

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

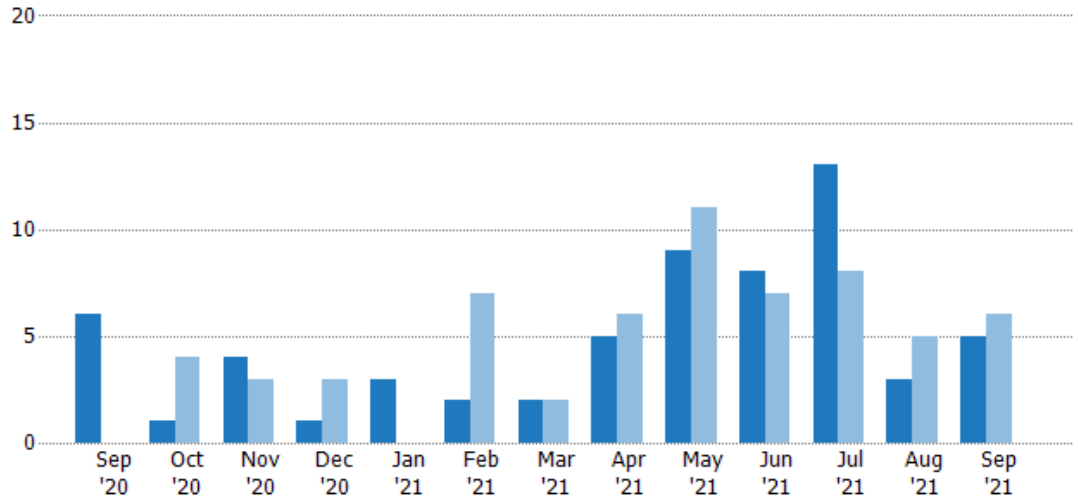
Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	5	6	-16.7%	50	52	-3.8%
New Listing Volume	\$1,893,000	\$2,785,700	-32%	\$20,815,698	\$19,279,500	+8%
Active Listing Count	18	25	-28%	N/A	N/A	
Active Listing Volume	\$9,867,800	\$11,986,000	-17.7%	N/A	N/A	
Average Listing Price	\$548,211	\$479,440	+14.3%	\$535,854	\$423,906	+26.4%
Median Listing Price	\$324,950	\$340,000	-4.4%	\$337,544	\$288,830	+16.9%
Median Days in RPR	79	80	-1.3%	126.48	115.68	+9.3%
Months of Inventory	3	4.2	-28%	4	5.2	-23%
Absorption Rate	33.33%	24%	+9.3%	25.17%	19.39%	+5.8%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	1	2	-50%	50	46	+8.7%
New Pending Sales Volume	\$330,000	\$912,900	-63.9%	\$17,240,799	\$12,344,000	+39.7%
Pending Sales Count	5	4	+25%	N/A	N/A	
Pending Sales Volume	\$1,723,899	\$1,454,900	+18.5%	N/A	N/A	
Closed Sales Count	6	8	-25%	41	38	+7.9%
Closed Sales Volume	\$2,668,417	\$2,317,000	+15.2%	\$14,031,132	\$9,918,210	+41.5%
Average Sales Price	\$444,736	\$289,625	+53.6%	\$342,223	\$261,006	+31.1%
Median Sales Price	\$348,709	\$295,000	+18.2%	\$316,244	\$264,163	+19.7%

## New Listings

The number of new residential listings that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type: Condo/Townhouse/Apt., Single Family



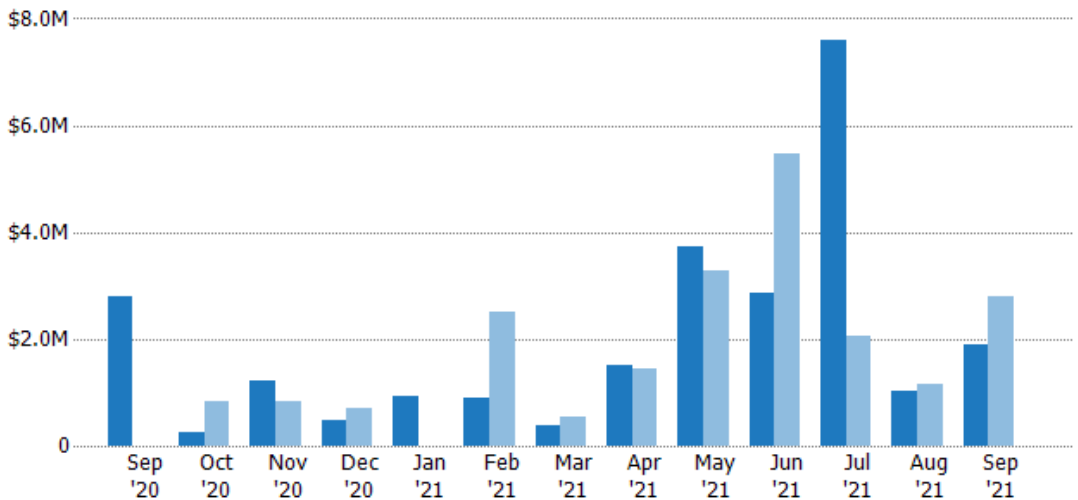
Current Year	6	1	4	1	3	2	2	5	9	8	13	3	5
Prior Year	-	4	3	3	-	7	2	6	11	7	8	5	6
Percent Change from Prior Year	100%	-75%	33%	-67%	100%	-71%	0%	-17%	-18%	14%	63%	-40%	-17%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type: Condo/Townhouse/Apt., Single Family



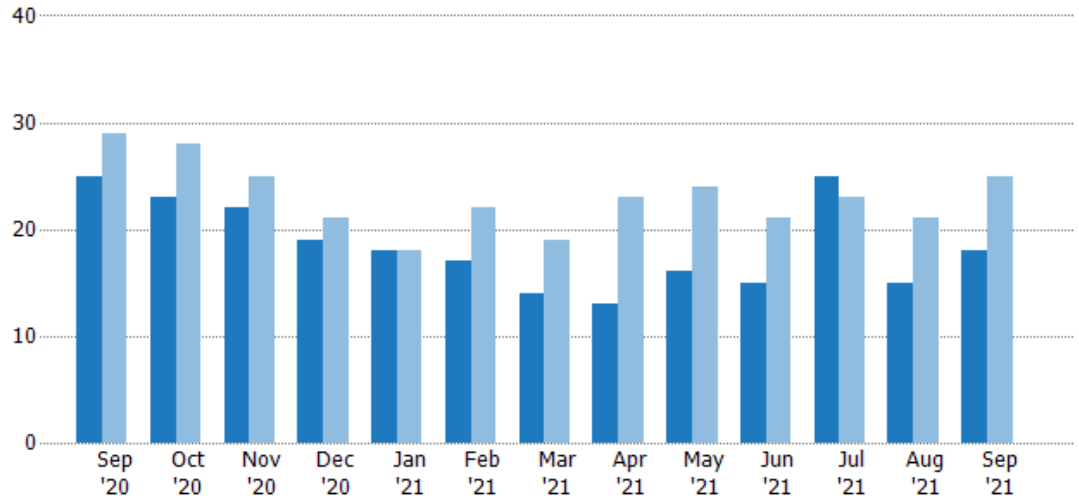
Current Year	\$2.79M	\$260K	\$1.22M	\$485K	\$919K	\$904K	\$374K	\$1.51M	\$3.72M	\$2.88M	\$7.59M	\$1.03M	\$1.89M
Prior Year	-	\$824K	\$834K	\$693K	-	\$2.52M	\$529K	\$1.44M	\$3.29M	\$5.48M	\$2.07M	\$1.17M	\$2.79M
Percent Change from Prior Year	100%	-68%	47%	-30%	100%	-64%	-29%	5%	13%	-48%	267%	-12%	-32%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Sep '21	18	-28%
Sep '20	25	-13.8%
Sep '19	29	20.7%

