

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

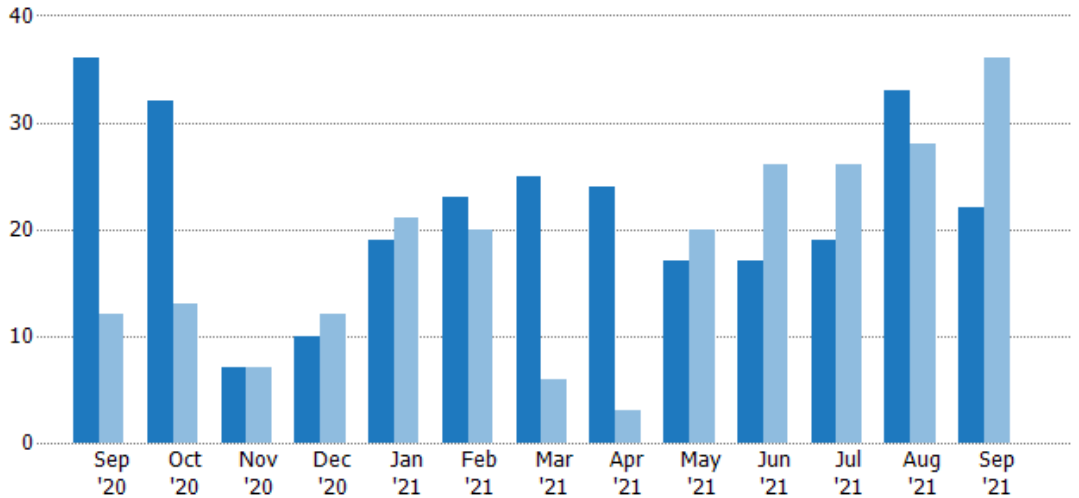
Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	22	36	-38.9%	199	186	+7%
New Listing Volume	\$9,024,400	\$17,112,628	-47.3%	\$94,106,845	\$64,504,728	+45.9%
Active Listing Count	71	77	-7.8%	N/A	N/A	
Active Listing Volume	\$48,537,400	\$37,249,928	+30.3%	N/A	N/A	
Average Listing Price	\$683,625	\$483,765	+41.3%	\$578,981	\$392,229	+47.6%
Median Listing Price	\$399,000	\$325,000	+22.8%	\$371,963	\$307,769	+20.9%
Median Days in RPR	49	64	-23.4%	120.57	135.44	-11%
Months of Inventory	3.7	3.9	-2.9%	4.4	10.4	-57.3%
Absorption Rate	26.76%	25.97%	+0.8%	22.57%	9.63%	+12.9%
Sales Activity Charts Metrics						
New Pending Sales Count	5	32	-84.4%	167	193	-13.5%
New Pending Sales Volume	\$1,155,250	\$8,537,000	-86.5%	\$60,136,645	\$59,167,700	+1.6%
Pending Sales Count	22	57	-61.4%	N/A	N/A	
Pending Sales Volume	\$8,444,750	\$20,062,100	-57.9%	N/A	N/A	
Closed Sales Count	13	31	-58.1%	148	121	+22.3%
Closed Sales Volume	\$5,496,500	\$9,330,500	-41.1%	\$51,255,684	\$32,863,076	+56%
Average Sales Price	\$422,808	\$300,984	+40.5%	\$346,322	\$271,596	+27.5%
Median Sales Price	\$420,000	\$255,000	+64.7%	\$316,536	\$224,247	+41.2%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Sep '21	22	-38.9%
Sep '20	36	200%
Sep '19	12	75%

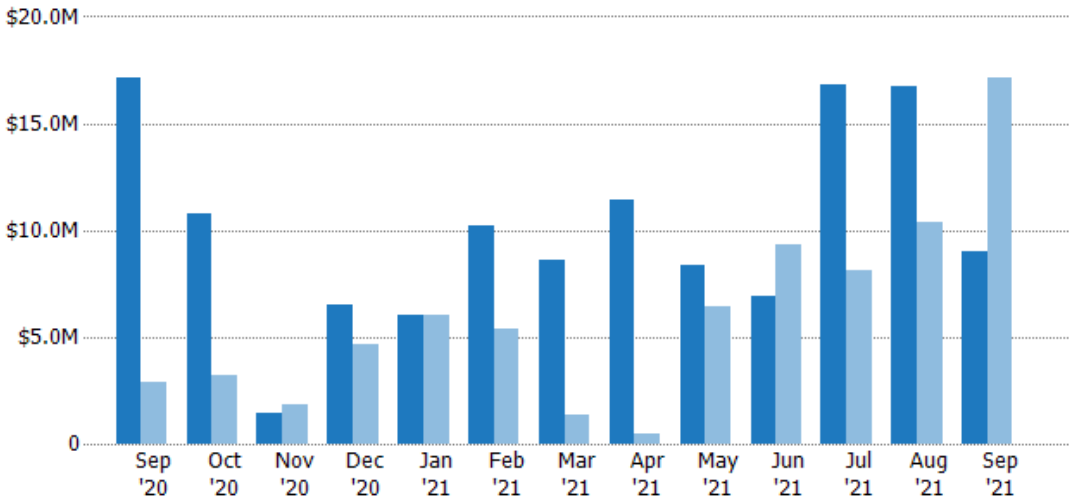
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	36	32	7	10	19	23	25	24	17	17	19	33	22
Prior Year	12	13	7	12	21	20	6	3	20	26	26	28	36
Percent Change from Prior Year	200%	146%	0%	-17%	-10%	15%	317%	700%	-15%	-35%	-27%	18%	-39%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Sep '21	\$9.02M	-47.3%
Sep '20	\$17.1M	494.8%
Sep '19	\$2.88M	101.2%

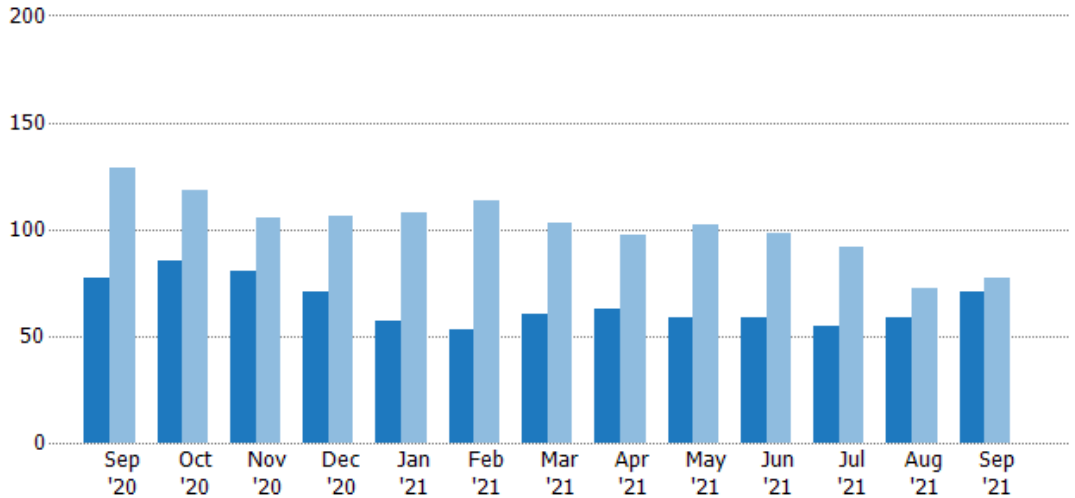
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$17.1M	\$10.8M	\$1.4M	\$6.49M	\$6.03M	\$10.2M	\$8.57M	\$11.4M	\$8.38M	\$6.93M	\$16.8M	\$16.8M	\$9.02M
Prior Year	\$2.88M	\$3.19M	\$1.84M	\$4.69M	\$6.03M	\$5.42M	\$1.32M	\$477K	\$6.39M	\$9.31M	\$8.11M	\$10.3M	\$17.1M
Percent Change from Prior Year	495%	237%	-24%	38%	0%	88%	549%	2,291%	31%	-26%	108%	62%	-47%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



