

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

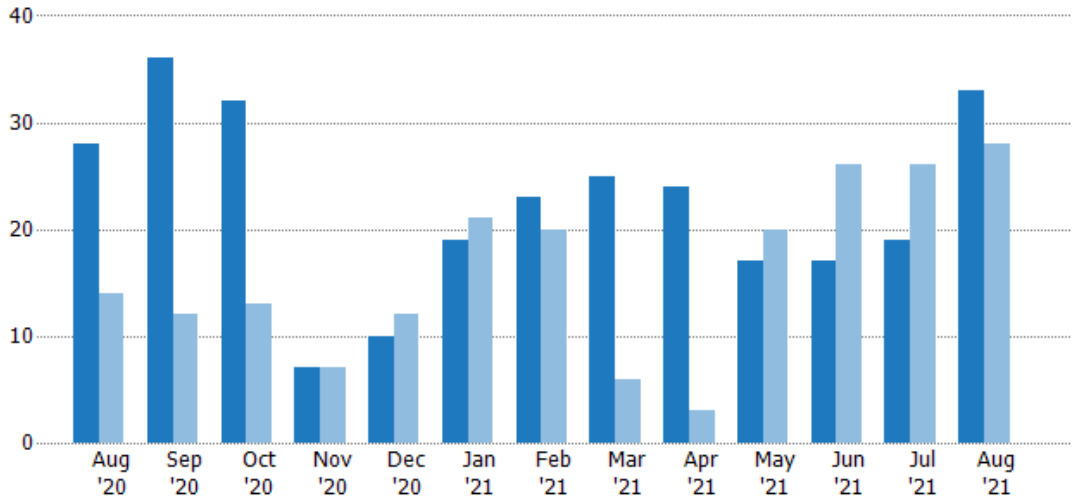
Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	33	28	+17.9%	177	150	+18%
New Listing Volume	\$16,764,900	\$10,334,800	+62.2%	\$85,082,445	\$47,392,100	+79.5%
Active Listing Count	59	72	-18.1%	N/A	N/A	
Active Listing Volume	\$42,438,650	\$28,434,300	+49.3%	N/A	N/A	
Average Listing Price	\$719,299	\$394,921	+82.1%	\$563,002	\$383,250	+46.9%
Median Listing Price	\$399,000	\$300,000	+33%	\$367,834	\$306,078	+20.2%
Median Days in RPR	113	88	+28.4%	127.47	160.04	-20.4%
Months of Inventory	3.9	4	-1.7%	5.2	11.1	-53.3%
Absorption Rate	25.42%	25%	+0.4%	19.35%	9.04%	+10.3%
Sales Activity Charts Metrics						
New Pending Sales Count	20	48	-58.3%	162	161	+0.6%
New Pending Sales Volume	\$7,531,500	\$18,505,600	-59.3%	\$58,981,395	\$50,630,700	+16.5%
Pending Sales Count	30	59	-49.2%	N/A	N/A	
Pending Sales Volume	\$12,671,500	\$22,030,600	-42.5%	N/A	N/A	
Closed Sales Count	19	20	-5%	135	90	+50%
Closed Sales Volume	\$5,237,750	\$6,721,000	-22.1%	\$45,759,184	\$23,532,576	+94.5%
Average Sales Price	\$275,671	\$336,050	-18%	\$338,957	\$261,473	+29.6%
Median Sales Price	\$285,000	\$247,500	+15.2%	\$306,573	\$213,654	+43.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Aug '21	33	17.9%
Aug '20	28	100%
Aug '19	14	42.9%

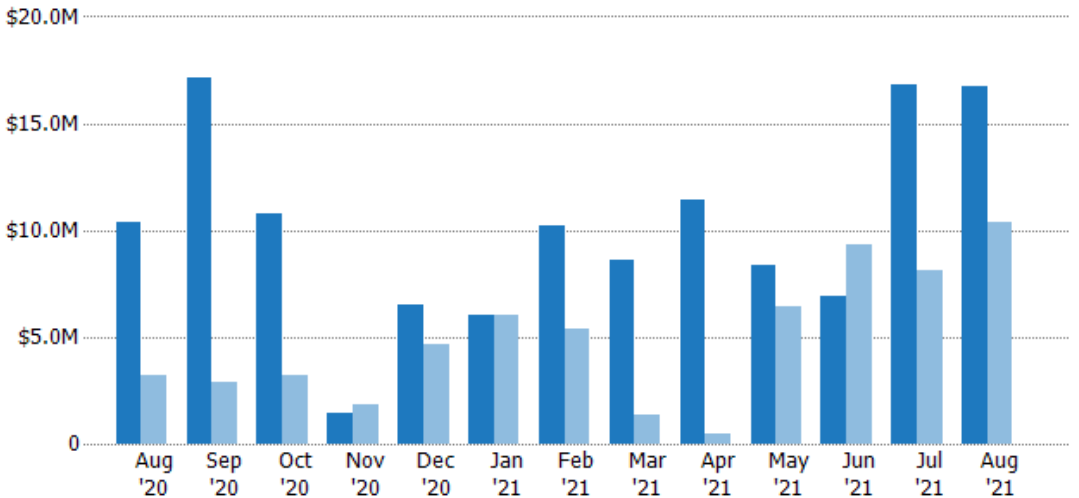
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	28	36	32	7	10	19	23	25	24	17	17	19	33
Prior Year	14	12	13	7	12	21	20	6	3	20	26	26	28
Percent Change from Prior Year	100%	200%	146%	0%	-17%	-10%	15%	317%	700%	-15%	-35%	-27%	18%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Aug '21	\$16.8M	62.2%
Aug '20	\$10.3M	222.5%
Aug '19	\$3.2M	102.6%

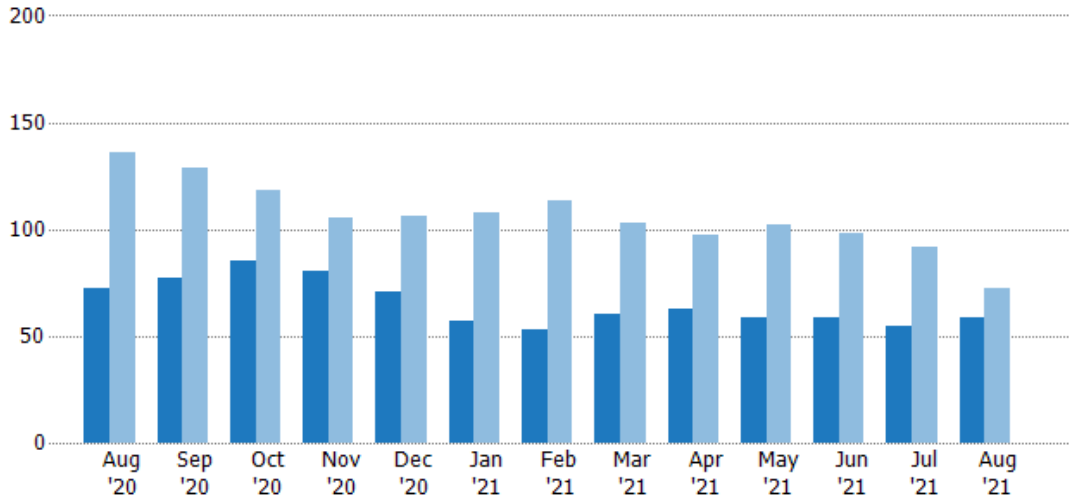
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$10.3M	\$17.1M	\$10.8M	\$1.4M	\$6.49M	\$6.03M	\$10.2M	\$8.57M	\$11.4M	\$8.38M	\$6.93M	\$16.8M	\$16.8M
Prior Year	\$3.2M	\$2.88M	\$3.19M	\$1.84M	\$4.69M	\$6.03M	\$5.42M	\$1.32M	\$477K	\$6.39M	\$9.31M	\$8.11M	\$10.3M
Percent Change from Prior Year	223%	495%	237%	-24%	38%	0%	88%	549%	2,291%	31%	-26%	108%	62%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