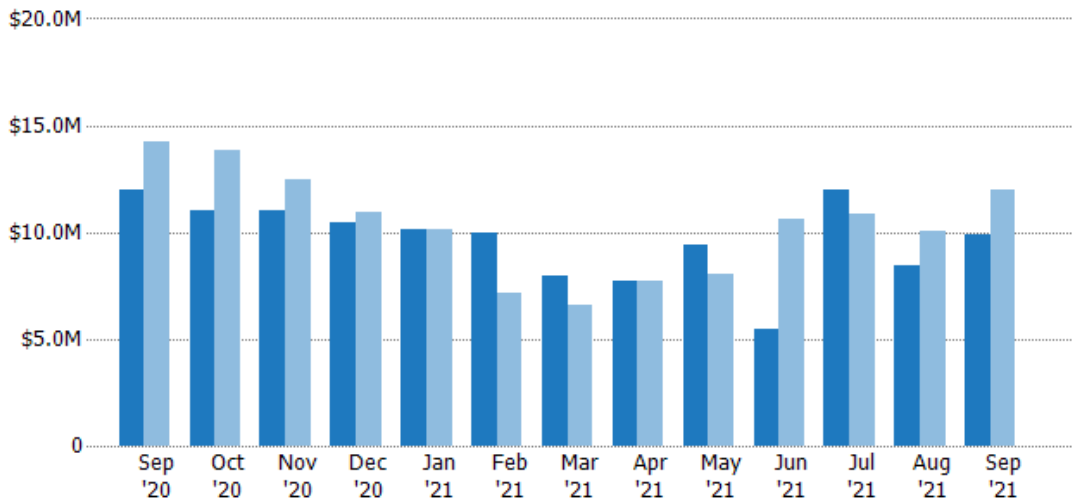
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	25	23	22	19	18	17	14	13	16	15	25	15	18
Prior Year	29	28	25	21	18	22	19	23	24	21	23	21	25
Percent Change from Prior Year	-14%	-18%	-12%	-10%	0%	-23%	-26%	-43%	-33%	-29%	9%	-29%	-28%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Sep '21	\$9.87M	-17.7%
Sep '20	\$12M	-15.8%
Sep '19	\$14.2M	8.2%

	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$12M	\$11M	\$11M	\$10.4M	\$10.1M	\$9.97M	\$7.99M	\$7.69M	\$9.43M	\$5.45M	\$12M	\$8.42M	\$9.87M
Prior Year	\$14.2M	\$13.9M	\$12.5M	\$10.9M	\$10.1M	\$7.16M	\$6.59M	\$7.68M	\$8.04M	\$10.6M	\$10.8M	\$10.1M	\$12M
Percent Change from Prior Year	-16%	-20%	-11%	-4%	0%	39%	21%	0%	17%	-49%	11%	-16%	-18%

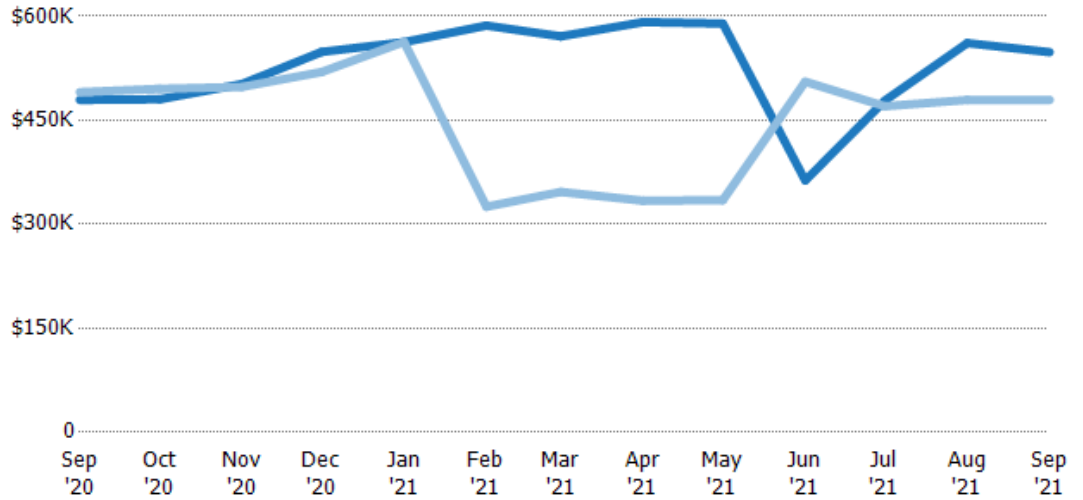
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$548K	14.3%
Sep '20	\$479K	-2.3%
Sep '19	\$491K	-10.4%



Current Year	\$479K	\$480K	\$502K	\$549K	\$563K	\$587K	\$571K	\$592K	\$589K	\$363K	\$478K	\$561K	\$548K
Prior Year	\$491K	\$495K	\$498K	\$520K	\$563K	\$325K	\$347K	\$334K	\$335K	\$506K	\$470K	\$479K	\$479K
Percent Change from Prior Year	-2%	-3%	1%	6%	0%	80%	65%	77%	76%	-28%	2%	17%	14%

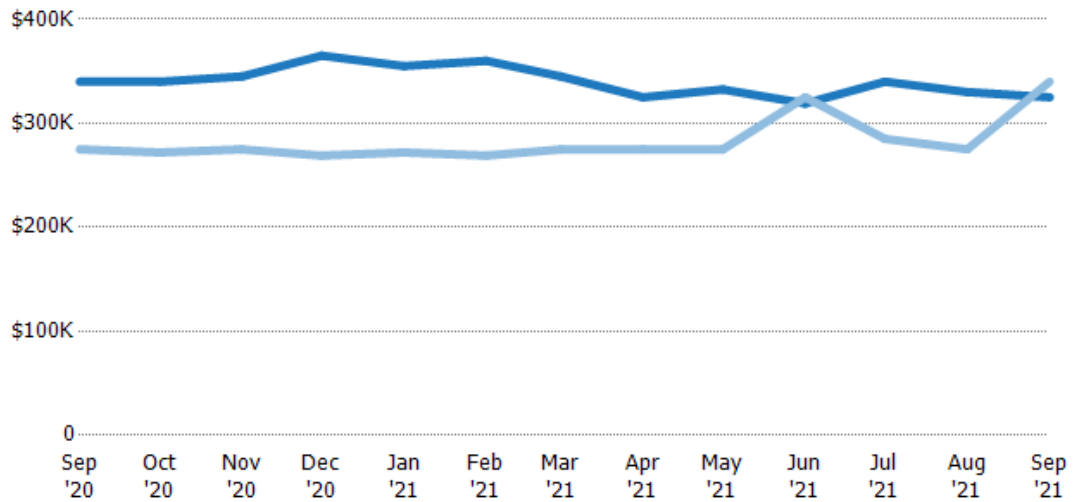
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$325K	-4.4%
Sep '20	\$340K	23.7%
Sep '19	\$275K	3.6%