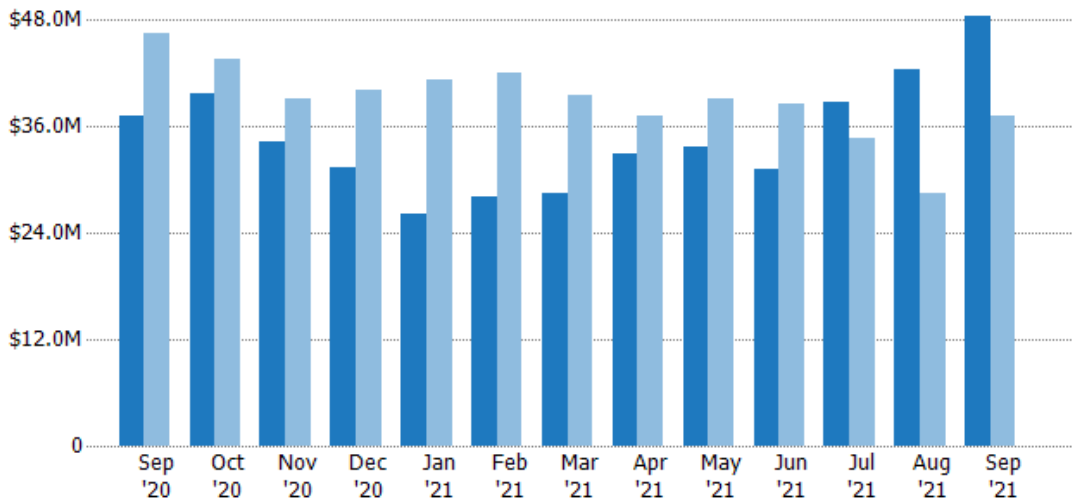
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '21	77	129	-40%
Oct '21	85	118	-28%
Nov '21	80	105	-24%
Dec '21	71	106	-33%
Jan '21	57	108	-47%
Feb '21	53	113	-53%
Mar '21	60	103	-42%
Apr '21	63	97	-35%
May '21	59	102	-42%
Jun '21	59	98	-40%
Jul '21	55	92	-40%
Aug '21	59	72	-18%
Sep '21	71	77	-8%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '21	\$37.2M	\$46.5M	-20%
Oct '21	\$39.7M	\$43.7M	-9%
Nov '21	\$34.2M	\$39.1M	-12%
Dec '21	\$31.4M	\$40.2M	-22%
Jan '21	\$26.2M	\$41.3M	-37%
Feb '21	\$28M	\$42M	-33%
Mar '21	\$28.5M	\$39.5M	-28%
Apr '21	\$33M	\$37.2M	-11%
May '21	\$33.7M	\$39.1M	-14%
Jun '21	\$31.2M	\$38.5M	-19%
Jul '21	\$38.8M	\$34.8M	12%
Aug '21	\$42.4M	\$28.4M	49%
Sep '21	\$48.5M	\$37.2M	30%

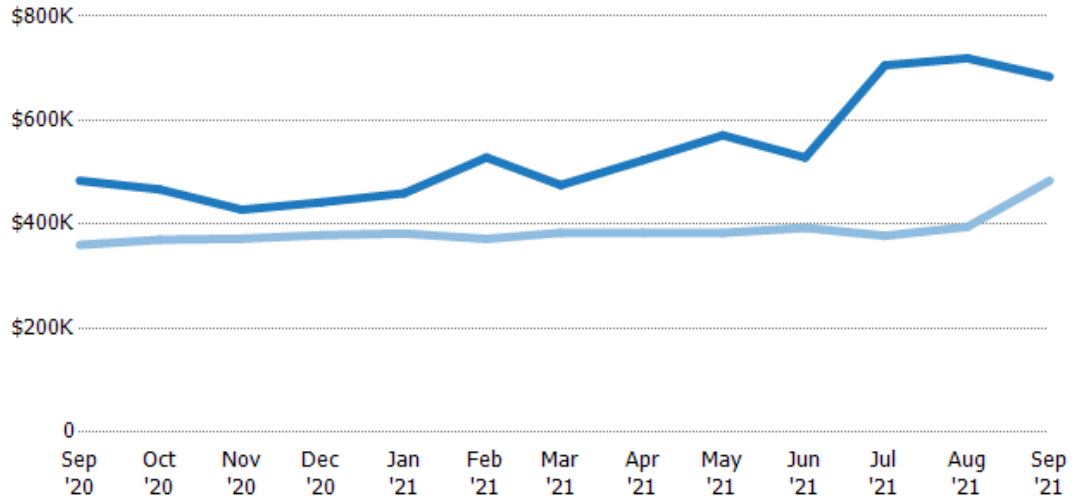
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$684K	41.3%
Sep '20	\$484K	34.3%
Sep '19	\$360K	-9.9%



Current Year	\$484K	\$467K	\$428K	\$442K	\$459K	\$528K	\$475K	\$523K	\$571K	\$528K	\$706K	\$719K	\$684K
Prior Year	\$360K	\$370K	\$372K	\$379K	\$382K	\$372K	\$384K	\$384K	\$383K	\$393K	\$378K	\$395K	\$484K
Percent Change from Prior Year	34%	26%	15%	17%	20%	42%	24%	36%	49%	34%	87%	82%	41%

