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Active	57	57	48	39	42	35	31	28	37	32	38	35	39
Pending	44	40	27	27	20	25	37	40	28	25	20	35	29
Sold	11	28	34	22	18	14	11	23	31	20	22	11	19

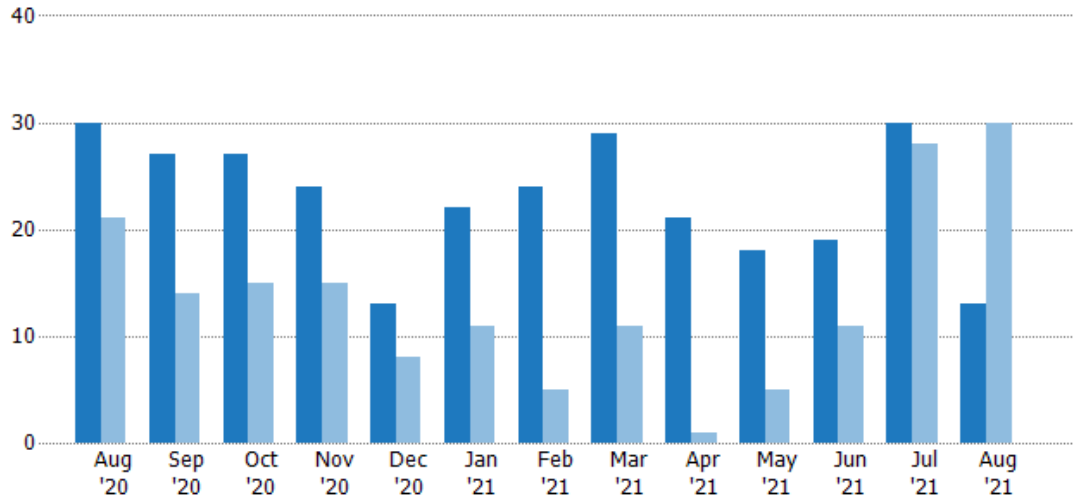
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	13	-56.7%
Aug '20	30	42.9%
Aug '19	21	-19%



Current Year	30	27	27	24	13	22	24	29	21	18	19	30	13
Prior Year	21	14	15	15	8	11	5	11	1	5	11	28	30
Percent Change from Prior Year	43%	93%	80%	60%	63%	100%	380%	164%	2,000%	260%	73%	7%	-57%

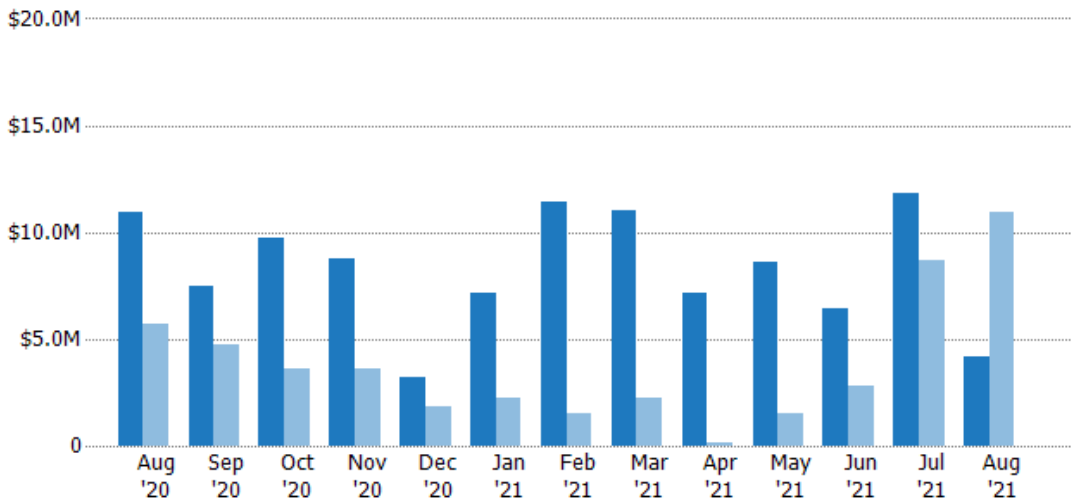
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$4.19M	-61.7%
Aug '20	\$10.9M	91%
Aug '19	\$5.72M	-21%



