

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

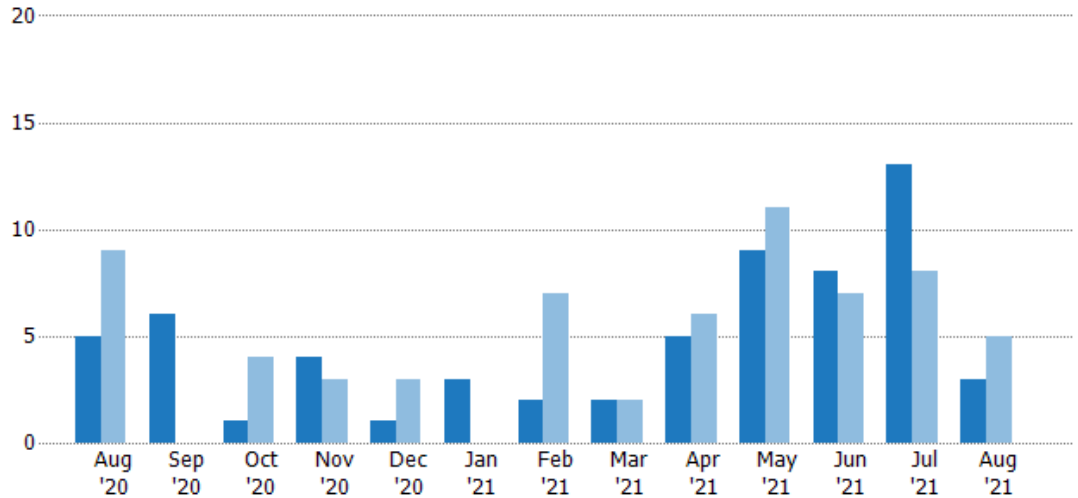
Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	3	5	-40%	45	46	-2.2%
New Listing Volume	\$1,028,999	\$1,166,900	-11.8%	\$18,922,698	\$16,493,800	+14.7%
Active Listing Count	15	21	-28.6%	N/A	N/A	
Active Listing Volume	\$8,419,700	\$10,065,800	-16.4%	N/A	N/A	
Average Listing Price	\$561,313	\$479,324	+17.1%	\$534,182	\$415,787	+28.5%
Median Listing Price	\$330,000	\$275,000	+20%	\$339,248	\$281,349	+20.6%
Median Days in RPR	91	125	-27.2%	134.61	125.2	+7.5%
Months of Inventory	3	1.9	+57.1%	4.4	5.5	-19.6%
Absorption Rate	33.33%	52.38%	-19%	22.56%	18.13%	+4.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	7	5	+40%	49	44	+11.4%
New Pending Sales Volume	\$2,290,399	\$1,370,800	+67.1%	\$16,910,799	\$11,431,100	+47.9%
Pending Sales Count	10	11	-9.1%	N/A	N/A	
Pending Sales Volume	\$4,087,899	\$3,097,700	+32%	N/A	N/A	
Closed Sales Count	6	6	+/-	35	30	+16.7%
Closed Sales Volume	\$1,709,000	\$1,912,900	-10.7%	\$11,362,715	\$7,601,210	+49.5%
Average Sales Price	\$284,833	\$318,817	-10.7%	\$324,649	\$253,374	+28.1%
Median Sales Price	\$268,000	\$323,500	-17.2%	\$310,679	\$255,940	+21.4%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



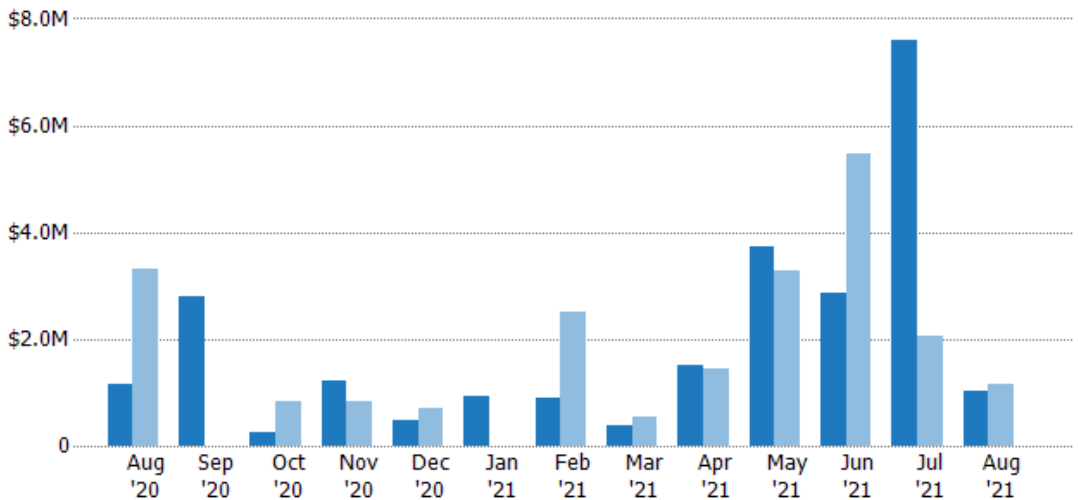
Current Year	5	6	1	4	1	3	2	2	5	9	8	13	3
Prior Year	9	-	4	3	3	-	7	2	6	11	7	8	5
Percent Change from Prior Year	-44%	100%	-75%	33%	-67%	100%	-71%	0%	-17%	-18%	14%	63%	-40%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$1.17M	\$2.79M	\$260K	\$1.22M	\$485K	\$919K	\$904K	\$374K	\$1.51M	\$3.72M	\$2.88M	\$7.59M	\$1.03M
Prior Year	\$3.3M	-	\$824K	\$834K	\$693K	-	\$2.52M	\$529K	\$1.44M	\$3.29M	\$5.48M	\$2.07M	\$1.17M
Percent Change from Prior Year	-65%	100%	-68%	47%	-30%	100%	-64%	-29%	5%	13%	-48%	267%	-12%

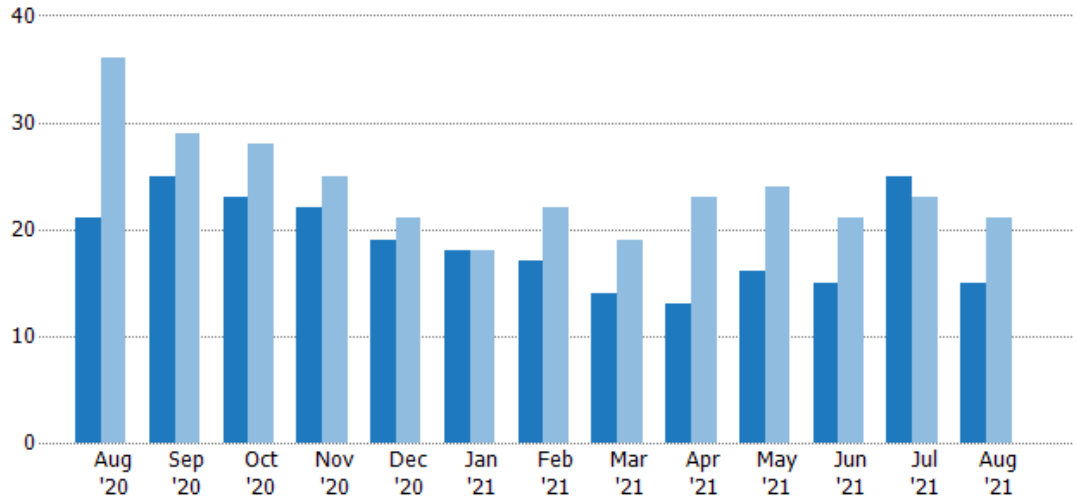
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	15	-28.6%
Aug '20	21	-41.7%
Aug '19	36	-11.1%