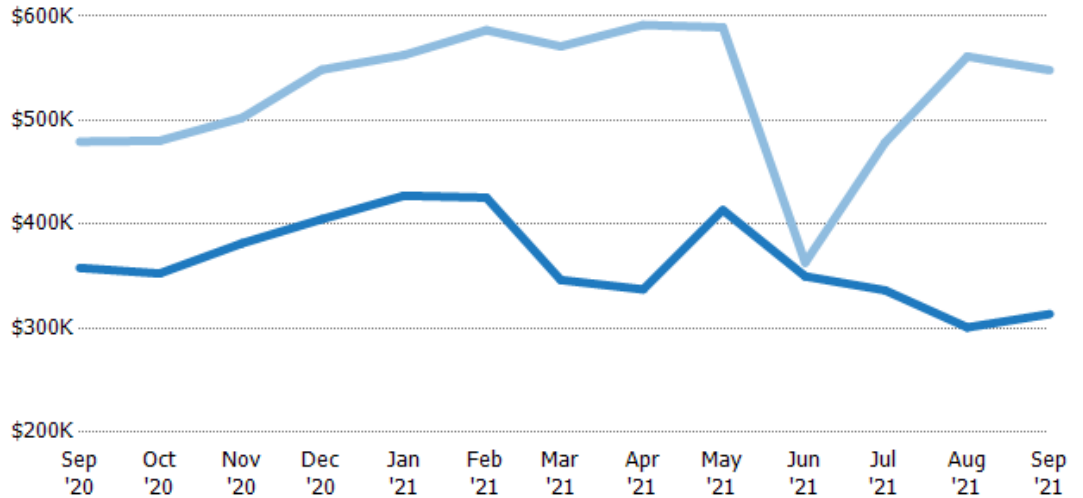
Current Year	\$340K	\$340K	\$345K	\$365K	\$355K	\$360K	\$345K	\$325K	\$333K	\$319K	\$340K	\$330K	\$325K
Prior Year	\$275K	\$272K	\$275K	\$269K	\$272K	\$269K	\$275K	\$275K	\$275K	\$325K	\$285K	\$275K	\$340K
Percent Change from Prior Year	24%	25%	26%	36%	31%	34%	26%	18%	21%	-2%	19%	20%	-4%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



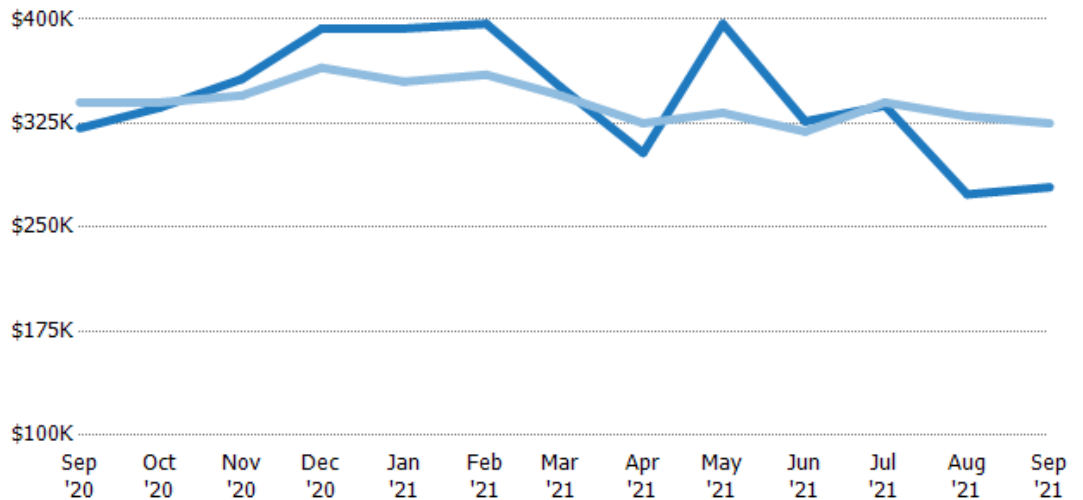
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$358K	\$353K	\$382K	\$405K	\$427K	\$426K	\$346K	\$337K	\$414K	\$350K	\$337K	\$301K	\$314K
Avg Listing Price	\$479K	\$480K	\$502K	\$549K	\$563K	\$587K	\$571K	\$592K	\$589K	\$363K	\$478K	\$561K	\$548K
Avg Listing Price as a % of Avg Est Value	134%	136%	132%	136%	132%	138%	165%	175%	142%	104%	142%	187%	175%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$321K	\$336K	\$357K	\$393K	\$393K	\$397K	\$351K	\$304K	\$397K	\$326K	\$338K	\$274K	\$279K
Median Listing Price	\$340K	\$340K	\$345K	\$365K	\$355K	\$360K	\$345K	\$325K	\$333K	\$319K	\$340K	\$330K	\$325K
Med Listing Price as a % of Med Est Value	106%	101%	97%	93%	90%	91%	98%	107%	84%	98%	101%	121%	117%

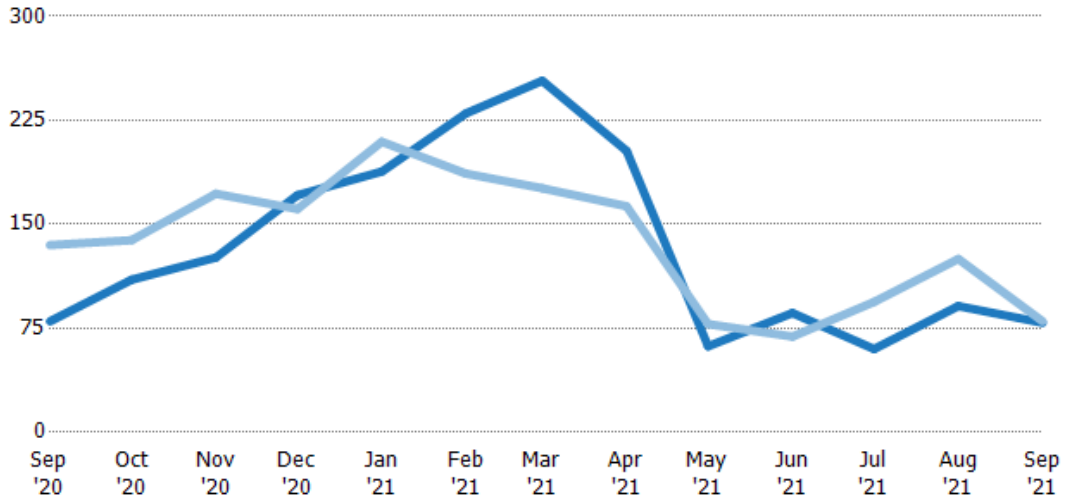
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Sep '21	79	-1.3%
Sep '20	80	-40.7%
Sep '19	135	-38.5%