Current Year	\$10.9M	\$7.5M	\$9.72M	\$8.73M	\$3.21M	\$7.18M	\$11.4M	\$11M	\$7.12M	\$8.62M	\$6.42M	\$11.8M	\$4.19M
Prior Year	\$5.72M	\$4.75M	\$3.58M	\$3.63M	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K	\$1.51M	\$2.79M	\$8.66M	\$10.9M
Percent Change from Prior Year	91%	58%	171%	140%	78%	219%	652%	390%	5,840%	470%	130%	36%	-62%

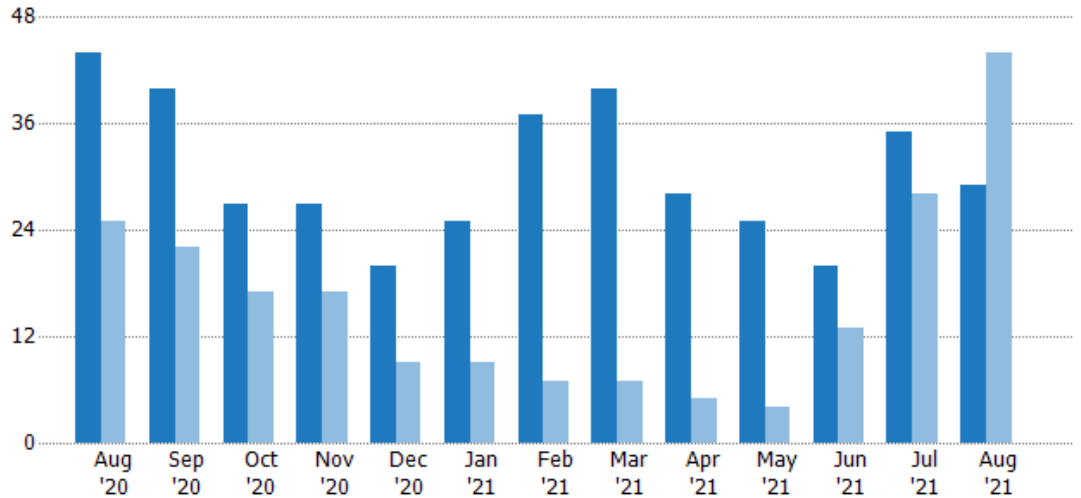
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Aug '21	29	-34.1%
Aug '20	44	76%
Aug '19	25	-28%



Current Year	44	40	27	27	20	25	37	40	28	25	20	35	29
Prior Year	25	22	17	17	9	9	7	7	5	4	13	28	44
Percent Change from Prior Year	76%	82%	59%	59%	122%	178%	429%	471%	460%	525%	54%	25%	-34%

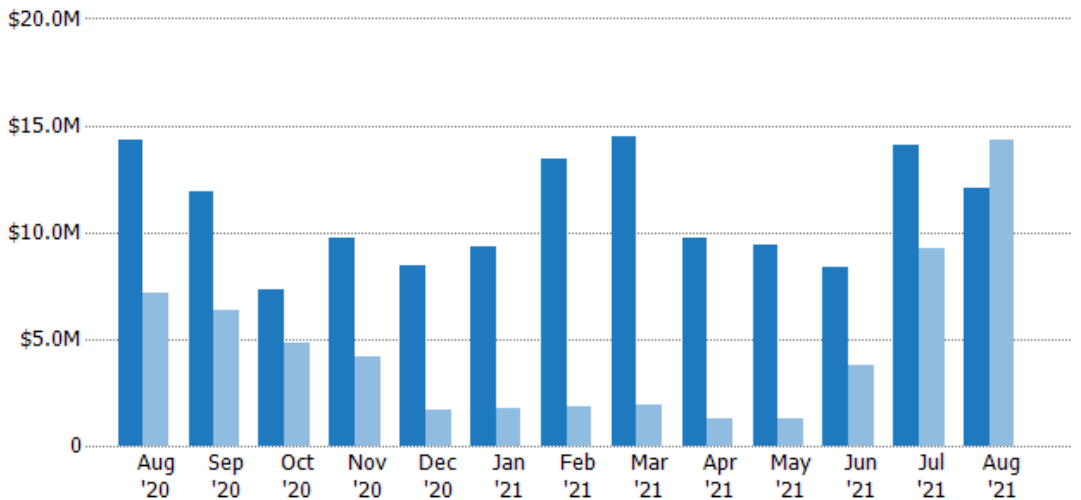
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$12.1M	-15.8%
Aug '20	\$14.4M	101.3%
Aug '19	\$7.13M	-30.6%