Current Year	21	25	23	22	19	18	17	14	13	16	15	25	15
Prior Year	36	29	28	25	21	18	22	19	23	24	21	23	21
Percent Change from Prior Year	-42%	-14%	-18%	-12%	-10%	0%	-23%	-26%	-43%	-33%	-29%	9%	-29%

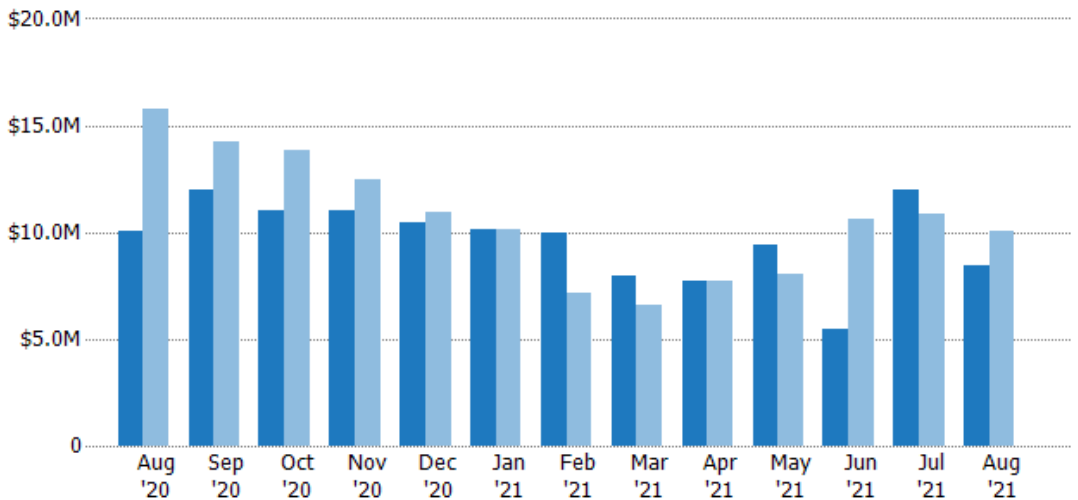
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$8.42M	-16.4%
Aug '20	\$10.1M	-36.3%
Aug '19	\$15.8M	-10.8%



Current Year	\$10.1M	\$12M	\$11M	\$11M	\$10.4M	\$10.1M	\$9.97M	\$7.99M	\$7.69M	\$9.43M	\$5.45M	\$12M	\$8.42M
Prior Year	\$15.8M	\$14.2M	\$13.9M	\$12.5M	\$10.9M	\$10.1M	\$7.16M	\$6.59M	\$7.68M	\$8.04M	\$10.6M	\$10.8M	\$10.1M
Percent Change from Prior Year	-36%	-16%	-20%	-11%	-4%	0%	39%	21%	0%	17%	-49%	11%	-16%

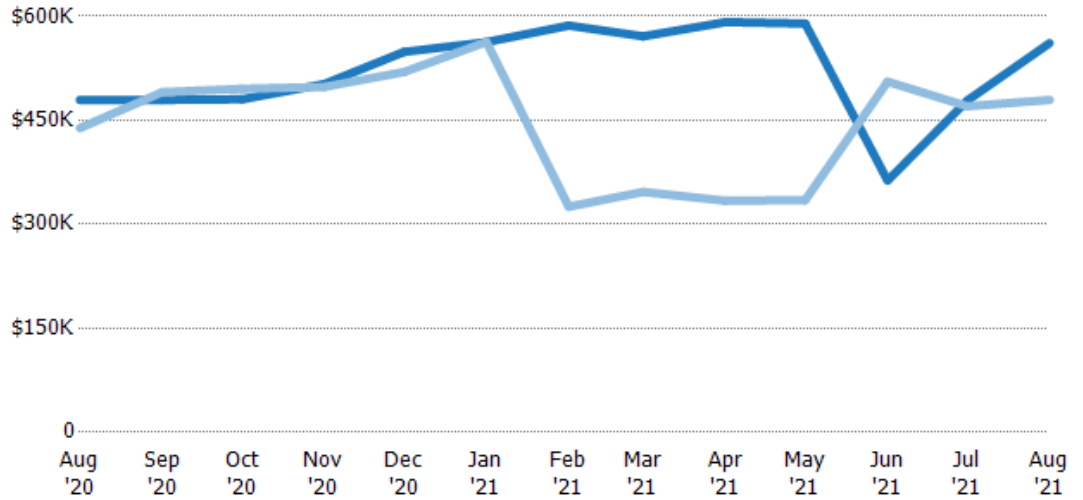
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$561K	17.1%
Aug '20	\$479K	9.2%
Aug '19	\$439K	0.3%



Current Year	\$479K	\$479K	\$480K	\$502K	\$549K	\$563K	\$587K	\$571K	\$592K	\$589K	\$363K	\$478K	\$561K
Prior Year	\$439K	\$491K	\$495K	\$498K	\$520K	\$563K	\$325K	\$347K	\$334K	\$335K	\$506K	\$470K	\$479K
Percent Change from Prior Year	9%	-2%	-3%	1%	6%	0%	80%	65%	77%	76%	-28%	2%	17%

