

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	63	73	-13.7%	477	457	+4.4%
New Listing Volume	\$24,963,650	\$31,222,599	-20%	\$200,084,997	\$197,624,909	+1.2%
Active Listing Count	162	260	-37.7%	N/A	N/A	
Active Listing Volume	\$100,484,249	\$133,226,639	-24.6%	N/A	N/A	
Average Listing Price	\$620,273	\$512,410	+21.1%	\$584,205	\$465,255	+25.6%
Median Listing Price	\$377,000	\$339,950	+10.9%	\$338,065	\$320,203	+5.6%
Median Days in RPR	69	98.5	-29.9%	107.74	153.19	-29.7%
Months of Inventory	3.1	5.2	-41.2%	4	8.5	-53.1%
Absorption Rate	32.72%	19.23%	+13.5%	25.12%	11.79%	+13.3%
Sales Activity Charts Metrics						
New Pending Sales Count	56	112	-50%	499	513	-2.7%
New Pending Sales Volume	\$24,819,800	\$45,046,950	-44.9%	\$190,562,096	\$180,460,961	+5.6%
Pending Sales Count	104	161	-35.4%	N/A	N/A	
Pending Sales Volume	\$41,859,699	\$65,596,250	-36.2%	N/A	N/A	
Closed Sales Count	48	67	-28.4%	379	306	+23.9%
Closed Sales Volume	\$17,950,650	\$26,385,756	-32%	\$135,485,247	\$99,902,207	+35.6%
Average Sales Price	\$373,972	\$393,817	-5%	\$357,481	\$326,478	+9.5%
Median Sales Price	\$352,500	\$325,000	+8.5%	\$275,829	\$262,966	+4.9%

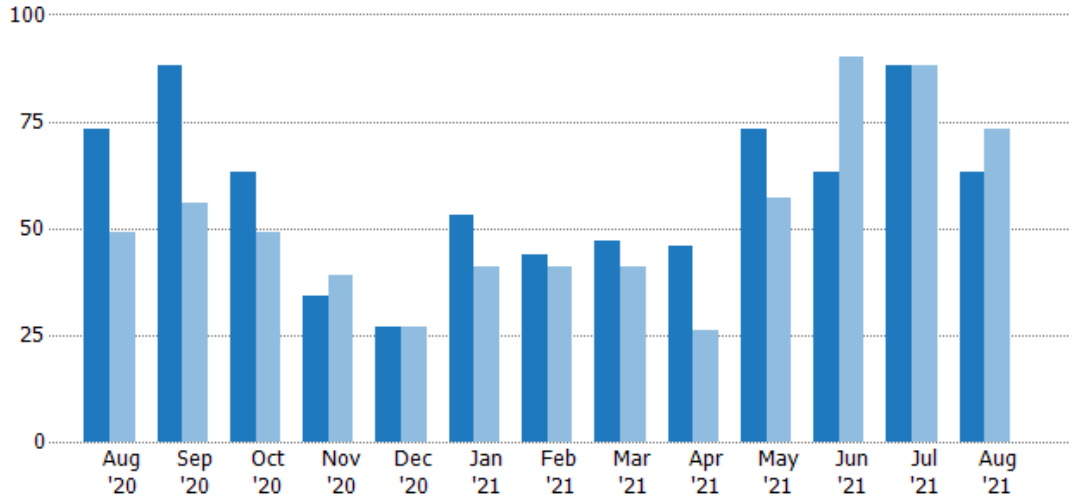
New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	63	-13.7%
Aug '20	73	49%
Aug '19	49	34.7%



Current Year	73	88	63	34	27	53	44	47	46	73	63	88	63
Prior Year	49	56	49	39	27	41	41	41	26	57	90	88	73
Percent Change from Prior Year	49%	57%	29%	-13%	0%	29%	7%	15%	77%	28%	-30%	0%	-14%

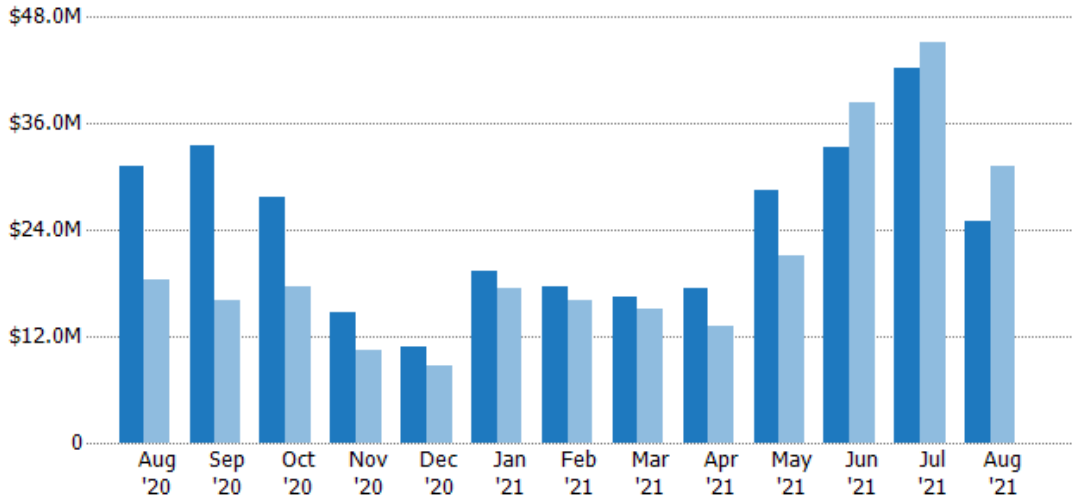
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$25M	-20%
Aug '20	\$31.2M	70.2%
Aug '19	\$18.3M	32.6%



Current Year	\$31.2M	\$33.6M	\$27.7M	\$14.7M	\$10.8M	\$19.4M	\$17.6M	\$16.5M	\$17.5M	\$28.5M	\$33.3M	\$42.3M	\$25M
Prior Year	\$18.3M	\$16.1M	\$17.6M	\$10.4M	\$8.71M	\$17.4M	\$16.2M	\$15.2M	\$13.1M	\$21.1M	\$38.3M	\$45.1M	\$31.2M
Percent Change from Prior Year	70%	109%	58%	42%	24%	12%	9%	8%	33%	35%	-13%	-6%	-20%

