

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	12	28	-57.1%	187	132	+41.7%
New Listing Volume	\$3,806,800	\$11,232,200	-66.1%	\$87,849,499	\$46,905,300	+87.3%
Active Listing Count	41	57	-28.1%	N/A	N/A	
Active Listing Volume	\$32,406,699	\$26,296,600	+23.2%	N/A	N/A	
Average Listing Price	\$790,407	\$461,344	+71.3%	\$734,911	\$444,547	+65.3%
Median Listing Price	\$445,000	\$260,000	+71.2%	\$409,616	\$273,764	+49.6%
Median Days in RPR	62	67	-7.5%	69.94	129.2	-45.9%
Months of Inventory	2.2	5.2	-58.4%	3.9	4.9	-21.3%
Absorption Rate	46.34%	19.3%	+27%	25.95%	20.42%	+5.5%
Sales Activity Charts Metrics						
New Pending Sales Count	6	27	-77.8%	182	129	+41.1%
New Pending Sales Volume	\$2,120,900	\$7,497,500	-71.7%	\$69,843,000	\$37,523,200	+86.1%
Pending Sales Count	15	40	-62.5%	N/A	N/A	
Pending Sales Volume	\$5,492,700	\$11,891,400	-53.8%	N/A	N/A	
Closed Sales Count	20	28	-28.6%	171	82	+108.5%
Closed Sales Volume	\$8,479,000	\$8,746,400	-3.1%	\$63,733,300	\$21,885,740	+191.2%
Average Sales Price	\$423,950	\$312,371	+35.7%	\$372,709	\$266,899	+39.6%
Median Sales Price	\$362,000	\$279,000	+29.7%	\$280,627	\$237,177	+18.3%

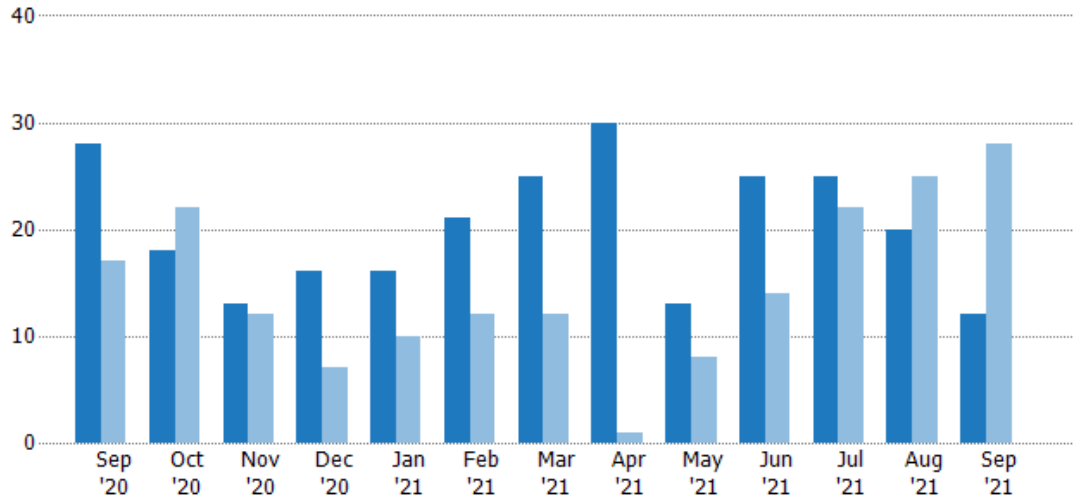
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	12	-57.1%
Sep '20	28	64.7%
Sep '19	17	-29.4%



Current Year	28	18	13	16	16	21	25	30	13	25	25	20	12
Prior Year	17	22	12	7	10	12	12	1	8	14	22	25	28
Percent Change from Prior Year	65%	-18%	8%	129%	60%	75%	108%	2,900%	63%	79%	14%	-20%	-57%

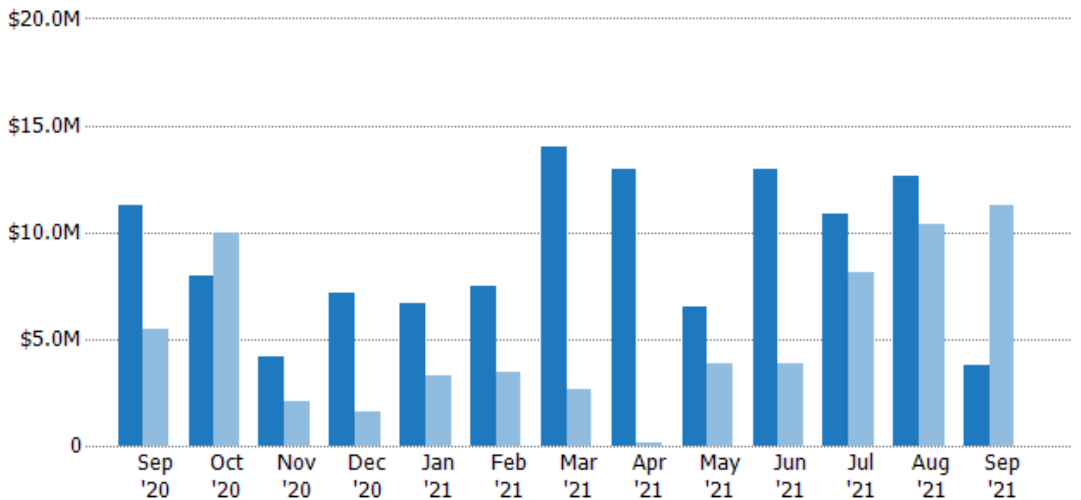
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$3.81M	-66.1%
Sep '20	\$11.2M	105.8%
Sep '19	\$5.46M	-10.8%



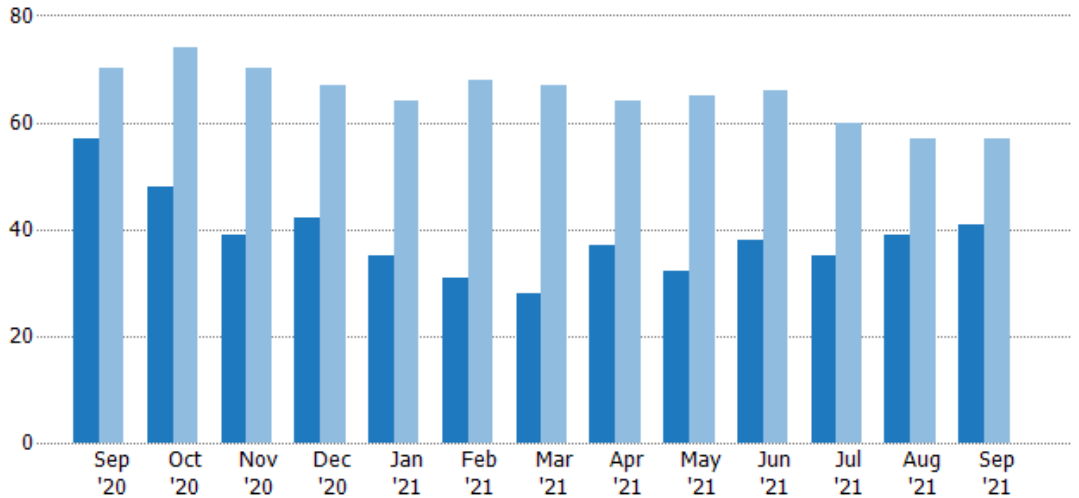
Current Year	\$11.2M	\$7.99M	\$4.17M	\$7.11M	\$6.65M	\$7.47M	\$14M	\$12.9M	\$6.55M	\$12.9M	\$10.8M	\$12.7M	\$3.81M
Prior Year	\$5.46M	\$9.94M	\$2.11M	\$1.59M	\$3.32M	\$3.42M	\$2.62M	\$120K	\$3.83M	\$3.86M	\$8.13M	\$10.4M	\$11.2M
Percent Change from Prior Year	106%	-20%	98%	347%	100%	118%	434%	10,724%	71%	235%	33%	22%	-66%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Count	% Chg.
Sep '21	41	-28.1%
Sep '20	57	-18.6%
Sep '19	70	-18.6%

