

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	35	27	+29.6%	253	243	+4.1%
New Listing Volume	\$17,715,500	\$11,392,200	+55.5%	\$126,889,350	\$105,023,721	+20.8%
Active Listing Count	49	44	+11.4%	N/A	NA	
Active Listing Volume	\$27,382,600	\$22,212,800	+23.3%	N/A	NA	
Average Listing Price	\$558,829	\$504,836	+10.7%	\$511,383	\$461,035	+10.9%
Median Listing Price	\$414,900	\$425,000	-2.4%	\$423,837	\$386,395	+9.7%
Median Daysin RPR	23	43.5	-47.1%	50.35	61.83	-18.6%
Months of Inventory	1.6	1	+55.9%	1.3	2.1	-38.7%
Absorption Rate	61.22%	95.45%	-34.2%	76.23%	46.75%	+29.5%
Sales Activity Charts Metrics						
New Pending Sales Count	12	27	-55.6%	225	244	-7.8%
New Pending Sales Volume	\$5,228,000	\$13,976,800	-62.6%	\$107,250,249	\$101,530,816	+5.6%
Pending Sales Count	16	39	-59%	N/A	NA	
Pending Sales Volume	\$6,581,100	\$19,632,202	-66.5%	N/A	NA	
Closed Sales Count	25	33	-24.2%	204	202	+1%
Closed Sales Volume	\$10,905,250	\$14,907,600	-26.8%	\$97,042,287	\$78,486,871	+23.6%
Average Sales Price	\$436,210	\$451,745	-3.4%	\$475,697	\$388,549	+22.4%
Median Sales Price	\$365,000	\$365,000	+-	\$399,113	\$345,867	+15.4%







New Listings

The number of new residential listings that were added each month.

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family





New Listing Volume

Percent Change from Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used

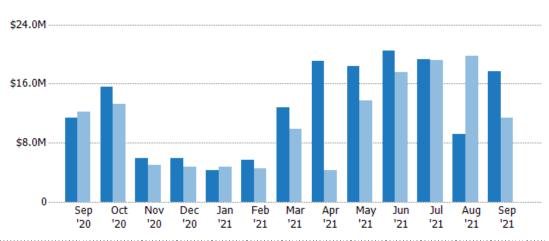
Current Year

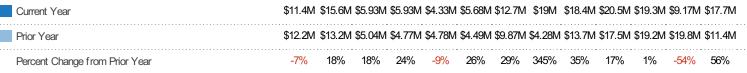
Prior Year

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type:

Condo/Townhouse/Apt., Single Family

\$17.7M	55.5%
\$11.4M	-6.9%
\$12.2M	-36.4%
	\$11.4M





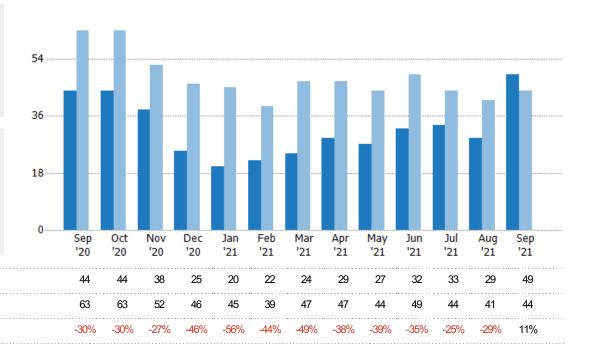


Active Listings

The number of active residential listings at the end of each month.

Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Sep '21	49	11.4%
Sep '20	44	-30.2%
Sep '19	63	4.8%



Active Listing Volume

Percent Change from Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used

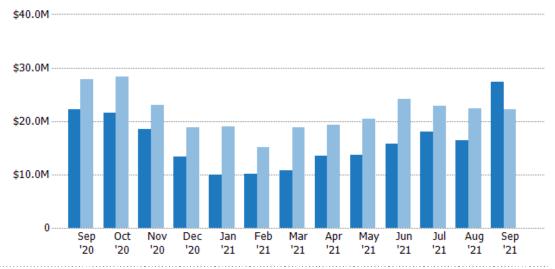
Current Year

Prior Year

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type:

Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Sep '21	\$27.4M	23.3%
Sep '20	\$22.2M	-20.2%
Sep '19	\$27.8M	13.3%





