

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics                            | Aug 2021    | Aug 2020    | + / -  | YTD 2021     | YTD 2020     | + / -  |
|--|-------------|-------------|--------|--------------|--------------|--------|
| <b>Listing Activity Charts Metrics</b> |             |             |        |              |              |        |
| New Listing Count                      | 6           | 10          | -40%   | 32           | 53           | -39.6% |
| New Listing Volume                     | \$2,253,000 | \$3,090,300 | -27.1% | \$10,567,300 | \$13,685,950 | -22.8% |
| Active Listing Count                   | 9           | 27          | -66.7% | N/A          | N/A          |        |
| Active Listing Volume                  | \$4,196,000 | \$6,528,850 | -35.7% | N/A          | N/A          |        |
| Average Listing Price                  | \$466,222   | \$241,809   | +92.8% | \$394,763    | \$217,523    | +81.5% |
| Median Listing Price                   | \$250,000   | \$185,000   | +35.1% | \$224,473    | \$184,930    | +21.4% |
| Median Days in RPR                     | 22          | 76          | -71.1% | 112.83       | 127.31       | -11.4% |
| Months of Inventory                    | 4.5         | 4.5         | + -    | 2.8          | 14.4         | -80.3% |
| Absorption Rate                        | 22.22%      | 22.22%      | + -    | 35.14%       | 6.93%        | +28.2% |
| <b>Sales Activity Charts Metrics</b>   |             |             |        |              |              |        |
| New Pending Sales Count                | 4           | 8           | -50%   | 41           | 47           | -12.8% |
| New Pending Sales Volume               | \$1,404,000 | \$2,029,800 | -30.8% | \$10,999,700 | \$12,590,350 | -12.6% |
| Pending Sales Count                    | 5           | 16          | -68.8% | N/A          | N/A          |        |
| Pending Sales Volume                   | \$2,179,000 | \$4,203,150 | -48.2% | N/A          | N/A          |        |
| Closed Sales Count                     | 8           | 9           | -11.1% | 32           | 26           | +23.1% |
| Closed Sales Volume                    | \$2,186,000 | \$1,902,100 | +14.9% | \$8,039,400  | \$6,603,550  | +21.7% |
| Average Sales Price                    | \$273,250   | \$211,344   | +29.3% | \$251,231    | \$253,983    | -1.1%  |
| Median Sales Price                     | \$250,000   | \$215,000   | +16.3% | \$232,294    | \$239,921    | -3.2%  |

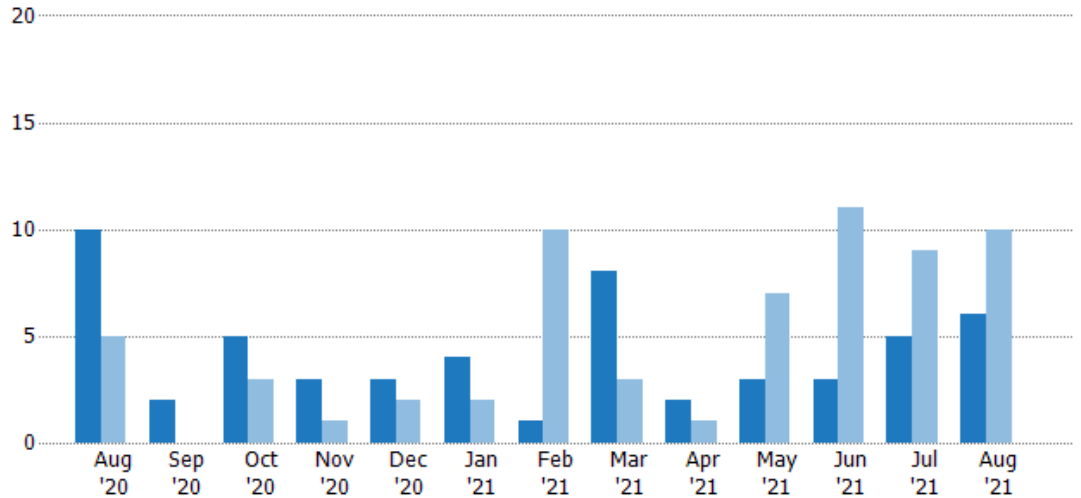
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:  
Condo/Townhouse/Apt., Single Family



|                                |      |      |     |      |     |      |      |      |      |      |      |      |      |
|--------------------------------|------|------|-----|------|-----|------|------|------|------|------|------|------|------|
| Current Year                   | 10   | 2    | 5   | 3    | 3   | 4    | 1    | 8    | 2    | 3    | 3    | 5    | 6    |
| Prior Year                     | 5    | -    | 3   | 1    | 2   | 2    | 10   | 3    | 1    | 7    | 11   | 9    | 10   |
| Percent Change from Prior Year | 100% | 100% | 67% | 200% | 50% | 100% | -90% | 167% | 100% | -57% | -73% | -44% | -40% |

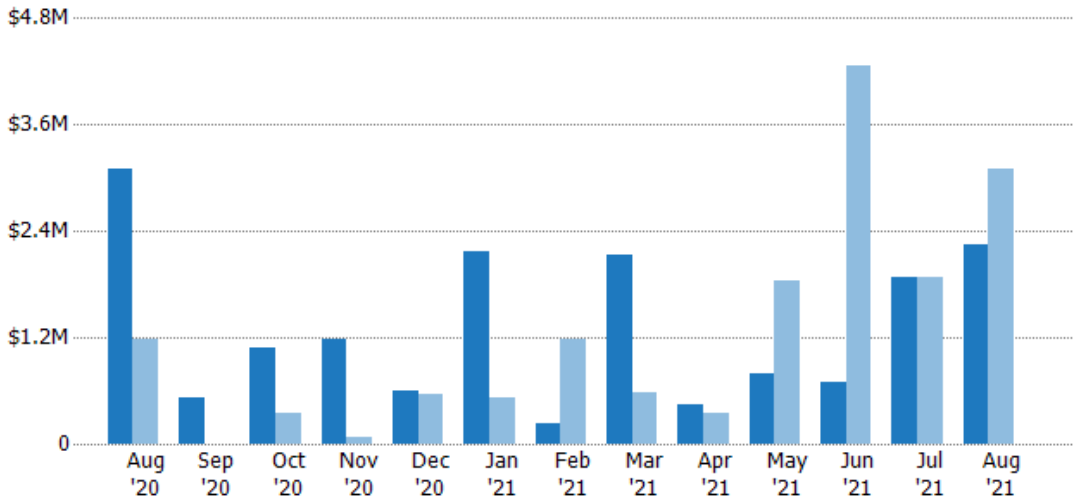
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:  
Condo/Townhouse/Apt., Single Family



|                                |         |        |         |         |        |         |         |         |        |         |         |         |         |
|--------------------------------|---------|--------|---------|---------|--------|---------|---------|---------|--------|---------|---------|---------|---------|
| Current Year                   | \$3.09M | \$521K | \$1.09M | \$1.18M | \$605K | \$2.16M | \$225K  | \$2.12M | \$448K | \$796K  | \$688K  | \$1.87M | \$2.25M |
| Prior Year                     | \$1.17M | -      | \$353K  | \$70K   | \$567K | \$514K  | \$1.18M | \$575K  | \$345K | \$1.84M | \$4.27M | \$1.88M | \$3.09M |
| Percent Change from Prior Year | 163%    | 100%   | 209%    | 1,591%  | 7%     | 321%    | -81%    | 269%    | 30%    | -57%    | -84%    | 0%      | -27%    |