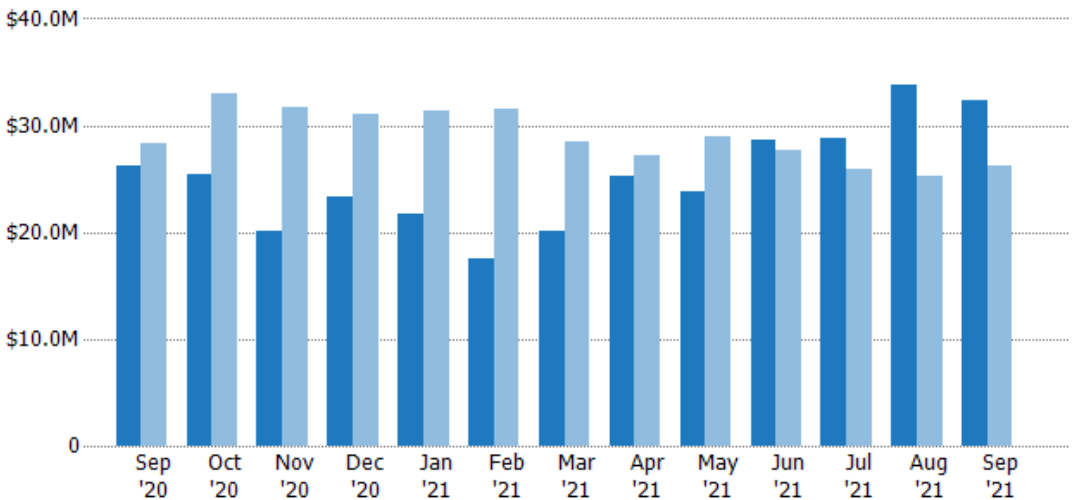
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	57	48	39	42	35	31	28	37	32	38	35	39	41
Prior Year	70	74	70	67	64	68	67	64	65	66	60	57	57
Percent Change from Prior Year	-19%	-35%	-44%	-37%	-45%	-54%	-58%	-42%	-51%	-42%	-42%	-32%	-28%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Sep '21	\$32.4M	23.2%
Sep '20	\$26.3M	-7.1%
Sep '19	\$28.3M	-22.1%

	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$26.3M	\$25.5M	\$20M	\$23.4M	\$21.7M	\$17.6M	\$20.1M	\$25.2M	\$23.8M	\$28.7M	\$28.8M	\$33.8M	\$32.4M
Prior Year	\$28.3M	\$33M	\$31.6M	\$31.1M	\$31.3M	\$31.5M	\$28.5M	\$27.1M	\$28.9M	\$27.6M	\$25.9M	\$25.3M	\$26.3M
Percent Change from Prior Year	-7%	-23%	-37%	-25%	-31%	-44%	-29%	-7%	-18%	4%	11%	34%	23%

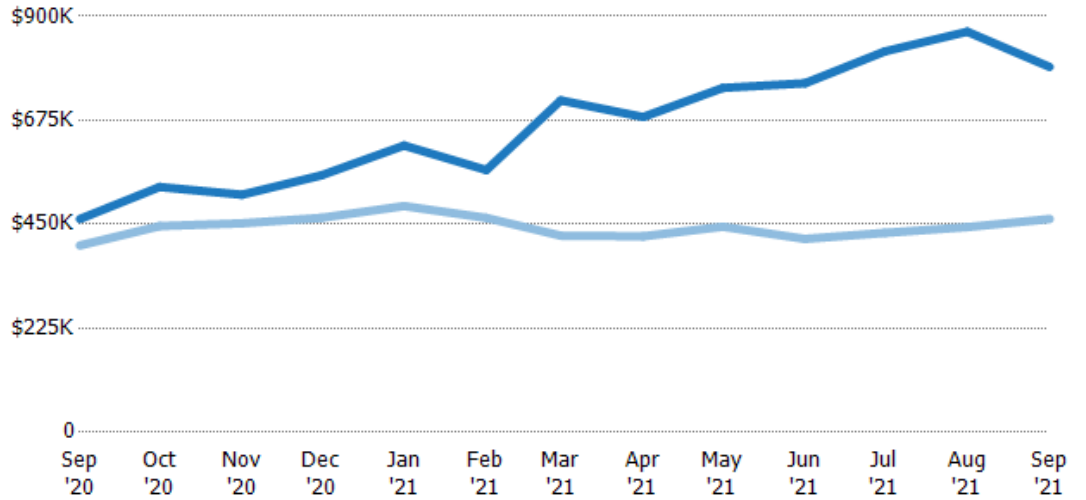
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$790K	71.3%
Sep '20	\$461K	14.1%
Sep '19	\$404K	-4.3%



Current Year	\$461K	\$531K	\$514K	\$556K	\$620K	\$567K	\$718K	\$682K	\$745K	\$755K	\$824K	\$867K	\$790K
Prior Year	\$404K	\$446K	\$452K	\$464K	\$490K	\$464K	\$425K	\$424K	\$445K	\$418K	\$431K	\$444K	\$461K
Percent Change from Prior Year	14%	19%	14%	20%	27%	22%	69%	61%	68%	81%	91%	95%	71%

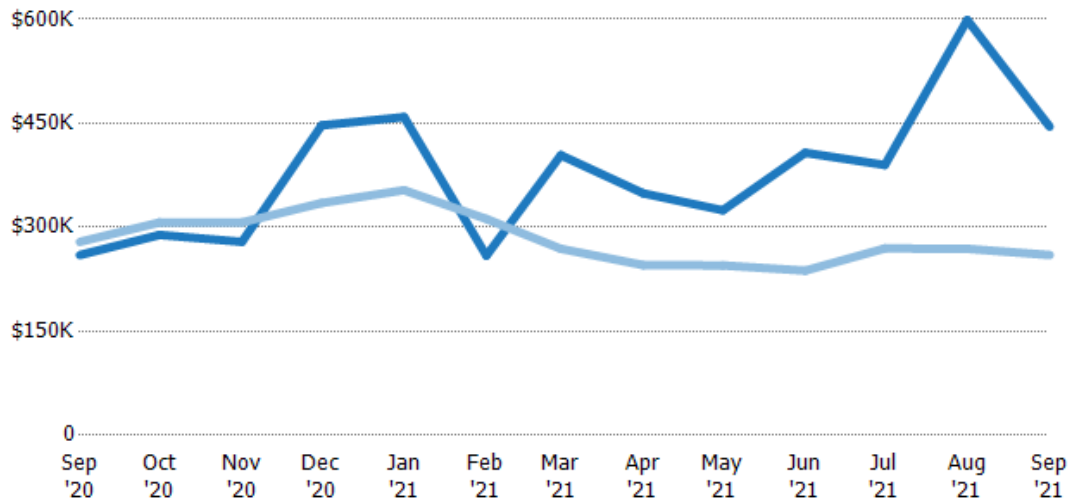
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$445K	71.2%
Sep '20	\$260K	-6.8%
Sep '19	\$279K	0%