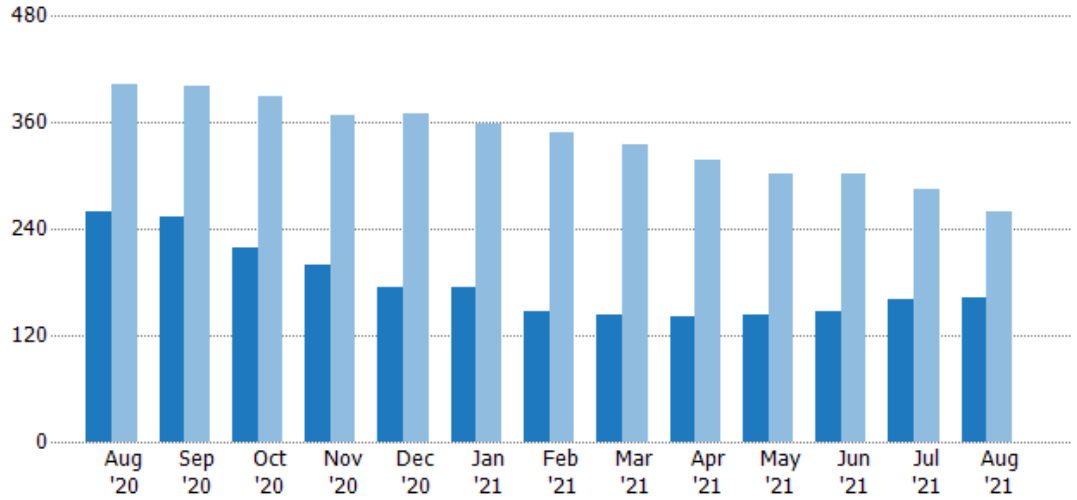
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	162	-37.7%
Aug '20	260	-35.5%
Aug '19	403	9.4%



Current Year	260	253	219	199	174	175	147	143	141	143	147	160	162
Prior Year	403	401	389	369	370	359	348	336	318	303	302	285	260
Percent Change from Prior Year	-35%	-37%	-44%	-46%	-53%	-51%	-58%	-57%	-56%	-53%	-51%	-44%	-38%

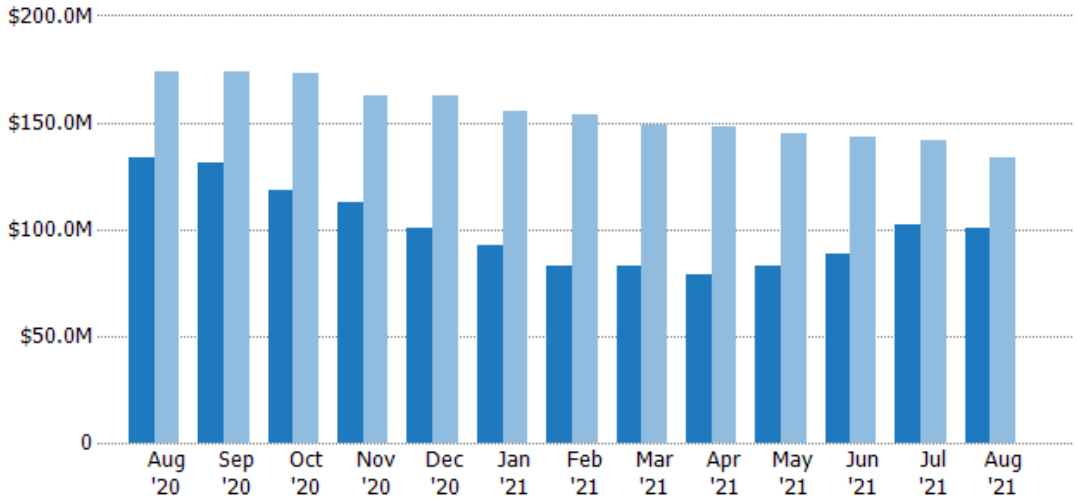
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$100M	-24.6%
Aug '20	\$133M	-23.4%
Aug '19	\$174M	-0.8%



Current Year	\$133M	\$131M	\$118M	\$112M	\$101M	\$92.5M	\$83.2M	\$82.6M	\$79.1M	\$82.5M	\$88.7M	\$102M	\$100M
Prior Year	\$174M	\$174M	\$173M	\$162M	\$163M	\$155M	\$154M	\$149M	\$148M	\$144M	\$143M	\$142M	\$133M
Percent Change from Prior Year	-23%	-25%	-32%	-31%	-38%	-40%	-46%	-44%	-46%	-43%	-38%	-28%	-25%

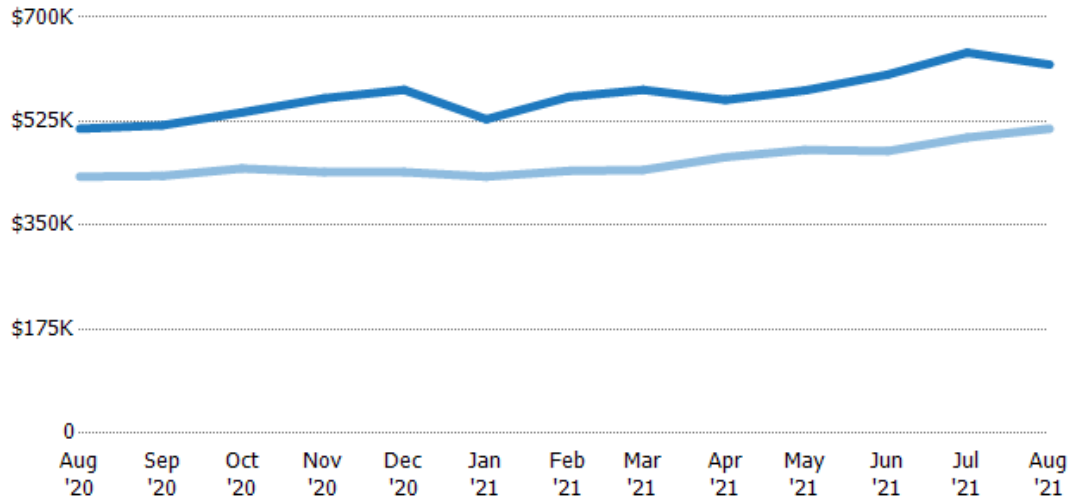
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$620K	21.1%
Aug '20	\$512K	18.7%
Aug '19	\$432K	-9.3%



Current Year	\$512K	\$518K	\$540K	\$564K	\$578K	\$528K	\$566K	\$578K	\$561K	\$577K	\$603K	\$640K	\$620K
Prior Year	\$432K	\$433K	\$446K	\$440K	\$440K	\$432K	\$442K	\$443K	\$465K	\$477K	\$475K	\$498K	\$512K
Percent Change from Prior Year	19%	20%	21%	28%	31%	22%	28%	30%	21%	21%	27%	29%	21%

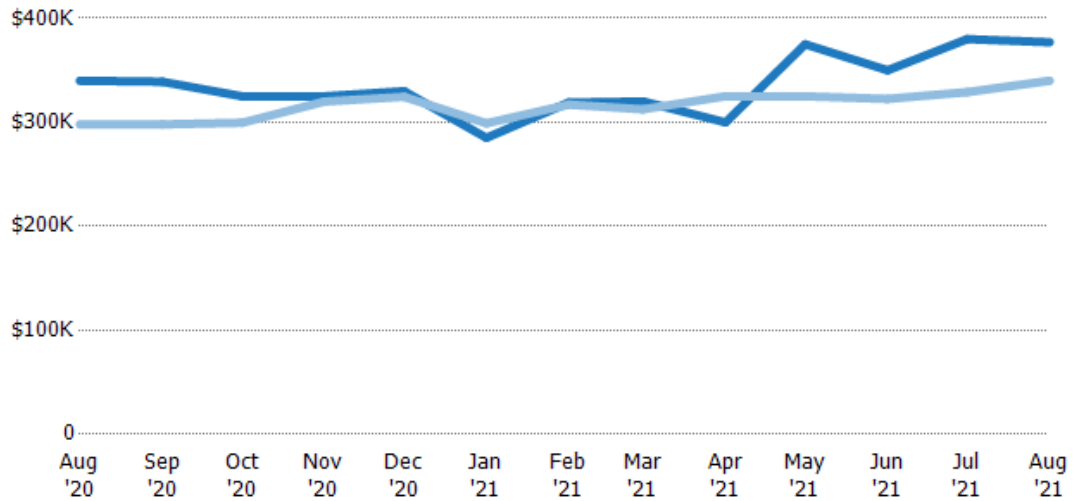
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$377K	10.9%
Aug '20	\$340K	14.1%
Aug '19	\$298K	-6.9%