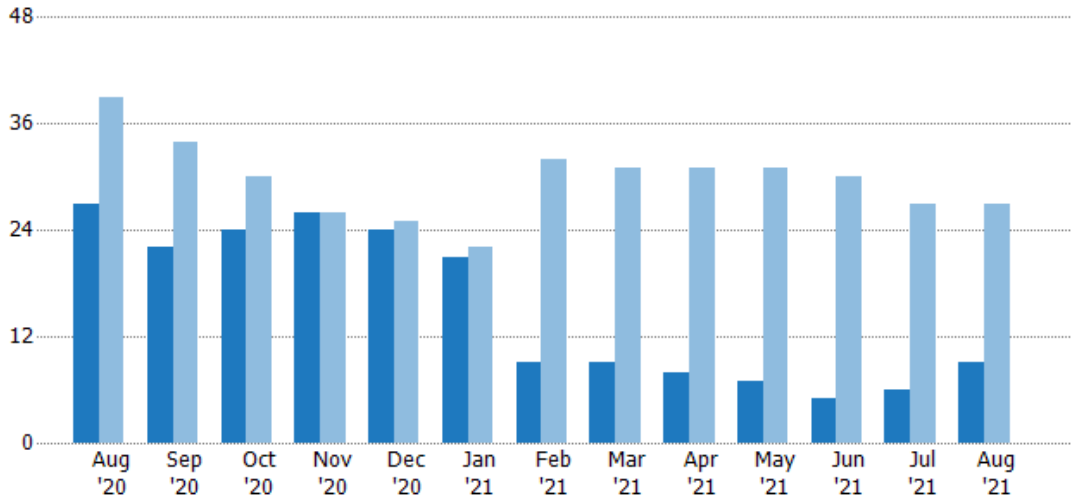
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family



| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Aug '21    | 9     | -66.7% |
| Aug '20    | 27    | -30.8% |
| Aug '19    | 39    | 7.7%   |

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Aug '21    | 9     | -66.7% |
| Aug '20    | 27    | -30.8% |
| Aug '19    | 39    | 7.7%   |

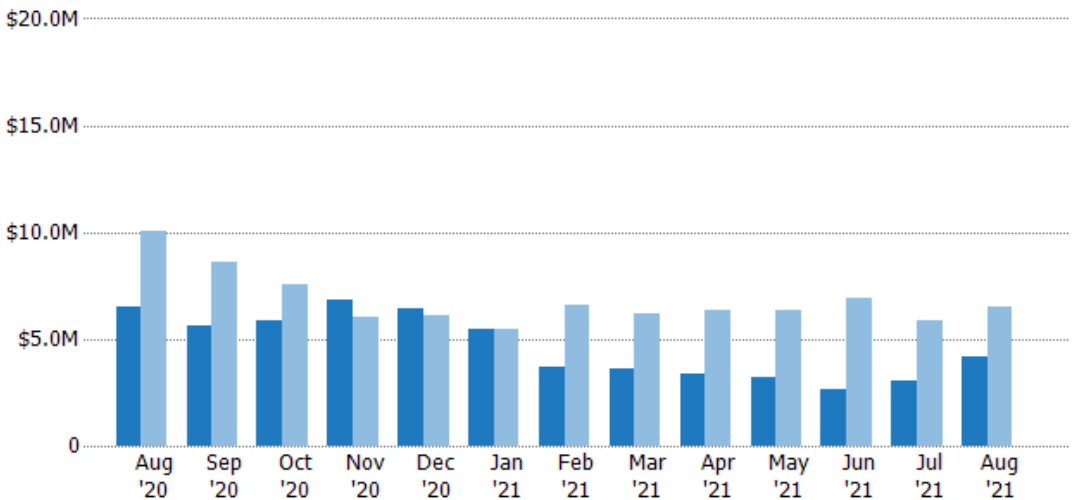
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type: Condo/Townhouse/Apt., Single Family



| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Aug '21    | \$4.2M  | -35.7% |
| Aug '20    | \$6.53M | -35%   |
| Aug '19    | \$10M   | -4.6%  |

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Aug '21    | \$4.2M  | -35.7% |
| Aug '20    | \$6.53M | -35%   |
| Aug '19    | \$10M   | -4.6%  |

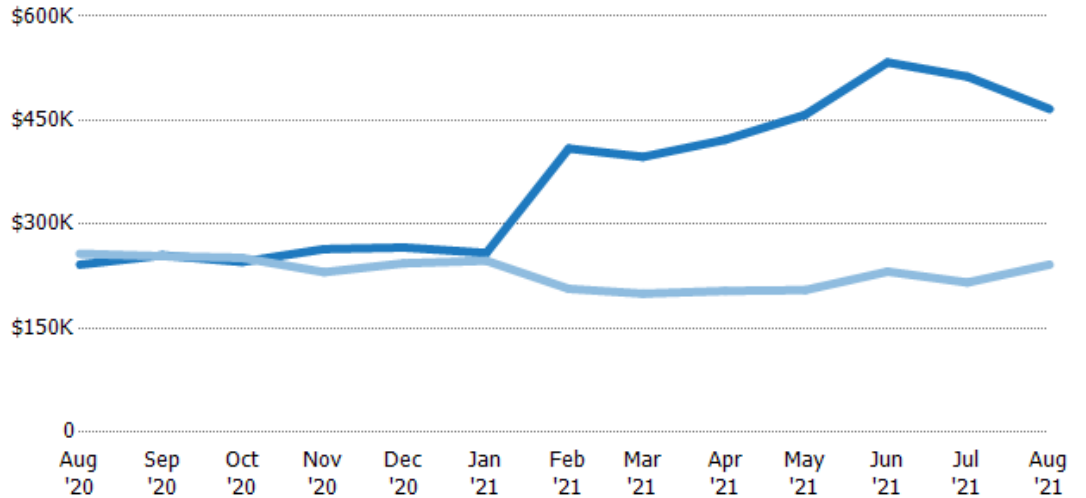
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Aug '21    | \$466K | 92.8%  |
| Aug '20    | \$242K | -6.1%  |
| Aug '19    | \$257K | -11.4% |



|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$242K | \$255K | \$246K | \$264K | \$266K | \$259K | \$409K | \$397K | \$422K | \$458K | \$533K | \$513K | \$466K |
| Prior Year                     | \$257K | \$254K | \$252K | \$231K | \$244K | \$247K | \$207K | \$200K | \$204K | \$205K | \$232K | \$216K | \$242K |
| Percent Change from Prior Year | -6%    | 0%     | -2%    | 14%    | 9%     | 5%     | 98%    | 99%    | 107%   | 123%   | 130%   | 137%   | 93%    |

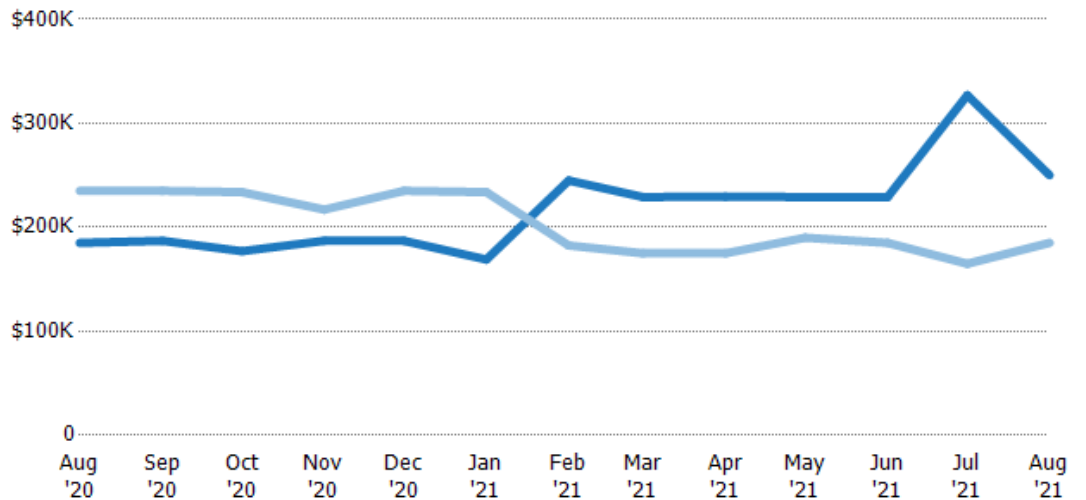
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Aug '21    | \$250K | 35.1%  |
| Aug '20    | \$185K | -21.3% |
| Aug '19    | \$235K | -8.6%  |