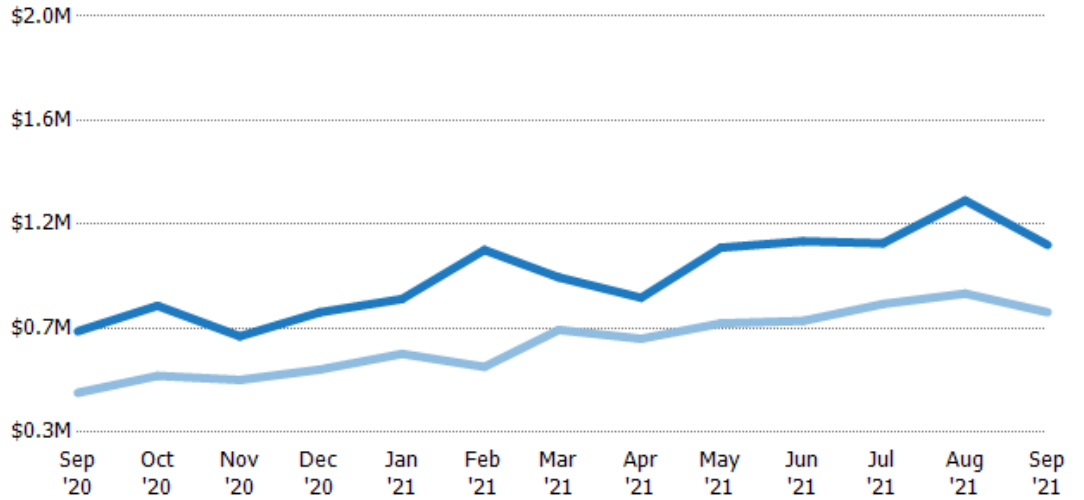
Current Year	\$260K	\$289K	\$279K	\$447K	\$459K	\$259K	\$404K	\$349K	\$325K	\$407K	\$390K	\$599K	\$445K
Prior Year	\$279K	\$307K	\$307K	\$335K	\$354K	\$312K	\$269K	\$246K	\$245K	\$238K	\$270K	\$269K	\$260K
Percent Change from Prior Year	-7%	-6%	-9%	33%	30%	-17%	50%	42%	32%	72%	45%	123%	71%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



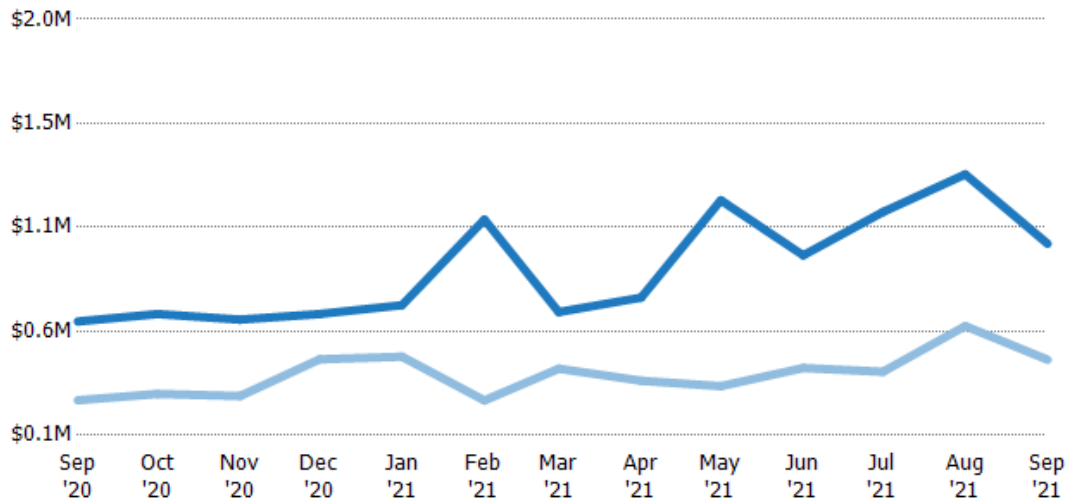
Avg Est Value	\$713K	\$817K	\$692K	\$790K	\$845K	\$1.04M	\$933K	\$850K	\$1.05M	\$1.08M	\$1.07M	\$1.25M	\$1.07M
Avg Listing Price	\$461K	\$531K	\$514K	\$556K	\$620K	\$567K	\$718K	\$682K	\$745K	\$755K	\$824K	\$867K	\$790K
Avg Listing Price as a % of Avg Est Value	65%	65%	74%	70%	73%	54%	77%	80%	71%	70%	77%	69%	74%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$620K	\$654K	\$628K	\$654K	\$694K	\$1.09M	\$663K	\$729K	\$1.17M	\$922K	\$1.12M	\$1.29M	\$974K
Median Listing Price	\$260K	\$289K	\$279K	\$447K	\$459K	\$259K	\$404K	\$349K	\$325K	\$407K	\$390K	\$599K	\$445K
Med Listing Price as a % of Med Est Value	42%	44%	44%	68%	66%	24%	61%	48%	28%	44%	35%	46%	46%

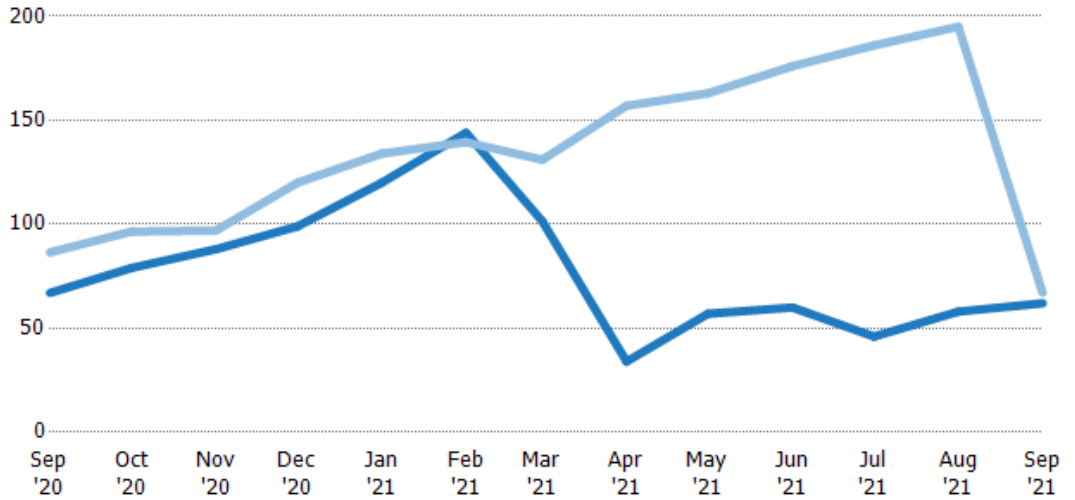
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Sep '21	62	-7.5%
Sep '20	67	-22.5%
Sep '19	86.5	98.8%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	67	79	88	99	120	144	102	34	57	60	46	58	62
Prior Year	86.5	96.5	97	120	134	140	131	157	163	176	186	195	67
Percent Change from Prior Year	-23%	-18%	-9%	-18%	-10%	3%	-23%	-78%	-65%	-66%	-75%	-70%	-7%