Current Year	\$14.4M	\$11.9M	\$7.31M	\$9.72M	\$8.47M	\$9.31M	\$13.5M	\$14.5M	\$9.74M	\$9.37M	\$8.33M	\$14.1M	\$12.1M
Prior Year	\$7.13M	\$6.36M	\$4.81M	\$4.18M	\$1.67M	\$1.79M	\$1.87M	\$1.93M	\$1.3M	\$1.31M	\$3.79M	\$9.24M	\$14.4M
Percent Change from Prior Year	101%	87%	52%	133%	408%	421%	621%	651%	651%	613%	120%	52%	-16%

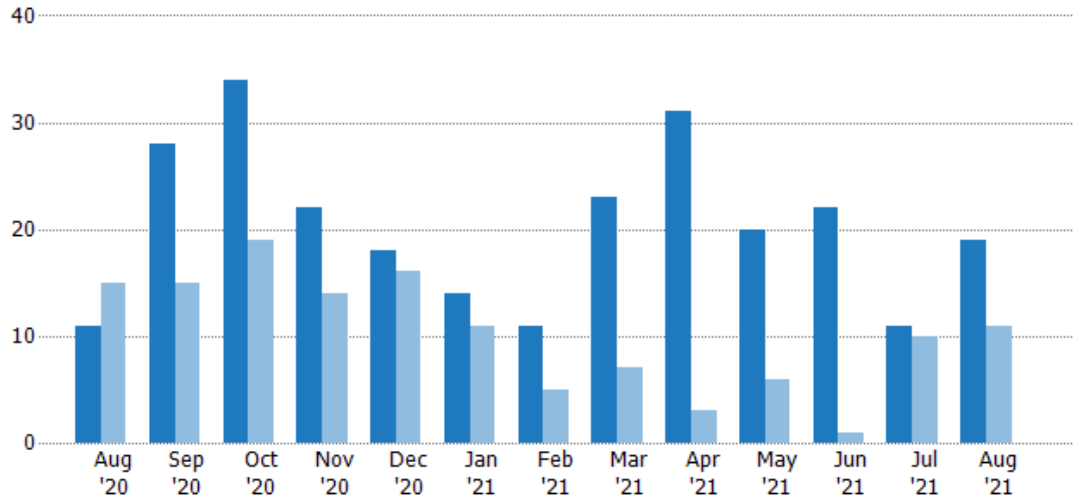
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Aug '21	19	72.7%
Aug '20	11	-26.7%
Aug '19	15	-26.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	11	28	34	22	18	14	11	23	31	20	22	11	19
Prior Year	15	15	19	14	16	11	5	7	3	6	1	10	11
Percent Change from Prior Year	-27%	87%	79%	57%	13%	27%	120%	229%	933%	233%	2,100%	10%	73%