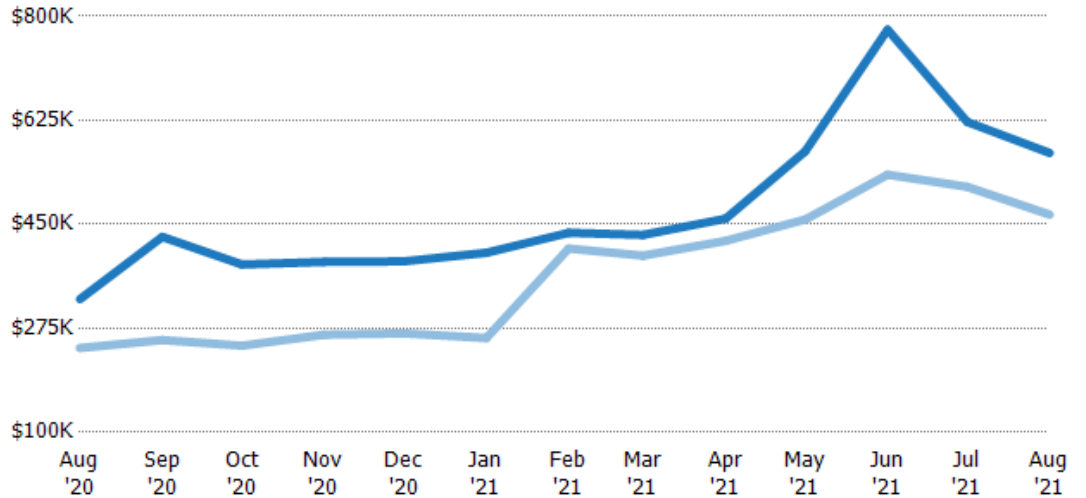
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$185K | \$187K | \$177K | \$187K | \$187K | \$169K | \$245K | \$229K | \$230K | \$229K | \$229K | \$327K | \$250K |
| Prior Year                     | \$235K | \$235K | \$234K | \$217K | \$235K | \$234K | \$182K | \$175K | \$175K | \$190K | \$185K | \$165K | \$185K |
| Percent Change from Prior Year | -21%   | -20%   | -24%   | -14%   | -20%   | -28%   | 34%    | 31%    | 31%    | 21%    | 24%    | 98%    | 35%    |

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



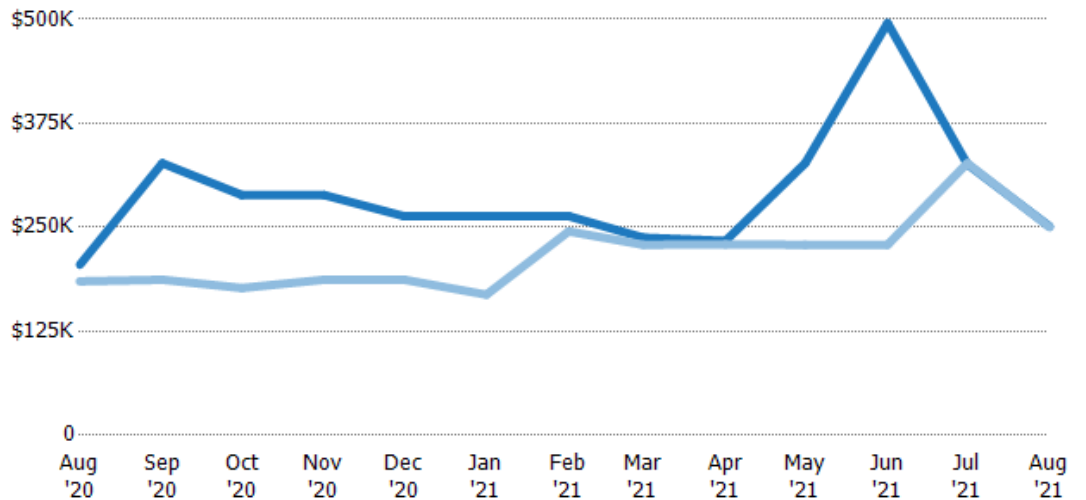
|   | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                             | \$324K  | \$429K  | \$382K  | \$387K  | \$388K  | \$402K  | \$436K  | \$432K  | \$459K  | \$573K  | \$777K  | \$622K  | \$570K  |
| Avg Listing Price                         | \$242K  | \$255K  | \$246K  | \$264K  | \$266K  | \$259K  | \$409K  | \$397K  | \$422K  | \$458K  | \$533K  | \$513K  | \$466K  |
| Avg Listing Price as a % of Avg Est Value | 75%     | 59%     | 64%     | 68%     | 69%     | 64%     | 94%     | 92%     | 92%     | 80%     | 69%     | 82%     | 82%     |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



|   | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                          | \$205K  | \$327K  | \$289K  | \$289K  | \$263K  | \$263K  | \$263K  | \$238K  | \$234K  | \$327K  | \$495K  | \$326K  | \$251K  |
| Median Listing Price                      | \$185K  | \$187K  | \$177K  | \$187K  | \$187K  | \$169K  | \$245K  | \$229K  | \$230K  | \$229K  | \$229K  | \$327K  | \$250K  |
| Med Listing Price as a % of Med Est Value | 90%     | 57%     | 61%     | 65%     | 71%     | 64%     | 93%     | 96%     | 98%     | 70%     | 46%     | 100%    | 100%    |

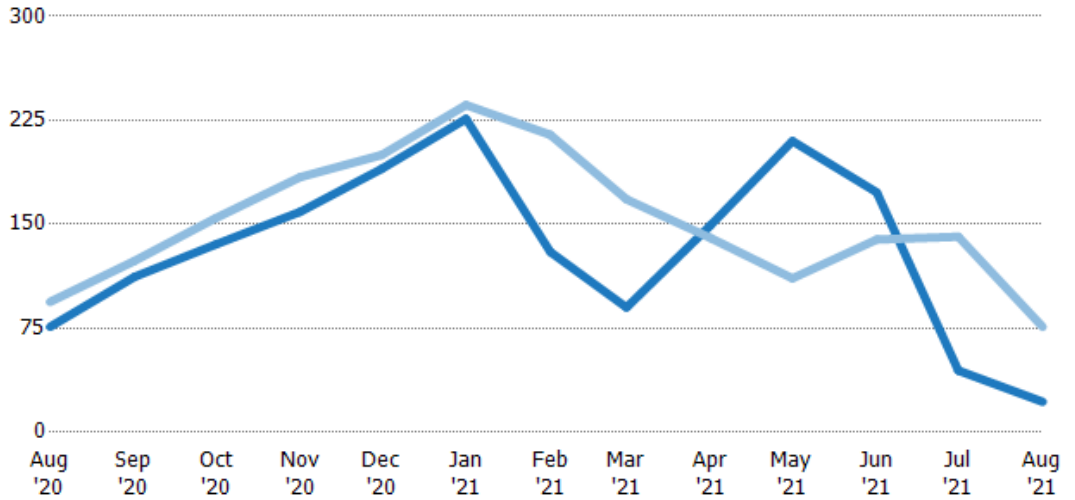
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Days | % Chg. |
|------------|------|--------|
| Aug '21    | 22   | -71.1% |
| Aug '20    | 76   | -19.1% |
| Aug '19    | 94   | 6.4%   |



|                                | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 76      | 112     | 136     | 159     | 190     | 226     | 130     | 90      | 150     | 210     | 173     | 44.5    | 22      |
| Prior Year                     | 94      | 124     | 155     | 184     | 200     | 236     | 215     | 168     | 140     | 111     | 139     | 141     | 76      |
| Percent Change from Prior Year | -19%    | -9%     | -12%    | -14%    | -5%     | -4%     | -39%    | -46%    | 7%      | 89%     | 24%     | -68%    | -71%    |