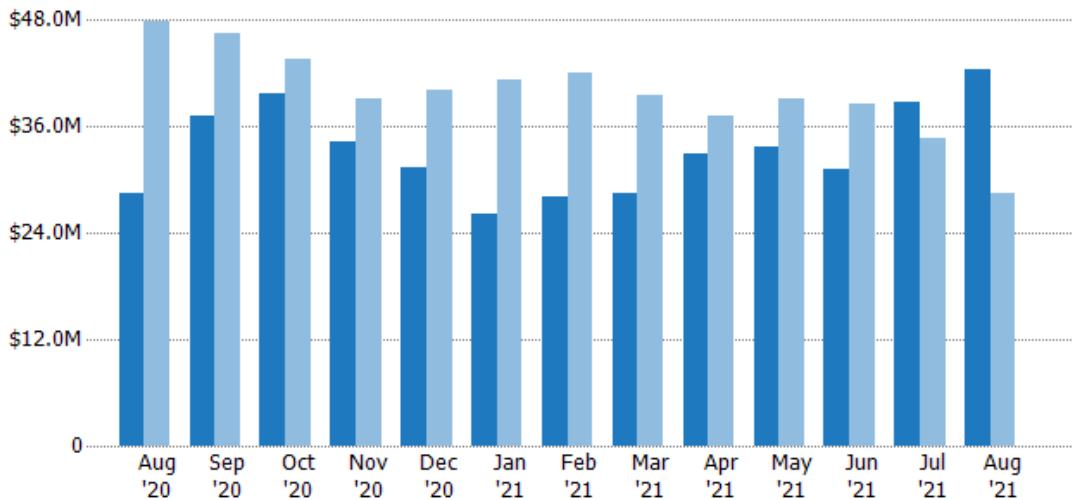
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	72	77	85	80	71	57	53	60	63	59	59	55	59
Prior Year	136	129	118	105	106	108	113	103	97	102	98	92	72
Percent Change from Prior Year	-47%	-40%	-28%	-24%	-33%	-47%	-53%	-42%	-35%	-42%	-40%	-40%	-18%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$28.4M	\$37.2M	\$39.7M	\$34.2M	\$31.4M	\$26.2M	\$28M	\$28.5M	\$33M	\$33.7M	\$31.2M	\$38.8M	\$42.4M
Prior Year	\$47.9M	\$46.5M	\$43.7M	\$39.1M	\$40.2M	\$41.3M	\$42M	\$39.5M	\$37.2M	\$39.1M	\$38.5M	\$34.8M	\$28.4M
Percent Change from Prior Year	-41%	-20%	-9%	-12%	-22%	-37%	-33%	-28%	-11%	-14%	-19%	12%	49%

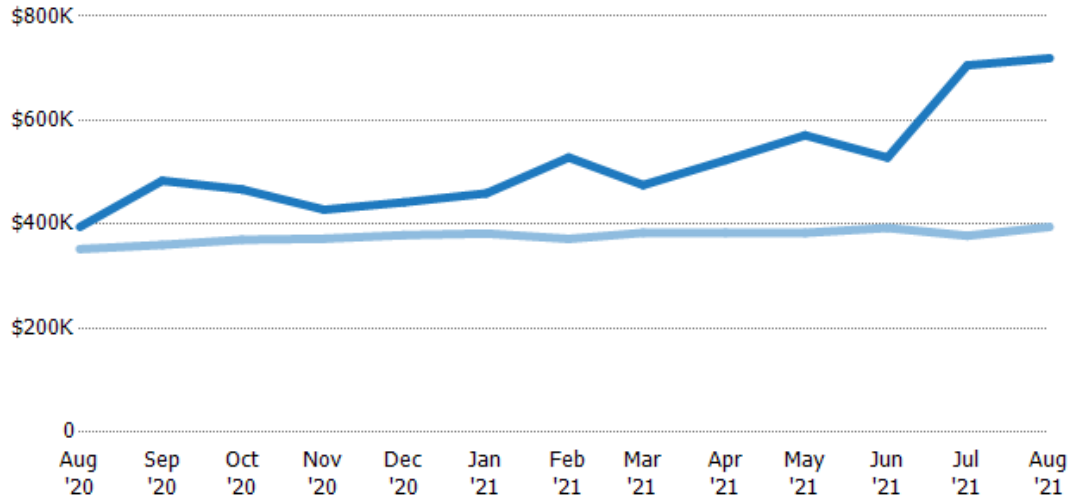
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$719K	82.1%
Aug '20	\$395K	12.1%
Aug '19	\$352K	-10.6%



Current Year	\$395K	\$484K	\$467K	\$428K	\$442K	\$459K	\$528K	\$475K	\$523K	\$571K	\$528K	\$706K	\$719K
Prior Year	\$352K	\$360K	\$370K	\$372K	\$379K	\$382K	\$372K	\$384K	\$384K	\$383K	\$393K	\$378K	\$395K
Percent Change from Prior Year	12%	34%	26%	15%	17%	20%	42%	24%	36%	49%	34%	87%	82%