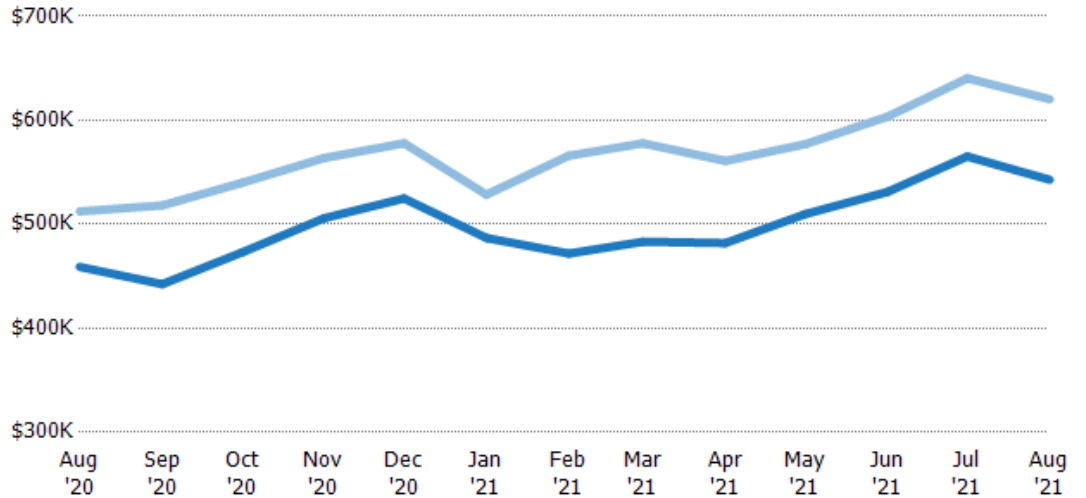
Current Year	\$340K	\$339K	\$325K	\$325K	\$330K	\$285K	\$319K	\$320K	\$300K	\$375K	\$350K	\$380K	\$377K
Prior Year	\$298K	\$298K	\$300K	\$320K	\$325K	\$299K	\$317K	\$313K	\$325K	\$325K	\$323K	\$329K	\$340K
Percent Change from Prior Year	14%	14%	9%	2%	2%	-5%	1%	2%	-8%	15%	9%	16%	11%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

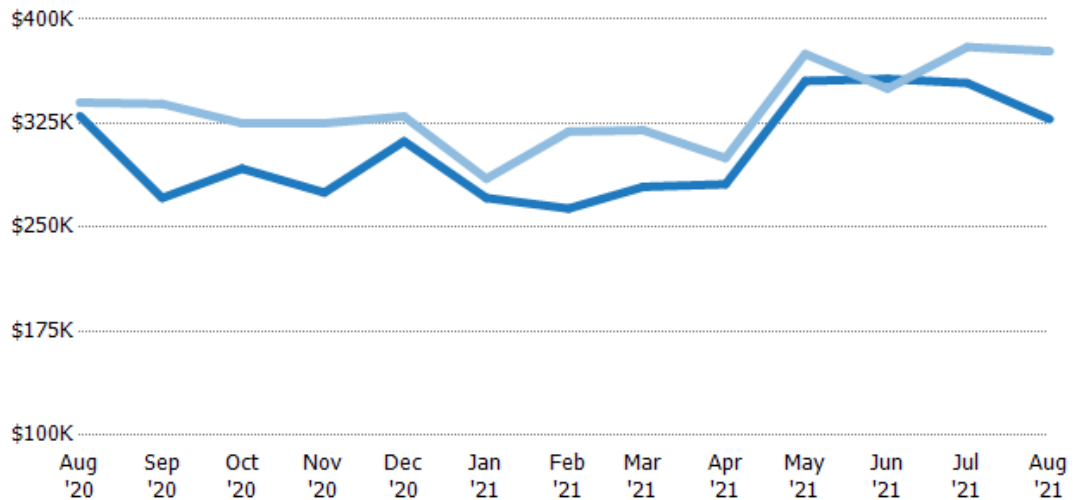


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



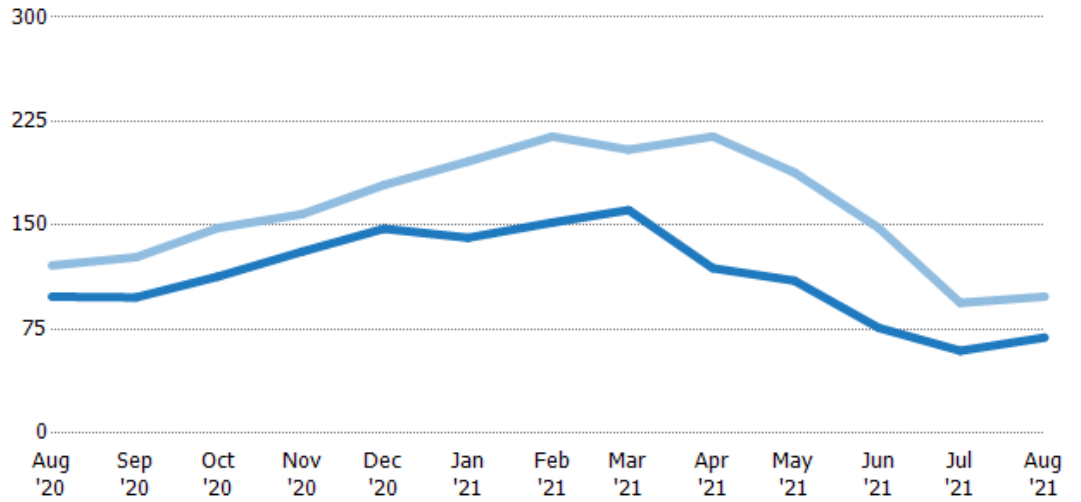
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	69	-29.9%
Aug '20	98.5	-18.6%
Aug '19	121	-10.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	98.5	98	113	131	148	141	152	161	119	110	76	59.5	69
Prior Year	121	127	148	158	179	196	214	205	214	188	148	94	98.5
Percent Change from Prior Year	-19%	-23%	-24%	-17%	-18%	-28%	-29%	-21%	-44%	-41%	-49%	-37%	-30%