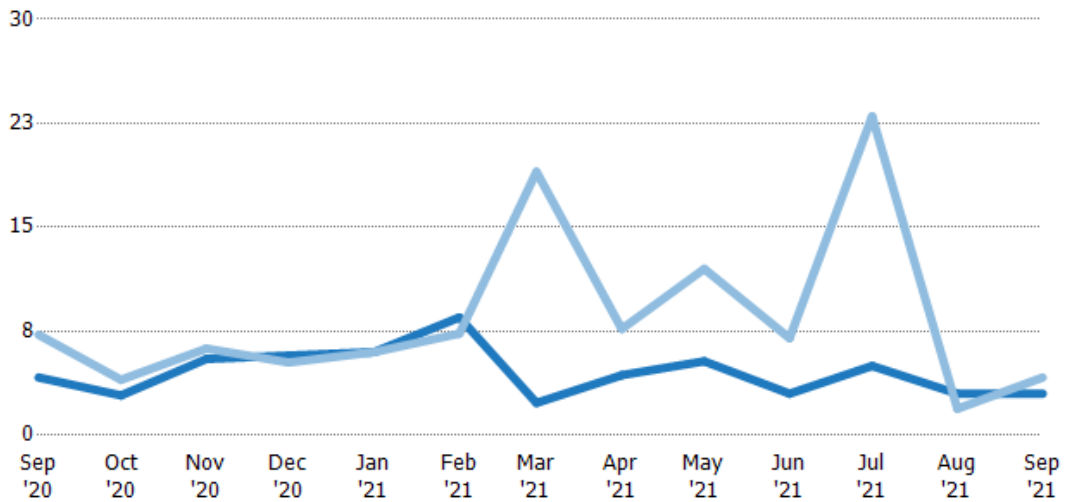
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	80	110	126	171	188	230	254	203	62	86	60	91	79
Prior Year	135	139	172	161	210	187	176	163	78	69	94	125	80
Percent Change from Prior Year	-41%	-21%	-27%	6%	-10%	23%	44%	25%	-21%	25%	-36%	-27%	-1%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



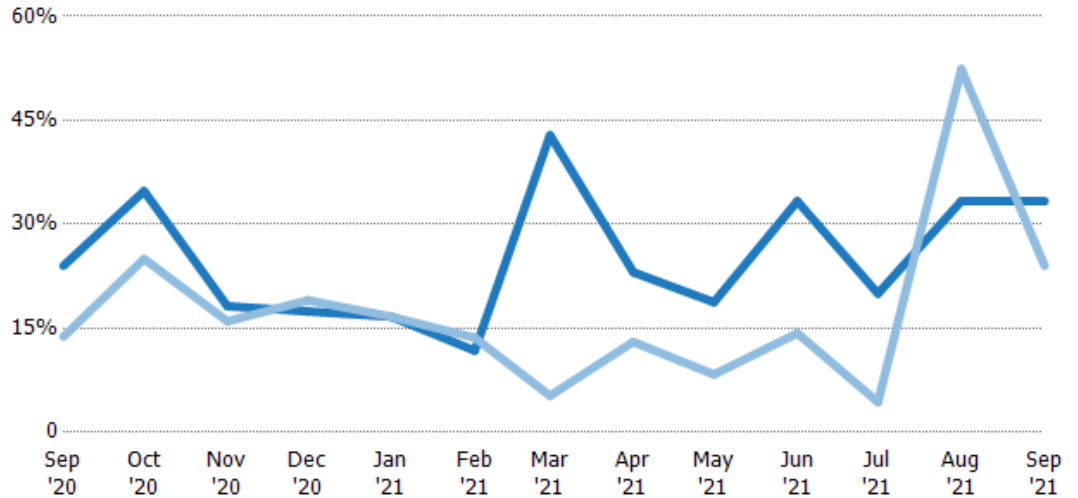
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	4.17	2.88	5.5	5.75	6	8.5	2.33	4.33	5.33	3	5	3	3
Prior Year	7.25	4	6.25	5.25	6	7.33	19	7.67	12	7	23	1.91	4.17
Percent Change from Prior Year	-43%	-28%	-12%	-100%	0%	16%	-88%	-43%	-56%	-57%	-78%	57%	-28%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



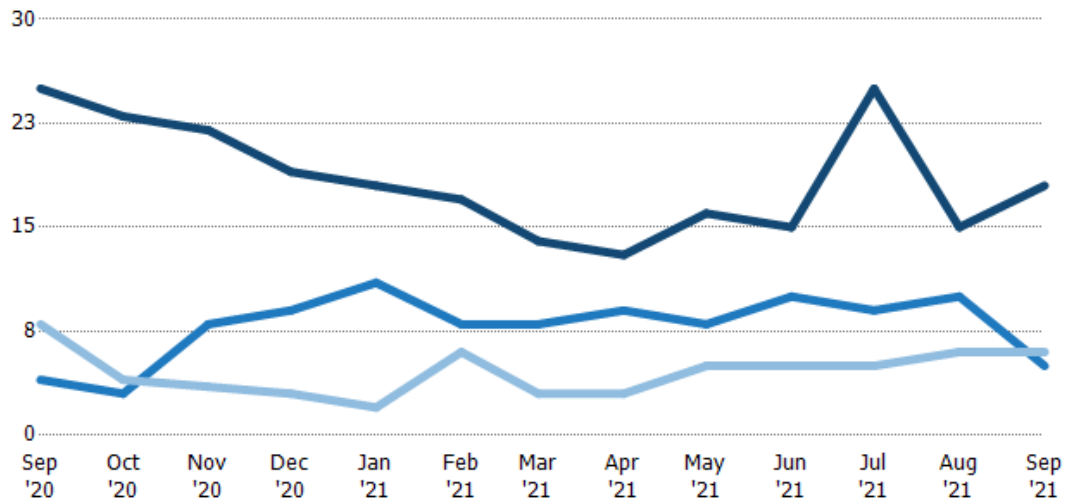
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	24%	35%	18%	17%	17%	12%	43%	23%	19%	33%	20%	33%	33%
Prior Year	14%	25%	16%	19%	17%	14%	5%	13%	8%	14%	4%	52%	24%
Change from Prior Year	-10%	-10%	-2%	19%	0%	2%	-38%	-10%	-10%	-19%	-16%	19%	-9%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