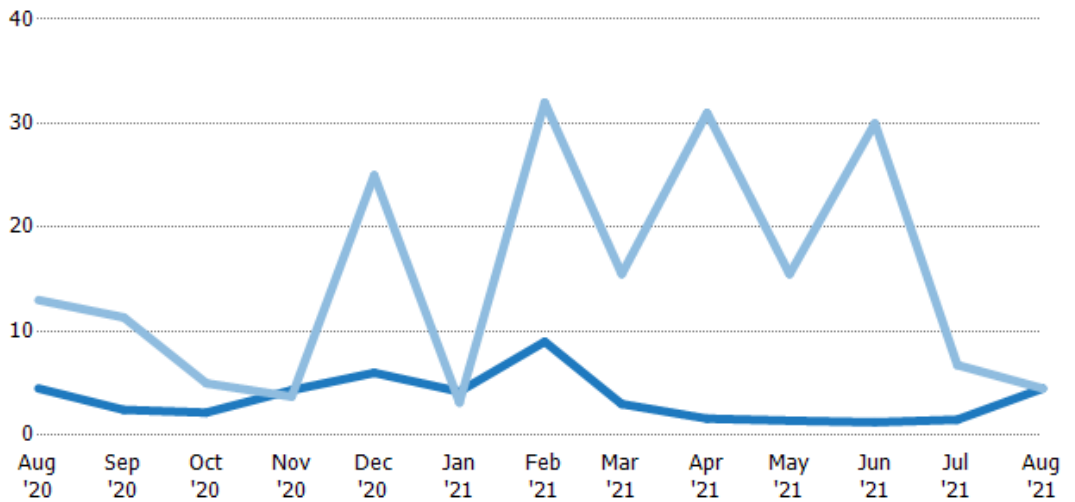
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Months | % Chg. |
|------------|--------|--------|
| Aug '21    | 4.5    | 0%     |
| Aug '20    | 4.5    | -65.4% |
| Aug '19    | 13     | -46.2% |



|                                | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 4.5     | 2.44    | 2.18    | 4.33    | 6       | 4.2     | 9       | 3       | 1.6     | 1.4     | 1.25    | 1.5     | 4.5     |
| Prior Year                     | 13      | 11.3    | 5       | 3.71    | 25      | 3.14    | 32      | 15.5    | 31      | 15.5    | 30      | 6.75    | 4.5     |
| Percent Change from Prior Year | -65%    | -78%    | -56%    | 17%     | -76%    | 34%     | -72%    | -81%    | -95%    | -91%    | -96%    | -78%    | 0%      |

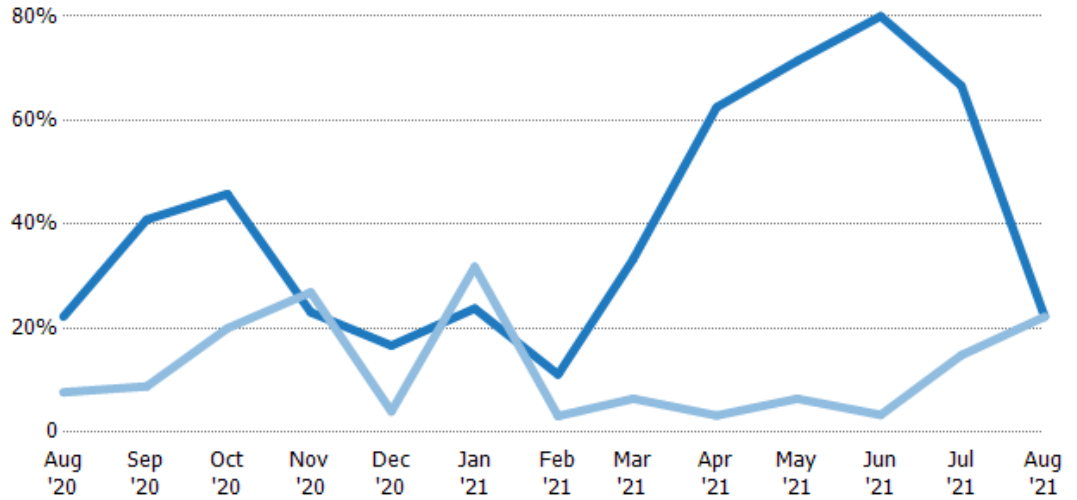
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Rate | Chg.   |
|------------|------|--------|
| Aug '21    | 22%  | 0%     |
| Aug '20    | 22%  | -14.5% |
| Aug '19    | 8%   | 85.7%  |



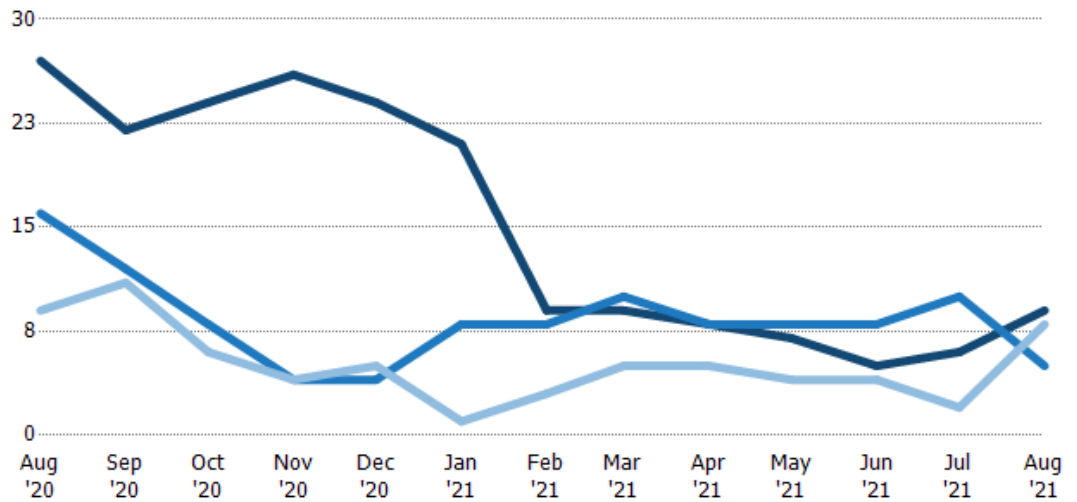
|                        | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year           | 22%     | 41%     | 46%     | 23%     | 17%     | 24%     | 11%     | 33%     | 63%     | 71%     | 80%     | 67%     | 22%     |
| Prior Year             | 8%      | 9%      | 20%     | 27%     | 4%      | 32%     | 3%      | 6%      | 3%      | 6%      | 3%      | 15%     | 22%     |
| Change from Prior Year | -15%    | -32%    | -26%    | 4%      | -13%    | 8%      | -8%     | -27%    | -59%    | -65%    | -77%    | -52%    | 0%      |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



|         | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Active  | 27      | 22      | 24      | 26      | 24      | 21      | 9       | 9       | 8       | 7       | 5       | 6       | 9       |
| Pending | 16      | 12      | 8       | 4       | 4       | 8       | 8       | 10      | 8       | 8       | 8       | 10      | 5       |
| Sold    | 9       | 11      | 6       | 4       | 5       | 1       | 3       | 5       | 5       | 4       | 4       | 2       | 8       |