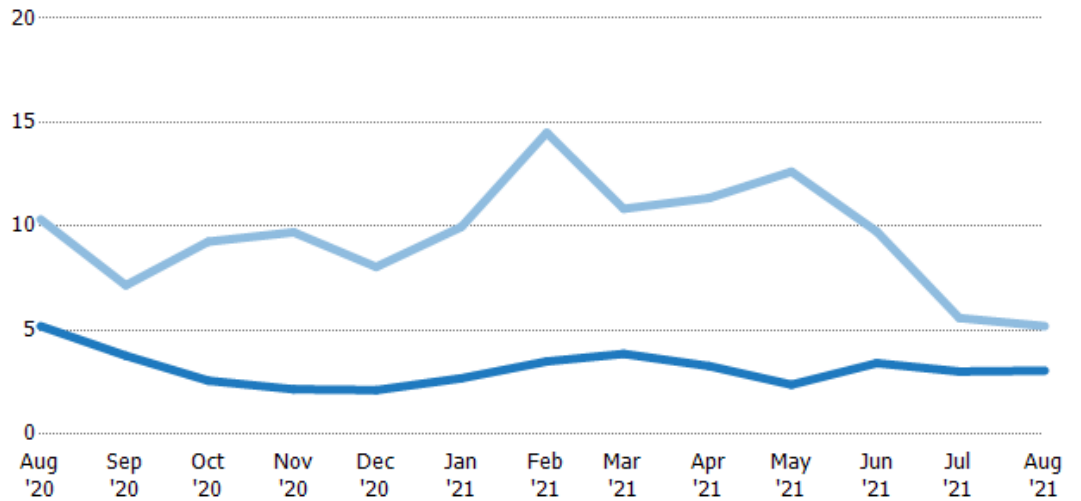
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	3.06	-41.2%
Aug '20	5.2	-49.7%
Aug '19	10.3	1.6%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	5.2	3.78	2.58	2.16	2.12	2.69	3.5	3.86	3.28	2.38	3.42	3.02	3.06
Prior Year	10.3	7.16	9.26	9.71	8.04	9.97	14.5	10.8	11.4	12.6	9.74	5.59	5.2
Percent Change from Prior Year	-50%	-47%	-72%	-78%	-74%	-73%	-76%	-64%	-71%	-81%	-65%	-46%	-41%

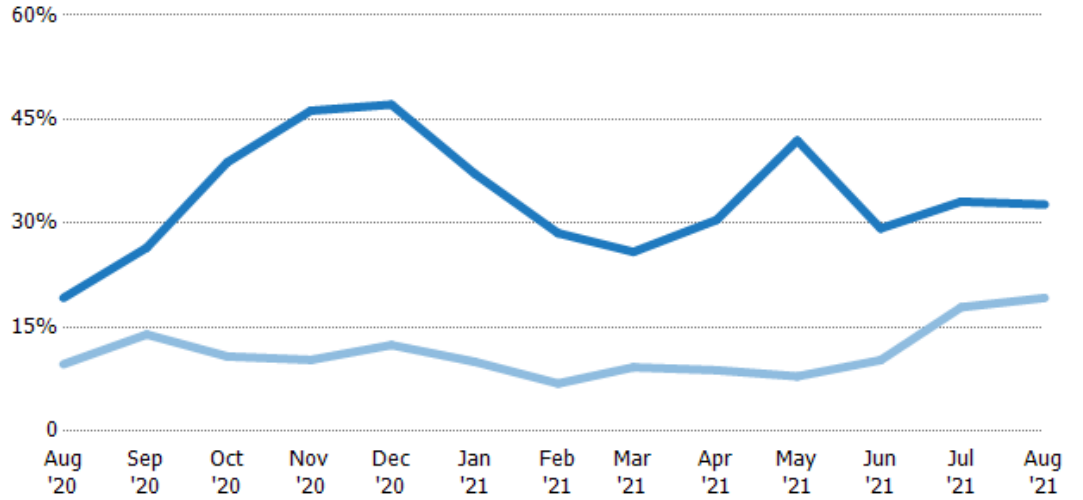
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Aug '21	33%	-13.5%
Aug '20	19%	-9.6%
Aug '19	10%	-1.6%



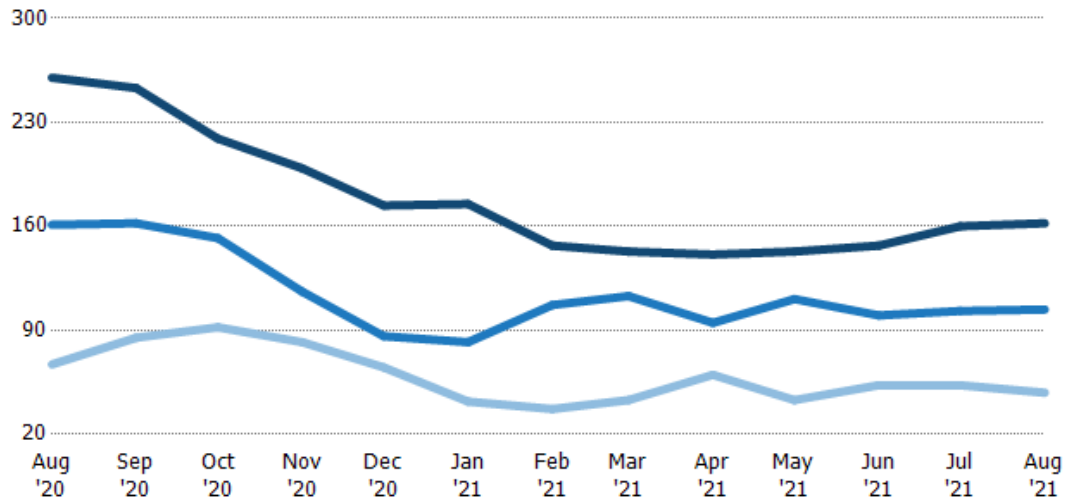
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	19%	26%	39%	46%	47%	37%	29%	26%	30%	42%	29%	33%	33%
Prior Year	10%	14%	11%	10%	12%	10%	7%	9%	9%	8%	10%	18%	19%
Change from Prior Year	-10%	-13%	-28%	-36%	-35%	-27%	-22%	-17%	-22%	-34%	-19%	-15%	-13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



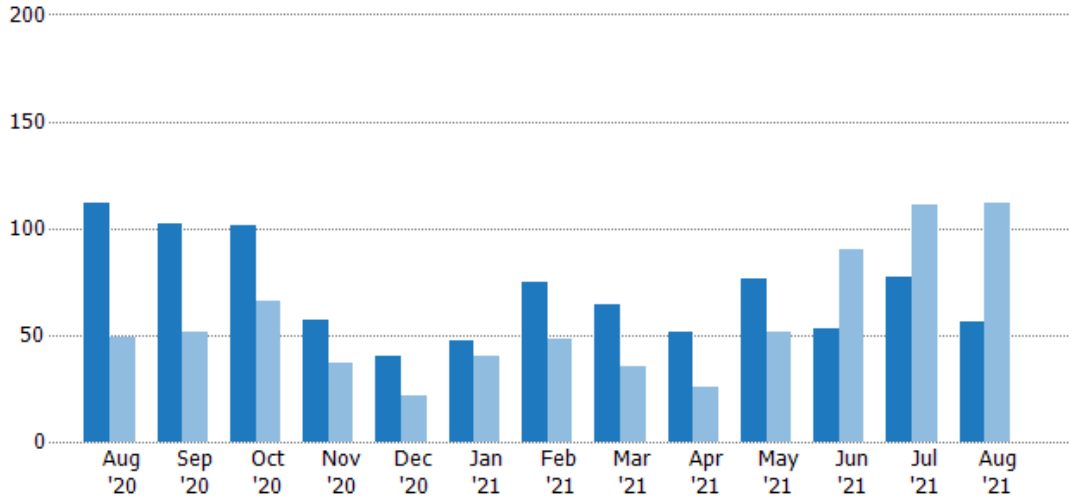
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	260	253	219	199	174	175	147	143	141	143	147	160	162
Pending	161	162	152	116	86	82	107	113	95	111	100	103	104
Sold	67	85	92	82	65	42	37	43	60	43	53	53	48

