Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

)20 + / -	YTD 2020	YTD 2021	+ / -	Aug 2020	Aug 2021	Key Metrics Listing Activity Charts Metrics		
117 +12%	117	131	+18.2%	22	26	New Listing Count		
100 +10.7%	\$34,607,100	\$38,307,910	-0.2%	\$7,641,800	\$7,623,800	New Listing Volume		
٧A	N/A	N/A	-25%	44	33	Active Listing Count		
٧A	N/A	N/A	-26.6%	\$13,024,200	\$9,565,200	Active Listing Volume		
988 +10%	\$268,988	\$295,875	-2.1%	\$296,005	\$289,855	Average Listing Price		
000 +10.6%	\$232,000	\$256,648	+17.3%	\$234,400	\$275,000	Median Listing Price		
.42 -26.2%	122.42	90.3	-51.5%	66	32	Median Daysin RPR		
4.8 -25.4%	4.8	3.6	-47.1%	3.7	1.9	Months of Inventory		
1% +7.1%	20.91%	28.03%	+24.2%	27.27%	51.52%	Absorption Rate		
						Sales Activity Charts Metrics		
123 +13%	123	139	-46.7%	30	16	New Pending Sales Count		
299 +22.2%	\$32,780,299	\$40,048,010	-49.4%	\$10,082,700	\$5,104,700	New Pending Sales Volume		
VA	NA	NA	-46.7%	45	24	Pending Sales Count		
VA	N/A	N/A	-46.9%	\$14,844,400	\$7,882,917	Pending Sales Volume		
74 +41.9%	74	105	+4.8%	21	22	Closed Sales Count		
100 +70.7%	\$17,713,100	\$30,241,203	+29.5%	\$5,105,950	\$6,613,500	Closed Sales Volume		
366 +20.3%	\$239,366	\$288,011	+23.6%	\$243,140	\$300,614	Average Sales Price		
951 +8.9%	\$229,951	\$250,467	+15%	\$249,000	\$286,250	Median Sales Price		





New Listings

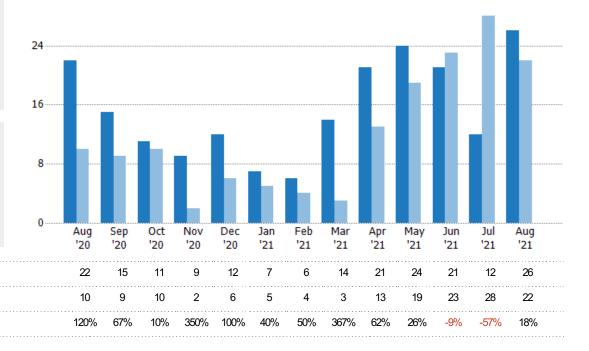
The number of new residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Aug '21	26	18.2%
Aug '20	22	120%
Aug '19	10	150%



New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used

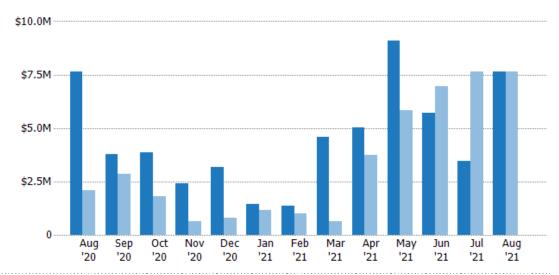
ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

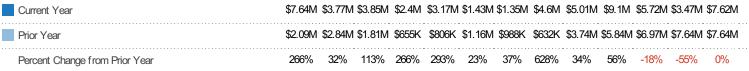
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year Volume % Chg.
Aug '21 \$7.62M -0.2%
Aug '20 \$7.64M 266%

\$2.09M

195.6%





Aug '19



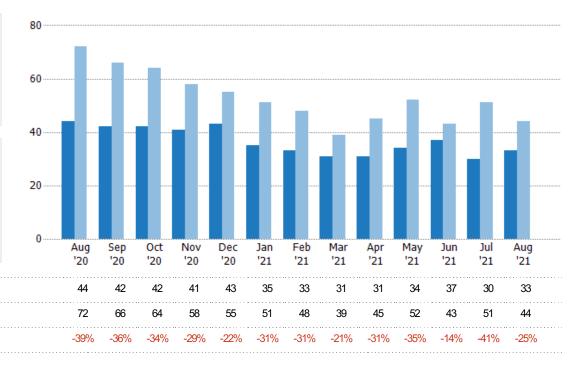


Active Listings

The number of active residential listings at the end of each month.