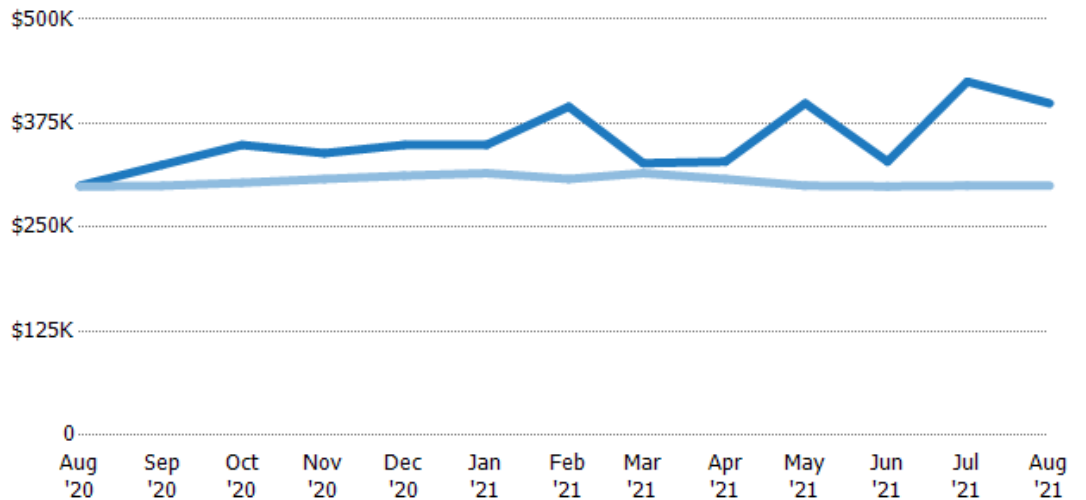
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$399K	33%
Aug '20	\$300K	0.3%
Aug '19	\$299K	-19.2%



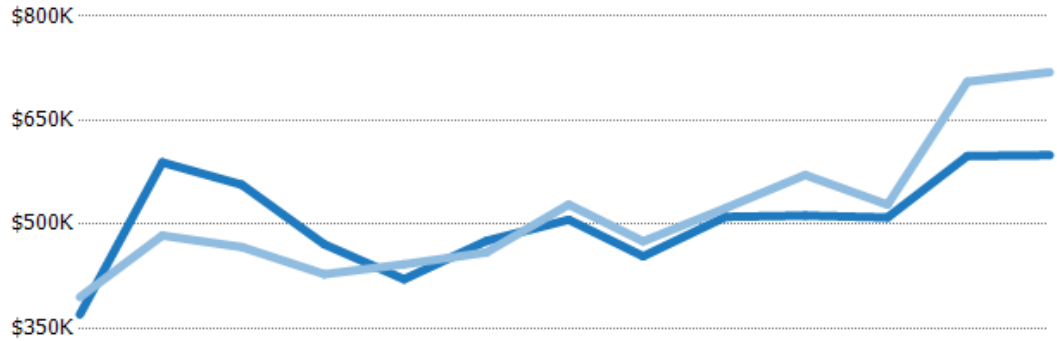
Current Year	\$300K	\$325K	\$349K	\$339K	\$349K	\$349K	\$395K	\$327K	\$329K	\$399K	\$329K	\$425K	\$399K
Prior Year	\$299K	\$300K	\$304K	\$308K	\$312K	\$315K	\$308K	\$315K	\$308K	\$300K	\$299K	\$300K	\$300K
Percent Change from Prior Year	0%	8%	15%	10%	12%	11%	28%	4%	7%	33%	10%	42%	33%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



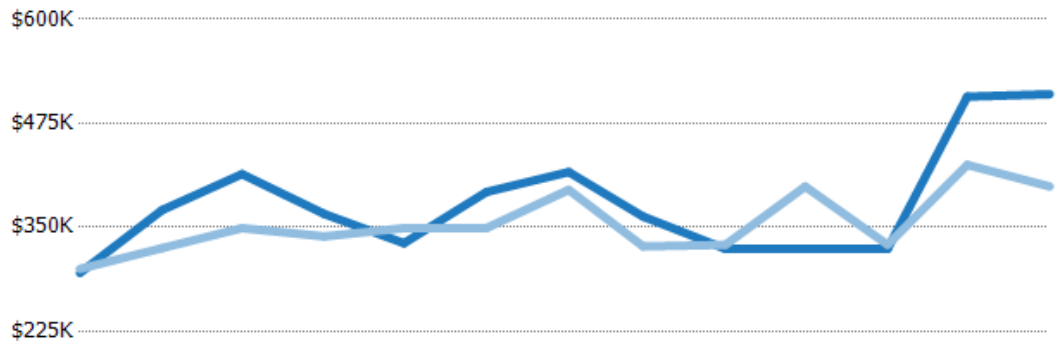
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$370K	\$589K	\$557K	\$471K	\$421K	\$476K	\$507K	\$454K	\$511K	\$513K	\$510K	\$598K	\$600K
Avg Listing Price	\$395K	\$484K	\$467K	\$428K	\$442K	\$459K	\$528K	\$475K	\$523K	\$571K	\$528K	\$706K	\$719K
Avg Listing Price as a % of Avg Est Value	107%	82%	84%	91%	105%	97%	104%	105%	102%	111%	104%	118%	120%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



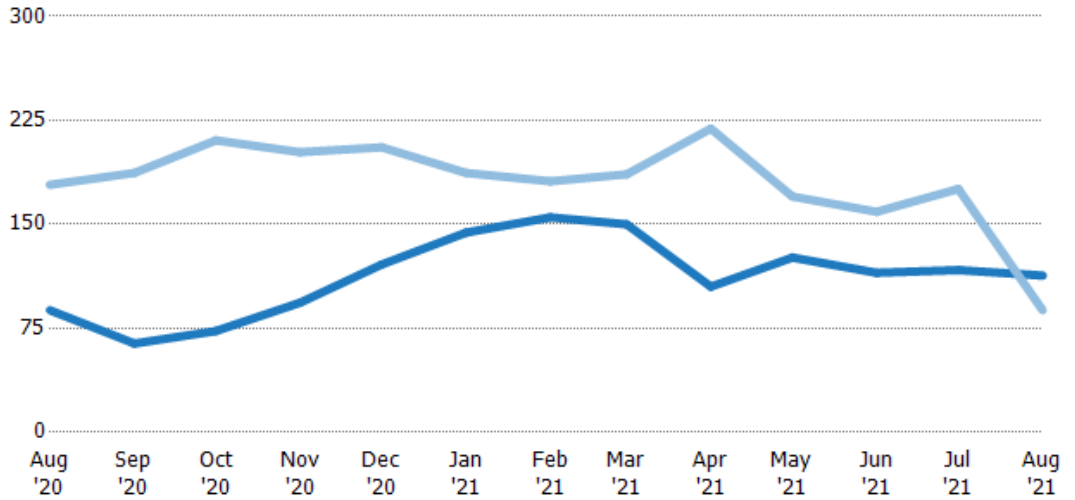
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$295K	\$371K	\$414K	\$366K	\$331K	\$392K	\$416K	\$363K	\$324K	\$324K	\$324K	\$507K	\$510K
Median Listing Price	\$300K	\$325K	\$349K	\$339K	\$349K	\$349K	\$395K	\$327K	\$329K	\$399K	\$329K	\$425K	\$399K
Med Listing Price as a % of Med Est Value	102%	88%	84%	93%	105%	89%	95%	90%	102%	123%	102%	84%	78%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