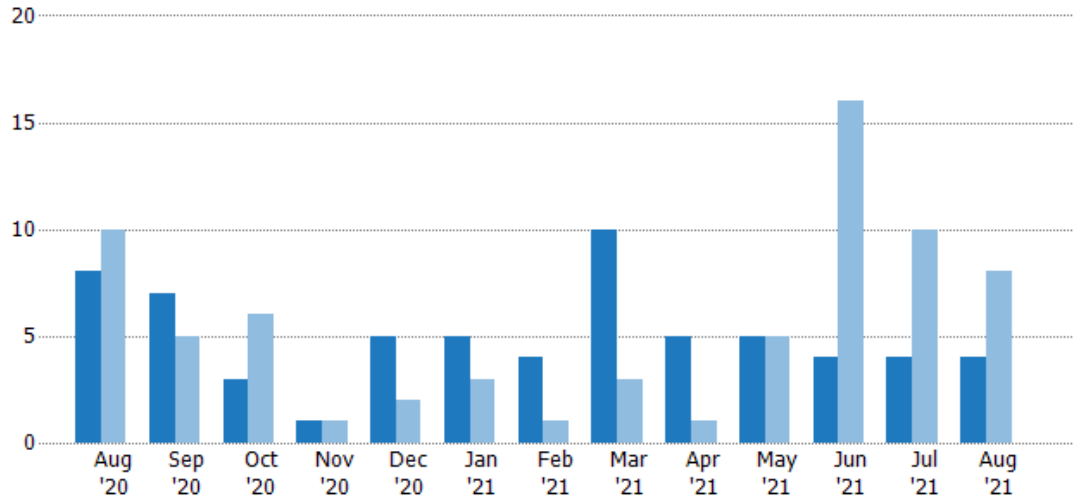
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Aug '21    | 4     | -50%   |
| Aug '20    | 8     | -20%   |
| Aug '19    | 10    | -50%   |



|                                |      |     |      |    |      |     |      |      |      |    |      |      |      |
|--------------------------------|------|-----|------|----|------|-----|------|------|------|----|------|------|------|
| Current Year                   | 8    | 7   | 3    | 1  | 5    | 5   | 4    | 10   | 5    | 5  | 4    | 4    | 4    |
| Prior Year                     | 10   | 5   | 6    | 1  | 2    | 3   | 1    | 3    | 1    | 5  | 16   | 10   | 8    |
| Percent Change from Prior Year | -20% | 40% | -50% | 0% | 150% | 67% | 300% | 233% | 400% | 0% | -75% | -60% | -50% |

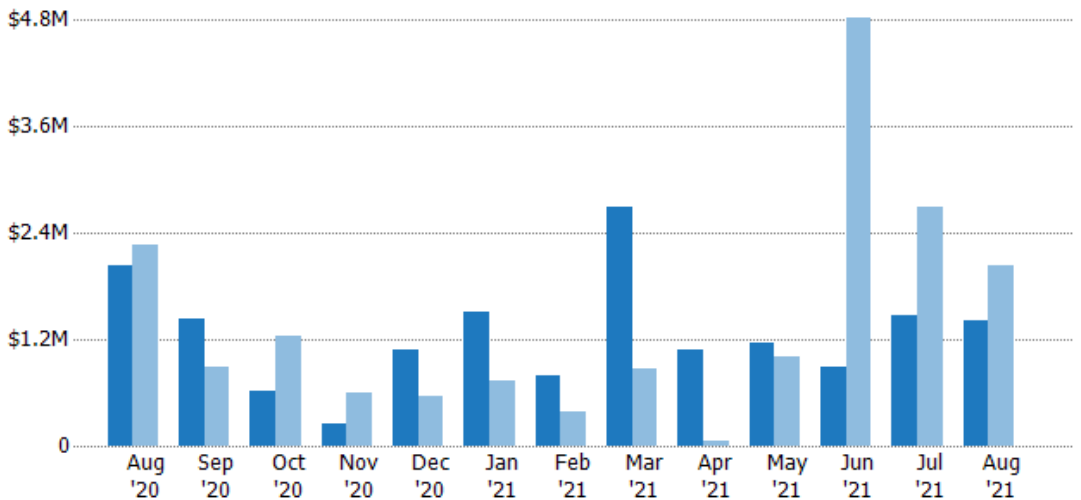
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Aug '21    | \$1.4M  | -30.8% |
| Aug '20    | \$2.03M | -10.5% |
| Aug '19    | \$2.27M | -45.2% |



|                                |         |         |         |        |         |         |        |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|--------|---------|---------|--------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$2.03M | \$1.43M | \$624K  | \$245K | \$1.09M | \$1.52M | \$784K | \$2.69M | \$1.09M | \$1.16M | \$897K  | \$1.46M | \$1.4M  |
| Prior Year                     | \$2.27M | \$894K  | \$1.24M | \$599K | \$563K  | \$725K  | \$385K | \$873K  | \$60K   | \$999K  | \$4.83M | \$2.69M | \$2.03M |
| Percent Change from Prior Year | -11%    | 60%     | -50%    | -59%   | 94%     | 109%    | 104%   | 208%    | 1,710%  | 16%     | -81%    | -46%    | -31%    |

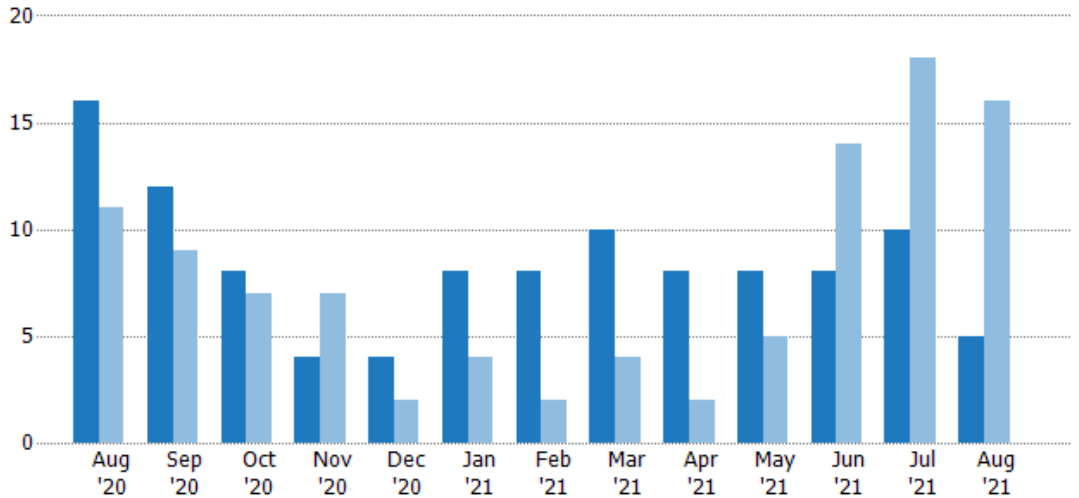


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



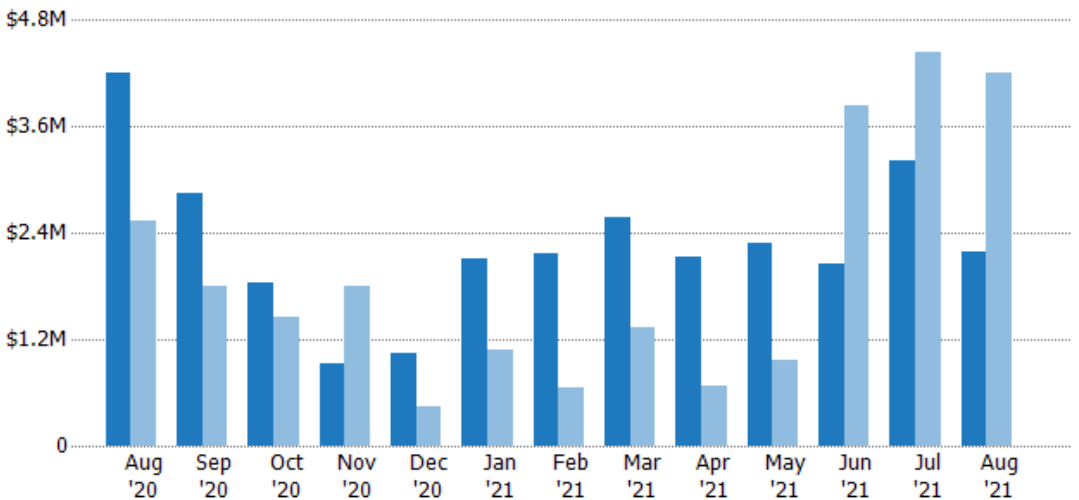
|                                | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 16      | 12      | 8       | 4       | 4       | 8       | 8       | 10      | 8       | 8       | 8       | 10      | 5       |
| Prior Year                     | 11      | 9       | 7       | 7       | 2       | 4       | 2       | 4       | 2       | 5       | 14      | 18      | 16      |
| Percent Change from Prior Year | 45%     | 33%     | 14%     | -43%    | 100%    | 100%    | 300%    | 150%    | 300%    | 60%     | -43%    | -44%    | -69%    |