Filters Used
ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Aug '21	33	-25%
Aug '20	44	-38.9%
Aug '19	72	4.2%



Active Listing Volume

Percent Change from Prior Year

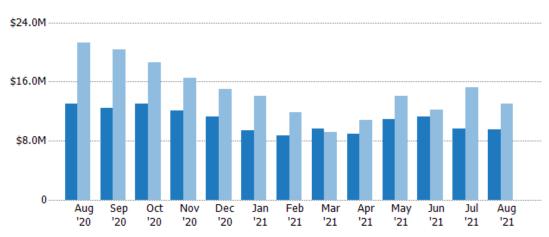
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used	
ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleb VT 05303, Brattleboro, VT 053	
Property Type: Condo/Townhouse/Apt., Single	
Family	,

Month/ Year	Volume	% Chg.
Aug '21	\$9.57M	-26.6%
Aug '20	\$13M	-38.7%
Aug '19	\$21.2M	-1.3%







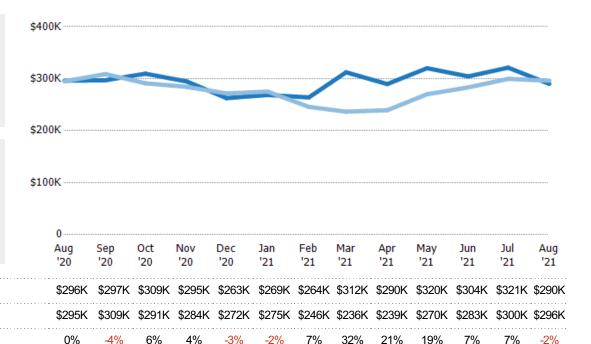


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used
ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Aug '21	\$290K	-2.1%
Aug '20	\$296K	0.4%
Aug '19	\$295K	-5.2%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used
ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Aug '21	\$275K	17.3%
Aug '20	\$234K	-4.1%
Aug '19	\$244K	-6%

Percent Change from Prior Year

\$300	0K												
±221													
\$22	5К												
\$15	0K												•••••
\$7	5K												
	_				D								
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21		May '21	Jun '21	Jul '21	'21
	\$234K	\$245K	\$250K	\$239K	\$230K	\$230K	\$225K	\$239K	\$250K	\$277K	\$275K	\$282K	\$275K
	\$244K	\$250K	\$237K	\$239K	\$225K	\$239K	\$225K	\$215K	\$220K	\$237K	\$230K	\$250K	\$234K
	-4%	-2%	5%	0%	2%	-4%	0%	11%	14%	17%	20%	13%	17%



Current Year

Prior Year



Avg Est Value

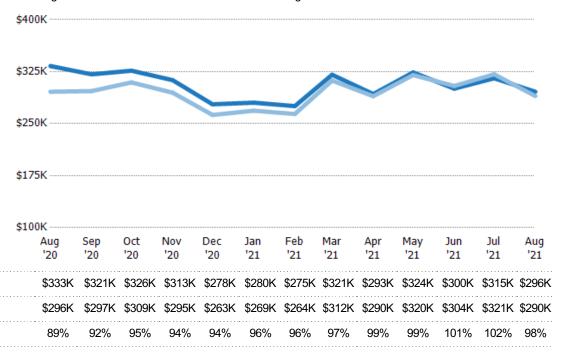
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