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Aug '21	56	-50%
Aug '20	112	128.6%
Aug '19	49	2%

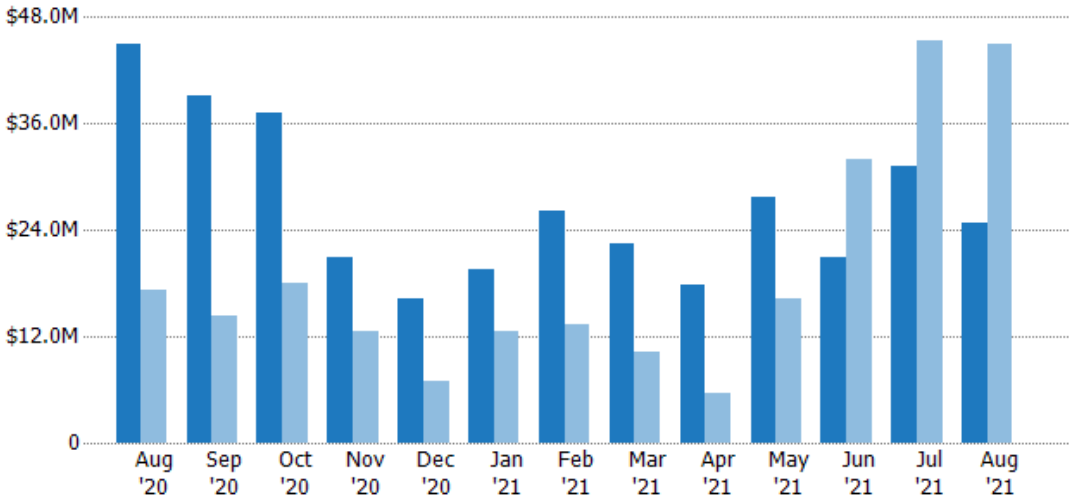
Current Year	112	102	101	57	40	47	75	64	51	76	53	77	56
Prior Year	49	51	66	37	22	40	48	35	26	51	90	111	112
Percent Change from Prior Year	129%	100%	53%	54%	82%	18%	56%	83%	96%	49%	-41%	-31%	-50%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Aug '21	\$24.8M	-44.9%
Aug '20	\$45M	161.6%
Aug '19	\$17.2M	-14.8%

Current Year	\$45M	\$39.2M	\$37.2M	\$20.8M	\$16.3M	\$19.5M	\$26.1M	\$22.4M	\$17.9M	\$27.7M	\$20.9M	\$31.2M	\$24.8M
Prior Year	\$17.2M	\$14.2M	\$18.1M	\$12.5M	\$6.93M	\$12.5M	\$13.4M	\$10.3M	\$5.67M	\$16.3M	\$31.9M	\$45.4M	\$45M
Percent Change from Prior Year	162%	175%	106%	66%	136%	56%	95%	118%	215%	70%	-35%	-31%	-45%

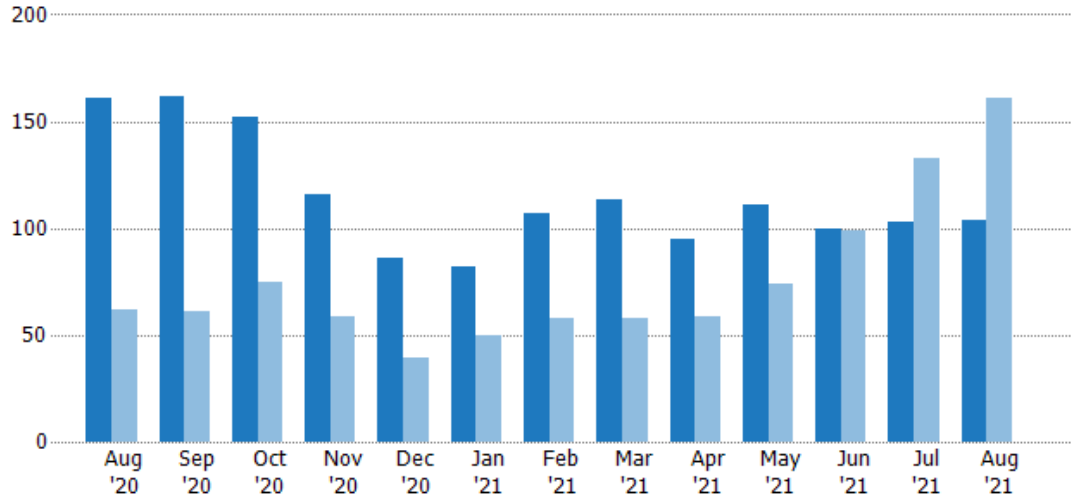
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	104	-35.4%
Aug '20	161	159.7%
Aug '19	62	11.3%



Current Year	161	162	152	116	86	82	107	113	95	111	100	103	104
Prior Year	62	61	75	59	39	50	58	58	59	74	99	133	161
Percent Change from Prior Year	160%	166%	103%	97%	121%	64%	84%	95%	61%	50%	1%	-23%	-35%

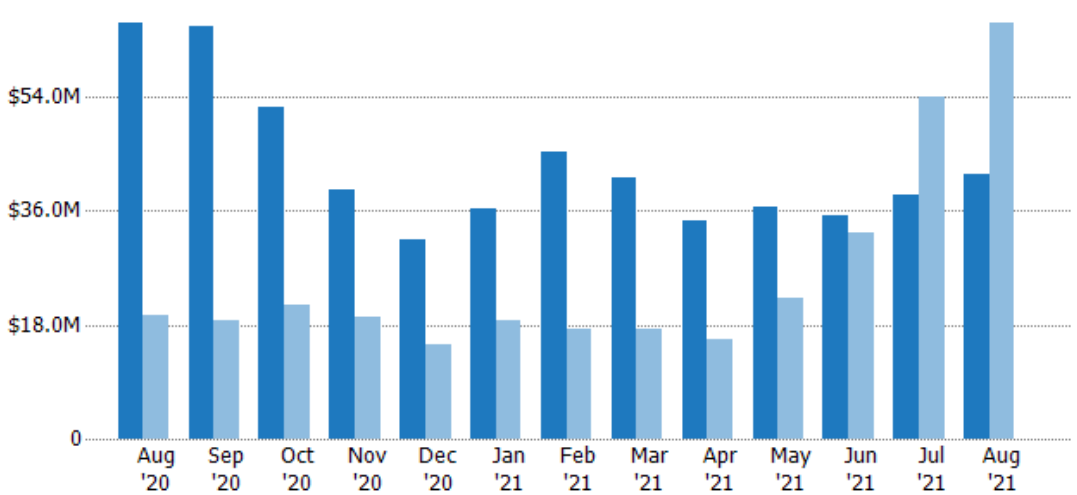
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$41.9M	-36.2%
Aug '20	\$65.6M	235.1%
Aug '19	\$19.6M	-0.4%