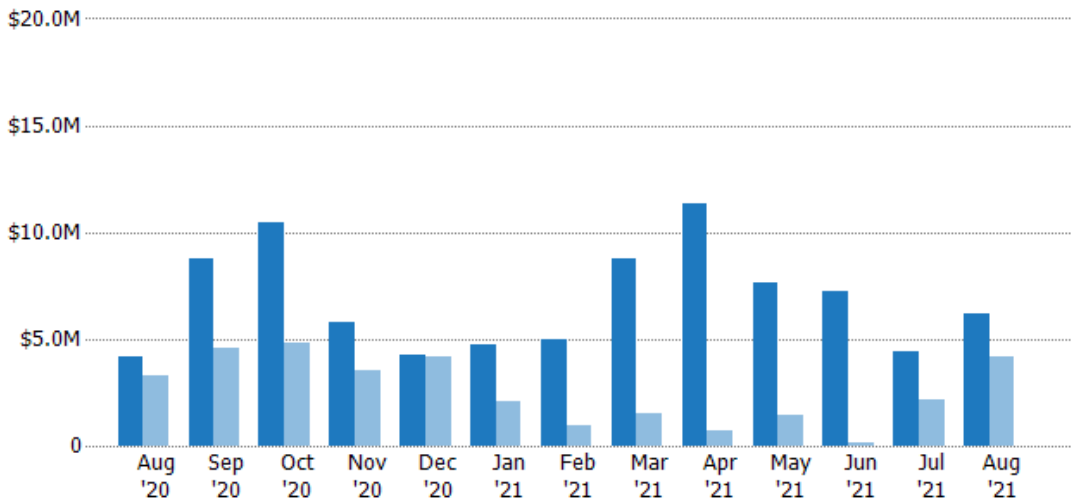
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$6.18M	47.6%
Aug '20	\$4.19M	27.4%
Aug '19	\$3.29M	-48.6%



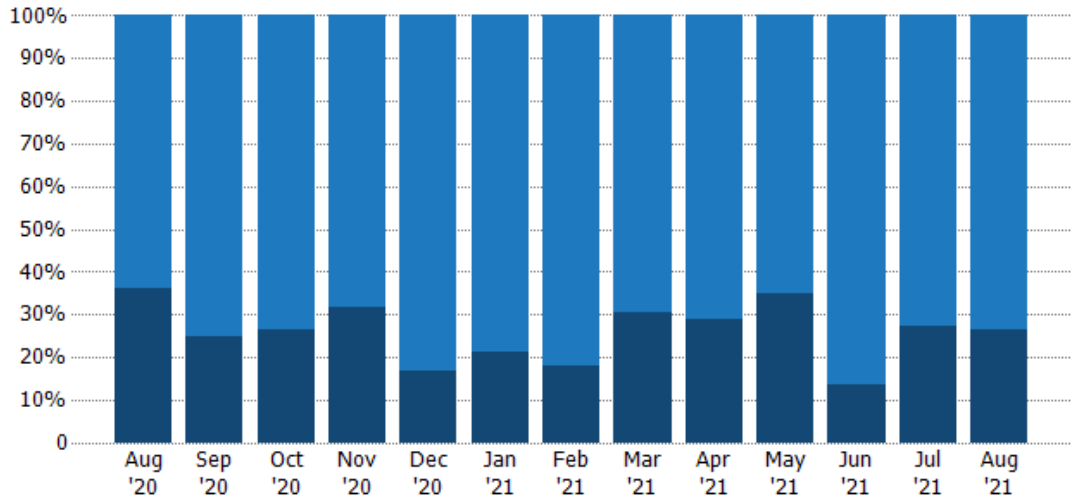
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$4.19M	\$8.75M	\$10.5M	\$5.82M	\$4.23M	\$4.74M	\$4.99M	\$8.75M	\$11.3M	\$7.6M	\$7.25M	\$4.4M	\$6.18M
Prior Year	\$3.29M	\$4.55M	\$4.84M	\$3.51M	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K	\$1.44M	\$132K	\$2.2M	\$4.19M
Percent Change from Prior Year		27%	92%	116%	66%	2%	131%	437%	485%	1,498%	428%	5,390%	100%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