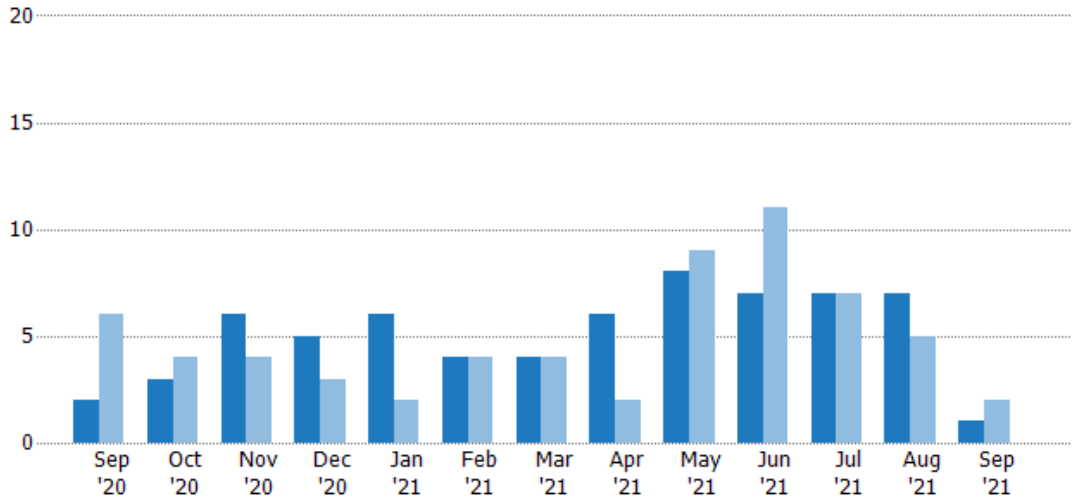
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	25	23	22	19	18	17	14	13	16	15	25	15	18
Pending	4	3	8	9	11	8	8	9	8	10	9	10	5
Sold	8	4	3.5	3	2	6	3	3	5	5	5	6	6

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Sep '21	1	-50%
Sep '20	2	-66.7%
Sep '19	6	-16.7%

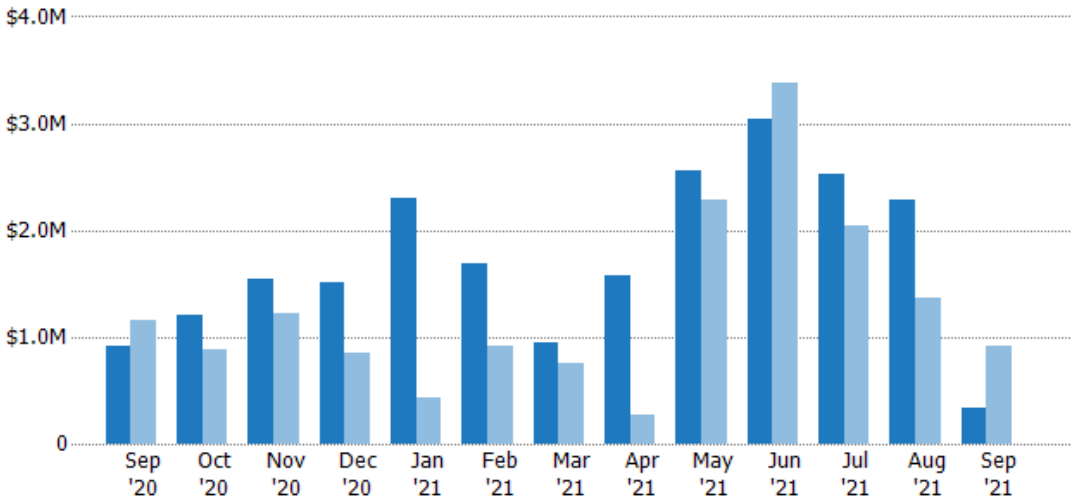
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	2	3	6	5	6	4	4	6	8	7	7	7	1
Prior Year	6	4	4	3	2	4	4	2	9	11	7	5	2
Percent Change from Prior Year	-67%	-25%	50%	67%	200%	0%	0%	200%	-11%	-36%	0%	40%	-50%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Sep '21	\$330K	-63.9%
Sep '20	\$913K	-21.4%
Sep '19	\$1.16M	6.5%

	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$913K	\$1.2M	\$1.55M	\$1.52M	\$2.3M	\$1.7M	\$942K	\$1.57M	\$2.55M	\$3.04M	\$2.52M	\$2.29M	\$330K
Prior Year	\$1.16M	\$881K	\$1.21M	\$853K	\$428K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M	\$2.04M	\$1.37M	\$913K
Percent Change from Prior Year	-21%	36%	27%	78%	437%	87%	26%	473%	12%	-10%	24%	67%	-64%



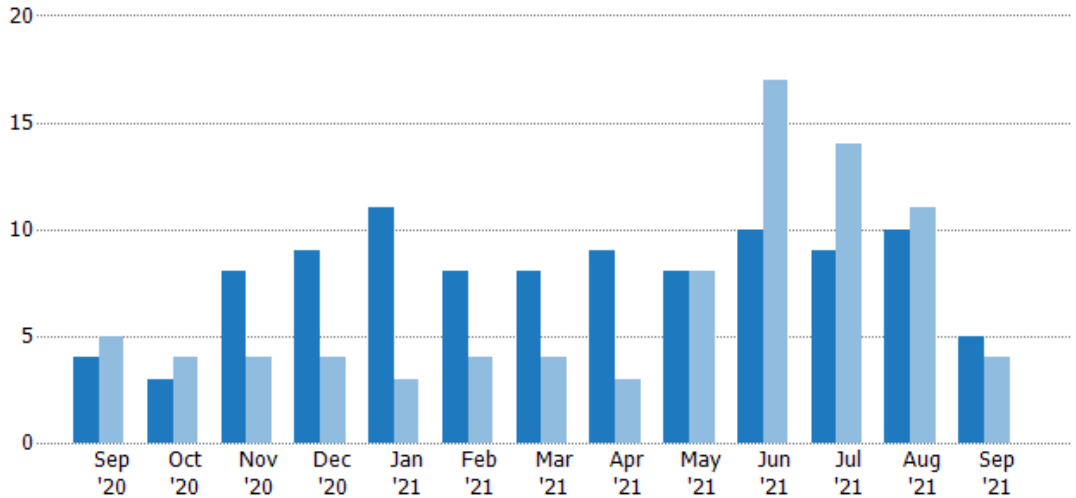
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	5	25%
Sep '20	4	-20%
Sep '19	5	20%



Current Year	4	3	8	9	11	8	8	9	8	10	9	10	5
Prior Year	5	4	4	4	3	4	4	3	8	17	14	11	4
Percent Change from Prior Year	-20%	-25%	100%	125%	267%	100%	100%	200%	0%	-41%	-36%	-9%	25%