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



|                                | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$4.2M  | \$2.86M | \$1.83M | \$923K  | \$1.03M | \$2.1M  | \$2.16M | \$2.58M | \$2.13M | \$2.28M | \$2.05M | \$3.22M | \$2.18M |
| Prior Year                     | \$2.54M | \$1.81M | \$1.45M | \$1.8M  | \$439K  | \$1.09M | \$655K  | \$1.33M | \$674K  | \$968K  | \$3.84M | \$4.44M | \$4.2M  |
| Percent Change from Prior Year | 66%     | 58%     | 26%     | -49%    | 136%    | 93%     | 230%    | 94%     | 216%    | 136%    | -47%    | -27%    | -48%    |

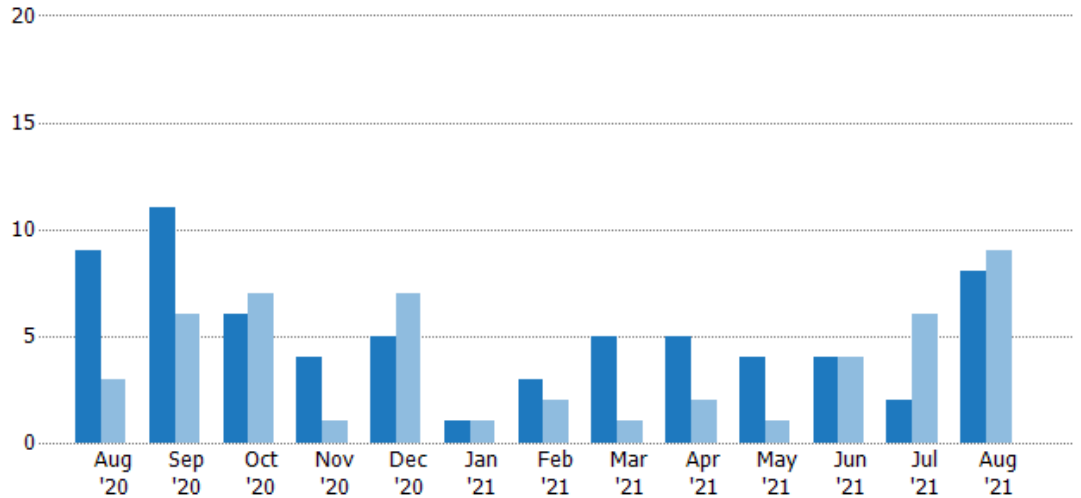
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Aug '21    | 8     | -11.1% |
| Aug '20    | 9     | 200%   |
| Aug '19    | 3     | 33.3%  |



|                                |      |     |      |      |      |    |     |      |      |      |    |      |      |
|--------------------------------|------|-----|------|------|------|----|-----|------|------|------|----|------|------|
| Current Year                   | 9    | 11  | 6    | 4    | 5    | 1  | 3   | 5    | 5    | 4    | 4  | 2    | 8    |
| Prior Year                     | 3    | 6   | 7    | 1    | 7    | 1  | 2   | 1    | 2    | 1    | 4  | 6    | 9    |
| Percent Change from Prior Year | 200% | 83% | -14% | 300% | -29% | 0% | 50% | 400% | 150% | 300% | 0% | -67% | -11% |

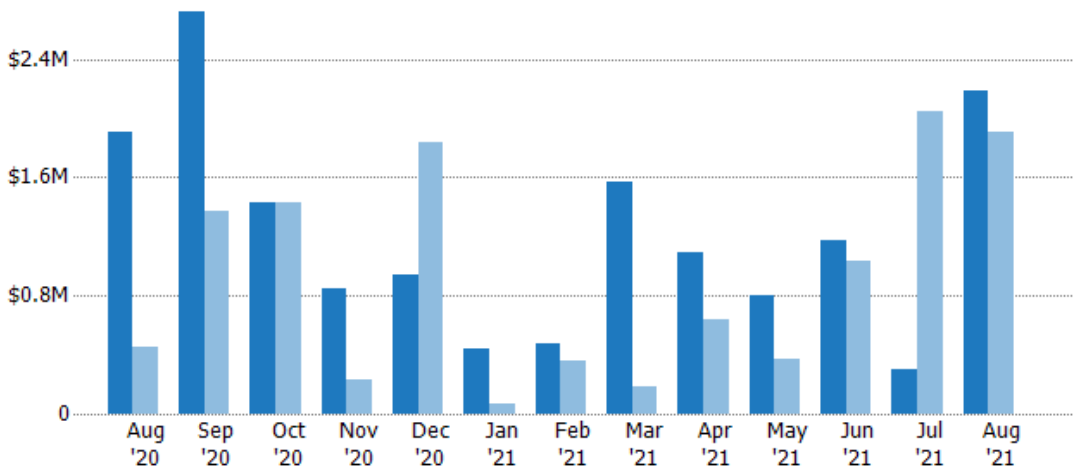
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Aug '21    | \$2.19M | 14.9%  |
| Aug '20    | \$1.9M  | 324.7% |
| Aug '19    | \$448K  | 161.5% |



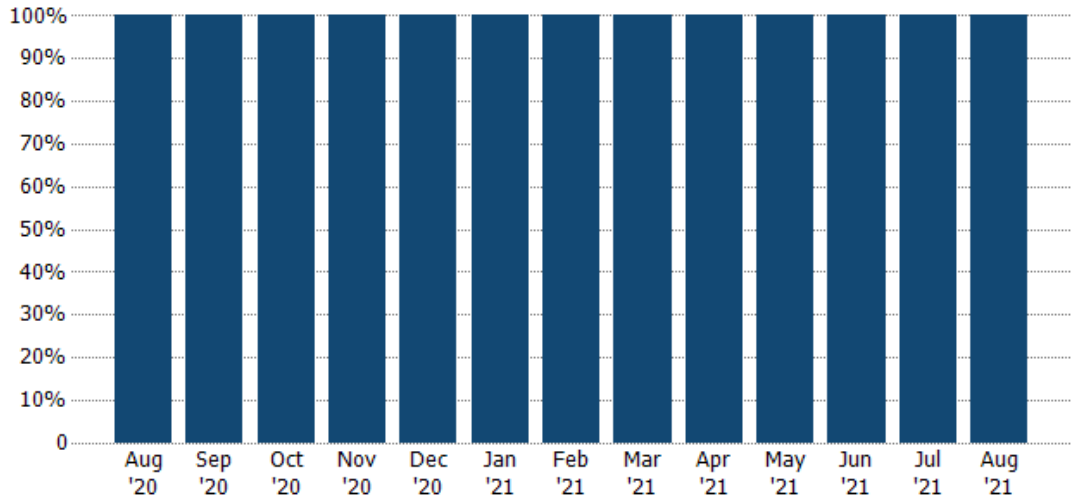
|                                |        |         |         |        |         |         |        |         |         |        |         |         |         |
|--------------------------------|--------|---------|---------|--------|---------|---------|--------|---------|---------|--------|---------|---------|---------|
| Current Year                   | \$1.9M | \$2.73M | \$1.43M | \$852K | \$943K  | \$440K  | \$480K | \$1.57M | \$1.09M | \$800K | \$1.18M | \$295K  | \$2.19M |
| Prior Year                     | \$448K | \$1.37M | \$1.43M | \$225K | \$1.83M | \$70.5K | \$357K | \$180K  | \$633K  | \$375K | \$1.04M | \$2.05M | \$1.9M  |
| Percent Change from Prior Year | 325%   | 99%     | 0%      | 279%   | -49%    | 524%    | 34%    | 772%    | 73%     | 113%   | 13%     | -86%    | 15%     |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