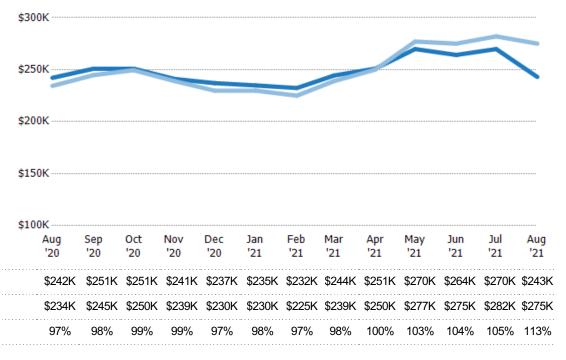
Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Eilters Used
ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:

Avg Listing Price as a % of Avg Est Value

Property Type: Condo/Townhouse/Apt., Single Family





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

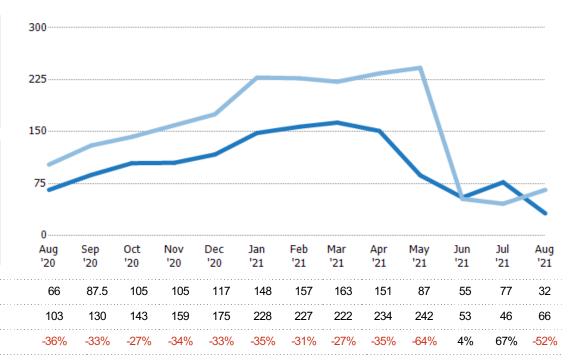


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Days	% Chg.
Aug '21	32	-51.5%
Aug '20	66	-35.6%
Aug '19	103	-9.3%



Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

40

30

20

10

Filters Used

Current Year

Prior Year

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type:

Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
Aug '21	1.94	-47.1%
Aug '20	3.67	-18.5%
Aug '19	4.5	38.9%

Aug '21 1.94 -47.1%		
Aug '20 3.67 -18.5%		
Aug '19 4.5 38.9% Aug Sep Oct '20 '20 '20		pr May Jun Jul Aug 21 '21 '21 '21 '21
Current Year 3.67 2 2	1.86 3.58 1.94 3.67 31 2	2.07 3.78 2.85 1.58 1.94
Prior Year 4.5 4.13 6.4	11.6 5.5 5.1 8 4.88	9 10.4 10.8 3.92 3.67
Percent Change from Prior Year -19% -52% -69%	-84% -35% -62% -54% 536% -7	77% -64% -74% -60% -47%



Absorption Rate

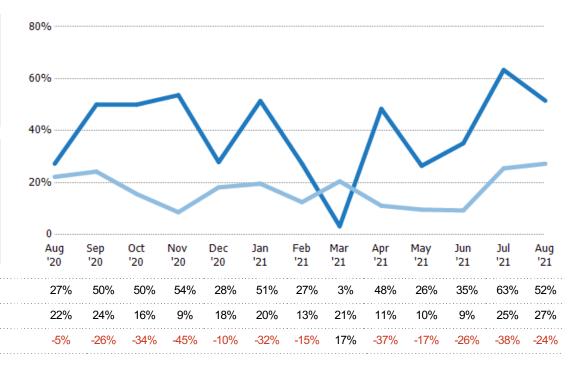
The percentage of inventory sold per month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type:

Condo/Townhouse/Apt., Single Family

Month/ Year	Rate	Chg.
Aug '21	52%	-24.2%
Aug '20	27%	-5.1%
Aug '19	22%	-28%



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Current Year

Change from Prior Year

Prior Year

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type:

Condo/Townhouse/Apt., Single Family

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ug 20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
44	42	42	41	43	35	33	31	31	34	3/	30	33
45	41	28	21	12	17	22	18	30	36	36	30	24
21	21	22	12	18	9	1	15	9	13	19	17	22
1 LO	ug 20 44 45	ug Sep 20 '20 44 42 45 41	ug Sep Oct 20 '20 '20 44 42 42 45 41 28	ug Sep Oct Nov 20 '20 '20 '20 44 42 42 41 45 41 28 21	ug Sep Oct Nov Dec 20 '20 '20 '20 '20 44 42 42 41 43 45 41 28 21 12	ug Sep Oct Nov Dec Jan 20 '20 '20 '20 '21 44 42 42 41 43 35 45 41 28 21 12 17	19 Sep Oct Nov Dec Jan Feb 20 '20 '20 '20 '20 '21 '21 44 42 42 41 43 35 33 45 41 28 21 12 17 22	Lig Sep Oct Nov Dec Jan Feb Mar 20 '20 '20 '20 '20 '21 '21 '21 44 42 42 41 43 35 33 31 45 41 28 21 12 17 22 18	Lig Sep Oct Nov Dec Jan Feb Mar Apr 20 '20 '20 '20 '20 '21 '21 '21 '21 44 42 42 41 43 35 33 31 31 45 41 28 21 12 17 22 18 30	Lig Sep Oct Nov Dec Jan Feb Mar Apr May 20 '20 '20 '20 '21 '21 '21 '21 '21 '21 '21 '44 42 42 41 43 35 33 31 31 34 45 41 28 21 12 17 22 18 30 36	Lig Sep Oct Nov Dec Jan Feb Mar Apr May Jun 20 '20 '20 '20 '21 '21 '21 '21 '21 '21 '21 '21 '21 '44 42 42 41 43 35 33 31 31 34 37 45 41 28 21 12 17 22 18 30 36 36	1g Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul 20 '20 '20 '20 '20 '21 '21 '21 '21 '21 '21 '21 '21 '21 '21

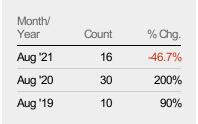
Active Pending Sold

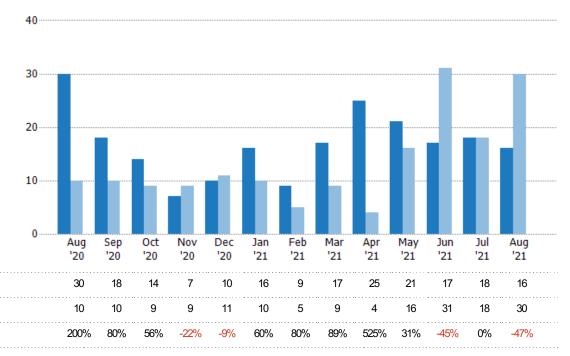


New Pending Sales

The number of residential properties with accepted offers that were added each month.







New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Current Year

Prior Year

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type:

Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Aug '21	\$5.1M	-49.4%
Aug '20	\$10.1M	206.7%
Aug '19	\$3.29M	62.5%







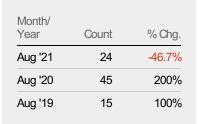


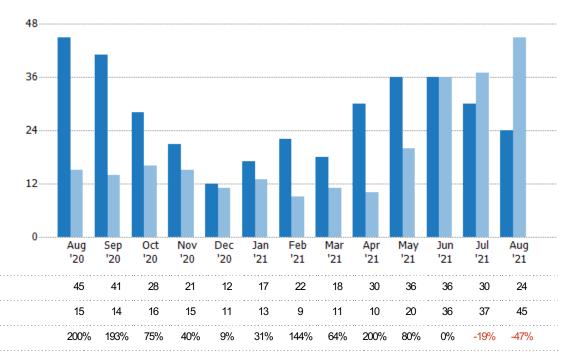


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.