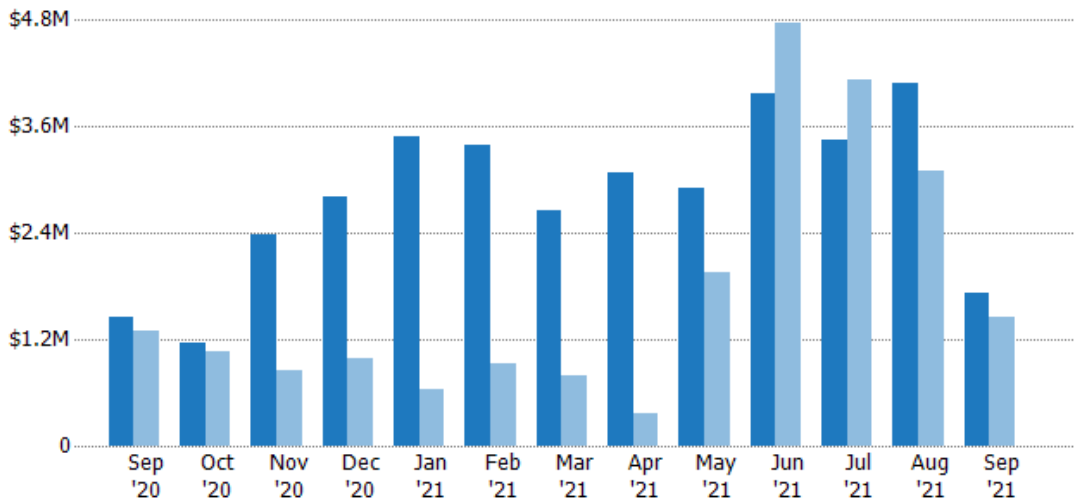
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$1.72M	18.5%
Sep '20	\$1.45M	11.5%
Sep '19	\$1.3M	23%



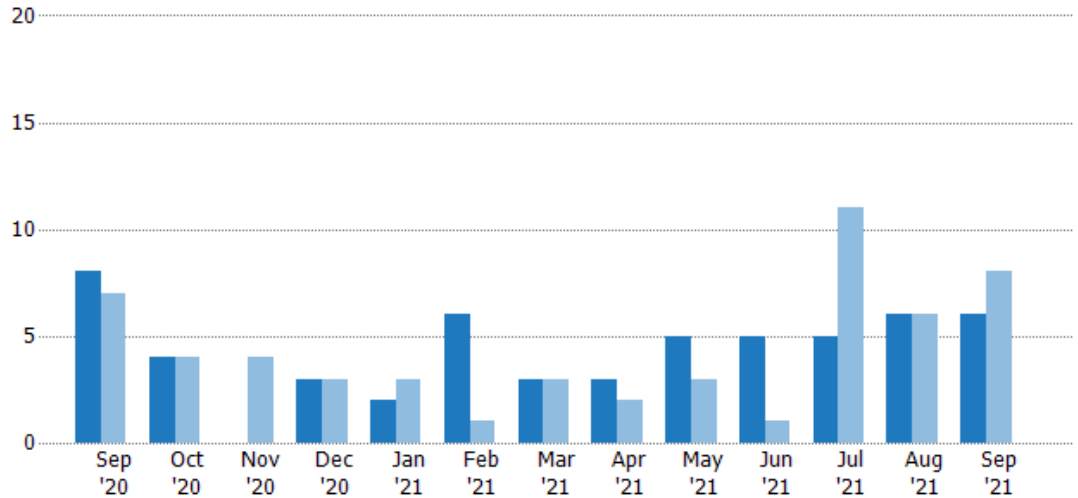
Current Year	\$1.45M	\$1.15M	\$2.37M	\$2.81M	\$3.49M	\$3.39M	\$2.66M	\$3.09M	\$2.91M	\$3.96M	\$3.45M	\$4.09M	\$1.72M
Prior Year	\$1.3M	\$1.06M	\$856K	\$983K	\$643K	\$932K	\$794K	\$375K	\$1.95M	\$4.77M	\$4.13M	\$3.1M	\$1.45M
Percent Change from Prior Year	12%	9%	177%	186%	444%	264%	235%	723%	49%	-17%	-17%	32%	18%

## Closed Sales

The total number of residential properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type: Condo/Townhouse/Apt., Single Family



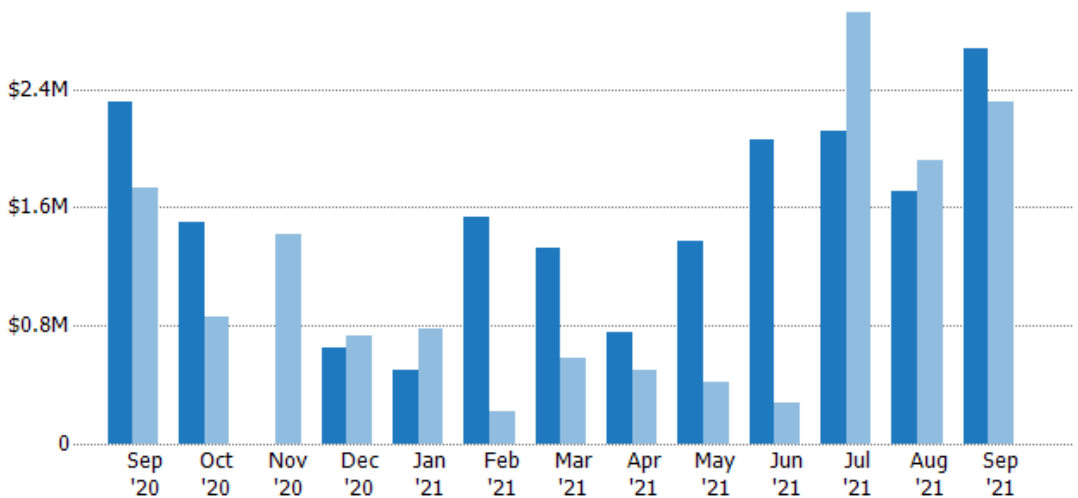
Current Year	8	4	-	3	2	6	3	3	5	5	5	6	6
Prior Year	7	4	4	3	3	1	3	2	3	1	11	6	8
Percent Change from Prior Year	14%	0%	-100%	0%	-33%	500%	0%	50%	67%	400%	-55%	0%	-25%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type: Condo/Townhouse/Apt., Single Family



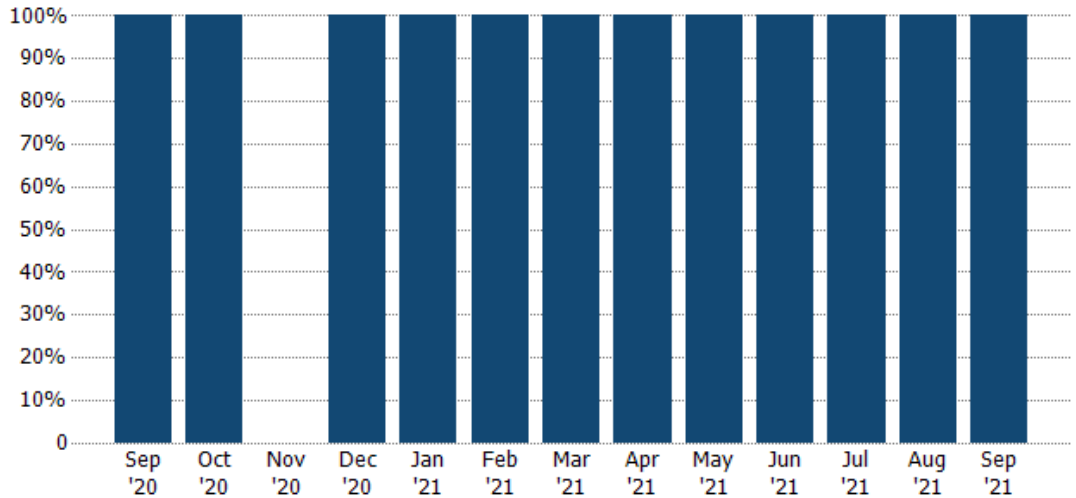
Current Year	\$2.32M	\$1.5M	-	\$652K	\$501K	\$1.54M	\$1.33M	\$750K	\$1.37M	\$2.06M	\$2.11M	\$1.71M	\$2.67M
Prior Year	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$221K	\$577K	\$503K	\$416K	\$275K	\$2.92M	\$1.91M	\$2.32M
Percent Change from Prior Year	33%	74%	-100%	-11%	-36%	596%	130%	49%	229%	648%	-28%	-11%	15%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