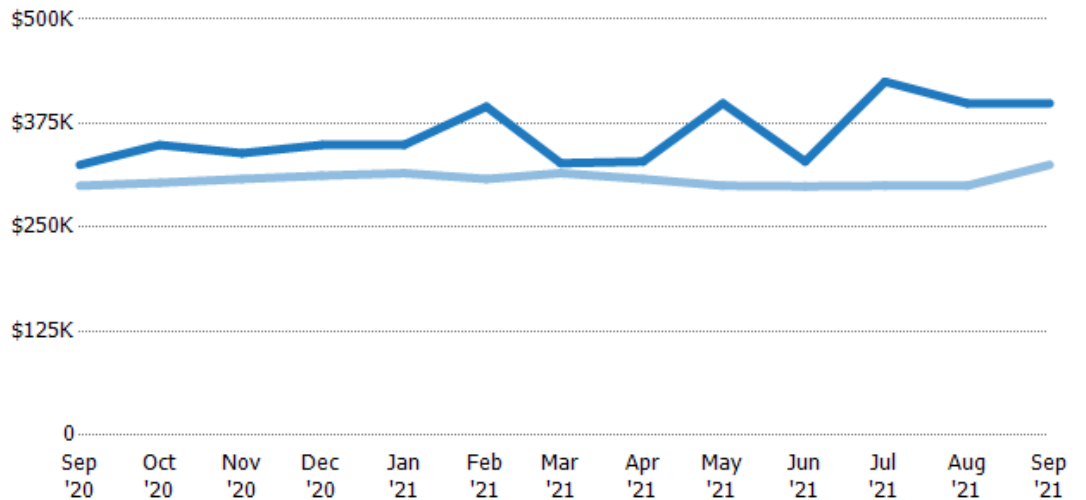
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$399K	22.8%
Sep '20	\$325K	8.4%
Sep '19	\$300K	-17.6%



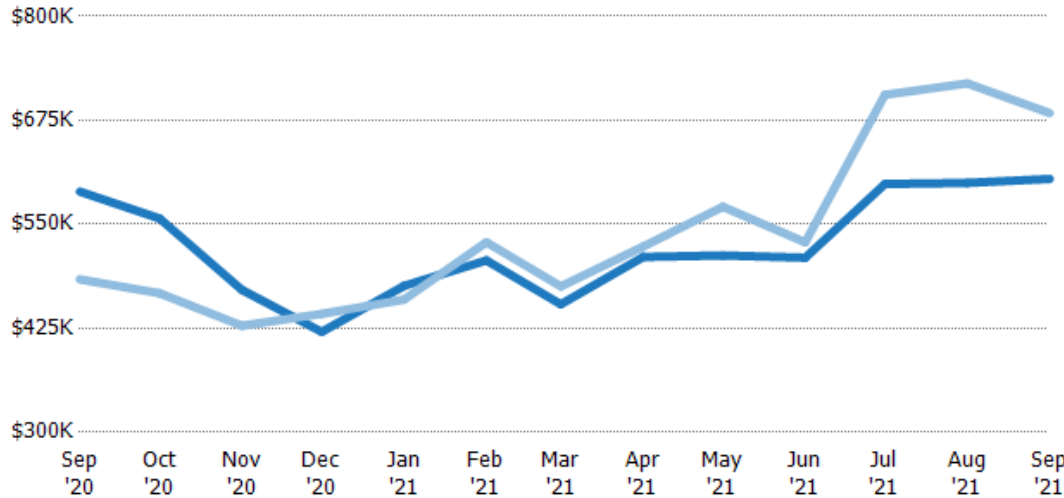
Current Year	\$325K	\$349K	\$339K	\$349K	\$349K	\$395K	\$327K	\$329K	\$399K	\$329K	\$425K	\$399K	\$399K
Prior Year	\$300K	\$304K	\$308K	\$312K	\$315K	\$308K	\$315K	\$308K	\$300K	\$299K	\$300K	\$300K	\$325K
Percent Change from Prior Year	8%	15%	10%	12%	11%	28%	4%	7%	33%	10%	42%	33%	23%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



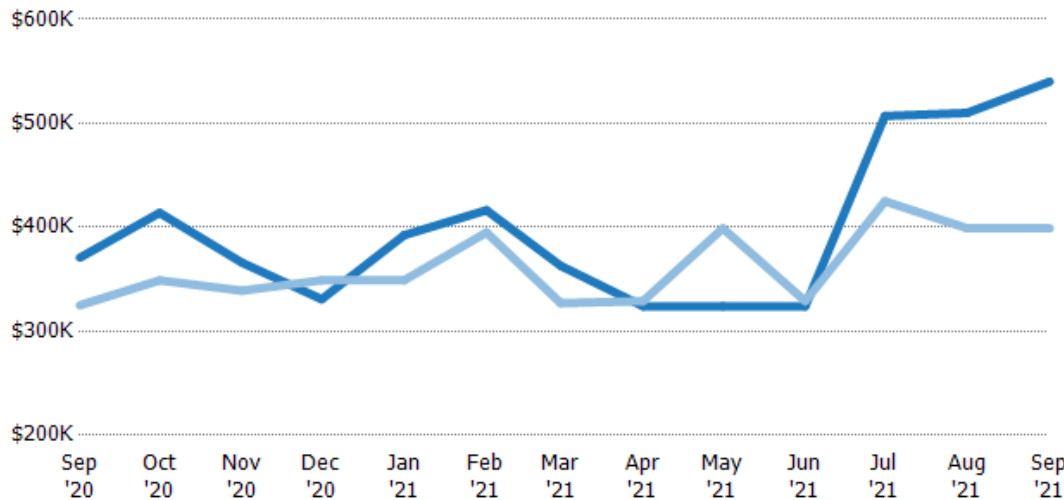
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$589K	\$557K	\$471K	\$421K	\$476K	\$507K	\$454K	\$511K	\$513K	\$510K	\$598K	\$600K	\$605K
Avg Listing Price	\$484K	\$467K	\$428K	\$442K	\$459K	\$528K	\$475K	\$523K	\$571K	\$528K	\$706K	\$719K	\$684K
Avg Listing Price as a % of Avg Est Value	82%	84%	91%	105%	97%	104%	105%	102%	111%	104%	118%	120%	113%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



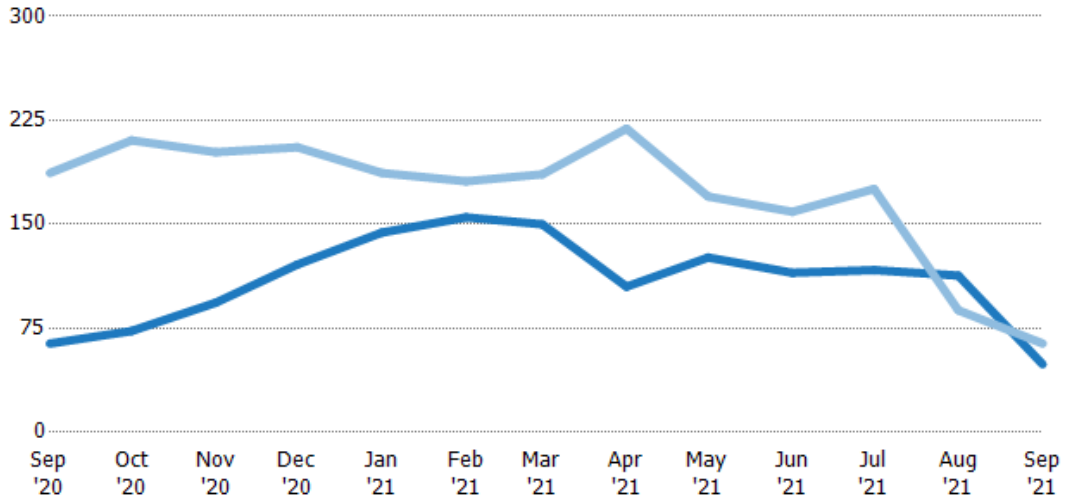
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$371K	\$414K	\$366K	\$331K	\$392K	\$416K	\$363K	\$324K	\$324K	\$324K	\$507K	\$510K	\$540K
Median Listing Price	\$325K	\$349K	\$339K	\$349K	\$349K	\$395K	\$327K	\$329K	\$399K	\$329K	\$425K	\$399K	\$399K
Med Listing Price as a % of Med Est Value	88%	84%	93%	105%	89%	95%	90%	102%	123%	102%	84%	78%	74%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Sep '21	49	-23.4%
Sep '20	64	-65.8%
Sep '19	187	-28.9%