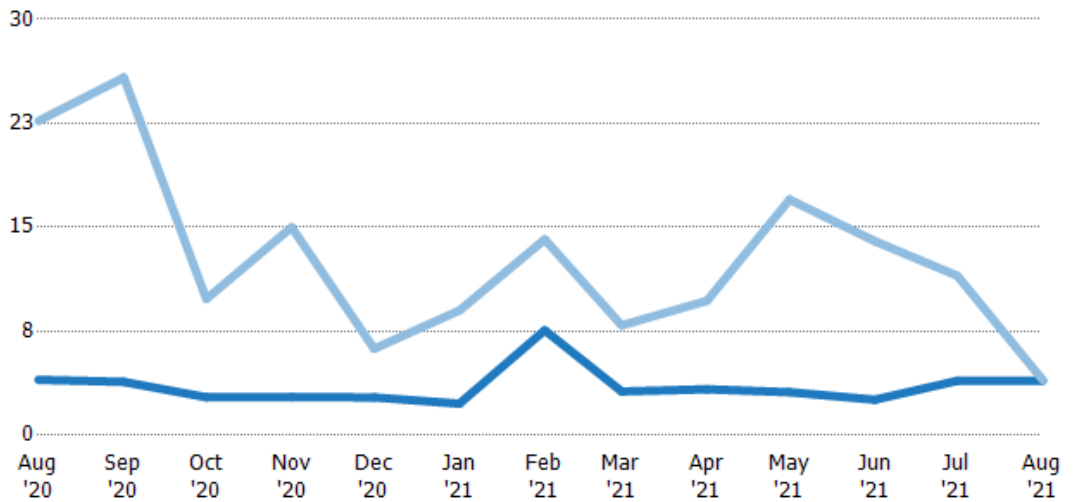
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	88	64	73	93.5	121	144	155	150	105	126	115	117	113
Prior Year	179	187	211	202	206	187	181	186	219	170	159	176	88
Percent Change from Prior Year	-51%	-66%	-65%	-54%	-41%	-23%	-14%	-19%	-52%	-26%	-28%	-33%	28%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



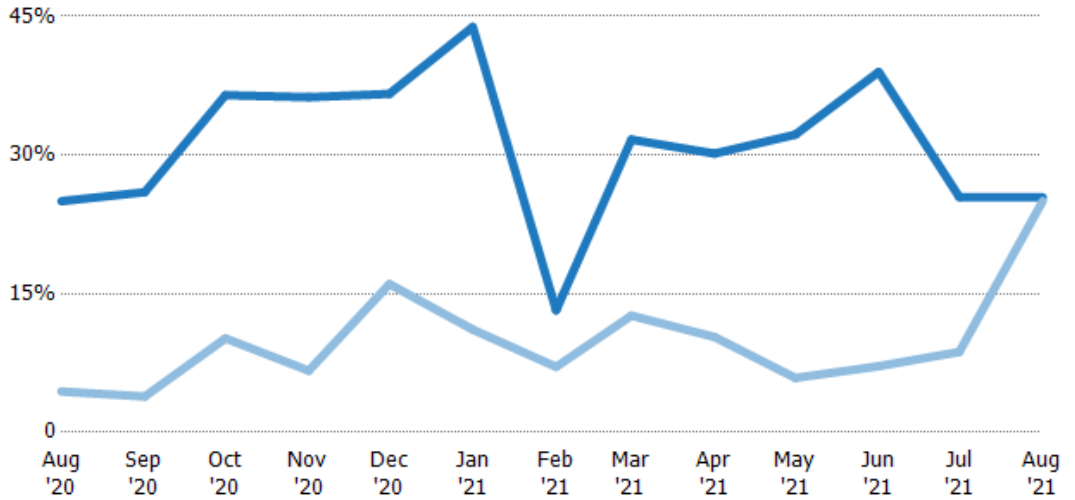
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	4	3.85	2.74	2.76	2.73	2.28	7.57	3.16	3.32	3.11	2.57	3.93	3.93
Prior Year	22.7	25.8	9.83	15	6.24	9	14.1	7.92	9.7	17	14	11.5	4
Percent Change from Prior Year	-82%	-85%	-72%	-82%	-56%	-75%	-46%	-60%	-66%	-82%	-82%	-66%	-2%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



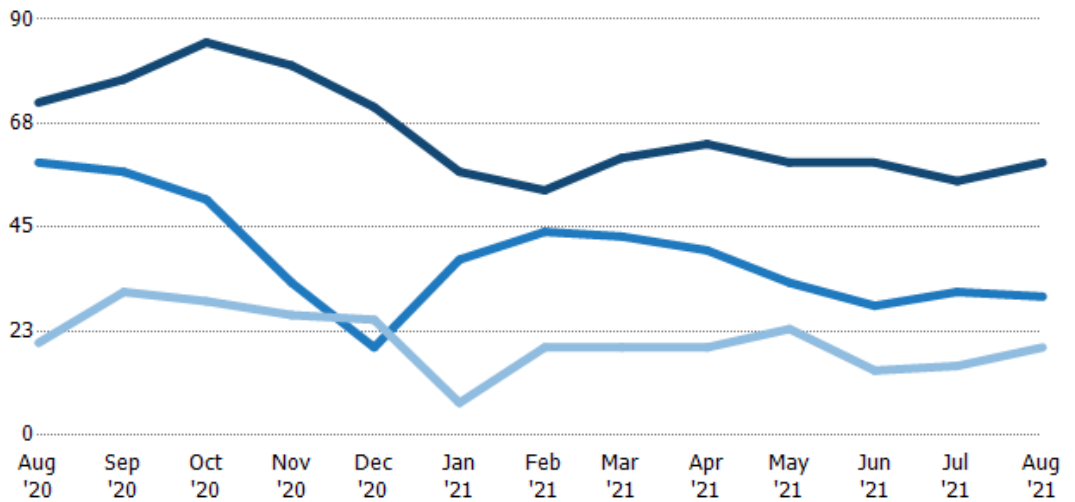
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	25%	26%	36%	36%	37%	44%	13%	32%	30%	32%	39%	25%	25%
Prior Year	4%	4%	10%	7%	16%	11%	7%	13%	10%	6%	7%	9%	25%
Change from Prior Year	-21%	-22%	-26%	-30%	-21%	-33%	-6%	-19%	-20%	-26%	-32%	-17%	0%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