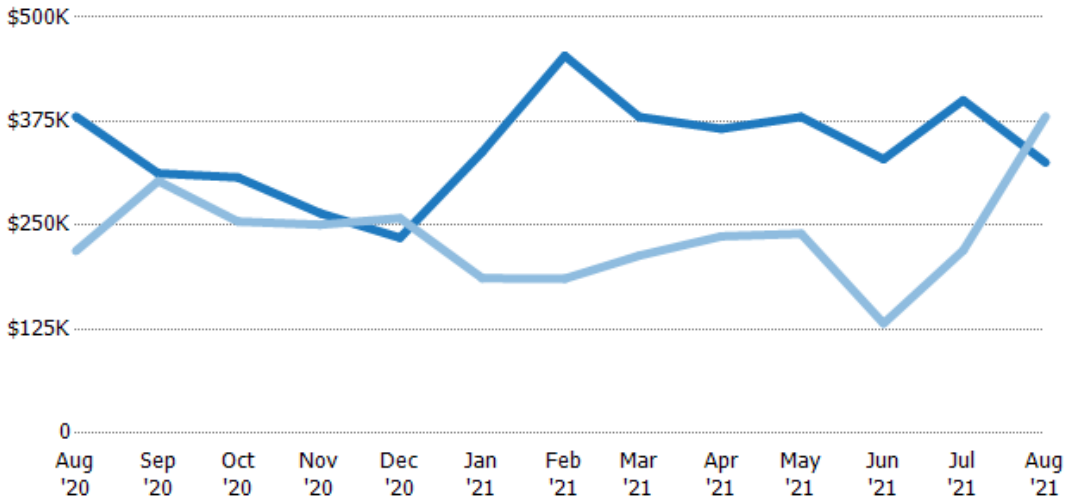
Condo/Townhouse	64%	75%	74%	68%	83%	79%	82%	70%	71%	65%	86%	73%	74%
Single Family Residence	36%	25%	26%	32%	17%	21%	18%	30%	29%	35%	14%	27%	26%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$454K	\$380K	\$366K	\$380K	\$329K	\$400K	\$325K
Prior Year	\$219K	\$303K	\$254K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K	\$240K	\$132K	\$220K	\$381K
Percent Change from Prior Year	74%	3%	21%	5%	-9%	82%	144%	78%	55%	59%	150%	82%	-15%

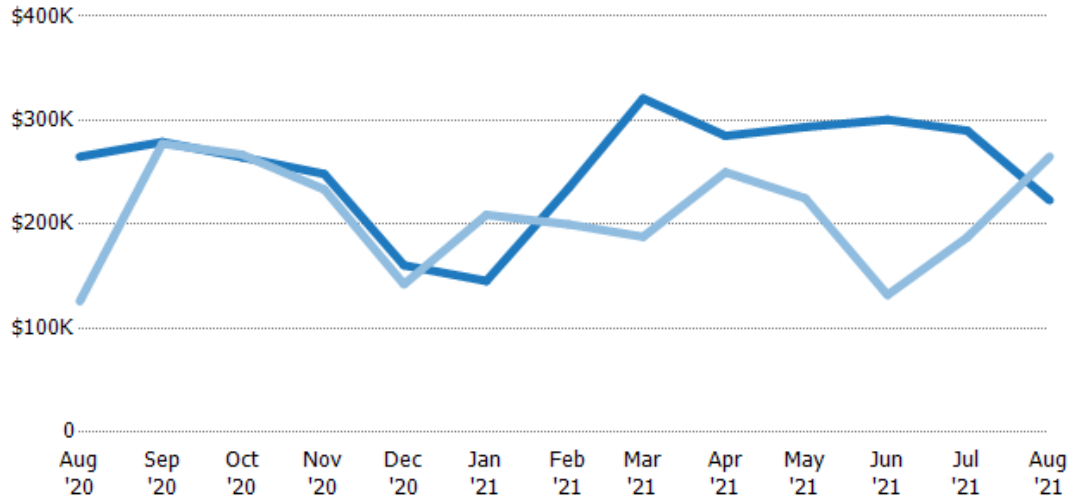
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Aug '21	\$223K	-15.8%
Aug '20	\$265K	110.3%
Aug '19	\$126K	19%