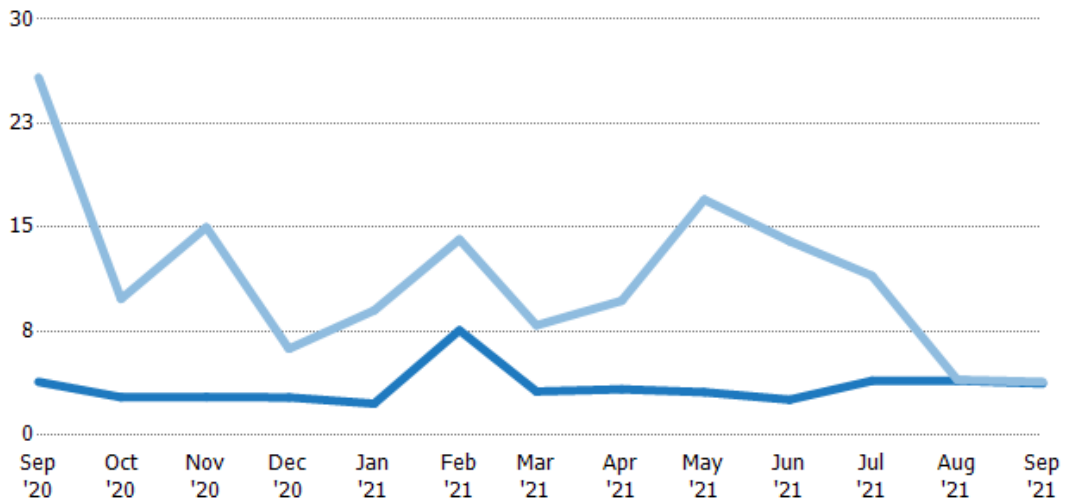
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	64	73	93.5	121	144	155	150	105	126	115	117	113	49
Prior Year	187	211	202	206	187	181	186	219	170	159	176	88	64
Percent Change from Prior Year	-66%	-65%	-54%	-41%	-23%	-14%	-19%	-52%	-26%	-28%	-33%	28%	-23%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Sep '21	3.74	-2.9%
Sep '20	3.85	-85.1%
Sep '19	25.8	-22.5%

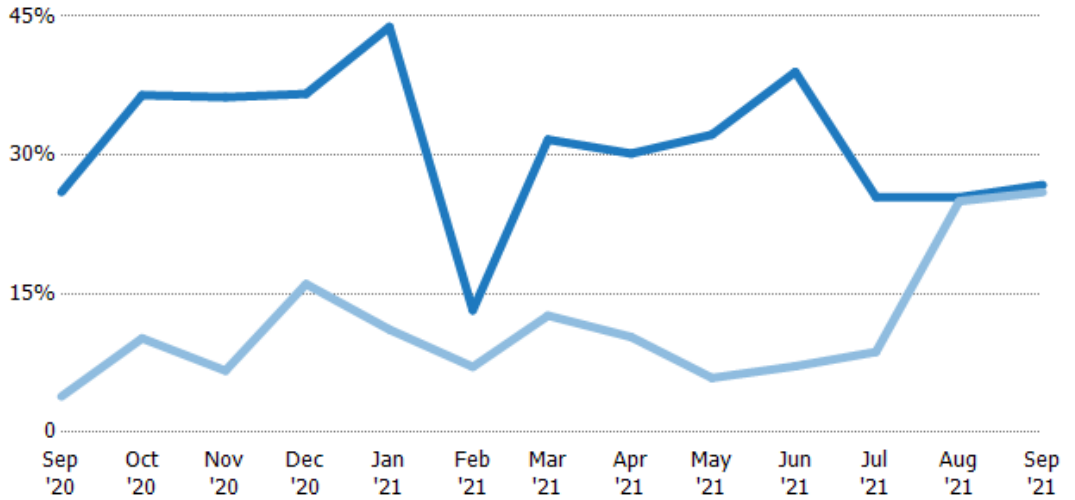
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	3.85	2.74	2.76	2.73	2.28	7.57	3.16	3.32	3.11	2.57	3.93	3.93	3.74
Prior Year	25.8	9.83	15	6.24	9	14.1	7.92	9.7	17	14	11.5	4	3.85
Percent Change from Prior Year	-85%	-72%	-82%	-56%	-75%	-46%	-60%	-66%	-82%	-82%	-66%	-2%	-3%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



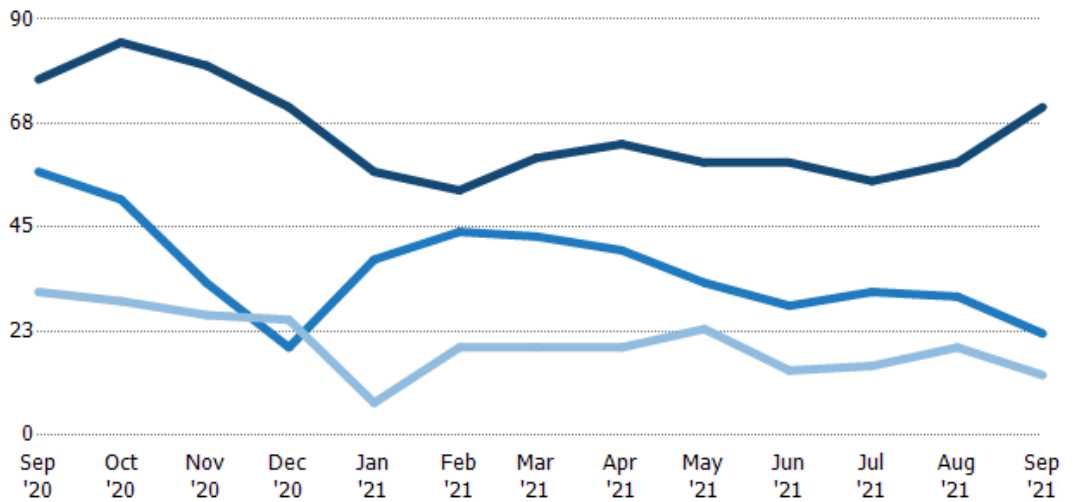
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	26%	36%	36%	37%	44%	13%	32%	30%	32%	39%	25%	25%	27%
Prior Year	4%	10%	7%	16%	11%	7%	13%	10%	6%	7%	9%	25%	26%
Change from Prior Year	-22%	-26%	-30%	-21%	-33%	-6%	-19%	-20%	-26%	-32%	-17%	0%	-1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	77	85	80	71	57	53	60	63	59	59	55	59	71
Pending	57	51	33	19	38	44	43	40	33	28	31	30	22
Sold	31	29	26	25	7	19	19	19	23	14	15	19	13