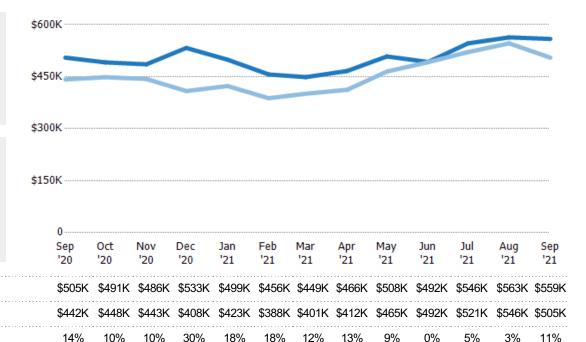


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Sep '21	\$559K	10.7%
Sep '20	\$505K	14.2%
Sep '19	\$442K	8.2%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Sep '21	\$415K	-2.4%
Sep '20	\$425K	21.4%
Sep '19	\$350K	5.4%

Percent Change from Prior Year

,	5K												
\$25													
	0K												
\$12	5K												
	0												
		0ct	Nov	Dec '20	Jan	Feb	Mar	Apr		Jun	Jul	Aug '21	Sep '21
	Sep '20	Oct '20	Nov '20	Dec	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
	Sep '20 \$425K	Oct '20 \$422K	Nov '20 \$425K	Dec '20	Jan '21 \$418K	Feb '21 \$388K	Mar '21 \$390K	Apr '21 \$424K	May '21 \$450K	Jun '21 \$417K	Jul '21 \$470K	Aug '21 \$430K	Sep '21 \$415K

Current Year

Prior Year



Avg Est Value

Family

Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

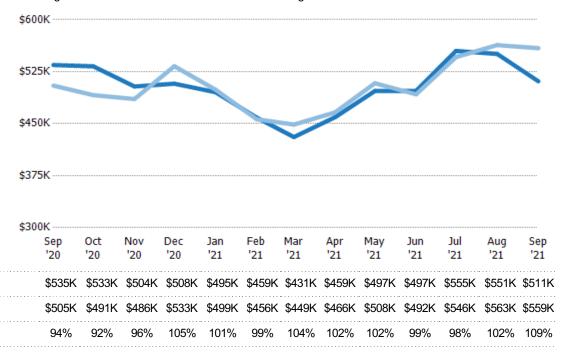
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

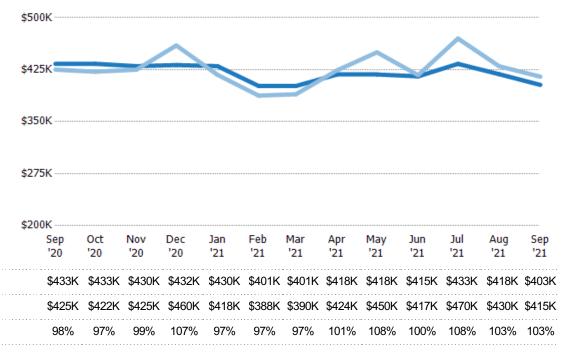
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Eilters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

Property Type:
Condo/Townhouse/Apt., Single

Avg Listing Price as a % of Avg Est Value







Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Days	% Chg.
Sep '21	23	-47.1%
Sep '20	43.5	-29.8%
Sep '19	62	52.4%



Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Current Year

Prior Year

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
Sep '21	1.63	55.9%
Sep '20	1.05	-46.8%
Sep '19	1.97	45.8%

Percent Change from Prior Year

5.00								\wedge				
3.75						^	×					
2.50									<u> </u>			
1.25				Ž							>	
0 Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
 1.05	1.33	1.41	1.19	0	1.22	1.6	3.22	1.69	2	1.03	0	1.63
 1.97	2.33	2.17	2.19	1.5	2.79	3.92	2.94	4.89	3.27	2.2	1	1.05
 -47%	-43%	-35%	-46%	-52%	-56%	-59%	10%	-65%	-39%	-53%	-33%	56%

Current Year

Prior Year



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Absorption Rate

The percentage of inventory sold per month.