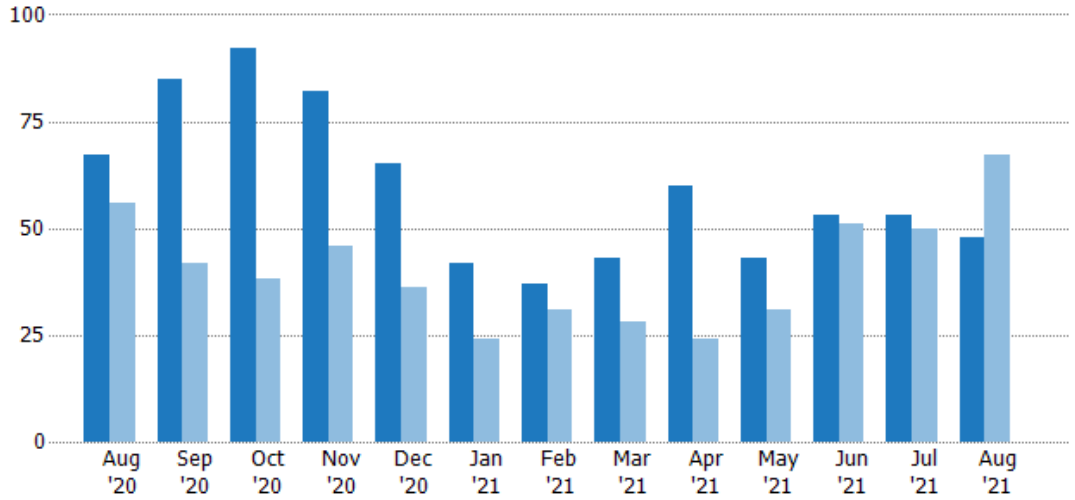
Current Year	\$65.6M	\$65.1M	\$52.3M	\$39.2M	\$31.4M	\$36.2M	\$45.3M	\$41.3M	\$34.4M	\$36.7M	\$35.2M	\$38.5M	\$41.9M
Prior Year	\$19.6M	\$18.6M	\$21.1M	\$19.2M	\$14.8M	\$18.8M	\$17.4M	\$17.3M	\$15.7M	\$22.1M	\$32.7M	\$54.1M	\$65.6M
Percent Change from Prior Year	235%	249%	148%	104%	113%	93%	160%	139%	119%	66%	8%	-29%	-36%

Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Aug '21	48	-28.4%
Aug '20	67	19.6%
Aug '19	56	-8.9%

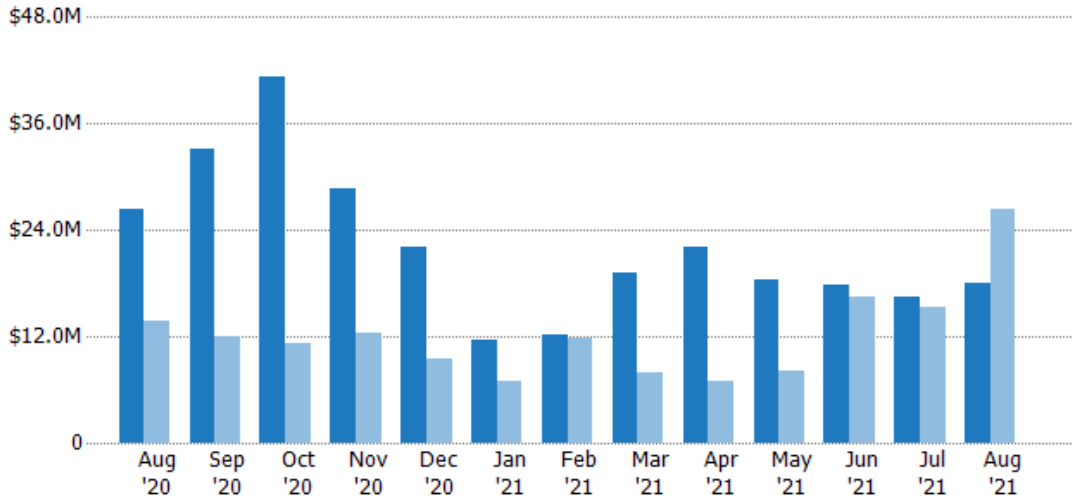
Current Year	67	85	92	82	65	42	37	43	60	43	53	53	48
Prior Year	56	42	38	46	36	24	31	28	24	31	51	50	67
Percent Change from Prior Year	20%	102%	142%	78%	81%	75%	19%	54%	150%	39%	4%	6%	-28%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Aug '21	\$18M	-32%
Aug '20	\$26.4M	91%
Aug '19	\$13.8M	-14.8%

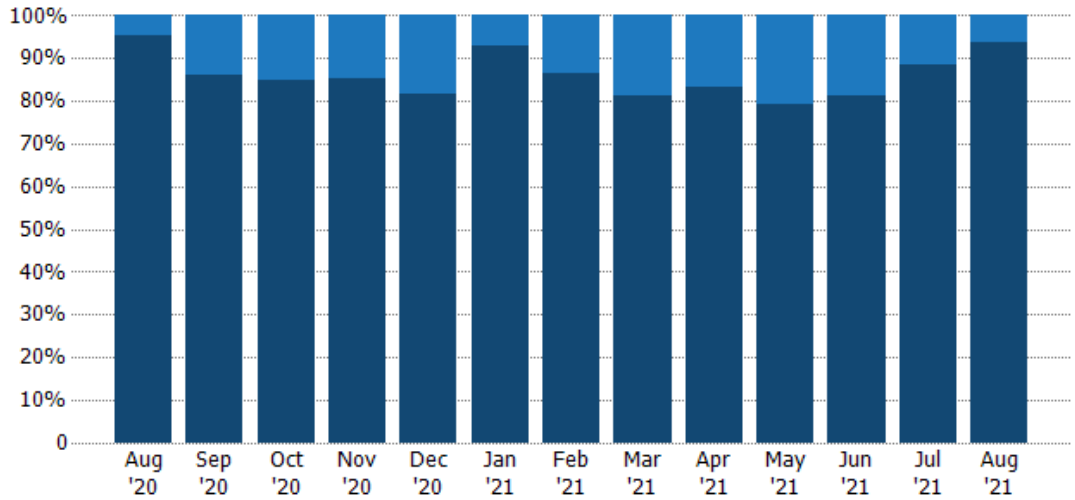
Current Year	\$26.4M	\$33.1M	\$41.3M	\$28.6M	\$22M	\$11.5M	\$12.1M	\$19.2M	\$22M	\$18.3M	\$17.8M	\$16.5M	\$18M
Prior Year	\$13.8M	\$11.9M	\$11.2M	\$12.3M	\$9.38M	\$6.88M	\$11.7M	\$7.9M	\$6.96M	\$8.17M	\$16.5M	\$15.4M	\$26.4M
Percent Change from Prior Year	91%	177%	268%	133%	135%	67%	3%	143%	217%	124%	8%	7%	-32%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