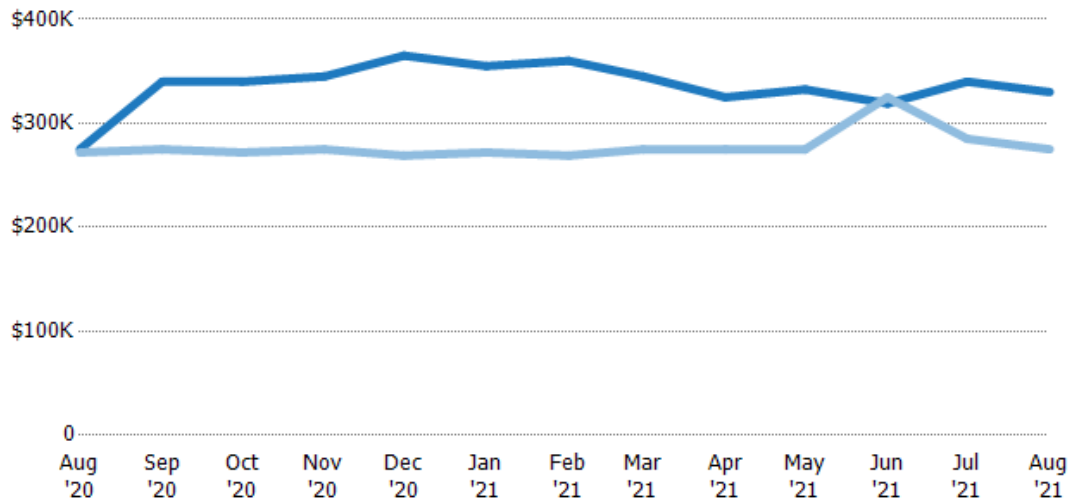
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$330K	20%
Aug '20	\$275K	1.1%
Aug '19	\$272K	2.8%



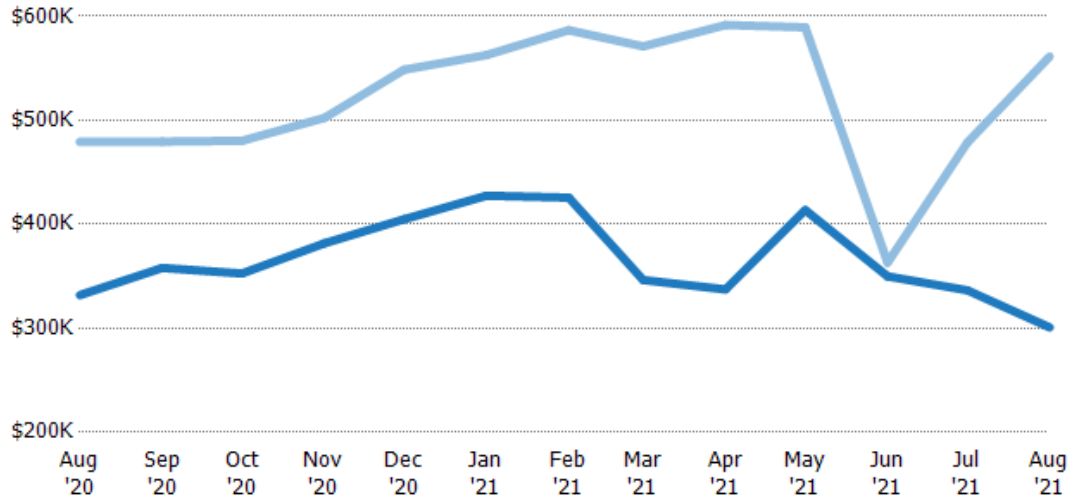
Current Year	\$275K	\$340K	\$340K	\$345K	\$365K	\$355K	\$360K	\$345K	\$325K	\$333K	\$319K	\$340K	\$330K
Prior Year	\$272K	\$275K	\$272K	\$275K	\$269K	\$272K	\$269K	\$275K	\$275K	\$275K	\$325K	\$285K	\$275K
Percent Change from Prior Year	1%	24%	25%	26%	36%	31%	34%	26%	18%	21%	-2%	19%	20%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



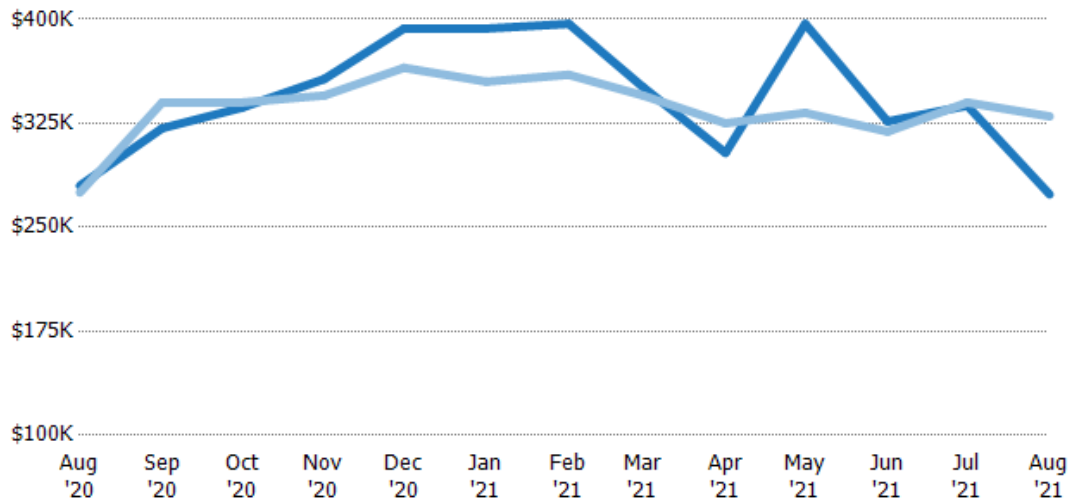
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$332K	\$358K	\$353K	\$382K	\$405K	\$427K	\$426K	\$346K	\$337K	\$414K	\$350K	\$337K	\$301K
Avg Listing Price	\$479K	\$479K	\$480K	\$502K	\$549K	\$563K	\$587K	\$571K	\$592K	\$589K	\$363K	\$478K	\$561K
Avg Listing Price as a % of Avg Est Value	144%	134%	136%	132%	136%	132%	138%	165%	175%	142%	104%	142%	187%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$280K	\$321K	\$336K	\$357K	\$393K	\$393K	\$397K	\$351K	\$304K	\$397K	\$326K	\$338K	\$274K
Median Listing Price	\$275K	\$340K	\$340K	\$345K	\$365K	\$355K	\$360K	\$345K	\$325K	\$333K	\$319K	\$340K	\$330K
Med Listing Price as a % of Med Est Value	98%	106%	101%	97%	93%	90%	91%	98%	107%	84%	98%	101%	121%

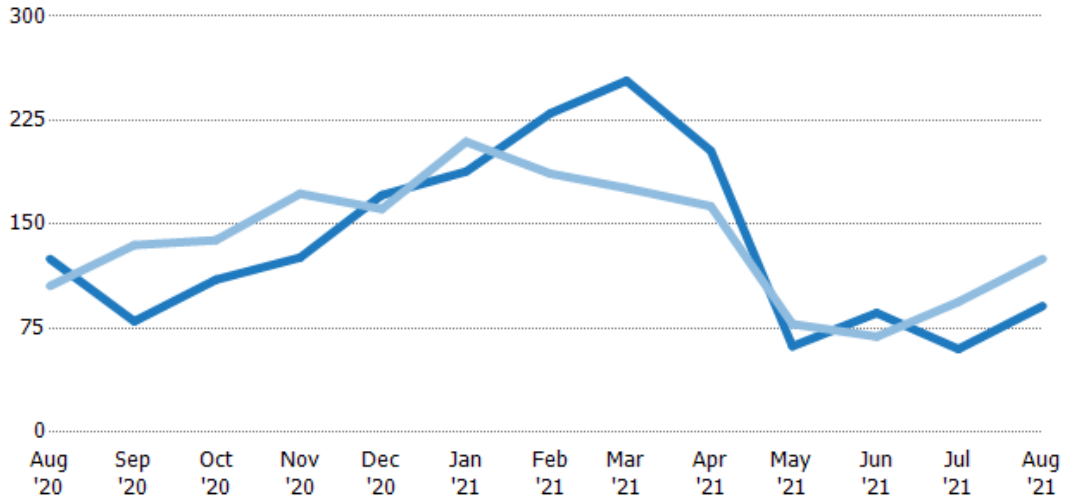
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	91	-27.2%
Aug '20	125	18.5%
Aug '19	106	-23.7%