Filters Used ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington,

VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Rate	Chg.
Sep '21	61%	34.2%
Sep '20	95%	-44.7%
Sen '19	51%	-31 4%



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

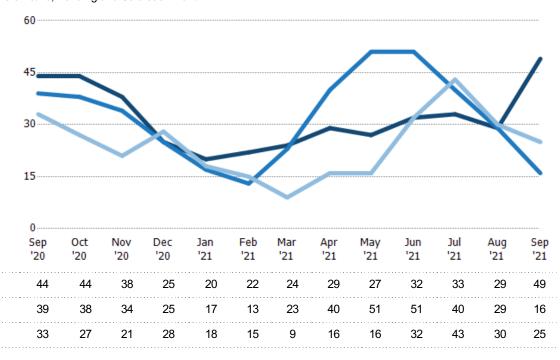
Filters Used

Current Year

Change from Prior Year

Prior Year

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family



Active

Pending

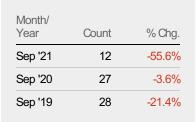
Sold



New Pending Sales

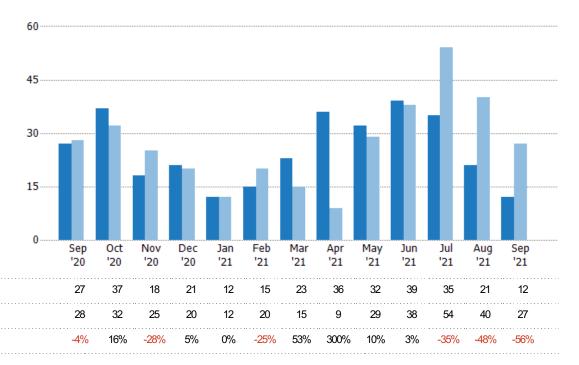
The number of residential properties with accepted offers that were added each month.





Current Year

Prior Year



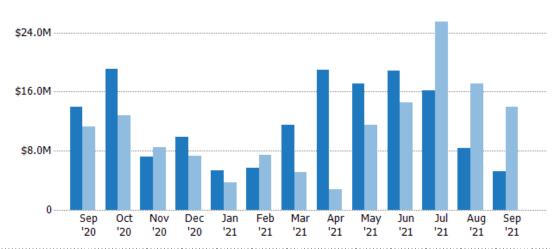
New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Sep '21	\$5.23M	-62.6%
Sep '20	\$14M	23.5%
Sep '19	\$11.3M	-24.2%



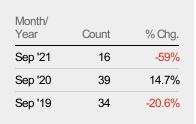


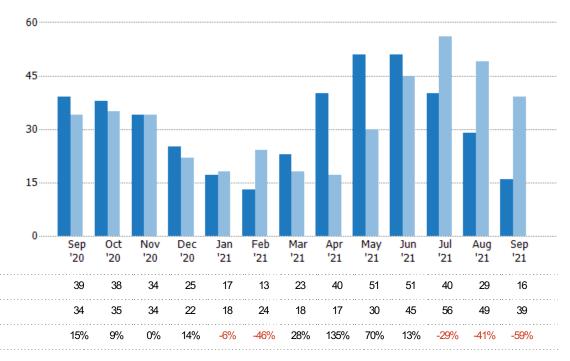


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.







Pending Sales Volume

Percent Change from Prior Year

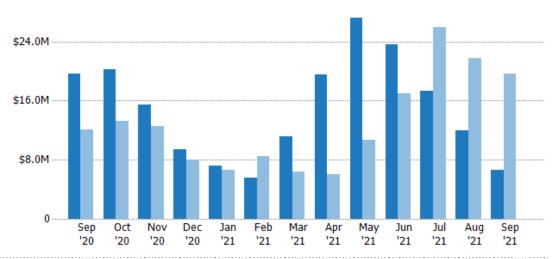
Current Year

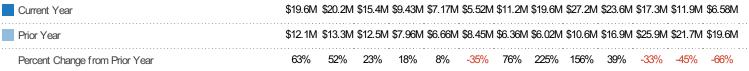
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Sep '21	\$6.58M	-66.5%
Sep '20	\$19.6M	62.5%
Sep '19	\$12.1M	-9.7%









Closed Sales

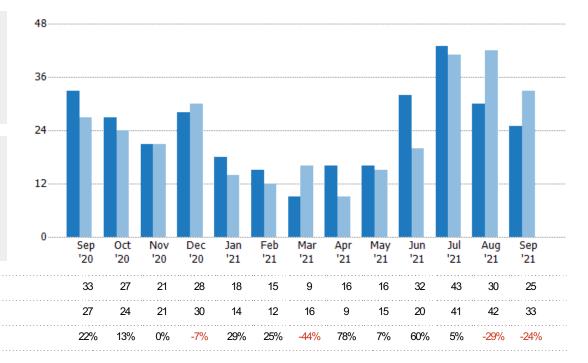
The total number of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Sep '21	25	-24.2%
Sep '20	33	22.2%
Sep '19	27	-44.4%



Closed Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties sold each month.