Pending Sales Volume

Percent Change from Prior Year

Current Year

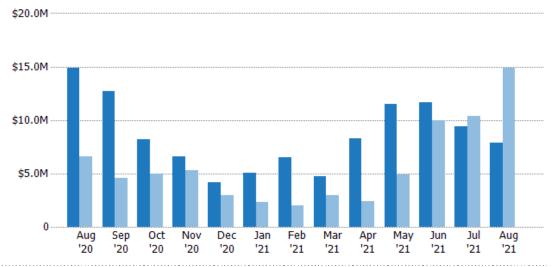
Prior Year

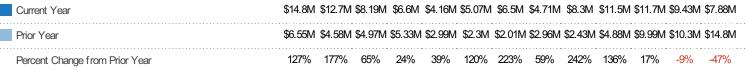
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Aug '21	\$7.88M	-46.9%
Aug '20	\$14.8M	126.6%
Aug '19	\$6.55M	22.7%







Closed Sales

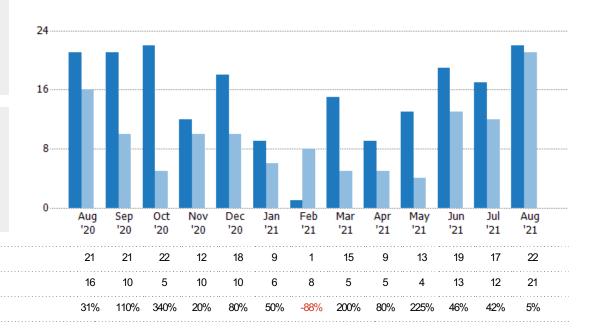
The total number of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Aug '21	22	4.8%
Aug '20	21	31.3%
Aug '19	16	-31.3%



Closed Sales Volume

Percent Change from Prior Year

Current Year

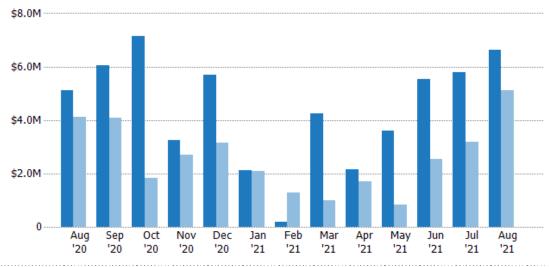
Prior Year

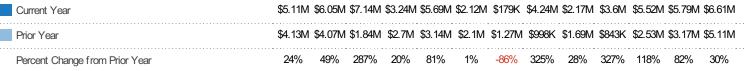
The sum of the sales price of residential properties sold each month.

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type:

Condo/Townhouse/Apt., Single Family

Month/		
Year	Volume	% Chg.
Aug '21	\$6.61M	29.5%
Aug '20	\$5.11M	23.6%
Aug '19	\$4.13M	-37.9%
<u> </u>		



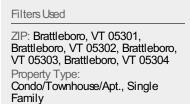


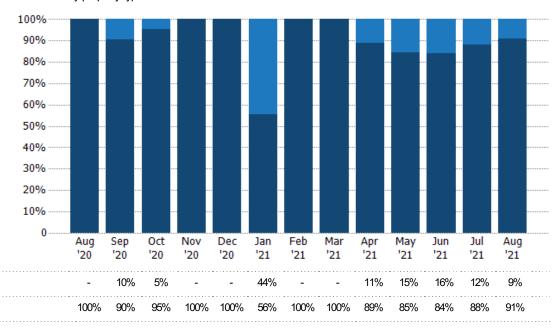




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.





Average Sales Price

Single Family Residence

Condo/Townhouse

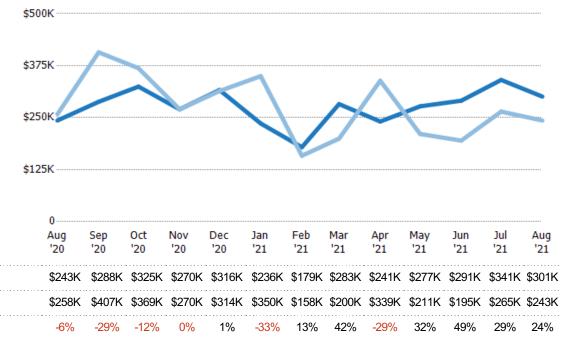
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Aug '21	\$301K	23.6%
Aug '20	\$243K	-5.8%
Aug '19	\$258K	-9.7%