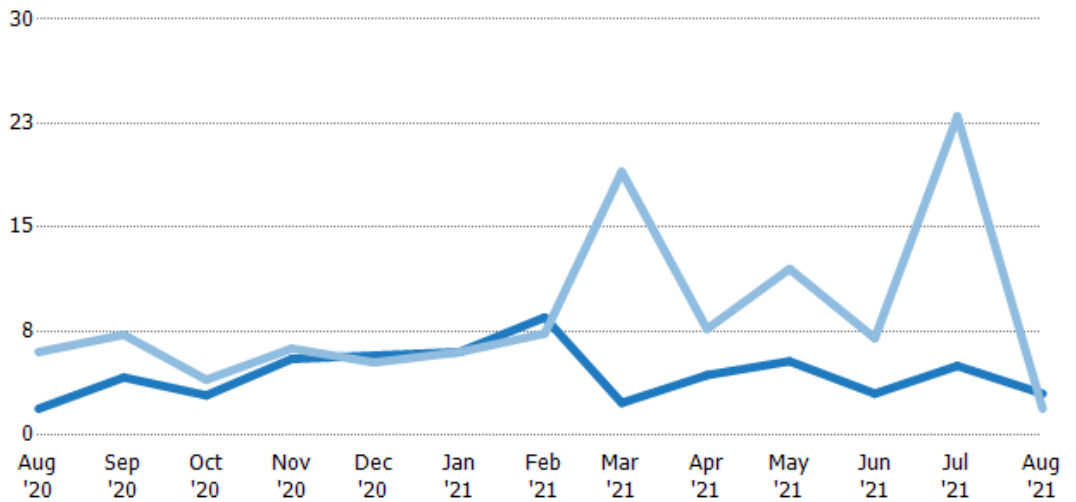
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	125	80	110	126	171	188	230	254	203	62	86	60	91
Prior Year	106	135	139	172	161	210	187	176	163	78	69	94	125
Percent Change from Prior Year	18%	-41%	-21%	-27%	6%	-10%	23%	44%	25%	-21%	25%	-36%	-27%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



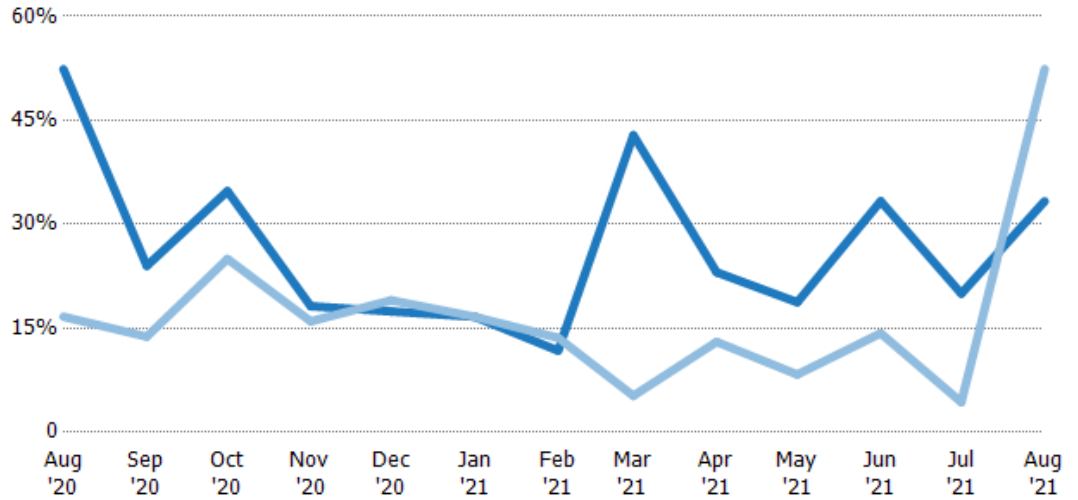
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	1.91	4.17	2.88	5.5	5.75	6	8.5	2.33	4.33	5.33	3	5	3
Prior Year	6	7.25	4	6.25	5.25	6	7.33	19	7.67	12	7	23	1.91
Percent Change from Prior Year	-68%	-43%	-28%	-12%	-100%	0%	16%	-88%	-43%	-56%	-57%	-78%	57%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



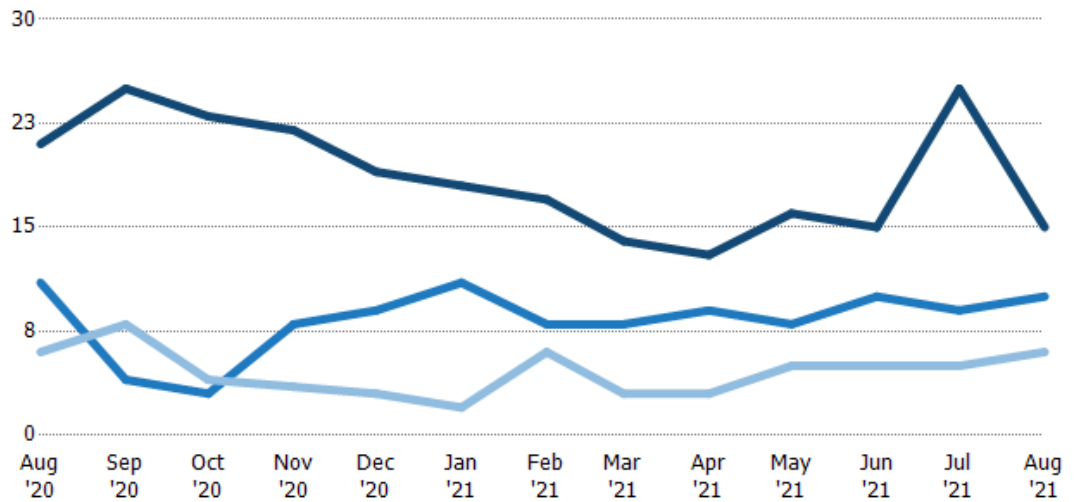
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	52%	24%	35%	18%	17%	17%	12%	43%	23%	19%	33%	20%	33%
Prior Year	17%	14%	25%	16%	19%	17%	14%	5%	13%	8%	14%	4%	52%
Change from Prior Year	-36%	-10%	-10%	-2%	19%	0%	2%	-38%	-10%	-10%	-19%	-16%	19%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	21	25	23	22	19	18	17	14	13	16	15	25	15
Pending	11	4	3	8	9	11	8	8	9	8	10	9	10
Sold	6	8	4	3.5	3	2	6	3	3	5	5	5	6