■ Single Family Residence

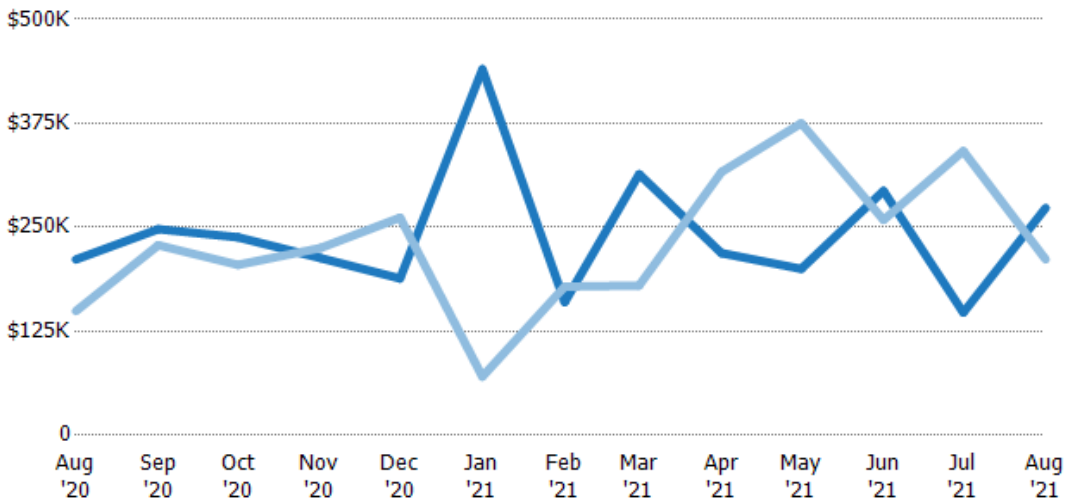
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Aug '21    | \$273K | 29.3%  |
| Aug '20    | \$211K | 41.6%  |
| Aug '19    | \$149K | 96.1%  |

|                                |        |        |        |        |        |         |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|
| ■ Current Year                 | \$211K | \$248K | \$238K | \$213K | \$189K | \$440K  | \$160K | \$314K | \$219K | \$200K | \$294K | \$147K | \$273K |
| ■ Prior Year                   | \$149K | \$229K | \$205K | \$225K | \$262K | \$70.5K | \$179K | \$180K | \$317K | \$375K | \$259K | \$342K | \$211K |
| Percent Change from Prior Year | 42%    | 8%     | 16%    | -5%    | -28%   | 524%    | -10%   | 74%    | -31%   | -47%   | 13%    | -57%   | 29%    |

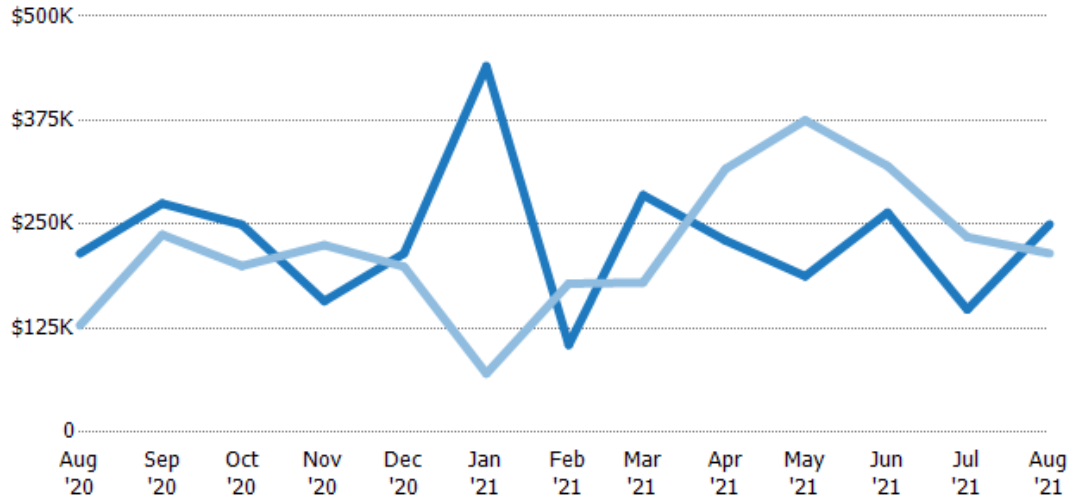
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Aug '21    | \$250K | 16.3%  |
| Aug '20    | \$215K | 67.4%  |
| Aug '19    | \$128K | 75.7%  |



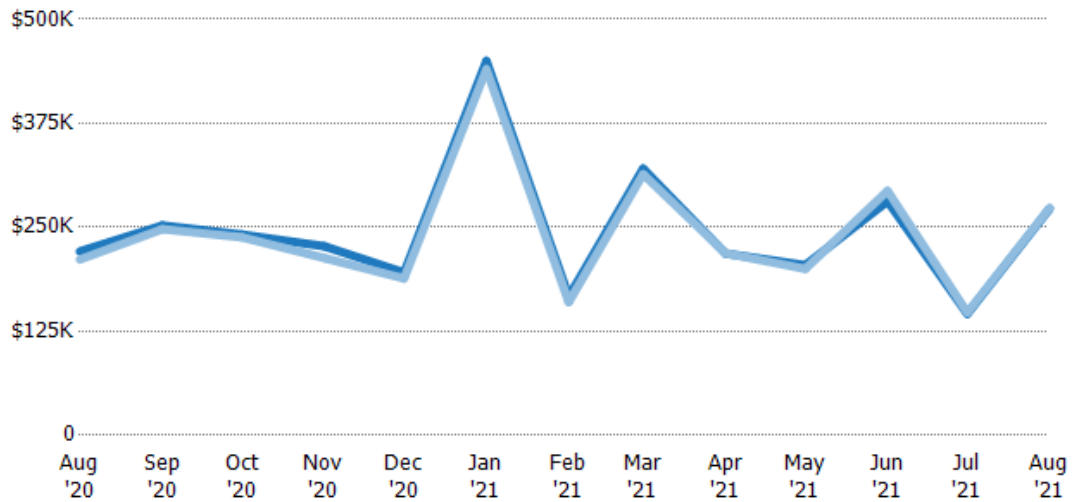
|                                |        |        |        |        |        |         |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$215K | \$275K | \$250K | \$158K | \$215K | \$440K  | \$105K | \$285K | \$231K | \$188K | \$264K | \$147K | \$250K |
| Prior Year                     | \$128K | \$238K | \$200K | \$225K | \$199K | \$70.5K | \$179K | \$180K | \$317K | \$375K | \$320K | \$235K | \$215K |
| Percent Change from Prior Year | 67%    | 16%    | 25%    | -30%   | 8%     | 524%    | -41%   | 58%    | -27%   | -50%   | -18%   | -37%   | 16%    |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