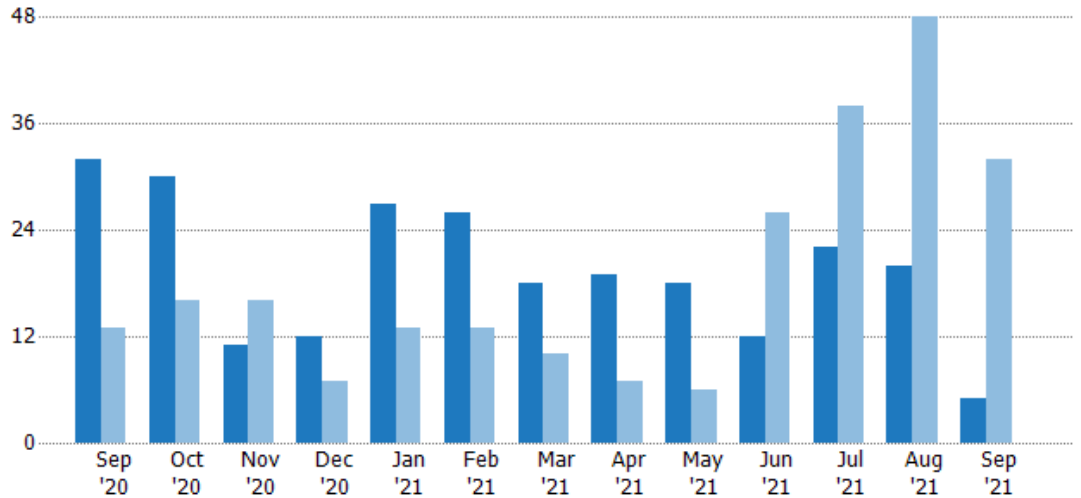
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	5	-84.4%
Sep '20	32	146.2%
Sep '19	13	23.1%



Current Year	32	30	11	12	27	26	18	19	18	12	22	20	5
Prior Year	13	16	16	7	13	13	10	7	6	26	38	48	32
Percent Change from Prior Year	146%	88%	-31%	71%	108%	100%	80%	171%	200%	-54%	-42%	-58%	-84%

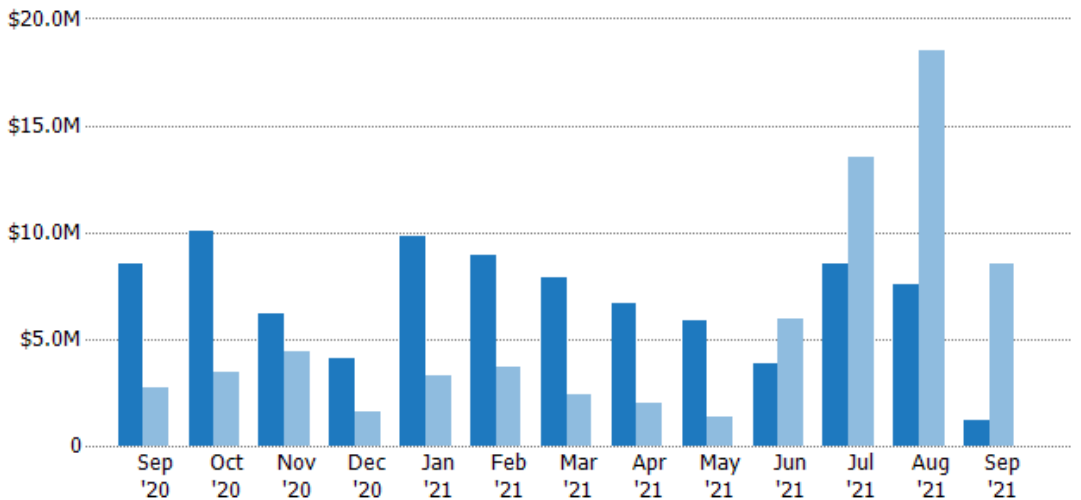
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$1.16M	-86.5%
Sep '20	\$8.54M	213.3%
Sep '19	\$2.73M	6.5%



Current Year	\$8.54M	\$10M	\$6.2M	\$4.12M	\$9.8M	\$8.89M	\$7.88M	\$6.69M	\$5.82M	\$3.88M	\$8.49M	\$7.53M	\$1.16M
Prior Year	\$2.73M	\$3.46M	\$4.41M	\$1.62M	\$3.32M	\$3.66M	\$2.36M	\$1.99M	\$1.34M	\$5.94M	\$13.5M	\$18.5M	\$8.54M
Percent Change from Prior Year	213%	190%	41%	153%	195%	143%	233%	237%	335%	-35%	-37%	-59%	-86%

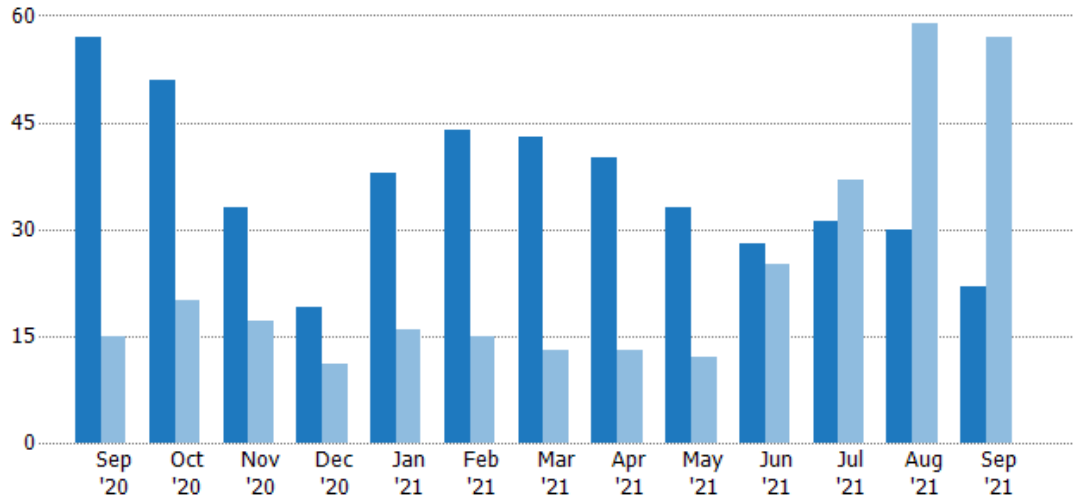
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	22	-61.4%
Sep '20	57	280%
Sep '19	15	20%