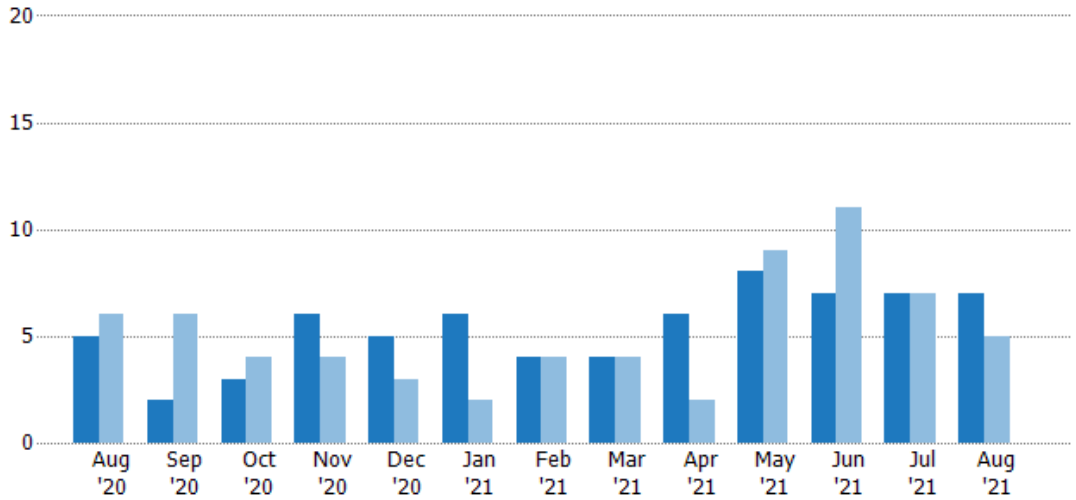
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	7	40%
Aug '20	5	-16.7%
Aug '19	6	-66.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	5	2	3	6	5	6	4	4	6	8	7	7	7
Prior Year	6	6	4	4	3	2	4	4	2	9	11	7	5
Percent Change from Prior Year	-17%	-67%	-25%	50%	67%	200%	0%	0%	200%	-11%	-36%	0%	40%

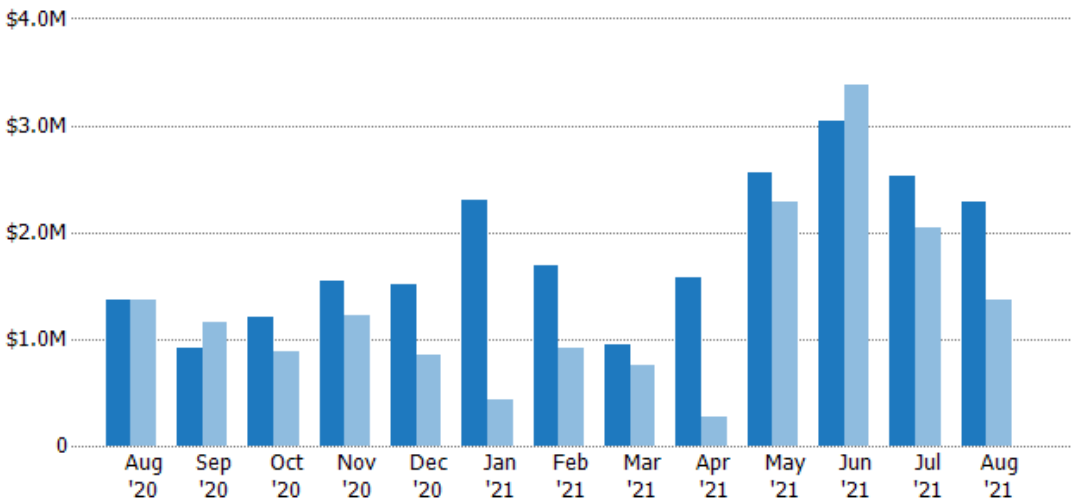
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$2.29M	67.1%
Aug '20	\$1.37M	0.9%
Aug '19	\$1.36M	-57.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$1.37M	\$913K	\$1.2M	\$1.55M	\$1.52M	\$2.3M	\$1.7M	\$942K	\$1.57M	\$2.55M	\$3.04M	\$2.52M	\$2.29M
Prior Year	\$1.36M	\$1.16M	\$881K	\$1.21M	\$853K	\$428K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M	\$2.04M	\$1.37M
Percent Change from Prior Year	1%	-21%	36%	27%	78%	437%	87%	26%	473%	12%	-10%	24%	67%



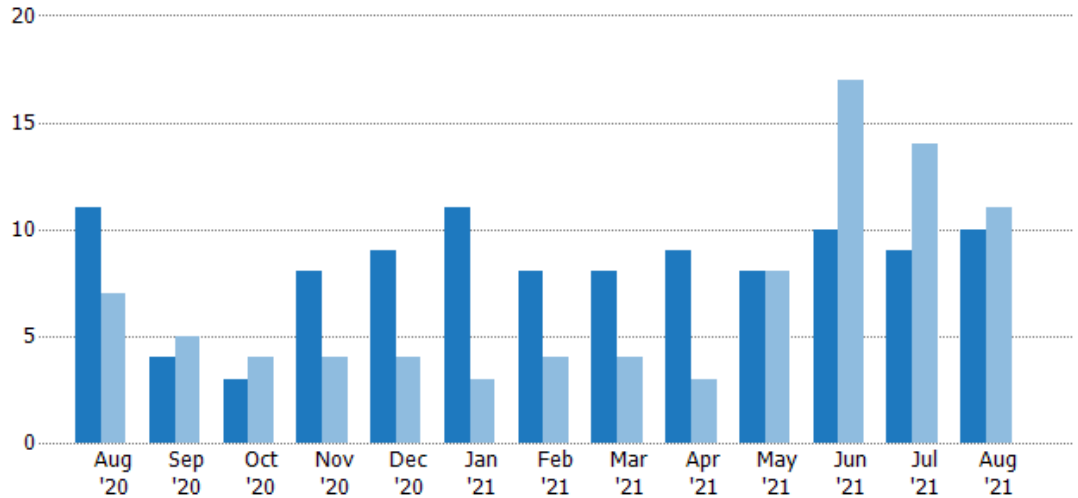
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	10	-9.1%
Aug '20	11	57.1%
Aug '19	7	-71.4%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	11	4	3	8	9	11	8	8	9	8	10	9	10
Prior Year	7	5	4	4	4	3	4	4	3	8	17	14	11
Percent Change from Prior Year	57%	-20%	-25%	100%	125%	267%	100%	100%	200%	0%	-41%	-36%	-9%