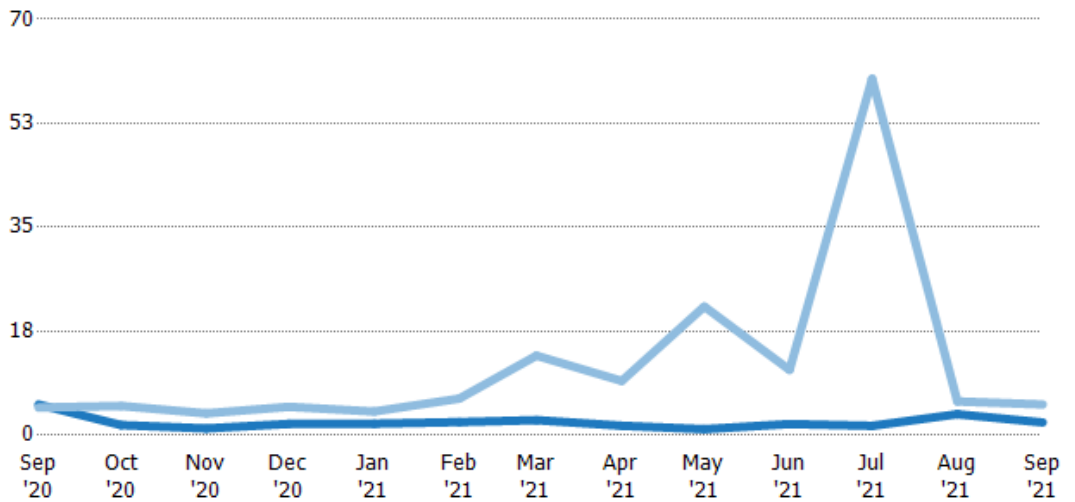
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Sep '21	2.16	-58.4%
Sep '20	5.18	11%
Sep '19	4.67	11%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	5.18	1.71	1.15	1.91	1.94	2.21	2.55	1.61	1.03	1.9	1.59	3.55	2.16
Prior Year	4.67	4.93	3.68	4.79	4	6.18	13.4	9.14	21.7	11	60	5.7	5.18
Percent Change from Prior Year	11%	-65%	-69%	-60%	-51%	-64%	-81%	-82%	-95%	-83%	-97%	-38%	-58%

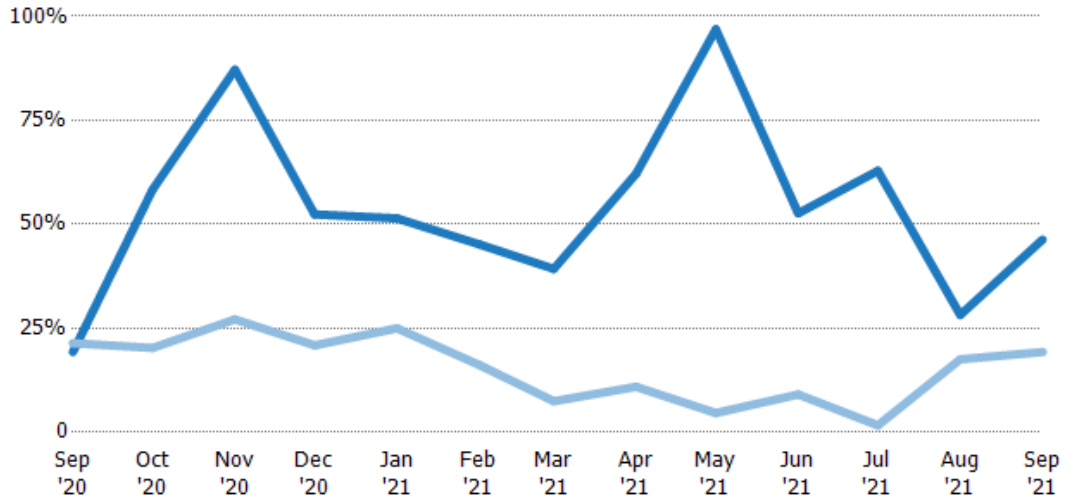
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Sep '21	46%	-27.1%
Sep '20	19%	2.1%
Sep '19	21%	-9.9%



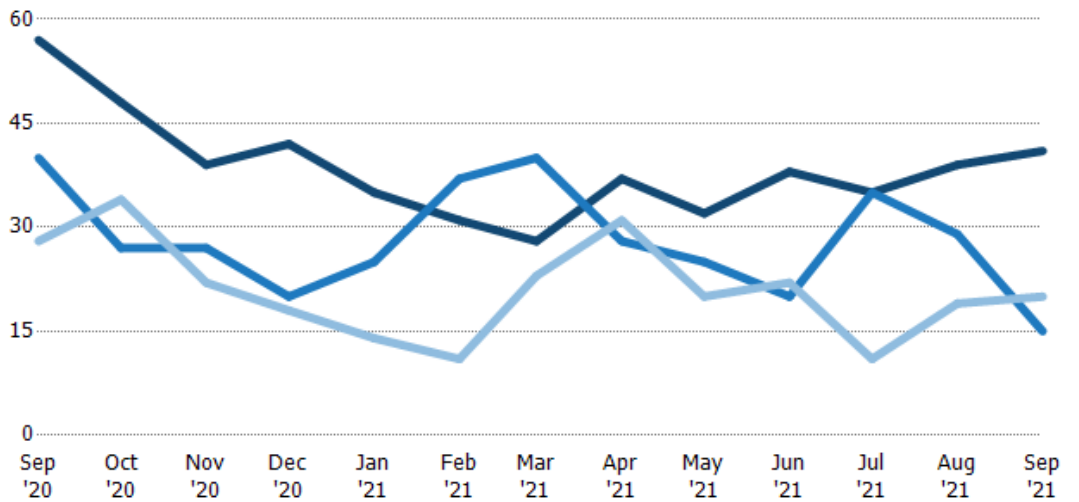
Current Year	19%	58%	87%	52%	51%	45%	39%	62%	97%	53%	63%	28%	46%
Prior Year	21%	20%	27%	21%	25%	16%	7%	11%	5%	9%	2%	18%	19%
Change from Prior Year	2%	-38%	-60%	-31%	-26%	-29%	-32%	-51%	-92%	-44%	-61%	-11%	-27%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Active	57	48	39	42	35	31	28	37	32	38	35	39	41
Pending	40	27	27	20	25	37	40	28	25	20	35	29	15
Sold	28	34	22	18	14	11	23	31	20	22	11	19	20