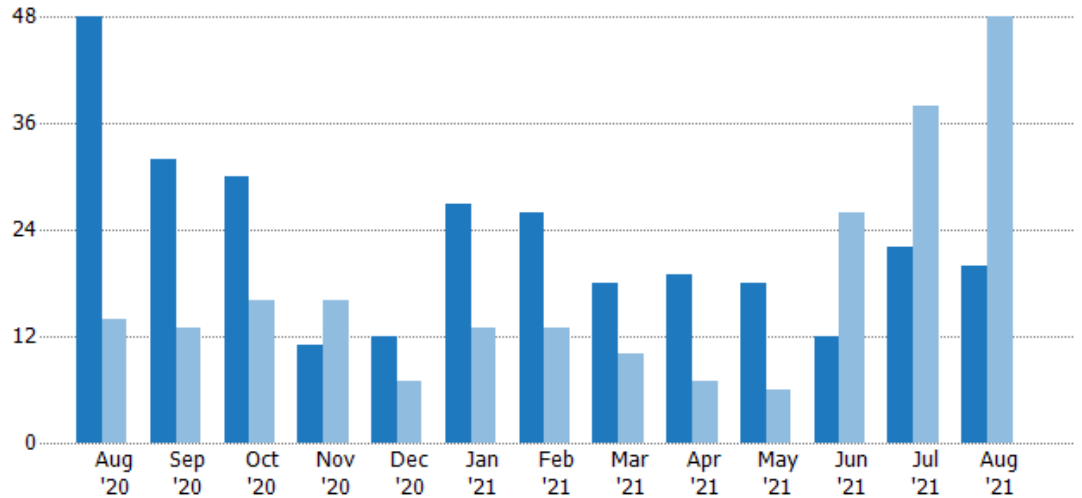
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	72	77	85	80	71	57	53	60	63	59	59	55	59
Pending	59	57	51	33	19	38	44	43	40	33	28	31	30
Sold	20	31	29	26	25	7	19	19	19	23	14	15	19

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



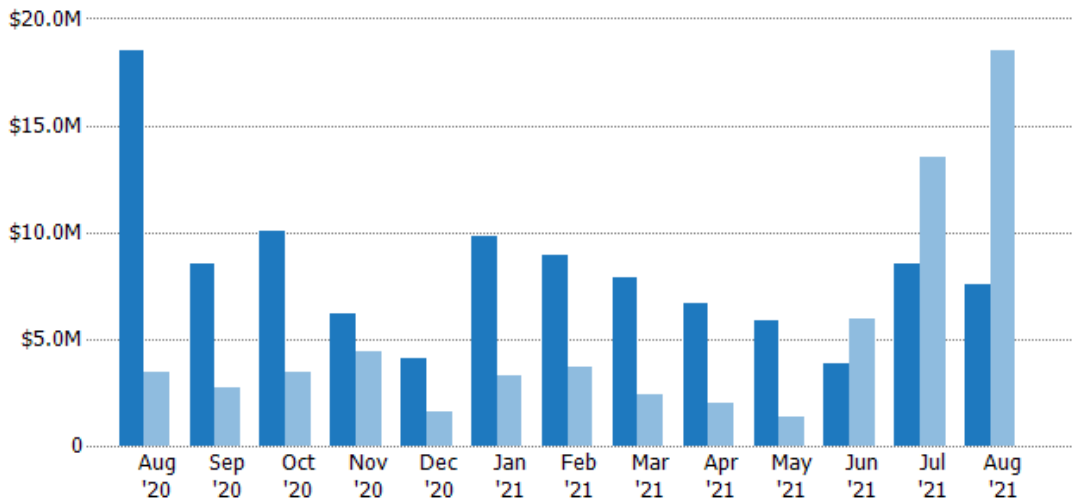
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	48	32	30	11	12	27	26	18	19	18	12	22	20
Prior Year	14	13	16	16	7	13	13	10	7	6	26	38	48
Percent Change from Prior Year	243%	146%	88%	-31%	71%	108%	100%	80%	171%	200%	-54%	-42%	-58%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$18.5M	\$8.54M	\$10M	\$6.2M	\$4.12M	\$9.8M	\$8.89M	\$7.88M	\$6.69M	\$5.82M	\$3.88M	\$8.49M	\$7.53M
Prior Year	\$3.49M	\$2.73M	\$3.46M	\$4.41M	\$1.62M	\$3.32M	\$3.66M	\$2.36M	\$1.99M	\$1.34M	\$5.94M	\$13.5M	\$18.5M
Percent Change from Prior Year	431%	213%	190%	41%	153%	195%	143%	233%	237%	335%	-35%	-37%	-59%

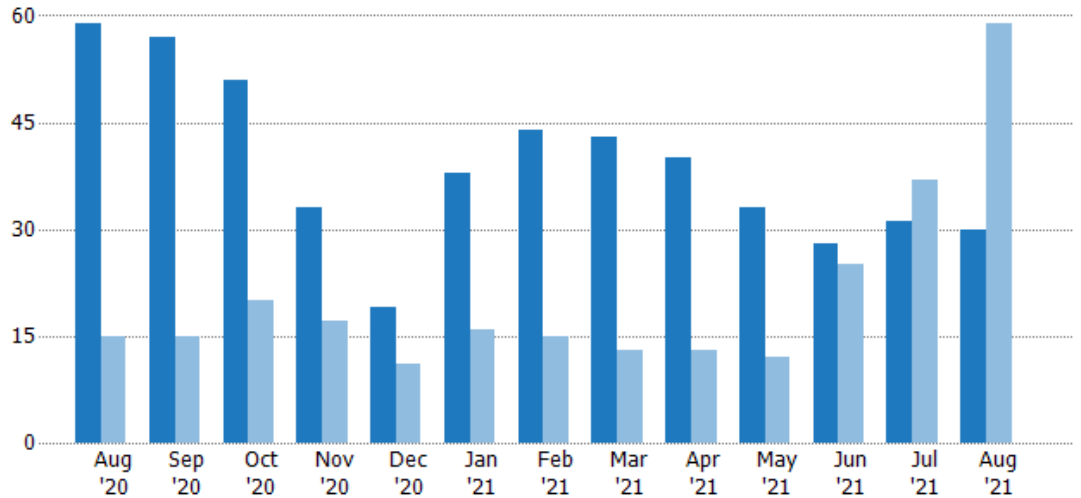
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	30	-49.2%
Aug '20	59	293.3%
Aug '19	15	-20%



Current Year	59	57	51	33	19	38	44	43	40	33	28	31	30
Prior Year	15	15	20	17	11	16	15	13	13	12	25	37	59
Percent Change from Prior Year	293%	280%	155%	94%	73%	138%	193%	231%	208%	175%	12%	-16%	-49%

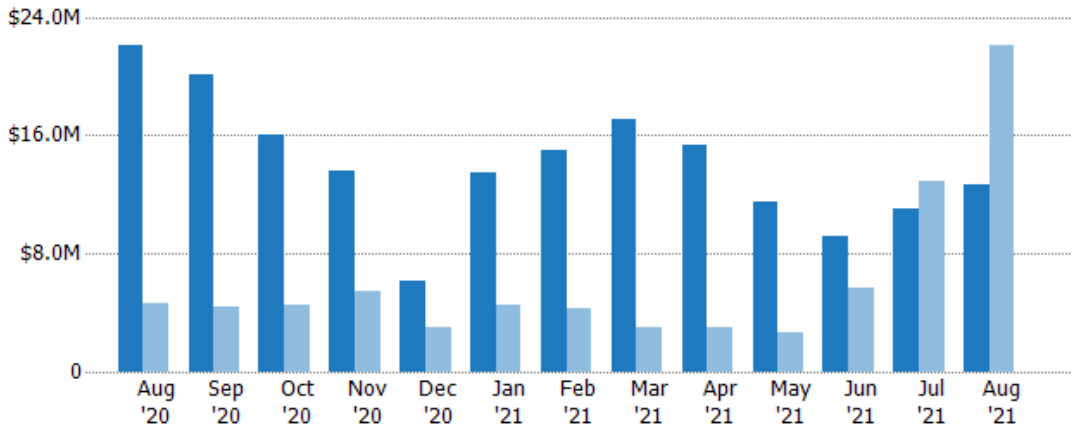
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$12.7M	-42.5%
Aug '20	\$22M	379.5%
Aug '19	\$4.59M	-19.8%