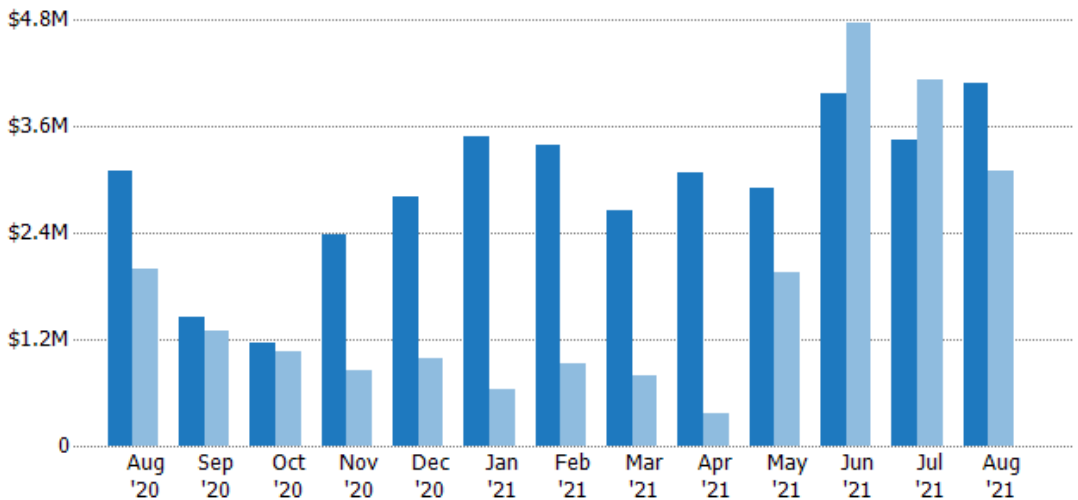
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$4.09M	32%
Aug '20	\$3.1M	55.1%
Aug '19	\$2M	-67.1%



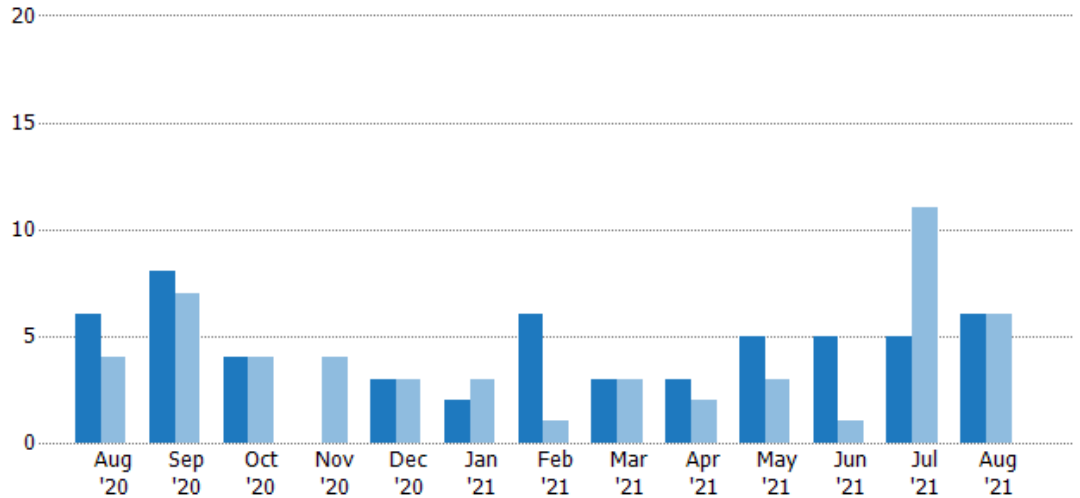
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$3.1M	\$1.45M	\$1.15M	\$2.37M	\$2.81M	\$3.49M	\$3.39M	\$2.66M	\$3.09M	\$2.91M	\$3.96M	\$3.45M	\$4.09M
Prior Year	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$643K	\$932K	\$794K	\$375K	\$1.95M	\$4.77M	\$4.13M	\$3.1M
Percent Change from Prior Year	55%	12%	9%	177%	186%	444%	264%	235%	723%	49%	-17%	-17%	32%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



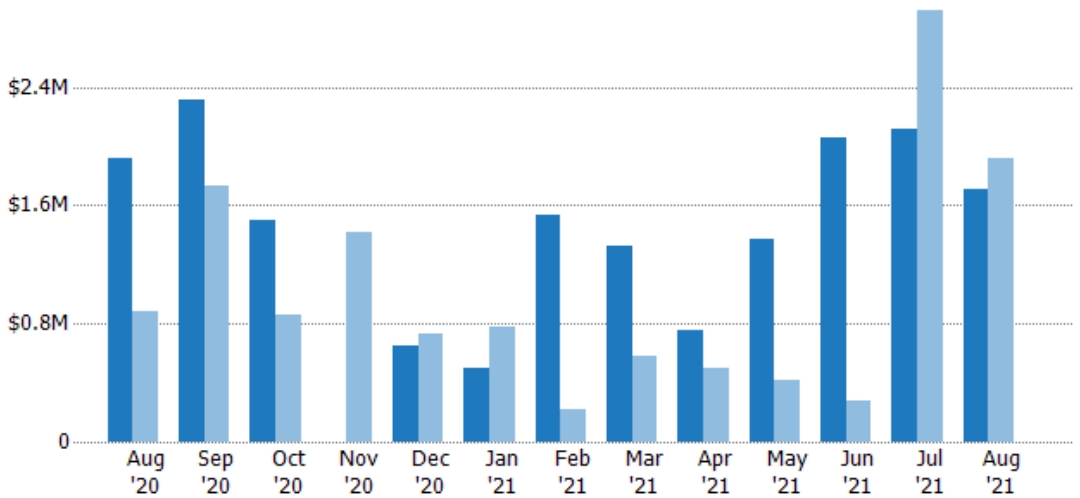
Current Year	6	8	4	-	3	2	6	3	3	5	5	5	6
Prior Year	4	7	4	4	3	3	1	3	2	3	1	11	6
Percent Change from Prior Year	50%	14%	0%	-100%	0%	-33%	500%	0%	50%	67%	400%	-55%	0%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