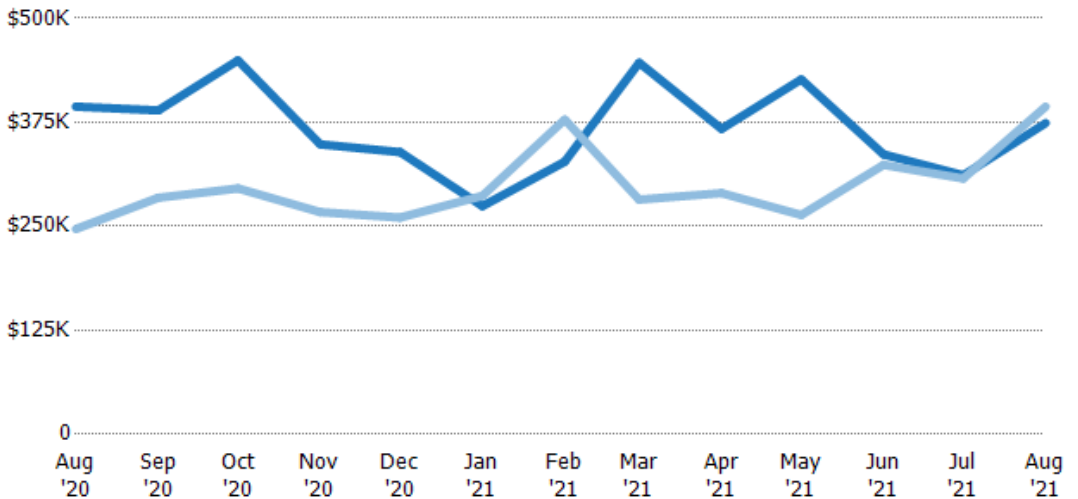
Condo/Townhouse	4%	14%	15%	15%	18%	7%	14%	19%	17%	21%	19%	11%	6%
Single Family Residence	96%	86%	85%	85%	82%	93%	86%	81%	83%	79%	81%	89%	94%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



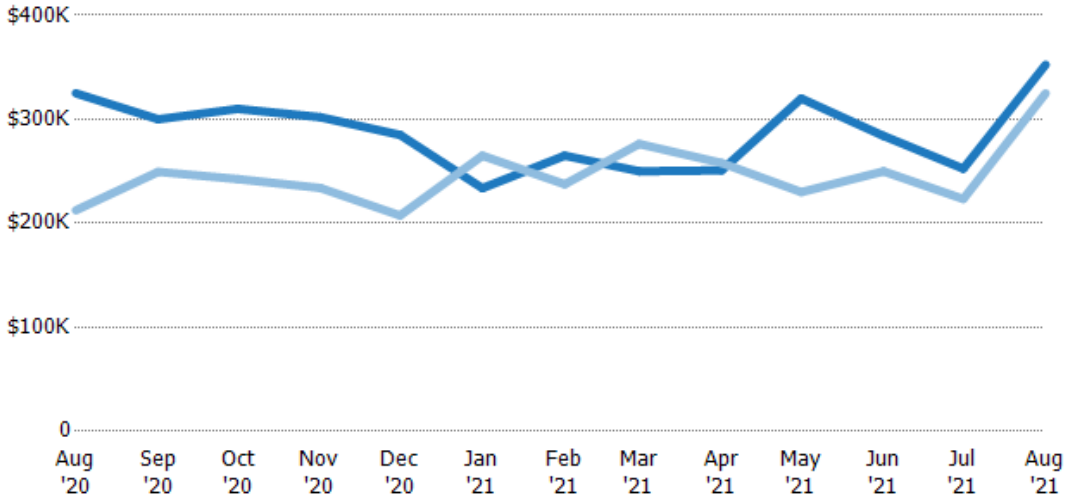
Current Year	\$394K	\$389K	\$449K	\$348K	\$339K	\$274K	\$328K	\$447K	\$367K	\$427K	\$336K	\$311K	\$374K
Prior Year	\$247K	\$284K	\$296K	\$267K	\$260K	\$287K	\$378K	\$282K	\$290K	\$264K	\$324K	\$307K	\$394K
Percent Change from Prior Year	60%	37%	52%	31%	30%	-4%	-13%	58%	27%	62%	4%	1%	-5%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Aug '21	\$353K	8.5%
Aug '20	\$325K	52.9%
Aug '19	\$213K	-10.6%

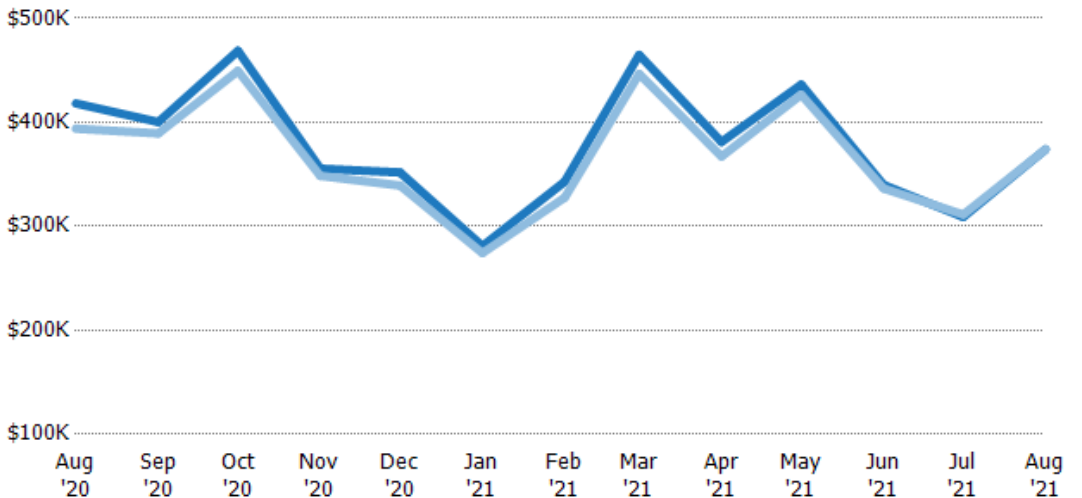
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$325K	\$300K	\$310K	\$302K	\$285K	\$234K	\$265K	\$250K	\$251K	\$320K	\$284K	\$253K	\$353K
Prior Year	\$213K	\$249K	\$243K	\$234K	\$208K	\$265K	\$238K	\$276K	\$258K	\$230K	\$250K	\$223K	\$325K
Percent Change from Prior Year	53%	20%	28%	29%	37%	-12%	12%	-10%	-3%	39%	14%	13%	8%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