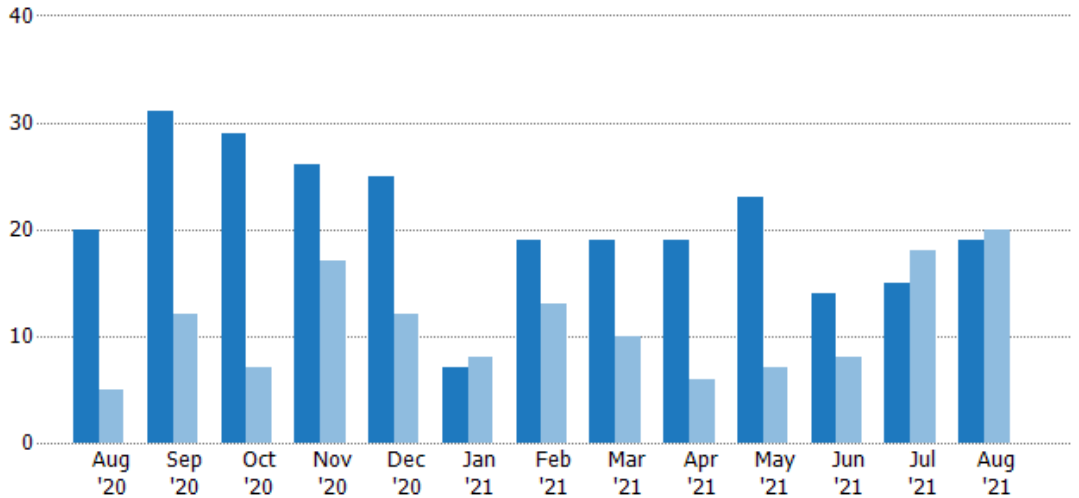
Current Year	\$22M	\$20.1M	\$16M	\$13.6M	\$6.09M	\$13.4M	\$15M	\$17M	\$15.4M	\$11.5M	\$9.14M	\$11.1M	\$12.7M
Prior Year	\$4.59M	\$4.4M	\$4.47M	\$5.48M	\$2.98M	\$4.53M	\$4.24M	\$2.96M	\$3.04M	\$2.64M	\$5.66M	\$12.8M	\$22M
Percent Change from Prior Year	379%	356%	257%	149%	104%	196%	254%	475%	405%	334%	62%	-14%	-42%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



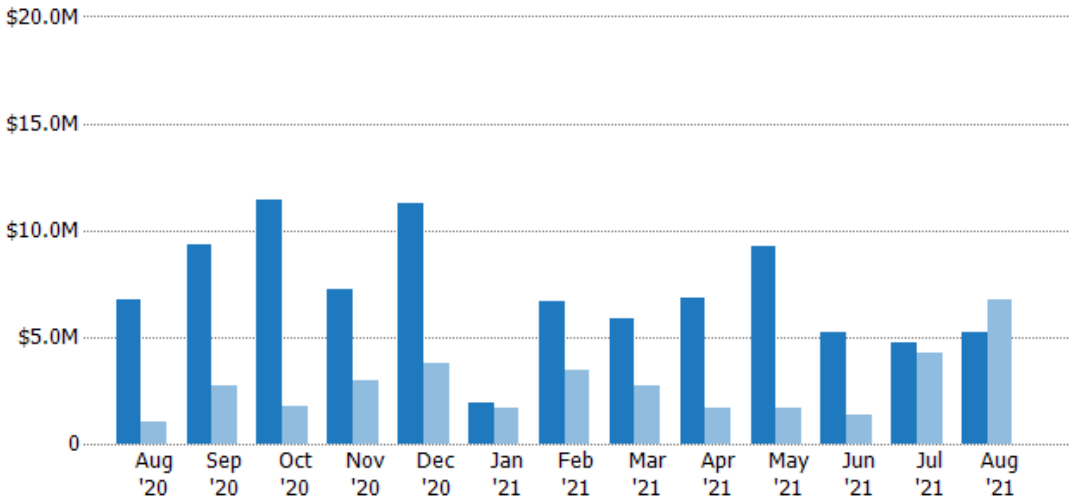
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	20	31	29	26	25	7	19	19	19	23	14	15	19
Prior Year	5	12	7	17	12	8	13	10	6	7	8	18	20
Percent Change from Prior Year	300%	158%	314%	53%	108%	-13%	46%	90%	217%	229%	75%	-17%	-5%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



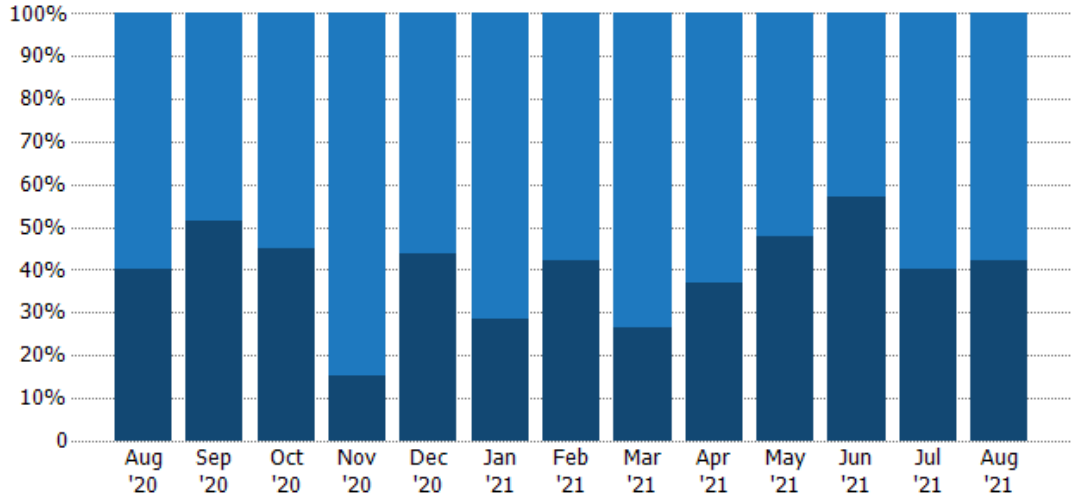
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$6.72M	\$9.33M	\$11.4M	\$7.21M	\$11.3M	\$1.9M	\$6.7M	\$5.89M	\$6.86M	\$9.21M	\$5.21M	\$4.75M	\$5.24M
Prior Year	\$1.04M	\$2.69M	\$1.76M	\$2.98M	\$3.81M	\$1.67M	\$3.45M	\$2.75M	\$1.68M	\$1.66M	\$1.36M	\$4.24M	\$6.72M
Percent Change from Prior Year	544%	247%	550%	142%	196%	14%	94%	114%	308%	455%	283%	12%	-22%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