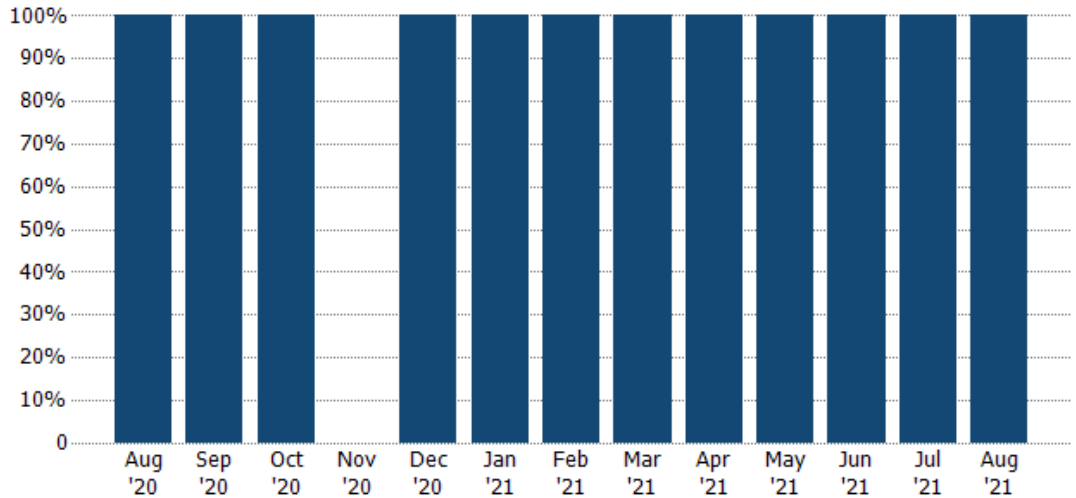
Current Year	\$1.91M	\$2.32M	\$1.5M	-	\$652K	\$501K	\$1.54M	\$1.33M	\$750K	\$1.37M	\$2.06M	\$2.11M	\$1.71M
Prior Year	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$221K	\$577K	\$503K	\$416K	\$275K	\$2.92M	\$1.91M
Percent Change from Prior Year	116%	33%	74%	-100%	-11%	-36%	596%	130%	49%	229%	648%	-28%	-11%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



■ Single Family Residence

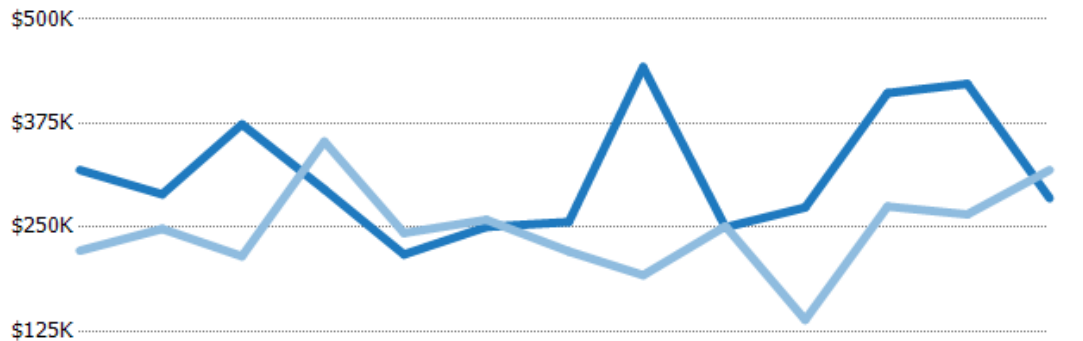
100% 100% 100% - 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

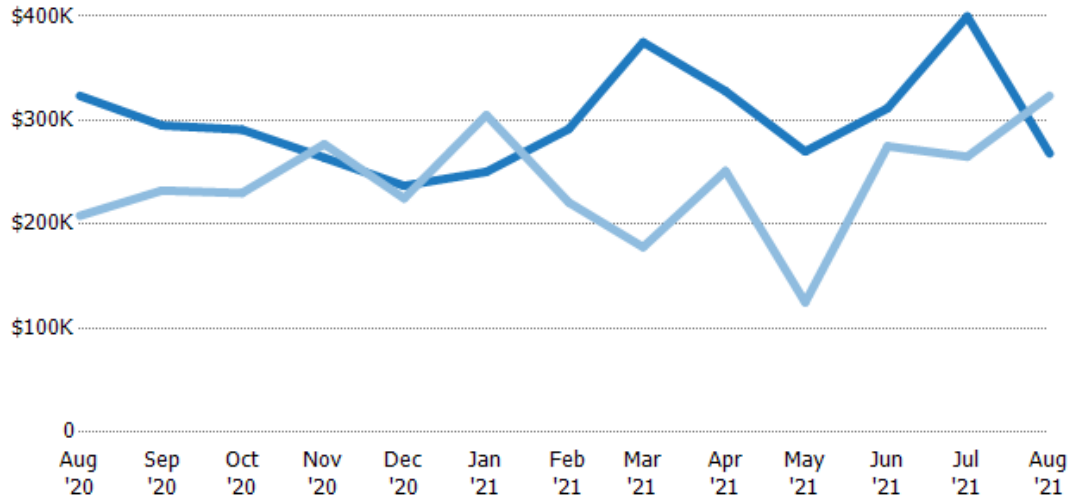
\$319K	\$290K	\$374K	\$296K	\$217K	\$250K	\$256K	\$443K	\$250K	\$274K	\$411K	\$422K	\$285K
\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$221K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K
44%	17%	74%	-100%	-11%	-3%	16%	130%	0%	97%	50%	59%	-11%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



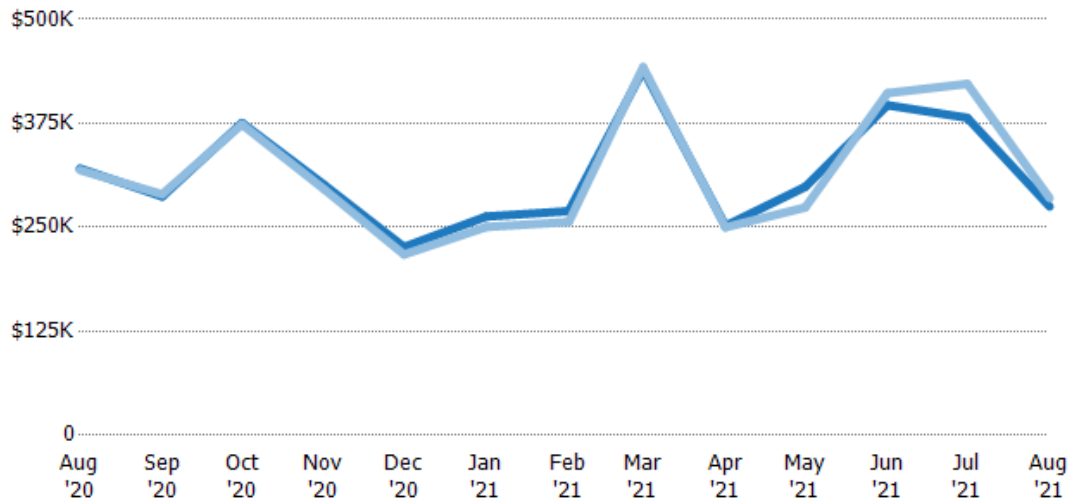
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$324K	\$295K	\$291K	\$264K	\$237K	\$250K	\$292K	\$375K	\$328K	\$270K	\$312K	\$400K	\$268K
Prior Year	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$221K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K
Percent Change from Prior Year	55%	27%	27%	-100%	5%	-18%	32%	111%	31%	116%	13%	51%	-17%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