Percent Change from Prior Year





Current Year

Prior Year

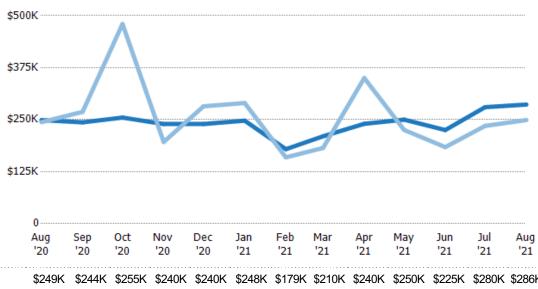


Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used
ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Aug '21	\$286K	15%
Aug '20	\$249K	2%
Aug '19	\$244K	-14.3%



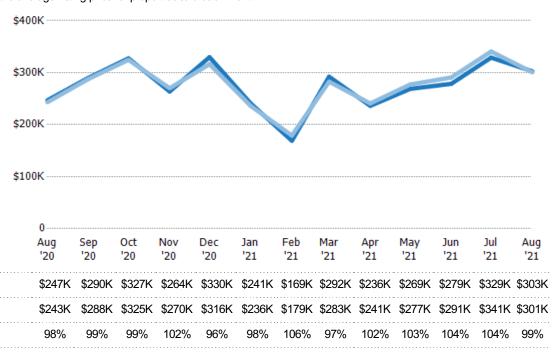
Current Year	\$249K	\$244K	\$255K	\$240K	\$240K	\$248K	\$179K	\$210K	\$240K	\$250K	\$225K	\$280K	\$286K
Prior Year	\$244K	\$269K	\$480K	\$196K	\$282K	\$290K	\$159K	\$182K	\$350K	\$225K	\$184K	\$235K	\$249K
Percent Change from Prior Year	2%	-9%	-47%	22%	-15%	-15%	12%	15%	-31%	11%	22%	19%	15%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Sales Price as a % of Avg List Price



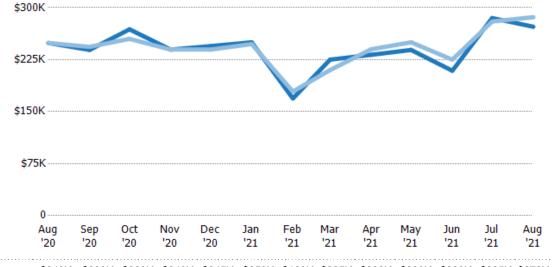
Avg List Price

Avg Sales Price

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





	'20	'20	'20	'20	'20	'21	'21	'21	'21	'21	'21	'21	'21
Median List Price	\$249K	\$239K	\$269K	\$240K	\$245K	\$250K	\$169K	\$225K	\$232K	\$239K	\$209K	\$285K	\$272K
Median Sales Price	\$249K	\$244K	\$255K	\$240K	\$240K	\$248K	\$179K	\$210K	\$240K	\$250K	\$225K	\$280K	\$286K
Med Sales Price as a % of Med List Price	100%	102%	95%	100%	98%	99%	106%	93%	103%	105%	108%	98%	105%

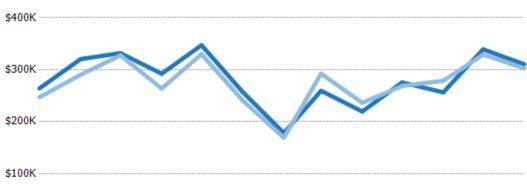
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304

Property Type:
Condo/Townhouse/Apt., Single
Family



	0												
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$264K	\$320K	\$332K	\$292K	\$347K	\$257K	\$178K	\$259K	\$219K	\$275K	\$256K	\$339K	\$310K
Avg Sales Price	\$247K	\$290K	\$327K	\$264K	\$330K	\$241K	\$169K	\$292K	\$236K	\$269K	\$279K	\$329K	\$303K
Avg Sales Price as a % of Avg Est Value	94%	91%	99%	90%	95%	94%	95%	113%	108%	98%	109%	97%	98%





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.



ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304 Property Type: Condo/Townhouse/Apt., Single Family