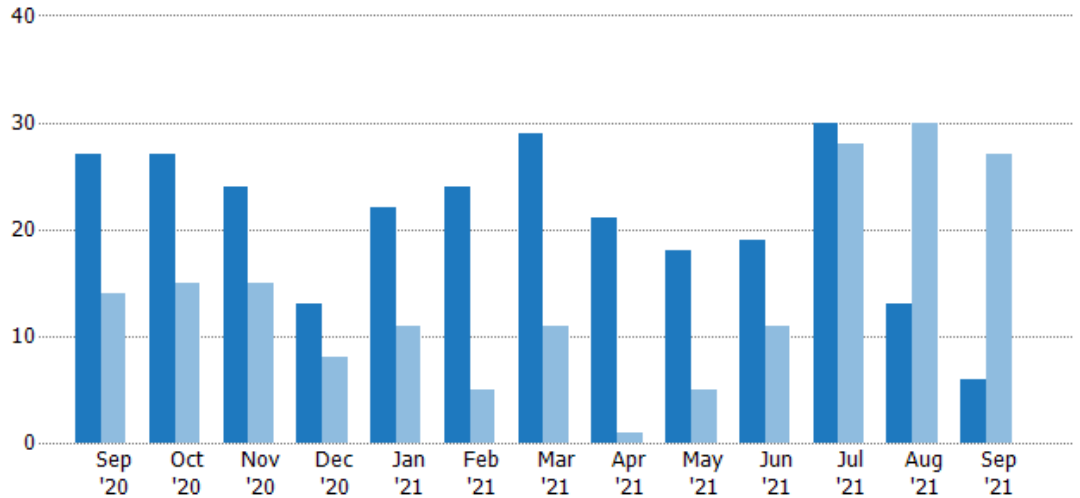
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	6	-77.8%
Sep '20	27	92.9%
Sep '19	14	-14.3%



Current Year	27	27	24	13	22	24	29	21	18	19	30	13	6
Prior Year	14	15	15	8	11	5	11	1	5	11	28	30	27
Percent Change from Prior Year	93%	80%	60%	63%	100%	380%	164%	2,000%	260%	73%	7%	-57%	-78%

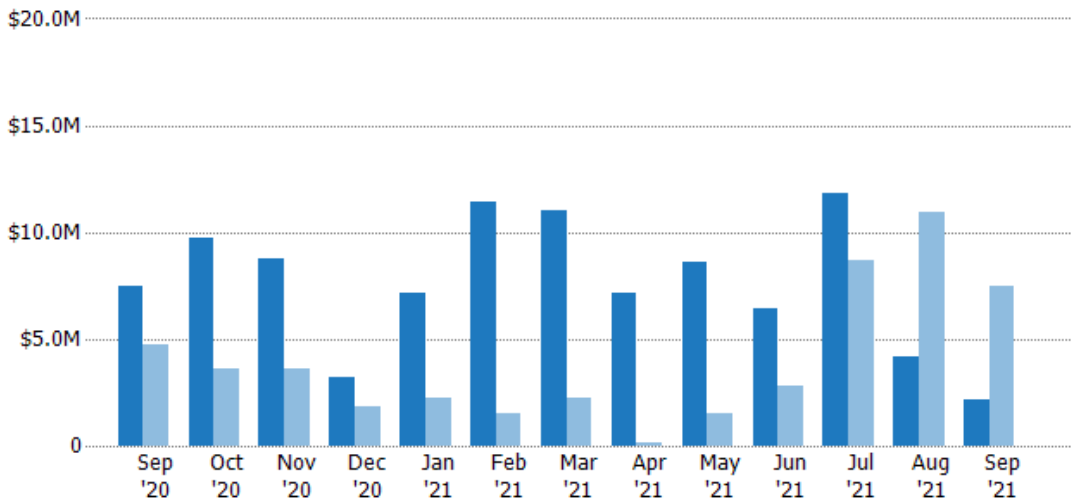
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$2.12M	-71.7%
Sep '20	\$7.5M	57.7%
Sep '19	\$4.75M	-61.2%



Current Year	\$7.5M	\$9.72M	\$8.73M	\$3.21M	\$7.18M	\$11.4M	\$11M	\$7.12M	\$8.62M	\$6.42M	\$11.8M	\$4.19M	\$2.12M
Prior Year	\$4.75M	\$3.58M	\$3.63M	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K	\$1.51M	\$2.79M	\$8.66M	\$10.9M	\$7.5M
Percent Change from Prior Year	58%	171%	140%	78%	219%	652%	390%	5,840%	470%	130%	36%	-62%	-72%

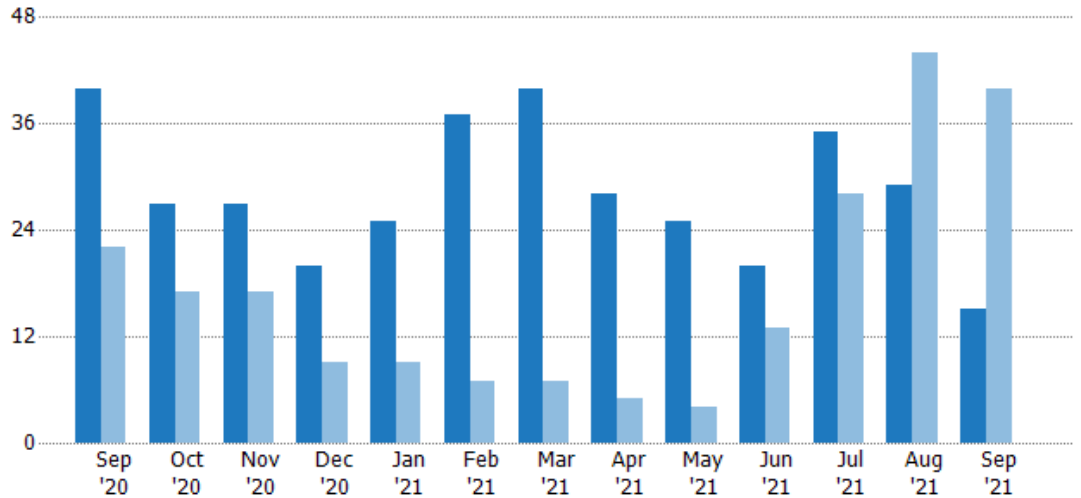
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	15	-62.5%
Sep '20	40	81.8%
Sep '19	22	-9.1%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	40	27	27	20	25	37	40	28	25	20	35	29	15
Prior Year	22	17	17	9	9	7	7	5	4	13	28	44	40
Percent Change from Prior Year	82%	59%	59%	122%	178%	429%	471%	460%	525%	54%	25%	-34%	-63%