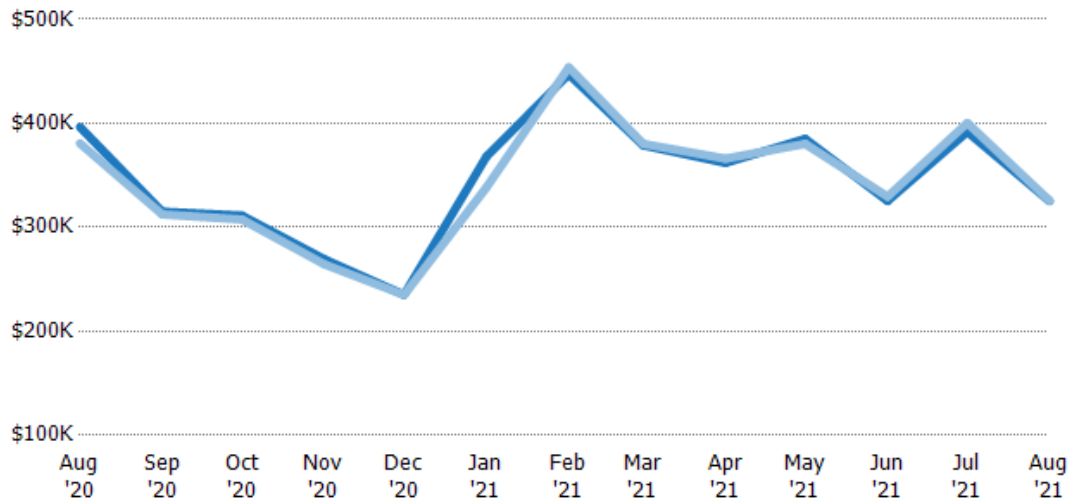
Current Year	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$235K	\$321K	\$285K	\$294K	\$301K	\$290K	\$223K
Prior Year	\$126K	\$278K	\$267K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K	\$225K	\$132K	\$188K	\$265K
Percent Change from Prior Year	110%	1%	-1%	6%	13%	-30%	18%	71%	14%	30%	128%	55%	-16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



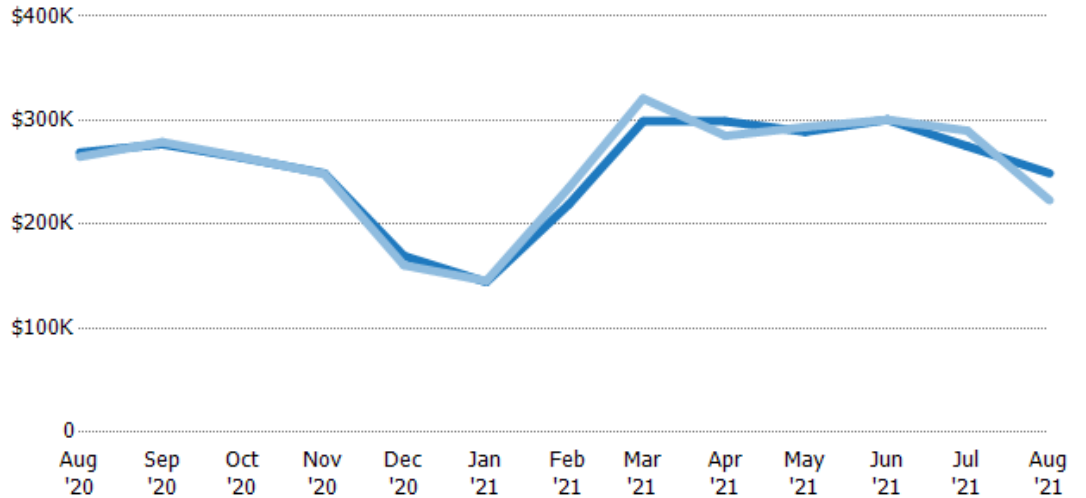
Avg List Price	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$447K	\$379K	\$362K	\$385K	\$325K	\$392K	\$325K
Avg Sales Price	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$454K	\$380K	\$366K	\$380K	\$329K	\$400K	\$325K
Avg Sales Price as a % of Avg List Price	96%	99%	99%	98%	100%	92%	101%	100%	101%	99%	101%	102%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