Current Year	57	51	33	19	38	44	43	40	33	28	31	30	22
Prior Year	15	20	17	11	16	15	13	13	12	25	37	59	57
Percent Change from Prior Year	280%	155%	94%	73%	138%	193%	231%	208%	175%	12%	-16%	-49%	-61%

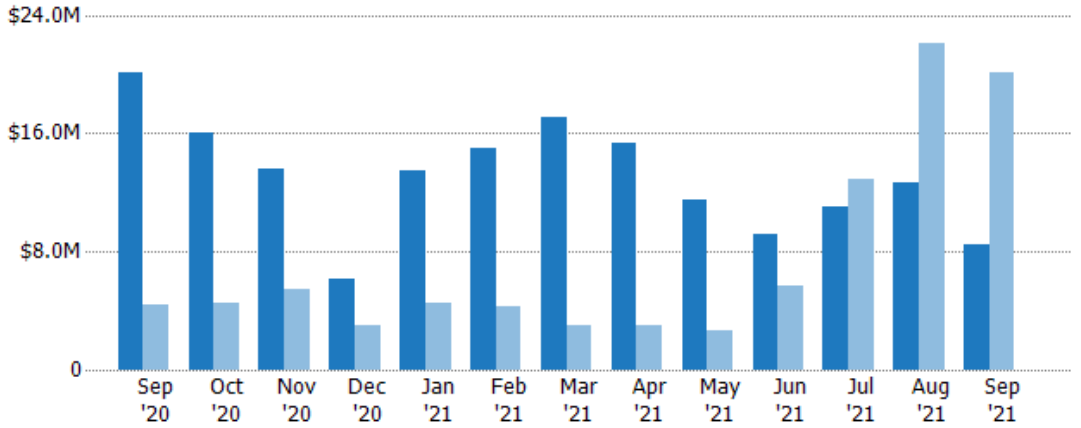
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$8.44M	-57.9%
Sep '20	\$20.1M	356.3%
Sep '19	\$4.4M	7.3%



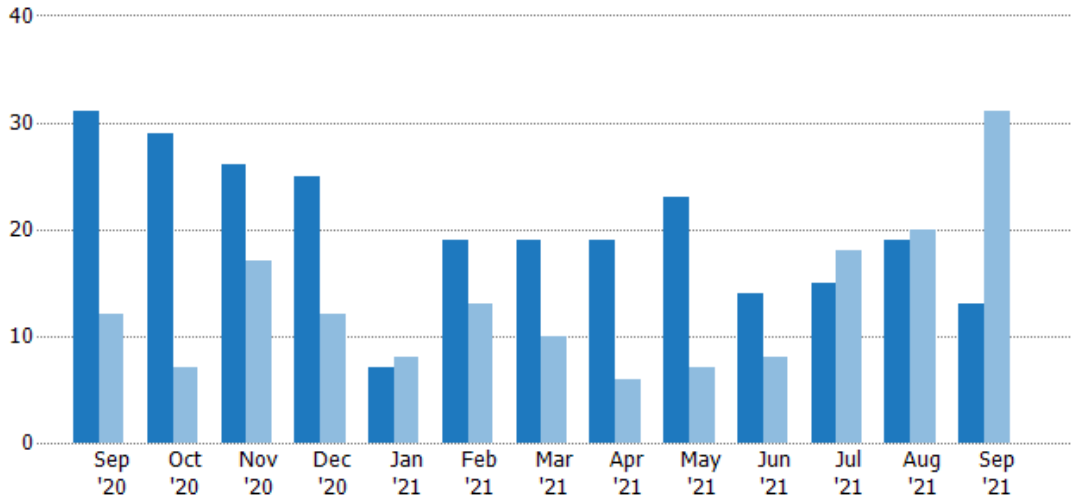
Current Year	\$20.1M	\$16M	\$13.6M	\$6.09M	\$13.4M	\$15M	\$17M	\$15.4M	\$11.5M	\$9.14M	\$11.1M	\$12.7M	\$8.44M
Prior Year	\$4.4M	\$4.47M	\$5.48M	\$2.98M	\$4.53M	\$4.24M	\$2.96M	\$3.04M	\$2.64M	\$5.66M	\$12.8M	\$22M	\$20.1M
Percent Change from Prior Year	356%	257%	149%	104%	196%	254%	475%	405%	334%	62%	-14%	-42%	-58%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Sep '21	13	-58.1%
Sep '20	31	158.3%
Sep '19	12	-33.3%

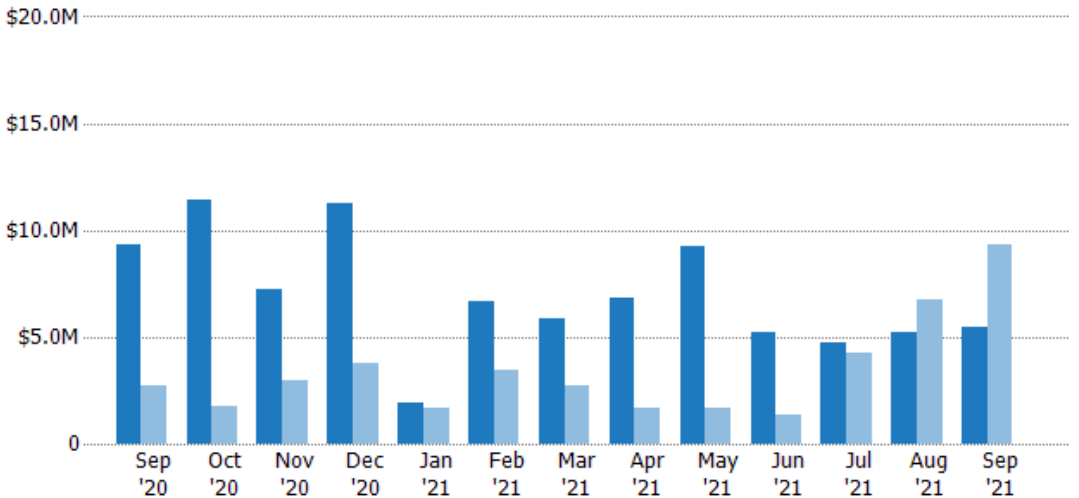
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	31	29	26	25	7	19	19	19	23	14	15	19	13
Prior Year	12	7	17	12	8	13	10	6	7	8	18	20	31
Percent Change from Prior Year	158%	314%	53%	108%	-13%	46%	90%	217%	229%	75%	-17%	-5%	-58%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Sep '21	\$5.5M	-41.1%
Sep '20	\$9.33M	247.2%
Sep '19	\$2.69M	-45.3%