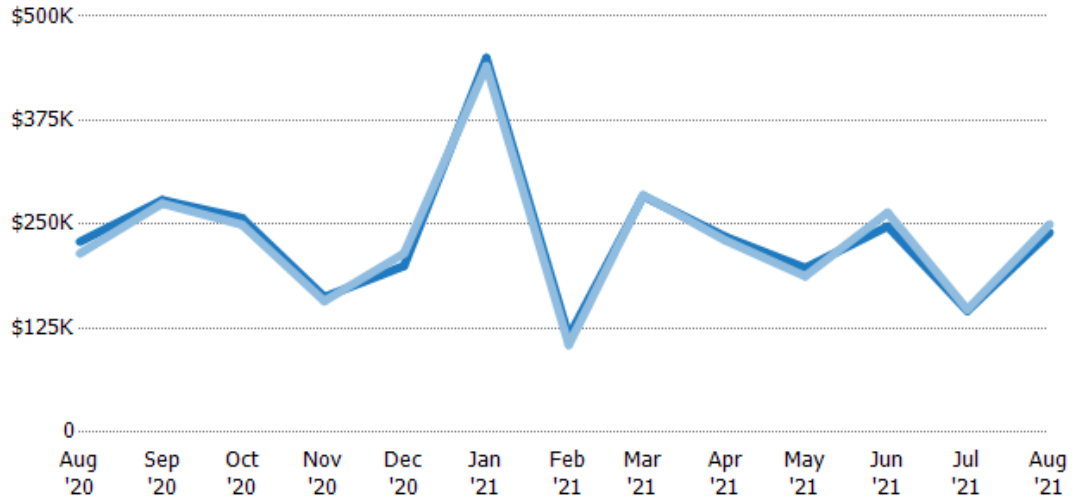
|  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Avg List Price                           | \$221K | \$252K | \$241K | \$227K | \$196K | \$450K | \$167K | \$320K | \$219K | \$204K | \$281K | \$146K | \$272K |
| Avg Sales Price                          | \$211K | \$248K | \$238K | \$213K | \$189K | \$440K | \$160K | \$314K | \$219K | \$200K | \$294K | \$147K | \$273K |
| Avg Sales Price as a % of Avg List Price | 96%    | 98%    | 99%    | 94%    | 96%    | 98%    | 96%    | 98%    | 100%   | 98%    | 104%   | 101%   | 100%   |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



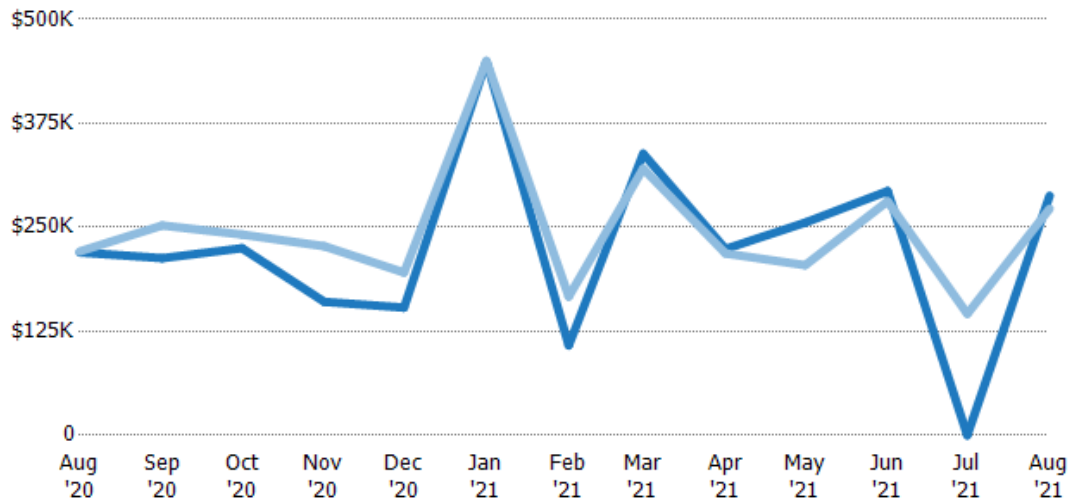
|  | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median List Price                        | \$229K  | \$279K  | \$257K  | \$163K  | \$200K  | \$450K  | \$115K  | \$284K  | \$235K  | \$198K  | \$248K  | \$146K  | \$240K  |
| Median Sales Price                       | \$215K  | \$275K  | \$250K  | \$158K  | \$215K  | \$440K  | \$105K  | \$285K  | \$231K  | \$188K  | \$264K  | \$147K  | \$250K  |
| Med Sales Price as a % of Med List Price | 94%     | 99%     | 97%     | 97%     | 108%    | 98%     | 91%     | 100%    | 98%     | 95%     | 107%    | 101%    | 104%    |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



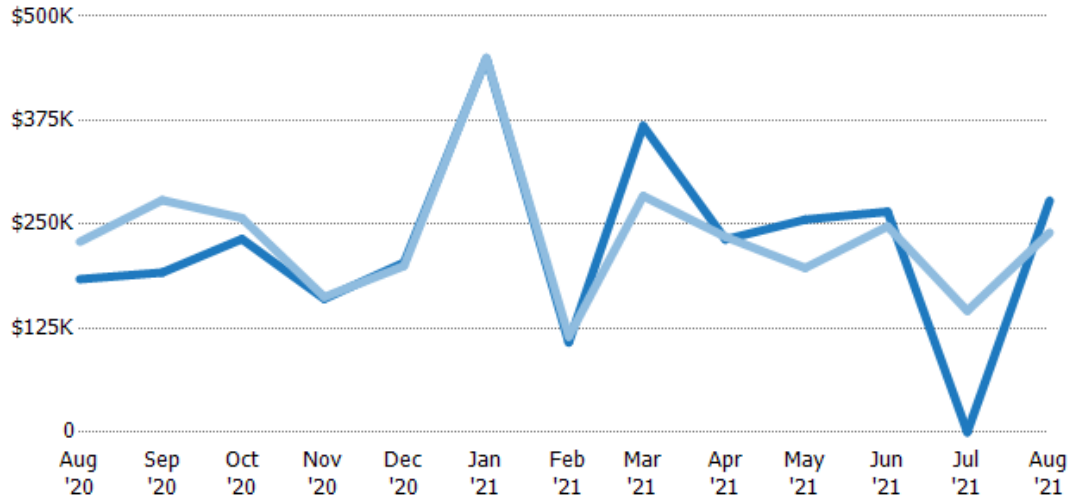
|   | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 | Jul '21 | Aug '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                           | \$220K  | \$213K  | \$225K  | \$160K  | \$153K  | \$449K  | \$108K  | \$338K  | \$224K  | \$256K  | \$294K  | \$0     | \$288K  |
| Avg Sales Price                         | \$221K  | \$252K  | \$241K  | \$227K  | \$196K  | \$450K  | \$167K  | \$320K  | \$219K  | \$204K  | \$281K  | \$146K  | \$272K  |
| Avg Sales Price as a % of Avg Est Value | 101%    | 118%    | 107%    | 142%    | 127%    | 100%    | 154%    | 95%     | 98%     | 80%     | 96%     | 100%    | 95%     |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West  
 Danville, VT 05873  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|   |        |        |        |        |        |        |        |        |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Median Est Value                        | \$184K | \$192K | \$232K | \$160K | \$204K | \$449K | \$108K | \$368K | \$232K | \$256K | \$265K | \$0    | \$278K |
| Median Sales Price                      | \$229K | \$279K | \$257K | \$163K | \$200K | \$450K | \$115K | \$284K | \$235K | \$198K | \$248K | \$146K | \$240K |
| Med Sales Price as a % of Med Est Value | 124%   | 145%   | 111%   | 101%   | 98%    | 100%   | 106%   | 77%    | 101%   | 77%    | 93%    | 100%   | 86%    |