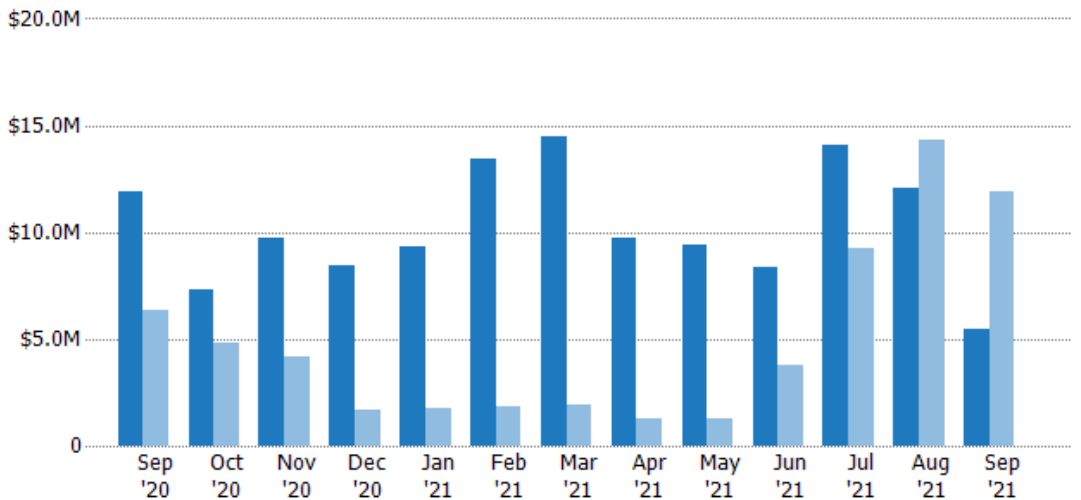
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$5.49M	-53.8%
Sep '20	\$11.9M	86.9%
Sep '19	\$6.36M	-27.6%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$11.9M	\$7.31M	\$9.72M	\$8.47M	\$9.31M	\$13.5M	\$14.5M	\$9.74M	\$9.37M	\$8.33M	\$14.1M	\$12.1M	\$5.49M
Prior Year	\$6.36M	\$4.81M	\$4.18M	\$1.67M	\$1.79M	\$1.87M	\$1.93M	\$1.3M	\$1.31M	\$3.79M	\$9.24M	\$14.4M	\$11.9M
Percent Change from Prior Year	87%	52%	133%	408%	421%	621%	651%	651%	613%	120%	52%	-16%	-54%

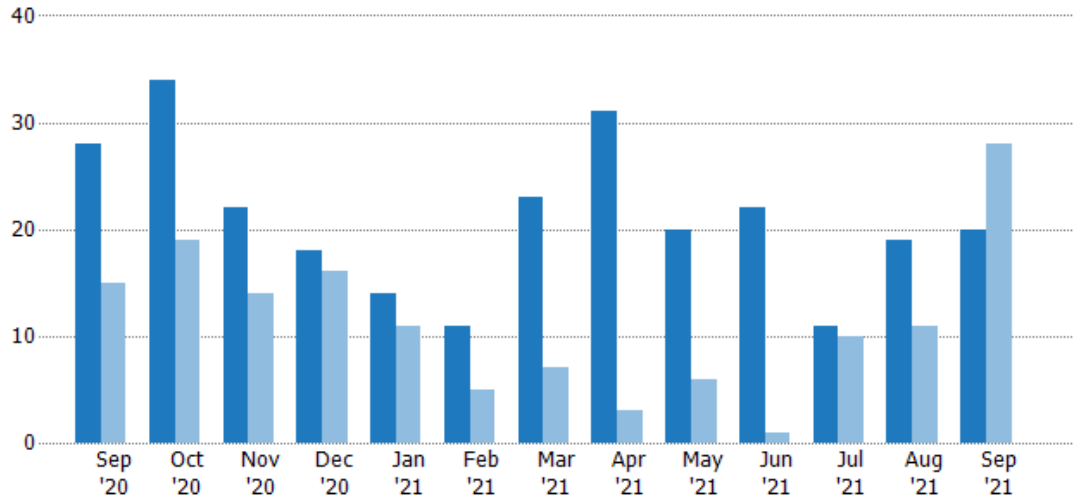
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	20	-28.6%
Sep '20	28	86.7%
Sep '19	15	-33.3%



Current Year	28	34	22	18	14	11	23	31	20	22	11	19	20
Prior Year	15	19	14	16	11	5	7	3	6	1	10	11	28
Percent Change from Prior Year	87%	79%	57%	13%	27%	120%	229%	933%	233%	2,100%	10%	73%	-29%

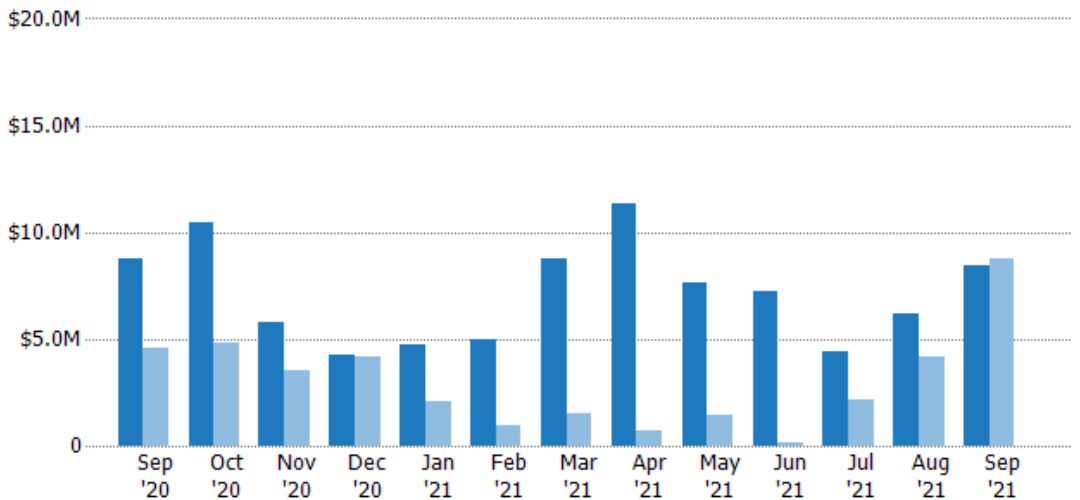
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$8.48M	-3.1%
Sep '20	\$8.75M	92.3%
Sep '19	\$4.55M	-53.5%



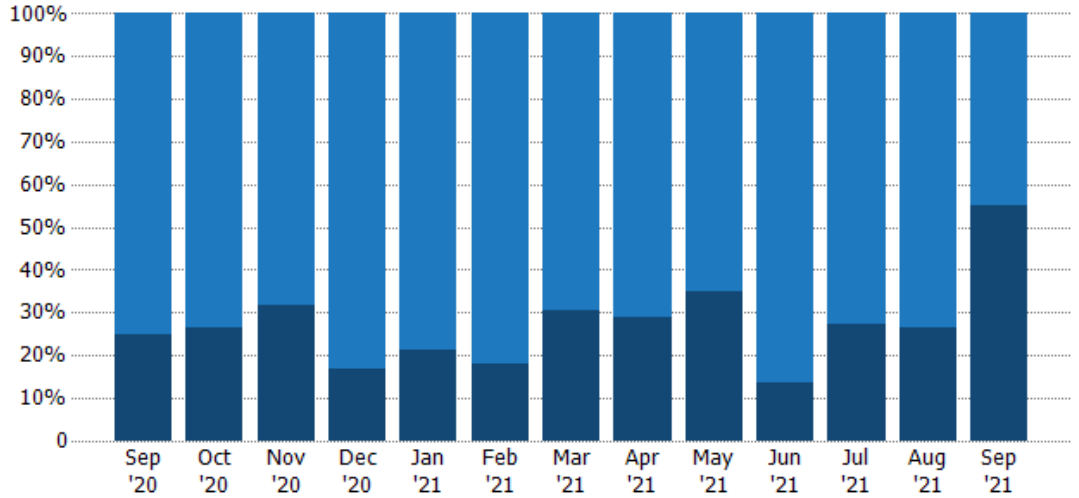
Current Year	\$8.75M	\$10.5M	\$5.82M	\$4.23M	\$4.74M	\$4.99M	\$8.75M	\$11.3M	\$7.6M	\$7.25M	\$4.4M	\$6.18M	\$8.48M
Prior Year	\$4.55M	\$4.84M	\$3.51M	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K	\$1.44M	\$132K	\$2.2M	\$4.19M	\$8.75M
Percent Change from Prior Year	92%	116%	66%	2%	131%	437%	485%	1,498%	428%	5,390%	100%	48%	-3%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Condo/Townhouse	75%	74%	68%	83%	79%	82%	70%	71%	65%	86%	73%	74%	45%
Single Family Residence	25%	26%	32%	17%	21%	18%	30%	29%	35%	14%	27%	26%	55%