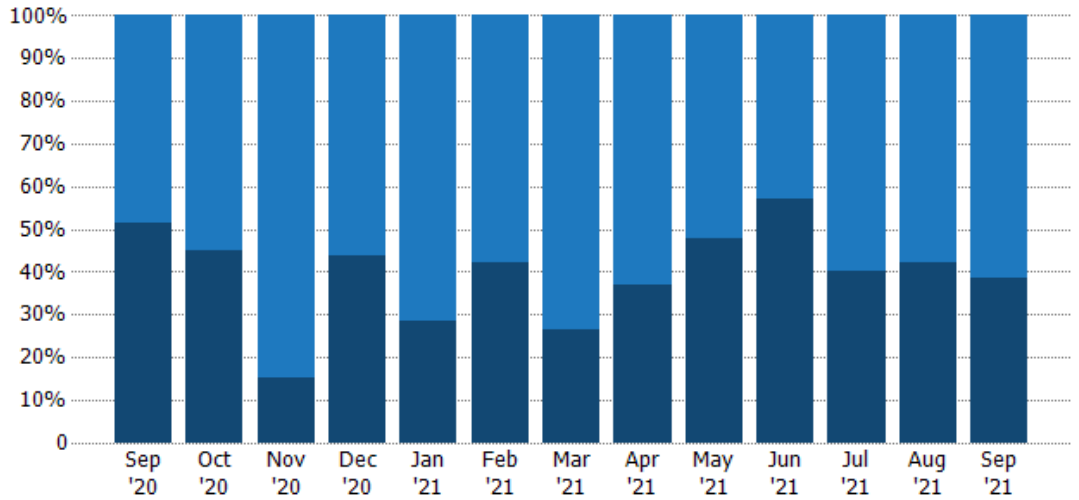
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$9.33M	\$11.4M	\$7.21M	\$11.3M	\$1.9M	\$6.7M	\$5.89M	\$6.86M	\$9.21M	\$5.21M	\$4.75M	\$5.24M	\$5.5M
Prior Year	\$2.69M	\$1.76M	\$2.98M	\$3.81M	\$1.67M	\$3.45M	\$2.75M	\$1.68M	\$1.66M	\$1.36M	\$4.24M	\$6.72M	\$9.33M
Percent Change from Prior Year	247%	550%	142%	196%	14%	94%	114%	308%	455%	283%	12%	-22%	-41%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



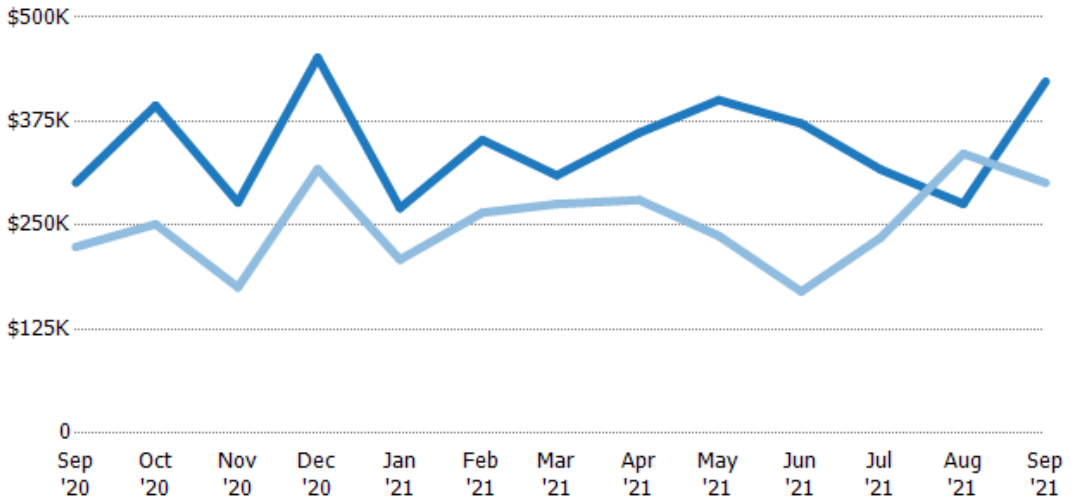
Condo/Townhouse	48%	55%	85%	56%	71%	58%	74%	63%	52%	43%	60%	58%	62%
Single Family Residence	52%	45%	15%	44%	29%	42%	26%	37%	48%	57%	40%	42%	38%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$301K	\$394K	\$277K	\$452K	\$271K	\$353K	\$310K	\$361K	\$400K	\$372K	\$317K	\$276K	\$423K
Prior Year	\$224K	\$251K	\$175K	\$318K	\$209K	\$265K	\$275K	\$280K	\$237K	\$170K	\$235K	\$336K	\$301K
Percent Change from Prior Year	34%	57%	58%	42%	30%	33%	13%	29%	69%	119%	35%	-18%	40%

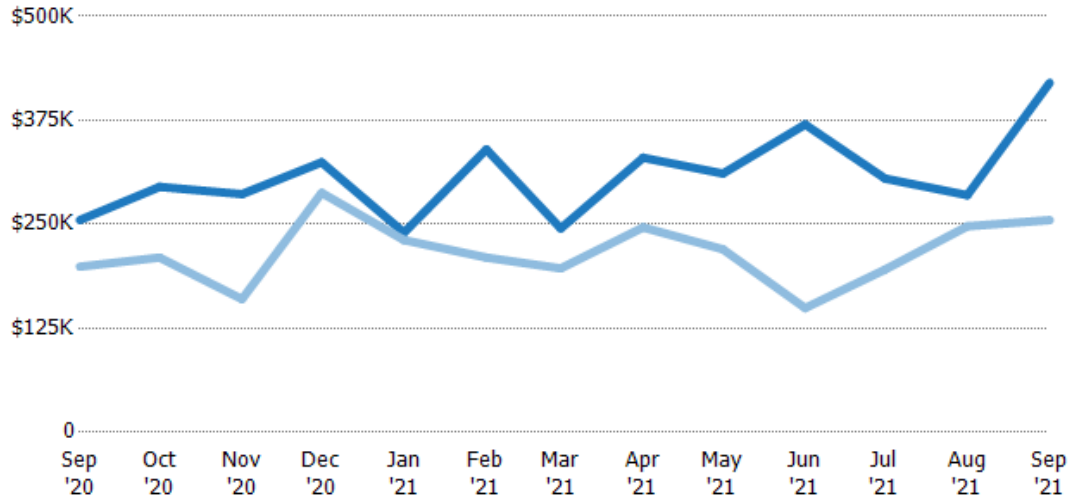
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$420K	64.7%
Sep '20	\$255K	28.1%
Sep '19	\$199K	-39.4%