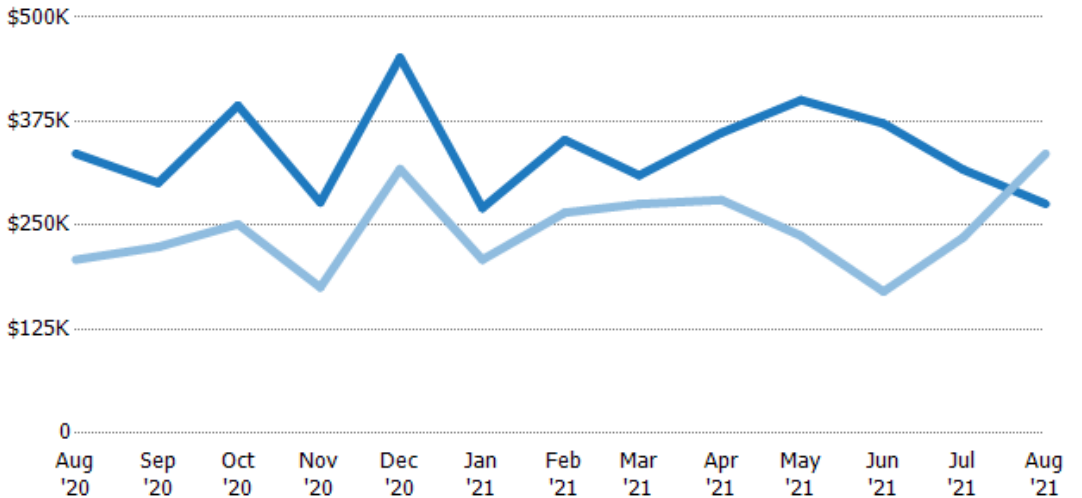
Condo/Townhouse	60%	48%	55%	85%	56%	71%	58%	74%	63%	52%	43%	60%	58%
Single Family Residence	40%	52%	45%	15%	44%	29%	42%	26%	37%	48%	57%	40%	42%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Aug '21	\$276K	-18%
Aug '20	\$336K	61.1%
Aug '19	\$209K	-10.1%

Current Year	\$336K	\$301K	\$394K	\$277K	\$452K	\$271K	\$353K	\$310K	\$361K	\$400K	\$372K	\$317K	\$276K
Prior Year	\$209K	\$224K	\$251K	\$175K	\$318K	\$209K	\$265K	\$275K	\$280K	\$237K	\$170K	\$235K	\$336K
Percent Change from Prior Year	61%	34%	57%	58%	42%	30%	33%	13%	29%	69%	119%	35%	-18%

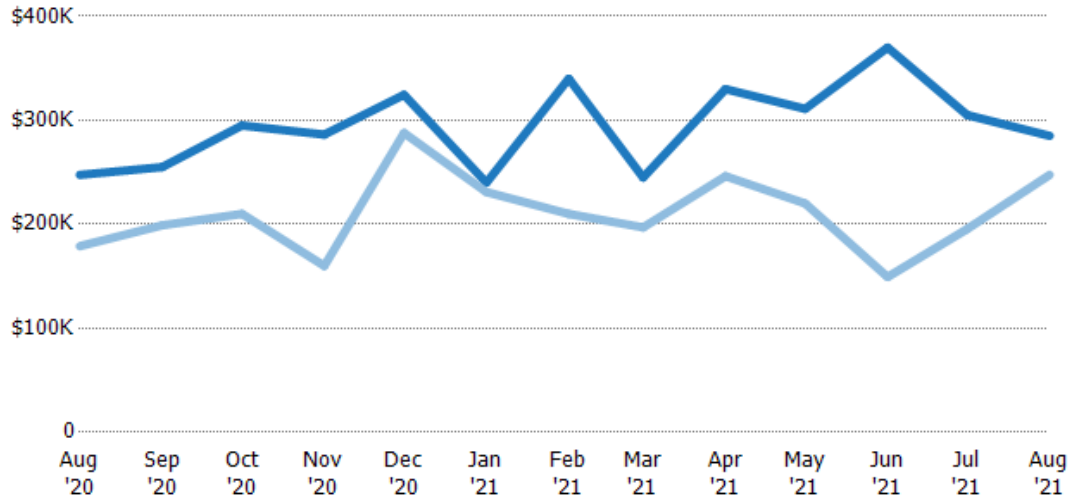
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$285K	15.2%
Aug '20	\$248K	38.3%
Aug '19	\$179K	-16.2%



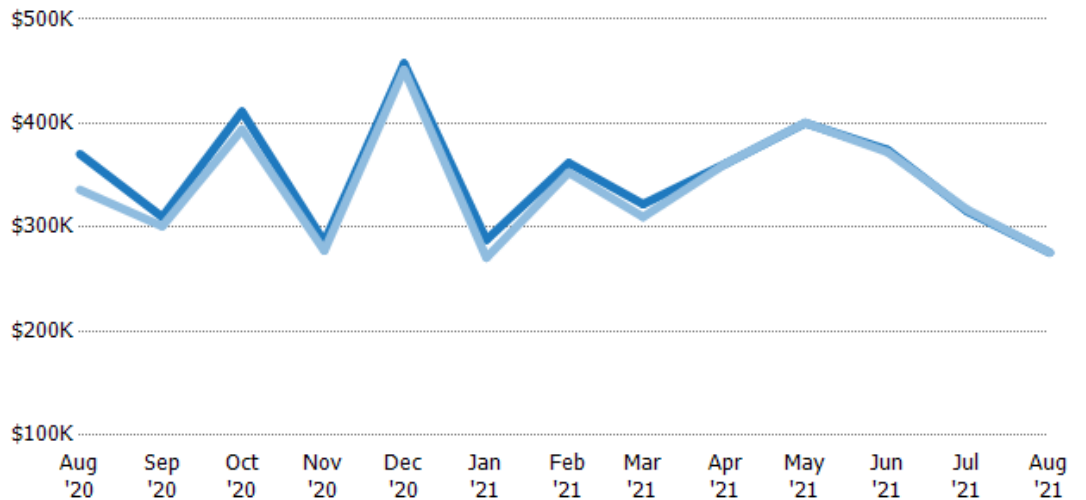
Current Year	\$248K	\$255K	\$295K	\$286K	\$325K	\$240K	\$340K	\$245K	\$330K	\$311K	\$370K	\$305K	\$285K
Prior Year	\$179K	\$199K	\$210K	\$160K	\$288K	\$231K	\$210K	\$197K	\$246K	\$220K	\$149K	\$196K	\$248K
Percent Change from Prior Year	38%	28%	40%	79%	13%	4%	62%	24%	34%	41%	148%	56%	15%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