■ Single Family Residence

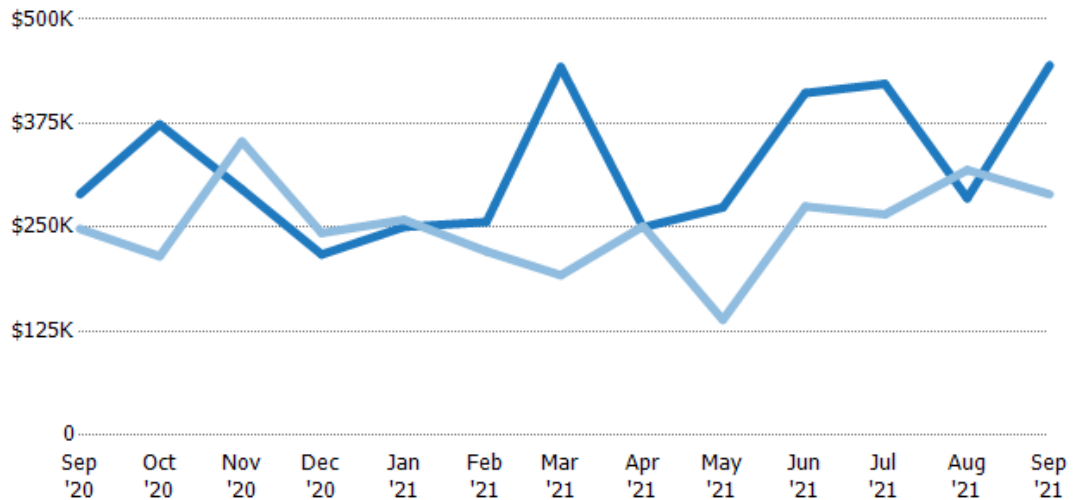
100% 100% - 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

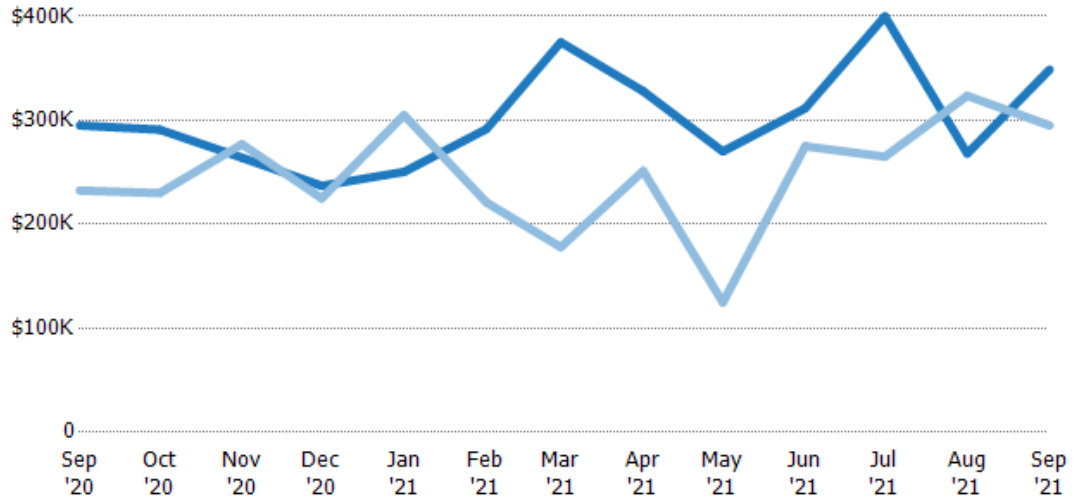
\$290K	\$374K	\$296K	\$217K	\$250K	\$256K	\$443K	\$250K	\$274K	\$411K	\$422K	\$285K	\$445K
\$248K	\$215K	\$353K	\$243K	\$259K	\$221K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K	\$290K
17%	74%	-100%	-11%	-3%	16%	130%	0%	97%	50%	59%	-11%	54%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



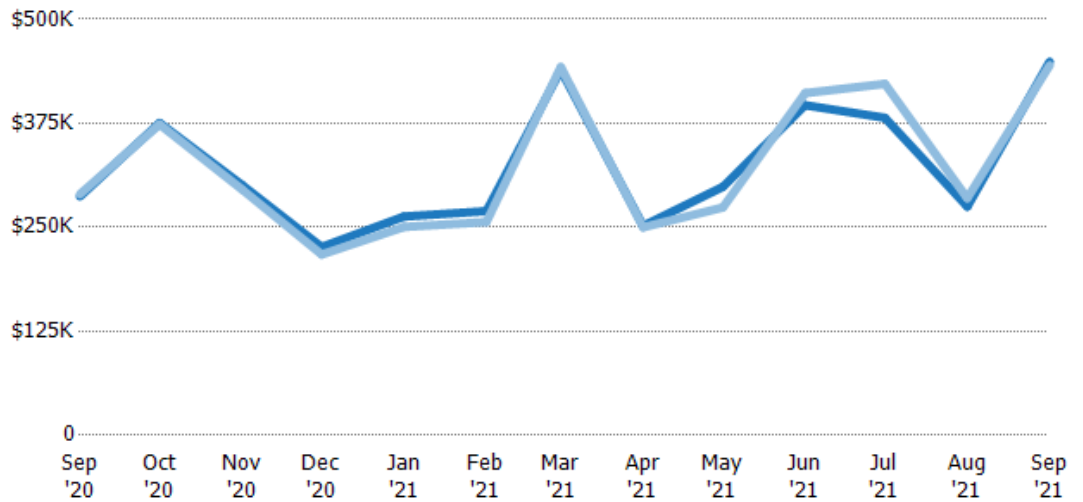
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$295K	\$291K	\$264K	\$237K	\$250K	\$292K	\$375K	\$328K	\$270K	\$312K	\$400K	\$268K	\$349K
Prior Year	\$233K	\$230K	\$277K	\$225K	\$305K	\$221K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K
Percent Change from Prior Year	27%	27%	-100%	5%	-18%	32%	111%	31%	116%	13%	51%	-17%	18%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