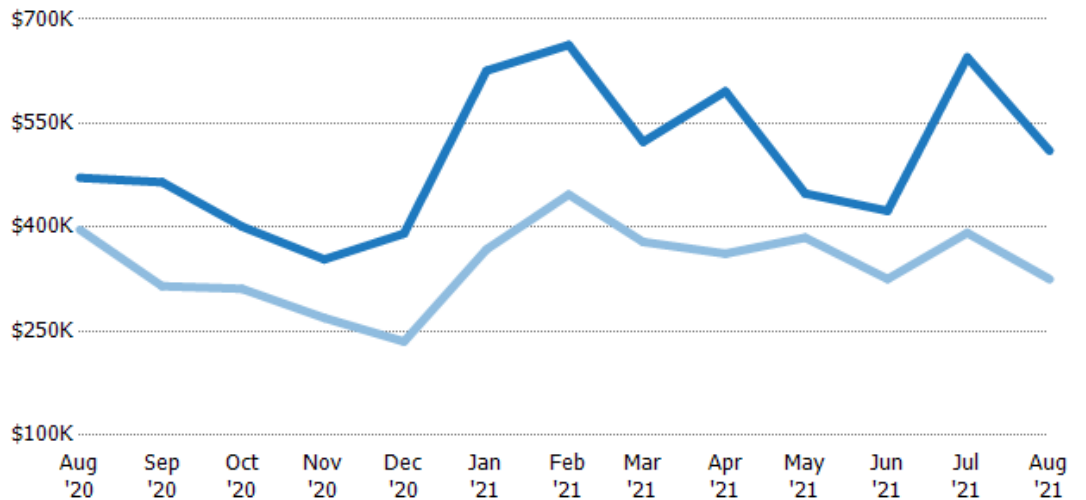
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K	\$299K	\$299K	\$289K	\$301K	\$275K	\$249K
Median Sales Price	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$235K	\$321K	\$285K	\$294K	\$301K	\$290K	\$223K
Med Sales Price as a % of Med List Price	99%	101%	100%	100%	95%	101%	107%	107%	95%	102%	100%	105%	90%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



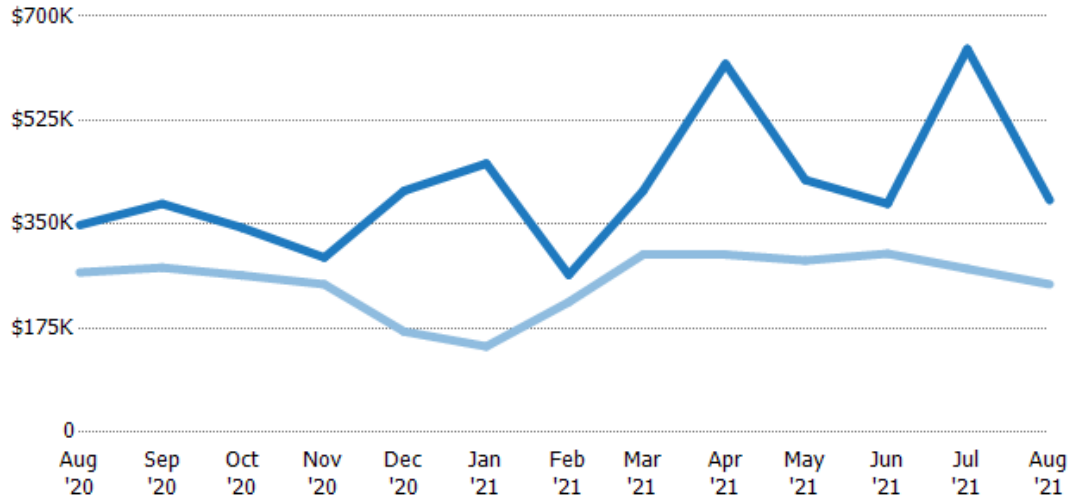
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$471K	\$465K	\$401K	\$354K	\$391K	\$626K	\$663K	\$523K	\$596K	\$449K	\$424K	\$645K	\$510K
Avg Sales Price	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$447K	\$379K	\$362K	\$385K	\$325K	\$392K	\$325K
Avg Sales Price as a % of Avg Est Value	84%	68%	78%	76%	60%	59%	67%	72%	61%	86%	77%	61%	64%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$349K	\$384K	\$344K	\$294K	\$406K	\$452K	\$265K	\$406K	\$620K	\$425K	\$384K	\$645K	\$390K
Median Sales Price	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K	\$299K	\$299K	\$289K	\$301K	\$275K	\$249K
Med Sales Price as a % of Med Est Value	77%	72%	77%	85%	42%	32%	83%	74%	48%	68%	78%	43%	64%