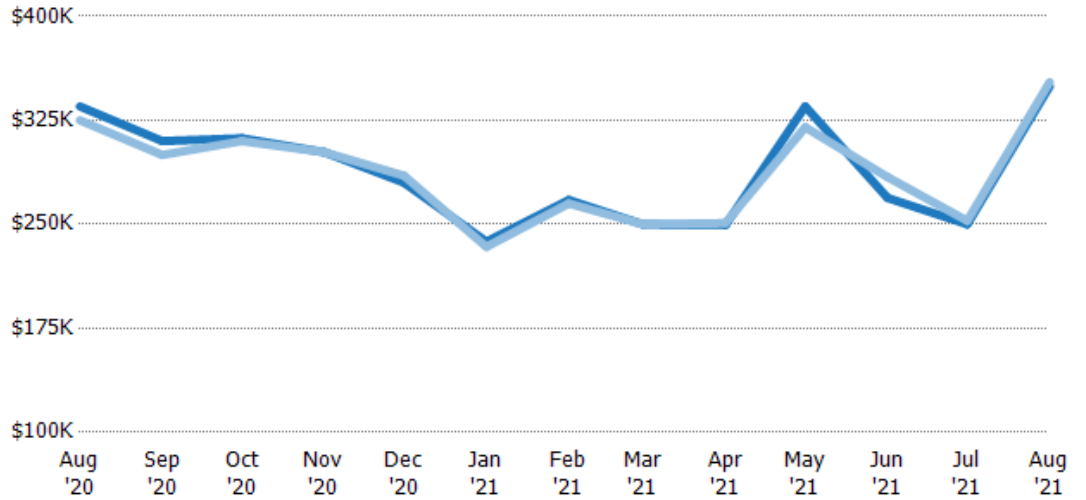
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg List Price	\$418K	\$400K	\$469K	\$355K	\$352K	\$281K	\$343K	\$465K	\$381K	\$436K	\$340K	\$309K	\$374K
Avg Sales Price	\$394K	\$389K	\$449K	\$348K	\$339K	\$274K	\$328K	\$447K	\$367K	\$427K	\$336K	\$311K	\$374K
Avg Sales Price as a % of Avg List Price	94%	97%	96%	98%	96%	98%	96%	96%	96%	98%	99%	101%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



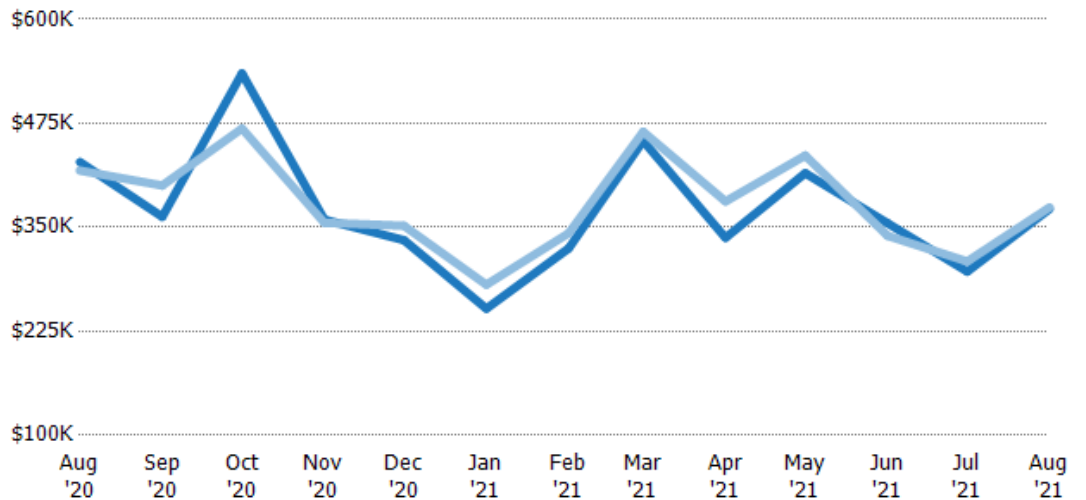
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$335K	\$310K	\$312K	\$302K	\$280K	\$238K	\$268K	\$250K	\$250K	\$335K	\$269K	\$250K	\$350K
Median Sales Price	\$325K	\$300K	\$310K	\$302K	\$285K	\$234K	\$265K	\$250K	\$251K	\$320K	\$284K	\$253K	\$353K
Med Sales Price as a % of Med List Price	97%	97%	99%	100%	102%	98%	99%	100%	101%	96%	106%	101%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



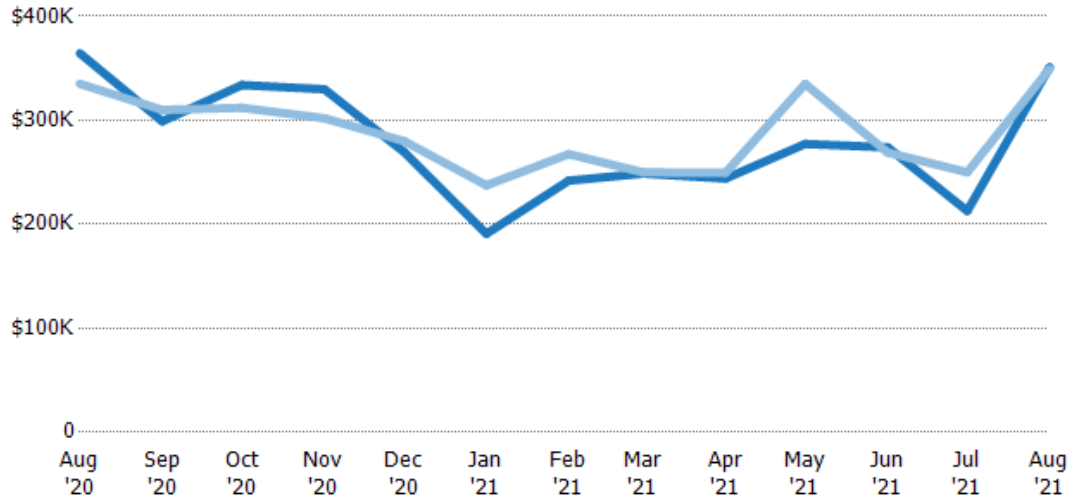
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$428K	\$363K	\$535K	\$359K	\$335K	\$252K	\$325K	\$454K	\$337K	\$415K	\$355K	\$297K	\$372K
Avg Sales Price	\$418K	\$400K	\$469K	\$355K	\$352K	\$281K	\$343K	\$465K	\$381K	\$436K	\$340K	\$309K	\$374K
Avg Sales Price as a % of Avg Est Value	98%	110%	88%	99%	105%	111%	106%	102%	113%	105%	96%	104%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$364K	\$299K	\$334K	\$330K	\$270K	\$191K	\$242K	\$249K	\$244K	\$277K	\$274K	\$213K	\$351K
Median Sales Price	\$335K	\$310K	\$312K	\$302K	\$280K	\$238K	\$268K	\$250K	\$250K	\$335K	\$269K	\$250K	\$350K
Med Sales Price as a % of Med Est Value	92%	104%	93%	92%	104%	124%	111%	100%	102%	121%	98%	117%	100%