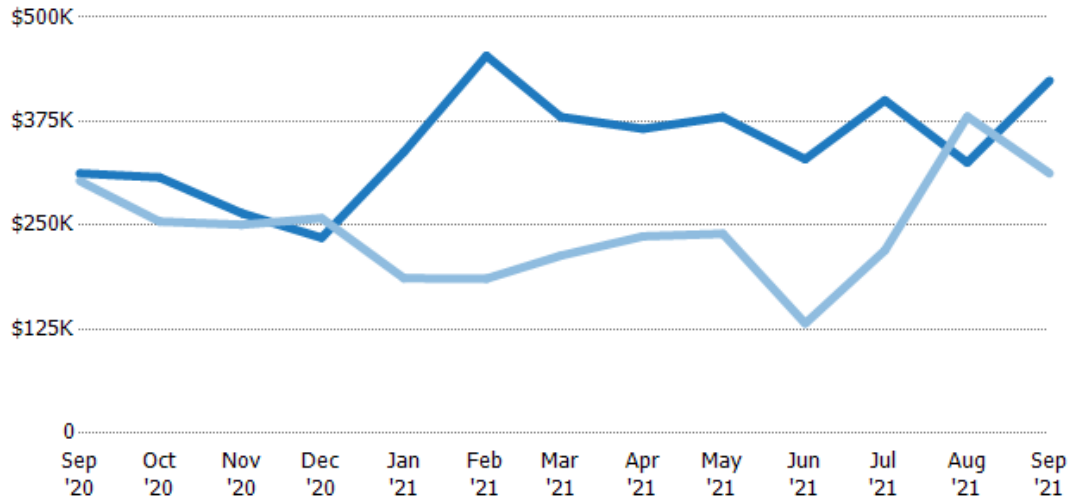
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Price	% Chg.
Sep '21	\$424K	35.7%
Sep '20	\$312K	3%
Sep '19	\$303K	-30.3%



Current Year	\$312K	\$308K	\$264K	\$235K	\$338K	\$454K	\$380K	\$366K	\$380K	\$329K	\$400K	\$325K	\$424K
Prior Year	\$303K	\$254K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K	\$240K	\$132K	\$220K	\$381K	\$312K
Percent Change from Prior Year	3%	21%	5%	-9%	82%	144%	78%	55%	59%	150%	82%	-15%	36%

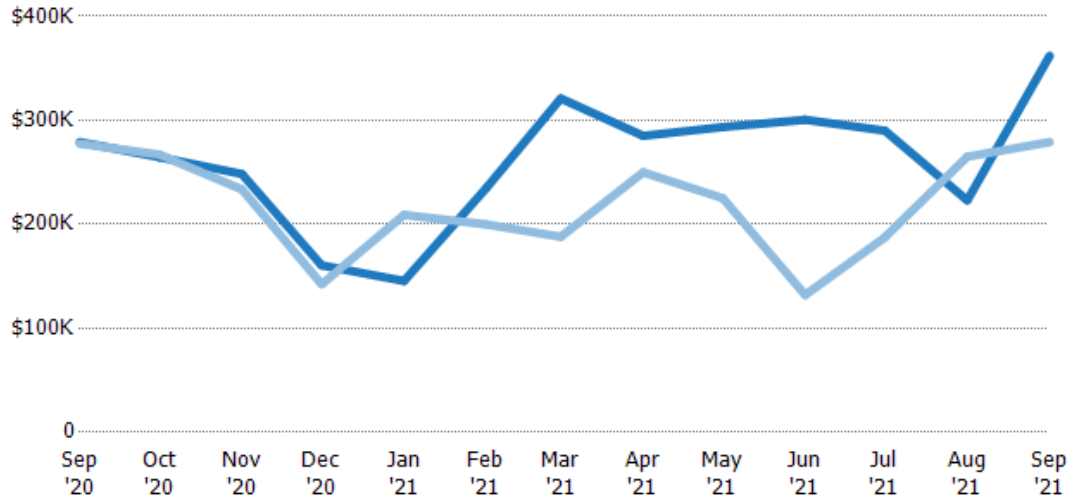
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Sep '21	\$362K	29.7%
Sep '20	\$279K	0.5%
Sep '19	\$278K	-55.9%



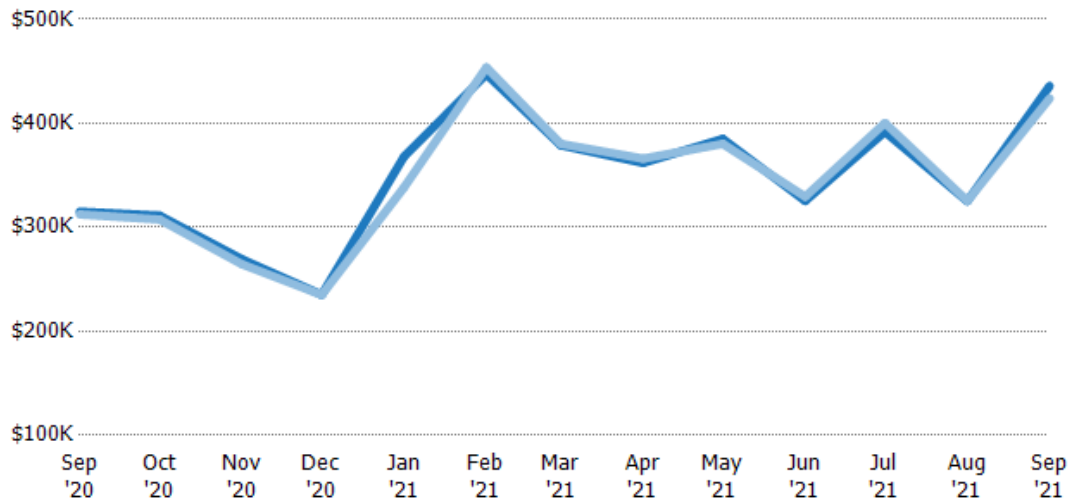
Current Year	\$279K	\$265K	\$248K	\$161K	\$145K	\$235K	\$321K	\$285K	\$294K	\$301K	\$290K	\$223K	\$362K
Prior Year	\$278K	\$267K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K	\$225K	\$132K	\$188K	\$265K	\$279K
Percent Change from Prior Year	1%	-1%	6%	13%	-30%	18%	71%	14%	30%	128%	55%	-16%	30%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