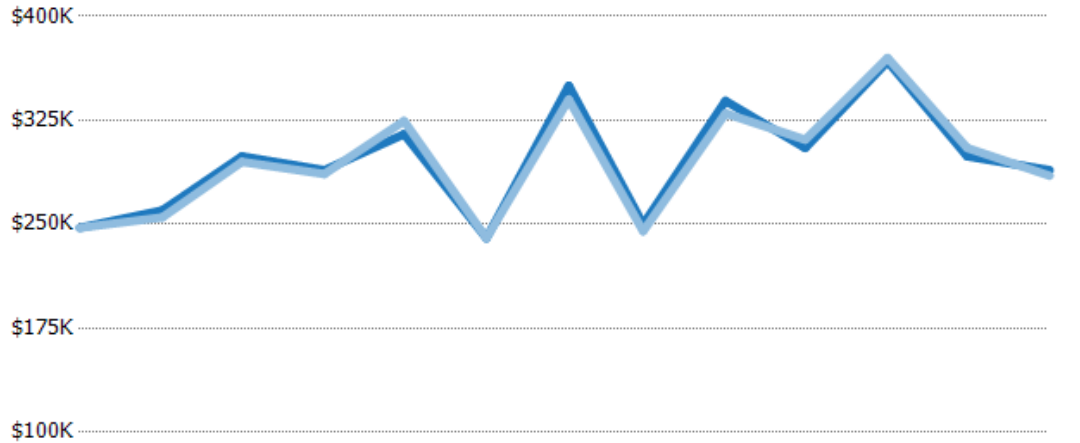
Avg List Price	\$370K	\$310K	\$411K	\$286K	\$458K	\$288K	\$362K	\$322K	\$361K	\$400K	\$374K	\$315K	\$276K
Avg Sales Price	\$336K	\$301K	\$394K	\$277K	\$452K	\$271K	\$353K	\$310K	\$361K	\$400K	\$372K	\$317K	\$276K
Avg Sales Price as a % of Avg List Price	91%	97%	96%	97%	99%	94%	97%	96%	100%	100%	99%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



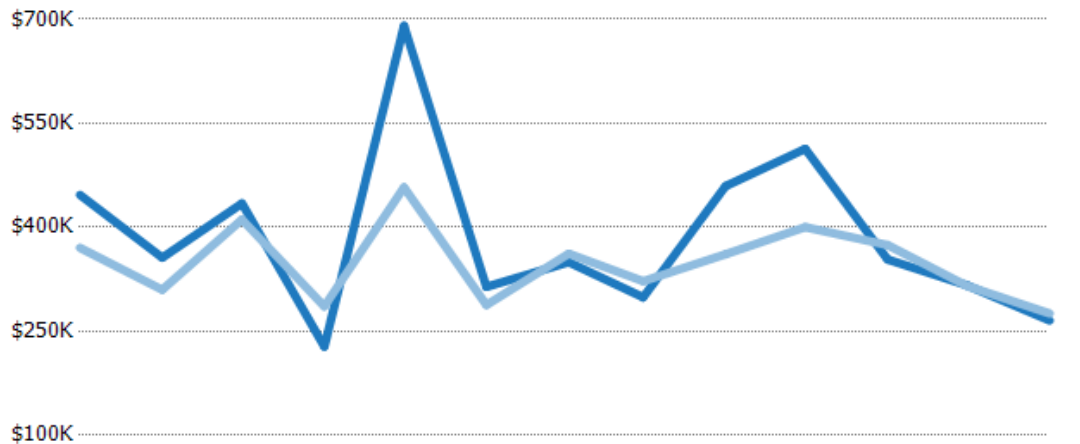
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$248K	\$260K	\$299K	\$289K	\$315K	\$240K	\$350K	\$250K	\$339K	\$305K	\$367K	\$299K	\$289K
Median Sales Price	\$248K	\$255K	\$295K	\$286K	\$325K	\$240K	\$340K	\$245K	\$330K	\$311K	\$370K	\$305K	\$285K
Med Sales Price as a % of Med List Price	100%	98%	99%	99%	103%	100%	97%	98%	97%	102%	101%	102%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



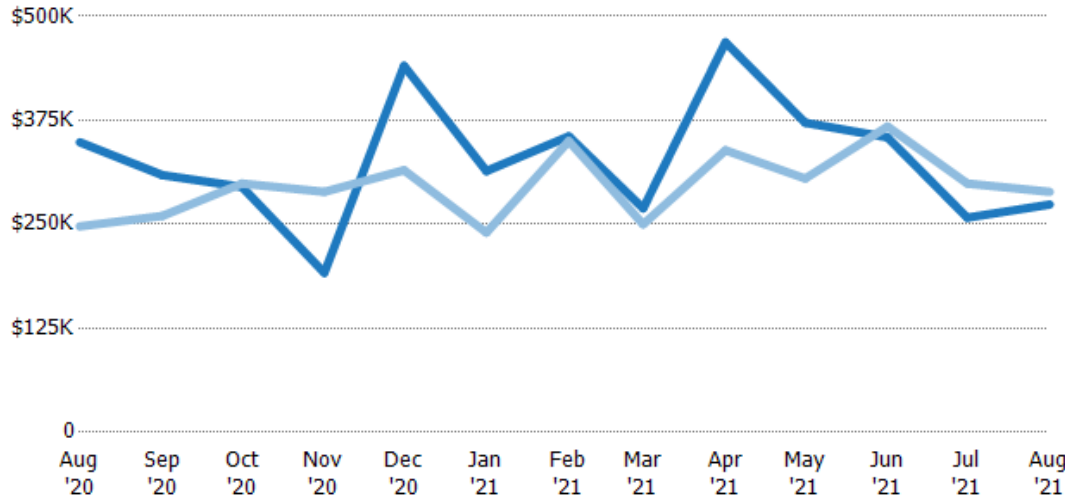
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$447K	\$356K	\$434K	\$228K	\$690K	\$314K	\$350K	\$299K	\$459K	\$513K	\$354K	\$316K	\$266K
Avg Sales Price	\$370K	\$310K	\$411K	\$286K	\$458K	\$288K	\$362K	\$322K	\$361K	\$400K	\$374K	\$315K	\$276K
Avg Sales Price as a % of Avg Est Value	83%	87%	95%	125%	66%	92%	104%	108%	79%	78%	106%	100%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$349K	\$309K	\$295K	\$192K	\$440K	\$314K	\$356K	\$269K	\$469K	\$372K	\$354K	\$258K	\$274K
Median Sales Price	\$248K	\$260K	\$299K	\$289K	\$315K	\$240K	\$350K	\$250K	\$339K	\$305K	\$367K	\$299K	\$289K
Med Sales Price as a % of Med Est Value	71%	84%	101%	151%	72%	76%	98%	93%	72%	82%	104%	116%	106%