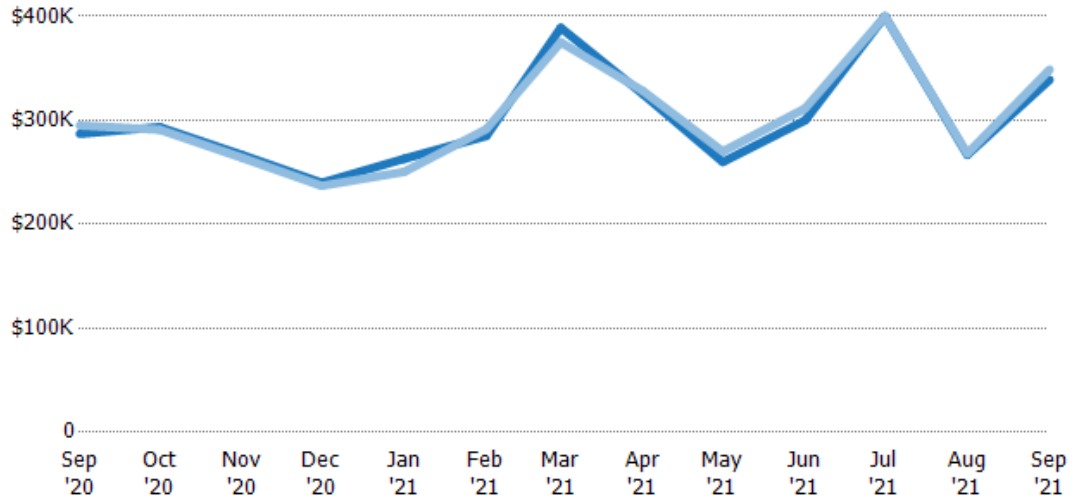
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg List Price	\$287K	\$375K	\$301K	\$226K	\$263K	\$269K	\$439K	\$252K	\$299K	\$397K	\$382K	\$275K	\$449K
Avg Sales Price	\$290K	\$374K	\$296K	\$217K	\$250K	\$256K	\$443K	\$250K	\$274K	\$411K	\$422K	\$285K	\$445K
Avg Sales Price as a % of Avg List Price	101%	100%	98%	96%	95%	95%	101%	99%	92%	104%	111%	104%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



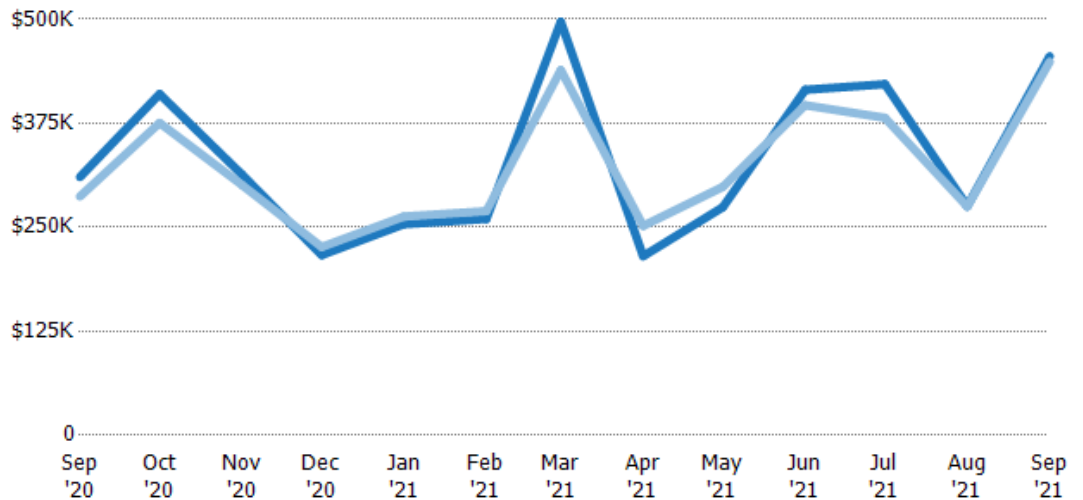
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$287K	\$294K	\$267K	\$240K	\$263K	\$285K	\$389K	\$325K	\$260K	\$300K	\$400K	\$267K	\$339K
Median Sales Price	\$295K	\$291K	\$264K	\$237K	\$250K	\$292K	\$375K	\$328K	\$270K	\$312K	\$400K	\$268K	\$349K
Med Sales Price as a % of Med List Price	103%	99%	99%	99%	95%	102%	96%	101%	104%	104%	100%	100%	103%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



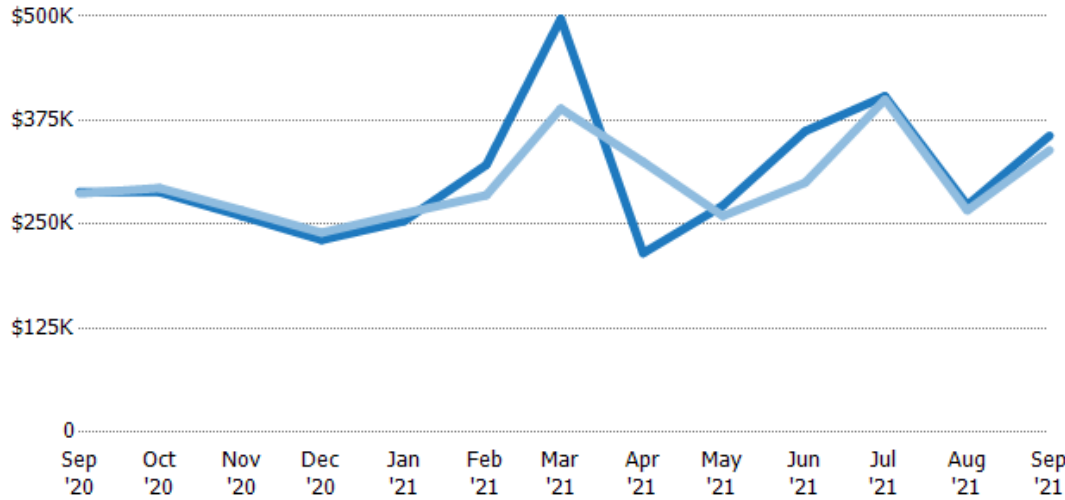
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$310K	\$410K	\$313K	\$217K	\$254K	\$260K	\$497K	\$215K	\$274K	\$415K	\$422K	\$275K	\$456K
Avg Sales Price	\$287K	\$375K	\$301K	\$226K	\$263K	\$269K	\$439K	\$252K	\$299K	\$397K	\$382K	\$275K	\$449K
Avg Sales Price as a % of Avg Est Value	92%	92%	98%	104%	104%	104%	88%	117%	109%	96%	90%	100%	99%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$289K	\$289K	\$260K	\$231K	\$254K	\$321K	\$497K	\$215K	\$273K	\$362K	\$404K	\$273K	\$357K
Median Sales Price	\$287K	\$294K	\$267K	\$240K	\$263K	\$285K	\$389K	\$325K	\$260K	\$300K	\$400K	\$267K	\$339K
Med Sales Price as a % of Med Est Value	99%	102%	103%	104%	104%	89%	78%	151%	95%	83%	99%	98%	95%