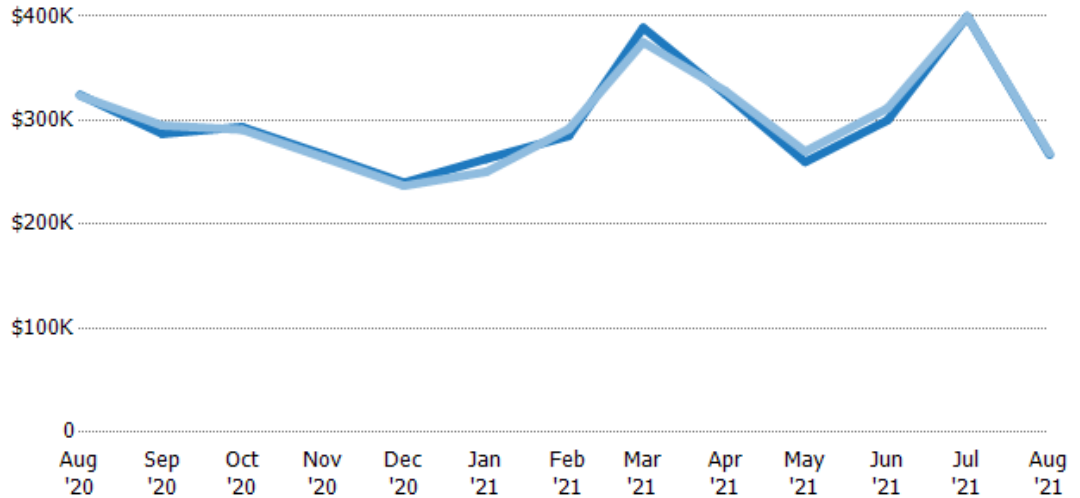
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg List Price	\$321K	\$287K	\$375K	\$301K	\$226K	\$263K	\$269K	\$439K	\$252K	\$299K	\$397K	\$382K	\$275K
Avg Sales Price	\$319K	\$290K	\$374K	\$296K	\$217K	\$250K	\$256K	\$443K	\$250K	\$274K	\$411K	\$422K	\$285K
Avg Sales Price as a % of Avg List Price	99%	101%	100%	98%	96%	95%	95%	101%	99%	92%	104%	111%	104%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



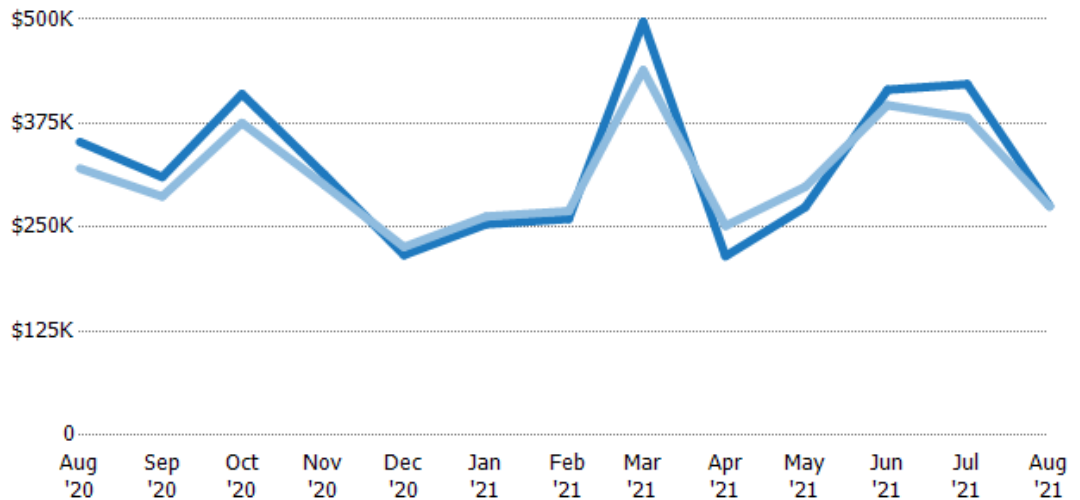
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$324K	\$287K	\$294K	\$267K	\$240K	\$263K	\$285K	\$389K	\$325K	\$260K	\$300K	\$400K	\$267K
Median Sales Price	\$324K	\$295K	\$291K	\$264K	\$237K	\$250K	\$292K	\$375K	\$328K	\$270K	\$312K	\$400K	\$268K
Med Sales Price as a % of Med List Price	100%	103%	99%	99%	99%	95%	102%	96%	101%	104%	104%	100%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



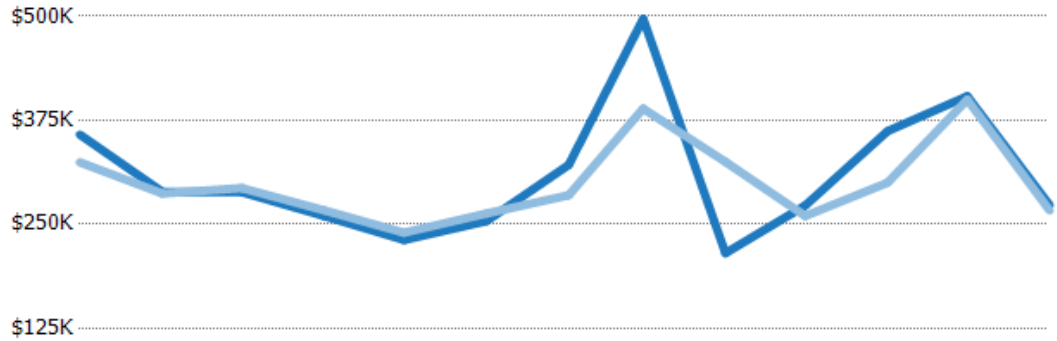
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$353K	\$310K	\$410K	\$313K	\$217K	\$254K	\$260K	\$497K	\$215K	\$274K	\$415K	\$422K	\$275K
Avg Sales Price	\$321K	\$287K	\$375K	\$301K	\$226K	\$263K	\$269K	\$439K	\$252K	\$299K	\$397K	\$382K	\$275K
Avg Sales Price as a % of Avg Est Value	91%	92%	92%	98%	104%	104%	104%	88%	117%	109%	96%	90%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$358K	\$289K	\$289K	\$260K	\$231K	\$254K	\$321K	\$497K	\$215K	\$273K	\$362K	\$404K	\$273K
Median Sales Price	\$324K	\$287K	\$294K	\$267K	\$240K	\$263K	\$285K	\$389K	\$325K	\$260K	\$300K	\$400K	\$267K
Med Sales Price as a % of Med Est Value	91%	99%	102%	103%	104%	104%	89%	78%	151%	95%	83%	99%	98%