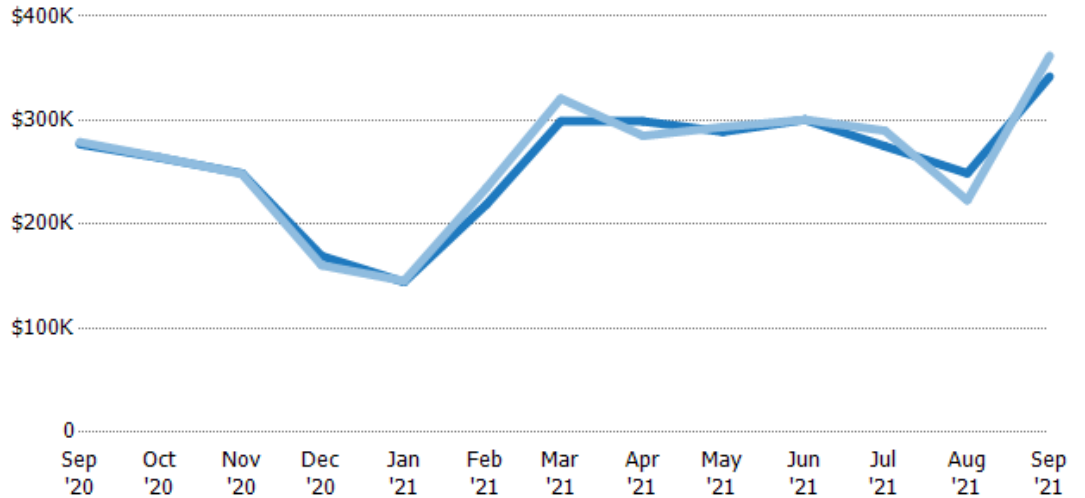
Avg List Price	\$315K	\$311K	\$269K	\$235K	\$368K	\$447K	\$379K	\$362K	\$385K	\$325K	\$392K	\$325K	\$436K
Avg Sales Price	\$312K	\$308K	\$264K	\$235K	\$338K	\$454K	\$380K	\$366K	\$380K	\$329K	\$400K	\$325K	\$424K
Avg Sales Price as a % of Avg List Price	99%	99%	98%	100%	92%	101%	100%	101%	99%	101%	102%	100%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



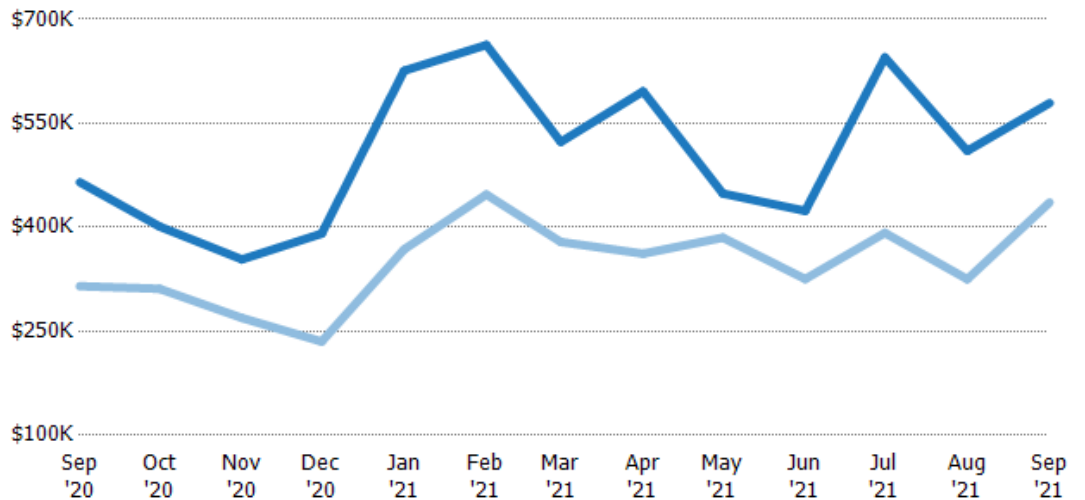
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K	\$299K	\$299K	\$289K	\$301K	\$275K	\$249K	\$342K
Median Sales Price	\$279K	\$265K	\$248K	\$161K	\$145K	\$235K	\$321K	\$285K	\$294K	\$301K	\$290K	\$223K	\$362K
Med Sales Price as a % of Med List Price	101%	100%	100%	95%	101%	107%	107%	95%	102%	100%	105%	90%	106%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



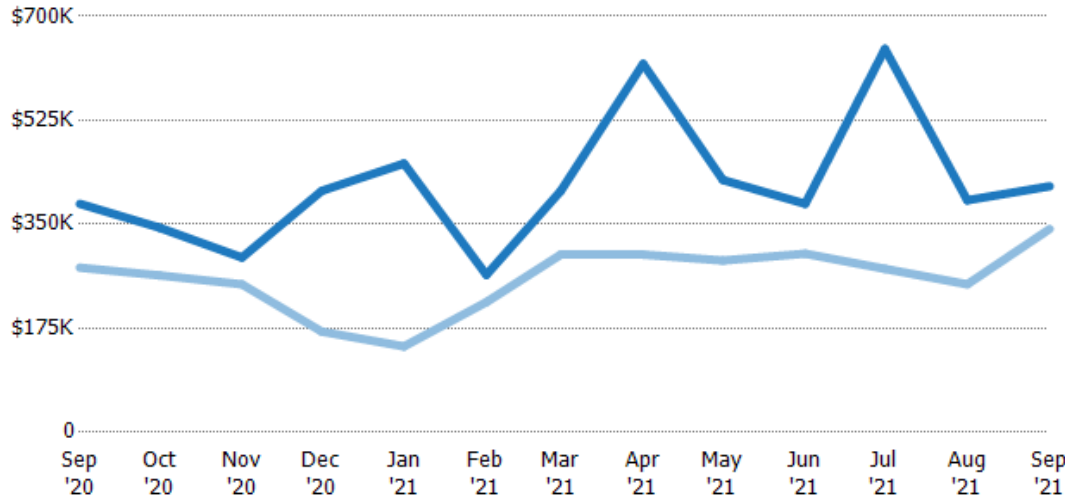
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$465K	\$401K	\$354K	\$391K	\$626K	\$663K	\$523K	\$596K	\$449K	\$424K	\$645K	\$510K	\$579K
Avg Sales Price	\$315K	\$311K	\$269K	\$235K	\$368K	\$447K	\$379K	\$362K	\$385K	\$325K	\$392K	\$325K	\$436K
Avg Sales Price as a % of Avg Est Value	68%	78%	76%	60%	59%	67%	72%	61%	86%	77%	61%	64%	75%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$384K	\$344K	\$294K	\$406K	\$452K	\$265K	\$406K	\$620K	\$425K	\$384K	\$645K	\$390K	\$414K
Median Sales Price	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K	\$299K	\$299K	\$289K	\$301K	\$275K	\$249K	\$342K
Med Sales Price as a % of Med Est Value	72%	77%	85%	42%	32%	83%	74%	48%	68%	78%	43%	64%	83%