61.8%

-38.2%

Filters Used

Sep '20

Sep '19

Current Year

Prior Year

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

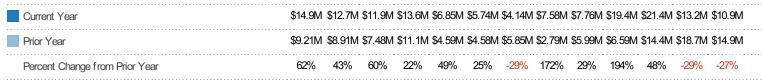
 Month/ Year
 Volume
 % Chg.

 Sep '21
 \$10.9M
 -26.8%

\$14.9M

\$9.21M

\$24.0M													
\$16.0M													
\$8.0M													
0													
0	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21



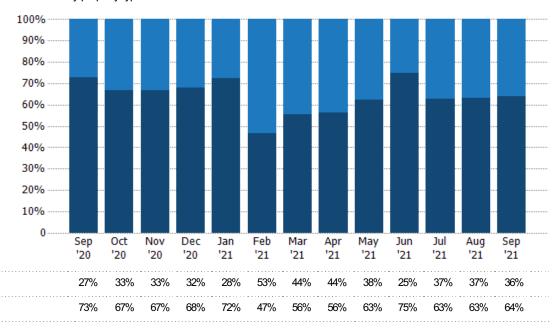
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

Property Type:
Condo/Townhouse/Apt., Single
Family



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Sep '21	\$436K	-3.4%
Sep '20	\$452K	32.4%
Sep '19	\$341K	11.3%

Percent Change from Prior Year





Current Year

Prior Year



Median Sales Price

The median sales price of the residential properties sold each month.

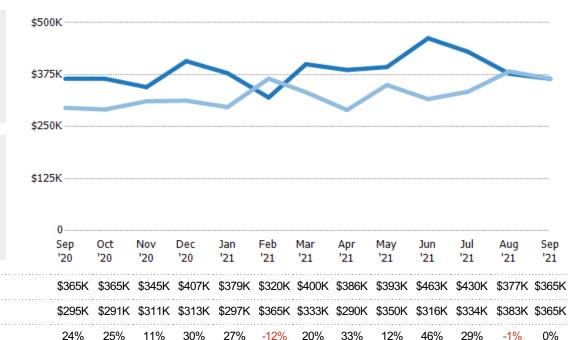
Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Sep '21	\$365K	0%
Sep '20	\$365K	23.7%
Sep '19	\$295K	26.4%

Percent Change from Prior Year

Current Year

Prior Year



Average Sales Price vs Average Listing Price

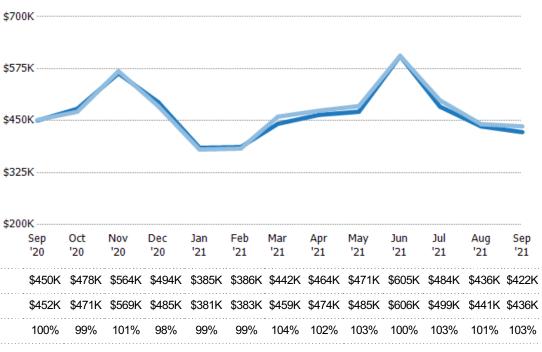
The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Sales Price as a % of Avg List Price



Avg List Price

Avg Sales Price

Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

Property Type:
Condo/Townhouse/Apt., Single
Family

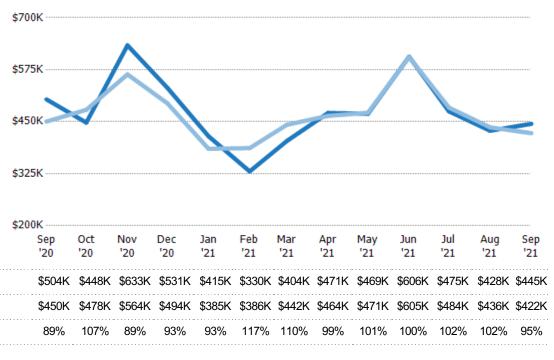


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Med Sales Price as a % of Med List Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