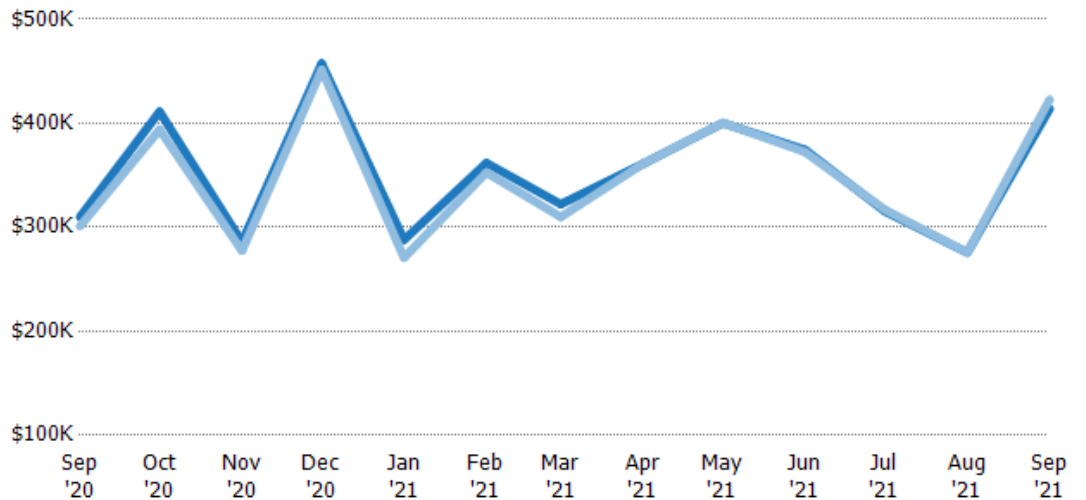
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$255K	\$295K	\$286K	\$325K	\$240K	\$340K	\$245K	\$330K	\$311K	\$370K	\$305K	\$285K	\$420K
Prior Year	\$199K	\$210K	\$160K	\$288K	\$231K	\$210K	\$197K	\$246K	\$220K	\$149K	\$196K	\$248K	\$255K
Percent Change from Prior Year	28%	40%	79%	13%	4%	62%	24%	34%	41%	148%	56%	15%	65%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



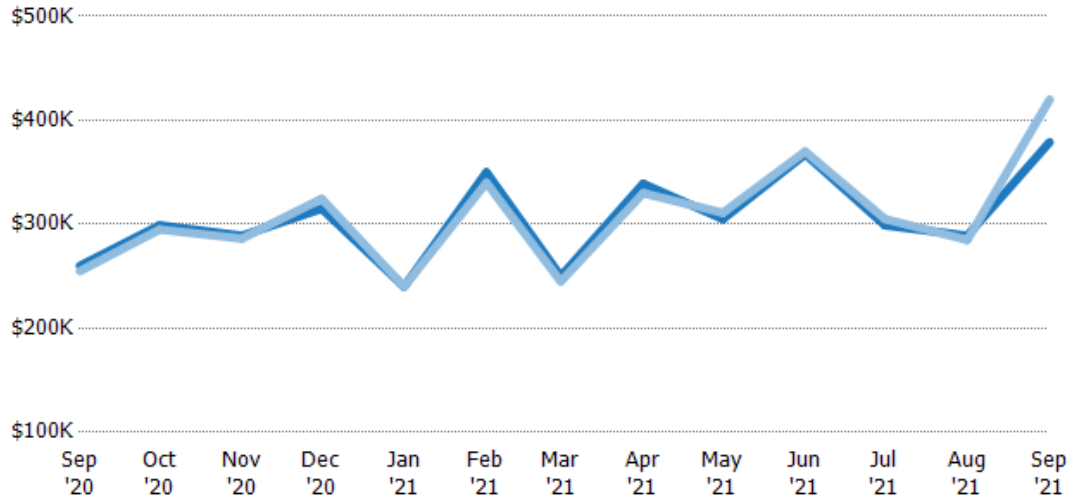
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg List Price	\$310K	\$411K	\$286K	\$458K	\$288K	\$362K	\$322K	\$361K	\$400K	\$374K	\$315K	\$276K	\$414K
Avg Sales Price	\$301K	\$394K	\$277K	\$452K	\$271K	\$353K	\$310K	\$361K	\$400K	\$372K	\$317K	\$276K	\$423K
Avg Sales Price as a % of Avg List Price	97%	96%	97%	99%	94%	97%	96%	100%	100%	99%	100%	100%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family

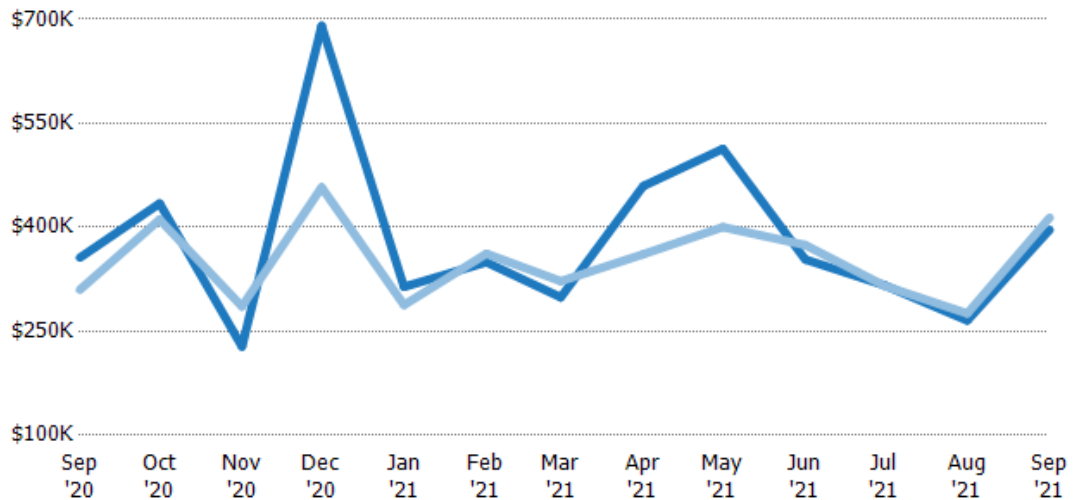


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family

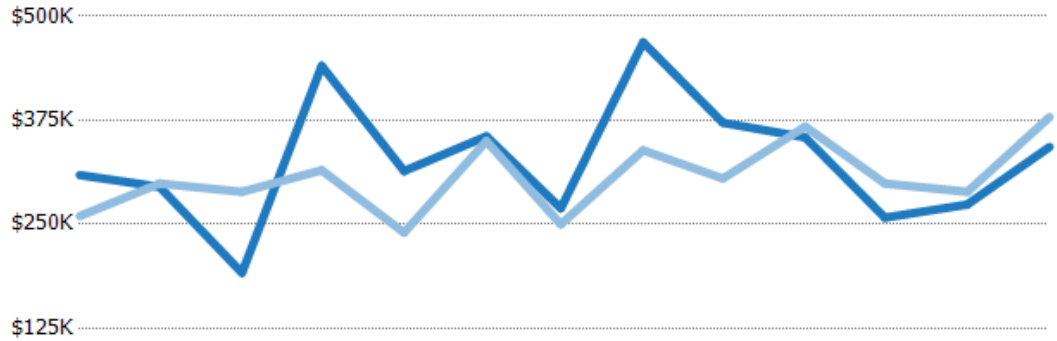


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$309K	\$295K	\$192K	\$440K	\$314K	\$356K	\$269K	\$469K	\$372K	\$354K	\$258K	\$274K	\$343K
Median Sales Price	\$260K	\$299K	\$289K	\$315K	\$240K	\$350K	\$250K	\$339K	\$305K	\$367K	\$299K	\$289K	\$379K
Med Sales Price as a % of Med Est Value	84%	101%	151%	72%	76%	98%	93%	72%	82%	104%	116%	106%	110%